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EK incentive regos

REGISTRATIONS for the 2013 Emirates & Dubai Tourism Mega Agent Incentive have now opened for travel agents nation-wide.

To have a chance at being one of 280 lucky travel agents from Australia or New Zealand to join the five-day famil - running from 15-20 May - simply sell and log every Emirates flights and Dubai Stopover package sold during the promotional period - register now at www.emiratesincentive.com.



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FC expects better margins

FLIGHT Centre md Graham Turner says that some airlines are likely to increase the margins they pay for travel agency distribution this year, in a bid to boost their share of the competitive market.

In an update issued last night looking at the outlook for 2013, Turner said that supplier margins had been reasonably stable in recent years, with "new entrants generally working with the industry... while incumbent airlines have generally been keen to remain competitive."

However, "early indications are that some high profile international carriers are ready to raise margins during 2013, with a view to boosting their market share," he said.

"Already in 2013, Malaysia

Airlines and Emirates have adopted this strategy and look set to benefit" by working with the "strong Australian travel agency network," Turner added.

Flight Centre is also forecasting further evolution of carrier offerings at both ends, including better facilities in first and business class cabins as well as more access to no-frills fares.

He said the trend of airlines "aggressively unbundling fares" would continue, with travellers likely to increasingly have to pay for items such as checked bags, assigned seats, in-flight entertainment and "the privilege of airport check-in".

Turner said that barely a week went by in 2012 without mention of possible alliances between airlines that service Australia.

While this is set to continue, "likely partners are becoming harder to identify in Australia given that the local airlines are now pretty much spoken for".

However the ongoing growth in Australian outbound departures could create new opportunities for expanded services, he added.

8 pages of goodness

Travel Daily today has eight pages of news and photos, plus full pages from: (**click**)

- TMS Asia Pacific jobs
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Holidays

Tempo Hols bulk buy

TEMPO Holidays is promoting the benefits of its 'bulk buy and save' strategy whereby agents can earn extra commission when keeping client's arrangements with a single wholesaler - **pg 12**.

Cheval stay pay deal

CHEVAL Residences has a Stay 7/ Pay 6 deal at Cheval Knightsbridge and Cheval Phoenix House, both near Hyde Park in London, for a limited time - **see pg 11** for info.

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Another Magellan

MAGELLAN Travel Group has added a third Victorian-based where2travel agency to its network, effective 01 Feb.

The addition of the South Yarra-based agency complements the integration of sister where2travel agencies in Malvern and Carnegie which joined Magellan last Dec.

It brings MTG's total network membership to 68 members.

Magellan Travel Group ceo Andrew Macfarlane said the group were "ideally suited" to the Magellan business model.

Where2travel outlets previously traded as Harvey World Travel.

QF/EK codeshare on sale

QANTAS & Emirates have acted swiftly in extending the reach of their planned codeshare alliance, with the 'QF' flight code now on sale to close to 50 city pairings on routes from Dubai, Kuala Lumpur, Bangkok and Singapore.

The move follows the ACCC's decision last week to grant interim authorisation for the alliance (**TD** Thu) ahead of a final outcome, expected by Apr.

QF/EK plan to initiate their new alliance from 31 Mar, with the list of cities serviced by Emirates on which Qantas will codeshare to UK/Europe including London Heathrow and Gatwick, Athens, Amsterdam, Barcelona, Birmingham, Copenhagen, Dublin, Frankfurt, Geneva, Glasgow, Lyon, Madrid, Munich, Paris, Nice, Prague, Rome, Vienna and Zurich.

Many of the European routes were previously operated under the Joint Service Agreement that Qantas held with British Airways which was wound back in Nov.

In the Middle East, codeshare destinations from Dubai include Accra, Amman, Bahrain, Dammam, Istanbul, Jeddah, Muscat & Riyadh,

as flagged by **TD** on 26 Oct.

In Africa, routes include Cairo. "The feedback from customers since the Qantas and Emirates partnership was announced has been fantastic, so we are pleased people can start booking from today," said QF International ceo Simon Hickey.

