

Travellers visit 10.4 sources of online information before purchasing travel.

Are they visiting you?

For help on your leisure or corporate online strategy contact a Sabre expert today enquiries@sabrepacific.com.au



Travel Daily

First with the news

Wednesday 24th April 2013

WITH ACCESS TO ALL SUPPLIERS & STRONG INDUSTRY RELATIONSHIPS

Join Australia's most successful home based travel consulting partnership



join.travelmanagers.com.au
1800 019 599



No issue tomorrow

THE next issue of TD will be on Fri due to the ANZAC Day holiday.

FC predicts domestic war

FLIGHT Centre md Graham Turner says the 60% acquisition of Tiger Airways Australia by Virgin potentially "heralds an existing new era in domestic aviation".

He welcomed the ACCC decision not to oppose the deal (TD yesterday), saying it had secured Tiger's presence in Australia and given it a stronger foundation for future expansion - in contrast to its previous operational and financial challenges.

"With Virgin's backing, it appears that Tiger is here for the long haul and it can now become a more substantial competitor to

Jetstar" Turner said.

"This will benefit travellers because we now have four strong mainstream airlines on domestic routes...travellers will inevitably be the winners as Tiger grows and takes on new routes and the incumbent airlines enhance their own offerings to maintain market share," he added.

"Looking ahead, we expect to see Tiger and Jetstar competing aggressively, just as we have seen with Virgin and Qantas during the past decade," Turner concluded.

Goldman Melb buy

GOLDMAN Travel Corporation today announced its expansion into Melbourne with the purchase of fellow Travelscene Amex agency Travelcall.

Travelcall was founded in 1995 by Cher Roscoe and Bill Munt, & like Goldman focuses on luxury leisure and corporate travel.

Goldman executive chairman Tom Goldman said it would be business as usual for Travelcall.

He also announced that his son Anthony, who is based in Melbourne, would be joining him and current md David Goldman in the business.

Another great issue

Travel Daily today has nine pages of news including a full page of photos from **THAI Airways** plus full pages: (**click**)

- AA Appointments jobs
- AA Appointments temp jobs
- inPlace Recruitment jobs
- Travel Counsellors

earlybird car rental sale now on!

great britain discounted rates

PLUS

renault eurodrive european leasing

free bonus days & more!

book and pay by 30 april 2013

call us on

1300 55 45 07

book with the world's largest car rental wholesaler



holiday autos.com.au

EvergreenTours
A World of Discovery

YOUNGEST CUSTOM BUILT SHIPS (2014 Average Age = 0)

EUROPE RIVER CRUISING 2014 **OUT NOW**

[VIEW BROCHURE >](#)

Call 1300 364 414

Rail Plus more Rocky

RAIL Plus has added an extra 14 Rocky Mountaineer packages to its website, giving agents access to over 30 journeys on the iconic Canadian rail journey.

Packages can also be tailored to client needs - see railplus.com.au.

SCENIC TOURS

EUROPE LUXURY RIVER CRUISES

2014 BROCHURE OUT NOW

FLY FREE*

[CLICK HERE TO VIEW](#)

travel counsellors



Investigate your home-based options

Did you know...

Our agents receive a laptop with all the latest software and access to dedicated IT support at Head Office in Melbourne...With us, you can say goodbye to IT headaches forever and get back to what you love.



With us...it's personal

kerryn@travelcounsellors.com.au
www.travelhomeworking.com.au

For a confidential chat



Call 03 9008 4291

GET THE VIP TREATMENT

★ YOU DESERVE! ★

with Viva! Holidays and Accor, including great savings on Virgin Australia

AUSTRALIA VIP PACKAGES

HURRY! OFFER ENDS 30 APRIL 13

ACCOR **Virgin australia** **viva! holidays**
viva life!

Retail Travel Consultants

- ▶ 4 positions available
- ▶ Sydney East, Gold Coast and ACT
- ▶ Above average sales & commissions
- ▶ High traffic stores

Contact: Ben Carnegie
02 9278 5100
ben@inplacerecruitment.com.au



click here for details

Travel Daily

First with the news

Wednesday 24th April 2013

Only \$299*
to Noumea,
aMAYzing!

* Limited offer, one-way ex SYD & BRIS. Includes all taxes and is fully commissionable.

Aircalin New Caledonia Only for travel in MAY

CLICK HERE

TRENZ for AKL in 2014

THE NZ Travel Industry Association has confirmed that its TRENZ trade show will once again take place in Auckland next year.

NZ PM John Key announced today that the event will take place 18-21 May 2014 - more from TRENZ on **pages 3, 4** and **5**.

Afheldt resigns from ATS

JETSET Travelworld Limited is losing another senior executive with the resignation of Inga Afheldt as Group Operations Director of inbound operator ATS Pacific Australia.

Afheldt, who's also currently vice-chair of the Australian Tourism Export Council, has been with the company for 27 years.

She stayed with the business in 2005 when ATS Pacific, along with Islands in the Sun, was purchased for \$16.5 million by JTG Limited's forerunner, Transonic Travel when the company was run by former JTG ceo Peter Lacaze.

ATS Pacific group general manager, Sue Notley, said that Afheldt would leave the company at the end of next month.

"During her time with the company Inga has significantly contributed to the growth and development of ATS Pacific," Notley said in a statement.

Until a replacement is

announced, ATS Pacific Manager Agent Relations, Kathy Georgiou "will act as the key contact for our customers and matters previously handled by Inga," Notley added.

Earlier this month JTG announced the resignation of Michael Londregan, head of wholesale (**TD** 16 Apr) "to pursue personal interests".

SIA takes 19.9% of VA

SINGAPORE Airlines will almost double its stake in Virgin Australia to 19.9%, in a \$122.5m deal to purchase 215m shares from firm associated with Sir Richard Branson (**TD** breaking news).

SIA ceo Goh Choon Phong said the move was an example of the airline's "deep commitment to the important Australian market".

He said it also showed SQ's support for its partnership with and the ongoing transformation of Virgin Australia.

NATURAL FOCUS SAFARIS

Our 2013/14 South America Brochure Is Out Now!



We are the experts in tailor made safaris and tours.

Contact
Natural Focus Safaris
on 1300 363 302
email info@awsnfs.com
www.naturalfocussafaris.com.au
Order brochures:
www.tifs.com.au

LIC NO: 30248

NONSTOP SERVICE FROM SYDNEY TO THE U.S.

