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# Travel Daily

First with the news

Wednesday 9th January 2013

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ISSN 1834-3058

## Singapore incentive

**CONSOLIDATED** Travel Group has launched a new incentive for 10 agents to win a spot on an all expenses paid trip to Singapore.

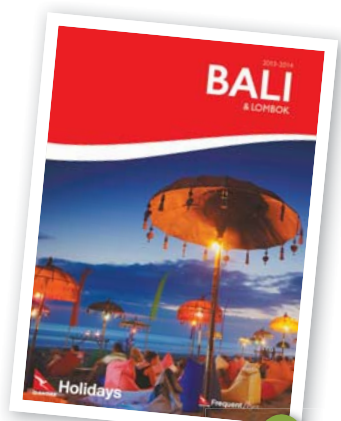
The top two travel agents sellers of applicable Singapore Airlines Quikfares between 24 Dec and 18 Jan will gain a spot on the famil.

Additionally, cash incentives ranging from \$20 to \$100 (based on booking class and destination) are up for grabs - see the **last page** for more info on the promo.

**Qantas Holidays Bali & Lombok 2013/14 Brochure**

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## Tourism Tas post-fire rally

**TASMANIA's** tourism authority is plotting to counter an expected downturn in visitors to the state following recent bushfires with a campaign telling consumers the Apple Isle is ready for business.

Holiday hubs, touring routes, coastal villages, wilderness areas and historic townships are unaffected and "bustling with business as usual", Tourism Tasmania reported yesterday.

Just days into his new role as ceo of Tourism Tasmania, John Fitzgerald told the state's tourism industry the organisation would "push hard" to retain travellers.

He applauded the Emergency Services, ferry operators, the Port Arthur Historic Site, airlines and car rental companies for their aid during a "complex situation."

"While we have focused our concerns and communication over the last weekend for the safety and well-being of our operators and visitors to the state...we understand acutely the need to

let people know that Tasmania is still open to visitors," he insisted.

Fitzgerald said once the severe fire danger has passed, Tourism Tasmania, the Tourism Industry Council of Tasmania (TICT), Regional Tourism Organisations & the industry will inform visitors they should continue with their organised travel plans.

"We will also be pushing hard to stimulate further demand to alleviate the commercial stress placed on the state as a result of the impact of the fires," he said.

Social media will act as the core driver to relay the message that Tasmania's welcome mat remains out, once the fires have abated.

For now, the former Tourism NT chief is advising operators to ensure that customers who are concerned about fires and power-outages should reconfirm their bookings with accommodation or tour providers, and if necessary make alternative arrangements to visit another part of Tasmania.

"I will be working closely with the TICT and on behalf of you all to ensure a vibrant future for tourism in this state," he added.

## Kings Canyon closed

**DELAWARE** North Companies has confirmed all 110 guests and staff were safely evacuated from Kings Canyon Resort in Central Australia yesterday afternoon due to bushfire threats in the area.

"We understand there is damage to the Kings Canyon Resort infrastructure but at this stage we do not know the full extent of this damage," a DNC statement said.

The resort and Watarrka NP are closed until further notice.

## Air NZ bargain fares

**THERE** are just three days left to take advantage of Air New Zealand's cheap seats promotion, valid for travel over select dates to 26 Sep, when booked by Fri.

See today's **cover page** for more.

## Six pages of news

**Travel Daily** has six pages of news today, a front full page from **Air New Zealand** plus full pages from: (**click**)

- AA Appointments jobs
- AA Appointments temp jobs
- inPlace Recruitment jobs
- Consolidated Travel

## Antarctica trade 2-4-1

**ANTARCTICA** Sightseeing Flights is offering travel consultants an exclusive 2-for-1 deal on QF 747 charters departing Adelaide (20 Jan), Perth (26 & 27 Jan), Sydney (10 Feb) and Melbourne (17 Feb).

Prices lead in at \$1,199 for two, which includes the flight, two full Qantas meals, drinks and snacks.

The offer is limited to two seats per consultant and is non commissionable - full details at [www.bit.ly/antarctica241](http://www.bit.ly/antarctica241).



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## VS names new chief

**VIRGIN** Atlantic has named American Airlines executive of 27 years, Craig Kreeger as its new chief executive, effective 01 Feb, succeeding the retiring Steve Ridgway.

VS president Sir Richard Branson said he was "thrilled" to welcome Kreeger to the airline, saying he possesses the experience and passion to drive VS and capitalise on opportunities created by the new venture with Delta Air Lines.

## VA prepared for big switch

**VIRGIN** Australia has described its switch to the SabreSonic CSS Reservation System this weekend as having the airline equivalent of "heart and lung surgery".

It's perhaps one of the most significant undertakings in the evolution of the airline which has had to train 4,000 staff over many months in how to migrate from Navitaire to the brand new Sabre booking and check-in system.

At a trade background briefing in Sydney yesterday, Andrew Lillyman, gm of Next Generation Systems said the move will provide for a consistent delivery for the customer as "we go from a ticketless to a ticketed airline."

