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Tuesday 3rd December 2013

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Aggie Greys rebrand

SAMOA'S iconic Aggie Grey's Hotel & Bungalows and Aggie Grey's Lagoon, Beach Resort & Spa properties will rebadge under the Sheraton brand from mid-2014, after signing a definitive management deal with Starwood Hotels & Resorts Worldwide.

Aggie Grey's Hotel & Bungalows has been closed since Dec 2012, as it undergoes a refurbishment.

The companies inked a MoU for the deal this year (**TD** 08 Aug).

FC crucial for Cover-More

THE prospectus for the Cover-More share float (**TD** breaking news) has revealed key details of the agreement between the insurance provider and Flight Centre, which is the group's largest distribution partner and is forecast to represent about 26% of its profits this year.

The pact, which came into effect on 01 Jan this year and has an initial term through to 10 Jul 2019, requires Flight Centre to "use its best endeavours" to ensure that sales of Cover-More insurance products by its employees are maximised.

Other key partners cited include HWT, Travelscene, Magellan and Travellers Choice as well as Australia Post, Medibank, Air New Zealand and Malaysia Airlines.

The Cover-More IPO will seek to

raise over \$521 million, with Asia seen as a key area of expansion.

As well as reducing the stake of current shareholders, proceeds will be used to take 100% of Cover-More's Indian offshoot.

The document also reveals that FC and Cover-More are "actively seeking to replicate the success they have had in Australia in other markets".

Voyages needs a chief

VOYAGES Indigenous Tourism Australia is scouting for a chief executive through seek.com.au, six weeks after Indigenous Land Corporation chairwoman Dawn Casey & her Board dismissed the company's directors (**TD** 24 Oct).

The search for a new Sydney-based boss is being conducted by Watermark Search International.

"Candidates will need to be commercially savvy, politically astute, with the demonstrated ability to deliver results in a financially constrained environment," the listed job description details.

Applications close on 09 Dec - more info at www.bit.ly/VITAceo.

No change of control

VIRGIN Australia has welcomed confirmation from the Takeovers Panel that it won't be taking any action over an application by shareholder activist Stephen Mayne seeking to amend the terms of its \$350m Entitlement Offer (**TD** 25 Nov).

The panel concluded that the outcome will be to substantially maintain VA's existing share structure, allowing the capital raising to continue as planned.

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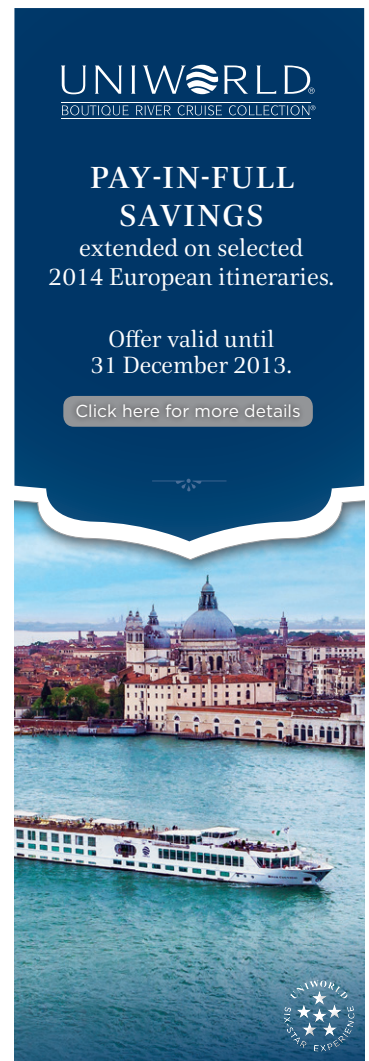


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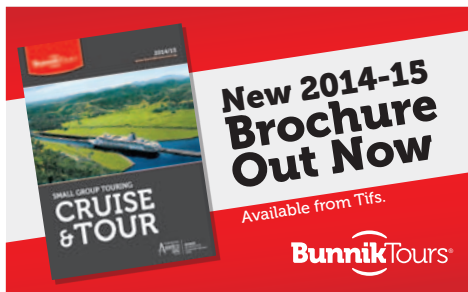
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AWS off-line today

AFRICAN Wildlife Safaris and Natural Focus Safaris have advised their office is without internet or email services until at least 3pm today due to a "major issue" with its Internet Service Provider's servers.

