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IMPORTANT INFORMATION: * For card payments, add A\$30 per passenger per booking. Agents may charge service fees and/or fees for card payments which vary. Prices are per person return in economy as indicated and valid on Qantas and partner airline services. Prices are correct as at 11 October 2012 but may fluctuate if carrier charges, fees, taxes or currency change. Amounts payable to third parties not included. Offers subject to availability. Fares are non-refundable. Some changes permitted at a charge. Offer may be extended. Flights subject to last minute aircraft changes. Visit qantas.com/agents for full conditions. Qantas Airways Limited ABN 16 009 661 901. Licence No. 2TA000237.

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Travel Daily

First with the news

Tuesday 16th October 2012

TMS ASIA-PACIFIC
NATIONAL INDUSTRY SALES MANAGER - SYDNEY



JESSICA TSOLAKIS
 RECRUITMENT ASSOCIATE

- GLOBAL WHOLESALE TRAVEL COMPANY
- DEVELOP AND IMPLEMENT SALES STRATEGIES
- LEAD A NATIONAL SALES TEAM

CONTACT JESSICA TSOLAKIS
 ON 02 9231 6444 OR EMAIL
JESSICA@TMSAP.COM

ISSN 1834-3058

DAPM launches

KEITH Gallacher has joined with Greg Maloney to launch Destination Asia Pacific Marketing which will focus on providing sales and marketing representation to a range of suppliers including resorts, tourism bureaus and car hire operators.

Gallacher is also involved with Destination Specific Marketing where it's business as usual, with the new venture to primarily target the Asian market.

Virgin takes a bite of Apple

VIRGIN Australia's Velocity scheme has today announced a major expansion of its online partnerships, including the ability for members to earn loyalty points on purchases from Apple's iTunes Australia online store.

The retail offering also adds a number of US retailers including Macy's, Bloomingdales, Saks Fifth Avenue and Topshop.

All five retailers are now available via the Velocity Global Store, with Velocity Frequent Flyer ceo Neil Thompson saying the program "already has the widest online retail offering of any frequent flyer program in Australia".

A special double points promotion is in place across the site until 30 Nov, meaning Apple Store Australia purchases - including music downloads as well as iPhones, iPods, iPads and Mac computers - can earn 4 points per dollar spent.

The other retailers are offering 2 points per dollar during the promotional period.

To access the points, users log in at shopandearn.com.au before shopping at the retailers' sites.

New Egencia md

EGENCIA Australia, formerly known as TravelForce, has today announced that Kyle Davis will join the company as its local managing director.

He replaces Ken Pfaffmann, who has run Egencia in Australia for some years including the 2011 TravelForce acquisition.

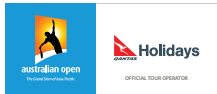
Davis moves from American Express where he was most recently part of its International Consumer Card business.

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Don't let your clients miss out on the Grand Slam® of the Asia Pacific!

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For more information visit www.qhv.com.au/agents

*Conditions apply.

Qantas Europe deals

QANTAS is promoting its European earlybird deals via a front full page on today's TD.

Prices from Sydney to Paris lead in at \$1849 return, valid for departure 31 Mar-24 May.

Services from 31 Mar between Sydney/Melbourne and London (QF1/2 and QF9/10) will operate via Dubai.

South Africa Fundi

SOUTH African Tourism is inviting agents to become part of its Fundi experts program - for details see the **second last page**.

Nine pages of news

Travel Daily today has nine pages of news and photos, a front full page for **Qantas** plus full pages from: **(click)**

- TMS Asia Pacific jobs
- AA Appointments jobs
- South African Tourism
- Air Canada

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END THIS FRIDAY (October 19)



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Tuesday 16th October 2012

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Travel Experts

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[Click here!](#)

Finnair earlybirds

FINNAIR is offering earlybird economy fares ex Australia to over 50 destinations in Europe via Singapore or Hong Kong, with prices leading in at \$1000 ex taxes in low season (16 Jan-03 Jun and 01-30 Sep) and \$1350 in high season (04 Jun-31 Aug 2013).

Ticketing is available until 30 Nov, with agents urged to book AY codeshares between Australia and Asia to save on taxes.

Details at www.finnair.com/au.

Most Explore into Infinity

FLIGHT Centre has confirmed that several brochures previously branded as Explore Holidays will switch to Infinity branding when the 2013 programs are released.

This week Infinity released its new Arabia & Egypt brochure, which was previously an Explore Holidays product, and the company said that other programs would follow, with the exception of Europe.

Explore Holidays will "focus on the Europe product as a specialist," with the move set to also see the switch of Explore's Mexico & Caribbean program.

The move follows the recent merger of Explore's sister brand in New Zealand, Escape Holidays, into the Infinity operation (TD 27 Sep), but Flight Centre said that there were no plans to merge Explore into Infinity in Australia.

