

Bring the mobile world into your business success with Abacus Mobile



enquiries@sabrepacific.com.au

Sabre
pacific

Travel Daily

First with the news

Wednesday 16th January 2013

SHE IS!

Are you keeping up to 100% of your up-front commissions? At Travel Partners you can.

Ph: 1300 559 527



TRAVEL PARTNERS

EXCELLENCE IN TRAVEL

Email: 100pct@travelpartners.com.au

New TDTV video

TODAY'S issue includes details of an exclusive **Travel Daily TV** video from last weekend's historic final Scenic Railway trip - see **pg 8**.

Business fares stay low

DOMESTIC Business Class fares are hovering around record low levels this month, down about 15 index points on last year, govt data released today indicates.

The slide is due to Virgin adding new Business class routes.

Online wholesaler crashes

AGENT-only online wholesaler Travel Agents Nexus has been placed into administration, with the Travel Compensation Fund today confirming its termination due to claims received.

TCF spokesman Gary Dellar told **TD** that "it's very early days," but based on current information he believes claims of around \$100,000 may be involved.

The company was headed up by Robert Hansell and Andrew Bates, both ex YQ4 Travel, and launched in Jun 2010 with a promise to be different from other online wholesalers because "we are travel people with years of experience in the industry, and not just software developers".

A CATO member, Travel Agents Nexus offered live availability on a range of product incl car hire, cruises, tours and transfers as well as "over 300,000 hotel rooms," displaying the best available price even when the same product was offered by multiple suppliers.

The company only allowed registered travel agents, tour operators and wholesalers to access its product.

TD has obtained minutes of a directors meeting held this week which reveal "concerns about the company's solvency which required immediate discussion and resolution."

The company is set to be wound up, with Brian Silva and Antony Resnick of BRI Ferrier appointed as voluntary liquidators.

Biggest ever USA expo

MORE than 55 Visit USA Organisation members will participate in next month's annual Visit USA Expos, which will include events across Australia.

Visit USA Australia president Geoffrey Hutton said it was the biggest ever contingent in the organisation's history.

He said interest in the US is continuing to grow, with 2012 showing a record number of Australian visitors.

Qantas Holidays Thailand
2013/14 Brochure

Out now!

Click here to view online



Trip
Travel rewards & incentive program

QANTAS Holidays

For more information visit www.qhv.com.au/agents

Etihad to Amsterdam

ABU Dhabi-based carrier Etihad Airways will introduce new daily Airbus A330-200 services to Amsterdam on 15 May, expanding its European network to 17 hubs.

EY will codeshare with KLM on the route, which itself is boosting its flight frequency to Abu Dhabi to daily in the Northern Summer.

Eight pages of news

Travel Daily today has eight pages of news and photos, plus full pages from: (**click**)

- AA Appointments jobs
- AA Appointments temp jobs
- inPlace Recruitment jobs

Take a self-drive holiday, without breaking the budget!

2013 EARLYBIRD

SALE NOW ON!

Ends 31 January 2013

[Click here to book](#)



1300 363 500
www.driveaway.com.au

DriveAway
Holidays
Your road is freedom

ÜMI

WHO ARE Ü TAKING?

[REGISTER HERE >](#)

deluxe river
cruising

Welcome aboard
Deluxe River Cruising & China Holidays 2013



Wendy Wu Tours
Experience a Different World

Brochure out now!

wendywutours.com.au

Travel Lic No 27A4792 9198K

Inbound FIT/Groups Mix

- Sydney location
- Reputable & well established agency
- Book a mix of FIT, Groups & incentives
- \$40- 50K + super neg depending on exp.

Contact: Kristi Gomm
02 9278 5100
kristi@inplacerecruitment.com.au



[click here for details](#)

Travel Daily

First with the news

Wednesday 16th January 2013

Le Long Weekend **NOU YEAR SALE**
\$969* Return airfares, 3 nights Royal Tera Resort and Spa **PP** in a SUITE, return airport transfers. **MANY INCLUSIONS!** CALL 1300 295 049

Aircalin **Adventure World**
*Conditions apply **CLICK HERE**

SIA pax improve 6%

SINGAPORE Airlines carried 1.63m passengers in Dec, an increase of 6% on the previous corresponding period.

Capacity grew more slowly at 2.8%, with the overall figures showing a 2.6 point improvement in passenger load factor to 82.2%.

Loads improved across all regions, with SQ citing growth in leisure passenger traffic particularly on America and Europe long-haul routes due to strong holiday travel demand.

The load factor on South West Pacific routes was 86.4%.

However, the carrier warned of continuing challenges in the operating environment, adding that "promotional activities are expected to continue to place downward pressure on passenger yields" across the globe.

Qantas upgrades BNE-PER

QANTAS has once again upped the ante on transcontinental flights, yesterday announcing the deployment of its upgraded Boeing 767 aircraft on all weekday flights between Brisbane and Perth.

The enhanced Queensland services to Western Australia mean that Qantas will offer wide-bodied plans on all weekday flights to Perth from Melbourne, Sydney and Brisbane.

The 767s will operate on all BNE-PER flights effective 31 Mar, and will see the route offer individual streaming in-flight entertainment as well as upgraded interiors.

QF domestic ceo Lyell Strambi also confirmed the roll-out of A330s on all weekday Sydney-Perth flights effective from Apr this year - a month earlier than previously planned.

All MEL-PER weekday flights will also utilise wide-body A330s from May 2013.

Strambi said the changes to the key East-West routes would help QF better serve the business and premium travel market.

"One of Qantas' key strengths in the domestic market is our wide-body aircraft which are very popular with our customers."

Strambi touted other benefits of the Qantas offering, including meals and checked baggage for all passengers on all fares.

"Our fleet of aircraft, superior network, frequencies, lounges, on-time performance, and frequent flyer program, have seen us maintain our status as best for business and premium travellers," he said.

Qantas is refurbishing 16 Boeing 767 aircraft with new interiors and iPad-based 'Qstreaming' of inflight entertainment to all seats in business and economy class.

The upgraded 767 product will also be deployed on all QF flights between Sydney and Honolulu from next month (**TD 21 Dec**).

QF's focus on its Western Australian operations also includes the expansion of the Perth Qantas Club lounge.

