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## Jordan to visit Oz

**THE** Jordan Tourism Board has announced its first ever mission to Australia, with a delegation set to host a roadshow next month in Brisbane, Sydney and Melbourne.

The event will target both leisure visitors as well as the business events market.

"We see Australia as an incredibly important source market," said the board's director of marketing, Mahfouz Kishek.

Aussie traveller numbers to Jordan are up 20% over the last two years, with an average spend of \$3800.

For more info call 02 9449 3088.

## QF, SAA pact OK until 2014

**QANTAS** and South African Airways must continue to jointly operate at least 13 weekly flights on the South Africa route, under a draft International Air Services Commission determination issued today which permits the QF/SAA codeshare to continue until 31 Dec 2014 (**TD** breaking news).

The decision is a reprieve for the carriers, which were set to terminate the codeshare from 31

Mar 2013 - but it only provides limited relief, with the IASC still very concerned about the lack of competition on the route.

After 2014 the Commission considers there is a greater prospect of two carriers directly competing on one or both of the Sydney and Perth routes, "or possibly on another city pair".

The IASC is seeking submissions on the draft determination, with a final deadline of 01 Oct.

**MEANWHILE**, South African Airways this morning announced that it would begin paying commission on YR fuel surcharges - but it's also reducing overall commission from 6% to 5%.

The SAA move only applies to international published fares, and the carrier will also cut the commission payable on Africa domestic flights from 4% to 3%.

## YHA Vic TCF pullout

**YHA** Victoria has decided to no longer sell international travel from its properties in Melbourne, after the organisation's Vic operation was recently merged with YHA Limited.

A spokesperson said that YHA Travel Melbourne has now closed, with all travel related queries to be directed via YHA Travel Sydney.

A Travel Compensation Fund update today confirmed the withdrawal of the Vic YHA offices as well as the closure of Platinum Corporate Travel Pty Ltd of Bundall Qld which has surrendered its licence.

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## Earlybird season kicks off

**THE** 2012 European earlybird season has kicked off with a bang, with airlines making a range of offers including exceptional fares, bonus side trips and extra travel agency commission.

First cab off the rank was Cathay Pacific (**TD** Thu) which offered European fares from \$1656 via travel agents - but less on its website, from \$1625.

Malaysia Airlines entered the fray by offering a full 10% commission (**TD** breaking news) on all tickets issued on Australian BSP for travel ex Australia, irrespective of departure date.

The MH deal is applicable for tickets issued from today through until 15 Oct.

Singapore Airlines launched its earlybird fares on the weekend, with Flight Centre heavily promoting \$1654 London deals which include a free stopover in Singapore and a side trip to Bali, valid for booking until 21 Sep, for travel 01 Apr-31 May next year.

FC's Singapore stopovers are only available inbound, while flights to Denpasar are on SilkAir, available only until 22 May.

SIA this morning confirmed details of its earlybird offer, with fares available to all 13 of its European destinations and optional side-trip fares to ports across Southeast Asia.

Extras include a 30kg baggage allowance and a \$1 Singapore stopover, with SQ earlybird fares also available for travel in Suites, First and Business Class and for departures from 24 Virgin Australia ports across Australia.

And Emirates UK earlybirds start at just \$1586 to six ports including London Heathrow, Gatwick, Birmingham, Manchester, Newcastle and Glasgow.

EK has deals to 33 European destinations as well as Middle East, Africa and USA ports, valid for booking to 30 Nov.

### Next for SilverNeedle

**SILVERNEEDLE** is expected to today announce the next stage of its Australian hotel development.

Last year the firm acquired Constellation Hotels, at the time saying it would introduce a new brand, dubbed NEXT (**TD** 29 Nov).

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## DTW team growth

**DISCOVER** the World Marketing has appointed two new staff, with Mark Wisniewski named as operations manager and Karen Grayson, who will be assisting with field sales for Expedia's Travel Agent Affiliate Program.

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## Travellers Choice profit slump

**INDEPENDENT** travel agency network Travellers Choice today reported a 38% drop in profit, down \$452,000 on last year's figure, to \$727,553 (**TD** breaking news).

Despite the drop, Travellers Choice ceo Christian Hunter remained positive, saying it was "a solid performance in a challenging trading environment."

Member shareholders of the nation-wide network will share in the pre-tax operating profit, receiving a 5% (25 cents per share) unfranked dividend.

On top of the profit distribution, members received further financial benefits through over-ride commissions.

The remainder of the profit will be distributed through trading rebates based on sales support for airline & wholesale partners.

