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Wednesday 3rd October 2012

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EK commission cut

EMIRATES has outraged agents, announcing it will not offer travel commission for tickets sold and issued locally on EK (176) stock for journeys originating outside Australia, effective 01 Jan 2013.

An exception to the rule will apply to fares originating in NZ.

The move caught the ire of one agent who told **TD** it was "narrow minded", adding "Emirates is not worthy of our bookings if we aren't worthy of commission."

G Adventures Oz program

TWO years after signalling plans to develop an Australian program, G Adventures will deliver in 2013.

The adventure touring company confirmed in the US last week the addition of Australia & NZ to its destination portfolio, which will now encompass all seven continents.

As exclusively revealed by **TD** on 01 Nov 2010, G Adventures has developed a program in response from both partners and travellers, incorporating Aussie indigenous experiences and adventures.

Speaking to **TD** ahead of the program's official launch later this month, Australian head honcho Pete Rawley said domestic & int'l appeal will play a key role in the success of the new product.

NZ N America boost

AIR New Zealand has today announced a capacity increase for services from Auckland to San Francisco, Los Angeles & Vancouver.

Effective Apr, Air NZ will boost SFO services from the current five weekly to a daily operation, and LAX flights from 12 weekly to double daily - an extra third daily LA service will also operate one day a week in peak periods.

Off-peak flight frequencies to Vancouver will jump from two to three weekly, & five times weekly from mid-Dec to the end of Feb.

The NZ carrier said the capacity will replace more than 75% of the seats lost from the Californian market after Qantas's withdrawal from the AKL-LAX route.

MEANWHILE, Air NZ deputy chief executive officer & acting Group gm Norm Thompson has announced his retirement, effective 30 Jun 2013.

He said G Adventures' Aus/NZ program is focused squarely on "developing unique, quality product and getting that right."

The Australian program is based on 14 YOLO (You only live once) trips on two main routes - Sydney to Cairns & Melbourne to Darwin.

Modular based trips range from 3 to 24 days duration, using vans, 4WD safari vehicles, yachts and Great Southern Rail's The Ghan.

Swags, sheep stations, spear fishing and aboriginal art sites are some of the accom and activities blended into the adventures.

The 3-day Northern Indigenous Experience in Qld's Daintree will immerse travellers in aboriginal history, culture and contemporary lifestyle, the company says.

Rawley said customers have been asking for a program in this region for years, and "we think this will very much get an 'it's about time' response from our loyal and engaged customers."

In New Zealand, G Adventures will offer seven YOLO trips.

Other new destinations for 2013 include Croatia, Iceland, Sri Lanka, Sweden and Sierra Leone.

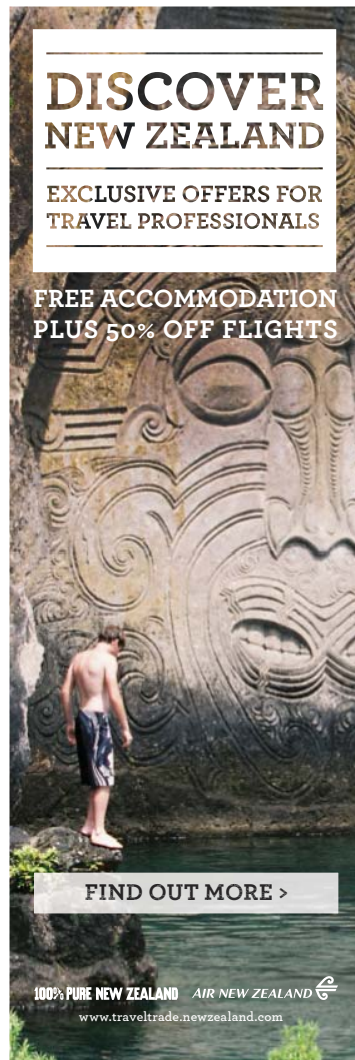
New Qantas ROE

QANTAS is advising agents that its updated the IATA Rate of Exchange (ROE) to 0.973083, effective immediately.

Nine pages of news

Travel Daily today has nine pages of news and photos, plus full pages from: (**click**)

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SilverNeedle into GDS

SILVERNEEDLE Hospitality, which operates brands including Chifley, Australis and Country Comfort in Australia, has launched the 'SD' private label GDS code.

The move consolidates the firm's brands under a single code, with ceo Iqbal Jumabhoy saying it will enable Silverneedle to provide preferred rates, room types, special promotions and best rate availability via all GDS and online distribution channels.

VA/SQ broaden codeshare

VIRGIN Australia is continuing the roll out of its codeshare expansion under its alliance with Singapore Airlines, with new options to the subcontinent and Europe/UK now ready to book.

The move was flagged by **Travel Daily** last year (**TD** 10 Oct 2011).

In all, there's 18 new return city-pair options from Singapore that

Virgin Australia passengers can fly to, including 10 Indian gateways on either Singapore Airlines metal or that of sister-carrier, SilkAir, to Ahmedabad, Chennai, Coimbatore, Hyderabad, Kochi, Kolkata, Delhi, Mumbai, Thiruvananthapuram and Bangalore.

Additionally, VA will codeshare from Darwin and Perth on SQ's flights to Copenhagen, Amsterdam, Zurich, Paris Charles de Gaulle and London Heathrow.

These routes are not currently served by Virgin's Abu Dhabi-based partner, Etihad Airways.

All destinations in Asia will be available from Sydney, Melbourne, Brisbane, Adelaide, Perth and Darwin.

Last month, Virgin added 19 new destinations across Sri Lanka, China, Thailand, Malaysia and Vietnam (**TD** 16 Aug).

