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Travel Daily

First with the news

Monday 26th November 2012

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QF launches domestic assault

QANTAS domestic ceo Lyell Strambi yesterday continued the airline's concerted push for the hearts and minds of corporate Australia, announcing that from May 2013 all weekday flights to Perth from Melbourne and Sydney would be operated using wide-bodied A330 aircraft.

Speaking at an event to celebrate the arrival of QF's ninth domestic A330, Strambi also claimed that the airline's strategy

was working, saying that QF had "signed a number of major new corporate accounts over the past few months, many who had tried other airlines and returned to Qantas".

He touted the superior space and individual IFE offered by the QF product, and said Qantas transcontinental capacity was about 40% more than that operated by Virgin Australia.

Strambi also highlighted the ongoing refit of QF's 767 fleet with streaming iPad inflight entertainment - to be completed by Mar 2013 - and the launch of reconfigured Boeing 717 aircraft on the QantasLink network.

Creative marketing

CREATIVE Holidays this morning announced the appointment of Deana Marrocco to the newly created role of Senior Head of Marketing.

Marrocco moves from her previous role within the Travel Corporation as gm of marketing for Contiki, with previous roles including NSW/ACT marketing manager for Flight Centre.

Nicola Wyllie has also been appointed as Creative's new Digital Marketing Manager, moving from the consumer marketing team at Ninemsn.

What an issue!

Travel Daily today has eight pages of news & photos, on location reports from Jetstar's first ever international travel agent famil and Thai Airways' inaugural A380 flight, a bumper crop of new brochures, plus full pages from: (click)

- AA Appointments
- Travel Trade Recruitment



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Glebe Is. expo tenders

INFRASTRUCTURE NSW says it expects to name the successful tenderer for the interim Glebe Island Expo Site next month.

The venue will be used during the redevelopment of the Sydney Convention & Exhibition Centre.

Gold Coast cruise hub EOI

THE Queensland government, in conjunction with the Gold Coast City Council, is seeking "visionary" Expressions of Interest (EOI) for the proposed cruise ship terminal for the Gold Coast (**TD** 02 Nov).

The Broadwater Marine Project integrated tourism development calls for not only a cruise ship terminal, but potentially hotels, a casino, marina and super-yacht facilities, retail & recreation space.

"Today's announcement is another step towards making a cruise ship terminal for our city a reality," Gold Coast Mayor Tom Tate said on Fri.

"We want to see an integrated attraction with global appeal. A must-see addition for Australia's premier tourism, business and events destination," Tate added.

A key project objective is that the proposal be delivered at no cost to the government, with a new website stating: "the early delivery of a cruise ship terminal is a priority to enhance visitor access to the city."

EOI submissions close on 31 Jan, with short-listed consortia to be named early next year - details at broadwatermarineproject.com.au.

MEANWHILE, Royal Caribbean Int'l Commercial Director Adam Armstrong said the Gold Coast cruise project was highly sought. "Make it happen," Armstrong said, referring to the proposal.

He told **TD** last week the design should offer multiple berths and also cater for mega-liners, which would require dredging to a depth of 10 metres.

Tiger to Coffs Harbour

TIGER Airways will introduce its first intrastate service around the country between Sydney & Coffs Harbour in NSW, effective 15 Apr.

Initially launching as four times weekly, the route will ramp up to five weekly in late Mar, boosting capacity to/from Coffs Harbour by 1,800 seats weekly.

"Tiger will be the only low fare operator on the Sydney-Coffs Harbour route & we're confident will prove popular, stimulating demand and providing significant tourism and economic benefits to both markets," TT comm. director Carly Brear said yesterday.

New Tourism Tas ceo

FORMER Tourism NT ceo, John Fitzgerald, has been appointed as the new chief executive of Tourism Tasmania, effective 07 Jan 2013.

He holds an extensive career in senior executive management roles within the tourism industry, and was previously ceo of Tourism Sunshine Coast and coo at Sustainable Tourism Cooperative Research Centre.

Fitzgerald is virtually switching posts with outgoing Tourism Tas chief executive Tony Mayell, who will head up the newly formed Northern Territory Tourism Commission in Dec (**TD** 02 Nov).

Laucala Is. joins LHW

FUJI's bespoke 25 villa Laucala Island has joined The Leading Hotels of the World collection.

The luxurious private island resort has also announced last week that Kurt Wachtveitl has been appointed as Global Advisor.



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Monday 26th November 2012

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Jetstar jumps in dom. popularity

VIRGIN Australia and Qantas are fighting out a neck & neck battle to be the domestic leisure carrier of choice among Australians, but no-frills carrier Jetstar has seen the largest gain in bookings.

