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Wednesday 5th September 2012

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Wollongong relaunch

TOURISM Wollongong last night officially became Destination Wollongong, with the city south of Sydney bringing its marketing activities under a single umbrella. The organisation will continue to be led by Greg Binskin, with Destination Wollongong to be in charge of tourism and city centre marketing, events, conferences, and visitor information centres. More in today's issue of **BEN** - see businesseventsnews.com.au.

Qantas cuts traffic details

QANTAS has reduced the detail provided in its monthly traffic and capacity statistics, saying that henceforth it will only provide "qualitative" yield info, in line with the practice of other airlines. The QF group yesterday released its figures for Jul, with recent domestic capacity increases impacting load factors which fell 4.3 points year-on-year to 77.7% for Qantas mainline operations. Jetstar domestic load factors were also 3.6 points lower at 80.9% - however the figures also reflect the fact that this time last year planes were fuller because of the Tiger Airways grounding. Qantas said group domestic yields were "lower than the prior period," while QF International saw "yield improvement" as a result of exiting major loss making routes such as Hong Kong-London

and Singapore-Mumbai. But that saw the international operation drop 8.5% in passenger numbers to 490,000. Jetstar International also saw a fractional decline in load factors, down 0.1 points to 77.5%. Overall Qantas Group pax numbers rose 1.4% to 4.13 million.

New APT sales chief

PAUL Yankson has been appointed to the newly created position of General Manager Sales Asia Pacific for APT. Yankson was previously Qantas regional gm for the UK, as well as having worked for other airlines including AA, BA, NZ and Ansett. APT ceo Chris Hall said Yankson's extensive experience would help the company expand distribution channels and achieve sales growth.



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Jetstar domestic load factors were also 3.6 points lower at 80.9% - however the figures also reflect the fact that this time last year planes were fuller because of the Tiger Airways grounding. Qantas said group domestic yields were "lower than the prior period," while QF International saw "yield improvement" as a result of exiting major loss making routes such as Hong Kong-London

Spending, nights up
STRONG growth from Asian markets helped offset declines in Australian visitation from the UK and Europe, according to the latest International Visitor Survey released today by Tourism Research Australia. Covering the year to 30 Jun, the figures show a 4% increase in international visitor nights, while total expenditure of \$18.3 billion was up 2% on the prior year. Tourism Australia md Andrew McEvoy said Asia contributed 47% of all the tourism dollars spent by visitors in the last year, with China up 9%, while there was also a recovery in spending from the US, up 7% year-on-year, and Japan, which rose 2%.

Another great issue

Travel Daily today has eight pages of news, plus full pages:

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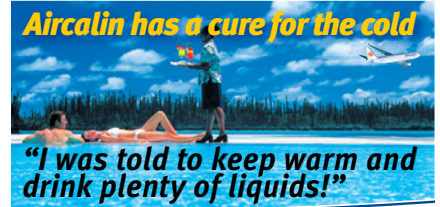
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LH hit by strike chaos

MORE than 200 Lufthansa flights have been cancelled out of Frankfurt today due to a major strike by cabin crew which has also affected services from Munich and Berlin.

High Speed Rail onto GDS

INTERLINE e-ticketing specialist Hahn Air has flagged a significant push to offer high speed rail products alongside its more than 250 airline partners, with the signing of its first ever non-air distribution agreement.

Effective immediately, agents across the globe can issue sectors on Austrian railway company WESTbahn via GDS on HR-169 e-documents in Amadeus, Apollo, Galileo and Worldspan.

Routes offered connect Vienna, Linz and Salzburg, with Hahn Air

executive vice president, Simon Riha, confirming further plans to offer "intermodal transportation".

"Many more high-speed train connections to GDS airline displays are to be introduced, providing travel agents with seamless booking processes and passengers with a smooth travel experience," he said.

The initial deal will also enable WESTbahn to be booked through various online travel agencies, with the rail operator's ceo Erich Forster saying the "unique collaboration is helping us gain truly global exposure".

WESTbahn trains travel from Vienna to Salzburg in under 3 hrs.

Martin off the Bench

BENCH International has named national marketing director Martin Edwards as the general manager of its Sydney office.

He'll oversee all of Bench's activities in Australia, reporting to Africa-based md Torben Rune.

Intrepid Oz program

INTREPID Travel has released its Australia and New Zealand program for 2013, with the addition of sailing in the Whitsunday Islands and trekking the Kokoda Track in PNG.

The Kokoda Track itinerary costs \$3775 for ten days, with a special departure scheduled to coincide with ANZAC day.

Other highlights include short break adventures in the Red Centre and NT, the Lake Eyre and the Outback tour and the three day Dreamtime Discovery.

A 10% discount is on offer for bookings made by 05 Oct for travel through to 31 Oct 2013 - see www.intrepidtravel.com.

