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Wednesday 17th October 2012

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Mantra heads offshore

AUSTRALIAN hotel brand Mantra will this year open its first property in Asia with a new development launching in Bali at the end of this year.

The Mantra Nusa Dua will offer 148 rooms along with 24 suites, meeting and conference facilities and a spa & wellness centre.

"It is an exciting time for Mantra and we are so pleased to be opening our first Asian property in Bali," Mantra ceo Bob East said.

IATA refines standard push

IATA director-general Tony Tyler has foreshadowed a "revolution in airline retailing" through the creation of proposed "New Distribution Capability" (NDC) standards (*TD* 26 Jun).

Opening the IATA World Passenger Symposium in Abu Dhabi overnight, Tyler said that with about 60% of ticket sales by value sold via GDS, "it is impossible for the airline to tailor its offer to these customers," with agents only seeing fare codes such as F, J and Y "which cannot fully describe options available".

IATA plans to complete a Standards Definition for the proposed NDC next year, which he said would close the gap between airlines and their customers so that "customised offers can be made to travellers even through travel agents".

The new, more modern infrastructure will accommodate more choices for personalised travel offers and provide the "foundation of efficient tools for agents," Tyler added, with NDC to include the ability to recognise customers based on travel history,

loyalty or even credit card brand.

As well as unveiling this potential GDS revolution, Tyler also outlined other major IATA projects including the Fast Travel program which will streamline the airport experience; and the Checkpoint of the Future which would create a non-stop "walk-through" security experience.

Spirit sails into Sydney



ABOVE: Sydney's Overseas Passenger Terminal marked a milestone this morning with the arrival of the much-anticipated *Carnival Spirit* which will now call Australia home year-round.

The 2680-passenger vessel has undergone more than \$7 million in upgrades, including the creation of the 'Serenity' child-free retreat and the installation of the Green Thunder waterslide.

More details in *Cruise Weekly* tomorrow - cruiseweekly.com.au.

Consolidated EY push

CONSOLIDATED Travel in conjunction with Etihad Airways, the major sponsor of Manchester City Football Club, are running an exclusive promotion this month giving consultants the opportunity to be among an elite group of Australian travel agents to experience the private Corporate Suite at Etihad Stadium in Manchester.

For full details of the promotion, see the **last page** of today's *TD*.

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SOUTH AMERICA & CENTRAL AMERICA 2013 EARLYBIRDS



END IN TWO WEEKS
(October 31)

G Adv vows more for Aus

G ADVENTURES is committing to the Australian market, with founder Bruce Poon Tip revealing plans to introduce its suite of touring products in the country.

Speaking with *Travel Daily*, Poon Tip said the newly released Aus/NZ program (**TD 03 Oct**) featuring 'Classic' and 'YOLO' adventures, was "just our initial offering."

Last year, G Adventures rolled out its first North America program, which Poon Tip said had proved to be a runaway success.

He said Australia, like North America was the "next evolution" for the company after avoiding 'developed' countries for 20 years, "having made a career of working in 'developing' countries."

With North America targets exceeded by 50% "it heightened our appetite for getting down to Australia," Poon Tip said today.

Since the recent confirmation of an Aus/NZ program starting 01 Jan 2013, feedback suggests the local product is going to be bigger than North America, he added.

Poon Tip commented that with inbound tourism struggling, now was the right time to launch.

"We've entered the market at a time when the market is open to create innovative new experiences."

Recently, G Adventures sent a team to Australia & New Zealand to explore future destinations and options, including the East Coast, Darwin and the Red Centre.

Among the expanded range will be a selection from G Adventures' other brands - G Plus, Discovery Adventures, Active and Family.

EK incentive goes off

MORE than 1000 agents have registered to win a trip to the Emirates Melbourne Cup, with almost 3000 PNRs logged in the promotion which closes this Sun.

The top five destinations logged at www.emiratesincentive.com are London Heathrow, Rome, Paris, Dubai and Beirut.

EK is reminding agents who make a booking that they get ten bonus entries if they successfully complete the quiz on the site, with the major prizes including Emirates Marquee attendance on Melbourne Cup Day or Derby Day with flights and accommodation.

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Kerri-Anne loves Trafalgar

TRAFALGAR is expecting a “strong year for Europe” based on forward sales this year, and says the industry should be able to capitalise on the demand through the tour operator’s biggest ever marketing campaign.

Featuring TV personality Kerri-Anne Kennerley (*TD* breaking news), the promotion will include TV ads on the Seven network as well as media partnerships with Better Homes & Gardens, New Idea and The Morning Show.

MD Matthew Cameron-Smith told *TD* the significant investment aimed to build on the repositioning of the ‘guided holiday’ sector, adding that Kennerley has “huge appeal to our target audience”.

He said the call to action on the commercials would be ‘See your travel agent,’ alongside a referral to trafalgar.com for more info.

The multimillion dollar promo will be heavily featured until Christmas and continue until Feb.

There are five videos from the campaign online at *Travel Daily TV*, with Kennerley in France and Italy and enjoying a Trafalgar *Be My Guest* experience - click on the logo to view.



