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First with the news

Friday 30th August 2013

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\$100K fine for Liberty

FLIGHT Centre's US-based retail arm Liberty Travel has been fined US\$100,000 by the US Government for failing to properly disclose flight details to customers.

The US Dept of Transportation overnight imposed the hefty fine for codeshare violations, ruling Liberty Travel had not clearly identified when a designator code was placed on a flight sector operated by a separate airline.

STA Travel in the US was fined \$40,000 for the same violation, as was the ticketing agent trading as AAA Mid-Atlantic.

"When passengers buy an airline ticket, they have a right to know which airline will be operating their flight," US Transportation Secretary Anthony Foxx said earlier this morning.

"We will continue to make sure that all companies selling air transportation are transparent with consumers and comply with our code-share disclosure rules," Foxx added.

Virgin plunges into the red

VIRGIN Australia's full year results (**TD** breaking news) confirmed earlier guidance by the company which forecast the impact that the weak domestic market and transformation costs are having on its bottom line.

The carrier reported a \$98.1m after-tax loss - a big drop from the \$23m profit the previous year - but 2012/13 also saw a number of major milestones achieved.

Significant one-off costs included shifting to the Sabre reservation system, which along with a new data centre and accounting system cost \$81.5m.

The acquisition of Skywest and Tigerair Australia resulted in \$17.3m in restructuring costs,

but ceo John Borghetti said that despite these one-offs "we maintained strong controls on costs".

"Importantly, we have made significant progress in our plan to streamline the ongoing costs of the business as it grows," he said.

The first phase of the 'Game Change Program' has now concluded, with *SabreSonic* "already supporting our ability to increase yield".

Domestic bookings made within three weeks of departure have seen a doubling of yield premium to 20%, while the number of domestic bookings has improved by 15%, Borghetti said.

Other initiatives include product and service enhancements, such as the completed roll-out of domestic business class and expanded lounge facilities.

Thirty aircraft have been fitted with wireless content streaming for in-flight entertainment.

"Innovation will remain core to the Virgin Australia brand and we have a range of new product and service initiatives planned for the 2014 financial year to ensure we retain our leadership position, while maintaining a low cost base," Borghetti added.

Virgin Australia's major airline shareholders, which include Air New Zealand, Singapore Airlines and Etihad, also this morning confirmed they would continue to support the carrier's liquidity via a \$90m unsecured term loan.

Hassan new JTG cio

JETSET Travelworld Group has announced the appointment of former Qantas Head of IT, David Hassan, as the group's new chief information officer.

Hassan defined the Qantas.com re-platforming strategy, delivered the Qantas Mobile app & initiated and designed the Emirates partnership technology program.

JTG chief operating officer/cfo Elizabeth Gaines said she was "delighted" to welcome Hassan to the company, saying "we will maximise his experience to achieve our business goals."

Hassan will commence in his JTG role on 08 Oct 2013.

Peru comp final day

TODAY is the last chance for **TD** readers to enter our exclusive Aug Peru competition in which we teamed with Peregrine & Aerolineas Argentinas to give away a sensational trip for two.

Full details on **page seven**.

Today's issue of TD

Travel Daily today has seven pages of news & photos, plus a full page from: (**click**)

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Singapore Airlines & Virgin Australia Round the World and Circle Pacific Competition

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Webjet interim cfo

WEBJET Limited has appointed Michael Sheehy as acting chief financial officer following the resignation this week of Rob Turner (**TD Mon**).

Sheehy was previously cfo at Probuild Constructions - the local division of South African company Wilson Bayly Holmes-Ovcon Ltd - which has a turnover of \$1.2b.

He served in the position for 7.5yrs and was also the firm's Finance Director.

Web Awards deadline

IF YOUR company has an innovative website, don't forget to enter the TRAVELtech GlobalCollect Web Awards presented by **Travel Daily**, with the nomination deadline closing at midnight tonight.

This year the awards are open to any travel company which has staff in Australia, with many big names already nominating - email webawards@traveldaily.com.au.

Tourism off policy agenda

NEITHER side of politics has released a tourism policy in the lead up to next weekend's federal election, despite the sector being "well positioned to help Australia in the post-mining investment boom economy".

According to TTF ceo Ken Morrison, tourism can be "an economic development strategy for Australia, providing job and business opportunities in every single federal electorate".

