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Travel Daily

First with the news

Friday 19th October 2012

TMS ASIA-PACIFIC
CORPORATE SALES MANAGER - BRISBANE, QLD



JESSICA TSOLAKIS
 RECRUITMENT ASSOCIATE

- EXPANDING GLOBAL CAR RENTAL COMPANY
- LEAD THE QUEENSLAND CORPORATE DIVISION
- IDENTIFY NEW BUSINESS OPPORTUNITIES
- DEVELOP & IMPLEMENT SALES STRATEGIES

CONTACT JESSICA TSOLAKIS ON 02 9231 6444 OR EMAIL JESSICA@TMSAP.COM

ISSN 1834-3058

Kerala invitation

TRAVEL agents are being invited to discover the spectacular southern Indian destination of Kerala in a series of upcoming roadshows.

Events will be held in Brisbane, Melbourne and Perth next week, with drinks and canapes on offer and a unique opportunity to meet with key local suppliers.

Attendees will also be in the running to win a holiday to Kerala - for info see the **last page**.

Asia fuels SYD, MEL growth

INTERNATIONAL visitor traffic at Australia's busiest gateways, Sydney and Melbourne continues to soar, with Sep figures released this morning showing growth of 7.2% and 5.7% respectively.

Sydney Airport ceo Kerrie Mather cited Jetstar seasonal frequencies boosts and new daily AirAsia X and Scoot services for the growth during the "traditional leisure-travel month".

Markets showing the greatest percentage of growth at Sydney included Singapore (+66%), Malaysia (44%), China (13%), Japan (13%) & New Zealand (8%). Domestic uptick was 5.6% year-

on-year (the fourth consecutive month of growth) while Aussie overseas traffic at SYD rose 8%.

Across the border, Asia markets drove int'l pax numbers in Sep at Melbourne Airport, with traffic from Hong Kong and the Philippines up 30% each, while Argentina soared 55%, arrivals from Fiji, Greece & China up 34%, 33% and 22%.

Melbourne saw a massive 8.9% boost in domestic traffic on the same month last year, up to 1.9m.

Air NZ restructure

A NEW executive structure has been named at Air New Zealand under incoming ceo Christopher Luxon, from 01 Jan 2013.

Four of the seven execs have been named including chief financial officer Rob McDonald.

EY/GA c'share signed

GARUDA Indonesia president & ceo Emirsyah Satar says its new codeshare agreement with Etihad Airways (TD Thu), inked yesterday will further strengthen the global networks of both carriers.

On sale now for travel from 28 Oct, Satar said the codeshare will provide additional convenient connections for Etihad's pax in Indonesia, Australia and Japan.

Seven pages of news


Travel Daily today has seven pages of news and photos, plus full pages from: (click)

- AA Appointments jobs
- Consolidated Travel - EY
- Kerala roadshow

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Carlson adds rewards

CARLSON Rezidor Hotel Group has launched a 'Club Carlson for Business' loyalty program, which allows companies to earn points towards free nights when their staff stay at over 1000 participating properties worldwide.

Discounts of 5% off standard rates are also available to corporate members of the program, while staff also receive personal rewards points for the same stays - see www.clubcarlson.com.

QF Jetconnect A380 crew

QANTAS has flagged plans to expand the crew available for its flagship A380 aircraft, including the endorsement of staff employed by its Auckland-based Jetconnect subsidiary for superjumbo operations.

According to an update from the Flight Attendants Association of Australia issued today, Qantas has advised that it will endorse the NZ-employed crew for the A380 "to meet the crewing requirement on that fleet".

Until now, Jetconnect flight attendants have been operating Boeing 747 and Airbus A330 flights, but the return of reconfigured A380s to the fleet - and a requirement for one extra crew member on the A380R variants - has seen shortages of A380-certified staff in the last few roster periods, the FAAA said.

Qantas plans to keep the Auckland based crew endorsed on the 747 and A330 aircraft, but there are no immediate plans to operate these staff on non-A380 patterns on a planned basis.

"This will result in the freeing up of slots on various non-A380 patterns that was previously

crewed by the AKL base," the FAAA update told members.

Other initiatives to increase A380 crewing numbers include transfer opportunities for crew from both QF's international and domestic divisions but this has apparently seen "limited interest" from existing Qantas Airways Limited international crew.

