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Travel Daily

First with the news

Monday 5th August 2013

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Philippines visa-free

THE Philippines has extended its visa-free initiative from 21 to 30 days effective immediately.

Under the new policy, foreign nationals from 151 countries - including Australia - can enter the Philippines without a visa and stay in the country for up to 30 days.

To comply, pax must have at least six months validity on their passport & possess a return ticket to the country of origin or onward ticket to another destination.

Virgin Aus deep in the red

VIRGIN Australia will crank up airfare and fuel surcharges as it responds to rising fuel costs while dealing with expansion expenses.

The carrier today gave guidance on its 2013 FY results, saying it is likely to incur after tax losses of between \$95m-\$110m (TD breaking news), while it continues fighting to compete in a "challenging environment."

The forecast compares to VA's 2012 FY profit of \$22.8m, which was up \$90.6m on the prior year.

VA cited the dismal outlook on a significant restructuring and transformation program, which has included a 60% acquisition of Tiger Airways Australia (now Tigerair Australia) and Skywest Airlines, a switch-over earlier this year to the Sabre Sonic GDS, and the cost of the carbon tax.

CEO John Borghetti said the FY has seen VA accelerate adopting its major restructuring program, "which is critical to our success going forward."

"Although today's update is disappointing & notwithstanding a challenging environment, we have made significant progress on the execution of our Game Change Program. We now have the right platform in the Australian market to generate sustainable earnings benefits."

MEANWHILE, VA will increase int'l fares to the USA, Europe and Middle East between \$25 & \$65 (depending on class of travel and destination), effective 22 Aug.

Short-haul international fares on the majority of routes & domestic and regional base fares will increase by about 3%.

VA cco Judith Crompton said the move comes as fuel costs rose 13% in the past two months.

"In making these changes, we have been very conscious of balancing our commitment to providing competitive fares with the operational costs of our business," Crompton commented.

QF HKG First upgrade

BUSINESS class passengers flying return to Hong Kong with Qantas are being offered a free First class upgrade on one sector.

The 'Buy Business, Get First in one direction' is on sale until 30 Sep, for departures to 31 Jan.

To be eligible, Business Class flights departing from Sydney, Melbourne or Brisbane need to be booked in D, C or J class, and then upgraded to A class in either direction - subject to availability.

Eight pages of news

Travel Daily today has eight pages of news, a photo page from World of Accor plus full pages from: (click)

- AA Appointments
- Travel Trade Recruitment
- Brunei Tourism



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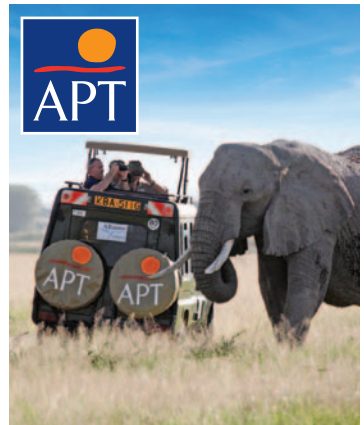
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Ethiopian direct link

AUSTRALIAN Ambassador to Ethiopia Lisa Filippetto has signed a pact with the Ethiopian Civil Aviation Authority opening unrestricted air access between the two countries, also aimed at boosting trade and tourism links.

Independent agt collapse

SYDNEY-BASED retail agent Gitani Travel has appointed administrators, with the Travel Compensation Fund warning of possible "substantial" claims.

The 18-year-old independent agency's head office in Punchbowl and branch in Granville were both non-voluntarily terminated from the TCF on Fri after the first claim was received.

TCF ceo Glen Wells told *Travel Daily* the extent of claims was yet to be determined, but numerous other enquiries had been made.

Gitani Travel was not immune to past claims, however the agent had always resolved previous issues, Wells confirmed to *TD*.

In this instance however, corporate insolvency specialists Cor Cordis were appointed late last month to wind up the firm and handle the agency's demise.


It's understood the International Air Transport Association is owed a significant sum, but was unable to comment before *TD*'s deadline.

AFTA appointment

AFTA has today announced the appointment of Joanne Tralaggan as marketing & communications mgr for the Accreditation Scheme.

Tralaggan was most recently the Destination Marketing Manager at Destination Wollongong.

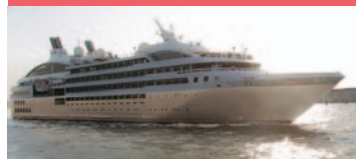
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Venture SQ packages

SINGAPORE Airlines is offering exclusive wholesale fares with Venture Holidays to South East Asia departing from Adelaide.

Valid for travel between 01 Aug-30 Nov and 16 Jan-31 Mar, four night package options are priced from \$959ppts to Bali or \$999ppts to Chiang Mai.

Deals are on sale until 30 Aug.

Brunei Aus roadshow

AGENTS in Sydney & Melbourne will have an opportunity to meet with Brunei suppliers and learn more about the destination at two upcoming trade roadshows.

