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Friday 5th October 2012

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Albatross Europe 2012

ALBATROSS Tours is offering earlybird discounts of up to \$600 per couple on its 2013 European tours, when booked and deposited by 22 Dec - see **page 10** for details.

TD 2012 footy tip prize winners

THE Grand Finals are over and so TD can once again announce the industry's top footy tippers, after a huge season which saw more than 1500 travel agents,

JTG "embrace alignment"

NEWLY appointed Jetset Travelworld Limited ceo Rob Gurney has stressed the importance of "aligning the

economic interests of our supplier and agency network partners and JTG," as one of the key goals in his new role.

Today's *Travel Daily* features an exclusive column from Gurney (see **page six**) in which he lays out his vision for the future, including the importance of bricks and mortar travel agencies in today's evolving retail market.

Gurney said he strongly believes in the "relevance and importance of the independent travel agency network," - a belief shared across both his current role and his former position at Qantas.

He said that agents need to ensure they continue to provide value to their partners in the distribution process, adding that "I believe there is a place for agents to create amazing travel experiences for their customers".

wholesalers & industry suppliers participate in our annual AFL and NRL competitions.

For the AFL, Brenden Young of Virgin Australia came out on top with 341 points and has won two return Emirates flights to Dubai & a stay at the Holiday Inn Al Barsha.

Claire Dean from Qantas was the AFL second prize winner, and is off to Vanuatu with a friend for five nights, courtesy of Air Vanuatu and Iririki Island Resort.

The top NRL tipper - after TD's own Guy Dundas who was unfortunately not eligible to win - was Ozlem Tuncay of Tramada Systems, who heads to Dubai courtesy of Emirates and the Holiday Inn Al Barsha.

Second prize in the NRL went to Jan Alexander of Travelscene Belrose who's also off to Vanuatu courtesy of Air Vanuatu and The Grand Hotel and Casino.

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Sojourn heading to Oz

SEABOURN has announced that Australia will be included in a 116-day 2014 world cruise to be undertaken by the "ultra-luxury" *Seabourn Sojourn*.

New world cruise ports scheduled for Australia include Geelong and Kangaroo Island as well as Bunbury, Geraldton and Exmouth in Western Australia.

The voyage departs Los Angeles on 04 Jan 2014 and finishes in Venice on 01 May 2014.

Qantas details Dubai plans

QANTAS is planning to sell fares to and from Dubai once it receives regulatory approval for its new Middle East hub, which will go ahead whether or not its alliance with Emirates is given the go-ahead by the ACCC.

A 'Frequently Asked Questions' document issued about the network changes (**TD** yesterday) provides further information about the Dubai move, which will also see Emirates added as a "valid interline carrier" for travel between Dubai and the Middle East.

In Dubai, for the time being Qantas will not offer STPC arrangements for long stopovers.

The document confirms that the four new Singapore services ex SYD will be operated using A330s, while the new MEL-SIN flights will utilise a three class 747 aircraft, with passengers already booked in First Class to be contacted to discuss suitable alternatives.

MEANWHILE, Emirates has commented on the decision to not proceed with the application for interim authorisation, telling **TD** that EK and QF were satisfied that the "core activities required

to prepare for the launch of the partnership...could be successfully undertaken without the need for interim authorisation at this time".

The alliance is still on track to launch in Apr 2013, with Emirates adding that the carriers "will be making a number of product announcements in the coming months".

DVF Hayman Penthouse

DIANE von Furstenburg is set to unveil a new personally designed 'DVF Penthouse' on Hayman Island in the Whitsundays.

The globally acclaimed fashion designer was commissioned to create the stunning two bedroom penthouse which is appointed with beautiful furniture, all upholstered in DVF signature fabrics, along with an American Oak four-poster bed.

Hayman's DVF Penthouse will accommodate up to four adults and offer full butler service, all meals and other inclusions.

The official launch of the upmarket accommodation will take place on 27 Oct.

Aircalin wholesale cut

AIRCALIN has today announced a 25% reduction in lead-in wholesale fares to New Caledonia.