According to the latest Roy Morgan Air Travel Report for Oct 2012, the nation's biggest airlines were separated by 0.4 percentage points for passengers on their last domestic holiday or leisure trip.

At 38.8%, Virgin held the very slight advantage.

But Qantas' low cost offshoot, Jetstar, is gaining ground in the local leisure market, with the new data showing 36% of Aussies used JQ, up from 32.5% in Oct 2011.

"Virgin Australia is being seriously challenged by the Qantas group in the domestic leisure market," said Roy Morgan Research Int'l director of tourism, travel & leisure, Jane Ianniello.

"Jetstar has been able to grow its share of the market by

positioning itself as a discount airline and appealing to the budget conscious air traveller."

Ianniello said however that Virgin is taking the fight to Qantas after recently announcing its plan to take a 60% stake in budget carrier, Tiger Airways.

Tiger itself saw its 12 monthly moving average of pax slide about 3 points, from 8.1% to 5.4% in Oct, likely due to reduced capacity.

MEANWHILE, Virgin Australia achieved the highest satisfaction figure among Domestic Airlines in Roy Morgan Research's Oct poll, with a score of 84%.

Virgin was followed by Qantas, QantasLink, Jetstar and Tiger Airways respectively in terms of favouritism, for the 12 months between Nov 2011 and Oct 2012.

Singapore Airlines topped the Customer Satisfaction survey for International Airlines with 90%, pipping Emirates, Air New Zealand, Thai Airways & Garuda Indonesia.

Ryldges rejoins GHA

AMALGAMATED Holdings Ltd, the parent firm of Ryldges Hotels & Resorts and brand partners QT Hotels & Resorts and Art Series Hotels, will rejoin the Global Hotel Alliance loyalty program from early 2013.

GHA was established in 2004, with Ryldges a founding member, however the groups separated not long after its creation.

The Mirvac portfolio was part of GHA prior to its takeover by Accor earlier this year.

Ryldges and partner brands will realign with GHA from 01 Apr.

Crowne recognised

NEW Roy Morgan Research has identified Crowne Plaza as the leading accommodation chain in terms of customer satisfaction, for the 12 months to Oct.

Crowne Plaza came out on top among those surveyed with a 89% score, followed by Marriott, Sheraton, Sofitel and Comfort.



Window Seat

AHEAD of its highly-anticipated global release, Air New Zealand last weekend took its support of the upcoming fantasy adventure movie *The Hobbit* to a new level, wheeling out a B777-300 aircraft decked out in a special livery.

The decal, **pictured** below, features a host of characters from the film, took six weeks to apply and runs the entire length of the plane - with NZ claiming a record for the "largest graphic ever applied to an aircraft".

Services to London, via Los Angeles have already started using the Middle Earth motif.



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Voyager, Millennium rendezvous



ROYAL Caribbean International's *Voyager of the Seas* made its first ever visit to Sydney late on Thu, crossing paths with sister ship *Celebrity Millennium* at Fort Denison in Sydney Harbour.

The historic crossing at 7pm (above) was accompanied by a water cannon tug-boat salute.

Voyager's arrival at its new Australian 'home port' also saw the Sydney Overseas Passenger Terminal experiences its busiest ever 24 hour period.

Over 11,500 pax were processed on Thu and Fri as it turned around both ships - 4,300 on *Millennium* and 7,200 on *Voyager*.

At capacity, the 130,000 tonne *Voyager of the Seas* carries 3,800 pax and 1,200 crew - more than any previous liner to visit the cruise hub, Sydney Ports said.

Celebrity Cruises' *Celebrity Solstice* will also make its maiden call into Sydney on 09 Dec.

TD was among several hundred travel industry cruisers on *Voyager's* one night Australian inaugural on Fri, which included an exclusive industry viewing of the ship's spectacular on-board ice show.

Boarding was significantly delayed due to a thorough cleaning required by a norovirus outbreak on the incoming voyage.

As well as industry passengers the inaugural included thousands of consumers enjoying a taste of cruising Royal Caribbean-style.

MAS luggage penalty

THE US Dept of Transportation has imposed a US\$30,000 civil penalty on Malaysia Airline System (MAS) for "unfair and deceptive trade practices."

The fine related to MAS stating on its website it was not liable for damage to certain items, including cameras or artwork, stowed in passenger's checked baggage.

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Webjet wound up

BRAZILIAN carrier Webjet, a subsidiary of GOL Linhas Aereas Inteligentes, was shutdown with immediate effect on Fri.

In announcing the decision, GOL said the Webjet business model, which consisted of aging Boeing 737-300s equipped with out of date technology, were no longer competitive.

The winding up of the carrier's activities has resulted in 850 job losses, including flight & cabin crew and maintenance personnel.

Passengers booked with Webjet will be offered alternative flights on GOL's own flights.