Places at the 26 Aug & 28 Aug events are limited - for more details, see **today's back page**.

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Beijing transit focus

BEIJING Commission of Tourism Development has proposed to better market its 72-hr visa-free policy - which was introduced on 01 Jan - to help cash in on potential transiting passengers.

An alliance between Beijing Capital Int'l Airport and Air China has been proposed by the city after 2013 first half visitor arrivals fell 14% compared to last year.

Tigerair, Scoot talks

SCOOT ceo Campbell Wilson has begun preliminary talks with Tigerair Australia chief Rob Sharp on a possible tie-up, the *Sydney Morning Herald* reports today.

The airlines are mulling allowing passengers to connect to each other's destinations, similar to a partnership Scoot shares with Tiger Singapore, but Wilson said a codeshare arrangement was off the cards.

"We don't yet offer something similar with Tigerair Australia, but I think there's mutual interest in doing so," Wilson told the *SMH*.

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Travel Daily

First with the news

Monday 5th August 2013



Suite Dreams
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Travel Daily

on location in
Istanbul, Turkey

Today's issue of *TD* is coming to you from Turkey, courtesy of Trafalgar and Etihad.

THIS week *Travel Daily* has joined a group of top Aussie travel agents on a fabulous Trafalgar guided holiday of Turkey. It's the annual 'Acclaim' trip for Trafalgar's top producers, with forty travel consultants from across the country experiencing this fast-growing destination.

For the last two days the participants have taken in the stunning sights of Istanbul including the historic Topkapi Palace, the Blue Mosque, St Sophia cathedral, the Grand Bazaar and the Spice Markets.

We have also enjoyed a relaxing Bosphorus cruise and taken in some of the local culture at a number of authentic eateries.

Tomorrow we move onto the battlefields of Gallipoli and ANZAC cove - see all the details in *TD* tomorrow, and for photos from the trip see our website and www.facebook.com/traveldaily.

Sunlover, TA promo

SUNLOVER Holidays has teamed with Tourism Australia to launch a new \$1 million campaign to promote domestic tourism.

The four-week 'Great Aussie Holiday Deals' campaign features a collection of nearly 40 packages to destinations including Tropical North Queensland, Gold Coast, Queensland Islands, Sydney, Melbourne, Adelaide and Perth.

The promo was rolled out on Sat to take advantage of Aug typically being a "primary selling month" for domestic holidays, Sunlover Holidays gm Leanne Chard said.

Partnering with TA assisted Sunlover develop a significant consumer and trade advertising campaign covering TV, metro and regional press, national digital advertising and printed collateral.

The campaign runs until 30 Aug.

VA int'l flourishing

CAPACITY & passenger figures on Virgin Australian int'l services increased for the month of Jun, up 3% and 3.5% respectively.

A total of 1,549,395 passengers flew with the carrier in Jun, with domestic operations reporting a 2.2% fall and a 3.2% drop in loads.

OOL cruise hub delay

A DECISION on the preferred consortia to develop the Gold Coast Cruise Terminal - part of the Broadwater Marine Project - is now not expected to be officially announced until early next year.

The multi-billion dollar integrated tourism development is proposed to be built on the Gold Coast's Spit or on WaveBreak Island, and will also feature a hotel, casino, marina, retail facilities and more.

Four short-listed proponents are involved in submitting Detailed Proposals by Oct, including ASF China Property, Azure, ACPI and Riodong Development.

The Azure Consortium consists of SKYCITY Entertainment Group Limited and Brookfield Multiplex Constructions.

Gold Coast City Council and the Queensland Government had originally intended to formalise an agreement with their preferred firm in mid-2013.

MEANWHILE, navigational simulations have demonstrated that cruise ships can effectively navigate through the Seaway and dock within the Broadwater.

The Gold Coast Council had commissioned Meridian Maritime Services, Maritime Safety Qld and Brisbane Marine Pilots to undertake the study.

"The economic analysis, undertaken by AEC group, identified strong market interest in a Gold Coast cruise terminal and a positive outlook for the cruise shipping industry in Australia and globally," an update on the Broadwater project stated.

Leading tourism operators have also backed the Marine Project, indicating it would "provide a tourism and business increase on the Gold Coast."



Window Seat

TRAVELLERS wanting an armchair experience of the Emirates A380 can now do it all online, with Google Street View launching an online virtual tour of the aircraft.

Using the tool viewers can explore all aspects of the plane - including the upstairs bar at the rear of the business class cabin, and apparently even the cockpit and First Class Shower Suites.

To find the virtual tour on Google Maps **CLICK HERE**.

THE latest and greatest way to see Paris is via a new aerial sightseeing service utilising a gigantic Zeppelin.

Launched by a company called Airship Paris, prices start at €250 for a 30 minute ride which can be shared by up to 12 people at a time.

The airborne sightseeing platform flies at an altitude of just 300m above the River Seine, Versaille, Chantilly or Bapteme, with full details online at www.airship-paris.fr.