He said downward pressure on pricing and ever increasing levels of competition "has inevitably hampered the company's ability to achieve sales in line with last year's record result."

## Village ups attractions

**VILLAGE** Roadshow will open \$10m worth of new attractions at each of its three Gold Coast parks - Seaworld, Wet'n'Wild and Movieworld in time for Christmas.

New rides include the "Justice League 3D" ride at Movieworld, the "Constrictor" slide at Wet'n' Wild & a new seal exhibit at Sea World dubbed Seal Harbour.

"Against this backdrop it is encouraging to know that a network-wide focus on supporting an expanded range of strategic suppliers has nevertheless helped Travellers Choice deliver an operating profit for the 35th consecutive year," Hunter added.

## Busy spring for hotels

**THE** Accommodation Association of Australia says strong forward bookings during spring months are providing the industry "an injection of confidence."

CEO Richard Munro also said there is an emergence of a trend towards last-minute bookings at hotels, however in most cases, the earlier the advanced booking the greater the actual saving.

## More VS dom routes

**VIRGIN** Atlantic has unveiled plans to increase its UK domestic routes with services to Scotland now on the drawing board.

Following on from last month's decision to launch flights between Heathrow and Manchester (**TD** 22 Aug), the carrier has flagged the ports of Edinburgh and Aberdeen as its newest destinations.

**MEANWHILE**, Virgin Atlantic has confirmed it will switch its daily Heathrow-Tokyo operation from Narita to Haneda in Spring 2014, taking advantage of day-time arrival and departure slots to/from the Japanese capital.



## Window Seat

**OF COURSE**, many hotels usually carry a presidential or royal suite worth tens of thousands of dollars per night, but a new survey from Luxury-Hotels.com has revealed the world's most expensive lead-in room types at luxury hotels around the world.

The Mediterranean island of Sardinia took out top spot, with rooms at the Le Dune Forte Village Resort starting at \$2539 for their lead-in room category.

Sardinia actually took out five of the ten spots on the list, with properties coming in 3rd, 4th, 6th and 7th.

Australia featured twice on the list, in 9th and 10th, with the Southern Ocean Lodge on Kangaroo Island, South Australia starting at \$1665 per night, and Lizard Island in the Great Barrier Reef opening at \$1651 per night.

The three remaining entries on the list were in Morocco, Bhutan and the Seychelles.

## P&O Grand Final tkts

**P&O CRUISES** is following on from its acquisition of rights to show three NRL games each week at sea onboard its vessels by giving away two double passes to the 2012 NRL Grand Final.

To be in the running, consumers are directed to the P&O Facebook page to describe which NRL team captain should captain a ship.

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## Air India Aussie 787 flights on queue

**THE** stars appear to be aligning for the proposed 28 Oct launch of Air India services from Delhi to Melbourne & Sydney (TD 07 Aug).

The Indian carrier has outlined its 787 Dreamliner schedule, with daily flights from Delhi to Chennai & Bangalore, commencing 19 Sep.

According to travel agent GDS displays, AI's domestic 787 flights are scheduled to operate until 27 Oct, the day prior to its suspected long-haul Australian operation.

## Fiji on small screens

**TOURISM** Fiji has launched a new campaign promoting the destination as it hopes to shore up bookings for Christmas and for the first quarter of 2013.

A range of 15-30 second TV commercials have already begun screening in Sydney, Melbourne and Brisbane, highlighting Fiji as the ideal spot for families and couples to take their holidays.

Multiple airlines, wholesalers and agents have released deals to coincide with the campaign.

More at [www.fijime.com.au](http://www.fijime.com.au).

## Another Bhutan Como

**COMO** Hotels & Resorts has opened a new property in Bhutan called Uma by Como, Punakha.

The 11-room lodge is a sister-property to Uma by Como, Paro and is positioned in the lush Punakha Valley, 5 hrs from Paro.

## 50% off JQ Plus Bundle

**JETSTAR** is offering Plus Bundle packages for half price on all domestic flights for travel in Oct.

Available at time of booking, the sale reduces Plus Bundles from \$17 to \$8.50 and offer the ability to earn Qantas Frequent Flyer points and Status credits on select flights, no fees for date, time, name changes and free standard seat selection.

# Dingo strays from Great Outdoors

**THE** all-new *The Great Outdoors* (TD 02 May) is set to return to TV next Sun on the Seven Network, with four presenters who have been fanning out across Australia filming segments for the show.

They are Tom Williams, Rachael Finch, Pete Wells & singer Adam Brand, with a notable omission being past host Ernie Dingo.