SA chases Lance funds

THE South Australian Tourism Minister has pledged to pursue Lance Armstrong and his linked businesses for a reimbursement of appearance money made to lure the now disgraced US cyclist to the Tour Down Under (TDU).

Gail Gago yesterday said in state parliament she has requested Crown advice on the capacity to ask for a refund for an undisclosed sum paid to entice him to SA.

Armstrong appeared in the TDU from 2009 to 2011, but is facing having his record seven Tour de France titles stripped due to alleged doping offences.

MEANWHILE, Gago says P&O Cruises’ decision to operate a six-night voyage ex Melbourne to SA in 2014 (*TD* Mon), shows South Australia Tourism Commission’s commitment to growing the state as an international cruise hub is paying dividends.

“This is great news for our state, especially for regional South Australia,” Gago said.



Window Seat

AMAZING what a Royal scandal can potentially do for business.

Interestingly, the owner of the villa in the south of France where the Duchess of Cambridge, Kate Middleton was photographed minus her bikini top has been inundated by requests from wealthy European holidaymakers wishing to stay at the luxury getaway.

Unfortunately for them, the owner is David Linley, the cousin of Prince William, who has refused to cash in on the scandal by allowing tourists into the home, despite what a source has described as a “mad flurry of offers coming in”.

TRAVELODGE in the UK is the latest hotel group to release a list of the quirkiest requests from guests in the last year.

Pet-related requests are always high on the list, with this one detailing people wishing to accommodate shetland ponies, boa constrictors, alligators, a jaguar and even some penguins.

Other classics included wanting to know where the wi-fi was because they couldn’t “see it”; a request for a receptionist to read an adult guest a bedtime story to help them doze off; and a guest asking for Buckingham Palace’s “Changing of the Guards” tradition to change times to suit their schedule.

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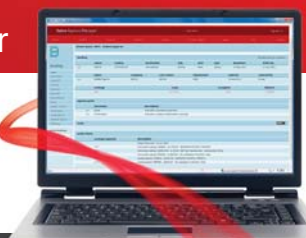
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UK pre-Olympic visits

LONDON reported an increase in overall visitor numbers for the second quarter of 2012 in the lead-up to the Jul-Aug Olympics.

London & Partners' Int'l Pax Survey figures show the city welcomed 4.1m tourists, a jump of 90,000 compared to Q2 2011.

China, India, Saudi Arabia and the UAE contributed to a 5% spike in arrivals from non-European nations, which dropped 2%.

Premium super-sales

NEW York's Woodbury Common Premium Outlets is gearing up for its 'After-Thanksgiving Weekend Sale featuring Midnight Madness', which is set to kick off at 0001 local time on 23 Nov.

The sale runs until 25 Nov and is known for attracting shoppers who wait in the dark and cold for hours prior to opening, keen to secure the best deals, in addition to special 'Time Sales' offering higher discounts at special times.

VA head's Coastal call

VIRGIN Australia chief executive John Borghetti has called for a new theme park attraction to be developed on the Gold Coast, saying the region needs a new reason for visitors to return.

Speaking at a business leaders lunch at Bond University, the VA boss said it had been many years since a new attraction had opened, with Mayor Tom Tate adding he could easily support a cable car and integrated resort, cultural precinct or the sinking of an old war ship for an artificial reef.

Writing workshop

POPULAR travel writer Rob McFarland will host an intensive two-day "travel writing workshop" in Sydney next month.

Taking place at the Vibe Hotel in Goulburn Street, the workshop costs \$399pp and is limited to a maximum of 12 participants.

See www.robmcfarland.org.

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Air France plotting KL

AIR France is preparing to launch new services between Paris Charles de Gaulle and Kuala Lumpur from Apr, with flights to Jakarta also under consideration for the future.

Currently, AF's sister carrier KLM operates between Amsterdam and Kuala Lumpur with a tag on service to Jakarta.

According to Air France-KLM country manager for Indonesia, Dirk Buitelaar, Qantas' decision to terminate its cooperation with Air France in place of a planned deal with Emirates, makes Malaysia Airlines - which is based in Kuala Lumpur - "a logical partner," *The Jakarta Post* reported.

Travelport appoints

TRAVELPORT has announced the appointment of Damian Hickey as VP, Distribution Sales & Services for the Asia-Pacific region, based in Singapore.

OS baggage bonus

PASSENGERS flying to or from Belgrade, Skopje or Zagreb to Australia with Austrian Airlines can take advantage of two free checked baggage pieces when booking flights in 'E' class.

The promo is running until the end of this month, and valid for sales through until 31 Dec.

Fares will auto-price the extra free baggage so agents need do nothing - lufthansaexperts.com.

Aus Canada visits up

AUSTRALIAN overnight stays to Canada increased 15% year-on-year in Aug to over 32,000 the Canadian Tourism Commission (CTC) has confirmed, pulling year-to-date figures up to 3.8%.

