

Bring the mobile world into your business success with Abacus Mobile



enquiries@sabrepacific.com.au

**Sabre**  
pacific

# Travel Daily

First with the news

Friday 18th January 2013

HE IS!

Are you keeping up to 100% of your up-front commissions? At Travel Partners you can.

Ph: 1300 559 527



TRAVEL PARTNERS

EXCELLENCE IN TRAVEL

Email: 100pct@travelpartners.com.au

## QE2 becomes a hotel

**SINGAPORE'S** Oceanic Group is to transform the retired *Queen Elizabeth II* into a floating hotel for new owner Drydocks World.

The 45-year old vessel has sat virtually idle in Dubai since it was sold in 2007 to Middle Eastern firm Istithmar World, a subsidiary of Dubai World, for about \$100m.

QE2's revival plan includes renovating the ship into a 5-star 500-room hotel which will feature a shopping mall, a cafe offering meals similar to what was served during the ship's hey day & three Michelin-starred restaurants, along with convention and meeting facilities.

The project will also see *Queen Elizabeth II* relocated from Port Rashid in Dubai to an unspecified Asian city with a "rich maritime heritage" & "prominent waterfront" *Arabian Business* reported.

## Jetstar Hong Kong cfo

**ZHANG** Zueliang has been announced as the chief financial officer for Jetstar Hong Kong ahead of the low-cost carrier's mid 2013 launch.

The new airline is a joint venture between Qantas & China Eastern and plans to recruit more than 600 Hong Kong-based staff, and operate a fleet of 18 jets by 2015.

A ceo is to be named soon.

## Team Tasmania reinstated

**TOURISM** Tasmania will begin redistributing marketing funds of about \$3m in a bid to gain more 'bang for its buck' promoting the state internationally.

The initiative will see the state organisation begin to wind up its overseas 'in-market' representative contracts in New Zealand, the United Kingdom, Japan & Korea before the new financial year.

Funds from those markets will instead now be ploughed into the domestic market, as well as North America, Europe and Pan Asia.

Currently, 30% of the state's marketing budget of \$10.2m is invested in overseas activity, but visitors from abroad make up just 15% of visitors to the state.

CEO John Fitzgerald said the review on international marketing was needed to ensure activities and operations delivered the best possible return on investment.

"These changes will allow us to focus our effort and resources on the markets and areas where we have the best chance of influencing potential visitors to experience this fantastic island state," Fitzgerald said on Wed.

The strategic review was, in part, aimed to put TT "in the best position to respond to significant changes in global tourism trends."

A much closer alignment with Tourism Australia is now tabled, leveraging the group's multi-million dollar int'l investment in tourism and marketing programs.

The overhaul will see Tourism Tas relaunch its 'Team Tasmania' network of internationally-active businesses which was rested by the organisation in late 2011.

The previous Team Tasmania model engaged with local export-ready tourism businesses across a wide scope of areas, and while the specific structure of the revived concept is yet to be finalised, the expectation is it will continue to be made up of active Tasmanian tourism businesses abroad.

Going forward, international marketing for the 'Apple Isle' will target foreigners staying, living and studying in Australia, relying on word-of-mouth to promote Tasmania to overseas friends and relatives who visit the country.

Tasmania will continue to be pushed to markets where it is pulling representation via digital and sector-specific activities.

## VA/TT decision delay

**THE** ACCC has pushed back the timeline for its decision on the proposed acquisition of 60% in Tiger Airways Australia by Virgin Australia by a week, until 07 Feb.

The postponement follows the receipt of additional info from the merger parties received this week.

## QF/EK trade FAQs

**QANTAS** has issued a memo for travel agents outlining a series of FAQs relating to its Australian Competition & Consumer Comm. interim authorisation approval for its alliance with Emirates.

The document confirms Qantas Frequent Flyers will be able to book a QF codeshare flight on EK metal with Points Plus Pay, make an Any Seat Award booking using points, and indicates plans are afoot for Classic Award bookings.

Agents are also advised of scenarios should the ACCC not grant final authorisation.

See [www.bit.ly/QFEKagtfqa](http://www.bit.ly/QFEKagtfqa).

## Excite aids Nexus agts

**AGENTS** impacted by the demise of Travel Agents Nexus, which was this week placed into voluntary liquidation (**TD** Wed), are being offered support through agent-to-agent wholesaler, Excite Holidays.

The company said it would assist agents with future bookings "in light of the unfortunate circumstances."

"Whilst they cannot guarantee initial rates or availability, Excite's Agency Support team will endeavour to do their best to assist agents in any way possible," the firm said yesterday.

## Six pages of news

*Travel Daily* today has six pages of news and a page of jobs from **AA** Appointments.

## Hurtigruten celebrates their 120<sup>th</sup> Anniversary in 2013

To celebrate this great milestone, Hurtigruten is offering special Anniversary Celebration Fares on select Norway Classic Voyages – saving up to \$2,925 per couple\*!

