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Thursday 11th October 2012

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MH to resume PER-BKI

MALAYSIA Airlines is set to resume its direct flights between Perth and Kota Kinabalu, with one weekly 737-800 service effective from 09 Dec.

The carrier previously operated the route thrice weekly during 2011 as part of a strategy to develop Kota Kinabalu as a new hub, but suspended the operation in Jan this year.

The new flight will depart at 12.40am each Mon morning.

TFC tips domestic growth

MORE Aussies are predicted to take domestic holidays and spend more in 2012/13, according to the Tourism Forecasting Committee's latest report released today.

The *Forecast 2012 Issue 2* study expects total tourism expenditure to leap 2.1% to \$97 billion, driven by an upward revision in domestic tourism expenditure, now tipped to rise 1.8% to \$70 billion.

Minister for Tourism Martin Ferguson said he was encouraged by local expenditure growth despite "challenges" such as the higher Aussie dollar & natural disasters.

"The Australian tourism industry is poised to weather the current global economic downturns,"

Ferguson said.

Inbound arrivals are expected to rise from Asia, mainly from China (up 11.9%), while growth rates from the US and Japan markets have been revised positively too, by 1.5% and 1.7% respectively.

Australian Tourism Export Council chief Felicia Mariani said the projected growth over the next two years was a promising sign for the industry "after several years of serious decline... but there are still challenges ahead."

"Australians travelling at home is the bread and butter of the tourism sector in this country and international visitation is always the 'icing on the cake' - a robust domestic tourism market is essential to ensure the viability of our tourism offering," she said.

Seven pages of news

Travel Daily today has seven pages of news and photos including a front full page for **British Airways**, a photo page from the Jetset Travelworld Network state conferences, plus full pages from: (**click**)

- TMS Asia Pacific jobs
- AA Appointments jobs
- Travel Trade Recruitment

Join the BA club

BRITISH Airways is offering agents the chance to win two Club World Business class flights to London plus two nights at the Mandarin Oriental, as part of an incentive for its \$5999 Business class UK fares - see **cover page**.

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Padman's 100 days

TRAVELSCENE general manager David Padman will outline the actions he's taken in his first 100 days heading up the franchise group, at the Travelscene Amex owner/manager's conference in Santa Monica, USA this weekend.

He said he's restructured TSAX to be "more member-centric" with a streamlined leadership team, a revamped marketing approach and stressed the "important role of driving value to suppliers".

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New Skat president

MOK Singh from Los Angeles has been elected the new World President of travel industry networking club Skat International.

The new committee was named at the 73rd Skat World Congress in Seoul, Korea, where it was also announced that the 2013 congress will take place in New York on board the *Carnival Glory* cruise ship.

The 2014 congress will be held in Mexico City.

Tourism Aust at IMEX

BUSINESS Events Australia has been joined by 20 partners in one of its largest outings at an international trade show.

The exhibition at IMEX America will showcase Australia's "energy, enthusiasm and options for business meetings, incentive travel, conferences and events".

Last year the US market saw a healthy 18% increase in business event arrivals into Australia.

Air Pacific unveils new A330

LAST night in Suva, Air Pacific celebrated Fiji's national day with a lavish red carpet event to reveal a "virtual walkthrough" of its new A330 aircraft which will be delivered next year.

The momentous occasion saw the new Fiji Airways livery (**TD** 17 Aug) showcased in an Academy Awards-style function, with FJ ceo Dave Pflieger telling **TD** the new name was the "perfect alignment of the airline and the country".

He said that there had been a strong response from staff when they were first shown the video, with the new livery generating lots of clapping, tears and pride.


Pflieger said the fleet upgrade would make Fiji Airways a "best in class airline".

The A330s are the first brand-new wide-bodied aircraft the airline has ever purchased, and attendees at last night's event saw the computer-generated interiors of the planes, including

2-2-2 Business class seats, 2-4-2 in Economy and seatback video across both cabins.

