

TD's Singapore Cheat Sheets - #5

R&R: Relax & Romance in Singapore

You know about the shopping, the fantastic food and the dazzling nightlife. But Singapore also has its relaxed side, perfect for those seeking a revitalising or romantic getaway, or for more mature travellers. Suggest Singapore to honeymooners, clients wishing to spark up their romance or wanting to take it slow.

Serene It's definitely not all hustle and bustle in Singapore, with the Lion City offering many experiences and secluded spots for those who enjoy the simple things in life. Take it as fast or as slow as you like - Singapore has something for all tastes.

Don't miss the spectacular view of Singapore from the infinity pool atop the iconic Marina Bay Sands resort.
Stroll the safe Singapore streets to capture those essential postcard photographs such as the Merlion fountain at

Walk to the nearby state-ofthe-art **Esplanade Theatres on the Bay** for a world-class classical performance - details at www.esplanade.com.sg

One Fullerton.



At dawn, learn tai chi from the masters at the Singapore Botanic Gardens or go birdwatching at Sungei Buloh Wetlands - www.sbwr.org.sg
See the world's largest display of orchids at the National Orchid Garden - www.sbg.org.sg
Escape Singapore's humidity in the cooled conservatories at Gardens by the Bay. The nightly Garden light show at the Supertree Grove is mesmerising - gardensbythebay.com.sg

Go island hopping: first overhead in a glass-bottomed cable car to **Sentosa Island** - and try it at night when the whole city lights up - sentosa.com.sg
Take a pilgrimage by ferry to **Kusu Island**, a tranquil meditation space with a Taoist temple and a tortoise sanctuary - www.islandcruise.com.sg
Cruise or charter a private launch to secluded Sisters
Island and St John's Island from **Marina South Pier**.

Seductive Couples can share Singapore's many experiences and be enticed by the city's charm, with many romantic options available

Opulent and sensuous,

The Scarlet boutique hotel is great for an amorous getaway with aptly-named suites like

Passion, Lavish and Splendour.

Even if you're not staying, romance your significant other at the hotel's rooftop bar and restaurant - a private, turneddown space with daybed coves and Mediterranean cuisine - www.thescarlethotel.com

Arrive in style by cable car from Harbourfront Station at the Jewel Box at Mount Faber.

This stunning hilltop destination is home to Black Opal, Moonstone and Sapphire, F&B establishments each offering a distinct dining experience.

Afterwards, unwind completely with a couple's massage at ESPA at Resorts World Sentosa.

See www.rwsentosa.com

Celebrate a very special occasion with the eight-course European degustation menu at **Private Affairs** on Boon Tat Street - *privateaffairs.com.sg*Unveil the mysterious **Secrets of the Red Lantern** together on a Chinatown night walk, exploring the city's other side and its reputation as the 'Place of Nightless Days' - see www.singaporewalks.com



Culture club Soak up the colours and flavours of Singapore, where there's something intriguing around every corner.

Raffles Hotel was a place of high society in the 1800s.
Soak in the historic atmosphere as you enjoy the "1887", created for the historic hotel's 125th anniversary - and a photo with the Raffles doorman is a must.
Emerald Hill, near Orchard Road, has beautiful Peranakan architecture, antique shops and up-market bars.



The lush green Tanglin
Village is a well-kept local
secret by its community of
entrepreneurs, chefs, artists and
designers. While away time at
Xin Yun Antique and Tea House.
Historic Fort Canning Park
(Bukit Larangan or "Forbidden
Hill" in Malay) is a lovely place
for a romantic walk as you check
out its ancient artefacts.

Ann Siang Hill and Club
Street in Chinatown were once
the homeground of traditional
Chinese clan associations.
They now host a variety
of quirky shops and cafes in

elegantly restored shophouses.
At night the area comes alive
with eclectic watering holes like
B28, Club Street Social and La
Terraza - www.chinatown.sg

Enriching Take a moment to breathe in the peaceful atmosphere of Singapore, and let the city wash over your senses.

Feel rejuvenated through a holistic Traditional Chinese Medicine (TCM) treatment at one of **Eu Yan Sang**'s centres - www.ihealth.com.sg
Balance your inner yin and yang with a session at **Updog Studio**- see updogstudio.com
Visit incense-laden Buddhist temples in **Chinatown**, one of which claims to hold a sacred Buddha's tooth!

Learn to make Singapore dishes with **Food Playground**, and enjoy your creations in a restored shophouse setting - foodplayground.com.sg

Malay Heritage Centre - see www.malayheritage.org.sg The rainforest retreat at Bukit Timah Nature Reserve has easy walking trails amongst wildlife -

check out www.nparks.gov.sg

Take a lesson in history at the

Insider tip

If you fancy some R&R away from the bustling city, **Southern Ridges** is a hidden gem - a peaceful 10km trail linking some of the city's green spaces. For an easy walk, start from Kent Ridge Park and end off at HortPark for lunch - you can stop any time and catch public transport from the main road. Highlights include the Henderson Waves, Singapore's highest pedestrian bridge.

NEED TO KNOW:

The Singapore Airlines
 Hop On Bus connects key
 attractions, and is free
 for SIA Stopover Holiday
 visitors - siahopon.com

Duck & Hippo runs The
 Original Tour which is also a hop-on, hop-off bus for
 \$\$18 - ducktours.com.sg

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 Details of Singapore's cost-effective sightseeing passes are all available at tours.yoursingapore.com

This is the fifth of five special fact sheets on Singapore produced by *Travel Daily* in partnership with the Singapore Tourism Board. Collect all five from the *TD* website at www.traveldaily.com.au/features.







Agents tops for info

TRAVEL consultants remain the key source of information when planning overseas holidays, with 37% of consumers preferring to use "a living, breathing travel agent" over other sources.