Speaking exclusively to *Travel Daily*, executive producer Craig Walsh said the show will cover only Aussie destinations, and on its travels the team has met some quite amazing characters, including two one-legged blokes who run pub tours.

"Across the series we will follow in the footsteps of explorers Burke & Wills as they left Melbourne

150 years ago & headed north to the top of Australia.

"They never made it back to Melbourne, but their journey through some of Australia's most inhospitable, yet beautiful country is a joy to watch," Walsh said.

"Something different to travel shows is our LEGACY story every week in which we go in and do a makeover for small communities who need a helping hand.

"It's a real feel-good segment & we're very excited to be back in the travel business with one of Australia's most iconic TV brands."

The half-hour show, sponsored by Toyota, airs at 5.30pm in Sydney and Perth & 5pm in other capitals for an initial 10-week season.

## Scenic DFAT praise

**SCENIC** Tours has welcomed a decision by DFAT to lower Egypt's overall advisory level to "Exercise a high degree of caution" after being at a heightened level since the 'Arab Spring' 18 months ago.

Product mgr for Egypt and the Middle East, Louise Hill said there is "proficient ground monitoring so guests can be confident they are travelling in safe hands."

Hill added that now is a "fantastic" time to travel to Egypt, with less crowds at tourist sites.

## Brit cruisers love Syd

**A SURVEY** by the UK's Passenger Shipping Association has named Sydney and New York as equal top cruise destinations sought by British travellers.

The NSW capital and Big Apple tallied 13% of the vote in the poll as favourite cruise port, followed by Venice (10%), then Rome and Singapore (on 6%), Barcelona (5%) and Cape Town (4%).

Around-the-world cruises were viewed as the "greatest journey" by 42% of those Brits surveyed.



### Supplier Updates

**WELCOME** to *Supplier Updates*, *Travel Daily's* new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE**.

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## High Acclaim for Trafalgar



**TRAFALGAR** recently led this group of top performing agents on a guided holiday of Boston, Vermont, Montreal, Quebec, Ottawa, Toronto and Niagara. The nine-day trip saw the 37 agents sample some of Trafalgar's insider experiences in each destination on the Acclaim trip.

**KLIA 2 May opening**  
**OPERATORS** of Kuala Lumpur's new low-cost carrier terminal are expecting to open the facility in May, initially home to 10 carriers including AirAsia & Tiger Airways.

Highlights included a tour of the Samuel Adams brewery, a lap of the Montreal Grand Prix track, lunch at a local farmer's market on the edge of Montreal, a ride on the Lady of the Mist at Niagara Falls, and a Be My Guest dining experience at Vineland Estate.

The group included Trafalgar md Matthew Cameron-Smith, who is pictured from the vantage point on Mount Royal in Montreal with Rachael Harding, Laura Cuthbert, Amanda-Jane Gilchrist, Vanessa Roberts, Daniella Ferguson, Jennifer Cooper, Catherine Clarke, Michelle Nievaart, Adrian Mayer, Gayle Box, Sarah Truitt, Anita Wenn, Lauren Venn, Laura Zorzi, Maria Dunning, Liang Ge, Jessica Shakespeare, Alan Edwards, Fiona Farquharson, Prudence Mattern, Carly Player, Michelle Gibbins, Catherine Mullins, Amy Jennings, Felicity Bright, Kristy Shaw, Loreta Millar, Desley Ryan, Jaime Cahill, Julie-Anne Bow, Carina Guerstad, Jade Webb, Sophie Clarke, Robyn Climpson, Jan Chappell, Penelope Shields, Lourdes Plagens, Melissa Torrisi and Jacqueline Kane.

## Emaar Dubai addition

**EMAAR** Properties is to launch a new 5-star mixed-use hotel/serviced residence in downtown Dubai - The Address The BLVD.

The 63-storey complex will feature 200 hotel rooms and is slated to open in mid-2015.

## AirAsia Phillip Is GP

**AIRASIA** has been confirmed as the naming rights sponsor of the upcoming Australian MotoGP motorcycle race at Phillip Island.

## 3-yr Kakadu permits

**KAKADU** National Parks has announced the addition of a new three-year standard land based permit, available to all operators accredited under the Tourism Accreditation Australia Ltd scheme.

Commencing 01 Jan, the longer permit aims to provide industry partners with continuity, taking out the inconvenience of re-applying annually.

## Club Med Q3 figures

**CLUB** Med has reported a 2% drop in customer numbers for the 2012 third-quarter, down around 6,000 to 325,000 guests - in line with a 2% reduction in capacity.

