

Want one provider for all your technology needs? Sabre Pacific is your Total Travel Solution



Watch video now



Travel Daily

First with the news

Wednesday 26th September 2012

TMS ASIA-PACIFIC ACCOUNT MANAGER - SYD



- GLOBAL CORPORATE TRAVEL COMPANY
- ROLE WITH CAREER PROGRESSEION

CONTACT SALLY FRAPE
ON **02 9231 6444**
OR EMAIL
SALLY@TMSAP.COM

SALLY FRAPE
EXECUTIVE RECRUITER

ISSN 1834-3058



SHE IS. HE ISN'T!

Are you keeping up to **100%** of your up-front commission? At Travel Partners you will – and you'll be treated like a VIP (not a number).

CALL TODAY: 1300 559 527
or email: 100pct@travelpartners.com.au

TRAVEL PARTNERS
EXCELLENCE IN TRAVEL

Post offices get into travel

MORE than 3200 post offices around Australia are now offering travel insurance and prepaid currency cards in a major expansion of Australia Post's travel offering which debuted today.

The in-store insurance is an extension of the previous product which was only available over the phone (**TD** 29 Nov 2011), and which debuted when Australia Post launched its first superstore in Brisbane featuring a Harvey World Travel outlet.

Australia Post exec gm Retail Services, Christine Corbett, said the "cost-effective" travel insurance was available over the counter from \$5 per day for travel to Europe, Asia, Indonesia, NZ or

the South Pacific; or \$10 a day for travellers visiting the USA, Canada, South America or Africa.

It's not available for travellers aged 70 years or over or with pre-existing medical conditions, and doesn't cover certain activities.

The "Load & Go" travel card, also now available in store, is a multi-currency Visa debit card which is activated at time of purchase and can be used immediately upon purchase.

Australian dollars are loaded on to the card and can then be transferred online into other currency "wallets" such as NZ\$, US\$, British pounds and Euros.

The card is free, with an initial minimum load of \$100 and a maximum of \$10,000.

Most post offices also now offer TravelsIMs and currency exchange along with passport applications.

Amadeus renews QF

QANTAS has renewed its global full content agreement with Amadeus, meaning agents using the GDS firm's systems worldwide will continue to have access to QF's full range of international and domestic fares, inventory, last seat availability and schedules.

The new agreement will see Amadeus users also able to book and pay for Qantas ancillary services such as advanced seat selection.

viva! holidays
viva life!

Spring into the 2012 Melbourne Cup Carnival!

AAMI Victoria Derby Day, Emirates Melbourne Cup Day, Crown Oaks Day & Emirates Stakes Day packages available now!

3 - 10 Nov 12

152nd melbourne cup carnival 2012



Triple points*

For more information visit www.qhv.com.au/agents
*Conditions apply

Celebrity Interview

TODAY'S Travel Daily features our latest Celebrity Interview, this time with enduring Australian adventurers Cas and Jonesy.

The pair have for some time been associated with Travelscene American Express, and the interview on **page seven** also has a great prize up for grabs.

Today's issue of TD

Travel Daily today has eight pages of news plus full pages:

- AA Appointments jobs
- AA Appointments temp jobs
- inPlace Recruitment jobs

Australian Tourism
DIRECTIONS
CONFERENCE

Creating the most appealing Australia of tomorrow


Thursday, 1 November 2012
Great Hall, Parliament House, Canberra
Registration \$300 per delegate

Click here to find out more and register online.
tourism.australia.com/directions




SCENIC TOURS

EUROPE RIVER CRUISING 2013 EARLYBIRDS



4 DAYS TO GO
Ends September 30

FLY DIRECT SYDNEY TO THE COOK ISLANDS

FROM \$401* WWW.COOKISLANDS.TRAVEL
CLICK HERE TO SEE MORE

For credit or other card payments a fee of \$7 per person per one way journey applies

SYDNEY - COOK ISLANDS (RAROTONGA) NZ60 DEPARTS SAT NIGHT ARRIVES SAT MORNING
COOK ISLANDS (RAROTONGA) - SYDNEY NZ61 DEPARTS FRI AFTERNOON ARRIVES SAT NIGHT

SYD-RAR direct one way per person inclusive of taxes Prices correct as at 13 September 2012

AIR NEW ZEALAND  

Customer Support Cons

- 2 roles, Sydney based
- GDS and helpdesk experience ess.
- Great team environment
- Salary from \$45K DOE

Contact: Ben Carnegie
02 9278 5100
ben@inplacerecruitment.com.au



Travel Daily

First with the news

Wednesday 26th September 2012



New Caledonia is a unique island paradise, less than 3 hours from Sydney and only 2 hours from Brisbane



CLICK HERE

2013 Corroboree tour

THE Canadian Tourism Commission has announced the dates of its 2013 Corroboree agent national roadshow, with five Australian cities set to be visited early next year.

Perth will kick off the national tour that will again highlight the best of the broad range of sights and experiences available in Canada, with the WA event to be held on Tue 05 Feb 2013.

Sydney, Brisbane, Adelaide and Melbourne will all follow suit on the 6th, 11th, 12th and 13th of Feb respectively.

The workshops will feature more than twenty destination and supplier representatives, and agents and wholesalers will also be given the opportunity to have independent meetings with the Canadian exhibitors alongside the formal presentations.

"We strongly encourage travel agents throughout Australia to mark their local Corroboree show on the calendar to avoid missing out on this key industry event," CTC account director Nathan McLoughlin said.

Registrations for the series of roadshows will open in Nov.

More opposition to QF/EK

QANTAS and Emirates look to have an industrial battle on their hands over the proposed alliance, with further submissions to the ACCC enquiry into the pact revealing strong union opposition.

Outspoken Transport Workers Union secretary Tony Sheldon blasted the "accuracy and substance" of assertions made in the QF/EK applications.