Enquiries can still be made by phone - call 1300 363 302.

Bignell slams TIRF cut

SOUTH Australia's Tourism Minister Leon Bignell has billed a decision by the Abbott Govt to axe the Tourism Industry Regional Fund as "ill-conceived."

Bignell made the remark last week, saying "59 worthy tourism projects" spread across SA are now in doubt due to the move.

The TIRF offered up to \$250,000 to successful applicants on a dollar-for-dollar basis.

Last year, SA tourism businesses received a cut of \$3m of Federal assistance through the scheme.

Bignell said TIRF applicants were left out of pocket as a result of the second round of funding being scrapped (**TD** 20 Nov).

"These businesses & tourism operators have spent a considerable amount of time and money preparing their applications.

"Some have even engaged consultants at great expense to themselves," he commented.

The Minister said the state would collaborate with South Australia's tourism industry to reach its economic targets.

"The South Australian Tourism Commission has deliberately aligned its strategies with the Federal targets, so it's very disappointing the Coalition Govt has withdrawn support," he said.

ACCC reviews guidelines

THE ACCC has released a best practice guidance publication into online product reviews to counter "unscrupulous businesses" that take advantage of consumer trust.

Reviews are rampant within the hotel industry, where companies such as TripAdvisor, Booking.com & Reevo provide guest feedback.

Australian Competition & Consumer Commission Deputy chair Dr Michael Schaper said the *Online reviews: a guide for business and review platforms* guide aims to protect consumers purchasing goods or services from fake or paid testimonials.

Schaper cited a recent Sensis social media report that indicated increasing numbers of consumers are using reviews to assist them make decisions before buying.

"Australian consumers have more choice than ever before.

"However, with more options available, it is important that there is accurate and reliable information available to help consumers choose," Schaper said.

He added businesses that pay or post fake reviews "gain an unfair advantage of damaging their rivals," and risk fines of up to \$1.1 million if found to have breached the Competition & Consumer Act.

The guidelines introduced from today by the ACCC set out three core principles of conduct

Zero AS commission

WORLD Aviation Systems is advising that Alaska Airlines will drop commission on published fares from 1% to 0%, on 01 Jan.

Existing bookings must be issued before 31 Dec to claim the current commission offering.

businesses need to abide by - be transparent about commercial relationships; don't publish/post misleading reviews; and omitting negative reviews can be as misleading as a false review.

The competition regulator also said it was concerned about manipulation by review platforms & "artificially inflated" reviews by businesses paying off guests for favourable opinions.

View the ACCC's 'What you need to know' guide on reviews at www.bit.ly/ACCCreviewguide.

Wu Tours the World

WENDY Wu Tours will promote the best of Vietnam on free-to-air TV this week on 4ME - digital channel 74 (64 regionally).

The program follows one of Wendy Wu's Vietnam at a Glance fully inclusive group tours through Saigon, Hoi An, Hue, Hanoi and Halong Bay, showcasing the culture, food and history for which the country is renowned.

The episode airs at 8pm AEDT (7:30 in SA, 7pm in Qld and 5pm in WA) on Wed 04 Dec.

It will also be repeated on Sat & Mon night and Tue afternoon.

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FC extending Travelport desktop

TRAVELPORT ceo Gordon Wilson is in Australia this week meeting with key clients, highlighting the GDS firm's ongoing technology innovations.

He told **TD** yesterday that Flight Centre is working to integrate new content into the Universal Desktop product, with a "car pilot" application already up and running and more being added via the platform's software development kit "as we speak".

Another focus for Travelport is the integration of low-cost airline content, with Jet2, easyJet and Norwegian complementing the recent addition of Tigerair

Singapore and Indonesia (**TD** 27 Nov) and the LCC content shown alongside other traditional carriers in availability displays.

Wilson said that while Travelport is engaging with IATA on the New Distribution Capability, his company is in fact already implementing a wide range of rich content and branding options for GDS displays which will roll out next year.

