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Travel Daily

First with the news

Tuesday 10th December 2013



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EK earlybird mark II

A **SECOND** round of European earlybirds has been rolled out by Emirates for ticketing by 20 Dec. Return Economy class airfares start at \$1,849 to Dublin, \$1,907 to Paris and \$2,032 to London, for travel between 01 Apr & 30 Nov.

Joyce pleads for 'fair go'

QANTAS ceo Alan Joyce has addressed misconceptions about the carrier's future, with an opinion piece in today's *Australian* insisting that all the airline wants is a fair go.

"Not only has Qantas competed successfully in Australia and the world for nearly 20 years, it has done so while handcuffed by the Qantas Sale Act, which limits the company's access to foreign capital," he wrote.

Joyce insists that Qantas is not looking for protection from the free market, but says that Virgin Australia's restructure last year "has enabled it to circumvent Australian law and pretend to be an Australian airline, when it is majority owned by three foreign

government-backed airlines".

He said that Qantas isn't seeking an anti-competitive handout, but is talking to the government because "legislation and regulatory decisions...have created the uneven playing field".

Joyce says that Qantas is on the right track, having cut unit costs by 19% in four years, and was winning against Virgin until it raised money from its foreign owners "to shore up its loss-making strategy".

BW Moama spa resort

THE 4.5-star Madison Spa Resort in Moama on the banks of the Murray River (and just 2hrs from Melbourne) has joined Best Western Australasia's network, rebranding as Best Western Plus Madison Spa Resort.



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VA chops TSV routes

VIRGIN Australia will terminate its direct services from Townsville to both Cairns and Rockhampton next month, citing low loads.

Services will be reduced during Jan before being wound up from 27 Jan, a spokesperson confirmed to *Travel Daily* yesterday.

VA said it "remains committed to these cities and will continue to fly direct to Townsville, Cairns & Rockhampton from key hubs on Australia's east coast such as Sydney, Melbourne & Brisbane."

Passengers on booked services on or beyond 27 Jan will be reaccommodated on other flights or offered a full refund.

Larnaca on QR map

QATAR Airways will introduce new four weekly services from Doha to Larnaca from 29 Apr, the carrier's first gateway in Cyprus. Flights will operate using 144-seat two-class Airbus A320s.

Robinson to Aviareps


AVIAREPS has appointed former South African Airways national sales & marketing manager Ian Robinson as its Australian general manager.

Robinson has been in the role since Sep, taking over from Alison Roberts-Brown.

Seven pages of news

Travel Daily has seven pages of news & photos, plus full pages from: ([click](#))


- AA Appointments jobs
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Spring Sale Extended!
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AA/US become one

THE American Airlines Group has been launched following the merger of AMR Corporation and US Airways yesterday.

With services to 330 destinations in 50 countries worldwide and a workforce of 100,000+, the combined new American Airlines is the world's biggest airline.

The process to achieve a Single Operating Certificate will take up to 24 months, but during which time the airlines say it's "business as usual", with each carrier's website to operate separately.

US Airways and its subsidiaries will exit the Star Alliance on 30 Mar, joining AA in **oneworld** on 31 Mar 2014 (**TD** 02 Apr).

Homem funeral

A FUNERAL service for the late Peter Homem of Civic Travel Service in Canberra (**TD** 02 Dec) will be held from 10:30am on Mon 16 Dec at St John Vianney's Church, Waramanga, ACT.



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JQ Top End hub goes south

JETSTAR will relocate three of its A320 aircraft stationed in Darwin to Adelaide as it winds down its operation in the Top End, shedding around 100 staff.

A fourth aircraft will reposition from Melbourne as the low-cost carrier ramps up its presence in South Australia, effective 30 Mar.

The move will create another 70 cabin crew positions in Adelaide, along with 40 pilot positions and additional ground staff - some

of which are expected to come across from the NT operation.

JQ Australia/NZ ceo David Hall said the increased presence in SA will enable the carrier to beef up its frequencies to Melbourne and Sydney by one additional flight.

"We believe the establishment of a dedicated crew base will provide a solid foundation to continue to grow low fares from the capital of South Australia," Hall commented yesterday.

