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Travel Daily

First with the news

Wednesday 10th April 2013

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GTA appointment

GTA, which is now part of Swiss travel giant Kuoni, has appointed Martin Jones as its new Senior Vice President for Global Sourcing and Product Development.

Previously GTA's VP Sourcing Asia Pacific, Jones takes the role held by new GTA ceo Ivan Walter.

QF Dubai HIV reassurance

QANTAS says it is very confident there's no need for any concern on the part of HIV-positive passengers or crew about flying into its new Dubai hub.

TD has obtained a copy of a letter to South Australian senator Nick Xenophon from QF Group Executive Government and Corporate Affairs, Olivia Wirth, responding to issues raised by Xenophon late last month over HIV-positive crew.

Wirth confirms that Qantas had been working closely with the Flight Attendants Association of Australia and community groups to address concerns from HIV positive visitors to the UAE.

"The UAE requires screening for HIV status for work visas or permanent residency applications...such information is also required in emigrating to Australia among other countries.

"There is no need for crew or

visitors to Dubai to provide any information about their HIV status," Wirth said.

She also confirmed that HIV medicines are permitted to be brought into the UAE, and that as with other countries, it's advisable to carry a doctor's letter for any medications being carried.

"Qantas Medical Services has questioned multiple carriers who have been operating to and from the UAE for many years and there is no evidence of HIV positive crew suffering any adverse effects," Wirth wrote, adding: "For these reasons it is not necessary to limit flying for HIV positive crew into Dubai".

Eight pages of news

Travel Daily today has eight pages of news, plus full pages:

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Qantas Shanghai cut

QANTAS is temporarily reducing flight frequencies from Sydney to Shanghai, with GDS displays indicating overall operation reducing from daily to six weekly in selected weeks in May and Jun.

QF129/130 is operated using QF's A330-300 aircraft.

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New AA routes

AMERICAN Airlines is expanding flight options from Los Angeles, with the addition of double daily flights to Eugene in Oregon.

Also new for AA is a daily LAX flight to Redmond in Washington, with both new routes from 13 Jun.

Avalon to sail the Amazon

A **NEW** river cruise on the Amazon River in South America have become the latest product developed by Avalon Waterways.

The Globus Family brand unveiled the new cruise product as part of the launch of its 2014 brochure in Sydney last night.

Avalon will offer an 11-day itinerary departing from the Peru capital city of Lima, incorporating a three-night sailing aboard the *MV Aria*, with 10 of the ship's 16 cabins having been allotted for exclusive sale by the brand.

"As the river cruising product has evolved, the product has become tremendous," Globus managing director Stewart Williams said at the launch event.

Williams added that the launch into the Amazon comes largely as a result of a high level of repeat clients seeking new experiences.

"We had the Mekong in Cambodia and Vietnam and now the Amazon seems like a perfect direction to go in," he added.

Globus Family of Brands Australasia marketing manager Christian Schweitzer said the new

brochure featured the new Amazon product in addition to cruises on the Mississippi River as well as new European itineraries.

"The bulk of the new brochure is European focused, but for the first time we will have included within that, the Mississippi, which is relatively new and commenced in Oct last year, and the Peruvian Amazon in the 2014 brochure".

Also new for the coming season is a significant expansion of Avalon's themed cruise product.

New additions to this range will include specialist World War One themed voyages, golf cruises, health and wellness sailings and a beer-themed departure which will include visits to breweries throughout Austria & Germany.

Cruises on the Amazon, along with Avalon's entire range of 2014 cruises officially go on sale today.

For more information, see tomorrow's *Cruise Weekly*.

UA to resume 787 flts

IN THE clearest indication yet that Boeing's 787 FAA-enforced *Dreamliner* grounding could be reaching its conclusion, United Airlines has started scheduling operations for its 787 *Dreamliners* into GDS displays.

From 31 May, the carrier has loaded services from Houston to Denver, followed by Denver to Tokyo Narita and Houston to London Heathrow from 10 Jun.

globalCARS extension

GLOBALCARS has extended its earlybird offer for Europe car leasing on Peugeot, Citroen and Renault vehicles to bookings made prior to 30 Apr.

The deal includes 12 free days and 50% off pick-up/drop off fees.



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Princess on Princess

DUCHESS of Cambridge Kate Middleton will officially name the newest Princess Cruises vessel, the *Royal Princess* in a ceremony in Southampton on Jun 13.

More information in tomorrow's edition of *Cruise Weekly*.

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Travel Daily

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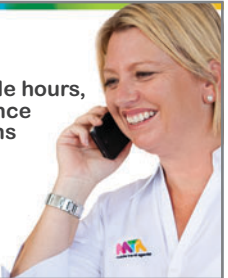
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WTAAA closely monitoring NDC

THE World Travel Agents Associations Alliance says it is continuing to encourage IATA to maintain an "open dialogue" on its controversial New Distribution Capability, to ensure that travel agent views are taken seriously.

