



Tuesday 16th April 2013

TRAVEL AGENTS IN THE FUTURE



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TNZ \$158m injection

THE New Zealand Government has today announced it will inject NZ\$158m over four years into the country's tourism industry.

Tourism New Zealand expects to receive the lions-share of the new funding, the group's chief exec Kevin Bowler said this morning.

He said the funds will enable TNZ to grow the value tourism generates for the economy through targeted initiatives.

"There is a deliberate focus on attracting high value visitors, something which was strongly supported during industry consultation," he added.

"With this strong government endorsement TNZ is well placed to further grow the economic contribution of international visitors to New Zealand," he said.

QF axes EU emissions levy

QANTAS will suspend collection of the European Union Emissions Trading Scheme surcharge on all tickets into or out of the EU "for the time being".

Introduced on 01 Jan 2012, the EU ETS was initially expected to cost Qantas \$2.3 million in its first vear of activation.

Qantas began collecting \$7 per return flight from Australia/ Singapore/Bangkok/Hong Kong to London to offset the ETS charge from 15 Feb 2012, at the time suggesting ticket prices may rise.

"In context of the significant challenges facing the global aviation industry, the Qantas International business will be unable to absorb the additional costs associated with the EU ETS and there will be a pass-through to customers," QF previously said.

However the levy was slashed to \$1.50pp each direction after the first review of the ETS surcharge.

Yesterday, QF said it has elected to drop the EU ETS "given the uncertainty surrounding... its application to aviation."

SEPARATELY, Qantas has urged the ACCC to "thoroughly test" claims made by Virgin Australia and Air New Zealand over various claims of public benefits derived from their transTasman alliance.

QF insisted the regulator test whether certain benefits - such as the upgauging of VA's Perth-Auckland service - was a result of the alliance, or if it would have occurred due to demand patterns.

Reynolds to leave C&K

COX & Kings Australia chief executive officer. Steve Revnolds. this morning announced that he would be leaving the company in June "to take up a new challenge".

Reynolds has been with Tempo Holidays and C&K Australia for more than ten years, and will be replaced by Greg Osborne who currently heads up the company's New Zealand business.

"I leave the company in good shape and well positioned for the future," he said.

"It is managed by an extremely professional and capable management team, and supported by a dedicated and knowledgeable staff," he added.

Reynolds will be working closely with Osborne as part of a formal handover until he departs the company on 14 Jun.

DFAT bomb reaction

THE Department of Foreign Affairs is advising Aussie travellers in Boston to monitor local media reports for info and follow instructions by authorities, after a series of bombs were detonated in the city earlier today.

Smartraveller's overall status advice for travel by Australians to the US remains as "Exercise normal safety precautions."

Eight pages of news

Travel Daily today has eight pages of news & photos, plus full pages from: (click)

- TMS Asia Pacific jobs
- AA Appointments jobs

COURTESY of Air Canada and **TD** is giving away seven doublepasses to the first match of the Stars in Sydney.

To enter, be among the first to correctly answer the below question by emailing us at icehockey@traveldaily.com.au.

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TURKEY- LAST MINUTE!

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Etihad to Belgrade

ETIHAD Airways has continued its aggressive global network expansion, announcing it will add daily nonstop services between Abu Dhabi-Belgrade on 15 Jun.

Operated using two-cabin A319 aircraft, Etihad will also expand its codeshare pact with Serbia's national carrier JatAirways, by placing the JU code on services.

The route will provide seamless connections for pax on EY's flights to Melbourne and Sydney.



More wholesale ructions

JETSET Travelworld Group is once again searching for a new head of its wholesale division (TD breaking news), yesterday announcing the departure of JTG Wholesale gm Michael Londregan iust 15 months into the iob he took over from Simon Bernardi.

Fiona Dalton, currently Manager National Industry Sales JTG Wholesale, will act in the gm role until a replacement is appointed.

JTG ceo Rob Gurney said Londregan had made the decision to leave the company "to pursue personal interests" and thanked him for his "important role in the restructuring of the wholesale division over the past year."

MEANWHILE, JTG also today advised that the decision in its long-running GST case (TD yesterday) has been handed

CATO revamps portal

THE Council of Australian Tour Operators (CATO) has today announced the launch of a newly refreshed website.

