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# Travel Daily

First with the news

Tuesday 20th August 2013

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## South Africa experts

TRAVEL agents are being invited to become South Africa Specialists, via SA Tourism's online independent study course.

Participation is free and will equip consultants with the skills to sell South Africa as a tourist destination - see **page eleven**.

## Booking.com visits surge

**US-OWNED** online agency Booking.com is now Australia's biggest OTA in terms of monthly visitor numbers, according to new figures from Experian Hitwise.

The "Hottest 100 Travel Websites" list compiled by TravelTrends is based on web visits by Australians for the year to 31 Jul, and includes a wide cross-section of sites including

OTA's, airlines, mapping services and transport authorities.

The top site was Google Maps, followed by TripAdvisor and then Qantas, with Booking.com in fourth place at over 5.3 million unique monthly visitors.

Interestingly that put it ahead of Webjet in seventh place and Wotif which came in eighth, while other OTAs were further down the list including Expedia in 11th place, Agoda in 15th position, lastminute.com.au at 20th, Zuji in 69th position and travel.com.au which came in 75th.

Flightcentre.com.au was ranked 14th, and JTG's Best Flights came in 36th position, while websites operated by JTG brands such as Harvey World Travel, Jetset, Travelworld and Travelscene didn't make it into the list.

Travel site operators are reminded to enter the TravelTech Website of the Year Awards at [webawards@traveldaily.com.au](mailto:webawards@traveldaily.com.au).

## Another great issue

Travel Daily today has eight pages of news & photos, plus full pages from: (**click**)

- AA Appointments
- inPlace Recruitment jobs
- South African Tourism
- TMS Platinum Networking

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## NZ/VA stake decision

**THE ACCC** expects to hand down a decision on Air New Zealand's plan to boost its stake in Virgin Australia by up to 6% (**TD 06 Jun**) on 05 Sep 2013.

Initially the regulator planned to make a decision by 30 Jul but sought additional information from Virgin Australia which was supplied last week.

Air New Zealand currently owns 19.99% of VA, but wants to lift its interests to as much as 25.99%.

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## Aquis Resort website

"THE Jewel in Australia's Tourism Crown" - the proposed Aquis Great Barrier Reef Resort - has launched a website to ramp up publicity and interest in the multi-billion Queensland project.

Backed by Chinese investor Tony Fung and dubbed the nation's "largest, most exciting, innovative & world-class integrated resort," the ambitious plan features nine luxury hotels (TD 07 Aug) - see [aquisgreatbarrierreefresort.com](http://aquisgreatbarrierreefresort.com).

## Chinese visa reform plan

THE Federal Opposition has flagged significant changes to visa processing for Chinese visitors to Australia if it wins government in next month's election.

Speaking last night at a China National Tourism Administration event in Sydney, Shadow Tourism Minister Bob Baldwin said that Australia needed a "more welcoming visa arrangement" in order to attract more of the burgeoning Chinese market.

He said the Coalition's approach would include allowing electronic lodgement of visas, as well as encouraging repeat visits from Chinese tourists.

There are also plans to trial

a "premium processing time" visa, with a 24-hour turnaround promised for an additional fee.

Baldwin noted that 220,000 Australians visited China in the first six months of the year, while over 700,000 tourists came to our shores overall.

More from last night's CNTA event on [page six](#).

## QF ARN code changes

QANTAS continues to unwind its codeshare partnership with British Airways (after aligning with Emirates this year), with the QF code to be removed from BA operated flights on the London Heathrow to Stockholm route.

QF is advising agents the change will come into effect from 04 Sep, with all Qantas passengers impacted to be rebooked onto the BA code and flight number.

According to QF's commercial policy released yesterday, pax with valid tickets issued on/after 19 Aug may also rebook/reroute via an alternative codeshare service with the QF flight number, operated by Emirates from Dubai to Stockholm.

## Japan bans AI 787s

JAPANESE authorities have banned Air India from operating its 787 Dreamliner aircraft on the Delhi-Tokyo-Osaka route after it failed to provide evidence that modifications had been carried out on the aircraft, *The Economic Times* has reported.

Air India is planning to launch daily 787 services to Melbourne and Sydney from next week.

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## CZ daily to Brisbane

CHINA Southern has increased flight frequencies between Guangzhou and Brisbane to a daily service from 21 Nov to cater for increased summer demand.

The SkyTeam carrier will operate its latest Airbus A330-223 aircraft on the route which are fitted with flatbeds in Business and personal seat-back IFE units throughout.

