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Travel Daily

First with the news

Tuesday 8th January 2013

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EK up Bangkok to 5

EMIRATES has announced plans to bump up flight frequencies to Bangkok to five daily from its Dubai hub, effective 31 Mar.

"Combined with the launch of the Phuket service in early Dec [the capacity rise] demonstrates what an important market Thailand is to us," said EK senior vp, Commercial Ops, Far East & Australasia, Salem Obaidalla.

EK is lifting frequencies to Kuala Lumpur to four daily on 31 Mar.



ChoiceAir

ChoiceAir takes flight

Book your clients' cruise and flights with ChoiceAir for your chance to WIN*

Hurry, competition ends 31 January.



*Click here for details



Virgin Aus refines bag rules

VIRGIN Australia will increase its domestic first additional bag charge by 100% to \$30 when it switches over to the Sabre GDS platform from next week.

The same fee will more than double on Tasman flights, to \$55.

The fees for a second additional bag charge will however drop by \$15 to \$30 on domestic flights & \$25 on Tasman flights, to \$55.

First and second additional bag fees for International short-haul flights (to South East Asia and from Perth to New Zealand) will be standardised to \$65 each.

Additionally, changes will see Virgin's weight allowance of each bag made more consistent within the cabin.

Seats in the Economy 'Y' cabin

will permit a 23kgs allowance and Business 'J' cabin 32kgs.

According to VA, the simplified & consistent baggage allowances throughout the new fare structure (TD 14 Dec) will "make it easier for our customers and industry partners to do business with us."

Customers on Saver, Flexi and Business/Premium fares will be able to purchase up to two extra bags at time of booking, however Saver Lite fares are ineligible.

By mid-2013, VA says customers will be able to add baggage after a reservation is made once a new consumer facing webpage booking engine is released.

For more details on VA's new bag policy see www.bit.ly/VAbags.

MEANWHILE, Virgin will adopt a new Ticketing Policy from 13 Jan - details at www.bit.ly/VAtktpolicy.

Six pages of news

Travel Daily today has six pages of news and photos, plus full pages from: (click)

- TMS Asia Pacific jobs
- AA Appointments jobs

80% of SYD flts on time

SYDNEY Airport has been ranked 10th in the top 30 world airports for Departure Performance of scheduled pax flights in 2012.

Based on a sample of 120,486 flights, SYD scored an on time departure (within 15 minutes of schedule) of 80.16%, more than 14 percentage points behind the best performer, Tokyo Haneda.

Five US airports (including Los Angeles), Amsterdam, Munich & Frankfurt were also in the top 10.

The Flight Stats report revealed 5,777 (4.8%) flights out of Sydney departed more than 45 mins late, while 4,675 were 30-44 mins late and 13,165 were up to 15-29 mins behind schedule.

Over 1,450 flights were axed over the 12 months, and three flights were diverted from SYD.

No other Aussie airports made the Top 30 world airports list.

99% of Tassie still open

THE vast majority of Tasmania remains holiday friendly despite a spate of devastating bushfires in recent days, says adventure tour operator Tasmanian Expeditions.

GM Chris Buykx says travellers should "continue to travel to Tasmania with confidence" now fires in the South-East have been controlled, pleading for travellers to not overlook the state.

"Tasmania is a large and diverse island & 99% of the state remains open for travel," Buykx said.

All Tasmanian Expeditions tours are operating as planned, "there are no cancellations or need to change travel plans," he added.

P&O ACADEMY PRINCESS ACADEMY



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2013 SUN ISLAND TOURS BROCHURES

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APT Russia KLM deal

APT is offering return KLM Business Class fares to Moscow from \$3,995 incl taxes up to \$900 on Category C suites or higher for Russian river cruises in May/June, if booked by 28 Feb - 1300 278 278.



Register NOW for the roadshow of the year!!

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<http://trade.canada.travel/corroboree>
registrations close 27 Jan 2013

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RCI modifies 2014 schedule

ROYAL Caribbean International has announced a number of adjustments to its Australasian summer cruise schedule for the 2013-14 season in response to demand for shorter voyages.