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Doctor Syntax rooms

HOBART'S Doctor Syntax Hotel has unveiled 10 fully-renovated rooms to complement its existing sports bar, restaurant, function and entertainment facilities.

The property is suited to a range of travellers and offers accom options for families, couples and singles, priced from \$99 to \$129 per room per night.

QH/Viva! NRL GF tkts

NRL Telstra Premiership Grand Final pre-sale packages for 2013 are now available to book via Qantas Holidays & Viva! Holidays.

Call 13 27 87 for details on ticket and accommodation packages.

QF HBA capacity lift

QANTAS has introduced new flights and increased capacity on the Melbourne-Hobart route on 30 Jan to handle increased demand for visiting international cricket teams.

Three return services are now available on the day, including two morning services to Hobart on Boeing 767 aircraft and one early afternoon Q400 flight.

There's also an additional early morning HBA-MEL service that's also being operated on a Q400.

QF said the new flights will benefit group travel between Hobart and Melbourne - details at www.qantas.com.au/agents.



Talking Turkey with Trafalgar



IT'S been a huge month for Trafalgar - just two weeks after being named the Best International Tour Operator at the National Travel Industry Awards, the company has now taken forty of its biggest supporters on a fabulous trip to Turkey (**see p3**).

The group is being led by several Trafalgar staff, and

pictured last night at the special restaurant where the group was treated to some delicious local cuisine, are, from left: Conrad McCall, Trafalgar NSW sales manager; Osman Akpinar, head of operations from Trafalgar in Turkey; Rachael Harding, Trafalgar Director of Sales; and Matthew Cameron-Smith, Trafalgar md.



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HA adopts new fare structure

HAWAIIAN Airlines has done away with Shoulder Season airfares entirely as part of a new fare structure recently launched for Australian travel agents.

The carrier, which has experienced rapid growth from Australia in recent years, says the removal of Shoulder season fares has been done to "make it easier for travel agents and travellers to understand Hawaiian Airlines' fares and for ease of booking".

The new rate bands, which took effect from 22 Jun, sees Low Season in effect for departures from 17 Jan to 25 Mar, 26 Apr to 20 Jun, 09 Jul to 20 Sep and 16 Oct until 12 Dec annually.

Conversely, High Season fares will apply for departure outside of these dates on flights departing from both Sydney & Brisbane.

The structure applies to HA fares sold from any Australian port, including domestic sectors to Sydney and Brisbane operated by partner carriers VA and QF.

"Demand for Hawaii continues to be high with Australian travellers, with a 28 percent increase in visitors from Australia to Hawai'i in the first six months of this year," HA Australian sales manager Andrew Denman said.

Since taking delivery of new A330 aircraft, Australian services have jumped from thrice weekly to daily from Sydney - twice daily in peak periods - with Brisbane added three times weekly as a second local port on B767 aircraft.

Across the Tasman, Auckland started direct flights to Honolulu from 14 Mar, with HA saying AKL was "on track" (**TD** 25 Jul).

"We have been working hard to make it easier for the Australian travel industry to work with us and this is something we are committed to continue to work on into the future," Denman said.

MEANWHILE, HA has rejigged aircraft on the Honolulu-Papeete, Tahiti route, upgrading to an Airbus A330, effective 02 Nov.

More Govt cash to lure Asia

TOURISM Australia will receive \$12.5 million in funding from the Federal Government this financial year to continue its work driving into the Chinese tourist market.

The allocation was announced by Federal Tourism Minister Gary Gray, who added that the Asian tourism market could be worth more than \$20b to Australia's economy by the year 2020.

"This is the second year of our Asia Marketing Fund which was announced in last year's Budget & will provide \$48.5 million over four years to promote Australia as a tourism destination to growing markets in Asia," Gray said.

Further investments will be made into airline partnerships as well as market research carried out by Tourism Research Australia.

In addition to China, concerted efforts will be made to arrest recent falls in arrival figures from Japan, with further work into South Korea also on the agenda.

TA, along with a number of states & territories, trade partners and Japan Airlines formed a pact with Japanese multimedia firm BS Asahi for the development of an

integrated campaign, enlisting the help of Japanese celebrities.

Results from this initiative saw a 30% jump in the number of Japanese fans liking Tourism Australia's Facebook page, with over one million viewers of a 'There's Nothing Like Australia' episodic television series.

Gray added that these and other initiatives were "crucial to Australia remaining competitive in the Asian Century".

MEANWHILE, Gray has labelled comments from the Federal Opposition that claimed a Tourism Australia commissioned Jones Lang LaSalle report was critical of the Government, as "a disgrace".

The report, sought by TA on behalf of Austrade, saw the real estate advisors poll 100 industry stakeholders on Australia's strengths and weaknesses as an investment destination for new hotels and short-term accom.

"The Coalition needs to stop playing politics and get serious about an industry that employs more than 500,000 people and contributes \$41 billion a year to our economy," Gray reiterated.

