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Thursday 13th September 2012

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## Luxperience MICE push

**THE** organisers of the inaugural Luxperience show, which wrapped up yesterday after three days of intensive networking in Sydney, have confirmed that the event will return next year in an "exciting new format".

Luxperience 2013, to once again take place at the Overseas Passenger Terminal, will take place 02-04 Sep with exhibition booths placed in a "stylish business class lounge environment" which as well as being more relaxed will enable a more cost effective entry price for suppliers.

Co-founder Rosemarie Sama also confirmed that next year's Luxperience would target the meetings and events industry.

More information in tomorrow's issue of *Business Events News* - [businessnews.com.au](http://businessnews.com.au).

## QF Jo'burg 747s to 3-class

**QANTAS** has confirmed that its daily flights between Sydney and Johannesburg will no longer offer First Class, effective 01 Oct.

The 747-400 services, which currently operate as a codeshare with South African Airways, will continue to offer Business, Premium Economy and Economy.

A Qantas spokesperson told **TD** the move was a continuation of the QF fleet transformation program announced in 2010, which has seen First class "only continue in line with customers' demand".

The SAA codeshare is subject to

an IASC application for renewal, and is currently only authorised until 31 Mar 2013.

Qantas said the three class product will continue to provide customers travelling between South Africa and Australia with an "exceptional inflight experience".

## Carnival Asia role

**CARNIVAL** Corporation has appointed former Costa Cruises ceo Pier Luigi Foschi to oversee its Asian cruise strategies.

The move will see Foschi responsible for setting up a new corporate office in Singapore.

## More Antarctic flights

**ANTARCTICA** Flights will offer departures from four Australian gateways in 2012-2013, with the return of options from Adelaide on 20 Jan and Perth on 26 Jan.

The SA and WA flightseeing trips join established operations from Melbourne on 31 Dec '12 and 17 Feb, along with Sydney on 10 Feb.

The Aussie departures join the firm's first ever departure from Auckland on 03 Feb (**TD** 04 Sep).

Further details on **last page**.

## Last days for Cosmos

**ENTRIES** for our fantastic online celebrity photo competition run in partnership with Cosmos, must be in by COB tomorrow.

The best entry will win a trip for two on the 16-day Cosmos Route 66 Revisited tour from Chicago to Los Angeles, including return airfares, valued at up to \$9,500.

For full details see [traveldaily.com.au/competitions](http://traveldaily.com.au/competitions).

## CX '13 Euro earlybirds

**CATHAY** Pacific has jumped the gun on its rivals, today launching Economy and Premium Economy European earlybird fares for 2013.

Prices lead in at \$1,646 & \$3,200 respectively on the Melbourne to Rome and Sydney to Paris routes.

Fares are on sale from today to 31 Dec, available ex all Australian ports to London, Paris, Frankfurt, Amsterdam, Rome & Moscow, for travel from 01 Apr-31 Oct 2013.

See [www.cathaypacific.com.au](http://www.cathaypacific.com.au).

## Emirates starts DC

**EMIRATES** inaugurated new daily services between Dubai and Washington Dulles International Airport yesterday, becoming EK's 7th US gateway.

## John Eales joins FLT

**FORMER** Australian rugby union captain John Eales has joined Flight Centre Limited as a non-executive director, from today.

Eales joins founder & md Graham Turner, non-exec chairman Peter Morahan & non-exec directors Peter Barrow & Gary Smith on the FLT board.

More appointments on **page 6**.

## Seven pages of news

**Travel Daily** today has seven pages of news and photos, plus full pages from: (**click**)

- TMS Asia Pacific jobs
- AA Appointments jobs
- Travel Trade Recruitment
- Captains Choice

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## Queen Victoria canx

**CUNARD** has been forced to ditch its 03 Oct 16-night Adriatic Discovery Voyage aboard *Queen Victoria* due to a propulsion issue.

*Queen Victoria* will enter drydock in Bremerhaven for repairs, and is planned to be back in action on 17 Oct, operating a new two-night cruise from Southampton.

It's expected QV will resume its scheduled services from 19 Oct.

Alternative sailings, full refunds & cruise credits are being offered to pax affected by the cancellation.

## Business fares tumble

**THE** ongoing battle for Business Class travellers between Qantas and Virgin Australia on domestic routes has seen fares drop to near record low levels in Sep.

According to the latest gov't Domestic Air Fare Index released yesterday, Business fares dropped 20% on those achieved in Aug to their second lowest point ever, to an index level of 64.9.

The figure is just 0.7 behind the historic low of 64.2 set in Jul.

Elsewhere, the BITRE data shows Full Economy & Restricted Economy fares were stable during the month, however Best Discount fares were at a three-month high.

## NSW tourism "dire" - King

**ATEC** chairman John King yesterday highlighted that urgent action is required in New South Wales if the state is to achieve any sort of turnaround in its tourism fortunes.

Speaking at the Sydney Skat Club, King outlined his involvement in the recently handed down NSW Visitor Economy Taskforce (**TD 10 Aug**), painting an exceptionally bleak picture of the current situation despite expectations of a 2000 Olympics-driven boom.

"NSW has performed very poorly over the last ten years... the state has lost market share in both domestic and international visitation," he said.

A key conclusion of the report is the importance of tourism to the entire state, with 94,000 businesses directly involved in the sector and many other parts of the economy benefiting from visitor arrivals.

