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Travel Daily

First with the news

Friday 5th April 2013

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TDTV heads to HBM

TRAVEL Daily TV headed to the UK late last month for the 2013 VisitBritain Hosted Buyers Marketplace at Wembley Stadium.

In attendance at the event were over 230 delegates from 180 businesses promoting products and experiences to buyers from all over the world.

A special video showcasing the event can now be seen by clicking on the **Travel Daily TV** logo here.



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QF/EK c’share teething issue

QANTAS has apologised to agents and says it’s “working on a solution” after encountering GDS booking issues under its new codeshare alliance with Emirates.

The Australian flag-carrier today informed travel agents a “system issue” has resulted in some of its codeshare services operated by Emirates displaying incorrect inventory availability.

The error is resulting in flight status codes changing from ‘HK’ (holding confirmed) to either ‘US’ (unable to sell) or ‘HS’ (have sold) once a transaction has ended.

QF is urging agents to retrieve bookings after the initial booking transaction is made to check the status of the Qantas sectors prior to confirming flights to clients.

“Agents are also encouraged to check availability on the relevant Emirates flight prior to re-booking a Qantas codeshare service operated by Emirates,” QF said, while apologising “for any inconvenience caused.”

MEANWHILE, Qantas and Emirates have rolled out a new video promoting the alliance.

The ‘What a Wonderful World’ video showcases destinations serviced under the pact - click on the logo to view.



NTIA tkts going quick

TICKETS for the 2013 edition of the National Travel Industry Awards are selling quickly and are being promoted today by AFTA.

See page nine for more details.

Seven pages of news

Travel Daily today has seven pages of news and photos, plus full pages from: (click)

- AA Appointments jobs
- NTIA

Hawaii-bound agents

FIVE agents have been chosen as the winners on Qantas’ famail to Hawaii, taking place in May.

Big congratulations to Yazmin Gurbuz, HWT Toowoomba; Hannah Glazier, HWT Mount Isa; Eleni Vailas, RACT Travelworld Hobart; Leslie Jennings, HWT Emu Plains and Megan Stanley from TravelManagers on winning a spot.

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Virgin australia

*Travel from Melbourne and Brisbane is also available with our codeshare partner Virgin Australia.

EY Guest points boost

MEMBERS of Etihad Airways’ Guest loyalty program can earn up to four-times the normal number of miles in a new promotion.

All new Pearl Business Class bookings made from today until 20 May will earn triple points, while Diamond First Class seats will earn quadruple points for flights between 15 Apr & 30 May.

The Guest loyalty program is free to join, with more details available at www.bit.ly/eypoints.

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First with the news

Friday 5th April 2013

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NSW regional funds

INLAND NSW Tourism chairman Rodger Powell has applauded a \$21.6m funding injection into the promotion of regional tourism announced this morning by NSW Tourism Minister George Souris.

The three-year funding plan comes as part of the NSW govt's Visitor Economy Industry Action Plan, and will see regional tourism businesses receive a share of the \$3.7m fund for marketing, product development & capacity increases.

Guangzhou 72-hr visa free

CHINA Southern Airlines has welcomed a decision enabling Australians flying on the 'Canton Route' via Guangzhou to explore the region for 72-hours without the previously necessary visa.

CZ has long lobbied for govt support for the action to bring Guangzhou on par with Beijing & Shanghai which afford transiting passengers the option to stay for three days without govt approval.

Last Aug, China Southern pres Tan Wangeng admitted the airline had made "ongoing efforts" with senior govt officials to push for a review of the policy (TD 16 Aug).

Until now, passengers passing through CAN were permitted just a 24-hour visa free layover - seen

as a deterrent for Australians who could stop in Hong Kong or Singapore with no visa limitations.

Expected to apply mid-year, the policy allows Aussies travelling on the Canton Route (and holding third country visas and relevant tickets) the ability to break their journey in Guangzhou.

TA IT service tender

TOURISM Australia has put out to tender for the provision of its Digital Assets Management Services in Canberra, Sydney, Melbourne, Adelaide, Perth, Brisbane, Darwin and Hobart.

According to lodged papers with Aus Tender, the tourism authority is seeking tenderers to manage and provide solutions for online access and distribution of TA's "valuable creative digital assets that have built up over the years & which continues to grow apace."

Proposed solutions must be capable of storing at least 200,000 assets with a storage space of at least 70TB of digital assets.

