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Travel Daily

First with the news

Wednesday 14th August 2013

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myTime into Dubai

FLIGHT Centre has launched the first phase of its 'myTime' hotel product enhancement offering in the Middle East at three Dubai-based properties.

Rolled out this month and valid for bookings from 01 Nov, Flight Centre agents will be able to take advantage of 'myTime' inclusions at Traders Dubai, Park Regis Kris Kin in Dubai and the five-star Jumeirah Zabeel Saray, which is located on the Palm Jumeirah.

QF DXB flights unaffected

QANTAS has confirmed that it expects to operate its full schedule through Dubai during major runway works scheduled for DXB, which will see the airport's capacity reduced by 15% for about three months next year.

Earlier this year, Dubai Airport flagged the works (TD 10 May), which will include resurfacing the northern runway as well as the installation of new taxiways and runway lighting.

Emirates has a number of service reductions already planned (TD 24 Jun) during the 80 day period from 01 May 2014.

At this stage, EK flights to Australia are not affected - and according to a Qantas statement in response to a Fairfax Media report today, neither are Qantas' four daily DXB A380 services.

The statement confirms that QF is working with Emirates and Dubai Airport on minimising the impact of the runway works, with

all scheduled flights expected to operate although some arrival and departure times may need to be slightly adjusted.

"The runway works are still nine months away and we plan to have our slot allocation finalised in the next few weeks," QF said, adding that "customers can continue to book with confidence".

Emirates will reduce frequencies to a number of destinations during the works, with affected destinations including Frankfurt, Glasgow, Milan and Moscow.

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P&O Aus recruiting

P&O Cruises Australia is seeking a Director, Yield Management and Market Planning, to assist with the development of new itinerary products & pricing strategies - see today's back page for full details.

Nine pages of news

Travel Daily today has nine pages of news & photos, a photo spread from Broome and full pages from: (click)

- AA Appointments jobs
- P&O Cruises

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Tuesday 3rd Sept 2013 09.00 - 12.30 MELBOURNE	Thursday 5th Sept 2013 09.00 - 12.30 BRISBANE	Friday 6th Sept 2013 09.00 - 12.30 SYDNEY
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Take the opportunity to see what Travel Counsellors is all about. Meet our head office staff and agents as well as hear about latest company news and updates on future projects. Our Chairman, David Speakman, will be joining us and talking about 'Competing with the Internet in the 21st Century' giving you an in-depth insight into how to run a successful business in today's competitive climate.

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DoJ blocks AA/US merger

AMERICAN Airlines and US Airways say they will “mount a vigorous and strong defence” to counter the US Department of Justice’s (DoJ) attempt to block the airlines’ planned merger.

In Feb, following months of speculation, the carriers formally confirmed plans to form a joint venture and ultimately become the “world’s largest airline.”

However, the DoJ overnight revealed it would protest the pact, suggesting the consolidation may lead to airline ticket price rises.

Currently, there are four “legacy” airlines operating in the United States - Delta, United, American and US Airways.

The DoJ argues that head-to-head competition is beneficial for consumers, and the AA/US pact “would eliminate” competition.

It would leave just three legacy carriers, “making it easier for the remaining airlines to cooperate, rather than compete, on price and service.”

“Because of the size of the industry, if this merger were approved, even a small increase in the price of airline tickets,

checked bags, or flight change fees would cause hundreds of millions of dollars harm to American consumers annually,” the DoJ told the US District Court.

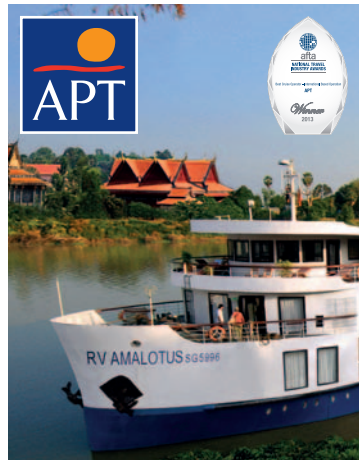
Further, if the merger was given a green light, the DoJ alleges US Airways would almost certainly drop its low-fare ‘Advantage Fares’ options which it currently offers to undercut competitors.

The comprehensive 54-page document also includes a list of over 1,000 US city pairs where the DoJ deemed the merger as being “presumptively illegal.”

In a joint statement, AA’s parent firm AMR Corporation and US Airways Group slammed efforts made by the DoJ to prevent the tie-up, saying it believed the authority’s assessment of the merger “is wrong.”