The WTAAA held its bi-annual board meeting in Sao Paolo, Brazil late last month, with AFTA ceo Jayson Westbury one of the industry leaders from across the globe in attendance.

Westbury told **TD** this morning that the WTAAA "really has agents' backs when it comes to the NDC."

Travel agents represented by WTAAA members are responsible for more than 80% of all global travel agency sales.

WTAAA chairman Lars Thykier from the Association of Danish Travel Agents and Tour Operators said key concerns include that NDC appears to eliminate or reduce consumers' ability to carry out neutral comparison shopping.

It also requires the disclosure of consumers' personal data as a precondition of obtaining a fare quote, and finally "appears to impose huge costs directly on to travel agencies, and indirectly to their customers" to adapt systems and processes.

"We have made it clear to IATA that we are not opposed to a more efficient way of doing business, however we need to ensure that the end justifies the means for everyone (consumers and travel agents) and not just the airlines," he said.

Jetstar slices Beijing

JETSTAR Asia is reducing flights between Singapore and Beijing to just three per week effective from next week.

The carrier has already reduced PEK frequencies to four per week from the original five, according to GDS displays.

However, the non-stop wide-body Jetstar Asia flights from Singapore to Melbourne remain unchanged at five flights a week.

Interestingly, the GDS code for the flights between Singapore and Beijing use the JQ designator rather than Jetstar Asia's 3K.

APT NZ brochure out

APT'S New Zealand 2013-14 brochure has launched, for the first time offering Fly Free deals for bookings made before 31 Jul.

This year's program includes two new 23-day luxury escorted tours from \$7,495ppts, as well as enhanced Freedom of Choice local tour options in Queenstown.

The lead-in 18-day Royal Tourer starts at \$5395 and there are half price solo supplements on trips between Oct and Apr.



Window Seat

PIZZA delivery...to a plane?

Delta Air Lines splashed out recently, placing an order for 60 pizzas to be delivered airside to a plane during a flight diversion in Knoxville, Tennessee.

The service was meant to be travelling from Boston to Atlanta before being landed in the small Tennessean town due to low fuel & nearby tornado warnings.

Although the passengers were able to leave the plane, Delta's generosity in keeping them well fed helped ensure everyone remained calm during the delay.

Delta's Knoxville station manager was the unlikely hero, feeling he needed to do something, with the passengers stranded for three hours waiting for the weather to clear.

The airline said it worked closely with the Transport Safety Administration to get the pizza boy past security to deliver the order with the police escort.

LEAVING things behind at hotels may no longer be a problem, with a new website launched this week in the US aimed at reuniting them with owners.

Enter Chargerback.com, the automated answer to what can be a unusually laborious process to reclaim items left behind.

Hotels enter a description of an item onto the site and if it matches to a similar description left by the owner, he or she is contacted with reclaim details.

The service is free for hotels to use, but the forget-me-nots pay a fee to create their lost listing.

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Silversea owns and operates a fleet of seven 'boutique' cruise ships and is recognised as the market leader in the ultra-luxury sector.

A position is available for a Reservations Consultant based in their Sydney CBD office.

Reporting to the Passenger Services Manager, this role requires you to process new and existing reservations, generate accurate invoices, assist with group reservations, assist with documentation and provide exceptional customer service.

To apply for this role you must have previous reservations experience with the use of GDS systems plus strong customer service skills.

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Sun Island puts agents in picture

SUN Island Tours ran an incentive with Jetset and Travelworld between Jan and Mar this year, giving away four Nikon D3100 cameras to the most supportive agents.

There was also a Nikon D3200 for the most improved agents.

Pictured at right is one of the lucky agents, Julie Trott from Jetset Belgrave with Sun Island Tours' Victorian rep, Spiro Ellul.



Uniworld 2014 preview

UNIWORLD Boutique River Cruises will introduce voyages in the French region of Bordeaux as part of its 2014 program.

A preview brochure was released today, with Uniworld also offering all-inclusive pricing on European itineraries.

Rail Experts demand

MORE than 150 agents have applied for just 40 spots in this year's Rail Plus Rail Experts program, with the successful applicants to complete a total of ten training modules over the next 10 weeks, including special units on Canada and Australia.

Travelport Mobile out

TRAVELPORT has this morning announced the launch of Travelport Mobile Agent in Australia and New Zealand.

The new mobile application is available for download in the various App stores, enabling Travelport agents to access, create and modify Galileo and Apollo bookings from iPad, iPhone, iPod Touch or Android devices anywhere, any time.

It launched in other markets in Jul last year and has been downloaded over 15,000 times.

New Arizona Outlets

A NEW Premium Outlets shopping centre has been opened by the Simon Property Group in Phoenix, Arizona.

The Phoenix Premium Outlets centre features 90 designer and name brand stores offering discounts of between 25% & 65% and becomes the 76th centre opened by the property group.