Applications close on 29 Apr - see www.bit.ly/TAITtender.

Grand Pac with TIFS

GRAND Pacific Tours has today announced it is now using TIFS to distribute its brochure range.

Ellen Sydney video

ELLEN DeGeneres has shared a teaser videos of her visit to Sydney, see www.bit.ly/ellenluvsSYD.



Sean Simmons Travel Pty Ltd is proud to have been nominated in 2 categories after our first year of trading in the:

2013 NTIA Awards

Best Travel Agency - Corporate (Single Location)

Best Travel Consultant - Corporate (Sean Simmons)

We would like to thank you for your overwhelming support and guidance over the last 18 months.

SEAN SIMMONS
TRAVEL

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Int'l traffic rises 3%

INTERNATIONAL scheduled traffic rose 3.2% year-on-year to 2.89 million movements in Jan, with seat numbers up 3.5%.

Qantas remains the top carrier of passengers with a 16.9% stake, followed by Emirates (9.0%), then Singapore Airlines (8.7%), Jetstar (8.4%) & Air New Zealand (8.0%).

However, QF's share dropped by 0.8% while Emirates' slice was boosted 0.8% during the month, the BITRE data reveals.

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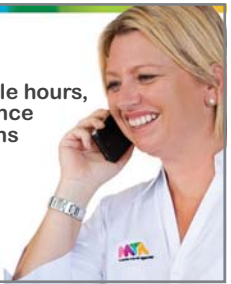
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Hogan: air alliances “outlived”

ETIHAD Airways boss James Hogan has said traditional legacy airline alliances have “outlived their usefulness”.

Speaking at the Int'l Aviation Club in Washington DC, the city for Etihad's newest daily service from Abu Dhabi, Hogan said Etihad's “unique business model” as a combination of organic growth, codeshares and equity investments was very effective in building passenger numbers, as well as revenue and profits.

“The traditional airline alliances have evolved into slow-to-respond, bureaucratic organisations which struggle to deliver added value to

their member airlines, many of which are no longer compatible with each other,” Hogan added.

Last year, Etihad posted a profit of US\$42m, with partner carriers airberlin and Air Seychelles, of which EY owns 29% and 40% respectively, returning to profit.

MEANWHILE, Etihad has opened its new premium lounge at Dulles Airport in Washington DC (**TD** Wed), with the split-level facility offering direct access to the aircraft gate without exiting the lounge.

Counsellor off to SIN

CONGRATS to Claire Phillips of Travel Counsellors, who was the winner of *Travel Daily's* “Get Lost & Find the Real Singapore” comp.

Phillips has won return airfares, four nights at Shangri-La Hotels and Resorts in Singapore and Sentosa and attraction passes.

The winning entry, submitted by Phillips, read “*To get lost and find the real Singapore you have to.... Lose the map, find the place Lose your timetable, find adventure...And when you get home, ‘Singa’ to all about the REAL SINGAPORE.*”

Google returns rights

FROMMERS has received rights to resume printing of its travel guidebooks from Google, only eight months after the online giant acquired the guides' rights.

Google says it is licensing some of its Google+ travel content back to founder Anthur Frommer.

Financial terms were not disclosed, but Frommer told *AP* he would be resuming publishing the travel guides.

Scenic jewels refitted

SCENIC Tours has completed the refurbishment on the first of two vessels, part of a multi-million investment to keep its fleet of ‘Space-Ships’ at the forefront of the river cruise industry.

Scenic Diamond and *Scenic Pearl* received their upgrades over the winter months, with only the walls, ceilings and bases left in their original state.

The revitalisation has seen suites enhanced, ‘Sun Lounges’ re-fitted and 32” Samsung HD TVs linked to MiniMac PCs to enable in-cabin email and internet access via an upgraded wi-fi system.

Dining experiences have also been increased or refreshed, while the reception area now showcases new floors, desks and designer Bolon wallpaper.

Australian works of art and exquisite sculptures, personally selected by Scenic Tours founder Glen Moroney's wife, Karen, complement the new look.

Scenic's two other existing ships, *Scenic Sapphire* and *Scenic Ruby*, are scheduled for refits over the winter months and will return to service with the same upgrades, commencing in early 2014.



Window Seat

VIRGIN Atlantic has brought a dose of Australia to Manchester as it launched its new domestic service Little Red last weekend.