Group revenues for Q3 were up 2.7% on the same time last year to €322m, "but slowed by the sustained deterioration in the European tourist markets."

The period also saw the disposal of its Lindeman Island property.

## Webjet MFC deal on

**ONLINE** travel agent Webjet has re-signed with Melbourne Football Club as a joint Major Sponsor for the 2013 season.

"We're looking forward to further deepening the relationship with both the Club & its supporters," Webjet md John Guscic said.

## Hertz opens Windows

**HERTZ** Corporation has rolled out an app for Windows Phone to capitalise on growing sales from the mobile device market.

Handy features include a petrol station locator and a 'Find My Car' tool aimed to guide renters back to their vehicle.

## Finnar Vego-friendly

**ONEWORLD** carrier Finnair is to begin serving vegetarian meals in Economy Class on intercontinental flights from Nov.

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Applications close Wednesday 19 September.

For more of an idea about H+K check out our website at  
[www.hkstrategies.com.au](http://www.hkstrategies.com.au)

## Cas & Jonesy new trek

**ADVENTURERS** Cas & Jonesy will tackle Australia's Top End as their next trek, inviting two comp winners a chance to tag along. See [www.bit.ly/TNTerritory](http://www.bit.ly/TNTerritory).

## QF boss declines \$800k bonus

**THE** only senior Qantas executive to receive a cash bonus last year was former commercial chief Rob Gurney, who was also paid \$840,000 in termination benefits after he was made redundant under the separation of QF's domestic and international operations (**TD** 22 May).

Gurney's bonus of \$154,000 was on top of his \$778,000 base salary, and together with other benefits including share-based payments took his total package to \$2.569 million.

CEO Alan Joyce was entitled to a \$792,000 bonus under the firm's short term incentive plan, but he declined the payment, according to the Qantas annual report which was released just before 6pm last Fri night.

The report includes a "non-statutory table" which shows that

Joyce's pay was 44% lower than the previous year, and 64% below his "at target" remuneration.

Last year's intractable industrial battle saw some Qantas unions lead a campaign against Joyce's \$5 million package, and this year the report makes pains to point out the lower levels of payment.

However, the "statutory table" which includes accounting accrual details of shares issued to Joyce comes up with a total payment of \$5.577 million for 2011/12 - up about 11% on the previous year.

The packages of other top executives included \$1.6m for QF international chief Simon Hickey, \$1.576 for departed Jetstar ceo Bruce Buchanan, \$1.844m for domestic ceo Lyell Strambi, and \$1.025m for newly appointed Jetstar head Jayne Hrdlicka.

## BNE finishes revamp

**BRISBANE** Airport will tomorrow complete the final phase of its \$350m renovation as it opens its new Public Pick-Up area which gives drivers 20 mins free parking while collecting passengers.

As a measure of thanks to the public during construction, BNE is giving 15-mins in any car park free from 18 Sep to 30 Nov.

## APT aboard luxury Amalotus



**EMIRATES** and APT recently treated this group of Queensland Jetset Travelworld Network agents to an exclusive Vietnam and Cambodia Mekong River Cruise.

The group had the chance to enjoy the Emirates experience via Dubai and travelled onboard APT's luxury *Amalotus* ship, sipping on champagne as they

cruised the bustling river system.

**Pictured** above at the Angkor Wat Palace are, from left, Cathy Orman, Jetset Travel Gladstone; Debbie Moore, Travelworld Burleigh West; Prue Finnegan, Jetset Travel Toowoomba; Marita Behrendorff, Jetset Travel Maryborough; Fiona Borserini, Jetset Travelworld Network; Jane Pasquill, Just Cruises; Diane Marshall, Travelworld Daisy Hill; Janelle Ramsey, APT; Karen Millar, Diploma Travel and Peter Polichronis, Atlas Travel.

## India OKs int'l money

**INDIAN** airlines are welcome to seek international investment from foreign carriers following a ruling from the govt late last week.

Foreign airlines are now allowed to buy up to 49% equity in Indian carriers, a move expected to allay insolvency fears for some carriers.

It follows recent lobbying from debt-laden Kingfisher Airlines, along with Spicejet and Go Air, who are seeking fresh capital.

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Expressions of interest should be put forward by COB Wednesday 26th September 2012 to [maria.lopez@fly.virgin.com](mailto:maria.lopez@fly.virgin.com).

If you do not get a response within 2 weeks of applying, please consider yourself unsuccessful.

