Friday 22nd February 2013



Aerolineas goes to 2

AEROLINEAS Argentinas will rest one of its thrice-weekly services between Buenos Aires-Sydney for a period of three-months, GDS displays reveal.

From 08 Apr through 02 Jul, the SkyTeam carrier will shelve its Thu departure from Sydney (Wed ex Buenos Aires Ezeiza Int'l Airport).

In Jul last year, AR eliminated its long-standing Auckland transit stop between South America and Australia in favour of a non-stop thrice-weekly link to Sydney.

During the Dec peak period in 2012, AR raised flight frequencies on the route to four weekly.



Starwood, Lilianfels split

THE much-lauded debut of Starwood's Luxury Collection brand in Australia has lasted just 12 months, with NSW Blue Mountains properties Lilianfels and Echoes separating from Starwood this week.

The appointment of Starwood was announced with great fanfare just over a year ago (*TD* 09 Feb 2012), with the company at the time saying it was a "significant milestone for the brand".

However, it's now been confirmed that the franchise agreement which saw Lilianfels operate as 'Lilianfels, A Luxury Collection Resort, Blue Mountains Australia' ceased on Tue 19 Feb.

"Both companies have discussed and re-evaluated their strategies for the future and mutually agreed to deflag the hotels under The Luxury Collection brand moving forward," an official statement said.

Starwood Australia said it would

NTIA go gangbusters

NOMINATIONS for this year's National Travel Industry Awards are still going strong - see **pg 9**.

continue to explore opportunities to expand The Luxury Collection and other brands in Australia.

Late last year, the owners of Lilianfels and Echoes appointed former Sydney Observatory Hotel gm Ralf Bruegger as the property's new general manager, a role which will also see him oversee the \$40m refurbishment of the Hydro Majestic Hotel.

VA, SQ satisfy most

VIRGIN Australia topped the Dec Customer Satisfaction table for domestic carriers in Australia, latest Roy Morgan data reveals.

VA beat QantasLink in the poll, with Qantas, Jetstar and Tiger Airways rounding out the top 5 during the Oct-Dec 2012 quarter. Interestingly, Virgin's 82% rating

was down on the same time last year, while QF's figure remained relatively flat, the survey said.

Internationally, Singapore Airlines took out top billing for customer satisfaction, on 91% for the 12 months to 31 Dec 2012.

Virgin and Qantas both missed out on a place in the top five five int'l carriers, with Emirates second, then Air NZ, Virgin Atlantic and Garuda Indonesia.

MEANWHILE, in the Hotel and Resort category, Sofitel scored a 90% satisfaction rating in 2012, trumping Sheraton, Crowne Plaza, Marriott and Grand Mercure.

Seven pages of news

Travel Daily today has seven pages of news and photos, plus full pages from: (click)

- AA Appointments jobs
- NTIA sponsors

QF corporate accounts

QANTAS Domestic is continuing to lead in terms of corporate market share, with ceo Alan Joyce yesterday saying that in the six months to 31 Dec, the business renewed 40 accounts and won 39 others, "including four won back from the competition".

He said QF was also leading in the energy and resources sector, having recently secured more longterm charter contracts incl at the Bechtel LNG project in Gladstone.



Top Gear Festival Sydney!



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Friday 22nd February 2013





Ex SYD/BNE inc all taxes

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QF/CC agent incentive

QANTAS & The Captain's Choice have launched an agent incentive to win a spot for a consultant and a friend on a 20-day Private Jet tour of South America.

Entry is available when booking and ticketing three International or five domestic/trans-Tasman tickets which contain a Qantas flight between now and 28 Feb, for travel up to 30 Jun 2013.

Entrants also need to say who they would most like to be seated next to on their next QF flight, and what they would talk about.

The major prize to South America on a QF chartered 747 includes visits to Buenos Aires, Iguazzu Falls, Rio de Janiero, the Galapagos Islands, Machu Picchu, Easter Island and Havana.

Qantas is also promoting the trip to consumers.

