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QF Germany allocation

THE Int'l Air Services Commission has today allocated the requested three frequencies per week to Qantas on the Australia-Germany air services arrangements, saying the renewal of the determination for five years "would be of benefit to the public," while noting the ACCC's QF/EK Draft Determination.

The Germany determination will continue to permit the capacity to be used by QF to provide services with British Airways and Iberia.

Stars of the sea celebrated

CRUISE specialist travel agents were celebrated at the annual International Cruise Council Australasia industry awards night on Sat (**TD** breaking news) which saw APT founder Geoff McGearry honoured for his lifetime contribution to the industry.

TD travel agent event

TRAVEL Daily is set to host its first ever Travel Agent Mini Conference, which will take place at Sydney's Luna Park from 4pm on Wed 06 Mar.

People from across the industry are invited to take part in the event which will feature talks from high profile presenters and a panel discussion on 'The Future of Travel Agents in Australia'.

The **Travel Daily** mini conference is free to attend, courtesy of the Singapore Tourism Board which is sponsoring drinks and entertainment afterwards, and there will also be a trip for two to Singapore up for grabs.

Numbers are strictly limited; don't miss this important event by RSVPing today via email to event@traveldaily.com.au.

The night included a speech from Christine Duffy, who's ceo of the Cruise Lines International Association which is the new parent organisation of ICCA.

Duffy strongly endorsed the relationship between cruise lines and consultants, saying "our success is tied to the success of the travel agent community."

"You are the vital link between our cruise lines and consumers," she said, hailing the strong growth in Australia which means "the future of cruising is even brighter in this part of the world".

Travel Daily TV has produced an exclusive video of the event which can be viewed at traveldaily.com.au/videos.

More from the cruise industry night of nights on **p7** and in this week's issues of **Cruise Weekly**.

Eight pages of news

Travel Daily today has eight pages of news & photos, plus full pages: (**click**)

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Pflieder to depart FJ

AIR Pacific managing director and ceo Dave Pflieder late last week tendered his resignation from the carrier after three years at the helm (**TD** breaking news).

FJ Chairman Nalin Patel thanked Pflieder for his services, saying he had "skillfully guided Air Pacific through one of the most remarkable turnarounds in the aviation industry".

A search for a new managing director has commenced.

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More EK domestic routes

THE ongoing rollout of the proposed Qantas-Emirates alliance is set to significantly lift inbound visitation, with Qantas today touting the benefits of the pact in attracting travellers from overseas.

After the initial launch of the alliance on domestic routes (TD 30 Jan), further Qantas domestic destinations have been added to the Emirates codeshare map in recent days, with EK now selling fares to Darwin, Alice Springs and Uluru in the Northern Territory.

Regional destinations across the country have also been added such as Armidale in NSW, Hervey Bay and Rockhampton in Qld, plus Mildura in Vic and Geraldton in WA, with the total number of Australian ports added to the EK network now amounting to 31.

Qantas International ceo, Simon Hickey, said that the inclusion of the domestic routes in the alliance meant that towns outside of Australia's capital cities stand to benefit.

"The partnership between Qantas and Emirates means that Emirates International customers

are now able to purchase airfares on the biggest network of Australian destinations," he said.

The interim approval of the pact has seen EK already selling fares to regional destinations across the country for visitors from the UK, Europe, North Africa, South East Asia and the Middle East.

QF Passbook upgrade

QANTAS has rolled out changes to the functionality of its Apple Passbook app, now providing users with real-time notifications of flight changes, such as gate and boarding time alterations.

QF says the enhancements will provide passengers with a more seamless boarding process and cut back on reliance on airport announcements and departure boards for the latest flight info.

Pax are notified of their specific boarding gate two hours prior to departure at all major Australian airports or 90mins at Sydney T3.

The app is available for eligible customers on QF domestic flights and is compatible with iPhones operating on iOS 6 or above.

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Tiger doubts turnaround less VA

TIGER Airways says the planned alliance with Virgin Australia for its Australian no-frills operation is "the right partner" and only way forward for the carrier's survival.

In an investor update, the firm responded to the ACCC's concerns of the planned marriage (**TD** Thu), announcing the deal was more-or-less the only hope of making the airline profitable.

Australia's number two airline is

seeking a 60% stake in TT to help it compete against Qantas/Jetstar.