CZ regional gm Henry He said the Brisbane boost would provide more flexibility for Queenslanders.

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Tuesday 20th August 2013




**China Southern Industry Deals to Asia, Middle East, Europe and North America. Sales to 31 Dec 13 – Rates available for all classes! From \$469\* pp return plus taxes.**  
 \* Conditions Apply. Taxes approx. \$405\* - \$705\* pp.

**CLICK HERE for further details**

## SYD-AYQ traffic plummets

**QANTAS'** decision to transplant Jetstar services on flights between Sydney and Ayers Rock has contributed to a significant drop in passengers travelling the route.

According to domestic aviation activity figures from the Bureau of Infrastructure, Transport and Regional Economics, patronage on the route fell 16.4% y-on-y.

Other city pairs recording a decrease for the month were Perth-Port Headland (-13.5%), Geraldton-Perth (-11.9%) and Brisbane-Mackay (-11.5%).

Conversely, pax numbers flying from Melbourne to the Sunshine Coast soared, up 39.1%, followed by Newman-Perth (28.9%), Ballina-Sydney (28%), Coffs Harbour-Sydney (19.8%) and Brisbane-Gladstone (14.4%).

Sydney was the nation's busiest airport, handling 1.97m pax movements in Jun, more than 22% of the nation's movements and more than 25m passengers for the financial year.

Overall, more than 57m pax flew in the 2012-13 financial year, with loads falling to 76.7%.

### Astor agent incentive

**NEW** bookings made on *Astor's* 35-night Cruise Around Australia and 24-night Far East Delights trips sold between 20 Aug-30 Sep will earn travel agents a \$50 David Jones voucher.

To claim vouchers, email res details to [info@cmvaustralia.com](mailto:info@cmvaustralia.com).

Gift cards are posted to agents after final payment is received.

### BA marketing shuffle

**BRITISH** Airways has confirmed that the marketing manager Australia role held by Tricia Gibb is being relocated to Singapore.

Gibb will shortly leave the carrier in the global restructure of the BA marketing team.

BA regional commercial manager SWP Nicole Backo told **TD** that a review of the local organisation has also seen some new roles implemented, including a sales distribution manager and Relationship Development Executives aimed at better supporting travel agents.

An official statement provided to **Travel Daily** said that "British Airways regularly reviews its structures to ensure that we have both an efficient and effective organisation, in line with market requirements.

"Our changes have been in consultation with key industry partners and we have taken their feedback to shape our new structure," the carrier said.



## Window Seat

**HOW'S** this for team building?

Brisbane's Traders Hotel is currently in the process of building a small aircraft fuselage into an open area of the hotel, which will become part of a new disaster management and emergency training initiative.

To be called Traders Adventure Xperiences, the activity will enable participants to simulate an aircraft fire rescue, abseil up to eight metres with 'patients' and develop team-work and communication skills, guided by professional facilitators.

First-aid, emergency treatment, navigation and vertical rescue tactics will be required in undertaking the exercises.

Accommodation and catering options may also be able to be tailored into conference and incentive groups, opening in Sep.



**travel** counsellors →

## WEBINAR

### 'Competing with the Internet in the 21st Century'

Tune in to hear David Speakman, Chairman of Travel Counsellors and Bruce Piper, Editor of Travel Daily as they discuss the benefits and challenges the internet presents in the current industry climate.

Thursday 29th August  
10:30am

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## Singapore Airlines & Virgin Australia Round the World and Circle Pacific Competition

### FACT OF THE DAY: TUE, 20 AUG

SQVA RTW and Circle Pacific fares include connections from 28 regional Australian ports

Take note of today's fact and answer this Friday's Question of the Week for your chance to WIN. Prizes include Business Class Round the World tickets and more! [Click here for more information.](#)





## APT Kimberley 2014

**INCREASED** demand has seen APT release its 2014 Kimberley Wilderness Adventure guide (KWA) a month earlier than usual.

The program features 20 trips which range in length from two to 28 days, including the new nine-day Pilbara & Exmouth tour.

APT has also added to its hotel options with five new additions - Cable Beach Club, The Hyatt Regency in Perth, The Esplanade Hotel in Port Hedland, Mantra Pandanas and Cicada Lodge, with the later now included in all Broome to Darwin itineraries.

A range of new Signature Experiences have been built into the KWA product, including a welcome or farewell dinner at Cable Beach Club and an East Alligator River cruise.