QR global sale

QATAR Airways yesterday launched a three day global sale, offering savings to more than 100 destinations with significant availability for departures over a six month window between 10 Sep and 13 Mar 2013.

New destinations such as Zagreb, Belgrade, Warsaw and Chicago are also included in the sale, which is valid for flights ex both Melbourne and Perth.

See qatarairways.com/3-day-sale.

SAT marketer retires

SOUTH African Tourism has today announced the retirement Chief Marketing Officer, Roshene Singh, after a decade in the role.

She'll stay with the organisation until the end of the year while a replacement is sought.

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Consideration for Famil based on number of bookings made in September & October. Famil departure in late Nov / early Dec 12

Freestyle HOLIDAYS



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Sydney Monorail going

THE NSW government is inviting Registrations of Interest from organisations to undertake the removal of the Sydney Monorail.

Advertisements in today's *Financial Review* state that companies interested in purchasing the Monorail for future operations will need to partner with an "appropriately skilled company" to register their interest in undertaking the project - see tenders.nsw.gov.au.

'Get on board' urges Trafalgar

TRAVEL agents can significantly build their business by working to promote Trafalgar guided holidays, according to the company's global managing director, Gavin Tollman.

Tollman is in Australia this week to help launch the 2013 Trafalgar brochures, which include the Family Experiences, Cost saver and At Leisure programs in addition to the comprehensive 246-page main brochure.

He told *TD* the new programs are quite similar to last year, with Trafalgar continuing to emphasise its key "insider" positioning and focusing on service excellence which has produced outstanding feedback from clients.

"It's not just a cool marketing message - every single element of the brand has evolved," he said, with guests adopting new Trafalgar-created descriptors such as 'Travel Director,' 'Hidden Treasures' and 'Be My Guest'.

And agents across the world have benefited from working with Trafalgar, with Tollman claiming that "every single agency" which has actively marketed the brand and its offer of unique

experiences has grown its business year-on-year.

He said that to survive, travel agents must "continue to add value to the value cycle," and suggested that coach touring was a vital part of the product mix - hinting that those who focus only on cruise do so to their detriment.

Trafalgar's local team, headed by Matthew Cameron-Smith, have the tools to help agents build their yields no matter what their business model - whether it be direct mail or even "targeting past cruisers," Tollman added.

"The clients get it - now we want our trade partners to do the same...they must actively engage in the process," he said.

Initiatives for 2013 include "inspired holidays" which "play to the passion points" of clients such as gardening, history or cuisine, according to Cameron-Smith.

There are more 'Be my guest' experiences particularly in the UK and Italy, which as well as being very popular with guests, help to drive the sustainability of tourism in those regions.

More from Trafalgar on [p4](#).



Window Seat

IT'S that time of year again - the US public are being invited to vote in the 2012 America's Best Restroom Awards.

It's the 11th year that the highly coveted awards have been run, with the contenders including the "five-stall unisex restroom with chic style" at the Liberty Market in Gilbert, Arizona.

Other finalists are the Radisson Blu Aqua Hotel in Chicago where the toilet has a "flashy disco feel," as well as the Vanity Nightclub in Las Vegas where the mens room has fake reptile walls and flat screen TVs over the urinals, while for the ladies there are gold-plated taps, individual vanities with red velvet seating and a \$40,000 glass chandelier.

See www.bestrestroom.com.

THIS is a dazzling night's sleep.

Virgin Atlantic is promoting the roll-out of its improved inflight amenity kits by hiding five specially created eyemasks encrusted with red, white and blue Swarovski jewels among its economy class seats.

The eyemasks each took ten hours to make as each crystal was attached by hand, and are valued at nearly \$4000 each, were created by celebrity stylist Saima Anwar, known for making Katy Perry's crystal eyelashes.

The flights containing the souped-up specs will all depart from various airports tomorrow, although stylish sunglasses designs will feature on every pair of eyeshades in the new kits.

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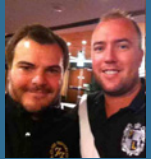
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Pictured is Rob Kirk, Harvey World Chatswood with Jack Black

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Kazakhstan update

THE Department of Foreign Affairs and Trade has reissued its travel advice for Kazakhstan, advising that the Australian Embassy in Moscow should be contacted in the case of travellers needing consular assistance.

The advice remains at the lowest level of 'exercise normal safety precautions' - smartraveller.gov.au.

Etihad PointsPay

AIRLINE loyalty points are a major step closer to becoming actual currency - with possible taxation implications - under a new system launched by a Swiss firm called PointsPay.

Initially in an exclusive partnership with Etihad, PointsPay is an Apple iPhone application which makes it easy for members of the Etihad Guest loyalty program to spend their miles.