"The benefits for us will be that we can tap into how the rest of the industry works in a ticketed manner.

"Currently in a ticketless environment it's very hard for Travel Management Companies to transact with us, so they're looking forward to the change which will also provide greater revenue opportunities for us," said Lillyman.

Along with moving from two designator codes, DJ and VA, to just VA (as flagged first by **Travel Daily** on 14 Dec), the airline will be available to more travel agents across the world and will be able to integrate with partners that are using Travel Management companies.

"Through that standard messaging, we can get the customer and their bags through our airline into the partner airline in a seamless manner," he added.

"We can also recognize our partner airline guests a lot better

through their tier status, so the ability to sell across our partners will be a lot easier."

The airline promises other advantages such as waitlisting of certain tiers (**TD** Mon) and the ability for guests to select a seat 331 days out, something VA hasn't been able to do until now.

Lillyman said the migration of the airlines' Velocity frequent flyer profiles will begin tomorrow, with the sequence proper on Fri night with command centres to communicate throughout the entire organization - from airports, call centres to sales and alliance partners.

"The Sabre migration will start on Sat morning & by that evening we'll commence our validation of the system, and by Sun morning we'll be in a position to open up the system to our 60 plus airports across the network and have it running smoothly by midday," said Lillyman.

VA is forewarning travellers to check-in on-line and to arrive at the airport this weekend as early as possible, with queues and minor holdups expected as staff get up to speed with Sabre.

Passengers travelling on Sat are being urged to check-in online on Fri or even as early as tomorrow, with check-in facilities opening 36-hrs prior to departure, said VA spokeswoman Danielle Keighery.

**MEANWHILE**, post Sabre cutover, VA will include one piece of luggage up to 23kgs baggage allowance on Saver fares, meaning that the current second additional baggage allowance of \$30 will become the first additional baggage allowance.

## QR/AA codeshare

**ONEWORLD** carrier American Airlines has signed a codeshare agreement with member-elect Qatar Airways on flights between the US & Doha, and connecting services to Europe, to cities in the United States and beyond Doha.

The deal also enables members of AA's AAdvantage program to earn miles on QR codeshare flights.

Customers will be able to begin booking travel on codeshare flights by 10 Feb, for travel from 26 Feb.

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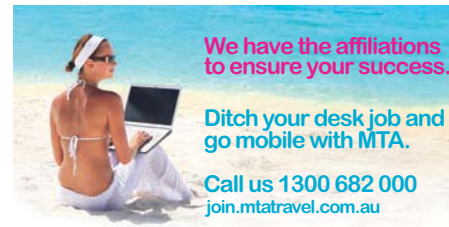




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## Virgin revamps Velocity scheme

**VELOCITY** Frequent Flyer has announced it will become the first and only airline loyalty program in Australia to reward its members with Status Credits on Reward Seats.

This means Velocity members will be able to maintain or achieve higher status with the program on VA flights they have already earned through Points.

"For the first time in Australia, our Frequent Flyer members will be able to earn Status Credits while travelling on a Reward Seat - giving frequent travellers the ability to earn while they burn - it provides another way to maintain or reach an even higher status," said Velocity Frequent Flyer ceo, Neil Thompson.

Asked if Virgin Australia will ever be in the same league as its rival, the Qantas Frequent Flyer program, Thompson shot back: "we're in the same league now."

The promotion follows a suite of unique innovations from the Velocity Frequent Flyer program

such as Family Pooling, Parental Leave, Companion Gold & Platinum Membership and complimentary partner membership with Hilton, Europcar and others.

Under the new promotion, earning Status Credits on Reward Seats will be the same as earning Status Credits on commercial flights.

To be eligible for the offer, members must book and travel on Virgin Australia marketed and operated flight in a Reward Seat Fare Class (X, P or Z) between 13 January & 30 June, 2013.

## Norwegian Cruise IPO

**NORWEGIAN** Cruise Lines parent company has filed for an initial public offering (IPO) in the United States, aiming to raise as much as US\$424 million.

About 12% of the 23.5m ordinary shares, priced from US\$16-\$18 are being offered for sale, *Bloomberg* reported, with the sale scheduled for 17 Jan.

## JTB centralises sales

**JAPAN** specialists JTB will centralise its wholesale division in Melbourne from 01 Feb, resulting in all incoming calls diverted to its Victorian office.

All new wholesale bookings made from Feb onwards will be made via JTB Melbourne.

Existing bookings made with JTB's Sydney wholesale division before 01 Feb will continue to be serviced from the NSW HQ.

Agent quote requests, bookings and enquiries should be directed to [melres.au@jtbap.com](mailto:melres.au@jtbap.com).

## Air France MiNi fares

**SKYTEAM** carrier Air France has launched a New Economy fare product offering dubbed 'MiNi' aimed at appealing to budget conscious travellers.

