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Sabre innovation win

SABRE Pacific is making the most of its win last Sat night at the inaugural New Zealand Travel Industry Awards.

The Sabre Red Workspace was named as "Best Travel Agent Technology Innovation," with the awards hosted by Sabre Pacific ambassador James Tobin.

Sabre staff also attended the ceremony - see page eight for Sabre's pictures from the Auckland celebration.



For more information visit www.qhv.com.au/agents

Qantas regional flight boost

QANTAS today announced an expansion of turboprop capacity in regional NSW, along with the debut next Mar of direct flights from Sydney to the Qld town of Gladstone (TD breaking news).

The increases include upgrading eight return services between Dubbo and Sydney from a 50-seat Q300 to a 74-seat Q400; three Port Macquarie flights per week

Virgin vies for Italy

THE International Air Services Commission today confirmed a request from Virgin Australia for 300 seats per week of capacity on the Italy route (TD breaking news).

The move is a response to an application from Qantas, which has its allocation on the Italy route set to expire this year.

Virgin has asked for 300 seats per week, saying it wants to introduce code share services on Singapore Airlines and Etihad Airways flights to Italy.

The IASC says that because all of the available capacity on the Italy route has already been allocated to Qantas, this creates a "contested case".

The applicants will both be requested to make a formal submission in support of their requests for Italy capacity.

Ironically, part of the current Qantas allocation is utilised via its codeshare arrangement with Cathay Pacific, under which QF sells seats on CX flights between Hong Kong and Rome.

This is one of several codeshare pacts which are set to cease under the prospective alliance announced last week by Qantas and Emirates (TD Thu).

also moving to the larger aircraft, as well as Q400s being used on one flight to and from Wagga Wagga and Albury each week.

The new Gladstone route will operate eight times per week from 04 Mar 2013, with QF Domestic ceo Lyell Strambi saying the route would help "satisfy growing corporate customer demand for direct services between Sydney and Gladstone".

Gladstone is about 550km north of Brisbane and is a booming Qld mining centre.

Earlier this year Qantas opened a Regional Lounge at Gladstone, which also now offers direct flights to Brisbane, Mackay, Cairns, Townsville and Rockhampton.

Launch fares on the route are now on sale from \$79 one way.

Nine pages of news

TD today has nine pages of news including a full page of photos from Sabre Pacific, plus full pages from: (click)

Cruise expo success

ROYAL Caribbean Cruise Line has hailed the success of the recent Flight Centre cruise expos, including major events held last weekend in Sydney and Adelaide.

More than 7200 visitors attended the Sydney show, on top of about 3000 in Adelaide, which RCCL sales mgr Peter McCormack said was "much higher than expected.

"There was standing room only at our presentations, and we were overwhelmed with the amount of people wanting to book their next cruise on the spot," he added.

The Melbourne cruise expo will take place next Sun 16 Sep.





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VA iPhone 5 app

VIRGIN Australia has confirmed that it will support the new Passbook application on Apple's iPhone 5 which is set to be launched in the US tonight.

Passbook is a "ticketing and loyalty" app which centralises the storage of information and will be used by Virgin Australia for loyalty points and boarding passes.

Lion Air planning LCC

INDONESIAN carrier Lion Air has announced plans to prop up its Boeing 787 *Dreamliner* fleet from five to 15, enabling the firm to expand its capabilities within the Asia-Pacific region.

The aircraft will be divided up between Lion Air's Indonesian unit Batik Air and a newly named Malay off-shoot, Malindo Airways which is set to rival LCC AirAsia.

Malindo Airways will begin ops in May 2013, initially with a fleet of a dozen Boeing 737s and flying to hubs within a four-hour range.

Lion Air's first *Dreamliner* jets will be delivered from early 2015, enabling the carrier to serve hubs in Australia and China from Kuala Lumpur on the long-range front.

Kumuka owed FC \$600,000

FLIGHT Centre has emerged as one of the major creditors of the collapsed Kumuka Worldwide, with a report from the failed company's administrators detailing a massive debt of more than \$590,000 owed to FC - more than a quarter of the total \$2.2m listed as unpaid by Kumuka.

Kumuka went down spectacularly two months ago (revealed by *TD* on 18 Jul), leaving passengers and travel agents in the lurch, and since then, liquidator Pitcher Partners has been combing through the operation's accounts.

A Pitcher Partners report also

4 Corners restructure

REPRESENTATION firm 4 Corners Hotels and Resorts has changed its name to 4Corners. Travel, while co-director Julie Ingles has decided to leave the firm to pursue other interests and focus on her Travel Representation Services business.

Former Coral Seas md Richard Hankin has joined Richard Skewes as co-director at 4Corners, which has a portfolio of a number of South East Asian properties. details a possible accounting issue relating to a term deposit with Kumuka's UK parent firm which should have been excluded from its TCF annual return.