According to Roy Morgan Research (RMR) data, bricks-andmortar agents were the most popular option for info for the 12 months to Dec 2012, ahead of the web (34%), friends/relatives (26%), past travel (18%), travel/ guide books (12%), brochures (9%) and airlines (8%).

RMR International Director of Tourism, Travel and Leisure, Jane Ianniello said more Aussies were booking an int'l trip online (58% vs 34%), but most bookings end up through agents, either online, in person or by phone.

So much in TD today

Travel Daily today has seven pages of news, a front page featuring TD's fifth and final Singapore Cheat Sheet plus full pages:

- AA Appointments jobs
- AA Appointments temp jobs
- inPlace Recruitment jobs

Gurney gives review update

JETSET Travelworld ceo Rob Gurney yesterday provided the company's staff and franchisees with a video update on the progress of the ongoing strategic review of the business.

The move came as JTG unveiled its first half results, which showed a significant drop in market share as the group's total transaction volume dived 11.3% to \$2.496 billion - a stark contrast to Flight Centre's result (TD yesterday) where Australian TTV was up 9%

1ndependence rename

EXPRESS Ticketing has today announced the rebranding of its 1ndependence Travel Group, to be known as Independent Travel Group, effective immediately.

The switch follows a review of the brand and industry feedback.

"We believe that this correctly represents the positioning of the Group and clearly identifies what our Independent Travel Group stands for, that is, a truly independent alternative for all travel agents Australia-wide," ceo Tom Manwaring said.

to more than \$4 billion.

Jetset Travelworld's pre-tax profit was \$14.9 million and the after-tax result dived 23% to \$8.6 million for the half year.

Operating costs were down 10.3% as part of the company's "program of cost reduction and efficiency initiatives".

Gurney said that the decline in TTV is primarily due to a drop in average fares, as well as a big dip in government travel spending.

Retail TTV was down 9.3% but the revenue margin improved and franchisee, member and affiliate numbers were stable.

In the Wholesale segment, TTV was down 14.1% to \$377.3m, while the Travel Management segment saw an 18.6% TTV drop.

Over the last six months Gurney said JTG had been focused on the Boston Consulting review.

"Clearly the group has a major role to play in the evolving and dynamic travel industry, but we think we can do much better than we are at the moment," he said.

A strategic focus moving forward is "to more effectively leverage the scale that we've built with our company."

He said key targets included building consumer insights to develop the right value proposition for clients, as well as "significantly upgrading our digital and multichannel capability, continuing to provide a compelling offer for our franchisees and supply partners".

The next step, Gurney added, will be to "thoroughly test these strategic options" and engage with stakeholders in obtaining their views.

Win an iPad mini!

THE final Travel Daily Singapore Cheat Sheet features as the front page of today's issue, highlighting the Lion City's relaxing side.

Readers who have been collecting the cheat sheets over the last few weeks can now enter a competition to win an Apple iPad Mini, by sending in a photo of yourself with all five.

The most creative entry will win - email your pic by COB tomorrow to ipadcomp@traveldaily.com.au.

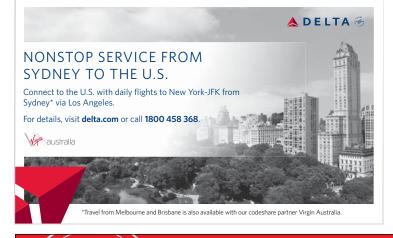


For more information visit www.railtickets.com.au or call 1300 361 982





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Wednesday 27th February 2013





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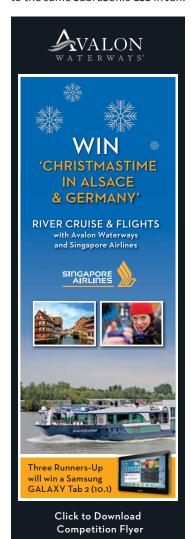
CLICK HERE

EY GDS cutover tick

ETIHAD Airways has successfully transitioned to the SabreSonic Customer Sales & Services system, reporting minimal operational disruption to its global flight network during the cutover.

The massive project saw over half-a-million bookings transferred to the new GDS platform and a restructuring of the EY website.

Australian carrier and Etihad partner, Virgin Australia, switched to the same SabreSonic CSS in Jan.



NTIA crosses the Tasman

AUSTRALIA'S National Travel Industry Awards is spreading its wings internationally, for the first time this year set to feature categories honouring top NZ travel agents (*TD* breaking news).

The move sees AFTA cooperate with its counterpart across the Tasman, the Travel Agents Association of New Zealand (TAANZ), allowing the NZ industry to "take a test drive with national awards" tapping into the "system, procedures and reputation that the AFTA NTIA enjoys".

Last year, an independent organisation ran an awards ceremony in New Zealand, but it was not backed by TAANZ and also significantly didn't feature any participation from major NZ industry players Flight Centre or House of Travel.

Air NZ will sponsor the four categories in this inaugural NZ NTIA involvement: Best Travel Agency Retail - Single Location and Multi Location; and Best Travel Agency Corporate - Single Location and Multi Location.

The NZ categories will be contested in the same way as the Australian version with nominations, voting and judging to all take place on dates which will be advised in the next week.

"All the sponsors of the AFTA

JQ CNS/KIX to daily

JETSTAR has announced it will boost flights between Cairns and Osaka from its current five weekly operation to a daily service, between 13 Jul-01 Sep.

The service increase results in an extra 8,600+ additional seats on the route from Aug to Sep.

NTIA will also benefit from the process as they will gain the exposure to the New Zealand travel market," according to AFTA ceo Jayson Westbury.

"This is a terrific example of AFTA and TAANZ and the broader New Zealand travel industry working together to celebrate success and excellence in the New Zealand travel agency community, and we are most pleased to be involved," he added.