Connect to the U.S. with daily flights to New York-JFK from Sydney* via Los Angeles.

For details, visit delta.com or call **1800 458 368**.

*Travel from Melbourne and Brisbane is also available with our codeshare partner Virgin Australia.

New Horizons promo

NEW Horizons Holidays and Malaysia Airlines have launched an incentive to celebrate the MH A380 flying from KUL to HKG.

Places on a six day famit to Hong Kong in Jun are up for grabs for the top sellers of MH destinations via the wholesaler - 1300 302 230.

"talk to us"

Independent TRAVEL GROUP

Powered by EXPRESS TICKETING*

"Australia's Largest Group of Independent Travel Experts"
Call 1300 163 367



LAUNCHING Sunlover STARS

Our NEW Agent Reward Points program!

starspoints.com.au or go to agents.sunloverholidays.com.au

sunlover LOVE AUSTRALIA HOLIDAYS

Joining is FREE!
WIN your share of 2 million STARS points!

- ★ Over 4000 reward options
- ★ Redeem points for Sunlover Holidays vouchers
- ★ Points redemption for Qantas Frequent Flyer points
- ★ Points + Pay option
- ★ More Bonus Points Promotions

stars LOVE AUSTRALIA HOLIDAYS

Free luxury UAE stays

الإتihad
ETIHAD
AIRWAYS

Travel Daily

First with the news

Wednesday 24th April 2013

Every agent has a reason to join

Total freedom, flexible hours, better work life balance & higher commissions

MTA mobile travel agents

Call 1300 682 000
Visit join.mtatravel.com.au

QF want to market in NZ

QANTAS says it would like to discuss a number of marketing opportunities with Tourism New Zealand if the NZ regulator gives the green light to its alliance with Emirates on transTasman routes. QF executive manager Stephen

Thompson, in a speech to TRENZ delegates yesterday, also hinted at a possible expansion of EK ports in New Zealand operated on a codeshare basis on Qantas metal.

Both the marketing and any possible expansion of EK within the country were contingent though on a positive result from the NZ Ministry of Transport.

"We've got a very strong proposition and we look forward to hearing from the New Zealand Government," Thompson said.

"We're very committed to this market and we want to grow this market," he added.

Queenstown and Wellington were named among other possible ports Emirates could add its code to existing QF flights.

MEANWHILE, Thompson said the Chauffeur Drive service offered to QF/EK Business and First Class passengers may likely be rolled out to New Zealand cities, upon approval.

TA Best Jobs finalists

TOURISM Australia has run a fine-toothed comb through more than 45,000 entrants in its Best Jobs in the World campaign, this morning announcing its 150 finalists for the six jobs at stake.

Roles in the global competition included Wildlife Caretaker (SA), Chief Funster (NSW), Park Ranger (Qld), Taste Master (WA), Outback Adventurer (NT) and Lifestyle Photographer (Vic).

The list of finalists come from 35 countries, including Afghanistan, China, Kazakhstan, Korea & Latvia.

33 of the short-listed candidates come from the US, followed by 22 from the UK and 17 from both Australia and France.

TA md Andrew McEvoy said selecting the best entrants was "one of the hardest jobs in the world" to scrutinise.

Next, judges will deem the three best entrants from each state ahead of a 21 Jun final decision.

View all finalists' videos online at www.australia.com/bestjobs.



Window Seat

THE New York Stock Exchange opening bell was rung by some very special celebrities last Fri.

While glitterati from the top echelons of the finance and entertainment world regularly signal the market opening, it was probably the first time ever that a penguin and an otter officiated.

The animals were from SeaWorld Entertainment, and took part to mark the debut of a \$700 million share offering in the theme park operator.

QANTAS may need to upgrade its business class pyjamas, after revelations about a planned new overnight sleeper service to be operated by British budget coach operator MegaBus.

The bus company will operate overnight trips between London and 15 locations in Scotland, using a special fleet of double-decker vehicles with seats that turn into bunk beds.

But the real clincher is the in-transit amenities, with each passenger given a free "Onesie," as demonstrated below by the company's ceo Sir Brian Souter.



If you're not using Amadeus, you're leaving your clients up in the air

Amadeus agents share the same PNR with over 140 Altéa airlines. With the same view of changes, updates and messages in real time Amadeus agents do not leave their customers hanging.

With Altéa from Amadeus, providing great service to your clients just got a whole lot easier.

Get onboard now.
Check in to www.au.amadeus.com/getonboard and enjoy the ride.

Get onboard
www.au.amadeus.com/getonboard

Citroën DriveEurope™ **RENAULT EURODRIVE** **RENAULT** **PEUGEOT OPEN EUROPE**

DRIVE THE CHANGE

Citroën Peugeot & Renault Tax Free Holiday car leasing in France & Europe

From \$28 Per day.

Early Bird Extended to end April. Free Days & discounts off European Collections

Australia's experts in car leasing
www.globalcars.com.au
Call 1300 789 992

globalCARS
.com.au

Legendary river cruises, Inspired design

WE MAKE EUROPE, AND YOU, LOOK GREAT.

CLICK HERE TO FIND OUT HOW

AVALON WATERWAYS® **10TH ANNIVERSARY**

avalonwaterways.com.au

Tiger lauds ACCC tick

TIGER Airways boss Koay Peng Yen has welcomed the ACCC's approval for the carrier's 60% acquisition by Virgin Australia (**TD** yesterday), saying it will help TT "compete more effectively."

"The joint venture will result in a stronger Tiger Australia," he said, enabling a coordinated approach to network planning, operational management and procurement.

In a comment sure to earn the ire of travel agents, Koay highlighted the newly managed Tiger Australia would rely on "a low cost and internet-based distribution platform."

The alliance with Virgin will see Tiger's aircraft fleet swell to at least 23 within five years.

Terms of the agreement will also see Tiger Australia pay the Singapore-based parent firm \$5 million should certain financial performance targets be achieved within five years.

Scoot Jul-Oct cuts

SINGAPORE Airlines offshoot Scoot will reduce frequencies on its Australian routes between Jul and Oct due to aircraft maintenance.

Gold Coast flights will be cut from five per week to four from 09-31 Aug and then to three 19-26 Oct, while Sydney flights will move from daily to six per week from 29 Jul-01 Sep.

Gay Globe sign-ups

SYDNEY-BASED gay specialist wholesaler, Gay Globe, has set its sight on doubling the number of preferred retail agents after surpassing the 100 agents mark within six-months of operation.