MEANWHILE, the Australian Services Union says it is working with Jetstar management to have 'Baggage Upgrades at the airport' (BAGU) included as part of the excess baggage commission included in its EBA for employees.

The ASU says after numerous meetings with JQ about a new Enterprise Bargaining Agreement, "unfortunately we feel like we are marking time & getting nowhere."

The next ASU meeting with JQ is being held tomorrow.

A&K WA/NT air tour

ABERCROMBIE & Kent has today unveiled the first in a series of unique Australian journeys by private jet to remote regions of WA and the NT - "the sort of itinerary that has never been offered before," says managing director for ANZ, Sujata Raman.

The 13-day itinerary departs Perth & visits isolated Aboriginal communities, Ningaloo Reef, the Berkeley River wilderness region in the Kimberleys, Arnhem Land & more, before ending in Darwin.

Guest numbers are capped at 30, travelling aboard a privately chartered Fokker F70LR aircraft.

It's set to depart on 26 Aug and is priced at \$28,000ppts.

Carnival RSVP recruit

CARNIVAL Cruise Lines has appointed Jayne Andrew as its new marketing director Australia, moving from her most recent marketing role at Fairfax-owned dating website RSVP.

Insight Exotics range

BHUTAN has been introduced as an all new destination to the Exotics Collection produced by Insight Vacations.

The 2014/15 program features a range of premium escorted journeys, Signature hotels, dining and experiences through India, Nepal, Greece, Jordan, Israel, Turkey, Egypt and Morocco.

Two new itineraries through India feature in the line-up - an 11-day Colours of Rajasthan trip that meanders its way between Delhi to Udaipur, and the 11-day Mystical South India that operates from Kochi to Chennai.

In Bhutan, there is an itinerary which navigates between Thimpu and Paro over 11-days, taking in a Bhutanese cooking class and a visit to a Swiss farm which produces cheese.

Insight Vacations md Australia Joost Timmer said each itinerary showcases the rich culture and history of the destination.

See insightvacations.com.au.



Should you wish to book a breakfast seminar or training please contact our National Sales Manager Angelya Vassiliadis-Balaguer

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Return Economy from \$649* pp plus taxes.
* Conditions Apply. Taxes approx. \$400* - \$850* pp.

CLICK HERE for further details

Reserve opts for shorter trips

PEREGRINE Reserve has introduced a selection of 'Short Journeys' ranging in duration from three to seven days as part of its 2014 luxury itinerary range.

Destinations available in the new mini tour range include Tibet, Guilin, Rome, Bhutan, Gallipoli, Zanzibar and more, with groups maintaining normal Peregrine sizes of 12 passengers or less.

Six new destinations make their debut as part of full length

itineraries, with Spain, Argentina, Cuba, Brazil, Mexico and France joining the company's range.

Highlighted tours include the nine-day Cuba in Colour trip, which see pax enjoy a drive in classic American cars, visit a cigar factory and cruise to Cayo Macho.

The Taste of Andalusia takes in a traditional flamenco in Seville, a cooking class in Tolox and wine tasting experiences in Jerez.

In line with the new season launch, a 10% earlybird discount offer is on offer for all bookings made prior to 31 Jan next year, valid for departures before 30 Sep.

Etihad appointments

ETIHAD Airways' manager sales Victoria Craig Thomas has been promoted to vice president Asia Pacific North and the Indian Subcontinent following a shake-up at the Gulf carrier.

Thomas' new position will see him relocate to Bangkok.

Taking his Melbourne-based position from 01 Jan is Alan Glover who is currently corporate sales manager in Dublin, Ireland.

Chief commercial officer Peter Baumgartner said Glover brings "significant experience and expertise to the post."

Glover will report to EY's gm for Australia/NZ, Luisa Pastrello.



Window Seat

IMAGINE falling asleep on a plane, waking up and finding you're locked inside all alone with all of the lights turned out.

That's exactly what happened to a US man recently, who was on his way to California from Lafayette, Louisiana with a brief layover in Houston.

