

If your clients think that Singapore is just a stopover destination, get them to think again! Try the suggestions below to help them get out of the airport to make the most out of their break en-route to or from Europe – and we're not talking about just going for a Singapore Sling at Raffles Hotel or eating chilli crab. Your clients will love you for this!

24 hours Only one day to spend in Singapore? Clients can make their stay as relaxed or as energetic as they wish. Sentosa Island is action-packed. Foodies can spend the evening sampling the local hawker fare; or just soak up the atmosphere by the river.

Resorts World Sentosa has plenty to fill a fantastic day.

There's the extraordinary **Marine Life Park** (the world's largest aquarium) along with six hotels, a casino and the **Universal Studios** theme park.

Not to mention plenty of places to eat and shop.

Just 10 minutes from Singapore's CBD by taxi or the MRT; or stroll from VivoCity mall - for details see the website at www.rwsentosa.com

Go back in time to 1960s Singapore at **Singapore Food Trail** at the Singapore Flyer.

Savour popular delights such as Hill Street Tai Wah Pork Noodle and Boon Tat Street Barbeque Seafood sold from makeshift carts and stalls in a vintage setting, complete with retro furniture, crockery and knick-knacks.

It's a perfect way to get a delicious taste of the city - see singaporefoodtrail.com.sg

Clarke Quay buzzes with activity at all hours.

It's a kaleidoscope of top-notch restaurants, wine bars, entertainment spots, retail shops and open-air bazaars - see www.clarkequay.com.sg

For an exquisite dinner of new meets old Asian cooking try **Coriander Leaf** at Clarke Quay - see www.corianderleaf.com

And head to **The Pump Room** for some authentic Australian fare (and beer!).



48 hours You're just scratching the surface with a one night stopover. Clients who extend their stay to 48 hours can really start to see the variety that Singapore offers - and you never know, they may book an even longer stay in the Lion City the next time they travel.

Explore Singapore's living cultural heritage at the **Peranakan Museum**.

Stop by **Rumbah Bebe**, a delightful 1928-built Peranakan heritage house, dedicated to preserving the traditional arts.

Take home a timeless artwork or traditional hand-beaded clothing - check it out at www.peranakanmuseum.sg

The Original Singapore Walks is a great way to make the most of your time, with an expert guide who uncovers the city's insider secrets.

Excellent in-depth tours include Little India, Chinatown, the Malay/Arab quarter (Kampong Glam) and Changi.

Tours generally take 2-3 hours - see www.singaporewalks.com



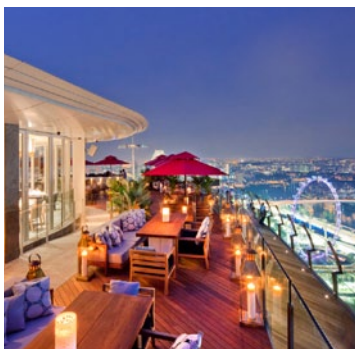
Try the famous traditional rice dumplings and authentic Peranakan cuisine at **Kim Choo**, a Singapore mainstay since the 1940s - www.kimchoo.com

Or for an ultra-modern take on dining, sample 'organic chemistry' at the sophisticated **Orgo Bar & Restaurant** at Esplanade Theatres on the Bay. See www.orgo.sg

72 hours Three days in Singapore gives a good sampler of Singapore to leave travellers coming back for more. Try out some of the top eateries, get active or even indulge in a luxurious spa treatment - it's all at your fingertips.

Hit the Shoppes at **Marina Bay Sands** for a range of affordable street to luxury designer brands and stunning celebrity chef restaurants.

Then, rest your aching feet at Kenko Foot Reflexology and Fish Spa before partying the night away at Ku De Ta atop the stunning Sands SkyPark. www.marinabaysands.com



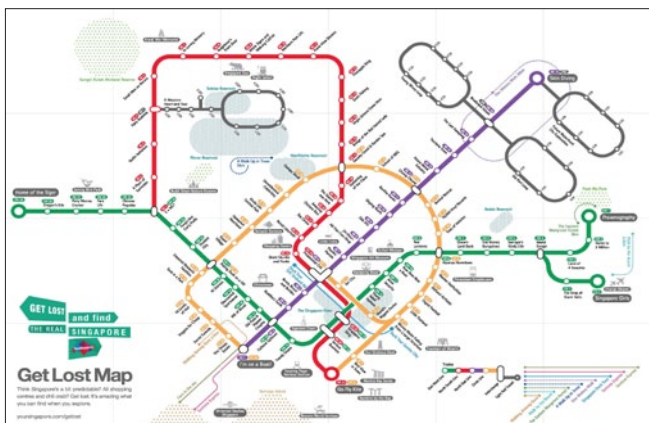
The **Singapore Flyer** is the world's largest Observation Wheel, providing 360-degree views of the Singapore skyline - so high you can see into Malaysia and Indonesia - book at www.singaporeflyer.com

Or take the plunge with indoor skydiving in the world's largest vertical wind tunnel at **iFly** - see www.iflysingapore.com

Explore via the efficient public transport system using the **MRT Singapore Tourist Pass** thesingaporetouristpass.com.sg

Buy a 1, 2 or 3-day **See Singapore Attractions Pass** for free entry to the Changi Chapel & Museum, Forest Adventure, Singapore Zoo and Jurong Bird Park, as well as walking tours. www.seesingaporepass.com

Discover Singapore with this unofficial train map - it can be found, with lots more info at yoursingapore.com/getlost



Insider tip

The **Singapore Stopover Holiday** just got even better!