This will provide full descriptive information about airline products and ancillaries, and he confirmed that he will speak with Virgin and Qantas during his visit about how they can use the system to improve their revenue per seat sold.

Tomorrow will see the Australian launch of the latest version of Travelport's point-and-click Smartpoint Desktop which is a major upgrade offering map based shopping for flight routes and hotels as well as new eNett payment options.

Luxperience extension

DELEGATES planning to attend next year's Luxperience business exchange in Sydney have extra time to take advantage of earlybird pricing which has now been extended until 13 Dec.

Luxperience is being held at Walsh Bay from 31 Aug to 03 Sep.

Meanwhile, Decorative Events & Exhibitions has been signed up as an Event Partner for the show.

Vic ball games deliver

AN ASSESSMENT into the economic benefit of the Liverpool FC vs Melbourne Victory football match held at the Melbourne Cricket Ground in Jul found the event reeled in three times what was expected.

Vic Premier Denis Napthine said the study concluded the match delivered more than \$35 million in value, luring 27,000 interstate and 3,000 international visitors.

"The more than 30,000 out-of-state visitors provided a roaring trade for Melbourne's hotels, bars, restaurants and cafes," Napthine commented.

Two British & Irish Lions rugby matches hosted in Melbourne in Jun attracted an additional 7,000 interstate and 16,000 overseas visitors, bringing in \$80m in economic benefit to the state.

The Victorian Government said the results "have massively exceeded expectations."

MU boost CNY flights

CHINA Eastern Airlines has put on two additional charter services between Shanghai and Auckland over Chinese New Year, lifting capacity by 1,000 seats.

The Airbus A330-200 flights will operate on 27 Jan and 01 Feb.

"The charters are further evidence of the confidence of our Chinese travel trade partners, and their commitment to selling New Zealand's high quality tourism product," AKL Airport's Glenn Wedlock said on Fri.



Window Seat

WORKING in much the same way as a 'Swear Jar', Sunlover Holidays is practicing a cool way of generating funds for their annual Christmas party - at least, **TD** seems to think so.

Much like the entire industry, Mick Boylan and Hannah Tabak from Sunlover Holidays love seeing themselves mentioned or pictured in **Travel Daily**.

So much so that, each time they see themselves in **TD's** illustrious pages, they place \$5 into a jar which goes towards the company's end-of-year party.

And 2013 has evidently been a fertile year, with this practice seeing \$150 contributed to the cause so far this year.

UNIWORLD managing director John Molinaro patiently sat through lunch on Saturday as each supplier recognised and rewarded Travellers Choice sales superstars in alphabetical order.

As each of the suppliers got up in order to present and the alphabet reached the letter U and Molinaro's time to present finally came, he joked he should change the company's name to "Ahhh Uniworld", so he could be first in the future.

OWNERS of a Bed & Breakfast in Launceston have devised a clever marketing technique to provide a little extra value to their guests, which has been a popular hit with int'l visitors.

A number of video cameras with infra-red technology have been covertly placed about the property's gardens to capture the antics of the local nocturnal wildlife while guests are asleep.

Footage is then broadcast onto the in-room television sets of the guests to allow them to see what the local animals, such as bandicoots, wallabies, possums, wedge-tail eagles and owls, get up to during the night.

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West Lake leaves an impression



HANGZHOU was the scene for an amazing open-air evening performance of "Impression West Lake", enjoyed by this group of

top-selling Aussie agents recently. The lake is one of the region's most popular & visited attractions. The group were hosted in China by Air Tickets, China Eastern Airlines and Nexus Holidays.

Naturally, the group shopped till they nearly dropped in Shanghai, visited the world's largest standing Buddha statue in Wuxi and wandered the imperial gardens of Suzhou.

Pictured above at West Lake in the back row from left is Guru Deo Charan, Guru Travel; Margot Gunn, Travelscene Taren Point; Denise Bradley, Moss Vale Cruise & Travel; Domenico Brasacchio, Modica Travel; Sophie Anderson, Beaumaris Travel and Joseph Khoury from World Mark Travel.