After nodding off, crew from the United Express service apparently failed to notice he was still onboard when they went to leave the aircraft.

The man's girlfriend phoned the airline after he didn't arrive, and after more than half an hour, airport workers in Houston found him, eventually getting him to his destination.

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Discover Chile inspires operators



LAN Airlines, the Chilean National Service of Tourism and Turismo Chile recently hosted 60 international tour operators on a recent 'Discover Chile' initiative.

Participants explored the urban life of Santiago, visited the vineyards of the Valparaiso region and discovered the Torres del Paine National Park.

The Aussie contingent are **pictured** with their steed, and included Javier Perez, LATAM; Jill Blunsom, South American Travel Centre; Karen Mackay, Scenic Tours; Remko Stikkelbroeck, Travel Just4u; Timothy Farquhar, Eclipse Travel; Jeremy Van Heerde, Bunnik Tours and Katie Searle, House Of Travel (in NZ).

Contiki promo winner

CONGRATS to Michelle Cook from Jetset Travel Bassendean who has been named as Contiki's winner in The Travel Corporation's mini-comp to win a spot on a nine-day American Explorer famil to the USA next year.

For further details on the famil and how to earn a place on the trip, see **page six** of today's issue.

TIME gift vouchers

THE Travel Industry Mentor Experience is pitching the gift of 'TIME' as an idea for industry organisations this Christmas.

TIME Gift Vouchers are priced at \$1,500 (plus GST) which covers fortnightly meetings with a personal Mentor and six weekly networking functions - more at travelindustrymentor.com.au.

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Tahoe's Aussie tourist drive

CALIFORNIA'S Lake Tahoe region is enjoying "snowballing" development with major brands looking to build in the area, and is trying to lure more Australians to visit over both its summer and winter seasons.

Lake Tahoe Visitors Authority director of tourism Tony Lyle, who is visiting Sydney and Melbourne this week to promote the region, told **Travel Daily** that Tahoe was going from strength to strength.

"The Renaissance has finally happened," Lyle said.

While in Australia, the message being spread to both retail agents, wholesalers & consumers alike is that Tahoe is ideal for second or third-time US visitors looking to go further afield.

"We've got some new hotels that have come online and are really interesting.

"Our first five-star lakefront property is opening this month

and is called The Landing, which is in the downtown area but it's the only downtown property that is lakefront - we've never had a five-star property on the south shore before," Lyle told **TD**.

Other properties re-opening following remodelling include The Base Camp Hotel which has been themed as a base camp for outdoor recreation with themed rooms and communal areas.

"It's not the kind of place that's perceived as only for the rich and famous," Lyle added.

Australian ski wholesalers have always performed well in terms of numbers to Tahoe, Lyle added, with his visit aimed at getting the message out further to travel agents and then ultimately out to the consumer.

"They're already supporters of Tahoe - we just have to make sure we get the right product out there," Lyle concluded.

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Oman 2020 strategy

TOURISM and government officials in the Sultanate of Oman have expressed a renewed optimism in successfully reaching visitor growth objectives set down within its Vision 2020 plan.

The plan, originally envisaged way back in 1995, was to see the national hotel room count reach or surpass 20,000 by 2015 with a goal to welcome 12 million visitors each year by 2020.

New hotel openings and further development announcements in recent months (**TD** 26 Nov) has seen reaching room count targets now possible two years sooner.

Occupancy levels and RevPAR have also been steadily climbing, according to figures from the Oman Ministry of Tourism.

Significant investments are being made at Muscat Airport, with a new terminal capable of handling 12m people from 2014.

HA presses for HND

HAWAIIAN Airlines is arguing its proposed non-stop services between Kona and Tokyo Haneda is "superior" to the option from San Francisco planned by United.

In a 49-page response to the US Dept of Transportation regarding why it should be allocated slots, HA said its services to Haneda have outperformed all other US gateways and it will operate the largest aircraft among its competitors to the destination.

HA said competitors operating from US west coast gateways "have struggled" with loads and frequently cancelled flights or downgauged aircraft on Haneda routes, whereas it has "fulfilled every promise" committed to the DOT for its Japanese operation.

