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TA/TDU woo cruise execs

FEDERAL Tourism Minister Martin Ferguson will welcome a delegation of overseas cruise line itinerary decision-makers next week in Sydney, courted here to build a greater share of the int'l cruise market for Australia.

As exclusively revealed by TD's sister publication *Cruise Weekly* in Jun, Tourism Australia & peak Australasian cruise body, Cruise Down Under, have brought senior cruise execs from the UK & US to explore each state and territory, in partnership with Qantas.

The group will explore port facilities, shore excursion options and pre/post opportunities.

Cruiselines represented during the week-long famil include RCI, Royal Celebrity, Holland America, Fred Olsen, Norwegian Cruise Line, Oceania/Prestige & Silversea.

"To get the chance to make our pitch to such a top level delegation representing eight of the biggest cruise operators...is a real coup and opportunity we intend to make the very best of," Tourism Australia md Andrew McEvoy said.

Cruise Down Under chairman Chris White said Australia's cruise industry currently contributes over \$2 billion to the nation's economy.

"The cruise market has been experiencing strong year on year growth for more than a decade... so the time is right to bring these key executives to showcase our amazing country," White said.

The VIP Cruise Famil kicks off in Sydney on Sun 23 Sep.

Travelport QF deal

TRAVELPORT today announced a new long-term agreement with Qantas Airways, which sees Galileo, Worldspan and Apollo users across the globe having full access to QF's full inventory.

The deal includes ancillary content such as paid seating, consistent with the airline's website, and follows last year's addition of a new Travelport booking capability for the QF advance seat selection product.

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Ten pages of news

Travel Daily today has ten pages of news and photos, plus full pages from: (*click*)

- AA Appointments jobs
- AA Appointments temp jobs
- inPlace Recruitment jobs

Westbury re-elected

AFTA Chairman Jayson Westbury was re-elected as Treasurer of the World Travel Agents Associations Alliance (WTAAA) at its recent meeting in Washington DC.

Sao Paulo in Brazil was chosen as the site of the next gathering in Mar 2013 - the home of newest member, the Association of Brazilian Travel Agents.

Hong Kong Wine & Dine Month

1 – 30.11.12

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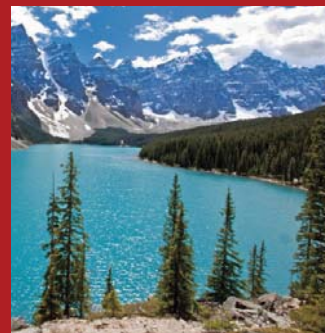
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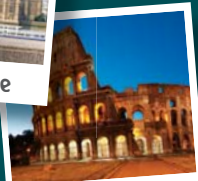


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In-coach wi-fi for Globus

GLOBUS will offer wireless internet connections on about 75% of its 2013 European tours, with the innovation seen as a key differentiator for the product.

The new program officially launches today, with marketing manager Christian Schweitzer telling **TD** the firm had big expectations after an extremely strong pre-release sales period.

He said forward sales are up 169% on the Globus range, while Cosmos has also performed strongly, up 112% on pre-season sales due to a "far more aggressive pre-release strategy".

The in-coach internet was trialled on Globus US/Canada trips this year (**TD** 30 Jul) and had proved a big hit with passengers.

The 2013 Globus brochure includes 70 holidays, including ten new tours in Russia, Iceland, Poland and Scandinavia.

Globus has also introduced so-called 'Local Favourites' which are "hidden gems and behind-the-scenes activities that provide an added insight into the local culture or history" of a region.

A Cathay Pacific earlybird offers

Europe fares from \$1475pp to Rome, and Globus is also offering savings of 10% on tours booked a year ahead of departure, with further air deals expected to be released in the coming weeks.

MEANWHILE Globus has also released details of consumer research which highlights the "massive potential" of its product.

A survey of 40-75 year olds identified four different segments: the "True Tourers", "Water Lovers", "Potentials" and "Rejecters" of coach touring.

A potential 1.6 million Aussies are very positively disposed towards coach touring, and are planning a trip in the next 3 years.

Schweitzer said the figures justified Globus' confidence in the market place, and he urged agents to capitalise on the trends because "there's plenty of business to be taken."

Other initiatives include a launch incentive of triple Passport to Rewards points for first-time agent bookers, new online training modules and a new Globus presentation - see traveldaily.com.au/videos.



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Cruiseco to set sail in the UK

SYDNEY-BASED cruise consortium Cruiseco will open an office in the UK in Nov, to be headed by former Royal Caribbean International head of UK sales, Mark Walter.

The company's first outlet will be located in Birmingham.

Cruiseco is Australia's largest cruise holiday retailer, distributing cruise holidays through a member based network of more than 200 independent travel agencies.

The company has purchased the domain name www.cruising.co.uk to also sit alongside a .com.au site.

"Cruiseco is a committed advocate of street front bricks-and-mortar agencies who offer the cruise lines exceptional and alternative distribution when bought together in a cohesive

marketing group," Cruiseco chief executive and founder Steve Lloyd said.

"Cruiseco will bring a completely fresh approach to the UK cruise market by re-invigorating independent agents and offer cruise lines new routes of distribution," Lloyd added.

The new operation will start with the recruitment of staff to manage reservations, operations, sales and marketing, while Mark Walter is already in discussions with cruise lines and travel agents promoting the new operation.

