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Thursday 27th September 2012

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SWISS favours Singapore

SWISS International Air Lines says it's confident that Asia will continue to be the "transfer point of choice for Australian traffic to Europe," despite the rapid rise of other hubs in the Middle East.

Late yesterday, the carrier announced the debut of non-stop flights between Zurich and Singapore, which will provide a new European connection option once Qantas switches its Europe flights from Changi under the proposed EK alliance.

With impeccable timing, the new LX A340-300 service will commence operations from 12 May 2013 - just over a month after QF's planned redeployment of European flights to Dubai.

Local SWISS gm Anil Rodricks said the move was a "major development" which had been keenly hoped for by the carrier and its local trade partners.

"It demonstrates the confidence that SWISS has in the Australasia region," he said, with the Singapore service the "central piece of its Asian network solution for the Australian market."

Singapore will be the sixth Asian

gateway for Australian LX traffic after Hong Kong, Bangkok, Tokyo, Beijing and Shanghai.

Bookings for the Zurich flight open on 09 Oct, with Rodricks telling **TD** it will easily connect to all points in Australia with a range of carriers including LX's Star Alliance partner, Singapore Airlines.

He said the new Singapore service was a "crucial part of developing corporate sales," with many European businesses such as Swiss banks requiring easy Singapore connectivity because of Asian offices in the city-state.

QF renews with Sabre

THE GDS announcements roll on, with Sabre this morning confirming that it too has renewed its distribution deal with Qantas, signing a long term global full content agreement which includes the carrier's advance seat selection ancillary product.

Sabre-connected agencies worldwide will continue to access all of QF's published fares, schedules and inventory, including those sold on qantas.com.

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New Stamford GM

LEON Wood has been promoted to be the new general manager at the Stamford Sydney Airport hotel, effective immediately.

More appointments on **page 6**.

Seven pages of news

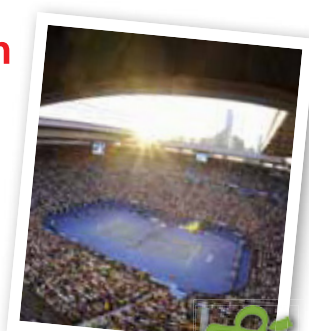
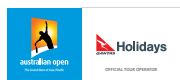
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G is now guaranteed

G ADVENTURES is claiming a "first in adventure travel," this morning announcing that all of its trips will be 100% guaranteed departures effective 01 Jan 2013.

CEO Bruce Poon Tip said the move will "change the way agents sell, making the booking process and customer experience seamless," because once a trip is booked it is guaranteed to depart.

"We've invested a lot of time perfecting our yield management, balancing demand for trips and forecasting sales," he said.

"We're confident we've got it right and can make agents' jobs that much easier".

Poon Tip said the innovation would also mean agents can potentially secure cheaper airfares for their clients because they can be confident of locked in departure dates.

The announcement has been made in the lead-up to the release of the G Adventures 2013 program - info on 1300 796 618.

8000 spots for ANZAC 2015

FEDERAL minister for Veterans' Affairs, Warren Snowdon, has unveiled the long-awaited details of how seats will be allocated for the 2015 centenary celebrations at Turkey's ANZAC cove.

"We recognise that many Australians will want to attend Anzac Day commemorations at Gallipoli in 2015, however we face some significant realities that will mean not everyone will be able to do so," he said.

A total of 10,000 public places will be available for the Dawn Service on 25 Apr 2015, with 8000 allocated to Aussies and the remainder for New Zealand.

Snowdon said that all Australians would have the opportunity to register for a ballot for the places, with those who are successful "having enough time to make their travel arrangements."

Details of the ballot system have not been finalised, and will

be subject to a period of public consultation in coming months.

"Community forums will be held across the country," he said, with an online survey already in place at gallipoli2015.dva.gov.au.

Earlier this year the government warned that tour providers should not make any undertaking about availability of places at the 2015 ceremony (**TD** 19 Jan) - in response to reports that some providers were taking bookings.