Fundi revamp planned

SOUTH African Tourism plans to incentivise its specialist program Fundi in 2013 as part of a rejig to the travel agent platform.

GM Australasia Lalie Ngozi told **TD** she was pleased with the current level of participation in the program from the Australian market, with numbers improving "a lot" in the past two months.

But she said Fundi needs to be made "more exciting", which it aims to achieve by incentivising the scheme, along with expanding & refreshing content featured.

"Fundi is fine and our numbers are good here and in New Zealand, but we'll push it more aggressively next year - it can be better," Ngozi told **Travel Daily**.

Qantas NZ travelator

QANTAS has unveiled a joint marketing campaign with Tourism NZ, under which an "experiential travelator" at Sydney domestic T3 features images of New Zealand's North Island.

The promotion will run through until the end of next month, with QF retail offers also featuring as passengers walk through a 27m long aircraft fuselage around the moving walkway.

More Norwegian ships

NORWEGIAN Cruise Line has announced an order for yet another new cruise vessel, with the €700m ship planned for delivery in Oct 2015.

Meyer Werft will construct the 4200 passenger vessel, which will be the largest in the Norwegian Cruise Line fleet (**TD** 03 Oct).

The project is codenamed 'Breakaway Plus,' building on the momentum of Norwegian's current *Breakaway* construction, and the contract also includes an option for a second ship which would be delivered in 2017.

"*Norwegian Breakaway* and *Norwegian Getaway* have garnered significant attention in the marketplace with their innovative design, rich stateroom mix and world class amenities," said Norwegian Cruise Line ceo Kevin Sheehan.

"This new order further solidifies our commitment to continued innovation in terms of the guest experience, and will incorporate technical and environmental advances as well".

The 4000-passenger *Norwegian Breakaway* is scheduled for delivery in Apr next year.

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Oman launches STPC

OMAN Air has introduced a new STPC (Stopover Paid by Carrier) policy on high tier economy class fares and all premium fares from Australia, valid on layovers of between eight and 24 hours.

The service is also available on lower class economy fares for an AUD\$50 additional ancillary tax, and is available when no online connections are available in MCT.

Jetstar hits milestone

JETSTAR will this month surpass 100-million passengers to have flown on the company's network of airlines since it commenced operations in Mar 2007.

The carrier is celebrating the milestone by surprising one lucky passenger somewhere on its network with a voucher for one year of free Jetstar travel.

MEANWHILE, the Jetstar Experience Asia incentive closing date for entries is on 31 Oct, with selected winning entries escorted on a famil trip to Phuket, Kuala Lumpur and Singapore, flying Business Class on int'l sectors.

To enter, send your JQ/BK reloc info along with your details to experienceasiapromo@jetstar.com.

Tradewind joins Hahn

TRADEWIND Aviation has been activated for immediate Interline E-ticketing sales by Hahn Air.

TJ is a US regional carrier that also maintains an operational hub in the Caribbean island of St Barts.

Money on Glencadam

FRENCH Travel Connection md Brad McDonnell will be celebrating with the travel industry next week if his family co-owned mare Glencadam Gold wins the Caulfield Cup race tomorrow.

McDonnell will be sending one bottle of premium champagne to a lucky travel agency per state, with every agent who has booked with FTC this year eligible to win.

ASP Indigenous mod.

TOURISM Australia has rolled out a new Aboriginal tourism module in the Aussie Specialists Program (ASP) for agents in the UK/Northern Europe, France, Germany, Canada and the US.

It provides an overview of Indigenous tourism experiences and Aboriginal culture & images, as well as info on the Indigenous Tourism Champions Program.

PER terminal changes

PERTH Airport has advised of a terminal renumbering structure coming into effect from 01 Nov in preparation of the opening of the new Domestic Terminal.

Changes will initially see all Qantas Domestic services operate from the rebadged Terminal 4 (T4), previously Terminal 2.

That includes Qantas Airways, QantasLink & Jetstar operations. The New Domestic Terminal will be known as Terminal 2 (T2), and be home to Alliance Airlines, Tiger Airways and Skywest.

Terminal 3 will retain the same identity (T3) and be known as the Multi-user Domestic terminal, home to Virgin Australia.

After Alliance, Skywest & Tiger relocate to T2, the Qantas Group will also expand some of its domestic flights into T3.