Canada's other core markets - the UK, France and Germany - all saw decreasing numbers in monthly arrivals, while overall visitors numbers were down 4.4% to 2.49 million, CTC data shows.

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Vueling BCN growth

SPANISH low-cost carrier Vueling has announced the launch of 28 new routes from Barcelona, with 110 weekly flights to destinations such as Casablanca, Frankfurt, Hanover, Helsinki and London Gatwick.

New Celebrity guide

CELEBRITY Cruises has released its 2013/14 worldwide brochure, featuring the soon-to-be-delivered *Celebrity Reflection* ship.

Highlights of the guide include the *Reflections'* new AquaClass accom category, private Alcove cabanas and the new Lawn Club upper deck outdoor BBQ area.

Sculptures by the Sea

SYDNEY's Sculpture by the Sea, Bondi will open tomorrow on the iconic coastal walk between Bondi and Tamarama.

Half-a-million visitors are expected to visit the attraction this year, featuring over 100 new works from local & int'l sculptors.

The free event is now in its 16th year and runs through to 04 Nov.

TCF signs 13 offices

THE Travel Compensation Fund has admitted 13 new head office locations so far this month.

The majority of the new agency HQs are Queensland-based, and include **Wings Tours** of Airlie Beach (ABN:42 123 977 382); **ANZ Holiday** of Clear Island Waters (ABN:16 115 366 517); **Fashion Tour** of Brisbane (ABN:90 160 061 807); **Pure Traveller** of Mermaid Waters (ABN:27 158 560 206) and **Inovating** of Bardonia (ABN:56 155 236 954).

New additions in NSW include **Dive Fish Snow Travel** (ABN:78 145 154 972) and **Hoang Anh Travel** (ABN:21 159 042 118) in Sydney; **Flyup Travel** of Kingsford (ABN:78 159 174 026) & **Airborne Centre** of Westmead (ABN:11 153 788 062).

Further south, Victoria-based new TCF head office admissions include **China Golf Experience** of McKinnon (ABN:62 143 722 383) and **Grand World Tours** of Warragul (ABN:57 158 850 385).

Two other new establishments include **Seniors Outback Tours** of Belair (ABN:31 158 870 092) and **Bennett Travel** of Parkside (ABN:46 158 639 368) in South Aust.

ADDITIONALLY, RAA Travel Service and Adventure Travel Bugs have opened new branch locations in Gawler, SA and Southbank, Vic respectively.



A MAJOR delegation of tourism executives from Macau is in Australia this week, on a fact-finding mission which coincides with the annual 2012 Macau Festival and Macau Food Week.

The group of more than 32 is being led by Joao Manuel Costa Antunes, who's the director of the Macau Government Tourist Office, and is **pictured** above at a function in Sydney yesterday alongside MGTO's local representative, Helen Wong.

Since Helen Wong took on the representation in 2002, visitation to Macau from Australia has soared 300%, with expectations of more than 120,000 travellers to the unique Portuguese-Chinese enclave this year.

Australia is Macau's second biggest long-haul market after the

USA, and Aussie travellers spend more and stay longer than other visitors, Antunes said.

The mission will see the Macau officials meet with a range of local officials including Tourism Australia md Andrew McEvoy, while a VIP dinner spectacular will take place at Sydney's Museum of Contemporary Art later this week.

The Sheraton on the Park will host the launch of Macau Food Week, while Sydney's Tumbalong Park will be transformed into a "mini Macau" offering two days of free family fun.

Wong emphasised how accessible Macau is from Australia, with frequent flights to Hong Kong and a fast ferry ride getting travellers to Macau faster than a taxi to Kowloon.

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FIJI'S Independence Day was selected as the date for Fiji Airways, to soon be formerly known as Air Pacific, to launch its new aircraft livery, crew uniforms and corporate identity at a special

event held in Suva (**TD Thu**). National dignitaries, government ministers and representatives from the local tourism, corporate, music and fashion industries turned out in force alongside guest of honour, Fijian Prime Minister Frank Bainimarama.

On show at the premiere was a virtual walkthrough exhibit showcasing the interiors of its new Airbus A330 jets, which will take to the skies from next year.

Raffled off on the night to raise money for the carrier's nominated charity, Wings of Hope, were four Business Class tickets for the inaugural A330 flight.

Pictured are FJ crew showing off their new uniforms at the event.

Intrepid unveils 2013 Americas guide

MORE than 30 new itineraries across North, Central and South America have been unveiled in the new 2013 brochure from Intrepid Travel.

The move builds on sales growth in Central America (up 40%) and in both South & North America.

South America has seen the largest growth in range, with 17 new itineraries offered across the continent, along with four in Central America and five new tours visiting the USA.

Highlights of the new program include three new Basix trips in Central America ranging in length from 28-55 days.

Increased popularity to the Galapagos region has seen the firm expand its program, along with three new itineraries in Patagonia and one in Ecuador.

North of the border, Intrepid has introduced a 15-day itinerary between New York and Miami, while for the longer travellers, a monumental 207-day expedition covering all three regions, or 16 countries from Anchorage to Ushuaia at the bottom tip of South America has been introduced.