A DOT decision on which airline will be awarded the HND slots is expected in coming weeks.



Money

WELCOME to *Money Talk*, **TD's** Tue feature on what the Australian dollar is doing.

\$1AUD = US\$0.90

RECORD low interest rates were kept that way by the Reserve Bank during its final monthly meeting of the year last week - a sign both of caution in the local economy and that overseas influences are not yet stabilised.

Mixed results from Europe & the US are affecting the AUD, with potential to move either way.

Wholesale rates this morning:

US	\$0.909
UK	£0.553
NZ	\$1.098
Euro	€0.661
Japan	¥93.88
Singapore	\$1.135
China	¥5.519
South Africa	R9.440
Canada	\$0.967
Crude oil	US\$97.65

New Busabout season

FLEXIBLE European coach loop touring operator Busabout has launched its 2014 season, with a new brochure featuring product from fellow TTC brands Haggis and Shamrock.

New destinations visited include Biarritz and Orvieto among nine countries and 34 destinations that can be visited via the firm's signature Hop-On-Hop-Off ticket.

Travellers can visit the Turkish Cappadocia region in a new 7-day itinerary, along with a 5-day trip through the Scottish Western Isles and Isle of Skye to Edinburgh.

More details on 1300 301 776.

Vic Falls tram returns

SHEARWATER Victoria Falls has announced the resumption of its 19th century-style tram service following a major service.

There are two tours available, a Morning Tram & Historic Bridge Tour which operate daily and a four day per week Sunset tour.

See www.bit.ly/VFtramtour.



FINNAIR

*Sales & ticketing 21 Nov – 31 Dec 2013.
Fares exclude taxes and fuel surcharges.



Economy from **\$ 800***
Business from **\$4200***

* Click here for fare conditions.

SUPER SPECIALS TO EUROPE

Beautiful Broome beckons FC



INFINITY Holidays took a group of Flight Centre WA retail agents to Broome last month to sample the hospitality of resorts and

camels alike!

Partnering with North West Tourism, the consultants got to enjoy the history and splendour of the coastal town.

Pictured here at Cable Beach Club are Adelaide Buchanan, FC Innaloo; Meg Davis, FC Murray St; Courtney Weymouth, Travelwise; Susanne English, Infinity Holidays; Robyn Maher, Australia's North West Tourism; Sarah Bull, FC Mt Lawley; Lauren Arbery, FC Yancheop and Alaina Hardwick, FC South Lake.

TTC selling Gaugin

THE Tahiti Travel Connection has announced it's now a booking agent for the upmarket *m/s Paul Gaugin* voyages around Tahiti and her outer islands - 1300 858 305.

Marriott into Sousse

MARRIOTT International will open a second Marriott Hotels & Resorts branded property in Sousse, Tunisia in 2017.

The 220-room Sousse Marriott Hotel Nejma will be part of an upscale retail & residential mixed-use project under construction in the Mediterranean coastal city.

Sun Is Greece '14 brox

THE 2014 Greece, Turkey and Cyprus brochure has been released by Sun Island Tours.

It also features a collection of Mediterranean cruises.

WIN TICKETS TO THE OPERA

This week **Travel Daily** and **Opera Australia** is giving away two A Reserve double passes to *The Magic Flute* at Sydney Opera House, valued at \$450-490.

The Magic Flute is a bright, colourful production featuring larger-than-life puppetry and suitable for all the family and all cultures. This opera features designs by Julie Taymor (Disney's *The Lion King*).

For your chance to win, email your answer to the question below by COB on Friday 13th December to:

opera@traveldaily.com.au.

In 25 words or less tell us why you think *The Magic Flute* is a great family opera

OPERA AUSTRALIA



Aqua heads to Guam

BOUTIQUE Hawaiian hotelier Aqua Hospitality has stretched the group's portfolio in the Pacific, signing two properties in Guam - its first outside the 'Aloha State'.

The management contracts will see Guam's Ramada property rebranded as Aqua Suites Guam under the Aqua Hotels & Resorts brand, while the company will operate Guam's Days Inn which is retaining the same name.

Collectively, the hotels account for around 200 rooms.