He said the TWU rejects claims made by Qantas as "arrogant and contemptuous of the role of the ACCC," insisting that the difficulties being confronted by the carrier are "almost entirely the making of poor management and business planning decisions".

Sheldon repeated his previous

rhetoric about the accounting methods used by Qantas, claiming that cost allocations are "deliberately misleading" to make it appear that some sections of the carrier are unsustainable.

"It is the TWU's position that the proposed actions takes outsourcing and offshoring one massive step further" by "abandoning routes to Emirates".

The ALAEA union representing Qantas engineers also expressed concern about the deal, claiming the planned alliance could see QF "hollowed-out and diminished, to the detriment of competition and the national interest".

Wolgan Spring deal

EMIRATES Wolgan Valley Resort & Spa has released a two-night *Indulge in Spring* deal for stays until 19 Dec priced from \$725pppn - a saving of \$500pp.

Additionally, guests staying two nights or more from Sun to Thu will get a 60-min spa treatment per person, valued at \$115pp.

WWT touring Taiwan

WENDY Wu Tours has introduced Taiwan and Malaysia as its latest destinations, adding to its FIT range for the 2013 season which was launched last night.

Four-night independent seat-in-coach tours in Taiwan start from \$720ppts departing Taipei, while a 2-night city stay in Kuala Lumpur is priced from \$330ppts.

More Wendy Wu coverage on p5.

2013/14 Brochures Out Now



Brochures being distributed by TIFS



Just say 'Wu'

wendywutours.com.au

Travel Lic No 2TA4792.8938K

BE A HIGH FLYER



Book Garuda Indonesia through Bali Tours and win vouchers up to \$50 per booking, and go into the draw to win a \$500 major prize.

For full details, click here.



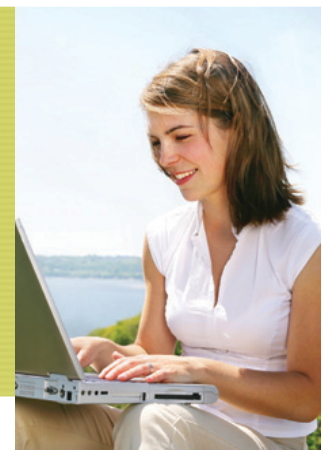
A BRIGHT NEW START

WITH AUSTRALIA'S LEADING MOBILE CONSULTING NETWORK

TravelManagers offers a smarter way to work. Contact Suzanne Laister on 1800 019 599 or visit join.travelmanagers.com.au



TRAVELMANAGERS
the smarter choice



Twice daily non-stop to Africa.

South African Airways. Bringing the World to Africa and taking Africa to the World.
flysaa.com.au



SOUTH AFRICAN AIRWAYS
A STAR ALLIANCE MEMBER

Brisbane. Daily.

From Brisbane to the World.
Every day of the week from
February.

CLICK HERE FOR
MORE DETAILS



Travel Daily

First with the news

Wednesday 26th September 2012

We have the affiliations
to ensure your success.

Ditch your desk job and
go mobile with MTA.

Call us 1300 682 000
join.mtatravel.com.au



Virgin 737 hit by A380 turbulence

THE Australian Transportation Safety Bureau has opened an investigation into an occurrence earlier this month when a Virgin Australia 737 was hit by "wake turbulence from an Airbus A380"

shortly after departure from Bali's Denpasar International Airport.

The Virgin flight had reached cruise altitude en route to Brisbane on 13 Sep, and although the ATSB probe so far has not detailed the other aircraft involved in the incident, it's believed that the A380 concerned was being operated as Emirates flight 413 from Sydney to Dubai.

Both aircraft reached their destinations safely and the ATSB investigation is expected to be completed by the end of the year.

The ATSB has classified the wake turbulence as a "serious incident".

IF YOU WANT TO BEAT
INTERNET RATES

BOOK
INTERNET
RATES

GREAT COMMISSION

EXPEDIA TAAP,
BEST INTERNET RATES,
ANYWHERE, ANYTIME.

150,000 HOTELS
7,000 ACTIVITIES
THOUSANDS OF PACKAGES



JOIN TODAY AT
[WWW.EXPEDIA.COM.AU/
TRAVELAGENTS](http://WWW.EXPEDIA.COM.AU/TRAVELAGENTS)

TELEPHONE
1800 726 618

EMAIL
[EXPEDIA-AU@DISCOVER
THEWORLD.COM.AU](mailto:EXPEDIA-AU@DISCOVERTHEWORLD.COM.AU)

TG boosts Taipei

THAI Airways International will lift capacity on the Bangkok-Taipei route effective 17 Jan 2013, moving from 14 to 18 weekly services.

The move is in addition to the resumption of TG flights on the Hong Kong-Taipei route, which will take effect from 28 Oct.

TCF terminations

THE Travel Compensation Fund has non-voluntarily terminated the participation of three agents in Qld for non-payment of fees.

The agency's included Jilly's at the Jetty in Shute Harbour (ABN: 24 010 880 592), Sunnyland Travel of Ascot (ABN: 76 153 239 573) and Travel Professional Services (ABN: 24 010 880 592).

Regal Group expands

REGAL Hotels International has signed management contracts on two new 5-star properties in the Chinese province of Yantai and at Xianyang Airport in Xi'an.

The Regal Airport Hotel will be located adjacent to the main int'l terminal at Xi'an Airport and is on track to open in 2014, while the Furoao Yantai will consist of 300-rooms and is scheduled to open in late 2015.

New Oman Air lounge

OMAN Air has opened a new Majan Lounge at Muscat International Airport, significantly improving the transit experience for travellers from Australia.

As well as being available to premium passengers the lounge is also accessible for travellers by payment of a \$30 entry fee.

It will operate 24 hours a day, seven days a week and offers full wi-fi connectivity, a business centre, hot and cold snack buffet and shower facilities.

Oman Air, which is represented in Australia by the Walshe Group, recently added a new daily route between Muscat and Tehran.