Book in conjunction with a Singapore Airlines/SilkAir flight and enjoy accom from just \$30 for the first night, return airport transfers and free entry to 15 attractions including walking tours and Universal Studios.

Available for sale up to 30 Sep and travel between 01 Apr 2013-31 Mar 2014.

NEED TO KNOW:

- Tourists in Singapore can claim a refund on the 7% GST paid on purchases.
- Simply spend SG\$100 or more to qualify, with refunds deposited via the Electronic Tourist Refund Scheme (eTRS).
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Singapore cheat sheet

TODAY'S Travel Daily includes the second in our new series of Singapore Cheat Sheets (**TD 30 Jan**) which aims to encourage agents to take a fresh look at this popular destination.

Cheat Sheet #2 highlights a range of stopover ideas, and consultants are reminded to collect all five of the sheets over the next few weeks for an opportunity to win an iPad mini.

See the **front full page** of **TD**.

VA signs on as NTIA sponsor

AFTA this morning announced that Virgin Australia would for the first time ever become a sponsor of the National Travel Industry Awards.

VA has become a Gold Sponsor of NTIA 2013, and will sponsor the two previously announced new categories of **Best Travel Agency Manager - Retail** and **Best Travel Agency Manager - Corporate**.

AFTA ceo Jayson Westbury said the inclusion of Virgin Australia in the list of high-profile NTIA sponsors once again highlighted the importance of the awards.

"NTIA is growing stronger and stronger every year and in 2013 we will be able to celebrate the careers of the best of the best in travel agency management," Westbury said.

Nominations for the 2013 NTIA open next Mon 11 Feb, with the industry night of nights to take place at Sydney's Hordern Pavilion on Sat 20 Jul.

Tickets will go on sale in Mar.

Travel Daily is proud to be the media sponsor of the National Travel Industry Awards, alongside monthly magazine *TravelBulletin*.

MEANWHILE, AFTA has also confirmed a new partnership with ATEC and Service Skills Australia, as part of the \$10.6m Workforce Futures govt program (**TD** yest.). "This is a unique collaboration between the travel, tourism and hospitality industry and the Federal Government that will deliver real outcomes for our businesses by providing tailored business advice and strategy," Westbury said.

Workforce Futures will provide a one-on-one mentoring program where 100 'skills advisors' across the country work in partnership with businesses to prepare a Workforce Development Plan.

The program is currently open to expressions of interest - see www.bit.ly/aftastaff.

Enjoy TD today!

Travel Daily today has eight pages of news, a front full page featuring **TD's 2nd Singapore Cheat Sheet**, plus full pages:

- AA Appointments jobs
- AA Appointments temp jobs
- inPlace Recruitment jobs

RCI name new vessels

ROYAL Caribbean International has announced the names of its first two 'Quantum-Class' next-gen ships as *Quantum of the Seas* and *Anthem of the Seas*.

Construction of the new Project Sunshine liners has commenced at the Meyer Werft shipyard in Germany, with the first pieces of steel cut overnight.

Quantum will be delivered in Q3 of 2014, with *Anthem* expected to follow approx six months later.



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Space Hotel St Kilda

BACKPACKER accom provider Space Hotels has confirmed plans to develop its second property in Melbourne on Port Phillip Bay.

Space Hotel St Kilda will feature 81 guest rooms for a total capacity of 267 guests, located 700 metres from the beach and a short tram ride from the CBD.

Dormitory, family and private suites will be offered when the South Pacific Property Group opens the hotel in 2014.

Departures vs arrivals up 10%

THE gap between the number of Australians departing the country compared to inbound visitors reached record highs in 2012, new govt data shows.

According to the latest figures from the Australian Bureau of Statistics, out today, there were 2.1m more outbound departures than short-term arrivals, up 200,000 (+10%) on the year prior.

More than 8.2 million Aussies took short-term trips abroad last year - up 5% year-on-year - while 6.1 million short-term visitors arrived here - a 4.6% increase

New Zealand accounted for the largest stake of departures during 2012 at (13.4%) with Indonesia (11.1%), the United States (10.5%), Thailand (7.6%) and the UK (6%) rounding out the Top 5.

Kiwis proved to be the strongest inbound market in 2012, making up nearly 1 in 5 visitors at 1.2m.

The other major source markets for inbound tourism in 2012 were China (10%) - which recorded the strongest growth over the past 10 years - the UK (9.7%), USA (7.8%), Japan (5.8%), Singapore (5.6%) and Malaysia (4.3%).

In Dec, arrivals from Asia and all major source markets continued to show strong growth with 720,900 arrivals recorded during the month, up 8% year-on-year.

Visitors from India recorded the strongest growth, up 32%, with Singapore (+16%), Thailand (+15%), Japan (+13%) also leading the way, while Indonesia and China both saw 8% increases.

Growth was also reported from the more traditional markets of the USA (+4%) & Europe nations, despite recent economic issues.

Arrivals from the UK were up 4%, shadowed by strong results from Italy (+17%) and Germany, which posted an 11% climb.

Federal Tourism Minister Martin Ferguson said Tourism Australia's *There's Nothing like Australia* marketing campaign was yielding fruit, adding the Dec results "give the Australian tourism industry cause for optimism."

ATEC md Felicia Mariani said the 2012 results prove tourism operators "must maintain a good mix to their marketing focus and continue to build capacity and understanding of new markets."