The carrier commissioned an amazing 3D sidewalk mural to be painted in Manchester City Centre by famous 3D artists Joe & Max (**pictured** below).

The finished product features flight attendants hanging onto the wings for dear life as the jet flies over Sydney Harbour.

On the wing, a koala, sporting a goatee beard not dissimilar to Sir Richard Branson himself, stands casually beside a suitcase.

Little Red operates services to Manchester, Aberdeen and Edinburgh, with fast connections to VS destinations promoted.



AFTA AWARDS - CLICK HERE TO VOTE			
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	Category 27 Best Sales Executive Sharon Hando Sales Manager QLD	Category 30 Best Hotel / Resort Chiva Som	
			

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Hawaiian Airlines – Best Online Airline (Category 15)
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EY KQ c'share to Aus

KENYA Airways will expand its codeshare presence on flights operated by Etihad Airways to include services from Abu Dhabi to both Melbourne and Sydney.

Agent GDS displays suggest the expansion will take effect later this month and will see KQ utilise flight numbers KQ5500-5599 on the Australian routes.

Services from Abu Dhabi to Bahrain & Oman will also be added to the codeshare expansion.

Vale David McDougall

THE industry is mourning the passing on Easter Sunday of David 'Doogs' McDougall - formerly of Galaxy Travel - following a heroic battle with cancer.

He is survived by partner Lindy Chamberlain of Cox & Kings.

Doogs' funeral will be held on 09 Apr at St Anthony's Catholic Church, Glen Huntley at 1:00pm.

TTNQ welcome Tiger

THE head of Tourism Tropical North Queensland Rob Giason has lauded Tiger Airways' new Sydney-Cairns services launched yesterday, saying the Sydney market needed to be stimulated.

TTNQ will undertake extensive promo campaigns with industry partners to ensure the success of the route, Giason added.

Agassi teams with VRL

VILLAGE Roadshow Limited has confirmed today the involvement of tennis legend Andre Agassi for the group's US\$31m Wet'n'Wild Las Vegas waterpark (**TD** 08 Oct).

Slated to open by Jun this year, the partnership with Agassi "brings enormous local media power" to the park, VRL says.

MEANWHILE, the firm also said today the Wet'n'Wild Sydney theme park is on budget and on track for a Dec 2013 opening.

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Cook Islands beckon JTners



EIGHT agency owners and managers from the Jetset Travelworld Network were guests of the Pacific Resort Rarotonga in the Cook Islands on an exclusive famil recently.

Situated right on the main Muri Beach, the group spent several nights at the resort, enjoying its amenities as well as a number of popular attractions nearby.

Hosting the famil alongside Jetset Travelworld Network was Viva! Holidays & Air New Zealand, who flew the group between

Australia and Rarotonga.

Pictured above from left on the sands of Muri Beach, the group consisted of Glenda Higginbottom, Travelworld Raymond Terrace; Adam Joseph, Viva! Holidays; Angela Field, Jetset Travel Hurstville; Mike Kuhl, Travelworld Tuggerah; Suzie Hignett, Travelworld Taree; Karen Ingram, Travelworld Bega; Jennie Dicker, Travelworld Nowra; Justine Pichaloff, Travelworld Kotara; Barbara Whitten, Anywhere Travel and Lisa Gair, JTN NSW.

SINGAPORE AIRLINES



Groups & Incentives Sales Officer Sydney

SIA Sydney is seeking to appoint a highly motivated and skilled **Groups & Incentives Sales Officer** to join the Sydney Sales team. The position is primarily responsible for managing Group Sales in conjunction with the travel agency network.

The successful candidate will possess:

- Sound commercial acumen with a clear focus on business development.
- Experience in reservations and ticketing functions.
- A proven track record in achieving sales targets.
- Strong analytical and problem solving skills.
- Excellent communication skills with high level of written and verbal presentation skills.
- Sound proficiency in all Office PC applications.
- Able to work under pressure with minimal supervision to meet deadlines.
- Strong service ethic and time management ability.

This is a full-time position. The successful candidate will be offered an attractive salary package including travel benefits, medical insurance and superannuation. Starting salary is from AUD\$41,619 per annum, subject to experience.

Written applications with CV should be addressed to Lida Alevizos, Sales Manager NSW/ACT, and forwarded to Cecily_Woo@singaporeair.com.sg

Applications close Friday, 12 April 2013.

Only shortlisted candidates will be accorded an interview.