The Captain's Choice tour leaves Sydney on 26 Apr - more info at www.bit.ly/QFCCTpromo.

Contiki US appoints

CONTIKI Vacations in the USA has appointed STA Travel's vice president of sales Melissa da Silva as its president of US operations.

QantasLink shelves Moree

A DECISION by the NSW Govt to award Brindabella Airlines a five year contract on services between Moree and Sydney (*TD* 28 Nov) has seen QantasLink drop the regulated route.

The carrier is advising agents all passengers booked on QFLink services to/from Moree on/after 30 Mar 2013 will be rebooked onto Brindabella services, with changes already beginning to appear in GDS displays.

Affected pax also have the option to change the destination, retain the value of the ticket in credit or have a refund issued.

MEANWHILE, QantasLink this morning announced it would deploy larger aircraft and boost flight frequencies to Tamworth, Armidale, Coffs Harbour and Dubbo in NSW. from Apr.

A \$400,000 regional lounge at Tamworth Airport featuring wi-fi, Foxtel, comfortable seating and light refreshments was also announced today by QFLink executive manager John Gissing.

"Our customers wanted access to more seats at peak times and

greater choice," Gissing said of the service upgrade, adding the new capacity "will deliver on this."

He said "the changes are a clear indication of the confidence we have in New South Wales' regional business and leisure tourism market."

Both Tamworth and Dubbo will receive 8 extra flights per week to Sydney, with weekly seats rising by 600 and 300 respectively.

Aircraft flying to Armidale will be upgraded to Dash 8 Q300s - a 200 seat weekly uptick, with four more Coffs Harbour flights added.

Mixed Crown results

CROWN Limited has reported a \$243.5m after-tax profit for the half year to Dec 2012 across its two Australian hotel and casino operations - up 15.3% y-on-y.

The company's flagship Crown Melbourne operation reported an average 94% room occupancy for the half year, with Crown Metropol and Crown Promenade also reporting strong occupancies.

Crown Perth reported positive non-gaming revenue increases of 9.3% due to the opening of newly refurbished dining outlets.

Chief executive officer Rowen Craigie described the half-year results as "reasonable".

Corporate Account Executive - Sales Brisbane and Sydney based.

Opportunities within our dynamic and high performing sales team have arisen in both Brisbane and Sydney.

Corporate Account Executive - Brisbane

Through efficient targeting and conversion of Small and Medium Enterprise (SME), this job focuses on revenue generation and account management for clients within the Virgin Australia Accelerate Program.

Corporate Account Executive - Sydney

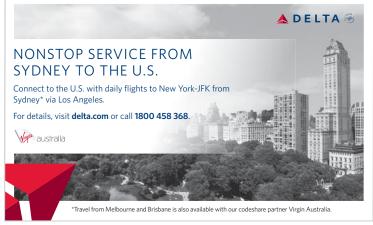
Focusing on revenue generation, client relationships and creative solutions, this job requires managing a large portfolio of existing accounts. Successful applicants will also help grow market share on active strategic accounts.

Both roles require an individual with a history of exceptional sales, outstanding client management and relationship building skills within a corporate sales environment.

To apply or for more information, please visit careers.virginaustralia.com

Applications close Wednesday 27 February 2013.







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Friday 22nd February 2013











Australia says Haere ra to Cam



A VERITABLE who's who of the Australian & New Zealand travel industries turned out to bid a hearty farewell from Australia to Air New Zealand's locally based general manager Cam Wallace after three years in the role.

Industry heavyweights attending included Andrew McEvoy, Jayson Westbury, Gai Tyrrell, Kerrie Mather and Justin Montgomery, along with a brief appearance from the NZ High Commissioner to Australia, Martyn Dunne.

As part of a restructure announced last year (TD 14 Dec), Wallace is returning to Auckland to accept a promotion to the role of Air New Zealand general manager NZ and Pacific Islands.

Wallace thanked his team and paid tribute to the many industry relationships he had cultivated during his locally-based tenure.