Crown shuffles deck

CROWN has announced some managerial changes, with Crown Perth ceo Barry Felstead named as Chief Executive Officer - Australian Resorts for the group.

In his new position, Felstead will maintain offices at both the Melbourne & Perth operations, with former Crown Melbourne boss Greg Hawkins moving into a consultant and advisory capacity.

Felstead will report directly to Crown Group ceo Rowen Craigie in his new position.

5 years of EK A380s

DUBAI carrier Emirates has marked five years since taking delivery of its first Airbus A380 & the first service to New York JFK.

In that time, more than 18m passengers have devoured over 35m meals served on 20,000 trips, with 37 airports visited & 21 cities served by EK superjumbos.

New wheels for DUN

TROPICAL North Queensland's Down Under Tours has taken delivery of two new Australian built coaches - a 53-seat Denning Phoneix and a 28-seat purpose-built custom-made Able Bus & Coach vehicle for the firm's Cape Tribulation coach touring - lifting its fleet of vehicles to 36.

Territory digital drive

NORTHERN Territory tourism businesses have an opportunity to gain a share of \$1 million by driving digital marketing.

"Print, TV and radio advertising are all important but with online distribution channels growing globally NT operators need to be in front of the game to remain competitive," said NT Tourism Minister Matt Conlan.

The program includes \$250,000 to create 'digital tours' for travel agents who are unable to visit the NT in person and \$500,000 for industry digital marketing rebates for 'cost per click' based advertising and retargeting.

ATEC lauds extension

AUSTRALIAN Tourism Export Council managing director Felicia Mariani has welcomed last week's decision to expand the seasonal worker program across WA.

Mariani said the scheme will see tourism operators suffering labour shortages boosted with capacity to hire more seasonal employees.

French style at Skal Int'l lunch



ABOVE: The Melbourne chapter of Skal Int'l last month celebrated Bastille Day at its monthly lunch event at Bergerac French Restaurant in the city's CBD.

Continuing its charitable work, the group made a donation to Travellers Aid - an organisation that offers assistance to elderly people when out & about, as well as providing transport fares to people in emergency situations.

Pictured above at the lunch is Ian Hewitt, Go Travel in Style and Vincent Cooper, Quest Echuca with Philippe the Accordionist, who enthusiastically played through the entire lunch event.

Amadeus revenue up

TRAVEL technology giant Amadeus has reported strong first half financial results for 2013, with a 5.7% increase in revenues totalling more than €1.5 billion.

Growth of 5% was reported across the company's distribution business with revenue reaching €1.2 billion, while the number of air travel bookings also jumped 5.8% to 233.1 million transactions.

Global market share climbed 1.7% to 40% based on GDS transactions of air, hotel, train and car rental, excl countries with a single GDS provider.



Business Development Executive

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For a copy of the Job Description and Selection Criteria visit

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www.tourismnt.com.au/about-us/careers.aspx

ENQUIRIES: Call Alison Conroy on (02) 8281 9620 or 0407 105 072

To Apply: Please forward a current CV and Selection Criteria to recruitment.tourismnt@nt.gov.au with position number listed on the job description, no later than **COB 9 Aug 2013.**

Hawaii incentive

HILTON Worldwide & Hawaiian Airlines have teamed up to offer its top 15 revenue-producing agents a spot on a seven-night famil departing in Nov.

Agents need to book clients at six participating Hilton properties in Hawaii on Oahu, Maui and the Big Island - the Hilton Hawaiian Village Waikiki Beach Resort, DoubleTree by Hilton Alana Waikiki, Embassy Suites Waikiki Beach, Hilton Waikiki Beach, Hilton Waikoloa Village and the Grand Wailea, a Waldorf Astoria Resort.

To be eligible, bookings need to be processed between 01 Aug and 15 Oct, for stays to 20 Oct.

Reservations need to be booked through Creative Hols, Harvey's Choice, Pinpoint Travel Group, Infinity Holidays or Viva! Holidays.

MEANWHILE, Hilton Hawaiian Village is introducing a new Tue night Fireworks Spectacular, complementing the hotel's long running and extremely popular Fri night 'Rockin' Hawaiian Rainbow Review' showcase that can be seen from vantage points around Waikiki.

The free to attend Tue fireworks display kicks off at 8:00pm - see www.hiltonhawaiianvillage.com.

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Monday 5th Aug 2013

Scenic Latin response

SCENIC Tours has opened five additional tour departure dates for 2014 in South America due to a "phenomenal" response from coverage on Channel Nine's travel program *Getaway*.

"Guests are keener than ever to tour with us to South America following Catriona [Rowntree's] unforgettable display of what we showcase in this fantastic part of the world," said product manager for South America Louise Hill.

Some of the new itinerary tour dates coincide with the 2014 FIFA World Cup in Brazil, with Hill commenting that seats are selling fast - see scenictours.com.au.