The largest amendment sees a 14-night New Zealand voyage, originally scheduled to depart on 10 Jan 2014, split into two separate journeys, with a three night 'Weekend Sampler' operating as a cruise to nowhere. Upon its return on 13 Jan, a

new 11-night South Pacific sailing visiting Fiji and New Caledonia will operate to close the fortnight.

Elsewhere, the company's *Rhapsody of the Seas* liner will modify an 11-night Queensland voyage departing 11 Feb 2014 to a South Pacific itinerary visiting Noumea, Mare and Isle of Pines in New Caledonia, Mystery Island, Luganville and Port Vila, Vanuatu.

RCI commercial director Adam Armstrong said *Voyager of the Seas* had been a huge hit with the Australian market.

"We are experiencing unprecedented demand for South Pacific island and Sampler cruises.

"Because we love giving our guests what they want, we've altered next season's cruises on *Voyager of the Seas* and *Rhapsody of the Seas* to provide more of these popular itineraries," Armstrong said.

Guests affected by the adjusted sailings have been contacted and rescheduled on to alternative itineraries, RCI has confirmed.

MCVB scores congress

THE Melbourne Convention + Visitors Bureau has won rights to host the 2018 World Congress of the World Federation of Nuclear Medicine and Biology.

The event is expected to lure 2,500 delegates & generate \$14.3m for Victoria's economy, Minister for Tourism and Major Events, Louise Asher said.

Guided holiday saving

THE Travel Corporation brands Trafalgar, Insight Vacations and Contiki are offering a 7.5% early payment discount on a select range of itineraries, valid for sale until 28 Feb 2013.

Discounted holidays apply to Trafalgar's First Class or CostSaver Europe and Britain trips, Insight Vacations European Premium tours and Contiki's range of European holidays.

HA new neo jet order

HAWAIIAN Airlines has signed a Memorandum of Understanding with Airbus for the purchase of 16 new A321neo aircraft, set for delivery between 2017 and 2020.

The order includes an option for an additional nine of the long-range, single aisle aircraft.

Services from Honolulu to the US west coast are expected to be operated using the new two-class aircraft, bolstering the carrier's existing fleet flying these routes.

The total order is estimated to be worth US\$2.8b at list prices.

Hawaiian Airlines president and ceo Mark Dunkerley said the new aircraft will allow the carrier to open up a range of new markets not viable for wide-body services.

Angell to Virgin Aus

RCL Cruises Ltd marketing mgr Australia/NZ Ben Angell has announced his departure from the firm, effective 18 Jan, taking on a new role at Virgin Australia.

Comm. director Adam Armstrong will oversee the marketing department in the interim.

SILVERSEA®

Silversea owns and operates a fleet of seven 'boutique' cruise ships and is recognised as the market leader in the ultra-luxury sector.

Two new positions are available in their Sydney CBD office.

BUSINESS DEVELOPMENT MANAGER NORTHERN SYDNEY/NSW & NZ

Working towards a regional revenue target this senior role requires you to develop and implement a successful sales plan, manage trade relationships, communicate sales and marketing initiatives, manage budgets and represent the company at tradeshows and conferences.

To apply for this role you must have previous BDM/Sales Manager experience, exceptional admin and time management skills, use of powerpoint & excel and the flexibility to travel.

RESERVATIONS CONSULTANT

Reporting to the Passenger Services Manager, this role requires you to process new and existing reservations, generate accurate invoices, assist with group reservations, assist with documentation and provide exceptional customer service.

To apply for this role you must have previous reservations experience with the use of GDS systems plus strong customer service skills.

Confidential applications to Philippa Baker on 02 9506 7000 or email Philippa@alexander-associates.com.au

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BREAKAWAY **Aircalin**
International Travel Industry Club

Aircalin Industry rates to Noumea - Valid for sales until further notice.
Return from \$160* per person plus taxes.
Conditions Apply. Taxes approx \$296 - \$299*pp.

CLICK HERE for further details

Amari enters Arabia

ONYX Hospitality has opened its first Amari branded property in the Middle East following the 01 Jan debut of Amari Doha, Qatar.

The hotel features 78 superior & 36 deluxe rooms and six suites.

CZ reinstates Perth

CHINA Southern Airlines has re-opened reservations on flights between Guangzhou and Perth from 31 Mar, GDS displays show.