"We are highly committed to our UK plan and I welcome the opportunity to talk with trade partners who share our vision and want to become part of something unique," Walter said.

Perth hotel tender

WESTERN Australia's State Govt has called for Expressions of Interest from private developers or larger hotel chains to design and construct a distinctive landmark hotel in the burgeoning South Hedland CBD.

The 3,472sq-metre site is located next to the newly developed town square and forms part of the WA Govt's "Pilbara Cities" plans to boost the number of hotel rooms in the Pilbara region.

Regional Development and Lands Minister Brendon Grylls said a new hotel would "provide much-needed, high quality, short-term accommodation in the town, with the additional feature of retail and commercial outlets at ground level".

Expressions of interest will close at 2pm WST on 01 Nov.

Window Seat

BRITISH comparison website TravelSupermarket has highlighted massive margins on inflight food as a key source of ancillary income for airlines.

The site has found an average markup on food and drink in the air of a whopping 347%, with key items including Pringles crisps which were sold for about five times their supermarket price - or around the same as they cost from a hotel minibar.

Budget airlines which were the main offenders included Ryanair which made more than 1000% on 7Up lemonade, while Irish rival Aer Lingus also charged over ten times the shelf price for a 500ml bottle of still water.

"Airlines realise hungry and thirsty passengers are a captive audience with no option but to buy from the trolley if they have failed to plan ahead," said TravelSupermarket's Bob Atkinson.

He urged pax to stock up at home, or even to buy at the airport which was still much cheaper.

Imperial Quad rename

CAESARS Entertainment will change the name of its Imperial Palace hotel on the Las Vegas Strip to The Quad Resort & Casino.

Brand transformation processes will begin at the property from Nov with the complete rebrand project set to finish by late 2013.

DFAT Indo warnings

INFORMATION concerning recent protests at the US Embassy in Jakarta has been added to the official DFAT warning currently in place for Indonesia.

The overall advice level has not been changed and remains at "Exercise a high degree of caution".

5-day Fares 1 course

AUSTRALIAN Pacific Travel & Tourism are running a Fares1 course next week (24-28 Sep), with the program costing \$995 plus \$165 for textbooks.

Corporate rates are offered for two or more people - phone Pam for details on (02) 8288 8139.

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Crystal Mind & Body

CRYSTAL Cruises has released a new *Mind, Body & Spirit* focused cruise departing on 05 Jan, sailing from Melbourne to Brisbane aboard *Crystal Symphony*.

The voyage features health and wellness experts leading free classes and seminars.

Cruise-only fares are priced from US\$2,995ppts if booked before 31 Oct 2012.

AW Geographic show

ADVENTURE World has teamed with National Geographic Live to present a series of photos by journalists Brian Skerry, Annie Griffiths and Mattias Klum at the Sydney Opera House.

The performances will be held on 07 Oct, 18 Nov & 09 Dec, and involve the journalists sharing awe inspiring photos and stories.

AW also announced the launch of the Lindblad Expeditions 2013 brochure from the National Geographic range, targeted at eco-tourists, adventure lovers.

More at www.bit.ly/awngtkts.

Etihad wants a South American partner

THE boss of Abu Dhabi's Etihad Airways has confirmed the carrier is eyeing potential partnerships in South America.

In Jun, EY announced it would introduce new daily commercial nonstop services to Sao Paulo from 01 Jun 2013 as it continues to broaden its global network.

On Fri, Hogan said Etihad was in "discussions" with local carriers in a bid to expand its footprint in Latin America.

Etihad has 38 codeshare pacts with airlines around the world.

MEANWHILE, EY has launched earlybird fares to Europe with fares starting at \$1,602 between Melbourne-London, allowing a checked bag allowance of 30kgs.

The earlybird is valid for travel between 01 Feb-31 Oct 2013, for ticketing by 26 Nov 2012.

SilkAir expansion

SINGAPORE Airlines regional offshoot SilkAir has today announced the launch of direct flights between Singapore and Visakhapatnam in India.

It's the first carrier to provide a direct international air link to the city in Andhra Pradesh, with the new port becoming SilkAir's 11th destination in India.

AAT Kings proves Uluru rocks



THESE Travelscene American Express agents from around Australia were given a taste of the Northern Territory in advance of the TSAX National Consultants Conference, which took place in Alice Springs recently.

The group of 21 were hosted by AAT Kings, and journeyed to Uluru, which they had the chance to experience during both sunrise

and sunset.

Other stops on the tour included Kings Canyon, where the group partook in a rim walk, and Kata Tjuta to take in some Indigenous culture during the three-day famil, in which they stayed at Sails in the Desert and the Kings Canyon Resort.

The participants are pictured above at Uluru.

Europe's 1st Element

STARWOOD Hotels & Resorts has signed an agreement to open the first of its Element-branded hotels in Europe, with the Element Frankfurt Airport earmarked for opening in 2014.

SAA/Porter interline

SOUTH African Airways & Porter Airlines have launched a new interline deal, providing easy connections between 12 Canadian destinations and 44 African hubs, via Washington DC.

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Cruise stars party pre-show



DURING the Cruiseabout Expo's tour of Australia, Royal Caribbean International's Belinda Lopez decided to carry a favour by treating the sales managers from

Helen Wongs special

HELEN Wongs Tours has released a special offer on its 14-day China Wonders itinerary inclusive of airfares, priced from \$2880ppts - phone 1300 788 328.

a variety of cruise lines to dinner ahead of the Melbourne show.