Further new SQ codeshare services to Munich, Manchester and Frankfurt will be available to book by the end of this week.

In its 2012 annual report last week, Virgin also earmarked new SIA codeshare flights to Japan will start "by the end of the year".

QR alliance aboutface

QATAR Airways is tipped to join the oneworld airline alliance as early next week, despite ceo Akbar Al Baker quashing such "rumours" this week (**TD** yesterday).

Unconfirmed UAE reports suggest an invitation ceremony for QR to join the alliance will take place in New York on Mon, accompanied by oneworld carrier ceo's Willie Walsh (British Airways) & Tom Horton (American Airlines) along with oneworld ceo Bruce Ashby.

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India scopes Australia

INCREDIBLE India is this week pushing the message that India is open for business year round in a marketing drive in Australia & NZ.

The three city roadshow, run in conjunction with PATA, features a delegation of 20 tourism industry leaders from India, showcasing product to tour operators & travel agents in Auckland, Melbourne (today) and Sydney on Fri.

Participants include Taj Hotels and the ITC group.

Indian Ministry of Tourism will also use the event to gain a better understanding of the local market.

Incredible India also claimed the long awaited Air India flights to Sydney will relaunch in 2012.

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Tourism NZ agent self famils

FRONT-LINE travel sellers are being enticed across the Tasman, lured by cheap flights and free accom, courtesy of Tourism New Zealand and Air New Zealand.

The 'Discover New Zealand' promo enables agents to package a three-day weekend to one of five regional gateways - Auckland, Rotorua, Wellington, Christchurch or Queenstown.

Offered between 19 Oct and 26

Nov 2012, the offer is based on departure from Brisbane, Sydney, Melbourne, Adelaide or Perth on a direct Air NZ flight on Fri or Sat and returning on Sun or Mon.

Aside from free accommodation and 50% off flights, agents can also take advantage of discounts on attractions and activities.

TNZ gm Australia Tim Burgess said the concept was designed for Aussie agents "to experience why so many Australians fly across the Tasman for holidays each year."

"They can take a travel partner and design their own fun itinerary which we think will really appeal as agents often have to travel in groups of agents in a really structured environment," said Burgess.

Partners save 25% off the price of Air New Zealand airfares too.

Participating agents also have a chance to win an all inclusive trip to discover another region of NZ.

Travel dates are restricted to 19-22 Oct, 26-29 Oct, 02-05 Nov, 09-12 Nov, 16-19 Nov & 23-26 Nov.

Interested agents need to email adamh@tnz.govt.nz to register.

More details at bit.ly/TNZfamil.

TNLA hits Germany

TOURISM Australia has rolled out its *There's Nothing Like Australia* campaign across German TV screens, launching its campaign into Europe's second largest visitor market to Australia.

France will be next to witness a flurry of marketing activity, with TA building an indigenous art exhibition at Paris' Musée du Quai Branly museum, which will open to the public on 08 Oct.

In coming months, the campaign will spread to Switzerland, Italy and up to 16 other key markets as Australia looks to build on more than 150,000 German and 96,000 French visitors in the 12 months to Jul 2012.

Tourism Fiji ceo quits

CITING family and personal reasons, Tourism Fiji has confirmed acting chief exec Michael Meade has departed the organisation.

Meade will remain in Sydney to ensure a "seamless transition" to Air Pacific chief Dave Pflieger, who will assume the position as exec chairman while a recruitment drive to source a permanent replacement is undertaken.



Window Seat

WE'VE seen the Virgin Mary appear in slices of grilled cheese on toast, and what was claimed to be a likeness of Buddha in the form of a cornflake, but finally, Australia has one to claim as its own, with the "discovery" of a slice of bread in the shape of the land down under.

Giving new meaning to the term "The Great Australian bite", the miracle slice was discovered by Bernadette Cronin in her weekly loaf of sourdough bought from the E5 bakery in London.

"I was shocked. I just bought a normal looking loaf. But after I sliced into it, there was my homeland staring right back at me," Cronin told the presumably huge throng of British media.

The only thing missing was the breakaway piece resembling Tasmania, but that was probably the piece Cronin had bitten into.

It follows in the footsteps of other famous sightings in food, including Jesus, who has appeared before the bemused public in the form of toast and tortilla chips, while the Virgin Mary has also appeared inside lava lamps and a cinnamon bun.



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Skywest BHP deal

SKYWEST has been selected by BHP Billiton Iron Ore as the preferred vendor to provide air charter services for its new Jimblebar mine.

The mine is located 41km east of Newman in the Pilbara region of WA, with the contract to initially commence with two weekly Newman flights using 100 seat Fokker F100 aircraft.

Skywest said that it plans to introduce an additional A320 to its fleet from as early as Feb 2013.

It's anticipated that services will increase to include two return flights up to three days a week from early to mid-2013.

Increased capacity on peak flights is also anticipated once the A320 joins the fleet, lifting each service from 100 to 168 seats.

Skywest exec chairman Jeff Chatfield said the contract further strengthens the airline's relationship with BHP "while also further underpinning our scheduled FIFO charter business, which provides an ever growing visible revenue stream".

Faster Europcars

EUROPCAR has launched a new fast track service called e:Ready which claims to offer business travellers the ability to jump the car rental queue.

E:Ready is currently available in Australia, NZ and Europe as well as in many UK locations, and is offered on all bookings paid 48 hours online in advance.

Users must create a Europcar ID at the point of booking, and the company uses the details entered to prepare the paperwork needed so customers who head to a dedicated Ready Service counter only need to sign the rental agreement to be on their way.

NZ ski extension

THE long winter has seen New Zealand's Mt Hutt ski resort on the north island extend its season until Sun 14 Oct, with half price mid week passes on offer for the rest of the season.