The route has been suspended since the first week of Dec.

Fair Trading blacklists Eve Cruises

THE NSW Government's Fair Trading authority is warning consumers against booking with cruise firm Eve Harbour Cruises, on Fri issuing a "public warning" against the company.

The warning comes in the wake of a New Years Eve voyage aboard *MV Eve* on Sydney Harbour that failed to eventuate, stranding up to 150 revellers who had forked out up to \$450 to sail on the vessel to ring in the new year.

Fair Trading said a substantial number of consumers have suffered detriment as a result of the cruise not proceeding and have been unable to contact the company to obtain a refund.

Despite the 'Do not deal with

Eve Harbour Cruises' advice, the organisation's website remains active, promoting Corporate, Uni, Bucks, Hens, Social, Birthday and Melbourne Cup cruises.

Commissioner Rod Stowe said that customers who deal with the Castle Hill-based firm "face a substantial risk of losing money" following the drama.

Stowe said NSW Fair Trading was continuing to investigate the businesses' activities, urging consumers impacted to lodge a complaint.



State Sales Manager - NSW/ACT

With a history that dates back to 1927, the APT Group is Australia's premier travel company, operating throughout Australia, New Zealand, Europe, North America, South America, Asia and Africa. At present, the organisation is experiencing a significant and exciting growth phase as it looks to position itself as a truly global tour and cruise operator, and one of the world's leading travel companies.

Applications are invited for the position of State Sales Manager - NSW/ACT. The position is suited to a candidate who has strong leadership skills, has a thorough knowledge of the retail network, and who has a passion for sales as they will be working in a highly competitive sector of the industry and be responsible for sales in NSW and the ACT.

Key Responsibilities:

- Managing, leading and motivating a highly engaged sales team
- Developing sales strategies to target distribution network of travel agents
- Growing sales revenue of all the products in the portfolio
- Representing the company at trade and consumer events
- Managing specific sales and marketing projects as required
- Contributing to a close knit, supportive Sales and Marketing team
- Creating and maintaining relationships with industry and trade partners

Key Competencies:

- A successful track record of achieving sales targets within the travel industry in a sales leadership role
- A strong understanding of the APT retail market in NSW/ACT and overall APT product
- Demonstrated experience in providing professional and credible support to customers
- Excellent relationship management skills
- An analytical and creative approach
- Confidence in presentations and training customers in product features and benefits
- A passion for pursuing excellence in results
- A commitment to the team and a desire to lead others to be successful
- Ability to undertake interstate, intrastate and international travel

If you are a leader and motivator, enthusiastic, enjoy challenges and thrive on achieving sales targets, then this could be the role for you.

To apply, please send a cover letter and resume to
employment@aptouring.com.au



Window Seat

NOVOTEL in the UK has decided to join the kids during playtime.

The Accor brand has partnered with toy manufacturer Hasbro to introduce Rainy Day Toy Chests to its UK hotels to help in keeping kids entertained during inclement weather.

The kits will include a range of toys to suit both boys and girls, including Transformers, My Little Pony as well as board games such as Monopoly & Connect4.

Novotel's Family Rooms will contain the kits, along with the Cartoon Network TV channel and a selection of video games.

ALSO in the UK, police are on the lookout for a pair of Oompa Loompas after they attacked a male tourist visiting the town of Norwich in the east of England.

The alleged offenders left the man with cuts to his nose, face, lip and two black eyes as he sought a kebab after a big night.

"Two males were dressed as Oompa-Loompas from (the Roald Dahl book) *Charlie and the Chocolate Factory*, with painted orange faces & dyed green hair & were wearing hooped tops," a Norfolk Police spokesperson said.

It is unclear just how much the alleged victim had to drink prior to the incident taking place.

New Air Berlin ceo

AIR Berlin PLC has overnight named Wolfgang Prock-Schauer as its new chief executive officer, effective immediately.

He succeeds Harmut Mehdorn who has held the post of ceo on an interim basis since 01 Sep 11.

Prock-Schauer was previously Chief Strategy & Network Planning Officer on the Management Board at airberlin - a role he will continue to hold - and has also been appointed Executive Director on the Board of Directors of Air Berlin PLC.

