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Travel Daily

First with the news

Tuesday 9th April 2013

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Chinese arrivals jump 10%

SHORT-term visitor arrivals to Australia increased 9.1% year-on-year in Feb, according to trend estimate data released by the Australian Bureau of Statistics.

Visitors from New Zealand lead the charge, with 105,000 Kiwis arriving in the country during the month, followed by the China market which achieved a 10% year-on-year uptick to 55,000, but down fractionally on Jan.

Other markets showing signs of growth in Feb vs 2012, included Singapore (up 12%), Malaysia

(10%) and the United States (8%).

ATEC chairman John King said the figures "back up moves by the tourism industry... in building an even stronger connection with the China market."

Further, King lauded plans by the govt to adopt a 'G'Day China' campaign (*TD* yesterday).

MEANWHILE, short-term departures spiked 3.3% year-on-year, with 501,000 movements.

Japan saw the highest increase in visitor numbers from Australia, up nearly 40% to 17,300 in Feb.

With 95,000 departures, NZ was the top nation visited by Aussies - nearly 20,000 more arrivals than Indonesia (2nd), then the USA, Thailand and China.

Swiss Pass incentive

RAIL Plus has launched a new agent incentive, offering an iPad 2 to the top agent selling products from the Swiss Travel System range - for details, see [page 11](#).

Eight pages of news

Travel Daily today has eight pages of news and photos, plus full pages from: ([click](#))

- TMS Asia Pacific jobs
- AA Appointments jobs
- Rail Plus

Syd over-water suites

THE Sebel Pier One Sydney has unveiled seven new "over-water" suites, availing views of landmarks such as the Opera House, Sydney Harbour Bridge and Luna Park.

Billed as "Sydney's most sought-after waterfront suites", the Harbour View Suites are priced from \$3,000 per night.

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DL/VS transatlantic venture

ANOTHER “seismic” shift in the aviation industry has been unfurled, with US carrier Delta Air Lines revealing it’s seeking anti-trust immunity approval from US authorities for a Joint Venture agreement with Virgin Atlantic.

The “five-way” coordination involves transatlantic services by Delta and Virgin Atlantic, as well as those of Air France-KLM and Alitalia, between the UK/Europe and the US, and covers combining frequencies and retiming flights.

If given the green light, the partnership aims to rival that of oneworld partners American Airlines and British Airways.

In papers filed to the US Dept of Transportation overnight, DL/VS said the alliance “will be a more effective competitor on US-UK routes, and in particular on US-London routes,” generating consumer benefits estimated at over US\$187 million annually.

The carriers said the proposed partnership will enable them to “overcome respective weaknesses”, with DL gaining access to Virgin’s London Heathrow slots and VS access to Delta’s network.

The NYC-LHR and BOS-LHR city pairs were noted by the carriers of particular focus, where they will “create a new and more effective competitor to the dominant AA/BA Alliance.”

New direct services between Seattle and London Heathrow are also flagged under the JV.

“Antitrust immunity is essential to the full realisation of consumer benefits & procompetitive effects of the Joint Venture,” DL/VS said.

MEANWHILE, the application to the DoT confirms Virgin Atlantic “is evaluating the possibility of entering into the SkyTeam Alliance” - the same airline group Delta jointly founded.

EK KK transatlantic

EMIRATES has confirmed plans to introduce transatlantic flights between Europe and the USA, as flagged first to the trade by *Travel Daily* (TD 21 Feb).

Effective 01 Oct, Emirates will launch daily non-stop services between Milan and New York JFK using Boeing 777-300ER aircraft, upping NY frequencies to 3 daily.

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P&O readies for White Bay debut

SYDNEY'S long awaited new cruise port at White Bay will open for the first time next week, with P&O Cruises' *Pacific Pearl* confirmed as the launch ship.

P&O is advising guests of the "important change", effective 15 Apr, with passengers being advised to expect congestion.

People collecting guests off *Pearl's* current P312 South Pacific voyage next Mon & the outgoing

P313 'Quick Getaway' voyage on the same day are being alerted to the switch from wharf five at Barangaroo to the White Bay Cruise Terminal.

To cope with traffic demands, P&O has informed guests on the departing cruise that check-in will be staggered according to deck and cabin numbers.