AirCalin TN lease

AIRCALIN will operate an A340-300 leased from Air Tahiti Nui during Oct and Nov, with the aircraft to be used for three of four flights weekly between Noumea and Tokyo Narita.

The fourth weekly flight will utilise SB's A330-200, according to travel agent GDS screens.

8Hotels' Regent Court facelift

REGENTS Court, part of the 8Hotels Collection showed off its newly renovated Potts Point property at a function on its rooftop last night, with guests enjoying a glorious sunset while sipping champagne with the stunning Sydney skyline as a backdrop.

The 4th floor rooftop, with its own BBQ for guests, is but one of the many features of the hotel, but an inspection of its rooms revealed much more.

They're not so much rooms but 26 self-contained studio suites that are generous in size with kitchenettes exuding warmth and character.

The building itself is an original art deco brownstone in Springfield Avenue - a quiet leafy enclave on the fringe of notorious Kings Cross.

"Our guests can feel completely safe here, the Kings Cross party people don't really frequent this area," gm Roberto Russo told **TD**.



"Being close to nightclubs, bars, restaurants and the Sydney CBD, we're Sydney's best kept secret, and with room rates from \$145 to \$255 per room, we're pretty affordable," added Russo.

Pictured at the event last night from left are Kylie Ranger, head of sales, 8Hotels; Roberto Russo and Sophie Ham, 8Hotels sales mgr.

Brand USA appoints

CHRISTOPHER L. Thompson has been appointed as president and chief executive officer of the US tourism marketing organisation, Brand USA, succeeding Jim Evans who stood down in Jun.

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Virgin australia

MEL trade welcomes EK A380



COMMENCING regular Airbus A380 superjumbo services into Melbourne for the first time was a big deal for Melbourne Airport, which yesterday celebrated the arrival of Emirates mega-jet.

The service marks the second daily A380 service into Australia from Dubai, and increases capacity on the route and on to Auckland by 38%, or 540 seats daily, with MEL becoming the 19th city to receive EK A380 services.

"The introduction of [the] A380 to Melbourne has been in the pipeline for a number of years and its timing could not be better with international arrivals to Victoria of 1.75 million at record highs," Emirates senior vp of commercial operations Far East & Australasia Salem Obaidalla said.

It's launch coincides with the Spring Racing Carnival and the

Emirates Melbourne Cup - "a magnet for high-yielding international visitors".

On hand to welcome the EK A380 was Aviation Minister Gordon Rich-Phillips, Melbourne Airport ceo Chris Woodruff, along with Emirates Victorian partners and local travel trade.

Salem Obaidalla is **pictured** above left in the Emirates A380 Business class bar with Margaret Newbigin, QBT; Vlado Ristevski, Air Tickets & Melanie Armstrong from BCD Travel behind the bar.

Standing alongside is Kon Kavalakis, Grecian Tours; Dean Cleaver, Emirates; Andrew Sayers, Emirates; Emma Kabastanakis, Jetset Travel Network; Tim Cavie, STA Travel; Paige Ellem, HRG; Kristen Leibmann, Travelscene and Roland Jabbour from Jabbour Holding Group.

Sun Island incentive

SUN Island Tours is offering a \$20 Coles Myer voucher to agents who make a new Etihad Airways bookings with land content of \$300 plus, until the end of Oct.

The special EY promotion is valid for departures from 01 Feb to 31 May, with tickets needing to be paid in full by 31 Oct.

Azamara night tours

AZAMARA Club Cruises will introduce a range of night-time shore excursions as it enhances its destination experiences.

Dubbed "AzAmazing Evenings", the program will begin in Mar and May respectively during the new European seasons of *Azamara Quest* and *Azamara Journey* and will consist of an evening event.

The enhancement is part of a shift toward longer stays in ports, overnight stays & later departure.

Rusutsu free ski days

SKIJAPAN.COM is offering a free six-day ski pass when booking a seven-night package at Rusutsu Resort Hotel in Japan, valid for stays from 17 Feb 2013 during the 2013 winter season.

Package prices start at \$1,105 and include daily brekkie, return airport transfers from Sapporo and more - phone 1300 137 411.

Canberra G20 windfall

CANBERRA will host a meeting of the G20 Summit in Nov 2014 as part of the G20 2014 event.

The capital's Convention Centre will facilitate the G20 Finance and Bank Deputies Meeting, with Canberra Convention Bureau ceo Robyn Hendry hailing the move as "an exciting start" for Canberra.

HA A330s to Auckland

HAWAIIAN Airlines will deploy larger Airbus A330-200 aircraft on its new Honolulu-Auckland route as a result of strong demand from Kiwi travellers ahead of inaugural services planned from 14 Mar.

HA had initially intended to fly older and smaller 767-300ERs on the New Zealand thrice weekly service until the route was firmly established.

"We are delighted that six months ahead of our first flight from Auckland ticket sales already are strong enough to justify upgrading to the Airbus A330," HA exec vp and chief commercial officer Peter Ingram said.

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Cracks in 787 engines

FEDERAL aircraft inspectors in the US have found cracks in the engine of a B787 Dreamliner, the second time a crack has been found in as many months.

The National Transportation Safety Board advised it found the problem was a cracked midshaft fan during an inspection of a 787 operating with a General Electric GEnx engine, currently in service.

Investigations by the NTSB into the matter are ongoing.

MEANWHILE, future operator of the Dreamliner, Qatar Airways, will not accept delivery of any 787 from Boeing without a modified shaft, ceo Akbar Al-Baker has said.

NYC ferris wheel plan

NEW York City officials are in final planning stages to construct the world's largest ferris wheel (*TD* 29 Jun) as part of a new hotel development on Staten Island.

