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# Travel Daily

First with the news

Wednesday 14th November 2012

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## NTIA 2013 bigger than ever

NEXT year's National Travel Industry Awards are set to be the biggest ever, with the event shifting from its long-time home at the Sydney Westin Hotel to the significantly larger Hordern Pavilion (TD breaking news).

This year the Westin ballroom was at its maximum capacity with about 950 guests, whereas the Hordern Pavilion has room for up to 1500 - although AFTA is realistically expecting about 1200.

CEO Jayson Westbury said another significant change is that the popular After Party will be able to accommodate everyone at the awards, rather than a select few as in previous years.

The party will take place at the "very chic" Hi-Fi Club.

Another big change is the addition of new categories which honour travel agency managers as distinct from consultants.

A new Best Travel Agency Manager award will be made for both retail and corporate agents, while there will also be a new Best Niche Wholesaler category which will allow smaller operators to contest an award.

A new logo for the awards has also been unveiled (right), with Westbury saying it will form the basis of a series of logos which can be used by finalists and winners in 2013.



"We are really excited with this new look as it gives a fresh approach to what has become the signature event for the Australian travel industry," he said.

The awards ceremony will take place on Sat 20 Jul 2013, with further details to be released at [www.afta.com.au](http://www.afta.com.au) in the new year.

*Travel Daily* and *travelBulletin* are once again proud to be the media partners of NTIA 2013.

### Nine pages of news

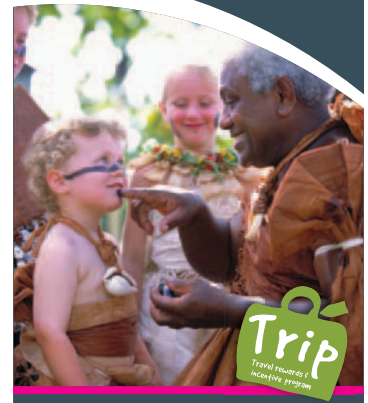
*Travel Daily* today has nine pages of news and photos, plus full pages from: (click)

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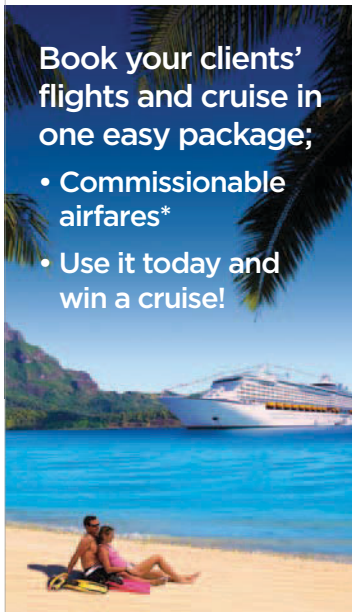


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## New Thailand air bilateral

**TRANSPORT** Minister Anthony Albanese has announced a new Memorandum of Understanding between Australia and Thailand, allowing for more flights to both key gateways and regional ports.

Under the new agreement, Australian and Thai carriers can operate up to 20,000 weekly seats to and from Sydney, Perth, Melbourne and Brisbane.

A Regional Package provides open access to all other international ports in Australia, with Albanese saying that destinations such as Broome, Darwin and Cairns may benefit.

The MoU also provides for

unrestricted codeshare agreements, allowing airlines from both countries to flexibly operate in conjunction with alliance partners.

Albanese said the pact "provides a strong foundation for the future of Australia's bilateral aviation relationship with Thailand and reinforces the importance of our already strong economic links with Asia".

The agreement will enter effect once it has been through the approval process in Thailand.

## Virgin Bangladesh application

**VIRGIN** Australia has requested an extension to its International Air Services Commission determination on the Bangladesh route, seeking to extend the date for utilisation of capacity to 24 Mar 2013.

The carrier has also asked the IASC to revoke existing determinations giving it capacity on the Greece and Netherlands routes, with the Commission inviting submissions on the applications for variations.

## QFF rejobs bonus

**QANTAS** Frequent Flyer has revamped its 'loyalty bonus' arrangements, under which members currently earn a bonus of 8000 points for every 500 status credits earned on eligible Qantas or partner flights.

Effective 01 Jul, only status credits earned from flights with a QF flight number will contribute to the calculation.

## Four Points for BNE

**STARWOOD** Hotels and Resorts Worldwide says an agreement to manage a new Four Points property in Brisbane (**TD** breaking news) marks a "significant milestone for the brand in the Pacific region".

The hotel will comprise 246 rooms in a new 32-storey tower set for completion in 2014, with Starwood saying it's the "first internationally branded newbuild property to enter the Brisbane CBD market in over a decade".

## Garuda set for Qld

**GARUDA** Indonesia is planning to resume flights to Brisbane next year, with the carrier expecting to take delivery of 24 new planes - incl four 777-300ERs, two A330-200s, an A330-300 and ten 737s.

Speaking in Jakarta last weekend, ceo Emirsyah Satah said the growth would "allow us to expand our domestic and international network".

Brisbane would be serviced using A330 aircraft, with the carrier also planning to operate flights to Auckland and London.



