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Friday 23rd November 2012

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ISSN 1834-3058

All the way with BA

BRITISH Airways is reaffirming its commitment to the Australian route in today's **front full page** for **Travel Daily** which highlights BA's dedicated 777-300ER service from Sydney to London effective from late Mar next year.

AirAsia X to Shanghai

AIRASIA X has announced new direct flights between Kuala Lumpur and Shanghai, with a six times weekly service set to debut from 19 Feb 2013.

The A330 flights will expand to a daily operation from 01 May, with the China boost coming just five months after AirAsia X debuted flights to Beijing.

Shanghai will be the 14th destination in China to be serviced by AirAsia group airlines.

RCL slams revised Syd levy

NEW port charges to be imposed on cruise ships docking in Sydney Harbour will result in fees soaring up to 4,000 per cent.

The abhorrent price gouging will see a switch from the current 'per hour' docking rate to a 'per passenger' levy, effective 01 Jul 2013, earning the ire of cruise giant Royal Caribbean Limited.

Speaking aboard *Celebrity Millennium* in Sydney yesterday, Royal Caribbean Cruises local head Gavin Smith revealed the new charge will mean the current \$2,500 charge for a 10-hour ship turnaround in the NSW capital will skyrocket to \$100,000 by 2015.

In Australia, RCL operates Royal Caribbean International, Celebrity Cruises and Azamara Club Cruises.

"What the [NSW] government is doing today is charging us a site occupation fee to park here which is \$250 an hour, so if we stay for 12 hours it's \$3,000.

"But it's being replaced by a \$20 pp charge, so on a ship like [Royal Caribbean International's] *Voyager*, where you've got 3,500 people, that's \$70,000 in year one, in year two it's \$25pp, and year three it's \$30pp - so by 2015 that will be a hundred grand," Smith told media.

"And then it will be reviewed in case that wasn't putting it up enough," Smith added.

Originally, Sydney Ports was mulling a per gross tonne charge, which Smith referred to as "a bit of a disincentive" for large ship

operators, but "the per person charge will effect us worse as we have more pax on our ships."

"So *Queen Mary 2*, which is physically a larger ship with fewer passengers will be cheaper to dock," the RCL exec commented.

He said the Sydney Harbour docking fee's "dramatic jump" further positions Sydney as the most expensive port in the world.

Even before the new charges are rolled out, Sydney is still the most expensive cruise hub to turnaround (offload and reload pax & supplies) ships on a per passenger basis, Smith stated.

He told **Travel Daily** the revised tax has already passed cabinet and was legislated - "it's done."

"The challenge to the industry is do we try and find a way to pass it on [to consumers]," he added.

MEANWHILE, Smith welcomed a proposed multi-billion dollar Gold Coast cruise terminal (**TD 02 Nov**), but questioned where funds would come from to bankroll the massive tourism project.

More from Royal Caribbean Cruises on **page three**.

Today's issue of TD

Travel Daily today has six pages of news and photos, a front full page for **British Airways** plus full pages: (**click**)

- AA Appointments jobs
- Territory Discoveries
- Qantas Hols

Qantas adds Mesa

QANTAS has activated interline e-ticketing with US-based LCC Mesa Airlines (YV), meaning Mesa Go! Hawaiian inter-island routes from Honolulu to Lihue, Kahului, Kona and Hilo are now available on Qantas itineraries.

A QF spokesperson confirmed that Qantas had not terminated its agreement with Hawaiian Airlines, with Mesa Air flights simply providing a further option for customers.

Shop with Qantas Hols

QANTAS Holidays is enticing travel agent clients to enjoy some retail therapy overseas with a range of shopping packages including Hong Kong, Singapore, Thailand, Hawaii and the USA.

More info on the **last page**.



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MU confirms Nanjing

CHINA Eastern Airlines yesterday confirmed that its new thrice weekly triangular Sydney-Nanjing-Beijing flights (**TD** Mon) would commence operation from 21 Dec, while its Shanghai-Sydney A330-200 night flights each Fri/Sat will have business class flat beds.