Other Explore Hols programs currently include Britain & Ireland, Austria & Germany, Italy & France, Mediterranean and Driving Europe.

Flight Centre acquired Explore Holidays five years ago (TD 03 Mar 2007) when it paid \$10

million for the Travel Spirit Group.

At the time, the goodwill associated with the deal was \$6.9 million, with the Travel Spirit brands which included Explore Holidays and Venture Holidays turning over about \$60m and a key asset of the business being its presence on Calypso.

UK airports switch

BAA, the owner of Heathrow, Glasgow, Aberdeen and Southampton airports in the UK has announced that it is changing its name, with all of the airports to now operate under their stand-alone brands.

The registered company name is now Heathrow Limited, with ceo Colin Matthews saying the BAA name "no longer fits" after it sold stakes in Gatwick, Edinburgh, Budapest and Naples airports.

UK competition authorities have also forced the sale of Stansted.

"Practically speaking the company is no longer a group, as Heathrow will account for more than 95% of the business," Matthews added.

2013/14 Brochures
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china
vietnam

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Lifestyle Culture Leisure

TSAX 90-day plan

TRAVELSCENE gm David Padman has detailed a three month plan at the TSAX conference in Santa Monica, telling delegates that he's committed to working with members on the "shared priorities of maximising buying power & margins, growing our customer base, and networking".

He said he also aims to show preferred suppliers the "value add we deliver at an individual and collective level".

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C&M Travel Recruitment Open Evening

When: Tuesday 30th October 2012

Where: C&M office - Level 4, 187 Kent St, Sydney

Time: 4:30pm - 7:30pm - Appointment only



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Travel Daily

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Tuesday 16th October 2012

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From \$6,650* \$3,325* pp twin share.

*Conditions Apply. Port charges/taxes are additional: \$400pp

[CLICK HERE](#) for further details

Southern Travel to delist

SOUTHERN Travel, the New Zealand publicly listed parent of the Walshe Group, has confirmed a decision to become an unlisted company, as flagged in its annual results announcement (**TD 07 Sep**).

Chairman Rodney Walshe, who is stepping down shortly to be replaced by ATEC chairman John King, told shareholders this week that it had previously been considered that being publicly

listed "would add further credibility to our standing when dealing with our customer base.

"However considering the present size of the group's operations in New Zealand, and its continued growth in presence toward Australia, we have concluded that there is little if any benefit from an operational perspective in remaining listed on the NZAX," he said.

Being unlisted means the company's shares can be traded on www.unlisted.co.nz, and will slightly reduce compliance costs.

The transition will require two resolutions to be passed by small shareholders in the company (excluding the Walshe family and other directors) at the Southern Travel annual general meeting, which will take place on 02 Nov.



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NORTHERN EXPLORER
TRANZALPINE COASTAL PACIFIC

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[CLICK HERE](#) to learn how you can win your own iPad 16GB 3rd Gen, Plus 2 tickets for travel on any one of the 3 KiwiRail Scenic train journeys in New Zealand.

rail plus

TTW phones offline

TRAVEL the World in Sydney is advising of phone system issues which is preventing incoming calls from being received today.

Travel agents are recommended to email enquiries and details to reservations@traveltheworld.com.au and its Reservations Team staff will call back to take the enquiry until the situation is rectified.

Fraser coast forum

TOURISM Fraser Coast has announced a major forum in Hervey Bay on 05 Nov at which operators will "have the opportunity to help shape the future of the industry".

Speakers will include ATEC md Felicia Mariani, with topics such as the drive market, mining and tourism opportunities, and destination promotion - regos via sfoster@tourismfrasercoast.com.au

After Hours Corporate Travel Consultant Weekend and Evening Work

We have a new position available for an experienced travel consultant who has thorough knowledge in fares and ticketing. This is a great role which services all enquiries out of business hours. It has great flexibility and is based on a rotational roster. Great for an experienced corporate travel consultant looking to return to work. Must have corporate travel consulting experience to apply.

Afterhours Corporate Consultant Role:

You will make new bookings and service existing bookings. A high level of customer service. Be a problem solver, for last minute issues that arise. Ability to work well under pressure, and a high level of accuracy and attention to detail.

Most importantly you need to have thorough knowledge of at least 1 GDS and be proficient in self ticketing.



To apply for this corporate travel position please email your resume to mena.clark@24x7solutions.com.au



Window Seat

HOW'S this for a bit of product placement?

Sharp-eyed travel agent Stacey Lekias from Northline Travel in Perth spotted the Bunnik Tours logo in a scene from Channel 9's *HouseHusbands* on Sun night, and even managed to snap a picture (**below**).

Bunnik md Dennis Bunnik said this probably means he can now add 'as seen on TV' to the tour operator's collateral.