Secret additions

NEWISH hotel group Secret Retreats (**TD** 02 Oct) has confirmed the addition of two new hotels to its portfolio and the reopening of a further two in 2013.

Available effective immediately is The Lotus Boat in Kerala, India while The Sanchaya on Bintan Island, Indonesia will debut in Jun.

Sukoon Houseboat in Kashmir and Villa Song in Saigon will re-open in Apr this year.

Deluxe China cruising

WENDY Wu Tours has released a new brochure detailing its range of five star deluxe cruising itineraries on the Yangtze River in China on Victoria Cruises vessels.

Voyages featured in the guide range in length from four to eight nights & are built in to itineraries incorporating land components.

Wendy Wu Tours general manager Alan Alcock said the range had been designed based on customer feedback from clients seeking a Chinese experience in five-star luxury and comfort.

"We knew there was a potential market that we could tap into with cruise passengers looking for a deluxe product," Alcock said.

Final Scenic departure

ICONIC Sydney tourist attraction, the Scenic Railway in the Blue Mountains, will operate for the final time in its current form on Sun, after nearly 70 years as a tourist experience.

From Apr, a new Swiss-designed railway experience and visitors facilities will be in operation.

SYD ownership drop

SYDNEY Airport Holdings Limited has advised of a drop in its foreign ownership level, decreasing by 0.9% to 35.8%.

P&O's 2,000th Commodore

P&O Cruises Training Academy has celebrated the graduation of its 2000th "Commodore", namely Alana Pearce from Flight Centre Mountain Gate in Melbourne.

Alana quickly rose through the ranks, promoted from First Officer to the ultimate rank of Commodore in less than five months from beginning the module-based course, achieving the ultimate rank late last year.

The course consists of 24 modules and a final exam covering topics such as sales, customer service, onboard products, selling technology, destinations and documentation.

Progression through the course also offers credit towards further cruising education with ICCA, access to shipboard events and a range of special offers & promos.

Currently, over 8,000 travel agents across Australia and New Zealand have registered to

Topdeck 2013 savings

YOUTH tour operator Topdeck has reduced the price of 21 of its North American itineraries by 7.5%, for travel until 31 Mar 2014, when paid in full by 31 Jan.

Details at www.topdeck.travel.



undertake P&O's free training.

Alana is **pictured** above left being presented with her qualification by Complete Cruise Solutions business partnership manager Kylie Clancy.

Tiger Tas fire waiver

TIGER Airways has implemented its own waiver policy for booked passengers on flights to Tasmania affected by the state's bushfires.

Customers travelling between Melbourne and Hobart who made a booking before 05 Jan for travel up to 12 Jan will be able to change their booking, subject to availability, without a change fee.

Passengers can also choose to cancel their booking and retain the value of the ticket in credit for up to six months.

This weekend
Virgin Australia
will have a new
reservation system.

Virgin Australia is transitioning to the SabreSonic CSS reservation system over 12 and 13 January 2013. With this new system, Virgin Australia will become a fully ticketed airline with a single designator - VA.

There will be some important changes for you as a travel agent and for your customers. To find out what you need to know, [click here](#).

now you're flying

 **australia**

Agents mozy in Mozambique



ABOVE: The remote beaches of Mozambique's north-east coast served as the backdrop for this group of agents enjoying The Africa Safari Co's first ever famil trip to the destination.

Over the course of a week, the group enjoyed the beaches in the Quirimbas Archipelago before flying to Pemba and staying at the paradisiacal Matema Lodge.

Highlights of the week enjoyed by the group in the African nation also included sailing aboard a traditional dhow vessel to some private islands before taking in some of the region's history during a visit to Ibo Island.

Two further nights were spent on Azura Quilalea island, with plenty of relaxation thrown in among the adventurous activities.

Pictured above with their dhow vessel in the background, from left is Viv Craig, Viv's Travel Bug; Harris, Ibo island guide; Leanne Wild; Sarah Rogers, East Burwood Travel; Dianne Doust, Broadway Travel; Kathy Millett, TravelManagers; Anna Hildebrand, Jetset Esperance and Melissa Borge, MP Travel Sydney.