PLUS, book any Classic Norway Voyage departing between 01 Apr & 30 Sep 2013 and receive a bonus Shipboard Credit of NOK1200 per cabin

Save up to \$2,925 per couple\* plus bonus shipboard credit\*



HURRY!!  
book by  
14 February  
2013!

Discover the World Cruising

**HURTIGRUTEN**

Contact Discover the World Cruising  
your Hurtigruten Specialist 1800 OCEANS (1800 623 267)  
retailres@discovertheworld.com.au | discovertheworldcruising.com.au

\*Anniversary Celebration Fares valid on select Norway Classic voyages, subject to availability and may be withdrawn without notice. Saving of up to \$2,925 per couple based on full fare Classic Round Voyage departure 01 Aug 13 in outside cabin grade J/L.  
\*Bonus Shipboard Credit is valid for any Classic Norway Voyage departing between 01 Apr & 30 Sep 2013 when booked by 31 Jan 2013. Travel Agent Lic. 21A06929 (Discover the World Marketing Travel trading as Discover the World Cruising)

**Great Holiday INGREDIENTS!**

Click here to discover the real Thailand!

For more information visit [www.qhv.com.au/agents](http://www.qhv.com.au/agents)

viva! holidays  
viva life!

amazing THAILAND  
Always Amazes You

THAI  
Smooth as silk

## 5 x BDM's - Sydney

- ▶ 5 roles in the CBD & Nth Sydney area
- ▶ Wholesale, Corporate, MICE & Media
- ▶ Mix of Account Mgt & Business Development
- ▶ Salaries from \$50-\$90K pkgs + comms

Contact: Ben Carnegie  
02 9278 5100  
ben@inplacerecruitment.com.au



click here for details

# Travel Daily

First with the news

Friday 18th January 2013

**Le Long Weekend** **NOU YEAR SALE**  
**\$969\*** Return airfares, 3 nights Royal Tera Resort and Spa in a SUITE, return airport transfers...**MANY INCLUSIONS!**  
CALL 1300 295 049

**Aircalin** Adventure World  
\*Conditions apply **CLICK HERE**

## AA reveal new livery

**AMERICAN** Airlines has debuted a new modern look, logo and livery for its aircraft, moving away from the 'heavy' polished metal look traditionally used.

Instead, silver mica paint was chosen to honour AA's *silver bird* legacy, along with a new tail-fin red, white and blue striped decal, as **pictured** below.

"Our new logo & the refreshed exterior of our planes represent more than a change of symbol, but a symbol of change in our path to modernize and innovate." the **oneworld** carrier said.



## Horizon's HKG brox

**NEW** Horizons Holidays has today rolled out its 2013/14 Hong Kong & China brochure, featuring 15 new tours and experiences, 10 new hotels & Xian for the first time.

For more info on the program see [www.newhorizons.com.au](http://www.newhorizons.com.au).

## Free day on Swiss Pass

**RAIL** Europe is offering a bonus day when purchasing either its four-day Swiss Pass or four-day Swiss Saver Pass in first class, if booked before 26 Apr.

The deal is valid for travel from 01 Feb-30 Apr, with passes priced starting at \$377 per person.

## Qantas targets short-haul

**QANTAS** has today confirmed it will beef up its domestic fleet by eight aircraft as it explores growth options for its short-haul ops.

At the same time, the Qantas Group announced it has trimmed its order for Boeing's becoming-infamous 787 *Dreamliner*.

Five Boeing 717 aircraft will be leased and three Bombardier Q400 turboprops will be acquired to capitalise on domestic markets, the first of which will be arriving in the second half of 2013.

"Over the past five years we've invested in our successful domestic airlines to support

business travel between major capitals & regional communities, as well as in the fast-growing intrastate markets of Queensland and Western Australia," Qantas Group ceo Alan Joyce said.

"This expansion to our fleet of 125-seat Boeing 717s and 74-seat Q400s gives us flexibility to pursue growth opportunities in a range of short-haul markets."

Joyce added the new order was a "sensible investment."

He also revealed one of the Qantas Group's B787-8 aircraft, destined for Jetstar's international fleet had been cancelled.

Another 14 firm 787-8s remain on order for Jetstar, along with Group options (with purchase rights) for 50 more 787s of either -8 or -9 variants, which could be added to prop up the JQ fleet from 2016, when market conditions can be better viewed.

Joyce also reiterated confidence in the *Dreamliner*, saying the QF Group was certain technical issues would be resolved by the time Jetstar takes its first delivery in a few months time.

**MEANWHILE**, the FAA in the US has ordered a modification of the Lithium-ion battery systems on the 787 after recent incidents.