Aimed at boosting tourism to the "forgotten borough", the New York Wheel will cost US\$230m to build and will feature in a new precinct which will include at least one hotel & retail presence.

Construction is scheduled to start in early 2014 with a view to opening the following year.

More A330's for PAL

PHILIPPINE Airlines will buy a further ten Airbus A330 aircraft in an order worth \$2.5b (at list prices), as the carrier aggressively attempts to regain market share over chief rival Cebu Air.

The new order will be on top of a \$7b order for more than 50 jets placed recently (*TD* 29 Aug).

Travel Indochina recognition

TRAVEL Indochina was recently presented with an official partnership certificate from Friends International.

The charity focuses on helping to raise awareness on child safety across Laos and Cambodia and is one of a number of causes supported by Travel Indochina, who aim to give back to the regions they visit.

Through a variety of missions and initiatives, Travel Indochina actively participates as part of its goal of "achieving realistic short of medium term incremental



change in the areas travelled to.

Pictured above accepting the partnership certificate from Friends International is Travel Indochina's res manager Socheat.

WIN A DOUBLE MOVIE PASS

TO ROME WITH LOVE

Every day this week *Travel Daily* is giving one lucky reader the chance to win a double pass to see Woody Allen's



new movie, *To Rome With Love*, courtesy of the **Italian Government Tourist Office** and **Hopscotch Films**.

Full of romance and humour, and set in one of the world's most enchanting cities, this star studded movie is not to be missed!

For your chance to win, be the first person to send in the correct answer to the daily question below to Romecomp@traveldaily.com.au

Name 3 actors from To Rome With Love

Hint! Watch the movie trailer [here](#)

Congratulations to yesterday's winner **Narelle Klemke**, from **Jetset Ocean Grove**.



TC Gruen address

TRAVELLERS Choice's Annual Shareholders Conference in Nov will feature a keynote address from ABC's *The Gruen Transfer's* panelist Dan Gregory, providing insight on marketing success.

Other speakers include Jayson Westbury from AFTA and Margot Halbert, founder of Perth-based Positive Persuasion, while the Seven Network's James Tobin will be the Master of Ceremonies.

The Travellers Choice conference is being held in the Hunter Valley from 02-04 Nov.

IATA profit reforecast

INTERNATIONAL Air Transport Association (IATA) has announced an increase to its global aviation forecast for 2012, predicting the industry will earn \$4.1b for the full calendar year.

The revised outlook is up \$1.1b from the \$3b the organisation forecasted in Jun (*TD* 12 Jun).

IATA has also released its global results for Aug, showing demand had increased 5.1% year-on-year.

Airlines have responded to the slower demand, limiting growth in capacity to 4.1%, which took average load factors to 82.1%.

HAWAII TOURISM

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Account Manager MICE - Sydney

The Walshe Group, appointed representative for Hawaii Tourism Oceania in Australia/NZ, is looking for a committed and energetic individual for our small, busy team, to develop and implement strategies to increase MICE business from Australia to Hawai'i. The role has a sales focus and requires the coordination of all MICE promotional activity and sales materials.

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For a detailed JD, and/or to submit an application, email applications@walshegroup.com no later than Monday 08 October 2012.

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10x iPhone 5 also to be won



Exec Edge sign Sabre

MELBOURNE-based Executive Edge and Executive Travel Management have renewed long-term agreements with Sabre Pacific to utilise its software suite.

Getaway early arrival

NORWEGIAN Cruise Line has revealed the construction of the 4000-pax *Norwegian Getaway* is ahead of schedule and is now expected to launch in Jan 2014.

The ship will become the largest vessel to homeport year-round in Miami, Florida a month later.

Bookings for *Getaway* will open later this month.

UA Dreamliner debut

UNITED Airlines has scheduled tomorrow as the launch date of its first commercial service utilising the Boeing 787 *Dreamliner*.

The service will operate as UA1116 from Houston to Chicago.

Hong Kong visits soar

THE Hong Kong Tourism Board has reported a 20.5% year-on-year jump in visitor arrivals during Aug 2012, to nearly 4.9 million.

Year-to-date visitor arrivals across all markets are up 16% to 31,591,000, the latest HKTB figures show.

Mainland China lead the charge with visits up 28%, then North Asia (8%) and short-haul markets.

Visits from Australia, NZ & the South Pacific slipped 1.7% to just over 50,500 during the month, & are down 1.3% to 478,000 for the year-to-date.

SAA board walk out

UP TO eight members of South African Airways board, including chairman Cheryl Carolus have resigned after a reported disagreement with the SA Govt.

It is unclear what the argument was concerning, however Carolus described her role as "untenable".

Department of Public Enterprises Minister Malusi Gigaba promptly appointed seven new board members and replaced Carolus with SAA executive Vuyisile Kona.

QF SME inflight promo

QANTAS has launched a business competition aimed at small & medium businesses, with a top prize of a \$100,000 inflight advertising package up for grabs.

To enter, an eligible business must register at qantas.com/sme and their company purchase \$20,000 worth of eligible tickets during Oct & Nov, including their ABN in each booking.

The prize includes a 30-second ad on Qantas domestic inflight entertainment for one month, a feature article in the QF inflight magazine and much more.

More info at www.bit.ly/qf4biz.

inPlace: corporate jobs slump

BUSINESS travel has seen a "softening" of available jobs due to corporate agencies aligning themselves with the mining and resource sector, according to inPlace Recruitment.

In an email burst to subscribers, company managing director Sandra Chiles said the news came

as a surprise as the number of positions available outweighed available candidates.