Savings of up to \$2,400/couple are available on 4WD tours in Apr, May & Sep 2014, when booked before 31 Dec.

Further details on the program at [aptouring.com.au/kimberley](http://aptouring.com.au/kimberley).

## TC sales challenge

**TRAVEL** Counsellors has launched a 'global sales challenge' for its 1240 members worldwide, which will see them compete to win one of 25 spaces on a luxury famil to Kalkan, Turkey in Oct this year.

Rather than being exclusively focused on bookings, the campaign also aims to build the TC stock of in-house hotel reviews accessible by agents.

It's being conducted together with the group's specialist tour operator Discerning Collection.

## 9W on QF HKG metal

**QANTAS** has sought government approval to allow India's Jet Airways (9W) to begin codesharing on services between Australia and Hong Kong.

In QF's application to the Int'l Air Services Commission, lodged yesterday, the Aussie flag-carrier proposed to place the 9W code on a total of 25 frequencies on the Hong Kong route.

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## Vienna launch for Avalon



**AVALON** Waterways has announced that it will officially name its luxury Suite Ship *Avalon Illumination* in Vienna next year.

The event will be supported by the Austrian National Tourist Office and will help mark Avalon's tenth year of river cruising.

Aussie TV personality Deborah Hutton will be the godmother of the ship which will be the eighth

Suite Ship to join the Avalon fleet since the concept was introduced in 2011.

**Pictured** above from left in Sydney yesterday are Avalon Waterways md Patrick Clark, Deborah Hutton, Astrid Mulholland-Licht from the Austrian National Tourist Office, and Avalon md Australasia Stewart Williams.

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Just visit our website and watch our blockbuster trailer for your chance to win a trip of a lifetime to Hong Kong and Macau.

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## Pax traffic surge at SYD, MEL

**SYDNEY** Airport and Melbourne Airport have today both reported healthy increases in passenger traffic during the month of Jul.

International traffic at MEL spiked an impressive 12.5% year-on-year to 660,400 movements - up over 73,000 on 12 months ago, while SYD overseas arrivals grew by 5.5% to 1.13 million.

Domestic movements were up 6.3% and 3.5% respectively.

MEL achieved double-digit growth from Spain (32.2%), Taiwan (27.9%), the UK (22.6%)

Ireland (20.7%), China (20.4%), Singapore (17.7%), Thailand (15.2%), Malaysia (14.4%) and others.

The UK market set the highest percentage rise in visitors from abroad at SYD in the month, up 44.5%, followed by China (22%), NZ (7%), India (6%) & Korea (4%).

For the 12-months ending Jun, Melbourne Airport recorded a 6% overall annual increase, breaking the 30 million mark for the first time ever, compared to Sydney Airport, where traffic was up 4.4% to 37.5 million.

## TIA Summit regos

**REGISTRATIONS** have opened for Tourism Industry Association New Zealand's one-day 2013 TIA Summit in Wellington.

The event, being held on 01 Oct at Te Papa, will be used as a platform to launch the country's *Tourism 2025* strategy - register at [www.bit.ly/TIASummit](http://www.bit.ly/TIASummit).

## Swiss-Bel into NZ

**HONG** Kong-based hotelier Swiss-Belhotel International has announced it will introduce its brand to New Zealand's south island ski-field, Coronet Peak.

To be called Swiss-Belresort Coronet Peak Queenstown, the property will be pitched at international markets.

**new retail group opens in 2 days**

**i wonder who it will be?**

## Glasgow ticket sales

**TICKET** applications for the Glasgow 2014 Commonwealth Games have opened, with access to events leading in at £15 (AU\$25).

The event will feature 17 sports over 11 days of competition.

Applications are being taken at [www.glasgow2014.com/tickets](http://www.glasgow2014.com/tickets) & need to be received by 16 Sep.

For Australian ticket bookings, go to [www.sportsworld.co.uk](http://www.sportsworld.co.uk).

## Avalon Mekong deal

**AVALON** Waterways is offering free flights from Australia with Cathay Pacific when booking clients on its 14-day Fascinating Vietnam, Cambodia & Mekong River itinerary in Sep and Oct.

The itinerary operates between Ho Chi Minh City & Bangkok, is currently priced at \$3,962ppts - representing a saving of up to \$2,580 per couple - and departs on 06, 20 & 26 Sep and 04, 10, 18 and 24 Oct 2013.

To book, phone 1300 230 234.

