





Tuesday 5th February 2013



40% off Club Med

CLUB Med has rolled out a new campaign offering discounts of up to 40% at its all-inclusive resorts worldwide, when booking six or more consecutive nights.

Best Price Guarantee prices start from \$805 per adult and \$322 per child, which includes three gourmet meals daily, open bar, sports, activities and more.

The deal is valid for travel from 01 May to 31 Oct, when booked before 31 Mar - see the last page.



THEGHAN

Joyce: EK jv tops oneworld

QANTAS' tie-up with Emirates is considered by the airline's chief as being more important than its 14-vear association with the oneworld alliance, the global network it helped establish.

Commenting to *Travel Daily* on the significance of the planned joint venture (jv) with Emirates vs QF's position in oneworld, chief executive officer Alan Joyce said outside partnerships were "vital."

Although Emirates operates to a vastly smaller number of hubs and nations compared to oneworld (119 destinations in 68 countries vs 810 in 149, respectively), Joyce admitted the scope of the planned EK alliance is a "step" higher.

"I think what's great about oneworld is it allows members to have alliances outside of it.

"Oneworld gives us an amazing network around the world and gives customers the ability to fly to most places, but there are places we do need to enhance that coverage and therefore these partnerships become vital," Joyce told TD in Kuala Lumpur after the joining ceremony of Malaysia Airlines into the 12 strong group.

"Now what we've actually done with Emirates is take it one step above oneworld," through profit & market sharing arrangements.

Joyce said Qantas had achieved similar results through jv's with other carriers, including American Airlines, South African Airways and previously, British Airways.

"Joint ventures give us a very high incentive to work with the alliance partner and put traffic together, and the recognition we have as being part of oneworld, we are going to have that in Emirates, and more," he said.

But Joyce told TD QF's role in oneworld remained key, saying "for us it is extremely important."

"It gives us standards across the board with 11 other members & that standard is a great standard that our customers are going to be happy with."

Oneworld ceo Bruce Ashby said the group - unlike its two rivals encouraged airline flexibility, "rather than telling them they are not allowed, like it's a penalty."

Ashby said the QF/EK pact was not "such a big crisis" for oneworld as it covered different traffic.

UK & EUROPE

VS \$1,745 London fare

VIRGIN Atlantic has fares to London priced from \$1,745, if booked by 28 Feb - for full details see today's special **cover** wrap.

Seven pages of news

Travel Daily today has seven pages of news, a front full page for Virgin Atlantic and full pages from: (click)

- TMS Asia Pacific jobs
- AA Appointments jobs
- Club Med





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ETC Spain & Portugal guru

First with the news

ENTIRE Travel Connection has recruited destination specialist Gill Gaspar to head up its latest brand expansion, with the launch of a new venture - Spain and Portugal Travel Connection (SPTC).

Unveiled today, the SPTC division joins ETC's already established wholesale brands French Travel Connection and Tahiti Travel Connection, founded and managed by Brad McDonnell.

Gaspar is well versed in the two

JQ HKG, NZ exec roles

JETSTAR Hong Kong yesterday named Edward Lau as its first chief executive officer, to take up the role effective 18 Feb.

Lau was previously with TNT where he held senior ranks across the company, most recently as managing director Hong Kong.

MEANWHILE, Jetstar has today appointed Grant Kerr to the new Auckland-based role of Head of New Zealand, with tasks including improving the carrier's domestic on-time performance.

Kerr will begin with Jetstar NZ in the second half of this year.

booming European destinations, with his own family-owned retail business specialising in Spain and Portugal for over four decades.

"Whether it's finding quality accommodation and sightseeing experiences in major cities or constructing small-group tours and self-drive itineraries through little know regions, travel agents selling the Iberian Peninsula will now enjoy the same level of destination knowledge and customer service as they do for France and Tahiti," Gaspar said.

The program launches with a 56-page brochure, pushed out to agents this week featuring tours, accom, river cruising through the Douro River Valley and more.