“Blocking this pro-competitive merger will deny customers access to a broader airline network that gives them more choices.”

The carriers argued the venture had widespread support “that is the best path forward for both airlines [and] the customers and the communities we serve.”



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Wednesday 14th August 2013

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Cathay to Newark

CATHAY Pacific has announced it will commence new services to New York's Newark Liberty Airport (EWR), effective 01 Mar.

The new daily service will be operated using Boeing 777-300ER aircraft and complements CX's four times daily frequencies to New York John F. Kennedy airport.

CX chief John Slosar said the Newark service would provide a "more convenient option" for business travellers in New Jersey & means more choice and flexibility for options to/from NY.

EWR becomes Cathay Pacific's 5th gateway into the US, joining JFK, LAX, SFO and ORD.

MEANWHILE, CX has cancelled seven outbound & eight inbound international services from/to Hong Kong today International Airport due to the anticipated impact of Severe Typhoon Utor.

Among the flights cancelled is CX162 from Sydney to Hong Kong. CX is strongly encouraging pax "to avoid non-essential travel" to Hong Kong until Thu evening.

Darwin strong for SKYCITY

NEW Zealand hotel and casino operator SKYCITY today reported a profit after tax of NZ\$127.3 million for the year to 30 Jun, with the opening of the new Lagoon Resort and Horizons Suites at its Darwin property a key contributor to the result.

The upgraded accommodation attracted increased inbound customers from Asia, with non-gaming revenue up 18.7% to \$31.3 million for the year.

However, overall profit was down 8% on the prior year, which was boosted by the Rugby World Cup in New Zealand.

Key achievements in the last year include winning approval

from the SA government to expand in Adelaide, as well as the finalisation of the deal for the Auckland Convention Centre.

ACCC mulls VA/NZ

THE Australian Competition & Consumer Commission is seeking further feedback from interested parties on changes to the draft determination outlined by Virgin Australia and Air New Zealand for its Tasman alliance.

The regulator has proposed to grant conditional authorisation for the VA/NZ pact to continue, but with capacity conditions.

However, the Applicants put forward an alternative proposal for the structure of conditions which included bundling capacity on the Brisbane routes to Queenstown, Christchurch, Dunedin & Wellington, removing suggested conditions on four other routes, and permitting a five year determination rather than three years.

The ACCC said it will consider new submissions by 16 Aug before making its final decision on extending the VA/NZ alliance.

Sheraton spa suite

SYDNEY'S Sheraton on the Park Hotel has introduced a new couple's suite to its On The Park Rejuvenation Day Spa.

A special "You, Me & High Tea" package is on offer - 02 9286 6830.

Window Seat

HOPE you enjoy climbing stairs.

A newly built 47-floor high-rise residential apartment block in the Spanish town of Benidorm has left the designers red-faced after it was discovered they only factored in enough elevator and motor space for 20 floors.

Initially, the building was intended to only be a total of 20 levels in height, and sufficient elevator capacity was factored into this, however the design firm decided to continue past this level to eventually make it the city's highest apartment complex.

The building consists of more than 250 residential units.

In a further embarrassment, 35% of the apartments in the elevator-less building have already been sold to international buyers, with the building nearly finished and expected to open next year.

So it could be a very long, slow wait for the daily elevator.

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B&B India bargains

BHUTAN & Beyond has slashed the price of its full range of India tours by 10% for bookings made prior to 15 Oct 2013.

Offering more than 20 tours through India, the firm has four new private tours which are pitched at the Aussie traveller.

The 11-day Indian Magic tour that departs Delhi & takes in the Golden Triangle, is now priced from US\$1,227pp - 1300 367 875.

SiteMinder sign Sun

SOUTH African hotel, resort and casino group Sun International has partnered with SiteMinder to increase its global awareness and streamline its online distribution internationally.

Sun International's portfolio includes the iconic four-hotel Sun City Resort and Casino.

Ezi-Rentals at CHC

NZ LEISURE Limited has boosted the presence of its Ezi-Rent car hire locations in New Zealand to eight, opening its 2nd 'in airport' counter at Christchurch Airport.

Ezi-Rent Car Hire offer a range of 'premium' & 'economy' vehicles.

Emirates adds Sialkot

EMIRATES will introduce new four weekly services to Sialkot in Pakistan effective 05 Nov, the Dubai-based carrier's 5th route into the country.

Flights will be operated using a two-class Airbus A330-200 jet.