Front row: Kenneth Ung, Nexus Holidays; Martine Chait, Jetset Rosebay; Sharna Catania, Business Jet Travel; Vlado Ristevski, Air Tickets; John Zhang, Air Tickets and Landy Gao from China Eastern Airlines.

Etihad, AACCI p'ship

ETIHAD Airways boss James Hogan says a new tie-up with the Australian Arab Chamber of Commerce & Industry symbolises the Gulf carrier's commitment to fostering closer relationships between Australia and the UAE.

The "significant" three-year deal sees Etihad sign on as platinum sponsor for the AACCI, providing a support for the organisation's missions to/from the Arab region.



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Three-year rollout for NDC

IATA is expecting to begin rolling out its revolutionary New Distribution Capability (NDC) air sales standards globally by 2016.

Pilot programs for testing and development of the new systems are ongoing and expected to run through next year, with a phased deployment expected for 2015.

According to an update on the IATA website, plans for a global rollout of the new standards is being earmarked for 2016.

Speaking to **TD** in Hobart on the weekend, AFTA chief executive Jayson Westbury said he saw the enormity of the task at hand but

called on IATA to get a move on.

"[IATA] said it's going to take five years to fully implement the rollout of NDC and I said "it can't take five years – that's too long".

"Sure, there's a whole heap of carry on over here to try and work it out but come on, hurry up," he added.

Westbury admitted commercial aspects of NDC were extremely complex and that airlines needed to properly understand how ancillary products would be made available prior to a full rollout.

"There's a lot of people making this too difficult," he said.



WIN THE GILDED CAGE TICKETS

This week, **Travel Daily** and **Palace Films** are giving five lucky winners the chance to win a double pass to the new movie, *The Gilded Cage* (M).

This warm-hearted delight is the story of a loving, hardworking couple whose dream of returning to their Portuguese hometown becomes possible thanks to the unexpected inheritance – only for their plans to be secretly undermined by their overly dependent friends and neighbours.

To win, be first person to email the correct answer to the daily question below to:

palace@traveldaily.com.au.



What is the original French title of *The Gilded Cage*?

Yesterday's winner was **Catherine Roseman** from **Cairns Business & Leisure Travel**.





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Applications will close 5pm Friday 13 December 2013

AFTA UPDATE

The latest updates from AFTA's
Chief Executive, Jayson Westbury

I WAS fortunate enough to spend the weekend in Hobart attending the Travellers Choice conference and once again the travel industry was treated to some terrific speakers and events.

Having not been to Hobart for many years, it was also a great opportunity to see how wonderful that city really is. The team at Travellers Choice did a fantastic job with two days of business sessions along with a Casino Royale gala dinner. Well done to all involved.

This brings to an end the owner/manager/network conferences that I will attend for the year and I have really been very lucky to have had the opportunity to talk with so many travel agents and agency owners and managers across all the conferences.

What has also been rewarding is the feedback I have received about what agents think about AFTA and the work we do. Thank you to everyone I have spoken to for your frank, direct and informed opinions.

With summer upon us and Christmas now just three weeks away, 2013 is coming to a close. It has been a fast paced year with the significant reform to the industry now well and truly underway and for AFTA some equally significant work with the development and launch of the accreditation scheme ATAS.

The team at AFTA has become much bigger than it has been for years and it has been rewarding to see all the new AFTA team members interacting and integrating into the industry.

I have said this many times before; travel agents have a bright future ahead and I know that AFTA has the capacity and structure to support the industry across a range of issues that we currently are confronted with and the many unknown issues that will undoubtedly present themselves in the months and years ahead.

We are all part of a great industry and having a strong and united outcome focused industry body is very important. I think we have that in AFTA and from the so many travel agents I have spoken to first hand over the past couple of months, I reckon most agree with me.



FNQ Heli-centre debut

GBR Helicopters are welcoming customers to a new dedicated service and retail hub in Far North Qld dubbed Cairns Heli-Centre.

The facility sees GBR Helicopters centralise its customer service, reservations & sales departments.

It is also billed as the country's first helicopter merchandise shop.