QVH res call changes

QANTAS Holidays and Viva! Holidays have modified options for its Reservation Sales Teams.

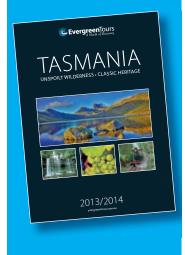
Effective immediately, options are '1' for domestic holidays, '2' for int'l holidays, '3' for rail holidays, '4' for cruise holidays and '5' for online bookings.

Phone 13 27 87 for more info.



TASMANIA 2013/14

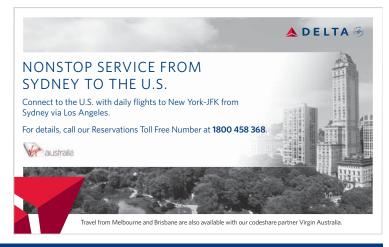
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CLICK HERE for further details

Etihad Airways profit spikes 200%

ABU Dhabi-based carrier Etihad Airways has achieved its second year of net profit, announcing late yesterday an increase from US\$14 million in 2011 to US\$42 million last year - up 200%.

The national carrier of the UAE saw revenue and pax numbers rise 17% (to US\$4.8b) and 23% (to 10.3m) respectively.

CEO James Hogan said 2012 had proven to be a 'game-changing' year for Etihad Airways.



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"We have taken great strides in building the industry's first 'equity alliance,' with our investments in airberlin, Air Seychelles, Virgin Australia and Aer Lingus, which are contributing significant value to our business," Hogan said.

During the year EY took a 9% stake in Virgin Australia.

For the fourth year in a row, EY's growth in revenue passenger kilometres outstripped growth in available seat kilometres, while seat factors rose 2.4 points to 78.2%.

The carrier said it minimised the impact of increases in global oil prices during the 12-months via a "rigorous" fuel hedging policy.

"In 2012, it was our commitment to consistently deliver best-in-class service & product, on the ground and in the air, which resulted in such strong passenger growth & financial performance," he added.

Sherry Uni honour

CARNIVAL Australia ceo Ann Sherry AO has been awarded an honorary doctorate by Sydney's Macquarie University in honour of her contribution to the govt and corporate sectors.

QF Queensland waiver

QANTAS yesteday issued a new commercial policy for services impacted in Queensland by extropical Cyclone Oswald.

Passengers booked on flights on or before 04 Feb for travel to/ from Queensland ports are able to modify bookings up to and including Fri 08 Feb - full details at www.qantas.com.au/agents.

200th Westin in 2013

STARWOOD Hotels & Resorts Worldwide says it expects to open 11 new Westin-branded properties in 2013, including its milestone 200th hotel.

The new Westins are on track to open in the United States, China, India and Panama, along with its return to Singapore at Marina Bay.

AA/MAS codesharing

AMERICAN Airlines is seeking reciprocal codeshare services with new oneworld member Malaysia Airlines between the US and Malaysia, effective 31 Mar.

The planned codeshare covers a range of transPacific, transAtlantic, Europe-Asia, domestic US and domestic Malaysia routes.



Window Seat

HEAVILY state-controlled North Korean flag airline Air Koryo has finally caught up to the 1990's by launching its first website.

Made available as an option to provide travellers with "easier, quicker, reliable booking and ticketing services", the website allows booking on two of the carrier's routes into China and also to Vladivostok, Russia.

However, the website is either off to a bad start, or a really good start, with searches of the site showing absolutely no availability for any of these routes.

But this is the least of the carrier's problems, mired in the depths of a one-star Skytrax rating (the only airline rated so low out of 681 global airlines).

Skytrax says the carrier is using "dated" aircraft, with some of the 30 planes in its Russianmade fleet even dating as far back as the Soviet Union era.

Surely, the only way is up.

PASSENGERS moving through Melbourne Airport recently must have been wondering why a plane resembling something from Howard Hughes' collection was sitting there.