Minutes of the most recent creditors' meeting also confirm the sale of the Kumuka database to Intrepid, and the unanimous vote by those present to wind up the company which operated in Australia as a company called Independent Travel Adventure.

As well as Flight Centre, the company's debts listed in the minutes include a whopping \$1.3 million claimed by the Travel Compensation Fund.

Interestingly, Channel 10 is also in the table, owed just over \$13,000 which may relate to the company's sponsorship of an earlier series of *Big Brother*.

Creditors also include some of the unfortunate staff of the collapsed firm, including gm Warren Smith who is listed as being owed \$9,280.

Stella Travel Services is owed \$16,663, while there's also an outstanding debt of \$15,731 owed to TravelManagers.

GraysEscape goes live

ACCOMMODATION haggling website GraysEscape.com (formerly known as Ubid4rooms.com) has gone live with its new site today.

The portal offers discounts of up to 20% at hotels, resorts, motels, B&Bs, holiday parks and hostels by bartering directly with the provider, while also featuring 'buy now' and 'hush hush' deals.

"No other website allows the customer to make an offer direct to the hotel for less than the advertised, already discounted price," GraysOnline ceo Cameron Poolman said.

Hotel groups listing properties on GraysEscape.com include Rydges, Toga, Oaks, 8 Hotels, Best Western and numerous others.

FC Crabb up for gong

FLIGHT Centre Melbourne's Alison Crabb has been recognised as a finalist in the 2012 Victorian Telstra Business Women's Award, to be contested on 20 Sep.

She currently oversees 163 retail travel shops & 850 consultants.

Crabb will vie for the gong in the Hudson Private & Corporate Sector Award category.



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Consideration for Famil based on number of bookings made in September & October. Famil departure in late Nov / early Dec 12









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Domestic travel on the rebound

THE latest National Visitor Survey released today by Tourism Research Australia shows a strong rise in domestic travel and spending in 2011-12.

Domestic overnight trips surged 6%, with spending up a healthy 9%, and TTF Australia said that "robust demand in the visitor economy has also been underlined by growth of 15.7% in spending on day trips".

TTF ceo John Lee said it had been the strongest 12 month period for domestic tourism since the global financial crisis.

Tourism Australia md Andrew McEvoy hailed the news, saying the "numbers are strong and confirm the recent positive growth trend within our domestic tourism industry, evidenced by an impressive five consecutive quarters of growth".

He said that the figures showed strong gains across the board, including both business and leisure travel.

For the year to 30 Jun, Aussies made 75 million overnight trips within the country and spent a total of \$51 billion.

"These are just the sort of figures we need from domestic tourism if we are to achieve our Tourism 2020 industry goal of doubling overnight expenditure to up to \$140 billion by the end of this decade," he told TD.

Hainan cancels SYD

HAINAN Airlines will not resume flights to Sydney this Dec, with agent GDS displays showing no availability on the previously planned thrice weekly flights.

The carrier said aircraft delivery was the main cause.

New Airservices ceo

THE Australian Defence Force's Air Vice-Marshal Margaret Staib has been appointed as the new chief executive officer of Airservices Australia.

Staib will take up the post from acting ceo Andrew Clark (who took on the position in May), effective 15 Oct 2012.

NSW flagship events

DESTINATION NSW is seeking expressions of interest for the 2013 Regional Flagship Events Program to back events that lure visitation to parts of the state.

Events need to have "tourism potential & reflect the character and culture of the area."

Funding of \$10,000 for one year or triennial funding of \$20,000 is available to assist market events to a broader audience.

For full criteria and to submit an application see bit.ly/DNSWflag.

EK fuel surcharge

CREATIVE Holidays is advising of a \$US15 per sector fuel surcharge on Emirates Economy class flights from Australia to the Middle East, Europe and Africa (and vv).

Business and First class fares to the same regions as well as Asia will increase by US\$30.

To avoid the increase bookings must be paid and ticketed prior to 5pm AEST 19 Sep.

Longer APT earlybird

APT has extended the deadline for its free return flights offer to Canada until 19 Oct on its 18-day Canadian Experience and Alaskan Cruise itinerary, departing in Apr.

Prices start at \$9695ppts - more at www.aptgroup.travel.

Window

THE US-based National Roller Coaster Museum is celebrating after getting what it's describing as the "Holy Grail of Artifacts".

Disneyland in California has donated two vehicles from its famous Matterhorn ride, made available after the attraction's recent refurbishment.

The Matterhorn was first opened in 1959, apparently after Walt Disney spotted the majestic mountain of the same name in Switzerland during a trip to Europe and sent a picture to his Imagineers with the message: "Build this".

Disneyland Resort also donated signage from the California Screamin' ride, with the artifacts added to the museum's collection dedicated to the "protection and preservation of historic roller coasters and amusement park artifacts".