## Tassie marketing plan

**TOURISM** Tasmania has unveiled a new 5-year marketing strategy to ensure the state continues to evolve with changing trends.

The new marketing approach places a greater emphasis on researching marketing trends and engaging with past, present and future visitors via social media.

Other initiatives include new campaigns that dovetail in with seasonal advertising promotions "to keep the state firmly in the minds of target audiences all year-round," the firm says.

A shake-up to TT's autumn and spring campaigns is also planned.

## Best West heads east

**BEST** Western International has expanded its reach further into Asia, signing the Royal Hotel in Buriram in eastern Thailand, about 400kms from Bangkok.

Slated to open later this year, the 81-room property will be BWI's 17th hotel in the country.



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**TA BSR tender**

**TOURISM** Australia is on the search for a partner to upgrade and enhance its Trade Events Online system among an array of other requirements.

In a Request for Tender (RFT) lodged by TA on the Aus Tender website, the national agency reveals it is seeking a Business Systems Replacement with the scope to cover finance, budgeting & planning, procurement and contract lifestyle management, human resources, payroll and an int'l media hosting program.

The deadline for lodgement of tenders is 10am 09 Sep, and TA expects to appoint the successful tenderer by Nov this year.

**MEANWHILE**, the detailed RFT indicates the level of importance Tourism Australia places on social networking, suggesting tenderers consider including how LinkedIn can be integrated into recruitment and payroll systems.

**SA OTA conference**

**EXPEDIA**, Booking.com, Qantas, Wotif and Quickbeds will all be represented at the SA Tourism Online Marketing Conference being held next month in the Barossa, McLaren Vale & Adelaide.

The event is aimed at providing tourism operators with info on how to boost their business' online presence and features a full program of expert guest presenters in their field.

Program topics include online reputation management, website content marketing, updates on travel search using Google, mobile responsive websites and much more.

Entry is free to accommodation & tour operators who are already registered with the Australian Tourism Data Warehouse.

Events are being held from 17-19 Sep - for full details and to RSVP email Belinda Gauci at [regionalsales@tourism.sa.com](mailto:regionalsales@tourism.sa.com).

**QHols WA bonuses**

**QANTAS** Holidays is throwing in a \$100 Land Credit when booking clients on an Experience WA Your Way package in Western Australia. Agents quoting "Bonus" at time of booking can also secure Qantas Frequent Flyers an extra 5,000 points when booking QF airfares.

More at [www.qvh.com.au](http://www.qvh.com.au).

**Major China roadshow**



**THE** China National Tourism Administration last night staged its biggest ever Australian roadshow, with a workshop and dinner at Sydney's Four Seasons Hotel.

The event included a speech from Shadow Tourism Minister Bob Baldwin (see p2), and featured thirty-two tourism leaders from twelve provincial regions across the country.

They highlighted China's beauty, its nature, culture and its forty-five world heritage sites as reasons to visit the country.

"The friendship between us is growing stronger each day

because we are sharing our countries, and our cultures, with each other through travel," Baldwin said.

**Pictured** above at the event last night from left are Kathy Zhang, gm Australia for China Eastern Airlines; Kuang Lin, Director, China National Tourist Administration Australia/NZ; and Kathy Song, managing director of CE Travel & Tours, Sydney.

**Money**

**WELCOME** to Money Talk, TD's Tue feature on what the Australian dollar is doing.

**\$1AUD = US\$0.91**

**AFTER** rising somewhat against the US\$ late last week, the Aussie collapsed again yesterday, dropping against most other major currencies.

Analysts cite uncertainty about the direction of Reserve Bank policy, and whether even more interest rate cuts are expected.

There's also a general lack of market confidence in the lead-up to the Federal Election.

Good news globally is improved economic figures from Europe, which are boosting currencies and raising expectations of more outbound passenger numbers.

Wholesale rates this morning:

US	\$0.909
UK	£0.581
NZ	\$1.122
Euro	€0.682
Japan	¥88.71
Singapore	\$1.156
China	¥5.386
South Africa	R8.662
Canada	\$0.936
Crude oil	US\$107.10

**Langham exploring growth**

**BRISBANE**, Perth, Indonesia and the Middle East are all on the radar for the ongoing expansion of the upmarket Langham Hospitality Group, chief executive officer Brett Butcher has flagged.

This year Langham has focused growth on North America, with new additions in Chicago, New York and Toronto across its three brands - Eaton/Eaton Luxe, The Langham, and Langham Place.