Emirates Pacific plans

EMIRATES has flagged intentions of expanding its conditionally approved pact with Qantas on services to Los Angeles, as part of a plan for pax to potentially fly around the world on A380 jets.

EK president Tim Clark said his carrier would push for the alliance to cover the region, pending a positive response from Qantas ceo Alan Joyce, adding that DFW could also be a viable link option.

Save on Seabourn sail

SEABOURN has reduced the price of a selection of its voyages ranging in length from seven-21 days as part of its latest Signature Savings Event promotion.

Voyages in all destinations are available in the discounted range, with fares starting at \$2,599ppts for a seven-day Mediterranean sailing ex Rome on 28 Apr 2013.

For a complete list of available sailings, see www.bit.ly/seabsale.

A third off Scootbiz

LOW-COST carrier Scoot has reduced the price of its Scootbiz Business Class tickets on services from Sydney and the Gold Coast to Singapore and beyond.

To redeem the offer, enter the promotional code "33OFF" in the box while searching for flights, with seats on sale until midnight on 10 Jan unless sold out prior, for travel from 22 Jan to 31 May.

Solomon change fund

SOLOMON Airlines has advised that spare change donated by passengers on services over the last 12 months has enabled it to raise AUD\$15,000 for pre- and post-natal equipment at the Royal Hospital in the capital of Honiara.

Oceania 10-year party

OCEANIA Cruises has kicked off a year of celebrations for its 10th anniversary, with a calendar of special events, designated sailings, social media initiatives and onboard celebrations scheduled to take place during the year.

Wego/Webjet partner

TRAVEL metasearch company Wego has signed a commercial agreement with online travel firm Webjet, integrating the rates of more than 150,000 properties into its site, www.wego.com.au.

The deal expands the brand exposure and bookings of Webjet to millions of Wego users.



International Tour Administration Coordinator

With a history that dates back to 1927, the APT Group is Australia's premier travel company, operating throughout Australia, New Zealand, Europe, North America, South America, Asia and Africa. At present, the organisation is experiencing a significant and exciting growth phase as it looks to position itself as a truly global tour and cruise operator, and one of the world's leading travel companies.

We are seeking applications for the role of International Tour Administration Coordinator. The International Tour Administration Department is a dynamic area of the APT Business Unit responsible for the pre-departure management, co-ordination, delivery and fulfilment of International travel packages. This role will report to the International Tour Administration Team Leader and is responsible for providing superior tour administration support for international destinations whilst ensuring the delivery of exceptional customer service.

Responsibilities include:

- Working closely with the International Product Teams, Reservations, Operations, Suppliers and other key internal and external customers to ensure our tours operate efficiently
- Monitoring and actioning regular reports including Request, Cancellation, Waitlist and Cabin Number Lost
- Issue daily rooming, miscellaneous and transfers lists in accordance with contractual deadlines
- Monitoring client and supplier payments and processing Resco bookings for reservations over the phone
- Finalisation of all international Cruise and Land requirements including reconfirmation of passenger details and review of requirements
- Assisting with the appointment, confirmation and provision of cruise escorts including sailing schedule, communication with HAL and Princess Cruises and liaisons with the Vancouver office and Europe office
- Facilitating changes and amendments inside standard deadlines
- Assisting Product Coordinators with management of Group Air and Rail
- Assisting with consumer trade shows if required
- Reviewing processes with a view to improve efficiencies

Competencies required:

- Good knowledge of the APT International Product (or the ability to acquire in a timely manner)
- Good understanding of the Odyssey Reservations System
- Solid organisational and administration skills
- High level of computer literacy
- Excellent verbal and written communication skills
- Strong customer service focus
- Ability to problem solve and resolve conflict
- High attention to detail and a flexible approach
- Ability to multi-task and reach deadlines

To apply, please send a cover letter and resume to employment@aptouring.com.au

Money

WELCOME to Money Talk, TD's Tue feature on what the Australian dollar is doing.

\$1AUD = US1.051

So the United States managed to avoid the "fiscal cliff", saving the US dollar and in turn, the Aussie dollar, from also toppling over said cliff, and the AUD has shown its resilience, climbing back over the 105c mark.