AUTHORITIES in Munich, Germany have stepped in to outlaw the sale of "fake cocaine" at the upcoming Oktoberfest beer festival.

A local businessman, Wolfgang Stanek, said he invented Wiesn Cocaine ("Festival Cocaine") with plans for busty models to sell it to drunk festival-goers.

The sealed sachets, costing €7, contain sugar and menthol which he claims create a "natural high" when snorted through a straw.

"We are anti drugs...our mixture just gives drunks a little shake to wake them up," he insisted.

But officials disagreed, saying 'we just want guests to enjoy our beer, nothing else".

We have a new position available for an experienced travel consultant who has thorough knowledge in fares and ticketing. This is a great role which services all enquiries out of business hours. It has great flexibility and is based on a rotational roster. Great for an experienced corporate travel consultant looking to return to work. Must have corporate travel consulting experience to apply.

Afterhours Corporate Consultant Role:

You will make new bookings and service existing bookings. A high level of customer service. Be a problem solver, for last minute issues that arise. Ability to work

well under pressure, and a high level of accuracy and attention to detail.

Most importantly you need to have thorough knowledge of at least 1 GDS and be proficient in self ticketing.



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Solstice agent rate

TRAVEL agents can sample firsthand Celebrity Cruise's *Celebrity Solstice* on a one-night voyage in an oceanview stateroom on 09 Dec priced at \$195pp inclusive.

The offer represents a saving of \$100 on regular prices.

Contact RCCL for info or to book at insidesales@rcclapac.com.

Aus top for Rail Euro

RAIL Europe has today reported Australia as its top country in terms of ticket sales for the third successive year, contributing a massive 25% of the firm's global sales from 01 Jan to 30 Jun 2012.

Passenger numbers overall spiked 23% year-on-year during the first half of 2012, with sales up by more than 20%.

Cumulative sales are up €133m (AU\$164.4m) and are tipped to top €200m (AU\$247.2m) by the end of the calendar year.

Rail Europe's Australasia mgr Richard Leonard attributed the growth, in part, to "an improved understanding by travellers of the sheer simplicity of this mode of transportation."

"Rail travel will only increase for years to come," Leonard said, with new trains, routes and improved services still to come.

Canada visits flat in '12

THE number of Aussie overnight trips to Canada in Jun mirrored the same month last year with 32,342 trips, according to the Canadian Tourism Commission data released overnight.

The figure was down just 10 visits on Jun 2011.

Year-to-date trips from Australia are 1% up on 12 months ago, but down 0.5% on last month.

Atout France toots to Australia



MORE than 80 exhibitors showcasing everything from rail to river cruising, bus tours to car hire and every mode of transport in between came to meet the Australian industry at Sydney's Sofitel Wentworth Hotel last night.

The show was the first of three stops in a packed schedule that visits Melbourne tonight and Perth during the day on Fri.

Sponsored by Atout France, more than 600 agents wandered among the numerous aisles with their bottles of Mumm champagne, provided to attendees.

It was an excellent opportunity to meet with representatives from theme parks including Euro Disney, guided tour operators, individual hotels as well as multidestinational chains such as Accor. Australian regional manager for Air France, Thomas Reeves, told *Travel Daily* the show cemented the popularity of France as a standalone destination to the Australian traveller market.

"Paris grabs the headlines, but there's lots of other areas as well, and the breadth of the product is incredible," Reeves said.

Closer to home, the roadshow also included representatives from idyllic French Polynesian destinations including New Caledonia and Tahiti, all on hand to provide information on their respective luxury offerings.

Greeting all the attendees at the door were the team from Atout France, who **pictured** above from left consisted of Lea, Johanna, Marie and Charlotte.





AIME Bay correction

AIME has appointed Bay Travel Group Sydney, not Bay Travel Melbourne (*TD* yesterday), to oversee travel preparation for the 2013 Hosted Buyer Program.

Agents get the LA Loew down



UNIVERSAL Studios Hollywood and Air New Zealand hosted this Jetset Travelworld Group of agents on a 'Beachside chills and Hollywood thrills' famil recently.

Highlights included a baseball game at Dodgers Stadium, Cirque du Soleil's Iris show at the Dobly Theatre, Outlet shopping & a bike ride along Santa Monica beach.

The trip also gave agents a chance to experience the Loews Hotel in Santa Monica and the Loews Hollywood Hotel (above).

Pictured are: Narelle Hyeronimus, Dynamic Travel Grp; Lisa Gair, JTG; Sarah Howard, Platinum Travel Corp; Patrick Carey, Travelworld on King; Lisa Dunn, Air NZ; Rosalie Kim, BCD Travel; Lynette Wooleet, SPD Travel; Natalie Heuston, Jetset Warners Bay; Matthew Barros, Trans Am Travel; Bina Williamson, Travel Plans International; Teresa Christopher, iTravel; Belinda DiGuglielmo, St George Travel & Danielle Tuffield, Universal Studios Hollywood.