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## Wotif content on CTM OB T

**ONLINE** accommodation specialist Wotif.com has added a new distribution channel, with the incorporation of its content alongside GDS data in Corporate Travel Management's online booking tool (**TD** breaking news).

The move significantly expands the hotel offering available for CTM clients, both in terms of Australian and NZ properties as well as room types and rates.

GDS and Wotif content is returned in an integrated list in response to a search request, with results able to be prioritised by hotel name or chain to maximise policy compliance and cost savings.

Another breakthrough in the newest version of CTM's u-book tool allows online flight changes after travel has been ticketed.

This option, described as a "first for TMCs in the Asia-Pacific region," applies to Australian and NZ GDS bookings, with ticket reissue and revalidation automated enabling round-the-clock access to flight changes.

All applicable change fees are also displayed up front, with CTM saying the enhancements provide "unique and valuable benefits to our customers".

## ILTM for Japan

REED Travel Exhibitions has announced the launch of International Luxury Travel Market Japan, which will take place 11-13 Mar 2013 in Kyoto.

The company says it's responding to industry demand, with Japan home to the second largest population of high net worth individuals after the US.

ILTM Japan will include about 50 buyers and sellers with pre-scheduled appointments, and complements the recently announced ILTM Africa and the well-established ILTM and ILTM Asia exhibitions.

## Viva! school hols guide

**VIVA!** Holidays has issued 'school holiday availability guides' and last minute deals to Hawaii, Fiji, Thailand, Vanuatu, the USA and the Gold Coast to help agents secure bookings for the upcoming Christmas period.

Offers are available until 09 Dec - see [www.qhv.com/agents](http://www.qhv.com/agents).

## Window Seat

**WE'VE** heard of late checkouts, but this is amazing.

Melbourne's Art Series Hotel Group has launched a special offer which could allow guests to potentially extend their stay to additional nights for free.

The properties, which include The Olsen, The Cullen and The Blackman, are inviting travellers to request a late checkout on the morning they are due to leave - which could be 3pm, 6pm or even another night.

Depending on capacity, Art Series Hotels will "make every endeavour to accommodate the request" - and if guests do stay another night they can try their luck again the following morning.

"We don't think 11am checkout is particularly cool," said Art Series Hotels ceo Will Deague.

The 'overstay checkout' offer is available 16 Dec-13 Jan.

**POP** star Rihanna may be a great performer, but she doesn't know much about planes.

She's chartered a Boeing 777 for a special '777' tour to celebrate the release of her 7th studio album this week.

Rihanna said the plane will be filled with her entourage, doing gigs in seven countries in seven days and will be the "coolest thing I've ever done."

"We are turning this jumbo jet into our tour bus," she said.

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## New Wollongong chief

**DESTINATION** Wollongong chairman Matt Davidson has announced that Mark Sleigh will be the organisation's new general manager, effective immediately.

Sleigh replaces Greg Binskin, who stepped down from Tourism Wollongong earlier this year (**TD** 14 Sep) after 11 years in the role.

Born in Wollongong, Sleigh's career has included a range of positions including as operations manager for four major Sydney hotels and being Chief Operating Officer of Base Tourism Group, which runs 13 hotels and 31 retail travel agents.

Destination Wollongong brings the city's marketing activities under a single umbrella, including tourism, events, conferences and visitor information centres.

The job also involves "helping breathe commercial life" into the main hub of the city, with a major development project under way with GPT and the city council.

## Accor Radisson buy

**THE** Radisson Resort Gold Coast will rebrand as the Mercure Gold Coast Resort from 18 Dec, and in doing so become Accor's 200th property in Australia.

Located 20mins from Gold Coast Airport, the resort features a day spa, golf driving range, two pools, tennis courts, gym and sauna, and can cater for conference groups of up to 700 delegates.

## Amazon air credits

**SEADREAM** Yacht Club is spruiking the final few sailings of *SeaDream II* on the Amazon River in Feb and Mar 2013, offering up to US\$1,000 per stateroom credit to be used towards air travel.

Itineraries vary in duration, ranging from seven to 20 days, priced from \$5,926ppts.

Air supplements include US\$500 per guest for 20-day voyages, US\$300 for 10-12 day & US\$200 for seven-eight day cruises.

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## Trafalgar mo's well underway



**ANNUAL** moustache-growing efforts at The Travel Corporation are well underway as the halfway mark of Nov approaches, with the boys from Trafalgar showing off their budding nose-neighbours.

The guided holiday company is again taking part in Movember to raise awareness and fundraising efforts into continued research toward a cure for prostate cancer on behalf of the Prostate Cancer

Foundation of Australia.

**Pictured** above showing off the mid-term mo progress from left are: Scott Barkley; national groups mgr; Paul Wade, sales support coordinator; Matthew Cameron-Smith, managing director and Conrad McCall, sales mgr NSW.

**TD** readers can also enter our travel industry Movember comp in which Cunard is giving away a fantastic cruise - details on **pg 9**.

## Europe Earlybird Sale now on



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There's never been a better time to book your clients' 2013 European adventure. The Virgin Australia Europe Earlybird Sale can take your clients all across Europe, including London, Dublin, Paris, Milan, Frankfurt and other European destinations.