The ballot announcement has confirmed expectations of strict limits on availability at the event, with most wholesalers making alternative plans.

Mat McLachlan Battlefield Tours, which is running a dedicated 2015 site at gallipolitour2015.com.au, says it will hold its own service at a "significant historic site at Gallipoli" for passengers who don't get a ticket in the ballot.

A number of 2015 ANZAC tour operators are understood to be frustrated at potential implications of the impending ballot.

QIC Mon operations

THE Qantas Industry Centre will be open in normal business hours of 0900-1800 AEDT next Mon 01 2012 for travel industry partners in the Northern Territory, Tasmania and Victoria.

Other states have a public holiday on Mon, but the QIC will reopen to the whole country on Tue 02 Oct.

Qantas said its Industry Sales Site is accessible at any time for Service Requests, FAQs, Fares, Policies and Procedures.



Supplier Updates

WELCOME to *Supplier Updates*.

Today, **World Drive Holidays** is offering Citroen DriveEurope 2013 Pre-Earlybird specials for bookings received prior to 31 October 2012 for travel in 2013.

CLICK HERE FOR FULL DETAILS

Supplier enquiries for notices:
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- Wollongong - 8 Oct
- Novotel Wollongong Northbeach
- Campbelltown - 9 Oct
- The Macarthur Tavern
- Hills District/Ryde - 10 Oct
- Ryde Ex-Services Club
- Sydney - 11 Oct
- City of Sydney RSL

VIC 6 - 9pm

- Ballarat- 15 Oct
- Mercure Ballarat Convention Centre
- Bendigo- 16 Oct
- The Capital-Bendigo Town Hall
- Glen Waverley- 17 Oct
- Clarion Hotel on Canterbury
- Shepparton- 18 Oct
- Quality Hotel Parkdale

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Escape NZ merged into Infinity

FLIGHT Centre has announced the integration of its Escape Holidays brand in New Zealand into the Infinity wholesale operation.

Escape Holidays, not to be confused with Flight Centre's Escape Travel retail brand in Australia, was formed in 2009 with the promise of "throwing the industry on its head".

It was positioned as a niche wholesale operation with specialist long-haul product, targeting Stella-affiliated agents and home-based travel agents.

The branding of Escape Holidays is almost identical to that of Flight Centre's Explore Holidays brand which is continuing to operate in Australia, also as a long-haul UK and Europe specialist.

In yesterday's announcement, FC New Zealand confirmed that Escape Holidays would be incorporated into the existing Infinity Holidays wholesale team, with business leader Jo Rendall saying it was a "great opportunity to grow the Infinity brand".

She said rapid growth in the last year had seen Infinity NZ double the number of formal agreements it has with other industry players, and merging Escape into Infinity would allow staff to focus on developing the one brand.

Haydn Long from Flight Centre in Australia told **TD** there were no plans to merge Explore into Infinity here, adding that the brands already share some "back office synergies" such as a common presence on Calypsonet.

Wu's Chinese groups

WENDY Wu Tours has launched a range of luxury group tours into China and Vietnam as part of its 2013 brochure range.

Designed to bridge the gap between its traditional four-star range and the elite FIT "Wendy's Choice" high-end tours, the new offerings will see groups enjoy five-star accommodation in Shangri-La hotels, as well as an expanded choice of daily dining options.

Capped at a maximum of 20 passengers, the program consists of three itineraries ranging in length from 14 to 18 days.

The 14-day 'China in Depth' tour is priced from \$6585ppts.

CZ relaunches Henan

CHINA Southern Airlines has formed a joint-venture pact with Henan Civil Aviation Investment to relaunch the former Shenzhen Airlines subsidiary, Henan Airlines.

The regional carrier has been grounded following one of its Embraer E-190 aircraft crashing shortly before landing in Aug 2010, killing 48 people.

CZ will own 60% of the venture, with the Henan govt owning 40%.

EK New Zealand deals

EMIRATES is offering Tasman fares from just \$374 return, in a sale which launches tomorrow and is available for booking until 07 Oct, for travel through to 30 Jun 2013.