TM conference at sea

TRAVELMANAGERS is to hold its 2013 National Conference at sea aboard Royal Caribbean's mega-liner *Voyager of the Seas*.

Last week, TravelManagers announced it had become a new member of cruising specialists, Cruiseco, after a massive surge in cruise holidays (**TD** Wed).

The home-based agency group's sixth National Conference will sail from Sydney on 06 Nov, returning on 09 Nov.



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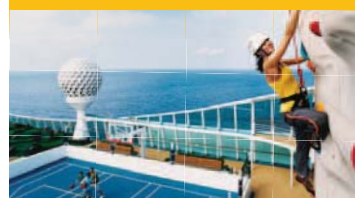
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'Escalating losses' on FRA route

QANTAS has brought forward by six months the suspension of its flights to Frankfurt in Germany (**TD Mon**) because of rapidly increasing losses on the route, which has been "unsustainable for many years".

The rationale is revealed in a document on the QF agents website which provides further detail on the Asia network changes announced this week.

Similarly, Perth-Hong Kong and

Adelaide-Singapore "have been loss-making for quite some time," with the suspension of these routes reflecting market demand and reduced through traffic to the UK and Europe, as a result of the winding down of the BA JSA and the shift of QF's hub to Dubai.

The FAQ document also confirms the continued Qantas availability of Europe connections via Singapore in partnership with Finnair, with the AY codeshare relationship to continue.

However, as previously revealed, other codeshares to Europe and Africa will cease, including those with Air France, Kenya Airways, Cathay Pacific, Iberia and BA flights to London via Bangkok and Singapore.

Qantas also reiterated that it remains a "committed member of the **oneworld** alliance" meaning that passengers will be able to continue to earn points, status credits and have lounge access when travelling on other member carriers such as British Airways.

The carrier said a key benefit of the new arrangements were that the Asia network will offer double daily services to Singapore from Brisbane, Sydney and Melbourne, as well as adding Kuala Lumpur as a new destination.

Passengers affected by the changes will be reaccommodated onto other flights, with GDS queues to be progressively updated with an SSR or RM remark in the PNR this week.

In the case of Premium Economy pax who are switched to a carrier which doesn't offer this option, they will be moved to Economy and provided with a refund for the fare difference.

Japan tops Expedia

JAPAN is leading the charge as the top emerging destination for Aussie travellers based on "purchase power".

According to Expedia.com.au's Foreign Exchange Index for 2013, Japan's buying power gained 15.5 percentage points in the past 12 months, nearly double that of the next closest country, Brazil.

Rounding out the top five countries based on purchasing power of the Aussie Dollar was South Africa (+5.4%), Indonesia (+4.3%) and Argentina (+2.5%).

The index also suggests there has been a dip in buying power in popular markets - the USA, Hong Kong and China - view the full report at www.bit.ly/expindex.

MU ups MEL-PVG jet

CHINA Eastern Airlines services between Melbourne & Shanghai will be operated by a brand new Airbus A330-200 aircraft from 02 Mar, the carrier has told **TD**.

The aircraft offers lie-flat seats in Business Class and seat-back entertainment units in all cabins.



Window Seat

LOVE is now literally in the air.

Jetstar has linked arms with dating website RSVP to launch Australia's first in-flight dating service, with a selected group of 28 solo flyers set to travel to the Gold Coast on Valentine's Day in their search for romance.

Nine different opportunities will be offered over the course of the day, including speed-dating over a champagne breakfast, in-flight "encounters" (ahem) to group activities and a 3-course lunch, before the flight home.

STILL on the theme of love, Zuji has conducted a Facebook poll, finding 32% of respondents admitted to having an inflight tryst, and 20% saying they had flirted with a fellow passenger or even with a flight attendant.

A further 20% said they hadn't had a mile-high fling, but would consider if an opportunity arose.

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RTC serving up Beer

RUSSIA Travel Centre has again secured celebrity chef Maggie Beer as a guest on one of the firm's tours departing in 2013, the Flavours & Sounds of Russia.

The deluxe trip takes in Moscow, St. Petersburg & Suzdal with a strong focus on food and music, and is timed to coincide with Russia's ballet and opera season.

Tickets to three performances are included in the itinerary.

Highlights include cooking demonstrations and classes at accredited cooking schools, visits to produce markets, caviar, wine and vodka tastings and five-star accommodation.

Departing St. Petersburg on 18 Oct, the 14-day tour is escorted by RTC's managing director Jayne Thomas, is priced at \$12,940ppts, and has a capacity limit of 22 guests - for further details and to book, phone 1300 668 844.

CVFR clarification

CVFR Travel Group's upgraded agent on-line ticketing tool (**TD** yest.) is dubbed CVFR-Quicket.

The tool now enables agents to issue Multi Global Indicator Fares.

SYD settles Master Plan tribunal action

SYDNEY Airport ceo Kerrie Mather has expressed her delight at approval by Federal Transport Minister Anthony Albanese for a deadline extension for completion of its 20-year Master Plan.

The plan, first mooted more than a year ago (**TD** 05 Dec 2011) involves the separation of the facility into two precincts capable of handling equal amounts of traffic based on peak periods.

"Sydney Airport generates and facilitates \$27.6 billion a year in economic activity in terms of tourism and trade for Australia – nearly 2 per cent of GDP – and it's important to get long-term planning for Australia's gateway airport right," Mather said.