PointsPay enables accumulated miles to be converted to currency, in the form of a "mobile wallet" virtual Mastercard or Visa credit card which can then be used for purchases at over 30 million merchants worldwide.

Once payment is completed unused balances are converted back into miles automatically before the virtual card expires.

It's currently exclusive to Etihad but the company says it plans to add more loyalty program partners over the coming months.

Etihad chief commercial officer, Peter Baumgartner, said the innovation "changes the face of how loyalty programs offer their members the ability to use their miles or points."

"It makes the Etihad Guest program the "most flexible and rewarding program in the industry," he said.

Getting the Trafalgar touch...

"**WE'VE** been successfully touching our guests, in ways which are moving them emotionally, so I know we are succeeding".

That's an upbeat summary from Trafalgar ceo Gavin Tollman, who's **pictured** right with Trafalgar Australia md Matthew Cameron-Smith in Sydney yesterday.

He said the new-look Trafalgar, which has dropped the "Tours"



moniker and also introduced terminology such as 'Guided Holidays' and 'Travel Directors', has seen a 20% increase in positive comments from pax.

The strong Australian dollar will also help agents to get the sale, with 2013 prices as much as 14% cheaper than in 2012 - and on top of that, Trafalgar has revamped its discount policy (**TD** Fri) so that clients can transparently see the advantage of booking early.

"The stars have aligned for Australian travellers in 2013," he said, creating great opportunities for agents to capitalise.

Early indications are good, with an excellent take-up of pre-release product and an "outstanding" response to Trafalgar's Christmas programs.

Trafalgar gets social

SOCIAL media is a key part of the marketing mix for Trafalgar, with global md Gavin Tollman saying the company had led the way in the new online world.

He said Trafalgar was actively engaged in Facebook and Twitter, with more than 24,000 Facebook fans who regularly interact and share their holiday experiences.

User-generated content is a key way that Trafalgar is harnessing the advocacy of past passengers, with the tour operator's blog attracting around 80,000 impressions every month.

HONG KONG TOURISM BOARD

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Hong Kong Wine & Dine Month.
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Kick off this epicurean feast with the 4 day Hong Kong Wine & Dine Festival showcasing the best in wine, cuisine, live music and entertainment. Throughout the month enjoy food and drink promotions, wine appreciation classes, themed tours and cooking classes.

Sample the flavour of Asia's world city, where a new culinary experience lies around every corner.

Next stop Hollywood for Globus



COSMOS, part of the Globus family of companies, found itself mixing with the crème de la crème of the moviemaking fraternity recently as it walked the red carpet at the 7th annual Canadian Film Festival in Sydney.

The tour operator was a sponsor of the festival, which featured 20 films from the best of Canada's independent film-making scene, and was held at the Sir Stamford in Circular Quay as part of the festival's world tour.

Pictured from left schmoozing with the stars are Globus' marketing team, consisting of Kate White, Arnold Koeatmodjo, Christian Schweitzer, Nicola Pascoe, Fiona Sainsbury and Nigel Balm.

SCDL close yet so far

SUNSHINE Coast Destination Limited has launched a brand new campaign entitled "So Close, But a World Away".

Aimed at driving up visitation numbers to the region, the new promo features for the first time, an innovative online booking engine incorporated into the campaign allowing visitors to book their holidays immediately.

SCDL ceo Steve Cooper said the campaign will have a strong focus on digital and social media, but "will be supported by print and television advertising".

More information on the deals available can be found and booked at www.soclosedeals.com.

TCs do it differently

TRAVEL Counsellors has integrated attraction ticket seller DoSomethingDifferent into its Phenix dynamic packaging system.

The retailer, previously available only to agents in the UK and Ireland, offers a wide range of experiences and activities including hot-air balloon flights, sightseeing tours and theme park tickets in 35 countries worldwide.

The company has also further developed its available search functions within the Phenix system, announcing it now allows agents to locate products based on customer feedback as well as access to interactive information.

JAL launch BA c/share

JAPAN Airlines and British Airways have today kicked off their codeshare agreement on flights between London Heathrow and Tokyo Narita (**TD** 28 May).

Currently, the pact applies on a total of 23 routes between London and Europe, and on 8 routes between Tokyo & regional Japan.

Under the agreement, pax now have the option of flying BA one way and JAL on the return leg.

The two carriers will also today begin selling joint fares on each other's routes valid for departures from 01 Oct.

Wednesday 5th Sep 2012

GlobalCARS savings

GLOBALCARS is offering free pick-up and drop-off for European car leasing on 35 different Citroen models, for 2013 bookings paid by 31 Oct.

On a 26-day lease, the daily rate equates to about \$42, dropping to just \$27 for longer leases.

More info 1300 789 992.