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Toga to consolidate brands

TOGA Hospitality ceo Rachel Argaman has unveiled plans for an aggressive brand consolidation strategy to be undertaken in 2013, which will see 18 Medina brand apartment hotels around Australia renamed as Adina properties.

The announcement came at a special function yesterday to celebrate the 30th anniversary of the Medina brand in Australia.

Set to take effect from 15 Jan, the strategy is being implemented to capitalise on market demand for apartment style accom in city centres and serviced apartments in suburban and regional areas, according to Argaman.

Three remaining Medina Apartment Hotels will become

Improved NZ demand

AIR New Zealand this morning reported its traffic figures for Oct, with improved demand along with capacity increases across its network.

Overall passenger numbers of 1.054m were up 2.2%, and the group load factor dipped 0.6 points to 81.7%.

Tasman/Pacific demand rose 2.3%, and long haul numbers dipped 1% compared to last year with stronger loads on North America routes, offset by reductions ex Europe against last year's Rugby World Cup demand.

Group-wide yields for the financial year to date are down 1.7% on the same period last year.

Medina Serviced Apartments.

Argaman reaffirmed the Medina brand as being fundamental to the business model and that its realignment would see it embrace a classic serviced apartment style.

"I am confident that our guests, clients and stakeholders will embrace our brand vision and that Toga Hotels will continue to thrive, both locally and abroad, well into the future," she said.

Adina's expansion will see a shift away from apartment classification utilising words such as 'grand', 'executive' and 'classic', the Toga boss added, and will follow significant growth that the brand has experienced in Europe.

Openings of Adina properties in the north-west Sydney business park suburb of Norwest, which saw its first 100% occupancy level within three weeks of its Aug debut, will be followed by Bondi Beach next year.

Sydney Airport and Randwick Racecourse (**TD** 10 May) in 2014 will soon follow suit, taking the total Adina count to 30 properties.

Argaman also outlined growth targets for all of the Toga group's brands, stating that the goal for the next 1-5 years was to be operating 100 properties across its Medina, Vibe, Adina and Travelodge brands by 2017.

SIA firms Aus interests

SINGAPORE Airlines has signed two bilateral agreements with the South Australian Tourism Commission and Destination New South Wales as part of a renewed push promoting inbound tourism.

Between Jul and Oct this year, partnerships covering 2-4 years were inked with the two bodies, while existing agreements with Tourism Australia, as well as official bodies in Qld, Vic and WA were expanded to cover new markets and increase in value.

Under the pacts, SIA will jointly fund marketing campaigns in a number of key markets in Europe and Asia, with the carrier already investing more than \$5m towards promotional efforts this year.

Singapore Airlines acting senior vice president for sales and marketing Chin Yau Seng said the partnerships served to strengthen links between Singapore and Australia's tourism organisations.

"Through our extensive global network we are continuing to promote travel to Australia, enabling visitors to discover the wide variety of experiences that the country offers," Chin said.

In addition to consumer-focused marketing, the carrier will also assist with the organisation of famil visits for both Australian and Singaporean members of the travel industry.

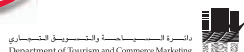


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Millennium back in Oz waters



CELEBRITY Cruises' *Celebrity Millennium* this week marked its return to Australian waters after a three year absence, docking at Sydney en route from Hawaii.

Millennium was the latest ship in Celebrity's Millennium-class fleet to be given the 'Solsticizing' revamp, which has seen major upgrades to bring it into line with the line's Solstice Class standard.

Completed in May, the upgrade has seen *Millennium* introduce the company's AquaClass category of stateroom, which offers guests private verandas & complimentary access to the stylish Blu speciality restaurant and AquaSpa's Persian Garden and Relaxation Room.

The project also saw the vessel equipped with new dining venues including the *Bistro on Five* and the very funky *Qsine*.

Other enhancements incl the *Celebrity iLounge* Apple outlet & the installation of ship-wide wi-fi.

Celebrity Cruises Australia spokesman Adam Armstrong said the retrofit offered guests design features and amenities never before seen in local waters.