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Grand Mercure WLG

ACCOR has added the Grand Mercure Wellington Apartments Central City to its collection on the New Zealand north island.

Featuring 54 studio and onebedroom suites, the property is positioned near the Civic Centre, Queen's Wharf and restaurants.

Special launch rates are priced from NZ\$139 per night.

Iceland plan VAT spike

THE Icelandic govt is being urged by the European Tour Operators Association to drop plans to triple the nation's VAT charge on accom, restaurant meals and attractions from 7% to 25.5% from May, saying it will be detrimental to tourism.

Exotissimo UK move

EXOTISSIMO Travel has opened a new London-based sales office for the UK & Ireland market, building on offices already set up in Florida, Paris, Berlin, Barcelona and Melbourne.

The UK operation will be led by Louise Nathan, who was most recently the firm's Group Product & Marketing Manager, based at Exotissimo's Bangkok head office.

QF/MU deal finalised

THE Qantas Group and China Eastern Airlines have finalised the Shareholder's Agreement for the launch of Jetstar Hong Kong.

Confirmed late last month, the deal formalises the memorandum of understanding signed by the carriers in Mar (*TD* 26 Mar).

"We are very pleased to be strengthening our longstanding connection with China Eastern Airlines," Qantas Group ceo Alan Joyce said.

"Jetstar Hong Kong enables us to leverage our dual brand strategy to tap into the growing demand across Greater China for leisure travel," he added.

MEANWHILE, Jetstar Hong Kong is now seeking interest from qualified Captains & First Officers to fill up to 50 Hong Kong based roles to operate the carriers fleet of 18 new A320 aircraft.

See www.bit.ly/JQHKGpilots.

AirAsia into Nanning

LOW-COST carrier AirAsia is to introduce new thrice weekly flights from Kuala Lumpur to Nanning in China, starting 11 Dec.

The route will be AirAsia Group's 22nd into China.

Business Development Manager, VICTORIA



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DriveAway Holidays, Australia's leading car rental wholesaler, is looking for a highly motivated & experienced Business Development Manager to service our Victorian travel agencies on a full time basis.

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If you are an experienced, enthusiastic travel agent or BDM looking for a permanent full time position representing Australia's number one car rental wholesaler, apply now!

Please forward a cover letter and your resume by 14 September 2012 to HRSydney@driveaway.com.au



EK Amman increase

EMIRATES will boost flight frequencies between Dubai and Amman, Jordan from 13 to 14 weekly services, effective 01 Oct.

First WA Pullman

QUAY West Resort Bunker Bay in WA's Margaret River region will rebadge as Pullman Resort Bunker Bay on 19 Sep, becoming Accor's first Pullman in the state.

Mornington closure

SKYTRANS is advising regular services to Mornington Island will not operate on 24 Sep due to runway works at the airport.

TI small group success

TRAVEL Indochina has reported a 95.7% client satisfaction rating for its Small Group Journeys, while the firm's Team Leaders achieved a 98.2% satisfaction score.



THE word "luxury" invokes so many possibilities and different ideas into traveller's minds that it can't be put into one category.

Which is exactly what New Zealand is banking on, last night showcasing endless variations of what one's definition of the word might be at a special function at Sydney's Overseas Pax Terminal.

"New Zealand has an incredibly strong reputation when it comes to the premium sector," according to Tourism New Zealand's Australian gm Tim Burgess".

With so many offerings and possibilities on the table, Burgess said New Zealand has it all and appealed to all luxury seekers.

"People come to New Zealand looking for experiences and that's what the landscape, the people and the destination provides".

Luxury takes many forms in the minds and tastes of different people, with Tourism NZ saying the majority of experiences were outside central business districts.

Christchurch, for example, still getting back to its feet following last year's earthquakes, but now turning a walk into a firm stride forward, has numerous luxury offerings unaffected by the quakes.

New Zealand will this year be reaping the rewards on offer with the inevitable hysteria generated later this year with the release of The Hobbit feature films series.

"There's huge global interest in those stories and how they're going to translate into film and that film is going to expose our destination," Burgess added.

Tim Burgess is **pictured** above right, alongside Tourism New Zealand chief Kevin Bowler and Cam Wallace of Air New Zealand.

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This week Travel Daily, courtesy of Smartraveller, is giving one lucky reader the chance to win a 3G Kindle Touch leading into the holiday



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Sabah west coast OK

DFAT yesterday lowered its travel advisory for coastal resort areas on the western coast of Sabah to its lowest level of 'Exercise normal security precautions'.



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Sales Positions: Sales Executive

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Applications close Wednesday 19th September 2012

Telephone and postal applications will not be entertained.