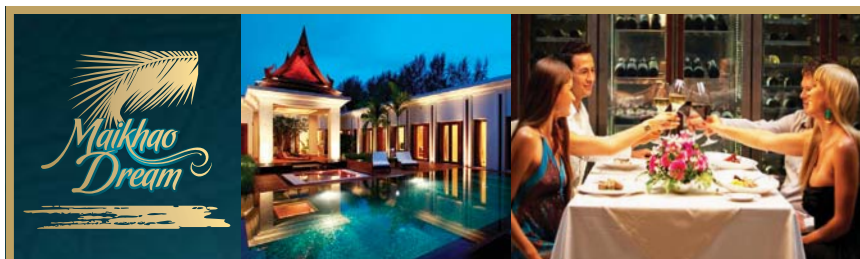
A BARTENDER in London has set a new world record for the most expensive cocktail in history.

Salvatore Calabrese, who works at the Playboy Club in the UK capital, has created the so-called 'Salvatore's Legacy' which costs a cool £5,500.

It's also the world's "oldest" cocktail, with ingredients having a combined age of 730 years.

The cocktail includes a 1778 Clos de Griffier cognac, a 1770 Kummel liqueur, orange curacao from 1860 and two dashes of 1900 Angostura bitters.

The creation of the concoction can be viewed by clicking on the **Travel Daily TV** logo or at traveldaily.com.au/videos.



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One booking at either award winning *Maikhao Dream Villas* or *Maikhao Dream Resort* gives you the chance to win a place!

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Book through *Creative Holidays*, *Adventure World* or *Island Escapes*. Click here for terms and conditions.

In Bed with Ibis



ABOVE: Ibis Brisbane recently became the first Ibis in Australia to unveil the new Sweet Bed (**TD** 24 Sep).

To show it off to the public, the Sweet Bed was brought down for guests to view at the i-Bistro, with diners invited to test it out for themselves.

Accor's Peter Hook elected to go all the way, dressing up/down in bathrobe and slippers, and

inviting Accor Brisbane's Rebecca Gollan and new Mercure/Ibis Brisbane general manager, Mark Wilkinson (**pictured**), to share the sleep experience with him.

The Sweet Bed features a 7cm topper & has been adapted to suit different geographical markets.

It's being rolled out across the global Ibis network, along with a whole new image for the brand including new uniforms & signage.

It's Cherry Blossom Time.
Finnair Business Class to Europe
via Japan from \$5100*.

* Departures until 31 March 2013. Taxes and fuel surcharges not included.

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Scoot to SIN for \$99

SCOOT is running a 24-hour sale on flights to its Singaporean hub from the Gold Coast priced from just \$99 one-way.

The fare is valid for travel 01-09 Nov and 21 Jan- 06 Feb, when booked before 0700 GMT + 10 tomorrow (17 Oct).

New Karratha accom

WEST Australian mining town Karratha will be home to a new apartment style accommodation complex from next month.

Expected to open on 20 Nov, Stage 1 of The Ranges Karratha will feature 41 one-bedroom self-contained units, located 1.5kms for the city's CBD.

Ultimately, when fully complete the resort-style property will accommodate up to 600 guests, complete with gym, tennis courts, pool and licenced restaurant.

The Ranges Karratha will be pitched at business travellers and short term contractors.

More details on the resort at www.therangeskarratha.com.au.

Best of Indochina 13/14

TRAVEL Indochina has rolled out its 2013/14 Handmade Holidays Indochina program in brochure and online formats for Vietnam, Cambodia, Laos and Mekong River Cruises.

The program features accom, day tours, short stays for tailor-made itineraries - and multi-country tours up to 18 days long.

New accom options have been added in Vietnam, Cambodia and Laos, along with six new tours across the region.

Among the additions is a three-day tour to Vietnam's lesser known mountain regions, Ha Giang, priced from \$752ppts.

Strategic out of action

LUXEMBOURG-based carrier Strategic Airlines, the European offshoot of the now collapsed Air Australia, has officially suspended operations (**TD** 04 Oct).

Its suspension was confirmed by Luxembourg Civil Aviation chief when it went into administration after losing a key Greek account.

Terms and conditions apply.

McFadden train ride

UK BORN, Australian adopted pop superstar Brian McFadden has been named as the guest performer on the annual Indian Pacific Christmas Train journey, scheduled for 05-08 Dec 2012.

The *Australia's Got Talent* judge will belt out a collection of his "hit" songs and tracks from his latest album to audiences at stops enroute across the Nullarbor.

The Christmas train journey will operate from 05 to 06 Dec 2012.

Hojo Indonesia debut

WYNDHAM Hotel Group will launch its Howard Johnson brand in the Indonesian market in 2014.

The properties will be opened in Surabaya East, Makassar Central and the Benoa region of Bali, and join existing Group hotels operating under the Ramada brand in Kuta, Legian & Nusa Dua.

MEANWHILE, Wyndham will open its first five-star Wyndham Grand property in Bahrain late next year - the 260-room Wyndham Grand Manama.

Expedia NYC promo

SEVEN night accommodation at one of three popular New York City hotels is up for grabs in a new promotion launched by Expedia's Travel Agent Affiliate Program.