"We have been overwhelmed with the number of agents signed up with Gay Globe as preferred since our launch and with this positive trend, we hope to have more than 250 agents by the end of 2013," said the firm's founder Reece Farmilo.

CHINATOURS.COM... PROVIDING TAILORMADE HOLIDAYS AT COMPETITIVE PRICING

Reservations call • 1800 306 669
Visit • ChinaTours.com
Email • tours@chinatours.com



CLICK FOR MORE INFORMATION

No TNZ 100% Pure Choice, yet

TOURISM New Zealand may one day develop a promotional campaign aimed at same-sex couples wishing to travel to the country to tie the knot, but it's not on the agenda at this stage.

Late last week, New Zealand lawmakers passed legislation in the Upper House legalising same-sex unions, in a move that has kick-started topical debate across the country's mainstream media.

Following the ruling being passed, Tourism New Zealand promptly tweeted a new "100% Choice" logo built on its 100% Pure New Zealand campaign.

Tourism New Zealand chief executive officer Kevin Bowler told **TD at TRENZ** the tweet was more of a tactical response.

"It was a bit cheeky and a bit irreverent but at the same time for some people it might be a really interesting thing for them to consider. If they wanted to

have a marriage in New Zealand, why not?"

"Timing is part of getting marketing right and if we released that in three months time, people would have said 'what's that got to do with anything?', whereas by doing it straight away you've got that talkability," Bowler added.

The TNZ boss downplayed the potential of a direct promotional campaign to stimulate tourism by targeting same-sex couples keen on visiting New Zealand with a view to getting married, but didn't entirely rule it out.

"It's not something we're contemplating seriously at the moment but we might look at extending the message a little bit further with some promotion beyond what we've already done.

"At this stage the only thing I'm aware of is a plan just to capitalise on the social chat around it," Bowler added.

1 WEEK TO GO!

Last chance to save on 2013 Europe holidays

SAVE UP TO \$685 per couple*

With over 3,200 definite departures for 2013 there is no better time to maximise your sales for 2013!

HURRY! Ends 30 April, 2013



AUCKLAND activity afternoon on the second day of TRENZ saw the city's wide variety of tourism attractions and destinations come to the fore as 1000 buyers spread out to enjoy the city's offerings.

Experiences on offer ranged from the adventurous, such as Ziplining, to a serene harbour cruise or visit to Waiheke Island.

Approximately 15 delegates headed to Kelly Tarlton's Sea Life Aquarium - a Merlin Entertainment Group attraction - for a selection of experiences.

On offer was a behind-the-scenes tour of the Aquarium, in which gave an insight into the inner workings of the facility including clean water filtration & animal rehabilitation programs.

Attendees also had the option of getting pulses racing by taking

a dive in the shark tank without the safety of a cage, although some opted for the enclosure as part of a different experience.

The fourth option was a walk on the ice inside the penguin enclosure, to meet Noel, Oscar & many in the penguin population.

TRENZ delegates Louis Mavraidis, Mohd Noor Ahb Asmangi and Yalin Zhang are **pictured** above.

Hobbit promo success

ARRIVALS into New Zealand climbed 13% year-on-year for Mar, building on a 9% growth figure for Feb.

Tourism New Zealand attributed the strong performance to recent promotional campaigns, including those around the latest Hobbit movie released late last year.

Key rolls out welcome mat for Aus investors

NEW Zealand Prime Minister John Key has highlighted "much more lenient" rules governing Australian investment in tourism and welcomed any interest from parties interesting in building hotels or setting up an attraction.

Key highlighted closer economic relationships with Australia and that Australian investors "largely have an easier ride investing in New Zealand".

"[Aussie investors] would be welcomed over here and we're happy to work alongside them and in any public private partnerships being established," the NZ PM told *Travel Daily*.

Ski season extension

THE ceo of a Queenstown ski experience operator has called for Tourism New Zealand to work to address falling numbers of ski holidaymakers in the latter weeks of the annual season.

Speaking with *Travel Daily* at TRENZ, Kiwi Discovery boss Vance Boyd said Sep numbers were "becoming comparatively worse but we don't know why that is".

Boyd urged TNZ to put some of its new funding into ensuring the region was still able to attract visitors in the closing part of the season and to research whether discounting could arrest falls.

He said he was unsure whether the hotels in the area had realised the potential of marketing to last-minute ski travellers to enjoy plentiful snowfalls in Sep & Oct.

"In my experience what has tended to happen is money has been taken for Jul and Aug so it makes it difficult to discount in Sep," Boyd added.

Travel Daily
on location in
New Zealand

Today's issue of *TD* is coming to you from the 2013 TRENZ tourism showcase, courtesy of Tourism New Zealand.

TRENZ delegates spent yesterday afternoon enjoying a plethora of different tourism experiences and attractions available in the city of Auckland and its surrounds.

Travel Daily ventured to Kelly Tarlton's Sea Life Aquarium, where we spent 30 minutes "on the ice" with over 50 penguins inside their enclosure, watching as handlers delivered a tasty fish dish - see pic this page.

Upon returning, the evening was spent at the Hilton Auckland, built within Princes Wharf, at a low-key, yet elegant soiree in which a number of suppliers of fine produce from the Matakana region of Auckland's outskirts showcased their wares.

On offer were opportunities to taste product from the Matakana Wine Trail, Salumeria Fontana Sausages, New Zealand Whitebait, Lothlorien Organic Feijoa Wine, delicious preserves from Windfall Foods and buffalo milk haloumi from the Whangaripo Buffalo Cheese Co.

For full coverage of the final day of the TRENZ conference, including what is sure to be a memorable farewell send-off, see Fri's issue of *Travel Daily*.

Abercrombie & Kent

PRODUCT EXECUTIVE

Here is an exciting opportunity to join the Australasian Head Office of Abercrombie & Kent, widely regarded as the leading luxury travel company in the world.

Abercrombie & Kent believes in designing the most inspiring travel experiences in a personalised, intelligent style throughout the world. Our mission is to provide travel that enhances and changes lives. We do so by delivering insider access to all corners of the world in peerless comfort and style, with unparalleled value and expertise.

Abercrombie & Kent is recruiting for a Product Executive, based in South Melbourne.

We are seeking a highly motivated Product Executive with sound knowledge of Australia and New Zealand. Applicants should have the following attributes: attention to detail, the ability to multi-task, organisational and analytical skills, and a creative flair to match.