White Bay is located 6kms away from the Sydney CBD, but has no public transport links from the facility to the city.

Passengers can access the new cruise terminal via taxi, private vehicle or P&O Cruises transfers to and from Sydney Airport.

Short term parking is offered however there are no facilities provided for long-term parking.

"P&O Cruises is working with Sydney Ports Corporation to make the transition to the White Bay Cruise Terminal as smooth as possible for our passengers," the cruise line said in a statement.

"If your cruise is scheduled to depart from White Bay on or after April 15, we recommend you take a little time to familiarise yourself with the location of the new terminal and the best way to access it." P&O Cruises added.

The move to White Bay is seen by cruise experts as a short-term solution to Sydney's lack of cruise berths, as it's only suitable for ships which can fit beneath the Sydney Harbour Bridge, leaving mega-liners to compete for slots at Sydney's Overseas Passenger Terminal at Circular Quay.

A map of how to reach White Bay Cruise Terminal, can be seen at www.bit.ly/WBtmap, while a map of the facility itself can be found at www.bit.ly/WBterminal.

TT back to Red Centre

TIGER Airways says its received "overwhelming demand" for its reintroduced services to Alice Springs which kicked off today.

The no-frills carrier launched new four weekly A320 services ex Sydney and Melbourne to Alice Springs, providing 2,880 extra visitor seats weekly into the NT.

"Demand from visitors and residents alike for low cost services to Alice Springs has been exceptionally strong," said Tiger Airways Australia commercial director, Carly Brear.

Peregrine discounted

PEREGRINE has slashed the cost of trips when booked between now and 03 May, valid for travel up until 31 Dec 2013.

Polar, Peregrine Reserve and extensions are excluded.

Douglas joins Excite

AGENT only wholesaler Excite Holidays has appointed former Creative Holidays staffer Peter Douglas as its National Sales Mgr.

Douglas has been tasked to develop new markets for Excite.



Window Seat

MALAYSIAN low-cost carrier AirAsia X does have male flight attendants, but that doesn't appear to matter to Sir Richard Branson, who is planning a cross-dressing flight to fulfil a bet he made with the carrier's founder Tony Fernandes.

Next month the human headline will "make aviation history" on flight D7 237 from Perth to Kuala Lumpur.

According to a media release, Branson "will finally shave his legs, slip into a sexy red skirt and take to the skies as a female flight attendant".

It's the fulfilment of a wager he lost more than two years ago over who had the better Formula 1 racing team.

Travellers who want to be part of the historic stunt can book to be on the flight, with seats up for grabs from \$399 one way.

It's in a good cause too - \$100 from each seat will be donated by AirAsia X to the Starlight Foundation in Australia.



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& Hugh Twomey - Best Sales Executive Industry Supplier (Category 27)

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Best Tour Operator International - Travel Indochina

Best Sales Executive Industry Supplier - Narelle Welsh

Travelscene Corporate forecast

A FEDERAL election in Sep has Travelscene Corporate “cautiously optimistic” about business travel during 2013.

General mgr David Padman said competition, technological innovations and pricing pressure, coupled with an election campaign were the hallmarks for 2013.

Padman said the first half of the year would see a build up in last

minute bookings due to shifting consumer expectations, driven through flight and hotel pricing mechanisms and mobile apps.

“Travel Management Companies will need to work even harder to manage this as pricing channels become more transparent.”

Padman said the new alliance between Qantas and Emirates would have a positive effect on the market, with the Middle East opening up access to Europe and Asia, “which is very encouraging for the business sector.”

He tipped stable conditions for the H1 of the year, strengthened by int'l flight growth, but pricing pressures would force yields down.

VA/VX c'share to EWR

VIRGIN America is seeking US regulator approval to allow Virgin Australia to codeshare on its metal between Los Angeles and Newark (EWR) by as early as May.

Siberia specialist

A SYDNEY-based specialist tour company has launched a new website to help promote tourism to Siberia, an emerging “uncrowded alternative to traditional adventure tourism destinations.”

56th Parallel says the region offers extraordinary opportunities for wilderness adventures, paired with a rich blend of Russian and indigenous cultures and a vibrant city life.

The firm packages boutique four- and five-star hotels with VIP transfers & top notch restaurants throughout Siberia - further info at www.56thparallel.com.