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## Webjet flags 10% profit upgrade

**ONLINE** travel agency Webjet this morning said it's expecting its full year net profit after tax to increase by at least 10%, with the company lifting its market share in the currently depressed Australian economy.

In a stock market update, md John Guscic said that "the leisure travel market in Australia has exhibited very low growth levels over the last four months at both a unit price level and transaction volume levels, where month by month data has shown declining domestic prices".

He said that Webjet considered this environment provided a "substantial opportunity to strengthen our market footprint," with the company accordingly increasing its marketing spend by about \$1m for the half year.

Guscic said this had been subsequently reflected in market share, and over the same period Webjet had also introduced its

new packaging options (**TD** 12 Oct) and the new Windows 8 distribution platform (**TD** yest).

He also confirmed that the company's strategic development of Lots of Hotels, based in the Middle East (**TD** 28 Jun), was on track, with contracting activities and associated operational facilities currently proceeding according to plan.

Marketing operations for Lots of Hotels will commence in Jan 2013, with the venture targeting customers in Dubai, Turkey and Saudi Arabia.

### Menzies on track

**MENZIES** Aviation is on track to deliver pre-tax profit growth, with its UK parent company reporting an overall 2.7% increase in ground handling volumes.

The company said it's continuing to look at acquisition options to enter new markets.

## Cox & Kings 2013 India

**SEVEN** independent itineraries, eight small group journeys and a selection of 12 hotels throughout the country form highlights of the 2013 India guide by Cox & Kings.

Packages range in length from eight to 14 days, with the firm also offering travellers the opportunity to experience the world's largest festival in the 11-day Maha Kumbh Mela itinerary which operates between 10 Jan and 28 Feb.

Visit [www.coxandkings.com.au](http://www.coxandkings.com.au).

## Reading on the rails

**RAIL** Plus has launched a new giveaway, offering a Kobo Touch eReader for the first 200 bookings of \$1500 or more that include at least one Eurail Global Pass.

The company is also currently offering special "Off Peak" deals on Eurail Global passes, with up to 20% off fares if paid and ticketed by 27 Dec, with all travel completed by 31 Mar 2013.

## QR gets a Dreamliner

**QATAR** Airways took delivery of its first 787 *Dreamliner* jet from Boeing yesterday at a special ceremony in Seattle, USA.

London Heathrow, Delhi and Zurich are among the first ports the Doha-based carrier intends to deploy the aircraft.

QR's 787 features 22 Business and 232 Economy class seats.

## Gogo gets faster

**US INFLIGHT** wifi provider Gogo has rolled out its Next Generation In-Air connectivity technology which it says provides a "more consistent browsing experience."

ATG-4 has been installed on 25 domestic aircraft in the US on Delta Air Lines, US Airways and Virgin America planes so far, with plans to add it to United and American Airlines aircraft in 2013.

The upgraded technology can deliver a peak speed of 9.8 mbps - triple the speed of its air-to-ground network predecessor.

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Dublin	AUD 1,887*	Athens	AUD 1,918*
Barcelona	AUD 1,891*	Moscow	AUD 1,887*

Business Class fares also available. Offer ends 30th November.

Break up their trip – book a stop-over in spectacular Dubai.

\*Airfares are quoted ex Melbourne and are inclusive of taxes and surcharges correct at 11th September, 2012. Offer ends 30th November, 2012. Travel from 1st February, 2013 until 31st October, 2013. Airfares shown are for travel in the low season. Seats subject to availability. Amendments and cancellation fees apply. Flight restrictions apply. For more information contact your Emirates' Sale Representative or the Emirates' Contact Centre on 1300 880 599.

## Perth, Hobart rising

TRIPADVISOR has announced both Perth & Hobart have made its Traveller's Choice Destinations on the Rise - World 2012 awards.

The accolade recognises destinations which have received the greatest increase in positive feedback and traveller interest over a 12 month period.

Mar del Plata, Argentina; Sao Paulo, Brazil & Kiev, Ukraine were the Top 3 destinations, with the WA and Tasmanian capitals rated 5th and 7th respectively.



## Supplier Updates

**WELCOME** to *Supplier Updates*, *Travel Daily's* new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE**.

Supplier enquiries for notices: [advertising@traveldaily.com.au](mailto:advertising@traveldaily.com.au)

## Clark Island for NYE

SYDNEY Harbour's Clark Island will be open to the public for a special New Year's Eve event for the first time this year.

The island lies in a prime spot to view Sydney's world renowned fireworks display, off Darling Point near Double Bay.

Tickets are priced at \$440 per person and include private ferry transfers, a gourmet food hamper and BBQ dining experience, along with entertainment - more at [www.nationalparks.nsw.gov.au/nye](http://www.nationalparks.nsw.gov.au/nye).

MEANWHILE, tickets to Delight NYE at Sydney's Bradleys Head have also gone on sale, priced from \$50/adult and \$25/child.

## Singapore arrivals up

ARRIVALS from Australia into Singapore increased by over 9 percentage points to 93,000 in Jun compared to the same time last year, Singapore Tourism Board visitor arrival stats indicate.