A preliminary draft of the plan for public consultation is expected to begin by mid this year, and will include details on the 20-year use of the terminals, airfield space as well as ground transport.

"We'll use the additional time to consult broadly and extensively, focusing particularly on improving transport links to the airport," Mather added.

Tiger Air reconnects Red Centre

TIGER Airways Australia has today announced it will return to the Red Centre after a two year absence, with new four weekly services from both Melbourne and Sydney (**TD** breaking news).

The reintroduction of flights to Alice Springs follows feedback from customers in an online poll, voting the NT destination as its top pick for a new hub.

"We've been inundated with requests for Tiger's low-cost flights to serve Central Australia, a community that currently lacks low cost options and critically is so heavily reliant on tourism," said Tiger Airways Australia commercial director Carly Brear.

"Today we are announcing not

one but two new routes into Alice from Australia's two largest capital cities. It really is a case of 'the people have spoken' and Tiger has responded!" Brear said.

The no-frills carrier will relaunch ASP flights from 09 Apr, with introductory fares priced from \$99.95 each way.

TT will also introduce new four weekly Sydney-Cairns services from 04 Apr and four weekly Melbourne-Sunshine Coast flights, effective 27 Mar.

MEANWHILE, the Australian Competition & Consumer Comm. is expected to make a ruling on Tiger's take-over bid by Virgin Australia tomorrow.



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6 Mystery prizes and 8 iPad minis also to be won.

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Conditions apply; click here for details. Only open to eligible travel agency employees in AUS & NZ aged 18+. Must be available to travel between 15/5/13 and 20/5/13. Starts 21/01/13 and ends 17/03/13. Trip prizes split as follows: NSW/ACT: 40, VIC/TAS: 40, WA: 40, QLD: 40, SA/NT: 40, NZ: 80. There will be 30 trips per State group (60 in NZ) awarded via a game of skill. Remaining trips will be awarded via a game of chance. iPad mini prizes also awarded in game of chance. Mystery prizes awarded in game of skill to first placed entrants in each State Group. See conditions for details.

Wednesday 6th February 2013

MTA's airline warning

MTA Travel managing director Roy Merricks has urged airlines not to discount the sales power of travel agents when it comes to a carrier's overall profitability.

Merricks' comments come in response to a statement from IATA director general Tony Tyler, who last week said "2013 will not be a banner year for profitability", speaking on the gradual rollout of the "New Distribution Capability".

The MTA boss said he wasn't surprised at the number of clients he has seen return to agents after trying to book air tickets online.

"Airlines need to understand they can't sell all of their tickets via the Internet and travel agents will always have a place in the ticketing process," Merricks said.

"The last thing anyone wants to see is another Air Australia collapse," Merricks added.

"Be fair and keep the playing field level... that's all we ask and we'll do the rest for you," the MTA founder suggested.

Mauritius represented

MAURITIUS Tourism Promotion Authority has lifted its cooperation with AVIAREPS to Switzerland and Italy, on top of markets already represented - Germany, Russia & the "emerging" Australian market.

Each region will now set a focus on promoting Mauritius as an 'all in one concept' destination, ideal for golf, water sports, eco-tourism and wellness, pushed through online & offline media channels.

Azamazing upgrades

AZAMARA Club Cruises is offering free upgrades on three 14-night Asia and India sailings as it celebrates the recent refurb of *Azamara Journey*.

Interior staterooms are priced from \$93 per day.

The 'Azamazing Sale' is valid on the 06 Mar Hong Kong to Beijing sailing; the 20 Mar Beijing to Hong Kong voyage and the 01 May Mumbai to Athens cruise.

Bookings need to be in by 28 Feb.

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STB comp winner

CONGRATULATIONS to Joshua Hewett from JTG who has been named as the winner of last week's Singapore Tourism Board mini-comp featured in **TD**.

Joshua said he got lost in Singapore and found its Hawker Culture at Chinatown's Hong Lim Food Centre (**pictured** below).

"Here, I found Singapore's best chicken rice sharing a table with the locals, chatting and sharing stories," Joshua said in his entry, which won him a iPad mini.



ET renew with T'port

TRAVELPORT has renewed its Operator Agreement with Ethiopian Airlines for five years, enabling Galileo agents in the country to distribute products and services.

EK joins the F1 grid

EMIRATES has expanded its global sport sponsorship portfolio, this morning announcing it has signed a five-year global pact with Formula 1 worth US\$10m yearly.

Beginning from the Malaysian Grand Prix at the end of Mar, the carrier will appear prominently on circuit bridges and ground signs at all races not already sponsored by an airline and will also utilise corporate facilities.

MEANWHILE, Rolex has assumed title sponsorship for next month's Australian GP, replacing Qantas.

Gilly hits sixes for WA

AUSTRALIAN cricketing legend Adam Gilchrist will front a new Western Australia Tourism pitch, entitled "1001 Extraordinary Experiences", aimed at boosting visitation to regional centres.

The campaign will take the form of a photographic competition, with the top 1,001 entries to be featured on a new WA website.

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AA/AS boost c'share

AMERICAN Airlines and Alaska Airlines have added 22 new trans-continental US routes to their existing codeshare agreement.

AA will place its code on a further 19 sectors operated by Alaska Airlines to destinations such as Washington DC, Houston and Orlando, while Alaska guests will have access to an expanded range of services operated from AA's Dallas Fort-Worth hub.

