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**Registration: [www.franceworkshop.com.au](http://www.franceworkshop.com.au)**

More information: Call Emilie at: (02) 9231 5243

E-mail: [emilie.hess@franceguide.com](mailto:emilie.hess@franceguide.com)

## FRENCH TRAVEL WORKSHOPS

Sydney: Tues, 11th Sept. 2012. Sofitel Wentworth 4-7 pm

Melbourne: Wed, 12th Sept. 2012. Sofitel Melbourne 4-7 pm

Perth: Fri, 14th Sept. 2012. Novotel Perth 10am-1pm

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# Travel Daily

First with the news

Tuesday 4th September 2012



JESSICA TSOLAKIS  
RECRUITMENT ASSOCIATE

CORPORATE TRAVEL  
CONSULTANTS

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ISSN 1834-3058

## Agents to get bubbly

**CHAMPAGNE** will be flowing freely at next week's French Travel Workshops, which will take place in Sydney (Tue 11 Sep), Melbourne (Wed 12 Sep) and Perth (Fri 14 Sep).

Exhibitors from across France will showcase their products at the gala events, for which travel agents are invited to register at [www.franceworkshop.com.au](http://www.franceworkshop.com.au).

See the special front full page of **TD** today for more details.

## Jul arrivals, departures slow

**AUSTRALIAN** Bureau of Statistics figures released this morning show a small decline in Jul arrivals, while short term resident departures also dropped slightly during the month.

Both inbound and outbound figures are up on a year ago, with short-term arrivals 2.4% higher than Jul 2011 while departures still are 4.9% above last year.

There were 500,700 short-term arrivals in Jul, while 689,600 Australian residents took a trip overseas during the month.

Year-on-year the fastest growing inbound market was China, up 13.9%, followed by Singapore at 9.3%, while declining markets included Korea, down 6.1%,

followed by the UK, 5.9% lower.

The fastest growing market for outbound travel was Thailand, which is up 15.7% over the last 12 months and is now Australia's fourth most popular destination after New Zealand, Indonesia and the USA.

Growth was also seen for travel to Malaysia (up 9.3%), China (up 8.6%), Singapore (up 6.8%) and Vietnam (up 4.9%).

Outbound travel declined to the UK (down 4.5%), New Zealand (down 1.8%) and Fiji (down 1.5%).

## New Cruise Horizons

**NEW** Horizons Holidays has today announced a major expansion of its cruise offerings, with the addition of Asian, Middle Eastern, Mediterranean and Scandinavian cruising to its extensive product range.

MD Chris Evans said the Travel Corporation-owned wholesaler was responding to a more than doubling of its cruise sales this year, with the offerings including Star Cruises, MSC, Holland America, Classic International Cruises, Norwegian Cruise Line, Costa, Royal Caribbean, Azamara and Celebrity Cruises.

Further cruise lines will be rolled out moving forward, he said.

The most popular product is Star Cruises, and the addition of Classic International Cruises will allow the Perth-based wholesaler to offer shorter itineraries cruising between Bali and Fremantle.

New Horizons has also expanded its team with two dedicated cruise consultants on hand to help agents with bookings.

More info 1300 30 22 30.

## SCDL appointments

**SUNSHINE** Coast Destination Limited is hoping to capitalise on the new direct flights to the Sunshine Coast from Auckland with the appointment of Kate Wright (nee Strange) as part-time Auckland-based representative.

The move follows last week's appointment of Jan Foletta as its new Trade and International Manager (**TD** Thu), taking the place of Gemma O'Brien who is taking a year's maternity leave.

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## Nine pages of news!

**Travel Daily** today has nine pages of news including a page of photos from **Rail Plus**, a front full page promoting the **French Travel Workshops** plus full pages of jobs from: (**click**)

- TMS Asia Pacific jobs
- AA Appointments jobs
- Travel Trade Recruitment

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# Travel Daily

First with the news

Tuesday 4th September 2012

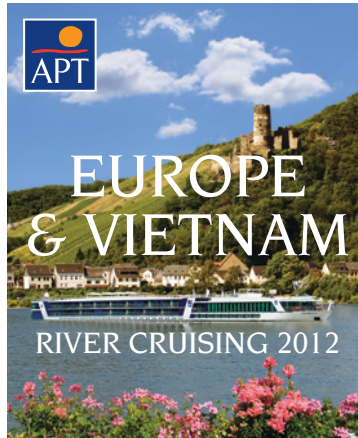


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## FC to offer 'rich itineraries'

**FLIGHT** Centre has unveiled new "content-rich customer itineraries" which will shortly be offered to its clients as part of holiday quotations.

The personalised itineraries will provide destination information and tips alongside proposed flights, plus customised recommendations for transfers, accommodation, tours and things to do while on the trip.

An investor roadshow being conducted by senior Flight Centre staff this week details the enhanced offering, expanding on information released last week at the firm's results announcement.

The presentation also details the "future vision" for Flight Centre's plans over the next five years, with expectation that by then 700-900 new shops and businesses are likely to open.

More than half of Flight Centre's shops will be located outside Australia by 2017, but Australia, the UK and USA will continue as the company's "big three".

