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Visit qantas.com/agents or speak to your Qantas Account Manager.

Offer ends 23:59 (AEST) 16 April 2013, unless sold out prior. Departure dates: 14 May - 26 June 2013, 22 July - 18 September 2013. Audiovisual entertainment not available on QantasLink.

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Travel Daily

First with the news

Friday 12th April 2013

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Australia wide sale

QANTAS is today promoting its all-inclusive fare offer as part of a domestic "Australia-wide sale" which is currently on offer.

The sale includes destinations across the country, with special fares available until next Tue 16 Apr and travel periods 14 May-20 Jun and 22 Jul-18 Sep.

Every Qantas fare includes baggage allowance, food, drinks and entertainment - for details see the **front full page**.

QF committed to Singapore

THE opening of the new Qantas Singapore Lounge reiterates an ongoing commitment by the Australian flag carrier to the city-state, QF International ceo Simon Hickey has remarked.

Yesterday, QF officially unveiled the revamped facility to the public for the first time after a 3-month upgrade of its former standalone First and Business class lounges.

"This is a brand new concept for us and it really says that Singapore is our hub for South East Asia and we are committed to Singapore for the very long term," Hickey said.

The multi-million dollar joint First and Business lounge concept solidifies Qantas' presence in Singapore, he said, and comes on the back of a 40% seat capacity boost to the aviation hub.

"This is a statement about us staying in Singapore, being in Singapore and being committed to Singapore in the future."

Hickey further emphasised that Qantas' flights to Singapore were now timed to better suit travellers visiting the city and other Asian destinations, rather than being focused on 'flying through' for onward services to Europe/UK.

"We are focused on this market and will easily grow into capacity," he said.

More coverage from the Qantas Singapore Lounge launch on **pages 4, 5 and 6** of today's **TD**.

South America event

ADVENTURE World is set to stage a series of 'Flavours of South America' roadshows, helping agents learn more about the fast growing destination.

Events will take place in Sydney, Melbourne and Perth late next month, with the wholesaler partnering with LATAM Airlines and other partners to provide some major prizes.

For details, see the **last page**.

What a whopper!

Travel Daily today has nine pages of news and photos, a front full page for **Qantas** plus full pages from: (**click**)

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Costa settles at \$1.3m

CARNIVAL Cruise Lines' brand Costa Crociere will pay US\$1.3m in fines to end potential criminal negligence action brought by Italian prosecutors over the 2012 *Costa Concordia* shipwreck which took 32 lives off the Tuscan coast.



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NATIONAL TRAVEL INDUSTRY AWARDS

IATA responds to WTAAA

THE International Air Transport Association has issued a response to claims by the World Travel Agents Associations Alliance about IATA's controversial New Distribution Capability (**TD** Wed).

In what IATA described as an opportunity to "clarify some inaccuracies", the airline group began by saying it looked forward to further WTAAA cooperation.

Responding to claims made by the WTAAA that IATA's National Distribution Capability (NDC) will restrict consumers' ability to shop around for the cheapest fare with different airlines, IATA said this statement was "flawed" because this ability is not available with current indirect sales channels.

"That's because not all carriers make all their fares available in the GDS channel," IATA said.

"Furthermore, a number of airlines, including many LCCs, do not participate in GDSs at all.

"These are commercial decisions made by airlines, not related to the technical standard that is used."

IATA said the NDC will enable consumers to see full details on the complete fare offer made by airlines (including ancillaries) as well as their base fare, increasing competition among carriers.

Access to personal information of customers was another concern cited by the WTAAA, which said it was concerned that disclosure of personal data would be a "precondition" of obtaining a fare

quote under the NDC.

IATA refuted this claim, saying no more information would be needed than is currently required, merely whether the passengers are adults, children, or active military (in the USA only).

It would also be "illogical" for airlines to require personal details through indirect GDS channels if they do not require it through their own websites, IATA added.

Agents will however have the ability through NDC to tailor a fare offer to suit a client based on personal information they chose to give, according to IATA.

"Consumers will benefit from the opportunity (not the requirement) to authenticate themselves via the indirect channel so as to receive special or customized offers, but only if they wish to do so," IATA's rebuttal said.

WTAAA argued that the rollout of the NDC would be a significant cost burden to agencies, because it will necessitate a major redesign of systems and processes.

In response to this, IATA said pilot programs would be designed to "identify the costs associated with modernizing the indirect distribution network".

"IATA recognizes that the costs involved will vary between the various industry stakeholders that decide to adopt the new standard".

The ability to create more value for clients was the primary aim of the NDC, IATA said in closing.