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We offer a competitive salary for the right candidate. If this sounds like you and are ready to take Retail Travel to the next level, send your application and resume to belinda@gtstravel.com.au.



Travelport sign RAK

ARABIAN carrier RAK Airways has signed its first GDS deal, opening up its fares and inventory to all Galileo and Worldspan connected travel agents.



Accommodation Updates

WELCOME to Accommodation Updates, Travel Daily's Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to accomupdates@traveldaily.com.au.



Newly configured room types have been launched by the **Holiday Inn Baruna** in Bali, with the new categories tailored around the feedback obtained from repeat visitors, who often request specific rooms. Pricing has also been reviewed at the property, with new tariffs introduced to make the property

more competitively priced. The new Junior Suites have been designed with families in mind, with free wi-fi available in all rooms adopted as a measure to lure repeat business clients.



After a \$5.6 million makeover across 200 rooms, Melbourne's **Novotel Glen Waverley** has a new lease on life and ready to show off its sophisticated new look. The highlight of the new offering is the arrival of Novotel's innovative NEXT rooms, which maximise the combination between in-room technology

and energy saving products. New larger workstations make wireless connectivity of personal devices a breeze, while portable digital devices can be connected to in-room TV's through the MediaHub HD attachment.



All-Inclusive accommodation specialist Club Med Cherating, a 1-hour flight from Kuala Lumpur will this month put the finishing touches on new up-scale inventory designed to enhance the visitor experience. A new "Zen Space" with quiet pool, a Baby

Club with splash park to entertain the youngsters, and the first Noodle Pool, in addition to an adults-only area. The resort will also launch Eco-Discovery Trails & Nature Activities to allow guests to explore the jungle.

Aus Open tennis deals

AUSTRALIAN Open Tennis Packages for the 2013 event are selling fast, according to sports travel agency Keith Prowse.

Two night accom deals inclusive of tickets to two sessions of tennis start from \$596ppts.

Britz race at Bathurst

CAMPERVAN rental firm Britz has partnered with V8 Supercars showpiece Bathurst 1000 race.

Britz will sponsor six campgrounds at the event, hosting BBQ's along with glamour girls, the Britz chicks.

Andaz move to grapes

UPMARKET Hyatt Hotels brand Andaz has opened its first property in Northern California's Napa Valley wine region, taking over the former Avia Napa Hotel.

4 new London Accors

ACCOR will next month take the covers off four new hotels in the London and surrounding areas.

The company will debut its ibis and Novotel branded properties in the city district of Blackfriars in East London.

Across the city, a second ibis hotel will be opened in Shepherd's Bush, with a Mercure property also opening up in Greenwich.

Grand Wailea sold

A SINGAPOREAN investment firm has agreed to pay US\$1.5b to purchase Maui's 780-room Grand Wailea Resort and three other foreclosed US luxury properties.

The La Quinta Resort & Club and Claremont Resort along with the Arizona Biltmore Resort in Phoenix are all part of the deal.

Visit Britain Olympic hype focus

THE UK's Lord Sebastian Coe, head of the London 2012 Olympic Committee, has been named as a future face of the GREAT Britain campaign to promote tourism.

The three-year campaign was launched in 2011 by Visit Britain featuring a host of celebrity and sports stars including the likes of Dame Judi Dench, Jamie Oliver, Lennox Lewis and Boris Becker.

Coe will front the post-Olympic campaign to entice travellers to Britain following the Games.

The next phase of the campaign aims to deliver on the message - "You've seen us on TV, now come and make your own memories".

The £13.5m (AU\$20.8m) major marketing push involves airlines, hotel companies & tour operators offering deals "to ensure that, having watched the best of Britain on their screens, overseas

travellers decide to experience the real thing for themselves," Visit Britain said.

A crucial component of the campaign includes a new TV ad, 'Memories are GREAT', which features images from the Opening Ceremony of the London Olympics.

"The main event may be over, but the hard work begins now," said Visit Britain's director of marketing, Laurence Bresh.

"Britain's image and reputation around the world is riding high, the next stage of our GREAT campaign aims to convert worldwide interest into increased bookings," Bresh said, adding "now is the time to inspire them to come to Britain."

VB has teamed with STA Travel to target the youth market and launched a shopping campaign with Virgin Australia.

Latham joins Fraser

WALLABIES and Queensland Reds rugby great Chris Latham has signed on to become the new face and ambassador of Fraser Coast Tourism, using his international profile to promote the destination to domestic and international travellers.

Upscale at Prom Peru

NATURAL attractions, cultural icons and the range of upscale offerings available in Peru will be part of interactive quiz nights hosted in Sydney and Melbourne by PromPeru on 02 and 03 Oct.

More details on the destination are available at www.peru.travel.