In Sydney last week, Butcher said LHG had "more appetite" for development in North America over Europe which, according to him, "is in the right spot now."

Butcher told **TD** the region "is growing, it's happening, and business travel is coming back," but admitted his group was concerned about the Euro and growth in general in Europe.

Asia continues to be Langham's key growth engine, with seven Langham Place hotels alone under construction in China and

further projects mooted.

China now accounts for around a quarter of Langham's business. He said developing a presence on the 'Silk Route' from China to Europe, via India and the Middle East, offered new opportunities.

In particular the Gulf states are appealing to LHG, where "a couple of potential deals" are in the pipeline.

Butcher confirmed to **TD** that hotel deals in Dubai, Abu Dhabi and Qatar were dependant on how discussions progressed.

Closer to home, he said LHG was "very active in Indonesia" with a couple of projects in Bali and Jakarta to be announced by the end of the year - "which is good for the Australian market."

He confirmed the group is also "circling" a number of projects in Brisbane & had its eye on Perth, but suggested the WA market had "come off the ball" due to a lull in the mining boom.



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# Walter set to explore Vietnam

**CELEBRATING** the recent addition of Explore Worldwide to the Cox & Kings family of brands earlier this year, the small group touring company ran an incentive across the Australian travel industry.

Up for grabs to the top seller was a place on a 13-day journey to Vietnam to visit some of the world's most exciting attractions in all of the Indochina region.

Entries into the all-important draw were earned with sales of Explore Worldwide tours, and once all was said and done, the lucky winner chosen was Carole Walter from Phil Hoffmann Travel in SA.

With her win, Walter is now off to check out Halong Bay, Hoi An and the excitement of Ho Chi Minh City by participating in Explore's popular Good Morning Vietnam itinerary.

Accepting her prize, Walter is pictured above right with Cox & Kings business development manager Toni Kosmarikas.



## Disney dining duds

**DISNEY** Cruise Line is taking a more casual approach to dining at select shipboard restaurants, now allowing guests to wear shorts in the three main dining rooms of its fleet of four ships.

Shorts have been off-limits in dining venues on Disney's ships since the line's launch in 1998.

A ban on shorts still applies at select venues including Palo - the adults-only Italian restaurants on every Disney vessel and the Remy French restaurants on *Disney Fantasy* and *Disney Dream*.

## TCF terminations

**TWO** travel agencies have had their Travel Compensation Fund participation non-voluntarily terminated after their respective licences were cancelled.

The agents were Asia Air Travels of Blair Athol in South Australia (ABN: 32 127 420 124) and Holiday.com.au of Surry Hills in NSW (ABN: 50 156 589 276).

## WestJet 'Plus' bundle

**CANADIAN** carrier WestJet has introduced a new extras package dubbed 'Plus' which provides pax with additional flexibility and comforts when booking flights.

Among Plus inclusions is an extra baggage allowance (two free checked bags), free flight change and cancel options, extra legroom, complimentary food and alcoholic beverage, advance boarding and overhead bin space and priority airport screening.

Plus packages can be booked prior to flight, or at check-in for pax who book Econo & Flex fares.

## New Sabre NZ boss

**SABRE** Pacific has announced Nigel Taylor as the new country manager for New Zealand.

Taylor has been with Sabre for close to five years.



## AFTA UPDATE

The latest updates from AFTA's Chief Executive, Jayson Westbury

**THIS** week, AFTA will be holding more of the Accreditation sessions in Melbourne, Hobart and Sydney, following sessions having already been held successfully in Adelaide, Brisbane and the Gold Coast.

It is very encouraging to have members and non-members engaging in this process as we build the criteria for the new accreditation scheme. Thank you to everyone that has already attended, and the team looks forward to the sessions this week. We will also be holding sessions in Darwin and Perth next week.

As we go around the industry, it is clear that we are on the right track and the feedback, concerns, questions - both positive and negative - is allowing us to understand what is on owners' minds and this is important, so that in the end, the scheme is built based upon this real life, on the ground feedback.

Central to many of the sessions so far has been the question about the price and impact of the new scheme and the cost of the proposed commercial solutions provided by insurance. We continue to maintain our commitment to ensure that cost effective solutions are found.

It would be crazy to think that the impact of these reforms will become overly costly as this will not deliver the industry wide coverage that we hope to achieve. Yes, there is more detail to follow and as we put the pieces of the puzzle together, we are acutely aware that some questions remain. I can assure everyone we are working on this as quickly as we can, but these things will take a little time to secure and assess.