Park Hotel wk1 winner


CONGRATULATIONS to Susan Connolly of American Express who was the Week 1 winner in our exclusive Park Hotel Group month long competition.

Susan won three nights accom at the Park Hotel Hong Kong.

See **page 8** to enter the comp.

NATURAL FOCUS SAFARIS


Quest for the Spirit Bear



Spirit Bear Lodge
4 days / 3 nights ex Vancouver from \$2370* p.p. twin share

Contact
Natural Focus Safaris on 1300 363 302
email info@awsnfs.com
www.naturalfocussafaris.com.au
Brochures: www.tifs.com.au
We are the experts in tailor made safaris and tours.

LIC NO: 30248 *Conditions Apply

Canada  keep exploring
SUPER, NATURAL BRITISH COLUMBIA CANADA

WINGS AWAY & CRUISELAND *travel*

It's a new year. Do we have the new YOU?

Wings Away Travel & Cruiseland Melbourne are on the lookout for innovative Travel Designers.

We want people to join our team who;

- ✓ Have a burning passion for travel – doing, discussing, selling
- ✓ Have a genuine desire to share your knowledge and personal travel experiences with clients and colleagues
- ✓ Enjoy confidently designing creative itineraries combining your knowledge and expertise with our specialist supplier partners
- ✓ Want to be part of a true team, in a premier agency.

We are also looking for that special, mature, someone to be the 'face' of Wings Away for Front of house/customer liaison. A bright, intuitive disposition and an impeccable telephone manner are vital, as are superior time management skills. Light book-keeping and administration duties are also part of this senior position.

If you would like to know more in detail, check out the individual job descriptions on our website Under Meet The Team or send your resume to Andrew@wingsaway.com.au

EK A380 to Mauritius

EMIRATES will operate one of its flagship Airbus A380 aircraft to Mauritius, ex Dubai, on a return one-off basis on 12 Mar, replacing its regular B777-300 service.

The special flight marks the 45th anniversary of the independence of the Republic of Mauritius.

JTB slashes land prices

JTB Australia is offering a 10% discount on all ski land packages, tours and accommodation for departures through until 28 Feb.

Japan Railpasses are excluded.

MEANWHILE, Japan National Tourism Organisation has seen a 16% year-on-year increase in the number of Aussies travelling to Japan in Nov, up to 14,000.

Over 181,000 Aussies travelled to Japan from Jan-Nov, up 25%.

Upgrade to Royal Class

SUPERIOR SHIPS, AWARD-WINNING SERVICE



Double bonus save up to \$1000*pp

9 nights from \$995*pp

***Click here for more**

Royal Caribbean INTERNATIONAL

World's Leading Airline
World's Leading Airline First Class

For the fourth consecutive year.



الإتقاد
ETIHAD
AIRWAYS

Travel Daily

First with the news

Wednesday 16th January 2013

We have the affiliations to ensure your success.

Ditch your desk job and go mobile with MTA.

Call us 1300 682 000
join.mtatravel.com.au



Wotif.com, Jetstar top online hits

ONLINE travel agency Wotif.com was the top travel website in Australia based on traffic during Dec 2012, according to the latest data from Experian Hitwise.

Wotif.com held a 13.24% share of web traffic, followed closely by Webjet, while Expedia was third with an 8.79% stake.

Flight Centre, Lastminute.com.au, Best Flights, Zuji Australia and

Skyscanner Australia rounded out the top 8, all retaining the same ranking as the month prior.

Travel.com.au saw its position drop from 9th to 10th place.

MEANWHILE, Jetstar has leapfrogged parent Qantas to be the most popular Australian airline website searched.

Virgin Australia, Tiger Airways & AirAsia finished 3rd, 4th and 5th.

Tassie campaign coming together

TASMANIA is seeking a range of interstate and local promotions to lure visitors to the state after recent bushfires, with a campaign team having met this week to plot strategies to reinforce that Tassie is 'open for business'.

Tasmania's Minister for Tourism

Scott Bacon said the aim of the campaigns would be to attract visitors "to support businesses in those areas affected by fires, and ensure the industry can continue to have confidence in their future."

The campaigns are in addition to TT's ongoing marketing efforts.

Delta ups LAX/SEA

DELTA Air Lines in Australia is spruiking three additional daily services which have been added between Los Angeles and Seattle, commencing 08 Apr 2013.

Pax ex Sydney, Melbourne and Brisbane using Delta and DL codesharing services operated by Virgin Australia can fly to LAX nonstop (from SYD), with a simple same terminal connection to SEA.

The new flights will be operated by Delta Connection carrier SkyWest Airlines, utilising dual-class CRJ900 regional jets.

Aurora social tracking

AURORA Expeditions has rolled out a social media tracking system on its remote voyages to the Arctic and Antarctic regions.

Dubbed 'Track My Trip', the system keeps tabs on the position of Aurora's *Polar Pioneer* vessel, allowing followers to check the progress of the voyage and view special destination images, which is updated every 15 minutes.

Passengers can register for the free service prior to their voyage.

SA Armstrong refund

SOUTH Australia Premier Jay Weatherill on Tue reiterated that defamed cyclist Lance Armstrong should repay appearance money the state used to entice the fallen superstar to the Tour Down Under between 2009 and 2011.

The TDU, partially funded by SA Tourism Commission, is believed to have paid Armstrong up to \$3 million/year to attend the race.



UNITED Nations...eat your heart out at this worldly effort.

Les Roches International School of Hotel Management has set a new Guinness World Record for the highest number of different nationalities all in a swimming pool at the one time.

Students representing 82 nations participated in the effort, which included countries such as Seychelles, Georgia, Cyprus, South Africa and many others.

The attempt was organised by the school's social committee to demonstrate the diversity of its global education program.

ALASKA Airlines has chosen an entry by a 16-year old Hawaiian boy as the winner of a "Paint the Plane" contest across Hawaii.

School children across the US state were eligible to enter the contest, which offered a trip for four to any destination in the Alaskan Airlines network and a \$5,000 scholarship as top prize.

The winning artwork will be adorned across one of the carrier's Boeing 737-800 aircraft as a promotion to the Hawaiian Islands across the AS network.