The new W-class fares are offered for travel ex SYD and AKL from 01 Nov 2012, with regional gm Ken Triffitt saying good allocations "mean an adequate supply of lead-in priced seats throughout the year".

He said New Caledonia hoteliers are also expected to support the initiative with a range of offers.



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Rail Plus launch new-look website

GLOBAL rail ticket and pass wholesaler Rail Plus will next week unveil its revamped website, complete with a host of features designed to improve usability and efficiency for the entire industry.

Aside from a new look, the platform will make use of cutting edge technologies, providing users with a faster connection and easier navigation tools.

A new "mega-menu", featuring every region and destination in a

single drop-down box has been developed to enable agents to easily locate their desired product.

The new site will also offer the ability for users to create and customise a list of their most popular or frequently sold tickets or passes for easy access later.

Further, a "widget" has been added to help with searching for the most ideal point-to-point ticket or pass for the requested journey from the available range.

The new www.railplus.com.au site will go live from Mon 08 Oct.

\$200 off NZ RAR flts

AIR New Zealand is offering a \$200 discount on its Sydney-Rarotonga Economy fares (non-stop or via Auckland), for travel 03-12 Dec and 20 Jan-31 May.

To take advantage of the offer, quote RAR200 when booking online at airnewzealand.com.au.

MEANWHILE, Cook Islands Tourism is giving agents a chance to win Air NZ tickets to Rarotonga for completing a survey by 17 Oct.

Five trips for two are up for grabs from the regions: NSW/ACT, Vic/Tas, Qld, SA and WA - more at cookislands.travel/airnzincentive.

NTA in favour of QF/EK

THE National Tourism Alliance has pledged its support for the proposed Qantas/Emirates pact, telling the ACCC the alliance "will assist Australian tourism to adapt and maximise its potential in a highly competitive and changing environment."

NTA chief Juliana Payne said the partnership would provide a boost to Australian domestic and regional destinations.

SCDL packing a scrum

NOOSA and the Sunshine Coast have been chosen as the training and recovery base for the British & Irish Lions rugby squads, in a move expected to draw up to 25,000 fans to visit the region.

Around 200 members of the team are expected, with Sunshine Coast Destination Ltd and Tourism Noosa targeting rugby fans to also visit during the period.

GA CGK prem check-in

GARUDA Indonesia has rolled out a premium check-in area for Executive class pax and Garuda Frequent Flyer Platinum members at Jakarta (CGK) Int'l Airport.

The exclusive check-in counters enable eligible pax to pay airport taxes, make bookings, buy new tickets and re-route flights.

Scenic shows off USA

SCENIC Tours will showcase destinations from its 2013 USA program on Channel Nine's *Today* show all next week, starting Mon.

Today will screen live from New York, New Orleans, Natchez, Memphis and Gettysburg, from 08 Oct, between 5:30am-9:00am.



Window Seat

IF YOU'VE been wondering why the Tourism Industry Council of New South Wales' website and the NSW Tourism Awards site had disappeared in recent days, they were hijacked by The Joker.

Not just any Joker, but by Batman's arch-nemesis himself.

As part of his latest evil plot, the super-villain hacked into the sites, adding a photo of himself, a Guy Fawkes mask and a symbol from last year's Occupy Wall Street Movements.

TICNSW however had the last laugh, with considerable coverage of the plot provided in *The Australian*, giving the sites worldwide exposure and a spike in web traffic and visits.

It was unknown if Batman himself foiled the plot, but the sites have since been cleaned up and returned to normal.

Council GM Andrew Jefferies turned the tables on the hackers, thanking them for giving the state of NSW a considerable amount of free publicity.

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Singapore stopovers

SINGAPORE Airlines, offshoot SilkAir and Changi Airport have again joined forces to design and promote a range of Singapore Stopover Holiday (SSH) packages, valid for bookings to 28 Mar and for travel to 31 Mar inclusive.

