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Travel Daily

First with the news

Tuesday 6th August 2013

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End of a CX era

CATHAY Pacific will operate its last LHR 747 flight on 31 Dec.

Norwegian AUD\$ pricing

TRAVEL agents now have the ability to quote and book guests on Norwegian Cruise Line sailings in Aussie dollars through a dedicated Australian website.

Announced in Miami overnight, the new channel supports "significant growth" in bookings from Australian guests over the past few years, said Norwegian Cruise Line's vice president and gm international Francis Riley.

In the past two years Australian cruise numbers have doubled, making the region one of the fastest growing international sources for Norwegian.

The norwegiancruiseline.com.au website provides details on ships and destination content, online check-in functionality, a toll-free phone number that connects to NCL representatives, docs info and an overview of ports of call.

Shore excursions and cruise amenities can also be purchased through the site in Aussie dollars.

"The launch of a dedicated website in Australia reinforces our commitment to the Australian market by providing travel partners the ability to book in local currency," Riley said.

Cruise fares are offered in AUD\$ and content is tailored to the Australian consumer, he added.

The platform also features a

travel agent portal where agents can book groups and gain access to the latest marketing collateral via Norwegian's Marketing HQ, as well as training programs and company updates through NCLU (Norwegian Cruise Line University).

"Launching an Australian website will help us communicate our brand message to a very large & receptive audience," Riley added.

Gitani owes IATA

THE International Air Services Commission has confirmed over 20 airlines have been left out-of-pocket "in varying amounts" as a result of the collapse of Gitani Travel (TD yesterday).

IATA spokesman Albert Tjoeng told *Travel Daily* Gitani was suspended from the IATA Billing & Settlement Plan in Jun "as it had failed to settle its dues."

Gitani's Passenger Sales Agency Agreement was subsequently axed this month.

"IATA is currently liaising with the airlines concerned on options for recovering the outstanding amounts," Tjoeng told TD.

Another great issue

Travel Daily today has nine pages of news including a full page of pics from the **Trafalgar Acclaim** trip in Turkey this week, plus full pages from:

- AA Appointments
- inPlace Recruitment jobs

WLG backs 3yr pact

A GROUP of Wellington Key Stakeholders has pitched its support for the ACCC's proposed 3 year renewal of the Virgin Australia/Air NZ's transTasman alliance instead of 5yrs, citing a "dynamic" aviation industry.

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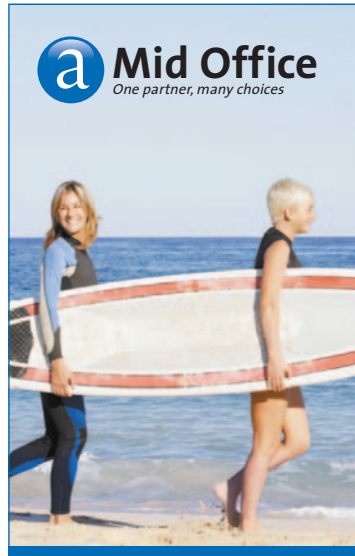


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It's Sexy, Chic and French



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Pearl cruise hub rejig

P&O Cruises Australia is advising guests on tomorrow's nine-night 'Retreat to the Isle of Pines' cruise that *Pacific Pearl* will now depart from the Overseas Passenger Terminal in Sydney, instead of White Bay Island.

The decision to relocate the berth was taken due to expected strong winds on the harbour.

P&O has arranged "staggered check-in" based on allocated deck, between 1pm-2:30pm to avoid congestion at the terminal.

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Strong Trafalgar growth

TRAFALGAR says the transformation of its business in recent years is clearly showing benefits, with the "guided holiday" operator seeing its best 12 months since 1998.

Speaking to **TD** in Turkey today, Trafalgar md Matthew Cameron-Smith said that shifting the focus of the business to the traveller experience had generated a strong response from both travel agents and consumers.

This week Trafalgar is hosting its 40 top agents from across Australia on its annual Acclaim trip, this time to Turkey, and Cameron-Smith said this showed the company's ongoing commitment to retail distribution.

"The agents here have embraced our innovations," he said, with the trip a "genuine thank-you" to the consultants for their ongoing support.

"We want to showcase how much our product has changed," Cameron-Smith added - and it certainly appears to be working, with one agent on the trip commenting to **TD**: "it doesn't feel like a coach tour - it's more

like I'm on holiday with a group of new friends".

2013 has been strong for Trafalgar across the board, with the UK particularly popular, and interestingly even Trafalgar holidays in the river cruising heartland of Vienna, Budapest and Prague are growing strongly.