Tiger safari price cut

&BEYOND'S 13-day Indian Journey & Tiger Safari itinerary has been discounted by \$1,905 to \$8,533 per person twin share for travel from 05 Jan to 31 Mar.

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Segway around Rotto

NEW Segway touring has been rolled out on Rottneest Island, WA.

Operated by Segway Tours WA, the off-road tours use the latest two-wheeled machines and are available daily during summer, priced at \$89pp for the Kingstown Explorer and \$129pp for the Fortress Adventure.

The company also plans to offer additional itineraries on the island, or personalised tours to match the needs of corporate clients and groups - for details, see www.segwaytours.com.au.



AFTA UPDATE

The latest updates from AFTA's Chief Executive, Jayson Westbury

FORTY-FIVE years is a long time in anyone's book, but to have been with the same company for that length of time is something very special.

I am talking about the dedicated service and tenure of Norm Thompson ONZM, the Deputy Chief Executive of Air New Zealand, who will retire at the end of this year from his service at the airline. These days we just don't seem to stick around that long anymore but when you come across a person who has it definitely has an impact.

I was fortunate to attend Norm's Australian farewell last week which as I understand is a part of his goodbye tour across the globe. When you have made so many contacts and been with a company for this long, any wonder that a lot of people want to wish you well and say goodbye.

But from what I could see Norm is hardly ready for a long life in the garden. He is a distinguished and accomplished aviation man who will now turn his mind and attention to the greater good of tourism in New Zealand.

There is no doubt that Norm will do many more great things in his life and the global tourism industry is fortunate to have people like Norm who make a difference everyday of their lives.

So a very big congratulations on an outstanding career from AFTA to Norm - thank you for your connection to Australia and for everything you have done to include Australia and Australian travel agents in the mix of the Air New Zealand story. Best wishes from us all.

Also over the weekend, the Australian travel industry got our first look at what will be the next big brand in the Australian travel industry.

Helloworld has come to life and as a loyal, dedicated and committed member of AFTA I send a warm congratulations to all concerned for bringing Helloworld to life.

Together the industry has a very big year ahead 2014 and I am sure everyone is excited about the many opportunities that are before us all.



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Q2. In which US city would you find Fisherman's Wharf?

Answers can be found in the relevant Creative Holidays brochures

Entrants are required to answer all four questions released daily and a 25 words or less question appearing in Friday's issue

Email your answer to:
 ttcmega@traveldaily.com.au

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Ferguson celebrated

A TEC has recognised the work of former Federal Tourism Minister Martin Ferguson, bestowing a life membership of the organisation.

Ferguson was recognised at the ATEC Meeting Place closing gala dinner, held in Sydney last week.

CHC Hop-on, hop-off

A SIGHTSEEING tour of Christchurch on a hop-on, hop-off bus has been introduced by Discover Christchurch Double Decker City Tours.

The firm's Discover Highlights Tour departs from Canterbury Museum every hour from 9am until 4pm and has two new stops at Sumner village and The Tannery in Woolston.

It is priced at \$69 per adult based on a minimum 3 hours - see www.hasslefree.co.nz.

Joint Gulf cruise push

THE Middle East is undertaking a joint effort to promote the region to cruise tourists, with a new group formed to drive interest in the growing sector.

Abu Dhabi Tourism & Culture Authority, the Ministry of Tourism Oman and the Department of Tourism & Commerce Marketing (Dubai Tourism) will cooperate on a range of strategic initiatives.

Bounty fly-boarding

BOUNTY Island Resort in Fiji has introduced FlyBoarding to its list of resort activities for guests.

Half-hour FlyBoarding tours are priced at \$199 per person.

GTA defend Crown bowl-off title



OUTLASTING elite competition put forth from the Sydney travel industry, the team from GTA held on to defend the Crown Hotels annual Christmas bowl-off event.

The event is one of numerous activities Crown organises in Sydney, Brisbane and Melbourne to thank agents and the trade for continued strong booking figures.

The event took place at Kingpin Bowling Lounge in Darling Harbour & saw GTA take home the trophy for the second straight year.