He said the taskforce had consulted widely, concluding that despite good work a few years ago, the brand image of Sydney and NSW is "extremely weak...it's a confused brand, very dissipated".

And while Sydney still has key drawcards for international visitors, for NSW as a whole "the situation is much more dire".

King said that regional tourism was a particular area of failure, with just 16% of visitors venturing outside of Sydney.

He blamed an "every child wins a prize" system of funding for "amorphous" regional tourism organisations, which has not seen any coherent messages and failed to push home what is unique or compelling about destinations.

The wide-ranging report also looked at capacity issues, and in particular recommended a strong push to increase aircraft movements at Sydney Airport.

He said the current regulations were created before the advent of new, quieter aircraft such as the Airbus A380 which has "about half the noise footprint of a 747."

King said the report had already been accepted in principle by the state gov't, with departments having to submit responses to cabinet by the end of Oct and an "action plan" set to be endorsed by the end of the year.

But time is short, with the state still a very long way off its target of doubling visitor expenditure by 2020, he said.

## Excite Hols revamp

**B2B** wholesaler Excite Holidays has revealed it's only weeks away from unveiling a new website, with new features aimed at enriching the agent experience.

CEO George Papaioannou said Excite "has spent considerable time analysing the evolving needs of our agents," adding this is the perfect time to launch the overhauled portal.

## Ardent gym purchase

**DREAMWORLD** owner Ardent Leisure Group has announced the acquisition of Australia's fourth largest fitness chain, Fenix.

The \$60.9 million deal covers 10 Fenix Fitness Clubs in Victoria and Queensland and a further two in development in Victoria.

## DFAT on Kenya

**THE** Department of Foreign Affairs and Trade yesterday revised its travel advice for Kenya, lowering the level for parts of the Lamu district in Eastern Kenya to the second-lowest 'Exercise a high degree of caution' as most of the rest of the country.

DFAT continues to have a "Do not travel" alert for border regions with Somalia, Ethiopia and South Sudan as well as Isiolo, Moyale and the A2 highway.



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## Tempo adds Euro holiday parks

**TEMPO** Holidays yesterday unveiled its "biggest product launch to date," an exclusive range of holiday park accommodation options in 14 countries across Europe.

It's a brand new product for the Australian market, and will offer an innovative option for budget-conscious travellers such as families.

The holiday park range includes well-appointed cabin accom in France, Switzerland, Italy, Spain, Austria, Germany and more.

Tempo's new Self Catering Apartments & Holiday Parks 2013 brochure features the range along with an expanded choice of apartments around the world.

Marketing manager Ash Jurberg said fully equipped family cabins

were up to 70% cheaper than 3 star hotels, with the majority in scenic coastal areas in easy reach of major cities as well as popular inland locations like the Alps, Loire Valley and the Italian Lakes.

The apartment range has also been expanded to include the US, India, Russia, Latin America, Dubai and cities across Asia.

"All apartments are centrally located and include well-equipped kitchen areas...many also have laundry facilities," Jurberg added.

More info 1300 362 844.

## NIIT expanding Sabre

**GLOBAL IT** Solutions firm NIIT Technologies has announced it has reached agreement to acquire Sabre Holdings Philippines Development Centre.

The IT company plans to use the acquisition to expand into travel.

**MEANWHILE**, Executive Edge and Executive Travel director of sales Paul Nethercott has praised Sabre Online, saying the program saves up to 45-mins per booking.

## Schettino at fault

**COSTA** Cruises has reiterated the captain of the infamous *Costa Concordia* was alone responsible for veering the ship off-course, which led to it running aground near the Italian island of Giglio.

The 13 Jan accident led to the death of 32 people.

The call follows Italian media reporting this week that Costa may have been aware of Captain Francesco Schettino's intention to re-route the vessel, based on 'black-box' data.

"It is a completely inaccurate hypothesis," the firm said.

"What has been reported in the media is not only wrong, but also harmful to the image of the company with the potential to cause economic damage...Captain Schettino took it upon himself to modify the route but neglected to inform the company," Costa said.

## SQ IFE enhancements

**SINGAPORE** Airlines today confirmed a major agreement with Panasonic Avionics for "advanced in-flight entertainment and communications (IFEC) systems" for more than 40 new aircraft it has on order with Airbus and Boeing.

Under the deal, SIA will become the launch customer for Panasonic's next-generation eX3 system on 20 Airbus A350s due for delivery from 2014, as well as the first to deliver eX3 features on eight 777-300ERs to be handed over from next year.

The system will offer the latest video screen technology and touch-screen handsets in all classes of travel, with higher levels of personalisation which will see KrisWorld providing "intelligent content recommendations" based on pax ratings and preferences.

It will also include an e-Library of newspapers and magazines and social networking functions.

Last week, SIA announced in-flight connectivity services which have been trialled for some months, and which will see A340-500, A380 and B777-300ER aircraft offer wireless internet and mobile data services installed over the next 2 years (**TD** 27 Aug).

## 25% off Hurtigruten

**HURTIGRUTEN** has extended its early booking offer of 25% off 2013 Norwegian cruises until 30 Nov 2012, from the previous 30 Sep deadline.