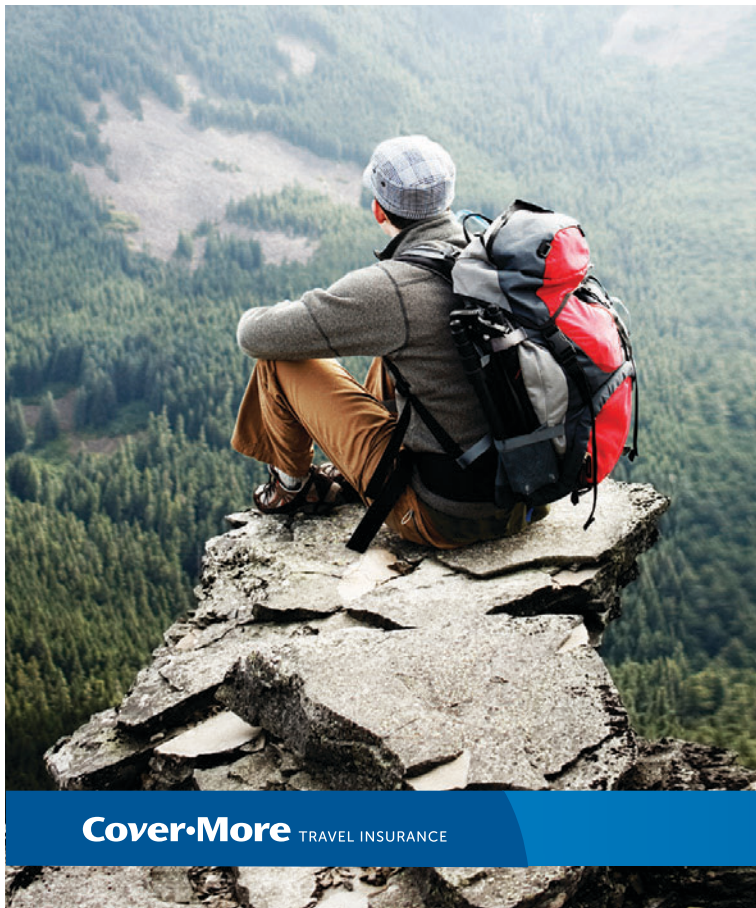
TXA adds Quickbeds

FLIGHT Centre's online hotels division Quickbeds has become the latest accommodation distributor to be connected to Tourism Exchange Australia.

The link means that product in the Australian Tourism Data Warehouse can be more easily distributed to both Quickbeds customers as well as the extensive Flight Centre travel agency network.

Quickbeds spokesman Tony Huddy said the move was a major opportunity, giving Australian accommodation suppliers "the opportunity to have availability and rates automatically updated and published to all Flight Centre channels".

ATDW ceo Liz Ward said that with Flight Centre being a "pillar distributor of travel sales in the Australian marketplace," the new connection would deliver terrific benefits for the Australian tourism industry.



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Virgin, Air NZ pact renewal

VIRGIN Australia and Air New Zealand have formally applied to NZ authorities for the re-authorisation of their trans-Tasman alliance.

The application mirrors one made public last month by the ACCC (**TD 19 Mar**) in which the carriers stated that public benefits from their cooperation will "continue to be realised".

The NZ Transport Department says it is currently assessing the application and will be seeking the views of key aviation and

tourism stakeholders before finalising its advice to the Minister.

The alliance was first proposed in May 2010 and approved by New Zealand officials on 21 Dec that year - subject to compliance with an Alliance Capacity Implementation Agreement which required the carriers to at least maintain pre-alliance capacity on the Tasman overall.

If the alliance is re-authorised, NZ and VA will fully cooperate and coordinate on all aspects of their international services on the trans-Tasman and code-share on Network Alliance Routes.

They will also continue to work together to align their customer-facing products and systems on the routes to achieve metal neutrality and provide passengers with a harmonised product.

Cooperation also extends to achieving cost savings, developing new Tasman products and optimising respective networks.

Rail Tickets on track

AN ISSUE with the Rail Tickets website operated by JTG Wholesale, which stopped the date box from appearing in the site's search engine, has now been resolved.

Agents were advised of the problem yesterday, and advised in the meantime to send booking enquiries through by email or to ring through to the call centre, with the online booking fee to apply while the website is down.

This morning, an update confirmed the resolution, with all areas of the website having now been tested and fully functional.

TNZ goes downhill

TOURISM New Zealand has launched a major new campaign which encourages Australians to enjoy the fabulous NZ snow this coming winter.

Themed 'More Magic Everyday', the promotion aims to position NZ as "the only place to ski this year," focusing on growing Australian interest in overseas skiing holidays.

It will highlight the wide range of activities also available in close proximity to the NZ ski fields such as thermal hot springs, wine tasting, golf and fishing.