Year-to-date Australian visitor arrivals topped 477,000, up 2.9% on the 2011 figure.

## Air China 777s to FRA

AIR China has announced it will deploy long-range widebody Boeing 777-300ER aircraft on the Beijing-Frankfurt route on flights CA965/6, effective 22 Nov.

## Hertz On Demand enters Aus



HERTZ Australia has introduced its 'On Demand' car hire "mobility service" to the local market, soft launching the scheme yesterday.

Introduced over five years ago overseas, Hertz On Demand has proven a hit particularly with corporate clients, Hertz Sydney Manager Matt Barker told *TD*.

The membership-based service enables users to collect a vehicle using an electronic key fob, that, when scanned against a dashboard mounted unit, unlocks a prebooked rental.

Some of the biggest advantages of the program include being able to access cars by the hour or half-day - "the core business" of the program, Barker said, with users paying only for the driving done.

The initial launch in Sydney will involve 30 vehicles, including the

Nissan X-Trail & Hyundai i30, with other vehicle types to be added.

Pick-up/drop-off locations are CBD based, currently in Surry Hills, Darlinghurst & Paddington.

Melbourne and Canberra are earmarked as future locales for the program, along with "fantastic opportunities" regionally.

Australia is the 7th market for On Demand, behind the US, Canada, France, Spain and Germany.

Hertz is targeting having 100 vehicles in the fleet by late 2013.

See [www.hertzondemand.com](http://www.hertzondemand.com).

**Pictured** at the Hilton Hotel Sydney showing off one of the first branded Hertz On Demand i30s, from left are: Matt Barker, Gregory Giraud, gm Hertz On Demand Australia & Christopher J. Rusden, region vp managing director, Australasia.

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# QH & TSAX get VIP treatment



**TINSELTOWN**, otherwise known as Hollywood, Los Angeles, rolled out the red carpet for this group of agents, touring LA as part of a Halloween famil operated by Qantas Airways, Qantas Holidays, Travelscene American Express & Universal Studios Hollywood.

The week-long trip included shopping at Camarillo Premium Outlets, a VIP tour of the Universal

Studios theme park and Warner Bros. Studios and a day trip to Santa Monica beach.

**Pictured** at Universal Studios Hollywood are Nicole Leanne Tree, Travelscene Coolangatta; Samantha Bonomo, Travel Redcliffe Peninsula; Mayur Manshuklal Shukla, Travelscene at Barolin Travel; Natasha Wynne, Globenet Travel; Maree Wright, Travelscene Nowra; Liane Harrison, Traveldreamers; Elspeth Poyzer, Summerland Travel, Merimbula; Jennifer Want, Eden Corporate Travel; Jonathan Hickman, Travelscene on Crown; Kristen Collins, Galaxy Travel; Vanessa Schirripa, Travelways; Margaret Litjens, Travelscene Westernport; Zoe McKinnon, Travelscene Warrnambool; Susan Taylor, Travelscene Bright; Julie Savieri, Travelscene at Sirocco Travel; Lynn Rowlands, JBR Travel; Merylyn Dayman, Travelscene at all Occasions; Tommaso Bucco, Champion Travel and Bhavna Nagwani from Phil Hoffmann Travel Norwood.

## LH/AF sell GDS stake

**TWO** of the founding members of Amadeus, Lufthansa and Air France, have announced plans to sell 3.61% and 1.66% of their respective stakes in the travel technology company.

The carriers are the biggest shareholders in Amadeus.

## Hahn Air giveaway

**E-TICKETING** platform Hahn Air is offering €3,000 worth of travel vouchers for agents who log on and enter a 'Pin-and-Win' comp - more at [www.hahnair.com](http://www.hahnair.com).

## Rex NSW renewals

**REGIONAL** Express has been awarded sole rights to continue operating its eight NSW intrastate services after being re-awarded Air Transport Licences for five more years, until Mar 2018.

The routes include Bathurst, Broken Hill, Grafton, Merimbula, Moruya, Narrandera, Parkes and Taree to Sydney.

## Peppers rebadged

**PEPPERS** Coral Coast Resort in Queensland has been rebadged as Peppers Airlie Beach to better reflect its Whitsundays location.

In celebration of the renaming, Peppers Airlie Beach is offering a free third night stay when paying for two, priced from \$570 in a One Bedroom Apartment.

The offer includes brekkie and free wifi, and is valid for stays until 28 Mar 2013 - 1300 987 600.

## Groups Tassie shuts

**THE** Travel Compensation Fund has today announced the voluntary termination of Groups Tasmania of Kings Meadow, Tas (ABN:73 414 536 817) after it ceased trading as a travel agent.

### WIN TICKETS TO NATIONAL GEOGRAPHIC LIVE!

This week *Travel Daily* is giving readers the chance to win the ultimate National Geographic prize, courtesy of **Adventure World**. Win one of three double passes to the spectacular event 'National Geographic Live' on 9th December at the Sydney Opera House, plus six runner-ups will win The Complete National Geographic Box Set! Read National Geographic Traveller articles in the 2013 Adventure World brochure collection and get inspired to explore our amazing planet.