Adopt a Polar Bear

AURORA Expeditions has rolled out its European Arctic program for 2014 featuring an ‘adopt a polar bear’ initiative that sees the firm donate funds to support a healthy environment for the land carnivores, backed by the WWF wildlife adoption scheme.

QF SYD T3 transfer

QANTAS has revealed plans to relocate the International Transfer Gate at Sydney's Domestic Airport (T3) from Gate 1 to Gate 15.

Effective today, all QF pax flying internationally with a connecting flight from Sydney will need to go to the desk located at Gate 15 in Terminal 3 to connect to their overseas flight.

QF says the switch provides customers greater access to the newly redeveloped food and retail space nearer to Gate 15.

“This move will see Qantas customers benefit from quicker transit times between terminals, allowing them more time to get through immigration & security, offering an improved airport experience prior to transfer,” Qantas said in an agent update.

MEANWHILE, Qantas says issues impacting some codeshare flights with Emirates (TD Fri) have now been resolved and agents can “book the new codeshare services with confidence.”

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New owner for ASS

THE business which runs the eTravelBlackboard website has changed hands, with ASIC records revealing that the operation is now owned by Jonathan Harris.

Emails sent by the company show that it's now a division of Agents Support Services Pty Ltd - a \$10 company which was registered in Dec last year, with Harris as the sole shareholder.

Previously eTravelBlackboard and its other associated websites were owned by Agents Support Systems Pty Ltd, with directors including John Harrigan and Peter Reilly, while shareholders included Harrigan, David Collins and Stephen Morton.

Scoot adds Nanjing

NANJING in China has been named as the 11th destination & 4th in Greater China for low-cost carrier Scoot, effective 03 Jun.

The thrice weekly non-stop service to Nanjing will operate from the Singapore-based carriers hub on Mon, Thu and Sun.

Thanks for nominating Alaska Airlines.

Please vote for us as Best International Airline off-line in the 2013 AFTA NTIA.



S Bronx in the Hood X

NYC & Company will seek to boost visitation to the city's South Bronx region under its latest Neighbourhood X Neighbourhood program push for the boroughs.

The promo targets South Bronx's unique Art Deco architecture, the world-famous Yankee Stadium, plus a variety of cultural institutions and restaurants.

"Whether it's taking a ride on the Culture Trolley or catching a performance at Pregones, this community is home to an extraordinary group of cultural organizations that engage visitors from around the globe," Cultural Affairs Comm'r Kate D Levin said.

Med Guilin May debut

CLUB Med has confirmed the May opening of its newest resort in Guilin, China (**TD** 18 Sep).

Formerly a Relais & Chateaux site, the 4-Trident resort is split over two wings - 284 modern hotel rooms in one, and 46 ultra-exclusive rooms in the other.

Shoreline Waikiki

COMMUNE Hotels & Resorts has announced the expansion of Joie de Vivre brand in Hawaii to include its second Hawaii-based property, Shoreline Hotel Waikiki. The 135-room property was previously known as the Seaside Hotel Waikiki, and will relaunch later this month following a major renovation is completed.

Standard rates start at US\$195 per night but an introductory offer of US\$159 is available - more at www.jdvhotels.com.

Swiss with Hahn Air

E-TICKETING agent Hahn Air has added Swiss International Air Lines (LX) as its 260th airline partner & 8th new carrier in 2013.

BCD mobile MindMeld forum



TAKING place recently at the Shangri-La Sydney, management from BCD Travel held a special event for corporate travel managers, procurement professionals & market strategists.

Dubbed MindMeld, the event also saw a panel discussion about "Harnessing the power of mobile technology", with ideas about the direction of the medium covered to an enthralled audience.

BCD's senior management team are **pictured** and consists of APAC VP Sales & Account Management Todd Arthur, APAC Meetings and Incentives md Lisa Hopkins, APAC president Greg O'Neil, global president and coo John Snyder, Australia md Louise Wheeler, APAC client technology director Maite Newell, Meetings and Incentives president Scott Graf and APAC Senior Vice President John Dale.

GSM Turkey partner

GSM Travel Management has announced the firm's expansion in Europe with the signing of Tekser Tourism and Travel.

Founded more than 30 years ago, the company specialises in events, corporate and leisure.

Its addition boosts the GSM network around the globe to 44 countries with 46 partners.