Business manager Ben Carnegie added there had been a recent shift in the number of suitable retail travel consultant candidate market, with an increase in home-based consulting leading to a skills shortage for traditional bricks and mortar agency shops.

Carnegie declared social media as the way forward for businesses to search for quality candidates and that it was essential for job seekers to maintain an online profile, saying those that don't are "leaving themselves in the dark".

Big month for Tas biz

TASMANIA is set to reap the benefits of up to \$15m in business conferences this month, with more than 5,000 people converging on the state over the course of Oct.

State Tourism Minister Scott Bacon said while many events were being held in Hobart, more than 700 delegates will be visiting Launceston and Cradle Mountain.

QF to pay the taxman

QANTAS has lost a High Court case to claim \$34m in GST paid to the Tax Office on unused air tickets, with the court ruling that Qantas provided a service and must pay the applicable taxes.

Bond selling Britain

VISITBRITAIN will this week launch a sales campaign focused around British super-spy James Bond, ahead of the release of the next film in the franchise, *Skyfall*.

Advertising will be seen in 21 countries, including Australia, which will see print, outdoor and cinema marketing around the "Bond is GREAT Britain" tagline.



Business Development Executive (Melbourne)

Cathay Pacific Airways is seeking an experienced, full-time Business Development Executive Corporate at our Melbourne Sales Office.

The candidate is responsible for identifying and achieving specific revenue targets from retail and corporate travel accounts, whilst maintaining valued existing accounts.

The candidate must possess and demonstrate the following criteria:

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An attractive salary package will be offered to the successful candidate.

Please send your resume to Jason Aghan, Business Development Manager VIC Jason_Aghan@cathaypacific.com

Applications close Friday 12 October 2012.

Please note, only those applicants who are successful in gaining an interview will be notified.

Great British Heritage with Leeds Castle!



On this 18 day tour enjoy numerous visits to castles, country mansions and beautiful gardens with unique excursions such as a 'Braveheart' tour, the Captain Cook trail and the Welsh Borderlands. Cruise on Lake Windermere, ride on a steam train across the Yorkshire Moors, and stay overnight in Leeds

Castle - 'the loveliest castle in the world.'

[Click here for details](#)



ATG0492

White gold for Bronze winners



IT WAS a white-knuckle ride, but these ten Travellers Choice Bronze Award winning agents pushed their adrenalin levels to the maximum during an action packed tour to NZ's South Island.

Run in conjunction with Kirra Holidays, who organised the trips, the group also enjoyed jet boat rides, scenic flights and an off-road 4WD bash through the island's famous rugged high country.

Richard Van Schouwen of Kawana Waters Travel took home a cracked collarbone from one of Coronet Peak's downhill runs after being inspired to put on a pair of skis for the first time in 20 years.

Pictured above (still) standing are, from left, Tracey Green and Pam Howson from Kirra Holidays;

Tina Holdsworth, Travellers Place; Christian Hunter, Travellers Choice, Richard Van Schouwen, Kawana Waters Travel; Jos Milton, Travel Makers; Jacqui Jurovic, Balnarring Travel; Caryn Thorsby, Inspired Travel Worldwide and Lisa Mee of Capricorn Travel.

Front row: Brooke Johnstone from Mordialloc Travel and Sarah Schoupp, Ballina Cruise & Travel.

Steamboat upgrades

CRUISE Office is offering \$1,000 in onboard credit per stateroom on selected American Queen Steamboat Company voyages departing in Oct, Nov & Dec when booked between today and Sat.

For details call (02) 9959 1300.

Europcar
moving your way

Inbound Sales Manager

Europcar Australia is seeking an Inbound Sales Manager to build and implement sales strategies and lead tactical sales activities that will enable targeted revenues from the Leisure market. In this dynamic and challenging role your focus will be on the development of the International, Inbound & domestic tour operator market by generating new business and increasing revenue through existing partnerships.

Your responsibilities will include but not be limited to:

- Developing and implementing promotional initiatives to exploit market opportunities
- Conducting direct negotiations with key clients and monitoring contract performance
- Developing sales strategies to successfully attract targeted accounts
- Building relationships with clients and key market players
- Attending trade shows

To be successful with your application you must have:

- An understanding of travel agency booking systems and processes
- Flexibility to travel both domestically and internationally
- Business development experience in car rental or wider travel industry

Based at HQ Melbourne, this is a fantastic senior career opportunity for an experienced travel industry professional. Please forward your application to Human Resources, anna.dixon@europcar.com quoting reference number 'HO 21/12.'

MK1644

Uruguay to get Hyatt

HYATT Hotels Corporation will construct its first Hyatt branded property in the Uruguayan capital of Montevideo, with a 167-room hotel scheduled to open in 2015.

Travel Daily
First with the news

Wednesday 3rd Oct 2012

Tasmania gets an elite landscape

TASMANIA'S Island Heritage, encompassing its coastline, forests and rivers has been today named as the 15th & newest addition to Australia's National Landscapes.

Federal Ministers for Tourism and the Environment respectively Martin Ferguson and Tony Burke joined local tour operators at Tasmania's Brickendon Estate for the announcement, which along with the nearby Woolmers Estate were added as UNESCO World Heritage listed sites in Jul 2010.

The latest addition comes as part of the National Landscapes Program, which promotes Australia's most recognisable and iconic vistas to the international traveller markets.

Minister Ferguson said Tasmania had a rightful place amongst the best scenery available in Australia. "Tasmania is renowned around

the world for its natural beauty, unique wildlife and world class tourism experiences".

"Increased exposure as a National Landscape will assist the island in continuing to attract domestic and international visitors who seek increasingly sophisticated connections with history, nature and culture.