This morning the latest edition of the *TTF-Mastercard Tourism Industry Sentiment Survey* revealed strengthening confidence in the domestic tourism industry - particularly due to the lower Australian dollar.

Respondents were also asked about their perceptions of Govt support for the tourism industry, with low ratings in terms of visitor experiences, improving competitiveness, workforce growth and boosting investment.

The TTF says it wants to engage with the incoming government to review penalty rates, align foreign affairs, trade and tourism strategies, cut visa charges and review the "exorbitant Passenger Movement Charge".

Tablets for HA 767s

HAWAIIAN Airlines will from Sun begin offering Apple iPad minis to pax flying on Boeing 767-300 aircraft as it replaces its current IFE systems.

Up to 1,500 devices will be deployed on 14 767 planes which service 14 routes to Hawaii, including HA's Brisbane flights.

iPad minis will be loaded with over 100 hours of content, including movies, TV programs, games and more.

The device is complimentary for Business Class passengers and US\$15 in Economy if pre-booked or US\$18 at the departure gate.

Travelmarvel Africa

APT sister-brand Travelmarvel has made its first foray ever into Africa, with a new 10 itinerary program to South Africa, Kenya, Botswana and Zambia for 2014 launched by the tour operator.

Tours range from 11 to 28 days in length, plus there is also a four-day gorilla safari in Rwanda and a three-day Blue Train journey.

GM David Cox said the program's launch has been in the pipeline "for some time" in response to pent-up demand.

"Africa is a destination that has it all so perhaps it's not surprising that guests are keen to see and learn more about its bountiful wildlife, deep and fascinating historical background and age-old culture," Cox commented.

Featured in the brochure is a range of stunning safari lodges & trademark Insider Experiences.

The Cape Town to Johannesburg 11-day tour starts at \$4,495ppts. More at www.bit.ly/tmafrica.

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Virgin australia

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Air India back in Australia, at last!



Photo by James Morgan

THE on-again, off-again promise to reintroduce flights to Australia by Air India - as revealed here first (**TD** 21 Jun 10) - became a reality today, with the airline's inaugural flight arriving at Sydney Airport around 8:30am following the 12-hour journey from Delhi, then flying to Melbourne Airport.

Air India last operated flights to Sydney 22 years ago and exited Australian skies altogether in the early 1990s when it pulled out of the Perth market.

Today's milestone also bore witness to Australia's first ever 787 *Dreamliner* commercial services into both capital cities.

AI is operating the daily service on a triangular basis between Delhi-Sydney-Melbourne-Delhi.

Air India's *Dreamliner* aircraft feature 256-seats including lie-flat Business class seats.

Tourism Australia welcomed the timing of Air India's services after new research released this week flagged the Indian market had the potential to be worth up to \$2.3b for Australia by the end of the

decade (**TD** Mon).

"With Indian arrivals up nearly 8% so far this year, the demand is clearly there and I have little doubt that Air India's re-entry into the Australian market will be widely and warmly applauded by both Indian travellers & by tourism operators here in Australia."

He said securing direct flights to India was "essential" to tap into the thriving Indian travel market.

Sydney Airport ceo Kerrie Mather said India was Australia's largest unserved market, and that the new Air India services would spur a boost in tourism and trade between the countries.

"The new Air India service provides travellers with a fantastic product, as the *Dreamliner* is modern, more fuel efficient and has a smaller noise footprint than older aircraft," Mather said.

Melbourne Airport ceo Chris Woodruff also commended AI, adding the services - which operate to Delhi nonstop four days a week - "will deliver more choice and flexibility."

Qantas Cairo waiver

QANTAS has updated its flight waiver to Cairo due to ongoing violence and political unrest.

Passengers with QF (081) issued tickets on/before 16 Aug who are affected by the Egyptian capital's State of Emergency, for travel on/before 30 Sep, can alter their travel arrangements or attain a refund from the carrier.

For terms and conditions, see www.qantas.com.au/agents.

Parker Beijing office

PARKER Travel Collection has announced plans to expand its China presence with the opening of a new office in Beijing.

The firm already has offices in Cairns, Melbourne, Gold Coast, Guangzhou, Shanghai, London, Los Angeles and Seoul.

