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First with the news

Wednesday 31st October 2012

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Packer's tourism call to arms

AUSTRALIA is in danger of falling significantly behind its tourism competitors unless there is major investment in man-made infrastructure such as resorts and casinos, according to Crown chairman James Packer.

Speaking in Canberra this morning at the TTF Leadership Summit, Packer cited the huge growth of visitation to Singapore since the construction of its two integrated resorts - contrasting it

with lower numbers for Australia.

Singapore's attractions have seen huge economic benefits, including a whopping 14.5% growth in GDP, a 49% rise in visitor expenditure and a near doubling of visitor numbers.

That's not to mention more than \$1 billion in taxes remitted to the Singapore government.

"Our overseas competitors get it - we need to do the same," Packer said, urging tourism authorities to not just rely on Australia's natural attractions.

He said that Crown's ongoing product development at its properties in Melbourne and Perth, as well as planned the development in Sydney, was "squarely focused on the emerging Asian middle class".

"We are building a global luxury brand," he said, with Crown creating "memorable life experiences" for clients which aims to keep them coming back to Australia time and time again.

Packer added that the Sydney plans were for an iconic building which would house the "best six star hotel in the world".

Last day for Austria

DON'T forget to get those last minute entries in for this month's amazing *Travel Daily* competition, with the major prize being a trip for two to Austria courtesy of the Austrian National Tourist Office - see **page ten**.

What an issue!

Travel Daily today has ten pages of news and photos, plus full pages from: (**click**)

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BA 777 for SYD-LHR

BRITISH Airways today announced that from the Summer 2013 schedule, its flights from London to Sydney via Singapore will be operated using its newest aircraft, a four-class 777-300ER with the latest product.

The changes, which occur in the lead-up to the dissolution of the longstanding QF Joint Services Agreement, will also see BA's SYD flights move to the award-winning Heathrow Terminal 5.

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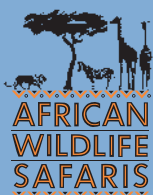
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MU year-round to Cairns

CHINA Eastern's first scheduled nonstop flight from Shanghai Pu Dong to Cairns arrived on time this morning, with airline officials announcing the carrier now plans to fly the route all through 2013.

There were concerns MU would quit the route after next Mar due to low passenger loads (**TD** 22 Oct), but talks over the past week have seen a change of heart.

"We've decided to keep operating after getting strong financial support from the Queensland Govt and Tourism Queensland," China Eastern gm Oceania Kathy Zhang said.

She told **TD** in Cairns the airline has many plans for promotional events in China and "we needed support from this end."

Zhang confirmed the thrice weekly service would still be cut from three to two from early Nov but would be back to three by Feb, as flagged by **TD** yesterday.

"The flight was full and we hope this is a sign of things to come," said Queensland Tourism Minister Jann Stuckey at an airport welcoming ceremony.

"The new route has the potential to inject millions of dollars into the economy and we hope China Eastern will increase capacity to this region in the future," she added.

More from the launch on **pg 5**.

Junction termination

THE Travel Compensation Fund has non-voluntarily terminated a second agency in the space of a week after claims were received for The Junction Travel of Bondi Junction (ABN:52 002 833 794).

TCF ceo told **TD** today about 10 claims had been received so far.

MEANWHILE, Wells said claims for Travelworld Carnarvon, terminated last Thu, are expected to surpass the \$100,000 mark.

Trafalgar iPad prize

TRAVEL agents have a chance to win an iPad by playing Trafalgar's Insider Challenge online game between now and 15 Nov, which showcases its insider experiences.

There's also runner-up prizes valued at \$300 on offer - more at www.TheInsiderChallenge.com.au.

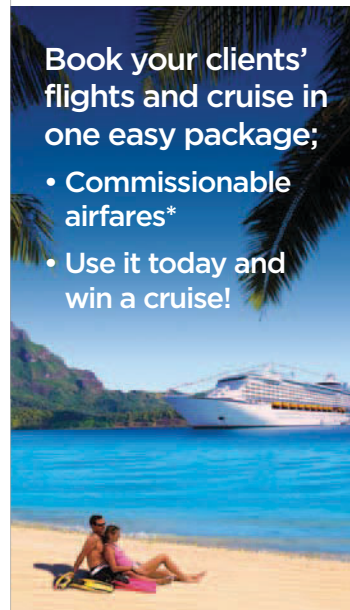


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TA launches Great Walks range

A NEW collection of walking routes, encouraging nature lovers to explore Australia's remote wilderness has been launched by Tourism Australia today.

Titled "Great Walks of Australia", the range of iconic & inspirational walking routes initially features

seven independently owned and managed routes, including Cradle Mountain, Freycinet, The Bay of Fires & Maria Island Walk in Tas, the Great Ocean Walk in Vic, the Arkaba Walk in SA & the Larapinta Trail in the Northern Territory.