For your chance to win send in the most creative response to the question below to [awcomp@traveldaily.com.au](mailto:awcomp@traveldaily.com.au)

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**Interested applicants should have:**

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For further details, and on-line application process, please visit our web site [www.emiratesgroupcareers.com](http://www.emiratesgroupcareers.com). Ref No. CS&SA/CJ/23025.

Please note: Telephone and postal applications will not be entertained.

Applications close Sunday 25th November 2012.

Only candidates that meet the minimum requirements will be considered and contacted.



Sell **KOREAN AIR "Gangnam Style"** between 12 November & 09 December 2012 and **you** could win tickets for 2 to Europe or USA staying 2 nights in Gangnam!

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## New Club Med tool

**CLUB Med** has rolled out a new specialist program in the USA, aimed at equipping travel agents with knowledge on the history, products and destinations of the all-inclusive specialist.

Agents can register for The Club Med Expert Agent program for free at [TAUniv.com](http://TAUniv.com), and progress through an interactive course that quizzes agents as they learn.

Vice president of sales, Club Med North America Patrick Mitchell said the scheme lets agents "grow closer to the Club Med brand."

The program will empower agents to position themselves as the most knowledgeable resource to assist consumers in booking a Club Med vacation," he said.

"We believe this tool will strengthen our relationship with travel agents," Mitchell added.

Qualified Club Med Expert Agents earn a downloadable specialist diploma and automatic enrollment into the soon-to-launch Club Med Great Agent Loyalty Program, along with travel agent special offers.

## 8Hotels for Pymont

**BOUTIQUE** hotelier 8Hotels has confirmed plans to add a 7th property to its Sydney portfolio with an inner-city location in the suburb of Pymont.

The hotel is named '1888' after the year of the building it's being developed within was erected, and it will feature 90 rooms.

"It will be the most unique hotel in our 20-property collection, but we're expecting it to be one of the most unique, contemporary hotels in Australia," says 8Hotels founder and ceo Paul Fischmann.

The \$30 million project is slated to open in Mar next year.

## cruise3sixty regos

**REGISTRATIONS** for the 2013 cruise3sixty conference, taking place in Vancouver from 18-23 Jun, have now opened.

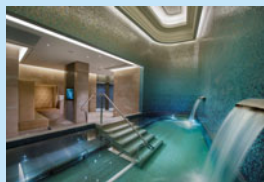
The annual event is run by Cruise Lines International Association (CLIA) in the USA, & backed by the International Cruise Council Australasia (ICCA).

ICCA gm Brett Jardine said the conference was an excellent way for Aussie agents to learn the latest news from cruise industry leaders & US-based cruise agents.

A participation fee of \$1,495ppts for ICCA members includes the conference and five nights accom in Vancouver, excluding airfares.

## Accommodation Updates

WELCOME to *Accommodation Updates*, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).



horizon through a partnership with Swiss beauty company La Prairie.

Melbourne's **Crown Towers** has recently completed a \$10m renovation to its signature Crown Spa facility, offering 19 treatment rooms, two couples suites and beauty salon. The new offering features a 25m heated pool, deluge shower & hammam steam room, with further developments on the

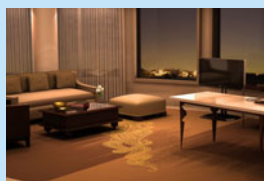


residential cooking school under NZ Masterchef finalist Fiona Read.

**Hapuku Lodge & Tree Houses** on the Pacific Coast of New Zealand's south island, has joined the Luxury Lodges of New Zealand five star lodge representation group. Along with four lodges and five treehouses, the property is in the midst of establishing a



Situated on Indonesia's Bintan Island, new luxury complex **The Sanchaya** has joined The Small Luxury Hotels of the World marketing group for representation. The Sanchaya is an exclusive hideaway on the north coast of Bintan Island, featuring a number of hotels, retail and a golf course.



The Indian city of **Chennai** is the latest home to the **Park Hyatt** franchise, with the doors opened for the first time earlier this month. The launch marks the 30th Park Hyatt hotel globally, and the third in India. The property features 201 rooms, marble bathrooms with deep-soak bathtubs and hand-tufted rugs.

## Work visa expansion

**AUSTRALIAN** Immigration Minister Chris Bowen yesterday announced plans to expand the number of countries eligible for working holiday-maker visas.

The Minister said talks would begin with officials from the Czech Republic, Hungary, Israel, Latvia, Poland and the Slovak Republic, with Tourism & Transport Forum ceo John Lee saying the move would "go some way to alleviating labour shortage many tourism operators are facing".

## Sri Lankan Odyssey

**EDUCATIONAL** tour operator Odyssey Travel has guaranteed the departure of its 14-day Sri Lankan Odyssey tour on 15 Feb.

The trip is capped at 18 pax and is priced from \$4,450ppts - info at [www.odysseytraveller.com](http://www.odysseytraveller.com).

## Excite appoints bdm

**EXCITE** Holidays has appointed Maral Karboushian as the firm's new business development manager for Western Australia to support the market.



## SALES OFFICER (ADMINISTRATION) SINGAPORE AIRLINES MELBOURNE - TEMPORARY PARENTAL LEAVE COVER

An opportunity exists for a person with aptitude for figures and administration to join our Melbourne Town Office team. The candidate is to commence by 03 Dec 2012.