EK to double US ports

CHICAGO, Boston and Miami have been hinted as possible new US destinations for Emirates to launch service from its Dubai hub in the next three to five years, the carrier's cco Thierry Antinori said. Emirates currently operates to seven US cities, but has indicated it is aiming for a total of 15 ports over the same time period.

Any firm plans to do so would be in addition to flights between Milan & New York JFK, which are slated to start in Oct (**TD** 09 Apr).

Antinori added the carrier was "very interested" in Boeing's new B777X aircraft model and could be set to announce orders at the upcoming Dubai Airshow in Nov.



Window Seat

A CHICAGO woman has finally settled a four year old set of parking fines which had snowballed to US\$105,000.

Jennifer Fitzgerald's car had accumulated parking fines at the O'Hare International Airport Carpark ever since a disenfranchised ex-boyfriend left it in the employees section of the car park in 2009.

Since then, 678 tickets had been issued before the vehicle was finally towed, according to the BBC News.

An out of court settlement with consideration that Fitzgerald had been unable to access the car park included a payment of \$4,500, some of which (\$1,600) will hopefully be reimbursed by the ex-boyfriend.

WITH the finish line looming, the Amadeus, QBT and AADX+ 1972 Mini Cooper in the 2013 Variety Bash car rally rolled out of Mildura, leaving behind \$4,000 of equipment for a special needs school.

The trio are **pictured** below



with the battle weary machine at the Comfort Inn Horsham Capital.



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NSW targets Korea

DESTINATION NSW today announced a new South Korea-based representative for NSW tourism and events.

Jenny Kim is heading up the office, one of seven overseas NSW operations which also include Hong Kong, Tokyo, Shanghai, Mumbai, Los Angeles and Auckland.

Destination NSW already produces the Sydney Official Guide in Korean, with activities to also focus on packaging and promoting the major events secured by the government which appeal to South Korean visitors, according to NSW Tourism Minister George Souris.

easyway enhanced

QANTAS Holidays and Viva! Holidays have announced a change to their easyway online booking system which allows the addition of confirmed alternative components in the event that one or more parts of an itinerary are on request.

Bookings retrieved in the system will now show the confirmed alternative in the booking summary, alongside the items which are on request.

The price shown at the itinerary level will be the component on request, with confirmed alternatives not included in the total price of the booking.

For more details, call 13 27 87.



Sales Manager Greater China (China, Hong Kong & Taiwan)

Join an Iconic Brand with Iconic Destinations

Captain Cook Cruises, Australia's leading Cruise Company and part of the SeaLink Travel Group is seeking an energetic, highly motivated Sales Manager Greater China. This is an exciting role for those who enjoy a busy, challenging environment and are eager to use their proven B2B skills within their own and existing networks to build relationships and sales revenues across a broad range of culturally unique markets.

The Sales Manager Greater China is responsible for increasing and maintaining sales revenue for Captain Cook Cruises for Sydney, Murray River and SeaLink for Kangaroo Island, Adelaide, Darwin and Queensland in the markets of China, Hong Kong & Taiwan as well as maintaining key sales relationships with Australian based Inbound Tour Operators and key Distribution Partners.

Experience in dealing across a range of Asian markets, you will possess strong networks with travel distribution partners across markets as well as an understanding of distribution channels and working with our reservations and hospitality departments to deliver world class customer service. You will be sales driven and with an ability to work within a sales budget framework.

The successful applicant will have:

- Demonstrated business and sales development skills
- A minimum of 3 – 5 years in the tourism industry
- Ability to write and execute a sales development plan
- Excellent organizational skills & communication skills (written and verbal)
- Proficiency in all aspects of Microsoft Office is essential
- Understanding of a CRM system
- Understanding of international distributions partners and systems
- Able to work with minimal supervision and a team player
- Experience in making presentations to individuals and groups
- Mandarin language skills
- Ability to travel internationally and domestically

Apply by email to Richard Doyle – Head of International Sales & Marketing at sales@captaincook.com.au by Friday 6 September, 2013. Please include CV and cover letter.

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Travel Masters China encounter



ABOVE: This threesome from Travel Masters - Beth and Bob Malcolm and Julie Marshall - were among 180 agents attending a 2013 China tourism night event in Brisbane last week.

A 30-strong delegation from

China mixed with agents, airline staff, wholesalers and hoteliers to showcase their country as one of the world's biggest destinations.