GSM is represented in Australia by Voyager Travel.

NRL Rd 5 Winner

CONGRATULATIONS

Paul Pierpoint

from *The Travel Corporation*

Paul is the top point scorer for Round 5 of *Travel Daily's* NRL industry footy tipping competition, and has won an overnight accommodation at any Toga Hotel across Australia, courtesy of Toga Hotels.

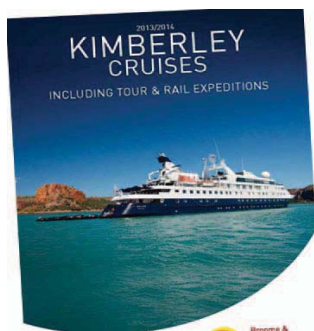


Major Prize Sponsors

1st Prize: 4-night holiday to Dubai, courtesy of Emirates and Holiday Inn



2nd Prize: 5-night holiday to Vanuatu, courtesy of Air Vanuatu & The Grand Hotel and Casino Vanuatu



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AW takes agents on safari



ABOVE: This group of nine lucky Jetset Travelworld Network agents were recently hosted by Adventure World and South African Airways to a luxury AW famil to South Africa.

They explored the wonders of Kruger National Park where they spotted the 'Big 5' & more, based out of Sabi Sabi Earth Lodge.

The trip also included visits to Cape Town where they were treated to a day tour that included Table Mountain, Cape Point, and for those game enough - a Shark Dive.

Pictured here at Sabi Sabi back row from left are: Rolf Huber, SAA; Laura McCann, Jetset Bunbury; Mary Oke, Emerald Lake Travel; Narelle Klemke, Travelworld Geelong & Jess Lander,

Jetset Travel Wairn Ponds.

Front: Peter Shepherd, Jetset Travel Coffs Harbour; Tom Elder, Adventure World Africa Product; Julie Corrigan, Travel Avenue; Laura Holyoak, Jetset Port Adelaide; Rochelle Bird, Travelworld Hornsby; Amanda Straw, Travelworld Tamworth; Kirsten Walker, Adventure World Groups Department and Cristina Cali, Adventure World.

New Fiji heli company

A NEW helicopter business has commenced operations in Nadi called Helicopters (Fiji).

Based at Nadi Airport, the firm aims to offer seamless connections for holiday makers from the airport to resorts.

Tuesday 9th Apr 2013

Cruise ship charter

CRUISECO has announced it has chartered the *Azamara Journey* for a 37-night itinerary departing from Istanbul on 21 Apr 2015.

The tour visits 27 ports in 11 countries, includes a three-night stay in the Turkish city prior to the cruise departure and is priced from \$9,800ppts.

More details in today's issue of *Cruise Weekly*.

APT Tasmania brox

APT has released its 2013/14 Tasmania program with key changes including decreasing the maximum number of guests on trips from 48 to 40.

The program features up to 100 departures between Sep-May on five tours, which range from four to 12 days in length.

Other new additions include a Boags Brewery tour in Launceston and History of Alcohol walking tour in Hobart as 'Freedom of Choice' touring options.

Early booking savings of up to \$960 per couple are on offer.

P&O gets racing

P&O CRUISES has announced the introduction of new V8 Super Car racing simulators aboard its *Pacific Pearl*.

Passengers can enjoy a realistic driving experience across a range of circuits including Bathurst's Mount Panorama.

P&O says it plans to roll the technology out across sister-ships *Pacific Dawn* and *Pacific Jewel* later this year.

Money

WELCOME to *Money Talk*, TD's Tue feature on what the Australian dollar is doing.

\$1AUD = US1.038

THE Australian dollar strengthened across the board overnight, making outbound travel even more attractive.

Analysts are predicting a small drop in the A\$ with the release this week of employment figures which are anticipated to be weaker than originally expected.

However the Aussie Dollar continues its strong run against the currencies of most major destinations, including Europe, the UK and the USA.

Buying power is also exceptionally strong for travellers to South Africa, where the Rand is hovering close to the ten Australian cent mark.

Wholesale rates this morning:

US	\$1.038
UK	£0.680
NZ	\$1.221
Euro	€0.797
Japan	¥103.17
Singapore	\$1.284
China	¥6.23
South Africa	R9.24
Canada	\$1.05
Crude oil	US\$93.46

Cheval on agent GDS

CHEVAL Residences London has revolutionised the booking process for agents by making its range of accom options available to book on the Global Distribution System.