## SYD/MEL pax figures

**SYDNEY** Airport has recorded its busiest Dec in history, seeing pax numbers across domestic & int'l operations grow by 5.2% y-on-y.

The facility served a total of 36.9 million passengers for the 2012 calendar year overall.

SYD chief executive Kerrie Mather highlighted increased domestic services by Jetstar and Tiger as key drivers to the growth.

On the int'l side, Singaporean and Malaysian visitor numbers grew 34% and 59% respectively.

**MEANWHILE**, MEL Airport saw a total of 29,297,387 during 2012, a 5% year-on-year increase.

The facility saw its strongest int'l growth from New Zealand, Hong Kong, China, India & Sri Lanka, while domestic pax accounted for 22.3m of total figures using MEL.

## Westin Denarau back

**FIIJ**'s Westin Denarau Island Resort & Spa will re-open its doors to guests early next month, seven weeks after Tropical Cyclone Evan caused substantial damage to the property before Christmas.

Repairs have included work on roof shingles and thatching, with the resort's pools, restaurants, bars, gym and Heavenly Spa on target to be ready to meet the opening date of 06 Feb.

The relaunch will also include the unveiling of a brand new restaurant, Steakhouse by Peter Kuruvita - the internationally renowned chef behind Flying Fish Fiji at the neighbouring Sheraton Fiji Resort property.

## Mandarin in EY Guest

**ETIHAD** Airways' loyalty scheme Etihad Guest has added the Mandarin Oriental Hotel Group as a new partner of the program.

Members will earn 500 miles for each eligible stays in a room, or 800 miles in a club room or suite at some of the nearly 50 Mandarin hotels scattered across Asia Pacific, the Americas, Europe the Middle East and Africa.

Etihad Guest's Gold and Gold Elite members will also be offered room upgrades, early check-in & late check-out, where available.



## Sales & Marketing Coordinator

Air Mauritius, an international airline, operating out of its base in Mauritius has an exciting and challenging position at its office in Melbourne.

A detailed job description is available on the Air Mauritius website <http://www.airmauritius.com/vacancies.htm>

An application form can be downloaded at <http://www.airmauritius.com/aboutus/mkexternalvacancy.pdf>

## WINGS AWAY & CRUISELAND

### It's a new year. Do we have the new YOU?

Wings Away Travel & Cruiseland Melbourne are on the lookout for innovative Travel Designers.

#### We want people to join our team who;

- ✓ Have a burning passion for travel – doing, discussing, selling
- ✓ Have a genuine desire to share your knowledge and personal travel experiences with clients and colleagues
- ✓ Enjoy confidently designing creative itineraries combining your knowledge and expertise with our specialist supplier partners
- ✓ Want to be part of a true team, in a premier agency.

We are also looking for that special, mature, someone to be the 'face' of Wings Away for Front of house/customer liaison. A bright, intuitive disposition and an impeccable telephone manner are vital, as are superior time management skills. Light book-keeping and administration duties are also part of this senior position.

If you would like to know more in detail, check out the individual job descriptions on our website Under Meet The Team or send your resume to [Andrew@wingsaway.com.au](mailto:Andrew@wingsaway.com.au)





# Travel Daily

First with the news

Friday 18th January 2013

We have the affiliations to ensure your success.

Ditch your desk job and go mobile with MTA.

Call us 1300 682 000  
join.mtatravel.com.au

## AW sign Family Adventure Co

**ADVENTURE** World has added itineraries from The Family Adventure Company to its range, with the family tour operator confirmed as its newest partner.

Operating over 100 different itineraries, The Family Adventure Company has been in business since 1996, running educational tours aimed at families with children aged between three to ten years.

Specialist itineraries for single parents and dedicated adventures for teenagers are also operated by the company.

Tours run as small groups to

protect the integrity of remote locations visited, especially in the case of historical sites, which serve as an educational element.

Adventure World's range of 2013 brochures offer a selection of The Family Adventure Company tours, with more on the AW website.

### Jakarta flood advice

**WIDESPREAD** flooding in the greater Jakarta area has seen DFAT add official advice on the disaster to its advice for the country.

Jakarta's Governor has placed the city at the highest flood alert level, with Australians in Jakarta advised to check media for info.

### Journey out of dock

**AZAMARA** Club Cruises' ship *Azamara Journey* has emerged from dry-dock in Singapore after undergoing a refurbishment.

The eight-day project saw ship-wide renovations to all public spaces and staterooms, and a brand new 'Azamara Blue' hull.

### No Hahn Air ADMs

**E-TICKETING** platform Hahn Air has introduced a new policy to not raise an Agency Debit Memo any longer if a HR Ticketing Centre misplates on Hahn Air's e-document (HR-169).

Hahn says all HR-CTC/ATC (Hahn Air Airport or City Ticketing Centres) can enjoy e-ticketing in an ADM free environment "as all costs arising from misplating on HR-169 are covered by Hahn Air.