## Window Seat

**PATRICK** Benhamou from French Tourism was in top form on Mon night when he staged the lavish Champagne Rendezvous at the Sydney Sofitel Wentworth (**TD** Tue).

Introducing the evening, he promised that it would be an event to remember, with French people renowned for their "elegance, cuisine, charm, panache, flamboyance, humour...and modesty".

**LAST** night's Argentina tourism event at Sydney's Park Hyatt was, among other things, a great celebration of the rivalry that exists between Australia's Wallabies and Los Pumas of Argentina - just ask Enrique Rodriguez - he's played for both.

In an eight-year rugby career, the man perhaps better known as "Topo" pulled on the jumper 13 times for Argentina, 26 times for Australia, and even made a single appearance for Tahiti.

Welcoming attendees at the event, "Topo", gave his views on the game from his unique view from both sides.

Topo joked that one day, for his services to the game of rugby, he envisaged his official title one day being Enrique Rodriguez T.I.T.C., which he said will be a unique acronym for "Triple International Turn-Coat".

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## Gecko's Africa bargain

**GECKO'S** is taking 10% off the price of its 15-day East Africa Safari for all new bookings made travelling by 30 Jun 2013.

The deal is available until 31 Oct when using the promo code 1258, reducing the price of the trip to \$2,155ppts.

## Frankfurt Aug record

**FRAPORT AG** has announced a record number of passengers passed through Frankfurt Airport during Aug, despite an eight-hour strike by Lufthansa cabin crew.

At 5.6m pax, the month's arrivals was 4.6%, or 245,000 more people, than Aug last year.

## CCC 'Venture Cruise'

**CAPTAIN** Cook Cruises has confirmed that its "Venture Cruise" will return this summer, operating from Darling Harbour in Sydney every Mon, Wed and Fri from 01 Nov 2012-31 Mar 2013.

The trip includes three and a half hours of "fun, sun, chart-topping music and swimming at a secluded beach" plus a picnic lunch, and a launch special makes it available at \$55 per person.

To book call 02 9206 1111.

## First shout on Contiki

**CONTIKI** Holidays has launched a free to download iPhone application, entitled "Shout".

The program adopts a heavy social media focus, and includes a huge range of interactive features including timelines, photo sharing, messageboard & destination info.

It follows a 400% spike in iPhone traffic on Contiki's site since 2011.

# Destination DC down under



**WASHINGTON DC** is stepping up its profile in Australia, with the US capital planning annual visits here to provide ongoing training for the trade about all things DC.

Australia is a key market source for Washington DC, previously only exposed to this market via its partnership with Visit USA.

In 2010, Aussie visitors leapt a huge 76% year-on-year, becoming its third highest inbound market.

Theresa Bulpulsi, vp of tourism, Destination DC (the marketing firm for Washington DC) told **TD** the abnormal growth in visitation during 2010 was likely due to the strength of the Aussie dollar and increased transPacific air capacity.

In 2011, Australia was the fifth top inbound source for DC, only trumped by China, the United Kingdom, Germany and Brazil.

Traditionally, Australia ranks in Washington DC's top 10 markets - an achievement made all the more impressive given DC doesn't market directly in this country.

Bulpulsi and Destination DC int'l tourism sales mgr, Letizia Sirtori, are in the country this week for the first time, visiting trade partners in Brisbane and Sydney.

Future trips to our shores will include visits to Melbourne.

Their aim is to equip Aussie agents with more info about DC - what it offers visitors, where to go, what to see, how to get around and how long to stay.

Bulpulsi told **TD** Washington DC is most commonly sold in Australia as an add-on from New York City, accessible by AMTRAK Acela in 3hrs, or up to 5hrs by road.

The vibrant city is home to not only US President Barack Obama, but memorials, monuments and museums, incl 19 Smithsonians, many of which are located on the 4.5km long National Mall.

DC has been credited as one of the USA's "most walkable cities" but visitors can also navigate it by cruise, bike, segway or even take a "foodie" tour of the District.

Late Mar/Apr is a popular time to visit for the Cherry Blossoms, while the 'Passport DC' event in May attracts many, when some of the 190 Embassies in DC open their doors to the public.

Sirtori told **TD** Destination DC will return home soon & develop future marketing initiatives and budgets for the Australian market.

**Pictured** at an event hosted in Sydney last night from left are Meredith Salotto, Gate7 with Theresa Bulpulsi & Letizia Sirtori.

## HILL + KNOWLTON

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### Country Manager, Abu Dhabi Tourism & Culture Authority

Hill+Knowlton Strategies is a leading global PR and communications consultancy, advising and implementing strategic communication programs for top-tier organisations across a diverse range of industries.

We have an exciting opportunity for the right candidate to head Abu Dhabi Tourism & Culture Authority's operations in Australia. This role is responsible for raising the profile of Abu Dhabi as a world-class tourism destination and increasing visitation.

#### The successful candidate will have:

- A proven track record in a similar role in a tourism-related field in Australia
- A strong background in Sales and Marketing; project management experience
- Established strong relationships with travel industry, travel trade and consumer lifestyle media in Australia
- Ability to develop and implement a marketing and public relations plan in line with ADTA global strategy
- High level negotiation, communication and presentation skills and ability to interact with a wide variety of tourism industry, media and senior management
- Previous experience working with various cultural backgrounds and business practices
- Demonstrated ability to manage budgets and all finance related procedures
- Track record in event organisation
- Ability to research and evaluate proposals from media representatives and non-traditional partners
- Ability to research and analyse opportunities for new products which could be introduced to the market in Australia.