"These ships continue to raise the bar for cruising down under with their elegant and modern design, innovative amenities such as iPad menus, a real manicured top deck lawn and ice-topped Martini Bar," Armstrong said.

After leaving Sydney Harbour last night, *Millennium* will cruise north with stops planned in Newcastle, Brisbane and Darwin, and then on to Singapore.

Pictured aboard *Celebrity Millennium* yesterday from left are RCL Cruises Australia's Tony Soden, key account mgr; Peter McCormack, National Sales Manager; Adam Armstrong, Commercial Director; Amy Ryan, District Sales Manager and Gavin Smith, MD Australia/New Zealand.

Perth ATC upgrade

AIRSERVICES Australia has confirmed the completion of upgrade works on the Instrument Landing Systems at Perth Airport.

The Perth project finalised a national upgrade program which has seen equipment enhanced at Sydney, Alice Springs and Canberra airports, with the organisation saying this will "ensure that any unexpected outages are kept to a minimum".

Webjet Thunder deal

WEBJET has signed its third major sports sponsorship, with a two year deal to support the Sydney Thunder cricket team in the T20 Big Bash league.

Webjet said it would offer flight and accommodation packages for fans, with the deal set to "further extend its reach and penetration as a household brand in the Australian market".

OpenSkies oneworld

BRITISH Airways' Premium class offshoot OpenSkies will join the oneworld airline alliance as an affiliate member from 01 Dec.

Flying transcontinental routes only between Europe & the USA, OpenSkies operates double daily services between Paris Orly and Newark, and come Mar, will add a new London-Orly-New York JFK service (**TD** 25 Oct).

Launched in 2008, the carrier's Boeing 757s feature 20 Business, 28 Premium Economy and 66 Economy class seats.

Window Seat

SKYSCANNER has identified the characteristics of the ideal air traveller via a survey of 700 international cabin crew.

According to respondents, the perfect passenger is in his 30s, travelling alone, for pleasure and flies in Economy Class.

In the same poll, cabin crew members revealed the most annoying habits of air travellers, with clicking fingers to get attention comfortably in top spot.

Getting up too soon upon landing, bringing too much carry-on luggage, talking through the safety demo and overly messy travellers all made the list.

CHINESE carrier Hainan Airlines has set the bar for its pilots particularly high.

In addition to perfect vision, good height and an above-par command of the English language, the airline has also set body odour standards, recently sparking some controversy by reportedly having prospective pilots undergoing recruitment tests have their bare armpits sniffed by company staff to weed out any bad smells.

Hainan put a unique spin on the controversy, saying the test was a good stress indicator.

"If they can keep their cool in this test, they aren't going to sweat in the cockpit," an airline spokesperson argued.

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New South-West England tours

AUSSIE expat Wayne Shields has started up a brand new tour operation in South West England, with a maximum of 8 passengers escorted to see the sights for five days in luxury people carriers.

UK Horizon Tours, represented locally by Travelscene in Camden, NSW, offers handpicked itineraries, staying in historic West Country pubs to ensure an unforgettable experience.

The commissionable trips include entrance fees and three

meals a day, starting at \$1299pp.

Shields says the product is ideal for travellers who want a getaway while visiting friends, or are in between other itineraries.

The five top-selling UK Horizon Tours agents until 31 Dec will each receive a \$20 Coles/Myer voucher.

More info on 02 4655 7077 or see www.ukhorizontours.com.

Allianz covering STA

TRAVEL insurance products sold throughout the STA Travel network are to be underwritten by Allianz Global Assistance Australia.

Trust in the Far East

SINGAPOREAN hotel & serviced residence manager Far East Hospitality has partnered with Trust International, operators of the Voyager CRS system to boost growth in the Asia-Pacific region.

Far East's network of four hotels and five serviced apartments will utilise the system to maximise global distribution across online, GDS bookings & its own website.

The Voyager system will also centralise commission payment processes on behalf of the group.

Big4 boosts numbers

BIG4 Holiday Parks has added two new properties to its network with Warrnambool, Vic and Casino, NSW, joining the fray.