The NZ categories of the AFTA NTIA will be open to everyone in the New Zealand travel agency community, with TAANZ ceo Andrew Olsen saying the move gives NZ agencies "an opportunity to be awarded via a proven industry awards model".

Details will be provided on the AFTA website from next Mon, and in the meantime, advance enquiries can be directed to ntia@afta.com.au.

MEANWHILE, nominations are continuing to flood in for the Australian categories in the NTIA awards, so be quick to be part of it with the closing date this Fri 01 Mar - CLICK HERE to nominate.

Travel Daily on location at AIME

Today's issue of *TD* is coming to you from Melbourne where the 21st annual Asia-Pacific Incentives and Meetings Expo (AIME) is taking place.

EXHIBITORS at AIME this year include both domestic and international destinations, along with MICE industry suppliers, attractions, hotels and more.

The 507 hosted buyers - about half from overseas - are taking part in scheduled appointments as well as enjoying extensive opportunities for networking.

Part of the Reed Travel
Exhibitions portfolio, AIME is the
Asia-Pacific counterpart to other
events such as EIBTM in
Barcelona, AIBTM in Chicago,
CIBTM in China and the newest
addition, IBTM India.

Last night delegates took part in a range of events organised by suppliers, including a Pan Pacific Hotels extravaganza featuring singer Kate Ceberano.

More from AIME in *BEN* today - www.businesseventsnews.com.au





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Jetstar Japan partners with QF, JAL

JETSTAR Japan has signed interline/codeshare and mileage program partnership deals with both Qantas and Japan Airlines, opening up the low-cost carrier's service to millions of new pax.

The codeshare arrangement with JAL is effective immediately (for departures from 06 Mar), and the interline deal with Qantas will debut next month, ahead of plans to switch to a tighter codeshare pact as Jetstar Japan expands its network and connections.

The agreement will see JAL place its code on Jetstar Japan's domestic flights for passengers connecting to and from JAL's international services at Tokyo Narita, Osaka Kansai and Nagoya Chube, "providing a wider choice of flights & timings, as well as faster transfers," JAL said.

Members of JAL Mileage Bank will also be able to burn miles on Jetstar Japan flights.

QF's interline arrangement will enable it to sell through-fares and itineraries on Jetstar Japan, while Qantas Frequent Flyers will have the ability to earn points when booking 'Plus' or 'Max' fares.

Jetstar Group ceo Jayne Hrdlicka said strategic airline partnerships were key to driving regional passenger growth.

"Our interline and codeshare traffic is increasing significantly across all Group airlines," she said, adding the new deals would "enhance the growth of our network and brand in Japan."

Virgin appointment

VIRGIN Australia has appointed Geraldine Chin Moody as Group Executive People, Culture and Sustainability, effective 01 Mar.

The newly created position will see Chin Moody responsible for ensuring staff "have the right support, development policies & workplace culture to achieve their full potential," ceo John Borghetti said.

Ms Chin Moody was most recently chief operating officer of law firm Baker & McKenzie.

She will also be in charge of driving VA's sustainability strategy.

Rex's Lim Kim Hai low

REGIONAL Express executive chairman Lim Kim Hai today painted a gloomy picture for the carrier, with a profit slump (TD breaking news) and continued threats including increasing government taxes and regulations and slowing passenger demand.

Total revenue was \$135.4m with passenger numbers down 5% to 577,873 and pre-tax profit declining 33% to \$12.5 million for the six months to 31 Dec.

APT pre-release cruise

APT has launched a Luxury

Small Ship preview brochure for

2014 featuring Noble Caledonian

vessels, the Island Sky and Variety

Voyager, in which it has invested.

A combined nine itineraries are

featured in the program, covering

Europe, Greece, Scandinavia, The

Air credit of up to \$2,000 per

couple is offered for early bookers.

Black Sea and Egypt/Jordan.

Business Development Executive

Be part of one of the world's fastest growing international airlines. Based in Sydney, this is an exciting opportunity to be part of our sales team.

We are looking for candidates who possess the following:

- 2 to 3 years of external sales experience in the travel industry (Northern Region an advantage)
- Excellent organisational, communication, interpersonal skills
- Strong negotiation and presentation skills
- Analytical thinking with a high degree of initiative.
- Good knowledge of GDS systems and MIDT
- Confident and personable, with excellent attention to detail
- Ability to build and maintain strong client and internal relationships
- Skilled in Word, Excel and Powerpoint
- Experience in working for an International company
- Strong knowledge of market trends and activity

Only Australian citizens and permanent residents need apply Only suitable candidates will be contacted Telephone applications will not be entertained

Applications close Friday 22 March 2013 Please send your CV to hr@csair.com.au

Join China Southern today!



SICEEC call for input

INFRASTRUCTURE NSW has put out a call for feedback on the proposed Sydney International Convention, Exhibition and Entertaiment Precinct, earmarked for Darling Harbour.

With the pre-consulation period drawing to a close, consumers are invited to have their input on the project up until 01 Mar through the online community forum at yoursaydarlingharbourlive.com.au.

Window

HYATT Hotels has unveiled a new service aimed at offering many of those items travellers often forget to pack for holidays.

The "Hyatt Has It" range will include a variety of mobile phone chargers, curling iron, steamer, yoga mat, makeup removers and razors for shaving.

The new range comes following a number of global surveys to ascertain what travellers want.

For clean freaks, Hyatt says it has also implemented a new policy whereby newly cleaned rooms will feature a personally signed card from housekeeping confirming the room is spotless.

BRITISH adventurer Bear Grylls has teamed up with Air New Zealand to bring a little bit of the wild to its newest airline safety video, released today.

