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Travel Daily

First with the news

Tuesday 2nd April 2013

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Etihad daily to LHR

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QF/EK alliance kicks off

QANTAS and Emirates both say they've already seen significant benefits from their new alliance, which debuted officially with the inaugural QF1 flight from Sydney to London via Dubai.

TD was lucky enough to be part of the historic trip, which saw Qantas shift its hub for Europe from Singapore to Dubai.

Emirates is extremely upbeat about the move, with the EK headquarters in Dubai emblazoned with Qantas logos and livery - even on the elevator doors - touting the partnership.

Qantas ceo Alan Joyce highlighted the "breathtaking speed" of the deal, which was first hinted at less than a year ago in a top secret meeting with EK chief Tim Clark at the Emirates Wolgan Valley Resort in NSW.

Since then, teams from both carriers have been working incessantly to develop the alliance which culminated in last Wed's final ACCC approval and the inaugural flights on Sun.

Speaking at a Sydney Airport media conference on Sun, Joyce

confirmed that there are "already solid signs" as a result of the pact, with forward bookings into Europe six times the previous levels under the British Airways JSA.

And inbound traffic is also strong, with Qantas domestic seeing seven times its previous levels of alliance bookings.

Joyce said that Sun was "one of the most important days in Qantas' 92 year history," with the alliance a recognition that neither airline can fly everywhere.

"Together we offer the best lounges, the best network and the best frequent flyer proposition," he said.

Clark said Australia was a key destination for Emirates, which now under the alliance offers 98 weekly flights from Dubai, recently adding Adelaide as its fifth port and set to boost capacity further from 01 Jun with the introduction of a second daily EK A380 service to Sydney.

Federal Transport Minister Anthony Albanese, who was also part of the inaugural celebration, said the partnership was good for both carriers and "good for the Australian national interest".

He said the government's white paper on aviation had highlighted the importance of the sector to the economy, adding "hence it is vital that the national iconic brand of Qantas be successful".

More from the Qantas-Emirates Dubai inaugural on p3 and p5.

Nine pages of news

Travel Daily today has nine pages of news and photos, a front full page for **Etihad** plus full pages from: (**click**)

- TMS Asia Pacific jobs
- AA Appointments jobs
- Travel Trade Recruitment

TCF termination

THE Travel Compensation Fund has advised of the non-voluntary termination from TCF participation of the Newman Tourist Association and Information Centre in WA, after the agency's licence was cancelled.

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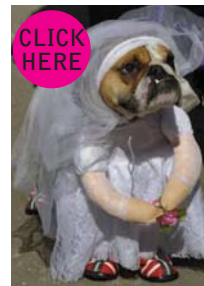


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Travel Daily

First with the news

Tuesday 2nd April 2013



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Palm Springs giveaway

TODAY *Travel Daily* launches a new monthly comp for readers to win a five-night trip to the Greater Palm Springs region of California.

Courtesy of United, the winner of the "destination inspired" photo competition will win return tickets for two to LA, along with three nights at the Westin Mission Hills Golf Resort & Spa, two nights at the Hyatt Regency Indian Wells Resort & Spa, and more.

For full details on how to enter this great comp, see **page nine**.

GSR becomes all-inclusive

GREAT Southern Rail, the operator of The Ghan and the Indian Pacific train journeys, has announced guests travelling in Platinum and Gold service will have an all-inclusive experience, effective immediately.

The move means that fares will include all exclusive Off Train Excursions (**TD 18 Mar**) - along with all on-board meals and alcoholic beverages.

Other changes for the 2013 season will allow more flexible meal times for travellers, along with new menus reflecting "the best of regional produce and flavours along the way".

Guests will also be able to check in on the train and relax in the on-board Outback Explorer Lounge before departure, with a welcome drink and the opportunity to meet the trip's host and fellow travellers.

Luggage allowances will increase to 25kg per piece, with Platinum Service guests able to take up to three pieces, and two pieces for Gold Service pax.

The changes make the rail product offering closer to the

features on many cruises, with The Ghan and the Indian Pacific believed to have been affected by a surge in popularity of cruising.

To celebrate the change, a discount of 20% is being offered on Gold Service on either journey, for travel between 01 Jun-31 Oct.

Last chance for anti QF/EK applications

PARTIES "dissatisfied" with the Qantas/Emirates determination by the Australian Competition & Consumer Commission have until 17 Apr to lodge an application for a review of the decision.

Last Wed, the ACCC issued a determination granting conditional authorisation for the QF/EK pact for a period of five years.

The competition regulator said applications for a review should be lodged directly with the Tribunal - a separate entity to the ACCC - located within the Federal Court of Australia.

The QF/EK alliance will "come into force" on 18 Apr should no further applications be received.

Riva Royale keel laid

SCENIC Tours' sister company Evergreen Tours has had the keel laid for its new ship *Riva Royale* at the De Hoop Shipyard Lobith in Northern Holland.