Corporate travel will represent half of Flight Centre's global sales within five years, and while travel (leisure, corporate and wholesale) will continue to be the firm's core business, this will be backed by a stable of travel-related businesses such as Back-Roads Touring, Gap Year and Travel Money.

Vertical integration will continue to be a key focus, including the ability to "capitalise on sales

opportunities 'at destination'".

However, the company is "not likely to own airlines or resorts," according to md Graham Turner.

**MEANWHILE**, a new look [flightcentre.com.au](http://flightcentre.com.au) website will be launched this week, offering flights to over 2,700 global destinations, 100,000 global hotels, 30,000 cruise itineraries, 4,000 coach and tour options and rental cars at over 8,000 locations across the world.

The company said the website would complement its "expert human search engines".

### IASC applications

**QANTAS** and Virgin Australia have both lodged applications with the International Air Services Commission to renew a series of existing determinations which are set to expire this year.

Virgin's renewal request includes routes to the Cook Islands, Fiji, Papua New Guinea, Indonesia, Vanuatu and Tonga.

Qantas is asking for renewal of allocations for Germany, Thailand, the Philippines, Japan, Indonesia and Italy, and interestingly the QF application seeks to add variations which would allow the capacity to be used by any wholly-owned subsidiary for the Germany and Philippines routes.

The IASC is seeking other applications for the capacity, with a deadline of 18 Sep 2012.

### AKL to Antarctica

**ANTARCTIC** Sightseeing Flights has announced its first ever day tour from New Zealand, which will take 364 passengers across Antarctica using a chartered QF Boeing 747-400ER on Sun 03 Feb. See [antarcticaflights.co.nz](http://antarcticaflights.co.nz).

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Economy from \$679\* return pp plus taxes.

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CLICK HERE for further details



## Travel Smarter

Brought to you by SureSave.

### USA: the bad 'hoods

America has a reputation for crime and does have some bad cities. Most are places no tourist would touch with a 10-foot pole simply because there's nothing to see. However, even in a safer city, taking a wrong turn can land you in trouble-town.

You will find a long list of areas to avoid on SureSave.net.au and you can download the PDF to share with your customers, but here are a couple of examples.

**Las Vegas.** The most popular part of the Strip is safe, but it does get a bit seedy after dark north of Sahara.

**Los Angeles.** This city has a gang and drug crime problem, but not in areas where tourists visit. Avoid South Central LA, East Hollywood, Downtown, Westlake/MacArthur Park, Mid City, Highland Park and Lincoln Heights.

**New Orleans.** Stick to the busy parts of the French Quarter. Avoid going north of Rampart Street into Tremé, or crossing the canal into the Lower Ninth.

**New York City.** Don't take a short cut through Central Park after dark and keep your hand on your wallet on the subway.

**San Francisco.** The Tenderloin district is the hang out of drug dealers, prostitutes and the homeless, but also scores of trendy bars and restaurants.

The general rule in any major U.S. city is to know where you are going before you set out for the day. Don't "wing it" and risk getting lost in some of the unsafe sections.

SURESAVE

## World's first online RTW e-ticket

VETERAN travel consultant Lyn Rowlands of JBR Travel in Pakenham, Vic now holds a world record, after being the first agent to ever issue an online round-the-world e-ticket.

Air Tickets quietly debuted the new option at 10pm on 21 Aug, with the only indicator being a red-highlighted RTW option in the Smart Tickets Online booking screen.

The very next day Rowlands issued a Business Class Global Explorer ticket.

Rowlands told **TD** she had manually calculated the fare and clicked on the RTW option out of



curiosity, and the system immediately checked and corrected some calculations and updated the tax as well.

"It was just so easy and only took about a minute to issue the ticket," she said.

Air Tickets business systems manager, Diana Mufic, said the system enables a RTW or Circle ticket to be issued in "less than 80 seconds," and will even suggest cheaper fares if they're available.

"Any changes that need to be made will be automatically highlighted so the agent can correct and rebook seamlessly".

Until the end of Nov, Air Tickets is offering all travel agents the chance to win back the cost of their RTW or Circle Trip fares by issuing them online.

**Pictured above** celebrating the first online RTW e-ticket are Vlado Ristevski, Air Tickets state mgr Vic/Tas with Jane Robinson and Rhonda Hind from JBR Travel (Lyn Rowlands was away).

### Indian buyers in Oz

A GROUP of India's top travel wholesalers of Australian holidays arrived in Melbourne yesterday as part of the India Mega Famil and Workshop coordinated by Tourism Australia.

The group has experienced Victorian tourism attractions such as Mt Buller, the Yarra Valley, Phillip Island, the Mornington Peninsula and the Great Ocean Road, with tourism minister Martin Ferguson saying the event would help sell Australia to a market which could comprise 300,000 visitors by 2020.

"India is a strong emerging market for our tourism industry," he said, with the mega famil and workshops allowing delegates to form strong business relationships with Australian sellers, including some from WA and the NT which are attending for the first time this year.

The group has already experienced Sydney, the Hunter Valley, the Gold Coast, Perth and Fremantle, with visits planned for the Whitsundays, Cairns, the Great Barrier Reef, Adelaide, the Barossa Valley and Kangaroo Is.