Bangkok to Vientiane

BANGKOK Airways will resume daily A319 flights on the Bangkok-Vientiane route from 01 Dec, almost five years since withdrawing from the route.

Four Seasons Baku

AZERBAIJAN now boasts its first Four Seasons property, with the luxury Four Seasons Baku located on the shores of the Caspian Sea.

It has 171 rooms and suites, four restaurants and bars and a Jaleh Spa alongside "lavish" meeting spaces.

The Four Seasons Baku is the 89th property in the brand's global portfolio.

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To book your tickets or for more information, please refer to your GDS or call 1300 340 600.

QATAR AIRWAYS القطرية 

UK still top market

THE United Kingdom is still the largest source country for tourists to Australia requiring visas, with 487,029 Britons lodging visa applications in 2011/12.

According to figures from the Dept of Immigration, China moved into second place with 336,834 lodgements, moving ahead of the US at 305,053.

Overall tourism visa applications remained steady in 2011/12 at 3.2 million, with 26% growth from China, 9.1% from India and 6.3% from Indonesia offsetting declines from the UK, Japan and Germany.

Dragonfly buzzes into Sydney



DRAGONFLY, considered one of Southern Africa's leading destination management companies, is on its annual sales mission to Australia and calling on event and adventure companies to thank them for their support over the past year.

The company is visiting Sydney and Melbourne and last night hosted a function at the stylish Blue Hotel in Sydney's Woolloomooloo, where it told the industry that there has never been a better time to come to South Africa.

"With eight Rand to one Aussie dollar, it's now 15% more affordable than it was a year ago," Yolanda Woeke-Jacobs, Dragonfly director of sales & marketing said.

"We started almost 30 years ago in the FIT and Leisure area and now we are able to offer a one-stop-shop for anyone booking events or holidays in southern Africa.

"And, with our head office in Johannesburg and an office in Cape Town, we're able to keep a close eye on hotels & restaurants to ensure that our clients receive top quality service.

"We pride ourselves in making tailor-made tours and are able to set up conferences in the heart of a nature reserve, giving delegates the opportunity to get down to business and go on safaris," Woeke-Jacobs added.

She said that Australia is Dragonfly's second biggest market,

but it hasn't grown as strong as before due to the high Aussie dollar, "but we're now seeing it coming back and the rest of this year and 2014 is thankfully looking stronger," she added.

Pictured above from left is Tim Clyde-Smith, South African Airways; Yolanda Woeke-Jacobs, Dragonfly; Leila Fiedler, DMS Destination Marketing Services; Lalie Ngozi, South African Tourism; and Marissa Fernandez, DMS Sydney.

OZ to Vladivostok

ASIANA Airlines is set to add its third destination in Russia's far east, with daily A321 operations to Vladivostok from Seoul planned from 16 Nov.

OZ already operates thrice weekly flights to both Khabarovsk and Yuzhno-Sakhalinsk.

Last chance for Tahiti

TD READERS have until the end of today to enter the draw to win two return tickets from BNE, SYD or MEL to Papeete, courtesy of Air Tahiti Nui.

Enter at www.bit.ly/wintntix.

Flyin' over Vancouver

THE former IMAX Theatre at Canada Place in Vancouver is currently undergoing renovations to fit it out as a new "soaring" flying ride over Canada, to be known as "FlyOver Canada".

The \$15m attraction, set to open to the public late next year, will take up to 60 riders at a time on a tour over the country using virtual flight-ride technology.

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The successful candidate must have the ability to develop and maintain mutually productive business relationships with key industry partners. Good presentation, analytical and communication skills are essential, along with a high level of professionalism and customer service excellence.

Please send expressions of interest to paul.mclean@aircanada.ca with the email entitled ****Sales Executive position – Air Canada****. Applications close September 20th, 2012.

Note: Due to the potential high level of interest, only successful applicants will be contacted for interviews.



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www.TrafalgarAgent.com



TRAFALGAR

HONG KONG RIDDLE COMPETITION

This week **TD** is giving one lucky reader the chance to win a different Hong Kong themed prize every day, courtesy of the **Hong Kong Tourism Board (HKTB)**.

To celebrate Hong Kong Wine & Dine Month, HKTB will be sharing a daily dining riddle. Today, the 1st person to enter & answer correctly wins a trio of Asian sauces from the award-winning 'Flying Fish Restaurant' in Sydney.



CLUE: A gourmet paradise by the sea, otherwise known as _____.

Email your answer to HKcomp@traveldaily.com.au

Today's hints! Answer starts with 'S' & visit www.discoverhongkong.com/au/dine-drink/where-to-go/dine-and-drink-districts/index.jsp

Congratulations to yesterday's lucky winner, Cheryl Ahyick Wong from AOT Inbound.