In his time in charge, Wallace had led Air NZ through its alliance with Virgin Australia, developed the "Seats to Suit" fare structure, successfully tendered for Air NZ to operate Norfolk Island flights and convinced his head office to dedicate a B777 for direct flights between Auckland and Perth.

The departing Australian GM is pictured above centre with some of his Air New Zealand cabin crew.

Expanded ski regions

VICTORIAN Minister for the **Environment and Climate Ryan** Smith has introduced a bill to the Vic parliament for the expansion of the Alpine National Park and the Falls Creek Alpine Resort.

The move has been welcomed by Victoria Tourism Industry Council ceo Dianne Smith, who said she was pleased the Vic Govt was recognising the significance of the state's natural attractions to the tourism industry.

"This change paves the way for further appropriate investment in the Falls Creek area," Smith said.

NZ fly more than a mil

MORE than one million pax flew with Air New Zealand in Jan this year, with the carrier pushing through the monthly milestone, traffic figures released by the carrier this morning reveal.

The result was a 3.1% increase against Jan 2012, with average load figures of 87.2%, up 0.9 percentage points.

The carrier posted a 6.5% lift in trans-Tasman numbers, however services to Asia/Japan/UK saw a significant downturn, with 7.4% fewer travellers on these sectors.

Air India tender

TENDER applications for a Passenger General Sales Agent for Air India and Air India Express in 56 territories around the world, including Australia, close today.

According to tender documents, tenderers must have a minimum turnover of \$22.5m (TD 17 Jan).

Air India has previously flagged the 31 Mar 2013 launch of a Delhi-Sydney-Melbourne-Delhi triangle service using 787s.

Jetstar HKG delays

QANTAS ceo Alan Joyce has confirmed the launch of its new Jetstar Hong Kong offshoot may be delayed due to changes in the Chinese and Hong Kong Govt's.

The Hong Kong-based carrier is slated to launch mid-year, but is now working through approvals for designation, route approval and an Air Operators Certificate.

"We are confident that it will start this year. I can't pick what month it's going to be," Joyce said yesterday at the results briefing.

Window Seat

PROVING a Kiwi and his love of rugby cannot be separated, Cam Wallace used his farewell speech last night to thank the many contacts and friends while in Australia, and also to pitch his case for rugby match tickets.

With the upcoming British & Irish Lions rugby tour selling out stadiums across Australia, Wallace stressed he was "ready and willing" to accept any invite sent to his new Auckland office.

The departing Wallace jokingly singled out Sabre Pacific's Gai Tyrrell, saying Sabre was always good for an invite.

CAM Wallace quickly applied his personal touch to his Australian office upon his arrival three years ago, according to his team member Kelly Millier.

Within the first week, Wallace had rearranged the office to fit his table-tennis table and within three months had set up the now iconic rooftop bar area used by the carrier for functions.



Harvey World Travel Company Agencies are recruiting for a **MANAGER** and TRAVEL CONSULTANT in Townsville, and for a SENIOR TRAVEL CONSULTANT in Adelaide. We're a business that promotes the highest customer service standards, professional development, reward, recognition and unlimited earning potential for our people.

For a confidential discussion, please call Alex on 0434657737 or email alexandra.serwinska@harveyworld.com.au

Applications close 28 February 2013







Friday 22nd February 2013

Global gong for Bounce

SYDNEY'S Bounce Hotel was this morning named the ninth best "large hostel" in the world, in the annual HostelWorld awards taking place in Dublin.

The 'Hoscar Awards' honour budget properties around the world, with the Bounce Hotel also being named the top property in Sydney and the third in Oceania - as voted by customers booking on the Hostelworld.com website.

The awards are being presented during the eleventh annual Hostelworld conference which covers trends and developments in the budget travel sector.

The Bounce Hotel Sydney offers queen, triple and quad rooms as well as group rooms for 4-8 pax.

New Quito airport

ECUADOR'S capital city, Quito, has a new international airport following the closure this week of the old Quito Mariscal Sucre Apt.