Launch promotions of 20% are available on itineraries booked by 12 Nov for travel by 31 Oct by quoting discount code 9283.

DL/MU broaden pact

DELTA Air Lines & China Eastern Airlines have outlined plans to broaden their codeshare alliance in the USA and China within 30 days of authorisation.

DL is seeking to place the 'MU' designator code on its metal from New York JFK to Cleveland, Dallas /Ft Worth, Las Vegas, Minneapolis, Chicago, Portland, San Diego, Seattle and Tampa, as well as on the Detroit to Beijing and Shanghai Pudong services.

China Eastern in turn will place the 'DL' code on MU operated services from Beijing to 18 ports in China and four from Shanghai.

WIN A NEW IPOD NANO!



This week **Travel Daily** is giving one lucky reader the chance to win the NEW 16GB iPod Nano, courtesy of **Hahn Air**, a leader in the airline distribution industry.

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Emirates ups Manila

EMIRATES will operate a third daily nonstop service between Dubai and Manila from 01 Jan, adding further to boosts on flight frequencies to Kuala Lumpur (TD Mon) and Jakarta (TD 04 Oct).

The extra service to the Filipino capital will be operated using Boeing B777 aircraft.

Y2K growing in China

MILLENNIUM & Copthorne Hotels has signed an agreement to manage its first resort hotel in China, with a 151-room resort to open in the forested hillside of Hangzhou in late 2013.

Millennium Hangzhou Resort will be the seventh Millennium & Copthorne property in China overall, with the firm planning to expand to 10 hotels by 2014.

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Advanced res for AA

FIRST and Business class American Airlines passengers can now select their inflight meals from a previewed menu prior to departure in a new feature rolled out by the carrier.

The product will be available initially on services between New York JFK and Los Angeles, as well as between Dallas/Fort Worth and New York La Guardia before being expanded across more sectors in coming months.

The move follows a similar rollout by fellow oneworld carrier Qantas (TD 10 Sep).

Harbour hop add-on

CAPTAIN Cook Cruises' Hop on Hop off Sydney Harbour Explorer cruise is offering users the option to add-on stops at Fort Denison and Shark Island for an extra \$7.

In addition, the National Park Islands Pass allows guests to visit Goat Island in Dec 2012 and Jan 2013 for an extended 48hrs.

The regular 24-hour hop on hop off ferry includes visits to Circular Quay, Luna Park, Watsons Bay and Darling Harbour, and is priced from \$42 per adult.

Big Crown Perth sign

CROWN Perth has installed the largest outdoor billboard in Western Australia, located at 251 Adelaide Terrace in East Perth.

Measuring 24m high and 24.8m in width, the massive sign is the second largest in the country, and can be seen from Riverside Drive, St Georges Terrace & Kings Park.

Chicago T5 upgrade

CHICAGO Airport has unveiled a major upgrade of its international Terminal 5, including the relocation of many restaurants and stores in partnership with Australian retail giant Westfield.

The \$26m project is the terminal's first upgrade since it opened in 1993, and will see many restaurants and stores relocated beyond security.

QantasLink on sale

QANTASLINK has launched a seat sale, with deals on a range of domestic routes available for booking until 22 Oct and travel through to Aug 2013.

Blowing the trumpet for Jordan



AUSTRALIANS are being targeted by the Jordan Tourism Board in a bid to attract more tourism to the intriguing Middle East destination.

At the country's inaugural Australian roadshow in Sydney last night, Abed Al Razzaq Arabiyat, md Jordan Tourism Board told *Travel Daily* that Jordan "has a lot to offer" the Australian market.

"We have come with a number of DMCs to see how willing Australian travel agents are to sell Jordan" Arabiyat said.

The Tourism Board was happy with the positive response received from a Brisbane event held on Monday and hopes the feeling will continue in both Sydney and Melbourne during the week long showcase.

"We have seen that they are keen to sell the country, due to its diversity...and we believe this (roadshow) won't be the last time we come to Australia" added Arabiyat, with possible plans to eventually have an Australian office for the board.

Since its founding by King Abdullah I following World War I, Jordan has grown into a modern nation offering stunning attractions, sea and desert, castles, wilderness and lots of adventure

for the modern traveller.

In five days it is suggested that visitors can take an Amman City Tour and visit Jerash and Ajlun; the following day experience Madaba, Mount Nebo and Dana Biosphere Reserve; day three a tour of Petra and Wadi Rum; followed by a relaxing swim in the Dead Sea and finally on the last day take in Lot's Cave and Bethany Beyond the Jordan.

Jordan can be reached by road from Syria, Israel, Iraq and Saudi Arabia; by sea from Egypt or by Air with Royal Jordanian.

Australians will have to obtain a visa to visit Jordan with single entry documents about \$30, obtainable on arrival at Queen Alia International Airport.

For more information on the country or visas visit the website at www.visitjordan.com.