**AFL Finals - Wk2**

**CONGRATULATIONS Brenden Young from Virgin Australia**

Brenden is currently ranked #1 in *Travel Daily's* AFL industry footy tipping competition, with an impressive score of 331. He is closely followed by John Auld, from Hastwell Travel & Cruise, with a score of 323.

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**2nd Prize:** 5-night holiday to Vanuatu, courtesy of **Air Vanuatu** & **Iririki Island Resort & Spa**

**Emirates** **Holiday Inn** **Air Vanuatu** **Iririki**





## Brochures of the Week

**WELCOME** to *Brochures of the Week*, *Travel Daily's* Mon feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to [brochures@traveldaily.com.au](mailto:brochures@traveldaily.com.au).



### Adventure World - Asia & India 2013

From Indian temples to authentic Asian cuisine and even beach resorts in tropical Indonesian destinations, there really is something for everyone in the first ever combined Asia and India brochure, launched today by Adventure World. Offering a range of tailored private tours, FIT packages, along with build-your-own-itinerary components such as accom, transfers and

tours, the brochure details product across 13 countries.



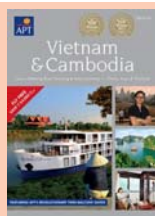
### Insight Vacations - Europe & Britain 2013

Eight new tours form the basis of an expanded 2013 Europe and Britain program from Insight Vacations. The guide details over 100 unique itineraries across 42 equally unique countries. Added to the company's Premium Range is a nine-day "Highlights of Portugal" itinerary, offering a unique perspective to one of the less travelled European nations. The 14-day "Treasures of Greece" is a relaxed pace showcasing the stunning islands as well as the history-rich ruins of the capital of Athens.



### Travelmakers - France 2013/14

The new guide to France from Travelmakers was released last week in time for the ATOUT France workshops. For the first time, the guide includes special package modules for Paris as well as the various regions of the city. Each covers, in immaculate detail, the best each region has to offer, from new cycling and walking tours, wine-themed tours, river barging and how else to explore the French rivers. The brochure can be downloaded online at [www.travelmakers.com.au](http://www.travelmakers.com.au) right now.



### APT - Vietnam & Cambodia 2013/14

In a highlight of the 18 itineraries featured in its new 93-page brochure, Premium-brand APT has enhanced its Mekong River cruising itinerary this year aboard the *RV AmaLotus*, offering Gold Butler service in Sadee Balcony Suites and Silver Butler service in deluxe twin balcony suites. Combined with Luke Nguyen Signature Banquets, it makes for a hard-to-beat holiday.

Packages of 12-days or longer include fly-free deals if booked before 31 Mar 2013, and all itineraries include the services of an APT Tour Director.



### Vail Resorts - Winter Guide 2012/13

The winter ski season in the Northern Hemisphere will soon be gathering speed, and the new guide from Vail Resorts details seven of its best resorts across North America, including Vail, Beaver

Creek, Breckenridge and Keystone in Colorado & Heavenly, Northstar and Kirkwood in the Lake Tahoe region of California. Season pass holders are eligible for exclusive deals on lodging, dining, ski rentals, equipment, ski schools and other special events for this season.



### Royal Caribbean & Celebrity Cruises Australia, NZ and South Pacific.

Australia's first mega-liner in the *Voyager of the Seas* is introduced to the market this year, with the RCI guide also detailing itineraries available aboard the *Variance of the Seas* and the newly refurbished *Rhapsody of the Seas*. From Celebrity's standpoint, the upcoming season detailing

cruises in the regions aboard *Celebrity Solstice* and *Celebrity Millennium*, with early booking savings available before 31 Dec on a range of cabin categories on selected Solstice journeys.



## Top spot for humping

**AMERICAN** travel website CNNGo has named Hervey Bay as the world's best destination for watching humpback whales in a list of the top 11 viewing places.

Monday 17th Sep 2012

## Flights lap up Thai luxury



**THAI** Airways hosted a group of Flight Centre top achievers from Sydney, Melbourne, Brisbane & Perth in Thailand last week, led by TG's Aaron Gilden (far right). The attendees were rewarded

as incentive winners from a THAI promotion run during Jul.

The group are **pictured** above during a dinner, in the pool, hosted by management of the Intercontinental Resort Hua Hin.

## Mercure nod for Link

**MERCURE** Gladstone gm Gavin Hocking has lauded QantasLink's new eight times weekly Sydney-Gladstone service (**TD** Thu), saying it was "very encouraging for the town and the hotel.

"As far as we see it, it couldn't come soon enough," he added.