"One of the main advantages our customers will notice is one-stop access to a much wider range for cities across Europe via Dubai," Hickey commented.

He added pax would experience "significant time savings" through the EK alliance to European hubs, avoiding back-tracking to London.

Tiger retimes Mackay

TIGER Airways Australia says it has responded to local customer demand, revising the times and introducing a new Wed service on of its Mackay-Sydney route which launches in early Feb.

The adjusted flight time and days of operation are aimed at meeting demand from the resources sector, and tie-in better with local tourism operators.

New Salamanca accom

HOBART'S Salamanca Wharf Hotel has recently opened its doors to guests in Tasmania.

The dwelling was built from scratch between two original John Lee Archer 1840 sandstone warehouses, and features 22 apartments comprised of four loft penthouses, 15 one-bedroom apartments and three studios.

Located at Salamanca Place, opening rates are priced from \$200-\$500 per night.

The apartments are targeted towards guests "seeking extra space, quality and personality to make their leisurely escape or business trip a thoroughly enjoyable experience," said Salamanca Wharf Hotel owner & general manager Shane Pritchard.

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HKG Cruise Forum kicks off



CRUISE industry leaders heard last night how Hong Kong could become the "cruise hub of Asia" when its state-of-the-art cruise pax terminal opens later this year.

The claim was made by Christopher Hayman, Chairman of SeaTrade at a gala reception at

the Hotel Icon overlooking spectacular Hong Kong Harbour.

"More than 16 countries are here for the four-day inaugural forum which illustrates how important they regard the potential for cruising in this market," said Hayman.

"We believe there's a fantastic future ahead for cruising in Asia, and Hong Kong has positioned itself to capitalise on that growth to become a regional hub, as well as a destination and port-of-call.

The Exec. Director of the Hong Kong Tourist Board, Anthony Lau said the forum will "explore ways on how to cultivate and capitalise on cruise boom in the area."

Pictured from left are Richard Hatter, gm Hotel Icon; Christopher Hayman, chairman, SeaTrade and Anthony Lau, exec. director, Hong Kong Tourist Board.



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Visit USA roadshow

VISIT USA has confirmed dates & venues for travel professionals planning to attend its 2013 Expos being held next month in Perth, Sydney, Brisbane and Melbourne.

More than 55 US-based tourist offices and travel suppliers are participating in this year's shows, billed as "the most anticipated event in the annual Tourism calendar."

Attendees will have a chance to go into the major draw to win two tickets to either Los Angeles or San Francisco, courtesy of Air New Zealand.

The shows are being held from 5-9pm at Crown Perth on Wed 13 Feb, Hilton Sydney on Mon 18 Feb, Pullman Brisbane on Tue 19 Feb & at Melbourne's Regent Theatre on Wed 20 Feb.

For more info on the shows email visitusa@bigpond.com or register at www.bit.ly/VUSAShow.

Accor conference push

ACCOR is offering bonus free nights for conference organisers when booking clients at the Novotel, Mecure and Ibis hotels in Brisbane up until the 30 Apr.

Up to six accommodation vouchers can be earned per conference, depending on the size and budget of groups.

The conferencing deal is valid for new bookings only.



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Previous retail travel consultant experience essential and Galileo beneficial.

Confidential applications to Philippa Baker on 02 9506 7000 or email Philippa@alexander-associates.com.au

New Doha apt opening

THE brand spanking New Doha International Airport, renamed Hamad International Airport (**TD 14 Jan**) will open to low-cost carriers and airlines which do not require lounge access on 01 Apr.

Qatar Airways is expected to move to the new facility later this year once the lounges are ready.



Window Seat

PET-loving travellers may no longer need to find a kennel for their precious companions when they're away, after a US inventor created a device which allows animals to be fed remotely via smartphone.

The "Pintofeed" is a wireless device which dispenses dog or cat food on schedule, as well as providing updates to owners by SMS, email or even via Facebook or Twitter.