Pictured are some of the delegates from Jordan including; Ebtisam Sawaqed, Royal Jordanian; Eng. Isam S. Y. Jaradat, Aqaba Special Economic Zone Authority (ASEZA); Abed Al Razzaq Arabiyat, Jordan Tourism Board (JTB); Ambassador Rima Alaadeen, Embassy of The Hashemite Kingdom of Jordan; Mahfouz, Kishek, JTB; Ma'in Al Ajour, ASEZA; and Sami Harfoushi, Jordan Tourism Board.



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Tucuman Garden Inn

HILTON Hotels has opened the 103-room Hilton Garden Inn Tucuman in Northern Argentina, marking the debut of the Garden Inn brand into the country.

AFTA addresses SKAL club



SYDNEY'S Skal chapter last week held its Oct meeting, with keynote speaker and Australian Federation of Travel Agents chief executive Jayson Westbury addressing the delegation.

Topics covered by Jayson included the Travel Industry Transition Plan Consultation Draft along with some unique insights into the current Federal Govt landscape from the perspective of the Australian travel industry.

Recently returned Skal members who attended the World Congress event in Korea also enlightened the delegates on their experiences from the event.

Tourism Transport Forum chairman Bruce Baird will speak on current and future challenges for the industry at the next Sydney Skal meeting on 14 Nov.

AFTA chief Jayson Westbury is pictured above with Sydney Skal President Denis Simond.

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Accommodation Updates

WELCOME to *Accommodation Updates*, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to accomupdates@traveldaily.com.au.



Bali's **Semara Seminyak** has opened a brand new kids club at its "The Deck" restaurant, which is aimed at keeping the 2-12 year olds entertained in a safe environment while parents enjoy the restaurant. The new kids club offers 2 movie theatres, Playstation 3 consoles, Mac computers, a lego activity centre, arts and crafts. Open from 6pm to 11pm daily, the kids clubhouse is free for restaurant patrons while parents next door enjoy their dinner, drinks and entertainment.



On the bustling Las Vegas Strip, the iconic **MGM Grand** has recently completed a \$160m top-to-toe reimagining, an 11-month project carried out on guestrooms, suites and many public spaces. It's the first renovation in 13 years, and has seen the closure of the Lion Habitat, Studio 54 & the Crazy Horse Theatre to make way for new attractions. Elevators, lobbies and hallways have all been given a makeover, with a modernising of rooms and suites.



Combining state-of-the-art technology with an unique artistic approach has been the basis behind renovated guest rooms and suites at the **Radisson Blu Plaza New Delhi**. High-tech plug-n-play media hubs have been installed alongside int'l power outlets, laptop sized safety deposit boxes & LCD televisions with satellite programs. Other improvements have been an expanded pillow menu & elsewhere, a newly renovated banquet ballroom convertible into meeting rooms.

Full Moon flying in

THAI regional commuter carrier Kan Air is constructing a leisure airport on Koh Phangan, the island famous for hosting the popular Full Moon Parties.

The carrier, which commenced operations two years ago and flies routes into regional ports from its Chiang Mai hub, is looking to operate services to the new airport, with the island currently only accessible via a 30-min high speed ferry service.

According to reports, the THB25-million (AU\$22m) facility will open next year.

AC to the rescue

AN AIR Canada flight from Vancouver to Sydney this week is being hailed for its contribution to the rescue of a yacht off the coast of Australia.

The Australian Maritime Safety Authority asked the aircraft to investigate when an emergency beacon was activated, with AC33 diverting and reducing height to 2000m so passengers and crew could look out the windows.

They successfully spotted the boat, with confirmation provided by an Air NZ A320.

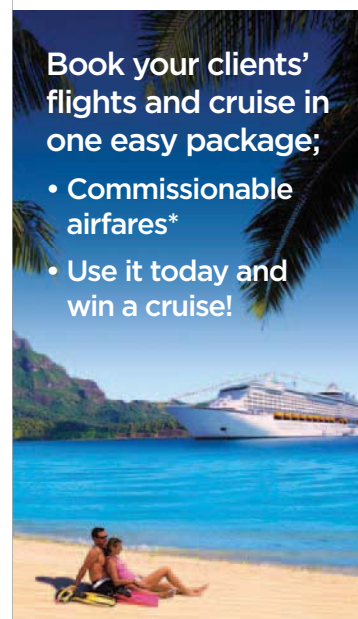


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Hilton boosts Japan

HILTON Worldwide has signed a contract for the management of a new 346-room hotel in Okinawa, marking the group's return to the city and its 11th hotel in Japan.

Toga's influential CEO

TOGA Hotels boss Rachel Argaman was last week nominated in the *Australian Financial Review's* 100 Women of Influence Awards under the category of Board and Management.

BNE pax numbers up

MORE than 1.85 million pax passed through Brisbane's domestic and int'l terminals in Sep, according to new figures released by the facility, an increase of 2.2% year-on-year.

Pax numbers from Argentina were up based on the Wallabies rugby union test match held on the Gold Coast, while the NRL and AFL Grand Finals saw jumps in domestic passenger traffic along with the return of Tiger Airways flights from Sydney.