Starting from AUD\$26, a drop from \$37 last year, the deals will be designed to offer increased value-add hotels, transportation and attractions in the city state.

Packages include combinations of airport transfers, the Singapore Hop-On-Hop-Off bus, admissions to 14 key attractions, as well as food and beverage, hotels and shopping discounts.

Carnival MIA check-in

CRUISE passengers preparing to board a Carnival liner in Miami will now be able to check-in for their voyage at Miami Int'l Airport following the opening of a number of counters at the facility.

The counters will be open on departure days, with pax given an "Airport Express" card to expedite arrival at the cruise terminal.

JTG allocates shares

JETSET Travelworld Limited will award almost 1 million shares to eligible executives under its Performance Rights Plan which was approved at last year's annual general meeting.

According to an ASX release today, 97.5% of the Tranche 1 performance rights vested on 27 Aug, with 950,646 ordinary shares to be awarded by 31 Oct.

Executives covered by the plan include former ceo Peter Lacaze and cfo Elizabeth Gaines.

Coach Tours of Aust breaks down

SEVEN head offices and three branch locations have withdrawn from participation in the Travel Compensation Fund, including Coach Tours of Australia's HQ in Sunbury & its Delacombe branch.

Other operations closed or sold include Erwins Pacific Travel in Kingscliffe, NSW; A1 Travel Group of Empire Bay, NSW; Western Road Liners in Parkes, NSW and 100% Adventure in Sydney, NSW.

Getaway coverage

CHANNEL Nine's weekend travel program *Getaway*, screening at 5:30pm on Sat features segments on Melbourne's Brunswick St, the Sunshine Coast, Samoa & Russia.

MGallery Rocks into Sydney



MGALLERY is fast becoming a name in the hotel world, and last night Accor added the Harbour Rocks Hotel in Sydney's Rocks district to its rapidly growing upscale MGallery Collection network (**TD** 28 Sep).

It's the fourth MGallery in Australia, joining The Grand and The Como in Melbourne, and the Fairmont Resort Blue Mountains.

A fifth, Melbourne's Hotel Lindrum will join the brand in Dec.

"Each one of the MGallery Collection is remarkable for its identity; they have a striking personality and a special story to tell," said David Lowe, Director of Sales & Marketing for Harbour Rocks Hotel.

The 125-year old hotel, a former

hospital in the Rocks has undergone an \$8 million facelift, its foundations stripped back, exposing original sandstone and brick walls, and even boasts a resident ghost, Eric.

The rooftop Penthouse, named the Harbour View Suite, features a spacious bedroom and deluxe bathroom with a large outdoor terrace - perfect for entertaining.

For those looking to host an intimate dinner, the terrace can be set to seat up to 20 people, plus a three-piece band.

"And, for the big spenders, the hotel in its entirety is available for hire from the Penthouse to the 59 rooms, guests can have free reign with staff on hand to attend to every whim," added Lowe.

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Roman food fines

ROME City Council has enforced a new law banning the eating of food around most of the city's monuments, with fines ranging from €25 (\$32) to €500 (\$635).

Air Adventure addition

AIR Adventure Australia has expanded its fleet with the recent acquisition of a Cessna 441 Conquest II aircraft.

The "Outback Jet" is currently undergoing a refit and will take to the skies for the first time on an Air Adventure trip in early 2013.

Departures for next year include Cape York & The Gulf, Western Wedge Wildflower Safari and the Heart of the Flinders Ranges.

MD John Dyer said the faster flying time of the aircraft meant that no more than 90 minutes is spent in the air on any sector, giving more time to explore each destination.

The Outback Jet is also available for customised tours and small group charters of 4-10 people.

See airadventure.com.au.

Flavours of Malay back for 3rds

THE Grace Hotel in Sydney's CBD is the place to be if you want to indulge in tasty Malaysian cuisine.

Starting today and for the 3rd consecutive year, the popular hotel is staging a Malaysian Food Festival - Flavours of Malaysia - and it's the real deal.



the festival ends on 21st Oct.