TT reiterated that the joint venture "will allow Tiger Australia to compete more effectively... resulting in more low cost flights and continued benefits to consumers."

Further, "Tiger does not plan to and will not seek new investors for Tiger Australia if the ACCC disapproves the joint venture."

The Tiger Australia parent said outside a deal with VA, there are no potential financial investors or non-Australian airlines able to offer the "operational synergies to enhance Tiger Australia's competitiveness.

"In other words, a new investor will not achieve Tiger's objective to turn around Tiger Australia," Tiger Airways Holdings said.

The company also confirmed it would be providing a response to the ACCC's Statement of Issues.

Victoria's Minister for Tourism & Major Events Louise Asher has pledged her govt's support for the venture, saying it "offers the aviation sector in this state a great opportunity to grow."

MEANWHILE, Tiger Airways Holdings has promoted Chin Sak Hin as Group Chief Operations Officer, effective 26 Feb.

Khushi Ram will step into Chin's previous role at TAH as Group Chief Financial Officer.

Creative sign Bullseye

CREATIVE Holidays has signed a three-year deal with digital service agency Bullseye to provide the wholesaler's digital marketing activities, including evolving its digital footprint & brand website.

Australia falls 1 spot

CHINA has overtaken Australia as the fourth biggest inbound source market for Canada, and is expected to surpass Germany for the number three spot.

Speaking with **Travel Daily** on Fri, Canadian Tourism Commission's London-based Regional md, Core Markets Rupert Peters said despite the fall, Australia remains Canada's "star performer" among the country's four core markets.

For the 11 months to Nov 2012, Aussie overnight stays in Canada were up 6%, despite a few "blips" where monthly stats fell slightly.

See **page six** for more from the Canadian Tourism Commission.

DXB A380 facility all go

DUBAI Airports and Emirates have announced the successful phased launch of the 20-gate A380 capable Concourse A facility at T3, at Dubai International.

Purpose built for superjumbos, the facility began operation five weeks ago and is for the exclusive use of Emirates as well as Qantas.

AA/US pact imminent

AMERICAN Airlines and US Airways are reportedly set to announce a US\$11b merger of the two carriers, creating the world's largest airline by routes operated.

Talks between the two sides have been ongoing for more than a year, with speculation now rife of a forthcoming announcement, according to local media in Dallas.

Analysts close to the situation have said a combined carrier would retain the management of US Airways, would be based in Fort Worth and would retain the name of American Airlines.



Window Seat

PASSENGERS aboard Bill Peach Journeys' new Passage through Ancient Cultures air cruise from Sydney to London (see **p5**) will truly be spoiled along the way.

They will stay in top hotels, seeing sights like the temples of Siem Reap and the Taj Mahal in Agra before arriving in Egypt to see its ancient artefacts.

Then it's onward to Europe, with a couple of nights in Prague - and on the way to Hungary the jet drops into Santorini for lunch - "because you can," according to md Jan Musgrave.

CALGARIANS really love their food... deep-fried food that is.

In Australia this week as part of the CTC's annual trade mission (**left & pg 6**), Calgary Stampede's sales manager Lindsay Jardine says aside from the non-fried six-pound Alberta A-Grade beef Outlaw Hamburger, visitors to the annual Alberta event can get their heart-attack material on a stick in a number of ways.

Those crispy offerings include deep-fried Twinkies, deep-fried Oreos, deep-fried pickles, deep-fried cheesecake, deep-fried mac'n'cheese, deep-fried jelly beans, deep-fried wagon wheels and for the overly ambitious, deep-fried Coke-Cola (**pictured**).

The latter is a tasty mix of deep-fried Coca-Cola syrup, topped with more syrup & cream.



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Singapore plots T4

CHANGI Airport in Singapore has revealed plans for a massive S\$600m (AU\$470m) Terminal 4, to be developed at the site of the former Budget Terminal.

The draft plan calls for the new T4 to cater for both full service carriers and low-cost carriers, and primarily narrow body aircraft to enable faster flight turnaround.

Capable of accommodating 16 million passengers annually, and boosting Changi Airport's handling capacity to 82 million, T4 will provide links to the other terminals and will have a "look, feel and ambience" similar to that of T1 and T2.

The facility will feature more kiosks for self check-in, self bag-tagging and self bag-drops, while streamlined check-in, immigration and security processes are being explored.