High fashion in the NT

TOURISM NT has announced a new partnership with Australian fashion label Bless'ed Are The Meek, which saw architectural mapping video shots in the NT displayed on screens at the label's Spring Summer collection launch at Sydney's Fashion Week event.



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NT agent slams VA/NZ alliance

CRAIG Mathews, the managing director of Darwin-based NZ and US wholesaler Kiss Travel International, has lodged a strongly critical submission to the ACCC probe into the renewal of the Tasman alliance between Air New Zealand and Virgin Australia. Mathews claimed the alliance had already resulted in a "massive increase in fares between Australia and ports in New

Zealand where people actually want to go", such as Queenstown. He particularly cited BNE/ZQN "where the only nonstops are in winter and only by Air NZ/Virgin except for Qantas once a week 22 Jun-31 Aug, so now BNE/ZQN/BNE is almost exclusively and Air NZ/Virgin only port," with Jetstar also no longer flying Coolangatta-Queenstown nonstop.

"Unfortunately Emirates aircraft are too big to go into Queenstown," Mathews wrote. "No one from Queensland wants to fly via AKL and have to overnight, or worse still, fly via bloody awful, time consuming and congested Sydney Airport".

He said that with fares to LAX regularly on sale for around \$1100 including taxes and charges, compared to BNE/ZQN for \$600-\$900+, "many people will simply go to the USA instead for a few hundred dollars more".

"Want Australian tourists to go to Queenstown? Bring back competition or suffer the consequences," he concluded.

It's the only submission to the probe so far, with the closing date for responses being today.

New AFTA accounting and advice link

AFTA has announced a new relationship with accounting firm DFK, which operates across the country and has significant travel industry experience.

The move will see DFK contribute on a monthly basis to the AFTA members' newsletter, as well as being a reference point for AFTA members wishing to speak to an accounting firm with relevant travel and TCF expertise.

DFK is also AFTA's auditor, and with presence across the country can provide assistance and advice to members in their home state.

"With the pending changes to the TCF structure and implementation of the AFTA accreditation scheme, having an accounting firm on call will be important for all agency owners," AFTA ceo Jayson Westbury said.

Calls and enquiries to DFK will be at cost to the member, but the firm will also be included in briefing sessions to assist members who may not have all the advice they currently need as the transitional arrangements are implemented to the way travel agencies are regulated.

EK to Stockholm

EMIRATES this morning announced further expansion in Europe, with the addition of daily flights from Dubai to Stockholm effective from 04 Sep.

"Following our successful launch into Copenhagen, Denmark in 2011 we have been closely evaluating options for further expansion in Scandinavia," said EK president Tim Clark.

The new route will be operated using a three class 777-300ER, departing DXB at 0715 daily.

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Aussie travel innovation



A TEAM of three developers from Flight Centre yesterday showed their creative flair by taking out the top prize in the latest "THack" competition run by online software website Tnooz.

THack events have taken place around the world but this was the first one in Australia and attracted a wealth of technology talent from across the Australian travel, tourism and hospitality sectors.

Participants are set a particular challenge and they have just eight days to create a software solution - usually an App - to solve it.

They must use selected travel APIs (Application Programming Interfaces) and after the frenzy of development, showcase their efforts to other participants.

Tom Kyte, Dan Shaw and Rob Gott from Flight Centre took home the grand prize of \$2000 (and lots of kudos) for their app called "What Now?" which integrates live info from the user's location such as weather, the local time and nearby activities to suggest something to do at any stage of the day.

Sponsors included Travelpart, the Australian Tourism Data Warehouse and Expedia Affiliate Network, with a two-person team from Tramada also taking out the other major prize.

Pictured above at the final judging session are, from left: Michael Cameron, Rome2Rio; Carrie Han, Travelpart; and Bjorn Bohme from Tramada.

Friday 12th Apr 2013

Palmer comp winner

CONGRATS to Maree Evans of TravelManagers, who has been chosen as the latest winner in **Travel Daily's** mini-comp run in conjunction with Palmer Coolum Resort on the Sunshine Coast.

Evans has won flights to MCY and two nights in a two-bedroom Woodland Suite for her entry of:

"My children love to participate in the Outdoor Activities such as canoeing, swimming, building sandcastles & holiday excursions.

It's great for them to spend some time in our Great Outdoors with activities that don't require batteries or charging. Just recharging themselves!

Tauck Exotics addition

EXPLORATION of the Patagonia region on the southern tip of Chile and Argentina has been added to Tauck's Exotics range for 2014, with the company offering departures between Jan & Mar, and again from Oct to Dec.

Itineraries taking in Patagonia are priced from \$6,824pp, inclusive of international airfares.