The successful candidate will be responsible for Sales administration and station accounts (includes coordinating, processing and submitting invoices to the regional office for payment, preparation of staff expenses for reimbursement and preparation and monitoring of the Operating budgets.)

**Ideally the successful candidate will have the following skills and attributes:**

- Excellent office administrative/secretarial skills.
- Good communication and problem solving skills
- Computer literate (Microsoft Office) particularly sound knowledge of Excel and word. Exposure to SAP & Lotus notes would be an advantage
- Keen attention to detail with the ability to work under pressure and minimum supervision

This is a temporary Parental leave cover full time position for a period up to 12months, and an attractive remuneration package which includes a starting salary of \$41,620 plus super will be offered to the right candidate.

**Applications by close of business Monday 19 Nov 2012 via email to :** [mel\\_agencydesk@singaporeair.com.sg](mailto:mel_agencydesk@singaporeair.com.sg)

**Please note: only short listed applicants will be contacted.**

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# Albanese/IATA praise EU ETS delay

**AUSTRALIAN** Transport Minister Anthony Albanese has welcomed the decision by the European Union to exclude int'l aviation from paying the Emissions Trading

Scheme tax until Sep 2013.

EU Commissioner Connie Hedegaard yesterday announced she had "stopped the clock" on the imposition of the ETS on air services to and from non-EU nations for the best part of a year.

Albanese said the govt was opposed to the "unilateral application of the EU ETS to international aviation", praising efforts to "reach a sensible compromise on this issue".

New carbon pollution data shows Australian airlines lead the way, having cut emissions per pax by 40% over the last two decades.

Progression of a global framework into emissions will be addressed further at the Int'l Civil Aviation Organisation in Sep 2013.

IATA was also quick to praise the decision, with Director General Tony Tyler saying the EU's flexibility showed ICAO's plan was working.

## QF/SA IASC comments

**THE** International Air Services Commission has released details of a teleconference with its economic consultant, Dr Chris Pleatsikas, on the controversial renewal of the Qantas/South African Airways codeshare.

Pleatsikas said that he believes only two airlines can sustain direct services between Australia and South Africa.

He said his major concern with the current QF/SA pact is the formula Qantas is using to calculate the cost of seats, with a need for "more clarity and insight into the incremental costs" of operating the SYD-JNB route.

## VX/CA sign interline

**VIRGIN** America and Air China Limited have signed an interline agreement, which will see the carriers offer single-ticket travel on each other's route networks.

# Pat puts on his Mantra charm

**MANTRA** Hotels recently held a unique contest for its corporate partners, dubbed a "Patography Competition", in which one of the life-size cardboard cutouts of Mantra ambassador Pat Rafter was delivered to their offices for them to creatively dress him up.

The task was to include the creatively-garbed Aussie tennis legend in a photo with the image positioned either in the office or in nearby streets or destinations.

A host of imaginative entries were soon submitted, with the hotel group's public face located in many unique and interesting places around the nation, including attending an AFL match, to shopping in Brisbane, and even getting "hitched".

Entries were received from Mantra consortia travel partners including American Express, Corporate Travel Management, Carlson Wagonlit Travel, QBT, Voyager, Sport & Entertainment Partner Show Group and HRG.

The overall winning entry came from CTM, pictured above.

The other winning entries can be seen on **TD's** Facebook page at [www.facebook.com/traveldaily](http://www.facebook.com/traveldaily).



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# Canada

## 2013 Corroboree

**PER** 05 Feb  
**SYD** 06 Feb  
**BNE** 11 Feb  
**ADL** 12 Feb  
**MEL** 13 Feb

**5 TRIPS TO CANADA TO BE WON**  
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<http://trade.canada.travel/corroboree>  
registrations close 27 Jan 2013

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**Canada**  
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## GROW A MO AND WIN A CRUISE

**Cunard** in conjunction with **Travel Daily** is supporting Movember and is urging the industry to take part in the charity event.

The Movember event raises awareness and funds for men's health issues, such as prostate cancer & male depression, by encouraging people to sport a moustache and get sponsored.

Guys can take part as a Mo' Bro by grabbing some colleagues and registering a team and girls can help out as a Mo' Sis and posing with a mo (see the website for more details).

### WIN THE MAJOR PRIZE:

**Three-night voyage on Queen Mary 2**

1. Register your details at <http://au.movember.com/>
2. Email your individual or team name to: [mocomp@traveldaily.com.au](mailto:mocomp@traveldaily.com.au)
3. Grow some impressive facial hair or buy/make a fake mo.
4. Send in photos to feature on the **Travel Daily** website, with the link to your mo' page.

[Click here for more details and Terms & Conditions of the competition](#)



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QLD & NT – 13/97 Creek St, BRISBANE – (07) 3229 9600 – [employment@aaappointments.com.au](mailto:employment@aaappointments.com.au)

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### FROM NEPAL TO THE GREAT WALL! WHOLESALE TRAVEL CONSULTANT SYDNEY – SALARY PACKAGE TO \$44K (DOE)

Do you have a passion for travel but bored of booking the same itineraries? Do you want the chance to travel on amazing educational to Asia, India and more? Want to work behind the scenes with no face to face sales? Now you can!