Founder Glen Moroney was present at a special ceremony for the ship, respecting shipbuilding traditions by placing a coin under the block at the special ceremony, marking the start of construction.

Riva Royale is expected to enter service in Mar 2014 - the first of Evergreen Tour's two vessel fleet.

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Travel Daily on location in Dubai

Today's issue of *TD* is coming to you from Dubai, as part of the celebrations of the inaugural Qantas flight to Europe under the new QF/EK alliance.

AUSTRALIAN tourists are set to be even more of a focus for Dubai, with the cementing of the alliance between Emirates and Qantas attracting a high profile in the emirate this week.

According to the Dubai Dept of Tourism and Commerce Marketing, the new QF routes from Australia to London via DXB emphasise Dubai's "strategic position as a holiday destination as well as a transit hub".

Last year, Australian visitors to Dubai grew 8% to 193,575 and this is set to surge with increased interest in the city and more stopover options via the QF flights.

Our group is staying at the world's highest hotel, the newly opened 67-storey JW Marriott Marquis Dubai, which is also the property selected by Qantas for its cabin crew accommodation.



GLOOMY skies couldn't dampen the spirits at Qantas and Emirates this past Sun as the two carriers celebrated the beginning of their historic partnership by flying their flagship aircraft in formation over Sydney Harbour (above).

With Emirates on the top and Qantas on the bottom, the two A380s took off from Sydney Airport at 9:20am, flying over the northern beaches before lining up side-by-side to fly over the Sydney Harbour Bridge.

The call sign for the flights were "Seismic 1" and "Seismic 2", reflecting comments by EK President Tim Clark that the partnership between the two will "cause a seismic shift in global aviation".

The Qantas jet flew at 1500ft over Sydney's iconic bridge with the Emirates jet a little higher, with Clark and QF ceo Alan Joyce watching on from the Opera House.

The stunt attracted worldwide media attention, and Joyce told **TD** that the coordinated flights involved more than 500 hours of planning and simulation.

For a selection of exclusive photos of the flyover taken from Sydney's Pylon Lookout attraction, visit **TD's** photo gallery on our website and Facebook at www.facebook.com/traveldaily.

Travel Daily was onboard the inaugural service from Sydney to Dubai later that day, with full coverage in today's issue.



Window Seat

THERE was quite a celebration aboard QF1 on Sun afternoon, with VIPs on board to help launch the first Qantas flight to London via Dubai under the new alliance with Emirates.

EK president Tim Clark revealed that such was the merriment on board that the stocks of champagne were depleted within the first few hours, understatedly describing it as a "very happy flight".

A GLITTERING QF-EK launch party at Dubai's Atlantis Resort was attended by celebrities such as Chris "Bondi Vet" Brown, TV's Kerri-Anne Kennerley and Hugh Sheridan, Transport Minister Anthony Albanese and more.

The MC for the evening was none other than Eddie McGuire and the performers included Jessica Mauboy and disco icon Gloria Gaynor, whose big hit "I will survive" was particularly appropriate for Albanese, who escaped demotion in last week's cabinet reshuffle.

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Enjoying the extra recline and legroom that Economy Plus with United Airlines affords, the group added to the luxury by staying at

AA-US merger OK

THE bankruptcy court overseeing American Airlines has approved the carrier's proposed merger deal with US Airways.

The combined carrier will still be named American Airlines, but will be led by current US Airways ceo Doug Parker - while outgoing AA chief Tom Horton may enjoy a US\$20m golden handshake.

US Airways is currently a member of the Star Alliance, but Parker on Thu confirmed that the merged carrier would be part of the oneworld alliance.

Langham's new 5th Avenue hotel.

It was straight into the sights and sounds of The Big Apple from there, first stop being Broadway and a performance of "Lucky Guy" starring two-time Academy Award winner Tom Hanks.

Fine dining in New York's trendy Meatpacking district was also on the agenda, dining at Buddakan, which also featured in the Sex & The City movie.

The Langham on 5th Avenue staircase is where the group is pictured above, and from left, consisted of Janelle Anderson, Travel Together; Jenny Vos, Air Tickets; Eliana Martinez, United Airlines; Sharn Parker, The Travel Authority; Arlette de Brey, Mary Rossi Travel; Nik Young, Anywhere Travel; Adriana Abal, Langham; Adrienne Quirk, D.Q. International Travel; Rimona Padowitz, Travelscene Logan and Stephen Christopher, Pinpoint Travel Group.

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Voting is now open until 19 April.



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FJ cuts commission

AIR Pacific insists it will "continue to work closely with our trade and tourism industry partners," despite abruptly slashing travel agent base commission from 5% to 3%, yesterday (**TD** breaking news Thu).

Regional general manager Andrew Stanbury said the move follows "a review of distribution channels and costs" and thanked trade partners for "their continued support and understanding in this matter".