The additions take the groups total to 180 parks across Australia.

Geyer to build NEXT

ARCHITECT and interior design firm Geyer has been tasked with the renovation of Brisbane's Chifley Lennon's Hotel as it is transformed into Australia's first NEXT branded hotel, SilverNeedle Hospitality has confirmed.

The \$35m project will see all existing rooms, lobby and the underlying retail plaza renovated in line with the rejuvenation of the Queen Street mall precinct, to be completed ahead of the 2014 G20 Leaders Summit in the city.

EK releases Asia deals

EMIRATES has introduced a range of special airfares to Kuala Lumpur, Bangkok or Singapore for two passengers or more, with seats starting from \$717 return.

Sales are valid until 21 Dec and valid for travel between 22 Jan and 31 May 2013 - more details online at www.emirates.com/au.

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Agents leave their marks



ONE of the more fun and unique aspects of Qantas' "You're the reason we fly" campaign was the recent competition awarding people - including a select group of lucky travel agents - the honour of seeing their names emblazoned on the side of a Qantas B737 aircraft.

The plane made a stop recently in Adelaide, the home of a number of agents who paid a visit to see their name on the outside.

Pictured above from left admiring their monikers in lights (so to speak) are Max Najjar from Axis Travel Centre; Anita Wenn, Harvey World Travel; Helen Blakebrough, Jetset Norwood;

Marysia Hock, Contal Travel and Cassie Carpenter from Carlson Wagonlit Travel.

WIN A TRAVEL & RECIPE BOOK



Every day this week, **Travel Daily** is giving one lucky reader the chance to win *Produce to Platter: Daylesford, Macedon*

Ranges, Ballarat & The Pyrenees book, courtesy of **Smudge Publishing**.

In this travel & recipe book, Melbourne-based mother & daughter publishing team discover the history, wine and food of the region, with in depth reviews & delicious recipes from local chefs - using local seasonal produce for optimal flavour and sustainability.

To win, simply be the first person to send in the correct answer to the daily question below to: ptpcmp@traveldaily.com.au.

What do the authors suggest creates optimal flavour and sustainability?

Congratulations to yesterday's lucky winner, **Theresa Twibell** of **The Travel Store Pty Ltd**.

smudge publishing
boutique publishing house

TTC delivering golden tickets



ABU Dhabi and Europe beckon for Laura Musgrave and Angela Field from Flight Centre Hurstville and Jetset Hurstville respectively, as both won tickets on the 2013 Travel Corporation mega-famil, to be hosted by Etihad Airways and Virgin Australia.

The pair will join 98 other agents on the trip, with individual segments hosted by a number of the group's wholesale brands.

On the way to Europe, the entire group will enjoy a stopover in Abu Dhabi courtesy of Creative Holidays, before splitting up and tackling different parts of Europe

on segments hosted by Trafalgar, Insight Vacations and Contiki.

Every land booking made with the four TTC wholesalers before entries close on 14 Dec will earn an entry into the draw for a ticket on the highly sought-after famil.

Double entries will be awarded if the land booking is combined with an Etihad airfare to Europe or Virgin Australia ticket anywhere on the VA network worldwide.

Contiki industry sales executive Danielle Campbell is pictured above presenting both Laura (left) and Angela (right) with their highly coveted mega-famil tickets.

BA 747s for HKG, LAX

BRITISH Airways will increase capacity on flights from London to Hong Kong and Los Angeles effective 31 Mar, with the deployment of 747-400 aircraft on the routes, replacing 777-300ERs.

Hurtigruten newbie

NORWEGIAN cruise specialist Hurtigruten will begin sailing into the 35km long Hjørundfjord on all ships between 01 Sep and 31 Oct, after successful trials this year.

Hjørundfjord is Hurtigruten's first new area explored in 20 yrs.

Friday 23rd Nov 2012

Rex slams SACL chief

REGIONAL Express chairman Lim Kim Hai has strongly criticised Sydney Airport Corporation Limited chairman Max Moore-Wilton for questioning the need for the ring fencing of permanent air slots for regional services.