A free 'Connect' inter-terminal transfer service will launch in Feb.

Qantas is advising agents that reservation systems have been updated and all itineraries for future bookings will contain the new terminal number.

Alaska roadshow

THE United States' 49th state, Alaska, will hold a four city Australian roadshow next month, kicking off in Sydney on 12 Nov.

Participation numbers to the State of Alaska Tourism shows are limited, running from 5:30 to 9pm and including dinner, games and with a number of prizes on offer.

The first event will be held at Hilton Sydney, then progress onto Crowne Plaza Adelaide on 13 Nov, Stamford Plaza Brisbane (14 Nov) and Hilton Brisbane (15 Nov).

RSVP to attend before 31 Oct to info@alaskadownunder.com.au.



Window Seat

INNOVATION is the mother of invention, no doubt, and one of the more imaginative ventures to be granted T-QUAL funding to assist its development is none other than a human hamster wheel tourist attraction.

Unveiled at this week's Global Eco Conference in Cairns, the "Jungle Surfing Human Hamster Wheel" will be a world first lifting device that will elevate passengers to a special treetop platform in the Daintree forest.

Once at the top, guests will begin a guided tour of the flora and fauna in the rainforest, where visitors will learn about the unique power generation practices in place in the region.

The T-QUAL grant will fund the completion of engineering plans to global standards, fabrication, installation and commissioning.

A JAPANESE tourist has recently returned home after spending nearly a month living in a Chinese train station.

Teruhiko Matsumoto, from Akashi City, discovered he had lost his passport and wallet upon arriving at Fuzhou North Long Distance Bus Station.

Rather than ask for help out of concern people would think he was a beggar, the man decided to sleep in the train station, but before long, concerned locals began giving him food & clothes.

It was only after local media decided to help that the man was taken to the local Japanese consulate to help him reapply for his passport.



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EK A380 to Athens

EMIRATES will operate a one off A380 service from Dubai to Athens on 26 Oct as flights EK105/106, but stresses it has no plans to launch superjumbos on the route permanently anytime soon.

Tempo Greece brox

TEMPO Holidays has launched an 84-page 2013 Greece & Turkey brochure, with earlybird discounts of up to 15% on hotels and 10% off island hopping packages in Greece and Croatia.

The program features a range of independent and coach trips, hotel & resort accom, cruise packages and sightseeing tours.

SilverNeedle Collection

SILVERNEEDLE Hospitality has rolled out a new high-end portfolio of boutique hotels in the Asia Pacific region, dubbed the SilverNeedle Collection.

The initial member properties to the upmarket group include 137 Pillars House, Chiang Mai, Riva Surya, Bangkok and Kiridara Luang Prabang, Laos.

Pearl on Weekender

A **THREE**-night Food & Wine cruise including culinary classes aboard P&O Cruises' *Pacific Pearl* will be showcased on Channel 7's *Sydney Weekender* program, airing at 5:30pm this Sat.

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* Departures until 31 March 2013. Taxes and fuel surcharges not included.

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Asia to maintain market dominance

NEW research from industry authority PhoCusWright has revealed China is set to embark on a course of unprecedented growth over the next two years, passing Japan and becoming Asia's largest travel market by 2013.

The new study was revealed this week at the opening of the ITB Asia trade show, ending today.

Asia as a continent will maintain high single-digit growth figures for the next two years, with high segments of the leisure travel market preferring organised tours and completing transactions offline, especially for international travel, the research reveals.

"But travellers are steadily shifting to the Internet in search of price transparency, variety, information and convenience, and demand for independent travel is also on the rise," PhoCusWright research analyst Chetan Kapoor commented.

In terms of dollar figures, the

value of leisure travel in the China market is expected to grow from US\$54.8 billion in 2009 to \$105 billion by 2013.

"Asia is the single biggest driver of the growth in the global travel and tourism industry - while other regions are growing sluggishly, Asia leaps ahead," World Travel & Tourism Council president & ceo David Scowhill said.

"There are variations within the region, with strength in China, India, Indonesia and the Philippines compensating for weaker growth in Thailand, Singapore, Australia, New Zealand, but the overall picture is one of dramatic growth over both the short term and long term".

GBTA resources symposium sells out

THE Global Business Travel Association says it's thrilled with the response to this week's inaugural Australia/NZ Energy & Resources Travel Symposium.