Wotif Easter interest

SYDNEY was unsurprisingly the most popular destination in NSW for bookings made through online travel agent Wotif.com over the Easter long weekend in 2013.

Other popular destinations in NSW included Newcastle, Port Macquarie, Coffs Harbour, the Hunter Valley and Wollongong.

SIA India earlybirds

SINGAPORE Airlines is offering return earlybird fares from Perth to Delhi priced from \$1,075, on sale until 26 Apr and valid for travel from 01 Sep to 31 Jan 2014.

Slightly higher fares are also available ex Sydney, Melbourne, Adelaide and Brisbane with SQ, and from Darwin with SilkAir.

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Spoilt bratz at FC Mona Vale



GRETEL Hawtrey from Flight Centre Mona Vale on Sydney's northern beaches was late last week named as the major prize winner of \$10,000 in Hamilton Island's "Spoilt Bratz" promotion.

The Flight Centre exclusive incentive aims to reward agents for every room night booked at any of the island's hotels - Palm Bungalows, Reef View Hotel, Beach Club, Hamilton Island Holiday Homes and qualia.

Room nights booked jumped 12% year-on-year through the incentive, according to Hamilton Island director of leisure sales Kathryn McDougall.

Over the course of the incentive, four agents won weekly prizes of a two-night stay on Hamilton

Island valued at \$880 each.

These were Andie Davey, Escape Travel Traralgon; Nicolette Spencer, Flight Centre Pacific Fair; Elena Novak, Escape Travel Lismore and David Billings from Flight Centre Groups.

Major prize winner Gretel Hawtrey is **pictured** above receiving her prize from Hamilton Island account manager Australia and New Zealand Michelle Burns.

Uniworld extension

UNIWORLD has extended its summer savings on 2013 European river cruises for bookings made and deposited by 30 Apr.

Discounts of up to \$800 per couple are available on sailings.

Dubai Central for pax

NASAIR and Wizz Air have been confirmed as the launch carriers for commercial operations at Dubai's behemoth second airport, Dubai World Central.

DWC opened to freight services in Jun 2010, and when fully operational will be the world's largest airport, featuring five runways and capable of handling 160 million passengers annually.

The Saudi and European carriers will begin flying to Dubai World Central from 27 Oct 2013.

Tas push for VA relook

TASMANIAN Labor Senator Lisa Singh has written to Virgin Australia seeking to overturn the carrier's plans to cull its Canberra-Hobart services in late Apr (**TD Tue**), *The Mercury* has reported.

Heron for school hols

HERON Island has extended the validity of a recently released special offer to cover the upcoming school holiday period.

On sale until 15 Apr, three nights on the island including all meals & free boat transfers from Gladstone is priced from \$999 per room, with kids aged 12 years or under staying and eating for free.

The package is valid for travel up to 19 Sep - ph 1300 233 432.

Deutsche Rail visiting

GERMAN railways operator Deutsche Bahn will send its int'l head of the Asia-Australia region to take part in the launch of a new promotional campaign being launched down under next week.

Rudi Fischer will spend five days meeting with travel agents and tourism bodies spruiking the German rail products in conjunction with local partner International Rail.

The key message to be shared will be highlighting the love of rail travel that sales from the Australian market are indicating, as well as the comfort, schedules and capacity of Deutsche Rail.

SAA accepting PayPal

ONLINE bookings with South African Airways can now be paid using PayPal, according to an update on the carrier's website.

SAA's site states passengers originating travel from Australia, New Zealand, UK, USA, Europe and Brazil can use the method of payment for new bookings.

Experience a new class of business

With a stylish cabin, luxurious leather seats and a mouth-watering Luke Mangan designed menu, your clients will feel at home from the moment they step on board*.

To find out more contact your Account Manager or [click here](#).



*737 aircraft and Business Class not available on all flights.

Virgin australia

Going online - money maker or brand extension...or both?



If you're like most traditional travel agencies you've probably given some thought to getting your business

online. If you're like most, you may not know where to start your online journey, let alone how to make a success of it.

While the growth in online travel is almost double that of the overall industry*, a recent Amadeus survey found that agencies in Australia range from having a full online booking engine to simply a branded information site – or even no web presence at all. Research showed that it is only those who are investing heavily in online marketing enjoy real success.

Armed with this learning, Amadeus launched a series of customer education events – the Online Masterclass Series. Attendees joined us to hear from industry experts, Google and 44 Gallons, who shared some of the secrets of online marketing success.