Officials from provinces and cities such as Shanghai, Sichuan, Tibet, Guangdong and Hunan were among the delegates along with Events China, CZ and the China National Tourism Administration.

Swagman moving

SWAGMAN Tours is currently in the process of relocating to a new office, with the wholesaler advising it expects to be back to regular service from 9am Mon.

Effective next week, Swagman will be operating from Level 1, 182 Latrobe Terrace, PO Box 7473 Geelong West, Vic 3218.

For urgent matters until Mon, phone (03) 5222 2855.

Efterski Festival

THREDBO will feature a "first-of-its-kind in Australia" Efterski Festival featuring a huge line-up of live bands on 12-14 Sep, with ticket & accom packages offered.

For more details, go to the site - www.thredbo.com.au/efterskifestival.



Reservation and Ticketing Officer

Vietnam Airlines wishes to recruit a dedicated and motivated reservation and ticketing agent for its sales team. It is a full time position based at its Sydney CBD office.

Primary duties include:

- To handle enquiries from customers about the company products and/or policies including FFP and online booking over the phone or at the counter;
- To accurately and efficiently process reservations support work including pricing/fare quote, ticketing and schedule change;
- To engage in after-sales tasks such as rebook/reroute/re-issue/refund.

Minimum requirements for the successful candidate:

- Minimum of two years experience in sales/reservation or similar with a recognized airline or travel agency selling international travel;
- Must have completed basic IATA Fares & Ticketing 1 & 2;
- Working knowledge of GDS/CRS preferably Sabre;
- Good communication skills and telephone manner.

To apply please email your resume to vnaustralia@vietnamair.com.au by Friday 6th September, 2013.

QF unveil new A330/B717 cabins

CHANGE will soon be coming to the skies on Qantas' fleet of 30 Airbus A330 widebody aircraft, with new Business-Class suite-style seats and upgraded Economy Class seating to be fitted.

Unveiled yesterday, Business Class (**pictured right**) will feature improved levels of space and comfort with aisle access, lie-flat beds and the ability to recline during take-off and landing, with a separate console allowing for simultaneous dining and working.



Additionally, QantasLink's five Boeing B717 aircraft - operated by Cobham on routes between SYD, BNE & MEL to CBR - are also set for an upgrade, with Business Class introduced for the first time.

In-flight entertainment will also be enhanced via iPad units made available to all passengers.

QF's new B717 Economy Class in-flight product is **pictured left**.



DOJ seeks Mar trial

LAWYERS for the US Justice Department have requested a trial date of 03 Mar for arguments for & against a planned merger by American Airlines and US Airways.

The two betrothed carriers this week lodged a formal request for defence of the DOJ lawsuit to take place on 12 Nov (**TD Mon**).

In a joint statement, US and AA said the preference of the DOJ to draw out proceedings until Mar was "entirely unreasonable" due to the department already having had 16 months to investigate the carriers' merger intentions.

MEANWHILE, despite the pending suit, US judge Sean Lane said he would be likely to approve the plan put forward by American Airlines to exit from bankruptcy.

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Thai pax distribution

PASSENGERS arriving by air into Thailand could potentially fly into any one of six international airports in the country in order to help clear congestion at the main Bangkok Suvarnabhumi Int'l.

The development could be a future direction undertaken following the signing this week of an MoU between the Tourism Authority of Thailand (TAT) and the Airports of Thailand (AOT).

Through the MoU, overall pax arrival figures into the country could increase considerably as visitors enter the country through BKK, Don Mueang (DMK), Phuket (HKT), Hat Yai (HDY), Chiang Mai (CNX) or Chiang Rai (CEI), all of which are AOT-owned airports.

Joint promotion and marketing of regional gateways is also expected to help the smaller airports attract new services from short-haul and long-haul markets.

Marriott APAC pitch

MARRIOTT International has embarked on a global marketing campaign aimed at attracting the next generation of travellers.

Dubbed "Travel Brilliantly", the campaign comes complete with a new logo, with a major focus on online & social media marketing.

In addition, an English language website detailing a host of upcoming innovations to be rolled out by the brand and to provide a forum for user ideas has also been launched under the pitch.

See www.travelbrilliantly.com.

Skyscanner to employ

A PLAN to support international growth will see travel aggregator Skyscanner boost its workforce by 250 people over the next year.