The promo is being run in conjunction with NYC & Company on Expedia Rate bookings on NYC hotels made before 09 Nov.

To win, agents need to become an NYC specialist by completing the NYC & Co. Online Travel Agent Academy educational program & process the most bookings to NYC during the promotional period.

Windstar coverage

DISCOVER the World Marketing has been named as the GSA for Windstar Cruises in Belgium and Luxembourg, France, Greece, Italy, Russia and West Balkans.

Air financing access

AUSTRALIA will sign up to the Cape Town Convention, offering access to lower-cost finance for aircraft purchases, Federal Transport Minister Anthony Albanese has announced.

Under the convention, access to cheaper funding avenues for the purchase of planes, helicopters and jet engines will be made available to Australian airlines operating fleets of all sizes.

FC agents ride the Silk railway



ABOVE: This group of high-performing Flight Centre agents were recently given the chance to experience another high performing operation in the form of the Silk Road overland railway.

The trip was hosted by Sundowners Overland, specialists in Trans Siberian/Mongolian railway journeys, which was escorted by one of its energetic tour leaders.

While in Asia, the group visited Beijing, Ulaanbaatar in Mongolia, the ger camp in Terelj National

Park, Lake Baikal and the Siberian town of Irkutsk.

Pictured above outside the towering Beijing Railway Station prior to boarding their locomotive, from left, is Laura Balfour, FC Wangaratta; Jaimee Patira, FC Melbourne Flinders Lane; Stephanie Brown, FC Summer Hill; Holly Ireland, FC Bondi Beach; Claire O'Mahony, FC Sydney MET Centre; Desma Koulouris, FC Newcastle and Stuart Kent, Sundowners Overland Tour Leader.

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Hello Tomorrow Emirates

2 marquee passes ♦ 2 flights* ♦ 2 nights' accommodation*

*Vic winners excluded. Conditions apply see www.emiratesincentive.com. Open to Aust residents aged 18+ who are employed full time at any licenced travel agency nationally and can travel to attend the prize on the nominated dates, excluding wholesalers, online agents, consolidators, and AMEX. Starts 9am AEST on 10/9/12. Ends 5:30pm AEDST on 21/10/12. LTPS/12/7577, VIC 12/2086, ACT TP12/3268, SA T12/1603.

Agents work best with kids



PLAYTIME became an award winning activity at last week's Travel with Kidz National Training Day and Awards Dinner for 2012. This year, the event was held at The American Club of Sydney, and was attended by over 40 agents, wholesalers and suppliers. The annual event has become the night of nights to celebrate, acknowledge and commemorate the best individual performances by agents and offices specialising in packaging family holidays. "Travel With Kidz has built and will continue to build relationships

globally to ensure families have the most amazing and safe holiday with their children and we are thrilled to have such loyal partners globally attend our annual event," Mosman head office owner Wendy Buckley said. Taking home the top prize of Agency of the Year on the night was Lisa Allen and her team from Travel with Kidz Caringbah. Further award winners on the night were Julie Ashworth, Travel With Kidz Burnside; Wendy Buckley, Travel With Kidz Head Office; Penny Whormsley, Travel With Kidz Mosman and Rookie of the Year winner Dayna Porter from Travel With Kidz Caringbah, who are all **pictured** above alongside Lisa Allen (far left).

AirAsia ditch talks

MERGER talks between AirAsia Berhad and Indonesian carrier Batavia Air (**TD 27 Jul**) have ended, prompting "an alteration to the initial agreement", with the carriers bailing on an alliance.

"In our minds, the timing was perhaps not appropriate as it would have induced too many risks," AirAsia Group ceo Tony Fernandes said yesterday.

The carriers will maintain a collaboration deal, covering ground handling, distribution and inventory systems, with both focused on accelerated fleet growth in Indonesia.

MEANWHILE, AirAsia operated its inaugural service from Kuala Lumpur to Lombok in Indonesia on Fri with a 100% load factor.

Emirates giveaway

EMIRATES is offering pax flying to Melbourne from Auckland or Dubai a chance to win a double general admission pass to one of the four main race days of the Melbourne Cup Carnival.

Three passengers per flight will win passes to either the AAMI Victoria Derby Day, Emirates Melbourne Cup Day, Crown Oaks Day or Emirates Stake Day, between 31 Oct and 08 Nov.

Ireland.com claimed

TOURISM Ireland says it plans to launch a brand new website before the end of the year after acquiring the Ireland.com domain name from *The Irish Times*, for an undisclosed sum.

The organisation said the URL "will deliver greater 'stand out' for the destination around the world, with significant long-term benefits for tourism to the island of Ireland."

It said the site was a "vital platform" to communicate with audiences globally, showcasing Ireland's tourism product.

The site will be supported in 11 languages to over 30 markets.