As you may recall, it took us 1,460 days to get the outcome to change, so a few months more will seem a very short period of time given the long journey we have been on to get to this point.

In addition to the sessions (which have been in every capital city in the country), the team will also be holding a webinar session for anyone that is not able to attend in person. This is scheduled for 03 September and details can be obtained at [www.afta.com.au](http://www.afta.com.au).

Furthermore, we will also be undertaking a survey, so keep your eyes peeled for that.

Thanks again in advance to all those that are getting involved with this process. It is important that we capture the views from across the industry and it is fantastic that so many are engaging. Thank you.



## WIN TICKETS TO SEE STOMP



Every day this week, we are giving readers the chance to win a double pass to **STOMP** at Theatre Royal at 8pm on Wed 11th Sep.

The Broadway, West End and international sensation STOMP is back, and it's better than ever!

Following their acclaimed performance at the Closing Ceremony of the London 2012 Olympics, STOMP returns to Sydney from 10 to 15 September, with new routines, new choreography and new music

Tickets available through [www.ticketmaster.com.au](http://www.ticketmaster.com.au).

To win, simply be the first person to send through the correct answer to the question below to:

[stompcomp@traveldaily.com.au](mailto:stompcomp@traveldaily.com.au).

## Where else has STOMP played in the World?

Congratulations to yesterday's lucky winner, **Heather Bone** from **Harvey World Travel Gordon**.

## More Anaheim hotels

**FOURTEEN** new hotels and an expansion of one other will begin opening near Disneyland in Anaheim, California from Dec this year - marking a 19% increase in the region's room count.

According to the *Orange County Register*, approx 3,770 new rooms will be added to the area highly popular with Disneyland-seeking Australian travellers and families.

Many of the new hotels were meant to be opening back in 2007, however local property experts say the global financial crisis delayed these, which meant Anaheim's hotel pipeline dried up.

The first of the new hotels to open will be a Marriott Springhill Suites, to be located on Ball Road.

## Bunnik 2014/15 brox

**BUNNIK** Tours has launched its 2014/15 European touring program with a selection of 11 small group tours covering Turkey, Italy, Portugal & Spain, as well as Scandinavia and Russia.

Among the collection are three new itineraries - the Scandinavian Discovery, Treasures of Eastern Europe and Spain & France.

Bunnik has introduced a new 'Back-to-Back' touring concept that offer greater value when tours are seamlessly combined.

Earlybird savings of up to \$250pp are available on European small group tours and \$400pp on Back-to-Back touring options, valid for sale until 13 Dec 2013.

Brochures are available via TIFS.

**Tristar Worldwide**

LUXURY private car and coach transfer service Tristar Worldwide is now available for booking through The Hotel Connection.

Vehicles ranging in size from a Mercedes S-Class up to a 50-seat luxury coach are available, with bookings fully commissionable to agents at a rate of 10%.

An account is required in order to make Tristar bookings - email [contact@thehotelconnection.com.au](mailto:contact@thehotelconnection.com.au).

**First Novo CHC guests**

GUESTS have this week started arriving at the newly reopened 13-storey Novotel Christchurch, Accor's second hotel to again welcome customers following the Feb 2011 earthquake.

Team members celebrated the property's reopening by hosting lunch for staff and guests as well as an evening drinks get together.

**One stop Villa website**

BOOKINGS at up to 800 luxury serviced villas in Bali, Thailand, Sri Lanka & Fiji are available via a new startup site dedicated to the accom type - [www.villalet.com](http://www.villalet.com).

The new site was spearheaded by Australian David Anderson.

**Transformation with Travelport**



A NUMBER of senior executives from travel technology company Travelport were in attendance late last week at a business briefing, which was hosted by the American Chamber of Commerce in Australia (AmCham).

The AmCham event took place at the Grand Hyatt in Melbourne. Serving as the keynote speaker and discussing the continuing evolution and transformation of the Qantas Group both in Australia and around the world was the ceo of Australia's national carrier, Alan Joyce.

Events such as the briefing are critical for continuing to develop opportunities to promote the causes of the travel industry, Travelport said.

They allow for important issues affecting travel businesses across all different sectors, from leisure to corporate and everything in between, to come together to strengthen already common ground and to ensure the industry maintains a strong growth trajectory.