The rust-coloured plane is a full-size mock-up fuselage which will next month be sent up in flames as part of an aviation and fire-fighting exercise, and will likely be quite a spectacle.







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Xmas Is. accom tender

THE Federal Govt is seeking a three-year contract for the provision of accommodation and concierge services on Christmas Island for the Department of Immigration and Citizenship.

Contract service categories incl room allocations and packages at Poon Saan and Christmas Island Resort - www.bit.ly/XmasIstender.

Fantasy Faire opening

DISNEYLAND Resort will launch its newest attraction, Fantasy Faire - focused on fairy tales and Disnev's Princesses - on 12 Mar.

Themed as a village fair and located in Fantasyland, the site offers guests a chance to meet with some of the many Disney Princesses, or watch shows telling the story of Rapunzel and Belle.

VA courts industry big hitters





ABOVE: Virgin Australia - the Official Airline and sponsor of the Australia Open - recently hosted a group of travel industry managers at the Men's semi-finals during the tournament.

Pictured courtside from left are: Alison Crabb, Flight Centre; Theo Savvoulidis, Consolidated Travel; Deb Duncan, Travel Counsellors: Andrea Robinson, STA; Jodie Collins, Virgin Australia; Karsten Horne, Reho Travel; Peter Williams, Phil Hoffmann Travel and Andrew Macfarlane, Magellan Travel.

Now more services to MNL SYD - 4pw direct B777 MEL - 3pw direct B777

Click here for more details



Philippine Airlines

Travelscene Corp outlook strong

CORPORATE travel will take a more strategic turn in 2013, focusing more on mobility, procurement and expanded use of available technology, according to a new Travelscene American Express corporate travel survey.

Conducted via three financial officer symposiums as well as a survey across B2B network LinkedIn, the poll found that half of companies are expecting their business travel schedules to increase, while 20% expect the status quo to be retained.

Only 19% of companies expect their business travel expenses to decrease in 2013.

Travelscene Corporate general manager David Padman said now was the time for businesses to be

Six Senses expansion

SIX Senses Hotels Resorts & Spas has overnight announced "an era of expansion" with five new-build properties in five countries, all scheduled to open by 2016.

Among the new developments are properties in St. Lucia, Colombia, and the Dominican Republic.

Six Senses will also open its first property in Bhutan, while the Six Senses Qing Cheng Mountain in China is slated to open its doors to guests by the end of this year.

The group will also introduce new branding in Mar.

Currently, Six Senses operates 40 properties in Asia, the Middle East, the Americas and Europe, under the Six Senses Spa, Six Senses and Evason brands.

maintaining their travel policies.

"Sentiment is high and this is a promising start for 2013 for the corporate travel industry and [for] TMCs," Padman said.

Additionally, the survey asked respondents their thoughts on the importance of having a policy on corporate travel, with the majority saying controlling company spend was the most important aspect.

Padman added that the priority of TSAX for 2013 would be to help clients understand the travel needs of the modern business.

"Being 'connected' 24/7 is now mandatory, and is an example of technological advances that are shifting the business landscape for travellers.

"We'll certainly be exploring new opportunities for businesses to bring added value to their travellers via new services and technologies," Padman concluded.

Super Insight savings

INSIGHT Vacations has released a range of 'Red Hot Savings' of up to \$1,380 per couple on many Europe/Britain and USA/Canada itineraries, if booked by 15 Feb.

Batavia bankruptcy

INDONESIAN carrier Batavia Air has been declared bankrupt by the country's commercial court, winding up operation suddenly last week, stranding hundreds of passengers and leaving over 3,000 staff without employment.

The carrier's demise follows the failure to repay debts of \$4.7 million to the International Lease Finance Corporation for two A330 aircraft purchased.

Three years ago the Jakartabased LCC had flagged ambitions to expand into Australia with five weekly services to Perth, four to Sydney & three to Melbourne ex Denpasar (TD 26 Jul 2010).