MiNi fares are priced from €49 (AU\$61), and exclude Flying Blue frequent flyer points and a checked baggage allowance.

It's being rolled out in addition to AF's existing all-inclusive Classic product.

The product has been developed "to adapt to the changes in purchasing behaviour and the new expectations of travellers," Air France said this week.

"With two complimentary offers available all year round and fully combinable fares, this new offer enhances the attractiveness of Air France fares," AF added.

The new offering will be made available for travel to 58 Air France destinations on short and medium-haul routes, for travel from 06 Feb 2013.

Checked bags for MiNi fares will be charged €15 if pre-booked online, or €30 at the airport.

## Taiwan visits on the up

**AUSTRALIAN** visitor numbers to Taiwan have jumped 5% for the 11-month period between Jan-Nov 2012, the Taiwan Tourism Bureau has reported today.

More than 5,400 Aussies visited Taiwan in Nov alone, pumping up the Jan-Nov figure to 54,666.

## Argaman on TIME

**TOGA** Hotels chief exec. officer Rachel Argaman has been named as the special Guest Speaker at the Program 8 Graduation for the Travel Industry Mentor Experience (TIME), being held on 13 Feb at BLUE Sydney Hotel.

RSVPs to attend the graduation ceremony of Mentees & Mentors need to be emailed by 04 Feb to [time@travelindustrymentor.com.au](mailto:time@travelindustrymentor.com.au).



## Window Seat

**A THIRD** of British holidaymakers say they would gladly forgo space in their suitcases to make room for packing a supply of their favourite tea-bags to take on holidays with them, according to a new survey.

The humble British tea-bag came in fourth place on a list of the items Brits cannot go on a trip without, behind power adaptors, mobile phones, towels and ahead of hair straighteners.

**SYDNEY'S** annual festival of arts, culture & family entertainment, kicked off this week, beginning with an elaborate opening ceremony that featured boats, music and water displays, and its rather unique centrepiece in the form of a 15m rubber duck.

Designed by Dutch artist Florentijn Hofman, the duck will form the lasting image of the festival, aiming to turn the Darling Harbour region into one giant bathtub.

The giant floating toy took three weeks to construct, is made from PVC material and takes approx 30 mins to inflate.



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NOTE: The position is Brisbane based.

## ABS shows room revenues climb

**AVERAGE** accommodation revenues per available room rose by \$4.20 per night to \$109.80 in the full year ending Sep 2012, according to new data released yesterday from the Australian Bureau of Statistics (ABS).

Broken down into states, the figures showed the increase was helped by policy direction and increased funding for hotel and tourism projects in NSW, Qld and SA, continued growth in WA & NT, while Vic, SA & Tas remained flat.

Accommodation Association of Australia chief executive officer Richard Munro said the figures

## CTC rejigs MICE unit

**THE** Canadian Tourism Commission is preparing to roll out a new look MICE division in the early part of 2013.

Dubbed Business Events Canada, the department will see a new sales focus implemented around a seven-point system to target different business sectors.

## Accor China optimum

**ACCOR** says it is aiming to build further on an 18.3% increase in Chinese visitation set in 2012, with 37 of its properties now able to provide the company's Chinese Optimum Service Standards.

Accredited hotels will also be decorating lobbies in preparation for Chinese New Year festivities.

**MEANWHILE**, Accor has advised that yesterday's heatwave across NSW saw up to 40 rooms at regional properties sold to families keen on an air-conditioned room with pool facilities also nearby.

## Copa offers content

**COPA** Airlines has signed a full content agreement with Travelpart to provide its range of published fares, inventory and availability to Galileo & Worldspan connected agents worldwide.

Under the deal, Travelpart point-of-sale platforms will also be loaded with the Latin carrier's suite of ancillary products such as merchandising services.

## Miyazaki for 1st class

**JAPAN** Airlines has announced it will serve Miyazaki beef in inflight meals for First-Class pax travelling from Tokyo Narita on European & US routes between 09 Jan-31 Mar.

were encouraging.

"There have been patchy returns for businesses in our sector which are in these three states for some time and the latest ABS statistics indicate that more accommodation operators are experiencing better results," Munro said.

"It also is a sign that the policy direction that the NSW and Queensland governments have set for tourism is paying dividends," he added.

Occupancy figures for the Sep quarter remained nearly identical year-on-year, dropping 0.1%.

"It's more evidence that significant short-term challenges remain for the accommodation industry in some parts of Australia," Munro concluded.

## Scoot site down time

**SCOOT** is advising of a "major software upgrade" from 8am to 2pm (GMT+8) on 10 Jan which will result in the carrier's booking engine and 'Manage my Booking' functions being made temporarily unavailable to customers.

## Rocky stay and play

**ROCKY** Mountaineer is offering up to CAD\$800 per couple in travel enhancements for guests booking a seven night or longer rail journey before 28 Mar 2013.

The added value can be used on extra hotel nights, activities, meal plans or even an Alaskan cruise if booking a Rocky Mountaineer Rail & Cruise package.