## Mauritius to get Cent

**CENTARA** Hotels and Resorts has announced its first move into Mauritius with the opening of the Centara Poste Lafayette Resort scheduled for Dec.

The 100-room property will offer both Superior and Deluxe rooms, three restaurants and a kids club.



## Ticket & Reservation Officer

As one of the fastest growing airlines in the world, this position requires high level of customer service to our call centre and serves our walk-in customer at our Sydney office.

### Duties include:

- Dealing with travel agents and customer enquiries.
- Working as part of the professional National Call Centre team on a daily bases.
- Update the existing databases and the status of each customer/prospective customer.

### Successful candidates will have:

- Minimum of 2-3 years of experience on airline ticketing & reservation.
- Strong communication skills. Fluent English is mandatory, while Mandarin & Cantonese are preferable.
- Solid understanding on daily ticketing & reservation tasks.
- Intermediate to Advance level on the GDS system, preferably on Amadeus.

Please email a cover letter with resume attached to [hr@csair.com.au](mailto:hr@csair.com.au). Application closed on 10th October 2012. Only the successful applicants will be contacted.



Monday 17th Sep 2012

## Hoffman gets its Viking on



**ABOVE:** Agents from seven Phil Hoffman agencies across Adelaide gathered at the city's Hilton Hotel for an informative evening learning about the upcoming programs from Oceania Cruises and Viking River Cruises.

The 2013 offerings from both companies kept the agents keen and interested, with plenty of drinks and canapés delivered in regular occurrences to keep the appetites of the masses satisfied.

## Monaco F1 packages

**KEITH** Prowse Travel has released ticket and accom packages for the 2013 Monaco F1 Grand Prix, with three-night packages for the 27 May race priced from \$3,945ppts.

**Pictured** above from left are three staff from Phil Hoffmann's Glenelg office, Annemaree, Kay, and Nigel, with "Capt" Craig Owens from Oceania Cruises in the middle on the right.

## Italian Winter trip

**BACK-ROADS** Touring is offering a new 8-day tour entitled "An Italian Winter Indulgence", priced from \$2635ppts.



**Cook Islands Tourism Corporation**

## MARKET EXECUTIVE

Roll your sleeves up! Busy Gold Coast based tourism board is recruiting a Market Executive. You'll bring together all aspects of the Cook Islands tourism promotional strategy for trade and consumers in the Australia market. This challenging role in a busy, engaged, small team environment requires an all-rounder with proven track record of solid relationships with trade: organized administrator; sales skill; marketing flair; impeccable communicator along with charisma and integrity.

Email your application including cover letter to [accounts@cookislandstourism.travel](mailto:accounts@cookislandstourism.travel)

**Travel Daily** is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at [www.traveldaily.com.au](http://www.traveldaily.com.au).

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## WIN a trip for two to South Africa

### Tick South Africa off your Bucket List!

**During September, South African Tourism, South African Airways & Travel Daily are giving Travel Consultants the chance to win an incredible 7 day holiday for two.**

Including: economy airfares to Johannesburg, 2 nights city stay, 4 nights luxury safari lodge, transfers, tours & breakfast daily.

**PLUS** weekly draws: 2 bottles of South African wine.... Check Travel Daily each week to see if you are the winner!



### TO ENTER

Tell us in 25 words or less what is on your Bucket List in South Africa!

**Get creative and email your response to**

**>> [satcomp@traveldaily.com.au](mailto:satcomp@traveldaily.com.au)**

Register for the South African Tourism Roadshow  
**>> [www.etouches.com/SARoadshow](http://www.etouches.com/SARoadshow)**



**South Africa**  
Inspiring new ways

**SOUTH AFRICAN AIRWAYS**  
A STAR ALLIANCE MEMBER

**Travel Daily**  
First with the news

## Blame at Costa's feet

**A PRE-TRIAL** report into the Costa Concordia tragedy has shared the blame for the disaster across Costa management as well as Captain Francesco Schettino.

The pre-trial dossier, leaked late last week to Italian media, alleges staff onboard were insufficiently trained to handle emergency procedures, a claim that has been refuted by Costa.

"The claim that the staff was unprepared for emergencies, is without foundation," according to a spokesperson for the company.

Captain Schettino is still facing most of the blame (**TD** Thu) for the grounding which resulted in the deaths of 32 passengers off the Tuscan coast in Jan this year.

## Tibet closed yet again

**CHINESE** authorities have again stopped issuing travel permits for foreign visitors to Tibet.

It is the second time in as many years that borders have been shut with no reason given or any indication of the lockout's duration.