More recently, the AirAsia Group walked away from plans to take a 49% stake in the carrier valued at \$80 million (TD 16 Oct).

Aeroflot adds new destinations

Operating for 89 years, Russia's largest airline Aeroflot provides combo daily services ex Australia with Qantas Airways, Cathay Pacific, Air China, China Eastern, Korean and Asiana Airlines connecting to Aeroflot services via Bangkok, Hong Kong, Shanghai, Beijing, Seoul or Tokyo to Moscow

For bookings please contact your local licensed travel agent.



For more information visit: www.aeroflot.ru/cms/en or e-mail sales@aeroflot-gsa.info





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BA to cut Qantas out

BRITISH Airways will reportedly look to cut Qantas entirely out of codesharing on its services from Asia to London as a measure of protest against QF's tentatively approved alliance with Emirates, according to today's Fin Review.

Discussions remain underway between the two parties, but the news comes one day after Qantas announced a major increase in its own Asian services (TD yesterday).

Should the codeshare be ended, it will eliminate Asia as a stopover port for passengers travelling to the UK or Europe via Singapore, Hong Kong or Bangkok unless a oneworld ticket is bought.

A final determination from the ACCC on the alliance is expected by the end of next month.

Sunlover shake-up

SUNLOVER Holidays gm sales & marketing Hugh Houston has been promoted to national trade sales manager - wholesale, after the firm today confirmed the appointment of Jason Williams as its new Director of Marketing.

In his role. Houston will be responsible for the Sunlover Holidays and Air New Zealand Holidays trade relationships in Australia and in New Zealand.

AOT Group ceo Andrew Burnes said the wholesaler was delighted to welcome Williams to the firm, who will bring "a new dynamic to our marketing throughout both Australia and New Zealand."

Williams was formerly head of marketing & product at JTG wholesale.

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FINNAIR

MEL's welcome wall

A NEW video display wall featuring images and short videos of iconic Victorian attractions to welcome international visitors has been unveiled at Melbourne Airport by Victorian Tourism Minister Louise Asher.

The display, which was designed in conjunction with Melbourne Airport, will feature promotional material on the Great Ocean Road, the 12 Apostles and the snowfalls at Falls Creek, among others.

MEANWHILE, Melbourne Airport ceo Chris Woodruff said the airport is eager to welcome the inaugural direct services from Chengdu by Sichuan Airlines, due to land in the Victorian capital at the end of this month (TD 29 Jan).

Woodruff said the three weekly flights would provide Melbourne with links to a brand new market.

"Sichuan Airlines is actively promoting the new Melbourne-Chengdu services with imagery of our very own Phillip Island fairy penguins," the MEL ceo added.

Quikticket upgrade

CVFR Travel Group has rolled

out a new upgrade to its agent

Quikticket, enabling agents to

issue EH/AP and TS/AP tickets

Group managing director Ram

great leap forward in online agent

"We know agents will benefit

"We know the more tools we

give the agents, the better they can sell and provide better

service to their valued clients,"

from this update and there is

Chhabra labelled the move as a

online ticketing platform

online via the platform.

ticketing technology.

plenty more to come.

Chhabra said.

Manager Sales Australia and New Zealand

American Airlines is looking for a dynamic travel professional to join its team based in Sydney.

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The successful candidate will possess the following skills and attributes:

- Detailed knowledge and understanding of AU & NZ travel distribution
- Ability to analyze the competitive landscape and formulate strategic sales programs
- Exceptional communication and presentation skills
- Results driven and self-motivated
- Desire to work and thrive in a small team environment
- Willingness to travel (domestic and international)

To apply, please send your resume to Pacific.HR@aa.com

Applications close on February 11, 2013

American Airlines



Heritage Yarra rebrand

THE Sebel Heritage Yarra Valley has been rebagdged as the Yarra Valley Lodge by its new owners, Austpac Hotels and Resorts.

GM Anthony LoGiusto said while the management has changed it "did not signify a change in the operating standards of the hotel."