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CHINA HOLIDAYS AUSTRALLIA **CHINA HOLIDAYS**



Spot the happy Viva! agents!

VIVA! Holidays says it was thrilled with the response to its recent 'Once in a Lifetime' trade marketing campaign which saw the wholesaler showcase the Manchester United football match vs the A League All Stars in Sydney to some lucky NSW agents.

Pictured from right at ANZ Stadium with Viva! Holidays hosts Andrew Grimshaw and Nicola

Strudwick, national account mgr are: Valerie Davis, Pure Travel; Brad Pearce, Figtree Travel; Sue Laybutt, Travelscene Menai Metro; Kylie Cameron, HWT Miranda; Janene Pendleton, HWT Drummoyne; Glenn Jarvis & Lyn Gavin, The Travellers Hut; Kris Guy, Best Flights; Cathy Moir, TravelManagers and Alfred Mansour, Travelworld Mt Druitt.

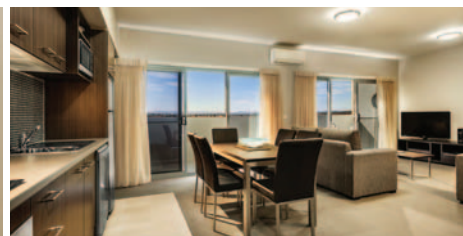
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Welcome Home deals

A NEW program incentivising repeat business has today been launched by Princess Cruises.

The Welcome Home program consists of a range of exclusive deals available within 60 days to passengers returning from another Princess Cruises voyage.

Incentives include onboard credits and reduced deposits, with guests unsure where to sail next able to pay a Future Cruise Deposit to their travel agent, giving them two years to decide.

More details on the program in tomorrow's **Cruise Weekly**.

Paperless Jetstar

JETSTAR is now using a special Zensar iPad application which allows pilots to quickly and accurately check aircraft weight and balance before take-off.

Dubbed 'Jetload,' it's currently used on JQ A320s and is the first of its kind to be used in an Australian flight deck.

Jetstar chief pilot Mark Rindfleisch said it was another step towards a paperless cockpit.

Agents love US skiing

UNITED Airlines says it has seen a fantastic response so far to its United National Ski Incentive, which is currently open for entry among all Australian travel agents.

Ten places on a special skiing famil trip to the best slopes in Colorado, Wyoming & California are up for grabs in the incentive.

In the first week alone, United's micro-site for the incentive has seen 178 visits and 29 itineraries submitted by excited ski agents.

To be in the running, book UA flights from Australia to LAX/SFO between 05 Aug and 30 Sep and book participating ski resorts to earn points towards a place.

The promotion is being run to celebrate 27 years of the carrier flying across the Pacific and to incentive agents to sell United Airline's trans-Pacific services along with connections to major US ski resorts in Aspen, Hayden, Jackson Hole, Heavenly and more.

See www.flyunited.com.au/ski.

SYD simplification

SYDNEY Airport this morning confirmed an agreement to purchase the 15.2% interest in the facility that it does not already own.

The proposal will also give the opportunity to lift its foreign ownership limit from 40% to 49%.

CZ ramping up A380 awareness



CHINA Southern Airlines' NSW/ACT sales team decided to create some excitement around the imminent debut of the carrier's A380 superjumbo services to Sydney, hosting its first fun Buzz Night for local Flight Centre agents from Sydney's Hills district.

The event was hosted at North Ryde, attended by nearly 100 local agents, and with CZ's A380 Sydney services due to begin from 28 Oct, the evening certainly put the service at the forefront of local agent's minds.

In addition, the recent deployment of CZ's brand new A330's, complete with flat beds in Business Class and seatback TV screens on Australian routes

to Brisbane, Perth and Sydney was part of the message being promoted.

CZ's reps were understandably excited about visa developments at China Southern's Guangzhou hub city, with tourism set to benefit from the implementation of a 72-hour transit visa stopover - a move that will surely boost the number of Australians checking out the city before continuing on to their next destination.

Pictured above at the event from left is China Southern state sales manager NSW/ACT Beanca Daluz, Flight Centre area leader Sarah Farhat and China Southern business development executive Brooke Wilson.

TRAVELtech: REBOOT

Get set for TRAVELtech: Reboot, a reinvention of Australia's original travel technology, distribution, e-commerce, digital marketing and web event, founded in 1999.