## New Int'l in Myanmar

**ALMOST** 20 years after the idea was first imagined, Myanmar will soon get a fourth international airport, with construction on a new facility at Hanthawaddy now set to begin next year.

The new terminal will be able to handle 10-million pax annually, amid plans for the privatisation of Myanmar's 29 regional airports.





## THE AA APPOINTMENTS EXECUTIVE TEAM DELIVER MORE OF THE BEST

### DON'T SETTLE FOR 2<sup>ND</sup> BEST

#### CORPORATE BDM

#### SYDNEY – SALARY PACKAGE OTE \$130K+

Love the thrill of the chase? Then be rewarded with a lucrative bonus structure for your hard work at this TMC. You'll be joining a global giant offering a long term career and the real opportunity of progression. With this leading Brand behind you, you'll be able to take aim and know with confidence you have a winning brand behind you that you will passionate to sell. Don't settle for second best!

### ANALYSE THIS SUPERB OPPORTUNITY

#### SYSTEMS ANALYST

#### SYDNEY – EXCELLENT SALARY PKG DEP ON EXP

Join this forward moving operator using your analytical & accounting experience. Skills in UML with the ability to gather user requirements, creating cost estimates and writing user cases is a must along with experience in testing and preparing interface diagrams. With your strong background in IT analysis you will be able to show exceptional problem solving skills and an ability to find results.

### SENIOR AIRLINE FINANCE ROLE

#### REGIONAL FINANCE MANAGER

#### SYDNEY – SALARY \$130K PACKAGE

This international airline is recruiting now for a regional finance manager with responsibility for Australia and New Zealand. You will be required to perform strategic finance and taxation review of the region with the purpose of reducing costs and increasing revenue. You will have at least 15 years in the finance industry and have a strong airline background in finance, this is essential criteria.

### INVENT THE BEST EVENTS

#### EVENT DIRECTOR

#### SYDNEY – SALARY PACKAGE OTE \$95K+

Make the move you won't regret and join an international leader. You'll be well versed in the creation and delivery of unique, motivational and exciting events for corporate clients, including incentive groups, conferences and launches. Experience with offshore destinations is essential along with your ability to manage a team and the clients expectations. This is the role everyone wants.

### PROVE YOURSELF IN THIS 12 MONTH CONTRACT

#### WHOLESALE RESERVATIONS MANAGER

#### MELBOURNE – SALARY PACKAGE \$80k - \$95k

Can you drive a team to perform? Love building high level customer satisfaction? If you're a dedicated manager who has overseen large teams and can manage call stats, staff training and development while also focusing on building customer satisfaction and being an integral part of the management team this has all you need! Prove yourself in this contract and this could lead to further roles with this company!

### JOIN THIS LEADING AIRLINE

#### CORPORATE ACCOUNT MANAGER

#### MELBOURNE – SALARY PACKAGE OTE \$70K+BENEFITS

Everyone wants to work for an airline and here it is. You will be skilled in corporate account management and be able to show a polished and professional presentation for this outstanding airline. Responsible for managing a portfolio of clients, developing relationships and generating new contracts this role is sure to excite. Get in quick as interviews are taking place this week!

### DO YOU LOVE AN ADVENTURE

#### SALES EXECUTIVE (WHOLESALE)

#### BRISBANE – SALARY PKG OTE \$65k + CAR ALLOWANCE

If you're going to be in Sales you might as well have a fabulous product to take to market. Your agents will always welcome you as their Rep working for this well known wholesaler. You'll be managing a territory split with the QLD team, presenting at expos & info nights and will need top notch communication and presentation skills. Brilliant travel benefits and overseas trips come with this position.

### WORLD CLASS HIGH PERFORMER WANTED

#### CORPORATE SALES MANAGER

#### BRISBANE - SALARY PACKAGE OTE \$130K - \$170K+

Our client is willing to pay for your skills and ability so don't delay! You will need to be at the top of your game in business development and have a strong background in developing key pipelines, tender presentation and securing those large business wins. If you have what it takes speak to AA today about getting the right salary for your expertise. A leading brand that ticks all the right boxes for you!