Today's announcement sees the state's island heritage join existing National Landscapes including Australia's Red Centre, the Great Barrier Reef, Wet Tropics, the Great Ocean Road, Kangaroo Island and the Kimberleys in the elite collection of recognised sites.

"Offering secluded beaches, dense rainforest, cavernous gorges, mighty rivers and a thriving boutique food and wine industry, Tasmania has a far-reaching visitor presence," Ferguson added.



Accommodation Updates

WELCOME to *Accommodation Updates*, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to accomupdates@traveldaily.com.au.



The South Australian resource town of Whyalla has become the home of the newest **Quest Serviced Apartments** property, which this week opened its doors for the first time. The \$11m property consists of 56 one, two and three bedroom apartments, each with kitchen and laundry facilities, Astar, wi-fi and a large workspace. The property itself boasts a swimming pool, dry cleaning service and business facilities.



Taking remoteness and relaxation to new heights is the newly opened **Peppers Awaroa Lodge** in the Abel Tasman National Park, which is on one of the northern-most tips of the south island of New Zealand. The resort has no road access and can only be reached by foot, water taxi or air, and is surrounded by some of the most scenic coastal walks around. Featuring 26 standard rooms and suites, a fine dining restaurant and cafe, the property is Green Globe 21 certified as a leader in sustainable eco-tourism.



The **Pan Pacific Orchard** in Singapore has been given a top-to-toe rejuvenation with an aim of improving the customer experience. The hotel has refreshed guest rooms, all common facilities, the restaurants and more. Among the changed also is the lobby, which has been redesigned to maximise natural light. The property has also welcomed the St Gregory spa brand into its stable of wellness facilities.

EK boosts A380 ranks

EMIRATES has taken delivery of its 24th & 25th A380 superjumbo and its 78th B777-300, amid plans to boost its A380 numbers to 31 by the end of the year.

No Anzac headache for Albatross

ALBATROSS Tours has confirmed it made the decision to pull out of offering Anzac Day 2015 tours to the Gallipoli Peninsula last year.

Citing a desire to avoid cancelling any tours and forecasting the potential for problems in how the event would be managed, Albatross managing director Euan Landsborough told **TD** it did not want to disappoint passengers.

"Albatross had literally hundreds of people registered & demanding to be able to pay deposits, but we knew there were significant issues

and we carte blanche refused to confirm a single booking".

Landsborough said the company was part of the consultation process into the event, knowing numbers would be limited well below public demand.

"Vast numbers of the public would not listen, not heed advice, and wrongly believe once they had deposited they would be 'good to go,'" he added.

"The current announcement strongly underlines our decision to not be involved in Gallipoli 2015".

HA digging its heels into QLD



AHEAD of next month's debut of direct services between Honolulu and Brisbane, Hawaiian Airlines continued its push into the Queensland market by paying a visit to the Ray White Surfers Paradise Muscular Dystrophy Ball to lend its hand to a worthy cause.

The carrier, along with the Sheraton Waikiki Resort, put their hands up to donate a holiday package including four return flights on the new service and seven nights accommodation at

the Waikiki beachside resort.

It was one of the hottest tickets on the night and was eventually taken out after a competitive bidding war for a huge \$10,000.

Over the past 19 years, the annual black-tie gala event has raised nearly \$3m for research into a cure for muscular dystrophy.

Pictured above at the event, from left, is Karen Merricks and Sara Merricks from MTA Travel; Sheryllyn Robinson, Hawaiian Airlines; Samantha Patton and Margot Knispel of Seven Oceans; Kim Skilton and Siane Woods from My Hawaii.

WIN a unique trip for two to Austria

Pick your favourite 3 Unique Experiences, put together your dream itinerary & win your personally designed trip to Austria!

During October, the Austrian National Tourist Office, Austrian Airlines, Rail Plus and **Travel Daily** are giving readers the chance to win a trip of a lifetime to Austria. Browse unique.austria.info for more than 250 "Unique Experiences", pick your favourite 3 and put together your dream itinerary.

The prize consists of:

- Two Return Economy Air Fares from Australia to Austria (flying Austrian Airlines into Vienna)
- 6 nights accommodation for 2 persons including breakfast
- Eurail Select Pass to travel through Austria linking your chosen experiences
- Sightseeing program associated with your choice of experiences
- Detailed itinerary depending on your choice of experiences

For example: [Learn to waltz](#) at Vienna's best address, dive into a glittering subterranean world in [Swarovski Crystal Worlds](#) near Innsbruck, listen to Haydn's music at the [Esterhazy Palace](#), or experience the magic of [Christmas in Salzburg](#) - the choice is yours!

Austria. Unique Like You

HOW TO ENTER

Browse unique.austria.info for more than 250 "Unique Experiences", pick your favourite 3 and tell us in 50 words or less why these make up your dream itinerary. Send your response to ANTOcomp@traveldaily.com.au



[Click here for terms and conditions](#)

Austrian National Tourist Office **Travel Daily**

Nobu Hotel available

RESERVATIONS from 04 Feb are now open for the new Nobu Hotel Las Vegas, which will be housed inside the Caesars Palace complex featuring 181 rooms and suites.

airberlin's ancillaries

AGENTS can now assign seating, add meals and extra baggage to airberlin bookings after the carrier signed up the Amadeus Ancillary Services technology platform, which will also be implemented on the carrier's website.

Le big sail investment

FRENCH private boating holiday company Le Boat will invest more than €10m in new boats as well as a significant renovation plan for part of the existing fleet, as part of its launched 2013 season.

An expanded destination range incl Belgium, Holland and Ireland form part of the new program.

More time for Rocky

ROCKY Mountaineer is citing "overwhelming demand" behind the push back of its early booking bonus deadline to 30 Nov.