Minimum of 5+ years senior level travel/tourism experience required and tertiary qualifications in marketing or related field is highly regarded.

At H+K Strategies we are passionate about what we do and this shows in our work. We offer great benefits to all our staff, have a convenient central CBD location and a social and fun loving team.

Interested applicants should forward a copy of their CV to the Talent Manager at Hill+Knowlton Strategies: [careers\\_sydney@hkstrategies.com](mailto:careers_sydney@hkstrategies.com)

Applications close Wednesday 19 September.

For more of an idea about H+K check out our website at [www.hkstrategies.com.au](http://www.hkstrategies.com.au)

## TUI Distribution Manager Australia & Asia/Pacific

TUI Marine is the world's largest operator of Yacht Charters and European Canal Boats. We are looking for an industry professional to take responsibility for the Tui Marine Office in Sydney, developing and growing Distribution, Sales and Marketing for Australia & Asia-Pacific.

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Please submit resume in WORD format along with salary requirements to [mark.windsor@tuimarine.com](mailto:mark.windsor@tuimarine.com)



## All's fair in love and rugby



**PERSONALITIES** from the worlds of business, entertainment, media and sport all converged on Sydney's Park Hyatt Hotel last night to get in the spirit of all things Argentina, including a spicy tango dancing demonstration.

The nation's rugby union team - Los Pumas - are currently in Australia preparing for this weekend's big match against the Wallabies on the Gold Coast.

For national carrier Aerolineas Argentinas, the future is bright following AR's induction into the SkyTeam alliance (**TD** 30 Aug).

Current thrice-weekly services

## QFFFF earns top award

**QANTAS** Frequent Flyer has been named a winner in the 3rd Colloquy Loyalty Awards, recognised by the loyalty industry for customer innovation initiatives.

## Skywest traffic rises

**SKYWEST** Airlines yesterday reported an 11% rise in Aug passenger numbers and an even stronger increase in charter traffic during the month.

RPT passengers carried grew from 33,000 to 37,000 but the load factor fell 3.3 points to 61%.

Skywest operated 286 charter services in Aug, four less than in the previous corresponding month, but in terms of Charter Available Seat Kilometres, charter traffic rose 39%.

The month saw Skywest operate 1547 wet lease block hours under its Australian Regional Airline Network agreement with Virgin Australia.

## Skal footy fever

**MELBOURNE** Skal Club will host its annual AFL Grand Final luncheon at the MCG's Jim Stynes room on Thu 27 Sep.

The event costs \$95 per person and family and friends are welcome, with the opportunity to also reserve tables of eight or ten.

During the lunch, the AFL will be holding rehearsals for the big day and there are also a limited number of free car parking spots.

Guest speaker is Swans legend and triple Brownlow medallist Bob Skilton - info and RSVPs via [sandy@apartmentsonlygon.com.au](mailto:sandy@apartmentsonlygon.com.au).

## UA to Russia with OS

**UNITED** Air Lines is looking to re-enter the Russian market via a codeshare partnership with Austrian Airlines, via Vienna.

The carrier recently suspended direct services to Moscow but has told US regulators codesharing to/from Russia was "important" for the US-Russia market.

UA is requesting to place its code on daily OS operated flights from Vienna to both Moscow and St Petersburg.

direct from Buenos Aires are set to become four-weekly from Dec (**TD** 18 Jun), while a recent pact with China Southern Airlines boosts the carrier's access to Asia.

Rugby was celebrated as one of many links between Australia and Argentina, with many identities from the game in attendance, including "Topo" Rodriguez, known perhaps too well for having represented both Argentina and Australia in international rugby.

**Pictured** at last night's event, from left is Jerome King, STA Travel; Amy Sharpe and Oscar Cilli from Aerolineas Argentinas.



### Ticket & Reservation Officer

As one of the fastest growing airlines in the world, this position requires high level of customer service to our call centre and serves our walk-in customer at our Sydney office.

#### Duties include:

- Dealing with travel agents and customer enquiries.
- Working as part of the professional National Call Centre team on a daily bases.
- Update the existing databases and the status of each customer/prospective customer.

#### Successful candidates will have:

- Minimum of 2-3 years of experience on airline ticketing & reservation.
- Strong communication skills. Fluent English is mandatory, while Mandarin & Cantonese are preferable.
- Solid understanding on daily ticketing & reservation tasks.
- Intermediate to Advance level on the GDS system, preferably on Amadeus.

Please email a cover letter with resume attached to [hr@csair.com.au](mailto:hr@csair.com.au). Application closed on 10th October 2012. Only the successful applicants will be contacted.

## WIN A 3G KINDLE TOUCH!

This week Travel Daily, courtesy of **Smartraveller**, is giving one lucky reader the chance to win a 3G Kindle Touch e-reader leading into the holiday season.



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## Digital China market

**TOURISM** Queensland has hosted a Digital Marketing workshop for operators based on the Sunshine Coast, giving advice on how to target the independent Chinese traveller market.

The workshop was the seventh module in TQ's 2011 Digital Ready Program, with acting ceo Leanne Coddington saying "it's important for tourism operators to become savvy when it comes to targeting Chinese travellers via digital marketing".