GM Peter Bailey said the more engaging site now incorporates "a clean and sophisticated" design.

down and "will not result in a material one-off benefit".

Two JTG companies brought the case against the ATO, with a potential GST refund of \$19m.

The company said it is considering the decision and has "certain rights of appeal".

G Adv pro Tibet move

G ADVENTURES has welcomed an easing of travel restrictions to Tibet by Chinese authorities, making the remote region more accessible to visitors.

Changes announced include the waiving of minimum numbers required per nationality within a tour group (TD 24 Dec), and a lifting of restrictions on the number of nationalities allowed per group on tours entering Tibet from neighbouring Nepal.

Trips entering Tibet from China will continue to be capped to a maximum of three foreign nationalities.

"Previous policies made it logistically difficult to confirm travellers on our Tibet tours," said G Adventure head honcho for Australia/NZ Pete Rawley.

TA int'l ops new staff

TOURISM Australia has today confirmed the appointment of Andrew Reilly to the Tokyo-based role of Regional General Manager Japen and Korea.

Reilly has extensive experience working in Asia, having previously worked as Marketing Director for Japan/Korea and as Regional Director for Asia when TA was the Australian Tourism Commission.

He will commence his role with Tourism Australia next month.





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Tuesday 16th April 2013



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CLICK HERE for further details

\$400m MEL dom. terminal tick

FEDERAL Minister for Transport and Infrastructure Anthony Albanese has today announced the approval of a new domestic terminal for Melbourne Airport.

The first phase of the Southern Precinct Program includes the



*Conditions Apply

development of a \$400m facility (capable of handling up to 10m pax annually), as well as 17 new aircraft parking aprons, additional vehicle parking, taxi-lanes and connecting road upgrades.

Albanese said the number of pax movements at Melbourne airport was expected to more than double from the current 29 million to 64 million by 2033, and this new terminal would assist growing demand for air travel in Victoria and Australia.

At over 2,300 hectares, MEL is twice the size of Sydney Airport, and offers considerable scope for aeronautical development, Albanese said, adding "and this new terminal will help Melbourne keep pace with aviation growth."

"We will look to finalise discussions with our airline customers with a view to the terminal being operational by mid 2015," Melbourne Airport ceo Chris Woodruff added.

Tahiti webinars

TAHITI Travel Connection is offering agents a chance to participate in a series of webinar training sessions, coinciding with the recent launch of the firm's 2013 Tahiti brochure (TD 08 Apr).

The 30-minute sessions provide an overview of the destination and key selling points and address the misperception that Tahiti is always expensive to visit.

Places are limited, with the first webinar to be held at 4pm on Mon 22 Apr.

To participate, RSVP to TTC's bdm Camilla McInnes by 19 Apr to - camilla@entiretravel.com.

Artistry II launches

AVALON Waterways has upped its river cruise fleet, launching the Avalon Artistry II in the Dutch town of Middelburg last week.

The 64-cabin 'Suite Ship' was christened by high-profile Philippine travel industry identity Marilen Sandejas-Yaptangco.

Window Seat

THERE'S no doubt about the attention to detail offered by Scenic Tours.

TD is currently en route from Mainz to Amsterdam aboard Scenic Jewel, and whipped out a trusty power adapter in order to charge up some electronic gadgets.

But lo and behold, no adapter necessary - Scenic's ships truly show their Australian heritage by being fully equipped with Australian power points, as pictured below.



COULD this be a new revenue stream for airports?

According to a new report from the USA, last year travellers left more than \$500,000 behind at security checkpoints - almost all of it in loose change they had emptied from their pockets.

The annual TSA Unclaimed Money at Airports made the revelations, leading to debates about what to do with the abandoned coinage.

Currently Congress mandates that the money be used on civil aviation security, but one Senator wants it given to charity.

AFTA AWARDS - CLICK HERE TO VOTE



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Victoria Palace promo

AGENTS booking The Victoria Palace Hotel in Paris can earn brownie points from their clients under a Travel Agent Personal Recognition (TAPER) scheme.