The firm operates seven days a week between 8am-6pm, now located at 2 Pier Point Rd, Marina Point in Cairns.

Delta adds SEA/YVR

NEW five daily CRJ500 services between Seattle and Vancouver are being introduced by Delta Air Lines on the transborder service.

Flights will debut from 05 Jun, GDS displays indicate.

Melb Star appoints

EVENT bookings for up to 1,500 delegates are now being accepted for new function spaces at the Melbourne Star Observation Wheel, starting 01 Feb 2014.

It follows the appointment today of Peter Rowland Catering as the exclusive caterer for the Docklands-based venue.

Dedicated event space can cater for 250 people at a seated dinner, 400 for cocktails and 1,500 at The Star Piazza.

The attraction opened five years ago as the Southern Star, but was forced to close after 40 days due to structural defects.

"The Melbourne Star Observation Wheel is currently undergoing commissioning and will be announcing an opening timeline soon," the announcement said.

Coastal F&W trail

DESTINATION Port Stephens is calling on local producers to assist with the development of a Food & Wine Trail through the region. Call (02) 4980 6905 for details.

Air NZ ramps up mobile/web tech

CUSTOMERS on both domestic & international Air New Zealand flights now have the ability to check-in for their flight via smartphones, tablets and online.

GM of Customer Experience Calum Laming said the next generation mobile app for iPhone and Android users reinforces the

carrier's commitment to evolve and simplify customers' travel.

Using the Air NZ app, customers can check-in for a flight anywhere within 24hrs before departure as well as check-in on smartphones up until 90mins prior to an int'l flight or 30mins for a domestic service.

The app also provides up-to-date flight information such as 'go to gate' notices, details about the airports they fly into and out of, as well as detailing weather forecast and traffic conditions.

TNQ tourism strategy

FEDERAL Tourism Minister Andrew Robb has announced a new strategic partnership with the Queensland Government to develop jobs and more skills in Tropical North Queensland.

The Tourism Employment Plan for TNQ will provide school-based and technical training, as well as promoting career opportunities for Indigenous trainees in visitor economy occupations.

The TEP program, announced earlier this year at Tourism Australia's Directions conference, will be offered in seven other regions across the country.

Explore destinations

GARUDA Indonesia has today begun operating its fleet of new ATR72-600 aircraft from Bali, marketed under the Explore brand (**TD** 26 Nov) to "untouched" tropical destinations including Labuan Bajo, Ende and Bima.

The 70-seat turboprops enable GA to operate services to airports which have runways of less than 1,600 metres.

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2nd 4 Seasons for NY

FOUR Seasons will add a second property in New York City in 2016, with ground to be broken for the Four Seasons Hotel New York Downtown next week.

Excellence Award heading to Qld



ABOVE: Brisbane's Discover Travel & Cruise was presented with the Brian Pateman Agency Award for Excellence at last weekend's Travellers Choice conference in Hobart.

The accolade is named after one of the group's founders and aims to recognise a member dedicated to getting involved in their local community, exuding a positive attitude towards membership and displaying outstanding levels of customer service.

Brian's widow Joan Pateman was again in attendance at the conference to present the award for the 21st time.

The team from Discover Travel & Cruise is **pictured** above with their new award and from left is Danielle Falsay, Denise Falsay, Denis Collins and Beth Paton.

TC elects a new board

TRINITY Hastwell from Hastwell Travel & Cruise and Phil Dalley of Travel Makers have been voted on to the Travellers Choice Board of Directors at the group's AGM.

Current board member Sue Holmes was also re-elected for another term, joining chairman Trish Ridsdale & Gary Allomes as the other members of the Board.

TC considering group-wide rollout for ATAS

TRAVELLERS Choice member agencies could be automatically added to the ATAS scheme as part of a group-wide implementation of the system, according to Group ceo Christian Hunter.

"We've been very much involved in the [ATAS] process and are very much in favour of what's going on," Hunter told *Travel Daily* in Hobart on the weekend.

"My message to all of our members is that if they're not considering aligning themselves with ATAS, they're going to be doing their business a disservice".