There's also been a tendency for clients to undertake two or more Trafalgar holidays consecutively.

"Back to back bookings are up more than 30%, and long may it continue," Cameron-Smith said, adding that the company is also optimistic about further growth next year.

Mantra Grp has Soul

MANTRA Group has added the five-star Soul Surfers Paradise to its portfolio after being awarded the management contract for the property's apartment letting business, commencing early Nov.

Bob East, Mantra Group ceo, said the group was psyched to take Soul Surfers Paradise "to an even greater level of distinction."

Developer Juniper was placed into receivership in Oct 2012.

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Emirates private jet

EMIRATES has unveiled its new luxury private A319 jet service which has been introduced to cater for an increasing demand in the private travel sector.

Available to be booked through www.emirates-executive.com the aircraft is split into two zones - a dining/executive lounge with sofas & lounge seats at the front and 10 Private Suites at the rear that feature fully lie-flat seats.

The jet also offers a Shower Spa - more at www.bit.ly/EKprivA319.



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Last minute stay/show online

ENTERTAINMENT ticket and package wholesaler Showbiz has partnered with the Expedia Affiliate Network to launch a new online ticket package service.

Dubbed Showbiz Stay & See, the dynamic online operation allows for stay and see style packages including live theatre and events to be put together on a real-time basis.

The system opens the possibility for last minute ticket and hotel reservations to be made up to the week of the performance.

Stay & See is now available and hosted via the existing Showbiz site - www.showbiz.com.au, with search results based on hotels near to the theatre, but is customisable to sort results based on price, hotel category & more.

TripAdvisor hotel ratings are also displayed with search results for guests wishing to see reviews of properties prior to booking. "Previously, someone wanting

to travel to Melbourne to see an amazing live experience like King Kong, would most likely have booked many months in advance," Showbiz ceo Craig McMaster said.

"Today, it could be as short as just a few weeks, or even days, and Expedia's dynamic booking system will provide the ultimate in flexibility".

The launch of the site coincides with the sale next week of tickets and packages to *Strictly Ballroom The Musical* at Sydney's Lyric Theatre early next year (see **pg 5**).

Plantation for teens

PLANTATION Island Resort in Fiji has launched a new Lairu Club for kids aged 12-16, aimed at encouraging teenagers to connect with new friends.

Activities on offer will include mini golf, pool volleyball, kayak races, touch football, cooking lessons, t-shirt painting and more.

New Heathrow "positive boarding"

LONDON Heathrow Airport has announced the introduction of procedures known as 'positive boarding,' which is claimed to improve the airport experience and reduce flight delays.

Now active for some flights from Terminals 1 and 3 at LHR, the software is linked to boarding passes and enables airlines to see where their passengers are in the pre-flight process.

Boarding passes are scanned at an electronic gate, with the data then cross-matched to flight departure information.

If passengers are running out of time they are told to get to the gate promptly, and if they don't have enough time to get through security and to their gate on time they are automatically advised to return to check-in and seek assistance from their airline.

The boarding pass information is also correlated with departure terminal, and if passengers are in the wrong place they are advised where they should go.

The information is updated in a central database, meaning that airlines can start offloading procedures for passenger baggage immediately if there is no chance that the traveller will make it in time.

Virgin Atlantic and its new domestic offshoot Little Red are the first carriers to adopt the system, which is expected to roll out to other airlines and terminals in the coming months.



Window Seat

THERE was a sombre moment on the beach at ANZAC Cove in Turkey yesterday, where Trafalgar md Matthew Cameron-Smith is currently hosting 40 top Aussie travel agents in the operator's annual Acclaim trip.

Most of the participants just walked straight past an old tyre on the sand - but **TD** noticed Cameron-Smith stop and take a few second's silence as he laid his hand on the rubber (below).

We're not sure whether there was a tear in his eye, but it's possible that the sentimental Trafalgar chief was remembering some of the fallen coaches over the years.



AN AUSTRALIAN entrepreneur has invented what he claims is the world's first sand-resistant beachtowel, which will allow sunlovers to "leave the beach at the beach".

Baz Brown's 'Sandusa' towel has a smooth nylon backing which allows sand to slip off easily, while the other side is normal towelling material, with Brown seeking funding to commercialise the idea.

Call for Applications Tourism & Marketing Agency

Nouvelle Calédonie Tourisme Point Sud – a company promoting tourism to New Caledonia – is calling for applications from agencies specialised in tourism and marketing that are willing to represent and promote New Caledonia as a touristic destination on the Australian market for the year 2014.