Window Seat

BARCELONA'S football team has made a request to its official airline partner, Turkish Airlines, that whenever it travels to international matches, it wants only female cabin crew working.

Such an odd request may seem sexist, however a team spokesman said that players have grown tired of starstruck male stewards asking for shirts, autographs or wishing to engage the players in discussions about the finer points of the game.

Turkish Airlines has agreed to the request, and will supply a handpicked crew of 20 female staff who will be pre-screened to ascertain their interest level in football or knowledge of the famous players' identities.

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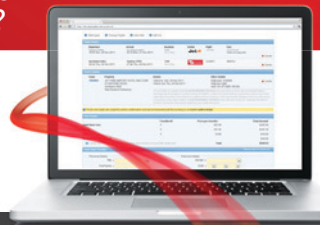
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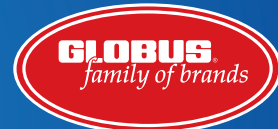
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Novotel Newcastle sale

ACCOR Hotels has sold the Novotel Newcastle Hotel to Jerry Schwartz, as part of the rationalisation of the portfolio recently acquired from Mirvac.

Accor will continue to manage the property, along with other Schwartz-owned hotels which include the Fairmont Resort in the NSW Blue Mountains.

The Schwartz family also owns the Hunter Crowne Plaza, and said it envisioned the two Newcastle properties "working together to maximise market share".

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Scholarship finalists

AVIS has announced this year's five finalists in the annual Avis Travel Agent Scholarship program.

It's the 16th year that the prestigious program has run, and once again a slew of prizes are on offer including business class flights for two to New York courtesy of Qantas, as well as a Southern Cross University tourism scholarship, four ICCA cruise training modules, TIME admission and Polonius personal coaching.

This year's finalists are:

- **Jennifer Anderseck** from American Express Business Travel in Vic
- **Bettian Gain** of MTA Travel
- **Marica Salpietro** from Peregrine Adventures
- **Illaina Van Veen** of Corporate Traveller in Qld; and
- **Leanne McGovern**, also from MTA Travel Qld.

All five will travel to Sydney on 31 Oct for the final judging session, with the 2012 winner to be announced that evening at the Four Seasons Hotel.

Contiki 'Exchange' music partnership

CONTIKI has partnered with Australian independent music label Inertia to offer special content on 'The EXCHANGE,' which is the tour operator's "online content destination".

The EXCHANGE launched in Apr this year, and is already attracting about 250,000 unique monthly visitors, offering information on "global trends in music, fashion, culture and lifestyle from a travel perspective".

Inertia will exclusively provide the music category, working to offer a range of "money can't buy" promotions and experiences in Australia and abroad.

It's the first of several partnerships to be announced, with Contiki md Fiona Hunt saying the move "is testament to our commitment to ensure we remain relevant for the youth audience".

Lufthansa's Aussie experts



THIS lucky group of seven agents from across Australia recently visited Germany courtesy of Lufthansa, on the carrier's eXperts Academy famil.

They enjoyed first hand experience of LH business and economy class, as well as sightseeing in Frankfurt, Berlin and Dresden - plus a full day of intensive fares and product training at the Lufthansa training centre in Seeheim near Frankfurt.

Pictured above from left: Marcos Da Silva, BFirst Travel NSW; Benita Molitor, Prestige Travel SA; John Tillinger, J.T. Travel

VX's PSP expansion

VIRGIN America has announced it will operate direct services between New York JFK and Palm Springs, California, with a weekly nonstop flight included as part of its 2012/13 seasonal schedule.

Rae's on Watego's sale

THE iconic Byron Bay property Rae's on Watego's has been formally listed for sale, with advertisements today promoting the famous resort which has played host to scores of rock stars and celebrities and was named as one of the top 25 hotels in the world by *Conde Nast Traveler*.

It's the first time the business has been offered for sale, with seven "elegant rooms" and a 60 seat al fresco dining room.

It will be auctioned on 26 Oct.