Airside, the number of aircraft parking stands at Changi will be cracked up 24% to over 180.

Construction of the new terminal will begin this year with T4 expected to launch in 2017.

ATEC TripAdvisor pact

THE Australian Tourism Export Council has confirmed Federal Tourism Minister Martin Ferguson and Shadow Spokesperson Bob Baldwin will be attending this year's Symposium in Adelaide.

Both politicians will front panel sessions during the annual event, running 04-07 Jun, ATEC md Felicia Mariani said in a members update on Fri.

Ahead of the Sep 14 election, Mariani confirmed ATEC was still awaiting a reply from the Gillard Govt regarding proposed policy enhancements being advocated for the Working Holiday Visa, as well as an expansion of the Export Market Development Grants to cover entering new markets.

South Australia-based celebrity cook Maggie Beer has also been named as the keynote speaker for this year's ATEC Symposium.

Beer will share her views on Australia, its food and wine & its importance to the travel industry.

Mariani also disclosed that ATEC has recently signed a new alliance with the world's biggest travel website, TripAdvisor.

Through the newly formed pact, ATEC members will have access to TripAdvisor's MasterClasses on how companies can "effectively manage online reputations" and creating business advantages.

Bill Peach takes it up a notch

THE arrival of a new Embraer 135LR aircraft has enabled significant expansion of the Bill Peach Journeys program, which is this year celebrating its thirtieth anniversary.

Last Fri the inaugural flight of the Embraer (**below**) took a group of lucky travel agents from Sydney to the Emirates Wolgan Valley Resort for a celebratory lunch, providing an experience typical of the Bill Peach bespoke offering.

"In the market that we're now experiencing we're finding that clients are much more discerning in their travel requirements," md Jan Musgrave told *Travel Daily*.

"The Embraer jet, I believe, takes us to that next level".

Bill Peach Journeys operates fully inclusive "aircruises" utilising private aircraft, providing an exclusive experience which is combined with top hotels, meals and sightseeing.



The E135 carries a maximum of 36 passengers and will cut travel time by as much as 50%, giving more time to spend on the ground in each destination.

The jet will see the introduction of a stunning new international itinerary which evokes the romance of travel in days gone by - the 18-day "Passage through Ancient Cultures" hopping from country to country seeing iconic sights in each destination such as Bali, Siem Reap, Borneo, Agra, Oman, Abu Dhabi and Egypt.

Musgrave is **pictured** above at Wolgan Valley Resort & Spa with the property's inspirational

general manager, Joost Heymeijer.

Lots more pics from the inaugural trip on our website and at facebook.com/traveldaily.





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*Airtfares quoted ex Adelaide. Advertised Economy Class return fares valid for sale until 28th February, 2013 for travel from 1st February until 30th November, 2013. First and Business Class fares are also available. All advertised fares are subject to seat availability at time of booking and includes taxes, surcharges and levies. Taxes are correct as at 20th December, 2012 and are subject to change. Final inclusive fare may vary depending on date of travel, departure point, final destination, flight routing and stopovers taken. Blackouts and flight restrictions apply. Further terms and conditions apply. For bookings or more details visit emirates.com/au, contact Emirates on 1300 303 777 or see your local travel agent.

Today's issue of TD was prepared en route from Sydney to Antarctica, courtesy of Antarctic Sightseeing Flights.

ANTARCTIC Sightseeing Flights is continuing its tradition of showcasing the frozen continent, with our chartered Qantas 747-400 carrying 383 people very far south in inimitable QF style.

Departing Sydney about 8am we started to see the first signs of ice at around noon, and for the next four hours were awed by icebergs, frozen wastes and stunning landscapes from our very lofty vantage point.

The flight offers several price points, with the highest level 'ice class' being in the forward business class cabin previously occupied by First, along with business, premium economy and economy and fares varying depending on the viewpoint.

A seat-swapping system during the flight ensures everyone gets an ample Antarctic experience - even those in centre seats.

On the return an unruly passenger forced a diversion to Melbourne, but the flight landed in Sydney before the curfew after a long but very satisfying day.

Spot the Antarctic penguin

VETERAN Aussie travel agent Phil Asker (pictured peeping out from behind a cuddly friend) yesterday enjoyed his 46th flight to Antarctica, acting as manager of this year's fifth departure in the annual Antarctic Sightseeing Flights program.