TRAVELTECH

Top Speakers, Great Networking,
Issues-Based Program
Sydney, September 12 & 13, 2013

Day 1 - Back End: This is one for the IT-minded travel professional and will also appeal to business owners and tech-savvy marketers. The program looks at travel technology from both a practical and strategic perspective with hands-on case studies mixed with industry panels discussing all the big IT issues. Day 1 is sponsored by Wright Express.

Day 2 - Front End: The format of Day 2 will familiar to anyone who has attended TRAVELtech since it began in 1999.

Punchy, informative issues-based program covering e-commerce, distribution, digital marketing, mobile, social media, travel website and web trends. Day 2 is sponsored by Sabre Pacific.

The conference culminates with the TRAVELtech GlobalCollect Web Awards, presented by Travel Daily, which recognises Australia's best travel websites, including Website of the Year.

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Any queries, please contact event organiser Bluewater Press on (02) 9882-6881 or email stephanie@traveltrends.biz

Savings for Snowfun

BENTOURS has cut 5% from the price of its five-day independent Arctic Snowfun tour in Northern Norway for bookings by 30 Sep, now priced from \$3,453ppts.

SEC Glebe unveiled

DESIGNS for the temporary Sydney Exhibition Centre at Glebe Island have been unveiled, with construction on the hard-walled facility underway and due for completion by the beginning of the 2014 convention season.

The centre will feature fully enclosed halls, pop-up style cafes and restaurants.

Up to 25,000 square metres of exhibition space will be available at the facility, which will house events while the state-of-the-art International Convention Centre Sydney at Darling Harbour is built.

VA/DL file extension

VIRGIN Australia has sought to renew its codeshare alliance with trans-Pacific partner Delta Air Lines for a "minimum period of two years" with the US Department of Transportation.

The exemption authority is set to expire on 26 Sep 2013.

Fitness in new Reho Travel brand



MELBOURNE corporate and leisure travel stalwart Reho Travel has kicked a new push for healthy travel into gear with the launch of its new Fit To Travel program.

Created by Reho Travel's Karsten Horne and Life Elements' lifestyle program creator Marissa Frew, Fit To Travel consists of a series of workshops aimed at promoting healthy lifestyle among frequently travelling corporate executives.

Different aspects of maintaining a healthy physical, emotional and mental balance and how it affects personal productivity and core

performance are the focus of the new series of health workshops.

To launch the brand, Reho Travel is set to hop on their bikes and compete in the Tour de Timor, a five-day, 500km bike race that circles the island of Timor Leste.

The race, which begins in Dili on 02 Sep, includes more than 2km of hill climbs in average temperatures of over 30° daily.

Pictured above in their new team jerseys from left is Marissa Frew, Fit to Travel; Karsten Horne, Reho Travel and Nickola Hoffmann, Vida Travel.

Biking in Queenstown

SKYLINE Queenstown has announced a new mountain biking trail flowing through the city's bike park as part of the launch of 2013/14 season pass prices.

New Tilt Train named

"**SPIRIT** of Queensland" has been selected as the name of the fleet of tilt trains to be deployed on the Brisbane to Cairns rail route, Qld Minister for Transport Scott Emerson announced.

One brand new train and two refurbished trains will comprise the fleet, featuring lie-flat Railbeds and full leather Premium Economy seats.

Bookings are now open for the new service, which will start from 28 Oct, with each train operating twice weekly in each direction once all three of the trains enter service by the end of next year.

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Stay & Cableway deal

MERCURE Cairns Harbourside has joined forces with the Skyrail Rainforest Cableway to offer a Rainforest Experience Package.

Priced from \$208ppts, the deal includes two nights accom and a full-day Skyrail package, with transfers included - details available on (07) 4070 3000.



Go Shopping in Hawaii

We are giving away 2 tickets to HNL plus \$1000 to the top 5 achievers for tickets issued between 05 & 31 August 2013

[Click for details](#)

Industry clean sweep at Broome races

FABULOUS hats and frocks were the order of the day in Broome yesterday, with a number of travel industry people turning up for Ladies Day at the annual Broome Racing carnival. **Travel Daily** was there for the excitement too, courtesy of Cable Beach Resort & Spa, and took these on-the spot photos, with more on our website and at www.facebook.com/traveldaily.

RIGHT: Julie Wheelhouse, Harvey World Travel business development manager WA & NT with Fiona Dalton, Qantas Holidays national sales manager.



LEFT: Paola Martins, Product Manager, Wotif Group; Alex Brennan, Product Manager, Wotif Group; and Kellie Smith from Orbitz Worldwide.