AIRLINE MARKETING AUSTRALIA

Sales Executive – representing Finnair Brisbane Based

Airline Marketing Australia is seeking a professional Sales Executive with airline or travel industry experience to fulfill an opportunity representing Finnair in Brisbane, Queensland.

Reporting to the AMA Manager in Brisbane and working closely with the airline's Australian management team, the successful candidate will need to be self motivated, results driven and proactive in growing the Queensland business.

The role of the Sales Executive will have a strong emphasis on both maintaining and developing mutually productive business relationships with our key agencies and partners. This will involve providing product updates, maintaining a sales plan and delivering strong, measurable sales results and attending various external functions when required.

A high level of customer service, communication and presentation skills are required, as well as the ability to prospect and identify new opportunities for growth. The successful candidate must also have a minimum of two years travel industry experience, strong GDS and fares knowledge.

Please send expressions of interest to hr@airlinemarketing.com.au with the email entitled **Sales Executive position – Finnair **.

Applications close September 20th, 2012.

Note: Due to the potential high level of interest, only successful applicants will be contacted for interviews.



ABOVE: Trish Ryder from United

Travel Manly, a Sabre customer.

Sabre Pacific takes home Best Technology Innovation award

RIGHT: United Travel Manly, winners of the Best Travel Agency Retail

for a Single Location, and a Sabre customer.



LEFT: Matthew Chappell, James Quinlan, Nigel Taylor

and Kylie Nicholson, Sabre Pacific.

LEFT: Sabre customer Deanne Tolj of United Travel Newmarket, winner of Best Travel Consultant Retail.

RIGHT: Sabre Pacific's NZ country Manager Scott Barratt being presented the Best Travel Agent Technology Innovation Award by event co-host James Tobin.

BELOW: Kay Rogers from United Travel the Mount Group, and Sabre customer.



THE cream of New Zealand's travel industry crop was on show last Sat night in Auckland for the NZ Travel Industry Awards.

Held in a similar format to Australia's NTIA Awards, the evening was hosted by Sabre Pacific celebrity endorsee James Tobin along with local television personality Doug Kamo.

Sabre Red Workspace took out the award for Best Travel Agent Technology Innovation, graciously accepted by NZ Country Manager Scott Barratt, who praised the company for its invention of the GDS system over five decades ago and for its continuing dedication to providing customers with the most innovative and future-ready technology to support business.

The system, also voted the most innovative in London is currently used by a whopping 207,349 and growing number of agents globally.

To learn more about Sabre Pacific, see www.bit.ly/whysabre.

BELOW: Presenting an award on the evening was James Tobin, television personality, NZTIA cohost & Sabre Pacific Ambassador.



ABOVE: Kevin Westin of Executive Travel, a Sabre customer, winner of Best Travel Agency Corporate.



BELOW LEFT: The Sabre Pacific Team following their award win. In the back row, from left, is Simon Amos, Scott Barratt, Matthew Chappell, James Quinlan, Cameron Dellow, Kylie Nicholson, Debby Madden and Clementine Rodrigues. Front row: Greer Krige, Nigel Taylor, James Tobin.







BRITISH royals Prince William and Cate Middleton were not the only ones getting royal treatment in Asia this week, as this group lapped up the luxurious offerings of the Club Med Kani Maldives.

The group were provided with elegant Beach Villas, each of which comes complete with glass private indoor/outdoor bathrooms.

Enjoying the decadence their surroundings offered, the group partook in numerous lavish food and wine, enjoyed colourful cocktails exhibiting similar colours to fish seen on many a snorkelling trip, all included in room rates available at the resort.

Pictured in front of the resort's Overwater Villas is, from left, Josh from Jetset Parramatta; Catherine, HWT Maitland; Mary Jane, Flight Centre Dubbo; Adam, Club Med BDM; Merran, Travelmanagers; Lisa, TSAX on Crown and Heather from Travel Creations.



Supplier **Updates**

WELCOME to Supplier Updates, **Travel Daily's** new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE.**

Supplier enquiries for notices: advertising@traveldaily.com.au

Smiles for Qld budget

TOURISM has proven to be a big winner in the debut state budget delivered by Qld Premier Campbell Newman and Treasurer Tim Nicholls yesterday.

The industry was earmarked as one of four "pillars" of the Qld economy, with a \$20m allocation towards marketing of the state to Tourism Queensland welcomed by Australian Tourism Export Council md Felicia Mariani.

"Making the most of these opportunities will be imperative to the strength of the Queensland tourism economy and TQ must have the resources to leverage the growth potential," Mariani said.

The state budget also delivered funding towards the Gold Coast's recently successful bid for the 2018 Commonwealth Games, a move praised by Accommodation Association of Australia ceo Richard Munro, who said hotels would benefit from increased development in the region.