Key responsibilities include; creation, pricing and maintenance of content for brochures; brochure production; competitor analysis; new product development, staff and agent familiarisations; support for reservation & sales teams; staff training.

This role would suit someone looking to move into a product role or looking for the next step up from Product Coordinator. Previous experience working for an Inbound Tour Operator will be looked upon favourably.

Please submit your CV by email to Kathie Sikkes at ksikkes@abercrombiekent.com.au by Monday 29th April 2013.

VIP Travel Consultant – Unique opportunity

The travel agency wholly owned & operated by the Collingwood Football Club (a Jetset affiliate) is about to embark on an exciting re-branding exercise to become a fully branded Jetset office. As part of this exciting new phase, we're seeking an experienced, talented & enthusiastic travel consultant for our VIP clients.

Based at the Westpac Centre, we are specifically searching for a high performance individual to generate new business by providing exceptional customer service to our existing and potential VIP clients. It is essential that you are comfortable dealing with people from all walks of life, and have the professionalism, presentation and travel experience to exceed the high expectations of our VIP clients.

Having worked extensively in travel roles, you bring to the table an expansive and well connected network, a drive and a passion for travel and customer service, your international travel experience and a resilience to keep finding ways to generate new revenue opportunities. Sabre or Gaileo skills essential. Great salary structure and conditions (Monday to Friday).

Click here for more details.

Coral Coast campaign

TRAVEL.COM.AU has formed a union with WA's Coral Coast to promote the region, renowned as being the home of whale sharks.

Australia's Coral Coast ceo David O'Malley said the campaign will encourage more visitors to Western Australia to go beyond Ningaloo Reef and visit stunning landscapes and marine parks.

"While swimming with whale sharks at Ningaloo Reef is one of the Coral Coast's most popular bucket list experiences, there is so much more to see and do in this unspoilt part of the world," O'Malley said, such as Monkey Mia, Shark Bay & Kalbarri NP.

The month long travel.com.au campaign launches Fri & features air, hotel and activity packages.

WIN THE PERFECT COMPANION FOR YOUR DIY FAMIL TO SINGAPORE

Stand a chance to win a pair of Singapore-inspired designer satchel from Suboo's Emerald Hill Collection - the perfect companion to bring on your DIY famil to Singapore!



Be the first to email the correct answer to the question below to: stbcomp@traveldaily.com.au.

Name one of the participating attractions partners for the **YourSingaporeXperience** DIY famil portal

PS. Register for free at the site in order to view the deals. Congratulations to yesterday's lucky winner of iPad mini, Kristy Trenchard from Travelworld Forster.

WA cruise exchange

THE Australian Tourism Export Council has received a positive response from the cruise & travel sectors for the Inaugural WA Cruise Exchange planned for Jun.

To be held in Fremantle on 27 Jun, the exchange serves as an opportunity for cruise specific inbound tour operators and cruise lines to learn about West Australian 'cruise ready' products accessible from the state's ports.

Participants registered for the show so far include AOT Cruise, Great Southern Railway, Carnival Australia, Royal Caribbean, and Cruise & Maritime Voyages.

The event is being backed by Tourism WA.

Officially Ramada

WYNDHAM Hotel Group has officially opened its latest resort in Victoria, the Ramada Resort Phillip Island (**TD** 01 Jun).

The mixed-use property was previously known as All Seasons Phillip Island and features 211 cottages spread across 65 acres on the island, two-hours drive from Melbourne.

Bentours discounts

GUESTS booking Bentours' 22-day Scenes of the North with Moscow independent tour through Scandinavia, Estonia and Russia this year can save 10% if made before 31 May.

The deal applies to departures on 01 Jun and between 15 Jun-14 Sep (excluding 03 Aug).

There's also a 5% discount on the six-day Russia Two Cities trip when booked by 31 May.

SIA Hop-on bus rejig

SINGAPORE Airlines has made enhancements to its Hop-on Bus offering to improve the customer experience while aboard.

Extra frequencies have been added and the length of ticket validity has been raised to 24hrs.

Services are now provided on either a 72-seater open top bus or 44-seater single deck coach following the appointment of a new service operator.

Pax purchasing a Singapore Stopover Holiday or booking select Singapore Airlines packages are entitled to the tour for free.

SIA's Hop-on Bus now also cater for non-English speaking and wheelchair confined passengers.



ABOVE: Hawaiian Airlines recently teamed up with STA to give this group of travel agents an insider's view of Hawaii, which even included surfing lessons.

The group experienced Waikele, a Paradise Cove Luau (seen here) and a Grand Circle Island Tour.

Pictured from left are Pascale Flore from Hawaiian Airlines, with the STA team members Fiona Hoy, Dominic Sasse, Jake Cassar, Elise Greene, Maria Gonos and Anna Fergsuon, accompanied in front by Brad Standen and Alex Than-Aye, also from STA.

Accorhotels.com 100m

ACCOR'S multi-brand multi-destination online reservation platform Accorhotels.com has surpassed 100 million visits, with 10 online bookings every minute.

The site is currently available in 14 languages through 13 geo-localised versions, with plans afoot to introduce a Turkish and Arabic version in the future.

Rouge YYZ/DUB daily

AIR Canada will convert its seasonal service between Toronto and Dublin, Ireland to a year-round operation from 01 May 2014, operated by its new leisure carrier Air Canada Rouge.

Dublin is the fourth European destination planned for Rouge, behind Edinburgh, Venice and Athens, launching Jul this year.



CARGO MANAGER AUSTRALIA THAI AIRWAYS INTERNATIONAL - SYDNEY

We are looking for a highly motivated and results-driven person to manage our cargo team in Sydney and oversee cargo activities in Australia. Previous airline experience would be advantageous.

Ideally the successful applicant will have the following:

- Experience in a cargo sales role, highly developed commercial/administrative skills and sound business acumen
- Knowledge and understanding of cargo marketplace
- Excellent oral and written communication skills
- Outstanding people management and leadership qualities
- Capacity to establish and implement national sales & marketing plans, targets, budgets and strategies in compliance with Head Office and local guidelines
- Ability to effectively plan, organise and evaluate (includes advertising, promotions, periodic reports, revenue assessment/forecasts, statistical data)
- Ability to be analytical, develop new business and implement profitable revenue solutions
- High degree of initiative and capability of problem-solving

If you are the person we are seeking, please forward your resume and submit your vision and plans for THAI including appropriate sales and marketing strategies for revenue generation in the current market conditions.

Applications are to be emailed by 6th May 2013 to
hr@thaiairways.com.au.