The star of Man Vs Wild took part in the filming of the video in New Zealand's South Island.

In the video, Grylls, with a fish in his backpack - as you do takes passengers through the safety features of the aircraft. with a touch of the outback thrown in for good measure.

See the video here.

TRAFALGAR are continuing the promotional push on Mornings for their European exclusive offerings - watch yesterday's clip by clicking right here.

ATEC to push WYSTC

THE Australian Tourism Export Council has signed on to promote the World Youth Student & Travel Conference being held in Sydney, offering members either a 10% or 25% discount on registration. based on their involvement history.

The WYSTC is being held this year at the Sydney Convention & Exhibition Centre, from 17-20 Sep.



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Brissie lauds hoteliers

BRISBANE Marketing Convention Bureau has commended the city's hotels for investing "so heavily" in the future of the city & business events, with over \$89 million spent on refurbishments and upgrades in the past financial year.

Properties in Brisbane that ploughed funds into upgrades & enhancements included Traders Hotel, Limes Hotel, Rendezvous Hotel Brisbane, Watermark Hotel, Pullman Brisbane King George Square/Mercure Brisbane King George Square, Emporium Hotel, Hilton Brisbane, Sofitel Brisbane, Rydges Southbank, Royal on the Parks and Hotel Grand Chancellor.

"By having high-quality hotels on offer, Brisbane can effortlessly cater for any type of conference," **BMCV** director Annabel Sullivan said yesterday.

A further \$28 million is already planned to be pumped into hotels in Brisbane in 2013.

AR back to Auckland

AEROLINEAS Argentinas will travel to Sydney via Auckland as a one-time stopover on 30 Aug, GDS displays show following its decision to drop the NZ city as a technical stopover (TD 30 Mar).

Tas East Coast still hot

ONLINE searches for hotels on the East Coast of Tasmania, part of which was recently ravaged by bushfires, were up 130% in Jan, compared to the corresponding period last year.

The figure put Tasmania in 9th place on the list of the most frequently searched destinations on Hotels.com during the month and was only one of two Aussie locales making it on to the table.

Lord Howe Island topped the poll, seeing a 297% increase in online searches.

Other destinations making the Top 10 list included Kerobokan in Indonesia, Narita, Auckland, Italy, Tokyo & Castaway Island in Fiji.

Wyndham free kids

WYNDHAM Hotel Group is offering free stays for kids under 12 at select Wyndham & Ramada hotels around the country for travel between 02 Apr-05 May.

Based on a minimum two-night stay, free brekkie for adults is also included in the offer.

VA baulk on LCC seats

VIRGIN Australia chief John Borghetti says the carrier will walk away from the acquisition of Tiger Airways Australia should the competition watchdog mandate it to lift seats to the no-frills carrier, the AFR reported yesterday.

Packer's project from the heart



ABOVE: Citing a personal desire to see Sydney catch up to international destinations, James Packer was part of a gathering of business and tourism ceo's at a Business Events forum recently, sponsored by Qantas Airways.

Packer, pictured above with QF NSW regional general manager Peter Collins, said "this project is very personal for me".

"I want to build the best hotel in the world in Sydney and I won't compromise on quality."

Tourist shop reforms

A CAMPAIGN to introduce special shopping arrangements for int'l tourists by opening up the Tourist Refund Scheme to the private sector is being championed by Tourism Industry Council NSW.

TICNSW gm Andrew Jefferies said the reforms are supported by the State Govt and that the move would help tourists gain greater access to duty-free shopping and boost private vendor competition.



Conditions apply; click here for details. Only open to eligible travel agency employees in AUS & NZ aged 18+. Must be available to travel between 15/5/13 and 20/5/13. Starts 21/01/13 and ends 17/03/13. Trip prizes split as follows: NSW/ACT: 40, VIC/TAS: 40, WA: 40, QLD: 40, SA/NT: 40, NZ: 80. There will be 30 trips per State group (60 in NZ) awarded via a game of skill. Remaining trips will be awarded via a game of chance. Mystery prizes awarded in game of skill to first placed entrants in each State Group. See conditions for details.

Viva! Holidays 'gives it a year'



MORE than 130 top-selling JTG agents were treated to a special industry screening of the film *I Give it a Year*, starring Aussie actors Rose Byrne & Simon Baker at Sydney's Dendy Circular Quay.

Hosted by Viva! Holidays in conjunction with Malaysia Airlines and Eurostar, the evening also served as the official launch for a new national sales incentive.

Viva! Holidays national industry sales manager Fiona Dalton welcomed attendees, saying the night was about celebrating the power of partnerships.

"We know that many of our retail travel experts across JTG rely on us to help them create great holiday experiences to France and the UK through the magic of our partnerships with

quality providers such as Malaysia Airlines and Eurostar."

Up for grabs to the incentive winner were two return Economy Class flights with Malaysia Airlines to Paris on its new Airbus A380, two nights in Paris, a Standard Premier one-way Eurostar sector to London and three nights in the English capital city.

For more info on the incentive, see www.qhv.com.au/agents.

Pictured above from left in the back row at last night's screening is Susanne Hallas, Malaysia Airlines; Jeremy Bowell, Rail Europe and Kate Shilling from Viva Holidays.

Front row: Suhailey Alarcon, Malaysia Airlines; Fiona Dalton, Viva Holidays & Dayna Robertson from Viva Holidays.



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SIA Myanmar package

SINGAPORE Airlines Holidays has released a special offer on an 11-day private tour of Myanmar.

On sale until 05 Mar, the offer includes flights, accom, brekky and touring and is priced from \$3455ppts ex Melbourne.

Prices exist for departures from Sydney, Brisbane and Adelaide, and for details, ph 1300 888 172.