The program rewards guests with a plate of chocolates and a personal note from the agent welcoming them to Paris.

Consultants can book the hotel through their GDS and then email booking details to The Hotel Connection to avail the offer. More info on (03) 9520 2353.

Thanks for nominating Alaska Airlines.

Please vote for us as Best International Airline off-line in the 2013 AFTA NTIA.

Alayka Airliney

HIA to open by Xmas

THE on-again-off-again opening of Doha's new "state-of-the-art" Hamad International Airport is expected to be fully operational by the end of the year, Qatar Airways ceo Akbar Al Baker has commented.

The facility was originally slated to open three years ago, with the date delayed to Dec last year.

However that date was pushed back to 01 Apr, before HIA failed to comply with safety & security requirements (TD 03 Apr).

Al Baker has accused the main contractor, San Francisco-based Bechtel for the delay.

Air India insistent

AIR India is reminding potential tenderers that submissions to be appointed Cargo General Sales Agent (GSA) in Australia - and in other global destinations - will close on 03 May 2013.

Sales & Reservation Manager Alfred Vaz yesterday stated Air India "will be online on B787 to Sydney and Melbourne in a few months time."

The government-backed carrier has long flagged the introduction of services to Australia, stating it wants to operate a triangular route from Delhi to Sydney and Melbourne (and vv) to Delhi, using Dreamliner aircraft.

Variety incentive

DISCOVER the World Cruising & Variety Cruises have rolled out a travel agent incentive where sellers can earn a personal cruise by booking five sailings for clients.

The 'Sell 5 & Cruise for Free' promotion applies to 5 eightday Variety Cruises itineraries - the Romantic Riviera, Adriatic Odyssey, Treasures of South Italy and Malta, Dodecanese Mosaic and the Seychelles - Garden of Eden departing over select dates between May and Oct 2013.

Agents can redeem the offer for two people through until the end of 2014 on any of Variety Cruises' cruise itineraries & dates of their choice, subject to availability.

For bookings or further details on the incentive, phone Discover the World Cruising on 1800 623 267 or email retailres@ discovertheworld.com.au.

Byron at Byron offer

THE Byron at Byron Resort & Spa is offering a one-off special for events during scheduled renovation works to the resort's pool deck from 16 Jun to 06 Jul.

During the period, event planners can book rooms priced from \$220 per room per night, based on a minimum of 10 rooms and when deposited by 16 May.

Travel Daily Scenic Jewel

Today's issue of TD is coming to you from on board Scenic Tours' new Scenic Jewel en route from Mainz to Amsterdam.

ONE of the ports of call on the Scenic Rhine River itinerary is the lovely town of Rudesheim, located on the east bank of the Rhine.

In the midst of the German wine producing region, the area is renowned for its Riesling, which can be sampled in many of the wine houses in Rudesheim.

The Drosselgasse, a narrow cobblestoned pedestrian street is in the heart of Rudesheim's old town. This is the place to find pubs and beautifully decorated German restaurants. In summer live brass bands and dance music will entertain you in open air garden taverns day and night.

The afternoon back on board sees the ship pass through the spectacular Rhine Gorge with its stunning castles, small villages and vine-covered slopes.

As part of the Scenic 'enrich' experience, guests can enjoy a tour of the well preserved 12th century Marksburg Castle, followed by a medieval banquet!





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New crew threads for Qantas

AUSTRALIAN fashion designer Martin Grant has today unveiled his latest line - new uniforms for Qantas crew members around the world.

More than 12,600 Qantas employees will sport the new style, the first new uniform launched by the carrier in nearly a decade. Unveiled by





Qantas ceo Alan Joyce, the airline boss said "This is a new look for a new chapter for Qantas".

Grant said that to come up with the final product, he undertook an extensive selection and design process, described by Joyce as "fresh, modern and bold – a uniform that our employees are going to enjoy wearing".

In all, 35 designs were created for the carrier's male and female staff, featuring variations of French navy suiting with white shirts, with fuschia pink and ruby red forming part of the design as varieties of the Qantas red.

Grant said he was honoured to be chosen to design the new uniforms, saying his inspiration came from "Qantas' striking logo".