A newly re-elected Japanese Prime Minister has urged the Bank of Japan to step up its effort in aggressively fighting inflation. *Wholesale rates this morning:*

US	\$1.051
UK	£0.652
NZ	\$1.255
Euro	€0.801
Japan	¥91.92
Thailand	฿31.99
China	¥6.55
South Africa	R9.01
Canada	\$1.03
Crude oil	US\$93.09

QR by smartphone

QATAR Airways has launched a free smartphone application for iPhone, Android and Blackberry.

The new app, which is now available to download, allows users to search and book flights, special offers, global contact info and check-in services with mobile boarding passes available at a selection of global airports.

No more MSC Melody

MSC Cruises has announced it has retired the smallest ship in its fleet - the 204m *MSC Melody* - with the vessel having been in service since 1997.

Changi transit dollars

SINGAPORE Airlines & regional offshoot SilkAir are promoting their recently introduced Changi Transit Program with a new deal.

Until 30 Jun 2013, eligible pax travelling with SQ or MI on both outbound and inbound sectors will receive \$40 in Changi dollars to spend at retail outlets in the facility's three terminals.

To claim the offer, customers must hold a 13-digit e-ticket receipt starting with 618 or 629 and present it and their boarding pass at one of the information counters in the transit halls.

More at www.bit.ly/sqmioffer.

Tuesday 8th Jan 2013

Travel Daily

First with the news



TRAVEL Indochina last month escorted this group of Harvey World Travel agents from around Australia to whet their appetites for China with a seven-night fam.

The group saw many major highlights and attractions during their visit, including shopping till they nearly dropped in Shanghai, seeing the famous Terracotta

Warrior exhibit in Xian & viewing the Great Wall of China with the unfamiliar aspect of it being covered in snow at the time.

Pictured below alongside the harbour in Shanghai, from left is Michelle Harig-Mackinnon, HWT Southland; Judy Parker, HWT Dunsborough; Monika Southern, HWT Whitford City; Sarah Neverman, HWT Kenmore; Rachel Baker, HWT Geraldton; Gina Passfield, HWT Proserpine; David Van Der Meer, HWT South Perth; Narelle Welsh, Travel Indochina; Brooke Wilson, China Southern Airlines; Lauris White, HWT Nambucca Heads; Sue Masotti, HWT Orange; Sara Ellis, HWT Belmont City; Tanya Sambell, HWT Gawler; Tanya Barker, HWT Camberwell; Kaye Gray, HWT Belconnen; Cameron Snow, HWT Tuncurry and Claire Glover who was the Travel Indochina Western Tour Leader.

WIN A HOLIDAY TO SINGAPORE

WIN THIS MONTH'S GRAND PRIZE

- Four nights at **Grand Park City Hall, Singapore**
- Two return economy flights from Sydney to Singapore on **British Airways**
- Airport transfers



GRAND PARK CITY HALL

BRITISH AIRWAYS

Throughout January, *Travel Daily* is giving readers the chance to win an incredible grand prize of a trip for two to Singapore, including flights, courtesy of **Park Hotel Group** and **British Airways**.

Park Hotel Group is also giving away three weekly prizes of hotel stays in Singapore and Hong Kong.

To win the first weekly prize, simply answer Question 1 (below) by close of business on Friday 11th Jan 2013. The subscriber with the most creative answer will be the weekly winner.

There will be three questions throughout the month. At the end of January the **TD** reader with the most creative responses to all **three** questions will win the grand prize of a holiday for two people to Singapore, flying British Airways.

Q1: In 25 words or less tell us what Chinese Zodiac animal best represents the Park Hotel Hong Kong and why?

WIN THIS WEEK'S PRIZE

- Three nights at **Park Hotel Hong Kong**



PARK HOTEL HONG KONG



Park Hotel Hong Kong



Park Hotel Hong Kong

Send your entries to: parkhotelcomp@traveldaily.com.au

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PARK HOTEL GROUP

BRITISH AIRWAYS

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In this role you will be responsible for expanding the Travel & Hospitality Recruitment Business (80:20 split of existing business and new business focus) You will provide consultative advice to existing clients. Reporting to the CEO you will work closely with the TMS Team in sourcing candidates. You may not have recruitment experience but a strong travel background and full training will be provided.