Window Seat

CELEBRITY chef Neil Perry has expanded his presence globally to Singapore, courtesy of his long-standing ties with Qantas.

Perry's world-class cuisine is now available to guests visiting the Qantas Singapore Lounge.

According to QF International ceo Simon Hickey, the only hitch for Singaporeans wanting to sample Perry's delicacies is they "unfortunately have to buy a Qantas ticket."

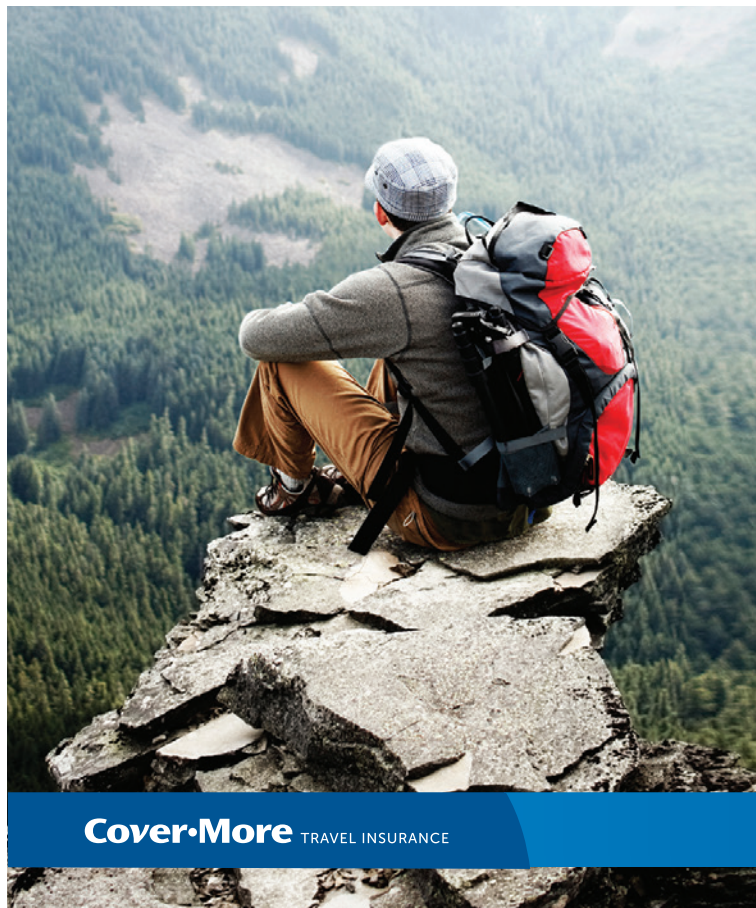
A HOTEL in the UK is going the extra mile to care for lonely guests, offering a goldfish for hire to provide some casual companionship.

The fishy friend is named Happy and costs £5 per night at the Happy Guests Lodge in Dutton, Cheshire.

"A lot of our guests spend many days away from home," said hotel owner Jeff Riley.

"After a difficult day at the office, Happy is there to give unconditional love and a valuable sounding board".

He told the UK *Mirror* paper that he was confident the unusual value-add option would lead to repeat bookings.



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Qantas reinvents lounge concept in Singapore

Friday 12th Apr 2013

QANTAS will gauge customer feedback on its new joint First and Business class lounge which debuted in Singapore yesterday, before deciding if the concept has potential to be launched at other airports around the world, such as Hong Kong and Los Angeles.

Speaking at the launch of the new Qantas Singapore Lounge, QF International ceo Simon Hickey revealed the lounge was setting a new benchmark in terms of innovation of international facilities for VIP passengers.

"This is a whole new concept for us and we've really learnt from our First Class experience in Sydney & Melbourne, and we're bringing that for the first time to an overseas outpost in Singapore."

The massive facility caters for 460 guests, and is designed to complement the destination.

"It's vibrant and elegant, spacious and luxurious, and it's the perfect environment for our customers to relax before their flight," Hickey said.

Qantas has engaged Consulting Chef Neil Perry to design menus based on his Rockpool philosophy and Spice Temple restaurant.

Hickey said the lounge complements the recently rolled out inflight Qantas International Sleep Service so customers can get as much rest as possible when flying on night services to Australia.

After dining at the lounge, pax can inform lounge staff prior to boarding that they desire to sleep

rather than dining in the air, thereby maximising the number of sleeping hours.

"When talking about Singapore to Australia, and in particular a 6.5hr flight to Sydney, sleep is very important and this kind of lounge enables pax to maximise their rest time," Hickey said.