Travelport and its associates that attended are pictured and consisted of (from left): Patrick Andres, Travelport; Matt Arthur, eNett; Aaron Watts, Mariner Travel; David Galt, Webjet; Alex Fitzpatrick, Travelport (front); Tracy Parkinson, Travel Counsellors; Dennis Alysandratos, Consolidated Travel; Gary

Harford, Travelport (front); Russell Carstensen, Air Tickets and Jason Clarke, Travelport.

**WIN A HOLIDAY TO PERU**



Throughout August *Travel Daily* is giving readers the chance to win a holiday for two people to Peru, courtesy of Aerolíneas Argentinas and Peregrine Adventures.

The prize includes two return economy airfares on Aerolíneas Argentinas between Sydney and Lima via Buenos Aires and Peregrine Amazon & Inca Heartland tour for two people.

Each day *Travel Daily* will ask a Peru-related question - just read the issue and email us your answer. At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this amazing holiday to Peru.

Email your answers to: [perucomp@traveldaily.com.au](mailto:perucomp@traveldaily.com.au).

**Q.14: How many countries do the Andes Mountain ranges pass through?**

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**NRL Rd 23 Winner**

**CONGRATULATIONS**  
**Kerstyn Egan**  
from *Intrepid My Adventure Store*

Kerstyn is the top point scorer for Round 23 of *Travel Daily's* NRL industry footy tipping competition, and has won a double pass to Event Cinemas, courtesy of *Business Events News*.

**Major Prize Sponsors**

**1st Prize:** 4-night holiday to Dubai, courtesy of Emirates and Holiday Inn

**2nd Prize:** 5-night holiday to Vanuatu, courtesy of Air Vanuatu & The Grand Hotel and Casino Vanuatu





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**\*NEW\* RETAIL MANAGER – SOUTH SYDNEY**  
**RETAIL TRAVEL MANAGER**  
**SYDNEY – SALARY UP TO \$80K OTE**

This award winning national retail company is looking for a manager to lead one of their teams. Be part of an already successful team and work for a company that will offer support and training from above. This is an opportunity if you are looking to take a step up in your career. Drive your team to be a success through passion, motivation and strong sales skills. If you have previous management or assistant management experience in a retail store, Galileo/crosscheck and want to take a step up. Apply today for this great role.

**\*HOT\* WORK IN AN IMPLANT**  
**CORPORATE CONSULTANT**

**HILLS DISTRICT SYDNEY – SALARY PACKAGE UP TO \$65K**

This client is a national based Travel Events Incentive Company. The role is in an extension of their business in the corporate sector. Work in a lovely office that offers a strong team work culture. The office is base in the Norwest, stop the long commute and work minutes from home. Work in a fast paced environment, where no 2 days will be the same. If you have always dreamed of working in an implant this is your opportunity. If you have 5 years experience in corporate travel, Amadeus preferred. Apply for this exciting role today.

**\*NEW\* GROUPS ROLE - FUN IN NUMBERS**  
**CORPORATE GROUP'S TRAVEL CONSULTANT**  
**MELBOURNE – SALARY PACKAGE TO \$60K+ (DOE)**

Exciting NEW role for Melbourne just called in. This successful TMC in Melbourne is now searching for an experienced corporate groups consultant to join their growing dedicated groups department. Working in this role, you will be responsible for booking domestic and international travel for groups travelling for corporate reasons, conferences and meetings. You will work Monday – Friday hours and be paid a high base salary of up to \$60K. Min 3 years corporate groups exp required.

**FANCY A SLEEP IN EVERY 3<sup>RD</sup> WEEK?**  
**CUSTOMER SERVICE AGENT**

**MELBOURNE – SALARY PACKAGE TO \$55K (OTE)**

Due to continued company growth this large online travel agency is now searching for a superstar customer service agent to join their team. Working in a fun team environment you will be responsible for assisting online customers with their booking enquiries such as flight changes, special requests and other amendments. You will work a rotating roster which allows for a sleep in every 3<sup>rd</sup> week and be paid a high base salary of \$50K. This exciting role could be yours if you have min 12 months experience using Galileo.

**STEP INTO WHOLESALE BLISS**  
**WHOLESALE TRAVEL CONSULTANTS**  
**ADELAIDE – SALARY PACKAGE TO \$70K+ (OTE)**

Adelaide travel consultants, the wait is over. We have an exciting wholesale role that will see you moving behind the scenes and dealing with agents instead of the general public. Booking worldwide holidays for your loyal agents you will work an exciting roster and be offered amazing famils and incentive trips. This exciting role could be yours if you have a minimum 18 months international consulting experience and a can do attitude. Don't delay this role is sure fly out the door. Call us now to find out more.