The gesture showed that even in the a highly competitive cruise industry, throw a bottle of wine or two into the mix and everyone is pretty friendly and respectful of the positive competition they provide for one another.

Pictured above from left at the dinner is Jane Tanti, Oceania; Paul Carman, MSC; Belinda Lopez, RCI; Craig Owens, Oceania; Chrissy Shepherdson, Azamara and Cameron Mannix, RCI.

QR fine dining review

QATAR Airways has added an all-star line-up of world renowned chefs to its 5-star service as it freshens its in-flight dining options.

Coming from all corners of the globe, the chefs incl Chef Ramzi Choueiri from Lebanon, Chef Vineet Bhatia from India, Chef Tom Aikens from the UK and Chef Nobu Matsuhisa from Japan.

The tailored-for-flight menus are available now on selected services and will be offered to all passengers on Qatar Airway's 787 *Dreamliners* when they debut in coming months.

Bangkok shoppers app

A NEW app targeted at shop-a-holics has been launched for Thailand-bound travellers.

The Bangkok Bargain Shopping app offers shopping advice about costs and prices, bargaining, VAT refunds and details the major shopping areas in the city.

It's available for Android and iPhone devices.

Emirates A380s to SIN

EMIRATES will permanently deploy A380 aircraft on one of four daily return flights between Dubai & Singapore, from 01 Dec.

The 517-seat superjumbos will replace 354-seat 777-300ERs on flights EK354 and EK355.

TCF's latest additions

THE Travel Compensation Fund has admitted 11 travel agency head offices so far this month, with a number of inspiring new agency names among the mix.

New participants include: **Nice Holiday** of Campsie (ABN: 76 159 457 155); **Spendless Travel & Tours** of Harris Park (ABN: 60 153 905 705); **Inspired Travel Pty Ltd** of Darlinghurst (ABN: 70 152 488 250) and **Dream Travel & Tours** of Colyton (ABN: 31 159 512 848) - all in NSW; **Travelazy** of Narre Warren (ABN: 20 159 462 147) in Victoria; and **Travel Addict** of Maroochydore (ABN: 67 159 696 081) and **Colosseum Travel** of Algester (ABN: 80 994 994 567) - both in Queensland.

Also new is a head office for **Insight Australia Travel Trust** of Pennant Hills NSW (ABN: 97 260 935 766), which The Travel Corp. has acknowledge is not linked in anyway to Insight Vacations.

Flight Centre Ltd has also added two new Cruiseabout offices in Wilston, Qld and Prospect, SA; and three Escape Travel branches in Pacific Fair and Brookwater in Qld and Hallett Cove, SA.

YHA Travel (Victoria) also had its three locations in Melbourne rebadged as YHA Travel (**TD Mon**).

The list also included Spencer Travel's new Edgecliff branch, Travel Creation (**TD 02 Jul**).

25% off Africa overland

ACACIA Africa has slashed the cost of select departures on its six-night African Insight Overland tour by 25% until 26 Dec 2012, when booked before 30 Nov.

Prices now start at \$756pp - call Adventure World for bookings.

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INFORMATION EVENING Wednesday 26 September at 6pm

Tassie arrivals rise 5%

TASMANIA has achieved its first positive jump in visitor arrivals in six quarters, with numbers for the Jun quarter up 5% on last year.

According to the latest Tourism Tasmania Snapshot, visitor night stays also increased 8%, with the firm attributing some growth to its 'Save a Mainlander' campaign.

Agent Gay travel solution



LAST night in Sydney saw the official launch of new travel firm Gay Globe, which claims to be Australia's first Gay wholesaler.

Travel agents, int'l suppliers, airlines, tourism boards and other

guests gathered at the fabulous Diamant Hotel Penthouse in Potts Point to celebrate its debut.

Director Reece Farmilo said Gay Globe provides agents with a central service for gay travellers, offering small group tours, private tours & guides, cruises, packages to all major events and wedding/commitment ceremonies.

Its focus is offering expertise & experience to help agents tap into this major growth market segment, which according to a recent poll, accounts for 580,000 Australians - or 3.1% of the population aged 18+, with a buying power worth \$20 billion.

Farmilo said Gay Globe currently has 60 "gay welcoming" travel agents listed on its website, with the portal also offering packages that are available to book.

"From soft adventure to trekking in Peru, to whitewater rafting in the Grand Canyon there is a vast amount of product available," he told attendees.

See www.gayglobe.com.au.

Pictured at last night's event from left are drag queen, Charisma Belle; Reece Farmilo, Gay Globe and Michael Rolik, ceo Sydney Gay & Lesbian Mardi Gras.

Malaysia taste-fest

DARLING Harbour in Sydney will this weekend host the 22nd annual Malaysia Festival.

Dubbed 'Malaysiafest 2012 - A celebration of taste and cultural', the festival will feature Malaysian food and cooking demonstrations & various cultural performances.

The event is sponsored by Tourism Malaysia and will take place at Tumbalong Park.

Topdeck Euro bargain

TOPDECK has released a 10% earlybird discount on its European Getaway tour for bookings made and paid by the end of Sep 2012.

The itinerary, now priced at \$2323 per person inclusive of the discount, was recently named the "Most Amazing Youth Tour" of 2012 by TourRadar, a social-media based review system based on traveller recommendations.