The lounge features 20 showers, 80" TV screens, technology pods & an enormous number of power outlets, located at nearly every seat within the facility.

"We haven't just changed the stickers at the front door, this is about changing the whole concept for Singapore from the ground up."

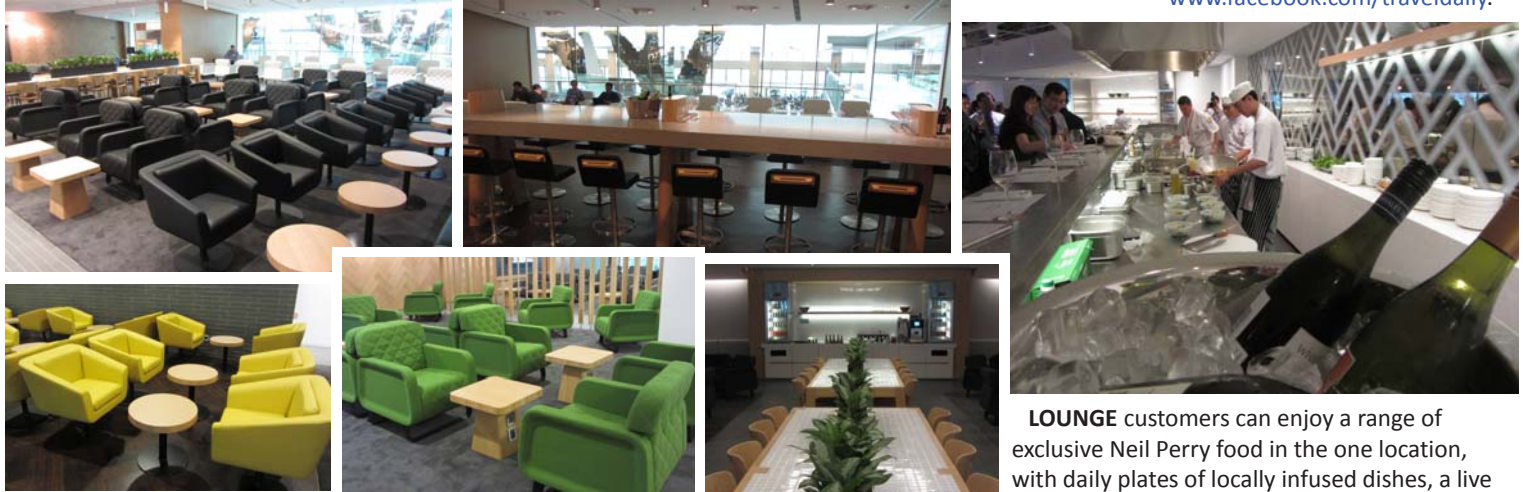
Hickey said the Qantas Singapore Lounge also complements QF's

new Asia flight schedule, which provides better timed arrivals from Australia into Singapore.

"We now offer more dedicated capacity, better frequencies and improved connections from Singapore to other destinations across Asia," he added.

"We believe this lounge is going to change the way that people travel when they come to Singapore and go back to Australia.

Pictured on this page are a collection of images from the new lounge taken exclusively by **TD**, with more images to view at www.facebook.com/traveldaily.



THE Qantas Singapore Lounge features a kaleidoscope of colour and stylish, comfortable seating options, from plush single seater lounge chairs to chaise lounges, desk spaces, bar-style benches and communal tables - most chairs also feature multi-adaptor ports, as **pictured** below.



LOUNGE customers can enjoy a range of exclusive Neil Perry food in the one location, with daily plates of locally infused dishes, a live cooking station (above), coupled with a huge self-service buffet range (below), bar with snacks & signature Spice Temple cocktails, accompanied

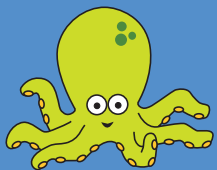
by a world-class wine & spirit selection that can be enjoyed at communal tables or smaller private tables.



ABOVE: Hungry? Why not try the Crispy Skin Salmon with Steamed Greens & Romesco, or the Yellow Noodles with Braised Wagyu.



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QF/Sofitel Lounge partners



QANTAS has expanded its partnership with Accor's Sofitel hotel brand overseas for the first time following the debut of the new Qantas Singapore Lounge.

Sofitel already operates Qantas lounges in Sydney and Melbourne, aiming to provide exceptional service for QF's premium customers.

Qantas International ceo Simon Hickey said the alliance with Sofitel provides a consistent experience for guests to what's on offer at the QF First Lounges in Sydney and Melbourne.

The Sofitel service includes a

tailored host experience for Platinum One Frequent Flyers, with a focus on providing exclusive services such as shirt pressing, shoe shine service and priority access to showers.