Cooly Rocks success

THE Southern Gold Coast's two-week Cooly Rocks On rock'n'roll festival in Jun pumped over \$33m into the region's economy, up nearly \$4m on last year's event, and luring close to 95,000 visitors, organisers have confirmed.

Over three-quarters of visitor spend was ploughed into the Southern Gold Coast tourism infrastructure, with interstate and international visitors both up and day-tripper numbers doubling.

Travelport signs R3

PUBLISHED fares for services operated by regional Russian carrier Air Company Yakutia are now available to Travelport connected agents via a new distribution agreement signed between the parties last week.

Rabies bites in the US

TRAVELLERS visiting the United States are being advised to avoid "all contact with domestic or wild animals" following a spate of rabies cases across the nation.

According to the Travelvax travel health service, four US states have detected rabies - Virginia, Texas, Minnesota & Rhode Island - with one of the cases involving a five-month-old baby and a skunk.

Aussies should avoid animals "behaving oddly & seek urgent post-exposure treatment if bitten or scratched.



Brochures of the Week

WELCOME to Brochures of the Week, *Travel Daily's* Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



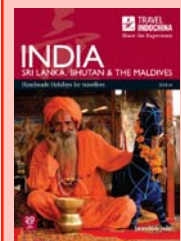
Contiki - Europe Autumn, Winter & Spring 2013-14

Covering the winding down of 2013 and into 2014, the new Contiki guide to Europe offers 31 itineraries of varying lengths, offering an easy-paced style with plenty of time to see Europe as travellers see fit. Winter is strongly featured, with a ski trip to the Austrian alps available as either an 8 or 15-day trip, which has guests staying in a Gasthof in the town of Hogfgarden. All tours include exclusive Backstage Pass inclusions that could consist of special accommodation, culinary experiences & front-of-line attractions.



Sealink Holidays - South Australia 2013/14

Picturesque landscapes across the entire state are featured in the newly released guide from SeaLink, including a major focus on Kangaroo Island. Packages are available to regions including the Yorke Peninsula, Barossa Valley, Port Lincoln, McLaren Vale, Adelaide and the Hills and the Flinders Ranges. The guide also contains information on day tours through to multi-day itineraries of up to three days, with Murray River Cruises and a comprehensive accommodation range also featured.



Travel Indochina - India 2013-14

Spread across 52 pages are a number of new itineraries, day tours and hotel options in India as well as Sri Lanka, Bhutan and the Maldives. Among these are four new tours in India alone, including the company's first option to the disputed Kashmir region. In Sri Lanka, tours of 7-15 days duration have been enhanced with new east-coast extensions to the beaches of Trincomalee and Passikuda. Hotel offerings are now featured with a new image format to further ease guest selections.



Celebrity Cruises - Australia, NZ and South Pacific

Now available is Celebrity's largest program ever in the Australasia and South Pacific area, now with three ships from which to choose and Earlybird offers on sale for long-term planners. Voyages ranging from three-night samplers through to 18-night journeys are available, with *Celebrity Solstice*, *Legend* & *Millennium* to all operate locally in the program. For those with a bit more time, repositioning voyages are also on sale at season's beginning and end to or from USA, Mexico, Canada & China.



Trafalgar - Asia 2014

Featured in the new guided holiday range to Asia are two fresh itineraries, three extensions and much more. The company's second year in the region sees product significantly enhanced, with holidays offering visits to Vietnam, Cambodia, Thailand, Singapore, Vietnam China & Japan. In addition to land touring, river cruise options on the Mekong and other rivers also exist. Unique Insights such as a train ride over the River Kwai and exclusive Be My Guest tribal dining experiences are among highlights.



Beyond Travel - 2014 Waterways & Beyond

Both Deluxe and affordable river cruise options abound in the new Europe river cruise guide from Beyond Travel. The guide has undergone a redesign from the previous year based on client feedback seeking a wider variety of affordable options. Both small-ship and mega-yacht options are showcased, with the Rhine & Danube available along with sailings of the Adriatic coast, Dubrovnik, Split, Athens, the Aegean and Russia.

AFL Rd 19 Results

CONGRATULATIONS

Krystina Sajeba
from Emirates

Krystina is the top point scorer for Round 19 of *Travel Daily's* AFL industry footy tipping competition and has won a \$50 Coles/Myer voucher, courtesy of **Compass Car Rental**.



Major Prize Sponsors

1st Prize: 4-night holiday to Dubai, courtesy of Emirates and Holiday Inn



2nd Prize: 5-night holiday to Vanuatu, courtesy of Air Vanuatu & Iririki Island Resort Vanuatu



World of Accor 2013 wows a packed audience



ABOVE: Everyone was eyeing off the shiny Peugeot Allure 208 sitting proudly in the middle of the room, and the shock for winner Lisa Warnes at her new set of wheels was clearly palpable.

OVER 800 members of Australia's travel industry along with television personalities Melissa Doyle and Matt White from Channel 7 turned out for Accor's annual World of Accor showcase staged at the dazzling Sofitel Sydney Wentworth last Thu.