WIN A \$100 PREPAID VISA CARD!

This week **TD** has teamed up with **inPlace Recruitment** to celebrate the launch of their new travel recruitment website, by giving five readers the chance to win a \$100 prepaid Visa card to spend online or in a store of their choice!

For your chance to win, be the first person to send in the correct answer to the daily question below.

What is inPlace Recruitment's username on Twitter?

Email your answer to inPlacecomp@traveldaily.com.au
Hint! Visit www.inplacerecruitment.com.au
Congratulations to yesterday's lucky winner **Andriana Sardelis** from Travel.com.au

BA 787/A380 deliveries

BRITISH Airways has confirmed it will take delivery of its first four Boeing 787-8 *Dreamliner* aircraft next year, with the first expected to enter the carrier's fleet in May.

BA has a total of 24 787s on order with the plane manufacturer.

2013 is shaping up as a busy year for jet deliveries at BA, with the first Airbus A380 to be handed over in Jul, followed by two more in Sep and Nov.

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QT Sydney shows off its cuties



THE hippest, coolest hotel in Sydney,...that's what the new QT Hotel calls itself, and after its spectacular opening, few of the hundreds of invited guests would disagree, including **TD**.

Bright orange haired young ladies and bowler-hatted porters, known as 'Directors of Chaos', greeted party-goers last night at the entrance to the hotel, nestled within the famed former Gowings Department Store and historic State Theatre in the Sydney CBD.

The 200-room QT is Sydney's first new-build property to grace the city in a decade and is described by its general manager, Rhys Jones as the new mecca for hotels in Australia.

"This is no ordinary hotel, it's an eclectic mix of design and art," Jones told *Travel Daily*.

"There's no hotel here of this scale that has the design elements and the buzz of the bars and restaurants with very engaging staff offering a different style of service," Jones said.

"Check-in can be pretty chaotic at times in hotels, so we have attractive Directors of Chaos to greet guests from the moment

they step foot into the hotel to help them to their room."

On every floor there are striking artifacts, bespoke furniture and eye-popping colour and art.

As for restaurants, there's the Parlour Lane Roasters which transforms into an aperitivo wine bar in the late afternoon; Gowings Bar and Grill on Level One & above that is the trendy Gilt Lounge catering to Sydney's party scene.

Rooms are bright and airy with original timber floors, while State Theatre rooms boast exclusively-designed carpets, rugs, and lamps.

More at www.qtsydney.com.au.

Rhys Jones is **pictured** above third from left with food/beverage director Dave Galvin and Directors of Chaos, Parissa Wazir and Gesika Michail.

Creative Disney brox

CREATIVE Holidays has rolled out its Disney Parks & Resorts brochure for 2013, featuring deals and ticketing options at all Disney parks across the USA, Paris and Hong Kong.

For more info on the program go to www.creativeholidays.com.

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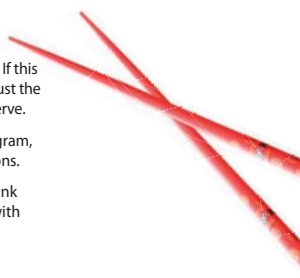
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Tourism vital to Bali

INDONESIA generated 42-trillion Rupiah (AUD\$4.2-billion) towards its national economy from tourism in 2011, according to new figures released yesterday by the Indonesian national treasury.

More than three quarters of this income was injected by int'l tourists.

Head of tourism Ida Bagus said the result was up 10% compared to the previous year.

\$198 Fiji kids airfare

AIR Pacific is offering kids fares between Melbourne, Sydney and Brisbane to Nadi priced from \$198 return - valid for travel on select dates between 08 Oct and 06 Jun.

The deal is available until 23 Sep, with return adult fares starting at \$522 ex Sydney, \$542 ex Brisbane and \$579 ex Melbourne.

Discounts represent a 61% saving on regular Air Pacific fares.

AF-KLM/Sabre pact

SABRE Travel Network has inked a new multi-year full content deal with Air France-KLM, giving Sabre-agents access to the carrier's seat & ancillary product, including its Economy Comfort product.

Reflection delivered

CELEBRITY Cruises has taken delivery of its fifth & final Solstice-class ship, *Celebrity Reflection*.

The new liner will operate its first series of voyages from 12 Oct before crossing the Atlantic to start a Caribbean season ex Miami.

A feature of the new vessel is the Reflection Suite, which contains a unique glass shower extending over the ship's side.

Delta reshaping fleet

CAPACITY will be unaffected by a fleet restructuring plan to be undertaken by Delta Air Lines, a DL executive has said.

The carrier will shed approx 200 aircraft from its fleet by the year 2015 in an effort to reduce costs & boost revenue by replacing smaller jets with larger, more efficient aircraft.

Part of the downsize will see Delta close down its Comair subsidiary from the end of this month (**TD** 30 Jul).

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MK1644

TNLA S. Korea launch

TOURISM Australia's *There's Nothing Like Australia* campaign has rolled out in South Korea, which is Australia's eighth biggest inbound tourism market.

Tourism minister Martin Ferguson said the promotion would help achieve a potential of \$3.4 billion in spending by South Korean visitors by 2020.

He said the campaign "speaks directly to Asian consumers in this Asian century".