### SAS/SIA jv roll out

**THE** joint-venture which will see Singapore Airlines cooperate with Star Alliance partner carrier Scandinavian Air Lines has taken off following its recent approval.

SAS and SQ will coordinate joint sales initiatives and coordinate timetables under the agreement on flights between Singapore and Copenhagen.

### MU extends NKG-SYD

**CURRENT** thrice-weekly flights between Beijing and Sydney via Nanjing with China Eastern Airlines will continue operating past the trial cut-off of 31 Mar.

From this date, the flight numbers will change from MU739/740 to MU727/728.

The service, which launched late last year (**TD** 24 Dec), flies in addition to daily MU services between Sydney and Shanghai.

### USA and UK in favour

**HILTON** Worldwide's loyalty program Hilton HHonors has conducted a survey on Australian travel preferences for 2013, in line with its recently launched 'Any Weekend, Anywhere' sales.

The poll of 1,000 travellers saw 36% wanting to travel to the US in 2013, closely followed by the UK (30%), while the most sought-after experiences are to visit the Egyptian Pyramids (43%) and Niagara Falls (37%).

### Air China tick for IAH

**STAR** Alliance member Air China has been granted permission by US regulators to commence new Beijing-Houston, Texas services.

## Insight plots more niche tours

**EXPANDING** the range of niche-themed tours has been earmarked as a 2013 goal by Insight Vacations managing director Joost Timmer.

Speaking to **Travel Daily** this morning, Timmer said consistent sold-out departures incorporating London's famous Chelsea Flower Show warranted exploring the market further.

"Off the back of a good start to India last year, we're getting a lot more demand from the agency community to build special interest programs into India, which is very exciting".

"We'll certainly look at building special interest into other regions," Timmer added.

He added that forward bookings

for Insight's core UK/Europe tours were looking strong, as were its USA itineraries following a record sales year, while India, now in its second season, would be a key focus for the company in 2013.

"We're seeing very strong forward bookings for India, which is fabulous," Timmer said.

"This year, we've built more on the product mix, and what were extensions [in 2011/12] are now optional standalone tours".

"Last year when we launched, most of our clients were previous travellers, and this year we've had quite a few new people come into the mix who hadn't travelled with Insight before to India, which is great," Timmer told **TD**.



## Window Seat

**OFTEN** handled (but rarely cleaned) items in hotel rooms, such as TV remote controls and destination magazines are no longer an issue for germaphobes visiting the Craddock Terry Hotel in Lynchburg, Virginia thanks to its new Nanotouch products.

The property has placed new portable, movable, self-cleaning antimicrobial touch points in rooms in places where guests leave personal items such as toiletries, jewellery & medicines.

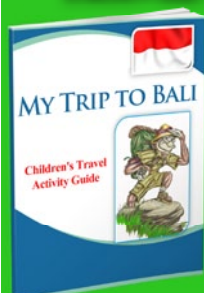
Also new in rooms are, of all things, self-cleaning TV guides and coffee-making instruction cards for the often touched but rarely cleaned items.

## Tour the Golden Ring

**BENTOURS** has launched a new three-day private Golden Ring tour showcasing the architecture and history of the region to the northeast of Moscow, including Vladimir and Kostroma.

The itinerary is priced from \$1,473ppts, with departures on sale until 31 Dec.

## WIN A CHILDREN TRAVEL GUIDE



Every day this week, **Family Travel Scoop** and **Travel Daily** are giving readers the chance

to win a "My Trip to Bali" children travel guide, valued at \$17 each.

These fun, education travel guides for kids help children learn about their holiday destination. Filled with games and activities teaching the culture, food, language and currency. Available to destinations around the world.

To win one of the guides, simply be the first reader to email the correct answer to the question below to:

[childrenguide@traveldaily.com.au](mailto:childrenguide@traveldaily.com.au)

**What is one highlight of visiting Curacao with kids?**

Hint! Visit [www.family-travel-scoop.com](http://www.family-travel-scoop.com)

Congratulations to yesterday's lucky winner, **Doris Zanki** from **Travel Counsellors**.

## Wiggling aboard P&O Pearl



**DRIVERS** of the iconic Big Red Car yesterday hopped on a Big White Boat as P&O Cruises hosted the world-famous kids entertainers to launch the Australia Day program for 2013.

As official sponsor of the Sydney Harbour program for the next two years, P&O will berth the *Pacific Pearl* in the harbour to give pax a front-row view of the festivities,

### Lovers on the harbour

**CAPTAIN** Cook Cruises has released a special Sydney Harbour Valentine's Dinner Cruise, departing at 7pm on 14 Feb.

The cruise is priced from \$110pp (\$179pp for guaranteed window seating) and includes a bottle of champagne, with a three-course menu and open bar.