The company will fill roles in IT and web development, marketing & other fields at its Singapore HQ.

Insurance incentives

TRAVEL insurance providers Aussietravelcover and CHI have launched a new travel agent incentive, with a daily draw for two \$100 Coles Myer vouchers up for grabs from each brand.

Entries will be granted with the sale of travel insurance policies through either company through until the end of Sep.

In addition, agencies who sell five policies in a week will go into a weekly draw to win a \$500 Coles Myer voucher, with bonus entries awarded for higher sales.

Faster free SFO wi-fi

SAN Francisco Int'l Airport has completed the upgrade to a new faster and free wi-fi system, available to passengers under the "#SFO FREE WIFI" network.

GSM Greek partner

ATHENS-BASED global travel management firm Figame.com has joined the expanding GSM Travel Management group.

GSM is represented in the Australian market by Voyager.

WIN TICKETS TO TRAVELTECH



This week **Travel Daily** is giving one lucky winner the chance to win a double two-day pass to **TRAVELtech** valued at \$1500.

Get set for TRAVELtech: Reboot, a reinvention of Australia's original travel technology, distribution, e-commerce, digital marketing and web event. It's happening in Sydney on September 12 & 13, one and two-day tickets are available.

For more information on TRAVELtech [click here](#).

For your chance to win, email your answer to the below question by COB on Friday 30th August to: traveltech@traveldaily.com.au.

Describe in 25 words or less what you think will be next big travel trend - and why.

The winner will be announced in **Travel Daily** next week.

Travel Daily
on location onboard the
MS Noordam

Today's issue of **TD** is coming to you from the **MS Noordam** on a voyage from Istanbul to Greece.

HOLLAND America Line's *Noordam* sailed through the Dardenelles today, proudly flying the Australian and New Zealand flags on her bow as a tribute to Anzac soldiers who lost their lives at Gallipoli in the First World War.

Under clear, sunny skies, scores of Aussie and Kiwi pax crowded onto the bow to get a glimpse of where the campaign was fought.

"We put the flags on the bow as we know it's important to those who have a connection to the Anzac spirit", said KK Robbins, an historian from HAL.

KK - as she's known - gave an expert commentary pointing out memorials and forts as the ship slowly sailed down the Strait that connects the Aegean Sea with the Sea of Marmara.

"We don't actually get to see the exact spot where the troops landed at Anzac Cove because it's on the western side of the Peninsula and we sail on the Eastern side, but it's close enough to give everyone an idea of what the area is like," KK said.

Changi arrivals up 4%

SINGAPORE'S Changi Airport recorded a 4% year-on-year jump in passenger arrivals for Jul to 4.5 million movements, with total traffic movements of 29,000 aircraft movements - rising 6.9%.

Technology Update

Today's Technology Update is brought to you by Sabre Pacific.

Tap into the power of the world's first B2B online marketplace



In my last Technology Update, I spoke about one of our most exciting and

innovative solutions – the Sabre Red App Centre. For this month's column, I'd like to go into more detail about how agencies are benefitting from popular Red Apps.

Sabre-connected agencies can log on and purchase a range of powerful, seamlessly-integrated Red Apps to enhance efficiency and add new functionality to the Sabre Red Workspace. There's almost no limit to the usefulness of Red Apps. For example, users can choose to enhance and tailor how their PNRs are visually represented with PNR Display. This free Red App also offers great features for power users, like new PNR search qualifiers and list formats.

Flight Fee Explorer is another free Red App providing agents with the ability to easily identify extra charges and add-ons for economy carriers in a wide range of origin countries – functionality that really comes in handy booking complicated itineraries. Creating accurate and efficient reports is a breeze with the Enhanced Sales Report. Scan all sales data and quickly export the info to a CSV file, making daily or historical sales reports simple and convenient. This one is free too!

Contact your Sabre Representative today to find out how your agency can benefit from the growing suite of Sabre Red Apps.

Gai Tyrrell, CEO, Sabre Pacific

Sabre
pacific

TripAdvisor appoints

MARC Charron has been named as President of TripAdvisor for Business, based in London.

Charron's responsibilities will include ramping up growth and innovation of the Business side of the firm as it expands deeper into the hospitality and travel sectors.

Chengdu on UA radar

NONSTOP services linking San Francisco with the Chinese city of Chengdu are on the cards after United Airlines filed a request for authority to fly between the two.