## Window Seat

CRUISING giant Carnival is finding itself facing a lawsuit from a passenger claiming damages for burns to his feet suffered during one of the line's signature "hairy chest contests".

Kurt Gies, the plaintiff, seeks damages for medical expenses, pain and mental anguish for his injuries, sustained while dancing around the sunny pooldeck as a participant in one of the contests.

Gies lawyer insists his client got a severe infection from the burns, with insufficient treatment provided by the liner, which countered by saying there is no record of the victim visiting its medical centre for the duration of the voyage.

### BREAKFAST of champions!

The Holiday Inn Express hotel in Stony Brook, New York probably took the term "Hair of the dog" a tad too far, serving up alcohol-flavoured waffles, free to all guests who would like them as part of celebrations for "National Waffle Day".

On the flip side, American liquor importer Star Industries has turned it around and created "waffle-flavoured vodka".

The hotel's gm said he was happy to serve the alcohol flavoured waffles alongside the waffle flavoured vodka to guests over 21 years of age, but only if they were consumed in the bar.

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# Chiva-Som comes to Sydney



**THE** owner of Thailand's "Haven of Life" Chiva-Som, Khun Krip Rojanastien, made his first visit to Australia in an official capacity last week, visiting travel agents along with the company's local representative, Travel The World.

Khun Krip succeeded his late father as Chiva-Som chairman in 2007 after a career as a longtime executive with Bangkok Bank.

Australia is a key market for the luxury health and wellness retreat which combines international standards with Thai hospitality, delivering personal holistic non-regimented programs to provide a "total lifestyle transformation".

Chiva-Som attracts clientele from around the globe, and a high rate of repeat patronage

attests to its popularity.

The resort, located in the seaside village of Hua Hin, has a range of luxury rooms and suites (and suites come with butler service) along with a large number of treatment rooms.

Popular programs include the 'Taste of Chiva-Som,' but a personal consultation on arrival sees every guest treated as an individual and "prescribed" a personalised regime to help meet their goals.

**Pictured** above at the Bondi Icebergs club are, from left, Chiva-Som's Juthamart Lipikornsukthaweekul; Chiva-Som head Khun Krip Rojanastien; and Travel The World md Andrew Millmore - see [chiva-som.com](http://chiva-som.com).

Tuesday 4th Sep 2012

## JQ IT for expansion

**JETSTAR** has signed a multi-million dollar deal with Melbourne based IT firm Lincom Solutions to provide desktop support services for its new startups Jetstar Japan and Jetstar Hong Kong.

The multi-year pact involves Indian outsourcing giant Mahindra Satyam which had been selected by Lincom on Jetstar's behalf.

According to Jetstar's chief information officer, Stephen Tame, the group had "started looking at some of our key suppliers" to help them "adopt sourcing strategies of their own to deliver additional agility, scalability and cost returns into their business".

## AIME earlybirds

**THE** organisers of next year's Asia-Pacific Incentives & Meetings Expo have released an earlybird rate offering 10% off Hosted Buyer applications lodged before 26 Oct this year.

AIME 2012 will take place 26-27 Feb at the Melbourne Convention and Exhibition Centre - more details at [www.aime.com.au](http://www.aime.com.au).

## CONGRATULATIONS

**Jan Alexander**  
from *Travelscene Belrose*  
Jan is the top point scorer for Round 26 of *Travel Daily's* NRL industry footy tipping competition and has won an NRL jersey for the team of her choice, courtesy of **inPlace Recruitment**.



## Major Prize Sponsors

**1st Prize:** 4-night holiday to Dubai, courtesy of **Emirates** and **Holiday Inn**



**2nd Prize:** 5-night holiday to Vanuatu, courtesy of **Air Vanuatu** & **The Grand Hotel and Casino Vanuatu**



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To book your tickets or for more information, please refer to your GDS or call 1300 340 600.





# Money

**WELCOME** to *Money Talk*, TD's Tue feature on what the Australian dollar is doing.

**\$1AUD = US1.021**

**WHILE** it isn't quite doom and gloom for the Australian dollar, things are not looking too crash hot at the moment, as the AUD hit a 5-week low against the US overnight on the back of the largest reduction in Aussie retail sales in nearly two years.

The local currency has been on a bit of a downward slide since BHP Billiton confirmed it was shelving its multi-billion Olympic Dam mine expansion project.

The dollar is also down against the Euro, declining 6% in 3 weeks.

Today the market is waiting for the Reserve Bank's monthly interest rate decision, which is widely expected to leave the cash rate unchanged at 3.5%.

*Wholesale rates this morning:*

US	\$1.021
UK	£0.643
NZ	\$1.274
Euro	€0.811
Japan	¥79.95
Hong Kong	\$ .74
China	¥6.26
South Africa	R8.52
Canada	\$1.00
Crude oil	US\$96.85

# Travel Daily

First with the news

Tuesday 4th Sep 2012

## Hotel prices rise

**A GLOBAL** survey conducted by Hotels.com has revealed that prices have increased across all regions of the world, for the first time in five years.

According to the latest Hotel Price Index the increase has come despite US and European political and economic instability.