The Qantas Singapore Lounge is available to Business Class pax, Platinum One, Platinum and Gold Frequent Flyers, Qantas Club members, as well as eligible oneworld customers.

Pictured at yesterday's Singapore launch of the ultra-modern lounge from left are: Gaynor Reid, Accor Asia Pacific director of communication; Amanda Bolger, Qantas gm corp communications - Loyalty; Stephen Thompson, QF Executive Mgr International Sales and Marion Hohnen, QF First Class Lounge Guest Relations manager, Sofitel.

HA dropping Manila

HAWAIIAN Airlines has confirmed the cessation of its current four weekly direct flights between Honolulu and Manila, with the final departure on 31 Jul. The route launched in 2008.

Mantra appoints

MANTRA Group has named Richard Crawford as its new Development Manager, tasked with facilitating the company's ongoing expansion plans.

Crawford has extensive hospitality industry experience, having co-founded Hobart's Henry Jones Art Hotel and is also a former director of the tourism Industry Council Tasmania.

Mantra has 17 projects in the pipeline across the Asia-Pacific, including a new Peppers Resort in Lombok, Indonesia next year as well as the first Peppers in a CBD location - the Peppers Dunmore Brisbane in Fortitude Valley.

Friday 12th Apr 2013

Princess to Singapore

CARNIVAL Corporation is set to extend its presence in Asia with a four month *Sapphire Princess* deployment in Singapore in 2014-15, announced this morning.

It's the "largest deployment ever by a premium cruise line in the region," the company said, with 15 roundtrip departures ranging from three to 11 nights.

Ports visited will include Bangkok, Ho Chi Minh City, Kuala Lumpur, Penang, Koh Samui, Langkawi, Jakarta, Bali, Komodo Island and Lombok, with a total of 40,000 passengers expected.

QF refinancing

QANTAS has refinanced a \$430 million term loan, increasing the limit to \$550 million which is repayable in Apr 2017.

QF has a \$1.28 billion unsecured syndicated loan facility, and over-subscriptions from financial institutions enabled the larger loan, with the additional principal to be used to repay shorter term debt.

The carrier said it had also established a new \$230m revolving loan facility, which is undrawn and does not affect the company's overall debt position.

Qantas said that with access to additional liquidity, its financial position remains strong.

"Capital expenditure has been reduced significantly and debt reduction continues to be a priority," the company said.



SA/WA Sales Executive

Rail Plus, Australia's leading International rail wholesaler, has a vacancy for a Sales Executive with the overall responsibility of growing sales in SA/WA.

Key Objectives:

- Maintain regular contact with a portfolio of travel agents throughout SA/WA.
- Achieve annual sales targets.
- Promote the Rail Plus booking engine and increase sales via this channel.
- Conduct regular training seminars focusing on product and raise awareness of rail in the FIT space.
- Prepare monthly sales reports including market intelligence.
- Implement local marketing strategies and measure their effectiveness.
- Represent Rail Plus at travel shows and conferences.

Key Competencies:

- Excellent relationship management skills.
- An analytical, persuasive, persistent and diligent approach.
- Strong self belief.
- Attention to detail
- An abundance of passion and enthusiasm.
- A positive mental attitude.

The role will require access to a reliable car and a car allowance will form part of the remuneration package, as will an attractive bonus scheme rewarding excellence. While the role is essentially based out on the road you will work from home for administration purposes therefore the ability to work autonomously is a given.

Successful candidate can be based in either SA or WA, then travel interstate as required. Previous sales experience preferred, however not essential, as on-going training will be provided.

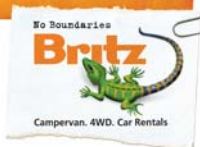
Interested candidates may send a cover letter and CV to gmccallum@railplus.com.au



We are proud to be nominated once again for the **NTIA Awards** in the category of **Best Car/Campervan Rental Operator**.

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Join the conversation in The Thought Exchange



Technology is advancing so quickly that staying ahead of

the curve may seem like a daunting task. So partnering with a technology provider shouldn't just be about products, or dare I say incentives. It needs to be about who can work with you to help evolve your business and keep you ahead of the technology curve.

To further help our agency community we are pleased to launch a new video series 'The Thought Exchange', where every edition we will gather some of the top strategic and visionary minds in the industry to discuss technology and business issues and provide insights on how agencies can stay ahead.

Research shows that travellers want the security of booking through their trusted travel agency, but they also enjoy researching in their own time. So why not give them both? In the first Thought Exchange, our experts discuss how travel agents can use simple online tools to enable their customers to research and build trust with you in a way that is convenient for them without compromising on quality.