Window Seat

DO THEY know we can all see? The renovation team looking after New York's Standard Hotel gave curious passers-by on the street below a view with a difference after failing to put up curtains while remodelling the 18th floor restrooms.

From below, curious public were offered an unobstructed view as restroom occupants, who presumably believed the windows were tinted, answered nature's call, completely unaware they were in full view from the street below, not to mention surrounding buildings.

Dubious onlookers have since taken to social media dismissing it as a publicity stunt, while others are not quite so sure.



CALLING ALL leisure travel agents

Do you want to easily service
your customers via the web?

Sabre Explore is a highly customisable, easy to use and affordable online solution. Branded with your own agency look and feel, terms and conditions, booking fees and fares to really make it your website.

Sabre
pacific



Sabre Explore makes serving your leisure customers via the web easy!
enquires@sabrepacific.com.au

Introducing
the next chapter online

Our dedicated new website is here,
designed with one thing in mind.
Our Agents.

We have created the ultimate
user experience in online B2B travel booking.

exc!te

HOLIDAYS

Banyan Tree for India

BANYAN Tree Hotels & Resorts has confirmed the launch of the group's first property in India, the 59-villa Banyan Tree Kerala.

The all-pool villa retreat is positioned on the private island of Nedyathuruthu and is slated to open early next year.

JAL daily SIN 787s

JAPAN Airlines will shortly be operating all its Singapore flights on its new Boeing 787 Dreamliners.

From 14 Oct, the flights from both Tokyo Narita and Haneda airports will use 787s three times a week, moving to daily (Haneda) and double daily (Narita) services on both routes from 28 Oct.

Footsteps to N Korea

BOUTIQUE tour operator Footsteps in Asia will launch a 10-day tour to rarely-visited North Korea as part of a range of new itineraries added to its 2012/13 tour range, priced from \$2950pp.

The company will operate more than 50 different itineraries, including new tours in Bhutan, Myanmar, India, China & Borneo.

Worldhotels online

WORLDHOTELS has launched a new website it says will convert "lookers into bookers."

A new travel agent section has special rates at some of the close to 500 Worldhotels properties, while the site features a more optimised layout, navigation and selection of design characteristics.

A Business Traveller Portal also enables SMEs to book negotiated rates and there's an enhanced search tool for MICE planners.

There's also plans to roll out a mobile optimised website in Oct.

JTN agents sample cajun tastes



JAZZY tunes, cajun spices and the odd 'gator' or two were among highlights sampled by this group of lucky Jetset Travelworld Network agents, who were recently hosted on a whirlwind 4-day famil to the vibrant southern US hotspot of New Orleans.

Flown one way in Business Elite and back in Economy Comfort courtesy of Delta Air Lines, the group enjoyed a day trip to Baton Rouge along with a dinner & jazz cruise on the Mississippi River aboard the Natchez Steamboat.

And what trip to New Orleans is complete without a visit to the famous Bourbon Street nightlife

precinct for a delicious "hand grenade" or two.

Pictured above at Nottoway Plantation Resort moving progressively up the steps from left is Carolyn Wingham from Travelworld Tuggerah; Rebecca Kingston, BCD Travel; Leanne Gibson, Travelworld Liverpool; Hayley Chappell, Travelworld Toronto; Antoinette Heijnen, South Sydney Travel; Suzanne Jones, Anywhere Travel; Suzana Medanic, Pinpoint Travel; Deborah Nay, Travelworld Merrylands; Malcolm Loong, Jetset/Travelworld Head Office and Carolyn Hansen from Delta Air Lines.

WANT TO WORK FOR AN AWARD WINNING WHOLESALE TRAVEL COMPANY?



GROUPS COORDINATOR SYDNEY BASED

HERE'S WHAT YOU'LL GET:

- ✓ Competitive salary with incentive based rewards
- ✓ **\$2,000 per year** to spend across our travel brands
- ✓ Fun team environment with ongoing training

WHAT WE ASK FOR IN RETURN:

- ✓ At least two years experience in retail or wholesale group travel
- ✓ Ability to credit and book brochure itineraries and **develop custom tours**
- ✓ **Exceptional customer service and telephone skills**
- ✓ Proven track record of excelling within a team environment

COULD THIS BE YOU?

To apply, forward your CV and covering letter to recruitment@globusfamily.com.au with the position title in the subject line by **Friday 28th September, 2012.**



GLOBUS **COSMOS** **MONOGRAMS** **AVALON WATERWAYS**

QATAR AIRWAYS RECRUITMENT

Strive for Excellence with One of the World's Fastest Growing Airlines!

As one of the World's 5-star airline and fastest growing carriers, Qatar Airways is dedicated to excellence and continuous improvement. We apply this same philosophy towards our people where we provide diverse career focus, continual development and training.

Airport Services Agents (Perth)

Representing the company in providing Qatar Airways renowned 5-star services to customers at the airport terminal, and helping create a stress free environment for customers whilst travelling. Support in ensuring total quality service and adhering to safety policy and security standards of the company.

We require a minimum of 2 year customer service experience in an airline / travel industry/ hospitality organization. IATA or airline Basic Tariff and ticketing knowledge will be an advantage.

Applicants must have the right to live and work in Australia. Please send your detailed CV to employment@au.qatarairways.com by 2 Oct 2012. Only those candidates that have made the shortlist will be advised.

World's 5-star airline. qatarairways.com



Jump on board.
See why **94% of Agents** like booking with us.



GLOBUS **COSMOS** **MONOGRAMS** **AVALON WATERWAYS**

➔ [Click here to view movie clip](#)

Myanmar too popular

WENDY Wu Tours managing director Alan Alcock has praised the success of the company's reintroduced Myanmar itinerary range since its reintroduction last year (*TD* 27 Sep 11).

The company has scheduled 30 departures for 2013, a huge jump on the two initially scheduled before overwhelming demand warranted an increased operation.