A new TVC showcasing Canterbury, Wanaka and Queenstown can be viewed by clicking on the **TDTV** logo.

EY boosts Hainan pact

ETIHAD has expanded its codeshare agreement with Chinese carrier Hainan Airlines to cover HU's twice weekly flights between Abu Dhabi and Luanda.

German rail on the up and up



GERMANY is enjoying booming tourist arrivals from Australia, with more than 75,000 entering the country last year - a 17% increase from the previous year.

The country's national rail system - Deutsche Bahn - is also seeing a boom in patronage, with all different kinds of passenger markets increasingly realising it is the premier way to travel across Germany and throughout Europe.

Yesterday, Deutsche Bahn's head of the Asia-Australia region, Rudi Fischer, paid his first visit to Australia in partnership with International Rail, for a week of meetings and engagements with the local trade to say thanks for continued support.

Speaking at a lunch event in Sydney yesterday, Fischer said Deutsche Bahn could connect travellers to 150 cities and towns across Germany and over 80 cities in continental Europe with 27,000 individual services daily.

Despite two-billion passengers utilising the German rail system in

a calendar year, Fisher reiterated that although welcome, it was not necessary to make an advance booking for a seat on the majority of Germany's rail services.

International Rail ceo Jonathan Hume said a recent poll conducted among Australians found 79% would choose to travel by train rather than plane for sectors where high-speed rail existed.

Yesterday's lunch was sponsored by Tourism Berlin, who are in the midst of preparing for a big year in 2014, with next Nov marking 25 years since the Berlin Wall came crashing down.

A year of festivals and events commemorating the reunification of the country are planned, such as the Berlin Film Festival among many other celebrations.

Pictured above at yesterday's lunch from left is Rudi Fischer, Deutsche Bahn; Susann Schwachenwalde, German National Tourist Office and Joanathoan Hume from International Rail.

Intrepid is excited to have been nominated in the Best Tour Operator

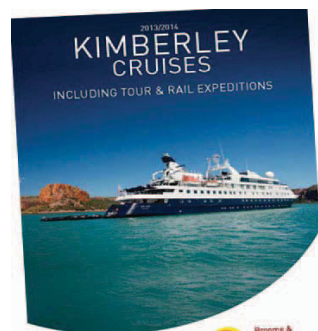
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**BEST Sales Executive
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(category 27)

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Hertz rents Beamers

HERTZ has signed an exclusive rental partnership with German luxury vehicle maker BMW, adding four vehicle models to its Prestige Collection.

The agreement will see the BMW X5 4WD, the X3 mid-sized 4WD, the 3-series 320i sedan and the 1-series 5-door hatch become part of the Hertz Australia range.

Hertz vice president Australia and New Zealand Chris Rusden said the exclusive agreement sees the rental firm "raising the bar" for its customers.

Trafalgar White Xmas

TRAFALGAR has added a new Christmas themed itinerary in New York City, boosting to three the number of guided holidays incorporating a White Christmas.

Departing 17 Dec, the 11-day Christmas in New York itinerary is priced from \$3998pp and takes in the city during the holiday season before travelling to the Catskills Mountains and on to Boston.

New ATDW e-courses

THE Australian Tourism Data Warehouse has added four new tutorials to its online learning centre, the Tourism E-Kit.

The four new courses include lessons on Online Etiquette, Advanced Mobile Technology, Responsive Design for Web & Mobile and Online in China.



SA/WA Sales Executive

Rail Plus, Australia's leading International rail wholesaler, has a vacancy for a Sales Executive with the overall responsibility of growing sales in SA/WA.

Key Objectives:

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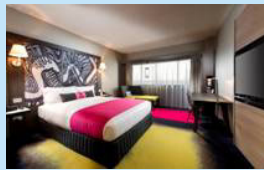
The role will require access to a reliable car and a car allowance will form part of the remuneration package, as will an attractive bonus scheme rewarding excellence. While the role is essentially based out on the road you will work from home for administration purposes therefore the ability to work autonomously is a given.

Successful candidate can be based in either SA or WA, then travel interstate as required. Previous sales experience preferred, however not essential, as on-going training will be provided.

Interested candidates may send a cover letter and CV to gmccallum@railplus.com.au

Accommodation Updates

WELCOME to *Accommodation Updates*, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to accomupdates@traveldaily.com.au.

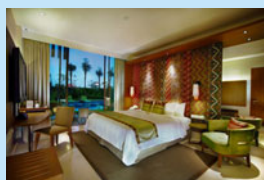


The **Mercure Brisbane** has recently unveiled the fruits of its multi-million renovation. Rooms boast vibrantly colourful interiors, with new lighting, digital TV's and glass-fronted refrigerators. Above the beds is a variety of red and black imagery, adding to the abundantly chic feel. Bathrooms have also been given a makeover, with walk-in showers, large basins and LED mirror lighting.