HONG KONG TOURISM BOARD

Noumea gets a Hilton

HILTON Hotels Worldwide has announced it has signed a franchise agreement with GLP Hotels to open the first Hilton branded hotel in New Caledonia.

Formerly the La Promenade, the three-tower, 154-room property located on Anse Vata Beach will undergo a refurbishment before reopening at the Hilton Noumea La Promenade Residence mid next year.

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Indian agents bowled

RECENTLY retired Australian cricketer Brett Lee will tonight provide a tour of the Melbourne Cricket Ground to a group of 70 of India's leading travel agents as part of Tourism Australians "Friends of Australia" program.

TA is hoping to be able to utilise Lee's well-known profile to tap further into the emerging market, with the group spending this week visiting some of Australia's top attractions and landmarks as part of their tour (**TD** yesterday).

Triple the hotel range

TRAVELPORT says it has tripled the hotel product range available in its Travelport Rooms and More booking engine, following the signing of Hotelzon and Tourico Holidays as new content providers.

Had better be worth it

BERLIN'S Brandenburg Govt has confirmed the opening of its new airport will be postponed further and is now not expected to begin operations until Oct 2013.

Currently, most of the work at the site has stopped, with the cost of the delays now estimated to be upwards of €1.2 billion.

An official announcement on the latest hitch is expected to be made tomorrow, although three board members have confirmed the new delay to German media.

Accommodation Updates

WELCOME to *Accommodation Updates*, **Travel Daily's** Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to accomupdates@traveldaily.com.au.



Quest Serviced Apartments has continued on its recent surge of opening new properties with the newest, in Bundoora in Melbourne's rapidly expanding northern suburbs. The \$15m development consists of 71 studio, one, two and three-bedroom serviced apartments and contains kitchen, laundry, Foxtel, LCD television and wireless internet. On-site amenities include business administration area, conference facilities and BBQ area, with guests benefits including pantry shopping, restaurant charge-back options and dry-cleaning service.



The first stage of the transformation underway at the **Rendezvous Hotel Perth** has been revealed in the form of rejuvenated Club Rooms and the Club Lounge. Situated on the top four floors of the property, the new designs incorporate modern technology and unique designs. Bathrooms have also

not been spared from the renovator's touch, with futuristic designs and high-quality finishes added to finish off the sparkling presentation.



Marriott International has opened its sixth Renaissance branded property in Shanghai with the debut of the 383-room Renaissance Shanghai Caohejing Hotel. Located in the business district, the property is located close to the Metro system, as well as dining and shopping precincts. The Hongqiao Transportation Hub is also located nearby, making access to PVG airport quick and easy.

More DOT penalties

RUSSIAN based carrier Aeroflot has been fined US\$60,000 by the US Department of Transportation for violating its recently imposed expanded regulations on passenger protections.

Taking effect from Jan this year, the department requires airlines advertising fares in the US to include a customer service commitment to allow passengers to hold reservations at a quoted price without payment, or to cancel without penalty for 24 hours after a booking is made.

A Hello Kitty welcome

JAPAN Tourism Agency (JTA) has released a free tourism guide app to the country for iPhone, using popular Japanese kids cartoon character and marketing gimmick "Hello Kitty".

In the app, the cartoon cat will introduce the best places to visit in all of Japan's 47 prefectures and can be set to appear in photos taken using the iPhone's camera.

The app is the first of a number to be created by JTA as it plans to boost tourist visitor numbers by using popular Japanese brands.

virgin atlantic



AIRLINE BSP / FINANCE CLERK Sydney South Location

Virgin Atlantic Airways is looking for a dynamic BSP / Finance Clerk to join our exciting Finance team in Sydney.

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Minimum 2 years' experience in a similar role; use of airline GDS models, RPA, Oracle Financial, Bank Settlement Plan experience, PALMS knowledge and International airfares & Pricing knowledge is essential.

Expressions of interest should be put forward by COB Friday 14th September 2012 to maria.lopez@fly.virgin.com. If you do not get a response within 2 weeks of applying, please consider yourself unsuccessful.

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Tourism industry has a positive future

AUSTRALIA'S travel and tourism industry is in a process of transition, according to Tourism Australia md Andrew McEvoy.

Speaking yesterday at The Hotel School Sydney's Industry Futures Forum, McEvoy admitted Australia did exhibit some complacency following the tourism boom that was the 2000 Olympic Games, but that events since then have forced a refocus and refining of future strategies.

"Tourism Australia has historically channelled its marketing dollar into 90% traditional media but this is now accounting for only 60% of [our] spend and digital and social 40%.

"There will be a shift in marketing communication focus from traditional media towards digital and social space," McEvoy said, adding that he predicted this ratio would be reversed over the next few years.

Accor chief operating officer Simon McGrath said the tourism sector was looking positive despite prevailing economic conditions in overseas markets.