Qld; Wendy Gibney, Corporate Travel Management Qld; Emma Williams, Travelwise NSW; Connie Roos, World Wide Travel Vic; Mirjana Golic, Ourworld Travel Wollongong NSW; and Jutta Portelli, Lufthansa.

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NEW Jetstar employee uniforms have today been rolled out across all staff working at the company's four airlines in Australia/NZ, Vietnam, Singapore and Japan.

The new design replaces three different uniforms formerly worn across the network, and has been designed to support the brand's next phase of growth, according to Jetstar Group ceo Jayne Hrdlicka.

The JQ boss added that input from employees was sought to ensure considerations were made into functionality, comfort & style.

"The result is a uniform that embraces Jetstar's presence in

the Asia Pacific region and will become the image synonymous with Jetstar whether you are flying from Sapporo or Singapore, Honolulu, Ho Chi Minh, Cairns or Christchurch," Hrdlicka said.

"With more people travelling more often across the Jetstar network, this new uniform will allow Jetstar Airways to welcome our customers in a stylish uniform in our iconic colours, recognisable all over the Asia Pacific region," JQ Australia/NZ ceo David Hall said.

Peregrine Earlybirds

SEVEN brand new itineraries consisting of both walking and cultural touring feature in an expanded 2013 European offering from Peregrine, launched today.

The entire program features more than 60 tours covering both Western and Eastern Europe, with the destination delivering significant growth for the brand over the last 5 years.

Italy and Spain have proven to be the most popular, with Aussie visitor numbers to Spain jumping 20% year-on-year since 2010.

Earlybird discounts of up to 20% are available on tours booked by 31 Oct for travel next year for departure in 2013.

More details on 1300 854 400.

Wu Ming set to open

WHM Group yesterday launched its five-star WM (Wu Ming) Hotels brand ahead of the opening of its 188-room flagship property in Shanghai.

Daily dinner and breakfast will be included in nightly room rates.

Sydney for TG A380s

THAI Airways International plans to operate its new Airbus A380 superjumbos to Sydney in about a year's time, once it receives the fifth it has on order.

The carrier will today take delivery of its first A380 in Toulouse, France, as unveiled by **TD** earlier this year (**TD** 25 Jun).

Initial routes are expected to include Frankfurt, Tokyo and Paris, with SYD to debut 16 Sep 2013 followed shortly by London Heathrow in Oct 2013.

G set Enviro rulebook

G ADVENTURES, through its sustainable tourism venture Planeterra, has launched a partnership with The International Ecotourism Society (TIES) to develop the first set of suggested "Voluntourism Guidelines".

The rulebook aims to establish a "global ethical standard" to regulate the growing interest levels in volunteer-based experiences among tour operators and the travelling public, and will be circulated, although adoption of the rules remains optional.

Planeterra co-executive director Megan Epler-Wood said the long term objectives of such projects need to be monitored.

"The challenge of transforming good intentions into tangible benefits and ensuring the community's benefit is a priority for all those involved in voluntourism," Epler-Wood said.

See www.bit.ly/gadvguide.

TF is now Circul8ing

TOURISM Fiji has employed social media agency Circul8 to spearhead its global social media activities and promotions.

The Sydney-based company will coordinate social strategies and campaign activities as well as managing & reporting on response levels from initiatives launched.

Tiger lifts capacity

TIGER Airways in Singapore has released details of its upcoming schedules including capacity boosts on a range of routes incl from Singapore to Hong Kong, Bangkok, Kuala Lumpur and Taipei.

CX to phase out B747s

CATHAY Pacific has announced the acceleration of plans to retire its entire Boeing 747-400 fleet, which will now start next month.

The carrier is aiming to induct more fuel-efficient aircraft into its operation to improve efficiency and stem financial losses following a reported HK\$935m loss for the first half of 2012 (**TD** 09 Aug).

Phase-out of Cathay's 21 B747s will be progressively implemented between Oct 2012 and 2017.

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TRAFALGAR

EY's MXP milestone

ETIHAD Airways has celebrated five years since debuting services between Abu Dhabi and Milan, ahead of a new c/share agreement with Alitalia between AUH & Rome.