Territory Disc dox rejig

TERRITORY Discoveries has revamped its consumer and travel agent invoices to now feature clear payment deadline dates.

New travel documentation has also been rolled out today.

Malay tourism target

MALAYSIA has set its sights on achieving 28 million foreign tourist arrivals during 2014.

The target will be pushed this year through a 'Visit Malaysia Year 2014' campaign, which will be promoted globally.

TCF terminates MRC

THE Travel Compensation Fund has non-voluntarily terminated **Murray River Cruises** of Neutral Bay NSW (ABN:88 007 859 207) as its licence was cancelled.

ELSEWHERE, five new travel agency head offices also joined the TCF in the second half of Jan.

The new additions include **Hats Holding Australia** of Regents Park (ABN:46 110 072 832) and **Kumayl** of Auburn (ABN:83 161 335 986) in NSW; **Flight Pandit** of Glenroy (ABN:78 161 193 782) and **New Velocity** of Brighton (ABN:59 161 362 107) in Victoria and **Park Fly Drive Stay** of Hendra (ABN:35 161 691 318) in Queensland.

Spain/Portugal specialists

LONG-time Portugal expert Gill Gaspar says that the launch of the new Spain and Portugal Travel

Connection (**TD** yesterday) will allow agents to sell lots more of these fast-growing destinations.

Gaspar, who's owned a number of travel agencies over the years as well as operating Discover Portugal Holidays, told **TD** yesterday that linking up with the company behind French Travel Connection and Tahiti Travel Connection would provide scale and technology alongside true destination expertise.

He said the success of the businesses "clearly demonstrates the value a genuine specialist wholesaler can provide to Australian travel agents."

The personal touch is clearly present in the new 56-page brochure which is now rolling out to agents - almost all of the photos were taken by Gaspar over the last two decades on his many trips to the region.

Agents may even like to play 'Where's Wally?' with the program, because Gaspar himself appears at least four times.

As with other Entire Travel Connection programs, travel agents have a unique advantage selling Spain and Portugal Travel Connection products via a number of special value-adds.

Travellers who book a combination of products such as five nights accommodation, three sightseeing tours and a one-way private transfer receive several bonuses including a hop-on hop-off tour and a city transport card (per person) plus a souvenir map.

Spain and Portugal Travel Specialists operate dedicated websites at spaintravel.com.au or portugaltravel.com.au, and has its



own phone no 1300 858 304.

Pictured above at yesterday's launch are Camilla McInnes, Gill Gaspar and Brad McDonnell from the Entire Travel Collection.

WIN A 2-NIGHT BREAK AT PALMER COOLUM RESORT

This week, **Travel Daily** is giving one lucky reader the chance to win a 2-night break at **Palmer Coolum Resort** on Sunshine Coast.

The prize includes 2 nights accommodation in a Deluxe Junior Suite and flights from any Australian capital city.

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Travelpoort China MD

GEORGE Harb has been named as the new managing director for Travelpoort's China operation, with Harb responsible for development of business strategy in the region.

Wyndham Kirra hits the big 10



STAFF past and present, along with nearly 500 current guests turned up yesterday to celebrate the 10th birthday of Wyndham Vacation Resorts Kirra Beach, on the Gold Coast.

The 100-room property, located at Kirra Beach North, just south of Coolangatta Airport, laid on a bevy of finger-foods snacks prior to a BBQ, followed then by the traditional birthday cake and candle blowing-out ceremonies.

Pictured above at the birthday party from left are current

Wyndham employees Brigette Hutchinson, Michael Bell, Andrew Sullivan, Martina Batovska and Melanie Weber.

SIA gets in the game

SINGAPORE Airlines has debuted an expanded range of video game options as part of its KrisWorld inflight entertainment system.

The new 'Red Eye Collection' games include a number of 3D titles and games previously only available on Playstation, iPhone and Windows Phone platforms.

The expanded range includes *Actua Soccer 3*, an F1-Racing style game and the award-winning *Worms* series of games.

A selected number of SQ Airbus A380 aircraft have already been fitted with the new system, which will be progressively added to the remainder of the A380, A330, A340 and B777-300 fleets.

Epic Topdeck savings

TOPDECK has discounted its 36-day European Pioneer itinerary by \$296 per person for bookings paid in full before 28 Feb.

The round-trip tour from London, which visits 18 countries, is now priced from \$4,464pp.

For more info, ph 1300 886 332.

Nobu opens in Vegas

UPMARKET Japanese restaurant Nobu has opened its first hotel in Caesars Palace complex Las Vegas, consisting of 181 rooms and the world's largest Nobu restaurant.

Queenstown cats

SOUTHERN Discoveries has signed a multi-million dollar deal for the purchase of a new high-speed catamaran to operate tours on Lake Wakatipu in Queenstown.

The 26m vessel will be known as the *Spirit of Queenstown*, will be capable of carrying up to 150 pax and is being prepared to be launched for the 2013/2014 peak summer touring season.

Accommodation Updates

WELCOME to *Accommodation Updates*, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to accomupdates@traveldaily.com.au.



striking new lobby design as a key focal point, along with a new lounge.

Parkroyal Sydney has completed a four month interior renovation which has seen the hotel given a significant technological upgrade. Central to the works has been the installation of software systems which will soon allow smart-phones to be encoded as room keys. The works also included a



features a mini movie theatre, Playstation, pool tables and table tennis.