Amadeus IAG deal

AMADEUS has signed a new long-term content agreement with International Airlines Group, the parent company of British Airways, Iberia and Iberia Express.

The pact will see Amadeus agents continue to access the current level of fares, availability and functionality.

Dreamliner update

QANTAS ceo Alan Joyce says the carrier has still not been formally advised of any delays in the expected Aug delivery of the group's first Boeing 787 aircraft.

Speaking in Dubai yesterday, he said that Qantas was in "constant dialogue" with Boeing over the ongoing battery issues of the aircraft, which is seeing the manufacturer work closely with QF engineers and regulators while the global Dreamliner fleet remains grounded.

"We are told by Boeing that they intend to manufacture new batteries for our arrivals," Joyce said, adding that in the event of any delays "we have flexibility around managing that" - in particular by "extending our 767s for a little longer".

The first 787 deliveries to Qantas are scheduled for deployment on Jetstar routes from later this year.

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Best Sales Executive Industry Supplier
Chris Le-Roux - NSW
Melinda Robilliard - VIC

Two more EK ports

EMIRATES ceo Tim Clark says the carrier is set to “fairly shortly” announce two more destinations, having already launched six new ports in the last twelve months.

Singapore OK for QF+EK, but not NZ

ALTHOUGH the major hurdle of ACCC final approval was passed last week, competition authorities in New Zealand have still not given the Qantas-Emirates alliance the green light.

The complex deal saw QF/EK make applications in several jurisdictions including NZ, Australia and Singapore.

The Competition Commission of Singapore on Thu issued its final ruling on the pact, clearing it after QF and EK provided a “voluntary undertaking to increase seat capacity for passengers flying to and from Singapore on the routes involving Singapore-Melbourne and Singapore-Brisbane” - routes currently served by both airlines.

With the undertaking, the Commission said the alliance would “result in net economic benefit to Singapore”.

The Singapore ruling is valid for an initial term of ten years, with the carriers agreeing to provide a combined total of 8,246 seats weekly on SIN-MEL and SIN-BNE.

In addition, the Singapore agency may require the carriers to increase capacity if their load factors and route profitability “cross a certain threshold for any given 12 month period”.

With the New Zealand Commerce Commission still to issue its final ruling, Qantas and Emirates are not currently able to coordinate their activity on the Tasman, with EK president Tim Clark saying yesterday an OK from the NZ regulator would “hopefully come through fairly soon”.

Skywards fuel levy

EMIRATES president and ceo Tim Clark says the introduction of fuel surcharges on Skywards redemption tickets to align with Qantas policy (**TD** Thu) is a “path that Emirates would probably have been going down anyway”.

He said EK had been one of the only carriers to cover fuel surcharges on reward tickets, and “it was about time we started to recover these costs”.

A tale of two tails

QANTAS ceo Alan Joyce & Emirates President Tim Clark yesterday officially exchanged these A380 models, which uniquely have Qantas livery on one side and Emirates on the other.



The handover took place on the balcony outside EK’s corporate offices in Dubai - with a fabulous view of DXB’s new A380-dedicated Concourse A, where the picture also shows QF9 just before departure for MEL.

Alliance just the start

EK and QF may cooperate in many other areas now that their alliance has kicked off, with EK head Tim Clark saying he expects income from Australia/NZ to “grow at a quite significant rate” once the pact is bedded down.

“There’s a lot more that we can do,” he added, with Qantas currently not holding traffic rights for a number of EK destinations, particularly in Africa.

QF ceo Alan Joyce confirmed that Transport Department chief Mike Mrdak was currently looking at bilaterals for several countries which would allow Qantas to codeshare on more EK flights.

Other potential cooperation areas included catering and ground handling, while the pact could also eventually see a shared QF/EK lounge in London, he said.

Albanese warns unions

TRANSPORT Minister Anthony Albanese has cautioned the Transport Workers Union over any possible legal action challenging the ACCC approval of the Qantas-Emirates alliance.

Speaking in Dubai yesterday, Albanese said that the ACCC process had been very rigorous.

Oposing the deal legally would be a “long drawn-out process that would be costly,” Albanese said.

“I think unions have a responsibility to represent their members’ interests, but also to not misuse members’ money.”



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Moran kicks off T-QUAL tour



AMBASSADOR to the Australian Government's T-QUAL Tick Race, Matt Moran was on hand last week to launch the world's first blogging Race Around Australia.

Three popular travel bloggers, Natalie Birt from *Mummy Smiles*, Caz Makepeace of *YTravel* and Sarah from *A Beach Cottage* will embark on a journey around the country taking part in some of the best tourism experiences around.

Over the eight-day race, the trio will write about their experiences to their global readers, promoting Australia in the process.

General manager of destination development for Tourism Australia, Craig Davidson was also on hand for the launch, which was held at Moran's Sydney Restaurant, ARIA, at Circular Quay.