BELOW: We do like your hats! Diane Preston, state manager WA, Jetset Travelworld Network and Nicola Strudwick, National Account Manager, Qantas Holidays Western Australia.



ABOVE: Bernard Whewell, MD Broome & The Kimberley Holidays; Lynn Stewart from Cable Beach Club along with Karen Castiglioni, GM, Broome & The Kimberley Holidays.



ABOVE: Toni O'Donnell and Brooke Gregory from Tourism Western Australia.

LEFT: Nicole Tingey, Cable Beach Club Resort & Spa with Glen Chidlow, CEO Australia's North West Tourism.



ABOVE: Bec Williams, BDM WA/NT Cable Beach Club; Ashley Arnold, Conference & Incentive Sales Executive, Cable Beach Club; Matthew Fleming, Sales & Marketing, The Kimberley Collection; and Greg Lawrence, National Business Performance, Qantas Airways.

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OZO goes to Malaysia

ONYX Hospitality Group will construct its first property under the OZO brand in the Malaysian beach resort town of Penang.

Scheduled for completion in 2016, the 132-room OZO Penang property will be located on the edge of the island's Georgetown city precinct and will also include a restaurant and fitness centre.

DL boosts LAX routes

DAILY year-round services to Cancun, Guadalajara and Puerto Vallarta in Mexico are among a raft of service increases from Los Angeles International Airport to be introduced by Delta Air Lines.

The carrier says the investment in LAX complements its US\$229m Terminal 5 renovation project.

CX Langham promo

CATHAY Pacific has partnered with The Langham, Hong Kong to launch a special inflight cuisine promotion on selected flights from Aug to Oct this year.

The promotion will see any one of 16 feature dishes created by The Langham, Hong Kong's Michelin-starred Chinese eatery T'ang Court served to passengers on specially selected CX flights departing from HKG.

Passenger travelling in First, Business and Premium Economy Class are eligible for the special enhanced Cathay Pacific menus.

AKL push for Taiwan

AUCKLAND Airport & Tourism New Zealand have announced a significant increase in marketing spend to promote the country to the Taiwan market, in conjunction with China Airlines.

The move comes following the carrier's decision to increase capacity on its Taipei-Brisbane-Auckland route over the coming New Zealand summer season.

CI will upgauge its aircraft on the route to a B747-400 between 28 Nov and 28 Feb 2014, inclusive of Chinese New Year celebrations.

Collaborative promotion activity worth more than NZ\$1m will be conducted by the three partners.

Four-day ASP getaway

TERRITORY Discoveries and Flight Centre have released a special four-day getaway travel package to the Northern Territory, inclusive of return airfares.

On sale until 31 Aug and valid for departures between Nov 2013 and Mar 2014, package prices start from \$399pp to Darwin or \$599 to Uluru - phone 13 31 01.

Glasses up in Adelaide

WINEMAKERS, buyers, retailers, sommerliers and distributors will all participate in a major new Wine Australia event at the Adelaide Convention Centre, to be held from 15-18 Sep.

Supported by the SA Govt, the forum, dubbed Savour Australia, will include networking events, wine tasting sessions, themed lunches, dinners and more.

The event will tie in with the annual Cellar Door Wine Festival, with many of the state's local wineries participating in both.

See www.savour-australia.com.



Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



Mercure Sydney International Airport has recently taken the wraps off a new renovation project which has given the property a brand new lease on life. Among the highlights is a new-look lobby complete with marble floors imported from Turkey, new lounge chairs and one long marble check-in desk. Guest rooms have also been given a makeover, with new dark wooden and leather bed heads among a number of modifications including glass-topped work desks, new sofas, iPod docking stations and a new activities schedule.



The countdown is on to the official unveiling of the new **Wyndham Resort Denarau Island** in Fiji following a \$30 million renovation, expansion and refurbishment project. Works have been underway at the resort for nearly two years and is one of the largest renovation projects undertaken in Fiji in recent years. Among the works are 63 new apartments ranging from one- to four-bedrooms, adding to the 138 existing rooms. A new adults-only retreat pool, upgrades to the main swimming pool, a new reception area, Mexican restaurant and Fiji's first Karma Beach Bar.



Construction has now commenced on a brand new on-site water park at the **Oaks Oasis, Caloundra**, expected to be completed in Nov. The 500sq-metre facility will boast a large swimming pool amid a central multi-level structure boasting water slides, fountains, giant tipping buckets and a number of other activities, all of which will be heated in winter time and free to use for all resort guests. For younger kids, a wading pool will also feature among colourful character themes. Aimed at families, the area will also offer a large shaded picnic area.