JTB brochure launch

AGENTS are being advised to mark the date in their calendars to attend the 2013/14 brochure launch of JTB's Japan program, with shows held across the country to celebrate its roll out. Events are planned for Adelaide (01 May), Perth (02 May), Sydney (15 May), Brisbane (16 May) and Melbourne (21 May).



Top 100 ANNOUNCED!

Keep booking from our superb range of tours, city stays, and river cruises and increase your chances of joining Supertour 2013.

To book call **1300 130 134**



Record numbers fly

AVIATION passenger growth in Australia last year outstripped that of the US three-fold, Federal Tourism Minister Anthony Albanese has confirmed.

Over 86 million passengers flew domestically and internationally from Australia in 2012, up 4.5% on the year prior, with overseas pax travelling through local airports increasing 5.2%.

Domestic passenger numbers rose by over 2 million, up 4.1%, with most of the growth between major capital cities.

The record year also saw "rapid growth" on a number of routes to regional centres, Albanese said.

Xiamen in SkyTeam

CHINA'S Xiamen Airlines, which recently stated it may operate 787 aircraft to Sydney (**TD Tue**), is already a member of the SkyTeam airline alliance, having joined the group in Nov last year.

Likulilu re-opens

FIJI'S Likuliku Lagoon Resort has this week re-opened to guests following an extensive F\$3 million refurbishment and repair in the wake of last Dec's Tropical Cyclone Evan.

Prices at the revamped resort start at F\$837ppts per night.

35% off Variety Cruise

DISCOVER the World Cruising has slashed the price of select 2013 Europe & Exotic Corners Variety Cruises by between 25%-35%, when booked by 31 May.

Voyages discounted include the Classical Greece, the Jewels of the Cyclades and Dodecanese Mosaic itineraries in the Mediterranean and the Seychelles - Garden of Eden voyage.

Specific departure dates apply - phone 1800 623 5309 for more.



Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



Accor Vacation Club has implemented what it called the "Wine Country Resort Series" on the **Grand Mercure, The Vintage** in the NSW Hunter Valley, seeing locally inspired elements used in a redesign of 31 apartments at the property. Sophisticated wall coverings & tiles evoking a rich palette have been installed, with ethanol fireplaces added to two-bedroom apartments & gas fireplaces in one-bedroom's.



The developing resort town of Khao Lak, north of Phuket Airport has seen the **Centara Seaview Resort Khao Lak** now controlled by the group. Located at Nang Thong Beach, the property will undergo an extensive renovation to the 218 rooms. The property will offer deluxe room categories with interconnecting options for families along with enhanced pool villas in line with Centara's four-star core brand.



Global expansion of the Oaks Hotels & Resorts portfolio continues with the recent opening of the **Oaks Liwa Executive Suites** in Abu Dhabi - the company's second property in the UAE. Designed as combined leisure and business style apartments, the hotel boasts a rooftop swimming pool, gymnasium, onsite conference facilities and a sizeable restaurant spread over 11 floors located in the city centre.

Bon Voyage Rhapsody

AUSTRALIA'S summer cruise season will come to an end when Royal Caribbean's *Rhapsody of the Seas* departs Sydney tonight.

The season saw Royal Caribbean International operate 67 voyages in the region, carrying nearly double the number of guests last summer, at 170,000 guests aboard its two cruise lines, Royal Caribbean and Celebrity Cruises.

AOS show milestone

THE Gold Coast's Australian Outback Spectacular (AOS) will celebrate its 2000th show this week since opening in 2006.

Over 1 million spectators have viewed the show.

Indochina green trips

TRAILS of Indochina is pushing touring during the newly coined 'Green Season' (or 'Wet Season') to Vietnam, Cambodia, Thailand and Laos through a season-themed campaign.

Green Season itineraries include a five-night escorted tour in Cambodia priced from \$717pp.

Sonaisali full brekkie

A FULL American Buffet brekkie has been reintroduced to the menu at Sonaisali Island Resort, Fiji replacing the tropical (continental) breakfast option.

The morning meal is included in resort room rates at no additional charge to guests.



DOWNUNDER

GENERAL MANAGER
DOWNUNDER/ISLANDS ESCAPES by Goway

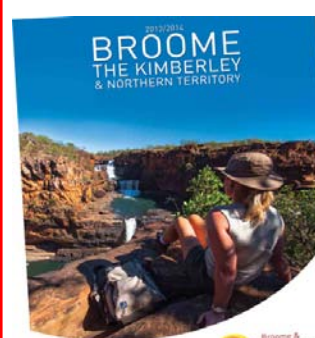
As North America's #1 wholesaler, tour operator and consolidator for the South Pacific we are looking for a General Manager, Downunder and Islands Escapes. Established for over 40 years we have built a unique infrastructure, have next generation technology and are poised for serious growth. We are looking for a General Manager to be based in Toronto, Canada who has:

- ✓ Track record of leadership, bottom line business skills
- ✓ Staff management and sales development skills
- ✓ Excellent communication, negotiation and presentation skills
- ✓ In depth knowledge of South Pacific region and product

We offer an uncapped compensation package, comprehensive benefits package, paid personal days, excellent career advancement and a strong social environment.

If you believe you can excel in this role, we invite you to bring your enthusiasm and experience to Goway.

Submit your resume in confidence to hr@goway.com **JOIN OUR WINNING TEAM!**



BROOME THE KIMBERLEY & NORTHERN TERRITORY 2013/2014 BROCHURE OUT NOW

To download your copy click **HERE** or visit www.broomekimberley.com.au



Broome & The Kimberley Holidays
BE INSPIRED BY OUR EXPERIENCE

Agents share in \$22,000 Apple harvest from THAI

Thai Airways International was on a mission to reward Australia's top selling International Travel Agents earlier this year, with a major incentive offering a total of \$22,000 worth of Apple products.

for the top sellers in each of NSW/ACT, QLD/NT, VIC/TAS/SA and WA, along with 20 \$500 consolation rewards.

And that's not all - every THAI ticket booked to Europe during the promotional period was rewarded with a \$50 iTunes voucher for the first 100 claims.

Photos on this page show lots of the happy winners from across the country.



The incentive took place 19 Dec 2012-28 Feb 2013, with the top prize of a \$3,000 Apple Gift voucher taken out by Santhosh Kumar Hebbale Negash from Mann Travel in NSW, who's pictured **left** with Angela Tanis, TG NSW Sales Exec. There were also \$1,000 rewards

RIGHT: Susan McDonald from Balwyn Flight Centre receives her \$500 Apple gift voucher from Neil Cawthray, TG Vic Senior Sales Executive.