The first duty for the bloggers was to prepare a culinary dish using ingredients prepared and provided by Moran himself, who also added his expert guidance.

"I understand the importance of promoting quality in the tourism industry and I'm excited for the bloggers to get a taste of what I experienced - they are in for a treat," Moran commented.

Moran is **pictured** above with the three bloggers Natalie, Caz and Sarah following the launch.

Singapore allocations

THE International Air Services Commission has provided Virgin Australia an allocation of 400 seats per week on the Singapore route, to be used as a stopover point to Colombo in partnership with Singapore Airlines.

The determination was for a period of five years, and will be fulfilled by 26 Oct 2013.

MEANWHILE, Qantas Airways has also been allocated 300 seats per week on the same route to Colombo by the IASC for five years, which it plans to codeshare with Emirates on.

QF says it intends to utilise the full allocation of capacity by no later than 31 Mar 2014.

DXB second busiest

DUBAI International has moved ahead of Paris Charles de Gaulle airport as the second busiest airport in the world in terms of international passenger traffic, as determined by Airport Council International.

Tuesday 2nd Apr 2013

New DTWM client

DISCOVER The World Marketing has been appointed as the Australian marketing and sales representative for a firm called ChinaTours.com, which is a division of Xian, China-based Xian ANZ International Travel Service.

The new representation is effective from this month, with ChinaTours.com ceo Yemo Li saying the company is a local China tour operator offering a "diverse range of products, competitive pricing and quality service."

"We are looking to expand our branding in the Australian market, and believe the marketing expertise of Discover the World, coupled with our fantastic China product, will be a perfect combination," he said.

S7 slices commission

RUSSIAN oneworld member S7 airlines this morning announced that it would reduce commission payable to Australian travel agents to just 1%.

Previously S7 paid 3% base commission in Australia, with the new level effective 01 May on all S7 operations including code-share and interline itineraries.

Cairo closures

EGYPT'S Cairo Airport will reduce capacity by closing two of its runways for four hours a day, as part of power-saving measures by the country's government.

One runway will remain open during the shutdown period, with no impact on air traffic expected.



Round 1

CONGRATULATIONS

Mandy Thomas
from *Travelworld Lara*

Mandy is the top point scorer for Round 1 of *Travel Daily's* AFL industry footy tipping competition has won a complimentary family pass for two people to Sea Life Sydney Aquarium, courtesy of Merlin Entertainments Group.

Major Prize Sponsors

1st Prize: 4-night holiday to Dubai, courtesy of Emirates and Holiday Inn



2nd Prize: 5-night holiday to Vanuatu, courtesy of Air Vanuatu & Iriki Island Resort Vanuatu



TTNQ applaud Gauguin

TOURISM Tropical North Qld (TTNQ) has welcomed a decision by Paul Gauguin Cruises to deploy its 332-pax *Paul Gauguin* as a turnaround port for the 2014 program (**TD** 15 Feb).

Itineraries for the vessel include voyages between Cairns and Fiji as well as Singapore and Cairns.

Tourism Tropical North Qld spokesman Brian Hennessy said the move meant passengers and crew would "spend some time sampling the local tourism assets."

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Russia cruise price cut

BENTOURS is offering a 5% discount on all 2014 Russian river cruise departures, for bookings made by 01 May for travel from 16 May to 14 Aug.

Lions Rugby scouting Novotel



TWO members of Lions Rugby Travel have just carried out a special reconnaissance mission to Australia, scouting Aussie hotels and other tourism operations ahead of one of the most hotly anticipated rugby tours in years. Fifteen Accor hotels will supply a combined 3,000 room nights in Sydney, Melbourne and Brisbane over the course of the tour as part of packages including tickets to all three of the rugby tests. Lions Rugby Travel are also promoting a number of Australian

destinations, such as the Red Centre, enabling rugby fans to take in a tour of iconic landmarks during their rugby tour. Having given Australia's tourism facilities a big thumbs up and declaring the "tour was firmly on track for success", Lions Rugby Travel's Verity Constable and Jacqui Barrett will go into the tour on a wave of confidence. Constable and Barrett are both **pictured** above, second & fourth from left with Christina Wiest and Neale Herridge from Accor.



AFTA UPDATE

The latest insights from AFTA's Chief Executive, Jayson Westbury

I HOPE that everyone in the travel industry has managed to get a little time to rest and regroup over the Easter long weekend and spend some time with loved ones and family. The year is well and truly underway with April upon us and the first quarter for 2013 now behind us. It already feels like this year is going to be over before we know it.

Having just returned from a round of meetings with IATA and the WTAAA, I am pleased to report that the many issues before us on the global stage have a force behind them via the WTAAA. Last year, Brazil joined the WTAAA via ABAV (www.abav.com.br) which is Brazil's leading travel agent representation organisation. Brazil is a big country with a population of around 195 million people and a country that is emerging quickly, particularly in their desire to travel internationally.