Prices in the Pacific rose 6% in the first six months of 2012, well above the global average of 4%.

## Les Cox to Albatross

**FORMER** AAT Kings md Les Cox has taken a role as Vic Sales Executive for Albatross Tours.

Albatross has "expanded its flock" to better service the needs of travel agents, with new appointments also including NSW sales staff Cheree Farrell (north of Sydney) and Sonia Lupish (south).

## VA fuel surcharge up

**VIRGIN** Australia has increased its fuel surcharge on flights between Australia and the USA by \$30 per sector.

# Why the long face, Michael?

**ENTRIES** for our Cosmos competition are continuing to roll in, with people across the industry sending in pics of themselves with celebrities.

**TD** wanted to particularly salute the effort of Michael Stribling from New Horizons Holidays, who visited Channel 7 *Sunrise* presenters Kochie and Mel during a recent trip to Sydney.

But it wasn't any ordinary encounter: Stribling dressed up in a horse-head mask and stood in the background of the show's set so that he could be seen through the window during various segments - directed into position by his girlfriend who was radioing instructions as she watched.

The morning came to a climax when David Koch and Melissa Doyle came outside the studio to do their final piece-to-camera and sign off - and Michael skilfully wedged in between them.

"Live on breakfast television, Kochie turns to me and says 'why the long face, mate?'" Michael said - with the classic moment being captured in the pic above.



But there's more - the equine antics were captured on video and can be viewed by clicking on the **TDTV** logo (right) or at [traveldaily.com.au/videos](http://traveldaily.com.au/videos).



The competition is being promoted on the **Travel Daily**, **Cruise Weekly** and **Business Events News** websites, with a major prize of a trip for two along Route 66 including flights ex Australia courtesy of Cosmos.

There are just ten days to enter the competition, with celebrities featured so far also including Will Smith, Hugh Jackman, Mel B, Jules Lund, Rove McManus, Russell Crowe and Darren Percival - [traveldaily.com.au/competitions](http://traveldaily.com.au/competitions).

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\*Price is per person twin share based on adult prices and are subject to availability. Queensland Rail Travel reserves the right to make changes without notice. Valid for sale 1 Aug-30 Sep 2012. For travel 7 Oct-16 Dec 2012 unless otherwise specified. Block out periods 28 Oct-31 Oct 2012. Peak periods may apply. Minimum of two people required for tour to operate. Meal voucher is valid at Harry's Restaurant at the Longreach Motor Inn and is valid from 7 Oct-16 Dec 2012. Flight included is one-way ex Sydney, Melbourne or Adelaide to Brisbane based on wholesale economy seat. Passengers departing Brisbane do not include a flight in the holiday package. Queensland Rail Limited ABN 71 132 181 090 Travel Agent Lic. No.QLD 327 4957



## UK credit crackdown

**AIRLINES** and other companies in the UK will no longer be able to profit from processing credit card payments under a new govt ruling to take effect from Jan, with charges for all payments to be made clear at time of booking.

## PAL direct to Toronto

**PHILIPPINE** Airlines has flagged plans to commence flights to the Canadian city of Toronto by 30 Nov, its president Ramon Ang said. Plans are for a thrice-weekly operation to be run on alternate days to an amended schedule for its Manila to Vancouver route, which is currently 4 times weekly.

## AF restructure plans

**AIR** France has announced a radical restructure which will see it combine the operations of three of its subsidiary and partner airlines into a single regional hub.

Under the plan, regional carriers Brit Air, Regional and French partner airline Airlinair will all be combined into a single operation, under a new brand to be named and introduced in Jan, under which services are slated to commence by Apr next year.

The changes are being undertaken as part of significant cost-cutting measures, with the new regional carrier to be highly adaptable to market changes and more competitive in the business and leisure travel markets.

Through the changes, AF plans to cut efficiencies by 20%, aircraft numbers by seven and flight crew by 64, with AF saying they will not need to resort to redundancies in order to achieve.

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The successful candidate is ambitious, target driven, able to maximize commercial success, surpass allocated targets in his/her area of responsibility and create maximum awareness of Qatar Airways products and services.

We require 3 or more years of professional sales experience, preferably in the airline industry, with proven knowledge of MS Office application, negotiation and presentation skills. GDS system and ticketing skills will be an advantage.

### Admin Assistant (PER based)

Representing the Perth office, the Administration Assistant is responsible for assisting the station in the day-to-day admin functions while promoting high standards of corporate values through correspondence, telephone and personal contact.

The candidate must have the ability to interpret a variety of instructions, maintain confidentiality and make independent judgments/decisions in absence of supervision.

We require a minimum of 2 year experience in an administrative role with excellent spoken and written English skills. Certificate in computer applications and administration services is preferred. Industry knowledge in reservations will be an advantage.

### Reservations and Ticketing Agents (PER based)

The successful candidate is responsible to sell and serve customers professionally through telephone contact or in person. Exceed customer expectation, generate revenue, and deliver Qatar Airways renowned 5-star service.

We require a minimum of 2 or more years customer service experience in an airline / travel industry/ hospitality organization. IATA or airline basic tariff and pricing course as well as experience with Amadeus will be an advantage.