The 96-room & 6-suite property is located in the grounds of the Heritage Golf & Country Club.

See www.yarravalleylodge.com.

TD Park Hotel comp

CONGRATULATIONS to Sneha Maharaj from Flight Centre Ltd Corporate, who was the winner of *Travel Daily*'s Jan competition and will enjoy a trip to SIN thanks to British Airways & Park Hotels.



Money

WELCOME to Money Talk, TD's Tue feature on what the Australian dollar is doing.

\$1AUD = US1.044

WORLD markets have been fairly volatile of late due to the Euro finally showing its mettle.

The chance of an interest rate cut and data from the Christmas retail periods are likely to cause the biggest stimulants to the AUD for the rest of this week. Wholesale rates this morning:

US	\$1.044
UK	£0.662
NZ	\$1.239
Euro	€0.773
Japan	¥96.57
Thailand	ß31.08
China	¥6.51
South Africa	R9.30
Canada	\$1.04
Crude oil	US\$96.00

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travelctm.com



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Anzac Day double up

ALBATROSS Tours has added a second departure for its 10-day ANZAC Day on the Western Front itinerary, ex Paris on 18 Apr, due to "overwhelming demand."

The tour is priced from \$2,699ppts and is fully escorted by War Historian Major Mike Peters, and includes extensive touring of the WW1 batttlefields.

Nonstop LGW to CGK

GARUDA Indonesia will launch direct services between Jakarta and London Gatwick from the end of 2013, GA has confirmed.

The new service will be in addition to flights to Amsterdam and codeshare services operated by partner carrier Etihad Airways.

WIN A 2-NIGHT Break at Palmer Coolum resort

This week, *Travel Daily* is giving one lucky reader the chance to win a 2-night break at **Palmer Coolum Resort** on Sunshine Coast.

The prize includes 2 nights accommodation in a Deluxe Junior Suite and flights from any Australian capital city.

Palmer Coolum Resort is Australia's finest all encompassing luxury resort destination, providing superior accommodation and an

unsurpassed range of facilities and activities

– all set in a natural environment

environment.

For your chance to win this great prize, email your answer to the question

email your answer to the question below by COB on Friday to: pcrcomp@traveldaily.com.au.

In 50 words or less, describe why you think Palmer Coolum Resort is a great destination for your next Australian getaway



Fare manage solution

TRAVELPORT has today rolled out a new airfare management tool allowing the distribution of airline-filed private fares.

The new Net Fare Manager software solution aims to reduce the management and mark-up of fares, with new & updated prices displayed via web-based interface.

NT boost social media

TOURISM NT is set to promote itself more heavily via social media channels over the next 12 months in an effort to lure more tourists to visit the state, Tourism Minister Matt Conlan has said.

The organisation has launched profiles on a number of platforms including Google +, Instagram, Twitter and Pinterest.

Platforms will be kept regularly updated with material highlighting iconic Territory destinations.

TN launch new cabins

AIR Tahiti Nui will install inflight entertainment systems as part of a total redesign of all cabins on its Airbus A340-300 aircraft fleet, the airline has announced.

Renovated two-class cabins will be progressively phased back into service from 01 Apr, offering seatback TV screens with on-demand films, TV shows, music & games.

Business-Class will see new lieflat cocoon style seats positioned in a 2-2-2 configuration, while all Economy Class seats will be replaced with new seats in 2-4-2.

Refitted aircraft will initially be flown on services to Los Angeles and Paris.



Mardi Gras stay deals

GAY travel specialist Gay Globe has released special accom deals in celebration of the upcoming Mardi Gras party in Sydney.

Three and five-night deals offer accommodation at the Cambridge Hotel, parade viewing seating and official party entry tickets, with the latter also including day tours to the Blue Mountains and to the Hunter Valley.

Deals are priced from \$789ppts, and for info, ph (02) 8005 1690.