You will be responsible for:

Achieving monthly sales targets, managing a portfolio of top accounts in Australia. New business development within the travel and hospitality sector. Managing relationships with clients at all levels.

To be successful in this role:

Demonstrate sales experience in successfully managing existing accounts in a professional and objective manner. Demonstrated sales experience in new business development - researching, identifying and converting new opportunities. The ability to think on your feet and have strong negotiation skills is important. Experience in presenting to small groups or senior management. Confident engaging and compelling communications skills are needed. Experience in the Travel or Hospitality area is advantageous.

The employer:

We are a great place to grow your career. We are widely recognized within the Travel & Hospitality sector. Full training will be provided along with ongoing mentoring. Central city based office in a inspiring dynamic fresh team.




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- interviewing and short-listing candidates
- negotiating job offers,
- confirming placements,
- marketing including placing adverts,
- client account management and business development

WHAT'S IN IT FOR YOU:-

- an excellent salary package plus uncapped commission
 - achievable team bonuses
 - Up to 25 days paid holiday leave
 - One on one training and development
 - Exciting annual 5 star conferences
- Min 5 years travel exp including supervisory a must for this role!

CLOSE TO HOME & BEHIND THE SCENES RESERVATIONS TRAVEL CONSULTANT

MELBOURNE (SOUTH) - SALARY PACKAGE \$50K (OTE)

2013 is your year for change and this Australian owned and operated wholesale touring company is growing at an astonishing rate! Working in a family friendly and social environment, you will wonder why you didn't make the move any earlier. Not only will you be offered a respectable base salary, you will have the opportunity to earn additional \$\$ bonuses, educationals & discounted holidays.

NEW YEARS RESOLUTION TICKED OFF!

RETAIL TRAVEL CONSULTANT

MELBOURNE (SOUTH EAST) - SALARY PACKAGE \$55K (OTE)

Looking for a role where you do not need to travel to far from home everyday? We have a number of retail travel agencies in Melbourne South Eastern suburbs seeking experienced travel consultants that still have their passion for travel. Working Monday to Friday hours with rotational Saturdays, you will be working with fun and social colleagues and service travellers looking for service rather than discounts.

VARIOUS WHOLESALERS ARE ON THE SEARCH WHOLESALE TRAVEL CONSULTANTS x 5 PERTH (CBD) - SALARY PACKAGES VARY

Perth is going crazy with new job opportunities in the wholesale travel sector! We have numerous wholesale travel companies on the search for international consultants with Calypso (wholesale version). If you have a min 2 years international travel consulting experience & Calypso knowledge apply now. If you have travelled to Africa or are ICCA accredited this is also beneficial. **APPLY NOW!**

MONDAY TO FRIDAY IN THE CBD

RETAIL TRAVEL CONSULTANT

ADELAIDE & MELBOURNE (CBD) - SALARY PACKAGE (DOE)

This national travel company is seeking 2 experienced international travel consultants to join their head office owned retail agencies located in both Melbourne and Adelaide city centres! With Monday to Friday hours, a lucrative base salary with the added benefit of bonuses and educationals, you would be crazy to let this pass you by. Opportunity for future career growth is on offer!

TAKE THE PATH LESS TRAVELLED ADVENTURE TRAVEL CONSULTANT BRISBANE – UP TO \$48K PKG + BONUSES

Sick of booking South Pacific holiday packages? Want a role where you can talk about your adventures across the globe? Then this is for you. We are currently looking for a senior consultant to join this adventure travel specialist. On a daily basis you will be creating tailored itineraries for clients who wish to travel off the beaten track. A strong salary package, sensational famils and great travel discounts are on offer. Min 2 years retail travel consulting experience a must.

GOT YOUR SEA LEGS WHOLESALE CRUISE CONSULTANTS BRISBANE – \$50K OTE ++

Are you a talented consultant with excellent cruise knowledge? Want to make it your career? With so many spectacular cruise liners sailing to such destinations as the Caribbean, the med, the Nile, Alaska & more, isn't it time you gave up booking boring Gold Coast holidays? Come and join this leading travel team. You'll earn great \$\$, enjoy free cruises, sensational career development and top industry training. 12 months travel industry experience required.