"Tourism sits in the top three industry sectors of most developed and developing economies.

"In most developing countries there is a burgeoning middle class and this trend can only continue," McGrath concluded.

BA back to West Africa

BRITISH Airways will next month relaunch services to Liberia for the first time since the civil war of 1990 forced it to suspend services to the West African nation.

New training for the partners



TRAVEL Counsellors has hosted a unique training day, in which it invited the partners and spouses of its agents to undertake a day of training to better understand, get to know and involve themselves in the work of their "other halves".

The free course, held at the company's Melbourne offices, included an insight into the ethos of the company, as well as information on the marketing initiatives and customer management systems employed by Travel Counsellors agents.

TC business development manager Tracy Parkinson praised the scheme, saying "We decided to launch the program as a result of many agent spouses and partners expressing an interest in learning more about the company and being able to gain the skills to enable them to market and support their partners' businesses, and we had an overwhelming response – so much so that we will be booking more partner days into our annual training schedule".

Pictured above at the inaugural session is Mike Watson (partner of Travel Counsellor Suzanne

Watson); Deb Duncan, Travel Counsellors general manager; and Trish Phillips, (partner of Travel Counsellor David Phillips).

Airbus demand update

AIRBUS has said it predicts the world will require 28,000 new aircraft over the next 20 years to cope not just with rising demand, but environmental efficiencies.

The plane maker said such a global requirement, estimated to be worth about \$4 trillion, would see the Asia Pacific region take approximately 35% of all new jet deliveries in the next two decades.

WIN a trip for two to South Africa

Tick South Africa off your Bucket List!

During September, South African Tourism, South African Airways & Travel Daily are giving Travel Consultants the chance to win an incredible 7 day holiday for two.

Including: economy airfares to Johannesburg, 2 nights city stay, 4 nights luxury safari lodge, transfers, tours & breakfast daily.

PLUS weekly draws: 2 bottles of South African wine.... Check Travel Daily each week to see if you are the winner!



TO ENTER

Tell us in 25 words or less what is on your Bucket List in South Africa!

Get creative and email your response to

>> satcomp@traveldaily.com.au



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Supplier Updates

WELCOME to Supplier Updates, Travel Daily's new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE.**

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ARE YOU A HAPPY LITTLE VEGEMITE? INBOUND DOMESTIC CONSULTANT SYDNEY – SALARY PACKAGE TO \$50K+

This award winning boutique inbound company is looking for a talented consultant to join their friendly team. Work in beautiful offices located in the CBD close to public transport and shops. You will be responsible for servicing overseas clients with their Australian holidays. This company prides itself on its high end product, be able to book those exotic destinations you have always dreamed of. If you have 2 years inbound travel experience and want to work for a great company. Apply today

LOVE THE THRILL OF THE CHASE? RETAIL TRAVEL CONSULTANTS SYDNEY – SALARY PACKAGE TO \$60K+

Do you love booking exotic destinations? Love the thrill of the sale? Are you driven by cash incentives? This award winning retail chain is looking for talented consultants to join their friendly team. You will be responsible to selling great holiday packages to superb worldwide locations. This company offers great salary packages with a fantastic bonus scheme. If you have 12 months travel experience, a passion for sales and customer service. Don't wait apply for this great role today.

GATHERING IN GROUPS GROUP TRAVEL COORDINATOR

MELBOURNE (INNER EAST) - SALARY PACKAGE TO \$55K

This is fantastic opportunity to join a unique family owned travel company in their busy groups division! Working alongside a number of friendly professionals, you will be responsible for coordinating & constructing a number of special interest groups to a variety of exciting worldwide destinations. Mon to Fri business hours only. This is a maternity leave contract with the potential to go permanent. 18mths exp req'd.

CALL OF THE WILD AFRICA TRAVEL SPECIALIST

MELBOURNE (INNER) – SALARY PACKAGE \$55K+ (DOE)

STOP what you are doing & check out this new wholesale role for Melbourne! This large well known wholesaler located close to Melbourne CBD is looking for an experienced travel consultant to join their expanding Africa wholesale department. A Minimum 2 years international travel consulting experience required together with extensive personal travel throughout Africa.

SPOILT FOR CHOICE

RETAIL TRAVEL CONSULTANTS

ADELAIDE (VARIOUS) - SALARY PACKAGES TO \$55K (DOE)

With so many fantastic opportunities available in Adelaide, you would be crazy hesitating on your next career move. If you have a minimum 12 months international travel consulting experience, possess an enthusiastic attitude & are excited about your next challenge, apply now. Great salary packages on offer together with a number of locations across Adelaide. Don't delay, send your CV to AA Appointments today!