The new livery certainly fulfils Pflieger's promise that Fiji Airways will be a "flying ambassador" for the country, with the A330s emblazoned with a giant FIJI on the bottom, as well as showing the new Matai livery on the nose, tail and engines.

He confirmed to **TD** Australian routes would see the new planes soon after they enter service, but "schedules are still up in the air".

To see the video click  on the logo at right or go to traveldaily.com.au/videos.

MEANWHILE, Pflieger wasn't commenting on his interim role also heading up Tourism Fiji, apart from saying that it "dovetails neatly" with the new positioning of the carrier as a key representative for Fiji.

Pflieger was named as Tourism Fiji executive chairman last week (**TD** 03 Oct) following the sudden departure of ceo Michael Meade.

Dubai airport chaos

FLIGHTS to Dubai International Airport were thrown into disarray yesterday morning when the airport lost power to a critical runway back-up system used in foggy conditions, requiring 50 planes to divert to other ports.

Thousands of passengers were inconvenienced by the 3-hour incident, landing at Dubai World Central, Al Ain, Doha, Abu Dhabi, Dammam, Muscat and Bahrain.

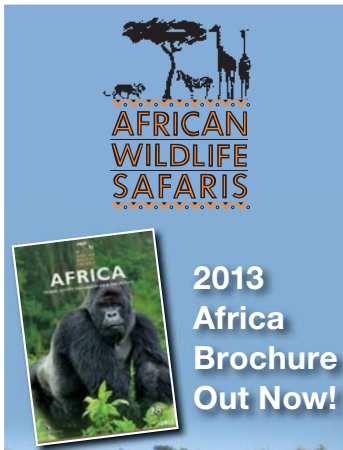
DXB operator, Dubai Airports, said it was working to restore ops & clear backlogs and that further flight disruptions were expected.

Skywest pax up 9.5%

PERTH-based regional carrier Skywest Airlines has reported a 9.5% spike in passengers carried during Sep to 36,000, up 3,000 on the same period last year.

Revenue passenger kilometres and available seat kilometres rose more than 29%, in line with nine more aircraft joining the Skywest fleet compared to Sep 2011.

Load factors were flat (up 0.2%) but charter services dropped by nearly 10% to 259 services.



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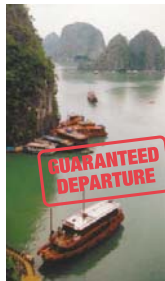


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Flight Centre dispels "myths"

FLIGHT Centre chief financial officer, Andrew Flannery, has debunked some "hedge fund myths" about the company at an investor conference this week.

He cited several "common misconceptions" including that FC is a traditional retail travel agency, will continue to rely heavily on Australia, with volatile A\$-linked earnings, will not be successful in the USA because of market differences, and that the business will suffer as travel shifts online.

Instead, Flannery's presentation highlights the ongoing evolution of Flight Centre including its

expanding corporate presence, decreasing reliance on the Australian market, rapid online development and the creation of the "blended travel agency" model (**TD** 28 Aug).

He cited the use of the web to promote fares that cannot be booked online plus "unique manufactured offerings" such as VIP bonuses, 'Black Market Flights,' 'Double Dip' and 'Triple Dip' flights.

Flannery said that the US is now the company's third largest profit contributor, and generated \$9.9m in pretax earnings last year - double the initial target.

Flight Centre's new Manhattan hyperstore, which opened last week, has 15 Liberty consultants, FCm teams and other features, with the hyperstore model the "blueprint for future geographic expansion in USA," he added.

Crown appointment

YVETTE Ranger has commenced in her new role as the Events and Conference Sales Manager at Crown Perth after a multi-year stint at Creative Holidays.

More appointments on **page 5**.

AKL Antarctic flight off

ANTARCTIC Sightseeing Flights has ditched its plan to operate a departure to Antarctica in Feb next year from Auckland due to "insufficient" bookings.

The firm said despite strong interest from the Kiwi market for the Boeing 747-400 charter, less than 100 people - or 1/3 of the seats on the jet - had booked.