RIGHT: Sonia Sintupanuts from Detour Holidays, winner of a \$500 iTunes voucher (centre) with TG NSW Sales Executives Aaron Gilden and Angela Tanis.



LEFT: Aaron Gilden, TG NSW Sales Executive, presents a voucher to Abid Ali Chaudhary from Royal International Travel (right). Also in the pic from left are Manveer, Rani Sian and Rigu Chadhary, all from Royal International Travel.



ABOVE: Martha Sriansangfa, AM Holiday Travel; Anita McSkimming, TG WA Sales Executive; and Pin accepting on behalf of Paphapat Tepnimti.

RIGHT: TG NSW Sales Executive Angela Tanis with Nongnuch Pruengam of Travel Central.



ABOVE: Kerrin Trenorden, TG VIC Sales Executive with Kelly Mak, Alliance Travel & Tour.



RIGHT: Angela Tanis with Judy Ly from Southern Cross Travel.



BELOW: Cassey Reid from The Departure Lounge with Kerrin Trenorden, TG VIC Sales Executive.





MULTITUDES of wild animals were spotted by this group of incentive-winning agents as part of a famil to South Africa recently. Infinity Holidays hosted the trip along with South African Airways, who also provided air travel, with the group flying to Johannesburg and put up in the Protea Hotel Fire and Ice in Melrose Arch. After an evening sampling South African cuisine, the next day saw the group in the air again,

Ships for ANZAC 2015

PLANS to anchor cruise ships off Turkey's Gallipoli Peninsula for the ANZAC centenary in 2015 will allow more Australians to be part of the landmark event. Keen interest in attending the centenary is expected, with Australasian public numbers capped at 10,000 and a public ballot for places (**TD 27 Sep**). However Department of Veterans' Affairs spokesman Tim Evans told **AAP** at ANZAC Cove yesterday that offering places on ships was a "very clever response," with the gov't working with operators to provide a free TV feed of the Dawn Service. This week Insight Vacations ceo John Boulding suggested that guests wishing to experience the Gallipoli Centenary in 2015 could possibly consider travelling next year or in 2016 to avoid crowds. Further details of the 2015 ballot are expected shortly.

heading to Mpumalanga and the Kruger National Park, where they hung their hats in five-star luxury at the Jock Safari Lodge. Game viewing during their time in Africa included the Big Five, many other inhabitants as well as a pack of wild dogs, a rare sight even by the guide's standards. Concluding the trip was a stay at the Palace of the Lost City in the Sun City complex north west of the South African capital.

Pictured above during a break from game viewing, in the back row from left is Katie Honey, Infinity Holidays; Verity Jones, FC Botany Road; Libby Mowinkel, FC Tweed City; Aldona Rusinek, FC Ellenbrook and Kerry Tucker from FC Subiaco. Front row: Barton, Jock Safari Lodge guide; Mario Galindocano, Infinity Holidays; Sarah Goldsmith, FC Galleria; Javad Azizi, South African Airways; and Kyle Jones, Julie Barton and Kyra Fontana from Infinity Holidays.

QFFF points savings

QANTAS is offering a 20% discount on frequent flyer points required for selected Classic Awards flights, including to New Zealand, Noumea, Singapore, Hong Kong, Tokyo, Manila, Jakarta and Shanghai. The special deal is valid for new bookings before 03 May and travel in selected periods through until 31 Mar 2014.

Govt pro VA/NZ Tasman renewal

THE Federal Government has pledged its support for the renewal of the Virgin Australia/ Air New Zealand transTasman alliance, saying "on balance" the continued partnership "is positive and consistent." In a submission to the Australian Competition and Consumer Commission, Stephen Borthwick gm Aviation Industry Policy, said the Dept of Infrastructure and Transport believes the proposed Qantas/Emirates transTasman alliance "acts as a competitive counterweight" to that of Virgin and Air New Zealand. Borthwick highlighted that third

country carriers serving Australia, such as Malaysia Airlines, China Southern and AirAsia X, have the capability to deploy aircraft across the Tasman if they wished, to boost competition. He said barriers for competitors were "sufficiently low", so if other airlines were to enter the route they would cause the market to reach "a natural balance point."

Wildlife Safari appt

WILDLIFE Safari, which operates upmarket tours to Africa, India, Arabia and the Indian Ocean, has named Dominique French as its new Sales Executive for WA.

WIN A TRIP TO GREATER PALM SPRINGS WITH UNITED

This month we're giving *Travel Daily* readers the chance to win a trip to Greater Palm Springs which includes:

- 2 United Airlines round-trip economy flights to LAX
- 3 nights at Westin Mission Hills Golf Resort & Spa, one round of golf and one spa treatment
- 2 nights at Hyatt Regency Indian Wells Resort & Spa
- 2 tickets on the Palm Springs Aerial Tramway

Greater Palm Springs, California is the perfect getaway for travellers seeking outdoor adventure, luxurious resorts, boutique hotels, pampering spas, championship golf courses, and a modern artist community with local designers and brand name shopping.



Karen Coggan of QBT has sent us a picture of herself and her son on holiday (left). It is a representation of the red rock and snow that is experienced at the top of the Palm Springs Aerial Tramway. For your chance to win a trip to Greater Palm Springs with United, **SEND**

US YOUR BEST PALM SPRINGS DESTINATION-INSPIRED PHOTO.

Send your entry by COB on 30th April via email to: palmssprings@traveldaily.com.au.

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.
Postal address: PO Box 1010, Epping, NSW 1710 Australia
Street address: 4/41 Rawson St, Epping NSW 2121 Australia
P: 1300 799 220 (+61 2 8007 6760) **F:** 1300 799 221 (+61 2 8007 6769)
Travel Daily is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of *Travel Daily* no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.

Advertising and Marketing: Christie-Lee Lachance, Lisa Martin and Magda Herdzik
Email: advertising@traveldaily.com.au
Business Manager: Jenny Piper
Email: accounts@traveldaily.com.au
Part of the Travel Daily group of publications.