Guests making new bookings by the end of Nov can receive up to CA\$1,500 worth of added value on qualifying packages.

Supplier Updates

WELCOME to *Supplier Updates*, *Travel Daily's* new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE**.

Supplier enquiries for notices: advertising@traveldaily.com.au

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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**WORK CLOSE TO HOME
CORPORATE TRAVEL CONSULTANT
FRENCH’S FOREST – SALARY PACKAGE TO \$55K +**

We are currently recruiting for a corporate travel consultant in French’s Forest, if you are looking for a role closer to home now is the time to contact AA Appointments. If you have a minimum of two years corporate travel experience, outstanding airfare and GDS knowledge as well as the ability to handle multiple SME accounts. This is a chance to work close to home and earn an outstanding salary plus incentives. Contact AA Appointments today to be in this role by Christmas...

**ARE YOU A PLANE SPOTTER?
AIRCRAFT CHARTER COORDINATOR
MASCOT – SALARY PACKAGE TO \$65K**

We are searching for a highly experienced travel consultant to join a growing aircraft charter solutions company based at Mascot. This is a challenging and varied position dealing with high level clients from mining and resource, government and entertainment industries. If you have 8 years plus experience as a consultant, experience working with VIP clients and outstanding analytical skills! Excellent salary up to \$65K + super + iPhone + laptop. Apply for this great role today!

**JUNIOR CONSULTANTS – BE PAID AS A SENIOR!
CUSTOMER ACCOUNTING
MELBOURNE (INNER) - SALARY PACKAGE TO \$46K (DOE)**

Are you ready to leave the stress behind and move into a role that will see you leaving work on time? This role is perfect for consultants who have a minimum 6 months experience. Work with one of Australia’s leading travel companies and watch your salary increase! You will be assisting with BSP processing, refunds and schedule changes! Get back the work life balance and work M-F hours! Sensational salary on offer!

**THIS IS YOUR STEP INTO WHOLESALE
WHOLESALE TRAVEL CONSULTANTS
ADELAIDE (CBD) - SALARY PACKAGES TO \$50K (OTE)**

Have you been waiting for that perfect Wholesale role in Adelaide? We have a sensational new role for an experienced travel consultant looking at moving into wholesale. You will sell a dedicated product to your loyal travel agents and be rewarded with famils and a high base salary. If you have a minimum 18 months experience then this is your big break into wholesale! Call us today to find out more!

**NO TWO DAYS ARE EVER THE SAME
WHOLESALE CONSULTANTS**

PERTH (CBD) – SALARY PACKAGES TO \$80K (OTE) + SUPER
Sensational new role just called in! Here is your opportunity to step into a wholesale role in Perth. This large wholesaler is looking for their next superstar consultant. You will liaise with your loyal travel agents on a day to day basis and book exciting worldwide holiday packages. With the highest paying salaries in Australia and exclusive famils you will kick yourself if you miss this opportunity. Min 12 months industry exp. Call us today!

**DREAMING OF ALL THINGS AFRICAN?
AFRICA WHOLESALE RESERVATIONS X 2
MELBOURNE – SALARY PACKAGES TO \$55K (DOE)**

Have you been searching for the perfect specialist role? We have two new African wholesale roles for experienced consultants. If you have personal travel experience to Africa and a minimum 18 months consulting experience you could soon be selling your favorite destination on a daily basis. High base wages and sensational famils on offer! You will be the envy of all your friends! Call us today to find out more!

**ARE YOU UP FOR THE CHALLENGE?
RETAIL TRAVEL CONSULTANT
BRISBANE CBD – TOP SALARY PKG ON OFFER**

Love the hustle and bustle of the city? Looking for a new travel role to sink your teeth into? Here it is!!! This leading travel company is looking for an experienced retail travel consultant to come and join their innovative and dynamic CBD agency. This role is not for the faint hearted but the rewards will be plenty. You’ll enjoy Mon – Fri hours along with a strong salary pkg plus incentives, educationals and much more. Min 3 years retail travel consulting experience a must. Call to find out more.

**STEP UP
RETAIL TRAVEL MANAGER
TOWNSVILLE – SENSATIONAL \$\$**

Are you an assistant manager sick of waiting in the wings? Or a retail travel manager looking for a new challenge? Located in sunny Townsville this well established and reputable agency needs a new manager to lead and motivate their experienced team. Along with handling the daily running of the office you’ll cater to the travel needs of a range of leisure clientele. Sensational\$\$, incentives, educationals and head office support on offer for the right candidate.



TOP TEMP BENEFITS INCLUDE

Best industry rates; paid weekly
Referral vouchers
Temp to Perm opportunities

Temp of the Month/Annual rewards
Flexible working hours/days
Full conversion training where required

CALLING ALL CALYPSO LOADERS!! - TEMP ROLE
3 MONTH TEMP ROLE - MUST HAVE CALYPSO
INNER SYDNEY SUBURB - GREAT HOURLY RATE \$\$\$\$

Our client is recruiting for 3 product loaders for a special travel related project starting ASAP for approx. 3 months. The role is Monday to Friday however there is total flexibility with working hours and also days. You must have Calypso to be considered for this role as minimal training will be provided and you will be required to hit the ground running. You will be loading using Calypso on a daily basis, both land and air. There could even be a permanent opportunity for the right person if both parties desire. Great hourly rate on offer.

WHOLESALE/RETAIL TRAVEL- THE BEST OF BOTH!
AMADEUS - TEMP TO PERM OPPORTUNITY
INNER WEST - HOURLY RATE DOE

We have an amazing temporary travel consulting role with a good mix of retail & wholesale within a call centre environment where you only deal with your clients over the phone & on email. Work with a friendly travel team in a relaxed environment, & in a modern office environment close to shops and cafes in the inner west. This is a long term temp role with the opportunity of permanent employment after 6 months if so desired. You do need to be available Monday to Friday and every 4th Saturday.