By using the Chain Code of 'XN', agents and corporate travel departments will have access to Cheval's properties on GDSs such as Amadeus, Sabre and Galileo.

Cheval's properties are located in Kensington, Knightsbridge, Chelsea and The City of London.



Corporate Account Manager | Melbourne

Air New Zealand has an outstanding opportunity to join the Australian Sales Team in the capacity of Corporate Account Manager.

This exciting role is responsible for the account management of both TMC relationships and corporate clients, along with the development of new business for the Airline. The role is based in Melbourne, with a portfolio that encompasses business in both Victoria and Western Australia.

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promotion to win a Swiss Swatch each day of the week.

To win this great prize today, simply be the first person to send through the correct answer to the question below to: swisscomp@traveldaily.com.au.

When is the first SIN-ZRH flight operating?

Congratulations to yesterday's lucky winner, **Anthony Hunter** from **RAA Group**.



Tuesday 9th Apr 2013

TDTV at Rendezvous

TODAY Travel Daily TV features an exclusive video report from the recent Rendezvous-en-France travel trade show which took place in Toulouse.

Videos hosted on our website have now attracted more than 1.1 million views, with more than 650 subscribers to the **Travel Daily TV** Youtube channel.

Check out the Rendezvous video by clicking on the logo or see traveldaily.com.au/videos.

The G Project

G ADVENTURES has announced "The G Project" - a UN sanctioned event which encourages people to submit ideas that will help solve social and environmental issues at a local issue.

A special website will collate and showcase submissions, with the four top entrants invited to pitch to a panel of judges in Costa Rica - see thisisyourplanet.com.

North Qld attractions delight

FOUR days in Tropical North Queensland getting immersed in the many attractions of the area was a pretty good way to get to know the area, this group agreed.

Courtesy of Sunlover Holidays and Harvey World Travel, the mega-famil to the sunny region of Qld included many highlights.

These included a visit to Cairns Zoom and Wildlife Dome, a boat cruise out to the outer Great Barrier Reef aboard Reef Magic and a Jungle Surfing Adventure.

In overwhelming agreement, the agents left certain they had experienced a taste of the best on offer in the region, and ready to convince their clients to try it all for themselves on their own trips.

Pictured above in the foyer of



the QT Port Douglas, in the back row from left is Debbie Tanner, HWT Berri; Shannan Craft, HWT Glendale and Daniel Toby from Sunlover Holidays.

Middle row: Nicole Mirams-Harrison, HWT Corrimal; Maree Bidarra, HWT The Ridge; Yvette Gray, HWT Sylvania and Gayle Sexton of HWT Surfers Paradise.

Front row: Raluca Aitonean, HWT Emerald; Amanda Raco, HWT Albany Creek and Leanne O'Connor from HWT Horsham.



AFTA UPDATE

The latest insights from AFTA's Chief Executive, Jayson Westbury

BY now you would be aware that AFTA Education and Training has been awarded a significant contract from the Commonwealth Government to assist small business within the Travel, Tourism and Hospitality industry to develop their personnel needs.

The program is known as Workforce Futures Project and if you are interested in knowing how you can get access to this project for your business simply go to <http://www.afta.com.au/WorkforceFutures> for all the details and to apply.

To date over 80 businesses have already signed up and given this has only been running for just on one month this is an excellent result for the project. Basically what this project does is in the first instance provides a skilled business advisor to visit your business and identify areas for improvement that can be supported by training, tools and resources all available via the project.

Some of the areas covered include: recruitment, staff retention, career structure and job design, succession planning, business systems and this is just to list a few of the areas covered.

Rarely does the travel industry get access to this type of Commonwealth funded assistance.

I encourage all business across the travel industry and more broadly the tourism industry to take a look at the details of this project as I am sure there is something in this for everyone.

Of course this project and delivery by AFTA Education and Training further amplifies the success that AFTA Education and Training is having in the skills and workforce area.

You will recall the success of having the training course name change last year to the much more relevant Certificate III Travel. This project is yet another outstanding deliverable by AFTA E&T.