Guests attending the country's largest hotel expo were treated to an up-close-and-personal performance from boy band Human Nature, while fine Sofitel canapés were washed down with Robert Oatley wines.

As always, a host of major prizes were given away including Business Class Qantas flights to Singapore to stay at the soon-to-open Sofitel So Singapore, which were won by Brooke Cowdroy from Experient.

After getting the crowd revved up, the major prize of the Peugeot Allure 208, was won by tearful Lisa Warnes, Travel & Ops Manager at Optus, who was the last out of 5 people to unlock the car.

It was a case of lucky last for Lisa, who said she couldn't wait to trade her current coupe for her new, hot red wheels.

Enjoy these pictures of World of Accor 2013:

RIGHT: Legendary Aussie music export Human Nature blew the roof off the venue with a spellbinding performance of some of the Motown hits they have made their own in recent years.



BELOW: Soon to jet off to Singapore with Qantas to stay in the brand new Sofitel So Singapore is winner Brooke Cowdroy,

Experient, **pictured** second from right with Accor's Graham Wilson with Matt White and Mel Doyle.



RIGHT: Claire Chien from PTC Express Travel with Jacques Wong from Sofitel Sydney.

BELOW: Cheryl Brooks from Accor's The Hills Lodge; Mel Travelled, Travel Blogger and Nitelle Johnson from Our Deal Escape.



ABOVE: Attendees' palates were kept thoroughly hydrated with the colourful mix of flavours available at the Robert Oatley wine bar.



ABOVE: Hundreds surrounded the Peugeot 208 learning more about Accor hotels and enjoying the social atmosphere.



ABOVE: Novotel New York Times Square winner, Rachel Geary with Channel 7 stars Melissa Doyle & Matt White.



RIGHT: Once the news had sunk in, Accor corporate client and the winner of the Peugeot 208, Lisa Warnes was lapping up the spotlight next to her new prize.



Canberra's 1st int'l ft

THE newly revamped Canberra Airport welcomed its first int'l flight from Auckland yesterday, with pax on the Virgin Australia flight putting the airport's facilities through its paces.

Two other nonstop flights from Auckland also arrived today, bringing back players and supporters of the ACT Brumbies.

CBR is hoping to have its first regular scheduled flights from New Zealand and South East Asia next year, the airport tweeted.

"We are in continuous talks with the airlines & welcome passengers to let the airlines know what routes they are interested in" the facility told a Twitter follower.

Outlets into Canada

A NEW Premium Outlets retail precinct has been opened in Toronto, the first of the group's ventures into Canada.

The outlet shopping zone is a 50/50 partnership between the Simon Property Group - the same firm managing New York's Woodbury Common Premium Outlets - and Calloway Real Estate Investment Trust.

Ninety outlet stores feature at the new facility, which is located in the town of Halton Hills.

Credit on the Rockies

ROCKY Mountaineer has launched a new Early Booking Bonus for departures in 2014.

Credit of CAD\$1,200 per couple is available on GoldLeaf Service itineraries of seven nights or more, if reserved before 31 Oct and paid in full by 06 Dec.

For shorter GoldLeaf trips of 4-6 nights, credit of up to CAD\$600 per couple is also on offer - see www.rockymountaineer.com.

New York Pass promo

A NEW incentive encouraging travel agents to sell New York City Passes in any duration has been launched by Rail Plus, with a prize of an iPad mini up for grabs.

Sales of the one, two, three and seven-day passes will earn entries into the draw, with agents to send booking numbers before 30 Aug to competitions@railplus.com.au.

Search engine sign-up

MORE than 200 hotel search engines from 48 countries have signed up to participate in the upcoming launch of TripAdvisor's new TripAdvisor Connect platform.

Set to debut later this year, the OTA's participating in the Hotel Price Comparison represent more than 135,000 hotels worldwide.

Four Seasons chief

PRUDENTIAL Real Estate Investors ceo Allan Smith has been named as the new ceo of Four Seasons Hotels & Resorts.

Smith replaces Kathleen Taylor and will commence on 23 Sep.

Twin Waters savings

THE Sunshine Coast's Novotel Twin Waters Resort is offering a 30% discount on stays of two or more nights, valid for booking to 08 Oct (blackout dates apply).

Under the deal, rooms are priced from \$111 per night.

Angliss Open Day

FLIGHT Attendant education facility William Angliss Institute is opening its doors for prospective applicants to visit the Sydney and Melbourne campuses at its annual Open Day.

The Open Day will take place in Melbourne on 25 Aug from 10am-4pm, and in Sydney on 14 Sep from 10am-2pm.

Tourism course specialists will be available for one-on-one discussions about course content and career opportunities - info at www.angliss.edu.au/open-day.

WIN A HOLIDAY TO PERU



Throughout August *Travel Daily* is giving readers the chance to win a holiday for two people to Peru, courtesy of Aerolíneas Argentinas and Peregrine Adventures.