The 'Stay & Play' value varies depending on the level of service being travelled on the train - RedLeaf or GoldLeaf - more at [www.rockymountaineer.com](http://www.rockymountaineer.com).

## Windjammer discount

**SEA** Cruises has released a special offer aimed at single travellers on its 7-night Caribbean voyage aboard the *Sea Cloud* ship.

The small ship departs from Bridgetown, Barbados on 28 Mar, with cabins starting from \$7,560 for a guaranteed single cabin - a saving of \$1,700pp on full prices.

## EY breaks busy record

**ETIHAD** Airways has broken its record for the most passengers carried on its worldwide network in a single day.

The record, which previously stood at 33,766 from 14 Jul 2012, was exceeded on 05 Jan, when the carrier flew 33,802 pax during a single 24-hour period.

Load factors for the new record day were reported as 89.2%, the carrier's 4th highest figure.

**MEANWHILE**, Etihad has announced the appointment of Frédéric Huynh Quan Dat as its new general manager for Vietnam.

## Disney Magic bracelet

**WALT** Disney World in Orlando has commenced the progressive rollout of a rubber wristband system whereby visitors would buy entry tickets, food, beverages and merchandise by tapping their wrist on in-park bracelet readers.

Entitled MyMagic+, the bracelets would be encoded with credit card information and aimed at modernising purchase patterns.

Disney is understood to be spending close to US\$1b on the initiative, which will also allow guests to set smartphone alerts for when rides have shorter lines.



## State Sales Manager - NSW/ACT

With a history that dates back to 1927, the APT Group is Australia's premier travel company, operating throughout Australia, New Zealand, Europe, North America, South America, Asia and Africa. At present, the organisation is experiencing a significant and exciting growth phase as it looks to position itself as a truly global tour and cruise operator, and one of the world's leading travel companies.

Applications are invited for the position of State Sales Manager - NSW/ACT. The position is suited to a candidate who has strong leadership skills, has a thorough knowledge of the retail network, and who has a passion for sales as they will be working in a highly competitive sector of the industry and be responsible for sales in NSW and the ACT.

### Key Responsibilities:

- Managing, leading and motivating a highly engaged sales team
- Developing sales strategies to target distribution network of travel agents
- Growing sales revenue of all the products in the portfolio
- Representing the company at trade and consumer events
- Managing specific sales and marketing projects as required
- Contributing to a close knit, supportive Sales and Marketing team
- Creating and maintaining relationships with industry and trade partners

### Key Competencies:

- A successful track record of achieving sales targets within the travel industry in a sales leadership role
- A strong understanding of the APT retail market in NSW/ACT and overall APT product
- Demonstrated experience in providing professional and credible support to customers
- Excellent relationship management skills
- An analytical and creative approach
- Confidence in presentations and training customers in product features and benefits
- A passion for pursuing excellence in results
- A commitment to the team and a desire to lead others to be successful
- Ability to undertake interstate, intrastate and international travel

If you are a leader and motivator, enthusiastic, enjoy challenges and thrive on achieving sales targets, then this could be the role for you.

To apply, please send a cover letter and resume to [employment@aptouring.com.au](mailto:employment@aptouring.com.au)



## RCI onboard credits

**ROYAL** Caribbean International has launched a range of Earlybird specials for 2013-14 cruises in Australia, Europe & the Caribbean.

Offers range from savings up to \$1000 off cruise fares, while European and Caribbean voyages booked by 15 Feb earn onboard credits of up to US\$400 per cabin.

## LGBT training launch

A **NEW** specialist destination training program at the forefront of Lesbian, Gay, Bisexual and Transgender tourism has been launched at World Travel Market, currently underway in the UK.

The program has been designed and will be maintained by LGBT marketing firm Out Now Global.

Modules will be introduced from early this year, and will each focus on a particular destination and highlighting the range of activities of interest to LGBT travellers, such as art galleries, nightlife, cuisine, local history, museums and more.



## International Tour Administration Coordinator

With a history that dates back to 1927, the APT Group is Australia's premier travel company, operating throughout Australia, New Zealand, Europe, North America, South America, Asia and Africa. At present, the organisation is experiencing a significant and exciting growth phase as it looks to position itself as a truly global tour and cruise operator, and one of the world's leading travel companies.

We are seeking applications for the role of International Tour Administration Coordinator. The International Tour Administration Department is a dynamic area of the APT Business Unit responsible for the pre-departure management, co-ordination, delivery and fulfilment of International travel packages. This role will report to the International Tour Administration Team Leader and is responsible for providing superior tour administration support for international destinations whilst ensuring the delivery of exceptional customer service.