And with many of the big global airlines now finding a good reason to fly to all parts of Brazil and two global events in the very near future by way of the World Cup Football (FIFA) in 2014 and the Summer Olympics in 2016 in Rio, the country has a great deal to look forward to.

While for Australians travelling to Brazil, visa issuing remains a bit of a problem, I was assured while visiting that this problem is top of mind on government officials and hopefully in not a too distance future, Brazil will be moving to an E-Visa. Let's hope!

During the many meetings and discussions, the matter of the IATA NDC was addressed at length. There remain many unanswered questions on NDC and the WTAAA is working with IATA to address the many questions being asked. As I have said in the past, the NDC will only be as successful as the airlines wish to make it and from what I can see, travel agents remain an important part of their plans. Travel agents around the world continue to generate sales for airlines. The global BSP sits around \$300 billion. Consumers still wish to book via travel agents and in many cases prefer to use their travel agents for all the reasons that those in the industry know only too well. For these reasons I continue to be confident that the NDC will deliver for the entire distribution chain including the very important travel agent.



Caribbean Air violation

CARIBBEAN Airlines has been fined US\$100,000 by US regulators when pax were stranded on an aircraft on the tarmac for more than 4 hours on 15 Aug, and not offered food until deboarded.

The flight to Piarco Int'l Airport ended up departing 7 hours late.

VA drops two routes

VIRGIN Australia has suspended two domestic services between Canberra and Hobart and from Sydney to Rockhampton.

According to the VA website, the four weekly CBR-HBA route & five weekly SYD-ROK round trip services will conclude by 29 Apr.

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'People going further' is an initiative and expression of what makes us unique and special. In an increasingly competitive world, it highlights our real point of difference and our advantage: HRG People who continue to deliver a service that truly sets our business apart. It is something that has long been present within our business and is evident in every one of us.

Due to business growth we are looking for some great candidates to join the HRG Team in the following areas:

Adelaide

Multi-skilled Business Travel Consultant

Brisbane

Service Delivery Leader
Domestic/Multi-skilled Business Travel Consultants

Canberra

Service Delivery Leader

Perth

Service Delivery Leader
Multi-skilled Business Travel Consultants

Sydney

National Administration Support Coordinator
Airfare Bureau Coordinator
VIP Business Travel Consultants

For more information about these roles and to apply, please visit the Vacancies page at www.hrgworldwide.com/au. Alternatively, send through your Cover Letter and CV to recruitment.au@hrgworldwide.com.

CONGRATULATIONS

Louise Hill

from *Scenic Tours*

Louise is the top point scorer for Round 7 of Travel Daily's Super 15 Rugby industry footy tipping competition, and has won a \$50 voucher to spend on any products at www.lifeliveitup.com.au, courtesy of **Life!**®.



1st Prize: 4-night holiday to Dubai, courtesy of Emirates and Holiday Inn



Tuesday 2nd Apr 2013

Cardiff airport sold

THE gov't of Wales has bought Cardiff Airport from its owner, investment group TBI, for £52m.

"Cardiff Airport is a vital gateway to Wales for business, tourists and general travellers alike," said Welsh First Minister, Carwyn Jones.

"It is essential that its future is secured and that we develop high quality sustainable services," with Jones adding that the airport would be managed at "arm's length" from the government.

HA self-tagging in HNL

HAWAIIAN Airlines has rolled out bag self-tagging at Honolulu Airport, becoming the first US domestic carrier to offer the system, with plans to adopt the service at other islands this year.

Sunshine Coast welcomes TT



EASTER brought more than just chocolate to the Sunshine Coast this year, with Tiger Airways late last week resuming services to the popular holiday destination.

Four weekly return flights from Melbourne to Maroochydore have now commenced, welcomed by Sunshine Coast Destination Ltd marketing and brand director Veronica Rainbird.

"Victoria and Melbourne are key interstate markets for the region, with more than 40 percent of interstate holiday visitors to the Sunshine Coast coming from Victoria, according to the latest National Visitor

Survey," Rainbird said.

The service will be ramped up to a daily operation in Jun, with the new route proving popular straight out of the box, according to Tiger Airways' Australia head of communications Vanessa Regan.

She said the route's popularity was "further cementing the airline's confidence in the Sunshine Coast as a tourism destination".

Pictured above from left is Lynne Banford, Tourism & Events Queensland; Peter Pallot, Sunshine Coast Airport and Veronica Rainbird of SCDL with Tiger Airways tiger and Khan from Australia Zoo.