Showcasing Australia & building awareness as a prime destination for nature walk aficionados is a main motive behind the launch.

Tourism Australia md Andrew McEvoy praised the quality of the walk operators included in the list.

"The professional experience & expertise behind this initiative will help make these walks more accessible to visitors, especially those markets who want to explore & interact with nature" - www.greatwalksofaustralia.com.au.

AWS Africa 2013

WHOLESALE African Wildlife Safaris has launched a beefed up 2013 Africa program, with 132-pages choc-a-bloc of safaris, lodges and boutique hotels across East and Southern Africa.

Further, the brochure offers a range of tours & accom in Dubai, Madagascar, Mauritius and Egypt.

AWS ceo Stephen Cameron said the firm continues to expand its Africa program each year to keep pace with new camps and lodges being built, and to maintain growth over the past five years.

"As a specialist in tailor-made itineraries, we like to ensure that our clients have access to the best the continent has to offer," Cameron said.

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US interline bag rules

QANTAS is advising agents of changes to baggage rules that are being enforced by the US Dept of Transportation on services to or from the United States.

Adopted in Jul, conditions require baggage allowances and fees that apply at the start of a pax's flight itinerary to be consistent across the entire journey.

QF has produced a 'Frequently Asked Questions' memo on the rules for the trade explaining the IATA Resolution 302 concept - see www.bit.ly/QFDOTbagrules.

Sunlover NSW STARS

DESTINATION NSW ceo Sandra Chipchase has confirmed New South Wales as the 2013 host for Sunlover Holidays' STARS program.

The travel agent recognition event will see 85 of Sunlover's top agents explore Sydney, Byron Bay, the Blue Mountains and the Hunter Valley between 01-05 Jun.

It's the first time STARS will have been held in NSW.



Window Seat

BILLIONAIRE James Packer clearly isn't spending much of his mountains of cash in online shopping.

Speaking at this morning's TTF Australia summit in Canberra (see p1, 4), Packer was quite vocal in his criticism of Australian visa requirements for Chinese tourists.

As well as putting significant barriers in place by requiring applicants to complete details in English, the current procedures see prospective Chinese tourists to Australia having to send their passport to an Australian consulate, and Packer said this was a fairly insecure practice that he wasn't keen on.

"The day I'll put my passport in the hands of a postal service is the day that I'll put my credit card details on the internet," the Crown chairman said.

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Travel Daily

on location in
Canberra

Today's issue of *TD* is coming to you from Parliament House in Canberra, courtesy of Tourism Australia.

SENIOR figures from across the Australian travel and tourism sector have gathered in Canberra this week for two major events - the TTF Leadership Summit today, followed by Tourism Australia's Directions conference tomorrow.

This morning's sessions have seen presentations by James Packer (p1) as well as senior political figures including Tony Abbott and Bob Carr, while this afternoon Carnival Australia ceo Ann Sherry will speak, as well as Qantas chief Alan Joyce.

See tomorrow's *TD* for all the news from the events.

Connections by A&K

ABERCROMBIE & Kent has rolled out a new range of itineraries offering a more in-depth touring experience within a destination.

Dubbed "Connections by Abercrombie & Kent", the range delves deeper into a location's culture, history & natural vistas, with local guides offering first hand accounts of a destination.

The initial range encompasses 16 tours across five continents.

For more details on the range, see www.abercrombiekent.com.au.

JQ props up QF Group

QANTAS Group pax numbers for Sep were up 3% year-on-year, the carrier reported today, with the rise fed by its Jetstar offshoots.

Carried passengers on Qantas Domestic & Qantas Int'l fell 2.8% & 4.6% respectively in Sep, whereas Jetstar Domestic grew 14.5%, and Jetstar Int'l & Jetstar Asia saw gains of 12.5% & 6.9%, for a Group total of 4m pax.

VRL China projects

VILLAGE Roadshow Limited has outlined plans to develop two attractions in China including a 240-acre marine and water park project on Hainan Island.

The \$550 million Hainan R&F Ocean Paradise is envisaged to be running by mid-2015 and attract over 2.5 million visitors annually.

In an investor update yesterday, the firm (which operates Warner Bros. Movie World, Sea World & Wet'n'Wild on the Gold Coast) also revealed it's "actively looking for other opportunities, a potential park in Beijing signed but awaiting Government funding & approval."

The company said first quarter attendance and ticket sales at its theme park portfolio was stronger than the same time last year, with revenue up 6%, however pre-tax profit fell \$4m to \$29.3m for the year ended 30 Jun 2012.

Attendance at Gold Coast parks was up during Q1, including a 19% rise in Sep.

Cover-More on Sandy

COVER-MORE travel insurance has confirmed it will cover the thousands of policyholders who have had their travel plans disrupted by Hurricane Sandy.

The firm said over the next two weeks it expects to assist 11,500 policyholders who are in the US travelling, or about to travel in coming days and weeks, to impacted zones.