Its shutdown "will improve operational efficiency as of 2013," GOL said in a statement.

Scenic World revamp

A NEW website, mobile site and smartphone apps have been rolled out by Scenic World in the Blue Mountains, NSW.

The firm's digital interface now features a collection of themed itineraries, such as romantic rainforest walks, photography and nature hot-spot and rides.

See www.scenicworld.com.au.

Oceania Alaska range

OCEANIC Cruises is returning to Alaska in 2013 after a one-year hiatus, offering eight different itinerary options aboard *Regatta*.

A new voyage on the 684-pax ship is the Pacific Exploration that visits Kodiak, Hoonah & Seward, sailing round-trip from Seattle.

Travel Daily on location on TG's A380 inaugural

Today's issue of *TD* is coming to you from Thailand ahead of Thai Airways' first A380 flight from Bangkok to Hong Kong.

THAI Airways says Sydney & Melbourne will see its A380 super jumbo, but not until at least Sep next year. The carrier recently took delivery of its first superjumbo and has another five on order, and will deploy them on the long-haul Paris, Frankfurt and Tokyo routes.

TD flew into Bangkok and took the airport train, a 30min ride on a clean, comfortable train to the city centre for a mere 20 Baht, or around 65 cents Aussie.

Conveniently located on the Skytrain line is the new Sofitel Hotel on lively Sukhumvit Road in central Bangkok. Just a year old, this is Southeast Asia's flagship for Sofitel Luxury Hotels, and it brings to Bangkok the refined luxury of French elegance.

The 32-storey hotel offers 233 luxury rooms, 75 Luxury Club Millesime rooms and 32 Prestige Suites, each boasting floor-to-ceiling windows, timber floors and all elegantly appointed with spacious marble bathrooms - and on the 31st floor, Club Millesime is a haven for business travellers.

TD took advantage of the personal butler who will iron your shirts, and even pack your bags on departure - more from the TG A380 inaugural tomorrow.

Eurostar Champagne Campaign!

To celebrate the Eurostar earlybird fares, Rail Plus are offering a FREE Champagne voucher* when you book a Eurostar between London and Paris and a Hop On Hop Off Bus in each city.

Sale ends 29 Nov 2012 or while stocks last.
Click here for more details.

railplus



CitySightseeing



www.railplus.com.au

Today's issue of TD is coming to you from the inaugural "Experience Asia" Jetstar famil trip, attended by six top-selling JQ agents from Australia & NZ

GATHERING from around Australia, six competition winners selected by Jetstar to attend its maiden familiarisation offering took their seats in Business Class to begin their week-long itinerary across Thailand and Malaysia.

Joining them will be another six top-sellers from New Zealand, who will fly from Auckland and meet the Aussies in Singapore before continuing on to Phuket.

Sponsored by Tourism Authority of Thailand & Tourism Malaysia, with seats in the comfy Business Class cabin provided by Jetstar, the 12 agents have a packed week of exciting activities ahead, with a Phuket the first stop on the cards.

Travel Daily will bring you the highlights from Thailand over the next two days, as the group enjoy activities such as elephant safari rides, cruising aboard traditional junk boats, quad-bike adventures and the famous Phuket Fantasea dinner and show extravaganza.

The itinerary also allows for plenty of relaxation time at the Mercure Phuket Deevana, which is centrally located right in the heart of Patong's tourist district.

EK A380 repairs plan

EMIRATES will withdraw four of its A380 superjumbos from service for eight weeks each from Mar to enable Airbus to carry out permanent repairs to wing cracks.

The carrier is currently pulling its A380s from service periodically for checks which are required every 500 hours of flying time.

No details have been released of any compensation payable to cover losses due to the wing crack issue, which was discovered as a result of the QF32 engine explosion in Nov 2010.

MEANWHILE, Emirates has also announced a renewed sponsorship deal with English premier football side Arsenal.

The agreement, worth £150m, will run until the end of the 2018-19 season and will see the carrier remain as primary shirt sponsor and naming rights holder at Emirates Stadium in north London.

Monday 26th Nov 2012

Hunter appointments

TOURISM Hunter has appointed Will Creedon as the organisation's new Chairman at its recent AGM.

Also elected to the Tourism Hunter board were Tamara Young, David Nye and Simon Glover, who will be responsible for education, and training sector; transport & accommodation; and hotel & caravan & camping, respectively.

Stansted in 30 project

LONDON's Stansted Airport has unveiled plans to develop a new "faster and reliable" rail link to the city, under a rail campaign dubbed *Stansted in 30*.

The initiative aims to lure an extra 1.4 million pax per year to use Stansted Airport, and calls for government support to commit to reducing journey times to around 30 minutes.

The project urges more services to the East of England, including Cambridge, East Anglia & beyond.