Park Hyatt Busan

HYATT Hotels Corporation has opened the 269-room Park Hyatt Busan in South Korea - the 10th Park Hyatt property in Asia Pacific.

The property is located in the heart of Busan, which itself has seen a spike in the number of int'l conventions and festivals.

Faster 777 production

BOEING has increased the production rate for its 777 jets to 8.3 units per month, delivering its first aircraft at the speedier rate to Korean Air this week.

The all-time high rate is up from seven per month set in 2011.

New NZ cruise options

REAL Journeys in New Zealand is introducing exnew multi-day sailing itineraries designed for time-poor travellers and visitors seeking a more experiential cruise.

Responding to the burgeoning cruise market, RJs will ramp up the number of departures of its Fiordland and Stewart Island Discovery Cruise sailings, while adding three & four day shortcruise variations.

Chief executive Richard Lauder said the new offerings, operating between Apr-Dec, won't compete directly with the cruise sector.

"We are particularly focused on the Australian and domestic markets because our customer feedback tells us there are people in these regions that have a desire to not just glimpse, but explore and experience the untouched beauty & rich histories of Fiordland and Stewart Island," Lauder said yesterday.

Qatar summer sale

QATAR Airways has launched a Summer Sale featuring fares to London priced from \$1,745 in Economy Class or \$6,886 in Business Class, ex Melbourne.

Prices ex Perth to Manchester start at \$1,762 in Economy Class and \$6,308 in Business.

See www.qatarairways.com/au.



Get involved in Europe Week!

This week Laura Csortan will be travelling through Europe with Trafalgar and Etihad Airways on The Morning Show, experiencing what it's like to travel as an insider.

To celebrate, your clients can take advantage of these great deals!

Exclusive Deal

Save \$600* per couple on 2013 Europe & Britain guided holidays Plus, fly to Europe from \$1,499 with Etihad Airways

Hurry! This week only for the first 200 bookings!



Visit www.trafalgar.com to watch videos of Laura's insider journey through Italy and Vienna!

*Visit www.trafalgar.com for full terms and conditions. 13141TTMR



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Zanadu on Siteminder

POPULAR Chinese outbound travel website Zanadu has chosen the SiteMinder Room Distribution Exchange solution to gain access to hotel res systems worldwide.

Wotif profit down, fare sales up

ONLINE travel retailer Wotif has announced a 4.6% fall in after-tax profit for the half year to Dec, posting a \$27.5m profit margin.

Across the first half of the FY, the company's total transaction value remained flat, declining less than \$1m overall, with nearly \$595m of flight and hotel product - and 3.5million room nights, sold in the half year (*TD* breaking news). Of this, nearly \$63m represented domestic and int'l airfares, which

The lower result was blamed in part on a higher investment spend on marketing & promotion, along with web maintenance and overall staff numbers.

was up 11% year-on-year.

The company also reported that 9% of its room nights sold were from mobile website visits, with over 1.5m visitors per month.

New Wotif ceo Scott Blume - who assumed control at the end of Jan - said group margins held at about the same levels as 2012.

"The results reflect a combination of factors and mixed performance by the individual lines of business.

"These relatively solid performances were however offset by decline in accom revenue in Asia and the rest of the world," Blume said.

Rail growth forecast

A RECENT study into forecasted rail travel trends by global GDS & travel technology firm Amadeus has found an expectation for long distance rail passenger traffic to jump by 21% by the year 2020.

The prediction of a 2.2% rise annually until then is expected to see 1.36b people travelling long distances by rail in Europe.

Opportunities from investments in rail infrastructure such as new lines, technology such as faster and more luxurious trains and habitual changes was the key driver behind the findings.

The report was based on four key passenger markets in the UK, France, Germany and Switzerland.

Amadeus said it is committed to advancing the ease of booking rail travel through investments such as its Global Rail Sales Platform, which has already signed sales and distribution agreements with many European rail operators.

REWARD!

Lost & Found in Singapore



This week *Travel Daily* and **Singapore Tourism Board** are giving you the chance to win one of four \$200 Red Balloon vouchers.

Be surprised at the adventures
Singapore has to offer! There's
certainly more than enough thrills
- think free falls or high speed - in
this city to set your heart racing.
The question is, are you game for it?
Share with us something you
found in Singapore and you'll be in
the running to win.

I got lost in Singapore and found an exciting adventure: (in 25 words or less)

Send your entry by COB on Fri to: stbcomp@traveldaily.com.au



Tina keen for steam

CONGRATS to Tina Lazell from Maverick Travel, who has picked up flights to the Sunshine Coast and a two-night stay at the Palmer Coolum Resort as the winner of last week's *Travel Daily* exclusive mini-competition.

Lazell's entry read "The steam room!! After the week I've had, I could save Clive some money and let off my own steam to operate it for him!



AFTA UPDATE

The latest insights from AFTA's Chief Executive, Jayson Westbury

THE travel industry in Australia is a big industry and we have much to be happy about and proud of. We are an industry that embraces many, and for this reason I am delighted that the AFTA board has endorsed the inclusion of New Zealand travel agents within the NTIA program for 2013.

At a recent board meeting of the Travel Agents Association of New Zealand, the concept of bringing some of the appropriate awards categories across 'the ditch' was hatched and today the formal announcement has been made to the New Zealand travel industry.

The NTIA process will acknowledge four categories in this first year and will carry the endorsement of TAANZ - our New Zealand cousins.

AFTA and TAANZ have a long history of working together over the years on important matters that impact each other's industry and also on the global stage via the WTAAA. This agreed approach is an excellent first step in validating, via industry endorsed awards for travel agents in New Zealand, to bring an industry based awards program to life.

The four categories for the 2013 program will be: Best Travel Agency Retail — Single Location, Best Travel Agency — Multi Location, Best Travel Agency Corporate — Single Location and Best Travel Agency Corporate — Multi Location.