Membership of AFTA is already part of the group's fee structure, with a decision on ATAS expected as part of the company's annual review early next year.

"We haven't made the final decisions but it is something we're looking at," Hunter added.

He said he was pleased with the level of member interaction shown at a special ATAS workshop conducted for members during the conference by ATAS general manager Gary O'Riordan.

"I think there's some information there that needs to be ironed out before we know how it fully sits".

Qantas-China Southern deal


QANTAS ceo Alan Joyce says the new codeshare alliance with China Southern Airlines (**TD** breaking news) further boosts QF's presence in Asia, with around a sixth of the airline's total revenue now coming from the region - once Jetstar, codeshares and cargo is added.

"Qantas is now in a unique position of having commercial relationships with the three biggest carriers in Greater China," Joyce said, with partners including China Eastern and

Cathay Pacific as well as CZ.

Available for booking and travel from early 2014, the new deal includes codeshares on CZ flights from Sydney, Melbourne, Brisbane and Perth to Guangzhou and onward to Xiamen, Kunming, Fuzhou and Urumqi.

The CZ code will also be placed on QF domestic flights ex Sydney to Brisbane, Melbourne, Cairns, Canberra, the Gold Coast, Adelaide and Auckland, as well as from Melbourne to Adelaide and Brisbane plus Cairns-Brisbane.



**All I want for Christmas is...
A stay at Fraser Suites Perth**

Travel Daily's popular Christmas photo competition is back! Fraser Suites Perth want to celebrate the festive season with the travel industry, and are asking you to send in your work Christmas party photos throughout December.

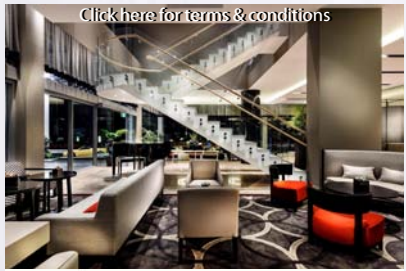

At the end of the month, the judges will select the most creative photo and the person who submitted this will win two nights accommodation for two guests at Fraser Suites Perth, including daily breakfast and complimentary Wi-Fi.

Stylish, with world class facilities, Fraser Suites Perth is the first gold-standard serviced residences to be built in the city in over a decade.

Overlooking Swan River with a design set to appeal to business and leisure travellers alike, Fraser Suites Perth holds an enviable spot within the Free-Transit Zone and is just a stroll away from the world famous WACA cricket ground, Adelaide Terrace, Burswood Entertainment Complex and Perth Convention Exhibition Centre.

So start snapping, then email your festive photos (including names of the people pictured) to: ymasphotos@traveldaily.com.au.

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MAKE THE MOVE TO RETAIL BLISS IN PERTH

RETAIL TRAVEL CONSULTANT

PERTH - SALARY PACKAGE UP TO \$50K (DOE)

Do you love the rush of a busy agency? We have a sensational role for you that will see you working for a successful boutique agency in Perth. This office will offer you a high base salary plus the opportunity to attend famils and be a part of a great team environment. This exciting role in Perth could be yours if you have more than 12 months retail consulting experience and a can do attitude! Now is the time to secure your Xmas holidays and your dream role. Call us today to find out more.

NEW JAPAN ROLE IN MELBOURNE

RESERVATIONS X 3

MELBOURNE – SALARY PACKAGES UP TO \$45K (DOE)

HOT off the press, we have 3 sensational new Japan Specialist roles in Melbourne! These roles could see you working for market leaders in Japan products. With 2 roles in Wholesale and 1 role in retail you won’t want to miss these rare opportunities in Melbourne! Selling all things Japan you will create itineraries inclusive of air and land products such as accommodation, tours and rail passes! If you have travelled to Japan and love it as much as we do then we want to hear from you. Min 12 months consulting exp req.

NEW YOUR TICKET TO SUCCESS!

FARES AND TICKETING CONSULTANT

MELBOURNE - SALARY PKGE UP TO \$60K INCL BONUES

If you have been looking for your ticket out of your current role then we want to hear from you! We have a sensational NEW fares and ticketing position in Melbourne that will see you working for a well known ticketing company. You will be responsible for assisting your loyal travel agents with their fares and ticketing enquiries such as re-issues, revals and all things ticketing. If you have a minimum 12 months experience in a similar role then we can help you earn a higher salary in 2014! Call us today to find out more.