Back-Roads 2013 brox

BACK-ROADS Touring has rolled out its UK & Europe Summer 2013 brochure, featuring 28 trips ranging from three to 14 days.

WIN A NEW IPOD NANO!



This week **Travel Daily** is giving one lucky reader the chance to win the NEW 16GB iPod Nano, courtesy of **Hahn Air**, a leader in the airline distribution industry.

For your chance to win, be first to send in the correct answer in 25 words or less to the question below.

Explain how Hahn Air (HR-169) supports you in finalising your ticketing transaction for over 250 airlines in your GDS.

Email your answer to hahnaircomp@traveldaily.com.au
Hint! Visit www.hahnair.com



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Mantra Group is one of Australia and New Zealand's largest accommodation providers with a network of over 130 hotels, resorts and retreats operating under the successful brands of Peppers, Mantra and BreakFree.

We are looking for a full time enthusiastic individual to join the central reservations team, based in the heart of Surfers Paradise.

Our large Central Reservations team receive approximately 1000 calls a day, helping to our guests choose from our 130 properties around Australia and New Zealand.

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The successful candidate will:

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- Thrive in an target based environment
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AFTA UPDATE

The latest insights from AFTA's Chief Executive, Jayson Westbury

LAST week the 10th anniversary of the Bali Bombings was marked by some special events including a memorial service attended by the Australian Prime Minister.

From all reports it was an event that respectfully remembered the tragic events a decade ago and the many lives lost, but also importantly acknowledged that Bali today is a much safer place.

While there had been widespread media reports and warnings issued by the authorities that a high risk of incident was in place, it was good to see that nothing came of those warnings.

I have been in the USA for the past few days attending the Travelscene American Express conference and was surprised that the events in Bali did get international media coverage.

I am sure many of you who travel find CNN or one of the many international channels a source of news and when Australia comes on while you are away it is nice to see that it is a good story. Even though in this case the subject matter was very sad.

For Bali, I think, this 10 year anniversary is a rebirth. There is no doubt that the events that took place in 2002 changed Bali, perhaps even changed Australia a little and no doubt Bali suffered immensely for many many years following the events that took place. It is wonderful to see Bali as a destination well and truly back on its feet with many Australians returning and of course many other nationalities from around the world calling Bali their favourite holiday destination.

It is a little hard to believe it was 10 years ago when the Bali bombings took place - time does seem to have a way of flying and there is no doubt that since then, the time that has passed has healed many wounds in Bali.

I thought it fitting to mark this anniversary by remembering the events and I am sure many in the travel industry will have done the same.



Jumeirah onto Ctrip

LUXURY hotelier Jumeirah has signed an online partnership with Chinese direct connectivity firm Ctrip, opening up its inventory & room rates to the China market.

CTM evolves for the smaller fish

CORPORATE Travel Management has launched a new boutique arm of its business aimed specifically at catering to small and medium size enterprises.

The new wing will design and develop cost-effective travel solutions for small and medium size businesses, offering greater opportunities at rate negotiation and a more transparent booking process for smaller clients.

CTM Managing director Jamie Pherous praised the new offering as an example of the company listening to the feedback of its clients & responding accordingly. "We have ascertained that more

and more small to medium enterprises are realising the benefits of managed travel programs and as such are crying out for the cost savings, expertise and commitment to service which CTM is renowned for providing". Specialised consultants will offer full travel booking services, along with cost reduction strategies, quarterly travel reports, account management services, travel alerts and monthly e-newsletters.

SQ pax numbers up 6%

SINGAPORE Airlines' passenger numbers increased 6.1% year-on-year in Sep 2012, up to 1.5m.

Systemwide passenger carriage rose 7.7%, while capacity leapt 6.3%, consequently pulling load factor down by 1% to 80.6%.

Loads to the South West Pacific slipped 0.4 points to 83.7%.

"Name on a plane" A380 in operation



ABOVE: Qantas yesterday operated QF2 between Singapore and Sydney using the A380 displaying the names of 646 Australians selected from the "You're the Reason we Fly" campaign.

There are also two 737-800s flying with the names of winners, selected from more than 64,000 entries during the promotion.

Missed flight reasons

GETTING stuck in traffic is the most common excuse travellers cite as a reason for missing flights, according to a study from flight comparison site, Skyscanner.

The survey of int'l travellers found 21% blamed traffic, while 12% said they missed the flight being called and 11% said they hadn't allowed ample time to get to the airport, or there was a connection delay.

One in ten travellers blamed oversleeping, 4% said they went to the wrong terminal or muddled travel dates, while 1% admitted to going to the incorrect airport.

Fact finding in Africa



ABOVE: This intrepid duo from The Africa Safari Co recently joined the tour operator's popular *South Africa Surprise* 15 day tour from Johannesburg to Cape Town, to experience it for themselves so they can accurately portray the tour to customers.

The trip visited the Kruger National Park, Swaziland, Zululand, Cape Town and the Garden Route, and **pictured** above on safari are TASCO's Erin Walsh and Karen Nunn.