The event took place in Perth, with GBTA Regional Director Rachel Harper saying that "based on the initial feedback, we are already planning for the 2013 event which we expect to be larger".

She said that the dates and location for the 2013 symposium would be announced in coming weeks, but confirmed that it would continue to be in Perth.

Eurail Group additions

TURKEY's state railway TCDD is to join the Eurail Group and Eurail Select Pass as a Eurail Pass member, effective 01 Jan 2013.

TCDD will be joined in 2013 by Austrian private railway company Westbahn which launched late last year, operating high-speed hourly passenger services between Salzburg and Vienna.

Peru boosts US flights

LAN Peru has announced it will boost its weekly services between Lima and Los Angeles, New York JFK, San Francisco & Miami from 03 Nov, taking LP's total US operation to 69 flights weekly.

BIG4 stay pay promo

OVER 90 participating BIG4 Holiday Parks around the country are offering a Stay 4/Pay 3 deal from 01 Nov to 10 Dec 2012.

To validate the special online, use the promo code of '4for3'.

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Traders Galaxy offer

THE newly opened Traders Hotel Brisbane has released a 'Stay Connected' package, giving guests a one-night stay and a Samsung Galaxy Tab 2 device to keep, priced at \$459 when booking online before 31 Dec - details at www.tradershotels.com.

Russia on Getaway

TOMORROW night's episode of Channel Nine's *Getaway* travel program features a New Zealand ski adventure, London's Hyde Park, Russian River Cruising and Cowra's Japanese Gardens.

Eurostar traffic rises

EUROSTAR has reported a 4% increase in passenger numbers during the London 2012 Olympic & Paralympic Games, up over 30,000 movements on the same period last year, to 799,000.

Year-to-date numbers on the high speed rail link between the UK and Europe are up 100,000.

Wu Rural China focus

WENDY Wu Tours has launched a 10-day independent package in 2013 that includes the Zhangjiajie scenic region of China - known for its sandstone pillars, dense forest and pristine waters.

MD Alan Alcock said the trip would appeal to independent travellers looking to combine the major cities of Beijing & Shanghai with a "softer and more scenic side" of China.

Evergreen showcases Canada



EVERGREEN Tours recently escorted this group of 35 lucky agents through the sights and natural wonders of Canada on a spectacular 10-day famil.

Flown to Vancouver with Air Canada, the group took in a few days in the 2010 Winter Olympics host city before venturing to the British Columbia capital, Victoria, and then onto Banff, Lake Louise and Jasper in Alberta.

The group also had the chance to experience Rocky Mountaineer luxury aboard the famous train.

Pictured above at the edge of the spectacular Lake Louise, from left, back row are Yusuf Berdilek, Erin Grosse, Michelle Barker, Susan Hurst, Natalie Adamson, Tennille Schell, Liane Taylor, Nikki Riddle, Tegan Gray, Dannielle Smith, Helen Clarkson and Fiona Carr from Evergreen Tours.

Middle: Adil Sethna, Patricia Hickmott-Agnew, Tracey Williams, Renzo Favaloro, Maria Pellegrino

Prattella, Lynn Lulitanond, Katherine Blanch, Kylie Howard, Elizabeth Paton, Geraldine Macfarlane, Leonie Ivey, Alison Warber and David Mackenzie.

Front: Lorraine Sethna, Therese Dillon, Jo Hug, Marissa Gallo, Penelope Viney, Lu Zhao, Alice Barretto, Rosemarie Delos Santos, Catherine Riches, with Evergreen Tours' Yumi Iemoto & Remy Holler.

US Greyhound boost

COACH operator Greyhound has announced that its Greyhound Express premium non-stop service between major cities will expand to seven new markets at the end of this month.

New routes include Dallas-Oklahoma City, Atlanta-Houston and Cleveland-Erie-Buffalo, with the service including reserved seats, power outlets and free onboard wifi.

See mygreyhoundexpress.com.



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Applications with a cover letter can be forwarded to Martina Jennings, Regional Sales Manager Vic SA WA NT - mjennings@hertz.com

Applications close Wednesday 24 October 2012

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“Bottoms Up” from Topdeck



STEIN glasses and frothy lagers were the order of the day as this group of Flight Centre & Student Flights agents toasted to their perfectly timed 5-day famill to Munich's annual Oktoberfest.