Brochures of the Week

WELCOME to *Brochures of the Week*, *Travel Daily's* Mon feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Peregrine Reserve - Reserve the Congo 2013

One of the new destinations in the expanded Peregrine range for 2013 is the Congo, with passenger demand seeing the new itineraries come to fruition. The touring company has continued its mission to offer product that allows for a combination of relaxation & immersion in the local culture. One of the available itineraries is named "Primates of the Congo" in which guests are invited into national parks to see gorillas in their natural surroundings.



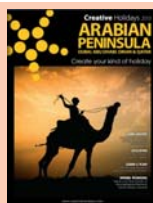
Greece & Med Travel - Greece with Turkey 2013

Many of the itineraries in the range from Greece and Mediterranean Travel Centre can be tailored to suit the needs of each passenger. Featured in this new brochure is a wide variety of hotel product in Athens and many of the Greek Islands, private tours, classic coach tours, cruise itineraries, ferry tickets to islands, yacht charters, car rental and much more. Also on offer are special theme packages, such as based on the popular "Mamma Mia" movie.



Scenic Tours - South America 2014

A wide variety of World Heritage listed sites are visited in Scenic's guide to South America, as well as many natural and man-made attractions. New for 2013 is a 34-day South American Discovery Tour, incorporating a visit to Paracas to see its world-famous flamingos. Guests will also see the highest mountain in the Andes and the world's driest desert, the Atacama Desert and many other highlights. Throughout, guests stay at high quality hotels.



Creative Holidays - Arabian Peninsula 2013

Stock in the major Middle-Eastern cities is rising with the recent expansions of air service to Australia by Emirates, Etihad and Qatar Airways. As such, Creative has boosted its product range considerably. New hotels have been added in Dubai, Abu Dhabi, Doha & Oman, with product suiting all budgets available. Plenty to keep travellers occupied on the ground exists also, with many day tours added incl Hot Air Ballooning, Ski Dubai and Abu Dhabi's Ferrari World.



Visit Denmark - Product Manual 2013

The official magazine covering all of the possibilities of a holiday to Denmark has been released. Featuring ways to see the country by bike, all the best restaurants, the country's urban villages, and even how to live like the Danish Royal Family is detailed. Denmark's superb countryside, historic castles and the best ways to keep kids entertained are all included. To obtain a copy, the magazine can be downloaded through VisitDenmark Australia.

NewYork.com launch

ENTERTAINMENT Benefits Group has debuted the NewYork.com destination guide, providing info for visitors on shopping, hotels, entertainment, events and dining options in the Big Apple, as well as acting as a booking and ticketing platform.

"The goal of the site is to be the most trusted online destination for visitors to source information and book everything New York all in one place," the firm said.

Burasari appoints ATI

THAILAND'S Burasari Hotel Group has announced the appointment of Aviation & Tourism International as its new representative for Australia, NZ & South-West Pacific.

The company's portfolio includes the Burasari in Phuket as well as the Shanghai Mansion in Bangkok, along with the recently opened Burasari Heritage and Chang Inn in Luang Prabang, Laos.

For info, contact John Boyd on jlbati@ozemail.com.au.

WIN A TRIP TO GREATER PALM SPRINGS WITH UNITED



This month we're giving *Travel Daily* readers the chance to win a trip to Greater Palm Springs which includes:

- 2 United Airlines round-trip economy flights to LAX
- 3 nights at Westin Mission Hills Golf Resort & Spa, one round of golf and one spa treatment
- 2 nights at Hyatt Regency Indian Wells Resort & Spa
- 2 tickets on the Palm Springs Aerial Tramway

Greater Palm Springs, California is the perfect getaway for travellers seeking outdoor adventure, luxurious resorts, boutique hotels, pampering spas, championship golf courses, and a modern artist community with local designers and brand name shopping.

For your chance to win a trip to Greater Palm Springs with United, **SEND US YOUR BEST DESTINATION-INSPIRED PHOTO.**

Need some inspiration? Think Marilyn Monroe, Coachella-hipster or your best golf outfit!

Send your entry by COB on 30th Apr to: palmssprings@traveldaily.com.au.

Coral birthday saving

CORAL Princess Cruises has released a 30% discount on Great Barrier Reef cruises from Cairns for sailings until 31 Dec, if booked before 31 May, as part of its 30 year anniversary - 1800 079 545.

New terminal at DFW

PHASE One of the US\$2.3billion Terminal A Renewal Improvement Plan has been completed at Dallas Fort Worth and announced by the facility and American Airlines.

New gates, check-in, entrance and parking facilities formed the makeup of the first phase, with Terminal A also set to feature new technology displaying real-time flight departure information.

GPT 2nd allocation

GRAND Pacific Tours is advising agents it has attained a second allocation of cabins aboard *Celebrity Solstice* on its 04 Nov Best of New Zealand by Cruise & Luxury Coach Holiday.

Guests booking the 23-day journey before 12 Apr will receive a bonus offer of US\$400 on board credit - phone 1800 622 768.