As we move away from state based travel agent licensing and towards a National Scheme for Travel Accreditation, now more than ever skills development, training, education and a workforce for the future becomes even more important.

These attributes of the travel agency community will no doubt become compelling issues within the Accreditation Framework as it is developed.

Again, I encourage you to take a look at this government funded project - *Workforce Futures*.



VA Italy approvals

THE International Air Services Commission has issued a determination which allocates 300 code share seats per week on the Italy route to Virgin Australia.

The move follows an application last month (**TD** 26 Mar), with VA intending to implement code share services as a marketing carrier on flights operated by Singapore Airlines (to Rome and Milan) and Etihad (to Milan).

The IASC recently reduced the capacity held by Qantas on the Italy route to a total of 700 third country code share seats per week in each direction, which enabled the allocation to VA.

TCF reinstatement

THE Travel Compensation Fund has reinstated the participation of Richmond Valley Travel Pty Ltd trading as Travelworld Lismore, which was terminated last Fri due to the sale of the agency.

Oaks expands in UAE

OAKS Hotels & Resorts has announced a second United Arab Emirates property, with the addition of Oaks Liwa Executive Suites in Abu Dhabi.

Oaks, which is owned by Thai hospitality group Minor International, also recently added the Oaks on William as its fourth Melbourne property (**TD** 25 Mar).

The firm's general manager, Daniel Csorton, said the group's global expansion would continue, with "more properties in Australia and overseas set to be announced soon".

Choice on the fairway

CHOICE Hotels Australasia was today announced as the exclusive naming rights partner of the Professional Golfers' Association Pro-Am series this year.

The series includes more than 200 events across the country from Apr to the end of the year.

Kenyan optimism

KENYA tourism heavyweights say they are “extremely optimistic” the country’s industry will reach new heights under President-elect Uhuru Kenyatta.

Mike Kirkland, the chairman of Southern Cross Safaris which owns Bench International, said Kenyatta was well-versed in the nation’s tourism needs having previously been chairman of the Kenya Tourism Board.

Kirkland said the recent election result gives “tourism players a great expectation that the government will favourably consider the needs of the sector” and recognise that travellers planning visits to Kenya should be free to do so.

Sabah DFAT update

THERE will be no official Australian govt involvement in ANZAC Day commemoration activities in Sandakan this year, due to the current security situation in eastern Sabah.

The latest Smartraveller update from the Department of Foreign Affairs and Trade currently advises against all travel to the districts of Kudat, Kota Maruda, Pitas, Beluran, Sandakan, Lahad Datu, Kinabatangan, Kunuk, Semporna and Tawau, as well as nearby islands and dive sites.

Other areas of Sabah are at the “exercise a high degree of caution” level, while normal safety precautions should be observed in Malaysia overall.

BA boosting Seattle

BRITISH Airways will increase flights between London Heathrow and Seattle from 27 Oct, with GDS currently showing frequencies lifting from daily to 10 per week.

AWS keeps on trucking



ABOVE: African Wildlife Safaris hosted this lucky group of 11 top selling travel agents on an educational trip to South Africa, Zimbabwe and Botswana.

The nine night familiarisation included a night at the D’oreale Grande Hotel in Johannesburg before flying to Victoria Falls, where they stayed at the Victoria Falls Safari Lodge.

Two nights at Chobe Game Lodge in Botswana saw them experience game drives, boat cruises and lots of elephants, followed by another two nights at Camp Moremi and then they moved onto Xugana Island Lodge where they got up close and personal with the local hippos.

They’re **pictured** during a game drive at Chobe, from left in the vehicle: Catherine Elliott,

Peregrine Travel Adelaide; Emily Jones, Escape Travel North Sydney; Stephanie Dare, Flight Centre Port Lincoln; and Karen O’Dwyer, Peregrine Travel Fortitude Valley.

Front seat: Gretel Hawtrey, Mona Vale Flight Centre; and Jennifer Moynihan, Travel Masterpiece Paddington.