Incidentally, with Hawaii being a tropical destination, the prize winner said he would like to take his family to New York as he wants to see snow for the first time.

Hurtigruten celebrates their 120th Anniversary in 2013

To celebrate this great milestone, Hurtigruten is offering special Anniversary Celebration Fares on select Norway Classic Voyages – saving up to \$2,925 per couple*!

PLUS, book any Classic Norway Voyage departing between 01 Apr & 30 Sep 2013 and receive a bonus Shipboard Credit of NOK1200 per cabin



Save up to \$2,925 per couple* plus bonus shipboard credit ^

HURRY!!
book by
14 February
2013!

Discover the World Cruising



Contact Discover the World Cruising

your Hurtigruten Specialist 1800 OCEANS (1800 623 267)
retailres@discovertheworld.com.au | discovertheworldcruising.com.au

*Anniversary Celebration Fares valid on select Norway Classic voyages, subject to availability and may be withdrawn without notice. Saving of up to \$2,925 per couple based on full fare Classic Round Voyage departure 01 Aug 13 in outside cabin grade J/L.
^Bonus Shipboard Credit is valid for any Classic Norway Voyage departing between 01 Apr & 30 Sep 2013 when booked by 31 Jan 2013.
Travel Agent Lic. 27A06929 (Discover the World Marketing Travel trading as Discover the World Cruising)



Fly to London from \$1629*

Europe & Britain on Sale

Save up to 12.5%*

- 7.5% with our Early Payment Discounts
- 5% Travel Corporation Past Passenger Discount

Hurry!
offer ends
28 February

TRAFALGAR
see the world from the inside



INSIGHT VACATIONS
The Art of Touring in Style

*Subject to availability, terms and conditions apply. Visit www.trafalgar.com, www.contiki.com or www.insightvacations.com for more information.

Canberra visitor guide

AUSTRALIAN Capital Tourism has rolled out its 2013 Visitor Guide, providing a full listing of Centenary celebrations taking place throughout the year.

The 68-page guide is available online at www.bit.ly/ACT13guide.

Jetstar close MNL/NRT

JETSTAR Airways has closed off reservations on its four weekly Manila-Tokyo Narita route on and beyond 31 Mar, according to current GDS displays.

Bullo, Cicada package

BULLO River Station and Cicada Lodge in the Northern Territory have joined forces to release a special five-night luxury offer.

Departing Darwin, the package includes private Cessna charter flights between Bullo Station, Katherine and back to Darwin, three nights at Bullo River Station in a homestead room, two-nights at Cicada Lodge, airport transfers, many meals, scenic helicopter flights and more.

The deal is priced from \$5,825ppts for a stay up to 30 Apr, or \$6,070ppts staying up to 31 Oct. More info - ph (08) 8354 2719.

Ascott signs 3 in China

THE Ascott Limited is bumping up its presence in The Republic of China, signing contracts to manage three additional properties in the country.

The new apartment contracts include the 90-unit Ascott Heng Shan Shanghai, scheduled to open in 2014, the 250-unit Ascott Emerald City Suzhou (2015) and the 194-unit Somerset Baitang Suzhou (2017).

Sonaisali bargain

SONAISALI Island Resort in Fiji has slashed prices for stays up until 31 Oct by half, based on a three-night minimum.

The offer includes a free upgrade to an oceanview bure, return private car transfers, buffet brekkie daily, a sunset cruise for two, a welcome cocktail, along with kids under 18 stay free while kids under 12 eat & play for free.

A six-night package is now priced from just \$550ppts.

Agents have until 28 Feb to take advantage of the offer being promoted with Viva! Holidays.

QVH Norfolk set dates

QANTAS Holidays and Viva! Holidays have introduced set departures to Norfolk Island for sale during Jan.

The Norfolk trips are offered at a reduced price, and are based on a minimum of 10 passengers to ensure a group's departure.

To book phone 1300 139 747.

PTMs well at home in Kuantan



MALAYSIA and the luxurious Club Med Resort in Kuantan saw a visit from this group of ten home-based TravelManagers agents, who popped in as part of the firm's seventh exclusive famil trip of 2012 recently.

Club Med's sizeable pool and bar received a workout during the stay, with the PTMs also visiting the resort's turtle sanctuary.

The group also tried their hands at the Tree Top Challenge, a walk through the rainforest on a specially designed series of platforms around the trees.

Bookending their Club Med all-

inclusive stay were high-intensity shopping experiences in Kuala Lumpur, also enjoying inspections of the Parkroyal Hotel & Parkroyal Suites while in the capital city.

The group, **pictured** at the front of the resort, from left in the back row consisted of Adam Ferraro, Club Med with TravelManagers Stephanie Fung, Katy Hurd and Emma Prosser.

Front row: Suzanne Hallas from Malaysia Airlines, with Travel Managers Naomi Peel, Zie Balfour, Merran Wiggins, Kristin Carter and Yvette Kelly.



Win one of 280 famil trips to Dubai

All to be revealed on Monday 21st January 2013.

definitely
Dubai
www.definitelydubai.com

6 Mystery prizes and 8 iPad minis also to be won.

Conditions apply; click here for details. Only open to eligible travel agency employees in AUS & NZ aged 18+. Must be available to travel between 15/5/13 and 20/5/13. Starts 21/01/13 and ends 17/03/13. Trip prizes split as follows: NSW/ACT: 40, VIC/TAS: 40, WA: 40, QLD: 40, SA/NT: 40, NZ: 80. There will be 30 trips per State group (60 in NZ) awarded via a game of skill. Remaining trips will be awarded via a game of chance. iPad mini prizes also awarded in game of chance. Mystery prizes awarded in game of skill to first placed entrants in each State Group. See conditions for details.

Hello Tomorrow Emirates

Tigerconnect launch

TIGER Airways Singapore will launch its Tigerconnect transfer program in conjunction with the 'Changi Connect' system, taking effect from 01 Feb.

The system, first implemented by Scoot in Nov (**TD** 16 Nov), will allow passengers to transfer through Changi Airport to other flights, bypassing immigration, baggage collection and without requiring a visa to enter the city.

MEANWHILE, Tiger Airways Australia has reported a 90% jump in traffic and 95% capacity uptick during the month of Dec.