Lim said that both sides of the NSW state govt were unified in their belief that residents of regional NSW deserved access to strong, regular flights to SYD, and that this commitment resulted in the enactment of legislation.

"To now call on the government to lift this restriction is simply a reprehensible money grab," Lim fumed, forecasting further action.

"Rex will join its efforts with the dozens of regional communities in NSW to defeat any attempt by SACL to erode the life line of these communities to Sydney," the irrepressible ceo added.

United X2 miles deal

MEMBERS of United Airlines MileagePlus loyalty program set to complete a trip to San Francisco or Los Angeles before 31 Dec 2012 are eligible for double reward miles under a new UA promotion.

Double miles are valid on tickets purchased before 31 Dec 2012 if registered at www.bit.ly/UA miles.

Insight Xmas hamper

INSIGHT Vacations is giving away a \$150 Christmas hamper in each state, with all bookings made prior to 14 Dec earning an entry into the 18 Dec prize draw.

35m Canada directors

CANADIAN Tourism Commission has launched the final cut of a tourism promotion video made using clips filmed by Canadians as part of CTC's '35-million Directors' summer project (TD 10 Sep).

The film will be used to promote the destination across CTC's range of international websites and will be showcased via social media.

"No one knows better than Canadians how to show off this country," CTC vice-president of marketing Greg Klassan said.

View it at www.bit.ly/35mdirectrs.

Technology Update

Today's Technology Update is brought to you by Tramada Systems Pty Ltd.

Sleep Easy....data security...we've got it covered



We take data security very seriously at Tramada and we have invested much time and money

over the last 12 months to ensure that we have built and tested appropriate safeguards for our clients and their client's data. It's been a massive undertaking but the effort is justified in the benefits it delivers to our clients.

As security is a highly specialised technical field and we wanted to make sure that our solution was leading edge we engaged with Datacom TSS to assist us. They are leaders in threat prevention, investigation, intelligence, remediation and countering cyber espionage. The technical team at Tramada worked with a team at TSS for over 12 months to ensure we achieved appropriate standards.

We are increasingly finding consumers and corporations are aware of the risks of identity theft and have other legitimate security concerns. Tramada has adopted best practice in relation to data security and our next gen product is a PCI DSS (Payment Card Industry Data Security Standards) compliant environment which means that should our clients need to achieve this status to win corporate business we are right behind them. **We can confirm current PCI DSS compliance.**

Ask your current provider if they can do that and if they can't - call us.

For information about data security or tramada® next generation email nextgen@tramada.com, we will be happy to help you.

Björn Böhme, CTO, Tramada – your technology partner



Travel Specials

THIS week's *Travel Specials* is brought to you by **Travel Industry Club**. If your firm has released a travel special you'd like to make the industry aware of send the details to specials@traveldaily.com.au.

Back by popular demand is Air Vanuatu's seat-stealer of a fare for industry to enjoy Vanuatu, with the **Travel Industry Club**. Return fares are priced at only \$50 plus taxes, and to make a booking, call TIC on (02) 9700 8711.

Crowne Plaza has launched a new "Recharge" series of promotional room prices, with up to 20% off Best Available Rates. The package is available to book until 27 Feb for stays between 01 Dec & 28 Feb 2013, with eligible properties all over Australia & NZ. Visit www.crowneplaza.com/recharge.

Savings of up to 40% off the Moorea Pearl Resort & Spa are available with **Tahiti Travel Connection**. The "Moorea Markdown" package includes airfares, transfers and a number of lagoon and island tours. A seven-night package is priced from \$2,450ppts. Call 1300 858 305 to book your trip.

Citadines on Bourke, Melbourne or **Somerset** properties in Perth and Hobart are offering a free room upgrade to the next available category, with rooms starting from \$149 per night twin share. Valid for travel dates from 01 Dec to 31 Jan. For more info, phone Citadines on 1800 766 377.

Chop to bureaucracy

INVESTMENT in Australis's tourism industry is progressively getting easier, according to a new Report Card on Investment and Regulatory Reform.