President Rafael Correa opened the brand new facility, which has taken the name of its predecessor, is 12 times larger in size and has a capacity of six million pax/year.

Located about 40kms from the city centre, the new Quito airport has 60 check-in counters, a designated area for passengers flying to the Galapagos Islands and a duty-free outlet, while retail stores and a shopping centre are planned to open later.

The \$630m airport is also now home to Latin America's longest runway at 4,100 metres in length.

Now more services to MNL SYD – 4pw direct B777 MEL – 3pw direct B777

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Philippine Airlines

CCC Sydney 2000 refit & wi-fi



CAPTAIN Cook Cruises is set to introduce wi-fi technology on its flagship vessel, the Sydney-based *Sydney 2000* and the *Murray Princess* paddle-steamer.

Richard Doyle, Head of Sales & Marketing for Sealink/CCC said yesterday the Australian company had just signed a deal for wi-fi - a service "we've just got to have for our guests," he told *Travel Daily*.

A roll out date for the freshly inked wi-fi deal is yet to be set, but was part of a broader range of "new exciting developments" earmarked for the future.

In May, Sydney 2000 will be pulled from service on Sydney Harbour for a short time due to a \$300-\$400K refurb of the Show Deck & two new engines installed.

The refit will include new soft furnishings with a more Eastern market focus to cater to demand from the Asian market over the next five years.

Pictured above aboard CCC's flagship MV Sydney 2000 vessel at a special function, from left is Brooke Tolar, public relations; Jackie Charlton, md CCC Fiji; Alex Raicene, CCC Fiji Australian sales manager; Amanda House, CCC Fiji reservations and Sue-Ellen Foster, marketing manager.

VA seeking NZ crews

VIRGIN Australia has listed job opportunities on its website for cabin crew members to be based in Auckland and Christchurch.

Scenic to Danube Zero

A NEW 20-night European river itinerary sailing to the Danube Mile Zero, where the river meets the Black Sea, forms part of a new preview brochure by Scenic Tours, priced from \$9,875ppts.

AVIS

Travel Account Manager Brisbane

Are you a travel consultant with 3-5 years experience and looking for your next challenge?

This is your opportunity to join Australia's leading Car Rental Company!

The position of Travel Account Manager is based at our State Office at Brisbane Airport. In this key role you will be responsible for managing a travel portfolio or existing accounts along with promoting Avis products and services, developing and retaining travel agency business and building effective business relationships throughout the industry.

Reporting to the National Agency Sales Manager you will be responsible for not only account management but for new business development as well as developing and implementing sales promotions.

To be successful:

- · You will have previous travel agent experience
- · You will have experience using GDS
- You will have a passion for customer service and enjoy developing your accounts for new and existing customers
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By joining the Avis team we will offer you an attractive salary package inclusive of base, incentive and a fully maintained company car. Alongside this, is an excellent learning and development culture and other employee benefits

Interested? To apply, please send your resume to travelsales@avis.com.au.

While we thank you for your interest, previous applicants need not apply.

Applications close 27 February 2013.

"We will lead our industry by defining service excellence and building unmatched customer loyalty."



Seeking Multiline Sale Representation

Holiday Autos is seeking the services of a multiline sales representative on a contract basis to cover NSW.

If you represent a number of non conflicting products and have the capacity to take on a new client 6 to 8 days a month then we would be interested in talking to you.



Contact Nick Dobner email: ndobner@holidayautos.com.au

DMS welcomes DMCs



DMS Destination Marketing Services yesterday hosted meeting, conference and incentive organisers to its annual roadshow event in Sydney.

Featuring DMS partners from around the world, exhibitors included ground operators and venues from Africa, the Middle East, Europe and Asia as well as North and South America.

Each year, DMS brings its portfolio to the industry in the form of these workshops which allow the operators to meet directly with the Australian MICE industry, with another event in Melbourne next Monday including 30 hosted buyers who will also participate in the Asia-Pacific Incentives and Meetings Expo (AIME).