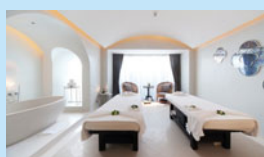


Recently renamed as the **Quest Manly**, the serviced apartment firm has also carried out a \$500,000 refurbishment of the property. Kitchen have been the main beneficiary, receiving a fresh new "seaside" look, along with living areas also being modernised.

The property says its new name also better reflects its location directly across from the iconic Manly Wharf.



Bali has become the home for the launch of Archipelago International's new up-market brand, known as Alana. The new property is located in Seminyak and has been named the **Alana Vasanti - Seminyak**. Guests can choose from 93 guest rooms, 24 deluxe suites and 4 Presidential Suites complete with outdoor jacuzzi, with a 24hr Club Lounge, restaurant and pool bar.



The Luxury Collection's first property on the Thai island of Koh Samui, **Vana Belle**, has opened its new spa facility - the Vana Spa. Located on-site, the resort is positioned on the edge of Chaweng Noi Beach & features 80 suites and villas with private terraces and pools. The new spa consists of four treatment rooms, relaxation areas and steam facilities designed in the style of Thai mythological heroines.

Pullman Zoom offer

ENTRY to Cairns Zoom and Wildlife Dome is included as part of a new package released by the Pullman Reef Hotel Casino.

Priced from \$255 per night, the package includes an overnight stay, breakfast for two adults and entry to the Wildlife Dome, which consists of 65 crossing elements and zipline experiences, including one directly over a four-metre saltwater croc - ph (07) 40308888.

Jordan hot for Aussies

AUSTRALIAN arrivals into Jordan have increased by as much as 28.2% year-on-year over the past six months, new figures from the Jordan Tourism Board reveal.

A second round of road-shows are in development to bring to the Australian market later this year, highlighting the destination again as an ideal standalone holiday option or stopover point for European holidays.



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MEL push to be main gateway

MELBOURNE Airport ceo Chris Woodruff has declared he is ready to make his city's facility the Number One gateway to Australia for Chinese travellers.

Speaking to Chinese publication *Xinhua* recently, Woodruff said MEL Airport was always growing, highlighted recently by the start of direct flights three-times weekly from Chengdu by Sichuan Airlines, as well as signing a "sister airport" agreement with the city.

"Obviously China will be Australia's fastest-growing market

in the next decade, so we are preparing ourselves to be the Australian gateway for all Chinese airlines flying to or from China," Woodruff is quoted as saying.

The MEL boss said the door to Melbourne is open for any Chinese carriers wishing to launch services to the Victorian capital.

"China is the home to many great airlines but we only have four Chinese airlines flying to Melbourne right now," he added.

"We will continually promote [the] Melbourne Airport to airlines in China, when they are ready to come, we would welcome them with open arms".

MEANWHILE, Victoria's Herald Sun newspaper has reported Woodruff as saying he would like to increase the frequency of the SkyBus services between the city and the airport to every five minutes, up from the current ten.

Embassy's Pearl offer

HAWAII'S Embassy Suites Waikiki Beach Walk is offering two "Passport to Pearl Harbour" passes for bookings of four nights or more at the property.

The Passports offer access to four historic sites in the Pearl Harbour tourist areas, including the USS Arizona Memorial.

More aircraft for TK

TURKISH Airlines is set to boost its fleet numbers further, signing a commitment order for 70 B737 aircraft as it seeks to expand its global market share.

The order is worth approx US\$6.9b at list prices and comes less than a month after placing a multi-billion order for 82 new Airbus jets (TD 18 Mar).

Delivery of the new Boeing jets will occur between 2016-2021.

Third Filipino Hol Inn

INTERCONTINENTAL Hotel Group has opened its third Holiday Inn property in the Philippines in the form of the 348-room Holiday Inn & Suites Makati.

Scenic chuffing to Sydney



BLUE Mountains Tourism is set to see an increase in visitor numbers with the re-opening of the Scenic Railway last weekend.

Closed for six weeks earlier this year (TD 16 Jan), the popular attraction underwent a \$30m upgrade, resulting in a new railway experience that again lives up to its billing as the "steepest train ride in the world."

Katoomba's Scenic World officially launched the product to the trade last night at Sydney's Grace Hotel and said that tourists would now get better, close-up views of the spectacular Blue Mountains from the carriages.

Some of the new carriages are glass encased with a glass roof and adjustable seats.

"With a 52 degree incline, we've made it steeper to make it more scary, especially so when our guests are seated in the "cliff hanger" section, joint managing director & chief engineer Anthea Hammon told *Travel Daily*.

"The investment we've made shows our faith in Blue Mountains Tourism", she added. At capacity, the train can carry 84 passengers up and down every

10 minutes and is open to the public 365 days of the year.

Pictured above at the event from left is Koula Tuilawa from Southern World Australia; Marita Danvel, QVB with Scenic World joint managing directors Anthea and David Hammon.