As many in the industry know, the cruise industry has adopted this trans-Tasman approach to awards with the recent CLIA Australasia awards, and so AFTA and TAANZ will come together via this inclusive process too.

So for many of you in the Australian travel industry who have business interests in New Zealand, or colleagues in New Zealand, I am sure you will encourage them to consider getting nominated for the chance to be named the best from within the entire New Zealand travel industry.

In the future, who knows what shape this will take, and I hope that in the end a more expanded format will evolve, but at least for the 2013 year we have New Zealand categories within the NTIA which has definitely been well received and welcomed by NZ travel agents.

We said that NTIA 2013 was going to be bigger and better and this is just another exciting element to what is building to be a very big year of the NTIA.

Details on the New Zealand process will be available on the www.afta.com.au website from 04 March, 2013.

JQ Hong Kong hubs

THE exec vp of Jetstar Hong Kong Nick Rohrlach says the yet to launch carrier will steer clear of routes within a three-hour train ride from the city.

"We will avoid destinations which are already crowded and served by many of our competitiors," Rohrlach added, with Bali (Denpasar) off the radar in favour of Lombok.

Mainland China, Japan and South Korea are other target markets for the Qantas offshoot.

Backstage at Universal

UNIVERSAL Studios Hollywood has added access to sound stages, standing sets and post-production bays to its VIP Experience pass.

The extra access is available to limited groups daily and includes a continental breakfast, unlimited food service at selected outlets and front-of-line access to many rides inside the theme park.

Travel tops To-Do list

A SURVEY of 1,000 travellers by Skyscanner has revealed 71% of respondents will take at least one holiday this year, regardless of whether they can afford to do so.

While 16% said they paid for their trip with a credit card, the survey found it was essential to take at least one trip annually, with 58% saying they would find a way to fit it into their finances.



WELCOME to Supplier
Updates, Travel Daily's new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by CLICKING HERE.

Supplier enquiries for notices: advertising@traveldaily.com.au



Wednesday 27th Feb 2013

NHH grand prix deal

NEW Horizons Holidays has launched a selection of race ticket & accommodation packages for the 2013 Singapore Formula One Grand Prix, taking place in the city state from 20-23 Sep.

Earlybird offers are priced from \$238 for a three-day ticket to the Bayside Grandstand up to \$1,502 for the Turn 7 Premier Grandstand.

Three night accommodation offers include three nights at the Landmark Village Hotel, priced from \$297ppts, with the range also including five-star options.

Packages are on sale to 29 Mar.

Dubbo earns Rex ire

REGIONAL Express has expressed its condemnation of the decision by Dubbo City Council to roll out charges for security screening of all passengers, a move Rex claims is not legally required on small aircraft (TD 18 Feb).

The regional carrier operates six services a day to the Western NSW port, and has said it will be considering its options regarding its future presence in Dubbo.

DISCOUNTS of 25% will be available to guests who stay a minimum of two nights at the soon-to-open Swissotel Goa. on the west-coast of India.

The 135-room resort is located 16kms from the capital of Panaji, opening to guests 01 Mar.



Accommodation Updates

WELCOME to Accommodation Updates, Travel Daily's Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to accomupdates@traveldaily.com.au.



New poly-rattan day beds have been added to the balconies in the one-bedroom villas, complementing the existing furniture at the Crown Beach Resort in the Cook Islands. Inside the rooms, poly-rattan lounge suites have been included, as well as stylish new furniture at Oceans Restaurant & Bar. The

hangout also includes a brand new bar, with outdoor lounge & gazebos.



Final construction has now been completed on the renovated Cicada Lodge, in Nitmiluk National Park in the Northern Territory. Eighteen refreshed rooms deliver a new experience in the region, offering panoramic views over the Katherine River. Highlights

of the resort include a new restaurant & pool deck which mesh with each other via full-length sliding doors to allow guests to enjoy the sunset.



Fresh from a total transformation of all 278 rooms and public areas, the Four Points by Sheraton Perth now offers a whole new identity, boasting elegant colours and a new design with elements of the WA landscapes. Rooms also feature renovated bathrooms, now including walk-in showers, large robes

and wi-fi connectivity throughout. The lobby has also been upgraded, along with major works on the hotel's main restaurant and bar area.



Debuting in May on Hong Kong Island will be the culmination of a five-year project in the Hotel Indigo Hong Kong. The 29-storey hotel will feature 138 rooms, with the hotel aiming to be at the forefront of global hotel design. The building itself will feature a gold

dragon on its exterior, with a glass-bottomed pool on the rooftop, amidst an intimate, sophisticated Skybar serving a wide variety of cocktails.

Marriott boost Brazil

PLANS for a 162-room property in the north-east Brazilian city of Recife have been unveiled by the Marriott Group, with the project expected to be open in time for the 2014 FIFA World Cup.

AAX offer red carpet

PRIORITY red-carpet check-in facilities at Kuala Lumpur Airport have been adopted by AirAsiaX after being launched last Mar by parent carrier AirAsia.

The service offers a dedicated check-in counter, priority baggage services, fast immigration & more.

KE boost Vegas route

KOREAN Airways will add a Sunday operation to its currently thrice-weekly direct flight service Seoul Incheon and Las Vegas, operated by a 261-seat B-777 jet.

Med Euro ski package

CLUB Med has predicted strong sales for European skiing holidays to continue from the Australian market as the all-inclusive resort operator expands its ski portfolio.

Savings of up to 30% are offered on bookings made before 01 Jul, for travel 01 Dec '13 - 07 Apr '14 on all 23 Club Med ski resorts.