Join this well established company, offering an exciting range of products to provide their guests a unique travel experience.

If you have a fun, outgoing nature with 6-12 months experience in the travel industry, we want to hear from you!

### THE CHANGE YOU’VE BEEN WAITING FOR TRAVEL CONSULTANTS SYDNEY – SALARY PACKAGE TO \$60K+ (DOE)

Are you fed up with your low base salary?

Tired of long hours and working weekends?

Want to broaden your skills and get into corporate travel?

READ ON! You will enjoy earning a top salary package working in a fabulous office location within a fun, friendly team! The ideal candidate will have extensive international destination knowledge along with strong GDS & back office systems skills. Min 5 yrs travel consulting experience required.

### LIVE AND WORK LOCAL! RETAIL TRAVEL CONSULTANTS MELBOURNE (STH EAST) - SALARY PACKAGE \$50K-\$55K (OTE)

If you are an experienced travel consultant looking to work closer to home then here is your chance! With several roles due to start soon in the South Eastern Suburbs of Melbourne you will be rewarded with a fantastic salary, amazing famils and the opportunity to develop your product knowledge. Working for awarding winning travel companies renowned for really looking after their staff, you’d be crazy not to apply!

### ARE YOU A CUSTOMER SERVICE WHIZ? CUSTOMER SERVICE CONSULTANTS MELBOURNE (INNER) -SALARY PACKAGE TO \$59K OTE

This expanding travel company is on the search for a customer service extraordinaire to join their growing team. Starting mid - December you will be responsible for assisting with any online enquiries and delivering a superior level of service. Great salary package on offer to the successful applicant! All you need is a minimum 12 months industry experience & knowledge of Galileo to be eligible.

### WORK FOR THE BEST IN THE BUSINESS TRAVEL CONSULTANT ADELAIDE (SOUTH) - SALARY PACKAGE TO \$56K + BENEFITS

Here is your chance to work for a member based agency with a long standing reputation for superior service. Located in the Southern Suburbs of Adelaide, you will be welcomed into a fun team environment that prides them on their strong work/life balance philosophy. A minimum 18 months industry experience is required & knowledge of GDS (Galileo preferred). Call us today to find out more about this unique role!

### GO CORPORATE IN MELBOURNE CORPORATE CONSULTANTS MELBOURNE (INNER) - SALARY PACKAGES TO \$70K (OTE)

Here’s your chance to work for a globally recognized TMC. If you are ready to make your next career move then we have the role for you. All you needs is a minimum 2 years international travel consulting experience and possess an enthusiastic & proactive attitude. In addition to a great salary with generous bonuses, you will also be eligible for great famils & annual conferences. Apply now & make the move!

### AN OFFER YOU CAN’T REFUSE RETAIL TRAVEL CONSULTANT TOWNSVILLE – COMPETITIVE SALARY PKG + BONUSES

How does a secure salary package, a rewarding incentive scheme, five star famils, supportive management and a friendly team sound? Too good to be true? Well it’s exactly what you will enjoy when you join this national travel brand in Townsville. Working in a busy shopping centre environment your days will fly by and you’ll love the excitement of selling a variety of international holiday destinations. All you need is min 18 months retail travel consulting experience.

### ONE OF A KIND AGENCY SENIOR RETAIL TRAVEL CONSULTANT BRISBANE CBD – TOP PKG ON OFFER

Experienced retail travel consultants this is the change you have been searching for. We currently have the opportunity for a senior retail travel consultant to step into this unique retail travel agency in Brisbane CBD. Working in a small team you’ll enjoy Mon – Fri hours and a secure salary package plus commission. As an experienced travel consultant you’ll know the secrets of building a strong client-base and gaining repeat and referral business. Keen to find out more? Call us today!





# TOP TEMP JOBS

EARN A WHOLE LOTTA CASH!

## TOP TEMP BENEFITS INCLUDE

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Referral vouchers  
Temp to Perm opportunities

Temp of the Month/Annual rewards  
Flexible working hours/days  
Full conversion training where required

### SELL THE WORLD

3 MONTH RETAIL TEMP ASSIGNMENT  
SYDNEY - CAMPBELLTOWN - TOP HOURLY RATE

Secure a 3 month temp role starting ASAP and work until the end of January 2013 and earn some great money for Christmas too! You will be a very strong senior retail travel consultant with proficiency in Galileo and Crosscheck Travel. With your years of professional retail travel experience, you will hit the ground running and assist this small travel team with booking travel - both international and domestic - and various other adhoc duties. Close to public transport; FREE parking available.

### TRAVEL PRODUCT - INVENTORY ASSISTANT

TEMP TO PERM OPPORTUNITY - CALYPSO A MUST  
SYDNEY INNER - TOP HOURLY RATE

Everyone wants to get into product and now is your chance. You must be able to start ASAP and have amazing skills in using Calypso. Work with a friendly travel team in a relaxed and casual environment. Modern office located close to shops and cafes in the inner west. This is a long term temp role with the opportunity of permanent employment if so desired. Previous experience in a similar inventory role is essential as minimal training is provided.