HA staff pro HND/KOA

HAWAIIAN Airlines is building support for its proposed direct service between Tokyo Haneda & Kona, Hawaii (*TD* 31 Aug), this week presenting a massive 275-page document to US regulators with 272 letters of support from current and former employees.

The letters state "Hawaiian Airlines' application has clear and compelling public benefits and we urge you to approve it."

Air NZ 777-200ER refit

AIR New Zealand this morning announced a NZ\$100m project to upgrade its eight 777-200ER aircraft (*TD* breaking news).

The work will be "proudly" carried out by Air NZ staff at the airline's Auckland maintenance facility, and will include the complete replacement of all economy and premium economy seats, as well as upgrading business class to the same configuration as NZ's 777-300ERs.

Air NZ deputy ceo Norm Thompson said the year-long project would commence in the second quarter of 2014 and would provide consistent inflight product across the fleet, including its new 787-9 aircraft which will also commence delivery in 2014.

Air NZ deputy ceo Norm Thompson said the year-long project would commence in the second quarter of 2014 and would provide consistent inflight product across the fleet, including its new 787-9 aircraft which will also commence delivery in 2014.

First JW open in NYC

MARRIOTT International has opened its first JW Marriott hotel in New York City, a 509-room property on Central Park South, formerly Jumeirah Essex House.

Accommodation Updates

WELCOME to *Accommodation Updates*, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to accomupdates@traveldaily.com.au.



Emerging from its winter cocoon, Sydney's **Regents Court Hotel** is now proudly showing off the fruits of its labour in the form of a fresh look. Highlights of the renovation works include a new coat of paint, enhanced lighting, new curtains & free of charge Wi-Fi connectivity installed to boost the hotel's appeal for business travellers. The works have been completed as the property approaches the first anniversary of 8Hotels operation of the Potts Point establishment.



Imagine checking into and out of your room in one-minute or less. Such is the technology available at the new **Sheraton Macau Hotel**, which will open its doors for the first time later this month. The property will be the largest in the city, featuring 3,896 rooms and suites and 15,000 square metres of meeting space right in the heart of the lights and action that is the modern-day vibrant hub of Macau, also known as the "Vegas of the East".



Flagship property of the **Metro Hotels Group** in Sydney's **Pitt Street** will reveal completed refurbishments, and its consolidated offering after doing away with Standard Rooms sees the hotel now offering four floors of only Superior and Deluxe rooms. Four floors of rooms have been given a top-to-toe shine, with guests elevators also undergoing progressive revamp one by one. Already completed is the rooftop pool & restaurant terrace, all combining to deliver a new premium experience.

Greece price hold

SUN Island Tours is offering to hold 2012 prices for 2013 services on bookings to Greece, when paid in full before 31 Oct.

The deal applies to land only bookings that incorporate Greece excluding cruises and ferries, and special event periods, plus there's a 5% discount on Dreams packages.

Inland QFLink praise

INCREASED air capacity from QantasLink between Dubbo and Sydney (*TD* 12 Sep) has been lauded by Inland NSW Tourism.

Chief executive Graham Perry said the 384 extra weekly QFLink seats will help boost visitation, and "is desperately needed as the region is burgeoning."

AIR NEW ZEALAND

Sales Operations Consultant Sydney

Due to internal movement, we have an exciting opportunity for a Sales Operations Consultant to join the National Sales team based in Sydney. In this role, you will be responsible for providing efficient, accurate and timely sales, operational and administrative support to the National Sales team, external customers and trade partners, whilst also providing general administrative support for the regional office. You will find all the details about this exciting job opportunity on our careers website.

If you're up for the challenge and believe you have what it takes to succeed in this role, then we'd like to hear from you. Please apply online at www.careers.airnz.co.nz quoting job reference: 104403.

Visit our website for more information on this position and others like it...

<http://careers.airnz.co.nz>

Abercrombie & Kent

TRAVEL COORDINATOR

Here is an exciting opportunity to join the Australasian Head Office of international travel company, Abercrombie & Kent, widely regarded as the leading luxury travel company in the world. Based in South Melbourne, this rare opportunity is for an experienced and passionate Travel Coordinator.

We are seeking a highly motivated individual who enjoys working in a team environment, with a high attention to detail and the ability to multi-skill. The successful applicant will have previous Travel Coordinator or Sales Support experience and a willingness to take on challenges and work with change. Key responsibilities include: support to Reservations team in preparing quotations, and quote and confirmation documentation; file maintenance and reconciliation; liaising with A&K worldwide offices to confirm reservations; GDS and Airfares/ticketing knowledge will be looked upon favourably.

Please submit your CV by email to Kate Arrowsmith at karrowsmith@abercrombiekent.com.au by Friday 21st September.



SPENCER Travel continues to grow from strength from strength.

The upward spiral was on a roll even before the team's recent win at the 2012 NTIA Awards, being named Best Corporate Agent - Single Location.

Fresh from returning from a spot of Olympic Games viewing and cheering on the Aussie athletes, Penny and her team held their annual conference in the Blue Mountains, fitting in a spot of team building while there.

The size of the team itself is also

growing, increasing from 22 last year to nearly 40 this year.

One of the activities the team enjoyed was an event dubbed "Boardroom Rock", in which the company jingle or anthem was written and recorded, using tunes from rockstar Pink as their inspiration.

Of course, every conference deserves some down time, which the team, **pictured** above, are ably demonstrating.

Macau festival for Syd

TUMBALONG park at Sydney's Darling Harbour will become a "mini Macau" next month for a weekend of free family fun.