The report, released yesterday by Federal Tourism Minister Martin Ferguson, was being praised as a sign of cooperation between Australian states and the commonwealth, Ferguson said.

"We are committed to ongoing regulatory reform to remove the regulatory challenges for investors and operators across all industry sectors," Ferguson said.

He added the sides were clearly seeing eye to eye on the govt's Tourism 2020 promotion strategy.

United off the hook

A **FEDERAL** judge in the US has cleared United Airlines of any negligence in security at Portland Jetport, Maine, in relation to how two hijackers boarded one of the aircraft which crashed into 1 World Trade Centre on 11 Sep 2001.

The judge found that United had no duty of care to the World Trade Center leaseholder, with the hijackers connecting onto the doomed flight at Boston's Logan Airport on that fateful day.

Best last-min deals

HOTWIRE, which recently launched an Australian operation, has revealed its Top 10 Asia-Pacific destinations where savings are highest on last-minute bookings.

Leading the list was Pasig in Manila; followed by Georgetown, Penang and Pattaya in Thailand.

Closer to home was Mangere in NZ, Kuta in Bali and Nadi, Fiji.

Agents see wilds of Botswana



ABOVE: This group of agents ventured deep into the wild plains of Botswana recently during a famil adventure hosted by The Africa Safari Co.

The Chobe National Park is teeming with wildlife year-round, with the group spotting elephants, cape buffalo, lions and the two other members of the "Big Five".

Victoria Falls was also on the group's itinerary, with a short stay including activities such as zip-lining across the gorge, enjoying a helicopter flight over the falls and walking with lions.

Africa didn't stop delivering there, with the group experiencing many activities such as boating, nature walks and canoeing while

watching multiple bird species.

Pictured above from left is Brodie Poole, The Africa Safari Co.; Caryn Thorsby, Inspired Travel St Ives; Nicole Blake, Spencer Travel; Simone Laurie, Transotway Travel; Valerie Davis, Pure Travel Baulkham Hills; Eva Van Stuivenberg, Jetset Wollongong; Tanya Moubey, Travelworld Naracoorte; Candice Holt, Travelscene Toorak; Anna Nanchev from Travelbookers St Ives and guide Bi-Bi.

GROW A MO AND WIN A CRUISE

Cunard in conjunction with **Travel Daily** is supporting Movember and is urging the industry to take part in the charity event.

The Movember event raises awareness and funds for men's health issues, such as prostate cancer & male depression, by encouraging people to sport a moustache and get sponsored.

Guys can take part as a Mo' Bro by grabbing some colleagues and registering a team and girls can help out as a Mo' Sis and posing with a mo (see the website for more details).

WIN THE MAJOR PRIZE:

Three-night voyage on *Queen Mary 2*

1. Register your details at <http://au.movember.com/>
2. Email your individual or team name to: mocomp@traveldaily.com.au
3. Grow some impressive facial hair or buy/make a fake mo.
4. Send in photos to feature on the **Travel Daily** website, with the link to your mo' page.

Click here for more details and Terms & Conditions of the competition



40% off Hilton stays

HILTON Hotels loyalty program HHonors has launched the "Any Weekend, Anywhere Sale" offering discounts of up to 40% on properties worldwide, valid for travel until 31 Dec 2013.

More information available at www.hhonors.com/weekend.

Liking a PAL upgrade

PHILIPPINE Airlines has launched a new competition to promote its new Australia/NZ Facebook page.

Up for grabs is an upgrade from Fiesta Economy Class to Mabuhay Business Class for a passenger and their companion, if booked on SYD or MEL to Manila sectors between 05 Dec & 15 Jan inclusive.

Record year for Accor

ACCOR chairman and ceo Denis Hennequin has capped off a year of record expansion for the group, yesterday announcing its 100th property management contract signed in the region this year.

The 150-room Novotel Goa Shrem Resort on the west-coast of India marked the next step in the group's goal to continue expansion to 700 properties in the APAC region by the year 2015.



Supplier Updates

WELCOME to *Supplier Updates*, **Travel Daily's** new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE**.