Phuket's JW Marriott Resort & Spa has opened its newly renovated Kid's Pavilion after a significant upgrade aimed at boosting the resort's appeal to family travellers. Open for kids aged between 4-12, the new facility offers an array of wooden toys and child-friendly furniture, while a Teen Zone



available. Rental of AV equipment is now included as part of room hire.

A newly restyled reception area, lobby and common area fronts the new-look **Quest Docklands** in Melbourne, with 133 refreshed apartments boasting new colours, specially designed furniture and larger work desks. The Business centre has also been given an upgrade with a faster wi-fi connection

Manager Sales Australia and New Zealand

American Airlines is looking for a dynamic travel professional to join its team based in Sydney.

Main Objectives:

- Responsible for the review, development and execution of AA's products in the Australia and New Zealand markets. Ensure products are positioned and distributed effectively through the strategic coordination with interline carriers, direct channels and travel agency partners.
- Manage the sales and marketing business strategy in AU/ NZ through the strategic alignment of sales efforts with QF. Commercial representative of AA's business interests in AU/NZ.

The successful candidate will possess the following skills and attributes:

- Detailed knowledge and understanding of AU & NZ travel distribution
- Ability to analyze the competitive landscape and formulate strategic sales programs
- Exceptional communication and presentation skills
- Results driven and self-motivated
- Desire to work and thrive in a small team environment
- Willingness to travel (domestic and international)

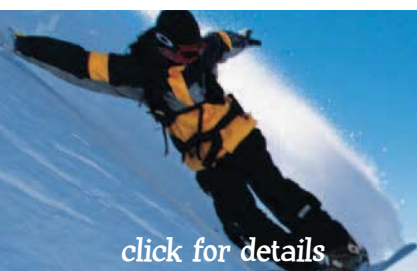
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Applications close on
February 11, 2013

American Airlines



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disappear behind
you as you ride
down a mountain



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air tickets

Wednesday 6th Feb 2013

Hamilton Is. FC promo

HAMILTON Island's annual Spoilt Bratz sales campaign with wholesaler Infinity Holidays has kicked off this week.

The month long incentive is run exclusively for Flight Centre Ltd consultants, with agents earning a reward based on every room night deposited at the Reef View Hotel, Palm Bungalows, Beach Club, qualia and Hamilton Island Holiday Homes.

A \$10,000 Major Prize is up for grabs for one lucky agent, while there's 28 daily prize draws of 40,000 Preferred Rewards - see www.facebook.com/spolibratz.

CX Prem Econ promo

CATHAY Pacific has released a series of special fares to celebrate the full rollout of its new Premium Economy cabin on all services between Australia and Hong Kong.

Seats on sale in the Premium Economy Super Sale are valid to Hong Kong, Beijing, Shanghai, Manila, Bangkok and Seoul and start from \$1,651 (for Perth to Manila) inclusive of taxes.

Promotional fares are on sale until 28 Feb and valid for travel from 13 Feb-25 Jun, with blackout dates of 27-31 Mar & 12-28 Apr.

DL tick for SEA/HND

DELTA Air Lines has received final approval from US regulators to transfer its existing Detroit-Tokyo Haneda service to Seattle-Tokyo Haneda (**TD** 31 Jul).

The US Dept of Transportation ruled DL's proposal "would best service the public interest", providing feed from multiple western cities to/from Seattle.

United Airlines, Hawaiian Airlines and American Airlines had all opposed the new Delta route in a bid to secure the highly prized and limited Haneda slots.

However the DOT said no objecting party had raised "any new argument that warrants a different conclusion."

Barton Skal speaker

SKAL International Melbourne will hold its Feb luncheon at the Rendezvous Grand Hotel on 21 Feb, featuring the founder of the Lighthouse Foundation, Susan Barton, as a guest speaker.

The group will hold its AGM prior to the luncheon.

Big year for Sheraton

STARWOOD Hotels and Resorts has indicated it plans to open 30 new Sheraton-branded hotels over the next 12 months, with half planned for China alone.

Sheraton Resort openings are also being billed for destinations in the Middle-East, Latin America, Turkey and the South Pacific, while an aggressive hotel rebranding strategy is also planned for North American expansion.

Local theme park pass

VILLAGE Roadshow Theme Parks has released an entry pass valid for local residents of SE Qld and Northern NSW regions.

The ticket is valid for entry into Movie World, Wet'n'Wild and Sea World as many times as you like until 30 Jun 2013 and is priced at \$79.99 per person.

NSW residents living within postal code region 2450-2490 are eligible to purchase the pass.

Helen Wong on the front line

NO JOB is too small for Helen Wong, as the tour operator's matriarch and namesake hit the front line at last weekend's Flight Centre Expo in Sydney to help promote her wares.

Helen mixed with the customers, showcasing the sights and sounds of China and Vietnam and generally spreading the good word about the best ways to see the region.

The Helen Wong's Tours founder also helped to explain the new series of quick-response (QR) codes found throughout her brochure range.

The codes, when scanned, offer users a series of videos displaying the major attractions available in a particular city or destination.



"Times have changed since those early days of single-page flyers," Helen quipped.

She is pictured above with Escape Travel consultant Michelle Suwidji at last weekend's expo.

Supplier Updates

WELCOME to Supplier Updates, Travel Daily's new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE.**

Supplier enquiries for notices:
advertising@traveldaily.com.au

Win

a luxury trip to Abu Dhabi

Abu Dhabi Tourism & Culture Authority is giving one lucky Travel Daily reader and their guest the chance to experience the awe-inspiring nature, exhilarating adventure, rich culture and warm Arabian hospitality of Abu Dhabi.