After production of 400,000 garments, uniforms will be delivered to Qantas staff in 21 countries.



Tuesday 16th Apr 2013

Segway tick for WA

THE WA government has deemed approval for electronic personal transporters, better known as Segways, will be a boost for the state's tourism.

On Sun, WA Transport Minister Troy Buswell announced amendments had been made to regulations permitting the limited use of Segways by commercial tour operators on shared paths, "within specified areas and under strict conditions."

Segway tours would be able to operate from sunrise to sunset.

Western Australia is only the second state/territory to permit the use of Segways for tour operators, behind Tasmania.

Shangri-La opening

THE 508-room Jing An Shangri-La, West Shanghai will open its doors to guests on 29 Jun.

Billed as the "newest flagship" for Shangri-La Hotel & Resorts, the property is the cornerstone of the new Jing An Kerry Centre, and is positioned near the Shanghai Exhibition Centre.

Later booking trend

B2B travel wholesaler Excite Holidays has reported a growing trend in the lead time for hotel bookings during the first quarter of 2013, compared to the corresponding period last year.

Excite's hotel bookings made nine-months in advance were up 21% while reservations for 10 months prior were up 52%.

Conversely accom bookings made five months ahead of check-in had dropped 9%.

CEO George Papaioannou also said last minute bookings (made within 7-14 days) were up 22%.

"Consumers are obviously taking advantage of last minute deals and this shows that price conscious consumers care less about advance planning, in favour of a lower priced getaway," Papaioannou added.

New explora videos

SOUTH American adventure firm explora has launched a video library to assist agents selling its product - see video.explora.com.

AirAsia X to Busan

KUALA Lumpur-based low-cost carrier AirAsia X will launch four weekly services to Busan in South Korea from 15 Jul - the airline's second Korean destination.







A new Quest for Adelaide - Quest on Franklin Now Open

Located in the heart of Adelaide, Quest on Franklin offers one, two and three bedroom apartments and studios, perfect for the corporate traveller.

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Tuesday 16th Apr 2013

Amsterdam Oz return

HOLLAND America Line's ms Amsterdam will return to Sydney, Brisbane and Cairns as part of its 2014 Grand World Voyage.

The 113-day round-trip cruise from Fort Lauderdale will include an overnight stop in Sydney on 10 Feb to enable guests to visit the Opera House or climb the Sydney Harbour Bridge.



Jewels on board Jewel



TRAVEL agents from across Australia are currently enjoying Scenic Tours hospitality on board the inaugural voyage of the brand new Scenic Jewel on Europe's Rhine river.

Yesterday, Scenic hosted a "mixer' for the group of top sellers who have been enjoying shore excursions, amazing food and all the onboard facilities which even include a hairdressing salon, beauty treatments and massage - plus the sun lounger/balcony in the cabins which is a great way to experience the river.

Pictured above are Marsha Olver, HWT Penrith; Linda, Narelle Gregory, HWT Bateau Bay; Carrie Williams, HWT Devonport; Fiona and Vanessa Barrett, Flight Centre, Palmerston, NT.

Lots more pics on our website and at facebook.com/traveldaily, with a report on the ship also in today's issue of Cruise Weekly.

RIGHT: Holding up the bar are Emma Sullivan, HWT Weston; Libby Harvey, Flight Centre Modbury, SA; Gary Ewart, HWT Carousel, WA; Trish McIntyre, Lismore Cruise & Travel; Sarah Schoupp, Ballina Cruise & Travel; and Sue Taylor Travelscene, Bright.



ABOVE: Some of the Scenic team on board: Jane Crowley, Marketing Executive; Craig Farrell, Sales Development Manager, VIC; and Rachel Haggath, **Reservations Team** Leader.

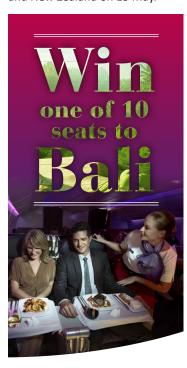
Mega-famil response

A TOTAL of 3,099 entries have been received for the 2013 Dubai mega-famil incentive being run by Dubai Tourism and Emirates.

Just over 14,000 eligible EK seat sales were logged in the eight week entry period, more than double that recorded last year.