A Valentine's Lunch cruise is also operating from 14-17 Feb, priced at \$99pp and departing at midday.

which include a 2.2km swim, tall ships parade, famous ferry race and the inaugural MS Colour Run.

P&O Senior Vice President Tammy Marshall said the liner was proud to be associated with the Australia Day event schedule.

"We've now been cruising from Sydney for 80 years so we're delighted to support such a fantastic celebration on such a magnificent harbour," she said.

Marshall is **pictured** above with The Wiggles members Emma Watkins, Lachlan Gillespie, Simon Pryce and Anthony Field, and MS Australia representatives Emma Giunti & Stephen Papadopoulos.

### EK/AS broaden pact

**EMIRATES** and Alaskan Airlines have expanded the scope of their frequent flyer benefits, now allowing pax to redeem awards on each other's schemes.

### Aqua splitting brands

**HAWAIIAN** hotel and apartment operator Aqua Hotels has announced it will split its operation into three brands in an effort to better market its 24 properties.

The refocus will see the company renamed to Aqua Hospitality and will consist of a budget Lite Hotels brand, a mid-scale Aqua Hotels division and the Monogram Hotel Collection, catering to high-end and luxury-seeking travellers.

Following the rebrand, there will be 13 Aqua properties, four Monogram resorts & seven hotels operated under the Lite brand.

### Airbus backlog record

**AIRCRAFT** manufacturer Airbus has reported setting a new industry-wide aircraft backlog record, with 4,682 jets - valued at over US\$638 billion.

The backlog is equivalent to seven years of full production.

In 2012, Airbus delivered a company record of 588 aircraft to 89 global customers, exceeding its target for the year by winning 914 gross orders.

Friday 18th Jan 2013

### Travel's WA campaign

**TOURISM** Western Australia has formed a partnership with online travel company travel.com.au, as a new "Extraordinary Western Australia" campaign launched to promote the state.

The month-long campaign will see a variety of travel deals to WA promoted, with travel.com.au general manager Renee Webb saying she hoped the marketing would result in increased tourist numbers to Western Australia.

"These deals, combined with the engaging content, will encourage people from across the country to not only dream about, but more importantly, to book their Western Australian holiday," Webb said.

The WA Govt's "Royalties for Regions" program is helping to fund the online campaign.



# Win one of 280 famil trips to Dubai

All to be revealed on Monday 21st January 2013.

definitely  
**Dubai**  
www.definitelydubai.com

6 Mystery prizes and 8 iPad minis also to be won.

Conditions apply; click here for details. Only open to eligible travel agency employees in AUS & NZ aged 18+. Must be available to travel between 15/5/13 and 20/5/13. Starts 21/01/13 and ends 17/03/13. Trip prizes split as follows: NSW/ACT: 40, VIC/TAS: 40, WA: 40, QLD: 40, SA/NT: 40, NZ: 80. There will be 30 trips per State group (60 in NZ) awarded via a game of skill. Remaining trips will be awarded via a game of chance. iPad mini prizes also awarded in game of chance. Mystery prizes awarded in game of skill to first placed entrants in each State Group. See conditions for details.

Hello Tomorrow Emirates



## MY airport into hotels

**MALAYSIA** Airports Holdings has moved into hotels, launching a brand entitled Sama Sama, which will own and operate the KLIA Int'l Hotel next to the terminal.

## Qantas vindicated by Fair Work

**FAIR** Work Australia has upheld the position of Qantas Airways in endorsing its right to manage its business as workplace arbitration negotiations reach a conclusion.

The Australian and International Pilots Association (AIPA) was unsuccessful in its push to have annual wage increases backdated to 2011 and that flights operated on QF metal be flown exclusively by Qantas pilots.

While Qantas was also granted

a number of worker productivity and flexibility changes sought, the Fair Work Commission limited the changes to two years instead of the four requested by Qantas.

Further, AIPA were refused a claim that pilot terms and conditions applicable to Qantas pilots should also apply to those working for other QF businesses such as Jetstar and Qantaslink.

The decision was welcomed by Qantas Group executive govt and corporate affairs Olivia Wirth.

"The dispute was always about Qantas retaining the right to manage its business and retaining the flexibility we need in a competitive industry like aviation.

A new draft deal between the parties must be signed by 12 Feb.

## Cebu launch long-haul

**FILIPINO** low-cost carrier Cebu Pacific has launched its first long-haul destination, with direct services between Manila and Dubai scheduled to begin 07 Oct.

The daily service will be the first nonstop link between Dubai and the Philippines, operating flights using Airbus A330-300 aircraft.

Cebu Pacific will take delivery of two A330's this year and two in 2014, and has previously flagged the possibility of Australian flights from later this year (**TD** 01 Feb).

## Port Davey off track

**TASMANIAN** Expeditions has confirmed its seven-night Port Davey Track walking itinerary is the only tour that has been cancelled for the season due to the recent bushfires on the Tasman Peninsula.