Your luxurious prize will include: return Coral Economy Class flights to Abu Dhabi (ex Sydney, Melbourne or Brisbane) with award-winning Etihad Airways, 4 nights' accommodation at the 5* beachfront Fairmont Bab Al Bahr, an Arabian Adventures City Spectacular Tour, Sundowner Dune Safari and return airport transfers.

For the month of February, simply send the correct answers for our daily questions to abudhabicomp@traveldaily.com.au and this fascinating Arabian holiday for two could be yours.

Q4. Name the impressive eight kilometer stretch of manicured waterfront that includes children's play areas, separate cycle and pedestrian pathways, cafes and restaurants, and a lifeguarded patrolled beach park

Hint - Visit www.visitabudhabi.ae

The deadline for all answers is 5.00pm Thursday 28th February, 2013.

Click here for full terms & conditions and to view all questions.

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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WHOLESALE TRAVEL CONSULTANT

SYDNEY – SALARY PACKAGE FROM \$60K OTE

As a Wholesale Travel Consultant you will enjoy booking adventurous, unique tailor-made packages to exciting destinations. Enjoy booking safaris, sporting and adventure travel in a high-end boutique company where you will earn uncapped commission! Enjoy working for a family owned business that look after their staff & realistically earn up to \$60K OTE in your first year. The ideal travel industry candidate will have travelled to or sold Africa & or adventure travel.

MAKE THE MOVE TO WHOLESALE

WHOLESALE TRAVEL RESERVATIONS X 5

SYDNEY – SALARY PACKAGES TO \$60K +

Are you tired of face to face sales and price beats? Want to work Monday to Friday? Fed up of a high pressure working environment? Look no further! We currently have numerous wholesale roles on offer to suit all levels of experience. Whether you are just starting out in the travel industry or are an expert in Africa, Asia, or the South Pacific, we would love to hear from you. High salaries on offer plus uncapped commission. Make the move today.

DRIVE TO SUCCEED, DRIVE TO WORK!

RETAIL TRAVEL CONSULTANT

MELBOURNE (SOUTH EAST) – SALARY PKG TO \$55K (OTE)

The time has come for you to take the leap of faith and step out of your comfort zone! This privately owned retail agency is seeking an experienced travel consultant to join their professional, yet friendly, team. Not only will you be close to home, you will be offered a great base salary with additional bonuses. Minimum 2 years international travel consulting experience, together with great interpersonal skills required.

AMAZING ACADEMIC'S

CORPORATE TRAVEL CONSULTANT

PERTH – SALARY PACKAGE UP TO \$75K+ (OTE)

Are you sick and tired for the mundane point to point business requests? Feel like you are booking the same flights day in and day out? Join this busy team in their academic travel department booking some of the most exciting and varied travel itineraries in the corporate travel sector! Monday to Friday hours with one of the highest salaries brackets on offer. Min. 2 years international corporate experience req'd.

RARE MARKETING OPPORTUNITY

GRAPHICS MARKETING ASSISTANT

PERTH (INNER) – SALARY PACKAGE UP TO \$55K (DOE)

This amazing wholesale travel company is seeking an assistant to join their dynamic & innovative marketing department. Working Monday to Friday hours, you will be responsible for creating marketing material, assisting with marketing campaigns, creating newsletters and e-marketing material, together with maintaining the social media sites. Marketing qualifications & Adobe Creative Suite skills advantageous.

WANT A CHANGE OF SCENERY?

HIGH END LUXURY LEISURE CONSULTANT

MELBOURNE – SALARY PACKAGE TO \$63K (DOE)

This long standing travel agency is seeking a senior travel professional with experience servicing high end clientele with luxury leisure itineraries. Working Monday to Friday hours, you will work within a professional team servicing many of the offices repeat and referral clientele. Set salary package on offer. To be successful you must possess a minimum 8 years leisure travel consulting experience.

LOVE A GOOD CHALLENGE

WHOLESALE SUPPORT CONSULTANT

BRISBANE CBD – SALARY PACKAGE UP TO \$50K

Do you have exceptional problem solving skills and a top notch attention to detail? Want to move behind the scenes? Here's the chance. As a support consultant you will be responsible for loading ticket numbers, checking costs along with handling air profit queries. You will also liaise closely with external and internal partners. Enjoy a strong salary pkg and fantastic benefits along with a supportive working environment. All you need is a min 2 years travel industry experience.

PART TIME PERFECTION

AFTER HOURS CORPORATE CONSULTANTS

BRISBANE CBD – SALARY PACKAGE \$60K PRO RATED

Want to work outside of 9-5? Looking for a unique travel role? Then come and join this leading travel company in an afterhours capacity. Handling the travel plans for corporate clients you will be able to deal with a range of issues including date changes, emergency transportation, new bookings, missed flights and much more. Top \$\$ are on offer along with CBD parking provided, ongoing training and more. Want to know more? Then give us a call.



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TOP TEMP BENEFITS INCLUDE

Best industry rates; paid weekly
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ADVENTURE TRAVEL & UNIQUE JOURNEYS! 3 MONTH TEMP ROLE - FULL TIME-TEMP ROLE. SYDNEY - TOP HOURLY RATE

Our client specializes in unique & amazingly adventurous travel journey's including the most extraordinary cruising voyages. You will be booking itineraries that are off the beaten track & offering pre & post land & air arrangements using Amadeus. You will be an exceptional travel consultant advising clients of your own journeys & recommending extension travel. Located in the café drenched community with funky shops & bars in Surry Hills, you can walk to work from Central Station or buses to the door. This will be snapped up in no time!