BREAK INTO PRODUCT

PRODUCT CONTENT COORDINATOR

BRISBANE CBD – UP TO \$55K PKG

Ready for your next challenge? Looking to step away from consulting? Then come and join this exciting product team. Focusing on the South Pacific you will be responsible for assisting product managers, liaising with suppliers, loading and updating content into the reservations system. This is a great entry into product with ongoing training and development opportunities. Plus you’ll earn a top hourly salary and enjoy Mon – Fri hours. All you need is a high attention to detail & travel industry experience.

HOT GOLD COAST JOBS

RETAIL TRAVEL CONSULTANTS

GOLD COAST SUBURBS – UP TO \$60K PKG

Travel Consultants - never has there been a better time to be looking for a new travel job on the Gold Coast, From boutique to national companies we are sure to have an opportunity for you. Solid salary packages, \$\$ incentives, fantastic educationals, career progression and top industry training are just some of the benefits you’ll enjoy. Previous retail travel industry consulting experience is a must along with exceptional airfare knowledge and strong GDS skills. Apply today to take your pick of the bunch.



Do you know what your skills are worth?

[Start your salary search](#)



Ben Carnegie

Corporate Leisure Team Leader - Sydney

- ▶ Professional Corporate Agency
- ▶ Located in Sydney CBD
- ▶ Base salary from \$65K + super + commissions

Have you been working in retail travel management for a number of years and not quite sure what the next move in your career could be?

Would you like to stop working weekends and late nights but still use your current skills and build on your strategic management experience?

If you are an experienced Retail Manager or Corporate Leisure Team Leader seeking a management position with a progressive and professional corporate travel agency then this role is for you.

A passion for developing your team members and a sales focussed approach to assist in increasing sales is a must. Experience with GDS and back office software is also essential. An excellent base salary plus the opportunity to earn commission plus great employee benefits are on offer with this agency.

Call Ben or [click here](#) for more details

Long Term TEMP Assignment - Sydney

- ▶ **Must have Amadeus, Galileo or Sabre**
- ▶ 2 yrs consulting in retail or wholesale travel
- ▶ Excellent hourly rates on offer

Join our temp team and get paid the highest hourly rates in the travel industry. We currently have 4 long term temp positions (up to 6 months) available. Sydney city fringe.

Call Sandra or [click here](#) for more details

Wholesale Reservation Consultants - MEL

- ▶ **Been to Africa or South America?**
- ▶ No. 1 wholesaler in specialty desination tours
- ▶ Salary negotiable DOE with great company perks!

Your clients will get to experience life changing moments that will create memories and stories that they'll be sharing with their friends and families for years to come.

Call Ben or [click here](#) for more details

International Groups Travel Consultants - MICE

- ▶ **Progressive business, long term career prospects**
- ▶ Group travel movement with loads of variety
- ▶ Salary from \$50K + super DOE

Not traditional, this role focuses on the group movement of delegates travelling to anything from conferences to incentive programs which could be anywhere in the world.

Call Ben or [click here](#) for more details

Fiji & South Pacific Specialists - Sydney

- ▶ **Great team environment**
- ▶ External earning potential
- ▶ Sydney CBD. GDS experience essential

This is a well established company with a team that has long term retention. Firstly because the staff are so well looked after and secondly because of the earning potential.

Call Ben or [click here](#) for more details

Senior Retail Travel Consultant - Sydney

- ▶ **Thriving and reputable agency**
- ▶ Located in the Sydney Sutherland Shire
- ▶ Excellent salary package plus additional benefits!

Our client is an established Retail agency in the Sutherland Shire. This small friendly team has little walk in traffic but high yield from regular repeat clients. Bring your own client base.