## Bondi deck sizzles in summer



**THE** Swiss Grand Bondi has launched its new pop-up bar dubbed The Deck in time for summer.

The venue provides jaw-dropping views over the world famous Bondi Beach, with guests able to enjoy cooling ocean breezes,

refreshing cocktails and the sounds of a DJ, surrounded by fake turf, tiki torches, ambient lighting and comfortable lounges.

The concept has been rolled out for locals and guests to take advantage of the Swiss Grand's facilities prior to its closure in May when it transforms into a new hotel, complete with retail space and residential apartments.

The Deck is open Thu to Sun until the end of Mar.

**Pictured** at a trade cocktail event held last night is Gaynor Reid from Accor PR (centre) with guests.

## Best West Hamilton

**BEST** Western has expanded its hotel portfolio in Victoria with the addition of a new member this month, the Best Western Hamilton Lakeside Motel.

The property features self-contained suites accommodating up to six guests, as well as deluxe and standard rooms.

## AA operating in black

**AMERICAN** Airlines has reported a fourth-quarter operating profit of US\$262m, largely as a result of lower operating costs, bankruptcy tax credits and credits derived from Chapter 11 reorganisation.

Despite the operating profit, AA parent company AMR Corp. concluded 2012 with a reported overall loss of \$1.9 billion, amid rumours of an imminent decision on merger talks with US Airways.

## Windstar fleet renos

**WINDSTAR** Cruises has rolled out its new-look 148-pax *Wind Spirit* vessel, the final to undergo an interior refurbishment as part of an \$18m fleet-wide overhaul.

All Windstar ships now boast new furnishings, upholstery, wall and floor coverings, art & lighting.

## TG boosts Italy flights

**THAI** Airways International has announced it will launch a fourth weekly service between Bangkok and Milan from 11 Jun, closely followed by a fifth weekly service to Rome, from 15 Jun.

**MEANWHILE**, Thai will resume services to Krabi from 01 Feb, flying twice daily, while low-cost subsidiary Thai Smile will operate the remaining services, which will drop to four daily from 31 Mar.

**Travel Specials**

**TRAVEL INDUSTRY CLUB** *Travel, for travel people*

**THIS** week's *Travel Specials* is brought to you by **Travel Industry Club**. If your firm has released a travel special you'd like to make the industry aware of send the details to [specials@traveldaily.com.au](mailto:specials@traveldaily.com.au).

Africa is on sale in this week's offering from the **Travel Industry Club**, with return seats with South African Airways from Perth to Johannesburg on sale from \$600 plus taxes. To book, phone the TIC on (02) 9700 8711.

With the return of the acclaimed *Jersey Boys* stagershow to Melbourne, **Accor** is celebrating with "Stay and See" packages at a choice of nine city properties. Stay at the Novotel Melbourne on Collins with your selection of show tickets priced from \$220.50p.p.p.n. Book on 1300 306 341.

Preparations are gearing up in Canberra for five-days of action and fun to celebrate the ACT's 100th birthday from 8-12 Mar. Getting into the spirit, **Mantra on Northbourne** has released a special package, incl accom, brekkie & two tickets to the Toulouse-Lautrec exhibition at the National Gallery of Australia, priced from \$219 per night. Book on 13 15 17.

Luxury Thai resort **Rayavadee** in Krabi has cut 20% off its rates for travel agents to stay in Deluxe or Terrace Pavillion room categories. Book by 28 Feb to stay before 30 Apr and to reserve your room, quote code 'AUS / NZ Early Bird Offer' by emailing [reservation@rayavadee.com](mailto:reservation@rayavadee.com).

**a Offers**  
*Managing demand and travel offers*

## Amadeus Offers - Reasons to smile #1

*"I can store all my quotes in a single PNR"*

Australia  
1800 060 537  
[sales@au.amadeus.com](mailto:sales@au.amadeus.com)  
[www.au.amadeus.com](http://www.au.amadeus.com)

**amadeus**  
Your technology partner

## SAA receives Government bailout

**SOUTH** African Airways has received a R550m (AU\$59 million) financial bailout from the SA Government's Finance Minister Pravin Gordhan as an emergency loan to cover fuel costs in order to prevent grounding the carrier.

According to the *Sunday Times*, the loan, co-signed by Public Enterprises Minister Malusi Gigaba, was a temporary funding facility which is to be repaid over the next three months.

"As management, we would not expose the airline to the possibility of being grounded at any time," Gigaba's office said, adding that there was nothing

## Gulf Air restructuring

**A MOVE** away from low-yield transiting passengers and more toward point-to-point services are part of a major restructuring plan put forward by the loss-making Bahraini carrier Gulf Air.