Attendees received invaluable advice on how to get the most out of analytics, social media and search engine marketing. Amadeus customer, BYOJet.com.au, which has skyrocketed into the top 10 online travel agent websites in Australia in just two years, delivered a powerful message – while traditional agencies are about service, online is about marketing. Around 50% of an online travel agency's revenue should be directed to marketing.

So, online success is more than just technology.

Talk to Amadeus about the right consultation and supporting tools to start your online journey.

*Source: PhoCusWright's Asia Pacific Online Travel Overview Fifth Edition

Tony Carter, Managing Director, Amadeus IT Pacific

AMADEUS
Your technology partner



GLP Hotels New Caledonia recently hosted a group of key Online Travel Agents (OTAs) from Australia and NZ on a three-day visit to the South Pacific hideaway.

Trip highlights included accom in overwater bungalows at Escapade Island Resort, Nouvata Parc Hotel Complex including the famous Nouvata Nui seafood buffet and Tahitian dance show.

It was a first-time experience to New Caledonia for each of the OTAs, with all unanimous on the quality and variety of accom offered by GLP Hotels.

Pictured at Escapade Island Resort from left are: Maiwenn Vasse-Delalande, Booking.com; Shaun Duff, Travelocity; David

Callan, Wotif Group; Patricia Camargo, Expedia; Julie Cassan, GLP Hotels and Munish Chetty, Orbitz Worldwide.

Sunlover winners

SUNLOVER Holidays has named the Week 1 and Week 2 winners in its current 'Love your own Queensland Holiday' incentive.

They include Lynne from Travel Experience in Charters Towers, Qld; Michelle from Jayes Travel Honeysuckle, NSW; Karen Way from Harvey World Travel Alexander Heights, WA; Deborah from Jetset Bowral, NSW and Simone from Harvey World Travel Drysdale, Vic.

Three more Sunshine State trips are still up for grabs for bookings made and deposited by Sun with Sunlover Hols to Queensland.

Iceland on two wheels

MOTORCYCLE safari specialists Ferris Wheels has introduced a new 16-day adventure through Iceland, priced from \$8,500pp.

The itinerary include visits to Europe's largest glacier, biggest waterfall, the Western Fjords, and thermal pools.

See www.ferriswheel.com.au.

Friday 5th Apr 2013

Tauck ups Asian range

TAUCK has added three new itineraries to its Asian Collection, beefing up options in the region to nine for 2013.

Options include an 11-day Best of China trip that runs Jun to Oct, priced from \$4,395ppts, that features a visit to a panda breeding and research centre in Chengdu.

Other new options include a 17-day Northern India & Nepal tour & a 16-day Treasures of Southeast Asia land and sea exploration.

DIRECTOR OF MARKETING, CARNIVAL CRUISE LINES

Carnival Cruise Lines is the world's largest cruise line and part of Carnival Corporation, the world's leading cruise holiday company. In October 2012 Carnival Spirit became the first Carnival Cruise Lines ship to call Australia home, porting out of Sydney.

Working closely with the Director, Carnival Cruise Lines (Australia) and with four direct reports, the Director of Marketing will be responsible for driving awareness, consideration, preference and bookings for Carnival Cruise Lines in Australia and New Zealand through the strategic planning and execution of innovative, playful and impactful marketing. This includes leading the strategy, planning and execution of all communications to the consumer and trade including advertising, digital marketing, websites, social media, direct marketing and public relations. The incumbent will be required to balance brand building activities with retail tactics to drive long term brand development while reaching weekly booking targets.

We seek applications from innovative people, with at least 12-15 years experience in marketing in roles of increasing responsibility, who bring:

- experience managing strategy and execution across brand, consumer, trade/retail and digital marketing (with PR highly desirable)
- an inspirational leadership style and at least 5 years experience managing, motivating and coaching agencies and internal teams
- experience successfully managing a sizeable spend budget
- an understanding of digital marketing and the role of social media
- strong interpersonal, relationship building and communication skills, with the ability to work as part of a small multidiscipline team and build relationships across disparate time zones
- a sense of fun, passionate, good sense of humour, with the ability to 'think big'

Ready for a new challenge in the serious business of holidays?

For further information and to apply online, please visit: careers.carnivalaustralia.com Job Reference: CAR/1059785

 **Carnival® Cruise Lines**

NZ power investment

AIR New Zealand and aircraft engine producer Pratt & Whitney will invest \$20 million in a major overhaul of jet engine production facilities at Christchurch Airport.