Smiths Polynesia

BOUTIOUE hotelier Mr & Mrs Smith Hotel Collection has expanded to French Polynesia for the first time, signing up four properties in the region.

They include Bora Bora Pearl Beach Resort & Spa, Moorea Pearl Beach Resort & Spa, Manava Suite Resort, Tahiti and Tikehau Pearl Beach Resort, Tuamotus.

Jetstar Asia gets 17th A320

JETSTAR Asia today announced significant capacity expansion to Thailand, Malaysia and Myanmar as it takes delivery of its seventeenth Airbus A320.

Effective 28 Oct, the airline will boost its monthly schedule by 70,000 seats, including an extra 36 weekly services between Singapore and Kuala Lumpur.

That will take its weekly rotations on the route to 61, and also provide "more timely connections on popular services through Singapore to Manila, Perth and Taipei," according to ceo Bara Pasupathi.

"We are seeing an increasing number of our Malaysian

customers onto low fare Jetstar Group services to destinations like Melbourne and Auckland," he added

The current four times per week flights to Yangon in Myanmar will gradually lift to a daily operation by Dec this year.

"As the only low fares airline operating to Myanmar from Singapore, it is exciting to be able to provide more access to a destination emerging as one of the most intriguing in the region," Pasupathi said.

Flights to both Bangkok and Phuket will also increase, with a total of 44 weekly services to Thailand as part of the growth.



Tick South Africa off your Bucket List!

During September, South African Tourism, South African Airways & Travel Daily are giving Travel Consultants the chance to win an incredible 7 day holiday for two.

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ls this on your SA Bucket List? PLUS weekly draws: 2 bottles of South African wine.... Check **Travel Daily** each week to see if you are the winner!

TO ENTER

Tell us in 25 words or less what is on your Bucket List in South Africa! Get creative and email your response to >>> satcomp@traveldaily.com.au





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Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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Following a very successful financial year, our Brisbane AA office is searching for a talented individual to join our Perms division. As part of our successful team, you will be responsible for managing all client recruitment needs, whilst also assisting candidates find their perfect next role.

You will enjoy fantastic perks include an uncapped salary package, up to 5 weeks paid annual leave and amazing team rewards including a luxury Annual AA Conference.

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FROM ZANZIBAR TO TABLE MOUNTAIN AFRICA TRAVEL SPECIALIST MELBOURNE (INNER) - SALARY PACKAGE TO \$55K

Have you travelled extensively throughout Africa and light up every time you have a client enquire about this great Continent? This luxury tour wholesaler is searching for an Africa Travel Specialist to service the discerning traveller with tailormade leisure itineraries across this amazing region. Monday to Friday business hours with a set salary and professional likeminded colleagues. Apply now & secure this great role today!

JOIN A MARKET LEADER CORPORATE CONSULTANTS x 10 BRISBANE CBD - SALARY PACKAGE TO \$60K OTE

Here's your chance to join a leader in the corporate travel market. Due to growth and winning new accounts this dynamic TMC is looking for experienced travel consultants to join them. You will be handling the international and domestic travel plans for a portfolio of business clients and understand the importance of meeting SLAs. As part of this fab team you will be amongst the highest paid travel consultants in Brisbane and enjoy some of the best benefits the industry has to offer.

FIRST CLASS OPPORTUNITY HIGH END TRAVEL CONSULTANT SYDNEY CBD - SALARY PACKAGE TO \$60K +

Do you love all things luxury? Are you au fait with the world's top class, 5 star destinations? Here is your chance to share your amazing travel knowledge within this gorgeous boutique agency in Sydney's CBD, where you will enjoy providing VIP treatment to your high-end clientele and booking tailor-made private holidays around the world. What's more you will enjoy going away on premium famils + earning a high-end salary to match your high-end clientele!

THE CORPORATE CALLING CARD CORPORATE TRAVEL CONSULTANT PERTH (INNER) - SALARY PACKAGES TO \$60K+

Join the leaders in corporate travel management! This global organisation are growing in leaps and bounds, winning industry awards & rewarding staff with fantastic international travel and amazing \$\$ bonuses. Not only will you be offered job security, you will enjoy this positive workplace, together with the career opportunities in abundance.

Do not miss your chance to join this winning TMC.

MAKE THE MOVE FOR THE BETTER RETAIL TRAVEL CONSULTANTS ADELAIDE (NORTH) – SALARY PACKAGE \$55K (OTE)

Don't delay any longer, make the move to one of these top roles & never look back! We have a number of leisure consultant roles available in Adelaide's northern suburbs that can offer you a new working environment, together with new challenges. If you have a minimum 12 months international travel consulting experience & would like to see what else is available for you, apply to us today!