GRAB HOLD OF THIS WINNING ROLE WHOLESALE CONSULTANT

PERTH (CBD) - SALARY PACKAGES TO \$65K+ (OTE)

Work in the city with a fun, friendly and down to earth travel company! Do not miss the opportunity to work for one of the busiest wholesale travel company in Australia where employees are earning an incredible salary package whilst being whisked away on sensational educational! A minimum 18 months international travel consulting experience required, together with strong personal travel experience.

YOUR CHANCE TO TAKE THE LIMELIGHT TRAVEL SUPERVISOR

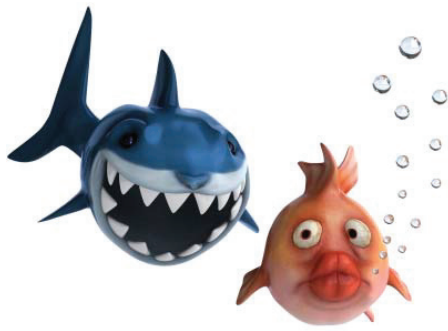
SUNSHINE COAST – SALARY PACKAGE TO \$60K

Are you an assistant manager sick of waiting in the wings? Ready to take charge and lead your own team to success? Here's your chance. This reputable travel organisation is looking for an experienced manager or assistant manager to join this team as supervisor. You will earn an above average industry salary along with increasing your take home pay with incentives in place and enjoy top famils. This role is interviewing so don't delay – call us today to find out more.

OFF THE BEATEN TRACK ADVENTURE TRAVEL CONSULTANT

BRISBANE INNER – SALARY PACKAGE TO \$48K + BONUSES

Fancy yourself a specialist on South America, Africa, India and Nepal? Sick of selling the same old South Pacific holiday? Then come and join this adventure travel company. Located in the inner city suburbs you will enjoy booking exotic packages for clients who are well travelled and looking for a holiday that lets them get off the beaten track. A strong salary package along with incentives is on offer and you won't believe the travel discounts you'll enjoy.



FISHING FOR A NEW TEMP ROLE? WE HAVE JOBS WITH BITE!

TOP TEMP BENEFITS INCLUDE

Best industry rates; paid weekly
Referral vouchers
Temp to Perm opportunities

Temp of the Month/Annual rewards
Flexible working hours/days
Full conversion training where required

SPORT TRAVEL & ENTERTAINMENT - TEMP ROLE. TEMP TO PERM OPPORTUNITY - AMADEUS NORTH SYDNEY - GREAT HOURLY RATE \$\$\$\$

If you've been searching for a unique, fun, diverse and interesting travel consulting role, then this might actually be it! Our client is looking for an energetic, passionate and of course talented travel professional to join their vibrant team on a temporary basis starting next Monday 10 September. You will have a passion for all things sporty combined with your fabulous sales skills to sell entertainment travel packages. Interviews are being held this week and interviews close this Friday 7 September. Apply with AA today!

TEMPORARY TRAVEL ROLE - ASIAN SPECIALIST SABRE + TICKETING - TO COVER INTERNAL A/LEAVE NEWTOWN AREA - HOURLY RATE DOE.

Our client specializes in Australians travelling to Vietnam, Cambodia, Laos, Singapore, Malaysia and Thailand. So bring your specialized experience to this fantastic retail travel agency located in Newtown. Great hourly rate on offer and flexible working hours. As a trained, qualified and experienced temporary travel consultant, you will be required to sell, book and ticket all aspects of travel using Sabre. This temp role is to cover internal annual leave and starts next month! Get in quick!

SOUTHERN BLISS CORPORATE TRAVEL CONSULTANTS PERTH (SOUTH) - TOP HOURLY RATE

HOT off the press! This boutique corporate travel agency requires an experienced Sabre trained consultant to join their team during this busy period. Working Monday - Friday Hours 10am - 3pm, this is the perfect part time role. With free car parking and no peak hour, you would be crazy to miss this new and exciting role! This role is due to start on the 18th September and run for approximately 2 weeks. If you have a minimum 2 years corporate consulting experience then this could be your next role! Apply today to find out more!

START EARNING BIG BUCKS RETAIL TRAVEL CONSULTANTS MELBOURNE (WEST) - TOP HOURLY RATE

We have a fantastic new retail temp role for an experienced Amadeus consultant. Working in Melbourne's Western Suburbs you will be required to work Monday - Friday hours and assist with the overflow of bookings in this busy agency! If you have a minimum of 12 months travel industry experience and knowledge of a GDS then this exciting new role could be yours! Free car parking provided and a sensational hourly rate! Call AA Appointments today to find out more about this role plus many more!