Coverage applies to policies purchased on or before 28 Oct.

Spokesperson David Ferguson said policyholders would be able to claim for additional expenses incurred due to cancelled accom and transport due to the storm, and for expenses incurred due to evacuation.

Pax yet to depart for the US are also able to claim for amendment or cancellation charges, to the limits of their policy.

He said Cover-More was offering 24-hr assistance to customers.

More at www.bit.ly/CMsandy.



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CNS rolls out MU welcome mat



CAIRNS has warmly welcomed this morning's inaugural China Eastern arrival direct from Shanghai, with tourism operators across the city ready to welcome the expected surge in Chinese tourists flying in on the airline.

A traditional water cannon salute welcomed the carrier's A330 jet as it taxied to the terminal, with a group of Aboriginal dancers giving pax on the flight a hearty Aussie welcome as they left Customs.

Excitement levels in the city are palpable, with huge "Welcome to Cairns" banners lining the 2.5km Esplanade in Chinese and English.

"Even our shops have employed Chinese-speaking staff, and

they're even sending employees to TAFE to learn basic Mandarin and to understand Chinese culture," marketing manager for Tropical North Qld Tourism Vicki Tang told *Travel Daily*.

"The whole community it seems is behind China Eastern's new flights," Tang added.

She said the Chinese are now "our number one market" with 110,249 visitors from mainland China, Taiwan and Hong Kong in the past year, 12,000 more than the number of Japanese arrivals.

Pictured above from left is Qld Tourism Minister Jann Stuckey, China Eastern ceo Ma Xulun and MU Oceania gm Kathy Zhang.

Makati hotel sale

THE yet to open Fairmont Hotel and Raffles Suites & Residences Makati in Manila have been sold to AyalaLand Hotels and Resorts Corp. for an undisclosed sum.

The deal covers the 280-room Fairmont, the 32-suite Raffles Hotel & 237-room Raffles Residences, along with eight food & beverage outlets, swimming pools, spa, fitness centre and event space.

The project opens next month.

Morocco Byroads

SMALL group specialist Byroads Travel is offering a comprehensive 17-day tour of Morocco departing on 17 Apr and 11 Sep, priced from \$3,250pp twin share.

The trip includes visits to Rabat, Fes, Meknes, Chefchaouen, Tetouan and Essaouria, along with five days on the 'kashbah trail' on the edge of the Sahara.

More at www.byroads.com.au.

Abu Dhabi stays up 15%

THE Abu Dhabi Tourism and Culture Authority has reported a 15% year-on-year spike in hotel visits for the first nine-months of 2012, with numbers up to 1.74m.

The figures show a 10% rise in hotel guest nights, up to 5 million.

Sep statistics alone showed guest numbers increased by 14% to nearly 190,000, while guest nights rose 16% to over 566,000.

CTC Global Summary

CANADIAN Tourism Commission has released its five-year global tourism watch report, praising the traditional market of Australia for remaining a strong supplier of tourist arrivals during periods of economic downturn elsewhere.

The Global Tourism Watch report also noted a downturn in what it described as "destination consideration" in the global demographics pondering a visit to Canada, blaming big spenders such as Brand USA and Tourism Australia for "stealing its thunder in consumer's minds".

Supplier Updates

WELCOME to Supplier Updates, Travel Daily's new regular feature.

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Stayz buys YesBookit

FAIRFAX-owned Stayz Group has acquired holiday rental booking system YesBookit, which was developed by Australian firm Midac Technologies.

YesBookit currently has 170 property manager clients and 14,000 holiday rental properties which are bookable online, and integrates with a number of online accommodation providers including Stayz, Rentahome, HomeAway and Wotif.com.

The system enables instant bookings and online transactions, with credit card payments going directly into managers' accounts.

Justin Butterworth has been appointed YesBookit gm, with the founders to remain actively involved in the business.

Butterworth said the deal will enable the Stayz Group to offer a more sophisticated booking system for property managers.

"Holiday rental guests will benefit from more choice of bookable accommodation with accurate availability, pricing and an online payment option".

Bench boosts tour departures

BENCH International has expanded its range of escorted tours to include Southern Africa for 2013, following the success of the offering to Egypt and East Africa this year.

Product director Fiona Orton said the new 18-day tour would take in South Africa, Zimbabwe and Botswana, with departures personally escorted by a Bench International Africa specialist.

The 2013 program also includes expanded use of Bench's own luxury aircraft in East Africa, with the 8 day 'Out of Africa' scenic air safari to Kenya's game reserves to be complemented by an 8 day 'Wings over the Great Rift Valley' which includes the Masai Mara Game Reserve.

New land product includes more tented options in Kruger National Park, as well as weekly short guided tours from Cape Town - more info 1300 195 873.

Arctic sightseeing

GERMAN carrier Airberlin will operate its annual North Pole sightseeing flight on 27 Apr 2013.