The application file can be requested electronically to Julie Laronde at this address:

j.laronde@nctps.com



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Travel Daily on location in Cannakale, Turkey

Today's issue of *TD* is coming to you from Turkey, courtesy of Trafalgar and Etihad Airways.

THE Trafalgar top achieving agents today had an emotional experience as we visited ANZAC cove and the various monuments to Australia's fallen soldiers.

The group was joined by local expert guide Kenan Celik, who happens to be one of the leading historians on the Gallipoli campaign, and his expertise gave participants a unique insight into this key part of Australian military history.

Today's *TD* also includes a full page of photos from the Gallipoli experience, with the group now overnighing in Cannakale after crossing the Dardanelles.

Lots more on our website and www.facebook.com/traveldaily.

ITG Business Forum

REGISTRATIONS have opened for the Independent Travel Grp's 2013 Business Forum which is being held in Hong Kong in Nov.

Keynote speakers include media personality Michael Pascoe, who is returning after his success at last year's forum.

Panel discussions will cover industry related topics such as product, agency management & technology, and there will also be a range of networking sessions & social functions, culminating in an Awards Dinner at Hong Kong's highest event venue, Sky100.

ITG says it is expecting record delegate numbers to participate the Forum at the W Hong Kong, which promises "lots of time for open dialogue and interaction."

CEO Tom Manwaring said with industry capacity growths and accreditation transition planning in the coming year, "profitable options are available to all informed agents.

The Forum is on 22-24 Nov.

Aussie agent A380 aficionados

THIS intrepid pair of Australian travel agents have done it again, after last week completing their tenth Airbus A380 inaugural flight.

This time it was on British Airways flight BA902 from Heathrow to Frankfurt, with Isabelle Chu from Bonaventure Travel and Luke Chittock of Travelworld Floreat (**pictured**) now the only two people in the world to have travelled on the A380 inaugural flights of every operator of the aircraft type.

Chittock told *TD* he's hoping this will extend to number 11 early next year when Qatar Airways takes delivery of its first A380.

He said that during the BA flight,



which was a low-key affair as crew are trained up on the short sector before launching long range flights to LAX next month, the crew were nice enough to show them around all four cabins spread over the two decks - World Traveller, World Traveller Plus, Club World and First.

"Hopefully airlines will start sponsoring us soon - it's getting a rather expensive goal," he quipped.



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Cowley lands Lido role

THE Lido Group has appointed former Sabre Pacific ceo and Sabre Travel Network senior vice pres EMEA, Martin Cowley as Advisor to the Board of Directors.

New Zealand int'l holiday trends

TOURISM New Zealand has released data in an infographic format which paints a picture of international visitor trends for the 12 months to 31 Mar 2013.

According to the research, 46% of visitors travel to New Zealand for a holiday, 33% visit friends or family, 10% come for business, and just 2% attend a conference.

Auckland is the most popular place for overseas visitors to stay overnight while in NZ, followed by Queenstown, Christchurch, Rotorua and the West Coast.

German holiday tourists tend to stay the longest, with an average

stay of about 50 days compared to Aussies who holiday for 12 days.

Brits have the highest average spend per holiday, forking out nearly NZ\$4,000, whereas Aussies spend around NZ\$2,400.

97% of visitors were very or quite likely to recommend New Zealand - see www.bit.ly/NZtrend.

Strictly Sydney

DESTINATION NSW has scored another coup after Sydney secured the global premiere of Baz Luhrmann's *Strictly Ballroom The Musical*, launching on 25 Mar.

Luhrmann announced the adaptation of the film-to-stage production two years ago (**TD** 24 May 11), which will be hosted at The Star's Lyric Theatre.

The musical will be produced in Australia by Global Creatures - the firm behind King Kong Live - and Bazmark, together with the support of Destination NSW.

Tickets for the show go on sale at 9am on Mon 12 Aug - see strictlyballroomthemusical.com.

Atura Sydney debut

RYDGES Hotels & Resorts' parent firm Amalgamated Holdings Ltd (AHL) has rebranded a new hotel project in Western Sydney before its opening later this year.

Expected to open in early Oct at the site of the Blacktown drive-in, the \$22 million 122-room Abode by Rydges is now branded as Atura Hotel Blacktown.

The property is located adjacent to Wet'n'Wild Sydney, which is currently under construction and slated to open in Dec 2013.

Reservations for Atura Hotel Blacktown will open in Sep.

In addition to Rydges Hotels & Resorts, AHL also owns the boutique QT Hotel brand.

B6 suites, lie-flat seats

US CARRIER JetBlue Airways has announced plans to refine its inflight product, with 16 lie-flat Business Class seats - 4 of which will be in private suites - to be fitted to new Airbus A321 aircraft.