The carrier says it hopes to fly its Boeing 787 *Dreamliner* on the route from 09 Jun next year on a three-times weekly service.

Egypt to push tourism

STIMULUS plans in place to help Egypt get back on its feet after weeks of civil unrest will include funding to again promote the destination to tourists.

The country plans to spend at least 10 billion Egyptian pounds (AU\$1.6b) over the next nine months to reverse its fortunes.

In the weeks following the public riots, numerous tour operators and cruise lines have cancelled or suspended operations in and to the country.

New A&K office open

AHEAD of the impending launch of operations from next month, luxury touring firm Abercrombie & Kent has opened a new office in Sri Lanka.

US hotel demand up

AVERAGE daily hotel room rates in the US are expected to steadily climb through business and leisure demand for the rest of the year, updated quarterly stats by business consultancy firm PricewaterhouseCoopers show.

According to the study, demand is expected to outpace the continued recovery of the US economy overall, which may bode well on short-term futures for the Australian dollar against the USD.

PwC is expecting revenue per available room (RevPAR) to grow by 5.6% for 2013, improving further to 5.9% next year due to a slower rate of growth in supply.

In turn, this is expected to push average occupancy levels to their highest levels since before the global financial crisis in 2007.

Back-Roads bargain

BACK-ROADS 9-day Highlights of Britain small group tour on 24 Oct 2013 has been discounted by 15%, now priced from \$2,316pp - a last-minute saving of \$409.

Travel Daily
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CHANNEL Nine's *Today* show has wrapped up a week of live weather broadcasts at Universal Studios Hollywood, which saw presenter Steve Jacobs get made up into a 'movie monster' in the

spirit of Halloween celebrations.

Jacobs is **pictured** before the transformation with Universal Studios Hollywood vp of Sales Thomas See and afterward (**inset**) as a member of the un-dead.



**Sales Executive - Victoria, SA, WA and Tasmania
Full Time - Melbourne**

Are you passionate about the travel industry and looking for that next step forward?

Are you someone who loves driving new market opportunities?

We are seeking a professional Sales Executive for a full time position located at our head office in Melbourne. The successful candidate will be a fun loving, business savvy, confident sales person to work with a portfolio of established agents.

The company is Tourism Holdings Australia Pty Ltd (thl), and the brands include Britz Campervans, maui Motorhomes, Mighty Campervans, Kiwi Experience, United Campervans, KEA Campervans, Britz USA, RoadBear RV USA, Waitomo Glowworm Caves, and The Legendary Black Water Rafting.

The role will involve generating new clients while managing existing clients in Victoria, South Australia, Western Australia & Tasmania. Your territory will include key retail, wholesale and inbound agents with the challenge of continuing these long term client relationships while seeking new opportunities to drive sales.

The role will suit someone with strong sales skills demonstrated by proven sales success in the past. You must have the desire and energy to make this job your own. A fresh, dynamic approach to the role is required, along with travel industry experience.

Salary will be negotiable depending on experience. You will report to the Australian Sales Manager located in Melbourne, with regular intrastate and interstate travel required.

Please forward your application via the following link:
<http://careers.thlonline.com/?job=15594SK>

IHG Board addition

INTERCONTINENTAL Hotels Group has named Ian Dyson as an independent non-executive director on its Board of Directors, to take effect from 01 Sep.

THAI farewells 32yr team veteran



ABOVE: Today marks the final working day for long-serving THAI Airways International pricing and distribution stalwart Paul Bynon, who departs for the final-time after more than 32-years of loyalty with the airline.

To celebrate his dedication to the carrier, Bynon and many colleagues attended his farewell function at Perth's C Restaurant, with TG saying he will be sorely missed both at the Perth office & at the headquarters in Bangkok.

Bynon is **pictured** above standing third from right at the farewell with his Perth colleagues.

Earlybirds to France

FRENCH Travel Connection is offering savings of \$300pp on a selection of multi-day France touring itineraries in conjunction with Albatross Tours, if booked by 22 Dec - phone 1300 858 304.

Media giants at WTM

SENIOR executives representing global internet giants Facebook and Google will be guest speakers at World Travel Market 2013, as part of the Travel Tech Show, which is on 04-07 Nov in London.