"We have three different menus on rotation, so it's not the same buffet one day to the next - there's a tremendous variety on tap," Pratley told *Travel Daily*.

The meals cost \$38pp for lunch and \$48pp for dinner.

Sponsors for the festival include Tourism Malaysia, Malaysian Airlines and Ayam Brand Foods.

Pictured are executive chef Tan Kok Siong from Federal Hotels in Kuala Lumpur with Philip Pratley.

The hotel has flown in four top Malaysian chefs from Federal Hotels in Kuala Lumpur to create sumptuous, spicy cuisine that's typical of what travellers would find if they dined in Penang, Kedah and Perlis in the northern states of the country.

Grace Hotel general manager Philip Pratley said guests would savour mouth-watering, delicious buffet meals at lunch Mon- Fri and dinner on Fri and Sat until

WIN A DOUBLE MOVIE PASS

TO ROME WITH LOVE

Every day this week *Travel Daily* is giving one lucky reader the chance to win a double pass to see Woody Allen's



new movie, *To Rome With Love*, courtesy of the **Italian Government Tourist Office** and **Hopscotch Films**.

Full of romance and humour, and set in one of the world's most enchanting cities, this star studded movie is not to be missed!

For your chance to win, be the first person to send in the correct answer to the daily question below to Romecomp@traveldaily.com.au

Name two other Woody Allen films which were set in a European city?

Hint! Watch the movie trailer [here](#)
Congratulations to yesterday's lucky winner, **Rosemary Del Borello** of **Jetset Travel Bassendean**.



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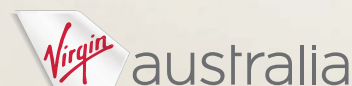
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Perth

East Coast

East Coast refers to Sydney, Melbourne and Brisbane.



Three Capes Track

THE first leg of the Three Capes Track in south-east Tasmania was opened this week - the 4.7km long Cape Huay track.

When fully completed, the Three Capes Track will run from White Beach to Fortescue Bay, taking in Raoul, Cape Pillar and Cape Huay.

It's expected the track will draw over 10,000 people every year, and generate \$3 million annually.

Minister for Tasmanian Economic Development David O'Byrne said the \$25m project would boost the Tasman Peninsula's appeal for domestic & international visitors.

Avalon Mississippi

AVALON Waterways will begin offering sailings on the Mississippi River in the USA in 2013 after forming a partnership with the American Queen Steamboat Co.

Itineraries Avalon will sell incl the 12-day America's Heartland: From Music City to the Big Easy.

Egencia forecast

EXPEDIA-OWNED TMC Egencia is predicting that airfares will rise about 4% next year across the globe, with a slightly higher figure of 5% forecast for Asia Pacific.

The 2013 Global Corporate Travel Forecast cites "still sluggish market conditions going into 2013" which will see hotel rates also rise - but only about 1% in the Asia Pacific region.

"The global economy is volatile and we've seen some deterioration in CEO sentiment in recent months," Egencia president, Rob Greyber said.

"But suppliers have carefully managed capacity this year so we expect, even with moderating demand, some slight pricing increases in most regions".

TCF Victoria additions

THE Travel Compensation Fund has added just four new participants in the last two weeks - and all of them are in Victoria.

New head office agencies including The Travelling Golfer of Lower Plenty; RMDS Travel Services from Woodend; Final Destination Travel in Oak Park and Event Solution Professionals based in Bentleigh East.

Face to Face with...

Rob Gurney, ceo The Jetset Travelworld Group

TODAY *Travel Daily* chats with newly inducted CEO of the Jetset Travelworld Group, Rob Gurney about the evolution of the industry, his objectives, and the relevance of 'bricks-&-mortar' agents. Rob took up the post of CEO Designate in late Aug, learning the 'ins-&-outs' of JTG under the guidance of former ceo, Peter Lacaze. Prior to taking the helm at JTG last week, Rob spent 14 years with Qantas, most recently as Group Executive Qantas Airlines Commercial.



The Jetset Travelworld Group

How has the travel industry evolved during your career?