TQ campaign results

TOURISM Queensland has reported close to a 50% spike in overall bookings following its recent 'I Spy' tourism campaign.

The two-week promo ran from 23 Sep to 08 Oct, in partnership with Wotif.com (*TD* 24 Sep).

The online travel agent itself saw a 52% year-on-year increase in room nights for participating hotels, Tourism Queensland said.

Acting TQ ceo Leanne Coddington was "thrilled" with the results.

AUSTRALIA'S GLOBAL WOW Sale
4 days only!
Sunday 14 - Wednesday 17 October

All worldwide cruises

Up to US\$200 Onboard Credit*

Half price deposits*

Save up to \$1720*pp

***Click here for more**

Eco tourism on the agenda



KINGFISHER Bay Resort & Lady Elliot Island Eco Resort joined forces with academics from the University of the Sunshine Coast to showcase a range of eco-developments the two resorts have adopted to a delegation from Indonesia's Gili Matra Islands.

The group are in town to view a host of sustainable initiatives the two resorts have developed, including a climate change trail walk, solar diesel hybrid power station and worm farm, to take

the expertise back to Indonesia and hopeful development locally.

University of Sunshine Coast Dr Gayle Mayers and Associate Professor Bill Carter designed the itinerary for the delegation, and called upon the two resorts to showcase their eco-friendly developments as a shining beacon of Australian conservation and coastal and marine eco-tourism.

The delegation is **pictured** above just prior to departing for their trip to the Sunshine Coast.

Inuit culture on show

HURTIGRUTEN will offer a series of educational sessions on Inuit culture on selected Greenland sailings between May & Sep 2013.

Early booking discounts of up to 20% will also be made available on the nine-day "Heart of Greenland" voyage and newly created 15-day departures encompassing Spitsbergen and the North-East Greenland National Park, along with Iceland.

More info, phone 1800 623 267.

Learn from the best

WEST Australian tourism students will benefit from a new partnership between Perth's Central Institute of Technology and French education academy, Le Cordon Bleu.

The partnership, unveiled by WA Premier Colin Barnett & Training and Workforce Development Minister Murray Cowper, will see the roll-out of new tourism courses to be offered to domestic and international students.

Kenya Korean c/share

KENYA Airways has signed a full cooperative codeshare agreement with Korean Airways, opening up the networks of the respective carrier's to each other's markets.

Hamilton gets social

HAMILTON Island has today launched a new social media campaign aiming to tap into the Instagram photo sharing craze.

Entitled "Pilgrammers descend on Hamilton Island - The Ultimate Instameet", the campaign hopes to boost the island's social media presence by having a group of serial "Instagrammers" from around Australia visit the island from 23-25 Nov.

The group will document their experiences in photo and video form, uploading their exploits via Instagram to YouTube, Facebook and Twitter to share with their collective likers and followers.

AF restructure

A NEW management structure will be implemented across Air France from 01 Jan in an effort to restore profitability as well as a targeted 20 per cent increase in operational efficiencies as part of its Transform 2015 Master Plan.

The company will be split into eight business units, three of which will cover passenger operations, with the other five based on cargo and subsidiaries.

Each unit will operate under the control of a vice-president.

Qld urged to tap RVs

THE Campervan & Motorhome Club of Australia is backing a push for changes to caravan park policies in Queensland to enable councils to providing a wider scope of resting options for Recreational Vehicles (RVs).

CMCA director Ken Kipping said the RV market currently spends \$5 billion nationally each year, with the majority (\$3 billion) spent in the Sunshine State - 20% of the state's tourism income.

"With baby boomers only just hitting the retirement age, we are perched on the crest of a tidal wave," Kipping added.

The group said it advocates the Qld Govt provide RV travellers with access to country racetracks, showgrounds and local & state reserves when not in use.

War Horse packages

ACCOR has packaged up 'A' Reserve tickets to the War Horse production in Melbourne along with accom priced from \$196.50, valid for travel from 23 Dec to 10 Mar - showbiz.com.au/warhorse.

AS SAN-MCO debut

ALASKA Airlines has commenced a new five-times weekly service between San Diego and Orlando, utilising Boeing B737-800 aircraft.



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Japan: cough and cold medicines

They're tough on drugs in Japan and what's simply "medicine" to you may be an illegal substance to them. Even cough and cold medicines with moderate concentrations of pseudoephedrine or codeine are banned. There's no point pretending it's a mistake or pleading ignorance, the authorities have no option but to treat you as a drug dealer and you may be detained.

What level of pseudoephedrine or codeine is allowed and how to identify if your cough medicine has it is discussed at SureSave.net.au. You can also download the PDF of tips to share with your customers.

While you can get a visitor's permit lasting 90 days, you can only bring a 30-day supply of your prescription medicines.