The new product will be offered on transcontinental flights from 2014 Q2, with rows 1, 3 and 5 featuring a 2-by-2 seating configuration and rows 2 and 4 accommodating the suites, coupled with a seat on each side.

Routes the new A321s will be deployed include Los Angeles and San Francisco to New York.



Money

WELCOME to *Money Talk*, **TD's** Tue feature on what the Australian dollar is doing.

\$1AUD = US\$0.88

THE Australian dollar is languishing close to three year lows against the US greenback - good news for the inbound industry but creating some concern about the potential impact on outbound travel from Australia.

There was little action yesterday due to a bank holiday, but today analysts are keenly awaiting this month's interest rate decision by the Reserve Bank, which is widely expected to further reduce rates to record low levels.

The surging oil price has also seen Qantas and Virgin Australia raise fuel surcharges.

Wholesale rates this morning:

US	\$0.888
UK	£0.581
NZ	\$1.139
Euro	€0.669
Japan	¥87.97
Singapore	\$1.124
China	¥5.264
South Africa	R8.662
Canada	\$0.919
Crude oil	US\$106.94

AKL Shed 10 opening

AUCKLAND Tourism, Events and Economic Development chief Brett O'Riley has welcomed the launch this week of the city's new Shed 10 cruise terminal.

O'Riley said the facility will help enhance Auckland's excellent reputation as a cruise destination when it welcomes its first passengers, effective 11 Oct.

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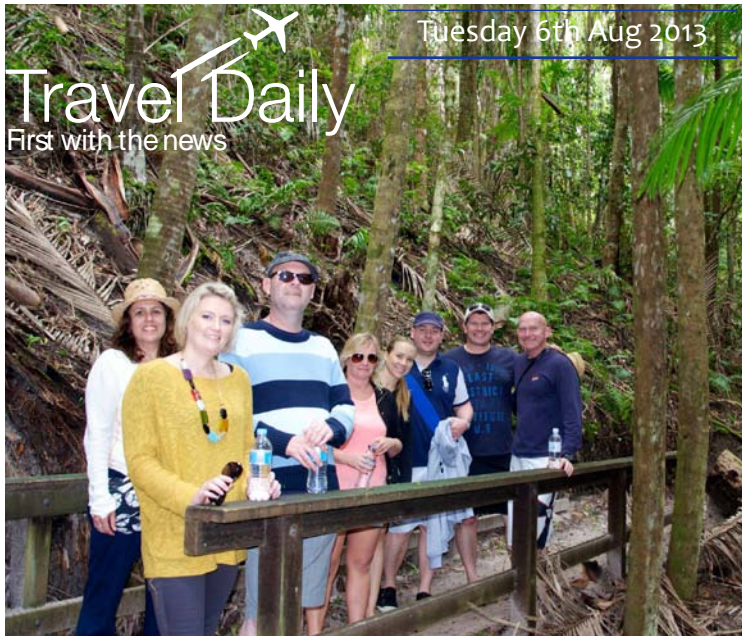
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MACAU GOVERNMENT TOURIST OFFICE



MANDARIN ORIENTAL
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ABOVE: This team of Virgin Australia Holidays product specialists experienced the highlights of Australia's nature coast during a whirlwind visit to Fraser Island to celebrate the official launch of the Hervey Bay whale watching season.

Arranged by Tourism Fraser Coast, participants saw several pods of humpbacks and dolphins while aboard the *Tasman Venture*, enjoyed the comforts of Kingfisher Bay Resort & courtesy of Fraser Explorer Tours, discovered 75 miles of beach, dunes, freshwater lakes & virgin sub-tropical rainforest that make up the world's largest sand island.

Pictured from left are Virgin Australia Holidays' Somer Kovacs, bdm; Alison Dunn & Dave Behrens, guest contact centre; Natasha Rothery, guest contact centre team leader; Steph Rasche, guest contact centre; Dennis Basham, national product manager, with Scott Ellem and Danny Murphy, guest contact centre.

Tasmania roadshow

TOURISM Tasmania's four regional tourism organisations are for the first time ever taking part in a three city east coast roadshow to showcase the Apple Isle to travel agents this week.

The Talkabout Tasmania shows commenced in Melbourne on Mon, heads to Sydney today and ventures to Brisbane tomorrow.

One of the primary goals of the roadshow (now in its third year) is to stimulate interest in Tasmania with the trade ahead of a spring tourism campaign which is being launched this weekend.

Thirteen Tasmanian suppliers representing tourism attractions, accommodation and transport are taking part in the shows.