Cumberland manager

NORFOLK Island's Cumberland Resort & Spa has welcomed its new management in the form of husband & wife team Ian & Lillian Mann, with the couple saying the island is often overlooked as a sub-tropical destination.

PAL J class BOGOF

PHILIPPINE Airlines is offering a Buy One Get One Free deal on roundtrip regional Business Class fares from Manila to both Sydney and Melbourne, for travel over select dates from 01 Jun-15 Mar.

Available only to residents from the Philippines, the special is available until 20 Apr and priced from US\$2,036pp for two adults.



Travel Specials

WELCOME to *Travel Specials*, *Travel Daily's* Fri feature. If your firm has released a travel special you'd like to make the industry aware of send the details to specials@traveldaily.com.au.

Sofitel Luxury Hotels has released a "So Gourmet" offer, valid at Sofitel properties around Australia. The deal includes an overnight stay, daily breakfast and a \$60 credit toward food & drinks in hotel outlets. Nightly rates vary per hotel. Valid for stays to 30 Dec. See www.bit.ly/foodsofitel.

Savings of 15% are on offer through **Adventure World** for the "Vancouver Family Experience" package. Including four nights at the Sandman Hotel and a two-day Hop-On-Hop-Off ticket, the offer is priced from \$640 per family (two adults & two kids aged 14 or under). Valid for sale until 30 Apr for travel 01 May to 30 Jun and 15-30 Sep, call 1300 320 795 to book.

With winter nearly here again, it's time to prepare the skis, with **JUCY Rentals** offering a free six-day adult ski pass valid at Treble Cone ski fields in Wanaka, New Zealand for every JUCY car or campervan rented in NZ between 27 Jun & 29 Sep. Visit www.jucy.co.nz for more info or to book.

Record champagne sales have prompted a 20% discount for a five-night luxury insiders tour of the Champagne region of France. Available through **The Champagne Dame**, the tour departing Paris on 23 Jun is priced from \$3,992 per person twin share, land only. Call 0403 149 809 for more info.

CNS redevelopment

CAIRNS Airport has received approval for a 20-year, \$1 billion redevelopment plan to proceed, which will see adjacent plots of land zoned off for an expansion of airport facilities and operations.

The new land will provide space required for the long-term growth of int'l and domestic operations, regional aviation, training, freight, maintenance & engineering ops.

More Bali Apt hotels

INDONESIAN airport operator Angkasa Pura Airports will expand its hotel portfolio, announcing it will construct hotels in 13 airports across the country.

The company is preparing to open hotels at Surabaya and Makassar Airports in Jul this year, and will start work on a property at Bali Airport later this year, with Accor to manage all three under its Novotel and Ibis brands.

Industry thinking tank

A NEW video series by Sabre discussing the important issues facing the travel industry will roll out its first episode next week.

The Thought Exchange will feature panels of industry leaders and statisticians including senior executives from Sabre Pacific, AFTA and Roy Morgan Research.

EY big plans for USA

PLANS for a fourth destination in the US (fifth in North America), and a number of major new partners have been hinted at by Etihad Airways ceo James Hogan.

The teaser comments come on the back of newly launched flights this week between Abu Dhabi and Washington DC (**TD** Wed).

Hogan said official confirmation on the carrier's newest US port will come at the end of this year, with speculation online linking a number of west-coast gateways.

WIN A TRIP TO GREATER PALM SPRINGS WITH UNITED

This month we're giving Travel Daily readers the chance to win a trip to Greater Palm Springs which includes:

- 2 United Airlines round-trip economy flights to LAX
- 3 nights at Westin Mission Hills Golf Resort & Spa, one round of golf and one spa treatment
- 2 nights at Hyatt Regency Indian Wells Resort & Spa
- 2 tickets on the Palm Springs Aerial Tramway

Greater Palm Springs, California is the perfect getaway for travellers seeking outdoor adventure, luxurious resorts, boutique hotels, pampering spas, championship golf courses, and a modern artist community with local designers and brand name shopping.

For your chance to win a trip to Greater Palm Springs with United, **SEND US YOUR BEST DESTINATION-INSPIRED PHOTO.**



Click here for terms & conditions

Entries have already started rolling in. For some inspiration check out the photo sent in to us by Lauren Baldwin of IYC Travel. She is pictured on "the best bridge in the world in Paris" during Le Tour De France "blowing my horn loudly in excitement".