Topdeck throw more into Europe

EXPERIENCES including sailing on a traditional Turkish gulet, gondolas in Venice and wine tasting in Tuscany form highlights of a massive new 140-page guide to Europe tours from Topdeck.

Launched yesterday, the new brochure features 88 itineraries varying in length from the 6-day 'The British Isles' through to the 49-day 'Mega European'.

The brochure also contains a range of popular festival-style trips incorporating events such as the Running of the Bulls in Pamplona, Spain and Oktoberfest festivities in Munich, Germany.

"Young travellers are increasingly yearning for unique

experiences which their friends haven't had before, which is why we've introduced exciting new trips like Turkey sailing and the winery and al fresco dinner experience in Tuscany," Topdeck sales manager Ben Ittensohn said.

Changes to existing itineraries include Topdeck's consistently popular 'Discover Europe' tour receiving a 2-day extension in which a visit to the Greek Island of Corfu has been added.

Earlybird discounts of up to 10% have been released for bookings made between 01 Oct & 28 Dec, for departures up to 31 Mar 2014.

Ittensohn added the company had this year seen its strongest sales for summer and was expecting 2013 to be even better.

Very Popular River Po

UNIWORLD has announced sales of its newest cruise itinerary on Italy's River Po have made it the most successful new product launched in the last six years.

The eight-night voyage is being sold by itself or with a two-night Florence and three-night Rome pre- and post-cruise add ons.

Cruises will operate from April on the newly refurbished *River Countess*, which has been relocated from operations on the Rhine & Danube rivers.

Bickering hits flights

ONGOING disputes between Japanese and Chinese officials over mutually claimed islands in the East China Sea have affected tourism, with airlines reporting masses of cancellations as a result of the diplomatic stoush.

More than 52,000 seats have reportedly been cancelled among airlines serving routes between the countries, with All Nippon Airways reporting 37,000 tickets being cancelled by passengers.

Japan Airlines has reported it has lost revenue from 15,500 tickets sold as of this week, with both carriers cutting frequencies and using smaller aircraft for the immediate future.



Industry Appointments



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THIS week's Industry Appointments column is brought to you by **inPlace Recruitment**. If you have just appointed someone to a new position and would like to update the industry, send us an email at appointments@traveldaily.com.au.

Roger Byrne is now working from Doha as Qatar Airways Manager Global Corporate Accounts. Byrne was previously with QR in Australia and before that in several roles including with Aerius Travel, Travelscene American Express and World Aviation Systems.

Jane Reed will leave Peregrine Adventures today after almost nine years with the company after her role was made redundant. Her current responsibilities will be divided amongst the firm's marketing team.

Topdeck has promoted **Sarah Clark** as its new General Manager for Australia & New Zealand. Clark will oversee the company's entire local operation, with her career including roles in London and North America.

Barbara Maple has been appointed to act as an events industry advisor to the Sydney International Convention, Exhibition and Entertainment Precinct project on behalf of **Infrastructure NSW**.

Progressing through the ranks of the company, **Alison Mead** has been promoted to the role of Regional Sales & Marketing Manager for **Intrepid** in Australia, New Zealand and Asia. Mead will commence in her role from 01 Oct and will be based in the company's Sydney office.

Tourism Portfolio has announced the appointment of **Susanna Boyd** as its Business Development Manager. Boyd brings more than 10 years in the travel and tourism industry to her new role, most recently serving as the client relationship manager at World Travel Professionals.

Ahead of aggressive expansion plans involving new openings and major announcements, Sydney hospitality group **The Mint Partners** has engaged John Duncan, Paul Schultz and Anthony Prior from **The Keystone Group** to manage its progressive rollout of new dining and entertainment venues.

Arts Centre Melbourne has brought Kyle Johnston on board as its new Customer Enterprises Executive following the recent promotion of **Jodie Bennett** to the role of Corporate Services Executive and CFO.

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MAS ups KUL to BKK

MALAYSIA Airlines will boost frequencies between Kuala Lumpur and Bangkok to five times daily from 28 Oct, as it celebrates 40 years flying between the cities.