Hurtigruten camp out

ANTARCTICA travellers aboard Hurtigruten voyages will have the opportunity to spend a night camping on the continent in a new offering for the 2013 season.

Those choosing to do so will be accompanied by an experienced team for their night on the ice.

MU \$5b Airbus order

CHINA Eastern Airlines has placed an order with Airbus for 60 A320 aircraft, to be delivered between 2014 and 2017, valued at \$5.3 billion at list prices.

Love Sydney promo

DESTINATION NSW says its *Love Every Second*, Sydney in Summer campaign is continuing to gather momentum, now reaching an audience of nearly 5 million.

The short-break campaign is being promoted interstate and in New Zealand, and focuses on the experiences, attractions & events on offer in Sydney and Regional NSW, between now and Jun.

Partners include Qantas, Accor, JTG & Merlin Entertainments Grp.

Accor puts FC on the big screen



ACCOR recently hosted a group of 27 Infinity Holidays and Flight Centre consultants to a fun and innovative video famil experience across Queensland, which was titled the "Accor Getaways Show".

Split into 11 teams, the groups were issued with video cameras, briefed on their assignments and set off to different parts of Qld in their Europcar vehicles to capture different parts of the state and as many Accor properties as possible.

Sticking to set itineraries, footage from more than 17 Accor hotels and resorts was collected, edited and judged as the makers prepared for their own version of the Logie Awards for presentation.

Held at the Mercure Brisbane,

the Accor Getaways Red Carpet Golden Logies event saw the famil participants dolled up to see who would be crowned as winner.

Categories being judged were for Most Popular Presenter, Most Outstanding Getaways Segment, Most Memorable Accor Getaways Moment and Most Creative Getaways Segment.

All of the footage collected from the experience will be used for educational videos for training new recruits within Flight Centre, as well as at the Accor properties visited during the production.

Pictured above at the red carpet event, from left, is Caitlyn Mitchell, Jade Hateley, Aimee Steel, Christine Hall & Georgie Job.

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Northern Territory Holiday Deals



TERRITORY DISCOVERIES' CRUISE OFFERS

Territory Discoveries are offering 2 FREE nights in Darwin* for the entire 2013 Kimberley cruising season - book before December 24 and 2nd person flies FREE!^"

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www.territorydiscoveries.com



Merry Christmas from VIC, SA, NSW, NT, WA & TAS!



IT'S less than a month until Christmas, and six state tourism offices started the celebrations early on Thu when they hosted key partners at their collective annual Christmas event in Sydney.

Tourism Tasmania, the South Australian Tourism Commission, Tourism Northern Territory, Destination NSW, Tourism Victoria and Tourism Western Australia thanked the industry for its support throughout the year.

Toni O'Donnell of Tourism WA said the STOs appreciated the

Power up with Alaska

ALASKA Airlines has completed the install of 200 power outlets & two USB ports for pax to charge their devices at its gates in Anchorage, Portland and Seattle.

French beach advice

TRAVELLERS are being warned about "particularly dangerous" beaches along the French Atlantic coast, moreso on the country's south western coast.

The Dept of Foreign Affairs and Trade says visitors should swim on supervised beaches & respect coloured flags that warn of danger.

AF culls Cambodia

AFTER barely two years in service, Air France is set to cease direct services between Paris Charles de Gaulle and Phnom Penh, Cambodia from Mar 2013.

The route was launched with great fanfare in Jun 2011, with AF at the time touting its return to Cambodia after a 37 year hiatus.

AKL posts huge jump in Chinese visitation

AUCKLAND Airport posted a 45.2% year-on-year jump in visitor numbers from China, according to the facility's Oct traffic figures.

Traditional markets of Australia, UK and USA all recorded drops in visitors, down 17.4%, 27.8% and 8.3% respectively, while Germany, Japan and Canada all posted gains.

Free sunshine holiday

SUNSHINE Coast Destination Limited is giving users of its recently launched web portal visitsunshinecoast.com.au the chance to win the cost of their holiday back via a new promotion.

The campaign centres on the website being free of hidden booking fees and credit card commissions, and for more details, visit www.bit.ly/sunback.

MAS KK to Shanghai

MALAYSIA Airlines is continuing the expansion of Kota Kinabalu as an international hub, announcing it will operate direct flights from 11 Dec between BKK & Shanghai.

WestJet self-service

CANADIAN carrier WestJet has introduced self-service baggage tagging for travellers flying to the US from Vancouver, Edmonton, Winnipeg, Toronto and Montreal.

Passengers can use mobile, web or kiosk check-in and then print their own baggage tags on arrival at the airport, with the extra airports expanding the self service option's Calgary launch.