Swissotel Goa open







Abu Dhabi Tourism & Culture Authority is giving one lucky Travel Daily reader and their guest the chance to experience the awe-inspiring nature, exhilarating adventure, rich culture and warm Arabian hospitality of Abu Dhabi.

Your luxurious prize will include: return Coral Economy Class flights to Abu Dhabi (ex Sydney, Melbourne or Brisbane) with award-winning Etihad Airways, 4 nights' accommodation at the 5* beachfront Fairmont Bab Al Bahr, an Arabian Adventures City Spectacular Tour, Sundowner Dune Safari and return airport transfers

For the month of February, simply send the correct answers for our daily questions to abudhabicomp@traveldaily.com.au and this fascinating Arabian holiday for two could

Q19. What is the name of Etihad Airways' complimentary premium executive transfer service available to Diamond First Class and Pearl Business Class guests?

Thursday 28th February, 2013

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Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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WHAT'S IN YOUR STARS?

Pisces: great opportunity for career advancement; Aries: a change in career is on the horizon; Taurus: now is the time to move on; Gemini: you are feeling restless. No matter what your star sign, don't leave your career in the hands of destiny. Now is the perfect opportunity to register with AA Appointments!

YOUR CHANCE TO STEP IT UP! CORPORATE TRAVEL CONSULTANT NORTH SYDNEY- SALARY PACKAGE \$75K+

Concerned about where your career is heading? Looking for job security and opportunities for progression? Join a global TMC based in North Sydney. You will be working across a portfolio of dedicated accounts booking both international and domestic travel. Excellent career progression and professional development opportunities and in addition an outstanding salary package and incentives allowing you to earn \$85K+Send your CV to AA Appointments today!

THIS IS YOUR STEP INTO WHOLESALE TRAVEL WHOLESALE RESERVATIONS x 2 MELBOURNE (STH EAST) SALARY PACKAGE UP TO \$45K (DOE)

We have a NEW and exciting opportunity for an experienced consultant wishing to make the move into wholesale reservations. Working Monday – Friday hours with the odd Saturday, you will be responsible for assisting travel agents with their reservations. You will be offered a sensational salary and 5 star famils. This role is due to start on the 12th of March, Don't delay, Call us today to register and secure this role!

THE COAST WITH THE MOST RETAIL TRAVEL CONSULTANTS X 2 GEELONG + SURF COAST – SALARY PACKAGE TO \$50K (DOE)

We have 2 NEW retail roles located on the surf coast of Victorial These successful travel agencies are now looking for experienced consultants to join their growing teams. Moving away from the time wasters and brochure collectors these roles will see you being paid what you are worth and will allow you to kiss goodbye the city commute! Min 12 months industry experience required for this role. Call us today!

BEEN THERE DONE THAT ADVENTURE TRAVEL CONSULTANT BRISBANE INNER - SALARY PACKAGE \$47K + BONUSES

Are you sick of cookie cutter itineraries? Looking for a travel role which will provide you new challenges every day? This is it. We are currently looking for an experienced travel consultant to join this adventure travel specialist. Your days will fly by as you tailor off the beaten track itineraries and provide your clients with once in a lifetime experiences. A superb salary package along with incentives and famils will be on offer. Apply today and set off on a new adventure.

HIGHEST PAYING WHOLESALER IN THE LAND WHOLESALE TRAVEL CONSULTANT SYDNEY – SALARY PACKAGE OTE \$70k

Finally a chance to step away from face to face and earn the salary you are worth! Join this successful wholesale travel company where you will be selling worldwide travel products. There is no lack of enquiry and you will earn commission on every booking you make. Average package is \$75k plus super. As well as salary, you will be rewarded with excellent training and development opportunities and amazing educationals. Apply today!

DO YOU WANT TO EARN OVE \$70K THIS YEAR? CORPORATE TRAVEL CONSULTANT PERTH (SOUTH) – SALARY PACKAGE TO \$80K (OTE)

Corporate Travel consultants in Perth, we have a fantastic opportunity that will see you earning the best salary in Australia! This successful corporate office requires an experienced consultant to join their growing team. With new accounts recently won, this role will see you booking travel arrangements for the academic market of Perth. With M-F hours on offer you will kick yourself if you miss this!

THE SHIP HAS DOCKED IN ADELAIDE! CRUISE CONSULTANTS

ADELAIDE (CBD) - SALARY PACKAGES TO \$60K (OTE)

Cruise enthusiasts in Adelaide, do we have a sensational NEW role for you! This specialist retail role will see you predominately looking after the cruise market for loyal repeat and referral clients and will allow you to use your cruising passion on a daily basis! You will combine cruising holidays with other land arrangements and flights to worldwide destinations! Central location and great salary on offer!

STOP BEING TREATED AS A NUMBER RETAIL TRAVEL CONSULTANT MACKAY – SALARY PACKAGE \$55K+

Are you sick of being seen constantly as just a dollar sign? Want to be part of a fun team with a supportive manager? Then come and join this superb Mackay agency. You'll love being part of this team of consultants who are professional but enjoy a few laughs in their day. A strong salary package plus an achievable incentive structure is in place along with great famils, ongoing training and progression opportunities. Sound like the role you have been searching for? Call us now.

FOR ALL THE BEST VACANCIES VISIT www.aaappointments.com

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Temp of the Month/Annual rewards Flexible working hours/days Full conversion training where required

GROUP TRAVEL AND EXTENSIONS TRAVEL 3 MONTH CONTRACT ACT SYDNEY - TOP HOURLY RATE

This is a 3 month temp assignment starting in early April working MON to FRI with the odd Saturday. You will trained in Galileo with a strong background booking international flights and extension travel combined with group travel experience and strong product knowledge - in particular within the America's and the Caribbean! The role of this travel temp is predominantly to manage the travel extensions /changes / amendments for this very large group of up to 2000 passengers ex Australia and New Zealand. Have you got what it takes?