The service is run in conjunction with a firm called Airevents, with the 12 hour return flight utilising an A330-200 and departing 8am.

Off to London with BA!



Etihad Airbus order

ETIHAD overnight announced the purchase of two more Airbus A330-200 passenger aircraft, as well as converting seven previously ordered A320s to the larger A321 variant.

The additional A330s are scheduled for delivery in Jan and Mar 2014 respectively, configured with 22 business class lie-flat beds and 240 economy seats.

Etihad has a total of 67 aircraft, with EY ceo James Hogan saying the A330 had been an "integral part of our global passenger and cargo success" with routes incl Brisbane, Dublin and Tokyo.

ABOVE: Nikki Behrens from Flight Centre Met Centre in Sydney is heading off to the UK courtesy of British Airways and Mandarin Oriental.

She was the lucky winner of a BA incentive, with agents able to enter by booking customers on British Airways Club World or First Class for travel in Oct or Nov.

Nikki has won two Club World tickets to London along with two nights at the luxurious Mandarin Oriental Hyde Park.

She's **pictured** above centre receiving her prize from Hanna Wilson, BA Account Executive; and Petter Hession, Mandarin Oriental regional director of sales.

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South Pacific's coastal hello



TOURISM representatives from seven South Pacific nations blitzed the Far North Coast of NSW and the Gold Coast last week to update local agents on the uniqueness of each destination.

Agents heard presentations on

Vanuatu, Papua New Guinea, Niue, Solomon Islands, Tahiti, Samoa and the Cook Islands, all leaving armed with a mountain of facts on the paradisiacal lands.

A swag of prizes was on offer, including trips to visit and try out the places and their numerous attractions first-hand.

Having just won a holiday to Vanuatu, staying at the Iririki Island Resort and the Havannah, Danielle Admitt-Gray from STA Travel Broadbeach is pictured above centre, flanked by Anne Morris from Vanuatu Tourism (left) and Annaleen Chacon from Destination Specific (right).

Crowne Dead Sea

INTERCONTINENTAL Hotels Group will open its latest hotel tomorrow - the Crowne Plaza Jordan Dead Sea Resort & Spa.

The 420-room hotel is 30mins from Jordan's capital, Amman.

Launch rates start at \$135 per room per night - 1800 781 066.

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VS re-enters Mumbai

VIRGIN Atlantic has announced the restart of services between London Heathrow & Mumbai, four years after dropping the route as a result of deteriorating economic conditions in the UK.

Further justification for the doubling of flights into India came from the success of the existing service between LHR and Delhi, VS spokesperson Fay Burgin said.

"Demand for our Delhi route has been unprecedented - pax numbers rose 13% on the sector last year," Burgin said.

The newly resumed service will be operated using a brand new Airbus A330 in a three-class fitout.

VS president Richard Branson revealed the carrier is mulling the launch of flights to Hyderabad, Bangalore and Goa in India too.

Jetstar 1c NZ sale

JETSTAR has launched an aggressive campaign in New Zealand, offering 600 airfares of just 1c each weekday between 6pm and 7pm this week.

Chief commercial officer, David Koczkar, said the move was to "help connect families and friends," with the carrier "committed to being the low fares leader in New Zealand".

There's also a \$5 "booking and service fee" with fares web-only, one-way and non-refundable.



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For further details, and on-line application process, please visit our web site www.emiratesgroupcareers.com. Ref No. SS&AS/CJ/22902

Please note: Telephone and postal applications will not be entertained. Applications close Sunday 4 November 2012.

Only candidates that meet the minimum requirements will be considered and contacted.

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Available from most capital cities, the package includes flights and accom to either Uluru, Alice Springs or Darwin, and is valid for travel until 31 Mar when booked before 31 Dec 2012.

Conditions apply - call 13 31 01.

BIG4 Camp & Care

BIG4 Holiday Parks around the country are holding a 'Camp and Care with BIG4' event on 16 Nov, raising money for local charities.

Discounted camping sites at the 100 participating parks are available at \$20 per site - more info at BIG4.com.au/comecamp.

AI 100th ticket free

AIR India is giving away a free domestic ticket in India for every 100th ticket sold online between 26 Oct and 15 Dec 2012.

The promo will see either a one way or return ticket awarded, based on what was sold.

Air crew visa consultation

IMMIGRATION minister Chris Bowen has released a discussion paper covering visa arrangements for international airline crew operating on domestic routes in Australia, as a result of "complex practices" being undertaken by some airlines.

He said the government was reviewing the current system which provides Special Purpose Visas for foreign aircrew, which were first introduced in 1994.

"While visa arrangements for foreign aircrew are only intended for international flight duties, Australian and New Zealand international airlines have been increasingly combining their international and domestic services, resulting in a complex range of practices," he said.