Watch the video and let us know your thoughts via our Blog.

I am also pleased to also announce that we will be continuing the conversation with a Virtual Meeting in May. Moderated by Travel Daily we will again bring together research and a panel of experts and open up the conversation to the industry. So watch this space!

Gai Tyrrell, CEO, Sabre Pacific



Friday 12th Apr 2013

More hours in AUH

ABU Dhabi Tourism & Culture Authority will repeat its widely popular and successful promotion entitled "96 hours in Abu Dhabi".

New for 2013 is an improved website showcasing more suggested itineraries containing 96-hour visits to the emirate, with visitors also offered the chance to design a 96-hour stay to go into the draw to win their suggestion.

For more info on the promo, see www.96hoursinabudhabi.com.au.

Port Stephens booms

ONLINE bookings made through the official website for the Port Stephens region on the mid-north coast of NSW leapt by 151% year-on-year for the first three months of 2013, new data reveals.

According to Destination Port Stephens, total overnight visits were up 172% in the same period.

Interestingly, nearly one of every two hotel bookings for the region were now being made via the region's website, according to Port Stephens marketing manager Tars Bylhouwer.

"Our new website was launched in July, 2012, and it's obviously proved very effective in generating extra tourism business for Port Stephens, with all our promotions, including our highly successful 'P.S. I Love You' campaign, linked to the site," Bylhouwer said.



Travel Specials

WELCOME to *Travel Specials*, *Travel Daily's* Fri feature. If your firm has released a travel special you'd like to make the industry aware of send the details to specials@traveldaily.com.au.

Solo Supplement Savings are back by popular demand for select **Orion Expedition Cruises** between Darwin and Broome or vice versa. A limited number of stateroom are eligible, amid further discounts of 15%. Cabins are priced from \$11,955, and for more info, phone Orion on 1300 361 012.

Selected **Club Med** resorts are offering Stay 7 Pay 5 deals as part of its "Free Nights" offer. Eligible properties include the Club Med Bali 4 in Bali, where a family of four can save up to \$1,722 in the Jul school holidays. For the list of eligible resorts or more info, call Club Med on 1800 258 263.

Mantra Group properties in North Queensland have released rates from \$153 per night, inclusive of breakfast to help escape the coming winter. Available at Mantra resorts in Palm Cove, Port Douglas & Cairns on many room types. Sales valid to 24 May for travel to 21 Jun. Call 1300 987 604.

Big4 Grampians Parkgate Resort is celebrating the arrival of Samari the Giraffe at the nearby Halls Gap Zoo with a special midweek visit deal. Families can stay in a two bedroom brick unit for three nights and receive a family pass to the zoo for \$400 total. Phone 1800 810 781 to book in.

Banyan Tree to grow

TWENTY new properties under the Banyan Tree and Angsana Hotels and Resorts brands have been outlined in a six-year plan to expand the brand through Asia.

Most of the new developments will consist of between 100-150 rooms, management have said.

PTM cleans up in Feb

A STRONG conferencing and events season has contributed to a Victorian Personal Travel Manager securing a hefty \$96,000 in monthly commission earnings, TravelManagers said.

Jan Marshall of the Wodonga region in Vic said the culmination of a number of events all occurring in the same month helped her set the amazing result.

SQ Mid-Autumn Sales

SINGAPORE Airlines has launched a new Mid-Autumn sale to destinations across its network.

Fares to Singapore start from \$842 return ex MEL or Cape Town from \$1666 return leaving Perth, with all fares on sale until 07 May.

Watch out SWISS



This week *Travel Daily* and **SWISS** give you the chance of winning a Swiss Swatch each day.

Celebrate **SWISS** growth in Asia by joining our

promotion to win a Swiss Swatch each day of the week.

To win this great prize today, simply be the first person to send through the correct answer to the question below to:

swisscomp@traveldaily.com.au.

What is the name of the SWISS agents information and rewards program?

Congratulations to yesterday's lucky winner, Della Han from Flight Centre Ltd.



After 8 amazing years our manager has followed her heart and moved north.

This means there is a position available at one of Australia's most respected boutique travel agencies - located in Melbourne.

Vida needs a leader

Are you are passionate about leading a team, growing sales and working with experienced dedicated consultants in a cool office?

Manager

min 5 years retail experience

If you are energetic, enthusiastic and share our values then you need to contact Karsten Horne on 03 9823 5222 or

karsten@reho.com



The leisure division of Reho Travel

QF/EK hit FC Corporate show

MORE than 150 agents attended the annual supplier expo held by the Flight Centre Corporate Supplier Expo yesterday.