Founder and md Phil Asker said based on the seats sold so far it would be "uneconomical" to fly.

Refunds are being offered to pax which had booked on the NZ departure, along with a \$250 discount off trips to Antarctica scheduled from Australia.

New Bhutan treks

BHUTAN & Beyond has released two five-night treks which take travellers through remote national parks previously untracked by international visitors.

Numbers are strictly limited by the Bhutanese govt to preserve delicate ecosystems and the rich traditions of isolated villages, and the trips incl the Merak & Sakteng Trek, and the Manus River Jungle Trek - more info on 1300 367 875.

Virgin Pacific airline?

THE International Federation of Air Line Pilots' Associations has flagged the possibility a new Virgin branded carrier could be announced soon, based out of Vancouver, Canada.

The "unsubstantiated report" on the IFALPA's Facebook page suggests Virgin Group chairman Sir Richard Branson will name the offshoot Virgin Pacific, initially operating domestically using 737-800s and transPacific services with 777s planned for the future.



Window Seat

THIS is the true definition of ambush marketing.

The Canadian Tourism Commission has tracked down a traveller from Australia who was discussing her upcoming US holiday on Twitter, and given her a free add-on to experience Montreal in Quebec.

They also targeted two travellers to Los Angeles from Manchester, UK who got a bonus holiday to Vancouver.

The interceptions were captured on videos which the CTC plans to utilise on social media.

TravelPartner upgr.

TRAVELPARTNER (Aust.) has upgraded its web-based mid/back office system VTO (Virtual Travel Office) to provide true Multi Branch functionality.

The company said the initial release can accommodate up to 12 branch offices, all with unique addressing, and provides for Multiple GDS and external accounting interfaces.

Its Multi Branch option in VTO, available in leisure or wholesale configuration, retains the selectable user permissions system and provides for reporting as a Group or selectively by Branch.

AirAsia Japan to ICN

AIRASIA Japan will commence new daily services between Tokyo Narita and Seoul Incheon using 180-seat Airbus A320 aircraft, effective 28 Oct.

Seoul will join Busan as AirAsia Japan's only international routes.

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PHG US additions

PREFERRED Hotel Group has expanded its US presence, adding The Mark & The Jefferson hotels in New York and Washington DC.

The hotels will be represented under the Preferred Hotels & Resorts and Preferred Boutique collections respectively.

Other new additions under the brands include the Grand Hotel du Palais Royal in Paris, France; and the Grand Hotel Imperiale in Forte Dei Marmi, Italy.

VTIC laud EK/TA deal

THE \$14 million MoU marketing partnership between Emirates & Tourism Australia (*TD* yest.) has been hailed by the Vict. Tourism Industry Council for its expected "positive affect" on tourism.

VTIC said the three-year tie-up targeting UK, Germany, France, Italy and New Zealand "will help to secure Victoria as a key tourist destination to int'l markets."

Reflection delivered

GERMAN shipbuilder Meyer Werft delivered Celebrity Cruises' newest vessel, the 126,000-tonne *Celebrity Reflection* on Tue.

The 3,046 passenger *Reflection* is the fifth Solstice-class ship to join Celebrity Cruises' fleet.

Spencer victory streak rolls on



ABOVE: Spencer Travel has continued its recent spate of accolades, last night claiming the top gong for Tourism in the City of Sydney, Business Awards 2012.

The Sydney-based corporate agency was also unexpectedly recognised at the ceremony as a finalist overall for Business of the Year 2012.

In Jul, Spencer Travel won the NTIA for Best Corporate Agency - Single Location for the third year.

Pictured at the event with their new award from left are Rowena Mangona, Penny Spencer, Louise Brown and Tina Killeen.

Ferguson backs TA

FEDERAL tourism minister Martin Ferguson has strongly backed the the proposed alliance between Qantas and Emirates.

Speaking at yesterday's launch of the Tourism Australia/Emirates marketing deal, Ferguson said he "very much hopes that the proposed working arrangement between Qantas and Emirates is agreed to by the ACCC".