Qantas relocates

QANTAS has advised the Australian Securities Exchange that effective from today its official registered office and principal place of business has moved to 10 Bourke Road, Mascot NSW 2020.

The listed Qantas telephone number is unchanged at +61 2 9691 3636 but the fax number is now +61 2 9490 1888.

ACTE winner

CONGRATULATIONS to Andrew Howie from HRG Australia, who won a pass to next week's Association of Corporate Travel Executives conference in Sydney in last Wed's TD competition.

The Business Travel Education Conference takes place at the Shangri-La Sydney 05-06 Dec covering key industry topics and also providing significant networking opportunities.

There are just a few places left, and regional director Andrew Kelly is offering special **Travel Daily** pricing - email him on akelly@acte.org for details.

WIN A TRAVEL PACK



Every day this week **Travel Daily** is giving one lucky reader the chance to win a Corban & Blair Travel Pack, valued at \$65 each, courtesy of **Travel Trade Recruitment** - the recruitment specialists for the travel industry.

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Base salary plus incentive scheme.

For a copy of the Job Description and Selection Criteria visit ONLINE: www.territorydiscoveries.com/careers or www.tourismnt.com.au/about-us/careers.aspx

ENQUIRIES: Call Alison Conroy on (02) 8281 9620 or 0407 105 072

To Apply: Please forward a current CV and Selection Criteria to recruitment.tourismnt@nt.gov.au with position number listed on the job description, no later than **10 Dec 2012**.

Hyatt's Ka'anapali club

HYATT Hotels Corporation will - open a 131-room Hyatt Residence Club brand property on Maui's Ka'anapali Beach, with the resort expected to open in 2014.

Italian wi-fi by Hertz

CAR rental giant Hertz, in conjunction with Wind Mobile, has continued the roll out of its mobile wi-fi service, launching on vehicle rentals across Italy.

Major growth for SAS

SCANDINAVIAN Airlines has announced the addition of a huge 45 new routes in 2013.

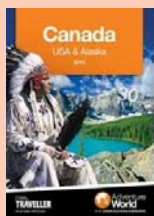
Most of the additions are intra-Europe services, but SAS is also planning flights to San Francisco.

The new routes include flights from Copenhagen to Budapest, Newcastle, Prague and Thessaloniki, while SAS also plans flights from Helsinki to Geneva, Paris, Prague and Rome; and Oslo services to Athens, Berlin, Malta, Salzburg and Pristina.

Monday 26th Nov 2012

Brochures of the Week

WELCOME to *Brochures of the Week*, *Travel Daily's* Mon feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Adventure World - Canada, USA & Alaska 2013

An expanded range of wildlife encounters feature, with insider information available thanks to a collaboration with National Geographic, which see the addition of first-hand traveller articles. An exciting addition to the range is heli-hiking through the Columbia mountains, polar bear and whale watching expeditions, along with expanded Alaskan options. Tailored and independent touring is also available, with a wide variety of FIT options included.



Sea Cloud Cruises - Caribbean and Central America

Rare to modern day cruising is having all shore excursions included in the cruise fare. This is one of the many benefits of sailing the Caribbean sea, enjoying the best of Panama, Costa Rica & many other nations with Sea Cloud. Itineraries also feature world heritage listed sites in Cuba, reefs in Belize & Mexican treasure.



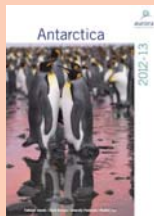
Bunnik Tours - South America 2013/14

The vibrant colours and excitement of Latin America are lavishly featured in perhaps the largest brochure of the Bunnik range. Set out in an easy-to-read format, the company's range of group touring itineraries vary in length from 18-36 days, with a number of extension tours available. From journeys canvassing highlights of the entire continent, to special interest regions such as Mexico, Cuba and Peru, all of the "must-see" attractions are covered.



Silversea Cruises - Africa 2013

The exciting African coastlines and panoramic vistas of Africa can be enjoyed aboard the intimate luxury of the 296-guest *Silver Wind*, giving big-ship experiences in small-ship surroundings. Silversea has released a guide dedicated to Africa, with a range of voyages varying from 10-18 in length. Available ports-of-call for the available all-suite voyages include Cape Verde, Ghana, Namibia, Senegal, the Canary Islands and Cape Town.



Aurora Expeditions - Antarctica 2012/13

The frozen continent has never been so accessible, with over 200 voyages to Antarctica to select from. Small ships of a maximum 54-pax offer plenty of space for everyone to enjoy the amazing views. New for 2013 is a choice of two ships, a wider variety of voyage length, additional fly/sail options and some brand new itineraries. All-inclusive voyages leave from Ushuaia, King George Island or Port Stanley, with frequent departures.