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SUSHI, SAKE & KARAOKE

JAPANESE DESTINATION SPECIALIST

SYDNEY – SALARY PACKAGE UPTO \$50K+

Do you have a passion for sushi, sake, and karaoke? Are you a Japanese destination expert? Do you dream of selling all things Japanese? This amazing Japanese company is looking for a talented consultant to join their team. From the bustling streets in Tokyo to antique teahouses in Kyoto; you will enjoy booking flights, accommodation, and group tours throughout this fantastic destination. If you have travel experience, have been to Japan or can speak Japanese. Apply for this role today.

SAIL INTO THE SUNSET

INTERNATIONAL CRUISE CONSULTANT

SYDNEY – TOP SALARY PACKAGE

Do you dream of sailing off into the sunset with a cocktail in hand? Are you passionate about the seven seas? This award winning wholesale company is looking for 2 talented cruise consultants to join their excellent team. You will be responsible for booking fantastic cruise packages worldwide. From a South Pacific Cruise to an Alaskan Passage experience. If you have excellent cruise knowledge and 12 months industry experience. Sail into this role today.

**ENJOY A MID WEEK SLEEP IN – 10TH DEC START
CUSTOMER SERVICE X 3**

MELBOURNE INNER - SALARY PACKAGE TO \$55K+ (OTE)

We have 3 sensational customer service positions available in Melbourne. Working with this well-known travel agency, you will be responsible for assisting online customers with their enquiries. Working a sensational rotating roster and being a part of this great team, you won’t regret this move! If you have a min 6 months travel industry experience using Galileo you this role could be yours! Call us today to find out more

AFRICA WHOLESALE RESERVATIONS X 3

AFRICA WHOLESALE CONSULTANTS

MELBOURNE VARIOUS - SALARY PACKAGE UP TO \$55K

Do you want to specialise in your passion and sell Africa daily? We have 3 new exciting AFRICA wholesale roles on offer that will give you high salaries, Monday - Friday working hours and exotic famils, you would be crazy not to make the move! With so many roles to choose from, the choice really is yours! If you have personal travel experience in Africa and proven sales track record then we want to hear from you.

CRUISE THE HIGH SEAS

CRUISE WHOLESALE

MELBOURNE (INNER) - SALARY PACKAGE TO \$50K (OTE)

Calling all dedicated cruise consultants. This exciting new cruise wholesale role will see you selling cruises to your loyal clients. Working in a funky warehouse environment and located in one of the hippest spots in Melbourne, you will love taking your lunch break to explore the shops! Sensational salary on offer and lots of famils! If you have a min 12 months exp in a similar role then we want to hear from you!

WHOLESALE BLISS ACROSS THE COUNTRY!

WHOLESALE CONSULTANTS

MELBOURNE & PERTH - SALARY PACKAGE TO \$70K(OTE)

Calling all experienced wholesale consultants in Melbourne and Perth. We have sensational new roles available with one of Australia’s leading wholesalers. You will book worldwide holidays for your loyal travel agents and have access to uncapped commissions and famils! If you have previous experience using Calypso then this role could be yours! Call us today to find out more about this exciting role!

WANT A CAREER NOT JUST A JOB?

WHOLESALE TRAVEL CONSULTANT

BRISBANE CBD – SALARY PACKAGE TO \$55K OTE

Are you looking for a new travel role which will allow you to develop and progress up the ladder? You’ve found it. This leading CBD wholesaler is looking for experienced travel consultants to join them. A position with this travel company is not just another job but a step in creating a long term and successful travel career. In addition to development opportunities you’ll earn great \$\$, undertake fabulous famils, have access to top travel discounts and more.

WATCH YOUR BANK BALANCE SOAR

RETAIL TRAVEL CONSULTANT

BRISBANE SUBURBS – GREAT \$\$\$ & BENEFITS

Sick of handing all the profits over to your boss? Want to see your bank balance rise with every booking you make? Here’s your chance. We are currently looking for travel experts to come and join this leading travel company. You’ll love dealing with a range of clients and selling a wide variety of international and domestic destinations. Not only will you be earning great \$\$ but enjoy top educationals, a supportive working environment and much more.