The Special Purpose Visas are managed by the immigration department via the Crew Travel Authority which allows airlines to register crew in advance before arrival and facilitate their passage through airports, with the current framework broad enough to allow foreign carriers to operate

'domestic legs of international flights' subject to traffic rights.

Options flagged include only allowing international crew to work up to the first port of arrival into the country; or only allowing them to work on domestic legs of the same plane on which they arrived into or departed from Australia; or to only allow the crew to work on one domestic leg of an inbound or outbound flight.

Submissions on the discussion paper must be lodged by Fri 29 Nov, with email preferred to airportspolicy@immi.gov.au.



Corporate Sales Manager Sydney Sales Office

Cathay Pacific Airways is looking for a highly motivated and experienced Corporate Sales Manager to join the Sydney sales team.

Reporting to the Business Development Manager NSW/ACT, the successful applicant will be part of a team of 3 managing corporate sales in NSW and be responsible for:

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The successful candidate will need to demonstrate the following:

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Applications close 15 November 2012.

Please note: Only those applicants who are successful in gaining an interview will be notified.

Domestic traffic spike

TOTAL passenger movements in Australian airports continued to rise for the year ending Aug 2012 despite comparatively large climbs in available seats for the period.

According to govt data released this week, domestic airports saw 55.38 million pax movements, up 1.1% year-on-year.

However, capacity outstripped the number of seats booked, resulting in a 0.5% drop in average load factors for the month.

More than 2.1m passengers passed through Sydney Airport, with the facility retaining its status as the busiest airport in Australia, followed by Melbourne (1.89m) and Brisbane (1.45m).

Total flights operated by airlines increased by 1.8%, reflecting the gradual return of Tiger Airways flights following its enforced grounding by CASA.

SHINY LOCKS YEAR ROUND



This week **TD** is giving one lucky reader the chance to win a years supply of Paul Mitchell shampoo and

conditioner, courtesy of **Hawaiian Airlines** and Paul Mitchell.

For centuries, Hawaiian natives have used the fragrant juice of the Awapuhi ginger plant to moisturise skin and hair. Captivated by the plant's healing benefits, Paul Mitchell and co-founder/owner, John Paul DeJoria and friends established a sustainable solar-powered Awapuhi farm in Hawaii nearly 30 years ago.

For your chance to win this great prize, email your answer to the question below by COB on Friday to: awapuhi@traveldaily.com.au.

In 25 words or less tell us why would you recommend Hawaiian Airlines to your clients to Hawaii & the US Mainland?

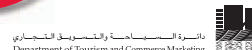


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Great Hotels growth

LONDON-based hotel network Great Hotels of the World has added four new properties to its Luxury Collection.

They include the Majestic Hotel Tower Dubai, Principe Forte dei Marmi, Pisa in Italy, and Starling Geneva Hotel & Conference Center and Starling Hotel Lausanne - both in Switzerland.

New ATR72 for NZ

AIR New Zealand has taken delivery of an "all-black" ATR 72-600 turboprop aircraft, its first of the type, which will be deployed on domestic routes across NZ.

EY/Seychelles to HKG

ETIHAD Airways has announced it will codeshare on a new service between Abu Dhabi & Hong Kong, operated by partner carrier Air Seychelles thrice weekly from Feb.

MEANWHILE, EY has been forced to indefinitely delay introducing five-times weekly services to Addis Ababa following rejection of its operating permit application by Ethiopian aviation authorities, despite a 2007 agreement signed.

An exceptional group

TRAVEL The World has launched a range of tours encompassing a mixture of product from the tour operators represented by the firm.

Titled "Exceptional Experiences," the range of itineraries cover destinations including Turkey, France and Cape Cod in Canada, offered through Compagnie du Ponant, Tauck, Holland America Line and others.

QATAR AIRWAYS RECRUITMENT

Strive for Excellence with One of the World's Fastest Growing Airlines!

As one of the World's 5-star airline and fastest growing carriers, Qatar Airways is dedicated to excellence and continuous improvement. We apply this same philosophy towards our people where we provide diverse career focus, continual development and training.

Airport Services Agent (Full Time, MEL)

Representing the company in providing Qatar Airways renowned 5-star services to customers at the airport terminal, and helping create a stress free environment for customers whilst travelling. Support in ensuring total quality service and adhering to safety policy and security standards of the company.

We require a minimum of 2 year customer service experience in an airline / travel industry. IATA or airline Basic Tariff and ticketing knowledge will be an advantage.

Pricing Agent (Full Time, MEL)

The Pricing Agent is responsible for the evaluation and performance of comprehensive pricing analysis of online, interline and offline fare proposals from QR network and authorize competitive fares. The incumbent will identify opportunities based on sales feedback/special prorate agreement and introduce competitive fares for new destinations, as well as to provide maximum support to the Sales Force in order to achieve revenue targets.

We require a minimum of 2 years experience in an airline / travel industry. IATA or airline Basic Tariff and ticketing knowledge will be an advantage.