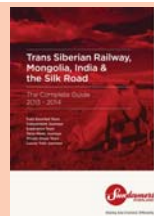
Tempo Holidays - Greece & Turkey 2013

Spread over 84 colourful pages, Tempo's packed guide to Greece and Turkey offers a range to suit everyone. Coach tours, cruising and day tours abound, along with a huge variety of hotels ranging from budget to luxury. For those seeking a structured visit, eleven itineraries focusing on the Greek Islands alone are offered, with famous attractions and less-trodden paths available. Croatia & Cyprus also feature, along with a variety of Anzac programs.



Scenic Tours - India 2013/14

As a result of customer feedback, some itineraries have been enhanced, including extending time spent at the Taj Lake Palace Hotel on tours visiting Udaipur. The brochure features new *Scenic FreeChoice* & *Scenic Enrich* activities to put control back in guest's hands. The guide also features brand new itineraries to South India, which visits the states of Tamil Nadu and Kerala and visits Kochi, as well as tour extensions visiting Goa and Nepal.



Sundowners Overland - Trans Siberian Railway 2013

Available overland product across Asia has been given a boost with the introduction of the extensive range available through Sundowners Overland. A large range of Indian 'off the beaten track' itineraries feature, with a focus in parts on the Silk Road. The famous Trans Siberian Railway operating through China, Mongolia and into Europe is also featured, and is available both as part of a group tour, fully-escorted trip, or as standalone product.



Busabout - Europe 2013

The unique touring model operated by Busabout sees its itineraries designed to take advantage of the hop-on-hop-off nature. In what is the largest brochure produced by the company to date, the new-look guide features new tours & departures timed to coincide with popular festivals, more capacity and for the first time, adventures themed with winter activities in mind.



Intrepid - Latin America & Antarctica 2013

More than 20 new trips across Central & South America pepper the new guide by Intrepid. For the truly adventurous, a colossal 207-day journey crossing the entire America continent, from Anchorage, Alaska right down to Ushuaia at the tip of the south, this massive journey visits 16 countries on the way. Other tours range in length from 28-55 days and visit attraction steeped in history such as Patagonia & the Galapagos Islands.



Cunard - World Voyages 2014

Recently released to the trade, Cunard's book of 2014 voyages offers the elegance and grandeur passengers have come to expect of its three Queens. Featured in the guide are sailings spanning six continents & nearly 80 different ports-of-call. All three regal vessels will visit Australia during their global circumnavigations and will make a total of 17 stops in Aussie ports.



U-Tracks - Active Europe 2013

For the active adventurer and even the relaxed walker, UTracks can show a side of Europe the tour buses can't access, with hands-on experiences in nature bringing Europe home to you. The guide contains over 300 walk and cycle holidays covering 25 European countries. A new partnership with Sherpa Expeditions, offers access to an even wider range of adventures. New destinations trekked in 2013 include Serbia, Malta, Finland and Norway.

Stones Hotel rolls into Bali

THE Stones hotel in Legian Bali has become the first hotel to open in the Asia Pacific region under Marriott International's Autograph Collection brand.

With 34 properties in the across Europe and the USA, the Autograph Collection "doesn't fit" the normal Marriott

mould, Peter Brampton, General Manager, The Stones Legian, Bali said on Fri at a lunch in Sydney.

The 308 room hotel with 22 suites is "different because it is different" Brampton said referring to the hotel's tag line "a stay less



predictable, a life less ordinary".

The Stones' facade features vertical gardens, sun lounges are located in 12 inches of water and the property boasts of the largest presidential suite in South East Asia, spreading across three levels and featuring four bedrooms.

"We wanted to go away from the predictability of services offered in Bali," he added, with the Stones offering "small twists" such as Gourmet Express, where waiters wearing Converse sneakers run across the pool area carrying boxes containing gourmet food to people's rooms, as an alternative to traditional room service.

The hotel located on the southern tip of Legian offers three restaurants - Stone Kitchen, the Long Rice Table and Big Fish Bar and Grill - and for meetings and events the property offers 3,000 sqm of event space over eight rooms (five ballrooms and three meeting rooms) including a grand ballroom that can host up to 1,200 delegates for a sit down dinner.

Officially opened on 15 October The Stones hotel expects 50% of its business to come from the domestic Indonesian market and Australians are predicted to account for 35-37% of the hotels revenue, Brampton told *TD*.

Pictured above at Teras Bali, Walsh Bay are Daniel Ford, Marriott Asia Pacific comms exec director and Peter Brampton, General Manager, The Stones.

Monday 26th Nov 2012

Topdeck Africa early

YOUTH touring brand Topdeck has released its 2013/14 Africa program today, months ahead of schedule due to strong demand.

Topdeck launched in Africa in Jan this year, and claims to be the only youth operator on the continent, with 17 trips featured in the program ranging from seven to 58 days in duration.