Group brands FCM and Corporate Travellers were also represented at the event, held at the firm's North Sydney Head Offices.

Making their first appearance since the partnership began less than two weeks ago were the sales teams of Qantas and Emirates working together.

Pictured above at the event from left is Jenny St Clair, Qantas; Kylie Chapman, Qantas; Louise Goddard, Emirates and Lara Pierce, also from Emirates.



Hostel consolidation

WEB Reservations International, the Irish company which operates backpacker booking sites hostelworld.com and hostels.com has announced the acquisition of rival site HostelBookers.com.

Currently, WRI delivers online reservations to more than 35,000 properties in 180 countries incl hostels, budget hotels, campsites, apartments and B&Bs.

"We want to provide a service that both competes head to head with the large online travel agents, and retains the personal service and sector knowledge that comes from being a smaller, budget-focused player," said WRI ceo Feargal Mooney.

BA flying the fairways

BRITISH Airways' logo will appear on the shirt of world No 3 golfer Justin Rose after the airline signed its fellow pom to a three year deal as Global Airline Partner.

Travelport merchandising launch

TRAVELPORT last night officially unveiled its new Merchandising Platform, saying the system "transforms the way airlines deliver their products and the way that those products are displayed to travel agents".

According to the company, the platform enables airlines to distribute their full suite of products and services - including fares and ancillaries - consistently across all channels.

It enables better branding by controlling how the product is presented, enabling the delivery of a "compelling user experience".

Travel agents are able to access the full range of products including ancillaries "in their familiar, consolidated and integrated workflow that assists them in making the best informed choice for their customers".

Agents are able to maintain high levels of productivity and reduce training times, as well as offering

a more complete service showing their "deep product expertise," Travelport said.

Technology incorporated in the system facilitates the acquisition of richer content from airlines via various methods such as APIs and industry standard filing protocols like ATPCO.

Travelport Aggregated Shopping and Travelport Ancillary Services are available now, while a further part of the suite "Travelport Rich Content and Branding" will launch later this year.

Travelport md Global Distribution & Sales, Derek Sharp, said it was a 'sea change in the travel industry' "and truly differentiates us from our competitors.

"We are the only GDS encouraging airlines to connect in any way they want, in order to deliver their full product portfolio with equal impact across all distribution channels," he said.

Carriers already using the platform include British Airways, which links in via an API to enable agents to book pre-paid seating on BA flights for the first time via the GDS channel, using their usual workflow processes.

Best Jobs applications

TOURISM Australia has labelled its "Best Jobs in the World" campaign as a "global hit", with NSW Chief Funster most popular.

Over 40,000 entries have been received, which TA must now sort through to reach 18 finalists.

People from 196 countries applied for six positions across the country, with the UK and US sending the most entries.

"In a few months there's going to be six very, very happy people getting a dream job offer and a life-changing opportunity to work and play in our great country," TA md Andrew McEvoy said.

TA added that it had seen more than 300,000 new fans on its Australia working holidaymaker Facebook page, indicating the promotion's success among social media platforms.

TCF reinstatement

TRAVELWORLD South Hedland in Western Australia has been re-admitted to the Travel Compensation Fund after its termination on 21 Mar this year.

Moscow to Vienna

BEYOND Travel has released a new 19-day escorted tour between Moscow and Vienna, including Novgorod, St Petersburg, Tallinn, Riga, Warsaw, Krakow and Prague, priced from \$3,870ppts and nine guaranteed departures between Apr and Oct - more info on 1300 363 554.

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Oaks/Waldorf haggle

CONSUMER hotel negotiation website GraysEscape.com has added 35 Oaks Hotels & Resorts and 28 Waldorf Apartments range of properties to its inventory.

Infinity Cares helping Vietnam



ABOVE: Following the launch late last year of "Infinity Cares", a program aimed at giving back to local communities visited while on famil trips, this group of 13 agents did just that in Vietnam.

The group, representing Infinity Holidays, Flight Centre and Escape Travel agents visited a local kindy in the Khmer village of Van Giao to help with a landscaping project, constructing a cement path and donating school supplies such as sporting equipment.

For a video on the visit to the Vietnamese kindergarden, see www.tiny.cc/InfinityCares-Vietnam.

The group of agents taking part in the famil are pictured above.

Going, going, gone

CELEBRITY Cruises' has advised its 1,2,3 Go sale will conclude next Mon 15 Apr.

One of three special offers can be selected for any Oceanview stateroom or higher booked, incl a free Classic Beverage Pack, free gratuities or onboard credit.