AAT/GSR hosting in the NT



CENTRAL Australia's highlights came calling for this group of agents last month, hosted to a range of the area's best attractions to try all out for themselves.

Escorting the group was AAT Kings, who showcased Uluru to the group at sunrise and sunset, throwing in a delicious BBQ dinner for a tasty bonus.

Camel riding and a hike to the top of Kings Canyon topped off the experience for the group, before enjoying a smooth trip from Ayers Rock back to Adelaide riding aboard The Ghan, in Gold Service no less.

Pictured above just prior to

boarding their rail journey south, in the back row from left is Therese Oliver, Travelworld Naracoorte; Judi Madden, RAA Travel; Marie Kleinschmidt, Harvey World Travel Marion; Anita James, Harvey World Travel Glenelg; Dianna Pepicelli, RAA Travel; Jemma Sampson, Travelworld Port Lincoln and Briana Cuthbertson from Jetset Travel Marion.

New craft at Garuda

GARUDA Indonesia has introduced Bombardier CRJ1000 NextGen aircraft into its network, operating the first service in Indonesia late last week.

The jet is the first of an order of 18 to be delivered from Canada, which will operate high-density short-haul domestic routes out of the carrier's Makassar hub.

Safeskies seminar

AVIATION safety organisation Safeskies Australia will hold a special safety seminar at the 2013 Australian International Airshow at Avalon, which will be free to access for all airshow participants.

WIN a unique trip for two to Austria

Pick your favourite 3 Unique Experiences, put together your dream itinerary & win your personally designed trip to Austria!

During October, the **Austrian National Tourist Office**, **Austrian Airlines**, **Rail Plus** and **Travel Daily** are giving readers the chance to win a trip of a lifetime to Austria. Browse unique.austria.info for more than 250 "Unique Experiences", pick your favourite 3 and put together your dream itinerary.

The prize consists of:

- Two Return Economy Air Fares from Australia to Austria (flying Austrian Airlines into Vienna)
- 6 nights accommodation for 2 persons including breakfast
- Eurail Select Pass to travel through Austria linking your chosen experiences
- Sightseeing program associated with your choice of experiences
- Detailed itinerary depending on your choice of experiences

For example: [Learn to waltz](#) at Vienna's best address, dive into a glittering subterranean world in [Swarovski Crystal Worlds](#) near Innsbruck, listen to Haydn's music at the [Esterhazy Palace](#), or experience the magic of [Christmas in Salzburg](#) - the choice is yours!

Austria. Unique Like You

HOW TO ENTER

Browse unique.austria.info for more than 250 "Unique Experiences", pick your favourite 3 and tell us in 50 words or less why these make up your dream itinerary. Send your response to ANTOcomp@traveldaily.com.au



Austrian Austrian National Tourist Office **Travel Daily**

Supplier Updates

WELCOME to *Supplier Updates*, *Travel Daily's* new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE.**

Supplier enquiries for notices: advertising@traveldaily.com.au

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BE PART OF THE AA SUCCESS STORY EXECUTIVE RECRUITMENT CONSULTANT SYDNEY – SALARY PACKAGE OTE \$80K+

Sick of dealing with client complaints? Tired of looking after staff? Here's a chance to use your client management skills in a whole new direction! Join the AA Team and enjoy the variety and challenge this role will provide when you place senior managers in their next perfect role!

A TYPICAL DAY:

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- negotiating job offers,
- confirming placements,
- marketing including placing adverts,
- client account management and business development

WHAT'S IN IT FOR YOU:-

- an excellent salary package plus uncapped commission
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 - one on one training and development
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- Min 5 years travel experience with strong interpersonal skills and industry contacts is a must for this role!

ARE YOU A PLANE SPOTTER? AIRCRAFT CHARTER COORDINATOR MASCOT – SALARY PACKAGE TO \$65K

We are searching for a highly experienced travel consultant to join a growing aircraft charter solutions company based at Mascot. This is a challenging and varied position dealing with high level clients from mining and resource, government and entertainment industries. If you have 8 years plus experience as a consultant, experience working with VIP clients and outstanding analytical skills! Excellent salary up to \$65K + super + iPhone + laptop. Apply for this great role today!

THE CORPORATE CALLING CARD CORPORATE TRAVEL CONSULTANT PERTH + MELBOURNE - SALARY PACKAGES TO \$60K+ (OTE)

Join the leaders in corporate travel management & put your career in top spot! This global organisation are growing in leaps and bounds, winning industry awards & rewarding staff with fantastic international travel and amazing \$\$ bonuses. Not only will you be offered job security, you will enjoy the positive and energetic workplace, together with the career opportunities in abundance. What are you waiting for?

HIGH END CLIENTS AND HIGH END SALARY RETAIL CONSULTANTS

MELBOURNE (NORTH) - SALARY PACKAGE TO \$55K (DOE)

Are you an experienced leisure travel consultant who is looking to get back to consulting and having time to chat with your clients? Situated in Melbourne's Northern suburbs this professional and friendly team are looking for an experienced leisure travel consultant to join them.