Call Kristi or [click here](#) for more details



Finding talent within the Australian Travel Industry

Product Coordinator

Brisbane CBD - \$50K OTE - Ref 898PS1

Are you currently working as a Product Assistant and looking for a fresh challenge within an award winning Travel Company? You will be responsible for managing, reviewing, preparing and loading contacts to the system and maintaining supplier changes & updates whilst eliminating errors and write-offs. If you have working knowledge of Calypso, excellent attention to detail and ability problem solve autonomously then this could be the perfect role!

For more information, please call Peta on (02) 9113 7272 or click [APPLY](#)

Travel Manager - Asia Specialist

Sydney - \$80K + Super - Ref 0843SJ2

Are you an experienced travel industry professional who is ready for a unique and exciting challenge to commence in January 2014? An independent tour company, who offer unique & exciting tours predominately to Asia, need a Travel Manager to help grow and increase their product and market share in the Australian Travel Industry. This is a dream Retail Travel Branch Manager role, which involves day-to-day running of their centrally located office.

For more information, please call Sarah on (02) 9113 7272 or click [APPLY](#)

Entertainment Travel Consultant

Melbourne - \$Competitive - Ref 864DB1

Roll out the red carpet! Want to work with the stars? An amazing travel opportunity has just arrived! Calling all experienced Corporate Travel Consultants looking for a fast paced exciting travel position. This successful travel agency are looking for someone to join their team, booking entertainment travel for music artists to sporting teams. This is a dynamic, exciting and unique opportunity for a savvy corporate consultant. Call me for more details today!

For more information, please call Deborah on (02) 9113 7272 or click [APPLY](#)

Corporate Travel Consultant Temp

Adelaide - \$DOE - Ref 3058NC5

Are you a corporate travel whiz! Earn some extra \$\$\$ for Christmas. This is a fantastic role for an experienced Senior Travel Consultant who is looking for a sweet temp role! This company offer a varied and challenging corporate travel role in a friendly office environment. A great opportunity to work within a fantastic corporate agency. You will be responsible for handling all aspects of Corporate Travel, including flights, hotels; rail and car hire.

For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)

Travel Consultant

Brisbane CBD - \$Competitive - Ref 896PS1

Are you an experienced worldwide Travel Consultant with extensive cruise product knowledge? This company are expanding their reservations team and seeking an experienced Travel Consultant with a genuine passion for cruise to join their team. If you have excellent South Pacific destination knowledge, a passion for cruise and proven experience of not only working to but smashing set sales targets, then I'd love to hear from you. Excellent package is offered!

For more information, please call Peta on (02) 9113 7272 or click [APPLY](#)

Corporate Travel Consultants (Temp)

Canberra - \$Good Hourly Rates - Ref 888LY1

Holiday season temp role with ASAP start! Do you have corporate travel consulting experience, Tramad knowledge and are keen to work for a large forward thinking corporate TMC? Join a fantastic and friendly team of travel professionals and hit the ground running whilst handling bookings for SME clientele. You will have excellent communication skills and take over the phone and email enquires, answering each one in a timely manner with 5* customer service!

For more information, please call Lynsey on (02) 9113 7272 or click [APPLY](#)

Boutique Leisure Travel Consultant

S. Melbourne - \$Competitive + Incentives - Ref 0025KF1

Do you have an established client portfolio and looking for a move within the travel industry? If yes, then this Travel Consultant position could be the move for you. This high-end boutique travel agency are looking for an experienced Senior Travel Consultant to join their dedicated team in Melbourne. As an experienced Travel Consultant you can expect to be dealing with unique travel experiences, whilst focusing on a high delivery of customer service at all times.

For more information, please call Kate on (02) 9113 7272 or click [APPLY](#)

Specialist Reservation Travel Consultant

Perth - \$40-45K + Super + Bonus - Ref 0887NC1

Awesome opportunity to join some of the leading, award winning wholesalers in the Perth area who are looking for Specialist Reservation Travel Consultants. If you have sold and extensively travelled to Africa, South America, India or Sri Lanka, we need you! Start 2014 on the right foot! These leading, award winning wholesalers are looking for team players, who ideally have 2 years front line travel industry experience.

For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)



Find your ideal travel job at www.TravelTradeJobs.com.au
online... on mobile... in branch