**\*NEW\* HIT THE SLOPES WITH THIS NEW ROLE**  
**HIGH END TRAVEL CONSULTANT**  
**MELBOURNE – SALARY PACKAGE \$50K + (DOE)**

Rare role in Melbourne with a difference just called in. This award winning company now requires an experienced high end leisure consultant to join their growing team. With a focus on luxury travel and luxury ski packages you will be responsible for assisting clients with their worldwide holidays. From a chateau in Europe or a 5 star ski resort in the USA, no two days are ever the same! With Monday – Friday hours only and a high base salary this is the prefect role for you. Call us now and register today.

**IT SAVVY?**

**RETAIL TRAVEL CONSULTANT**  
**DARWIN – SALARY PACKAGE DEP ON EXP**

Come work with a technology advanced & innovative company & change how you sell travel! Located in one of Darwin's largest shopping centre's is this unique retail travel agency. Join a friendly, vibrant and professional team, free car parking, staff discounts, fantastic famils & strong salary package. If you have what it takes and are keen to be instrumental in the manner in which leisure travel is sold, then this role is for you! Apply today or call us now to secure your place in the future of travel!

**DRIVE THIS GREAT TEAM FORWARD**  
**RETAIL MANAGER**

**TOWNSVILLE – SALARY UP TO \$60 PKG**

Need a reason to move? Want to start over again, not in a capital city, but want all the city frills? This is your chance! Oversee the day to day management & play an integral part in your staff's professional development, whilst managing your own portfolio. The exciting benefits on offer are: receive the recognition you deserve, Top Salary \$\$, Head Office support, achievable bonus structure & excellent training and development. Take the 1st step in moving location where you will be the one in charge! Apply now and start packing!



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### Online Social- Web Marketing Co-ord Sydney

- ▶ Luxury Cruise Operation
- ▶ Online Guru needed!
- ▶ Salary \$55- \$60K + super



Kristi Gomm

A reputable and esteemed brand in the cruise industry. This company is expanding their marketing department and seek an experienced and committed marketing expert.

Reporting to the Marketing Manager you will be working heavily in the Online/ Web and Social Media areas whilst overseeing brand representation for both online & print.

Some of your key areas of responsibility will include;

- \* Regular interaction with all social media avenues including content development & statistical reporting
- \* Compile & deliver print and email campaigns weekly
- \* Maximise ROI through all marketing channels.

Proven exp. with online campaigns inc. SEO, SEM & social media is a must, as is an understanding of digital marketing. Adobe CS5, Photoshop, CMS Web content mgt, HTML ess.

Call or [email](#) Kristi Gomm for more details

### Online Retail Travel Consultant - Sydney

- ▶ **No face to face bookings Ever!**
- ▶ Destination specialists
- ▶ Salary package to \$48K + commission

Well established travel company currently supplying Australia with expert advice on speciality destinations. Launching a new Online department. Grow your career in this supportive team.

Call or [email](#) Ben Carnegie for more details

### Sales & Marketing Co-ord. - Sydney

- ▶ **Cruise Industry**
- ▶ Dynamic unique company
- ▶ Salary \$45K + super

Are you an inside sales professional? Have you had experience creating and delivering flyers and brochures for print? This varied role offers a combination of both!

Call or [email](#) Kristi Gomm for more details

### Adventure Travel Consultant - Brisbane

- ▶ **Brisbane city fringe**
- ▶ Interesting adventure itineraries, Galileo CRS
- ▶ Salary up to \$45K + commission + super

Established adventure agency with a small well travelled team. Excellent product knowledge needed to sell off the beaten track destinations in Africa, South America & Antarctica.

Call or [email](#) Kristi Gomm for more details

### Business Development Manager - Sydney

- ▶ **Full service exhibition Co.**
- ▶ Based in Sydney's Inner West
- ▶ Salary package to \$90K with OTE

Well-known exhibition brand that offers a wide variety of cutting edge innovations in exhibition mgt. With exhibitions across Australia, this role will be selling a brand new launch expo.

Call or [email](#) Ben Carnegie for more details

### Senior Product Manager- Sydney

- ▶ **Accessible CBD location**
- ▶ Global organisation
- ▶ Salary pkg to \$100K OTE

You will be leading the team in all aspects of product development including; contracting, distribution, product delivery, supplier relations & staff mgt. Asia & Middle East destinations.

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