New Preferred online

INDEPENDENT luxury hotel distributor Preferred Hotel Group has launched its new website and new customised mobile portal.

The new online presence aims to increasing the brand's visibility for its 650 member hotels at www.preferredhotelgroup.com.

Watch out SWISS



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Name 3 SWISS Asian Gateways

Congratulations to yesterday's lucky winner, **Kate Dickson** Flight Centre Groups North.



Corporate Travel Consultants



Frenchs Forest

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Nanjing to get Ascott

THE Ascott Limited has signed a management contract to operate a 290-apartment serviced residence in Nanjing, China, its 46th property in the country.

New Coffs Coast ads

A NEW marketing pitch aimed at Australian families has been launched by Coffs Coast Marketing.

The campaign consists of two television commercials and a two-minute online video with the tag line "where memories are made".

"The concept behind the ads is to reconnect people with their holiday memories, invite them to come back as adults and share these moments with their own children, friends or partners," Coffs Coast Marketing tourism manager Glenn Caldwell said.

The commercials, produced with the support of Destination NSW, will air on Southern Cross 10, Prime 7 and NBN this month and at www.coffscost.com.au.

Pac Island Webinars

PRECISE Travel Marketing will host four training webinars for agents wishing to learn more about the Cook Islands, Vanuatu, Niue Island and Tonga/Samoa.

The 30-min sessions will take place on 23 & 24 Apr and also on 07 & 08 May, and for more details, email richard@ptm.net.au.

Time for a spot of British tea

POPPING up in Sydney's Hyde Park recently was a British pop-up cafe, with commuters able to stop in for some scones with jam and cream & a spot of tea.

The quintessentially British display was visiting Sydney thanks to STA Travel and VisitBritain, which also featured a London black cab and staff dressed for a day at the Royal Ascot horse races.

Encouraging Sydneysiders to venture out more into the British countryside during their time in the UK was the aim of the mutual promotional campaign.

New research shows Australia is already Britain's fifth largest market in terms of visitor nights, helped by Aussies spending longer on their holidays in the UK.



STA Travel's Andrea Robinson said "Given the strong Australian dollar is providing an incredibly favourable exchange rate and new flight connections are making it easier to travel around the nation, there really has never been a better time to see Britain".

Two of STA Travel's staff dressed in their British best are **pictured** above as part of Sydney's pop-up cafe style event.

Travelport into Kenya

TRAVEL technology firm Travelport has established a new direct commercial operation in Kenya, with further expansion plans for Africa in the pipeline.

Delta's LAX overhaul

WORK has commenced on the next stage of the redevelopment of Los Angeles Int'l Airport in the form of a \$229m renovation of Delta Air Lines' Terminal 5 facility.

The overall project is estimated to cost in the region of \$1.5b and remains on track for completion in 2015 (**TD** 13 Jan 2012).

As part of the latest works, a full redesign and expansion of T5 will see a doubling in size of ticketing and security screening areas, new baggage carousels, a remodelling of the Delta Sky Club lounge and a private VIP check-in operation.

LAX completed work on Alaska Air Lines' Terminal 6 in Mar last year, with half of Terminal 3 near completion, and works in the pipeline for Terminals 1, 4 and 7.

WIN A TRIP TO GREATER PALM SPRINGS WITH UNITED

This month we're giving *Travel Daily* readers the chance to win a trip to Greater Palm Springs which includes:

- 2 United Airlines round-trip economy flights to LAX
- 3 nights at Westin Mission Hills Golf Resort & Spa, one round of golf and one spa treatment
- 2 nights at Hyatt Regency Indian Wells Resort & Spa
- 2 tickets on the Palm Springs Aerial Tramway



Greater Palm Springs, California is the perfect getaway for travellers seeking outdoor adventure, luxurious resorts, boutique hotels, pampering spas, championship golf courses, and a modern artist community with local designers and brand name shopping.

For your chance to win a trip to Greater Palm Springs with United, **SEND US YOUR BEST PALM SPRINGS DESTINATION-INSPIRED PHOTO.**

For some inspiration check out the hipster at Coachella photo (to the right).

Send your entry by COB on 30th Apr to: palmssprings@traveldaily.com.au.

Supplier Updates

WELCOME to *Supplier Updates*, *Travel Daily's* new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE.**

Supplier enquiries for notices: advertising@traveldaily.com.au

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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CORPORATE TRAVEL CONSULTANT
FRENCH'S FOREST – \$55k-75k +**

Join a well respected, award winning, travel company located in French's Forest. Having won a major account they are recruiting for a senior consultant to join their team. You will be working across a portfolio of dedicated clientele handling international and domestic travel. You will be earning an excellent salary package, supplemented by amazing incentives! Apply to this role today, join an amazing award winning TMC and enjoy true job satisfaction, without the commute.