At yesterday's event, DMS founder Leila Bishara gave an overview of the current environment for high-end incentives, with the strong Australian dollar meaning that Europe is particularly popular with groups.

The USA has also seen a banner year, but key factors driving clients to Europe also include the huge availability of flights - and the prospective alliance between Qantas and Emirates is making the continent even more accessible, Bishara said.

However, there are still some challenges in the sector, with corporate clients wanting more and more on limited budgets.

The 'two speed' economy in Australia has some "checking every cent," but at the same time demanding exceptional standards of quality and creativity.

Another factor is the rising proliferation of tender requirements which are seeing as many as five or six conference and incentive houses competing for each piece of business.

DMS and its partners will be participating in AIME next week.

Pictured above from left at a luncheon to celebrate this year's workshops are Robin Mould, Egencia; Leila Bishara, DMS; and Tim Harrowell, Emirates.





Help your career take-off! Up-skill with a qualification in Business or Management at Martin College.

You could WIN 1 of 5 iPads that are up for grabs when you ENQUIRE in one of Martin college's courses in the month of February.

Enter the promo code 'TRAVEL' into the 'Questions and Comments' field of your enquiry. Good Luck!

The NSW Trade Promotion Lottery permit number for this contest is LTPS/13/00937

Travel Daily First with the news

Friday 22nd Feb 2013

Fix in sight for B787s

BOEING has reportedly found a solution to its auxiliary battery problems on its B787 *Dreamliner*.

A source close to the matter has said increasing the gaps between cells inside the batteries would be key to solving the matter which has kept all 50 of the jet currently in commercial service grounded.

Boeing ceo Ray Conner is expected to present a temporary plan to Federal Regulators to see the grounding order against the Dreamliner model lifted.

"Good progress is being made," a Boeing spokesperson has said.

MEANWHILE, Qantas ceo Alan Joyce has said no chances will be taken on safety if Boeing had not installed a permanent fix to its battery issues by the time QF is due to receive its first *Dreamliner*, currently on schedule for Aug.

"We think the aircraft is still going to be a great aircraft, its going to produce very good operating performance," Joyce told today's *The Australian*.

AND, one of the current operators of the Dreamliner, LOT Polish Airlines has suspended the delivery of further 787 aircraft until further notice, LOT says.

Village earnings jump

HALF-YEAR results from Village Roadshow Limited show an 11% year-on-year increase in earnings, with an after-tax profit of \$33.5m.

The results said consistant fine weather periods had helped to push theme park attendances up by an extra 548,000 patrons.

Executive chairman Robert Kirby said Sydney's Wet n Wild, on track to open late this year, is expected to be a major commercial success.

El Questro to reopen

EL QUESTRO Wilderness Park in the far north of Western Australia will reopen to guests on 29 Mar, following the annual wet season.

The reopening of the El Questro Homestead will be followed by The Station on 11 Apr and the Emma Gorge Resort on 29 Apr.

The one-million acre park is located 110kms from Kununurra.

Technology Update

Today's Technology Update is brought to you by Tramada Systems Pty Ltd.

tramada®connect ...



tramada®connect is the cornerstone of our 2013 product development roadmap. The project

encompasses a range of products that demonstrate the capability delivered by a modern, flexible platform and the limitless possibilities system interoperability affords.

Already well underway, this new product suite will allow clients to cherry pick the offering based on what is most relevant to the needs of their business. Core to the Connect offering are three functional areas: Business Intelligence, Customer Relationship Management and Interoperability.

Our Business Intelligence module is designed to enhance agency reporting capabilities and effortlessly gain greater insight and make more informed decisions, not only for agencies, but for the clients they manage. tramada®BI truly makes business intelligence easy.

Reporting:

- · Create customised reports
- Easily schedule and share them
- Leverage our ad-hoc report builder to quickly build queries on the fly using the intuitive drag and drop interface.