**Applicants must have the right to live and work in Australia.**

**Please send your detailed CV to [employment@au.qatarairways.com](mailto:employment@au.qatarairways.com) by 10 Sep 2012. Only those candidates that have made the shortlist will be advised.**



World's 5-star airline. [qatarairways.com](http://qatarairways.com)

## AFTA UPDATE

The latest insights from AFTA's Chief Executive, Jayson Westbury



**SPRING** is upon us and the travel industry prepares itself for what we hope will be a busy booking season.

With the likely news that interest rates will be held and signals that more rate drops are in the wind and the Australian Consumer Confidence at its highest since February of this year, the settings look good. Not to mention the fact that the Australian Dollar remains high, providing a further incentive for Aussies to book overseas holidays.

If you gazed into the crystal ball you would have to think that we have lots to be positive about and provided that everyone keeps everything crossed, we should be in for a strong selling season.

Today is the day that we think "*glass half full*". What do we have to lose by being positive as we look forward to the many great things that will happen in the last two quarters of 2012?

Many of you would now be planning your trips to your annual conferences and there is no doubt that this year, 2012 is set to provide some amazing conferencing for travel agents. I will once again be attending the lion's share of the conferences over the coming months and am very much looking forward to talking with and seeing many great travel agents who I have come to know very well.

There is a great deal to talk about of course with the details of the consumer protection review coming to a close, new initiatives in the education space, the unfortunate airline and tour operator collapses this year and some great battles that AFTA has been in the thick of over the past year. As I say, much to talk about.

So, all the best to everyone in the travel industry for the spring selling season and I hope that I will get to say hello at one of the many travel industry conferences set to take place between now and the end of the year.



## Australia's new gold water sport



**RECREATIONAL** yacht charter operator SunSail showed their relaxed style of cruising also works in competitive racing, as Team SunSail recently won its classifications at the Audi Hamilton Island Race Week.

The company, who also operate watersports clubs, flotilla holidays and corporate yachting events, celebrated by hosting a sausage sizzle event for the successful boats, surprising the participants with a special visit by London Olympic Gold Medal winning sailors Malcolm Page and Mathew Belcher.

With Page's retirement from competition coming following the successful efforts at London 2012, SunSail's head of distribution, Mark Windsor, took the opportunity to announce the continued sponsorship of Belcher and his new partner as they head to Rio De Janeiro to defend their titles at the 2016 Olympic Games.

"We hope that we shall also be able to work with Malcolm Page in his new role in the sailing world," Windsor declared.

Page and Belcher are **pictured** above with the crew from Team SunSail following the day's racing.

# ADL gets Tiger back in time for holidays

TIGER Airways has confirmed it will relaunch services to Adelaide from Nov this year.

The low-cost carrier, which pulled out of the route about two years ago due to weak demand, will operate twice-daily flights from Melbourne's Tullamarine Airport initially, while it assesses the viability of other ports to ADL.

The resumption comes almost a year after flight timetables first

reappeared on Tiger's website (TD 15 Sep 11) and follows the recent settlement of its long-running monetary dispute with the South Australian Government, with SA agreeing to a \$1.4m payment to resolve the issue.

"Tiger Airways is continuing with its Australian expansion as planned and our return to Adelaide is an important milestone on this journey," Tiger Australia ceo Andrew David said.

Adelaide Airport md Mark Young welcomed the carrier back, saying the resumption of flights will further boost choices available to SA consumers.

"It reflects the ongoing growth of Adelaide Airport's business across our domestic and int'l sectors, as well as confidence in the strength of the South Australian economy," Young said.

The twice daily flights will add 5,000 seats weekly between Melbourne and Adelaide and will create 20 new jobs at ADL in ground handling positions.

## EK specials seats to NZ

EMIRATES is offering special sale fares to New Zealand, starting at \$385 return to Christchurch and Business Class return to Auckland from \$1406.

Seats are on sale until 10 Sep and valid for travel until 06 Dec, but blacked out from 20 Sep - 01 Oct.

## New Cebu int'l ports

FILIPINO low-cost carrier Cebu Pacific Air has added two new ports to its international network in Hong Kong and Kuala Lumpur, with services to begin from Dec.

Tuesday 4th Sep 2012

## AKL's Kiwi campaign

AUCKLAND Tourism has kicked off a new domestic campaign encouraging New Zealanders to holiday in their national capital.

The campaign, aligned with the city's 10-year Visitors Plan which is aiming to boost domestic tourism to a NZ\$2bn annual spend by 2021, will target visitors from Waikato, Northland, Bay of Plenty, Wellington & Canterbury.

## Thailand's new Siam

SUKOSOL Hotels in Thailand has officially opened its newest brand in The Siam, with the all-suite property including Bangkok's first open air pool villas in the city.

## Crown change starts

CROWN will from today take over naming rights for the former Burswood complex in Perth, along with all associated theatres and convention centres.

## HONG KONG RIDDLE COMPETITION

This week TD is giving one lucky reader the chance to win a different Hong Kong themed prize every day, courtesy of the Hong Kong Tourism Board (HKTB).