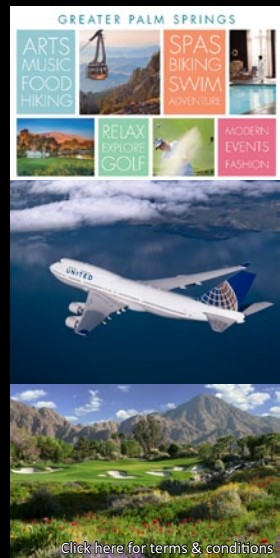
In front of vehicle: Deborah Parry, Lismore Cruise & Travel; Jacob Bartlett, Travel Counsellors Melbourne; Tara Matthews, African Wildlife Safaris; Ongelique Green, Flight Centre Albany Creek; and Elise Punshon, African Wildlife Safaris.

WIN A TRIP TO GREATER PALM SPRINGS WITH UNITED

This month we’re giving *Travel Daily* readers the chance to win a trip to Greater Palm Springs which includes:

- 2 United Airlines round-trip economy flights to LAX
- 3 nights at Westin Mission Hills Golf Resort & Spa, one round of golf and one spa treatment
- 2 nights at Hyatt Regency Indian Wells Resort & Spa
- 2 tickets on the Palm Springs Aerial Tramway

Greater Palm Springs, California is the perfect getaway for travellers seeking outdoor adventure, luxurious resorts, boutique hotels, pampering spas, championship golf courses, and a modern artist community with local designers and brand name shopping.



For your chance to win a trip to Greater Palm Springs with United, **SEND US YOUR BEST PALM SPRINGS DESTINATION-INSPIRED PHOTO.**

Need some inspiration? Think Marilyn Monroe, Coachella-hipster or your best golf outfit!

Send your entry by COB on 30th Apr to: palmssprings@traveldaily.com.au.



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HOT ROLES OF THE WEEK

Travel Accountant, Sydney

- ✓ Growing travel wholesaler inner city
- ✓ Strategic role reporting to CEO
- ✓ Opportunity for promotion to CFO
- ✓ Require min. 3 years experience with qualifications

Contact Sally or Ainslie on 02 9231 644
or email sally@tmsap.com

Corporate Multi Consultant, Sydney

- ✓ Great office in CBD
- ✓ Salary \$60k + super
- ✓ Manage own portfolio of VIP corporates
- ✓ Opportunity to grow with this company

Contact Sally or Ainslie on 02 9231 644
or email sally@tmsap.com

Leisure Consultant, Eastern Suburbs

- ✓ Run your own desk with a great base salary
- ✓ Fabulous opportunity to work alongside sales team
- ✓ Great management team

Contact Sally or Ainslie on 02 9231 644
or email sally@tmsap.com

Team Leader, Brisbane

- ✓ Join this leading travel company
- ✓ Hands on operational role
- ✓ Manage a team of VIP reservations staff

Contact Sally or Ainslie on 02 9231 644
or email sally@tmsap.com

International Wholesale Consultant, Adelaide

- ✓ Rapidly growing business
- ✓ Strong international reservations needed
- ✓ Great computer and GDS skills a must

Contact Stuart Phipps on 02 9231 6444
or email stuart@tmsap.com

Wholesale groups consultant with a twist

- ✓ No flight bookings
- ✓ Global travel organisation
- ✓ Mon – Fri hours


Contact Sharon Moss on 02 9231 6444
or email sharon@tmsap.com

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QLD & NT: 13/97 Creek St, BRISBANE - (07) 3229 9600 - employment@aaappointments.com.au
FOR ALL THE BEST VACANCIES VISIT www.aaappointments.com

THE FUTURE IS ONLINE!

CRUISE CONSULTANT

SYDNEY – SALARY PACKAGE TO \$75K OTE

Are you looking to take a step away from face to face consulting? The future of travel is online & this is your chance to be part of the action! As a cruise consultant you will enjoy booking exciting cruise itineraries from chilly Alaska & Antarctica to the warmer climates of the Amazon & Africa! You will also book pre and post accommodation & airfares, thus keeping your skills current and your days varied and enjoyable. Minimum 1 yrs travel experience & GDS skills required.

ARE YOU BORED OF CONSULTING?

HELPDESK SUPPORT AGENT

SYDNEY – SALARY PACKAGE TO \$50K DOE

Are you tired of consulting? Looking for something different that will provide variety & a new challenge? As a helpdesk support agent you will assist with any system issues, financial & general queries via phone and email providing assistance to travel professionals throughout Australia. This is a varied role that will keep you on your toes. Say goodbye to your days of consulting and hello to an exciting new role! Great career progression opportunities, Mon – Fri Only.