### Responsibilities include:

- Working closely with the International Product Teams, Reservations, Operations, Suppliers and other key internal and external customers to ensure our tours operate efficiently
- Monitoring and actioning regular reports including Request, Cancellation, Waitlist and Cabin Number Lost
- Issue daily rooming, miscellaneous and transfers lists in accordance with contractual deadlines
- Monitoring client and supplier payments and processing Resco bookings for reservations over the phone
- Finalisation of all international Cruise and Land requirements including reconfirmation of passenger details and review of requirements
- Assisting with the appointment, confirmation and provision of cruise escorts including sailing schedule, communication with HAL and Princess Cruises and liaisons with the Vancouver office and Europe office
- Facilitating changes and amendments inside standard deadlines
- Assisting Product Coordinators with management of Group Air and Rail
- Assisting with consumer trade shows if required
- Reviewing processes with a view to improve efficiencies

### Competencies required:

- Good knowledge of the APT International Product (or the ability to acquire in a timely manner)
- Good understanding of the Odyssey Reservations System
- Solid organisational and administration skills
- High level of computer literacy
- Excellent verbal and written communication skills
- Strong customer service focus
- Ability to problem solve and resolve conflict
- High attention to detail and a flexible approach
- Ability to multi-task and reach deadlines

To apply, please send a cover letter and resume to [employment@aptouring.com.au](mailto:employment@aptouring.com.au)

## Honours for MTA's Watson



**MOBILE** Travel Agents brand ambassador and global sailing superstar Jessica Watson recently added to her accolades, taking out top honours in the handicap division of the 2013 International 14" Australian Skiff Championship in Brisbane last weekend.

The global circumnavigator is

**pictured** above being presented with her award by MTA Travel managing director Roy Merricks alongside skipper Cameron Dale.

## Ireland calls to gather

**TOURISM** Ireland has kicked off its 2013 "Year of the Gathering" festivities, with a full calendar of celebrations of Irish people, their cultures and heritage scheduled.

The organisation has issued an invitation for travellers to Ireland for St Patricks Day to register to be part of the official parade down the main streets of Dublin. For information on how to enter, visit [www.stpatricksfestival.ie](http://www.stpatricksfestival.ie).

## Joyce TTF luncheon

**AUSTRALIAN** Tourism Export Council members are being invited to attend a TTF Industry Leaders' Luncheon with Qantas ceo Alan Joyce on 06 Feb, at the Four Seasons Hotel Sydney. RSVP at [www.bit.ly/TTFJoycedo](http://www.bit.ly/TTFJoycedo).

## Hayman rates well

**FOUR** Australian hotels have been rated in TripAdvisor's Top 10 Hotel Spas in the South Pacific.

The Four Seasons Resort Bora Bora in French Polynesia took out the top gong in TripAdvisor's latest wellness survey based on hotel spas, according to quality and quantity of reviews.

Hayman Great Barrier Reef was second, and The Langham Sydney, Park Hyatt Melbourne and Crown Metropol Melbourne rated highly.

## QR ramps up Warsaw

**QATAR** Airways has announced it will bolster flight frequencies between Doha-Warsaw (a route launched on 05 Dec) from four weekly to daily, effective 01 Feb.

## HA 2012 record flyers

**HAWAIIAN** Airlines achieved a record number of pax movements in 2012, with the carrier reporting over 9.48m pax flew on HA metal during the calendar year.

## Caesar shows Seinfeld

**CAESARS** Palace in Las Vegas has confirmed Jerry Seinfeld will grace the stage of its Colosseum for two shows from 12-13 Apr, with tickets starting at US\$75.

## Aberdeen name rejig

**ABERDEEN** Airport will rebrand as Aberdeen International as part of a shake-up by its parent firm, BAA announced previously.

## SIN meetings up 46%

**SINGAPORE** Tourism Board has reported a 46% upswing in the number of conventions, trade shows and conferences held in 2012 compared to the year prior.

## Delta buying Pinnacle

**DELTA** Air Lines has confirmed it will acquire all shares in Pinnacle Airlines once the regional carrier emerges from bankruptcy limits.

## Accommodation Updates

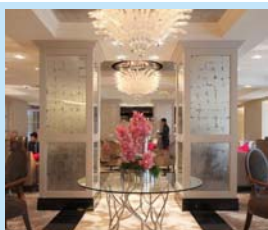
**WELCOME** to *Accommodation Updates*, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).



Sydney's **Swiss Grand Hotel** at Bondi Beach has come to the summer party, delivering guests a new pop-up bar overlooking the famous stretch of sand & waves. The Bondi Deck is open Thu to Sun, and offers delicacies such as fresh prawns, burgers and a range of summery drinks such as beer buckets & beach-theme cocktails. The stylish and relaxed setting is open until 31 Mar.



Situated only 35-mins by boat from Auckland, **The Oyster Inn** on Waiheke Island is a small retreat consisting of only three rooms with an adjoining restaurant serving sustainable and seasonal produce. The rooms offer an interpretation of chic with a boatshed appeal, yet ensuring comfort and class with king-beds, under-floor heating and iPod docks, while as the name suggests, the "world's best oysters" are here.