The increase on 12-months earlier also included a 126% spike in pax numbers to 258,000, but all statistics were compared to a period where TT was operating at a significantly reduced capacity and on a limited schedule.

For the 12 months to Dec 2012, Tiger's number of passengers carried in Australia grew 6% year-on-year to 2.1 million.

TNT grand slam promo

TOURISM NT has partnered with Qantas Holidays to launch a new three-week campaign aimed at luring visitors to the state, with 15-second TV commercials being shown during the Australian Open tennis grand slam in Melbourne.

Travel Daily

First with the news

Wednesday 16th Jan 2013

Top APAC airline nosh

TRAVEL search site Skyscanner has announced the winners of its first Asia Pacific Airline Food Awards, chosen by a panel of 200 travellers and bloggers.

Tiger Airways Singapore claimed the title of best low-cost airline food, closely followed by Scoot and AirAsia.

Singapore Airlines took out top gong for short-haul inflight meals, also polling in third place on long-haul, with Garuda Indonesia and Korean Air making up the top three in both polls, the former winning for Best Long-Haul Meal.

A recent Skyscanner survey of 1,500 travellers revealed 54% of air travellers rated current inflight meal options as good or better.

Skyscanner market development manager for Australia and NZ Dave Boyte said regular flyers can be won over with a quality meal.

"Airline food used to have a reputation for being bland, but the quality of in-flight meals has improved massively as airlines place greater importance on serving good food at altitude".

AA/Travelport deal on

TRAVELPORT and American Airlines are close to reaching a new content-sharing agreement, which is currently set to expire today, the companies have said.

The carrier added it intends to continue to provide agents using Travelport's Galileo, Worldspan & Apollo GDSs with uninterrupted fare and inventory content while a new deal is hammered out.

Elsewhere, American has not yet reached agreement with Travelport on its antitrust violation lawsuit or its counterclaims, which has been on a stay-of-trial since last month.

Want to write travel?

WELL-KNOWN travel writer Rob McFarland will hold another workshop for aspiring authors, with just 12 spaces available at the sessions on 23 Feb and 02 Mar in Sydney, costing \$399.

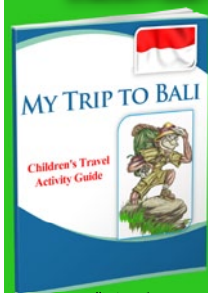
See www.robmcfarland.org.

Jameson into Choice

CHOICE Hotels International will add 46 hotels in the United States to its portfolio under a deal with Colony Capital, all of which were operated as Jameson Inns.

The properties are spread across 12 states, including Florida, Alabama, Georgia and Louisiana.

WIN A CHILDREN TRAVEL GUIDE



Every day this week, **Family Travel Scoop** and **Travel Daily** are giving readers the chance

to win a "My Trip to Bali" children travel guide, valued at \$17 each.

These fun, education travel guides for kids help children learn about their holiday destination. Filled with games and activities teaching the culture, food, language and currency. Available to destinations around the world.

To win one of the guides, simply be the first reader to email the correct answer to the question below to:


childrenguide@traveldaily.com.au

What age groups are available for the Fly it Quiet travel packs?

Hint! Visit www.family-travel-scoop.com

Congratulations to yesterday's lucky winner, **Nicole Blake** from **Spencer Travel**.

Dubai never looked better

Hello Tomorrow 

With amazing fares now available from Perth to Dubai, your clients can save precious spending money for the Dubai shopping festival. Offer ends 18th January.

	ECONOMY	BUSINESS
Return from	AUD 997*	AUD 4,989*

Travel available from now until 15th March on EK423/422

emiratesagents.com/au

Award winning service • Up to 1,400 channels of entertainment • Gourmet food and wine

*Advertised Economy Class and Business Class return fares valid for sale until 18th January, 2013 for travel from 14th January until 15th March, 2013 with all travel to be completed by 31st March, 2013. Valid on EK423/422 flight from Perth and Dubai only. All advertised fares are subject to availability at the time of booking and includes taxes, surcharges and levies. Taxes are correct as at 10th January, 2013 and are subject to change. Further terms and conditions apply. For bookings or more details, visit emirates.com/au, contact Emirates on 1300 303 777 or see your local travel agent.

Novotel for Jeddah

ACCOR has inked a deal in the Kingdom of Saudi Arabia to manage the new-build Novotel Jeddah, slated to open its doors to guests by late next year.

10 new TCF additions

THE Travel Compensation Fund had 10 new head office locations sign up to the organisation in Dec, as well as three new branches.

The new HOs include **United Tours** (ABN: 25 159 944 573) and **Two Hats Travel** (ABN: 86 160 629 685) in Sydney; **Mega Holidays** (ABN: 50 160 646 480) in Lindfield; & **Chris Bray Photography** (ABN: 35 142 238 720) in Avalon Beach; and **Riche Travel** (ABN: 68 159 830 529) in Woonona in NSW.

Others offices incl **Bestjet.com** (ABN: 71 155 965 601) in Fortitude Valley and **Swallow Holidays Travel** (ABN: 73 158 989 863) in Southport, in Qld; **Happyvisit** (ABN: 13 838 094 949) in Thornlie in WA; **Travelzone Holidays** (ABN: 98 159 619 691) in Blackburn South, Vic and **Yuvi Travels** (ABN: 26 146 431 277) in Brooklyn Park, SA.

The new travel agency branch offices are Harvey World Travel (Maitland) in Newcastle West, NSW (part of the Hunter Global Travel Services group), Business Jet Travel in Taringa in Qld and Australia China Travel Specialists in Auburn, NSW.

La La Land visits soar

OVERSEAS visitor numbers to Los Angeles set an all-time high in 2012, with the city receiving 41.4 million overall arrivals - six million of which were foreign, up 1.2% on the year prior.

Total visitor numbers rose 2.5% from 2011's 40.4 million result.

For the first-time ever China was the top int'l market for LA, jumping from a top five source two years ago to be the number 1 market, the Los Angeles Tourism & Convention Bureau said.

The organisation also revealed it would be beefing up its marketing efforts into countries including Australia, the United Kingdom and Canada this year.

It will also focus on international meetings & convention business.