The trip was hosted by Topdeck, and while in Germany, the group took in dinner at the Hofbrauhaus, as well as many of the city's highlights including the Old Town Hall, Glockenspiel, a solemn visit to the Dachau WW2 concentration

camp, the BMW Museum and Munich Olympic Park, home to the 1972 Olympic Games.

Of course, a visit to Topdeck's Thalkirchen campsite was in order, with the site seeing plenty of action over the two week festival in the form of up to 1600 young, and possibly hungover, party-hungry travellers.

Pictured above from left raising their glasses in Munich's famous beer hall is Corey Kirkham, Topdeck; Marnie Clarke, FC Bunda St, Canberra; Nathan Gurarie, FC Eastland; Russell Martin, SF Live, Perth; Danielle Russell, FC Plaza, Adelaide; Tim Arnold, Topdeck; Michael Kubler, FC NSW Product; Nick Pemberton, FC Unley; Lauren Hattie, FC Warwick and Ez Yiap from SF Swanston St, Melbourne.

Cathay traffic falling

CATHAY Pacific Airways has this week reported a dip in combined Cathay Pacific & Dragonair traffic for Sep 2012, with pax numbers, load factor and capacity all dropping year-on-year.

Passenger counts fell 0.4% to 2.245 million overall.

CX gm manager revenue management James Tong said demand for premium cabins this year has been slow to pick-up after the summer holiday season, especially on regional routes.

JW Marriott building

CONSTRUCTION has begun on what will become the largest JW Marriott hotel in the US, with the company hosting a groundbreaking ceremony this week on site for the JW Marriott Austin, Texas.

The hotel is scheduled to open in 2015, with 71,000 room nights already sold at the hotel.

Friday 19th Oct 2012

KLM adding Fukuoka

KLM Royal Dutch Airlines will become the first carrier to offer direct services between Europe and the Japanese port of Fukuoka.

Services will begin from 03 Apr and will make the city the third Japanese city serviced by KLM.

New vision for Toga

TOGA Hospitality has become the first Australian hotel company to install the new "GuestView" smart TV system, which allows guests to wirelessly stream their own content to the TV screen in their room.

The innovative in-room technology has been developed by International Hotel Technologies and is now in operation at the new Adina Apartment Hotel Norwest, in Sydney's north-western suburbs.

It works with Apple, Windows and Android devices, and allows streaming of movies, TV shows or presentations on the big screen.

GuestView also delivers Australian digital TV channels along with 25 international satellite channels from China, India and other countries.

The managed 'media centre in a box' also ensures that guest content remains private, and makes every apartment, studio and guest room into a wireless hotspot "creating a significantly stronger wireless network".

Guests at the Adina property receive complimentary access to the system when they purchase a broadband internet access plan.

SAS boosts Finland

SCANDINAVIAN Airlines has announced a strengthening of its position in Finland, with the rebranding of flights operated by its Blue1 low-cost offshoot under the SAS banner.

The move is effective from 01 Nov, and will see SAS take over responsibility for its commercial operations in Finland, while Blue1 will become a "production company with the primary task of delivering operational flight services to meet SAS's route network needs".

Technology Update

Today's Technology Update is brought to you by Tramada Systems Pty Ltd.

The future is clear....



The travel industry is dynamic and the technology requirements for leisure and corporate agents are a

moving feast. It is our job at Tramada to be ahead of the curve and incorporate tools and functionality that will be needed into the future in our Product Development Roadmap. Our roadmap outlines our plans for the next two years and beyond but also recognises that we have to be flexible and alert to trends that appear unexpectedly on the horizon. Since going to market in 2001, Tramada Systems have been the pioneers, from offering the first SaaS mid-office Travel Management Solution, to today being the first to offer multiple online booking engine integrations, with seamless processes from traveller to mid office.

Core to our value proposition is that we understand that as travel businesses grow Tramada needs to be able to grow alongside them without high upfront costs. Our large technical team, comprising business analysts, developers, technical specialists and quality assurance practitioners, work using agile and iterative methodologies to ensure

Tramada clients have the interoperability needed to meet the requirements of their business and their clients businesses.

We invested over 100,000 hours in developing our product to support scalability with a multitude of 3rd Party systems to deliver a more robust business offering. Tramada is a technology partner that will see you through your technology investment.