"We want to ensure that those who sell travel are both inspired and armed with the information and knowledge they need ahead of the new campaign," Tasmania's Minister for Tourism Scott Bacon said last week.

QTIC cruise forum

QUEENSLAND Tourism Industry Council is inviting industry and business guests to an event to discuss the future of the Gold Coast Cruise Industry.

Topics of discussion include the planned Gold Coast cruise ship terminal and the impact of cruising on the domestic accommodation sector.

Guest speakers include Carnival Australia ceo Ann Sherry and Gold Coast City mayor Tom Tate.

The event is being held at SkyPoint, Level 78 on 22 Aug, starting at 10:45am.

Tickets (which include a working lunch) are priced at \$60 for QTIC members & \$85 for non-members. Contact QTIC Events to RSVP.

Republic in oneworld

THE oneworld global airline group has added Republic Airlines as an affiliate member, covering flights it operates as American Eagle only - the regional affiliate of American Airlines.

Geckos Asia discounts

GECKOS has slashed the prices on select Asian itineraries by up to 25% when paid in full at time of booking.

Discounts apply to trips in South East Asia, India & Nepal and China, for a range of departures between now and early 2014 - see www.geckosadventures.com.

South Sea recruits

MARINE Tourism Management has announced the appointment of Lauren Mossop as the new Fiji-based sales manager for South Sea Cruises, Blue Lagoon Cruises, Awesome Adventures and Vinaka Fiji Volunteering.

Mossop replaces Lavonne Fremlin who had held the title for three years at South Sea Cruises.

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NRL Rd 21 Winner

CONGRATULATIONS
Renee Russell
from **QBT**

Renee is the top point scorer for Round 21 of *Travel Daily's* NRL industry footy tipping competition, and has won a double pass to Event Cinemas, courtesy of *Travel Daily*.

Travel Daily
First with the news

Major Prize Sponsors

1st Prize: 4-night holiday to Dubai, courtesy of Emirates and Holiday Inn

Emirates **Holiday Inn**

2nd Prize: 5-night holiday to Vanuatu, courtesy of Air Vanuatu & The Grand Hotel and Casino Vanuatu

Air Vanuatu **GRAND HOTEL AND CASINO Vanuatu**

AA, US deal closer

AMERICAN Airlines and US Airways have had their proposed merger approved by the European Union, on the condition that they relinquish some slots at London Heathrow & Philadelphia airports (**TD** Wed).

The airlines must also agree to "far-reaching feeder arrangements to induce entry be a new competitor on the [London-Philadelphia] route".

AA and US committed to release one daily slot pair at both destinations, with the carriers still waiting on US Department of Justice approval for the deal.

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Wiltrans International, general sales agent for ultra-luxury international cruise lines and travel products, is seeking an enthusiastic, customer-focused person for a new sales consultant position in our reservations team, focusing on electronic communication.

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Six new TCF signups

FOUR new Queensland based head offices have registered for participation in the Travel Compensation Fund, according to the fund's latest update.

These include Luvtravel Pty Ltd in Carindale, Soul Safari's Surf Travel in Miami and Ignite Holidays in Broadbeach.

Two new Flight Centre branches, a new Escape Travel stores and a Corporate Traveller office have also been opened in Brisbane, the TCF update reads.

Siteminder Rev boost

RESEARCH conducted by SiteMinder's distribution platform RDX (Room Distribution Exchange) has found a USD\$50 increase in RevPAR was generated in the 2012/13 financial year.

A total of 10.5 million bookings were processed by the software, at an average of US\$390 for each booking, a \$50 year-on-year jump.

Total booking revenue through RDX for the year totalled US\$4.2b.

Safeskies CEO address

FORMER Airbus chief executive Tom Enders will deliver the Sir Reginald Ansett Memorial lecture at the 2013 Safeskies Conference Forum in Canberra on 15 Oct.

CWT reward buyings

A NEW platform that rewards corporate travel bookers who make travel purchases compatible with their existing corporate travel programs is being designed by Carlson Wagonlit Travel.

Rewards available through the system will include point accruals and public acknowledgement, allowing for tracking individual performances company-wide.

MEANWHILE, CWT has expanded its reseller agreement with travel/expense management provider KDS, allowing for CWT to offer the door-to-door booking system KDS Neo.

The tie-up will also allow for further integration opportunities with other CWT tech solutions.

Cusco Luxury Coll

THE Palacio del Inka in Cusco, Peru has joined Starwood Hotels & Resorts Worldwide's A Luxury Collection Hotel portfolio following a US\$15m renovation.