LATCB is forecasting 41.9 million visitors for 2013.

THAI incentive tempts Cheryl



ABOVE: THAI Airways Int'l has presented the first consultant claim for a \$50 iTunes voucher, rewarded as part of the carrier's \$22,000 THAI Temptations travel agent incentive (TD 12 Jan) - see thaiairways.com.au/temptations.

Pictured here is Cheryl Scanlon from Cruise Express Sydney with THAI's sales executives Aaron Gilden and Angela Tanis.

Tourism Aus appoints

TOURISM Australia has named Karen Halbert as its new general manager corporate affairs and strategy, effective 29 Jan 2013.

Halbert replaces Simon Westaway who departed TA in Dec to take up a post at Orica (TD 17 Dec).

Most recently, she was Principal Media Relations Advisor for mining giant Rio Tinto.

WANT TO WORK FOR AN AWARD WINNING TRAVEL COMPANY?

GRAPHIC DESIGNER

SYDNEY BASED

HERE'S WHAT YOU'LL GET:

- ✓ Competitive salary
- ✓ Generous allowance to spend across our travel brands
- ✓ Collaborate with designers across our international offices

RESPONSIBILITIES:

- ✓ Create and design marketing collateral
- ✓ Pre-press of brochure artwork for offset printing
- ✓ Online creative include web images, banners and some Flash
- ✓ Manage relationships with key printing suppliers

To succeed in this role you must be self-motivated with exceptional attention to detail. You will ideally have three years of experience in a similar role. The successful candidate will be confident with the Adobe Creative Suite including InDesign and pre-press skills are essential. Flash & HTML skills would be an advantage.

SOUND LIKE YOU?

To apply, forward your CV, portfolio and covering letter to recruitment@globusfamily.com.au with the position in the subject line by **Wednesday 16th January 2013**



GLOBUS

COSMOS

MONOGRAMS

AVALON WATERWAYS



CATHAY PACIFIC

Call Centre Supervisor Customer Sales Office, Sydney

Cathay Pacific Airways is looking for a highly motivated and skilled Call Centre Supervisor to join the Central Customer Sales (reservations & ticketing) team.

The candidate is responsible for a variety of key responsibilities:

- Ensuring meeting or exceeding Company sales targets
- Supervision of staff – monthly and annual performance reviews
- Supervising the day-to-day operational requirements for a very busy team.

The candidate must possess and demonstrate the following criteria:

- At least 5 years experience in a call centre environment with proven experience in effectively supervising a team.
- Prior experience within airline operations or related industry would be an advantage
- Excellent communications and interpersonal skills
- Proficiency in computer understanding and use
- Proven ability to solve problems including evaluation, analysis, information gathering, interpretation
- Proven ability to manage stressful situations
- Displays willingness to make decisions.
- Excellent negotiation and personal presentation skills

An attractive salary package will be offered to the successful candidate.

If you have the above skills and are confident of achieving complete success, please send your resume to: Customer Sales Manager, Australia, tricia_goodwin@cathaypacific.com
Closing date for applications: 31 January 2013.

Please note, only those applicants who are successful in gaining an interview will be notified.

P&O catering to Mum

P&O CRUISES has released a special Mothers Day offer, with cabins on a special three-night Mum's sailing priced at \$419ppts.

Featuring numerous restaurants and relaxing spa options, P&O senior vice president Tammy Marshall said the offer provided an early opportunity to spoil mum's on their annual special day.

Special Indonesia fare

GARUDA Indonesia has launched special return fares from Sydney and Melbourne to Denpasar and Jakarta starting from \$761, based on MEL to DPS, inclusive of taxes. Seats are on sale until 31 Mar.

UA offer satellite wi-fi

UNITED Airlines has fitted one of its widebody B747 aircraft with wi-fi internet connectivity as part of a US\$500m fleet upgrade project currently underway.

The aircraft will fly transPacific and transatlantic routes, with usage plans priced between US\$3.99 and \$19.99 depending on flight duration and download speeds required.

Sydney tops Wotif poll

FIVE destinations in NSW have been voted on to Wotif's annual list of Australia's most popular destinations, with Sydney topping the poll for the 10th year running.

The results were based on more than 260,000 bookings processed per month on the Wotif website.

Other NSW hotspots to make the list were Newcastle (13th), Coffs Harbour (15th), Port Macquarie (17th) and Byron Bay, which polled in 18th place.



Corporate Sales Manager (12 month Maternity Leave Contract) Sydney Sales Office

Cathay Pacific Airways is looking for a highly motivated and experienced Corporate Sales Manager to join the Sydney sales team, for a period of 12 months.

Reporting to the Business Development Manager NSW/ACT, the successful applicant will be part of a team of three managing corporate sales in NSW and be responsible for:

- Identifying and converting new corporate opportunities.
- Maintaining and growing the potential from an existing corporate client base.

The successful candidate will need to demonstrate the following:

- Experience in working with Corporate Travel Management Companies
- Experience in dealing with Travel Procurement Managers from medium and large Corporate businesses
- Highly motivated to actively source, identify and convert new corporate clients
- Proven ability to manage existing accounts to maximise revenue opportunities.
- Demonstrates a solid sales background with proven results
- Good analytical skills
- Excellent negotiation, presentation and communication skills
- Proven ability to manage own time, with minimal supervision
- Excellent problem solving skills including evaluation, analysis, information gathering, interpretation

A competitive salary will be offered to the successful candidate.

If you have the above skills and are confident of achieving complete success, please send your CV, detailing salary expectations to:

Business Development Manager NSW/ACT
email: richard_jones@cathaypacific.com

Applications close 25 January 2013.

Please note: Only those applicants who are successful in gaining an interview will be notified.

Accommodation Updates

WELCOME to *Accommodation Updates*, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to accomupdates@traveldaily.com.au.



New cabins, site accom and new parkland activities form part of a \$10m development at the **BIG4 Caloundra Holiday Park** on the Sunshine Coast. Guest cabin options range from one- to three-bedroom with waterfront views. New park facilities include a new pool with waterslide, camp kitchen, amenities block, jumping pillow and a new children's playground. Future enhancements on the drawing board include a kids club for school hols.