London was the most popular Emirates destination sold by entrants, followed by Beirut and Rome, with double the number of Dubai stopover packages booked.

Three hundred entrants will be selected to travel on the five-day Dubai famil, departing Australia and New Zealand on 15 May.



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AFTA UPDATE

The latest updates from AFTA's Chief Executive, Jayson Westbury

WITH the events that have occurred today in Boston I have no doubt that the travel industry is in overdrive assisting clients who are either in the USA currently or on their way to the USA.

Once again these horrible and despicable events will impact on so many lives in so many ways. Our hearts go out to those that have lost loved ones and we all thank God that the loss of life was not greater.

Never a good feeling to wake up to these types of images and stories and I am sure that everyone in the travel industry will carry this event with them today.

With another significant global event to be held in London this week, that being the funeral of the late Margaret Thatcher, I am sure the world security forces will be on high alert. As they should be no doubt as you just never know when these things are going to hit.

Many clients will be impacted in a range of ways as this situation is assessed and decisions are made around the globe to ensure as best as can be, the safety of the travelling public.

I think none of us would expect anything less; but this will cause some inconvenience and some clients will invariably be unhappy.

I do suggest that travel agents pay close attending to the DFAT Smartraveller website and updates. AFTA will ensure that the latest information is provided as it comes to hand.

Furthermore, travel agents should remember to get clients to register their trip before they travel. In fact it is a simple process and might well be a great value add for travel agents to suggest to clients at this time.

While I am in no way being an alarmist over this event in Boston, it is nevertheless a timely and unfortunate reminder that we still in 2013 need to remain very aware of our surroundings when we travel and use all of the resources available to us that are provided by the Federal Government via the Department of Foreign

Good luck to everyone in the travel industry at this time. AUSTRALIAN FEDERATION



Tuesday 16th Apr 2013

Survey: Kiwis more honest than Aussies

AUSTRALIAN hotel guests are more likely to steal items from their room than New Zealanders, a new Hotel.com study has found.

According to results from the Hotel.com 2013 Amenities Survey 35% of global travellers depart hotel rooms with more property than when they checked-in.

The study indicated 72% of Aussies stole a magazine or book from their room - ranking equal 19th with Germany in terms of trust on the 'Habits of Sticky-Fingered Global Travelers' survey.

Kiwis were ranked 15th with Switzerland, Japan and Finland, with 73% of respondents admitting to pilfering room items.

Danish travellers were ranked the most honest travellers (88%), followed by the Netherlands and Norway.

The most common items taken by travellers from the 29 nations surveyed were magazine/books and then linen/towels, however Chinese travellers went one step further, admitting to stealing furnishings (such as lamps, clocks and even artwork).

Travellers from Colombia were the most inclined hotel guests to get the maximum value out of their stay, with an incredible 43% feeling it was necessary to swipe more than their room key.

Over 8,600 respondents completed the survey in Jan.

Spoil yourself courtesy of Hahn Air



For over a decade, Hahn Air (www.hahnair.com) has been a trusted provider of e-ticketing solutions for an unlimited number of interline scenarios for 91,000 travel agencies worldwide.

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Three most creative entries will



SLH appoints UTC

SMALL Luxury Hotels of the World has appointed the Unique Tourism Collection as its PR representative in Australia.

Tasked with differentiating the SLH brand from its competitors and driving new club members, UTC will report to UK-based Lotus Network & Partners office.

SLH has over 520 independent properties located in more than 70 countries.



Make sure to tune into tomorrow's edition of The Travel Daily...



The best way to find top talent for your business may well be right under your nose.

The most important people in any company are not its customers or its suppliers, it is **its people**. This can at times be forgotten and the focus can move away in the battle to win and retain new customers. If you firstly find the best people in the market and

become more difficult to sort great talent. Job more difficult to find the right applicants, but also brings in the added a positive response to who we still want as our brand ambassadors.

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direct and indirect costs.





Agents on QR Chicago inaugural



IT WAS all smiles before the departure of Qatar Airways' inaugural flight from Doha to Chicago, the airline's fourth USA gateway.

The historic flight included a number of Aussie travel agents who also experienced QR's premium service PER-Doha.