This time around, the theme

was Great Gatsby, which saw attendees bring out the stylish suits, glamorous gowns, feathers & sequins, dolled up to the nines.

The team from Voyager Travel Corporation claimed the award for Best Dressed on the night.

Pictured above from left is the 2013 Bowl-Off champions from GTA, which consisted of Bobby Perovic, Annabelle Martin, Christopher Lukehurst-Walton, Guy Bellamy, Crown Hotels; Chris Baltussen, Nicholas Hawksley and Nicole Watson.

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Flight Schedule			
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Days	Flight No.	Depart Kiev	Arrive Dubai
Daily	EK 172	22:05	04:45 (next day)

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*Fares displayed are departing from Melbourne, flights from other departure points available. Advertised return fares to Kiev on sale until 16th December, 2013 for travel from 15th January to 29th May, 2014. All advertised fares are subject to seat availability at time of booking and includes taxes, surcharges and levies. Taxes are correct as at 4th December, 2013 and are subject to change. Flight restrictions apply. For more information contact your Emirates' Sale Representative or the Emirates' Contact Centre on 1300 880 599.

AWS photo comp

AFRICAN Wildlife Safari is offering a 12-day luxury holiday to Africa as part of a consumer photo & caption comp - more at africanwildlifesafaris.com.au/win.

Sandakan Escape for WA agents



SABAH Tourism Board, Borneo Eco Tours and Malaysia Airlines joined forces with Asia Escape Holidays to host a four-day famill to Sandakan for 10 WA-based travel agents recently.

Highlights of the trip included a visit to the Sepilok Orang-Utan rehabilitation centre and the Sun Bear Conservation Centre which opens to the public next month.

Other stand-out memories included a morning at the WWII Sandakan Memorial Park, the Buddhist Puu Jih Shih Temple, a stay at the Sukau Rainforest Lodge and a whistle-stop to Manukan Island - a destination popular with day-trippers.

Pictured at Ba Lin Roof Garden Bar & Bistro from left are Cecilia Chan and Bianca Brooks from Asia Escape Holidays; Daved Van

Der Meer, Harvey World Travel South Perth; Michelle Moore, Harvey World Travel Morley; Hanna Wilson, Asia Escape Holidays; Kelly Savka, Boutique Travel Café; Rod Garnaut, Jetset Travel Northlands; Shu Zhang, Asia Escape Holidays; Sandriana Kerachmat, Asia Escape Holidays; and Julie Ninnis, Holidays for you.

Europe walking treks

ON FOOT Holidays has rolled out two new self-guided walking tours in Greece and Mallorca for the 2014 season.

Treks include accom in local B&Bs as luggage is transported from one location to the next.

All guests need to take with them walking is a day pack.

The seven-night Corfu and the Vikos Gorge itinerary operates between May & Nov and is priced at £725ppts (AU\$1,299).

In Spain, the eight-night Tramuntana Mountains walk is available between Mar-Jun and Sep through to Feb 2015, priced from £855pp (AU\$1,530).

See www.onfootholidays.co.uk.

Jetairfly 787 delivered

BOEING has delivered the first and only 787 *Dreamliner* aircraft to a Belgian airline, Jetairfly.

The TUI Travel PLC subsidiary will operate the 787-8 on a mix of short, medium & long-haul routes.

Tas gourmet trail app

TASMANIA'S Tourism Minister Scott Bacon suggests a newly launched app is set to enhance the visitor's experience to the state's north-west.

Unveiling the Cradle to Coast Tasting Trail app on Fri, Bacon said the platform will showcase the diverse range of award winning produce, cellar doors, farm stalls and food festival, while also providing maps & itineraries.

He said research had shown most visitors to Tasmania like to visit specialist food and drink producers while on holiday.

Wilderness Safaris site

AFRICAN travel specialists Wilderness Safaris believes its new-look website has the right ingredients to "help popularise the concept of an African safari."

The company says it has spent the past year developing its new portal which caters for first-time travellers to "Africa junkies."

Information is designed to arm browsers with all the data they need to take to a trade partner to book packages.

The site also links to the firm's blog and social media platforms - see www.wilderness-safaris.com.