For 2013, the company has introduced a 24-day Tibetan Wonders itinerary inclusive of flights with Cathay Pacific to allow for an expanded operation of what was formerly known as the Tibetan Dreams itinerary.

"We got back into Myanmar at the beginning of 2012 and sold out everything that we tried to sell within a couple of months of releasing it, Alcock told *TD*.

Evolution continuing for Wu



A SIGNIFICANT expansion of choice and the continued evolution of the Wendy Wu Tours operation was the message delivered to Sydney's travel trade at a special launch event last night to celebrate the company's 2013 brochure range, the first of 29 events to be held nationwide.

Wendy Wu Australia managing director Alan Alcock welcomed guests before introducing the

many exciting highlights of the new programs.

Attendees were able to have their photo taken with a cardboard cutout of company founder Wendy and mascot "Shoots" the panda.

Entertainment for the evening came in the form of a spectacular Sichuan opera artist performing a "Changing Faces Masked Dance".

Across the Wendy Wu board, multiple new products were introduced, with China alone featuring a new 17-day Yunnan province tour exploring an insight into a rarely visited region of the country, while a new experience see groups visit a panda sanctuary.

The range will also offer the ability to mix traditional culinary offerings with the occasional more familiar Western dish, should rice and noodles be too frequent, an addition made as a result of feedback received from clients and agents, Alcock told *TD*.

"We offered some ready-made holidays in the luxury program, with certain dates operating as group tours, and the overwhelming response was that everybody who took those tours wanted to travel on their own, so we've removed the group dates because they just weren't going to work," Alcock said.

Wendy Wu Australia managing director Alan Alcock is **pictured** with Wendy and Shoots alongside Res team leader Rebecca Caiels.

W Collection growing

NEWLY launched Wendy's Collection itineraries continue to grow and evolve, Wendy Wu Tours managing director Alan Alcock told *Travel Daily* last night.

Since launching back in Mar (*TD* 13 Mar), Wendy's Collection range of high-end luxury tours has been developed further, with 2013 seeing departures offering stays at Shangri-La properties across many Chinese destinations.

India boosted further

ADDITIONAL trekking options and wildlife tours form highlights of an expanded India 2013 tour offering from Wendy Wu Tours.

The featured tour for the season is a 13-day "Pearl of the Indian Ocean" itinerary which includes a visit to a baby elephant orphanage & rehabilitation centre.



Hello Tomorrow

Sales Executive - Melbourne

Tomorrow, you could be helping to create the future of air travel. Emirates is seeking a Sales Executive based in Melbourne.

The successful candidate must be able to:

- Ensure that set volume targets are achieved within prescribed time limits and contribute to total area achievement.
- Enhance relationships with all travel industry colleagues in agencies and commercial houses and to motivate them in all matters affecting the Company's business.

Minimum Requirements:

- Minimum 5 years experience in sales with a recognised airline or travel agency
- Strong local knowledge of the travel market in Victoria.

We offer an attractive salary package and benefits associated with the airline industry. For further details of the position, and on-line application process, please visit our website www.emiratesgroupcareers.com Ref. No. SSE/CJ/22598.

Telephone and postal applications will not be entertained.

Applications close 30 September 2012.

Where could you be tomorrow?



Europe 2013 OPEN FOR SALE





BOOK EARLY & SAVE 10%*

*Conditions apply



BOOK NOW! 1300 130 134

Internationally acclaimed, unlike anything else at sea

Exceptional

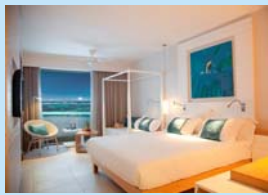
Celebrity X Cruises

SALE EXTENDED on all worldwide cruises!



Accommodation Updates

WELCOME to *Accommodation Updates*, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to accomupdates@traveldaily.com.au.



Mauritius will become the newest destination to receive a Centara Resort, with a soft opening of the family-friendly **Centara Poste Lafayette** scheduled for Dec this year. The 100 Superior and Deluxe rooms will boast either a Garden or Ocean view, three classy eateries including a beachside dining option, two pools incl a kids pool, fitness centre, kids club & beach activity area. More information on property is available at www.bit.ly/centmauritiu.



Discounts of 20% off 2-night minimum stays is just one of a number of special offers from the **Novotel Melbourne on Collins**, which is celebrating its 20th birthday by showing off a brand new look. The property has finished a \$7m refurb of its 309 Standard rooms and Executive Suites, with bathrooms updated to offer walk-in showers, new vanities & auto-demisting mirrors. Rooms have new colour schemes, new beds, lighting & Apple device connectivity.



A new luxury getaway is preparing to grace the northern shores of Indonesia's Bintan Island from the first half of 2013 in the form of **The Sanchaya**, the newest member of the Small Luxury Hotels of the World collection. Located a fast boat ride from Singapore and 15-mins from the Bintan Ferry Terminal, the luxury hotel will be situated on a 1300 hectare section of Lagoi Bay and will feature 19 individually designed villas, nine suites, commercial spaces and a golf course.

QF launch Freight app

QANTAS Freight has released a smartphone app and mobile optimised site enabling the real-time tracking of shipments along with flight arrival/departure stats.

Sunshine Coast on show

SUNSHINE Coast Destination Limited yesterday held a local trade show to connect more than 80 tourism operators with visitor information centre (VIC) staff and volunteers.



It's the first time ever that a showcase of this size has been staged, with the move following last month's takeover by SCDL of the Sunshine Coast's network of nine Visitor Information Centres. SCDL ceo Steve Cooper said the marketing initiative was a way of connecting the VICs with local tourism products and services in one place at one time.

"Visitor Information Centre staff and volunteers are the frontline of our region's tourism industry, and their importance in providing

high quality tourist information relies on up-to-date information and good relationships with our local tourism industry," he said.

Pictured above are Barry Higgins, Top Shots Maroochydore; Anke Hoppe, Coolum Visitor Information Centre; and Jennifer Young, Caloundra Road VIC.