He told *Travel Daily* that this year's season had seen a particularly strong response, with the successful introduction of two Perth services and the return of an Adelaide departure.

There have been six Antarctic Sightseeing Flights this season - double the previous year, and the growth looks set to continue.

Asker said that next year the company will once again operate at least six flights, including the first-time introduction of a roundtrip Brisbane departure.

However an Auckland departure is off the agenda, after limited demand for a proposed NZ flight this season despite strong industry and media support.

Interestingly, the company prefers operating the flights using 747-400 aircraft, because the size of the massive wings on the A380 means that the views of more passengers are somewhat obscured - particularly those on the Business class upper deck.



After the flight south the 747 traversed the stunning landscapes at low altitude for about four hours, with the pilots moving from location to location to capture the best views, with expert commentary from polar scientists along the way.

See antarcticaflights.com.au.

SYD in dominant lead

SYDNEY Airport handled more passengers in the year to 30 Nov 2012 than both Brisbane and Melbourne Airport combined, according to new govt data.

A total of 12,290,387 people utilised Sydney Airport during the period, with 6,785,836 handled at the Victorian capital & 4,485,960 passing through Brisbane.

Out of all Australian airports receiving international flights, only Cairns & Norfolk Island recorded downturns in passenger numbers.

Monday 11th Feb 2013

Delta, GOL FF pact

DELTA Air Lines and GOL have inked a loyalty scheme alliance whereby members of SkyMiles & SMILES can share benefits at the airport and in the air.

SkyMiles Diamond, Platinum and Gold Elite members will gain access to GOL VIP rooms in Sao Paulo and Rio de Janeiro airports, while SMILES members can take advantage of priority check-in and boarding on DL flights, and entry to DL's Sky Clubs in Atlanta, New York JFK and Detroit.

Other reciprocal benefits are also being planned between the carriers for the future.

Insight Business offer

INSIGHT Vacations has return Business Class airfares to London, Paris and Dublin flying with Etihad Airways and Virgin Australia priced from \$6,709pp ex Sydney, Brisbane & Melbourne.

Fares are on sale until 04 Mar when booked in conjunction with an escorted Insight Vacations trip between Mar-Dec 2013.

See www.insightvacations.com.

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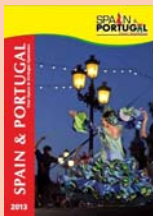
Uniworld appoints

UNIWORLD has announced that Philippa Walker will take on the newly created role of Head of Marketing in Australia as the firm continues to invest in the brand.



Brochures of the Week

WELCOME to *Brochures of the Week*, *Travel Daily's* Mon feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Spain & Portugal Travel Connection - 2013

Fresh from the printers comes the debut brochure detailing the flavour, colours and excitement of these two Western European nations. The newest addition to the Entire Travel Connection world of destinations offer a comprehensive range of accom and sightseeing sure to tantalise even a seasoned traveller. Also on offer are cruising experiences on the Douro River, small group touring, car leasing and many special interest attractions.



Freestyle Holidays - Bali 2013/14

New for 2013 is an updated map of the main tourist hotspots, showing the locations of each hotel & resort. The brochure has been divided up based on the type of experience being sought including Bali Budget Breaks, Shopping, Family & Friends and Indulgence or Health & Wellbeing experiences. Couples seeking to renew their marriage vows are also catered for with many varying options at a number of quality resorts.



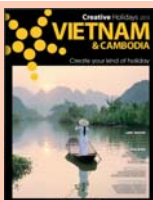
Bill Peach Journeys - Bespoke Journeys 2013

Adventure travel can be for the young-at-heart as much as the younger generations, with Bill Peach catering to the increasing varied interests of discerning travellers with a new range of specialist itineraries designed to tick every box. The Bespoke Journeys collection cater for those seeking a boutique experience while still travelling privately. Itineraries can be tailored to suit, with rail and river touring fitting around a traveller's schedule by offering year-round departures.



Princess Cruises - Escape Completely

This specialist guide detailing departures from Sydney is designed around the company's new sales pitch of "100% Relaxation, Rejuvenation, Exploration now up to 35% off". The majority of the brochure features a selection of voyages operating from Australia, visiting New Zealand, Indonesia, Asia and Europe, with a small section covering European voyages at the back. The highly visual brochure delivers its message with high-colour imagery and maps.