Dashboards:

- Deliver visualisations for core agency metrics
- Create agency branded dashboards to facilitate clients and enhance the agency value proposition
- Access these metrics on a mobile device

Truly leading technology that others strive to follow.

For information about tramada® - email sales@tramada.com, we will be happy to help you.

Jo O'Brien, CEO, Tramada - your technology partner





Friday 22nd Feb 2013

Sydney's 360° views

DESTINATION NSW has launched Australia's first 360° Digital Tourist Experience, allowing Sydney.com users to experience panoramic views of iconic attractions both in the city and surrounding regions.

The technology, accessible at www.sydney.com/sydney360° will offer an interactive platform for users to virtually fly a helicopter over Sydney Harbour, surf a wave at Bondi Beach and visit the Hunter Valley wine regions.

Aimed at encouraging visitors to book a real holiday to the state, the immersive content has also been made available via tablet, mobile and social media apps.

Destination NSW ceo Sandra Chipchase said the content captured Sydney like never before.

WIN A 2-NIGHT BREAK AT PALMER COOLUM RESORT

This week, **Travel Daily** is giving one lucky reader the chance to win a 2-night break at Palmer Coolum Resort on the Sunshine Coast.

The prize includes 2 nights accom in a Deluxe Junior Suite and flights from any Australian capital city.

The Spa provides guests with indoor and outdoor relaxation areas, 25 metre lap pool, aquaaerobics pool, outdoor unisex spa, lavish men's and ladies' lounge with

steam, sauna, relaxation lounge and outside access to the pools.

For you chance to win this great prize, email your answer to the question below by COB on Friday to: pcrcomp@traveldaily.com.au.

With the largest spa in the Southern Hemisphere, Palmer Coolum Resort offers a wide variety of specialised treatments. Which treatment would you like to try and why? (in 25 words or less)



Taiwan on Aussie TV

FRESH from record setting visitor arrivals by Australians for 2012 (TD 04 Feb), the Taiwan Tourism Bureau has launched a multi-platform sales campaign to further promote the destination.

More than 78,000 Australians visited Taiwan in 2012, including nearly 10,000 in Dec alone.

A series of advertisements will appear on TV in capital cities, along with print publications and Sydney and Melbourne train and CBD tram stations.

Further travel trade promotions will soon be rolled out via a number of agent famil programs through airline partnerships.

Josh loves Singapore

HOLDING his favourite Singapore fact sheet is Joshua Hewitt from JTG, who won an iPad mini in the recent Travel Daily



weekly comp in conjunction with the Singapore Tourism Board.

Next week, TD will publish the fifth and final fact sheet, with another mini iPad up for grabs for a lucky agent who collects all five sheets - see Wed's issue for info.

Japanese Wildflowers

JAPAN Holidays has released a new Wildflowers, Walks and Wonders of Japan tour that takes in the Japanese Alps, Matsumoto Castle (built in 1597), the samurai city of Kanazawa, Kyoto & more.

The 16-day fully escorted trip departs on 01 Jun - additional info & pricing on (07) 3300 2396.

BW Harley global deal

BEST Western International has extended its six-year partnership in North America with Harley-Davidson Motor Company for a further three years, while branching out the pact globally.

Under the alliance, Harley riders earn an upgrade to Platinum status on the Best Western Rewards loyalty scheme and bonus points.

In North America, there are 1,200 Rider Friendly hotels, with motorcycle enthusiasts given a free wipe-down towel for their trendy wheels and gain access to a washing service on check-in.

Travel Specials



THIS week's Travel Specials is brought to you by Travel Industry Club. If your firm has released a travel special you'd like to make the industry aware of send the details to specials@traveldaily.com.au.

Jet off to Los Angeles and back with Virgin Australia, thanks to the **Travel** Industry Club's special offer this week. Return seats are priced from \$329 plus taxes. Phone TIC on (02) 9700 8711 for more info. Book by 30 Mar.