BOOK NOW!
Sale expires soon



NT on Sale! \$599*

Choose from one of three hot deals to the Northern Territory, and travel to Uluru, Alice Springs or Darwin for \$599 per person! With accommodation and return airfares included, the Northern Territory has never been more affordable.

Uluru Weekender

3 days from \$599*

Celebrate the magic of the Red Centre on this short break getaway to Uluru. See the colours of the majestic formation change as the sun rises and sets in the World Heritage listed National Park.

Includes: Return airfares to Uluru from Brisbane, Melbourne, or Sydney, 2 nights 3.5 star accommodation in Uluru with FREE return airport transfers

Booking code: TDC2NT2

Top End Time Out

4 days from \$599*

Experience Darwin's tropical summer. Characterised by balmy weather, and striking skies including brilliant afternoon storms, this is a magnificent time to see the Top End burst into life.

Includes: Return airfares to Darwin from Melbourne, Brisbane, Sydney, Perth, Cairns, or Adelaide, 3 nights 4 star accommodation in Darwin including BONUS night, 1 day Litchfield tour

Booking code: TDT2NT1

Enticing Alice Springs

3 days from \$599*

Be enticed by the delights of Alice Springs, a fun and festive town fringed by desert. Explore the many art galleries and historical museums of this region, and delve into the Indigenous stories of the area.

Includes: Return airfares to Alice Springs from Brisbane, Melbourne, or Sydney, 2 nights 4.5 star accommodation in Alice Springs with FREE breakfast and FREE Wifi, return airport transfers

Booking code: TDC2NT1

Wildlife, wilderness, outback skies, Aboriginal art & culture. We know what goes with the Territory.

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Includes late check out to 4pm (subject to availability)

- Return economy airfare from Sydney to Hong Kong flying Qantas Airways
- 4 nights accommodation in a Superior room
- Shenzhen Experience Shopping tour#
- Return airport transfers

Price From **\$1572*** per person twin share
Travel Date 13 Feb - 10 Mar 13

SINGAPORE



Hotel Royal

Includes FREE upgrade to a Deluxe room and late check-out to 4pm (subject to availability)

- Return economy airfare from Sydney to Singapore flying Qantas Airways
- 5 nights accommodation in a Deluxe room
- 1 x Singapore Flyer ticket
- FREE Time Out Your Singapore Little Black Book
- Return airport transfers

Price From **\$1705*** per person twin share
Travel Date 2 Feb - 31 Mar 13

THAILAND



Siam @ Siam Design Hotel & Spa

- Return economy airfare from Sydney to Bangkok flying Qantas Airways
- 5 nights accommodation in a Leisure Class room
- Full breakfast daily
- Floating Markets and Rose Garden tour including lunch
- Return airport transfers

Price From **\$1773*** per person twin share
Travel Date 2 Feb - 31 Mar 13

HAWAII



Miramar At Waikiki

- Return economy airfare from Sydney to Honolulu flying Qantas Airways
- 5 nights accommodation in a Standard room
- Waikale Premium Outlet shopping tour
- Return airport transfers

Price From **\$1917*** per person twin share
Travel Date 19 Feb - 31 Mar 13

HAWAII



BW Plus Coconut Waikiki Hotel

- Return economy night airfare from Sydney to Honolulu flying Qantas Airways
- 5 nights accommodation in a City View room
- Waikiki Premium Outlet shopping tour
- Return airport transfers

Price From **\$1967*** per person twin share
Travel Date 1 - 31 Mar 13

AMERICA



Anaheim Plaza Inn and Suites

- Return economy airfare from Sydney to Los Angeles flying Qantas Airways
- 6 nights accommodation in a Run of House room
- Citadel Outlets Shop & Shuttle tour with a VIP Savings Card
- Return airport transfers

Price From **\$1978*** per person twin share
Travel Date 1-20 Feb, 24 Feb-6 Mar, 10-20 Mar & 24-31 Mar 13

Offer ends 30 Nov 12, unless sold out prior.
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