The restructure also include a cut to staff and aircraft fleet sizes, as well as reducing existing orders with Boeing and Airbus to satisfy the new focus on short-haul, regional markets, and follows a government financial injection of BD185m (AU\$464m) last Oct.

## Madagascar visa ext.

**MADAGASCAR** authorities have extended a no-visa required entry policy until the end of Dec 2013 following a rise in visitor numbers arriving in the country in 2012.

unusual about the loan and that airlines worldwide experienced funding issues from time to time.

SAA chief executive Vuyisile Kona said he was reviewing the carrier's fuel pricing deals, and that emergency measures had been put in place to curb severe losses on some SAA subsidiaries.

## Canada entry stats flat

**CANADIAN** Tourism Commission has reported a 0.2% decline in visitor arrivals during Oct 2012 compared to 12 months earlier.

Despite the drop, Australian arrival numbers remained strong, continuing to climb 7%, which kept the overall year-to-date figure high at 6% against 2011.

## Intrepid for foodies

**A NEW** choice of food-themed itineraries focusing on grassroots and authentic cuisines has been launched by Intrepid Travel.

The range of 28 itineraries offer insights into various aspects of world food culture, from street vendors to wild greens in Turkey and secret Vietnamese recipes.

Tours range in length from two-14 days, with the first departures scheduled to start from Apr.

For more details on itineraries, see [www.intrepidtravel.com/food](http://www.intrepidtravel.com/food).

## Shutterbug schooling

**RENOWNED** travel photographer Richard l'Anson will host a special photographic retreat for budding globe snappers at Wild Bush Luxury's Bamurru Plains in the NT from 02-06 May 2013.

The itinerary includes accom, all meals, select drinks in addition to the photography program, and is priced from \$4,799ppts.

## MSC four-day sale

**DISCOUNTS** of up to 50% on cruises departing between Mar and Nov will be available during a new four-day MSC Cruises sale, set to begin from 29 Jan.

The sale covers sailings across all MSC vessels covering Northern European, Mediterranean and Baltic sailings, with fares starting from \$424ppts including taxes.

## New England FB app

**VISITENGLAND** has launched a new Facebook app, featuring a range of the most popular events and attractions in order to paint the country as "must-see".

## Dutch World addition

**THE** 90-room boutique Sir Albert, Amsterdam has become the newest addition to the Worldhotels' portfolio.

Opening this month, Sir Albert is centrally located in Amsterdam's Quartier Latin district.

## CZ carries more pax

**CHINA** Southern Airlines carried 86.4 million passengers during 2012, a year-on-year increase of 7.2%, according to a submission to the Hong Kong Stock Exchange.

Increased capacity across the CZ network saw average load factors drop 1.1% compared to 2011.

## WIN A HOLIDAY TO SINGAPORE

### WIN THIS MONTH'S GRAND PRIZE

- Four nights at **Grand Park City Hall, Singapore**
- Two return economy flights from Sydney to Singapore on **British Airways**
- Airport transfers



### WIN THIS WEEK'S PRIZE

- Three nights at **Park Hotel Clarke Quay**



Throughout January, *Travel Daily* is giving readers the chance to win an incredible grand prize of a trip for two to Singapore, including flights and accommodation, courtesy of **Park Hotel Group** and **British Airways**.

Park Hotel Group is also giving away three weekly prizes of hotel stays in Singapore and Hong Kong.

To win the second weekly prize, simply answer Question 2 (below) by close of business on Friday 18th Jan 2013. The subscriber with the most creative answer will be the weekly winner.

There will be three questions throughout the month. At the end of January the *TD* reader with the most creative responses to **all three** questions will win the grand prize of a holiday for two people to Singapore, flying British Airways.

**Q2: Aussies love Clarke Quay. Apart from location, what do you like about Park Hotel Clarke Quay?**



Send your entries to: [parkhotelcomp@traveldaily.com.au](mailto:parkhotelcomp@traveldaily.com.au)

[CLICK HERE](#) for terms & conditions



**Supplier Updates**

**WELCOME** to *Supplier Updates*, *Travel Daily's* new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE**.

Supplier enquiries for notices: [advertising@traveldaily.com.au](mailto:advertising@traveldaily.com.au)

*Travel Daily* is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at [www.traveldaily.com.au](http://www.traveldaily.com.au).

PO Box 1010, Epping, NSW 1710  
Phone: 1300 799 220 Fax: 1300 799 221

*Travel Daily* is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of *Travel Daily* no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.