TRAVEL PRODUCT - INVENTORY CO-ORD. 3 MONTH TEMP ROLE - CALYPSO REQUIRED. SYDNEY INNER - TOP HOURLY RATE.

As an Inventory Coordinator you will be assisting with day to day administrative and operational delivery in the inventory, database and technology team with a specific focus on inventory and database management. Your in depth knowledge of Calypso including word, excel and power point combined with your amazing attention to detail will be your stand out strengths. You will of course display an excellent ability to multi-task and be highly organized and motivated in this role, possible temp to perm opportunity.

VARIOUS ASSIGNMENTS! TEMP TRAVEL CONSULTANTS PERTH (VARIOUS) – TOP HOURLY RATE

If you're an experienced travel consultant with a Wholesale, Retail or Corporate travel background and have Galileo, Sabre or Amadeus skills then you have a bright and successful temping future ahead of you! We have several great temp assignments due to start very soon. From 1 day to a few months, we have the best roles with the best agencies on offer all over Perth. Call us today to find out how you can register for temp work! With various roles due to start very soon, get in now to get first pick!

HAVE YOU EVER USED CROSSCHECK? TRAVEL CONSULTANTS MELBOURNE (INNER) – TOP HOURLY RATE

One of the country's fastest growing travel companies is on the look out for an experienced consultant to assist their team. Working behind the scenes you will be using your Galileo and Crosscheck expertise to process accounts for completed bookings. Successful applicants must have a minimum 12 months travel consulting experience, strong Galileo and Crosscheck skills and a strong ability to work autonomously. Working Mon to Fri hours this temp role is due for an immediate start. Contact AA Appointments today!

SAIL AWAY CRUISE CONSULTANTS BRISBANE CBD – TOP HOURLY RATE

Fancy yourself a cruise guru? Trained on Tramada and polar? Can you start temping immediately? We need to chat asap. This is the rare opportunity to assist this innovative and reputable travel company for the upcoming weeks. You'll be handling email and phone requests from clients and booking worldwide cruises. Previous retail travel consulting experience and Tramada skills are a must along with great cruise knowledge. Don't let this one slip away – call now.

SUN, FUN & GREAT \$\$\$ RETAIL TRAVEL TEMPS

BRISBANE CBD & SUBURBS – TOP HOURLY RATE

Are you wanting more time to enjoy the summer days but still need \$\$? Then travel temping may be just the key for you. As a travel temp you can tell us the hours you're available and we'll look for assignments to suit your needs. From suburb to CBD locations there's sure to be something for you. To join our top temp team you will need min 12 months international travel consulting experience, GDS skills and a positive attitude. Apply today and start working on your tan.

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Kelly Wellsmore

TEMP, TEMP, TEMP

- ▶ Calypso experts are in hot demand
- ▶ Short and long term assignments
- ▶ Top hourly rate, immediate start
- ▶ Sydney inner west

Our client is an expanding and vibrant wholesale travel group located in the funky inner west of Sydney. Join a fun and social team where you will smile every day you come to work!

There are a variety of positions available for those with an in-depth knowledge of Calypso and experience with inventory management & reporting; interpreting and loading supplier contracts and queue maintenance.

Strong attention to detail is a must along with computer skills and superior communication skills as you will liaise with an array of internal and external business partners both nationally and internationally.

There are short and long term assignments currently available with top hourly rates on offer.

Call or [email](#) Kelly Wellsmore for more details

Corporate Travel Consultants across Sydney

- ▶ **Boutique agencies**
- ▶ CBD and North locations
- ▶ Salary to \$55K + super

Calling for professional and fun corporate travel consultants who want to join a small and friendly team. Experience with both domestic & international ess. Sabre/Tramada pref.

Call or [email](#) Kelly Wellsmore for more details

Retail Manager - Sydney inner city

- ▶ **Run your own show!**
- ▶ Mon-Frid only, agency is well positioned, minutes to CBD
- ▶ Salary up to \$60K pkg

This is a unique opportunity to work for a well renowned company who are seeking a Travel Manager to look after their retail travel agency in a self contained environment.

Call or [email](#) Dana Peric for more details

Inbound French or German Speaker

- ▶ **Leading Inbound agency**
- ▶ Sydney CBD location
- ▶ Salary to \$42K + super

Are you a domestic expert looking for a change? Want to use your languages at work? Book land arrangements across Australia for clients from French or German markets.

Call or [email](#) Kristi Gomm for more details

Business Development Executive- Sydney

- ▶ **Media company based in Sydney North**
- ▶ Tele sales and on-road sales
- ▶ Salary package \$54K + commission

If you have a desire to make a career in sales then this could be a great opportunity. Our client is a media company producing publications for many industries including travel.

Call or [email](#) Ben Carnegie for more details

Ski Specialists - Reservations - Sydney

- ▶ **Do you have a passion for ski?**
- ▶ Have you sold ski product before?
- ▶ Salary from \$45K + super, Sydney Northern Beaches

This boutique ski wholesaler is going through a growth spurt and needs 2 new staff to help handle the increasing demand. Destinations include Europe, US, Japan, Aus & NZ.

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