Creative Holidays - Vietnam & Cambodia 2013

Increased passenger demand for the region has seen the program expanded significantly in response. New sightseeing and touring include a range of authentic cooking and cycling experiences, as well as traditional Vietnamese art and culture themed highlights. New five-star accom options have also been added by Six Senses, Vinpearl and Angsana, along with more family-friendly hotels.



CIT Holidays - Europe Rail 2013

If there is a stretch of railway track in Europe, this brochure is sure to offer options to allow you to travel on it. Offering competitive prices on all European rail networks and routes, CIT allows the ability to combine rail travel with your airfares and accom, packaging it together into one bundle. Also included is an easy-to-use Europe map, Q&A section and train information.



Canada bridges the gap

THE annual Canadian Tourism Commission Corroboree national tradeshow tracked its way east to Sydney from Perth last week, with 30 suppliers and operators from Canada meeting face-to-face with some 250 travel agents.

Attending a media function on Fri at Quay Restaurant, CTC's regional md Rupert Peters told **TD** Australian agents and wholesalers remain key to promoting Canada.

"We are not a complex destination but we are quite a detailed destination.

"The trade is very important to be able to promote where to go and what to do, beyond the traditional icons," Peters said.

"I think this is one of the markets in the world where the trade is still very, very important."

He said a lot of time, effort and budget was placed on educating the retail trade, and numbers of the CTC's Canada Specialist program are "going great guns."

Familiarisations remain a vital ingredient to aid agents selling Canada, with Peters revealing to **TD** a global mega-famil is being planned and likely to include up to 30 Aussie Canada Specialists converging with 300 other agents from around the world in Sep.

Represented during this year's Corroboree are Frontiers North, Fairmont Hotels, Rocky Mountaineer, Tourism Jasper, Banff/Lake Louise Tourism,

SA Great White dives

BENCH International is offering cage diving with Great White Sharks at Gaansbai as part of a five-day package to Cape Town.

Priced from \$799ppts and valid for travel between May-Sep, the trip also includes a tour to the Cape of Good Hope & a city tour of Cape Town - call 1300 195 873.

Brewsters, Calgary Stampede, Edmonton Tourism, Great Bear Lodge, Tourism Vancouver, Tourism Victoria, Tourism Whistler, Tourism Quebec, Tourism Montreal, Quebec City Tourism, VIA Rail and Yukon Tourism.

Delegates from the businesses are **pictured** along with CTC's Australia GSA, DC & Associates; md Donna Campbell and Account Trade Director Nathan McLoughlin and Rupert Peters (front right).

The roadshow continues in Brisbane today, Adelaide on Tue and Melbourne on Wed.

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This week **Travel Daily** and **inPlace Recruitment** are giving you the chance to win a \$500 Red Balloon gift voucher to indulge in an amazing experience of your choice.

As the travel job market heads into full swing for the year inPlace Recruitment is asking you:

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Email your answer by COB on Friday 15th February to: inplacecomp@traveldaily.com.au



Elegance of the high seas at the ICCA Awards

Monday 11th Feb 2013

MEMBERS of the International Cruise Council Australasia convened in Sydney on Sat night for the cruise industry 'night of nights' - the 2012 ICCA Awards.

The ceremony was the final one in its current form, before ICCA transforms into the Cruise Lines International Association (CLIA) for Australasia (**TD** 18 Dec).

Serving as the Master of Ceremonies for the occasion was the always-energetic model and TV host Deborah Hutton, who kept the crowd entertained throughout the 15 categories.

ICCA chairman and Asia-Pacific vice-president of Royal Caribbean Cruises, Gavin Smith, welcomed attendees, saying the organisation had a lot to look forward to as members of CLIA.

Flying in from the United States for the occasion was CLIA president and ceo Christine Duffy, who praised the Australian & NZ front-line travel agent consultants for their work as the vital link and trusted advisor in promoting the industry to their valued clients.

Duffy also unveiled the new CLIA



ABOVE: The official class photo for the 2013 ICCA award winners.

RIGHT: Carnival Australia CEO Ann Sherry with Australian Cruise Consultant of the Year Robert Watson from Cruiseabout Turramurra in NSW.

Australasia logo (**below**).