The Blue Dolphin Holiday Resort in Yamba, NSW and the Fraser Lodge Holiday Park in Hervey Bay, Old are both offering holiday cabins starting from \$90 and \$99 per night respectively. With plenty to keep the whole family occupied, this special deal is valid for travel until 27 Mar. Quote codeword "FF" to book these rates. Ph (02) 6646 2194 or (07) 4124 9999.

Azamara Club Cruises is offering free upgrades to Verandah staterooms for Oceanview price on a number of European voyages. The liner's range includes a wide variety of sailings, and for more information or to book a cabin, phone the dedicated travel agent line on 1300 754 500.

The recently rebranded Novotel Sydney Central is inviting families (kids 15yrs or younger) to enjoy a Sydney adventure package including two nights accommodation, a family pass to a Darling Harbour attraction and 30% off IMAX cinema tickets. Also including brekky and car parking, the package is priced from \$498 per room - ph 1800 252 588 before 30 Apr.

Hyderabad bombing

THE Dept of Foreign Affairs is urging Australians travelling to Hyderabad to exercise a high degree of caution following a terrorist attack in the Indian city.

Two bombs were set off in the city overnight, killing at least 20 people and injuring scores more.

LH to place big order

LUFTHANSA has said it is in the market for eight new long-haul aircraft and up to 100 short- and medium-haul aircraft, and is in discussions with Airbus & Boeing to fulfil the order, understood to be worth around €9b at list prices.

Any order placed would begin to be delivered from 2015, and takes the carrier's total jet order to 239 to be delivered by 2025.

United movie screens

SEAT-BACK entertainment units will be installed on United Airlines B747 fleet by the end of the year, the carrier's senior vice-president Dave Hilfman has said.

The carrier will also roll out satellite internet access as part of a complete revamp underway on the 747 fleet (TD 16 Jan).

Hobbit fans loving NZ

TOURISM New Zealand has reported its best month of hits to its newzealand.com web platform, with 1.5m visits recorded in Jan, the strongest month in its history.

The release of the first chapter of The Hobbit and the launch of its 100% Pure New Zealand sales campaign is believed to have contributed to the strong result.

Account Manager North Sydney

If so, FCm Travel Solutions is seeking a driven and ambitious Account Manager to join their North Sydney based team.

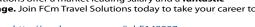
Your primary focus will be to maintain and grow key accounts for FCm. In addition, you will also be responsible for retention of clients via analysis and building strong client relationships. Enjoy work-life balance with a corporate travel role

FCm Travel Solutions offer a market leading salary and a fantastic benefits package. Join FCm Travel Solutions today to take your career to the next level!

and take advantage of **strong career development opportunities** that come with working for an **industry leader.**

http://applynow.com.au/jobF148997









a luxury trip to Abu Dhabi



Abu Dhabi Tourism & Culture Authority is giving one lucky Travel Daily reader and their guest the chance to experience the awe-inspiring nature, exhilarating adventure, rich culture and warm Arabian hospitality of Abu Dhabi.

Your luxurious prize will include: return Coral Economy Class flights to Abu Dhabi (ex Sydney, Melbourne or Brisbane) with award-winning Etihad Airways, 4 nights' accommodation at the 5* beachfront Fairmont Bab Al Bahr, an Arabian Adventures City Spectacular Tour, Sundowner Dune Safari and return airport transfers.

For the month of February, simply send the correct answers for our daily questions to abudhabicomp@traveldaily.com.au and this fascinating Arabian holiday for two could be yours.

Q16. Name three attractions that Arabian Adventures sells on Yas Island Abu Dhabi

Thursday 28th February, 2013.

Click here for full terms & conditions and to view all questions.







BNE digital billboards

BRISBANE Airport's first digital advertising billboard has been switched on for the first time.

The giant 6x9m screen features new advertising every 10 seconds, and is part of a \$3.3m upgrade to airport advertising, incorporating social media and online presences.



Supplier **Updates**

WELCOME to Supplier Updates, **Travel Daily's** new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE.**

Supplier enquiries for notices: advertising@traveldaily.com.au

PAL partners Agoda

PHILIPPINE Airlines has signed a partnership agreement with online hotel retailer Agoda.com, offering PAL customers the ability to book international flights and hotels in a single transaction.