To celebrate Hong Kong Wine & Dine Month, HKTB will be sharing a daily dining riddle. Today, the 1st person to enter & answer correctly wins a T2 gift pack, including tea and a teapot.



**CLUE: From Irish pubs to Italian joints, K \_\_\_\_\_ T \_\_\_\_\_ does not disappoint.**

Email your answer to [HKcomp@traveldaily.com.au](mailto:HKcomp@traveldaily.com.au)

Today's hints! Answer starts with 'K' & visit [www.discoverhongkong.com/au/dine-drink/where-to-go/dine-and-drink-districts/index.jsp](http://www.discoverhongkong.com/au/dine-drink/where-to-go/dine-and-drink-districts/index.jsp)

Congratulations to yesterday's lucky winner, Della Han from Flight Centre.



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## Full Time Travel Consultant Crows Nest

Keith Prowse is seeking two full time travel consultants to join our Crows Nest office.

### The successful candidate will have:

- a passion for sport and entertainment
- at least two years experience in the travel industry
- a strong customer service focus
- a drive to exceed sales targets

Join a fantastic team environment where accountability is expected and performance is rewarded. The salary on offer is commensurate with experience.

To apply, please email your resume to [info@keithprowse.com.au](mailto:info@keithprowse.com.au)

## Business Development Manager, VICTORIA



DriveAway Holidays, Australia's leading car rental wholesaler, is looking for a highly motivated & experienced Business Development Manager to service our Victorian travel agencies on a full time basis.

### We require a BDM that is:

- An individual who has a clear understanding of the AU Travel Industry
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- An individual with the ability to work autonomously and is very self-motivated

### Essential requirements:

- Minimum 2 years travel agent and/or BDM experience
- Excellent verbal and written communication skills
- Own reliable vehicle

### We offer you:

- A rewarding position that offers the chance to manage a substantial territory and provides you with the responsibility you deserve
- Competitive salary package
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- Full training, ongoing support and development

If you are an experienced, enthusiastic travel agent or BDM looking for a permanent full time position representing Australia's number one car rental wholesaler, apply now!

Please forward a cover letter and your resume by 14 September 2012 to [HRSydney@driveaway.com.au](mailto:HRSydney@driveaway.com.au)



# 2012 Rail Experts graduate with flying colours

Tuesday 4th Sep 2012

**BRONWEN** Irimichi from Flight Centre Sherwood in Queensland has won a dream trip to Europe flying Emirates after graduating top of the class in the 2012 'Rail Expert and French Specialist Program'.

A total of 35 travel agents took part in the annual Rail Plus training program - co-sponsored for the first time by French Travel Connection and Atout France - with each graduate completing eight training modules in eight weeks.

Four of the top agents - Alice Vasovic, HWT Weston; Liz Moir, Phil Hoffmann Travel Semaphore, Anna Powell, MTA Travel, and Lisa Robertson from Flight Centre Devonport, will now take part in an

**BELOW:** It was Champagne all round for Victorian graduates, in the back row from left, Emily Brewer, HWT South Yarra; Jessica Halliday, Rail Plus; Camilla MacInnes, French Travel Connection; Sandrine Bonneau; Corporate Travel Management; Krystal McCallum, Gippsland Travel; Linda Costantini, Emirates; Jan Lyons, Platinum Travel Corporation and Ingrid Kocijan from Rail Plus.

Front Row: Kirsty Blows, Rail Plus and Laura Brogno from Travelrite International.

exclusive 'Rail Expert France Familiarisation Tour', scheduled for Nov.

All of this year's graduates were presented with a Eurail Global Pass, a certificate, and a personalised 'Rail Expert and French Specialist' trophy during graduation parties held in each state this month.



**ABOVE:** Queensland, simply the best - 2012 Rail Expert and French Specialist Dux Bronwen Irimichi from Flight Centre Sherwood, Brisbane.

**RIGHT:** South Australia has the smarts, and from back row from left is Kaya Russel, Jetset Travel Norwood; Kerri Hanisch, Phil Hoffmann Travel Norwood; Lisa Mundy, Jetset Travel Marion and Liz Moir, Phil Hoffmann Travel Semaphore.

Front row: Melanie Wynne, Phil Hoffmann Travel Glenelg; Greg McCallum, Rail Plus; Monica Romeo, Rail Plus and Brad McDonnell, French Travel Connection.

**BELOW:** Every successful train needs a conductor - Lisa James, Rail Europe and Jess Halliday, Rail Plus, whose hard work kept the 2012 program firmly on track.



**LEFT:** Simon Atherton, Holiday Planet; Emma Thomas, Emirates; Stephanie Rogers, Sorrento Quay Travel & Cruise, Pauline Walker, Rail Plus and Rebecca Robb, Globetrotter Corporate Travel.



**LEFT:** Sharing a French connection are Kellie Woodward, Reis & James Travel Associates; Jamie Scott, French Travel Connection and Coralie, French Travel Connection.



**ABOVE:** Stacey Daley, Andrew Jones Travel; Lisa Robertson, Flight Centre Devonport; Ingrid Kocijan, Rail Plus; Anna Bayley, Travel Managers and Briony Harris from Cruiseabout.