Last 2012 snow deals

FALLS Creek and Mt Hotham have launched \$99 unlimited ski deals valid this weekend as the Victorian resorts wind down operations for the 2012 season.

Final Peru places

THERE are just a few spots left at next week's quiz night events hosted by Prom Peru in Melbourne (02 Oct) and Sydney (03 Oct), with agents battling it out for prizes to Peru - more info (02) 9028 3595.

Fresh Tracks bonuses

EARLYBIRD bookings to Canada with Fresh Tracks locked in before 30 Nov are eligible for up to US\$1500 per couple in free hotel nights, dining, wildlife excursions, heli-tours and much more.

The bonus is available on select itineraries, with one of the most popular being its 13-day *Across Canada by Rail* tour - for info see www.freshtrackscanada.com.

Silkair's relaxed pitch

SINGAPORE Airlines offshoot SilkAir has launched a new sales campaign highlighting the homely touches available on its services.

Focusing on comfort items such as cookies, warm drinks and personal comforts, the campaign will see a focus on the carrier's three core markets of leisure and business travellers and families holidaying with children.

2013 EUROPE

OPEN FOR SALE



Tour Europe



From \$77 a day

SAVE 5%

REPEAT TRAVELLER DISCOUNT*

*conditions apply

COSMOS



FOR BOOKINGS CALL
1300 130 134



WANT TO WORK FOR AN AWARD WINNING WHOLESALE TRAVEL COMPANY?

CUSTOMER SERVICE CONSULTANTS

HERE'S WHAT YOU'LL GET:

- ✓ Competitive salary with incentive based rewards
- ✓ **\$2,000 per year** to spend across our travel brands
- ✓ Fun team environment with ongoing training

WHAT WE ASK FOR IN RETURN:

- ✓ Exceptional customer service skills on the phone
- ✓ Ability to talk travel with travel agents
- ✓ Keen eye for identifying customer needs
- ✓ Proven track record of excelling at the work you do

SOUNDS LIKE YOU?

To apply, forward your CV and covering letter to recruitment@globusfamily.com.au with the position title in the subject line by **Friday 28th September, 2012**.



GLOBUS

COSMOS

MONOGRAMS



\$5bn project scrapped

PLANS for a 1500 room hotel and casino development on the Gold Coast have been scrapped by a Singaporean developer, who has blamed Qld Premier Campbell Newman for the axed project.

The \$5-billion development by construction firm Sembawang was also set to include two cruise ship terminals on the Southport Broadwater, with ceo Ric Grosvenor saying Newman balked at the idea of the casino.

Gold Coast Mayor Tom Tate had lent his support to the idea, with Grosvenor unable to secure a meeting with Premier Newman. "We were led to believe [that] Queensland was open for business," Grosvenor said.

WIN A CLINIQUE TRAVEL PACK



Every day this week **TD** is giving one lucky reader the chance to win a Clinique Travel Pack (Ladies or Men's), valued at \$70, courtesy of **Travel Trade Recruitment** - the recruitment specialists for the travel industry.

Spoil yourself when you travel abroad!

For your chance to win, send in the correct answer to the question below to TTRcomp@traveldaily.com.au

What 2 things should you check prior to an interview?

Hint! Visit www.traveltradejobs.com.au
Congratulations to yesterday's lucky winner **Eva Fraser**, from **Virgin Australia!**



Major TTC brand push

MORE than 3500 agents from cities and regional centres across Australia are expected to attend a series of 41 roadshows for The Travel Corporation's annual Europe trade launches.

Between 08-24 Oct, sales reps from Trafalgar, Insight Vacations, Contiki, Uniworld Boutique River Cruises & Busabout will deliver informative details and answer questions on the respective brand's 2013 offerings and ranges of five-star experiences through to budget and youth-aimed itineraries, in a fun and interactive environment.

To view the list of venues visited and to secure a seat, please visit www.rsvp.travelcorporation.com.au.

Stoddart to leave NZ

VANESSA Stoddart, Air New Zealand's group general manager People and Technical Operations has announced her resignation.

She's been with the carrier for a decade, and will depart at the end of the year.

Traveller policy compliance now 79%

A NEW report released by Egencia and the Global Business Travel Association has shown that the compliance rate of travellers using approved corporate booking channels is 79%, with online booking tools a key driver.

The global study surveyed 1500 travel professionals, with about 60% indicating that they have more control over travel policy compared to a few years ago.

CHC - next big thing

CHRISTCHURCH Mayor Bob Parker has launched a series of three "video episodes" aiming to get Australians talking about the NZ South Island city in a positive way, as part of the 'Christchurch Reimagined' campaign.

The videos see Parker asking to borrow iconic Aussie Big Things like the Big Merino, Big Pineapple and the Big Cow, and there's also an open letter of appeal in Sydney & Melbourne newspapers today.

The campaign can be viewed at reimagined.christchurchnz.com and it's also available on **Travel Daily TV** by clicking on the logo at right or see traveldaily.com.au/videos.



Travel Daily Exclusive

Celebrity Interview with Cas & Jonesy



Aussie adventurers James "Cas" Castrission (30) and Justin "Jonesy" Jones (29), both from NSW - long-time mates who share a passion for adventure, made headlines in 2007, becoming the first team to paddle "across the ditch" to New Zealand. As if that wasn't enough...and it wasn't...the boys had barely dried their hair when they started preparing for their next trek - to ski 2275kms from the coast of Antarctica to the South Pole...and back. Through weather conditions unfathomable to most, the boys fought through slow starvation, infection, and many more obstacles, to become the first to successfully complete the trek in Jan 2012. Sponsored in their missions by Travelscene American Express, the boys were the keynote speakers at the recent TSAX National Consultants Conference in Alice Springs, and spoke exclusively to **Travel Daily**.

Who was the first to suggest kayaking across the Tasman Sea?
James was the first to mention the idea, while we were paddling the length of the Murray River in 2001. It was a 40° day and likely an idea born from heat stroke.