Ferguson cited the significant opportunities for Australian tourism afforded by the marketing capacity of the combined carriers, adding that he also believed the alliance would create Aussie jobs.

Air Astana to Vietnam

KAZAKHSTANI carrier Air Astana has announced a new twice weekly service to Hi Chi Minh City from 02 Jan, as a triangular extension of its Bangkok route.

Kakadu pass changes

BULK orders for park passes to Kakadu National Park will be coordinated via Tourism Top End (the Darwin Visitor Centre) from next Mon 15 Oct.

Tour operators requiring 100 or more passes need to have an account with Tourism Top End to order - call on 1300 138 886.



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KAMAHL was a surprise guest at an Australian Society of Travel Writers event in Sydney yesterday, with the function hosted by travel industry technology firm Amadeus IT Pacific at the NSW Art Gallery.

The legendary crooner was

among attendees at the lunch which followed a guided tour of the Eugene Atget exhibition, followed by a briefing on the “top three travel trends emerging today impacting Australia”.

He's **pictured** above at the gallery's The Restaurant eatery with Sari Vahakoski, Olly Tams and Satu Raunola of Amadeus.

WIN A DOUBLE MOVIE PASS

TO ROME WITH LOVE

Every day this week *Travel Daily* is giving one lucky reader the chance to win a double pass to see Woody Allen's



new movie, *To Rome With Love*, courtesy of the **Italian Government Tourist Office** and **Hopscotch Films**.

Full of romance and humour, and set in one of the world's most enchanting cities, this star studded movie is not to be missed!

For your chance to win, be the first person to send in the correct answer to the daily question below to Romecomp@traveldaily.com.au

What colour dress does Penelope Cruz wear in *To Rome With Love*?

Hint! Watch the movie trailer [here](#)
Congratulations to yesterday's lucky winner, **Yvette Bortolussi** from **Donna Barlow Corporate Travel**.



Industry Appointments



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THIS week's Industry Appointments column is brought to you by **inPlace Recruitment**. If you have just appointed someone to a new position and would like to update the industry, send us an email at appointments@traveldaily.com.au.

Tasked with looking after the travel trade in southern NSW and the ACT, travel insurance provider **Suresave** has named **Gina Fernandez** as its new business development manager for the region.

Etihad Airways has recently bolstered its marketing ranks with the addition of former Travelscene American Express man **Adam Vance**, who has this week joined the airline. Vance replaces Jon Spring and has assumed the role of regional marketing manager for Asia Pacific South and Australasia.

After an extensive search, Tasmania's **Saffire Freycinet** has found its new general manager in **Justin King**, who brings more than 10 years experience in boutique and leisure hospitality. King was most recently working as the general manager of the Blue Lagoon Resort in Fiji.

Bringing an extensive background in tourism both in New Zealand and in Australia's Whitsundays region, **Glenn Ormsby** has an opportunity to continue his love affair with Queensland's coastlines, having been appointed to the role of Tourism Development Manager for **Sunshine Coast Destination Ltd**.

Phil O'Brien continues his shuffle around the Accor family of properties, recently appointed as the new general manager of the **Mercure Geelong**. O'Brien has held gm roles at three other Accor properties, most recently at the Mercure Melbourne Treasury Gardens, where he oversaw the hotel's multi-million dollar refurbishment.

Amy Mail has been named as the new business development executive at **Business Events Cairns & Great Barrier Reef**. Mail will be in charge of managing all leads for trade events in the region & coordinating events.

Anantara has recently opened a sales office in India and has named **Shannon Creado** as its new regional sales director based out of the new Mumbai office.

Aqua Hotels & Resorts has announced the internal promotion of **Kathy Gunderson** as the new area hotel manager. Gunderson will look after the Aqua Waikiki Pearl and Aqua Waikiki Wave.