Aussies fall for Tahiti

AUSTRALIAN visitor numbers to French Polynesia have climbed 26% year-on-year, according to the latest figures from Tahiti Tourisme. Recent ABS stats also show the region saw the biggest growth from Aussies among all overseas destinations in the last financial year, jumping a huge 43%.

Booze-free schoolies

UNLEASHED Travel has launched a new "alcohol-free" travel concept aimed at schoolies set to graduate high school from 2013. A recent survey conducted by the company revealed relaxing by a pool and spending time with friends was more important to school-leavers than drinking. In response, Unleashed Travel will next year release a range of all-inclusive deals to destinations such as Vanuatu & Fiji featuring a comprehensive schedule of alcohol-free activities. Packages will start from \$1399 per person, will be limited to 130 schoolies per trip and will feature a range of accom options. For more information, visit www.unleashedschoolies.com.au.

Great Scott! A gold medal GM



SOFITEL Melbourne on Collins general manager Clive Scott was this week bestowed with an honorary gold medal from ATOUT France in recognition of his many years of service contributing to tourism development in France.

Presentation of the Gold Tourism Medal by ATOUT France is awarded to individuals who productively encourage tourism growth through length of service or via professional contributions. Scott, the first Australian to be presented with the award, was thanked for his support of French Tourism events in Australia, a destination he has supported for more than 20 years.

"Clive has contributed to the success of our French events in Australia, he delivers what he promises, with talent, precision, and above all with passion and enthusiasm, ATOUT France regional manager Patrick Benhamou said at a special French soiree held in Scott's honour.

Among the many achievements of Scott's 30-years in the hotel industry include bringing the famous Moulin Rouge dancers to Sydney for the re-opening of the Sofitel Sydney Wentworth after a

major renovation project.

Patrick Benhamou is pictured above presenting the prestigious medal to Sofitel Melbourne on Collins gm Clive Scott.

Albert Park tix on sale

KEITH Prowse Travel has released travel & ticket packages for the 2013 Australian Formula One Grand Prix, again being held at Melbourne's Albert Park from 14-17 Mar next year.

Packages inclusive of a four-day general admission track ticket and three-nights accommodation start from \$690ppts.

TAP seeks privatisation

TAP Portugal president Cavaco Silva has approved the sale of the carrier, saying he would like new ownership in place by year's end.

IAG and Lufthansa have both withdrawn bids for the carrier, leaving Avianca-Taca's Synergy Group, LATAM and Qatar Airways as the remaining interested bidders in the €1.2-billion carrier.

The sale comes as a condition of a €78b EU bailout of Portugal, with TAP posting a €112m loss, up 14.6% on the previous year.

Classic French e/birds

FRENCH Travel Connection has released earlybird discounts of up to \$300pp on its popular 17-day "French Connection" itinerary, if booked by 22 Dec for departures from May-Sep next year.

The tour incorporates multiple famous French regions & is priced from \$6489ppts - ph 1300 858 304.

WIN a trip for two to South Africa

Tick South Africa off your Bucket List!

During September, South African Tourism, South African Airways & Travel Daily are giving Travel Consultants the chance to win an incredible 7 day holiday for two.

Including: economy airfares to Johannesburg, 2 nights city stay, 4 nights luxury safari lodge, transfers, tours & breakfast daily.

PLUS weekly draws: 2 bottles of South African wine.... Check Travel Daily each week to see if you are the winner!



Is this on your SA Bucket List?

TO ENTER

Tell us in 25 words or less what is on your Bucket List in South Africa!