Applicants must have the right to live and work in Australia. Please send your detailed CV to employment@au.qatarairways.com by 5 Nov 2012. Only those candidates that have made the shortlist will be advised.



World's 5-star airline. qatarairways.com

Accommodation Updates

WELCOME to *Accommodation Updates*, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to accomupdates@traveldaily.com.au.



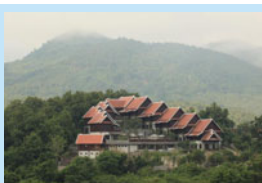
The recently rebranded **Novotel Sydney Parramatta** is receiving a total renovation of all rooms, with half due for completion this month and half by the end of May. All bathrooms will be re-done, with showers and vanities to be replaced. Soft furnishings and carpets will also be given a fresh look.



Aitutaki Lagoon Resort & Spa in the Cook Islands has completed an enhancement to bungalow roofing, along with interior refurbishment, repainting and new plumbing. Deluxe beachfront bungalows also saw bathrooms trebled in size, and the reception and lobby area was refreshed.



Fresh off an US\$18-million makeover, the **Outrigger Waikiki on the Beach** in Honolulu now delivers what the resort describes as a "renewed Hawaii vacation experience". All 524 rooms were renovated, with new carpets, bedding and artworks in each room. There's also a new oceanfront swimming pool.



Six new suites have been recently launched at the Silverneedle managed **Kiridara Luang Prabang** in Laos. Entitled the "Kiri Suites", the new abodes range in size from 57 to 70 square metres and offer generously sized terraces and garden courtyards. Inside the rooms, the rooms feature Laotian textiles and artworks that enhance the feel from authentic local décor.

Delta baggage change

DELTA Air Lines will enforce a new checked baggage policy from 15 Jan 2013 whereby pax with a 2nd ticket for travel on another carrier beyond the DL destination will need to recheck their bags.

Currently, Delta airport agents at the origin offer to check baggage through to the final destination on a courtesy basis, even if sold on a separate ticket.

The amendment means pax travelling on two tickets must collect luggage at the baggage claim destination of their first ticketed point.

The change does not apply to interline itineraries and will be adopted to ensure DL's policy "is consistent for all customers."

TICNSW praises Barry

A PLEDGE to offer discounted public transport ticketing options to international students by NSW Premier Barry O'Farrell has been welcomed by Tourism Industry Council NSW gm Andrew Jefferies.

Under the initiative, overseas students will be able to buy fares at up to 35% discount, with Jefferies congratulating the govt for giving students easier access to be able to explore Sydney.

KQ ups JNB services

KENYA Airways will increase frequencies between Nairobi and Johannesburg from 21 to 25 per week, following the acquisition of a new Embraer E190 aircraft.

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DXB double-digit jump

DUBAI International Airport has reported a 12.8% jump in pax traffic for Sep - the 7th double digit month of growth for 2012.

The result pushes year-to-date figures to over 42m passengers, up 13% compared to last year.

Travel Daily

First with the news

Wednesday 31st Oct 2012

Sydney shopaholics

A GLOBAL travel shopping poll ranking Asia-Pacific cities on their shopping appeal has ranked Sydney 6th out of 10 cities, with Hong Kong taking the top spot.

The survey was based on the appeal of a destination for shops, hotels, convenience, affordability, transport, climate and culture.

SCDL Facebook comp

SUNSHINE Coast Destination Ltd has launched a new Facebook photo competition to promote its new nature trail, which was opened to the public last week.

The trail takes in a number of natural attractions across the region - more details on the comp at www.bit.ly/naturecomp.

2016 debut for 3rd IST

A THIRD major international airport proposed for the Turkish city of Istanbul could be up and running by 2016, according to revealed plans for the facility.

The new airport would consist of five runways and be capable of handling 100m pax annually under its initial operating phase.

An additional stage opening in 2023 would boost capacity to 150m passengers per year.

Agents catch the bus to Hawaii

HAWAIIAN Airlines and Outrigger recently gave this group of agents from Flight Centre and Infinity Holidays in Adelaide an education in Hawaii with a difference.

Ditching the formal classroom, HA and Outrigger loaded the group onto a double-decker bus for an informative tour to hear the latest updates from both companies.

Enjoying a variety of Hawaiian pizzas, drinks, snacks and music, the group were briefed on the latest to do with Hawaiian's new routing to HNL through Brisbane & the new facilities & attractions available on the ground at Outrigger's range of properties.



Of particular interest to the group was the news that clients will be able to make it on to a late domestic connecting service to Adelaide on the same day as landing back in Brisbane.

The busload of agents are **pictured** prior to their tour around the streets of Adelaide.