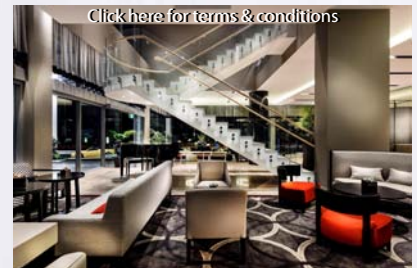
Travel Daily's popular Christmas photo competition is back! **Fraser Suites Perth** want to celebrate the festive season with the travel industry, and are asking you to send in your work Christmas party photos throughout December.

At the end of the month, the judges will select the most creative photo and the person who submitted this will win two nights accommodation for two guests at Fraser Suites Perth, including daily breakfast and complimentary Wi-Fi.

Stylish, with world class facilities, Fraser Suites Perth is the first gold-standard serviced residences to be built in the city in over a decade.

Overlooking Swan River with a design set to appeal to business and leisure travellers alike, Fraser Suites Perth holds an enviable spot within the Free-Transit Zone and is just a stroll away from the world famous WACA cricket ground, Adelaide Terrace, Burswood Entertainment Complex and Perth Convention Exhibition Centre.

So start snapping, then email your festive photos (including names of the people pictured) to: ymasphotos@traveldaily.com.au.



Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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**NO MORE PRICE BEATS or WORKING WEEKENDS
TRAVEL RECRUITMENT CONSULTANT
SYDNEY
SALARY PACKAGE OTE \$70K+**

Does the thought of booking another travel itinerary make you yawn? Tired of face to face retail travel? Well here’s your chance to stay in the industry you love, in a new role.

With 3 offices nationally, AA Appointments is Australia’s largest, most respected travel recruitment specialist. Due to increased demand, our friendly Sydney team is looking to employ a talented travel consultant and train them into the area of specialist recruitment.

As a recruitment consultant you will be responsible for interviewing and sourcing candidates and placing them in new roles within the travel industry. You will also enjoy managing existing client portfolios and developing new ones. This is a great opportunity to utilise your excellent sales and communication skills, industry contacts and knowledge in a role that will value and reward you.

Perks include a fantastic salary package, Mon –Friday working hours with every weekend off, 5 star annual conferences plus team bonuses. Interested? Call us now.

***NEW* MOVE TO CORPORATE
GREAT CORPORATE ROLES ALL OVER SYDNEY
SYDNEY – SALARY UP TO \$80K +**

This is the time to get moving and start the New Year with a new job. With some great corporate opportunities all over Sydney your choices are endless. Whether you are an experienced corporate consultant looking for a new challenge or a retail consultant looking to move into corporate travel, we have the perfect role for you here. If you have 2 years travel experience, strong GDS skills and solid fare knowledge why not make the move today and start your dream role in 2014.

**TAJ MAHAL, TIGERS AND TEMPLES
INDIA WHOLESALERESERVATIONS
PERTH - SALARY PACKAGE UP TO \$49K (DOE)**

Have you travelled to and fallen in love with India? Have you been waiting for a role that will allow you to sell your passion on a daily basis? The wait is over! We have a sensational NEW wholesale reservations role in Perth that will see you selling India and Sri Lanka to your loyal travel agents. Working in this dedicated team you will be offered Monday – Friday hours and be paid a high base salary plus be offered exclusive famils and incentive trips! Move into wholesale today and sell your passion! Call us now.

**NEW ZEALAND EXPERT REQUIRED!
TRAVEL RESERVATIONS**

MELBOURNE – SALARY PACKAGES UP TO \$45K

Calling all New Zealand specialists! We have the perfect role in Melbourne for you that will see you working in a fun team environment while focusing on selling travel products throughout New Zealand! This role will see you working Monday – Friday hours and be paid a high base salary in conjunction with free travel products, casual working environment and other staff benefits. This role could be yours if you have a minimum 12 months travel industry experience and strong New Zealand knowledge.