### Travel Manager Melbourne CBD

FCm are thrilled to receive **AFTA's Best National Travel Management Company** award for 2012. We are currently looking for **Travel Managers** to join our expanding Melbourne team.

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# Industry Appointments



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**THIS** week's Industry Appointments column is brought to you by **inPlace Recruitment**. If you have just appointed someone to a new position and would like to update the industry, send us an email at [appointments@traveldaily.com.au](mailto:appointments@traveldaily.com.au).

Air New Zealand's marketing manager **Andrew Stanbury** is set to shortly join **Air Pacific** as its Regional General Manager for Australia. Stanbury will oversee all of the carrier's local commercial operations.

**APT** has named **Paul Yankson** to the newly created position of General Manager for Sales in the Asia Pacific region. Yankson brings significant experience working in the airline industry and has served as a director of Qantas Holidays in the UK, and adds his extensive sales background to contribute to APT's strategic focus in achieving sales growth.

**Martin Edwards** has been promoted to the role of General Manager at the Sydney offices of African safari specialist **Bench International**. Edwards has been with the company for four years in a variety of roles.

**Daydream Island Resort and Spa** has appointed **Ral Italiano** as its new Director of Sales. He will work from the resort's Brisbane office, moving from his most recent role with Tasmania's Federal Group.

**Natalie Trethowen** has recently moved practically from one end of Australia to the other, packing up her Hayman Island desk and joining **Villa Howden**, a new boutique luxury property in Tasmania, as its new Sales, Marketing and PR Manager. The luxury accom has also added a new executive chef in **Terry Clark**, who will soon open its first restaurant.

**Tony Patterson**, graduate of **The Hotel School Sydney**, has returned to the institution as its new General Manager. Patterson brings over 20 years experience in a number of hospitality, tourism and education roles, including a stint as NSW/ACT Training Manager at the MGET Institute.

After nearly 18 years with the South Australian Tourism Commission, **Karyn Kent** will bid farewell as she moves to Singapore to take up a new **Tourism Australia** posting as its new Regional Manager for Southeast Asia.

**Bart Tompkins** has been appointed as **Amadeus'** new managing director for China to oversee the IT firm's move into the country.

Event specialist **Lisa Buckingham** will oversee the business development, marketing and overall operation of the American Express Queenstown Winter Festival on behalf of **Destination Queenstown**.

**Cathay Pacific** has promoted **Tom Owen** to the role of Senior Vice President for the Americas. Owen has been with Cathay Pacific for 17 years.



**Cook Islands Tourism Corporation**

## MARKET EXECUTIVE

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Email your application including cover letter to [accounts@cookislandtourism.travel](mailto:accounts@cookislandtourism.travel)

## Travelport + TUifly

**TRAVELPORT** has announced a new long-term airline IT services agreement with German carrier **TUifly**, including the New Skies res system and E-Ticket Technologies.



Thursday 13th Sep 2012

## Summit now O Bar & Dining



**THE** Summit, who can forget it?

Well, the iconic Sydney venue on the 47<sup>th</sup> floor of the revolving Australian Square Tower in Sydney's CBD has been re-birthed as the O Bar & Dining Restaurant, and last night the travel industry turned out in force for a very glitzy official opening.

Owned by celebrity chef and author Michael Moore, the new restaurant is completely different to its predecessor.

Yes, it still has those famous 360 degree views of the city, but the vast circular space now offers a new multi-layered bar and dining experience with seating for 250 in the stylish restaurant and 150 in the very buzzy bar.

It features a central lobby bar, lower level lounge bar, restaurant and private dining room and scanning the menu, **TD** was pleasantly surprised to find prices

were quite reasonable with entrees starting from \$22 and mains \$35 and up.

At last night's party, guests sampled tasty Wagyu beef burgers and lobster sandwiches, all part of the daily menu.

"At a time when a lot of high-end restaurants are closing down, O Bar and Dining represents an exciting new chapter for the dining scene in Sydney.

"We are affordable and for those who were Summit regulars, this is an entirely new venue to experience," said Moore.

**Pictured** at the event from left are Amanda Bolger and Sophia Connelly from Qantas; Michael Moore, Gaynor Reid, Accor; Emma Sturgiss, Tourism Australia and Karena Noble, Voyages.

## WIN YOUR AMERICA FIX ON **ROUTE 66** WITH COSMOS!

Share your celebrity moment with us & you could win a trip for two to America including a 16 day tour & flights, courtesy of Cosmos.

See [facebook.com/traveldaily](http://facebook.com/traveldaily) or [traveldaily.com.au](http://traveldaily.com.au) for more details on this great prize and how to enter



Pictured is Belinda Valesini, Katoomba Flight Centre with The

Living End's Chris Cheney

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## TD's Mauritius winner!

**LESLEY** Cavill from TravelManagers in WA is off to Mauritius courtesy of Beachcomber Resorts and Air Mauritius, after winning last month's amazing *Travel Daily* competition.

The win was all the more sweet because Lesley celebrated her honeymoon in Mauritius nine years ago, and is thrilled to be able to return with her family.

She's pictured with Kerry Coupar of Air Mauritius, who's congratulating her on winning the fantastic prize.

If you missed out, don't fret - this month we are giving away a trip to South Africa; see the competition box at right.