Keren Southgate has joined the Melbourne-based team at **Pan Pacific Hotels** as its new Area Director of Sales Oceania. Southgate will look after sales for the group's three Australian properties of the Pan Pacific Perth & Parkroyal hotels at Parramatta, Darling Harbour and Melbourne Airport. Overseas, the group has appointed **Joe Wu** as its new vice president of development for Greater China alongside **Annie Soh**, who has been named as the new manager of growth and development.

John Rogers has been named by Hilton Worldwide as the new global head of its all suite upscale brand **Embassy Suites**.

Business Events Sydney has recruited **Cheryl Siow** to the position of Director - China to oversee the growth and development of the spotlight on Sydney's MICE facilities in the Chinese market.

To be based in the company's Melbourne office, **Matthew Stebbings** has been welcomed by **Globetrotter Corporate Travel** as its new business development manager, with over 16 years in travel, tourism & hospitality.

Hervé Joseph-Antoine is now firmly established as the global managing director at **Pacific World Asia**, based in Singapore. Joseph-Antoine's main responsibilities will be to develop the company's overall strategy and sales model. Joining alongside him is **Selina Helen-Grocott** who has joined as the company's new regional director for Singapore & Malaysia.

QF updates EK FAQ

QANTAS has expanded the “frequently asked questions” document about its proposed pact with Emirates (**TD 05 Oct**), adding more info about the regulatory approvals required to enable QF to operate its London Heathrow flights via Dubai.

The document says the approvals for the rerouting are expected to be in place “well before operations commence on 31 March 2013,” and is separate to the ACCC application covering the overall Emirates alliance.

Other additions include confirmation that agents are not able to currently reroute Qantas passengers booked to European ports via London onto more direct Emirates flights, with the current schedule not covering any services “which might be published in the future under the proposed cooperative agreements with Emirates”.

BAE/EADS deal off

A PROPOSED merger of European defence firms BAE Systems from London and EADS in the Netherlands (**TD 14 Sep**) has collapsed after being unable to satisfy govt stakeholders.

Jetset Travelworld glam up for awards nights

Thursday 11th Oct 2012

MORE than 1060 consultants, agency managers and preferred partners from across Australia donned their tuxedos & gowns (and in Qld, their nerdiest outfits for the specially themed event) at the annual series of JTN State Conference and Awards Dinners.



Five events took place covering Qld, SA/NT, Vic/Tas, WA and NSW, with agents enjoying a captivating presentation by Cornerstone People Solutions, who spoke on "adding value to customers' bookings" through valuable add-ons such as foreign currency, cash passports, travel insurance and flybuys points.

The keynote speaker for the occasion was psychotherapist Jackie Furey, a specialist in love, life and work, with both presentations earning rave reviews.

Once the sun went down, it was time to let down the hair and have some fun, with JTN announcing winners of the prestigious Office of the Year, Consultant of the Year, Manager of the Year & Rising Star of the Year awards for each state and territory.



Perfect A380 record maintained



ABOVE: Luke Chittock from Amity Travelworld Floreat, along with travel buddy Isabelle Chu

Seven OVOs for Onyx

ONYX Hospitality Group has announced it will construct its seventh OVO branded property in the Thailand beach resort town of Pattaya, set to open in 2014.

CCC amends Fiji dates

CAPTAIN Cook Cruises has modified its 2013 departure dates for its Fiji seven-night Discovery Cultural Cruise to 05 Feb, 07 May, 02 Jul, 03 Sep and 05 Nov, while its Discovery Heritage Cruise will depart on 01 Jan, 05 Mar, 02 Apr, 04 Jun, 06 Aug and 03 Dec.

Makutsi savings

ADVENTURE World is offering a \$150pp saving on a six-night Makutsi Safari Springs safari in South Africa until 30 Apr 2013, now priced at \$1,395 per person.

The deal includes four nights at Makutsi Main Camp and two at Makutsi Tented Camp, game drives & walking safaris, a Blyde Canyon excursion and more.

It's valid for travel between 15 Jan-09 Mar and 15 Apr-25 May. Phone 1300 320 795.

More Indian airports

BETWEEN 10-15 new greenfield airports are on the drawing board, along with modernisation of up to 50 others in ambitious plans revealed by India's Financial Express newspaper.