Travel Specials

WELCOME to Travel Specials, **Travel Daily's** Fri feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Freestyle Holidays is celebrating the end of winter with a pair of five-star hot deals. Luxury Whitsundays resort Hayman is offering a Stay 5 Pay 4, priced from \$1,175pp if booked by 31 Oct for travel by 21 Dec. Elsewhere, InterContinental Melbourne The Rialto has a 2-night package priced from \$465pp including a Yarra River cruise for travel by 30 Sep - ph 1300 880 268.

For a year of hard work, treat the office to a Vietnam getaway with a special group offer from the Furama Resort Danang, courtesy of **DMS Unique Venues**. For a minimum 10 rooms on a three-night stay, enjoy rates up to 50% off, with F&B discounts - see www.bit.ly/furamadeal.

Cambodia's five-star **Grand Soluxe Angkor Palace** is offering high season specials of up to 25-30% off normal prices. Valid for stays between 01 Oct - 31 Mar (blackout dates apply). Book through your local wholesaler or DMC.

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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LAST CHANCE TO WIN A HOLIDAY TO PERU!!!



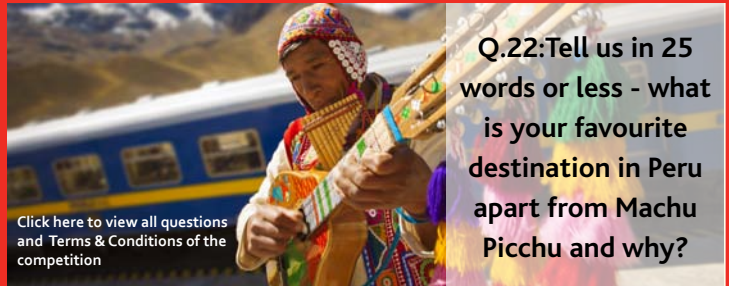
Throughout August **Travel Daily** has been giving readers the chance to win a holiday for two people to Peru, courtesy of Aerolíneas Argentinas and Peregrine Adventures.

The prize includes two return economy airfares on Aerolíneas Argentinas between Sydney and Lima via Buenos Aires and Peregrine Amazon & Inca Heartland tour for two people.

Each day **Travel Daily** has been asking a Peru-related question and today we're featuring the final one.

The subscriber with the most correct entries and the most creative response to the final question will win this amazing holiday to Peru.

Email all your answers by COB today to:
perucomp@traveldaily.com.au



Click here to view all questions and Terms & Conditions of the competition

Q.22: Tell us in 25 words or less - what is your favourite destination in Peru apart from Machu Picchu and why?



SAA/TAM codeshare

SOUTH African Airways local head Tim Clyde-Smith says a new codeshare deal with TAM Airlines reinforces the carrier's growing traffic between Australia, Africa and South America.

The agreement will see the SA code placed on TAM's flights to Rio de Janeiro, Porto Alegre, Curitiba, Brasilia, Salvador, Florianopolis, Iguazu Falls, Recife and Belo Horizonte, while the JJ code will be added to SAA's metal between Sao Paulo and Jo'burg, and flights onto Cape Town, East London, Durban & Port Elizabeth.

Tickets for the new codeshare go on sale today, for travel commencing 02 Sep.

Aus Open tkts on sale

TWO of the world's top three golfers - US Masters winner Adam Scott and Rory McIlroy - are set to star in the upcoming Emirates Australian Open golf tournament at Royal Sydney Golf Club.

Tickets for the event, on from 28 Nov to 01 Dec, went on sale to the public yesterday.

Destination NSW is supporting the promotion of the event, which will be played in NSW for at least the next three years.

NSW Tourism Minister George Souris encouraged golf fans to make a trip to Sydney to see some of the world's best golfers in action, and predicted tickets would be snapped up quickly.

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**PREFER THE FINER THINGS IN LIFE?
GET YOUR PAWS ON THESE LUXURY ROLES!**

CHARLIE & TIFFANY (pictured)

Favourite Pastime: Relaxing by the pool Favourite Toy: Robert Pawvalli Handbag
Pet Hate: Cats Obsession: Champagne corks Favourite Food: Human Food
Naughtiest Deed: Unpublishable They Prefer: to be carried to bed at night!