## Gauguin gets blogging

**PAUL** Gauguin Cruises has rolled out a blog featuring news, travel tips, photos and more about its luxury cruise ship product. See [www.pgcruises.com/blog](http://www.pgcruises.com/blog).

## Tourism Australia partners with AC, VA

**TOURISM** Australia has launched new campaigns in North America, partnering with both Virgin Australia and Air Canada.

The Virgin Australia campaign will run until 30 Nov across digital media as well as in-flight and integrated media channels for BBC and Lonely Planet, targeting affluent international travellers with holiday deals showcasing iconic Australian destinations.

The Air Canada promotion features similar offers, running Sep-Nov across AC's in-flight, online and mobile channels.

## EK Copenhagen boost

**EMIRATES** will no longer offer first class seats between Dubai and Copenhagen from 01 Feb 2013, with the move seeing it switch from a three class 777-300ER to the two-class variant.

The change will see capacity increase by 69 seats per day.



## Marketing Officer - SYDNEY

Malaysia Airlines Regional Marketing requires the services of an experienced Marketing & Media Officer. Primary responsibilities include: providing support to the Marketing Manager, implementation of national advertising campaigns, assist to develop promotional materials, handling of agents educational program and sponsorship contracts. Some knowledge in social media marketing would be preferred. Attributes required: highly organised, strong analytical skills, proficient in social media websites and Microsoft Office applications. Travel Industry experience will be highly regarded.

Please forward your application to: the HR & Administration Manager [sydh@malaysiaairlines.com](mailto:sydh@malaysiaairlines.com) applications close 20 September 2012.

## Amadeus Norwegian fly/cruise

**AMADEUS** has signed a ten year IT agreement with Norwegian Cruise Line, which will see it provide a "flexible, scalable technology platform that will deliver new air shopping and booking functionality".

The integrated air/sea reservations solution, offering contracted, negotiated and published fares, will enable travel agents and consumers to "quickly and efficiently access and process bookings for the best air travel options while they shop for Norwegian cruises," the firms said.

Norwegian's 16,000 fleet and corporate personnel will also utilise the system to fulfil internal complex global air travel needs &

booking policy-compliant flights connecting with cruise operations.

The technology is currently under development, with a phased roll out next year across Norwegian's consumer booking website, travel agent website and by in-house call centre staff.

## AirAsia sharklets

**AIRASIA** will become the world's first A320 operator with fuel-saving 'Sharklet' wingtip devices from next year.

A plane on display at the ILA Berlin Air Show this week is the Airbus flight test aircraft for CFM Engines and the sharklets, and will be delivered to AirAsia in 2013.

## WIN a trip for two to South Africa

### Tick South Africa off your Bucket List!

**During September, South African Tourism, South African Airways & Travel Daily are giving Travel Consultants the chance to win an incredible 7 day holiday for two.**

Including: economy airfares to Johannesburg, 2 nights city stay, 4 nights luxury safari lodge, transfers, tours & breakfast daily.

**PLUS** weekly draws: 2 bottles of South African wine....Check *Travel Daily* each week to see if you are the winner!



Is this on your SA Bucket List?

### TO ENTER

Tell us in 25 words or less what is on your Bucket List in South Africa!

Get creative and email your response to

>> [satcomp@traveldaily.com.au](mailto:satcomp@traveldaily.com.au)

Register for the South African Tourism Roadshow  
>> [www.etouches.com/SARoadshow](http://www.etouches.com/SARoadshow)

Click here for competition terms and conditions

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## HOT ROLES OF THE WEEK

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Perfect Part Time Travel Consultant  
South Brisbane, QLD

\$45,000 to \$50,000 Pro-Rated + Super

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\$44,000 + Commission + Super

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\$44,000 + Commission + Super

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Corporate Business Development Manager  
Sydney, NSW

\$70,000 - \$75,000 + Super

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## CASUAL ROLES

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Up to \$27 per hour + Super

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Fares & Ticketing Temp  
Sydney CBD, NSW

Up to \$25 per hour + super

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Retail Travel Temp  
Brisbane Inner Suburbs, QLD

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## TRUST THE EXPERIENCED EXECUTIVE TEAM AT AA WITH YOUR CAREER

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**WHOLESALE RESERVATIONS MANAGER  
MELBOURNE – SALARY PACKAGE \$80k - \$95k**

Can you drive a team to perform? Love building high level customer satisfaction? Get your hands dirty making relevant changes here! If you're a dedicated manager who has overseen large teams and can manage call stats, staff training and development while also focusing on building customer satisfaction and being an integral part of the management team this has all you need!

### EXCEPTIONAL AIRLINE FINANCE ROLE

**REGIONAL FINANCE MANAGER  
SYDNEY – SALARY \$130K PACKAGE**

This international airline is recruiting now for a regional finance manager with responsibility for Australia and New Zealand. You will be required to perform strategic finance and taxation review of the region with the purpose of reducing costs and increasing revenue. You will have at least 15 years in the finance industry and have a strong airline background in finance, this is essential criteria.

### WORK FOR THE BEST IN THE BUSINESS

**CORPORATE BDM  
SYDNEY – SALARY PACKAGE OTE \$130K+**

Love the thrill of the chase? Then be rewarded with a lucrative bonus structure for your hard work at this TMC. You'll be joining a global giant offering a long term career and the real opportunity of progression. With this leading Brand behind you, you'll be able to take aim and know with confidence you have a winning brand behind you that you will passionate to sell. Don't settle for second best!