Speaking at the 49th Conference of Director Generals of Aviation, India's aviation minister Ajit Singh said the country is "expect[ing] a double digit growth in air traffic in the next few years".

Tangalooma excited

TANGALOOMA Island Resort gm David James has praised the move by P&O Cruises to add Moreton Is. as a port of call for select *Pacific Jewel* sailings from Mar (*TD* yest.) saying cruise pax will be able to see a "natural marine environment".

from Bonaventure maintained their perfect record of being passengers aboard the inaugural A380 service of each carrier as they introduce the superjumbo.

The latest flight, from Bangkok to Hong Kong, was the inaugural service operated by THAI Airways using their new A380, with Luke and Isabelle part of the total 507 passengers on board.

The service, which also had Thailand's Transport Minister Charupong Ruangsuan and TG acting president Chokchai Panyayong aboard, departed BKK and landed in HKG on time.

Luke and Isabelle are pictured above with a TG crew member following the launch service.

Capacity boost at OS

AUSTRIAN Airlines will boost its long-haul capacity by 25% upon the induction of new B777-300 aircraft to its fleet.

The carrier is aiming to add one of the jets in 2014, and another in 2015, with new destinations on the US East Coast flagged as likely routes for the B777s.

MEANWHILE, the carrier has reported a 2.1% year-on-year increase in pax carried between Jan and Sep 2012, with average load factors for the month of Sep jumping to 82.9%.

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WEEKLY

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Pharmacy DAILY

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HOT ROLES OF THE WEEK

Head of Product - Sydney

- ✓ Global travel technology company
- ✓ Take ownership of the company product strategy
- ✓ Manage and prioritise product development and implementation
- ✓ Manage team across Australia
- ✓ Present at board level
- ✓ Work closely with Sales Team

*Please contact Sally Frape on 02 9231 6444
or email sally@tmsap.com*

Business Development Manager - Syd & Mel

- ✓ Competitive salary and monthly bonuses
- ✓ Identify new business opportunities
- ✓ Analyse your corporate clients travel policies, provide recommendations for cost saving opportunities & negotiate contracts
- ✓ Growing and unique product range to sell
- ✓ Use your exceptional sales skills to excel

*Please contact Jessica Tsolakis on 02 9231 6444
or email jessica@tmsap.com*

Leisure and Groups Travel Consultant - Sydney

- ✓ Are you tired of face to face consulting?
- ✓ Boutique and modern office, innovative company
- ✓ Monday to Friday hours. Excellent base salary
- ✓ Work for a boutique agency, with an established client base
- ✓ Book small-large leisure, groups and corporate travel

*Please contact Sharon Moss on 02 9231 6444
or email sharon@tmsap.com*

Corporate After Hours Consultants - Brisbane

- ✓ Is Corporate Travel your passion in life, but so is your family?
- ✓ Are you furthering your education and don't want to take a pay cut?
- ✓ Continue a career without the 9 to 5 restrictions
- ✓ Resolve customer queries, make emergency arrangements and solves problems

*Please contact Alex Sleba on 0402 289 769
or email alex@tmsap.com*

Int'l Travel Consultant (Cruise) - Sydney

- ✓ Join the booming Cruise Industry with an established cruise company
- ✓ Excellent base salary plus incentives on offer
- ✓ Book and sell cruising packages to the direct public and agents
- ✓ Monday – Friday hours, based in the heart of the CBD

*Please contact Marie Anderson on 02 9231 6444
or email marie@tmsap.com*

Senior Leisure Consultant - Sydney

- ✓ Attractive salary for the right candidate
- ✓ Boutique agency in the Eastern Suburbs
- ✓ Go on the road to promote, grow and develop the leisure side of the business
- ✓ Book leisure travel for the corporate portfolio
- ✓ Be the face of the company for high-end leisure clientele

*Please contact Ainslie Hunt on 02 9231 6444
or email ainslie@tmsap.com*

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BE PART OF THE AA SUCCESS STORY EXECUTIVE RECRUITMENT CONSULANT SYDNEY – SALARY PACKAGE OTE \$80K+