Sweet Apollo deal

APOLLO Motorhomes is offering 15% off Cadbury World factory tours as part of the Dunedin Cadbury Chocolate Carnival in NZ.

The offer applies to Aussies renting a vehicle from mid-Apr to Aug - see www.bit.ly/apollocad.

New for Jetstar Japan

JETSTAR Japan is launching a new seasonal route between Tokyo Narita and Nagoya airport. The daily A320 flights will operate 06 Jun-17 Jul 2013.

Travel Daily
First with the news

Tuesday 2nd Apr 2013

A picturesque Topdeck setting



YOUTH tour operator Topdeck recently held its first ever North American famil trip, with agents from across Australia invited to experience the sights available to their youth clientele ahead of Topdeck's first US tour departure.

Departing from Los Angeles, the professional "party bus" headed first to Las Vegas before visiting Death Valley, Yosemite National

Park, San Francisco and the sights of the Californian coastline.

Hosted by Visit California in addition to Topdeck, the eight-day trip offered a taste of the five itineraries developed by Topdeck as part of its inaugural USA range.

The agents participating in the famil are **pictured** above enjoying the views on offer at Yosemite National Park.

Townsville campaign

TOURISM & Events Queensland and Qld Tourism Minister Jann Stuckey has kicked off a new promotional campaign for the North Qld city of Townsville.

Dubbed 'Townsville Shines', the campaign aims to showcase the diversity of the city and associated regions, and is the largest promo for the city in over a decade.

Minister Stuckey said people visited the city for experiences such as the Townsville 400 V8 Supercar race & Magnetic Island.

"This campaign will send a message to event visitors to go beyond the events and enjoy everything the region has to offer up and down the coast, in the hinterland or further inland," Stuckey added.

Air China daily to ARN

AIR China is ramping up flight frequencies between Beijing and Stockholm (ARN) from five weekly to daily, effective 01 Jun, using Airbus A330-300 aircraft.

Supplier Updates

WELCOME to *Supplier Updates*, *Travel Daily's* new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE.**

Supplier enquiries for notices:
advertising@traveldaily.com.au

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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Are you a leisure travel consultant looking to broaden your skills? Our Client is a Global, leisure & corporate TMC, currently seeking a new team member in their leisure and groups team. Enjoy being part of a Global company that will provide stability, training, and support, with internal career progression opportunities. This role will give you great exposure to events, groups, and the corporate market – so send your CV today to find out more! Sabre preferred.

WANT MORE SECURITY AND A HIGHER SALARY? CORPORATE TRAVEL CONSULTANT SYDNEY – SALARY PACKAGE UPTO \$75K +

Join a well-respected, award winning, national travel company located in modern offices Sydney CBD. Having won a major account they are recruiting for a senior consultant to join their team. You will be working across a portfolio of dedicated clientele handling international and domestic travel. You will be earning an excellent salary package – no more base + commission. Apply to this role today, join an amazing award winning TMC and enjoy true job satisfaction.

DO YOU HAVE A FLAIR FOR FARES? FARES & TICKETING CONSULTANTS

MELBOURNE (CBD) - SALARY PACKAGE TO \$55K (OTE)

Wanting to earn the big bucks?! Then it's time you joined this leading fares and ticketing team & be rewarded for your efficiency & accuracy! As a part of the dynamic team you will be responsible for handling all aspects of ticketing for agents. You may also assist in calculating taxes, additional collection charges and fares advice. Min. 18mths travel industry experience required with solid ticketing knowledge.

AWARD WINNING LEISURE OFFICE CRUISE & TOURS CONSULTANT

MELBOURNE (EAST) – SALARY PACKAGE \$55K (DOE)

Do you enjoying creating leisure itineraries however are sick and tired of the time-wasters? Join a well-established leisure office & you will soon come to realise retail travel consulting can be enjoyable yet again! Working Monday to Friday business hours with the occasional Saturday, this role will offer you a set salary & a fun & friendly working environment. Exciting travel requests – Mid to high end clientele.

AIRLINE RESERVATION ROLE IN MELBOURNE RESERVATION CONSULTANTS

MELBOURNE (CBD) – SALARY PACKAGE TO \$50K (DOE)

We have a HOT new Airline Reservations role in Melbourne for an experienced ticketing consultant! This exciting role with a difference will see you working Monday - Friday hours while being a part of a sensational team and earning a wonderful salary! You will be responsible for assisting direct customers and travel agents with ticketing, general reservations and re-issue and revalidation! Call us today!

SOUTH AMERICA BLISS!

RESERVATIONS TRAVEL CONSULTANTS

MEL (INNER) – SALARY PACKAGE UP TO \$55K + bonuses

With South America being the flavor of the month, we have a hot *NEW* wholesale role that will see you specialising in all things Latin American! Selling a luxury high end product you will be able to use your South America travel knowledge on a daily basis! Constructing tailor-made itineraries, you will enjoy using your creativity and enthusiasm to piece together some memorable. Don't delay roles like this are rare!