FJ 737-700 incident

FIJI Airways Flight FJ430 from Auckland to Suva was forced to return to its origin shortly after take-off on Mon due to an engine problem on the Boeing 737-700.

The aircraft returned safely to Auckland Airport and the 122 passengers on board were re-accommodated on other flights.

In an issued statement, Fiji Airways said: "On site engineers have confirmed that there was no fire on board."



AFTA UPDATE

The latest updates from AFTA's Chief Executive, Jayson Westbury

"IT'S on" is how the Prime Minister described the announcement of the 7th September as the date for the federal election.

And some will say that at least now with a date set business and consumer confidence may stop the free fall that they have been in.

The travel industry needs business and consumer confidence to be high in order for people to continue to travel and so it remains to be seen what happens over the next 32 days as we are bombarded with commercials, slogans and policies about how the country could be run post September 7. Should be some fun times over the next 5 weeks.

Within the AFTA world we are also having some fun. News that the National Travel Industry Awards 2013 was the number 1 trending #hashtag on the night of the NTIA event with over one million impressions on Twitter is staggering and most pleasing.

This social media following sets us on a new path and a path that we need as we start having a conversation with consumers about Accredited Travel Agents.

Further with the kick off of the first official Accreditation workshop in Adelaide today I am sure our conversation with the industry will also be a leading topic within industry. It might not get quite the same following on Twitter but at least the conversations are being had.

All this on the back of record numbers being released by ABS about the outbound departures from Australia, showing 8.4 million short term departures in 2012/13.

Aussies are still in love with New Zealand, Indonesia and the USA making the top three destinations for outbound travel with Nepal, Japan and the UAE making the top three fasting growing in percentage terms.

But in whole number departures, USA, Japan and Singapore made up the top three in terms of increased numbers of people. It's most pleasing to see Aussies returning to Japan after the dramas of the past few years and I hope that these outstanding numbers and increases in movements are relevant to your business no matter what part of the travel industry you are in.

As I said at the start of this column, now with an election date in place, hopefully consumer and business confidence will hold and we will see many more thousands of Aussies taking that overseas trip and I hope via an "Accredited" travel agent of the future.



Aussie shopping in UK

AUSTRALIANS shopped up a storm in the UK in 2012, spending AU\$1.5b in the country, statistics from VisitBritain have revealed.

More than 75% of Aussie visitors revealed their weakness for retail therapy during their time in the UK, a higher percentage than from any other country.

Eighteen million visitors from all over the world spent a combined AU6.9b in Britain's stores, with the majority spent on clothing.

VisitBritain marketing manager Australia Mark Haynes said a high exchange rate boosted the result.

Viva red carpet in Fiji

VIVA! Holidays has released a range of VIP deals in partnership with Fiji Airways, including free nights, massage bonuses & room upgrades at resorts from Denarau, the Coral Coast and Nadi.

Ukraine to Bangkok

UKRAINE International Airlines is set to operate a new 737-900ER service between Bangkok and Kiev from later this year.

The thrice weekly operation is set to commence from 07 Dec, according to agent GDS.



Travel Consultant

Here's your chance to join a dynamic team in a progressive retail travel agency in the lovely location of Gisborne, Victoria! Jetaway Travel is seeking a travel consultant to provide exceptional customer service in all things travel to their valued leisure and corporate clients while striving to achieve targets and contributing positively to the close knit team environment. A minimum of 1-2 years of experience is required while experience using Sabre and S.A.M. programs is desirable though not essential. The role is available now with applications to be directed via email to s.matheson@jetawaytravel.com.au (no agencies please).

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Trafalgar's unforgettable ANZAC trip

Tuesday 6th Aug 2013

BELOW: Trafalgar md Matthew Cameron-Smith on the beach at ANZAC Cove with Christie Tilbrook and Kirsty Morris, both from Phil Hoffmann Travel.



THE stunning blue Turkish sky shone down on the Trafalgar Acclaim agents yesterday, as they experienced the truly moving experience of ANZAC cove.

The group spent about four hours visiting the various memorials and monuments to Australia's fallen soldiers, with expert commentary provided by local historian Kenan Celik, who has guided many dignitaries, including Governor General Quentin Bryce, through the Gallipoli battlefields. These pics were taken on location in Turkey - more on our website.



LEFT: A somewhat windswept Nelly Hanna from Travel by Wyndham with Nicola Carrington, Escape Travel Cherside.

RIGHT: Getting their feet wet in the azure Aegean sea are Emily Maxwell, Flight Centre Shepparton; Luke Cochran, Queanbeyan City Travel and Cruise; and Allison McDonald, Flight Centre Echuca.