As the first company namesake property opened in London in 35 years, the doors have been opened at the **Intercontinental London Westminster**. The property is housed within a 19th century townhouse building & features 256 guest rooms over its six floors as well as multiple lounges, a gym, meeting room and several dining venues including the Blue Boar, a luxurious take on a traditional British pub. Elegant furniture ranges are showcased within the new establishment.

### Think before you fly

**FEDERAL** Transport Minister Anthony Albanese has issued a reminder to the travelling public to think of security restrictions in place before boarding an aircraft. The advice asks passengers to ensure their luggage is correctly packed with no restricted items to ensure a smooth journey. Among the Top 10 prohibited items confiscated at airports in 2012 were bullet keyrings, knives, toy guns, batons, knuckle-dusters, gun-shaped cigarette lighters and self-defence sprays.

### Record loads for AC

**AIR** Canada has posted record load factors for Dec and for the full year of 2012, with results of 82.1% and 82.7% on network-wide system traffic, both up 1.1% on the previous year.

### AW Nuptial specialist

**ADVENTURE** World has announced the appointment of two dedicated wedding specialists in Belinda Hackett and Czarina Tapia to its staff to help make the coordination of a couple's special day as stress-free as possible. Hackett and Tapia both bring wedding-planner experience to their new roles, along with an extensive knowledge of popular South Pacific wedding locations.

### First Austrian ATR

**AUSTRIAN** regional carrier InterSky has announced it has taken delivery of its first of two new ATR 72-600 aircraft, with a second due in Mar this year. The jets will operate services to regional routes between Germany, Austria and Switzerland.

### AA/AB expand c/share

**AMERICAN** Airlines & Air Berlin will expand current codesharing arrangements from 23 Mar, with the AB code placed on 30 routes from American's Chicago hub and 11 routes from LAX, JFK & Miami. Air Berlin will also launch a new service to Chicago, while AA will also fly to Dusseldorf from 11 Apr.

### HotelsCombined ads

**ONLINE** hotel aggregation site HotelsCombined is set to launch an aggressive new marketing campaign aimed at increasing awareness as a one-stop shop for hotels in Australia and overseas.

Wednesday 9th Jan 2013

### Cunard guest speakers

**AUTHOR** Bill Bryson & ex-Formula 1 driver Sir Jackie Stewart are among a big list of "cutting-edge speakers" who will entertain pax as part of Cunard's onboard 'Insights' program in 2013. The array of speakers will give talks aboard *QM2*, *QE* and *QV* during its four-month Round the World voyages.

## WIN A HOLIDAY TO SINGAPORE

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- Airport transfers



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CITY HALL

**BRITISH AIRWAYS**

Throughout January, *Travel Daily* is giving readers the chance to win an incredible grand prize of a trip for two to Singapore, including flights and accommodation courtesy of **Park Hotel Group** and **British Airways**. Park Hotel Group is also giving away three weekly prizes of hotel stays in Singapore and Hong Kong. To win the first weekly prize, simply answer Question 1 (below) by close of business on Friday 11th Jan 2013. The subscriber with the most creative answer will be the weekly winner.

There will be three questions throughout the month. At the end of January the **TD** reader with the most creative responses to **all three** questions will win the grand prize of a holiday for two people to Singapore, flying British Airways.

**Q1: In 25 words or less tell us what Chinese Zodiac animal best represents the Park Hotel Hong Kong and why?**

### WIN THIS WEEK'S PRIZE

- Three nights at **Park Hotel Hong Kong**



**PARK HOTEL**  
HONG KONG



Send your entries to: [parkhotelcomp@traveldaily.com.au](mailto:parkhotelcomp@traveldaily.com.au)

[CLICK HERE](#) for terms & conditions



**PARK HOTEL GROUP**

**BRITISH AIRWAYS**

*Travel Daily* is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at [www.traveldaily.com.au](http://www.traveldaily.com.au).

PO Box 1010, Epping, NSW 1710  
Phone: 1300 799 220 Fax: 1300 799 221

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**Publisher/Managing Editor:** Bruce Piper  
**Editor:** Guy Dundas  
**Assistant Editor:** Matt Lennon  
**Contributors:** Chantel Housler, Jenny Piper and Barry Matheson  
Email: [info@traveldaily.com.au](mailto:info@traveldaily.com.au)

**Travel Daily Group:**

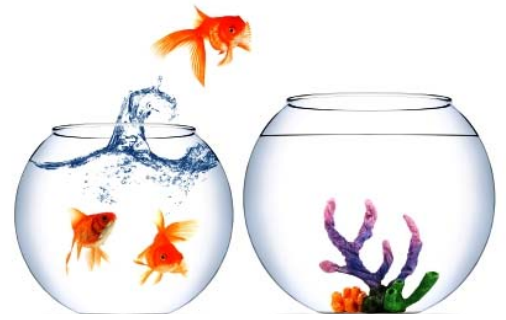
**CRUISE**  
WEEKLY

**Travel Daily TV**

**Pharmacy DAILY**



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**SAY 'ALOHA' TO A PAY RISE**

**TRAVEL CONSULTANT – PACIFIC SPECIALIST  
SYDNEY – SALARY PACKAGE \$60K + OTE**

Are you in need of a fresh start this New Year? Wave goodbye to your low base salary and say ALOHA to a base of \$45K plus commission with unlimited earning potential! Tired of the same quotes day in and day out? This established Boutique Company provides a beautiful range of exciting holidays to Hawaii, Tahiti, South Pacific and more, from romantic weddings and honeymoons to exciting dive holidays and cruises. Min 3 years travel experience & GDS skills required.