You should be able to get similar, if not exact, replacement medicines from Japanese doctors. Clinics where English is spoken are plentiful, and if you call the SureSave assistance number they'll help you find the nearest one.

Take a letter from your doctor explaining your condition and what medicines you are being prescribed. The Japanese doctor should be able to match that with local products.

At the clinic you'll probably have to pay up-front but luckily the Japanese health care system is not terribly expensive. A consultation costs around \$30.

The doctor's note is also essential for explaining to immigration officials exactly what you're carrying and should smooth your way into the country.



Money

WELCOME to *Money Talk*, TD's Tue feature on what the Australian dollar is doing.

\$1AUD = US1.026

Strong retail numbers from the US have helped the AUD stave off further declines back towards parity, averting risk assessments that had predicted otherwise.

Curious comments from the minutes of the Reserve Bank's Oct board meeting will be keenly picked through by investors looking for an inside edge, with the AUD set to move on market sentiment one way or another.

Wholesale rates this morning:

US	\$1.026
UK	£0.638
NZ	\$1.257
Euro	€0.791
Japan	¥80.84
Thailand	฿31.49
China	¥6.43
South Africa	R9.03
Canada	\$1.00
Crude oil	US\$91.65

Peppers Yoga Retreats

PEPPERS Salt Resort & Spa has named the dates for its weekend yoga retreats for 2013 as 08-10 Feb; 24-26 May; 16-18 Aug and 18-20 Oct, priced from \$567ppts.

Amadeus mobile app coming

AMADEUS has launched a new user interface for its corporate booking tool, Amadeus e-Travel Management (AeTM), along with a sneak preview of a mobile App currently under beta testing.

The new AeTM interface includes a "completely new workflow design" which provides an updated experience more aligned with consumer travel sites.

AeTM is currently used by more than 6000 firms around the world, with Amadeus saying the improved look and feel makes it

easier and faster to use, creating a "higher acceptance of the company travel program".

The new Amadeus e-Travel Management Mobile, which will be available to users in the next few months, will enable travellers to make new air and rail bookings via their iOS and Android devices "ensuring efficiency and continuity of service for travellers on the road".

The new products are on show at the ACTE Global Education Conference in Rome this week.

Holiday Inn travels through time



EVERYTHING old is new again.

As IHG's Holiday Inn brand this year celebrates its 60th birthday, the staff at the HI Melbourne Airport gathered to recreate a special image shot in the same spot, 42 years prior, in 1970.

In that year, the hotel was celebrating its grand opening, which was then known as the Travelodge Tullamarine, and at the time, a flight crew posed in the forecourt of the property.

The hotel was the first high-rise building in the area at the time, and has seen the paddocks and fields that surrounded it disappear, to be replaced with the workings of one of the busiest airports in Australia today.

Holiday Inn Melbourne Airport general manager Ryan South paid tribute to the history of the brand.

"Holiday Inn's 60th birthday was a celebration of firsts - this hotel's opening in 1970 was a milestone for what has today become a vital

part of life in Melbourne and Victoria, and we wanted to pay tribute to that," South said.

Both images now hang in the hotel lobby, side-by-side.

Pictured above are hotel staff, circa 2012 with the now iconic 1970 image inset.

WIN a unique trip for two to Austria

Pick your favourite 3 Unique Experiences, put together your dream itinerary & win your personally designed trip to Austria!

During October, the **Austrian National Tourist Office**, **Austrian Airlines**, **Rail Plus** and **Travel Daily** are giving readers the chance to win a trip of a lifetime to Austria. Browse unique.austria.info for more than 250 "Unique Experiences", pick your favourite 3 and put together your dream itinerary.

The prize consists of:

- Two Return Economy Air Fares from Australia to Austria (flying Austrian Airlines into Vienna)
- 6 nights accommodation for 2 persons including breakfast
- Eurail Select Pass to travel through Austria linking your chosen experiences
- Sightseeing program associated with your choice of experiences
- Detailed itinerary depending on your choice of experiences

For example: [Learn to waltz](#) at Vienna's best address, dive into a glittering subterranean world in [Swarovski Crystal Worlds](#) near Innsbruck, listen to Haydn's music at the [Esterhazy Palace](#), or experience the magic of [Christmas in Salzburg](#) - the choice is yours!

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Browse unique.austria.info for more than 250 "Unique Experiences", pick your favourite 3 and tell us in 50 words or less why these make up your dream itinerary. Send your response to ANTOcomp@traveldaily.com.au



Austrian Austrian National Tourist Office **Travel Daily**

THAI maintains USM

THAI Airways will continue to fly twice-daily services between Bangkok and Koh Samui, according to agent GDS timetable displays.

The Star Alliance carrier had previously flagged an intention to suspend the route (**TD** 03 Sep) from 16 Jan but has now signalled plans to continue the service.

Gulf to be bailed out

A CASH injection of BD185m (AUD\$479m) has been pumped into Bahraini flag carrier Gulf Air as part of a total restructuring of the carrier and the servicing of existing debts.