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HOW TO ENTER

Browse unique.austria.info for more than 250 "Unique Experiences", pick your favourite 3 and tell us in 50 words or less why these make up your dream itinerary. Send your response to ANTOcomp@traveldaily.com.au



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Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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Our client is a global travel company with a reputation for quality and excellent service. They are seeking a highly experienced travel consultant to join their VIP team. You will be working on their very highest tier of clientele booking luxurious leisure travel worldwide. This role offers an excellent salary package of up to \$55k plus super, in addition excellent in addition to fantastic incentives. This is a full time, permanent role; however flexible shifts will give a great lifestyle change....

FANCY A BEACH BREAK? SOUTH PACIFIC SPECIALIST TRAVEL CONSULTANT SYDNEY CBD - SALARY PACKAGE OTE \$70K

Do you love the South Pacific? Are you a natural born seller? We are searching for travel professionals to join a well established agency in the CBD. You will be selling the South Pacific and mainland USA. No more face to face, excellent office environment, Monday to Friday with 1 Sunday a month. Excellent salary package plus incentives, day in lieu and a monthly RDO as well as amazing educationals. Make the move now and confirm your x-mas leave!

THE WINNING ROLE INBOUND TRAVEL SPECIALIST

MELBOURNE (INNER) - SALARY PACKAGE TO \$52K (OTE)
 One of the most luxurious wholesaler’s in Melbourne is seeking an inbound travel specialist to join their growing team. Working in an organisation that prides themselves on their five star service and expert travel professionals, you will be thrilled with the varied itineraries, not to mention the amazing educationals you will be whisked away on. Monday to Friday hours with a salary package and role to be proud of!

UNIQUE OPPORTUNITY EXISTS LEISURE TRAVEL CONSULTANT MELBOURNE (INNER STH) -SALARY PACKAGE TO \$60K+ OTE

Do not miss your opportunity to join an independent travel agency that is flying under the radar, winning corporate accounts from some of the major players in the market! This professional office is seeking a leisure travel consultant to service their long standing clients with specialised travel itineraries. Monday to Friday hours close to public transport and cafes. THIS IS A ROLE NOT TO BE MISSED!

MIX IT UP WITH CORPORATE, LEISURE & GROUPS RETAIL TRAVEL CONSULTANT

ADELAIDE (NORTH) - SALARY PACKAGE TO \$55K (DOE)
 Feel like you are not working to your full potential? Join an award winning Travel Company that can offer you variety in your day, not to mention a great salary. This travel company services corporate clients, leisure travellers and also packages together their own group touring packages which you can be actively involved in! Do not miss your chance to secure one of Adelaide’s rarest roles. Amadeus preferred.

CLOSEST ROLE TO AN IMPLANT CORPORATE CONSULTANT PERTH (SOUTH) – SALARY PACKAGE TO \$70K (OTE)

Are you a competent corporate travel consultant that doesn’t seem to be getting the recognition they deserve? This national travel company is searching for Perth’s top corporate consultant to join their busy team. Working onsite, you will enjoy this unique working environment, together with one of the highest salary packages in the market. You will also have access to overseas rewards, educationals & other discounts!

JOIN THE HIGH FLYERS HIGH END LUXURY TRAVEL CONSULTANT BRISBANE INNER SUBURBS – SALARY PACKAGE TO \$47K PKG

Here is your chance to jump into one of Brisbane’s most exclusive agency. This team is amongst the best in the biz with most consultants having over 15 years industry experience. They pride themselves on providing an exceptional level of service and tailoring intricate itineraries for their clients. Enjoy a recently refurbished office whilst working rare Mon –Fri hours and having the security of a set salary pkg. Don’t miss your chance to join this team, apply today.

SAIL INTO 2013 AS A CRUISE SPECIALIST CRUISE WHOLESALE CONSULTANT BRISBANE CBD – SALARY PACKAGE \$50K OTE

Why not use your strong cruise knowledge and fantastic sales ability in a new role. Based in CBD you will enjoy every minute working within this dynamic team. Handling only phone and email enquires you’ll love escaping face to face consulting and time wasters. A foot in the door of this company will see your travel career flourish. You’ll also enjoy at least one free cruise a year and earn sensational \$\$ and bonuses. All you need is min 18 months travel consulting.



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AUSTRALIA WIDE – NAME YOUR HOURLY RATE

If you are looking for a change of pace & a job that fits in with your busy lifestyle then now is the time to register for temp work and reap the rewards of temping! Temping offers you flexible hours, various locations, diverse roles that broaden your exposure in the travel industry, it keeps your skills current & has some of the most competitive hourly rates on the market.... If you have a min 12 months retail experience, knowledge of a GDS and excellent customer service skills then you need to register for temp work today & enjoy the benefits of temping!

TAKE THE HELM

WHOLESALE TEAM LEADER

SYDNEY – MANAGEMENT HOURLY RATE

Are you talented travel team leader in-between jobs? Not ready to commit to a full time gig? Then here's the chance to use your supervisory skills whilst still earning a bucket load of cash. This leading wholesale company is looking for an experienced Team leader to fulfill a 6 month contract. Leading this established team, you will enjoy nurturing, developing and training your staff. Excellent hourly rate, plus the potential to go full time. What are you waiting for?