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Jo O'Brien, CEO, Tramada - your technology partner



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THIS week's *Travel Specials* is brought to you by **Travel Industry Club**. If your firm has released a travel special you'd like to make the industry aware of send the details to specials@traveldaily.com.au.

This week from the **Travel Industry Club** comes a fantastic deal for a 12-day/11 night **North India Wildlife Tour**. Priced from \$1204ppts, the tour itinerary includes airport transfers, hotel accommodation, a three-night deluxe houseboat journey, and English speaking local guide during the sight-seeing tours. To book, phone the TIC on (02) 9700 8711.

Cruise the crystal clear waters of North Queensland for a steal, with a 25% discount offer from **Sunsail** on Whitsundays yacht charters departing between now and 15 Dec, and then again from 05 Jan to 31 Mar 2013. Must book by 31 Oct for minimum 5-night charters. Call 1800 803 988 to book.

Iririki Island Resort & Spa in Vanuatu has extended sale dates on a super special deal. Stay seven nights and only pay for four. The deal includes full breakfast daily. To book, contact your preferred FIT wholesaler.

Still in Vanuatu, **Creative Holidays** has an exclusive Stay 7 Pay 5 deal at the luxury Poppy's on the Lagoon in Port Vila. The special is valid only for the first 50 bookings and includes breakfast & dinner. Call 131 222 to book.

Qantas BNE expansion

QANTAS will spend \$30m on an expansion of its Brisbane heavy maintenance facility, with the push to create 30 apprentice positions.

AS boosts Anchorage

ALASKA Airlines is set to expand capacity on the Los Angeles-Anchorage route, with a new schedule adding a daily daytime flight for most of the year, as well as an additional overnight service during the summer season.

Al Bakar cautions LHR

QATAR Airways ceo Akbar Al Baker has issued a warning to airport officials at London Heathrow, saying the country urgently needs to address capacity issues at the facility.

Speaking at an Aviation Club luncheon in London, Al Baker put his weight behind a third runway at Heathrow - a move that has been all but ruled out by UK Prime Minister David Cameron.

Al Baker's call will be music to the ears to Virgin Atlantic boss Richard Branson and IAG head Willie Walsh, both of whom have called for a third runway to be constructed at LHR for some time.

"Heathrow is bursting at the seams and has already reached a critical point," the QR boss said.

AC Toronto-JFK

AIR Canada will replace CRJ200 aircraft on the Toronto-New York JFK route with Dash 8-Q400s, boosting capacity on the thrice daily services.

IHG to Russia with love

INTERCONTINENTAL Hotels Group will establish a new 'managed service centre' in Moscow to provide support services for its hotels as it grows its presence in eastern Europe.

To be up and running by Mar 2013, it will enable IHG hotels to access specialised clustered services such as sales and marketing, finance, IT and human resources.

Colorado ski debut

ARAPAHOE basin in Colorado has become the first US ski resort to open for the 2012/13 season, after recent low temperatures allowed significant snowmaking.

The Black Mountain Express lift is open, servicing the High Noon Trail which has a 45cm base.

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Friday 19th Oct 2012

Pan Pac to boost SIN

PAN Pacific Hotels Group has outlined plans to add a further two properties to its Singapore range in the next six months, with the new hotels to be branded as the ParkRoyal Pickering and Pan Pacific Serviced Suites.

The company has this week unveiled the finished renovations at its Pan Pacific Singapore and Pan Pacific Orchard Singapore, projects that cost it SG\$90 million, as the firm reiterated its commitment to the destination despite a predicted softening in room demand.

WIN a unique trip for two to Austria

Pick your favourite 3 Unique Experiences, put together your dream itinerary & win your personally designed trip to Austria!

During October, the **Austrian National Tourist Office**, **Austrian Airlines**, **Rail Plus** and **Travel Daily** are giving readers the chance to win a trip of a lifetime to Austria. Browse unique.austria.info for more than 250 "Unique Experiences", pick your favourite 3 and put together your dream itinerary.