**rail plus**  
way to go!

**France**  
rendezvousenfrance.com



**FRENCH TRAVEL CONNECTION**



**THIS** lucky group of Aussie Magellan agents visited Scandinavia last week courtesy of Finnair and Nordic specialist wholesaler 50 Degrees North.

A highlight of the trip was a visit to Copenhagen where they enjoyed a 20 course degustation dinner in the private dining room of the world renowned Restaurant Noma - ranked the number one restaurant in the world for the last three years.

The dinner included deep fried

reindeer moss and dehydrated scallops with a squid ink sauce - all washed down with stunning matched wines.

**Pictured** above before the culinary experience are, from left: Keith Matthews, Ta Ta For Now Travel Perth; Leila Hay, 50 Degrees North; Claudia Crasnich, Figtree Travel NSW; Ruth Moon, Andrew Jones Travel Tas; Melinda Gregor, Gregor & Lewis Qld; Anna Powell, Finnair; and Martin Keating, BLT Qld.

**NOTICE OF WINDING UP ORDER AND APPOINTMENT OF LIQUIDATOR**

**EASY GO TRAVELLERS SERVICES PTY. LTD. (IN LIQUIDATION) ACN: 011 054 096 ("the company")**

On 7th August 2012 Mr. Glenn J. Franklin was appointed Liquidator of the company by an Order of the Supreme Court of Victoria.

Creditors are required to notify the Liquidator of their debts or claims against the company by submitting written particulars to the Liquidator's office. A Formal Proof of Debt may be obtained from the Liquidator's office.

G.J. FRANKLIN  
Liquidator  
Lawler Draper Dillon  
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MELBOURNE . 3000



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**WIN** a trip for two to South Africa

**Tick South Africa off your Bucket List!**

**During September, South African Tourism, South African Airways & Travel Daily are giving Travel Consultants the chance to win an incredible 7 day holiday for two.**

Including: economy airfares to Johannesburg, 2 nights city stay, 4 nights luxury safari lodge, transfers, tours & breakfast daily.

**PLUS** weekly draws: 2 bottles of South African wine....Check Travel Daily each week to see if you are the winner!



Is this on your SA Bucket List?

**TO ENTER**

Tell us in 25 words or less what is on your Bucket List in South Africa!

**Get creative and email your response to**

» [satcomp@traveldaily.com.au](mailto:satcomp@traveldaily.com.au)



Register for the South African Tourism Roadshow  
» [www.etouches.com/SARoadshow](http://www.etouches.com/SARoadshow)

[Click here for competition terms and conditions](#)



**Ibis Christchurch open**

**CHRISTCHURCH** has today marked a major milestone, with the official opening of the Ibis hotel, which is the first city centre property to relaunch since the Feb 2011 earthquake.

All 155 rooms and public areas have been renovated, with other remedial work including structural strengthening to meet the city's new building code.

The opening will play a crucial role in the revitalisation of Christchurch's tourism sector, employing up to 50 people, allowing easier access to the city centre and encouraging other businesses to reopen.

The Ibis is adjacent to the "pop up" shopping precinct, Re:START Mall in Cashel Street.

**P&O trio renovations**

**P&O CRUISES** in the UK will carry out a multi-million pound renovation and refurbishment program on three of its vessels over the next 18 months.

*Ventura, Oceania* and *Arcadia* will all receive 18 new single cabins, new soft furnishings, a new restaurant and new nightclub dancefloor.

**Joint hangar project**

**GRUPO Aeromexico** and Delta Air Lines have announced plans to construct a jointly operated heavy maintenance facility at Queretaro Airport.

The completed facility will allow for work to be carried out on up to seven aircraft simultaneously.

**Travel Daily** is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at [www.traveldaily.com.au](http://www.traveldaily.com.au).

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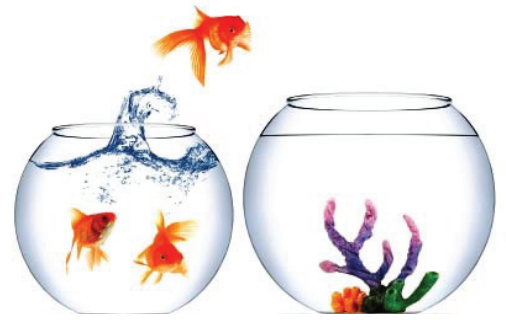
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Are you ready to kick those budget quotes to the curb? This high end leisure role will see you doing just that! Located close to the CBD this boutique office will see you booking luxury high end holidays for your repeat and referral clients. With no walk in traffic and Monday – Friday hours, why wouldn't you make the move? If you have a minimum of 5 years retail experience then this role could be yours. Call us today to find out more.

**BE A PART OF SOMETHING SPECIAL  
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This brand new corporate office located in Perth's CBD is looking for an experienced corporate consultant to join their growing team. Working on existing accounts you will work Monday – Friday hours and will have access to national support. Booking a mixture of domestic and international travel your days will be filled with variety and excitement. Be quick to snap up this rare role in Perth. Min 2 yrs exp required.

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With retail roles Galore in Melbourne there has never been a better time to make your move! We have various locations for you to choose from, with offices located in the West and the East we will be sure to have something to suit your needs! With high base wages and fantastic working hours on offer, you will kick yourself if you miss these opportunities! Make the move today and secure a high base salary.