**TAKE A STEP BACK FROM CONSULTING
PERSONAL ASSISTANT – HIGH END AGENCY
EASTERN SUBURBS – SALARY \$50k**

Keen to take a step back from consulting? Our client are a highly respected boutique travel company based in Sydney's East. You will be supporting the agency's principal consultant; handling quotations, sourcing luxury product and liaising with suppliers as well as VIP clientele. As an experienced leisure consultant with a min 5 yrs in the industry you will have great knowledge of high end product, attention to detail and a strong work ethic. Apply today!

**SAFETY IN NUMBERS
GROUP TRAVEL CONSULTANT**

MELBOURNE (INNER) - SALARY PACKAGE TO \$70K (OTE)

This leading travel company is growing from strength to strength. Working in this newly created department you will be required to assist a varied of clientele with all group travel requests domestically and internationally. Monday to Friday hours only, you will love this office based environment. If you are an experienced travel consultant with strong group travel experience, join this money making team today!

**KISS GOODBYE TO THE TIME WASTERS
LEISURE TRAVEL CONSULTANT
INNER (INNER) – SALARY PACKAGE \$55K (DOE)**

This successful boutique travel agency has a loyal repeat and referral client base in an inner city location and is now looking for their next superstar! Working Monday to Friday hours, you will enjoy the luxury travel requests together with the lack of time wasters. If you possess a minimum 2 years international travel consulting experience, are well presented & are competent on Galileo, Amadeus or Sabre, apply now!

**THE WORLD IS YOUR OYSTER
WHOLESALE TRAVEL CONSULTANT**

ADELAIDE (CITY) – SALARY PACKAGE TO \$65K+ (OTE)

Join one of the most sought after wholesale teams in Adelaide and you will soon see that work can actually be fun! This busy internal wholesale team service retail travel agents only, so you do not need to put up with the indecisive public. If you possess a minimum 2 years international travel consulting experience & enjoy working to money making targets, this is your ideal role.

Potential to earn in excess of \$65,000!

**.LOOKING TO EARN THE EXECUTIVE SALARY?
CORPORATE CONSULTANT**

MELBOURNE (INNER) – SALARY PKG \$70K+ (INCL. COMM)

Are you currently working in a Corporate TMC however not earning the salary package you deserve? This is a rare opportunity to join a corporate travel company that currently have one of the best staff retention rates & are paying their staff TOP salary! Not only will you enjoy the working environment, you will love the internal career progression opportunities and travel perks. Min. 2yrs corporate exp req'd.

**SHIP SAIL TO YOUR NEW CAREER!
WHOLESALE CRUISE CONSULTANT
BRISBANE – SALARY \$55k OTE**

Do you have a passion for the high seas and wish to set sail in this exciting career opportunity? Come along & join this exciting team as a wholesaler cruise consultant for a Global travel company! This role will allow you access to an uncapped incentive program, health & fitness services & many more great benefits. You will be required to work weekends on a rotational basis & it is essential that you have travel industry experience. Proven sales skills & excellent communication skills are a must.

**WITH YOUR EYES CLOSED?
FARES & TICKETING CONSULTANT
BRISBANE- SALARY \$55K OTE**

Travel consultants who can ticket in their sleep? Are you highly motivated? Do you thrive under pressure? This job is for you! We require an expert in issuing airline tickets, in a timely and efficient manner! Your day to day responsibilities include issuing of airline tickets and checking airfare rules. You must be available to work on a rotational basis, including public holidays and weekends. Open your eyes to a successful career with the industry leader!



TOP PAYING TEMP JOBS TREAT YOURSELF THIS APRIL!

TOP TEMP BENEFITS INCLUDE

Best industry rates; paid weekly
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Temp to Perm opportunities

Temp of the Month/Annual rewards
Flexible working hours/days
Full conversion training where required

CORPORATE GROUPS & EVENTS - TEMP ROLE. BOUTIQUE TRAVEL COMPANY - 6 WEEKS SYDNEY CBD BASED - HOURLY RATE + SUPER + REWARDS.

Come and temp for one of the best in the travel business! Our client is looking for an experienced travel temp to cover some internal annual leave. You will be proficient using both Sabre and Travelog with stand-out fares and product knowledge. As a multi-skilled travel consultant, you will also assist the group travel manager and the rest of the travel team with any adhoc duties and show support to clients and suppliers offering superior service. This temp role starts ASAP and is for 6 weeks with a possible short term extension.

(TRAVEL) PROJECT LEAD - 3 MONTH CONTRACT GLOBAL TMC - ASAP START. SYDNEY CBD - HRRLY RATE + SUPER.

With your previous Project Lead experience within the travel industry you will be able to lead and manage a small team working on a special project. With your GDS and travel industry knowledge and experience you will be able to articulate the appropriate testing of various online booking tools and processes relating to Business Travel, this may also involve re-writing the documentation of business needs and requirements and testing requirements and implementing new processes and procedures. Interviews next week!