One of the resorts on Hawaii's Big Island is boasting a fresh look, with the completion of works at the **Fairmont Orchard**. The multi-million dollar renovation saw updates made to all 495 guestrooms, along with new sofas, carpet, chairs, headboards, lighting and installation of marble in each bathroom.

The property's 54 suites also feature new dining areas and coffee tables.



Marriott Hotels & Resorts has opened its newest property in China with the unveiling of the **Shanghai Marriott Hotel Pudong East**. The group's newest hotel offers 323 rooms and suites with views of nearby parkland. A full array of technological facilities sees the hotel ideally positioned for business travellers, and is situated close to Shanghai's Business Park.



Newly opened last month, the **Sheraton Bali Kuta Resort** has unveiled its new Shine Spa for Sheraton facility. The new spa offers a range of services including massage, body treatments, facials and couples treatments. Each room is decorated with classic yet contemporary elements, with vibrant colour schemes, metallic materials, with relaxing music wafting in the corridors.

LHR breaking records

LONDON Heathrow has reported its busiest Dec on record, with passenger numbers up 2%, and a total of 5.6m pax utilising the facility during the month.

Total passenger volumes for the year reached nearly 70-million, with the facility handling 471,341 flights throughout 2012.

Serving up the NT

TOURISM NT has partnered with Qantas Holidays to launch a new three-week campaign aimed at luring visitors to the state, with 15-second TV commercials being shown during the Australian Open tennis grand slam in Melbourne.

New Flinders accom

A NEW 40-room boutique hotel, has opened in the Mornington Peninsula region of Victoria.

Entitled Quarters, the property offers 40-rooms spread across four wings named after explorers Bass, Bauer, Westall and Flinders.

Oberoi Grp president

THE Oberoi Group has named Kapil Chopra as its new president, accountable for all The Oberoi and Trident Hotels in India.

Get talking on board

SMALL-SHIP cruise operator Seabourn has launched a new onboard entertainment concept based around bringing its guests together through conversation.

Titled "Seabourn Conversations", the company will recruit a series of special guest speakers including celebrities, authors, scholars, chefs and performers to share their stories and participate in Q&A sessions with passengers.

Over the course of a voyage, pax will have opportunities to interact with the special guests through specially themed events.

ANA grounds 787s

JAPAN'S All Nippon Airways has grounded its entire fleet of 17 Boeing 787 aircraft following an emergency landing of one of its Dreamliners in Takamatsu today.

End of an era at Scenic World



FABLED Blue Mountains tourist attraction Scenic World brought the curtain down on a key part of its storybook history last weekend with the final day of operation for its Scenic Railway attraction.

After 68 years of operation in its current form, the 52-degree climb up and down the mountain alongside the Three Sisters has been operated nearly 700,000 times since 1945, and will now gracefully step aside to make room for a brand new state-of-the-art set of carriages.

The new Swiss-designed train, which was delivered last month, is now being installed and will be in operation by mid this year, however other attractions at Scenic World are open as normal.

For third-generation managing directors Anthea and David Hammon, who grew up around the family-run railway, the final operation day felt a bit like saying goodbye to a family member.

"The train really feels like it has a personality in a lot of ways, from the noises that it makes and the way it twists and moves, and you feel all of that," David said.

Scenic World has played a huge part in the development of the Katoomba and Blue Mountains area, and the new train will be seen as a new beginning for the popular attraction.

"I've really come to know it quite well, so it'll be sad to see that go," Anthea added.

Travel Daily TV was on site at Scenic World for the final running of the Scenic Railway, and has produced a special video for the day, which can be viewed by clicking on the logo above.

The Hammon family is pictured above, with Anthea back row left, David front row right, with their elder and younger generations of the family, including patriarch and former managing director himself, Phillip Hammon, aboard the Scenic Railway as it prepared for its final journey of the day.

Inspiring webisodes

A **UNIQUE** promo campaign run in Aug last year (**TD** 10 Aug), by Inspiring Journeys, which saw unsuspecting Sydney commuters picked up in a black taxi and offered a free trip to the Top End, provided they leave immediately, has been turned into a series of webisodes on the destination.

Entitled "Kakadu Cab", the series documents the adventure of each selected winner, as well as highlighting the scenery of the region as can be discovered on an Inspiring Journeys itinerary.

To view the series of five videos, visit www.bit.ly/kakaducab.

Arkaba Home stay

PRIVATELY owned Flinders Ranges property Arkaba Homestead will serve as the final night accommodation provider for Wild Bush Luxury's popular three-night Arkaba Walk itinerary.

The stay at the homestead will replace the Merna Merna Camp, effective from 14 Mar.

Cambodia palace shut

THE Museum and Royal Palace of Cambodia will be closed to visitors from 01-07 Feb for the Royal Funeral and Cremation Ceremony of the King Sihanouk.

WIN A HOLIDAY TO SINGAPORE

WIN THIS MONTH'S GRAND PRIZE

- Four nights at **Grand Park City Hall, Singapore**
- Two return economy flights from Sydney to Singapore on **British Airways**
- Airport transfers



GRAND PARK CITY HALL

BRITISH AIRWAYS

Throughout January, **Travel Daily** is giving readers the chance to win an incredible grand prize of a trip for two to Singapore, including flights and accommodation, courtesy of **Park Hotel Group** and **British Airways**.

Park Hotel Group is also giving away three weekly prizes of hotel stays in Singapore and Hong Kong.

To win the second weekly prize, simply answer Question 2 (below) by close of business on Friday 18th Jan 2013. The subscriber with the most creative answer will be the weekly winner.

There will be three questions throughout the month. At the end of January the **TD** reader with the most creative responses to **all three** questions will win the grand prize of a holiday for two people to Singapore, flying British Airways.

Q2: Aussies love Clarke Quay. Apart from location, what do you like about Park Hotel Clarke Quay?

WIN THIS WEEK'S PRIZE

- Three nights at **Park Hotel Clarke Quay**



PARK HOTEL CLARKE QUAY



Send your entries to: parkhotelcomp@traveldaily.com.au

[CLICK HERE](#) for terms & conditions



PARK HOTEL GROUP

BRITISH AIRWAYS

Supplier Updates

WELCOME to *Supplier Updates*, **Travel Daily's** new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE**.