You'll love working in this boutique agency where the focus is on your clients and tailoring a package to suit their needs.

FROM ZANZIBAR TO TABLE MOUNTAIN AFRICA TRAVEL SPECIALIST

MELBOURNE (INNER) - SALARY PACKAGE TO \$55K

Have you traveled extensively throughout Africa and light up every time you have a client enquire about this great Continent? This luxury tour wholesaler is searching for an Africa Travel Specialist to service the discerning traveler with tailor-made leisure itineraries across this amazing region. Mon to Fri business hours with a set salary and professional like-minded colleagues. Apply now & secure this great role today!

A SOUTHERN DELIGHT RETAIL TRAVEL CONSULTANT

BRISBANE SOUTHERN SUBURBS – \$40K PKG + BONUSSES

Wave goodbye to unreliable public transport and long daily commutes with this superb role. This south side retail travel agency has been in the area for a number of years and have a loyal repeat clientbase. You'll enjoy handling the travel plans of the discerning traveller and be able to strengthen your consulting skills. If you are sick of constant price beats and nasty competitiveness in the office this boutique role is just the breath of fresh air you need. Min 12 months travel exp a must.

RETAIL CONSULTING WITH A DIFFERENCE RETAIL TRAVEL CONSULTANTS

BRISBANE CBD – UP TO \$50K PKG + COMMISSION

Come and join this online travel agency and escape face to face consulting. You'll love booking tailored itineraries with a strong focus on cruising. All enquires will be received via phone and email and you'll love the challenge of building your own clientbase. Free cruises, educationals, top training and superb dollars are just the beginning of the benefits you'll enjoy as part of this team. Min 2 years travel consulting experience and a proven sales ability needed.



FISHING FOR A NEW TEMP ROLE? WE HAVE JOBS WITH BITE!

TOP TEMP BENEFITS INCLUDE

Best industry rates; paid weekly
Referral vouchers
Temp to Perm opportunities

Temp of the Month/Annual rewards
Flexible working hours/days
Full conversion training where required

MOVE AWAY FROM FACE TO FACE - CALL CENTRE TEMP TO PERM - ANY GDS SYDNEY INNER – TOP HOURLY RATE

Our client is a very well established travel agency with loads of different brands under their banner. So no 2 days are the same and your interaction with such diverse clients makes this so unique. Our client is hiring now! Interviews are being conducted this week! You must apply for this wonderful opportunity! A minimum of 12 months experience in wholesale travel is essential. Or a min of 2 years experience in retail travel is essential. Any GDS as training is provided.

TRAVEL PRODUCT & INVENTORY ASSISTANT TEMP UNTI 2013 - CALYPSO A MUST INNER WEST - TOP HOURLY RATE

! Everyone wants to get into product and now is your chance. Work with a friendly travel team in a relaxed and casual environment. Modern office located close to shops and cafes in the inner west. This is a long term temp role with the opportunity of permanent employment if so desired. You must be able to start ASAP and have amazing skills in using Calypso. Previous experience in a similar inventory and/or product loading role is essential as there is minimal training.

START EARNING NOW FOR YOUR SUMMER BREAK RETAIL TRAVEL CONSULTANTS MELBOURNE (VARIOUS) – TOP HOURLY RATE

Dreaming of cocktails on the beach this summer? Now is your chance to start earning spending money for your summer holiday! We have an abundance of first class temp roles available around Melbourne working for some of the best travel agencies in the city! All you need is a minimum of 12 months retail consultant experience, knowledge of Galileo & excellent customer service skills. In return you will be rewarded with an unbelievable hourly rate & normal working hours so you can keep your weekends to yourself! Call us today to find out more!

DO YOU LOVE TALKING TRAVEL?? RETAIL TRAVEL CONSULTANT PERTH (INNER) - TOP HOURLY RATE

A boutique travel agency in Perth with an impeccable reputation in the local area for their extensive travel knowledge & superior customer service, is looking for a like minded consultant to join their team. To be eligible for this 3 week temp opportunity starting in November, you must have minimum 2 years consulting experience, flawless customer service skills and be proficient using Galileo. For your chance to join this friendly team & be surrounded by some of the industry's best, then contact AA Appointments today!

SABRE SAVVY RETAIL TRAVEL TEMP GOLD COAST – EXCELLENT HOURLY RATE

Are you an experienced retail travel consultant with strong Sabre skills? Available to temp in Oct and Nov? Then we have just the assignment for you! Located in the northern suburbs of the Gold Coast this boutique retail travel agency needs an experienced retail travel temp to assist them during October and November. A top hourly rate will be on offer for the right candidate. If you're not available full time hours let us know as there may be some flexibility. Call today to find out more.

FLEXIBILITY & GREAT \$\$\$ WHOLESALE TRAVEL TEMPS BRISBANE CBD – EXCELLENT HOURLY RATE

Not ready for full time work? Want to enjoy the sunny summer days without the weekend crowds? Then become a temp with AA. We currently need experienced native calypso temps for ongoing assignments in CBD based wholesale teams. From one day/week to full time hours there is likely to be an assignment for you. All you need is sensational NATIVE CALYPSO skills and previous travel consulting experience. Apply today and take your pick of dates.