Through a customised website www.agoda.com/PAL, customers will be able to view & book hotels in PAL destinations worldwide.

The agreement brings the number of preferred airline pacts signed by Agoda to 23.

ATEC deadline soon

ONLY one more full week remains to enjoy a 10% Earlybird deal on registration fees for the 2013 ATEC Symposium, being held at the Adelaide Convention Centre from 04-07 Jun.

For more details or to register, visit www.bit.ly/2013sympo.

GA timed to meet EY

GARUDA Indonedia says its newly reinstated Perth to Jakarta services (TD 07 Feb) will be timed to offer seamless connections on Etihad's Jakarta-Abu Dhabi flight.



Friday 22nd Feb 2013

Flash sales sell the Gold Coast



HOTELCLUB for Travel Agents has completed a three week run of special Stay/Pay deals and Flash Sales of up to 40% off room rates at selected Gold Coast properties as part of a promotion with Gold Coast Tourism.

The sales drive included nearly 150 properties on the Gold Coast and surrounding areas.

"We had a great response from our Travel Agents to this OOL

New NHH programs

EXPANDED Bali, Singapore and Malaysia 2013 programs have been unveiled by New Horizons Holidays, with new accom, cruise, ground transfers and day tour products included in the range.

More than 20 new hotels are included in the Singapore & Malaysia brochure, as well as a day tour from Singapore including entry to the new Legoland park.

NHH managing director Chris Evans says he expects both destinations to remain popular.

PNH welcomes Qatar

QATAR Airways has operated its inaugural service to Phnom Penh (TD 26 Oct), becoming the first Middle-Eastern carrier to fly direct services to the Cambodian capital. Campaign...it is really exciting to see so much Domestic business being sold through this traditional channel," Steven Voak from HotelClub's Travel Agent Channel said following the promotion.

As part of the push, Sea Temple Surfers Paradise offered a twonight stay in an Ocean View Apartment with breakfast and airport transfers to a lucky agent.

Selected as the winner was Shirley Chan from Sydney's Royalty Vacation agency, who is pictured with HotelClub Travel Agent Manager Steven Voak.

BA offer budget fare

IN AN effort to make-up ground lost to budget carriers, British Airways has released a "hand baggage only" fare.

The fare has currently been made available on flights between London Gatwick and Amsterdam. Dubrovnik, Jersey, Tunis & Turin, and starts from £39 each way.

The move is aimed at boosting the carrier's competition against Ryanair, easyJet and other budget European airlines.

MEANWHILE, BA has increased its service to Shanghai from six flights weekly to a daily operation from the end of Mar.

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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Are you tired of the long commute to Sydney? Want to work a stone's throw from your door step? This award winning national retail company is looking for a talented, experienced retail consultant to join their friendly team. You will enjoy booking exciting locations and wonderful destinations for local clients. Build up a strong client base and excel in customer service. If you have 2 years' experience in the industry and want to work on the Central Coast. Apply today.

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THE JEWEL IN THE CROWN UPMARKET TRAVEL CONSULTANT ADELAIDE (CBD) – SALARY PACKAGE DOE

Our client, a reputable retail brand located in the city centre is seeking an experienced & well travelled retail consultant. Booking a diverse range of travel itineraries for the stores largely walk in clientele, you must have min 2 years retail experience and knowledge of Galileo (preferred but not essential). Here is your chance to work for an award winning retail brand & enjoy career progression opportunities!

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Travel consultants, are you needing a change of scenery? Looking to move north but still want to work in travel? Well we have just the role for you. We currently have a number of opportunities in Mackay, Townsville and Rockhampton for experienced travel consultants. Top salary packages, achievable incentives, fabulous famils and friendly teams are just the start of the benefits on offer. To kick start your move north you will need a min 18 month travel consulting exp.

afta National Travel Industry Awards

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