WIN A TICKET TO EUROPE WITH AVIATION ONLINE

This week *Travel Daily* has teamed up with **Aviation Online** and is giving one travel consultant the chance to win an upgradable return economy ticket to Europe on Etihad Airways.

Aviation Online is also inviting travel agents to earn Breakaway Travelclub vouchers. Simply ticket a fare on SN/EY, OA/EY, KM/EY to selected destinations to earn \$20 for Economy, or \$50 for Business/First tickets.

For more information visit www.aviationonline.com.au.

For your chance to win a ticket to Europe, email your answer to the below question by COB on Friday 16th August to:

aviationonline@traveldaily.com.au.

Tell us in 25 words or less, from our airline destinations, which city would you most like to visit and why?

Click here for terms & conditions



Positions Available

Due to expansion and our recent success in acquiring new business, World Travel Professionals is looking for talented individuals to join our dynamic team in Sydney.

Proud of its numerous awards within the industry, World Travel Professionals is one of Australia's leading travel management companies, specialising in corporate travel, conference and event management and luxury travel.

We are currently seeking enthusiastic people, with a passion for the industry for the following positions:

Multi-Skilled Corporate Consultant Domestic Corporate Consultant

With World Travel's superior technology solutions and industry leading proprietary systems, a good understanding of travel technology and online solutions will be a definite advantage.

In return for your knowledge, creativity and professional skills, we offer a great working environment and equally good salary package.

Confidential applications to:

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Email: chrissi.mcdiarmid@worldtravel.com.au

Airlines support LHR

PROPOSALS for a third runway at London Heathrow have been given a boost, with all three major airline alliances expressing their support for the airport.

LHR's largest carrier, British Airways, mirrored the official stance of **oneworld**, saying BA's commitment to the main London facility reflected its desire to stay.

The motion was backed by the Star Alliance, which will operate exclusively from the new Terminal 2 upon its opening next year.

London Gatwick officials have said they are keen to persuade one of the major alliance's to move operations to their facility, saying it could also be a hub if allowed to build a second runway.

Santa in boardshorts

OUTRIGGER Hotels & Resorts has confirmed Santa Claus will be making an appearance at the property as Christmas approaches.

St Nick will arrive at the hotel by outrigger canoe on 14 Dec, with the resort hosting kids breakfast events with Santa on 17 & 18 Dec.

Starwood China app

A NEW Chinese language smartphone app for Android has been launched by the Starwood Preferred Guest loyalty program.

Starwood Hotels says the app is a product of the group's increased focus on mobile technology, with the app allowing hotel bookings at 1100 hotels in 100 countries.

New Luxury addition

STARWOOD Hotels & Resorts Luxury Collection has added the 102-room King George Hotel in Athens to its portfolio, becoming the range's eighth Greek property.

A feast fit for Omani royalty



NUMBERS of Aussie travellers heading to Oman are going through the roof, with an increase in arrivals since 2011 of 71.2%, with more hotels opening in the country to suit booming demand from leisure holiday seekers.

The Sultanate of Oman's local representation has been working hard to build awareness of the destination among the industry.

Putting the destination firmly at the forefront of the industry's mind recently, The Sultanate of Oman Tourism hosted a number of top PCO's, travel agents and media partners to an eight-course Omani degustation dinner.

Hosted at Embers Mezze Bar in the inner-city suburb of Darlinghurst, attendees plates were served a variety of delectable flavours and culinary designs to satisfy both the taste buds and inquisitive minds.

The evening was co-hosted by Etihad Airways, who has helped boost bookings to Oman by offering more frequencies from its Abu Dhabi hub to connect with flights from Australia.

Courses served up came from the newly launched Bait al Bilad

Cookbook, which highlights the range of Omani flavours inspired by nearby countries including India, Iran and East Africa.

Pictured above at the event from left is Adriana Petkov, Oman Tourism; Mona Tannous, Oman Tourism; Norhan Youssef, Etihad Airways and Marcos Best from Etihad Airways.

Mammoth snow party

CALIFORNIA'S Mammoth Mountain ski is this year marking its 60th anniversary, announcing a variety of celebratory events to take place in the coming winter.

Access to the region will be boosted, with direct air routes to Los Angeles, San Francisco, San Diego and Orange County to be operated daily.

Additionally, a major renovation project is underway at the Mammoth Mountain Inn, with the US\$700,000 project to be completed in time for the start of the winter season.