Receiving well-deserved special plaudits was APT Founder Geoff McGeary, who took home the highly coveted Neil Frazer Award for Outstanding Contribution to the Industry by an Individual (**page one**).

Phil Hoffmann rounded out a memorable few weeks, adding to his Order of Australia (**TD** 29 Jan) with the Gold Agency of the Year Award for Australia for his Glenelg store.

The ladies were looking glamorous in a carcophany of colours, while the gentlemen were looking sharp in their suits.

Enjoy this collection of photos from the awards evening, and for many more shots, visit us at www.facebook.com/traveldaily.



ABOVE: ICCA general manager Brett Jardine presented CLIA president Christine Duffy with a plaque acknowledging her first ever attendance at the event.

LEFT: APT founder Geoff McGeary with Phil Hoffmann.



ABOVE: ICCA chairman and Royal Caribbean Asia-Pacific VP Gavin Smith welcomes attendees to the glittering soiree.

BELOW: Tammy Marshall and Ann Sherry of Carnival Australia.



ABOVE: Craig Owens, Oceania Cruises with Julie Avery and Keiran Cromi from Brighton Travelworld.

RIGHT: Julie Ricardo, Just Cruises; Brad Wicks, The Cruise Team; Nicola Nanninga, Jetset Travelworld Network and Rosemarie Church from Jetset Hurstville.



ABOVE: The team from Captain Cook Cruises.



Rail link promised for new PER

WESTERN Australia's incumbent Liberal Govt has reiterated plans to construct a new railway linking the city to Perth Domestic & Int'l Airports (TD 14 Sep) if re-elected, according to Transport Minister Troy Buswell.

The new line would feature park & ride services from outer stations, two inner stations located east and west of the terminals, as well as a station underneath the terminal itself.

Buswell estimated the new link will be fully operational by 2018.

MEANWHILE, Perth Airport has announced the official opening date of its new \$120m Domestic

Terminal (TD 19 Oct) as 02 Mar.

Skywest Airlines will become the first carrier to utilise the new terminal, with flights in and out of the terminal starting that day.

"The opening of Terminal 2 represents a major step forward in meeting the requirements of the resource sector," Perth Airport ceo Brad Geatches said.

The new terminal will offer 16 check-in counters, three baggage reclaim belts and 14 aircraft gates.

Annual CEO cookoff

QANTAS chief executive officer Alan Joyce, Toga Hospitality ceo Rachel Argaman and Wyndham Vacations ceo Barry Robinson will represent the travel industry in the 2013 CEO Cookoff Fundraiser.

Celebrity chefs Matt Moran, Maggie Beer and Peter Gilmore will assist in leading the initiative, which aims to raise awareness and funds for food security education, youth crisis response and youth homelessness.

The campaign will also aim to assist a number of charities.

BW into Kazakhstan

BEST Western International has opened its first Kazakhstan-based property in the country's largest city, Almaty.

The new-build 196-room Best Western Plus Atakent Park is located near the city's CBD and financial district, about 30mins from Almaty Int'l Airport.

The four-star property is part of the Atakent Exhibition Centre.

MEANWHILE, the Best Western Prima Inland Sea Resort has opened its doors in Malaysia, in the coastal town of Port Dickson.

The 300-room resort becomes the group's sixth Malay hotel.

HRG enhances its GDS

HOGG Robinson Group has advised of the expansion of its online booking tool to include a number of new international markets to ensure a consistent user experience worldwide.

Additional new features slated for imminent introduction include open-jaw PNR booking, re-use of unused tickets and multi-destination booking.

Revised Australia app

THE 'Australia: Where to Go' app has been re-released after being updated and refreshed.

Designed by Melbourne-based writer Sue Gough Henly, the app merges content from nearly 300 portals, along with 3,500 photos, videos, activity guides and tips on how to explore Australia.

DFW customer reward

DALLAS/Fort Worth Airport in Texas is planning to introduce a rewards scheme that will enable customers to earn miles or points towards airline loyalty programs when parking, dining, shopping or staying in a hotel at the facility.

The DFW Customer Rewards Program is being adopted by six carriers, including American Airlines, Delta Air Lines & United.

"Whether spending money on parking, a gift or a quick bite to eat, travellers are now able to accumulate miles to redeem with their favourite airline, simply by buying what they're already buying at the Airport," DFW Airport ceo Jeff Fegan said.