NEED A CHANGE? – WORK BEHIND THE SCENES
RESERVATIONS CONSULTANT
MELBOURNE (INNER) – TOP HOURLY RATES

A renowned travel company located in Melbourne's inner suburbs is looking for a temp to assist them in their busy call centre! The successful candidate will be working along side the documentation & air teams to issue pending travel vouchers. The successful applicant must be familiar with using a GDS and have a minimum 1 year's travel industry experience. You will be working Monday – Friday Hours 9am – 5pm and be rewarded with an unbelievable hourly rate. For you chance to be exposed to another side of travel, then apply today!!

START EARNING NOW FOR YOUR SUMMER BREAK
RETAIL TRAVEL CONSULTANT
PERTH (CITY) – TOP \$\$\$

Perth is the new hot destination for temp work!! If you are looking for flexible hours, no weekends and the opportunity to earn a sensational salary to put towards your summer holidays then you need to apply today! Working in the city, this fantastic temp opportunity requires you to be experienced using a GDS, have prior consulting experience & have a can do attitude! So if you want to be eating gelato's and sunbaking on the beach all day this summer then take advantage of this fantastic temp role today!!

NEED SOME EXTRA \$\$ FOR THE SILLY SEASON
RETAIL TRAVEL TEMPS

BRISBANE CBD & SUBURBS – GREAT RATES + SUPER

The silly season is just around the corner so start saving some extra \$\$ now. We are currently needing experienced retail travel temps with strong Galileo skills for temping assignments in October and November. A top hourly rate along with weekly pay cheques plus possible temp to perm opportunities on offer. All you need is min 18 months travel consulting experience, GALILEO skills and a positive go getter attitude. Sound like you? Then call us today.

MIX IT UP A LITTLE

CORPORATE/LEISURE TRAVEL TEMP
BRISBANE INNER SUBURB– TOP HOURLY RATE

Are you an expert in booking corporate travel but comfortable also handling leisure enquires? Then we need to talk. This award winning agency needs a senior travel consultant to come and assist them over the next few months. Working 2-3 days/week you will earn a weekly pay cheque and have the chance to experience working for a travel leader. GALILEO skills are a must along with corporate consulting experience and strong time management skills.

CONTACT AUSTRALIA'S MOST EXPERIENCED TEMP RECRUITMENT TEAM

Anita Nunnari
NSW & ACT
Ph: 02 9231 6377

Carmen Pugh
QLD & NT
Ph: 07 3229 9600

Krystle Egginton
VIC, WA & SA
Ph: 03 9670 2577

temps@aaappointments.com.au carmen@aaappointments.com.au meltemps@aaappointments.com.au

FOR MANY MORE GREAT TEMP VACANCIES VISIT OUR WEBSITE www.aaappointments.com



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RECRUITMENT

People.
Integrity.
Energy.

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Need help getting started with your job search?

Read our job search tips



Sandra Chiles

Recruitment Consultant/ Account Manager

- ▶ Join our team at inPlace Recruitment
- ▶ An exciting career change in travel
- ▶ Earn up to \$70K +++ OTE

We can proudly say that inPlace Recruitment was the first specialist travel & tourism recruitment company in Australia and have been going strong for over 30 years.

This position is all about nurturing and developing relationships between yourself, candidates and clients while working towards goals and business targets. You will have active clients and also source new business opportunities as well as manage the recruitment process from beginning to end.

We are a dedicated, up-beat and vivacious team who are highly professional yet loads of fun at the same time. You will be working in a supportive environment that offers great earning potential.

Hone your broad range of experience into one successful career.

Call or [email](#) Sandra Chiles for more details

Retail Travel Branch Manager - WA

- ▶ **Outskirts of Perth, no more commuting to the city!**
- ▶ Motivate your team, grow business, manage clients
- ▶ Salary range \$55K - \$65K

Exciting opportunity to manage a driven team or step up into management. Dive into all areas of the business including accounts and admin with lots of support from Head Office.

Call or [email](#) Kelly Wellmore for more details

Travel Consultant - West Sydney

- ▶ **Stay close to home - drive to work**
- ▶ No face to face consulting!
- ▶ Salary up to \$60K OTE

Look after your clients from end to end, specialise in the Pacific, Fiji, Tahiti, Vanuatu, Samoa, Tonga, Hawaii & more. Book honeymoons, weddings, yacht charters and cruising.

Call or [email](#) Kelly Wellmore for more details

Inbound Supervisor - Melbourne

- ▶ **Domestic luxury products**
- ▶ Well established team, Melbourne location
- ▶ Salary from \$60K + super

Manage the day to day operations including some consulting. Australian domestic knowledge required, either Portuguese or Latin American Spanish language skills an advantage.

Call or [email](#) Ben Carnegie for more details

Inbound Sales Manager - Melbourne

- ▶ **Vehicle rental company**
- ▶ Based at Melbourne airport
- ▶ Salary from \$65K + super + car

Join this Australian owned company to develop and implement strategies that ultimately grow lead generation in the leisure market. Manage existing relationships.

Call or [email](#) Ben Carnegie for more details

Senior Leisure Retail Travel Consultant

- ▶ **Sydney South West location**
- ▶ Get away from sales targets! Sabre CRS
- ▶ Earn up to \$50K package

Expect to enchant clients with all that you know about travel arrangements, selling and booking worldwide holiday packages. Supportive team, yearly overseas famils.

Call or [email](#) Dana Peric for more details