**Publisher/Managing Editor:** Bruce Piper  
**Editor:** Guy Dundas  
**Assistant Editor:** Matt Lennon  
**Contributors:** Chantel Housler, Jenny Piper and Barry Matheson  
Email: [info@traveldaily.com.au](mailto:info@traveldaily.com.au)  
**Travel Daily Group:**

**Advertising and Marketing:** Christie-Lee Lachance, Lisa Martin and Magda Herdzik  
Email: [advertising@traveldaily.com.au](mailto:advertising@traveldaily.com.au)  
**Business Manager:** Jenny Piper  
Email: [accounts@traveldaily.com.au](mailto:accounts@traveldaily.com.au)







**ALL ABOARD!  
APPLY AT AA**

**FOR ALL THE BEST VACANCIES VISIT [www.aaappointments.com](http://www.aaappointments.com)**

NSW & ACT - 02 9231 6377 - [apply@aaappointments.com.au](mailto:apply@aaappointments.com.au)  
VIC, WA & SA - 03 9670 2577 - [recruit@aaappointments.com.au](mailto:recruit@aaappointments.com.au)  
QLD - 07 3229 9600 - [employment@aaappointments.com.au](mailto:employment@aaappointments.com.au)

**NO MORE WORKING WEEKENDS!  
CORPORATE CONSULTANT**

**SYDNEY – SALARY PACKAGE \$55K + BONUS**

Tired of working weekends when your friends and family are at the beach? Dreaming of a job where you only have to work Monday to Friday? Be chained to your desk no longer! This boutique corporate travel company is looking for a domestic corporate consultant to join their team. You will be responsible for booking all domestic corporate travel needs for various clients. All you need is 2 years retail, corporate or domestic consulting experience & Amadeus skills. Apply today.

**WHEN WEST IS BEST  
RETAIL CONSULTANT**

**SYDNEY – SALARY PACKAGE \$65K OTE**

Are you tired of sitting in traffic every day? Do you want to work close to home? This award winning retail brand is looking for a talented consultant to join their well-established team. Due to current growth in the business they are looking to expand. The business is located in a busy shopping centre with a high walk in traffic. There is also a large existing client base. If you have 2 years retail experience and strong selling skills. Why wait? Make the move close to home today.

**THE MORE THE MERRIER!  
GROUPS CONSULTANT**

**PERTH – SALARY PKG SUBJECT TO EXPERIENCE**

Do you have strong groups knowledge, high attention to detail and strong product knowledge of destinations such as Asia, South Pacific and Europe? This successful wholesaler is looking for an experienced groups consultant to work in the dedicated groups reservation team. Working with loyal agents, you will be responsible for arranging group travel bookings to exotic locations for weddings, school groups and more!

**MOVE TO THE COAST WITH THE MOST  
RETAIL CONSULTANTS**

**SURF COAST/GEELONG - SALARY PKG TO \$50K (DOE)**

Sick of the same old Melbourne life? Ready for a sea change in 2013? We have a sensational new retail role that will see you move closer to home, work Monday - Friday hours (with the odd 1/2 a day on Saturdays) and be paid a high base wage! This successful Travel Agency is looking for an experienced Travel Consultant to join their expanding team. Sensational salary and family on offer! Min 12 months exp req.

**ARE YOU A CORPORATE SUPERSTAR?  
CORPORATE CONSULTANT**

**PERTH (NORTH OF THE RIVER) - SALARY PACKAGE TO \$50K**

Work for this successful corporate travel company situated close to Perth's city centre (north of the river). This company prides itself on their ability to consistently deliver exceptional customer service and efficiency to the long standing corporate accounts. This role will see you work M-F hours, be paid a high salary and working in a fun team environment! This is one corporate role that stands out from the rest! Call us today!

**AFRICA EXPERTS X 3  
WHOLESALE TRAVEL CONSULTANTS**

**MELBOURNE (VARIOUS) – SALARY DEP ON EXPERIENCE**

With 3 very reputable wholesalers needing additional staff due to company growth, here's your chance to move into a wholesale role specialising in your passion of Africa! With Monday - Friday hours on offer and high base salaries, you won't want to miss these exciting roles! So STOP dreaming of your last Africa trip and re-live it every day! Call us today to find out more! Personal Africa travel experience essential.

**WAKE UP SLEEPY HEAD  
ADVENTURE TRAVEL CONSULTANT  
BRISBANE – GREAT \$\$\$\$**

Love talking about your adventures around the globe? Is your current travel role a little soft? If you are tired of selling the same old packages over and over and need some action in your day then this leading adventure travel office needs you. No two days will be the same as you create off the beaten track itineraries for your clients. You will ideally be an experienced travel consultant who has a passion for adventure and strong GDS skills. There will be no yawning in this office.

**CRUISE CRAZY  
RETAIL TRAVEL/CRUISE CONSULTANTS  
BRISBANE CBD - \$45K - \$55K OTE**

Are you crazy about all things cruise? This dynamic online travel company is looking for experienced travel consultants to join them. Specialising in cruise products you will book extensive packages with pre and post arrangements along with flights. You'll escape face to face consulting with all enquiries being received via phone and email. Enjoy an above average salary with bonuses in form of \$\$, cruises, vouchers and more. Min 2 years travel consulting required.