GROUPS/EVENTS - 2 MONTH ASSIGNMENT GROUP/EVENT CONSULTANT

MELBOURNE (INNER) – HOURLY RATES \$20.00 - \$25.00PH

Our client, an award winning Events company is seeking an experienced groups and/or events consultant to work on a 2 month temp assignment assisting with a prestigious conference! Working in the inner city of Melbourne, you will be working Monday to Friday in a fun and enthusiastic team! Due to start early June, your commitment for the 2 month assignment is essential. You must be proficient with Galileo and Eventspro & have previous experience working in Group travel. Contact AA today to make this role yours!

HAVE YOUR CAKE & EAT IT TOO! TRAVEL CONSULTANT

PERTH (SOUTH) – HOURLY RATES \$20.00 - \$25.00PH

This is a fantastic opportunity for an experienced travel consultant to enhance their existing skills & experience with one of Australia's most trusted and well respected retail agency chains. This southern suburb agency requires a successful applicant to be a dynamic and adaptable team player, have a minimum 2 years travel industry experience, strong Amadeus skills & excellent customer service skills. This 4-6 week temp assignment is due to start immediately and could lead you to a permanent position.

TOP UP YOUR BANK ACCOUNT GALILEO RETAIL TRAVEL TEMP

BRISBANE CBD & SUBURBS– TOP HOURLY RATE

Is your bank balance looking a little low? Studying or returning back to the workforce and need some extra \$\$? Then why not become a travel temp with AA. Currently we have a number of assignments coming up for Galileo trained retail travel temps from one day to several weeks. You'll enjoy a top hourly rate and flexibility in your working week. All you need to join our temp team is min 18 months travel consulting experience, a positive attitude and GDS skills

CHAMPAGNE & CAVIAR TASTES RETAIL TRAVEL TEMP

BRISBANE INNER CITY SUBURBS– TOP HOURLY RATE

Retail travel consultants don't miss out on coming to temp at this five star agency located in a stunning part of Brisbane. You'll love handling the travel needs for the discerning traveler and booking worldwide arrangements. Enjoy Mon – Fri hours and a top hourly rate. This is the rare opportunity to really work for one of the best in Brisbane. Min 2 years retail travel consulting exp ex Australia is a must along with strong GALILEO skills

CONTACT AUSTRALIA'S MOST EXPERIENCED TEMP RECRUITMENT TEAM

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NSW & ACT

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Carmen Pugh

QLD & NT

Ph: 07 3229 9600

Cherie Napolitano

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Trade Sales Manager - Sydney

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Our client is a major attraction and well loved Sydney icon. They are looking for an established Sales Manager who is well connected in the domestic market place to increase revenue across the Inbound, Wholesale, Cruise & Education sectors.

This position is a mix of both account management and business development. As well as increasing the business you will be managing contracts, pricing and financial aspects associated with inbound trade operations, representing the brand at appropriate international trade shows, conducting famils and regular sales calls with key clients.

Solid sales experience preferably selling into Inbound tour operators is needed. Experience with pricing and yield management is an advantage.

Call or [email Ben Carnegie](#) for more details

Luxury Air Cruising Consultant - Sydney

- ▶ Located near Sydney airport
- ▶ Small group journeys
- ▶ Salary paid on experience

Australia's leader for air cruising products. Any opportunity to join a high end tour operator such as this is rare so this could be your chance to make the move from retail travel!

Call or [email Ben Carnegie](#) for more details

High-end Retail/Leisure Consultant - Sydney

- ▶ Established team in the Sydney Eastern Suburbs
- ▶ Build the corporate leisure division
- ▶ Salary to \$50K + super + commission split

Successful award winning agency with an affluent client base. If you have an existing client base or are no stranger to building rapport to expand the leisure division, apply today!

Call or [email Kristi Gomm](#) for more details

Adventure Travel Consultant - Brisbane

- ▶ Brisbane city fringe
- ▶ Interesting adventure itineraries, Galileo CRS
- ▶ Salaries \$45K - \$48K + commission + super

Established adventure agency with a small well-travelled team. Excellent product knowledge needed to sell off the beaten track destinations in Africa, South America & Antarctica.

Call or [email Kristi Gomm](#) for more details

Cruise Consultant - Sydney

- ▶ Earn between \$50K-\$70K!!!
- ▶ Sell global cruising itineraries
- ▶ No face to face selling

Located in Sydney's leafy north shore, selling cruise itineraries worldwide. Work with a dedicated team who are passionate about everything cruise! Sound like you? Apply!

Call or [email Kelly Wellsmore](#) for more details

Junior Administration Consultant - Sydney

- ▶ Great entry level position
- ▶ Work your way up!
- ▶ Salary \$30K + super

A great opportunity to step into Travel and use your strong people skills and administration flair to build your career and support all areas of this thriving business.

Call or [email Kelly Wellsmore](#) for more details