The Macau Festival on 20-21 Oct will offer non-stop free entertainment, activities for kids and a piazza of food stalls.

Jetstar ditches CHC-ZQN flights

JETSTAR has announced a ninth A320 for its NZ operation, which will see it boost capacity on a number of NZ domestic and trans-Tasman routes - but also sees the cessation of its current five weekly flights between Christchurch and Queenstown.

Jetstar will increase Melbourne-Queenstown direct services to four per week, as well as three Sydney-Queenstown flights, but will reduce services between Christchurch and the Gold Coast and Melbourne by one flight per week each "in response to changing travel patterns."

The carrier's Australian/NZ ceo David Hall said the ninth aircraft would see services between

Auckland, Wellington and Christchurch increase by 600,000 seats annually, with up to 20 extra weekly return AKL-WLG services and up to seven extra between AKL-CHC and WLG-CHC.

Hall said the changes "affirm our commitment to New Zealand and will contribute significantly to the country's tourism industry".

He said Jetstar employs over 500 Kiwi staff and holds 20% of the domestic NZ flying market.

The CHC-ZQN cut is because "customers now find it easier to fly to Queenstown directly than via Christchurch," Hall added.

Tasmania opportunity

THE Accommodation Association of Australia is asking the Tasmanian government to help ensure recent aviation capacity boosts to the Apple Isle are successful.

More seats are set to come online shortly courtesy of Jetstar, Tiger Airways and Virgin Australia. "For the additional air access to be successful so that it continues, our industry would like to see an increased commitment to marketing," said AAA ceo Richard Munro.

He said opportunities like this do not come along very often, so it's vital that the "benefits that flow from it are maximised."

Bentours Antarctica

COX & KINGS offshoot Bentours has today announced the launch of its 2013/14 Antarctica brochure which includes a special Christmas expedition to South Georgia and a trip to the rarely visited Weddell Sea.

Popular voyages which return in 2013/14 include the ten-day Classic Expedition priced from \$5664ppts.

More info 1800 221 712.

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Ticket & Reservation Officer

As one of the fastest growing airlines in the world, this position requires high level of customer service to our call centre and serves our walk-in customer at our Sydney office.

Duties include:

- Dealing with travel agents and customer enquiries.
- Working as part of the professional National Call Centre team on a daily bases.
- Update the existing databases and the status of each customer/prospective customer.

Successful candidates will have:

- Minimum of 2-3 years of experience on airline ticketing & reservation.
- Strong communication skills. Fluent English is mandatory, while Mandarin & Cantonese are preferable.
- Solid understanding on daily ticketing & reservation tasks.
- Intermediate to Advance level on the GDS system, preferably on Amadeus.

Please email a cover letter with resume attached to hr@csair.com.au. Application closed on 10th October 2012. Only the successful applicants will be contacted.

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TRAFALGAR

New Aussie Bangladesh GSA

TRAVEL agent Craig O'Regan from Whitesands Travel on the NSW South Coast has signed an agreement with DMC Experience Bangladesh Limited to represent the company in Australia and NZ.

O'Regan said his agency had operated Bikeitasia motorbike tours to Bali, Vietnam, Malaysia, Thailand and Cambodia for three years, but "Bangladesh came as a revelation.

"Hotels were of a high standard,

Hurtigruten for solos

HURTIGRUTEN Cruises says its No Single Supplement offer has been so successful that it is being extended for selected dates until 27 Apr 2013 - 1800 623 267.

the people were incredibly welcoming and being able to witness first hand the rural atmosphere of the country was one of the highlights of the visit".

Experience Bangladesh offers itineraries from 5-14 days plus special interest programs for volunteers, academics and conservationists, and also offers facilitation of B2B meetings.

For more info contact O'Regan on 02 4464 2863.

Scenic NZ North Island famil



THIRTEEN lucky agents were whisked off to New Zealand recently for a famil of the North Island, hosted by Scenic Tours.

The group covered practically the entire island during the 10-day trip, from Cape Reinga all the way south to Wellington and the edge of the Cook Strait.

Highlights of the trip included the 90-mile beach drive, visiting Longlands Homestead - a working dairy farm - and an opportunity to experience traditional hangi, an ancient Maori method of cooking food using heated rocks buried in a special pit oven.

Pictured above at Driving Creek Railway in Coromandel, NZ's only bush and mountain railway journey, in the back row from left

is Marnie Wade, Windsong Travel Inverell; Anne McNally, Rheom Travel; Debra Grace, Discover Travel & Cruise; Alice Vasovic, HWT Weston; Faith Christiansen, Seniors Holiday Travel Fortitude Valley; Louise Thompson, Grafton Travel; Gayle Steinhardt, West Wyalong Travel; Reanna Mason, Scenic Tours; Lynne Meads, Travelworld Albany; Julie Marshall, Travel Masters Nerang and Maurie Garton from Pavlovich Coachlines.

Front row: Claire Duband, East Burwood Travel; Christine Pangilinan, Daystar Travel; Kirby Saunders, Jamison Travel; Karli McKenzie, Travel World Raymond Terrace and Sheldon Smith from Scenic Tours.

WIN a trip for two to South Africa

Tick South Africa off your Bucket List!

During September, South African Tourism, South African Airways & Travel Daily are giving Travel Consultants the chance to win an incredible 7 day holiday for two.