What did your family and friends think of the idea?
They thought it was unrealistic, dangerous, and thought we should just work a 9-5 day.

What has been the hardest part about preparing for your adventures?
These journeys are 95% preparation and 5% execution. Each adventure took 3-4 years to prepare for and keeping the focus and ambition after setbacks was extremely difficult. For example, when we put our trans-tasman kayak into the water for the first time, she flopped over onto her side and just wouldn't work, so that was a setback.

At some point, you must have thought about giving up. What was the strongest motivator to continue?
The desire to not let your best mate down, the fact we'd worked so hard on it, and the personal quest to see how far we could push our limits.

Have your respective partners put the brakes on any further adventures for now?

No, they understand us and realise this is part of us. That said, with a baby on the way, Cas has to be more diligent in ensuring they are properly cared for.

Who was the highest profile person who contacted you to congratulate you on your achievements?

Justin Langer, Kieren Perkins and Dick Smith all contacted us.

Who would play you both if your lives were turned into a movie? Good question. Some people thought Cas looks like Jack Sparrow.



Win an autographed DVD!!

Travel Daily is giving away a copy of Cas & Jonesy's latest DVD, entitled "Crossing the Ice," signed by the boys.

For your chance to win, be the first to email the correct answer to the below question to - casandjonesycomp@traveldaily.com.au.

How far was the trek the boys completed, skiing from the Antarctic coast the the South Pole and back?

Maxeine to tour with the stars

A CHANCE encounter with lunar module pilot and second man on the moon Buzz Aldrin has landed Maxeine McKeon from Harvey World Travel Erina Group with a ticket for a free Cosmos tour of the USA.

McKeon was the winner of Cosmos' Route 66 celebrity competition (TD Mon), which recently concluded following its eight week promotion period exclusively in *Travel Daily*.

Maxeine is pictured right receiving her prize from Cosmos NSW North area sales mgr Yasmin Edwards.



Airbus China biofuel

AIRBUS has joined with the China Petroleum and Chemical Corporation (Sinopec) to announce plans to develop and promote renewable aviation fuel production in China.

The partnership will see Sinopec create a newly built refinery in Hangzhou capable of producing aviation fuel from biomass based on "100 percent domestic resources and refining capabilities."

It's expected the certified fuel, dubbed '1# bio-jetfuel', will one day be able to be used on regular commercial services.

The China deal is the fifth market in which Airbus is supporting alternative fuel projects, behind Australia, Latin America, Europe and the Middle East.

Ancillaries with Sabre

ITALIAN flag carrier Alitalia has become the first airline to link its ancillary products through a GDS following a deal with Sabre the airline described as "landmark".

Sabre Travel Network has signed a multi-year agreement with the airline to sell pre-paid baggage and lounge access alongside seats in the same PNR.

Italy Eurail bonus

EURAIL has announced several additional benefits for its Eurail Italy Pass, which now entitles holders to discounted entry to the Vatican Museums, Sistine Chapel and the Catacombs of Domitilla.

Eurail Italy Pass Holders will also be able to access the attractions via dedicated "fast track" access points without prebooking.

There's also a 10% discount offered on City Sightseeing Open Buses in Florence, Rome, Naples, Pisa, Verona, Padua, Trieste, Turin, Genoa, Milan and Livorno.

SIA Ukraine reps

SINGAPORE Airlines has named Aviareps as its representative in the Ukraine, effective 01 Oct.

The GSA will handle sales and marketing activities, reservations and ticketing, based out of Kiev.

New old Golden Gate

LAS Vegas' oldest casino, the iconic Golden Gate Hotel & Casino has put the finishing touches on its biggest renovation project in more than 50 years.

The property has added five stories worth of rooms, including a number of new suites, seen its external façade updated, as well as an expanded gaming floor area.

DXB Aug surges 20%

PASSENGER movements through Dubai International Airport for the month of Aug jumped a huge 20% year-on-year, according to new figures out today from DXB.

Nearly 38 million passengers have utilised the Middle Eastern hub so far in 2012.

Royal Caribbean roles

ROYAL Caribbean Cruises Limited has announced the appointment of Lisa Bauer as Executive Vice President of Global Sales and Marketing, while Lisa Lutloff-Perlo is the company's newly appointed Executive VP of Operations, both reporting to Adam Goldstein.

RCCL has also promoted Brian Rice to vice-chairman and CFO of the company, Jason Liberty is now the firm's Senior Vice President - strategy and finance.

WIN a trip for two to South Africa

Tick South Africa off your Bucket List!

During September, South African Tourism, South African Airways & Travel Daily are giving Travel Consultants the chance to win an incredible 7 day holiday for two.

Including: economy airfares to Johannesburg, 2 nights city stay, 4 nights luxury safari lodge, transfers, tours & breakfast daily.

PLUS weekly draws: 2 bottles of South African wine.... Check Travel Daily each week to see if you are the winner!



Is this on your SA Bucket List?

TO ENTER

Tell us in 25 words or less what is on your Bucket List in South Africa!

Get creative and email your response to

>> satcomp@traveldaily.com.au



Register for the South African Tourism Roadshow >> www.etouches.com/SARoadshow

Click here for competition terms and conditions



Supplier Updates

WELCOME to *Supplier Updates*, *Travel Daily's* new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE.**

Supplier enquiries for notices: advertising@traveldaily.com.au

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

PO Box 1010, Epping, NSW 1710
Phone: 1300 799 220 Fax: 1300 799 221

Travel Daily is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of *Travel Daily* no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.