## CONTACT AUSTRALIA'S MOST EXPERIENCED EXECUTIVE RECRUITMENT TEAM

Adriana D'Angelis  
MANAGING DIRECTOR  
Ph: 02 9231 1299

Anna Veitch  
NSW & ACT  
Ph: 02 9231 2825

Kathryn Heberton  
VIC, SA, WA, QLD  
Ph: 03 9670 2577

OR EMAIL YOUR APPLICATION TO [executive@aaappointments.com.au](mailto:executive@aaappointments.com.au)

FOR MANY MORE GREAT EXECUTIVE VACANCIES VISIT OUR WEBSITE [www.aaappointments.com](http://www.aaappointments.com)



## Finding talent within the Australian Travel Industry

### Senior Travel Consultant

**Gold Coast - \$40-50K + Super + Bonus - Ref 3117A**

Do you have extensive travel industry experience with long haul, high end & luxury bookings? Yes, then this could be the role you have been waiting for. A niche travel agency in the Brisbane area looking for an experienced Senior Travel Consultant to join their friendly team. High end, repeat clientele are the focus here with lucrative bookings waiting to be made. Call me confidentially to discuss your next career move & this rare role in the Queensland travel market.

**For more information, please call Sarah on (02) 9113 7272 or click [APPLY](#)**

### Travel Consultant - Part Time

**Sydney - \$25K Package - Ref 2270-NCR**

Amazing part time role - only 25 hours per week! This travel specialist is looking for an amazing South American expert. You will offer fantastic customer service, provide the best possible service and ideally speak Spanish as a second language. In return you will receive a base plus generous commission. You will also be a key element in the marketing, training of agents and building the business - this is not your average travel consulting role!

**For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)**

### Senior Travel Consultant

**Sydney - \$40-45K + Super + Bonus - Ref 2273-NCR**

If you have amazing fares & ticketing, are Sabre trained, love to mentor junior staff, and speak Arabic, this is the perfect role! Work close to home in the Western Suburbs in an office with strong focus on Asia and the Middle East. You will be able to handle flights, hotels, cruises and tours, have outstanding customer service and love going the extra mile. This office has a fantastic reputation in the industry with a great management team.

**For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)**

### Senior Corporate Travel Consultant

**Melbourne - \$50K + Super + Uncapped Comm - Ref 213**

A fantastic opportunity has arisen for an experienced Corporate Travel Consultant to join this busy team in Melbourne's CBD. With this company come training, uncapped earning potential & career opportunities. The ideal consultant will have excellent fares & ticketing skills, solid CRS training and have outstanding customer service skills. If you have a passion for travel, can work to sales targets and ready to kick start your Corporate Travel career, please call me.

**For more information, please call Lisa on (02) 9113 7272 or click [APPLY](#)**

### Ski Reservation Travel Consultant

**Brisbane - \$DOE + Super + Incentive - Ref 6334C**

Do you have a passion for Ski and have you visited several ski resorts? Are you a Travel Consultant who wants to specialise in Ski holidays and become an expert in this area? Yes, then this is the role for you. You will sell international and domestic ski packages in a retail travel environment, work towards sales targets and offer excellent customer service. A competitive salary with excellent sales commissions, incentives and other perks offered.

**For more information, please call Sarah on (02) 9113 7272 or click [APPLY](#)**

### Business Development Manager

**Sydney - \$80K DOE + Super + Targets - Ref 220**

Looking for a fantastic new opportunity to climb the Corporate ladder? A leading global corporate travel company is seeking an experienced Business Development Manager to join their corporate division. Are you a sales professional with solid experience sourcing new business, implementing strategies and building relationships? If you enjoy getting out on the road, meeting clients on a daily basis and working to sales targets I want to hear from you.

**For more information, please call Lynsey on (02) 9113 7272 or click [APPLY](#)**

### Senior Travel Consultant

**South Melbourne - \$45K + Super + Targets - Ref 215**

Have you solid retail agency experience? This reputable travel agency is looking for a Senior Travel Consultant to join their busy team. Located in South East Melbourne, you will book tailor made international and domestic travel for walk in clients. The ideal consultant will have solid CRS skills, good fares experience and have excellent worldwide destination knowledge. You can expect a competitive salary plus commission and benefits. Career opportunities will follow!

**For more information, please call Lisa on (02) 9113 7272 or click [APPLY](#)**

### Corporate Travel Consultant

**Perth \$45-55K + Super + Incentives - Ref 238**

Experienced Corporate Consultants needed in Perth to work for this highly reputable corporate and leisure travel company. This is a busy and varied role working on domestic and international travel, for both the discerning business travel as well as the holiday-maker! Working for an established independent company, you will be rewarded with a great team environment and competitive salary package! If you have are service focused with good GDS knowledge, we want you!

**For more information, please call Claire on (02) 9113 7272 or click [APPLY](#)**



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or download your FREE Travel Trade Jobs App  
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