Two new trips have been added in 2013/14 - the 36-day Rivers Lakes & Mountains tour from Johannesburg to Nairobi, with an optional eight day gorilla & chimp trek add-on; or the 56-day Grand African Adventure from Cape Town to Nairobi - topdeck.travel.

Cop shop turns hotel

ACCOR's Mercure hotel brand has opened a new property in a converted 1930s Police Station in the heart of Greenwich, London.

The 145-room Mercure London Greenwich features a two storey extension on its rooftop featuring floor-to-ceiling glass rooms with amazing views.

Rates start at AU\$198 per night.

LH business bargain

LUFTHANSA today announced a \$4699 return gross fare ex taxes for business class travel between Australia and Europe, which will allow clients to experience a white Christmas.

The deal applies to 16 European cities including Frankfurt, Berlin, Munich, Paris, Amsterdam, London and Zurich, departing SYD, MEL, BNE, ADL or PER and travelling via Hong Kong and Singapore.

WELCOME TO AUSTRALIA'S **Flagship SALE** Hurry, 1 week only!

Book between 25 Nov - 1 Dec* and receive
Up to US \$200 onboard credit*
Half price deposits*
***Click here for more**

GROW A MO AND WIN A CRUISE

Cunard in conjunction with *Travel Daily* is supporting Movember and is urging the industry to take part in the charity event.

The Movember event raises awareness and funds for men's health issues, such as prostate cancer & male depression, by encouraging people to sport a moustache and get sponsored.

Guys can take part as a Mo' Bro by grabbing some colleagues and registering a team and girls can help out as a Mo' Sis and posing with a mo (see the website for more details).

WIN THE MAJOR PRIZE:

Three-night voyage on *Queen Mary 2*

1. Register your details at <http://au.movember.com/>
2. Email your individual or team name to: mocomp@traveldaily.com.au
3. Grow some impressive facial hair or buy/make a fake mo.
4. Send in photos to feature on the *Travel Daily* website, with the link to your mo' page.

[Click here for more details and Terms & Conditions of the competition](#)



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Bring your analysis, reporting and management skills to this great mat leave role. You will be managing the analysis and reporting of this company's commercial performance. You will have exceptional excel skills, hands on reporting experience, and have strong people management experience. You will be working closely with key internal stakeholders so a high level of communication is required

SENIOR ROLE TO SINK YOUR TEETH INTO GENERAL MANAGER

SYDNEY – EXECUTIVE SALARY PACKAGE ON OFFER

Our client is a leading brand with global operations and a clear vision for excellence in client satisfaction and business performance. This outstanding executive opportunity is available now based in Sydney. This position heads up a thriving business that is looking for inspirational leadership and a clear path for future success. Ring for a confidential chat today.

SECURE A ROLE IN BRISBANE BEFORE THE RUSH INDUSTRY SALES EXECUTIVE BRISBANE – SALARY PACKAGE TO \$70k

Love being on the road with this product in your hand! Agents will welcome you and want to learn more from your fun loving personality. You will enjoy being out and about and know how to put the hard yards in when it counts. Be rewarded here with superb famil trips for you to enjoy and bonus schemes. Everyone loves this brand which is growing bigger & better every year.

LUXURY LEADERSHIP ROLE

INBOUND TEAM LEADER

MELBOURNE – EXCELLENT SALARY PACKAGE

Join a successful name and oversee this inbound reservation team with your ability to show the team how it's done. With your ability to drive performance, provide guidance and support you will see the success that comes from doing a great job. This winning role has your name on it today so get moving and you can take a step in the right direction and see why this company is the best there is.

NEED A CHANGE OF SCENERY?

REGIONAL OPERATIONS MANAGER –ASIA HONG KONG – EXCELLENT SALARY PACKAGE

This rare opportunity with a Global travel provider will see you working on high profile accounts. Your role will be to ensure service consistency, continuous improvement and driving operational projects. You will be a senior operations manager with exceptional people management skills and the ability to question current practices to seek improvement. A great salary with a relocation package is on offer.

BUILD STRONG RELATIONSHIPS

CORPORATE ACCOUNT MANAGER PERTH– SALARY PACKAGE TO \$85k + INCENTIVES

You will have the skills and knowledge to drive solutions for your clients improving expenditure and creating a lasting impression which will retain clients for the future. As a master of building relationships you will know how to develop those key connections and gain their trust in your ability to do the best for them. Be rewarded with a great salary and stable work company that see growth year on year.

TAKE THE NEXT STEP IN YOUR SALES CAREER

NATIONAL SALES MANAGER SYDNEY –EXCELLENT SALARY PACKAGE

Make the move you won't regret! We're looking for a strong sales professional who has experience with national management. You will have extensive relationships across the trade and be known as a highly effective, professional and reliable person with the capabilities to grow a business. If you are ready for an exciting new challenge with a strong brand, this role is for you.