Sick of dealing with client complaints? Tired of looking after staff? Here's a chance to use your client management skills in a whole new direction! Join the AA Team and enjoy the variety and challenge this role will provide when you place senior managers in their next perfect role

WHAT'S IN YOUR DAY:-

- interviewing and short-listing candidates
- negotiating job offers,
- confirming placements,
- marketing including placing adverts,
- client account management and business development

WHAT'S IN IT FOR YOU:-

- an excellent salary package plus uncapped commission
 - achievable team bonuses
 - upto 25 days paid holiday leave
 - one on one training and development
 - exciting annual 5 star conferences
- Min 5 years travel exp including supervisory a must for this role!

FOR THE PASSIONATE SALES PERSON CORPORATE BDM

SYDNEY – SALARY PACKAGE OTE \$ 130 -\$150K PLUS

If you can sell ice to the Eskimos and love building new relationships your talents will be rewarded here – earning an amazing salary package reflecting your results. You'll be joining a global organisation offering a long term career and the real opportunity of progression. With a leading Brand behind you, you'll be able to take aim at an amazing salary package.

USE YOUR WRITING SKILLS

JUNIOR BID WRITER

SYDNEY – SALARY PACKAGE DOE \$70K PLUS

Bring your strong administration and writing skills to this popular travel management company. You will be working to support the sale team managing the tender process for small to medium sized clients, which will include research, writing and proofing documents, whilst maintaining the data base. You will have exceptional organization skills, strong communications skills and sound writing skills.

ENJOY THIS EXCITING OPPORTUNITY INSIDE SALES & KEY ACCOUNT MANAGER MELBOURNE - SALARY PACKAGE OTE \$90K+

This role will see you responsible for developing and implementing strategic sales processes to drive business within the wholesale travel sector. Developing relationships with your key client based in Australia and Europe you will know how to develop further sales from this part of the market. Part of this role will see you involved in rate negotiation, competitor analysis and contract performance.

A MIX OF ACCOUNT MANAGEMENT & SALES ACCOUNT MANAGER

SYDNEY – SALARY PACKAGE TO \$80k

Want to move to a company that offers endless career opportunities, a stable and supportive work environment and a great salary to top it off? Our client is a leading travel company who has a vacancy for an account manager to join their team. This has a mix of account management and sales to keep you on your toes. You will ideally have at least 3 years in an on the road role with an established contact base.

LEADERSHIP FOR THE BEST

WHOLESALE RESERVATIONS MANAGER MELBOURNE– SALARY PACKAGE TO \$65k

Do you love travelling to unique and wonderful destinations? This management role can take you on a journey of discovery every day that you will love coming to work. Overseeing this reservations team in an adventure market company you will need to be able to offer solutions to your team and provide training on destinations. Strong knowledge of Africa & South America is a huge bonus. Management exp a must!

CREATIVITY & FLAIR WANTED

PROGRAM MANAGER CONFERENCE & INCENTIVE MELBOURNE – SALARY PACKAGE DEP ON EXP

Can you deliver unique experiences for your clientele? If so, our client needs you! You will possess a strong background working in the international & domestic conference & incentive market and have the ability to oversee all coordination requirements of program management including client relations, workflow planning & program conception through to conclusion. On site travel reqd

CONTACT AUSTRALIA'S MOST EXPERIENCED EXECUTIVE RECRUITMENT TEAM

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MANAGING DIRECTOR
Ph: 02 9231 1299

Anna Veitch
NSW & ACT
Ph: 02 9231 2825

Kathryn Heberton
VIC, SA, WA, QLD
Ph: 03 9670 2577

OR EMAIL YOUR APPLICATION TO executive@aaappointments.com.au

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REACH YOUR POTENTIAL

We are here to help you find your ideal travel industry job, offer career advice and maximise your potential. We do this by finding out about you and what is important to your career goals and lifestyle aspirations.

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