**CRUISE INTO 2013 WITH A GREAT NEW ROLE!**

**CRUISE CONSULTANTS  
SYDNEY – SALARY PACKAGES TO \$60K +**

Cruise is going off with a bang this New Year! If you are passionate about cruising and have experience selling cruise, we would love to speak to you. We currently have a number of cruise roles available for each & every taste! Enjoy Mon-Fri hours, free meals onboard visiting luxury liners and a great salary. Enjoy booking worldwide itineraries including Alaska, Caribbean, Europe & more. Want to start the New Year off with a new career? Apply today.

**ENJOY THE CITY BUZZ**

**RETAIL TRAVEL CONSULTANT  
MELBOURNE - SALARY PACKAGE DOE**

Here is your chance to work in the city centre and be amongst the hustle & bustle. Working for a reputable brand offering great job security and opportunities for progression, this role will see you consulting in a busy location with many walk in clients. If you are Galileo proficient, have minimum 2 years consulting experience and have excellent customer service skills then contact AA Appointments today to make this role yours!

**LOOKING FOR A CHALLENGE OUT WEST?**

**AGENCY MANAGER  
MELBOURNE (WEST) - SALARY PACKAGE DOE**

Tired of the long city commute? Here is your chance to work close to home. Our client is looking for a natural born leader to join their boutique retail agency & lead the team to success! Working on intricate itineraries in a fun team environment, no one day would be the same in this office. If you have previous consulting experience at a senior level here is your chance to advance your career!

**YOUR CHANCE TO MOVE INTO WHOLESALE**

**SUPPORT CONSULTANT  
MELBOURNE (INNER) - SALARY PACKAGE \$46K (DOE)**

Here is your chance to move into wholesale & work for one of the industry's best. In this role you will become the back bone of the company supporting the product & reservations team where needed. To be eligible for this role you must have prior industry experience as well as strong administrative skills. This is your chance to get your foot in the door & work your way up to a fabulous career in wholesale!

**SAIL INTO THE NEW YEAR**

**CRUISE CONSULTANT  
PERTH - SALARY PACKAGE TO \$50K (OTE)**

If you consider yourself somewhat of a cruising expert, then we need you! This is a fantastic opportunity to join one of the nation's leading travel companies. Working in a call centre environment, you will be consulting on a variety of cruising packages where prior experience selling cruises is essential to score this role! Fantastic bonuses on offer, in addition to working in a supportive, friendly team environment!

**YOUR BIG BREAK INTO CORPORATE TRAVEL**

**CORPORATE TRAVEL CONSULTANT  
BRISBANE CBD – \$65K OTE +**

Wanting to break into corporate travel in 2013? This is your chance. We are currently looking for an experienced international travel consultant to join this growing TMC. You'll love working in this fun team and enjoy some of the best benefits in the biz including sensational \$\$, top training, fantastic famils and fabulous career development. All you need is a min 2 years international travel consulting experience and fabulous GDS skills. Apply today to find out more.

**COMMONWEALTH PRIDE  
DOMESTIC WHOLESALE CONSULTANTS  
BRISBANE CBD – \$50K OTE ++**

Domestic travel is back and this dynamic travel company needs a travel superstar to join them. You'll love working in wholesale travel dealing with travel professionals and receiving enquiries only via phone and email. Great \$\$, free holidays, famils across Oz are just the start of the great benefits on offer. Min 12 months travel industry experience and the ability to remain calm under pressure is a must. This role is interviewing now so don't delay apply now.





**\*COME JOIN THE A-TEAM\***  
**TRAVEL RECRUITMENT CONSULTANT**  
**BRISBANE BASED**  
**SALARY PKG \$60K OTE + Bonuses**  
 Love being a part of the Travel Industry  
 but thirsty for a new challenge?  
**TRAVEL RECRUITMENT IS IT!**

Due to team growth, our Brisbane team is searching for a talented individual to join our Perms Travel Recruitment division.

As part of our successful team you will be responsible for managing all client recruitment needs, whilst also assisting candidates find the perfect role.

Fantastic perks include an uncapped salary package, up to 5 weeks paid annual leave and amazing team rewards including a luxury Annual AA Conference.  
**2012 Conference is pictured here**

This is the ideal opportunity to use your travel industry knowledge, passion, strong sales ability and great customer service skills in a whole new career direction!