Get creative and email your response to

» satcomp@traveldaily.com.au

Register for the South African Tourism Roadshow
» www.etouches.com/SARoadshow



Click here for competition terms and conditions



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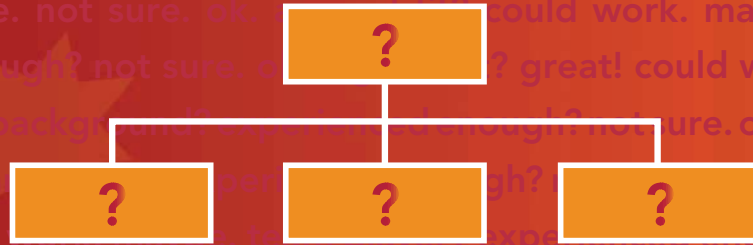
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ROLL UP FOR THE BIGGEST EVENT

**EVENT MANAGER – CONFERENCE & INCENTIVE
SYDNEY – SALARY PACKAGE TO \$110K +**

Bring your wealth of experience to this program management team and add an edge of creativity and innovation to the design & delivery of the product. Extensive background in incentive travel & event management is essential, as well as being a passionate leader of people with the motivation to drive team performance and service delivery to VIP clientele. Strong financial skills also required.

BE THE LEADER OF THE PACK!

**WHOLESALE RESERVATIONS MANAGER
MELBOURNE (INNER) – SALARY PACKAGE TO \$65K (DOE)**

Are you confident leading by example and being able to provide back up support for your team? This superb company is looking for a highly skilled manager with loads of experience especially in the South America and/or Africa regions. This well known wholesaler is looking for their next team leader to lead their team to success. Amazing salary package on offer and exotic famils! Call us today!

ANALYSE YOUR BEST CAREER CHOICE

**BUSINESS ANALYST
SYDNEY – EXCELLENT SALARY PACKAGE TO \$95K**

Join this forward moving operator using your analytical & accounting experience. Skills in UML with the ability to gather user requirements, creating cost estimates and writing user cases is a must along with experience in testing and preparing interface diagrams. With your strong background in IT analysis you will be able to show exceptional problem solving skills and an ability to find results.

LOVE RETAINING ACCOUNTS

**CORPORATE ACCOUNT MANAGER - TMC
CANBERRA & MELBOURNE – SALARY PACKAGE TO \$100K+**

Time to bring your knowledge of corporate travel and client management to this growing organisation that is making a strong name for itself in the corporate market, and will only get stronger. You will have a background in account management, being strategic and analytical with the ability to negotiate the best outcomes for both the business and the client. Grow your career with a growing company

ONLY THE ELITE WILL DO

**CORPORATE BUSINESS DEVELOPMENT
SYDNEY - SALARY PACKAGE \$130K - \$150K+ OTE**

We're looking for the best Corporate BDM's based in Sydney and Brisbane – REWARD YOUR PAY PACKET TODAY. These roles require your skills in pipeline development, rapport building, delivering compelling pitches, negotiation skills and a real hunger to win and close the deal. Join a leading organisation that will support you with advanced technology, great people and a fantastic reputation.

EVENTS SUPERSTAR – RARE ROLE

**PROGRAM MANAGER
MELBOURNE – EXCELLENT SALARY PACKAGE**

Our client a leading conference and events company located in Melbourne have a rare vacancy for a program manager. You will be responsible for running the program's from inception to completion including budgeting and all delegate registrations. You will have at least 3 years experience at an event manager level with a passion for events. Ring today for a confidential chat.

COMPETITION IS HOT FOR THIS GREAT ROLE

**SALES EXECUTIVE (WHOLESALE)
BRISBANE – SALARY PACKAGE OTE \$65K + CAR ALLOWANCE**

If you're going to be in Sales you might as well have a fabulous product to take to market. Your agents will always welcome you as their Rep working for this well known wholesaler. You'll be managing a territory split with the QLD team, presenting at expos & info nights and will need top notch communication and presentation skills. Brilliant travel benefits and overseas trips come with this position.

12 MONTH CONTRACT ROLE

**WHOLESALE RESERVATIONS MANAGER
MELBOURNE – SALARY PACKAGE \$80K - \$90K**

Can you drive a team to perform? Love building high level customer satisfaction? Get your hands dirty making relevant changes here! If you're a dedicated manager who has overseen large teams and can manage call stats, staff training and development while also focusing on building customer satisfaction and being an integral part of the management team this has all you need!