### YOUR RELATIONSHIP IS PARAMOUNT

**CORPORATE ACCOUNT MANAGER - TMC  
SYDNEY – SALARY PACKAGE \$100K+**

Get yourself into this corporate company and manage a portfolio of unique and interesting clients. You will need a strong background in account management, being strategic and analytical with the ability to negotiate the best outcomes for both the business and the client. Grow your career with a growing company and show off your relationship ability.

### USE YOUR CREATIVE FLAIR

**EVENT DIRECTOR  
SYDNEY – SALARY PACKAGE OTE \$95K+**

Join the best in the business and make the move you won't regret. You'll be well versed in the creation and delivery of unique, motivational and exciting events for corporate clients, including incentive groups, conferences and launches. Experience with offshore destinations is essential along with your ability to manage a team and the clients expectations. This is the role everyone wants.

### A JOURNEY OF DISCOVERY

**WHOLESALE RESERVATIONS TEAM LEADER  
MELBOURNE – SALARY PACKAGE TO \$65k**

Do you love travelling to unique and wonderful destinations? This management role can take you on a journey of discovery every day that you will love coming to work. Overseeing this reservations team in an adventure market company you will need to be able to offer solutions to your team and provide training on destinations. Strong knowledge of Africa & South America is a huge bonus. Management exp a must!

### THE FUTURE IS ONLINE

**ONLINE DATA ANALYST  
BRISBANE – SALARY PACKAGE TO \$70k**

With your strong background in web based analysis you will be able to show exceptional reporting skills producing data and presenting to key management levels on various areas such as online activity, sales and competitor analysis. You will need excellent interpretation & communication skills to be able to present to key stakeholders showing them options for improved business functionality.

### SOAR WITH THIS HIGH PERFORMER

**CORPORATE SALES MANAGER  
BRISBANE - SALARY PACKAGE OTE \$130K - \$170K+**

Our client is willing to pay for your skills and ability so don't delay! You will need to be at the top of your game in business development and have a strong background in developing key pipelines, tender presentation and securing those large business wins. If you have what it takes speak to AA today about getting the right salary for your expertise. A leading brand that ticks all the right boxes for you!

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Ph: 03 9670 2577

OR EMAIL YOUR APPLICATION TO [executive@aaappointments.com.au](mailto:executive@aaappointments.com.au)

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*Working in partnership with the Australian Travel Industry*

### **Ski Reservation Travel Consultant**

**Brisbane - \$DOE + Super + Incentive - Ref 6334C**

Do you have a passion for Ski and have you visited several ski resorts? Are you a Travel Consultant who wants to specialise in Ski holidays and become an expert in this area? Yes, then this is the role for you. You will sell international and domestic ski packages in a retail travel environment, work towards sales targets and offer excellent customer service. A competitive salary with excellent sales commissions, incentives and other perks offered.

**For more information, please call Sarah on (02) 9113 7272 or click [APPLY](#)**

### **Reservations Consultant**

**Sydney - \$40-45K + Super + Bonus - Ref 252**

Can you sell snow to Eskimos? Do you have exceptional customer service skills? Reservations Consultants are needed for this busy call centre in Sydney CBD. Sell tailor made holidays and packages, build rapport with agents, and use your excellent sale techniques. This global wholesaler is looking for someone to join their reservations team. You will sell accommodation, flights, tours, cruises, rail and more, whilst working to uncapped sales targets.

**For more information, please call Lysay on (02) 9113 7272 or click [APPLY](#)**

### **International Travel Consultant**

**Sydney - \$DOE - Ref 2041-NCR**

This is a fantastic opportunity for an Italian speaking consultant with ideally 3 years experience. You will offer outstanding service to repeat clientele looking for European cruise, hotels and tours. This is a relaxed and well supported office with fantastic management. You would bring with you a fantastic personality and brilliant time management. Our client will consider a part time consultant for the right person. Full work rights are needed for this role.

**For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)**

### **Senior Corporate Travel Consultant**

**Melbourne - \$50K + Super + Uncapped Comm - Ref 213**

A fantastic opportunity has arisen for an experienced Corporate Travel Consultant to join this busy team in Melbourne's CBD. With this company come training, uncapped earning potential & career opportunities. The ideal consultant will have excellent fares & ticketing skills, solid CRS training and have outstanding customer service skills. If you have a passion for travel, can work to sales targets and ready to kick start your Corporate Travel career, please call me.

**For more information, please call Lisa on (02) 9113 7272 or click [APPLY](#)**

### **Luxury Travel Consultant**

**Brisbane - \$40-50K + Super + Bonus - Ref 8221N**

Do you have extensive travel industry experience with long haul, high end & luxury bookings? Yes, then this could be the role you have been waiting for. A niche travel agency in the Brisbane area looking for an experienced Senior Travel Consultant to join their friendly team. High end, repeat clientele are the focus here with lucrative bookings waiting to be made. Call me confidentially to discuss your next career move & this rare role in the Brisbane travel market.