Neighbouring June Mountain will also be reopened, with further improvements to the facility to be announced in coming months.

WIN A HOLIDAY TO PERU



Throughout August *Travel Daily* is giving readers the chance to win a holiday for two people to Peru, courtesy of **Aerolíneas Argentinas** and **Peregrine Adventures**.

The prize includes two return economy airfares on Aerolíneas Argentinas between Sydney and Lima via Buenos Aires and Peregrine Amazon & Inca Heartland tour for two people.

Each day *Travel Daily* will ask a Peru-related question - just read the issue and email us your answer. At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this amazing holiday to Peru.

Email your answers to: perucomp@traveldaily.com.au.



[Click here for Terms & Conditions](#)

Q.10: Name the 3 Peruvian restaurants recently included in the World's 50 best Restaurants list from San Pellegrino, and where they placed in the list.

Hint:
<http://www.theworlds50best.com>



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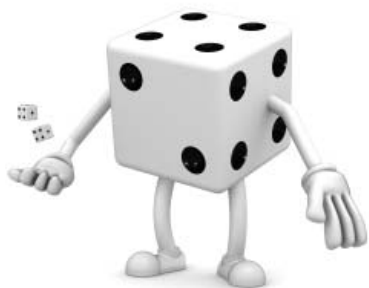
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Part of the *Travel Daily* group of publications.

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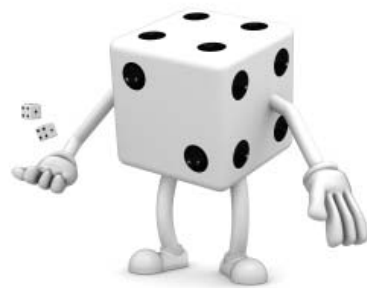


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***NEW* WORK IN THE NATIONS CAPITAL
RETAIL TRAVEL CONSULTANT
CANBERRA – SALARY UP TO \$60K OTE**

This award winning company is looking for an enthusiastic and experienced retail travel consultant to join their successful store in the CBD. Work for a national retail brand that has strong brand awareness in the marketplace and a large client base. Working with a mixture of retail and corporate clients, no two days will be the same. If you are ready for a new challenge, have strong sales skills, a passion for the travel industry, why not make the move today and find yourself in your dream role.

**SOUTH PACIFIC SPECIALIST
RETAIL / WHOLESALE CONSULTANT
SYDNEY – SALARY PACKAGE CIRCA \$60K**

Our client has been established for 30 years providing a seamless, high end service to their customers. Business is stronger than ever and they need a superstar to join their team. From a beautiful wedding package set on a Fijian beach, to a reef dive in the picturesque Cook Island and swimming with the dolphins in stunning Tahiti, you could be living these destinations on a daily basis. If you have 2 years consulting experience, a love of the South Pacific and want to work for a great company, apply now.

**THE OPPORTUNITIES ARE ENDLESS
CORPORATE TRAVEL CONSULTANT**

MELBOURNE (INNER) – SALARY PACKAGE TO \$70K+ OTE

This global TMC currently has a rare vacancy on offer to a multi skilled corporate consultant looking to take the next step in their career. Working in a fun and social team environment, you will be responsible for servicing large market accounts with domestic and international business travel requests. With loads of career advancement opportunities on offer, your chances of being promoted are high! Join this corporate leader today and you could soon be earning one of the highest salaries in the market place.

**THIS ISN'T JUST ANY OLD RETAIL ROLE!
LUXURY LEISURE CONSULTANT**

MELBOURNE (INNER) – SALARY PACKAGE TO \$60K (DOE)

Not all retail travel consulting roles are the same. Our client has been in operation for many years servicing loyal repeat and referral clients with their high end leisure requests. Whether it is a culinary tour through Italy or a 5 star worldwide cruise aboard Silverseas, you will soon realize that leisure travel consulting can still be enjoyable. No strict commission targets or late night/weekend trading. This role is Monday to Friday hours with consultations generally by appointment only. Min. 2yrs experience required.

**EARN THE BIG BUCKS WHILST HAVING FUN
WHOLESALE TRAVEL CONSULTANT
ADELAIDE (CENTRAL) – SALARY PACKAGE TO \$65K+ (DOE)**

Are you a successful retail travel consultant looking to take on a new challenge? Why not bring your sales skills to a wholesale travel role where you can still construct exciting holiday itineraries without the face to face sales. This busy wholesale travel company is seeing amazing growth and they require their next sales star to join their team. If you have minimum 18months retail travel consulting experience & would like to earn the big bucks, apply now. You will wonder why you didn't move sooner!