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Here is your chance to join the cruising craze! This online cruise travel company is looking for motivated & well communicative travel consultant with strong cruise knowledge. Working in this vibrant & social team, you will be thrilled with the warehouse style environment, together with the fantastic working hours. To be considered you must have a min 18mths consulting skills & strong cruise knowledge.

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Following a very successful financial year, our Brisbane office is searching for a talented individual to join the Perms division. As part of our friendly team, you will be responsible for sourcing ideal candidates for our existing clients, business development and assisting our candidates in their career development. You will enjoy fantastic perks including an uncapped salary package, up to 5 weeks paid annual leave and amazing team rewards including a luxury Annual AA Conference. This is the ideal opportunity to use your travel industry knowledge, passion, strong sales ability and great customer service skills in a whole new career direction.

Want to know more? Contact our MD on 02 9231 6377 or send your CV to [apply@aaappointments.com.au](mailto:apply@aaappointments.com.au)



## Finding talent within the Australian Travel Industry

### Senior Travel Consultant

**Gold Coast - \$40-50K + Super + Bonus - Ref 3117A**

Do you have extensive travel industry experience with long haul, high end & luxury bookings? Yes, then this could be the role you have been waiting for. A niche travel agency in the Gold Coast looking for an experienced Senior Travel Consultant to join their friendly team. High end, repeat clientele are the focus here with lucrative bookings waiting to be made. Call me confidentially to discuss your next career move & this rare role in the Queensland travel market.

**For more information, please call Sarah on (02) 9113 7272 or click [APPLY](#)**

### Reservation Consultant

**Sydney - \$DOE + Super + Bonus - Ref 2256-NCR**

Our client is looking for an amazing reservations consultant to join their busy team! Located centrally in Sydney, you will be offering packages from around the world but with a strong focus on Europe, Asia and the USA. The ideal candidate will be sales focused and have amazing product knowledge. You will offer an amazing service and exceptional products, as well as meet and exceed expectations and set targets. Ideally you would have 18 months experience and a love what you do!

**For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)**

### International Travel Consultant - Junior

**Sydney - \$32-35K + Super - Ref 2265-NCR**

We are looking for an exceptional candidate! We need a junior Travel Consultant who has just finished studying travel and tourism and looking for their first big break! Work in a fun environment focusing on European hotels, tours and cruise. You must be able to speak Italian, have some travel industry experience and be able to offer exceptional customer service. This could be a full or part time role for the right person. Full work rights required.

**For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)**

### Leisure Travel Consultant

**Adelaide - Up to \$50K + Super + Incentives - Ref 196**

Want to work for an award-winning travel agency and be part of their successful team of Travel Consultants? Want to sell domestic and worldwide leisure travel, bringing your experience to this established, well-respected Travel Agency? This is the Travel Consultant role you've been looking for! Offering a competitive basic salary, along with incentives, commission and long term career development, this is a popular travel company you'll want to work for!

**For more information, please call Claire on (02) 9113 7272 or click [APPLY](#)**

### Ski Reservations Consultant

**Brisbane - \$35-40K + Super + Bonus - Ref 6334C**

Do you love skiing? Have you travel industry work experience? Want to pull these two passions together and excel in your career? Then this is the dream role for you. Selling international and domestic ski packages in both a retail and wholesale environment commission is waiting to be made with great earning potential in this role. Work with like minded people and put your expertise in this field to good use. For a confidential chat call me directly today.

**For more information, please call Sarah on (02) 9113 7272 or click [APPLY](#)**

### Corporate Travel Consultant

**Sydney - \$55K + Targets + Super - Ref 219**

This global corporate travel company are searching for a star to join their expanding team. Priding themselves with high levels of travel service they are looking for a Senior Corporate Consultant to join their busy and enthusiastic team. If you have 2 years International travel consulting experience and want to step away from a transactional role then look no further, this company will not only offer you a rewarding package but a fantastic career opportunity.

**For more information, please call Lisa on (02) 9113 7272 or click [APPLY](#)**

### Senior Travel Consultant

**South Melbourne - \$50K + Super + Targets - Ref 198**

Get more out of your Retail Agency career! This reputable and leading travel agency is looking for a Senior Travel Consultant to join their busy team. Located in South East Melbourne, you will book international and domestic travel for walk-in clients and offer outstanding customer service skills. The ideal consultant will have solid CRS skills, good fares experience and have excellent worldwide destination knowledge. You can expect a competitive salary and rewards.

**For more information, please call Lisa on (02) 9113 7272 or click [APPLY](#)**

### Bespoke Leisure & Corporate Consultant

**Perth - \$45-55K DOE + Super + Incentives - Ref 238**

Are you highly experienced in both leisure and corporate travel? If you pride yourself on exceptional customer service then this is the challenging and rewarding role you are looking for. This role is all about creating bespoke itineraries in leisure and business travel for your discerning clients. No two days the same you will be selling worldwide itineraries for a highly reputable company who will reward you with an excellent salary package!

**For more information, please call Claire on (02) 9113 7272 or click [APPLY](#)**



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