CALLING ALL CALYPSO LOADERS! - TEMP ROLE 3 MONTH TEMP ROLE - MUST HAVE CALYPSO INNER SYDNEY SUBURB - GREAT HOURLY RATE \$\$\$\$

Our client is recruiting for 3 product loaders for a special travel related project starting ASAP for approx. 3 months. The role is Monday to Friday however there is total flexibility with working hours and also days. You must have Calypso to be considered for this role as minimal training will be provided and you will be required to hit the ground running. You will be loading using Calypso on a daily basis, both land and air. There could even be a permanent opportunity for the right person if both parties desire. Great hourly rate on offer.

LIVE LIFE IN THE FAST LANE RETAIL TRAVEL CONSULTANT

PERTH (INNER) – HOURLY RATE \$22.00 - \$25.00 PH

If you are super skilled at multi tasking & looking for a challenge where no one day is the same, then we have the role for you! Located in a very busy central Perth location, this agency is looking for an experienced consultant to jump straight in & get their hands dirty! Due to start beginning of Nov & run for approx 1 month, to be eligible for this role you need min 12 months retail experience, be Galileo proficient, have excellent customer services skills & an ability to adapt to a fast paced environment! Contact us today to apply!

ESCAPE THE FRONTLINE WHOLESALE TRAVEL TEMPS

BRISBANE CBD – UP TO \$25/HR + SUPER

Escape face to face consulting and jump behind the scenes assisting this leading wholesaler. We have a number of days popping up over the next few months for an experienced travel consultant with native calypso skills. You'll love handling all enquires via phone and email and experience what it's like to work for an industry leader. Temp to Perm opportunities may arise. If you have a min 12 months travel consulting experience, NATIVE CALYPSO skills and a positive attitude – call us.

A RARE EVENT

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We currently have a rare assignment working a large upcoming event in Brisbane. You'll be assisting in delegate registration, distribution of packs to delegates and general duties. This assignment is in January so you must be able to commit to working then now. Min 12months travel or events experience will be a must along with exceptional customer service skills. Assignments such as this are rare so don't delay, get in quick and apply today!

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Kristi Gomm

Sales Support Executive - Hotels

- ▶ Sydney North Shore location
- ▶ Asia Pacific portfolio
- ▶ \$45K - \$55K + super + inc DOE

Our client has a diverse range of properties in their portfolio throughout the Pacific region and recently expanding into the Asian market. Due to expansion, they have a position available for a confident and sales focused individual in their Sydney head office.

This role is suitable for someone wanting to make the move into sales and grow their career within hotels. Solid knowledge of the Hotel industry and key market segments is essential. Working in the sales support department you will be assisting a team of Sales Managers who are located throughout Australia. Key responsibilities include assistance with marketing campaigns, following up leads generated from various events and marketing campaigns, qualifying and pre-screening potential clients as well as sourcing new prospects. Strong sales focus & determination coupled with a confident phone manner are a must.

Call or [email](#) Kristi Gomm for more details

Travel Marketing Communications Executive

- ▶ A company that encourages your creativity & flair
- ▶ Melbourne - St Kilda location
- ▶ Salary to \$80K + super

A dynamic role in leisure travel marketing. Maintain & build the global brand within Australia. Support all Australian marketing projects, fostering future company growth.

Call or [email](#) Dana Peric for more details

Calypso Inventory Coordinator - TEMP

- ▶ 3 month temp assignment
- ▶ Monday to Friday, flexible hours
- ▶ Sydney CBD outskirts, excellent hourly rate

Use your Calypso skills in this temp role. You will be loading inventory, topping up inventory, producing inventory reports and managing inventory calendars & close outs.

Call or [email](#) Kelly Wellsmore for more details

Groups Operations Coordinator

- ▶ Global company
- ▶ Located on Sydney's Lower North Shore
- ▶ Salary \$43K + super + bonus

Quote, book and coordinate large groups to Europe and Asia, all land arrangements including accommodation, transfers, tours and attractions.

Call or [email](#) Kelly Wellsmore for more details

Business Development Executive

- ▶ Innovative travel tech solutions
- ▶ A market leader in their sector
- ▶ Salary to \$70K + super + generous incentives

Are you a technically minded sales hunter? As part of a national team you will be responsible for creating & driving growth in the Australian market. Focus on VIC, SA & WA.

Call or [email](#) Ben Carnegie for more details

Inbound Supervisor

- ▶ Domestic luxury products
- ▶ Melbourne location, well established team
- ▶ Salary from \$60K + super

Manage the day to day operations including some consulting. Australian domestic knowledge required. Portuguese or Latin American Spanish language skills would be an advantage.

Call or [email](#) Ben Carnegie for more details