Round 3

CONGRATULATIONS

Kelly Campbell

from The Village Travel

Kelly is the top point scorer for Round 3 of *Travel Daily's* AFL industry footy tipping competition has won a \$50 Coles/Myer voucher, courtesy of Compass Car Rental.



Major Prize Sponsors

1st Prize: 4-night holiday to Dubai, courtesy of Emirates and Holiday Inn





2nd Prize: 5-night holiday to Vanuatu, courtesy of Air Vanuatu & Iririki Island Resort Vanuatu





The thrice-weekly non-stop passenger service from Doha to Chicago O'Hare is operated with Qatar Airways' flagship long-haul Boeing 777-300 Extended Range aircraft.

The new service becomes the airline's 126th passenger destination and newest USA gateway, following successful operations to New York, Washington and Houston.

Some of the participants are **pictured** above, including Charles Nix of Qatar Airways; Lee French, Mark Grist, Karis Stowers, Emily Pert and Atareta Pawai.

IATA restructure

THE International Air Transport Association has announced an organisational restructure, with North and South America to be consolidated into a new Miamibased Americas region.

Africa and Middle East North Africa will also be combined into a new Africa and Middle East operation, while Asia-Pacific, North Asia and Europe will continue in their current form.

IATA's four externally-focused head office divisions will also be reorganised with the addition of a new Airports, Passenger and Cargo Services division which will combine the association's main activities with respect to airports, security, passenger and cargo services.

The other divisions will be Member and External Relations, Safety and Flight Operations, Financial and Distribution Services, and Marketing and Commercial Services.

Finnair social check-in

FINNAIR has introduced a new check-in facility which allows passengers to link their Facebook profile with the seat map.

If utilised, this enables other travellers to see the profile, who else has checked in on the same flight, and where they are sitting.

It's voluntary, only shows the user's public Facebook profile and is only visible to passengers on the same flight.

The service was developed in partnership with Amadeus IT Group, with Finnair country manager Geoff Stone saying "we are excited to utilise more ways of engaging with our customers through social media".



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TN transatlantic JV

AIR Tahiti Nui is seeking antitrust immunity from the US Dept of Transportation to join the Delta Air Lines, AF-KLM and Alitalia transatlantic airline allliance.

The 'metal-neutral' venture calls for TN to place its code on trunk routes from Los Angeles to Paris (operated by Air France) and for codesharing on beyond routes, as well as a frequent flyer deal.

WIN A TRIP TO GREATER PALM SPRINGS WITH UNITED

This month we're giving *Travel Daily* readers the chance to win a trip to Greater Palm Springs which includes:

- 2 United Airlines round-trip economy flights to LAX
- 3 nights at Westin Mission Hills Golf Resort & Spa, one round of golf and one spa treatment
- 2 nights at Hyatt Regency Indian Wells Resort & Spa
- 2 tickets on the Palm Springs Aerial Tramway



Greater Palm Springs, California is the perfect getaway for travellers seeking outdoor adventure, luxurious resorts, boutique hotels, pampering spas, championship golf courses, and a modern artist community with local designers and brand name shopping.

The latest entry into our competition comes from Sagar Kadir of QBT (pictured left).

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Send your entry by COB on 30th April via email to:



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LET TMS LEAD YOU TO SUCCESS!

RECRUITING TALENT FOR THE TRAVEL AND HOSPITALITY INDUSTRIES IN ASIA PACIFIC

TMS Asia Pacific announces strategic alliance with online recruitment experts Recruitment **Training Productions** Limited in the UK.



Losing market share to online innovators is something every travel and hospitality company is striving to avoid and some are ahead of the game.

As recruiters we want to be associated with, and work with, the businesses that are at the cutting edge of

We have therefore joined forces with an online web-based (RTP), who will work with us to implement an innovative Bangkok office.

RTP run several recruitment specific websites and are

Their first step will be to rebuild the TMS Asia Pacific website into a true net-enabled portal for our customers, which will go live in June 2013.