### EARN SOME CASH FOR CHRISTMAS

RETAIL TRAVEL CONSULTANT  
MELBOURNE (STH EAST) - TOP HOURLY RATE

This fantastic temp role has just been called in & will be a perfect solution for those looking to earn some extra Christmas cash! Due to start beginning of November and run right up until Christmas, you will be putting your excellent customer service skills to good use in this busy retail store. All you need is a min 12 months industry experience, be proficient using Galileo & have a fun, bubbly personality! You will be working Mon to Fri, paid a generous hourly rate and be surrounded by some amazing shops to assist with your growing Christmas list!

### GO FOR SURF IN YOUR LUNCH BREAK!

RETAIL TRAVEL CONSULTANT  
PERTH (NORTH) - TOP HOURLY RATE

This agency located in a coastal town north of Perth is looking for an enthusiastic & experienced travel consultant to join their team. Booking a wide range of travel itineraries, to be successful for this position you must have previous consulting experience, knowledge of a CRS and be very customer service focused. This role is due to start beginning of December and run for approximately one month. What other job offers you the opportunity to go for a swim in crystal blue waters after a hard day's work? Apply today!

### CASH IN A FLASH

RETAIL TRAVEL TEMPS  
ACROSS QLD - TOP HOURLY RATE & BENEFITS

Calling all retail travel temps across Queensland. We have a number of upcoming temp assignments on offer. From boutique companies to global market leaders there is a team for you. Being a travel temp with AA you'll enjoy a top hourly rate, weekly pay cheque, have flexible hours and more. To be considered for these assignments you'll require a min 18 months international travel consulting experience and GDS skills. Apply today and take your pick.

### SHOUT OUT FOR NATIVE CALYPSO TEMPS

WHOLESALE TRAVEL TEMPS  
BRISBANE CBD - TOP HOURLY RATE

We are currently looking for experienced native calypso travel temps who are available for temping work starting soon. You will enjoy every second temping in this leading travel company in fun loving and welcoming teams. Strong native calypso skills will be a must along with min 12 months travel consulting experience. A top hourly rate will be on offer and you can set your own hours. Want to know more? Then give us a call today.

## CONTACT AUSTRALIA'S MOST EXPERIENCED TEMP RECRUITMENT TEAM

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NSW & ACT

Ph: 02 9231 6377

Carmen Pugh

QLD & NT

Ph: 07 3229 9600

Cherie Napolitano

VIC, WA & SA

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**Kelly Wellsmore**

## Retail Travel Branch Manager - WA

- ▶ Outskirts of Perth, no more commuting!
- ▶ Award winning travel group
- ▶ Salary \$60K-\$65K + super + inc.

Want to do it all? Bored with just one aspect of travel? Well this is your chance. Located in WA, Sydney and Singapore this agency offers a role like no other.

They have a proven record of sound retail sales and a dedicated team to manage. You will be involved in all aspects of the agency's success including working with the BDM to grow business, create marketing strategies and motivate and mentor a small team of experienced consultants.

If you are currently a Retail Travel Store Manager ready for a change or an Assistant Retail Travel Manager ready to take the next step then this is for you. Superior CRS skills are required, Sabre and Tramada preferred.

Call or [email](#) Kelly Wellsmore for more details

## Domestic Travel Consultant - Sydney

- ▶ Sydney North Shore location
- ▶ Opportunities to grow and develop within the company
- ▶ Salary from \$45K + super

Be responsible for all aspects of Domestic Corporate Travel, including but not limited to; conversing with clients and suppliers, preparing quotes, finalising bookings & itineraries. Call or [email](#) Kelly Wellsmore for more details

## Corporate Travel Team Manager - Brisbane

- ▶ Global Corporate TMC - Brisbane CBD
- ▶ No consulting
- ▶ Competitive salary + incentives, excellent staff benefits

This well established team is seeking a Team Manager to lead them in the new year. They are seeking experience in managing service delivery plus staff management skills.

Call or [email](#) Ben Carnegie for more details

## Senior Retail Consultant/Managers QLD & ACT

- ▶ Relationship driven consulting
- ▶ Multiple roles, temps welcome while recruiting
- ▶ Great salaries & incentives, GDS experience essential

Join the retail travel stores that believe in good quality and developing relationships with their clients so there will be no question where the repeat business comes from.

Call or [email](#) Ben Carnegie for more details

## Travel Marketing Communications Executive

- ▶ A company that encourages your creativity & flair
- ▶ Melbourne - St Kilda location
- ▶ Salary to \$80K + super

A dynamic role in leisure travel marketing. Maintain & build the global brand within Australia. Support all Australian marketing projects, fostering future company growth.

Call or [email](#) Dana Peric for more details

## Sales Support Executive - Hotels - Sydney

- ▶ Sydney North Shore location
- ▶ Do you have sales support experience in hotels or travel?
- ▶ Salary \$45K-\$55K + super + incentives DOE

Due to expansion, this well established hotel network have a position available for a confident and sales focused individual looking to pursue their career in hotel sales.

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