It's slated to launch in Jun, and will make DFW the USA's sole airport to offer customers miles for the total airport experience.

New Irish jv carrier

BRITISH regional airline Flybe & Ryanair have agreed to terms on a plan to create a new offshoot airline, dubbed Flybe Ireland.

The venture comes on the back of efforts by Ryanair to alleviate anti-competitive concerns levied by the European Commission relating to its planned takeover of Irish flag-carrier Aer Lingus.


Flybe will soon operate 43 of Aer Lingus' former short-haul routes from Ireland, utilising nine A320 aircraft for the division.

 **Supplier Updates**

WELCOME to *Supplier Updates, Travel Daily's* new regular feature.


Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE.**

Supplier enquiries for notices:
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Abu Dhabi Tourism & Culture Authority is giving one lucky Travel Daily reader and their guest the chance to experience the awe-inspiring nature, exhilarating adventure, rich culture and warm Arabian hospitality of Abu Dhabi.

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For the month of February, simply send the correct answers for our daily questions to abudhabicomp@traveldaily.com.au and this fascinating Arabian holiday for two could be yours.

Q7. On which island in Abu Dhabi can you experience the world's fastest roller-coaster, ride an F1 track in an Aston Martin, try world's first, and largest hydro magnetic-powered, six-person tornado waterslide, and tee off at the region's only true links course?

Hint - Visit www.visitabudhabi.ae

The deadline for all answers is 5.00pm Thursday 28th February, 2013.

Click here for full terms & conditions and to view all questions.

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PO Box 1010, Epping, NSW 1710
Phone: 1300 799 220 Fax: 1300 799 221

Publisher/Managing Editor: Bruce Piper
Editor: Guy Dundas
Assistant Editor: Matt Lennon
Contributors: Chantel Housler, Jenny Piper and Barry Matheson
Email: info@traveldaily.com.au
Travel Daily Group:

Advertising and Marketing: Christie-Lee Lachance, Lisa Martin and Magda Herdzik
Email: advertising@traveldaily.com.au
Business Manager: Jenny Piper
Email: accounts@traveldaily.com.au



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This great new role is within a leading organization undergoing exciting growth. As an Ops Manager for a new division all your skills and experience will be drawn upon to shape the future of the business. You'll need experience managing growing teams, implementing procedures, budget control, good knowledge of wholesale & cruise product and have the drive to succeed with a leading company.

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**CORPORATE PRODUCT COORDINATOR
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This sought after TMC have a vacancy within their sales and marketing team looking after key suppliers and building strong relationships. You will be the primary contact for suppliers, working with them to ensure contract benefits are maximized. You will have a strong travel background with excellent excel skills and a strong commercial understanding. Great opportunity to start 2013 with something different.

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**RETAIL TEAM LEADER
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This leading international wholesale organization have a vacancy within their direct reservations team for a strong team leader to motivate and lead this team to even further success. Leading a team of 4 you will have a strong background in travel, have used a GDS system and have proven leadership skills. A great salary plus incentives will be offered plus ongoing career development.

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We are searching for a strong product leader with sound contracting and negotiations skills for this successful travel company based in Brisbane. These roles only come up once in a blue moon so you need to be quick. Working across Australia and the South Pacific you will have good knowledge of these areas, leadership skills and exceptional contracting skills. A great salary with career progression is on offer.

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**EVENT DIRECTOR
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If your experience lies within conference & incentive program management and you have managed event teams, this is a rare opportunity to join an industry leader. You'll be well versed in the creation and delivery of unique, motivational and exciting events for corporate clients, including incentive groups, conferences and launches. This is the role everyone wants.

YOUR OWN LITTLE BABY IN W.A.

**SALES EXECUTIVE – LEISURE SALES
PERTH– SALARY PACKAGE to \$65k + Incentives**

This fantastic new sales role has a vacancy open with your name on it. Use your ability to get out to market and sell this product to the retail agency market. You will be an experienced sales executive who has the ability to take control of the WA territory. Your friendly personality, presentation skills & creative ability is required here. Great families, car allowance & bonuses await the perfect person.