DO IT IN STYLE HIGH END LEISURE CONSULTANT BRISBANE INNER SUBURS – SALARY PACKAGE TO \$48K

Come and join this well established agency as a senior consultant and you'll never look back! Handling tailor made itineraries for the discerning traveller you will enjoy the time to consult with clients and use your extensive product knowledge. This team has a strong background in travel and amongst some of the best in Brisbane. You'll earn a strong salary package and enjoy Mon – Fri hours with no late nights or weekends. Get your passion back for travel – apply now.





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Best industry rates; paid weekly Referral vouchers Temp to Perm opportunities

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WEBSITE AND I.T. TRAVEL GENIUS! - TEMP ROLE. PART TIME/FLEXIBLE HOURS - TRAVEL SPECIALIST **INNER WEST - SYDNEY - GREAT HOURLY RATE \$\$\$\$**

If you consider yourself to be an IT GURU and love loading website content and contract tariffs for a number of different (travel) suppliers, this could be an ideal role for you. The role is part time (2-3 days per week) and the client is flexible with days. You will have an amazing eye for detail combined with the ability to work autonomously and pick up new concepts very quickly. You will be using a windows/browser based tool which can also be accessed remotely. Get your IT cap on!

CIAO BELLA! EUROEAN SPECIALIST **RETAIL TRAVEL CONSULTANTS** MELBOURNE (STH EAST) - TOP HOURLY RATE

We have a fantastic new position available working in a retail travel agency specialising in Italy and other European destinations. This position requires an experienced Amadeus trained consultant to join their team for approximately 2 weeks. Located in Melbourne's South Eastern suburbs, you will be working Monday – Friday Hours 9am – 5pm, what more could you ask for! This position is due to start soon. Apply today to find out more!

TAKE A WALK ON THE WILD SIDE **RETAIL TRAVEL CONSULTANT** BRISBANE - UP TO \$25/HR + SUPER

Love variety and challenge in your day? Available to temp for four weeks starting the 24th Sept? Then we have a fab assignment for you. Based in the inner city suburbs this adventure travel specialist is looking for an experienced travel consultant to come and assist them. You'll love working in this friendly team assisting clients with off the beaten track and intriguing itineraries. Galileo experience will be a must along with previous retail travel consulting experience.

GET ON THE ORIENT EXPRESS - ASIAN SPECIALIST COVER INTERNAL LEAVE - SABRE + TICKETING INNER WEST SYDNEY – TOP HOURLY RATE

Our client specialises in Australians travelling to Vietnam, Cambodia, Laos, Singapore, Malaysia and Thailand. So bring your specialized experience to this fantastic retail travel agency located in Newtown. Great hourly rate on offer and flexible working hours. As a trained, qualified and experienced temporary travel consultant, you will be required to sell, book and ticket all aspects of travel using Sabre. This temp role starts soon! Apply today.

NOW IS YOUR CHANCE TO DO GROUPS! **GROUPS & EVENTS TRAVEL CO-ORDINATOR MELBOURNE (CBD) - TOP HOURLY RATE**

Always wanted to work in events? Here is your opportunity to get your foot in the door! Located in the CBD, this highly respected organisation is looking for an experienced Galileo consultant to start ASAP for a 3 month assignment. You will be required to work Monday to Friday – 9am – 5pm. Experience in groups is highly regarded but not essential. Don't let this fantastic opportunity pass you by. Contact our friendly temps division today.

A SUNNY DELIGHT **RETAIL TRAVEL TEMP** SUNSHINE COAST- TOP HOURLY RATE

Experienced retail travel temps here is your chance to grab a rare temping role on the Sunshine Coast. This boutique travel agency is looking for an experienced consultant to assist them to cover holidays. You'll be handling new enquiries along with assisting in existing bookings. There are dates throughout Sept and Oct and some flexibility may be given regarding hours. Amadeus skills will be a must. Get in quick – this assignment starts Monday!

CONTACT AUSTRALIA'S MOST EXPERIENCED TEMP RECRUITMENT TEAM

Anita Nunnari **NSW & ACT** Ph: 02 9231 6377

Carmen Pugh **QLD & NT** Ph: 07 3229 9600 Krystle Egginton VIC, WA & SA Ph: 03 9670 2577

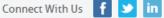
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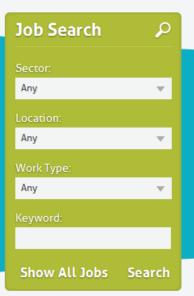
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► Earn up to \$70K OTE +++

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Reservations Sales Agent

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- ► Salary from \$40K + super

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- ▶ Fantastic management and team, Melbourne CBD
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This company is different! They are all about offering a higher service level than most and giving your clients the personal touch. Watch your career soar with this company.

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- ▶ GDS skills advantageous but not essential
- ▶ Great employee benefits

Join this well established team. You will be undertaking a variety of tasks, managing group travel for both inbound & outbound travel. Min 2 years wholesale experience preferred.

Call or email Ben Carnegie for more details