SUN IN THE FUN RETAIL TRAVEL CONSULTANT SUNSHINE COAST - TOP HOURLY RATE

Want some extra cash but wanting a three day weekend? Well this is your lucky day! We are currently looking for an experienced retail travel temp to come and assist this boutique travel agency throughout September and October. Working three days per week you'll have plenty of time to yourself to enjoy the sensational spring weather and hit the beach. Previous international retail consulting is a must along with Amadeus skills. Get in quick as this assignment won't last.

CORPORATE IS BOUNCING BACK CORPORATE TRAVEL TEMPS BRISBANE CBD - TOP HOURLY RATE

We are looking for experienced international corporate travel temps for upcoming assignments over the next few months. You'll be able to show off your fares knowledge and consulting skills with this global travel team whilst you assist in booking the international and domestic travel plans for a portfolio of clients. Galileo skills will be a must along with previous corporate travel experience. Mon - Fri hours along with a top hourly rate will be on offer.

CONTACT AUSTRALIA'S MOST EXPERIENCED TEMP RECRUITMENT TEAM

Anita Nunnari
NSW & ACT
Ph: 02 9231 6377

Carmen Pugh
QLD & NT
Ph: 07 3229 9600

Krystle Egginton
VIC, WA & SA
Ph: 03 9670 2577

temps@aaappointments.com.au carmen@aaappointments.com.au meltemps@aaappointments.com.au

FOR MANY MORE GREAT TEMP VACANCIES VISIT OUR WEBSITE www.aaappointments.com



New Travel Job Vacancies - 5 September 2012

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Wholesale Jobs Frenzy!!

- ▶ Reservations Agency Sales
- ▶ Allotments Consultant
- ▶ Salaries range from \$37K - \$45K + super

This well established wholesaler is currently going through a recruitment drive to build on their existing team. They offer excellent employee benefits & incentive programs.

Call or [email Ben Carnegie](#) for more details

Corporate Groups & Incentives Manager

- ▶ **Small family style agency, Sydney inner west**
- ▶ Unique programs and destinations
- ▶ Salary from \$60K + super. Possible 4 day week pro rata

This is not your average corporate travel agency. They handle both international and domestic group travel management for conferences and incentives.

Call or [email Ben Carnegie](#) for more details

Account Manager - Travel Technology

- ▶ **Innovative Global Company**
- ▶ Brisbane CBD offices, options to work from home
- ▶ Salary to \$95K inc OTE - BRISBANE

The time is now to join one of the world's leaders in Travel Technology. Work with a company that is connected to almost all the major players in every market you can imagine!

Call or [email Ben Carnegie](#) for more details

Client Relations Coordinator

- ▶ **Are you a customer service expert?**
- ▶ Exceptional writing ability essential
- ▶ Salary up to \$52K, Sydney CBD

Join this well established wholesaler to liaise with overseas suppliers and handle all post tour complaints and issues. No face to face or telephone contact, all written responses.

Call or [email Dana Peric](#) for more details

Online Customer Service - shift work at its best!

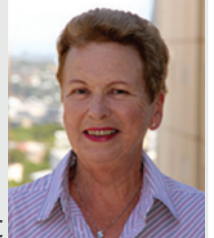
- ▶ **7 nights on 7 nights off!**
- ▶ No face to face, Sydney CBD
- ▶ Salary to \$46K package

Work with an online booking tool, servicing calls and emails from the direct public as well as travel agents. Your excellent worldwide travel knowledge will be rewarded.

Call or [email Kelly Wellsmore](#) for more details

Sandra's Top Job

Recruitment Consultant/ Account Manager



- ▶ Join our team at inPlace Recruitment
- ▶ An exciting career change within travel **Sandra Chiles**
- ▶ Earn up to \$70K +++ OTE

We can proudly say that inPlace Recruitment was the first specialist travel & tourism recruitment company in Australia and have been going strong for over 30 years.

This position is all about nurturing and developing relationships between yourself, candidates and clients while working towards goals and business targets. You will have active clients and also source new business opportunities as well as manage the recruitment process from beginning to end.

We are a dedicated, up-beat and vivacious team who are highly professional yet loads of fun at the same time. You will be working in a supportive environment that offers great earning potential.

Call or [email Sandra Chiles](#) for more details

Inbound Product Coordinator

- ▶ **Well established boutique agency**
- ▶ Salary negotiable DOE
- ▶ Career growth potential

Use your strong Australian knowledge in this sought after role. You will be assisting the Product Manager; experience on Tourplan and working with the European market essential.

Call or [email Kristi Gomm](#) for more details

Inbound Groups or FIT Consultant

- ▶ **Reputable boutique Inbound Agency**
- ▶ Stable, secure company with career growth
- ▶ Salary dependent on experience

Be part of a company that is flexible and wants to motivate, challenge and utilise their team's skills? Create land itineraries Australia wide using Tourplan. Western hemisphere markets.

Call or [email Kristi Gomm](#) for more details