Publisher/Managing Editor: Bruce Piper
Editor: Guy Dundas
Assistant Editor: Matt Lennon
Contributors: Chantel Housler, Jenny Piper and Barry Matheson
Email: info@traveldaily.com.au





AA APPOINTMENTS
RECRUITMENT CONSULTANTS

**IT'S OUR 14TH BIRTHDAY
JOIN THE CELEBRATION
WITH A PAY RISE!**



FOR ALL THE BEST VACANCIES VISIT www.aaappointments.com

NSW & ACT – 8/6 O'Connell St, SYDNEY – (02) 9231 6377 – apply@aaappointments.com.au

VIC, WA & SA – 1/167-169 Queen St, MELBOURNE – (03) 9670 2577 – recruit@aaappointments.com.au

QLD & NT – 13/97 Creek St, BRISBANE – (07) 3229 9600 – employment@aaappointments.com.au

**CORPORATE TRAVEL ROLE – CLOSE TO HOME
MULTI SKILLED TRAVEL CONSULTANT
SYDNEY (PARRAMATTA) – EARN UP TO \$80k OTE**

All of the benefits of a Global TMC and you get to work close to home! If you are a senior consultant tired of commuting to the city every day and are looking for a role closer to home in the Western Suburbs – this role is for you! Dedicated portfolio of SME clients, domestic and international bookings, working with a fun and friendly team. Excellent salary package plus amazing incentives that give you the opportunity to earn up to \$80K! Send your CV to AA Appointments today!

**ARE YOU READY FOR MORE?
GROUP TRAVEL CONSULTANT**

NORTH SYDNEY – \$45k-\$55k plus incentives

Are you ready to take your consulting to the next level? If you are a senior retail consultant, with a proven sales record – we would love to speak to you about a fantastic opportunity to move into Group Travel. Conferences, incentives, sports groups, weddings, family and social groups – you will handle the booking from end to end – working directly with the client. Great sales ability, min 2-3 years retail experience and ability to handle high volume are a must. Great salary plus commission on every booking...

**TURN A NEW LEAF
TEAM LEADER**

PERTH – SALARY PACKAGE UP TO \$44K + Super

Are you thinking it is time to make your next career move? Looking for a new challenge, but not sure what you would like to do next? Look no further, we have the solution! This travel company specializing in all things WA, is looking for an enthusiastic consultant to motivate and lead this small team. With previous consulting experience, you must also have proven leadership skills to be suitable for this role. Working Monday to Friday hours plus 1 Saturday per month, here is your chance to be part of something unique & exciting!

**CALLING ALL TICKETING EXPERTS
TICKETING CONSULTANTS**

MEL, PER & ADL – SALARY PACKAGE DEP ON EXP

We have some exciting roles available in Melbourne, Perth & Adelaide for consultants with a strong ticketing background. With your exceptional fares knowledge & CRS experience, this role will see you working with one of the industry's best. Working Monday to Friday hours you will be rewarded with a fantastic salary package & offered fantastic career progression opportunities. If you think you have the right skills for this position, then jump on the phone and contact AA Appointments today to find out more!

**ENJOY THE FINER THINGS IN LIFE
RETAIL CONSULTANT**

MELBOURNE – SALARY PACKAGE DEP ON EXP

We are seeking a consultant with experience selling high end leisure. We have a fantastic position become available working in an up market area of Melbourne where you will be required to create luxury itineraries for a mainly repeat clientele. Working 9am – 5pm Monday to Friday (no weekend work), you must have minimum 5 years consulting experience and a strong focus on customer service to be eligible. A generous salary package will be offered to the successful applicant depending on experience.

**CUSTOMER SERVICE EXTRAORDINAIRE
CUSTOMER SERVICE CONSULTANT**

MEL (INNER) – SALARY PACKAGE UP TO \$50K + super

This is rate opportunity to work with a leading travel company and move away from every day face to face consulting. This role will see you providing superior customer service both over the phone and via email. You must have a keen desire to provide an exceptional customer service experience in order to be eligible for this position. Working on a rotating roster, you must be skilled in Galileo and have a minimum of 12 months industry experience to be eligible. Contact AA today to make this role yours!

**COAST INTO A NEW ROLE
RETAIL TRAVEL CONSULTANT**

GOLD COAST – TOP SALARY PACKAGE

Looking for a bright new shining role on the Gold Coast? Want a superb salary, fantastic incentives & top working environment? You'll enjoy this and more when you join this top team located centrally on the Gold Coast. Working in this busy retail travel agency you'll handle a range of leisure packages with no two days being the same. Your hard work will be rewarded with a top salary package plus achievable incentives and sensational educationals. All you need is a positive attitude and min 18 months consulting experience.

**ROCKIN THE SUBURBS
RETAIL TRAVEL CONSULTANT**

BRISBANE SOUTHERN SUBURBS – 12 MONTH CONTRACT

Leave the smelly buses and long commute into the city behind when you come and join this boutique agency. Located in the southern suburbs, this friendly team needs an experienced retail travel consultant to come and join them on a 12 month contract. Working Mon – Fri hours with Sats on rotation you'll enjoy a strong salary package and love handling the travel needs of a wide demographic of leisure clientele. Previous retail travel consulting experience is a must. Kiss your Go Card goodbye and apply today.



TOP PAYING TEMP JOBS

TREAT YOURSELF
THIS APRIL TO A
GREAT NEW TEMP ROLE!

TOP TEMP BENEFITS INCLUDE

Best industry rates; paid weekly
Referral vouchers
Temp to Perm opportunities

Temp of the Month/Annual rewards
Flexible working hours/days
Full conversion training where required

GROUPS & EXTENSION TRAVEL - 3 MONTHS NORTH SYDNEY - CLOSE TO TRAIN STATION HOURLY RATE + SUPER + TEMP REWARDS.

Based in North Sydney, you will be employed on a temporary basis and available to start on the 1st of MAY 2013. You will be trained in Galileo with a strong background booking international flights and extension travel combined with group travel experience and strong product knowledge - in particular within the Americas and the Caribbean! The role of this travel temp is predominantly to manage the travel extensions/changes/amendments and group allotments for this very large group of up to 2000 passengers ex Australia and New Zealand. Unique, challenging and exciting project!

ACCOUNTS PAYABLE - TRAVEL ADMIN. CALYPSO AND EXCEL ESSENTIAL - TEMP ROLE. SYDNEY CBD - HRLY RATE + SUPER.

Come and work for one of the best in the travel business! Your financial and accounting background will be utilized in this specialized travel and accounts payable/administrative temp role based in Sydney CBD. You must be available to start ASAP and be available to work full time, Monday to Friday for up to 6 months with a possible extension. It could even become permanent if both parties agree! BSP and excel spreadsheet reconciliation and proficiency using Calypso is essential for the role. As end of financial year draws closer, temp roles like this, will not last long.