Supplier enquiries for notices: advertising@traveldaily.com.au

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

PO Box 1010, Epping, NSW 1710
Phone: 1300 799 220 Fax: 1300 799 221

Travel Daily is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of **Travel Daily** no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.

Publisher/Managing Editor: Bruce Piper
Editor: Guy Dundas
Assistant Editor: Matt Lennon
Contributors: Chantel Housler, Jenny Piper and Barry Matheson
Email: info@traveldaily.com.au

Travel Daily Group:

CRUISE
WEEKLY



Pharmacy DAILY

Advertising and Marketing: Christie-Lee Lachance, Lisa Martin and Magda Herdzik
Email: advertising@traveldaily.com.au
Business Manager: Jenny Piper
Email: accounts@traveldaily.com.au



AA APPOINTMENTS
RECRUITMENT CONSULTANTS

**WANT ACCESS TO ALL AREAS?
APPOINT AA**

FOR ALL THE BEST VACANCIES VISIT www.aaappointments.com

NSW & ACT - 02 9231 6377 - apply@aaappointments.com.au
VIC, WA & SA - 03 9670 2577 - recruit@aaappointments.com.au
QLD - 07 3229 9600 - employment@aaappointments.com.au

**YOUR CHANCE TO SWITCH TO CORPORATE
CORPORATE TRAVEL CONSULTANT
NORTH SYDNEY - SALARY PKG \$55K - \$75K +**

Concerned about where your career is heading? Looking for job security and opportunities for progression? Join a global TMC based in North Sydney. You will be working across a portfolio of dedicated accounts booking both international and domestic travel. Excellent career progression and professional development opportunities and in addition an outstanding salary package and incentives allowing you to earn \$85k plus! Send your CV to AA Appointments today!!!

**WORK CLOSE TO HOME IN LANE COVE
SENIOR TRAVEL CONSULTANT - VIRTUOSO AGENCY
LANE COVE - SALARY PKG \$50K DOE**

Looking for a role close to home? Want to work in a boutique agency and give up the office politics and city commute? Call AA Appointments today to apply for this amazing senior travel consultant role based in a well-established Virtuoso agency in Lane Cove. High end clients, luxury travel and a small and friendly team of like-minded travel professionals. Amazing salary package and an opportunity to work close to home. Get on board with this role today!

**RE-IGNITE YOUR TRAVEL CAREER IN 2013
SENIOR RETAIL TRAVEL CONSULTANT**

ADELAIDE (CITY) - SALARY PKG SUBJECT TO EXPERIENCE

Not all retail agencies are the same. Join this head office owned retail office in Adelaide's city centre and you will soon see your love of leisure consulting return! Working Monday to Friday hours only, you will be offered a lucrative base salary and have the opportunity to earn bonuses! Service a mix of leisure and business travellers too. Do not work on that low base salary any longer, apply to AA Appointments today!

**THE LARGEST WHOLESALER IN MELBOURNE
RESERVATIONS CONSULTANTS**

MELBOURNE (SOUTH EAST) - SALARY PKG TO \$51K (OTE)

This is your chance to secure a role close to home and gain a better work / life balance. No more 50 hour working weeks, this Australian owned and operated touring company ensure staff are looked after with reasonable working hours and fantastic overseas educationals and discounts. Career progression opportunities too. Send your CV to AA today and work for this winning company tomorrow!

**INBOUND SUPERSTAR REQUIRED
INBOUND SUPPORT COORDINATOR**

MELBOURNE (INNER) - SALARY PACKAGE TO \$46K

If you are looking for the next step in your travel career you would be crazy to go past this role! Luxurious high end wholesale travel company in Melbourne's inner city is seeking an inbound support coordinator with impeccable attention to detail and a professional approach. Previous inbound travel or back of support experience required. Monday to Friday hours only with future career advancement opportunities.

**CALYPSO EXTRAORDINAIRES NEEDED
WHOLESALE TRAVEL CONSULTANTS**

PERTH (INNER) - SALARY DEP ON ROLE / EXPERIENCE

We have a number of winning wholesale roles on offer in Perth at the moment with travel companies that are well established and very stable! Whether you prefer servicing a mix of retail agents and the general public or retail agents only, we have the right role for you! All you need to be considered for one of these top roles is a minimum 12mths international consulting experience & Calypso knowledge.

**CRUISE INTO A GREAT NEW ROLE
CRUISE CONSULTANTS**

BRISBANE CBD - SALARY PACKAGE \$50K PKG + Bonuses

Are you an experienced retail travel consultant looking to specialise? Well this could be your chance. This boutique travel team located in the heart of the CBD is looking for travel superstars to join them. Your day will involve selling a range of travel products with a strong focus on cruising. You'll enjoy a strong base salary plus earn more \$\$ with the achievable incentive scheme in place. Plus enjoy top training & wonderful famils. Min 18 months retail consulting experience needed.

**LEAD THE WAY
RETAIL TRAVEL MANAGER**

SUNSHINE COAST - COMPETITIVE \$ & BONUSES

Are you a ZIC sick of waiting in the wings? Or an experienced retail travel manager wanting a new challenge to sink your teeth into in 2013? Stop looking - this is for you. We are currently looking for an experienced retail travel consultant with strong leadership experience to step in and manage this small and successful agency on the Sunshine Coast. You'll earn a competitive industry salary package plus enjoy great perks and bonuses. Want to know more? Call us now!



**HOT TEMP
JOBS
DELIVERED
DAILY!**

TOP TEMP BENEFITS INCLUDE

Best industry rates; paid weekly
Referral vouchers
Temp to Perm opportunities

Temp of the Month/Annual rewards
Flexible working hours/days
Full conversion training where required

**TRAVEL SALES CO-ORDINATOR - DYNAMIC TEAM.
6 MONTH TEMP ROLE - 2 DAYS PER WEEK.
SYDNEY CBD - GREAT HOURLY RATE \$**

Fancy a part time role? Blink and you'll miss it so get in quick for this one. Working with a dynamic team of inside and outside sales agents combined with new business development and account management, you will provide and deliver outstanding administrative support. You will be **ADVANCED** in Microsoft office products and applications and of course you will be flexible, approachable, highly organized and you will display a high level of both written and verbal communication.