**ARE YOU LOOKING FOR SOME VARIETY?
TRAVEL CONSULTANT/BDM**

MELBOURNE – SALARY PACKAGE UP TO \$70K INCL BONUS

We have a unique opportunity for a senior consultant to make the move to this well known travel organization in Melbourne. This rare role will see you incorporate high end leisure consulting with an element of business development. This is your chance to use your savvy sales skills to your advantage and take the reigns to further develop business opportunities. With some time spent on the road & some time in the office this role will give you the perfect balance you have been searching for. Min 5 yrs experience required.

**MACKAY IS CALLING
RETAIL TRAVEL CONSULTANTS
MACKAY – UP TO \$50K PKG + \$\$ BONUSES**

Recently moved to Mackay or looking for a fresh new start? An experienced retail travel consultant is needed to join a very busy store that not only services the locals but hundreds of FIFO & contract workers just waiting for you to book their next adventure abroad. With a strong base and uncapped commission this opportunity will put you in a very comfortable position with job security and potential career progression. 12+ months travel consulting experience is a must and great customer service skills.

**BID FAREWELL TO RETAIL
WHOLESALE TRAVEL CONSULTANTS
BRISBANE CBD & METRO – UP TO \$60K OTE**

Are ready to take your career to the next level and step away from face to face consulting? Wholesale Travel consultants are in demand and it’s an opportunity that allows you to bring your excellent consulting & customer service skills and provide a service not only to the general public but industry specialists alike. With excellent remuneration, plenty of educational and a step up in your professional career there is no reason why you shouldn’t apply. Min 2yrs retail experience is required & strong GDS & product knowledge.



Life's a beach when you're temping!

Join the inPlace Temp Team



Sandra Chiles

Long Term Temp Assignments - Sydney

- ▶ Leisure Travel Consultants
- ▶ Located in Sydney, city fringe
- ▶ Early Jan 2014 start, 6 months +

Are you an experienced Retail Travel Consultant that loves to work in a busy and thriving environment?

Due to business growth our client is looking for four long term temps (6 months plus) with the potential to go permanent for the right candidates.

Full training will be provided on their systems and ticketing however you will need at least 2 years previous experience as a Travel Consultant.

You will be selling worldwide holidays and providing superior customer service to your clients, taking calls from the direct public (no face to face consulting).

Proficient in either Galileo, Sabre or Amadeus essential, cross training will be provided.

We offer the highest hourly rates in the travel industry!

Call Sandra or [click here](#) for more details

International Groups Travel Consultants - MICE

- ▶ Positions in Sydney CBD or North Shore
- ▶ Group travel movement with loads of variety
- ▶ Salary from \$50K + super DOE

Not traditional, this role focuses on the group movement of delegates travelling to anything from conferences to incentive programs which could be anywhere in the world.

Call Ben or [click here](#) for more details

Senior Retail Travel Consultant - Sydney

- ▶ Thriving and reputable agency
- ▶ Located in the Sydney Sutherland Shire
- ▶ Excellent salary package plus additional benefits!

Our client is an established Retail agency in the Sutherland Shire. This small friendly team has little walk in traffic but high yield from regular repeat clients. Bring your own client base.

Call Kristi or [click here](#) for more details

Cruise Reservation Agents - Sydney

- ▶ Northern Sydney suburbs
- ▶ Variety of roles available, immediate & New Year starts
- ▶ Salaries dependant on the role

Join a Cruise specialist that believes in customer service excellence and being the industry expert on all things cruising. Multiple positions available, retail, wholesale and home based.

Call Ben or [click here](#) for more details

Corporate Leisure Team Leader - Sydney

- ▶ Professional Corporate Travel
- ▶ Based in Sydney CBD
- ▶ Base salary from \$65K + super + commissions

Not quite sure what the next step in your career could be? Would you like to stop working weekends and late nights but still build on your strategic management experience?

Call Ben or [click here](#) for more details

Wholesale Reservation Consultants - MEL

- ▶ Been to Africa or South America?
- ▶ No. 1 wholesaler in specialty desination tours
- ▶ Salary negotiable DOE with great company perks!

Your clients will get to experience life changing moments that will create memories and stories that they'll be sharing with their friends and families for years to come.

Call Ben or [click here](#) for more details