GROUP CONSULTANTS - 2 MONTH ROLE! GROUP TRAVEL CONSULTANT

MELBOURNE (INNER) – HOURLY RATES \$20.00 - \$25.00PH

Our client, a prestigious events company is seeking an enthusiastic & experienced groups consultant to work for 2 months within a fun and dynamic team! You must have previous groups consulting experience, strong Galileo expertise, knowledge of Events pro (highly desirable but not essential) & a strong ability to be an adaptable team player. This fantastic temp role located minutes away from the city centre, will see you become a pivotal member in assisting to organise this large event! Due to start mid May, contact AA Appointments today to find out more!

RETAIL CONSULTANTS NEEDED! RETAIL TRAVEL CONSULTANT

PERTH (SOUTH) – HOURLY RATES \$20.00 - \$25.00PH

This is a fantastic opportunity for an experienced travel consultant to enhance their existing skills & experience within one of Australia's most trusted & recognised retail travel agency chains. This southern suburb agency requires the successful applicant to possess minimum 2 years travel industry experience, strong CRS skills and have excellent customer service skills. This 2 week assignment could lead you to securing a permanent position within this rapidly growing travel chain. Contact AA Appointments today and secure yourself this fantastic temp role!

YOU CAN HAVE IT ALL! RETAIL TRAVEL TEMPS

ACROSS QUEENSLAND – TOP HOURLY RATE

Want to work 4 days a week? Want variety in your day? Want to earn a top hourly rate? You can have this and more as a travel temp with AA. From one day to one month assignments, in global travel companies to boutique agencies there is sure to be a role for you! Enjoy great \$\$\$, flexibility in your working week, earn a weekly pay cheque & more. Plus this is your chance to get your foot in the door of leading travel companies. To join our temp team all you will need is 12 months international travel consulting experience, GDS skills & a positive attitude

COUNTING DOWN TO THE WEEKEND NATIVE CALYPSO TEMPS

BRISBANE – SENSATIONAL HOURLY RATE

Here's your chance to enjoy a long weekend every week. If you are an experienced travel consultant with native calypso skills & excellent communication skills - we need you! There are upcoming assignments in wholesale and support roles. You'll love being in these fun and friendly teams with the possibility of temp to perm opportunities. Superb native calypso skills will be a must. Temping may be the ideal solution to beat off the Monday blues and enjoy a four day weekend! Apply today and join the AA Appointments temping team!

CONTACT AUSTRALIA'S MOST EXPERIENCED TEMP RECRUITMENT TEAM

Anita Nunnari
NSW & ACT

Ph: 02 9231 6377

temps@aaappointments.com.au

Regina Johnston
QLD & NT

Ph: 07 3229 9600

brisbane@aaappointments.com.au

Cherie Napolitano
VIC, WA & SA

Ph: 03 9670 2577

meltemps@aaappointments.com.au

FOR MANY MORE GREAT TEMP VACANCIES VISIT OUR WEBSITE www.aaappointments.com



Ask us about talented people for your business

Find out how we work



Ben Carnegie

Tele-Sales Executives Sydney

- ▶ Young & vibrant online company
- ▶ All leads provided
- ▶ Salary \$65K + super, OTE \$100K++

Our client is the market leader in the latest and greatest of daily deal sites. They are seeking experienced business developers to join their travel team in securing deals that are to be advertised through their website.

Products include everything from flights to cruises to accommodation and anything else travel related that you can imagine. For this company to be able to provide such a great range of products, the need for Tele-Sales Executives is increasing.

If you feel like you are ready to launch your sales career then this could be the perfect role for you to develop your sales and negotiation skills and be well rewarded for your efforts. Apply today, once you join this company you won't be sorry!

Call or [email](#) Ben Carnegie for more details

New Venture Manager - Domestic Tourism

- ▶ Unique and autonomous role
- ▶ Sydney based with a national focus
- ▶ Salary to \$80K + super + bonuses

A unique opportunity for someone with an entrepreneurial mind to take on this newly created role involving marketing, identifying new revenue streams & developing strategy.

Call or [email](#) Ben Carnegie for more details

High-end Retail/Leisure Consultant - Sydney

- ▶ Established team in the Sydney Eastern Suburbs
- ▶ Build the corporate leisure division
- ▶ Salary to \$50K + super + commission split

Successful award winning agency with an affluent client base. If you have an existing client base or are no stranger to building rapport to expand the leisure division, apply today!

Call or [email](#) Kristi Gomm for more details

Group Flights Co-ordinator - Sydney

- ▶ Sydney North Shore location
- ▶ Help establish in-house ticketing
- ▶ Excellent salary pkg on offer for experienced candidate

Our client deals with special interest group travel to unique & unusual destinations. They are seeking an experienced ticketer strong on airfare construction and fares ruling.

Call or [email](#) Kristi Gomm for more details

Senior Cruise Consultant - Sydney

- ▶ Sydney inner west location, on site parking
- ▶ Monday to Friday - no weekends!
- ▶ Excellent working conditions and team

Is it the passion for cruising that gets you out of bed every day? This is a rarely offered opportunity to work within this multi award winning travel agency who specialise in cruise.

Call or [email](#) Sandra Chiles for more details

Trade Sales Manager - Sydney

- ▶ Award winning major attraction
- ▶ 2 year contract
- ▶ Salary \$82K package

Our client is a major attraction and well-loved Sydney icon. They seek a Sales Manager who is well connected across domestic inbound, wholesale, cruise & education sectors.

Call or [email](#) Ben Carnegie for more details

travel counsellors



®

Looking for a life-style change? We're recruiting!

Did you know...

- Our agents receive a laptop with all the latest software loaded onto it and access to their own IT support at Head Office in Melbourne...so our agents don't need to worry about becoming an IT guru.
- Our agents have access to a live database of over 100 000 hotels around the world with the ability to book, confirm and take payment 24 hours a day 7 days a week.
- Our agents have access to their own accounts team who not only receipt clients funds but also pay the suppliers for them...giving our agents more time to take those valuable famils.
- Our agents receive personalised support from their business coach...helping them find customers and build their business.



97%

of Travel Counsellors
love their job

* 2013 survey on current
Travel Counsellors

kerryn@travelcounsellors.com.au
www.travelhomeworking.com.au

With us...it's personal

For a confidential chat



Call Kerryn: **03 9008 4291**