Cuts in fleet size from 39 to 20 aircraft and drops in employee numbers are likely to form part of the restructure, with a likely focus on regional services in addition to two jets saved for London & Paris long-haul services.

Supplier Updates

WELCOME to *Supplier Updates*, *Travel Daily's* new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE**.

Supplier enquiries for notices: advertising@traveldaily.com.au

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- Excellent presentation and communication skills at all levels




Please contact **Sharon Moss** at **TMS Asia Pacific** on **02 9231 6444** or email **sharon@tmsap.com**

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Are you looking for something that’s a bit different? Need a new challenge to get your brain working again?! This is the role for you...Enjoy booking the travel arrangements for corporate client’s Special Events, Conferences, Company road shows and more. With fantastic support from a friendly team with offices in a great location, you will be sure to find your ideal work/life balance. If you have experience in retail and corporate travel we would love to hear from you!

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This company offers you the opportunity of working in a boutique & highly successful agency. Having the best reputation in the local area means you don’t need to chase the business, it just walks in the door! With your solid background in retail consulting (min 3 yrs) you will understand the value of customer service & be able to deliver everything your client needs with a smile.

EARN THE BEST SALARIES ON THE MARKET CORPORATE CONSULTANTS PERTH (INNER) - SALARY PACKAGE TO \$80K (OTE)

Are you an experienced corporate travel consultant who is looking for a new challenge? A fantastic role has become available working in the academic market. With a central location, you will love going to work everyday joining this fun & friendly team. In return you will be rewarded with a high base salary, Mon – Fri hours and strong work/life balance culture! Don’t let this amazing opportunity pass you by!

THE LAP OF LUXURY DOMESTIC CORPORATE CONSULTANT MELBOURNE (INNER) – SALARY PACKAGES TO \$45K + SUPER

This boutique agency is looking for an experienced consultant to join their growing team. Working in a central city location you will be working for a very luxurious travel brand assisting with online enquires. To be eligible for this sensational role you must be Sabre trained, have a minimum 2 years industry experience and a can do attitude! Now is your chance to move into a dedicated corporate role today!

GET THE RIGHT JOB RIGHT NOW IN RETAIL RETAIL TRAVEL CONSULTANTS PERTH (VARIOUS) – SALARY PACKAGES TO \$60K (OTE)

Perth is currently a hot destination to live and work! As a result we have some awesome retail roles available in various locations around the city. Here is your opportunity to put your consulting skills to good use. With some of the highest paying salaries going around & exclusive famils on offer you will kick yourself if you miss these opportunities Call us today for more information about these amazing roles!

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If you are an experienced retail travel manager ready for a new challenge in the industry – we have just the role for you. This exciting position will see you take a leading role in a new retail concept store in Brisbane. You’ll know the secrets of growing a business and building a loyal client base. This role is not for the faint hearted but the rewards will be plenty. Top salary package along with famils, head office support and more on offer. Previous retail consulting & management exp a must.

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Join Air Canada's Sales Organization in Australia

This is a unique opportunity to be a part of Air Canada's growing presence in the Australian market place. Starting January 1, 2013 Air Canada is expanding its commercial sales team in Australia and looking for successful and experienced professionals in the following fields

National Corporate Sales Executive (based in SYD)

Demonstrated ability to manage and develop airline corporate business in Australia. Utilizing current industry contacts acquire new corporate business as well as manage current Air Canada corporate customer base. Ability to negotiate contract terms and discount levels, revenue and market share targets.

Pricing Manager (based in SYD)

Proven ability to manage and implement local airline pricing initiatives and preferred supplier fare distribution. Strong analytical skills with the ability to understand and analyze fare sheets, data and competitive activity. Liaise with various Air Canada departments in order to ensure smooth implementation of commercial pricing strategy.

Outside Sales Executives (based in SYD, MEL & BNE)

Maximize sales for Air Canada by generating, developing and maintaining existing industry relationships, while sourcing and developing new business relationships in an assigned territory. Raise Air Canada's profile by planning and organizing sales activities around regular contact with TMC's, travel manager's, wholesalers along with generating corporate sales leads and group business leads

Inside Sales Coordinator

Support Air Canada Sales team with administrative and file related tasks. Advanced knowledge of the dynamics of the travel industry as well as strong knowledge of RES III, Fares and airline industry technical programs is mandatory.

Marketing Coordinator

Implement local marketing initiatives for the advancement of Air Canada's profile in the Australian market place by; implementing tourism related marketing and promotions, strategic online initiatives, social media campaigns and advertising activities. Support sales team through generating market intelligence reports and preparing agency flyers for distribution.

Relevant experience within the context of each role is mandatory. Airline experience or GSA experience is also a strong asset. Please send resume and cover letter with the title "JOIN AIR CANADA" to:

paul.mclean@aircanada.ca

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Applications close: Nov. 1, 2012