B₇87 may return to skies soon

US FEDERAL aviation authorities may grant approval for Boeing 787 *Dreamliners* to be re-tested to enable Boeing to gather data on the operation of battery units as it works towards a solution.

The Federal Aviation Authority (FAA) has received a request from Boeing to operate test flights which it says it is evaluating.

Despite Boeing's attempt to test what it says is a potential fix to the battery dramas that have kept the revolutionary aircraft grounded now for three weeks, the FAA has stressed this is no indication the aircraft will be cleared for a return to commercial operations anytime soon.

Boeing engineers are evaluating the theory that moisture was getting inside the batteries as a result of temperature changes experienced during takeoff.

Sources at the jet manufacturer say strengthening the lithium-ion battery ability to contain heat and venting may be key to a solution.



AFTA UPDATE

The latest insights from AFTA's Chief Executive, Jayson Westbury

LADIES and Gentlemen, the 2013 Federal Election has been called and just for your completed entertainment and riveting excitement, the date will be September 14th. Just in case you did not already know that.

It will be a cloudy day, with an early shower clearing in the afternoon to a lovely spring day. The birds might even be chirping. I mention this as it is the only prediction I am willing to make and frankly all that will be left to make after the 200-odd day election campaign. As I said last week, this year is bound to be a rough one for all sorts of reasons and now with an election day set for Canberra, one might say even a little entertaining.

Remember that the West Australian Government is also at the polls this year on the 9th March, and that is shaping up to be a contest.

Importantly for the reform agenda set late last year for the travel industry, these elections will have no bearing on the work plan and rollout of the transition plan. The decisions have been made and are locked in. It is February and so by now I can imagine many are wondering about the detail. Detail, detail, detail will come and I expect to have some clear direction from the Government transitional plan by the end of this month. Many questions remain unanswered and we will be working as quickly and efficiently as we can to get answers to all the questions. Remember, it took 1460 days to get the decision to make the transition, so I can't imagine we will have all the answers in a couple of weeks. All state governments are involved in this process and as such, there is a protocol that has to be followed in order to ensure that everyone, including government, industry, consumers and you are on board with what is being proposed.

So no doubt with only 200 odd days to go until the Federal Election, I am sure more will, can and should be said as the many announcements are made in the lead up to the election and how the various policies being outlined impact on the travel industry.



JAL Helsinki plan sunk

A PLANNED new four weekly Tokyo Narita-Helsinki service by Japan Airlines has been dashed due to "recent issues" with its Boeing *Dreamliner* jet fleet.

Yesterday, JAL confirmed the postponement of the new route for an indefinite period, which was expected to launch on 25 Feb.

The route was pulled "in view of necessary adjustments to JAL's international routes utilising the Boeing 787 aircraft since 16 Jan", the **one**world carrier said.

JAL is offering impacted pax alternative options.

Hahn insolvency aid

HAHN Air says passengers ticketed on now defunct carrier OLT Express Germany will be protected by its comprehensive insolvency insurance coverage.

Through its Securtix coverage, the e-ticketing platform will offer reimbursement of the difference between the initial ticket price and the new ticket price, along with meals, accommodation, transfers and phone calls.

Agents are also compensated for their extra work related to any claim approved by Securtix partner, Allianz Global Assistance.

FR eastern expansion

RYANAIR has earmarked Israel and the nation of Georgia, near Russia, as potential new markets for expansion, according to new financial results from the carrier.

The company said it is in talks with a number of aircraft manufacturers for a 200-jet order which would cater for future growth around the end of this year or early in 2014.

ATEC/AFTA advisory

APPLICATIONS are now open for ATEC member organisations to attend a new Government funded workforce initiative being run by ATEC and AFTA to help businesses grow through their employees.

Skilled advisors will lead the seminar, offering advice on how to respond to workforce needs.

Register at www.bit.ly/aftastaff.

Wong's new cruise

HELEN Wong's Tours has launched its 2013-2014 Vietnam brochure, featuring a new three day cruise of Halong Bay.