The prize includes two return economy airfares on Aerolíneas Argentinas between Sydney and Lima via Buenos Aires and Peregrine Amazon & Inca Heartland tour for two people.

Each day *Travel Daily* will ask a Peru-related question - just read the issue and email us your answer. At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this amazing holiday to Peru.

Email your answers to: perucomp@traveldaily.com.au.



Q.3: How many flights a week do Aerolíneas Argentinas fly to Lima Peru?

[Click here for Terms & Conditions](#)



Top 5 Irish attractions

TOURISM Ireland has released the official list of the top grossing visitor attractions in the Republic of Ireland in 2012.

Perhaps not surprisingly, the attraction luring the most visitors last year was the Guinness Storehouse in Dublin, with just shy of 1.1m tourists over the year.

This was followed by the Dublin Zoo, Cliffs of Moher Experience, National Aquatic Centre and the Book of Kells in Dublin.

WA Tourism Minister

LIZA Harvey, currently Police & Road Safety Minister, has been named as the new WA Tourism Minister, replacing Kim Hames.

HAL assists tour boat

HOLLAND America Line's *MS Statendam* rendered aid on Fri to a tour boat with engine problems in Alaska's Glacier Bay, transferring 103 pax to their departing port.

AB/HM codesharing

AIR Seychelles has announced an expansion of its codeshare alliance into Scandinavia with airberlin between Praslin to Stockholm and Copenhagen.

HM will place its code on AB's six weekly flights between Berlin and Stockholm and daily flights between Berlin and Copenhagen, while AB will add its code to eight weekly flights between Mahe and Praslin in the Seychelles.

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CORPORATE HUNTERS WANTED!!

CORPORATE BDM X 5

BNE, PER & SYD- SALARY PACKAGE OTE \$100K+

If you have the passion for sales and love building new relationships your talents will be rewarded here. You'll be joining this award leading corporate TMC offering a long term career and the real opportunity of progression. With a leading brand behind you, you'll be able to take aim at an amazing salary package and work with fantastic unique clients. Apply for this role and watch your future career soar

A LEADING ROLE WITH A LEADING BRAND

INDUSTRY SALES MANAGER X 2

PERTH & SYDNEY - GENEROUS SALARY PACKAGE

If you're a proven industry sales manager, who easily achieve retention & growth targets and engage with an industry client base, these positions will allow you to play a critical part in the ongoing success of these high profile products. Leading by example, you'll enjoy a hands-on role managing a key account while driving the importance of customer engagement with your team.

EVENTS SUPERSTAR – RARE ROLE

CORPORATE EVENTS DIRECTOR

BRISBANE – SALARY PACKAGE OTE \$90K+

If your experience lies within conference & incentive program management and you have managed event teams, this is a rare opportunity to join an industry leader. You'll be well versed in the creation and delivery of unique, motivational and exciting events for corporate clients, including incentive groups, conferences and launches. This is the role everyone wants!

COACH FOR SUCCESS

CORPORATE TRAVEL – TEAM LEADER

MELBOURNE – SALARY PACKAGE \$80K+

Be at the forefront when this company expands even further. Overseeing a team of consultants you will have the ability to lead and coach your team while responding to client escalations and assisting the senior management team with the decisions that will affect the future growth of the company. Don't miss out on this outstanding opportunity to be part of an exciting phase of growth.

WALK THE HALLS OF POWER

NATIONAL ACCOUNT MANAGER

SYDNEY – SALARY PACKAGE TO \$100K+

We're looking for a talented Account Manager to join this prestigious corporate client. The perfect individual will bring previous experience in a similar role with a focus on retention & growth strategies. But what sets you apart is your creativity and innovative approach to account management. If you're not afraid to look outside the square & work in a pro-active, commercially astute team you'll thrive.

PRIZE WINNING ROLE

NATIONAL INDUSTRY SALES MANAGER

MELBOURNE – TOP SALARY PACKAGE

If you have the ability to lead a sales team, provide strategic direction, drive revenue growth, and manage key high level relationships, this leading travel company has an exciting opportunity for you within their Australian business. The NSM will be commercially savvy, highly motivated and have proven record of identifying and winning new business. This high profile national role requires experience in a similar role.

DON'T LET THIS ONE SLIP BY

STATE CORPORATE OPERATIONS MANAGER

MELBOURNE – SALARY PACKAGE \$95K+

Reach for the top spot when you join this Victorian based travel operation. As part of a national company, your role incorporates senior responsibilities such as staffing, recruitment, training & development and management of in house procedures. Your level of travel knowledge and operations will be superior. You will also be managing all financial responsibilities of the Victorian operation.

THE ULTIMATE PRODUCER

REGIONAL HEAD OF PRODUCT x 2

BRISB & SYD BASED: TOP SALARY PACKAGE

Looking for a challenging new destination to market? This industry leader requires the skills of an adaptable Head of Product. You will be well organised and have the ability to managing a team sourcing for new and unique products to your competitors while being able to develop brochures that stand out from the rest. With your talents you will have a creative flare and an eye for detail.