**CAREER ADVANCEMENT & GREAT \$\$\$
CORPORATE TRAVEL CONSULTANT
PERTH (INNER) – SALARY PACKAGE \$55K (DOE)**

This is your chance to step over to the highly sought after world of corporate travel. Our client is seeking an international travel consultant with solid fares knowledge to join their team in Perth's inner city office. This is initially a 12 month contract however there is a strong chance you will be offered permanent employment at the end of the contract. Servicing a number of small to mid-size accounts, you will enjoy the variety each day brings, not to mention the strong relationships you will build with your travel bookers.

**LOVE A GOOD CHALLENGE?
24 HOUR HELP DESK TRAVEL CONSULTANT
BRISBANE – UP TO \$60K PKG**

Calling all night owls! Do you often wish you had your days free to laze in the sun? Do you want to work in a fast paced environment where every day is different? Rotating shifts and penalty rates appeal? Then check out this unique travel role. Working with this global TMC you will be assisting corporate clients with international and domestic bookings, emergency transportation and more. If you are an experienced travel consultant with excellent problem solving skills then this is your chance to spread your wings.

**SICK OF WAITING IN THE WINGS
RETAIL TRAVEL MANAGER
TOWNSVILLE – TOP SALARY PKG ON OFFER**

Are you a ZIC who is sick of waiting for your chance to take a leading role? Well we have the opportunity you've been dreaming of. This national travel team is looking for an experienced travel consultant with strong leadership skills to come and manage their Townsville team. Your hard work and expertise will be rewarded with a top salary package + \$\$ incentives, famils, ongoing head office support and more. All you need is previous travel consulting experience. This role is interviewing now – so don't delay! Apply now.

Director, Yield Management and Market Planning

Head up the pricing, deployment and revenue management Strategy for P&O Cruises - one of Australia's most trusted brands!

Throughout our 80 year history P&O Cruises has remained Australia's most loved cruise line - in fact we were recently voted as one of Australia's most trusted brands in Readers Digests 2013 Trusted Brands Survey. Besides being the experts in 'how to holiday', we're passionate, innovative and progressive.

The Director, Yield Management and Market Planning, is responsible for developing the pricing, deployment and revenue management strategy for P&O Cruises Australia, working closely with the Directors of Marketing and Sales to ensure the effective execution to maximise revenue. The role is also responsible for providing the analytics and reporting to support decision making across the commercial team as well as overseeing the pricing and planning functions for the Cunard and P&O Cruises UK brands in the region.

Specific responsibilities will include:

- working closely with Marine Operations and Destination teams to develop new profitable itinerary products
- develop the pricing strategy for P&O Cruises to maximise revenue and achieve targeted occupancy rates
- lead the application of analytics which predicts buying behaviour, using this to recommend pricing changes which optimise inventory available and are priced to maximise revenue growth
- set weekly Marketing, Sales and Customer Service focus based on forward booking position
- deliver a suite of weekly booking and revenue management reports, including corporate revenue submission
- work with the Director of Marketing to ensure marketing initiatives are focussed on pressure points, and on planned campaigns to ensure that cyclical promotions coincide with peak periods of potential demand
- work with IT to ensure Carnival Australia's data warehouse best supports business requirements
- manage the annual revenue budget for P&O Cruises, Cunard and P&O Cruises UK, and work closely with the commercial team to ensure promotional spend is allocated appropriately

We seek applications from individuals who bring:

- several years experience heading up a commercial function for medium-sized consumer facing organisation
- significant experience leading and inspiring pricing, analytical and reporting teams
- exceptional numerical and analytical skills, with a thorough understanding of yield, revenue and pricing principles
- Excel expertise and strong modelling skills; experience extracting data from multiple sources
- excellent relationship building skills, with a track record of partnering with commercial teams to devise and deliver business objectives
- an understanding of B2C and B2B distribution channels
- strong business management skills, with experience setting and managing sizeable revenue budgets
- strong communication skills, with the ability to explain complex scenarios to those less numerically minded
- Travel industry experience highly desirable
- BA in Commerce or Economics (or similar) highly desirable

Further information, including a Job Profile, can be found on our careers website: careers.carnivalaustralia.com Job Reference: CAR/1075925



P&O CRUISES


CARNIVAL
CORPORATION & PLC
AUSTRALIA