The voyage is incorporated into the company's brand new 12-day Treasures of the Bay itinerary and is priced from \$3,990 ex Australia.

A total of 12 group itineraries feature in the new guide, along with five high-end premium tours and four Indo-China encounters.

BA love in Singapore

BRITISH Airways has released a special fare for couples to travel inclusive of taxes.

World Traveller Plus Premium Economy is also available, priced from \$1,881 - www.ba.com/au.

VX knows way to SJC

VIRGIN America will launch four daily flights between Los Angeles and San Jose in California from 01 May as part of expansion plans in and around its San Francisco base.



Tuesday 5th Feb 2013

Heathrow £3b infrastructure plan

LONDON Heathrow Airport will later this month formally detail plans of a major £3b construction and long-term infrastructure plan aimed at ensuring the facility remains the UK's leading gateway.

Plans involve further expansion in Terminals Two and Five, improvement of baggage handling facilities and new gates capable of handling A380 superjumbos.

Works are tentatively scheduled to be carried out from 2014-2019 and follow a £5b investment plan which began in 2008 and is due for completion this year.

The plan comes as the UK Govt announces it has commissioned ex-Financial Services Authority executive chairman Sir Howard Davies to review the country's long-term aviation needs.

Davies will consider all options

3 Capes Track works

STAGE 2 of the Three Capes

Track on the Tasman Peninsula has begun construction.

The eastern section runs from

Denmans Cove to Fortescue Bay

and once complete will provide a

More than 10,000 people are

annually when the final product

launches in Nov 2015, generating

The \$25 million project is being funded by the Tasmanian and

GOL Smiles IPO plan

LATIN American carrier GOL

plans to launch an initial public

The firm's Board will meet to

discuss the plan later this week.

Linhas Aereas has confirmed

offering (IPO) for its loyalty

program dubbed Smiles.

35km walk over four days.

expected to hike the track

about \$3 million each year.

Federal governments.

mooted thus far, which include adding a third runway to current operations or expanding Stansted Airport, to the more far-fetched such as building an entirely new facility in the Thames Estuary or transplanting Heathrow to the west of its current location & opening it as a new, four-runway facility.

The review is expected to be completed in full after 2015, with three options to be chosen ahead of the next election beforehand.

MEANWHILE, Heathrow is set to announce a dramatic increase to passenger duties to help fund the redevelopments, with talks of an £8 hike to £25 per passenger.

Starwood MICE push

STARWOOD Hotels has launched a 'Rewards on the Double' promotion exclusively for meeting planners who are members of its Preferred Planner scheme.

The incentive offers a tablet computer and double Starwood StarPoints for meetings booked at over 200 participating Starwood hotels in Australia and countries in the Asia-Pacific region.

To be eligible, meetings must be booked by 31 Mar and held by 30



Jun - info at www.bit.ly/stpromo.



Supplier **Updates**

WELCOME to Supplier Updates, **Travel Daily's** new regular feature.

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to Singapore, priced from \$881pp for World Traveller Economy Class,







Abu Dhabi Tourism & Culture Authority is giving one lucky Travel Daily reader and their guest the chance to experience the awe-inspiring nature, exhilarating adventure, rich culture and warm Arabian hospitality of Abu Dhabi.

Your luxurious prize will include: return Coral Economy Class flights to Abu Dhabi (ex Sydney, Melbourne or Brisbane) with award-winning Etihad Airways, 4 nights' accommodation at the 5* beachfront Fairmont Bab Al Bahr, an Arabian Adventures City Spectacular Tour, Sundowner Dune Safari and return airport transfers

For the month of February, simply send the correct answers for our daily questions to abudhabicomp@traveldaily.com.au and this fascinating Arabian holiday for two could

Q3. What animal in Abu Dhabi has its own beauty contest?

Thursday 28th February, 2013.