YOUR DAYS ARE FREE TO PLAY AFTER HOURS TRAVEL CONSULTANT BRISBANE CBD – \$60K OTE PRO RATED

How often do you wish you didn't work during the day so you could get things done like shopping, paying bills, getting a repairman or just having lunch with friends. Here is a job working evenings and weekend where you will still have the joy of working in the travel industry. You'll need min 18 months travel consulting exp and strong GDS skills. Work in a fun team of consultants having your days free to play. Or if you prefer just sleep in every day!

AUSSIE GURU NEEDED

DOMESTIC WHOLESALE TRAVEL CONSULTANT BRISBANE CBD – SALARY PACKAGE TO \$55K OTE

Calling all Aussie specialists - here is a role where you'll not only get to sell this great country but have access to top famils to experience it all yourself. Being part of this leading travel team will open the door to a long term and prosperous travel career. Enjoy great \$\$\$, top industry training and have the chance to move up the ladder. You'll need min 18 months travel consulting or reservations experience and a positive attitude. Call to find out more.



afta

NATIONAL TRAVEL INDUSTRY AWARDS



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Travel Trade Recruitment is delighted to have been nominated in category 26 for 'Best Agency Support Service' at this years AFTA National Travel Industry Awards for Excellence, and we now need your vote to help us make it to the finals!

[Click here](#) if you work for an Australian Travel Agent and would like to vote for Travel Trade Recruitment or any of your other favourite travel suppliers in the Best Supplier categories.

VOTE TRAVEL TRADE RECRUITMENT IN CATEGORY 26:
'BEST AGENCY SUPPORT SERVICE'



Out of hours Online Travel Consultant

Brisbane - \$50K + Super + Uncapped OTE - Ref 376X

Step away from face-to-face sales and find the ultimate work life balance with this out of hour's role. If you have commitments during the day then the usual shifts between 5pm-5am could work perfectly for you! I am looking for an experienced travel industry professional as your main areas of responsibility will include assisting with online bookings, changes, cancellations and selling additional travel products. A generous base salary and uncapped OTE are offered.

For more information, please call Sarah on (02) 9113 7272 or click [APPLY](#)

USA Travel Team Leader

N. Sydney - \$DOE + Super + Commission - Ref 496

Experienced Travel Consultants - get to the next stage in your career! A successful & well established wholesale company is looking to employ a Team Leader who can inspire and lead the USA Specialist Team! If you're a gun at selling travel to the USA. have travelled there yourself, are experience in either retail or wholesale travel agency, and have the skills or aspirations to be a leader, then we want to speak to you! If this sound like a dream job - apply now!

For more information, please call Briarna on (02) 9113 7272 or click [APPLY](#)

Senior Travel Consultant

Melbourne - \$Rewarding Salary Package - Ref 443

Do your clients love you? Do you want to give them more and be rewarded for your work? Then I need you. I have multiple roles available for experienced Travel Consultants who appreciate and pride themselves in providing clients with elaborate itineraries and exceptional travel advice. A loyal client base is essential. The ideal Travel Consultant will have at least 5 years experience and be proficient in using a GDS. Make a new start and LOVE your JOB!

For more information, please call Patrizia on (02) 9113 7272 or click [APPLY](#)

Specialist Travel Manager, South Pacific Sydney - \$40-45K (\$120K OTE) + Educationals - Ref 472

Looking for something special? Step into this dream role selling a niche South Pacific product for an amazing company! The earning potential is great, not to mention a fantastic supportive team to work with. This role is office based so no face-to-face sales! If you love to paint the picture for clients of their ideal holiday, are adept at working to targets, have GDS experience and a genuine passion for the South Pacific, apply for this fab role today!

For more information, please call Lynsey on (02) 9113 7272 or click [APPLY](#)

Europe Travel Consultant

Bayside Victoria - \$Attractive + Super - Ref 4521

Have you island hopped through Croatia or the Greek Islands, or travelled through the rustic hills of Tuscany? This high end travel agency is looking for a Senior Travel Consultant to join their small and busy team. You will have Amadeus skills, know Europe inside out and have sold other destinations. You will be self-driven, independent and have the ability to build long term relationships with the loyal repeat clientele. If you are looking for a move to the seaside please call me.

For more information, please call Lisa on (02) 9113 7272 or click [APPLY](#)

Retail Travel Supervisor

Perth - \$DOE+ Super + Bonus +Incentives - Ref 5959

Are you an experienced travel industry Supervisor or a current Travel Agency Senior Consultant looking to make the next step in your career? This is a fantastic opportunity to be hands on leader, train your team in luxury product, offer assistance to meet and exceed targets and handle all day to day business in the office. This is a fantastic company that will support you and the implementations you will bring to the role, making this a smooth running travel office!

For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)

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