**BROCHURE PRODUCTION ASSISTANT - EUROPE.
3 MONTH TEMP ROLE - TRAVEL PRODUCT
INNER WEST - HOURLY RATE DOE.**

Now is your opportunity to secure a temporary role in the travel industry within the product department. Everyone wants to get into product and now is your chance. You must be able to start ASAP and have amazing skills in brochure production. Work with a friendly travel team in a relaxed and casual environment. Modern offices located in the inner west. This is a 3 month temporary role where your previous experience in a similar travel product role is essential as minimal training is provided.

**ARE YOU A WHIZ WITH CROSSCHECK?
RETAIL TRAVEL CONSULTANTS
MELBOURNE (VARIOUS) - TOP HOURLY RATE**

We are on the lookout for experienced travel consultants with knowledge of a CRS and more specifically experience using crosscheck! With various roles around Melbourne due to start in the coming weeks, now is the time to register for temp work and be in the front of the line when these positions role out! In return, you will be rewarded with a generous hourly rate, flexible hours that suit your lifestyle plus a variety of roles giving you an insight into the wonderful world of travel! Call AA Appointments today to find out how you can register!

**URGENT - NEW ROLE
RETAIL TRAVEL CONSULTANT
PERTH (STH) - TOP HOURLY RATE**

Our client, a busy retail store located south of the river, is looking for a motivated, passionate and experienced consultant to assist their team. Working weekdays from 8.30am to 5.30pm throughout the month of January, you must have a minimum 12 months retail travel consulting experience and knowledge of Galileo in order to score this amazing temp role! Due to start immediately, you will be rewarded with a sensational hourly rate and fun team environment! So hurry and contact us today to find out how to make this role yours!

**TICKETING TEMP URGENTLY NEEDED
SABRE TICKETING CONSULTANT
BRISBANE - TOP HOURLY RATE**

Are you an experienced travel consultant with strong Sabre ticketing skills who can start Monday? We currently have the rare opportunity to join this market leader on a temporary basis for at least a month. You'll be responsible for handling all ticketing needs. Exceptional Sabre skills will be a must along with the ability to work on your own and problem solve. A top hourly rate will be on offer plus get your foot in the door of one of the best travel companies in Brisbane.

**SAIL AWAY
CRUISE CONSULTANTS
BRISBANE CBD - TOP HOURLY RATE**

Fancy yourself a cruise guru? Trained on Tramada and polar? Can you start temping immediately? We need to chat asap. This is the rare opportunity to assist this innovative and reputable travel company for the upcoming weeks. You'll be handling email and phone requests from clients and booking worldwide cruises. Previous retail travel consulting experience and Tramada skills a must along with great cruise knowledge. Don't let this one slip away - call now.

CONTACT AUSTRALIA'S MOST EXPERIENCED TEMP RECRUITMENT TEAM

Anita Nunnari
NSW & ACT
Ph: 02 9231 6377

Carmen Pugh
QLD & NT
Ph: 07 3229 9600

Cherie Napolitano
VIC, WA & SA
Ph: 03 9670 2577

temps@aaappointments.com.au carmen@aaappointments.com.au meltemps@aaappointments.com.au

FOR MANY MORE GREAT TEMP VACANCIES VISIT OUR WEBSITE www.aaappointments.com



inPlace
RECRUITMENT

People.
Integrity.
Energy.

Connect with us    

Are you ready for the next step in your career?

[Search our latest jobs](#)



Meet our Team

Kelly Wellsmore
Senior Account Manager

Kelly joined the inPlace Recruitment team in 2006 after having worked in the travel industry for 5 years.

Kelly is currently working with our clients from the Corporate, Online, Retail and Wholesale sectors of the industry. Having come from a travel management background she has great success in sourcing the 'cream of the crop' in talented team members, who are now long term employees.

Kelly also knows first hand how overwhelming it can be as a job seeker and what an emotional roller coaster you can be on. She believes looking for a new job should be seen as an exciting time in your career as you search for the right organisation to match your expectations and ambitions. Her candidates love her enthusiasm, support and ongoing communication.

We love her contagious laugh and her talent as a chef!

Call or [email](#) Kelly for a chat about your next job

Ski Reservations Specialist - Sydney

- ▶ Boutique Ski specialist agency
- ▶ Northern Beaches Sydney
- ▶ Salary to \$45K + super

An established ski wholesaler specialising in Europe, USA, & Japan need additional staff due to an increase in business. Passion for Ski essential & previous ski sales an advantage.

Call or [email](#) Ben Carnegie for more details

Inbound Groups & FIT Mix- Sydney

- ▶ Leading & reputable travel brand
- ▶ Variety plus in this diverse role
- ▶ Salary \$40-\$50K + super neg. doe

Life is never dull if you are an experienced domestic cons. This role is a mix of Groups, FIT & Incentive travel. Book itineraries throughout Australia for overseas clients.

Call or [email](#) Kristi for more details

Business Development Manager - NSW

- ▶ NSW territory
- ▶ China specialists
- ▶ Salary \$55K - \$60K + super + inc. + car allowance

This is the number one travel wholesaler specialising in China and small group journeys. Previous relationships with agencies preferred. Build rapport and grow this territory.

Call or [email](#) Ben Carnegie for more details

Adventure Travel Consultant - Brisbane

- ▶ Well established Adventure agency
- ▶ Exotic and unusual destinations!
- ▶ Salary \$38- \$44K + super doe

Help make people's dreams a reality, working for this adventure agency selling exotic places like the Kokoda track, Peru or Africa. Must have consulting experience and Galileo CRS preferred.

Call or [email](#) Kristi Gomm for more details

Corporate Travel Consultant- SYD Nth Shore

- ▶ Global organisation with a small office feel
- ▶ Domestic and international accounts
- ▶ Salary to \$50K + super, Sydney North Shore location

Best of both worlds, a small office feel with the resources of a global organisation! Friendly team, opportunity for progression. Corporate experience ess. Sabre & Tramada.

Call or [email](#) Kelly Wellsmore for more details

twitter: @inplacejobs
www.inplacerecruitment.com.au

Call 02 9278 5100
1300 inPlace (1300 467 522)