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CORPORATE IS FINALLY BACK & BOOMING CORPORATE TRAVEL X 5: ALL LEVELS SYDNEY – SALARY PACKAGES FROM \$55K TO \$85K

Whether you are looking at a salary increase, a step into leadership or just a change of scenery we have the perfect role for you. AA Appointments are currently recruiting for a number of corporate TMC's; from boutique through to Global and everything in between. If you have corporate travel experience or you are a retail consultant looking to make a change, contact the corporate travel recruitment specialists at AA Appointments today.

ENJOY EVERY WEEKENDS OFF SENIOR RETAIL CONSULTANT MELBOURNE (CBD) – ATTRACTIVE SALARY ON OFFER

This successful retail agency located in the centre of the city is looking for a senior retail consultant to join their team. Servicing high end leisure and business clients, this role requires you to have superior customer service skills & a true passion for all things travel. Working Monday to Friday hours only, this role offers you the opportunity to find the right work/life balance you have been looking for! Contact us today to find out more!

SWEET CORPORATE ROLE JUST CALLED IN CORPORATE CONSULTANT PERTH (INNER) – SALARY PACKAGE UP TO \$65K (OTE)

If you have a minimum of 18 months corporate or 3 years retail consulting experience then we have the perfect job for you! Working with one of the nation's most reputable brands, you will be servicing the academic sector with all their travel needs. Working in a fun team environment, you will be offered a sensational salary package and the chance to attend a fun annual conference and join sensational famils.

STUCK IN A RUT? RETAIL TRAVEL CONSULTANT WITH A TWIST BRISBANE CBD – SALARY PACKAGE UP TO \$55K + BONUSES

Need a change of scenery? Looking for a retail role with a twist? This is it. We are currently searching for travel superstars to join this boutique CBD travel team. Working within a team of professionals you will be responsible for booking worldwide arrangements with a strong emphasis on cruising and tailor made itineraries. All enquires will be received via phone and email so no more face to face. A top salary package, achievable incentive structure, famils & much more on offer.

THERE IS FUN IN NUMBERS GROUPS LEISURE TRAVEL CONSULTANT SYDNEY – SALARY PACKAGE TO \$60K+ (DOE)

Love working in leisure travel but keen to get your teeth into something new? Fancy organising weddings & special interest group travel? This global company has a dedicated division, specializing in organizing small to medium leisure group travel to exotic destinations. On offer is top training, a great salary package including incentives, team building famils and more. A minimum 2 years travel consulting experience with a winning attitude is essential for this role.

READY TO LEAVE RETAIL TRAVEL? CUSTOMER SERVICES CONSULTANTS x 3 MELB(INNER) – SALARY PACKAGE UP TO \$50K (DOE)

Tired of consulting & want to move into a more back office/behind the scenes role? Well here is your change to join the customer service department of a very successful & ever growing online travel company. Responding to email & phone enquires this role will see you move away from day to day consulting. You must be willing to work on a rotating roster and committed to providing superior customer service.

YOUR CHANCE TO TELL YOUR TRAVEL STORIES RESERVATION CONSULTANT MELBOURNE (STH EAST)—SALARY PKG TO \$42K+ bonuses

We have a fantastic reservations role looking for an enthusiastic & passionate travel consultant. Selling a wide variety of travel packages, in this role you will be developing strong rapport with both travel agents & direct clients alike. Here is your chance to move into wholesale and join a team where you are encouraged to impart your travel knowledge and experiences. Call AA today to secure this awesome role!

HOT NEW CORPORATE OPPORTUNITY MULTI SKILLED CORPORATE CONSULTANT BRISBANE – TOP SALARY PACKAGE ON OFFER

Are you an experienced corporate travel consultant who needs a new challenge? Is your current role feeling a little stale? Well we have the role for you. This leading TMC is looking for experienced travel consultants to work in an implant situation for a fast paced account. You will be responsible for handling international arrangements and last minute travel. The ability to remain calm under pressure and think outside the box is a must. Interested? Call us now!



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