Anglers special offer

BERKELEY River Lodge in the Top End has launched a special offer aimed at fishing enthusiasts.

Priced from \$4,237.50ppts, the package includes return air safari transfers from Kununurra, four nights in an Ocean View Villa and fishing equipment for four hours per day in a specialist fishing boat.

Call (08) 9169 1330 for more details or to make a booking.

IAG sign new GDS deal

AMADEUS has signed a new long-term content sharing pact with the International Airlines Group, including British Airways, Iberia and Iberia Express.

The deal will ensure Amadeus-connected agents remain able to view fares, inventory and seat availability with the three carriers.

BER a long way from ready

A LIST of "tens of thousands" of problems still keeping Berlin's new Brandenburg Airport in limbo and far from being ready has been released this week, with delays labelled by German reports as a "national embarrassment".

According to *USA Today*, the list contains minor issues such as broken tiles through to the more complex including a computer system that appears to be so advanced, nobody knows how to operate it - resulting in problems such as officials not even being able to turn the lights off.

Other problems reportedly include escalators too short to reach landings, a fire sprinkler system unable to cover the entire

facility and faulty smoke vents.

Empty commuter trains travel along an 8km stretch of track to the terminal once daily to prevent the track going rusty.

Officials have failed to set a new opening date, following a series of delays dating back to 2011, with the most recent being earlier this year (*TD* 14 Jan).

Externally, environmental issues are teetering the facility on the edge of EU legal action, while airberlin is also reportedly close to suing for lost earnings due to the fiasco.

Last week, QF ceo Alan Joyce flagged Berlin as a possible new European port once the carrier receives its 787 *Dreamliners*.

WIN A TRIP TO GREATER PALM SPRINGS WITH UNITED



This month we're giving *Travel Daily* readers the chance to win a trip to Greater Palm Springs which includes:

- 2 United Airlines round-trip economy flights to LAX
- 3 nights at Westin Mission Hills Golf Resort & Spa, one round of golf and one spa treatment
- 2 nights at Hyatt Regency Indian Wells Resort & Spa
- 2 tickets on the Palm Springs Aerial Tramway

Greater Palm Springs, California is the perfect getaway for travellers seeking outdoor adventure, luxurious resorts, boutique hotels, pampering spas, championship golf courses, and a modern artist community with local designers and brand name shopping.

For your chance to win a trip to Greater Palm Springs with United, **SEND US YOUR BEST PALM SPRINGS DESTINATION-INSPIRED PHOTO.**

Need some inspiration? Think Marilyn Monroe, Coachella-hipster or your best golf outfit!

Send your entry by COB on 30th Apr to: palmssprings@traveldaily.com.au.



Supplier Updates

WELCOME to *Supplier Updates*, *Travel Daily's* new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE.**

Supplier enquiries for notices: advertising@traveldaily.com.au

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MELBOURNE (INNER) - SALARY PACKAGE TO \$70K (OTE)

We have a sizzling wholesale role in Melbourne that will see you specialising in South America! This boutique wholesaler is now looking for an experienced consultant to join their growing team! Working Monday – Friday hours you will use your personal travel experience to create tailor made itineraries for your up market clients! From Brazil to the Inca Trail no two days are the same! Call us today to find out more!

NEW RETAIL ROLES IN MELBOURNE!

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We have some exciting NEW retail positions in Melbourne that will see you moving away from the time wasters and into agencies where you are appreciated and paid what you are worth! We have positions NORTH, INNER, WEST and EAST at the moment so matter where you live we will be sure to have something that suits your needs! If you have a min 2 yrs consulting exp then we can kick start your new career!

EARN THE BIG BUCKS IN 2013

CORPORATE CONSULTANTS

ADELAIDE (CITY) – SALARY PACKAGE TO \$75K+ (OTE)

Travel consultants in Adelaide- NOW is the time to make the move from retail to corporate! This successful corporate agency will see you booking travel for the academic market in Adelaide and will see you earning the best salary in the business! With Monday – Friday hours and exciting incentive trips on offer you would be crazy to miss this opportunity! Min 2 years consulting experience required and a can do attitude! Call us NOW!

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Is your travel career feeling stale? Want to get your passion back for consulting? This is your chance. We currently have the opportunity for experienced travel consultants to come and join this leading TMC in the CBD. You’ll love working as part of a fun and supportive team whilst handling the domestic and international travel needs for business clients. Mon – Fri hours along with a strong salary package and modern working environment are just the start of the benefits on offer.

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starts at 5:30pm

PERTH

Thursday 23rd May
Rydges Hotel
Cnr Hay & King Streets
Perth, WA 6000
starts at 5:30pm



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