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Carmen Pugh
QLD & NT
Ph: 07 3229 9600

Cherie Napolitano
VIC, WA & SA
Ph: 03 9670 2577

temps@aaappointments.com.au carmen@aaappointments.com.au meltemps@aaappointments.com.au

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Ben Carnegie

National Sales Manager - Sydney

- ▶ Sydney based role
- ▶ Travel Wholesale
- ▶ Salary pkg to \$95K + incentives

This is a great opportunity for you to take on a senior management role in a very successful travel based business. This unique opportunity will look at your experience from a variety of travel based backgrounds including wholesale, retail, corporate, groups and incentives.

The company is well established and a market leader in their field. The position will oversee BDM's across the country whilst planning and implementing the sales strategy.

This is a great role for an experienced National Sales Manager or Senior Business Development Manager seeking to take the next step in their career.

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- ▶ Manage a multi discipline team
- ▶ Excellent career growth
- ▶ Salary from \$80K + super

This employer of choice will not only help you grow your own career into a senior management role but also allow you to work with unique speciality journeys.

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Groups Operations Coordinator

- ▶ Global company
- ▶ Located on Sydney's Lower North Shore
- ▶ Salary \$43K + super + bonus

Quote, book and coordinate large groups to Europe and Asia, all land arrangements including accommodation, transfers, tours and attractions.

Call or [email](#) Kelly Wellsmore for more details

Online Retail Travel Cruise Consultant

- ▶ Looking to get away from face to face retail travel?
- ▶ Sydney CBD location, open plan working environment
- ▶ Salary \$45K - \$55K + super

Join an energetic team booking extensive itineraries which include flights, land and cruise. Direct public clients sales, all online and telephone - no face to face.

Call or [email](#) Kelly Wellsmore for more details

Travel Consultant - African Specialist

- ▶ Sydney eastern suburbs location
- ▶ African travel with a difference!
- ▶ Salary to \$45K + super + famils + free parking

We are looking for an experienced Travel Consultant using Galileo that has either travelled to Africa or sold a lot of Africa and has great enthusiasm for the destination.

Call or [email](#) Dana Peric for more details

Senior Leisure Retail Travel Consultant

- ▶ Sydney SW- close to Campbelltown, Macarthur
- ▶ Get away from sales targets! Sabre CRS
- ▶ Earn up to \$50K package

Expect to enchant clients with all that you know about travel arrangements, selling and booking worldwide holiday packages. Supportive team, yearly overseas famils.

Call or [email](#) Dana Peric for more details

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Simply sell Etihad Airways through Consolidated Travel and you could be **on your way to the UK to see Manchester City play** from the Etihad Corporate suite, flying to **Manchester, London and Abu Dhabi** in comfort and style in Coral Economy Class (upgradeable to Pearl Business Class).

What's more, each week during the incentive period, the top combined Diamond First and Pearl Business Class seller will win \$1,000 cash!

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- Be the top combined Diamond First and Pearl Business Class seller to **win \$1,000 cash each week**.

BOOK NOW!

Incentive exclusive to:



Consolidated Travel
Group

Quikfares
Quikticket

Valid for tickets issued by Consolidated Travel or via Quikticket during the incentive period 08OCT-31OCT12 on EY itineraries ex Australia to all Etihad destinations on EY (607) ticket stock on the Consolidated Travel IATA only. Places on the educational will be awarded to the 3 top selling Travel Agencies in VIC, 2 top selling Travel Agencies in NSW and the top selling Travel Agency in QLD. Infant, Group Sales, Wholesale and Cancelled or Refunded tickets are not eligible. Valid entries will be automatically tracked by Consolidated Travel and winners announced at the end of the promotion period. 3 bonus prizes awarded for weekly top Premium seller from 08-27OCT12. The educational will depart in early March, travelling in Coral Economy Class, upgradeable to Pearl Business Class if space is available. The winners of the bonus cash prizes will be rewarded with \$1000 deposited into their account by Consolidated Travel. The same office cannot win the weekly bonus more than once. This offer is open to all full time international selling agents only. Air tickets cannot be reissued and are non-transferable, and cannot accrue frequent flyer miles. It is a condition of accepting the prize that: the prize winning agency accepts any conditions of use of the various components of the prize. Prizes must be taken as stated and no compensation will be payable if a winning agency is unable to use a prize as stated. All prizes include GST where applicable and taxes are included in the price of the ticket and land content.. Consolidated Travel and Etihad reserve the right to withdraw or change the conditions of the promotion at any time. Receipt of a prize may have Fringe Benefits Tax (FBT) implications. To the extent that there is any FBT liability, this will be paid for by the employer of the recipient. The gross value of the prize and any other fringe benefits the recipient receives during the course of the FBT year may be reported on the recipient's annual PAYG Payment Summary as required by taxation law. Consolidated Travel Group ABN 60 004 692 791. Date of issue: 04OCT12.

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