**TO APPLY - EITHER EMAIL YOUR CV**  
**apply@aaappointments.com.au**  
 or **RING OUR MD DIRECTLY ON**  
**(02) 9231 6377**

**For more information on this role**  
**or other great career opportunities**  
**please visit our website**  
**[www.aaappointments.com](http://www.aaappointments.com)**







## Looking for more job flexibility in 2013?

[Learn more about temping](#)



### Meet our Team

**Kristi Gomm**  
Senior Account Manager  
MRCSA

Kristi has been a part of the inPlace Recruitment team since 2001. She is a seasoned traveller, having worked and lived in Canada, London and in the Whitsunday Islands.

Before moving into recruitment her career included roles in Hospitality, Retail and Corporate Travel. She also merged her passion for skiing & snowboarding with her work as a Sales Executive for a well known ski wholesaler.

Kristi holds a Diploma of Tourism Management as well as professional recruitment qualifications and is a member of the Recruitment Consultants & Services Association of Australia. She has excellent relationships with an extensive network of our clients from the Inbound, Wholesale and Retail travel sectors and is known for thinking 'outside the square' when matching job seekers with the right job.

Call or [email](#) Kristi with any recruitment questions

### Business Development Manager - NSW

- ▶ **China specialists**
- ▶ New South Wales territory
- ▶ \$55K - \$60K + super + incentives + car allowance

This is the number one travel wholesaler specialising in China and small group journeys. Previous relationships with agencies in NSW a distinct advantage. Own vehicle required.

Call or [email](#) Ben Carnegie for more details

### Part Time Travel Manager - Sydney

- ▶ **In house travel department**
- ▶ Corporate Business - Sydney CBD
- ▶ Salary \$65K + super pro rata

Join this non travel based global corporate business as their in-house Travel Manager, supporting the existing team. Wednesday to Friday 9am -5.30pm, Sabre preferred.

Call or [email](#) Ben Carnegie for more details

### Business Travel Team Leaders - BNE & PER

- ▶ **Prestigious global company**
- ▶ Lead, motivate and develop your team
- ▶ Salary to \$75K + super, Brisbane and Perth locations

Do you have superior leadership skills? Are you a 2IC ready to move up? Perfect opportunity for strong corporate travel professionals to join this leading organisation.

Call or [email](#) Kelly Wellmore for more details

### Corporate Travel Consultant - SYD Nth Shore

- ▶ **Global organisation with a small office feel**
- ▶ Domestic and international accounts
- ▶ Salary to \$50K + super, Sydney North Shore location

The best of both worlds, a small office feel with the resources of a global organisation! Friendly team, opportunity for progression. Corporate experience ess., Sabre & Tramada.

Call or [email](#) Kelly Wellmore for more details

### Retail Travel Manager - Melbourne

- ▶ **Boutique travel agency**
- ▶ North West Melbourne
- ▶ Competitive salary + bonus

Manage a dedicated team of travel gurus in a leafy suburb of North West Melbourne. This is the next step for an Assistant Manager or a Travel Manager wanting a change.

Call or [email](#) Dana Peric for more details



# New Year Take Off Sale with Rewards



## 10 Agents to WIN All expenses paid Singapore famil

Sell SQ between 24 December and 18 January  
and top 2 agents from each state will WIN  
an all expenses paid\* trip to a Singapore famil

**PLUS** for every ticket issued during this period  
using qualifying SQ fare references# you WIN:

**\$100**

for every return  
First Class  
Adult ticket

**\$50**

for every return  
Business Class  
Adult ticket

**\$30**

for every return  
Economy Class  
Adult ticket to  
Europe/Africa/  
Middle East/USA

**\$20**

for every return  
Economy Class  
Adult ticket to  
Asia/India



Agency Name: .....

To claim your prize, please fax to your local sales office

Ticket Number: .....

*Quikfares Quikticket*

\* Includes air and land expenses only

# Qualifying Quikfares references are SQ340, SQ376, SQ730, SQ731, SQ732, SQ733, SQ734, SQ735, SQ743, SQ746

CONDITIONS: Valid for tickets issued by Consolidated Travel or via Quikticket between 24 December 2012 and 18 January 2013 on 100% SQ itineraries ex Australia plated to SQ (618) ticket stock on the Consolidated Travel IATA only. Child, Infant, Group Sales, Wholesale and Cancelled or Refunded tickets are not eligible. Consolidated Travel and Singapore Airlines reserve the right to alter or cancel the promotion any time. Cash prizes for this promotion are capped and will be distributed at the completion of the promotion. Receipt of a prize may have Fringe Benefits Tax (FBT) implications. To the extent that there is any FBT liability, this will be paid for by the employer of the recipient. The grossed-up value of a prize and any other Fringe Benefits the recipient receives during the course of the FBT year may be reported on the recipient's annual PAYG Payment Summary as required by taxation law. Consolidated Travel Group ABN 60 004 692 791. Date of issue 24 December 2012.