The most profound changes are, firstly, the emergence of the web and how this has transformed both access to product and speed of flow of information.

Secondly, the rapid growth of low cost carriers and the heavily price stimulated market growth these airlines have created.

Thirdly, the "new order" within the full service carrier environment.

The growth of Emirates to the largest airline in the world is the leading symbol of this change.

The ability of travel agents to adapt and be successful in an increasing, changing and at times volatile external environment is another key change.

Finally, the changing emphasis of AFTA to advocate in key strategic areas of value for the travel industry.

What are your immediate and long-term goals as CEO of JTG?

I've come into this business with a broad understanding of the parts and the totality of JTG.

At Qantas, I was always a key advocate and supporter of the merger of the JTG and Stella businesses. I am now getting to know the mechanics of the individual business units, as well as meeting the people who make the business click.

I've asked Boston Consulting Group to work with Management and our business partners to help frame the strategic options for the business that will set us up for success over the next 3-5 years.

I am pretty clear, that for JTG to be successful, our business model must embrace aligning the economic interests of our supplier and agency network partners and JTG.

What's your view on the importance of 'bricks-&-mortar' travel agencies in today's market.

I think that is a broader issue than just travel. The question is the relevance of 'bricks-&-mortar' retail.

If we think about the stakeholders, from the investment funds that own the retail shopping assets, business that provide management services, the retailers large and small, the suppliers and manufacturers of products and services and of course the consumer, there are a lot of people with skin in the game and a lot of capital invested.

We have to provide reasons for consumers to want to walk into stores and transact business. So the future relevance and viability of physical retail will hinge on the experiences that we create for our customers.

While debate continues to ebb and flow around the role and presence of the internet - friend or foe - I unequivocally see it as a friend. It has brought an immediacy and access to vast amounts of knowledge and information for both clients and travel agents.

Similarly, there is often discussion around the "increasing" propensity for suppliers and partners to distribute their product direct. While I absolutely recognise the right of partners to do this; equally I acknowledge the need for travel agents to ensure they provide value to their partners in the distribution process. There is a viable balance on both sides.

In short, while the look and feel of a 'bricks-&-mortar' agency might change, as will their place of business, I believe there is a place for agents to create amazing travel experiences for their customers.

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Based at HQ Melbourne, this is a fantastic senior career opportunity for an experienced travel industry professional. Please forward your application to Human Resources, anna.dixon@europcar.com quoting reference number 'HO 21/12.'

Accor super savings

ACCOR has released a Stay 3/ Pay 2 special offer, valid at up to 1300 select properties around the globe, including Australia, when booked by 21 Oct.

The deal is valid at Accor brands including Sofitel, Pullman, MGallery, Novotel, Mercure and Ibis, for bookings up to 11 Nov.

Technology Update

Today's Technology Update is brought to you by Amadeus IT Pacific.



"Ignore and retrieve" (IR). The nemesis of the travel agent.

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biting and sleepless nights until your request to the airline is returned with an 'HK' status. You can breathe again.

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And with the majority of seats out of Australia now on Amadeus' airline IT platform Altéa - including Qantas, British Airways, Singapore Airlines, Cathay Pacific and Thai Airways - you spend your time wisely with Amadeus.

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Sari Vahakoski, Managing Director, Amadeus IT Pacific

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Quest punts on Bundoora



A HOST of AFL football legends visited the northern-Melbourne suburb of Bundoora recently to help open the newest Quest Serviced Apartments property.

Anthony Koutoufides, Anthony Rocca, Simon Prestigiacomo and Greg Williams, who combined boast a playing career of over 1000 games, turned out alongside Victorian State MP Craig Ondarchie and Whittlesea Mayor Steven Kozmevski to declare the property officially open.

The Quest property consists of 71 apartments ranging between studios to three-bedrooms units, each with kitchenettes, laundries, Foxtel and in-room Wi-Fi.

Franchisees Ky & Mark O'Shea said the signs were positive their decision to build a Quest property in the growing northern corridor would be the right one.