DON'T LET THIS ONE SAIL ON BY

OPERATIONS MANAGER (CRUISE) SYDNEY – SALARY PACKAGE \$100K+

This role is now available as a result of exciting growth within this large organisation. As an Operations Manager for this growing division your skills & experience will be drawn upon to shape the future of the business as it grows. You'll need experience managing large teams, implementing procedures, budget control, good knowledge of cruise product and passion and drive.

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Finding talent within the Australian Travel Industry

Luxury Travel Consultant

Brisbane - \$40-50K + Super + Bonus - Ref 82210

Do you have extensive travel industry experience with long haul, high end and luxury bookings? Yes, then this could be the role you have been waiting for. A niche travel agency in Brisbane CBD looking for an experienced senior travel consultant to join their friendly team. High end, repeat clientele are the focus here with lucrative bookings waiting to be made. Call me confidentially to discuss your next career move & this rare role in the Brisbane travel market.

For more information, please call Sarah on (02) 9113 7272 or click [APPLY](#)

General Manager - Cruise Industry

Sydney - \$Generous DOE + Super + Bonus - Ref 346

This award winning, growing global cruise company seeks a General Manager to come in and ensure the growth and continued expansion of the business and drive them to continue to be one of the market leaders within the online cruise industry. I need a dynamic, hands on leader who has a proven track record of gaining results and a solid track record of working in a fast paced corporate environment, with an entrepreneurial streak.

For more information, please call Lynsey on (02) 9113 7272 or click [APPLY](#)

Retail Store Manager

Melbourne - \$Neg + Commision - Ref 344

Monday to Friday in a CBD Travel Agency? It's true, your eyes are not mistaken, take up this fantastic and unique opportunity ASAP! The ideal senior candidate will have previous management experience, have skills leading a team and working on budgets. You'll be fluid in Galileo (or similar) and have the ability to turn this office into an award winning agency! Use your high level customer service skills and past experience and take on this Retail Manager's role today.

For more information, please call Lisa on (02) 9113 7272 or click [APPLY](#)

Senior Travel Consultant

Adelaide - \$40-55K + Super + Targets - Ref 297

Attention all Travel Consultants in Adelaide! Are you a Travel Consultant through and through and would love a new challenge in your career? Are you experienced in the Travel Industry and keen to go that one step further? Do you want a competitive salary, a friendly working environment and great travel products to sell? If you love to talk about travel all day and sell what your passion is than look no further!

For more information, please call Joana on (02) 9113 7272 or click [APPLY](#)

Corporate Multi-Skilled Travel Consultant Sydney - \$55k-\$65K + Super - Ref 2340

Fantastic opportunity to work with one of the leading TMC. This corporate travel company is looking for an amazing consultant with at least 5 years' experience in corporate travel. You would have fantastic customer service skills teamed with brilliant communication skills - this is your chance to join a forward thinking company that will allow you to grow. Strong GDS skills and destination knowledge will be needed along with your brilliant rapport building skills.

For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)

International Travel Consultant

North Shore Sydney - \$DOE + Super + Incentives - Ref 1345

Excellent chance to join an independent Travel Agency! We are looking for a fantastic consultant to join the team and work with this well established and well respected travel company! You would be offering first rate service teamed with awesome product knowledge in the North Shore Area - get that work life balance back! This is an excellent role for an experienced candidate who is sales focused and has a true passion for the travel industry and strong customer service skills.

For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)

Part Time Travel Consultant

S.E Melbourne - \$45K + Super + Targets - Ref 243

Looking to move away from those long 40 hour weeks? Step into this RARE part time travel consultant role today. If you have solid CRS skills, have a minimum of 3-4 years' experience in a retail agency and have excellent customer service skills, I want to hear from you. You will book worldwide holidays, work to targets and want to be a dedicated team member. This family run travel agency is only looking for experienced consultants and will offer a rewarding salary.

For more information, please call Lisa on (02) 9113 7272 or click [APPLY](#)

Corporate Account Manager

Perth - \$80-90K OTE + Super + Targets - Ref 310JOL

Are you an experienced Corporate Account Manager who'd like to work for a well-regarded global travel company? Do you have a background in corporate account management, Australian travel industry experience and looking for a new challenge? You will work on existing corporate & VIP accounts as well as establishing new accounts. Ideally you like working towards targets and are sales driven. Exciting salary package of up to \$90K OTE offered.

For more information, please call Joana on (02) 9113 7272 or click [APPLY](#)



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or download your FREE Travel Trade Jobs App
(Available on Apple & Android Smartphones)**