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**BUSINESS DEVELOPMENT MANAGER – LEISURE
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Do you have the ability to make an impression with the VIC travel agency market and be remembered? This fantastic travel product is looking for a new sales manager to take over the VIC territory and manage the relationships across the state. You will be self motivated working from your home based office and be willing to get out and about to build sales in your region. A go-getter attitude will win here!

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Finding talent within the Australian Travel Industry

Wholesale Travel Consultant

Brisbane - \$Competitive + Super + Bonus - Ref 406A

A niche travel wholesaler in the CBD is looking for a travel industry professional to join their team. You will ideally have good international travel knowledge and a keen enthusiasm for this industry. You will be working in a wholesale environment, working towards sales targets and offering excellent customer service. In return a competitive salary, plus super and bonus is on offer to the successful candidate. Call me today for a confidential chat.

For more information, please call Sarah on (02) 9113 7272 or click [APPLY](#)

Multi Skilled Corporate Travel Consultants

Sydney - Up to \$65K + Super + Incentives - Ref 401

This is a fantastic chance to join one of the leading corporate travel companies in Sydney! You will liaise with both internal and external stakeholders and book International hotels, flights, accommodation, transfers and car hire. Offering superior customer service and destination advice, whilst building excellent rapport. If you are an experienced Corporate Consultant then apply now. Enjoy a top salary & great industry perks!

For more information, please call Lynsey on (02) 9113 7272 or click [APPLY](#)

Corporate Business Development Manager

Melbourne - \$DOE + Super + Bonus - Ref 400

Corporate is your strength and sales is your passion, this leading company is seeking an enthusiastic Business Development Manager. Based in Melbourne, you will source new corporate accounts, build relationships and tender contracts using your outstanding sales skills and solid negotiation abilities. The ideal candidate will have worked in corporate travel; have achieved effective sales & marketing and looking for a new challenge. Call me for a confidential chat today.

For more information, please call Lisa on (02) 9113 7272 or click [APPLY](#)

Travel Consultant

Adelaide - \$35-40K + Super + Commission - Ref 6001

Do you have brilliant product knowledge, exceptional GDS, and a passion for travel? This is a lovely role working for a well-established travel agency, who has built its reputation on fantastic customer service and exceptional travel deals. This role would be ideal for an experienced Travel Consultant with bubbly personality, great personal travel experiences, excellent customer service and sales skills. Exceptional training is provided.

For more information, please call Lisa on (02) 9113 7272 or click [APPLY](#)

Luxury Travel Consultant

Brisbane - \$40-50K + Super + Bonus - Ref 8221N

Do you have extensive travel industry experience with long haul, high end and luxury bookings? Yes, then this could be the role you have been waiting for. I have a niche travel agency in Brisbane CBD looking for an experienced senior travel consultant to join their friendly team. High end, repeat clientele are the focus here with lucrative bookings waiting to be made. Call me confidentially to discuss your next career move & this rare role in the Brisbane travel market.

For more information, please call Sarah on (02) 9113 7272 or click [APPLY](#)

Operations Coordinator

Sydney - Approx. \$45K - Ref 426

Would you like a fantastic chance to join a luxury travel company?

An experienced Operations Coordinator is needed to work with a well-established, high end tour operator working within lovely modern offices in the City Fringes. Working closely with the tours planning and booking team you will help finalise all tour packages and iron out all little problems. You have a super hawk eye for detail and be excellent at Excel!

For more information, please call Lynsey on (02) 9113 7272 or click [APPLY](#)

Reservations Consultant

S.E. Victoria - Up to \$45K + Super + Targets - Ref 411

Do you enjoy working to targets? Are you ready for a new change? If you have solid reservations or retail agency experience selling worldwide holidays, I want to hear from you! This global travel company is looking for a dedicated and passionate travel professional to join their busy department, work to targets, sell worldwide travel and work in a fun & dynamic team. You can expect great career opportunities and industry perks.

For more information, please call Lisa on (02) 9113 7272 or click [APPLY](#)

Retail Travel Branch Manager

Perth - \$DOE + Super + Incentives + Bonus - Ref 3398

Are you an experienced travel industry Supervisor or a current Travel Agency Manager looking to make the next step in your career? This is a fantastic opportunity to be a hands-on manager, train your team in luxury product, offer assistance in reaching and exceed targets, and handle all day-to-day business in the office. This is a fantastic company that will support you and the implementations you will bring to the role, making this a smooth running travel office!

For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)

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