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Finding talent within the Australian Travel Industry

Ski Travel Specialist

Brisbane - \$Competitive + Bonus - Ref 726SJ1

If you want to combine your two loves of travel and the snow, then this is the role for you! Sell ski packages and tailor made ski itineraries every day. If you have a travel background, are an avid skier and enjoy uncapped earning potential, this is the perfect role for you. In a CBD location with a fantastic team, this rare opportunity is sure to be snapped up soon. Show your interest now and apply with your CV outlining your passion for ski.

For more information, please call Sarah on (02) 9113 7272 or click [APPLY](#)

Sales Manager/ Business Development

Canberra - \$100K + Super + Incentives - Ref 735BP2

Wanted - an experienced Business Development/ Sales Manager to join this leading, international Airline. Have you had experience dealing with the corporate and government travel market? If you have sound understanding of corporate travel sales and a proven past sales record, we would love to hear from you. The available position is located in Canberra and an attractive salary package will be on offer for the successful candidate. A once in a life time opportunity!

For more information, please call Briarna on (02) 9113 7272 or click [APPLY](#)

Cruise Travel Consultant

Melbourne - \$Base + Commission - Ref 637PC4

Love cruises? Then I need you. My client is looking for a specialist to cater for the growing cruise market within their offices. You would have a minimum of 2 years experience as a Travel Consultant and have completed academies for cruise lines. Ability to use Polar Online and proficient in using a GDS. Your expertise would lie in cruising and everything that comes with it. Only qualified and experienced consultants will be contacted.

For more information, please call Patrizia on (02) 9113 7272 or click [APPLY](#)

Travel Consultant

Adelaide - \$38-45K + Super +Incentives - Ref 0634NC3

If you have exceptional travel industry experience we have the exceptional Travel Consultant role for you! Be paid a fantastic base with super and incentives at this well established company with offices all over Adelaide. You will be well supported with the fantastic household name. Bring your fantastic product knowledge, travel industry experience and be a wiz on a GDS. If you are sales driven and want to make the next giant leap in your career - now is your chance.

For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)

South Pacific Travel Consultant

Brisbane - \$Competitive Package - Ref 564SJ1

Do you have a passion for the South Pacific? Want to use your expertise in selling the Pacific Islands and specialise in this niche product? You will work in a retail and wholesale environment, tailoring itineraries and offering your expert product knowledge to all of the South Pacific islands in order to secure bookings. Uncapped commission & a fun and friendly team environment are on offer with this leading Queensland travel company.

For more information, please call Sarah on (02) 9113 7272 or click [APPLY](#)

Sports Travel Consultant

Sydney - Great Wage + Incentives - Ref 693LB1

Passion for Sports and Travel? This is the ideal role for an experienced Travel Consultant (1+ years) who lives and breathes sport. Join a dynamic fast paced company in great new offices, with a team of like-minded individuals selling global sports packages over the phone and email, and no face-to-face. Working on a wholesale and retail travel mix. Be rewarded with a great role, competitive salary and bonuses for the sports lover. A really rare opportunity!

For more information, please call Lynsey on (02) 9113 7272 or click [APPLY](#)

Corporate Entertainment Group Consultant

SE Melbourne - \$50K + Salary + Perks - Ref 713DB

Want to work with the stars? An amazing travel opportunity has just arrived! Calling all experienced corporate travel consultants looking for a fast paced exciting travel position. This successful travel agency is looking for someone to join their team, booking entertainment travel. From music artists to sporting teams. This is a unique opportunity for savvy corporate consultants who know how to think outside the square and is a creative problem solver.

For more information, please call Deborah on (02) 9113 7272 or click [APPLY](#)

Corporate Travel Consultant (Contract)

Perth - \$DOE + Super +Incentives - Ref 0737NC1

A fantastic chance to join a well-known company with Perth, this will be a maternity leave cover role with a possible offer of permanent! Deliver exceptional customer service to these well-known corporate companies, brilliant fares and general world-wide travel knowledge is needed for this role. This is a great team environment and we are in need of a candidate with least 3 years past travel agency experience needed. A really fantastic role for a fantastic candidate.

For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)



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Attend one of Brunei Tourism's free road show evenings to experience the Green Heart of Borneo. Meet operators, experience Bruneian culture and be in the draw to **WIN A HOLIDAY** to Brunei.

When and where?

SYDNEY - Monday 26th August

5.30pm to 8.00pm, Wilarra and Yurra Rooms
The Grace Hotel - 77 York Street

MELBOURNE - Wednesday 28th August

5.30pm to 8.00pm, The Residence
Grand Hyatt Hotel - 123 Collins Street

Register now for your place by emailing BruneiTourism@walshegroup.com
(Please include your full name, travel agency details and which event you wish to attend)

RSVP
by Monday
19th August –
Places are limited



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