BELOW: Daniel Turner, Escape Travel Knox, with Angela Talent, Escape Travel Penrith.

BELOW: Also getting their feet wet are James Green from Best Flights, Leederville; Rebecca Tuby from Flight Centre Garden City; and Archy Garshanyan, Flight Centre Castle Hill.



RIGHT: Jenni Childs, Flight Centre Bendigo with Amanda Ralph, Croydon Travel.



Fiji Resort Beach Club

WYNDHAM Vacation Resorts has partnered with Beach Club International to launch a new restaurant, bar and club at the Wyndham Resort Denarau Island.

Karma Beach Fiji features an Adults Only pool-bar, cafe, day beds and private pavilions, and will be one of the centrepieces of a FJ\$50m expansion of the resort, which will also include 63 new luxury apartments.

BG signs with SITA

BIMAN Bangladesh Airlines has signed a 10-year agreement with technology firm SITA as part of a plan to double passenger figures assisted by new technology.

Under the multi-million dollar pact, SITA will upgrade BG's global network, implementing its Air Transport Industry Cloud software to facilitate the planned expansion.

Raintree into Summit

PREFERRED Hotel Group brand Summit Hotels & Resorts has welcomed luxury Indian property The Raintree Hotel, Anna Salai into its Asia-Pacific portfolio.

The five-star resort is located in the city centre of Chennai, India.

Hyatt catering to Disney fans

HYATT Regency Huntington Beach says it is receiving an "absolutely huge" response from Aussie guests taking advantage of two new inclusions the property has added to its daily US\$28 tax-inclusive resort fee this year.

Earlier this year, the resort, which is located in the northern part of Orange County, started offering twice-daily drop-off and pick-up service to Disneyland, approximately half an hour away.

According to Hyatt Regency Huntington Beach senior sales manager - business and leisure travel Stefanie Kaplan, the service allows guests to avoid having to navigate to the iconic theme park themselves and find parking.

Advance reservations are required for the service, which is currently operating on a trial until the first week of Sep before recommencing in the last two weeks of the year.

"Popular for Australian clients is our two morning drop-offs and two evening pick-ups - it adds value to our resort fee," Kaplan told **TD** during a sales visit.

The take-up of the shuttle may see the service extended to cover Spring Break or year-round, however this is to be assessed.

"The other thing we implemented this year that is new is our beach amenities. We have chairs, umbrellas and towels on the beach [available for exclusive guest use]".

Kaplan said the location of the resort allowed for a true beach resort holiday with the lights of Hollywood and magic of Disney only short drives away.

"If you're only doing Disney for a day or two, and you base yourself in Anaheim then you've got further to go to get anywhere else," Kaplan added.

"Whereas, if you're in Huntington, you wake up to a sunrise at the beach and go to sleep to a sunset at the beach & you go to Disney during the day".

The property works closely with Visit California in how it is represented in Australia, with the local presence yielding positive results with higher numbers of Australians booking a stay.

WIN A HOLIDAY TO PERU



Throughout August *Travel Daily* is giving readers the chance to win a holiday for two people to Peru, courtesy of Aerolíneas Argentinas and Peregrine Adventures.

The prize includes two return economy airfares on Aerolíneas Argentinas between Sydney and Lima via Buenos Aires and Peregrine Amazon & Inca Heartland tour for two people.

Each day *Travel Daily* will ask a Peru-related question - just read the issue and email us your answer. At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this amazing holiday to Peru.

Email your answers to: perucomp@traveldaily.com.au.



Q.4: Name two activities that you can do in the Capital of Lima?

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GNTO Trivia Roadshow wraps



ABOVE: The German National Tourist Office last month held its Destination Germany Roadshows with a number of trivia nights well-attended by the industry in Sydney, Melbourne & Brisbane.

Held in conjunction with the Magic Cities and Emirates, the theme celebrated the 200th anniversary of the Brothers

Grimm fairytales, with tables named in honour of Hansel & Gretel and Little Red Riding Hood.

Aussies continue to flock to Germany in droves, statistics show, with a 10.6% year-on-year rise in rooms booked in Apr.

GNTO director marketing Susann Schwachenwalde is **pictured** above in the centre at the event.

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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This award winning online cruise wholesaler is looking for a talented consultant to join their friendly team. Work for a family owned company that prides itself on staff development and career progression. Great offices base in the CBD, close to transport and shopping. Booking worldwide cruises think of the great educationals. Working for an online company you can move away from face to face. If you have 2 years retail travel experience and a passion for cruising. Don’t delay, make the move today.