EARN A WICKED HOURLY RATE! TRAVEL CONSULTANT PERTH (WEST) - TOP HOURLY RATE

Our client, a boutique and well respected agency is seeking an enthusiastic & experienced travel consultant to work with their fun & dynamic team. Dealing with a mix of corporate and high end leisure clientele, you must have knowledge of Galileo & crosscheck, good destination & exceptional fares and ticketing knowledge. This temporary assignment is due to start ASAP and have the potential to become an ongoing assignment. Contact AA Appointment today and find out how you can be earning a top hourly rate!

GET YOUR CAREER ON TRACK RAIL CONSULTANT (6 MONTH ASSIGNMENT) BRISBANE CBD - TOP HOURLY RATE

Here's your chance to jump behind the scenes and find out if wholesale travel is really for you. Located in the CBD this global travel company is looking for an experienced travel consultant with strong rail product knowledge to come and assist them over this busy season. You'll enjoy a top hourly rate, weekly pay cheque and get your foot in the door with a real market leader. All you need is min 12 months travel industry experience, a positive attitude and rail product knowledge.

TICKETING CONSULTANT - WHOLESALE TRAVEL. 6 WEEK TEMP ROLE - AMADEUS PREFERRED. SYDNEY CBD - TOP HOURLY RATE.

This is an opportunity for an experienced Ticketing Consultant to join a company where you will be valued & respected. Join a travel industry favorite and reap the benefits of this fantastic role. Working within the ticketing department of a busy wholesale travel company you will be responsible for issuing tickets using Amadeus. You will also be providing airfare advice to internal reservation consultants & agency customers as well as creating new bookings. Liaising with airline partners regarding rates and allotments etc.

TEMP RETAIL CONSULTANT NEEDED - ADELAIDE! RETAIL TRAVEL CONSULTANT ADELAIDE - TOP HOURLY RATE

An exciting opportunity exists for an experienced retail travel consultant to secure a minimum of one month's full time work within a reputable retail agency. You must be a highly motivated and enthusiastic consultant with a real focus on customer service. Your fares and destination knowledge must be unbeatable! Bring along your Galileo expertise and enjoy working in this busy and lively office located within the Southern suburbs. This fantastic temp assignment is due to start in the coming weeks so apply with AA today!

CHAMPAGNE & CAVIAR TASTES RETAIL TRAVEL TEMP

BRISBANE INNER CITY SUBURBS-TOP HOURLY RATE

Retail travel consultants don't miss out on coming to temp at this five star agency located in a stunning part of Brisbane. You'll love handling the travel needs for the discerning traveler and booking worldwide arrangements. Car parking will be provided along with Mon – Fri hours and a top hourly rate. This is the rare opportunity to really work for one of the best in Brisbane. Min 2 years retail travel consulting exp ex Australia is a must along with strong GALILEO skills.

CONTACT AUSTRALIA'S MOST EXPERIENCED TEMP RECRUITMENT TEAM

Anita Nunnari **NSW & ACT** Ph: 02 9231 6377

Carmen Pugh **QLD & NT** Ph: 07 3229 9600

Cherie Napolitano VIC, WA & SA Ph: 03 9670 2577

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Sandra Chiles

Cruise Consultant

- ► Inner West Sydney, onsite parking
- ► Monday to Friday no weekends!
- ► Salary up to \$52K negotiable, excellent working conditions

Is it the passion for cruising that gets you out of bed every day? Are you dreaming of your next holiday onboard one of the cruise liners that dot our oceans?

This is a rarely offered opportunity to work within this multi-award winning travel agency who specialise in cruise travel and escorted group cruise tours for Australians and are recognised as one of Australia's largest cruise specialist agencies.

The successful applicant will have a strong background in worldwide cruising sales. You will naturally be able to close a sale of very high value while offering first class service to a mature, up-market, regular cruising clientele base. Must have CRS experience.

Your passion for this industry is paramount as is personal cruise experience.

Call or email Sandra Chiles for more details

Travel Department Manager - Events Co.

- Opportunity to grow this role, make it your own
- ► Worldwide itineraries, unique destinations
- ► \$65K \$75K + incentives

Everything from moving large groups internationally to up-selling to individuals who wish to add on to their event. Delegate amongst your small team and lead by example.

Call or email Ben Carnegie for more details

General Manager - Bali

- Strengthen your career prospects in Bali
- Leading luxury DMC
- ► Salary up to \$90K negotiable

This leading Indonesian Tourism operator seeks a General Manager to run their Inbound operation in Bali. Overall operations responsibilities including mentoring a team of 46.

Call or email Kristi Gomm for more details

Luxury Inbound FIT Consultant - Sydney

- ► Interesting and upmarket itineraries
- ► Must have extensive Inbound experience
- ► Excellent salary on offer

Our client deals in high end, luxury domestic product for the wealthy overseas traveller. An excellent opportunity to work with interesting itineraries and out of the ordinary product!

Call or email Kristi Gomm for more details

Specialist Reservations Consultant - West SYD

- ► Specialise in South Pacific, Hawaii & Micronesia
- Monday to Friday only!
- ► Earn up to \$60K (\$40K-\$45k + super + incentives)

Perfect opportunity to see your salary soar with uncapped earning potential. No face to face selling! Service your retail and wholesale clients via email and phone only.

Call or email Kelly Wellsmore for more details

Wholesale Travel Allotments Consultant

- ► Sydney CBD location
- Wholesale travel company First class product!
- ► Competitive salary + bonus + super

Are you looking for a more dynamic challenge? Work behind the scenes where all the action takes place. This role entails managing all the allotments for this well established co.

Call or email Dana Peric for more details