"Already, we are seeing our

HKT begins expansion

AIRPORTS of Thailand has confirmed work has commenced on an THB 5.8bn (AUD \$185m) expansion of Phuket Airport.

Works set to be completed will include the construction of a new international terminal, to be completed prior to refurbishment of the old terminal.

An additional 10 aircraft bays will be installed, improvements which will see the number of pax the airport is capable of handling double to 12.5m per year.

Creative earlybirds

CREATIVE Holidays is offering 15% commission on Cathay Pacific earlybird airfares booked before 31 Oct, along with \$200 land credits on Virgin Australia, Etihad and Singapore Airlines.

The wholesaler has also released its updated Earlybird airfare guide agent assistance cheat sheet.

bookings service the likes of La Trobe University, RMIT & residents of the North's ever expanding industrial hub," Ky O'Shea said.

The opening of the property also saw the beginning of a working relationship with local charity Youth Foundation 3801, presenting a \$2000 donation toward their mission of creating opportunities for local youth to work and learn life skills alongside experienced business facilitators.

Quest Bundoora franchisees Mark and Ky O'Shea are **pictured** above at the opening, flanking former Carlton AFL footballer Anthony Koutoufides.

ATDW China e-kit

A NEW version of the Tourism e-kit has been released by the Aust. Tourism Data Warehouse, including for the first time, a new "Online in China" topic, developed in response to the growing inbound Chinese market.

Earlier this year, Federal Tourism Minister Martin Ferguson revealed content on the ATDW would be translated to Mandarin under a \$1 million project (**TD** 20 Apr).

The new topic includes four modules named "An Introduction", "Search Engines", "Social Media" & "Developing a Chinese website".

Two supplementary tutorials on Managing Multiple Social Media Accounts and Mobile - Website, Mobile Website or Application have also been released, with the modified kit now available at www.atdw.com.au/tourismekit.

MSC Antilles discount

SPECIAL prices on seven-night Caribbean voyages have been released by MSC Cruises, with sailings aboard the *MSC Lirica* departing from Fort Lauderdale, Florida, starting from \$469pppts.

For details, phone 1300 028 502.



Air Niugini

INTERNATIONAL RETAIL SALES CONSULTANT (Cairns based)

Air Niugini, the national airline of Papua New Guinea is looking for an experienced retail travel consultant (full time) to join our team in Cairns.

The successful candidate will have a strong background in retail sales in either an airline or travel agency and be fully conversant with CRS systems and international travel bookings. Strong organisational skills and an ability to be adaptable and work under pressure are a must. Applicants must also display a high degree of professional customer service and be willing to multi skill in other functions.

KEY REQUIREMENTS:

- At least three (3) years experience in either airline or retail travel sales.
- Fully conversant with CRS systems.
- Excellent communication skills, well organised and be a team player.
- Travel qualifications highly desirable
- Ability to work under pressure whilst maintaining a professional manner
- Knowledge of PNG a distinct advantage

If you fit these requirements we would very much like to meet you. Please forward your application with detailed resume to: mgrpxbne@bigpond.com

ATT: Charles Morley, Regional Manager Australia - Air Niugini no later than Wednesday 10 October 2012. Only short listed applicants will be contacted.

Generation Y the 'jet about' gen

A NEW survey from retail finance researcher Canstar Blue has revealed Generation Y spends more on holiday accommodation compared to the Baby Boomers generation, prefers travelling overseas to domestic & maintains heavy social media presences.

The results, released yesterday, were based on responses by 972 people who had used an online booking site in the last 12 months.

Nearly half of respondents said they could not remember the last time they had booked a hotel through a travel agent, with 67% saying they made all of their accommodation bookings online.

Rebecca Logan from Canstar Blue said the poll highlighted a number of travel booking trend differences between generations.

"Generation Y saw opportunity in the strength of the Australian dollar with most choosing to holiday abroad and half saying the strength of the Australian dollar was the deciding factor in

their choice," Logan said.