**GREAT SALARY, GREAT ROLE
CUSTOMER SERVICE TRAVEL CONSULTANT
MELBOURNE (INNER) – SALARY PACKAGE \$51K + BONUSES**

If you consider yourself a customer service extraordinaire, well here is your chance to move away for face to face consulting and put your skills to good use. Working for an online company, you will be responding to customer service enquires over the phone or via email. You will be working on a rotating roster and be required to have a minimum 12 months industry experience, together with strong Galileo knowledge. This is your change to step away from the retail sales environment & gain a better work life balance.

**LOVE GOING TO WORK EACH DAY!
RETAIL TRAVEL CONSULTANT
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Are you an experienced travel consultant looking for a change? Do you pride yourself on your customer service skills & personal appearance? Enjoy selling leisure travel? Then this is for you. Our client is looking for an experienced retail travel consultant to join their professional team. You will enjoy selling international & domestic travel and know the secrets of giving exceptional customer service. A min 2 years retail travel experience selling international & domestic travel is required, together with solid cruise knowledge.

**GEELONG HAS NEVER BEEN SO BUSY
RETAIL TRAVEL CONSULTANT
VICTORIA (GEELONG) – SALARY PACKAGE TO \$55K (DOE)**

We currently have a sensational retail travel consulting role on offer in Geelong that could see you enjoying your days at work again. This successful travel agency group is now looking for an experienced consultant to join their growing team. Moving away from the time wasters and brochure collectors these roles will see you being paid what you are worth and will allow you to kiss goodbye to the city commute! Minimum 12 months international retail travel consulting experience required for this role. Call us today!

**WANT A CHANGE OF SCENERY?
HIGH END LUXURY LEISURE CONSULTANT
MELBOURNE (INNER) – SALARY PKG TO \$55K (DOE)**

This long standing travel agency is seeking a senior travel professional with experience servicing high end clientele with luxury leisure itineraries. Working Monday to Friday hours, you will work within a professional team servicing many of the offices repeat and referral clientele. Set salary package on offer. To be successful you must possess a minimum 3 years leisure travel consulting experience and present with strong customer service skills. This is award winning role close to home

**A SOUTHERN DELIGHT
RETAIL TRAVEL CONSULTANT
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Want to use your leisure consulting skills in a new role? Joining this leading TMC you’ll love working in this fun and friendly leisure team. Dealing with the company’s corporate accounts you will book all aspects of domestic corporate travel. Not only will you only work Mon – Fri hours but earn a fabulous salary package and enjoy top industry training and much more. All you need is a min 2 years industry experience. If you are a Domestic Guru and looking for a change? Apply today or call now to find out more!



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This company is a well known brand that has been in the game of exhibitions for decades and offers a wide variety of cutting edge innovations when it comes to exhibition management. With offices across the country and exhibitions being organised both domestically and internationally, this role could really see you go far.

As a BDM, you will be allocated a portfolio to manage specific to an industry sector and it will be your responsibility to work on all sponsorship and exhibition booth sales. Your specific sector will be in energy conservation so a network in this field will set you apart from any other applicants.

Exhibition experience is not essential but is a definite bonus. A background in new business development in the energy conservation sector is highly regarded.

Call or [email](#) Ben Carnegie for more details

Senior Product Manager - Sydney

- ▶ Sydney CBD location
- ▶ Global organisation, Asia and Middle East product
- ▶ Salary package to \$100K

In this role it will be your responsibility to lead the team in all aspects of product development. Tasks include contracting, distribution, and supplier relationship management.

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Customer Relations Consultant - Sydney

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- ▶ Dynamic unique company
- ▶ Salary \$46K package

Are you looking for a work life balance? Work half the year in this role! 11pm-8am Mon-Sun then have 7 nights off! Assist online direct passengers from worldwide destinations.

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- ▶ Brisbane city fringe
- ▶ Interesting adventure itineraries, Galileo CRS
- ▶ Salary up to \$45K + commission + super

Established adventure agency with a small well travelled team. Excellent product knowledge needed to sell off the beaten track destinations in Africa, South America & Antarctica.

Call or [email](#) Kristi Gomm for more details

High End Retail Travel Consultant - Sydney

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- ▶ Repeat, VIP clientele
- ▶ Varied and hands on retail travel consulting role

This is a rare opportunity to join this niche travel company that specialises in luxury, high end tours. 2 years minimum experience as a travel consultant is essential.

Call or [email](#) Kelly Wellsmore for more details

Group Operations Manager

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- ▶ Multi venue management
- ▶ Growing and developing organisation

A great opportunity to join a progressive and successful restaurant group that is growing nationally. Manage and develop front of house best practices and policies.

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