As a result we are seeking several new recruits to complement our team (which grew by three staff in April Marketing person willing to relocate to Bangkok, Thailand. technology and a flimsy internet-based business plan we would like to speak to you. Especially if you have a desire to move into a more tech-based recruiting role.

to an IT/Internet focus has created a different dynamic in our business.

Therefore we are also seeking Travel and Hospitality clients who want to work with a recruiter who is targeting 'hard to find' IT/web based candidates AND that has a plan to move to a new level of capability.

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Are you an experienced retail or wholesale consultant looking for a high base salary plus uncapped commission? Our Client has been established for over 30 years providing a high end service & business is currently booming! As a wholesale consultant you will enjoy dealing with a variety of enquiry including FIT & groups, booking luxury resorts, weddings, dive holidays, cruising and more. Top base salary pkg to \$49K + uncapped commission and no more walk in clients!

LARGE MARKET = LARGE BANK BALANCE CORPORATE TRAVEL CONSULTANT MELBOURNE (INNER) - SALARY PACKAGE TO \$70K (OTE)

Join one of Australia's most successful travel management companies, with a staff retention rate that some companies can only wish for! This award winning company not only rewards their staff with incentives, they pay the highest salaries in the business. If you have a minimum 2 years international corporate travel consulting experience and are seeking a companies that pays you what you're worth, do not go past this winning role.

SERVICE AGENTS ONLY WHOLESALE TRAVEL CONSULTANT ADELAIDE (CITY) – SALARY PACKAGE TO \$65K+ (OTE)

Looking for that next step in your career? Not too sure where to take your retail travel experience? Move to wholesale travel today and start servicing retail agents with their leisure travel requests. Not only will you work in a fun and energetic team, you will have the opportunity to earn a top salary package and be whisked away on exciting international famils. This is your chance to move across to wholesale travel today.

WELCOME ABOARD YOUR NEW CAREER! WHOLESALE CRUISE CONSULTANTS BRISBANE CBD – SALARY \$55K OTE

Do you have a passion for the cruise industry? Proven sales experience & excellent communication skills? Then we have found your ideal port of call! Working in this global wholesale team you will be selling international cruises plus pre and post arrangements. As part of these sensational teams you'll have access to an uncapped incentive based program plus enjoy free cruises and fabulous career progression. All you need to jump aboard is min 12 month travel consulting experience.

KEEP IT CRUISEY! CRUISE CONSULTANT SYDNEY – SALARY PACKAGE TO \$75K OTE

Are you looking to take a step away from face to face consulting? Do you thrive on a fast paced working environment? This is a cruise role with a difference! Enjoy booking exciting cruise itineraries from chilly Alaska & Antarctica to the warmer climates of the Amazon & Africa! Booking pre & post accommodation & airfares you will keep your skills current & your days varied & enjoyable. Retail travel experience preferred & GDS skills required.

UNIQUE BACK OFFICE LEISURE ROLE TOUR & CRUISE CONSULTANT MELBOURNE (SOUTH) – SALARY PACKAGE TO \$50K

Do you enjoy the leisure itinerary construction however are tired of the face to face consulting? Join this unique travel company in a specialise tour and cruise department where you will service member based clientele with holiday packages throughout the world. Monday to Friday business hours with a set salary and great career progression opportunities. Min. 2 years retail travel consulting experience.

GLOBAL TMC WITH A BOUTIQUE FEEL MULTI SKILLED CORPORATE CONSULTANT PERTH (CITY) – SALARY PACKAGE TO \$62K (DOE)

This is a rare opportunity for a multi skilled corporate consultant to join a sought after employer in Perth. Working in this boutique office, you will be thrilled with the employee perks, not to mention the privilege to work for such a well respected TMC. If you possess a minimum 2 years international travel consulting experience with experience servicing corporate clients, apply nowl

DO YOU DREAM OF FARES & TICKETING? FARES & TICKETING CONSULTANTS BRISBANE CBD - SALARY \$55K OTE

Dreaming of a long term travel career? Stop wishful thinking and apply to join this successful global company today! We are requiring experts in fares and ticketing to come and join this dynamic department. Working in this fast paced environment you'll earn an excellent salary, exceptional benefit, including financial services & health and fitness programs plus much much more! A love for fares is a must along with a min 6 months industry experience. Call now!