Including: economy airfares to Johannesburg, 2 nights city stay, 4 nights luxury safari lodge, transfers, tours & breakfast daily.

PLUS weekly draws: 2 bottles of South African wine.... Check Travel Daily each week to see if you are the winner!

TO ENTER

Tell us in 25 words or less what is on your Bucket List in South Africa!

Get creative and email your response to

>> satcomp@traveldaily.com.au



Register for the South African Tourism Roadshow
>> www.etouches.com/SARoadshow



[Click here for competition terms and conditions](#)



virgin atlantic

CONTACT CENTRE AGENT (12 MONTH CONTRACT)

Virgin Atlantic Airways is looking for a dynamic Contact Centre Agent to join our Customer Service team in Sydney. We are recruiting for a Full Time position.

We are looking for a passionate and enthusiastic person with airline / travel reservations experience to join our fun and growing team. This position is predominantly responsible for handling telephone enquiries and converting & upselling of phone sales.

Minimum 2 years travel industry experience; use of both agency and airline GDS models, computer literacy and a customer service background is a must.

Expressions of interest should be put forward by COB
Wednesday 26th September 2012 to
maria.lopez@fly.virgin.com.

If you do not get a response within 2 weeks of applying, please consider yourself unsuccessful.

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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TRAVEL RECRUITMENT CONSULTANT

BRISBANE – SALARY PACKAGE \$60K + BONUSES

Does the thought of booking another boring travel itinerary make you snore? Love being a part of the travel industry but desperate for a new challenge?

TRAVEL RECRUITMENT COULD BE YOUR IDEAL NEXT ROLE!

Following a very successful financial year, our Brisbane AA office is searching for a talented individual to join our Perms division. As part of our successful team, you will be responsible for managing all client recruitment needs, whilst also assisting candidates find their perfect next role.

You will enjoy fantastic perks include an uncapped salary package, up to 5 weeks paid annual leave and amazing team rewards including a luxury Annual AA Conference.

This is the ideal opportunity to use your travel industry knowledge, passion, strong sales ability and great customer service skills in a whole new career direction.

Want to know more? Contact our MD on 02 9231 6377 or send your CV to apply@aaappointments.com.au

IT’S YOUR TURN TO TAKE THE LEAD

**CORPORATE GROUPS – ASSISTANT TEAM LEADER
NORTH SYDNEY – SALARY PACKAGE TO \$60K- \$70K +**

Are you an experienced corporate group’s consultant looking to take the next step? We are searching for a superstar to join a small team within a global TMC. You will be handling groups of all sizes for the company’s corporate clientele, from start to finish you will manage the group at all stages.

Previous groups experience is a must and leadership experience is ideal. Excellent salary package and outstanding career prospects – make a move NOW!

THE LAP OF LUXURY

**TRAVEL CONSULTANT – LUXURY TRAVEL SPECIALIST
SYDNEY CBD – Up to \$65K**

Tired of booking the same boring Gold Coast or Phuket packages? Make the move to this high end travel office located in the Sydney CBD! Book luxury world wide travel and work with a busy and dynamic company recognized globally. Minimum 2 years retail travel consulting experience. GDS skills are essential and outstanding customer service and strong sales skills are a must. Excellent base salary, plus

JOIN THE CRUISING CRAZE

CRUISE TRAVEL SPECIALIST

MELBOURNE (INNER STH) – SALARY PACKAGE TO \$55K (OTE)

With cruising becoming the chosen form of travel, why not join a company that can offer you a busy & challenging work environment with a great salary package. Working in this back office reservations role, you will be thrilled with the earning potential, together with the fun & energetic team. If you have strong cruise knowledge & are experienced on Polar Online and/or Cruising Power, apply now!

MAKE YOUR MOVE TODAY!

LEISURE CONSULTANT

PERTH (NORTH) – SALARY PACKAGE TO \$55K (DOE)

This boutique leisure agency located north of the river is looking for an experienced retail consultant to join their growing team. Servicing repeat clientele that the company has built up over the years, you will be responsible for arranging high end leisure travel from Africa to the USA. Offering a high base salary & a great environment, this could be the role for you! Min 2yrs experience with client base.

ONE WAY TICKET TO THE TOP

FARES & TICKETING CONSULTANTS

BRISBANE CBD – SALARY PACKAGE TO \$55K OTE

Retail travel consultants – here is your ticket to leave retail travel behind and move behind the scenes. Working in the fares and ticketing dept. of this leading travel company you will be assisting agents with fare queries, amendments, cancellations, last minute ticketing requests and more. You’ll have strong fares knowledge and thrive working under pressure. Top \$\$ along with career development & progression opportunities and top industry benefits on offer. Apply now

FLEXIBILITY REQUIRED

**AFTER HOURS CORPORATE CONSULTANTS
BRISBANE CBD & SUBURBS – TOP \$\$ & BENEFITS**

Are you looking for a role outside of the norm? Want to work outside of the 9-5 routine? Then you need to speak with us ASAP. We currently have several opportunities on offer for experienced travel consultants to join after hours corporate travel teams. Top \$\$, car parking provided on site and full training provided are just some of the benefits you’ll enjoy with these roles. International travel consulting experience is a must along with strong GDS skills. Call to find out more.