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Working in partnership with the Australian Travel Industry

Senior Corporate Travel Consultant

Brisbane - \$50-65K + Super + Incentives - Ref 2611A

A highly experienced Senior Corporate Travel Professional is needed by a leader in Travel Management. Move to a TMC where your hard work is financially rewarded and career progression encouraged. This is a fantastic opportunity to step away from repetitive reservations and to move into an exciting and diverse position and this is also a chance to work with a stable, secure and growing corporate company where your efforts are recognised and rewarded.

For more information, please call Sarah on (02) 9113 7272 or click [APPLY](#)

Travel Recruitment Consultant

Sydney - \$Excellent + Comm. + Bonus - Ref CEM4

Love Travel but want to try something different? Thrive on sales targets and building long term relationships? Want to earn excellent commission and be part of an established company that is growing continuously? Come and join Travel Trade Recruitment! This is a varied and challenging role working with both clients and candidates, account management and business development. Full training is offered to the successful travel professional looking for a change!

For more information, please call Claire on (02) 9113 7272 or click [APPLY](#)

Senior Travel Consultant

E. Sydney - £DOE + Super + Comm. - Ref 229

No more commuting into the city - this role is the perfect opportunity for a Senior Consultant to work close to home and join a well-established team working for a leading name in travel. Use your wide knowledge of travel destinations to sell all manner of holiday packages to a range of clients on a face to face, email and over the telephone basis. You will be rewarded with a competitive salary package and several other travel industry perks.

For more information, please call Lynsay on (02) 9113 7272 or click [APPLY](#)

Senior Corporate Travel Consultant

Melbourne - \$50K DOE + Super + Comm - Ref 213

A fantastic opportunity has arisen for an experienced Corporate Travel Consultant to join this fun & dynamic team in the CBD. With this company come training, uncapped earning potential & career opportunities. The ideal consultant will have excellent fares & ticketing skills, solid CRS training and have outstanding customer service skills. If you have a passion for travel, can work to sales targets and ready to kick start your Corporate Travel career, please call me.

For more information, please call Lisa on (02) 9113 7272 or click [APPLY](#)

Senior Online Travel Consultant

Brisbane - \$40-50K + Comm + Super - Ref 2177C

Are you an experienced travel industry professional who wants to step away from face to face sales and focus on high spend lucrative bookings? If you have the sales skills, product knowledge and drive to succeed then you will flourish in this position. The custom is there waiting to be serviced by a suitably experienced candidate. Great earning potential and fantastic company benefits are on offer to the successful applicant with this leading travel company.

For more information, please call Sarah on (02) 9113 7272 or click [APPLY](#)

Corporate Leisure Consultant

Sydney - \$55-60K+ Super + Bonus - Ref 2372-NCR

Work for one of the leading independent TMC's in a centrally located office with amazing views! You will have brilliant destination knowledge and know your products. You will be working with some boutique accounts so it's all about the rapport. Our client is looking for a fantastic candidate with a solid work history and loves what they do! It's time to be well rewarded in this role, with a fantastic salary, Monday to Friday and possible bonus!

For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)

Travel Consultant

Canberra - \$35-45K + Super + Targets - Ref 2258-NCR

Wonderful chance for a junior/ intermediate consultant. You will have some GDS experience and have fantastic product knowledge. You will be given some amazing support by one of the leading names in the travel industry - offering repeat clientele a mix of cruise, hotel, tours and flight packages. You will be working to target so some excellent experience would be needed - ideally a minimum of 18 months, with strong GDS skills. This really is a fantastic chance!

For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)

Travel Sales Consultants

Perth CBD - \$90K OTE - Ref 5067

Love travel and want to earn the commission you deserve for your travel sales skills? Want to work in a fun, face-paced, great team atmosphere? We are looking for target driven Travel Consultants who want sell worldwide holidays for a rapidly expanding successful travel company. You sell a variety of holidays and handle enquiries generated from the website. Earn a highly competitive basic salary, super and realistic OTE of \$55-90k pa!

For more information, please call Claire on (02) 9113 7272 or click [APPLY](#)

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