The prize consists of:

- Two Return Economy Air Fares from Australia to Austria (flying Austrian Airlines into Vienna)
- 6 nights accommodation for 2 persons including breakfast
- Eurail Select Pass to travel through Austria linking your chosen experiences
- Sightseeing program associated with your choice of experiences
- Detailed itinerary depending on your choice of experiences

For example: [Learn to waltz](#) at Vienna's best address, dive into a glittering subterranean world in [Swarovski Crystal Worlds](#) near Innsbruck, listen to Haydn's music at the [Esterhazy Palace](#), or experience the magic of [Christmas in Salzburg](#) - the choice is yours!

Austria. Unique Like You

HOW TO ENTER

Browse unique.austria.info for more than 250 "Unique Experiences", pick your favourite 3 and tell us in 50 words or less why these make up your dream itinerary. Send your response to ANTOcomp@traveldaily.com.au



Austrian Austrian National Tourist Office **Travel Daily**

Supplier Updates

WELCOME to *Supplier Updates*, *Travel Daily's* new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE**.

Supplier enquiries for notices: advertising@traveldaily.com.au

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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THE LAP OF LUXURY

**TRAVEL CONSULTANT – LUXURY TRAVEL SPECIALIST
SYDNEY CBD – SALARY PACKAGE UPTO \$65K**

Creating tailor-made luxurious packages for the rich and famous – sound like your dream role? Make the move to this high end travel office located in the Sydney CBD! Minimum 5 years retail travel consulting experience. GDS skills are essential and outstanding customer service and strong sales skills are a must. Excellent base salary, plus incentives, plus penalty rates, plus super – paid mat leave and flexible 7 day roster.

SELL YOUR PASSION

**RESERVATIONS CONSULTANT – ASIA SPECIALIST
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Looking for a chance to specialise in a destination you are passionate about? If you have traveled to Asia and have excellent destination knowledge of the region this is the role for you. Working with one of Australia’s most well respected and successful wholesalers you will start on a great salary plus bonus, educationals and overseas conferences. If you have a minimum 6 months travel industry experience this could be your dream role. Apply today...

FAMILS GALORE

RETAIL TRAVEL CONSULTANTS

MELBOURNE (NORTH) - SALARY PACKAGES TO \$50K+ (DOE)

Located in Melbourne’s Northern suburbs you will love working in this boutique agency where the focus is on your clients and tailoring a package to suit their needs. You’ll enjoy a sensational set salary, supportive management and fabulous families. This role could be yours if you have a minimum 3 years experience and a true passion for the travel industry! Roles like this don’t stick around! Call us today to find out more!

WORK FOR THE BEST OF THE BEST

DOMESTIC CORPORATE CONSULTANT

MELBOURNE (INNER) - SALARY PACKAGE TO \$45K (DOE)

This boutique agency is looking for an experienced consultant to join their growing team. Working in a central city location you will be working for a very luxurious travel brand assisting them with online enquires. To be eligible for this sensational role you must be sabre trained, have a minimum 2 years industry experience and a can do attitude! Say good bye to face to face consulting!

ROLL OUT THE RED CARPET

TRAVEL CONSULTANTS

PERTH (COASTAL) - SALARY PACKAGE TO \$65K (DOE)

Sick of the commute into the city? Then grab this coastal suburbs leisure travel role before someone else does. This well established travel company is looking for an experienced travel consultant with a following of clientele. You will no longer have to deal with time wasters and brochure collectors! All that’s required is a minimum 5 years retail experience and this new luxury role could be yours! Call us today!

GET THE BEST OF BOTH WORLDS

RETAIL TRAVEL CONSULTANT

MELBOURNE (STH EAST) –SALARY PACKAGE TO \$45K (DOE)

Tired of retail consulting? Want to work behind the scenes? This new retail role will allow you to move behind the scenes while still booking exciting travel itineraries. Booking travel for member based clients you will work Monday – Friday hours and be paid a high base salary. Selling luxury 5 star products will give you the chance to attend some of the best famils on offer in Australia! Min 3 years experience.

GREEN EYED MONSTER

CORPORATE TRAVEL CONSULTANT

BRISBANE CBD – SALARY PACKAGE \$60K

Turn your friends green with envy with this stunning corporate travel role right in the Brisbane CBD. Work Mon – Fri hours booking international and domestic travel plans for business clients. The benefits on offer are like none you’ve ever seen and include superb \$\$, the opportunity to move up the ladder and a fun team environment. To be successful you’ll need min 2 years international travel consulting experience and strong GDS skills. Apply today and grab this role before someone else.

YOU REAP WHAT YOU SOW....