TOP TEMP BENEFITS INCLUDE

Best industry rates - paid weekly
Referral vouchers
Temp to Perm opportunities

Temp of the Month/Annual rewards
Flexible working hours/days
Full conversion training where required

**W/END AFTER HOURS WORK ONLY - TEMP ROLE.
TRAVEL/CUSTOMER SERVICE REPRESENTATIVE.
SYDNEY CBD - GREAT HOURLY RATE \$\$\$\$**

This temp role is all about the customer, so your service orientated attitude, previous travel experience, pleasant personality & excellent communication skills are all essential for this role. You will have the following: Native Calypso experience - preferred, previous travel experience combined with an in depth knowledge of Australian product & some knowledge of major international destinations; competency in the use of Microsoft office products and excellent communication skills both verbal and written.

**TRAVEL SPECIALIST - TEMP ROLE.
SABRE + TICKETING - TO COVER INTERNAL A/LEAVE
NEWTOWN AREA - HOURLY RATE DOE.**

Our client specializes in Australians travelling to Vietnam, Cambodia, Laos, Singapore, Malaysia and Thailand. So bring your specialized experience to this fantastic retail travel agency located in Newtown. Great hourly rate on offer and flexible working hours. As a trained, qualified and experienced temporary travel consultant, you will be required to sell, book and ticket all aspects of travel using Sabre. This temp role is to cover internal annual leave and starts next month! Get in quick!

**UNIQUE 6 MONTH TEMP ROLE WITHIN TRAVEL
HR ASSISTANT**

MELBOURNE (STH EAST) – TOP HOURLY RATES

We have a fantastic temp position expected to run for 6 months working within the travel industry! A leading travel company is looking for an experienced HR Assistant to join their team. The successful applicant must be familiar with short listing/screening, interviewing & reference checking. Located in Melbourne's South Eastern suburbs, you will be working Monday – Friday Hours 9am – 5pm, what more could you ask for! This position is due to start mid October. Apply today to find out more about this exciting role!

**RETAIL TRAVEL CONSULTANTS –TAKE YOUR PICK
RETAIL TRAVEL CONSULTANTS**

MELBOURNE + PERTH (VARIOUS) - HOURLY RATE DOE.

Love consulting but want a sea change? Are you looking for flexible hours with a fantastic hourly rate? We have some sensational up and coming temp roles located in various locations around Melbourne. You must be experienced with using a GDS, have prior consulting experience & love talking travel to be eligible. We will be sure to have a location to suit you, from East to West to South, we can help you! Don't forget to call AA Appointments today to find out how you can apply for this exciting role and more!!

**FREE IN OCTOBER?
RETAIL TRAVEL TEMP**

SUNSHINE COAST – GREAT RATES + SUPER

Are you an experienced retail travel temp available from 1st October? Interested in temp work? Then we need to talk. We are currently looking for a retail travel temp to assist this boutique Sunshine Coast agency for three weeks. You'll love handling a wide variety of clientele and be able to jump in and assist wherever needed. A top hourly rate will be on offer with Mon – Fri hours. Previous retail travel consulting experience & GDS skills will be a must. Call now before you miss out!

**TOP UP YOUR BANK ACCOUNT
GALILEO RETAIL TRAVEL TEMP**

BRISBANE CBD & SUBURBS– TOP HOURLY RATE

Is your bank balance looking a little low? Studying or returning back to the workforce and need some extra \$\$? Then why not become a travel temp with AA. Currently we have a number of assignments coming up for Galileo trained retail travel temps from one day to several weeks. You'll enjoy a top hourly rate and flexibility in your working week. All you need to join our temp team is min 18 months travel consulting experience, a positive attitude and GDS skills.

CONTACT AUSTRALIA'S MOST EXPERIENCED TEMP RECRUITMENT TEAM

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NSW & ACT
Ph: 02 9231 6377

Carmen Pugh
QLD & NT
Ph: 07 3229 9600

Krystle Egginton
VIC, WA & SA
Ph: 03 9670 2577

temps@aaappointments.com.au carmen@aaappointments.com.au meltemps@aaappointments.com.au

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Find out More



Recruitment Consultant/Account Manager

- ▶ Join our growing team at inPlace Recruitment
- ▶ This is an exciting career change within travel
- ▶ Earn up to \$70K OTE +++

This position is about nurturing and developing relationships with our candidates and clients while working towards goals and business targets. Upbeat, fun team and loads of support.

Call or email **Sandra Chiles** for more details

Director of SEO - Sydney CBD

- ▶ Join one of the world's largest online travel co.s
- ▶ Drive the SEO strategy while managing a small team
- ▶ Salary \$100K - \$130K

Our client provides access to tens of thousands of accommodation options across the globe. Join the marketing team to design and drive the companies SEO strategy.

Call or email **Ben Carnegie** for more details

Inbound Temp - Sydney

- ▶ Top hourly rate, up to 3 week assignment
- ▶ Tourplan experience required
- ▶ Reputable established agency, Sydney

Our client is experiencing an influx in bookings coming from the European market. They need your Tourplan skills and confidence in quoting and creating itineraries.

Call or email **Kristi Gomm** for more details

Key Account Manager - Sydney

- ▶ Online hotel distribution services
- ▶ Manage a large existing portfolio of great hotel properties
- ▶ Salary to \$80K + super + incentives

Our client is a player in the online accommodation and destination services market. Adopt an existing portfolio of over 250 accommodation suppliers whilst also seeking new business.

Call or email **Ben Carnegie** for more details