YOUR DREAM ROLE
GROUP TRAVEL CONSULTANT
NORTH SYDNEY – UP TO \$75K

This exciting position is the role you have been waiting for. Work within a global travel company coordinating group travel worldwide. Handling all manner of enquiry from wedding and social groups to schools and sporting associations to conference and incentive groups you will handle the booking from start to finish. Excellent communication and presentation skills and a minimum of 2 years experience in a Groups Travel Consultant role are necessary. Excellent salary and progression on offer.

LEADERSHIP OPPORTUNITY IN THE SHIRE
RETAIL TRAVEL TEAM LEADER
SYDNEY (MIRANDA) – \$55K-\$75K OTE

Don't delay the next step in your travel career, if you are a Retail Team Leader looking for a new challenge or an Assistant Team Leader ready to step up, this is the opportunity for you! Join this dynamic and fun loving team based in a busy shopping centre. You will be leading the team and actively consulting selling travel worldwide. Leadership experience is essential and min 2 years retail travel experience. Excellent salary package plus commission plus store profit and many more benefits.

THE BEST IN THE WEST
TRAVEL CONSULTANTS

MELBOURNE (WEST) – SALARY PACKAGE UP TO \$50K+

We have a wonderful opportunity for an experienced retail consultant in the Western Suburbs. This award winning office will see you booking exciting trips to worldwide destinations. With a focus on cruising and high end luxury travel this will be your chance to move away from the time wasters and into retail bliss. You will work Monday – Friday hours only and be rewarded with high base salary and exclusive famils. To be considered for this role, you must possess more than 18 months experience. Call us now.

2 X SKI WHOLESALE ROLES
RESERVATIONS CONSULTANTS X 2

MELBOURNE – SALARY PACKAGE TO \$45K+ (DOE)

We have 2 new exciting ski wholesale roles in Melbourne. These boutique travel agencies are searching for experienced wholesale agents to join their growing teams. With a focus on international ski products, you will be responsible for creating dream itineraries to some of the best ski resorts in the world. Monday – Friday hours on offer and high base salaries these are the perfect roles for snow lovers! Call us today to find out more and start your career in wholesale travel. Min 2 years experience required.

WHOLESALE ROLES ACROSS AUSTRALIA
WHOLESALE RESERVATIONS X 4

ADELAIDE AND PERTH – SALARY PACKAGE TO \$65K (DOE)

Wholesale roles galore in Adelaide and Perth now available! This global organisation is set to grow and need 4 new consultants to join their expanding teams. Move away from face to face consulting and into wholesale bliss. Servicing your loyal agents via phone and email, you will be rewarded with uncapped commission, famils and fun team environment. With global rewards and benefits this is one company you will want to join. If you have a minimum 12 months experience this role could be yours.

GROUPS AND EVENTS CONSULTANT
GROUP TRAVEL CONSULTANTS

MELBOURNE (INNER) – SALARY PACKAGE \$70K (DOE)

This dynamic travel organisation is looking for an experienced groups consultant to join their growing division. You will be responsible for handling all aspects of travel for corporate conferencing, incentives and events with a mixture of international and domestic travel. You will never have a dull day again! To grab hold of this fab role you will need a minimum 4 years group/event/conferencing travel experience along with a high attention to detail and customer service skills. GDS skills are essential.

AROUND THE WORLD IN A DAY
INTERNATIONAL WHOLESALE CONSULTANTS
BRISBANE CBD – \$55K OTE

Love variety in your day? Want to sell a South Pacific getaway one minute to an exotic Asian adventure or a trip down Route 66 the next? Then this international wholesale role is for you. You'll enjoy the challenge and fast paced nature of this role whilst selling a range of international destinations. Your hard work will be rewarded with some of the best benefits in Brissie including top \$\$, free holidays, unforgettable educationals, career progression and more. Want to know more? Then call us today!

STEP ABOARD YOUR NEW CRUISE CAREER!
CRUISE WHOLESALE TRAVEL CONSULTANT
BRISBANE CBD – SALARY \$50K OTE

Don't delay any longer, become a cruise specialist today and join one of Australia's most successful in-house wholesalers. Work in a friendly, yet busy office servicing retail travel agents via phone and email. Whether it is a South Pacific P&O cruise or round the world voyage on the OE2, you will love all things cruise! Working Monday to Friday hours with occasional weekends you'll earn great \$\$, enjoy free cruises and discounted travel. All you need is 12 months travel consulting. Apply today and start enjoying work!