STEP UP IN THIS RETAIL ROLE OUT WEST

SENIOR RETAIL CONSULTANT

MELBOURNE (WEST) - SALARY PACKAGE UP TO \$65K (OTE)

Here is the 'big' break you have been looking for! Your chance to step up & lead a team to success. This reputable retail agency located in the Western suburbs of Melbourne is looking for an experienced consultant to mentor & manage a small team of consultants. To be eligible for this position you must have minimum 5 years consulting experience, proven leadership qualities & a passion for all things travel.

ARE YOU SALES DRIVEN?

DOMESTIC CONSULTANT

PERTH (CITY) – SALARY PACKAGE \$44K + bonuses

Our client a boutique travel company located in the city centre is seeking a strong domestic sales consultant to join their team. This role will see you working as a hands on ZIC in the customer service team. You will also be responsible for providing support for the manager's & taking on the manager responsibilities when required. 12 months industry experience & the drive to assist the team essential.

MAKE YOUR NEXT CAREER MOVE

RESERVATION CONSULTANTS

ADL – SALARY PACKAGE UP TO \$48K + bonuses

Everyone wants to work in wholesale. No face to face consulting, outstanding opportunities to further your product knowledge & sensational famils are but some of the perks to working in wholesale. If you are passionate about travel and have a minimum of 12 months industry experience then why not make your next career move with this fantastic position! Contact AA today to find out more!

RARE CORPORATE ROLE

CORPORATE CONSULTANTS

PERTH (INNER) – SALARY PACKAGE \$58K + bonuses

Our client, a well respected boutique corporate company is seeking an enthusiastic & experienced consultant to join their team. This role will see you responsible for attending to the travel needs of some very prestigious accounts. Working Monday to Friday hours, you will be working with a friendly team who will support you as you develop within the company. You won't want to miss this! Call us today!

SHOW OFF YOUR FLAIR FOR FARES

FARES & TICKETING CONSULTANTS

BRISBANE CBD - \$50K - \$55K OTE

Are you fancy with fares? Looking for a support role? Here's your chance. This global travel team are looking for airfare superstars and ticketing experts to come and join their teams.

You'll love working in this friendly and fun working environment whilst earning top \$\$ and enjoying superb career progression. Plus you'll be given intensive and ongoing training. All you need is a min 12 months industry experience and GDS skills. This is your ticket to the top – apply now.

LOOKING FOR A NEW ADVENTURE

SENIOR & JUNIOR ADVENTURE TRAVEL CONSULTANTS

INNER BRISBANE – UP TO \$48K PKG + BONUSES

Sick of selling the South Pacific? Want to book destinations far and flung? Then this is the role for you. Located on the outskirts of the CBD this adventure travel specialist is looking for a junior and senior travel consultant to come and join them. You'll love working in this funky team where you sell off the beaten track itineraries. A strong salary package plus achievable bonuses, sensational famils and a cherished work life balance are just the start of the benefits you'll enjoy.



SELL SWISS TRAVEL SYSTEM PRODUCTS FOR YOUR CHANCE TO WIN AN IPAD!

The agent who sells the most products from the Swiss Travel System range with Rail Plus by May 31st will win an Apple iPad 2, 64GB, 3G + Wifi.*

SWISS TRAVEL SYSTEM RANGE INCLUDES: SWISS CONSECUTIVE PASS, SWISS FLEXI PASS SWISS TRANSFER PASS, SWISS CARD



Advantages of a Swiss Pass:

- Unlimited travel throughout the Swiss Travel System by rail, bus and boat
- Valid on the public transport systems in over 75 cities and towns
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- 50% reduction on most mountain-top trains and cable cars
- Free entrance to over 470 museums
- Children from 6-15 years inclusive travel free with a Family Card if accompanied by at least 1 parent

railplus

www.railplus.com.au/agents

Purchase a 4 Day Swiss Continuous Pass for your clients and they will automatically receive an extra day of travel free!

There is simply no better way to explore Switzerland than by train, bus and boat.

Sale ends 23 April 2013.

Valid for travel between 1 February - 30 April 2013



*Should two or more consultants both have the highest sales at the end of the selling period a winning name will be randomly drawn on June 3rd to find the winner. iPad cannot be exchanged for cash.