Unsurprisingly, the survey found Generation Y (46%) was four times more likely to brag about being on holidays using social media than Baby Boomers (11%).

The survey found Gen Y (43%) was more likely to consult an agent for travel advice and research holidays before using their advice to book online.

FRA terminal expands

FRANKFURT'S new €700m Pier-A-Plus expanded Terminal 1 facility has been unveiled after a four-year construction period, with the new 800-metre westward extension capable of serving an additional six million passengers per year.

The new extension will include five new Lufthansa lounges, larger docking positions for widebody aircraft and will be used exclusively by LH and fellow Star Alliance carriers, with operations beginning on 10 Oct.

Preferred on the Strip

LAS Vegas resorts Wynn and Encore have become members of Preferred Hotels & Resorts - the first properties on 'the Strip' represented by the collection.

WIN a unique trip for two to Austria

Pick your favourite 3 Unique Experiences, put together your dream itinerary & win your personally designed trip to Austria!

During October, the Austrian National Tourist Office, Austrian Airlines, Rail Plus and **Travel Daily** are giving readers the chance to win a trip of a lifetime to Austria. Browse unique.austria.info for more than 250 "Unique Experiences", pick your favourite 3 and put together your dream itinerary.

The prize consists of:

- Two Return Economy Air Fares from Australia to Austria (flying Austrian Airlines into Vienna)
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For example: [Learn to waltz](#) at Vienna's best address, dive into a glittering subterranean world in [Swarovski Crystal Worlds](#) near Innsbruck, listen to Haydn's music at the [Esterhazy Palace](#), or experience the magic of [Christmas in Salzburg](#) - the choice is yours!

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Browse unique.austria.info for more than 250 "Unique Experiences", pick your favourite 3 and tell us in 50 words or less why these make up your dream itinerary. Send your response to ANTOcomp@traveldaily.com.au



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Travel Specials



THIS week's *Travel Specials* is brought to you by Travel Industry Club. If your firm has released a travel special you'd like to make the industry aware of send the details to specials@traveldaily.com.au.

Should an extended voyage on the high seas be what you're looking for in your next holiday, the **Travel Industry Club** has you covered. For a limited time, Balcony Cabins on Cunard's **Queen Mary** sailing from Sydney to Hong Kong are available for \$2999ppts - that's the same price as an Inside cabin. To grab one before they disappear, phone TIC on (02) 9700 8711.

Sixtieth birthday celebrations are continuing at the Holiday Inn brand of properties, and the **Holiday Inn Old Sydney** is the latest to come to the party. Guests staying in Oct will receive complimentary Green Hornet cocktails for two, a white chocolate mousse and green tea sponge cake, while guests checking in on their birthday will receive an extra special bonus. Rooms start from \$297 per night from www.holidayinn.com.au.

Hawaii is calling with **Adventure World**, with a six-night package available from \$2,129ppts ex SYD. Flying with Hawaiian Airlines, the deal includes four nights at the Holiday Inn Waikiki Beachcomber and two night at the Outrigger Eldorado in Maui with many bonus inclusions. Prices exist from other Australian origins, and to book, ph Adventure World on 1300 320 795.

Village MD extends

VILLAGE Roadshow Limited has extended the contract term of its md Graham Burke by a further two years, to 01 Dec 2017.

Dusit entering Guam

A THIRTY storey beachfront hotel will be constructed in the Pacific Island of Guam, to be managed by Dusit International.

The property, to be known as the Dusit Thani Guam, is scheduled for a soft opening late next year, and will feature 417 rooms and several restaurants and bars.

RJ specials to Europe

ROYAL Jordanian has released a range of special fares to Amman, Cairo and Beirut.

Fares departing Sydney start at \$1,675 to Cairo, \$1,687 to Beirut and \$1,701 to Amman, flying with oneworld partners Qantas or British Airways via Bangkok or Cathay Pacific via Hong Kong.

Starwood NYC sale

STARWOOD has offloaded the 665-room Manhattan at Times Square in New York City for US\$275m to an unaffiliated group.

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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