Publisher/Managing Editor: Bruce Piper
Editor: Guy Dundas
Contributors: Matt Lennon, Chantel Long, Jenny Piper and Barry Matheson
Email: info@traveldaily.com.au

Travel Daily Group: **CRUISE WEEKLY**

Advertising and Marketing: Christie-Lee Lachance, Lisa Martin and Magda Herdzik
Email: advertising@traveldaily.com.au
Business Manager: Jenny Piper
Email: accounts@traveldaily.com.au





AA APPOINTMENTS
RECRUITMENT CONSULTANTS



**DIVE INTO THESE GREAT ROLES!
REGISTER TODAY**

NSW & ACT – 8/6 O’Connell St, SYDNEY – (02) 9231 6377 – apply@aaappointments.com.au
VIC – 1/167-169 Queen St, MELBOURNE – (03) 9670 2577 – recruit@aaappointments.com.au
QLD & NT – 13/97 Creek St, BRISBANE – (07) 3229 9600 – employment@aaappointments.com.au
WA & SA – (03) 9670 2577 – recruitwa@aaappointments.com.au & recruitsa@aaappointments.com.au
FOR ALL THE BEST VACANCIES VISIT www.aaappointments.com

**WORK CLOSE TO HOME
CORPORATE TRAVEL CONSULTANT**

PARRAMATTA, FRENCH’S FOREST – SALARY PACKAGE TO \$65K

We are currently recruiting for a number of corporate travel positions throughout Sydney, so if you are looking for a role closer to home now is the time to contact AA Appointments. If you have a minimum of two years corporate travel experience, outstanding airfare and GDS knowledge as well as the ability to handle multiple SME accounts. This is a chance to work close to home and earn an outstanding salary plus incentives. Contact AA Appointments today to be in with a chance

THE LAP OF LUXURY

LEISURE TRAVEL CONSULTANT

SYDNEY CBD – SALARY PACKAGE TO \$55K +

Do you prefer the finer things in life? Do you have a passion for luxury travel? We are searching for an experienced travel consultant to join a well known premium brand, in their retail travel team. You will be handling air, land, cruise, touring and rail travel worldwide. You will be proactive and enthusiastic and have the ability to source a great deal. As well as consulting you will be liaising with marketing department airlines and suppliers in order to maximize opportunities.

**YOU HAVE FOUND THE TREASURE CHEST
ONLINE CRUISE CONSULTANT**

MELBOURNE (INNER) - SALARY PACKAGE TO \$55K

Travel Agents, now is the time to move away from face to consulting and step into the online world! With online travel growing bigger and bigger you don’t want to miss the boat! This online agency will see you booking exciting cruises to worldwide destinations to the general public! You will love the warehouse style environment and the 9:30am starts! With a sensational salary package on offer, why wouldn’t you move?

THE PICK OF THE BUNCH!

RETAIL TRAVEL CONSULTANTS

ADELAIDE (VARIOUS) - SALARY PACKAGES TO \$55K (DOE)

With so many fantastic opportunities available in Adelaide, you would be crazy hesitating on your next career move. If you have a minimum 12 months international travel consulting experience, possess an enthusiastic attitude & are excited about your next challenge, apply now. Great salary packages on offer together with a number of locations across Adelaide. Don’t delay, send your CV to AA Appointments

FEELING SNOWED UNDER?

SKI WHOLESALE RESERVATIONS

MELBOURNE (INNER) - SALARY PACKAGE TO \$55K

NEW ski reservations role just called in! Have you been looking to move to a dedicated ski reservations role in Melbourne? We have an exciting new role that will see an enthusiastic ski expert selling worldwide ski holidays to travel agents and the direct public. Book dream holidays to exciting ski destinations such as Europe, USA and Japan! Sensational family on offer and a high set salary. What are you waiting for? Apply today

BE THE LEADER OF THE PACK!

WHOLESALE RESERVATIONS MANAGER

MELBOURNE (INNER) – SALARY PACKAGE TO \$65K (DOE)

Are you confident leading by example and being able to provide back up support for your team? This superb company is looking for a highly skilled manager with loads of experience especially in the South America and/or Africa regions. This well known wholesaler is looking for their next team leader to lead their team to success. Amazing salary package on offer and exotic family! Call us today!

FEEL THE BUZZ OF THE CITY

RETAIL TRAVEL CONSULTANT

BRISBANE CBD – COMPETITIVE SALARY PACKAGE

Here’s your chance to work in the hub of the city in a new and exciting concept store. You’ll love handling the travel needs of a variety of clientele from domestic getaways to 90 day round the world itineraries – you’ll sell it all. Enjoy the security of a strong salary along with incentives, great educationals, Mon – Fri hours and much more. Min 2 years international travel consulting along with GDS skills required. A unique role such as this won’t last for long so call today to find out more!

SEEKING TOWNSVILLE TALENT

SENIOR TRAVEL CONSULTANT

TOWNSVILLE – SALARY PACKAGE TO \$45K + INCENTIVES

Are you a retail travel superstar based in Townsville or looking to relocate? Right now our client is looking for a talented retail consultant for their successful agency. You will receive a great salary, achievable incentive, uniform and educational allowance and much more. If you have top notch consulting skills, proven sales, fabulous customer service and a vibrant personality then we want to hear from you. This role is interviewing NOW!



TOP TEMP BENEFITS INCLUDE

Best industry rates; paid weekly
Referral vouchers
Temp to Perm opportunities

Temp of the Month/Annual rewards
Flexible working hours/days
Full conversion training where required

LARGE SPORTING GROUP - TRAVEL TEMP ROLE
3 MONTH TEMP ROLE - AMADEUS + TRAMADA
SYDNEY CBD - GREAT HOURLY RATE \$\$\$

This temp role is to assist the Senior Groups Consultant; however you will work to limited supervision and display a strong ability to take complete ownership of this large group of 1000 pax from start to finish. You are not just a temp - you are an integral part of the team! Booking all related pre and post flights, accommodation, transfers and additional Sydney tours such as offering tours and activities to the Blue Mountains, Bridge Climb etc. Proficiency using Amadeus and Tramada Classic - Yes, this is an absolute must too!

THE BEST OF BOTH!