Send your entry by COB on 30th April via email to: palmssprings@traveldaily.com.au.



Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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DO YOU LOVE A GOOD PARTY?

**TRAVEL SPECIALIST – EVENTS MANAGEMENT COMPANY
NORTH SYDNEY – SALARY PACKAGE UP TO \$68K**

Join a global events management company as Travel Specialist. This is an interesting and varied position; key responsibilities include negotiating group rates with airlines and suppliers, managing group flights and creating interesting extension travel options. Excellent salary package and great benefits including free gym. Join a well-established with an enviable reputation and watch your career soar to new heights. Send AA Appointments your CV today!

CHILL OUT ON THE WEEKENDS

**DOMESTIC CORPORATE CONSULTANT
NORTH SYDNEY – SALARY PACKAGE \$50K**

Make the move away from retail travel and tire kickers. This is the time to reclaim your weekends! Work directly for the client in an implant based in the North Shore close to transport and shops. If you love working in a faced paced environment and want to make the move into corporate travel this is the role for you. Do you have 2 years' experience in the industry? Strong GDS skills, solid airfare knowledge? Why not make the move to your dream role today.

THIS IS THE EVENT OF THE YEAR

**3 MONTH CONTRACT ROLE X 2 CONSULTANTS
MELBOURNE (INNER) – SENSATIONAL HOURLY RATE!**

Our client, a professional and well respected events company is seeking 2 enthusiastic & experienced events and/or group consultants to work for 3 months within their fun & dynamic team of highly knowledgeable consultants. Jumping straight in to assist the team with a large conference, previous experience using Eventspro will be highly regarded. You won't want to miss this! Call us today to find out more!

WHOLESALE BLISS AROUND AUSTRALIA!

**TRAVEL CONSULTANTS x 5
MELB & ADL – SALARY PACKAGE UP TO \$70K (OTE)**

Do not miss the opportunity to work for one of the busiest wholesale travel company in Australia where employees are earning an incredible salary package whilst being whisked away on sensational educational! This is an award winning company and an award winning role! You will be responsible for assisting your loyal agents with worldwide holiday itineraries. Calypso preferred! Call us today!

SIMPLY THE BEST

RETAIL CONSULTANTS x 8

MELBOURNE (INNER) - SALARY PACKAGE UP TO \$50K (DOE)

Experienced travel consultants of Melbourne! We have a new and exciting retail position that will see you moving away from the time wasters and into a role where your experience is appreciated! This successful boutique travel agency has been a landmark in the inner suburbs for many years and is now looking for their next superstar travel consultant. This role could be yours if you have a minimum 5 years retail experience.

NEW TICKET YOUR WAY TO SUCCESS

FARES AND TICKETING CONSULTANT

MELBOURNE (STH EST) – SALARY PACKAGE \$45K (DOE)

Rare opportunity for a fares & ticketing specialist to join this award winning wholesale travel company. Career progression & more on offer! This well-known WHOLESALE TOUR OPERATOR truly values their staff and focus on provide ongoing training and development opportunities for you to make the most of your travel career. If you have a min 18 months experience and F&T 1 and 2 this could be yours!

THE WINNING TICKET

FARES & TICKETING CONSULTANT

BRISBANE CBD - SALARY PACKAGE \$55K OTE

Is ticketing your thing? Do you love fares? The call is being made to all experienced fares & ticketing staff with the best skills in the industry. You will be delighted by the opportunities this national company can offer! You must have excellent attention to detail, time management and people skills and in return you will receive a strong salary, excellent career advancement opportunities and much more! Don't leave your career to chance – apply today!

SET SAIL TO SUCCESS

CRUISE CONSULTANTS

BRISBANE CBD - SALARY PACKAGE \$50K OTE + BONUSES

We have a rare opportunity on offer for an experienced travel consultant with a passion for cruises. This global travel Company requires professional individuals who are capable of selling cruises. Whether it is a P&O South Pacific or luxury Cunard World Wide cruise, you will be kept continuously interested with the variety of requests. Great salary and incentives as well as fantastic educational opportunities on offer. Raise the sails – apply today!

2013

afta National Travel Industry Awards

The Hordern Pavilion, Moore Park
Saturday 20th July 2013

Hosted by media personality Andrew Daddo

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