**For more information, please call Sarah on (02) 9113 7272 or click [APPLY](#)**

### **Senior Travel Consultant**

**Sydney - \$40-45K + Super + Bonus - Ref 2273-NCR**

If you have amazing fares & ticketing, are Sabre trained, love to mentor junior staff, and speak Arabic, this is the perfect role! Work close to home in the Western Suburbs in an office with strong focus on Asia and the Middle East. You will be able to handle flights, hotels, cruises and tours, have outstanding customer service and love going the extra mile. This office has a fantastic reputation in the industry with a great management team.

**For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)**

### **Travel Consultant - Part Time**

**S. Melbourne - \$45K + Super + Targets - Ref 2431A**

A rare part time opportunity working for a family run & established travel agency in Melbourne's South Eastern Suburbs has arisen. Use your fantastic customer service skills and solid CRS / Ticketing experience in this Travel Consultant position. The successful candidate can expect flexible working days, excellent support and a great working environment. If you have minimum 3 years experience and are looking for a chance to work flexible hours, call me today.

**For more information, please call Lisa on (02) 9113 7272 or click [APPLY](#)**

### **Travel Consultant**

**Adelaide - \$40-45K + Super + Incentives - Ref 237**

Do you have great all-round destination knowledge, especially European? This opportunity would be the ideal role for someone passionate about travel and looking for a role with variety. Selling face-to-face and over the phone, you will work for an established and reputable travel company utilising your GDS skills. This role comes with a great basic and incentives, where the successful candidate will thrive on working to targets.

**For more information, please call Claire on (02) 9113 7272 or click [APPLY](#)**



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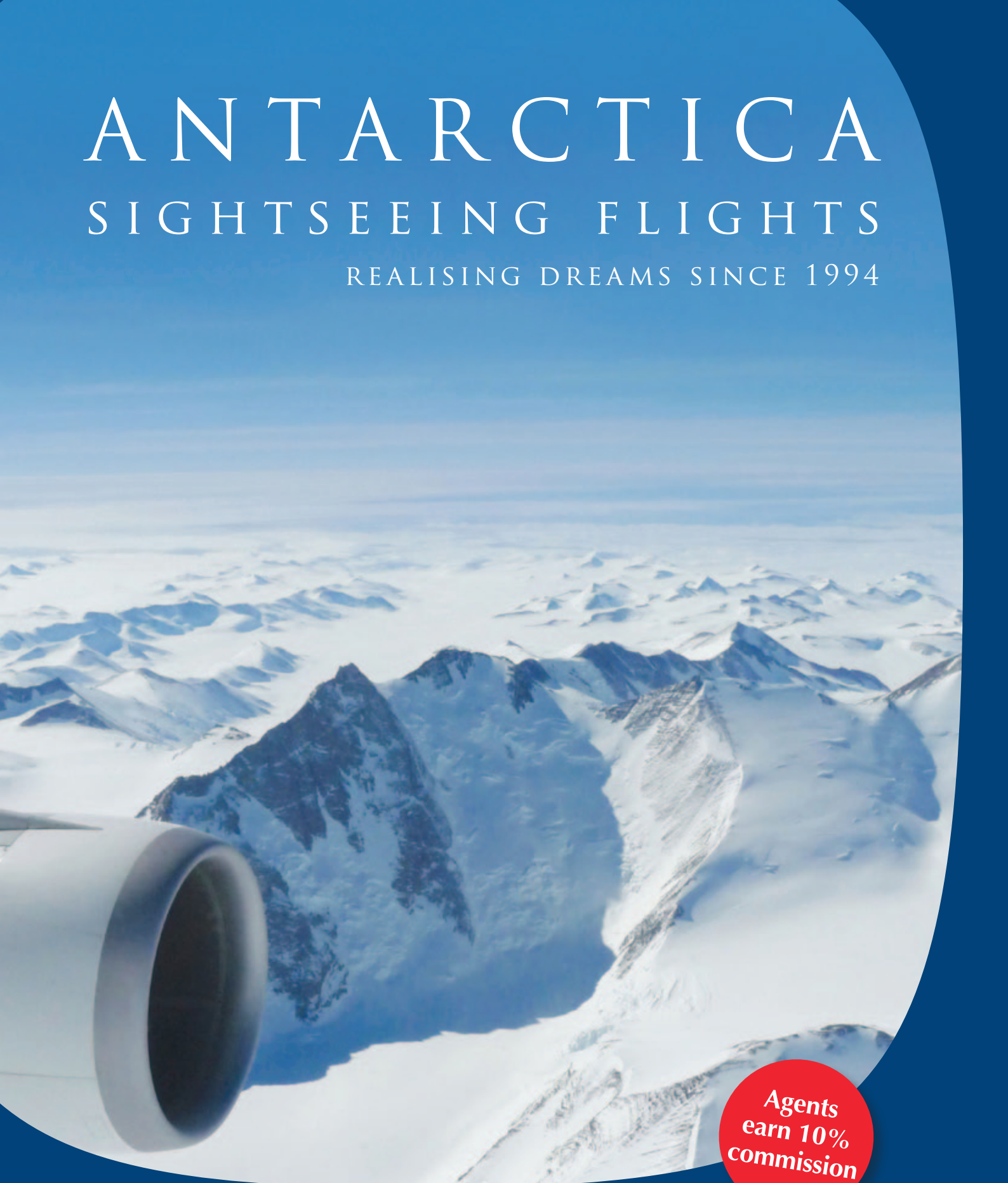




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