WHOLESALE/RETAIL TRAVEL- TEMP TO PERM OPPORTUNITY
INNER WEST - HOURLY RATE DOE

We have an amazing temporary travel consulting role with a good mix of retail & wholesale within a call centre environment where you only deal with your clients over the phone & on email. Work with a friendly travel team in a relaxed environment, & in a modern office environment close to shops and cafes in the inner west. This is a long term temp role with the opportunity of permanent employment after 6 months if so desired. You do need to be available Monday to Friday and every 4th Saturday.

CALLING ALL EUROPEAN TRAVEL EXPERTS
RETAIL TRAVEL CONSULTANT
MELBOURNE (STH EAST) – TOP HOURLY RATES

A boutique travel agency located in Melbourne's South Eastern suburbs is looking for a temp to assist their team in November for a 3 week assignment! The successful applicant must be familiar with using a GDS and have some European destination experience. What's in it for you?? Monday – Friday Hours 9am – 5pm, an unbelievable hourly rate and the opportunity to work in a funky, friendly office. What more could you ask for! Don't let this fantastic temp role pass you by. Apply today to find out more about this exciting role!

HOT OFF THE PRESS – TEMP OPPORTUNITES
RETAIL TRAVEL CONSULTANTS
PERTH (VARIOUS) – GREAT \$\$\$

We have some fantastic temp opportunities become available in and around Perth. If you are experienced using a GDS, have prior consulting experience & love all things travel then we need you! Flexible hours, a fantastic hourly rate & the opportunity to broaden your horizons are just some of the benefits on offer. Take advantage of all the perks that only come with being a temp!! Don't forget to call AA Appointments today to find out how you can apply for these exciting roles and more!!

A RAY OF SUNSHINE
RETAIL TRAVEL TEMP
SUNSHINE COAST – TOP TEMP RATES

Available from the 11th October? An experienced travel consultant interested in temp work? We have a top assignment for you! This boutique Sunshine Coast travel agency needs a consultant to assist them for three weeks. You'll love handling a wide variety of clientele and be able to jump in and assist wherever needed. A top hourly rate will be on offer with Mon – Fri hours. Previous retail travel consulting experience & GDS skills will be a must. Call now before you miss out!

TOP TICKETER NEEDED
GALILEO TICKETING TEMP
GOLD COAST – TOP HOURLY RATE

Are you an experienced travel consultant with superb GALILEO ticketing skills? Can you start ASAP? Then we have the assignment for you! Located centrally on the Gold Coast this growing travel company needs several travel consultants with superb ticketing skills to come and assist them over the upcoming weeks. You'll earn a top hourly rate along with a weekly pay cheque and experience working for one the most innovative company's around. Call to find out more

CONTACT AUSTRALIA'S MOST EXPERIENCED TEMP RECRUITMENT TEAM

Anita Nunnari
NSW & ACT
Ph: 02 9231 6377

Carmen Pugh
QLD & NT
Ph: 07 3229 9600

Krystle Egginton
VIC, WA & SA
Ph: 03 9670 2577

temps@aaappointments.com.au carmen@aaappointments.com.au meltemps@aaappointments.com.au

FOR MANY MORE GREAT TEMP VACANCIES VISIT OUR WEBSITE www.aaappointments.com



inPlace
RECRUITMENT

People.
Integrity.
Energy.

Connect with us    

Love working in travel and looking for a change?

[Search our current jobs](#)



Sandra Chiles

Recruitment Consultant/ Account Manager

- ▶ Join our team at inPlace Recruitment
- ▶ An exciting career change in travel
- ▶ Earn up to \$70K +++ OTE

We can proudly say that inPlace Recruitment was the first specialist travel & tourism recruitment company in Australia and have been going strong for over 30 years.

This position is all about nurturing and developing relationships between yourself, candidates and clients while working towards goals and business targets. You will have active clients and also source new business opportunities as well as manage the recruitment process from beginning to end.

We are a dedicated, up-beat and vivacious team who are highly professional yet loads of fun at the same time. You will be working in a supportive environment that offers great earning potential.

Hone your broad range of experience into one successful career.

Call or [email Sandra Chiles](#) for more details

Retail Travel Branch Manager - WA

- ▶ **Outskirts of Perth, no more commuting to the city!**
- ▶ Motivate your team, grow business, manage clients
- ▶ Salary range \$55K - \$65K

Exciting opportunity to manage a driven team or step up into management. Dive into all areas of the business including accounts and admin with lots of support from Head Office.

Call or [email Kelly Wellsmore](#) for more details

Director of SEO - Sydney CBD

- ▶ **Join one of the world's largest online travel co's**
- ▶ Drive the SEO strategy while managing a small team
- ▶ Salary \$100K - \$130K

Our client provides access to tens of thousands of accommodation options across the globe. Join the marketing team to design and drive the company's SEO strategy.

Call or [email Ben Carnegie](#) for more details

Key Account Manager - Sydney

- ▶ **Online hotel distribution services**
- ▶ Manage a large existing portfolio of great hotel properties
- ▶ Salary to \$80K + super + incentives

Our client is a player in the online accommodation and destination services market. Adopt an existing portfolio of 250+ accommodation suppliers whilst also seeking new business.

Call or [email Ben Carnegie](#) for more details

Travel Support Coordinators - Melbourne

- ▶ **Wholesaler with high end products**
- ▶ 1 x inbound & 1 x outbound role
- ▶ Competitive salary DOE

A high end and well known wholesaler is seeking 2 new staff. Supporting the Sales Reservations team which will lead into your chance to step into Res as you progress.

Call or [email Ben Carnegie](#) for more details

Senior Leisure Retail Travel Consultant

- ▶ **Sydney South West location**
- ▶ Get away from sales targets! Sabre CRS
- ▶ Earn up to \$50K package

Expect to enchant clients with all that you know about travel arrangements, selling and booking worldwide holiday packages. Supportive team, yearly overseas famils.

Call or [email Dana Peric](#) for more details