RETAIL TRAVEL CONSULTANTS

BRISBANE SUBURBS –SALARY PACKAGE \$60K OTE

Want to find a position where you are actually rewarded for all your hard work and effort? If you are ready to make some serious money then we have the answer for you! In these positions you will be selling a range of international and domestic leisure products in a fast paced and challenging environment. Your earning potential is uncapped and business is booming! Min 12 months travel consulting experience is a must.

الإتجاه
ETIHAD
AIRWAYS



Kick off with Etihad Earlybirds and win a trip of a lifetime!

Simply sell Etihad Airways through Consolidated Travel and you could be **on your way to the UK to see Manchester City play** from the Etihad Corporate suite, flying to **Manchester, London and Abu Dhabi** in comfort and style in Coral Economy Class (upgradeable to Pearl Business Class).

What's more, each week during the incentive period, the top combined Diamond First and Pearl Business Class seller will win \$1,000 cash!

Here's how you can win!

- Be one of the top three selling Travel Agencies in VIC, top two selling Travel Agencies in NSW or the top selling Travel Agency in QLD to **win the trip of a lifetime**;
- Be the top combined Diamond First and Pearl Business Class seller to **win \$1,000 cash each week**.

BOOK NOW!

Incentive exclusive to:



Consolidated Travel
Group

Quikfares
Quikticket

Valid for tickets issued by Consolidated Travel or via Quikticket during the incentive period 08OCT-31OCT12 on EY itineraries ex Australia to all Etihad destinations on EY (607) ticket stock on the Consolidated Travel IATA only. Places on the educational will be awarded to the 3 top selling Travel Agencies in VIC, 2 top selling Travel Agencies in NSW and the top selling Travel Agency in QLD. Infant, Group Sales, Wholesale and Cancelled or Refunded tickets are not eligible. Valid entries will be automatically tracked by Consolidated Travel and winners announced at the end of the promotion period. 3 bonus prizes awarded for weekly top Premium seller from 08-27OCT12. The educational will depart in early March, travelling in Coral Economy Class, upgradeable to Pearl Business Class if space is available. The winners of the bonus cash prizes will be rewarded with \$1000 deposited into their account by Consolidated Travel. The same office cannot win the weekly bonus more than once. This offer is open to all full time international selling agents only. Air tickets cannot be reissued and are non-transferable, and cannot accrue frequent flyer miles. It is a condition of accepting the prize that: the prize winning agency accepts any conditions of use of the various components of the prize. Prizes must be taken as stated and no compensation will be payable if a winning agency is unable to use a prize as stated. All prizes include GST where applicable and taxes are included in the price of the ticket and land content.. Consolidated Travel and Etihad reserve the right to withdraw or change the conditions of the promotion at any time. Receipt of a prize may have Fringe Benefits Tax (FBT) implications. To the extent that there is any FBT liability, this will be paid for by the employer of the recipient. The gross value of the prize and any other fringe benefits the recipient receives during the course of the FBT year may be reported on the recipient's annual PAYG Payment Summary as required by taxation law. Consolidated Travel Group ABN 60 004 692 791. Date of issue: 04OCT12.

NATIONAL AIRLINE OF THE UAE

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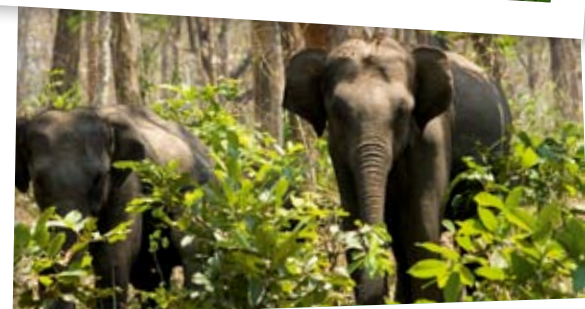
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18:00 - 20:30
Marriott Brisbane Hotel
Grand Ballroom
515 Queen Street
Brisbane

Melbourne:

Wednesday 24th October
18:00 - 20:30
Intercontinental Melbourne
The Rialto
Rialto 2 & 3
495 Collins Street
Melbourne

Perth:

Thursday 25th October
18:00 - 20:30
Pan Pacific Perth
Golden Ballroom South
207 Adelaide Terrace
Perth

*Conditions Apply