Costing US\$129, it comes with a smartphone App which allows monitoring of pet food intake, and pet lovers can even pre-record voice messages to be played at feeding times.

BLUE Monday, known as the most depressing day of the year in the northern hemisphere, was exactly the opposite for a group of staff from adventure tour operator TrekAmerica.

Four staff members, including the firm's managing director, have had their names legally changed for a week in an effort to dispel the winter doldrums.

Their new names were left in the hands of the company's Facebook fans, and were to be based on famous US locations.

As a result, md Richard Hanson became "Old Faithful Geyser"; BDM Toby Baxter has been renamed "Atlantic Dream"; marketing head Louise Hughes will this week be known as "Minnie Adventure" & marketing mgr Hayley Griffiths will adopt the moniker of "Vegas Baby".

25% off Nov. Lakeside

NOVOTEL Queenstown Lakeside is celebrating its 25th anniversary on 30 Jan to offer 25% off room rates for stays from Apr to Jun.

The three week sale, beginning on 30 Jan, is bookable online at www.accorhotels.com/5308.

Want a power nap?

PASSENGERS transiting at Dallas/Fort Worth airport in the USA will soon be able to grab a kip at the newly launched Minute Suites.

Each suite features a TV, daybed sofa and workstation with internet access and costs \$30 per hour or \$120 overnight.

Minute Suites are also available at Philadelphia and Atlanta airports, with further expansion in Chicago in the coming months.

MEANWHILE, DFW has rolled its first official mobile app for smartphones, providing info & updates on flights, airport services, shops, restaurants and parking.

DFW ceo Jeff Fegan referred to the app as a "breakthrough" for customers navigating the facility, with updates about gate changes communicated to customers through push notifications.

The app is available for Apple, Android and Blackberry devices.

Yas Waterpark debut

ABU Dhabi will open its newest tourist attraction to the public for the first time this Thu, the long-awaited Yas Waterworld.

The US\$245 million project has been constructed at Abu Dhabi's Yas Island entertainment precinct, adjacent to Ferrari World & near the Yas Marina Grand Prix circuit.

The park consists of 43 rides, slides and attractions, including six 'extreme' thrill rides - the Jebel Drop, Liwa Loop, Dawwama, Bubble's Barrel, Hamlool's Humps and Rush Rider.

Two further expansion projects are already earmarked for Yas Waterworld, the first in 2016.

Owners expect the attraction to draw in around 700,000 visitors in its first year of operation.

General admission prices start at AED225 (AU\$58) per adult.

See www.yaswaterworld.com.

Everything Dordogne

A NEW travel specialist for France's Dordogne region has launched in the local market.

Everything Dordogne operates a website featuring unique and authentic chateaux, farmhouse and grand country accom options for Australian travellers to the region, which is located about 4 hours drive from Paris.

The portal - owned & operated by expat Alex Petrovic who is based in the area - provides info on things to do and see, cultural events & activities in Dordogne - www.everythingdordogne.net.

Regal visits from a Princess



TWO of Princess Cruises' leading ladies made sales calls through the Epping, NSW area this morning, including a pit-stop at **TD's** office.

The duo are pitching Princess' recently launched 35% off sales campaign to travel agents.

Under a tagline of "100% Relaxation, Rejuvenation and Exploration at 35% off", Princess' voyages around Australia and NZ are also offering a bonus upgrade to a Balcony Stateroom on select voyages booked by the end of Feb.

Princess Cruises' business

partnership manager Rachaelle Tyrrell and new PR manager Meg Koffel are **pictured** above centre with Epping Travel's Julie-Anne Major and Louise McCarthy.

MEANWHILE, Princess Cruises will relocate its Pacific Princess vessel to the South Pacific to offer more departures of popular Tahiti and French Polynesia voyages.

The company has also added a new 49-day voyage to South America, departing from Fort Lauderdale on 15 Feb, 2014.



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Agents starstruck at G'Day USA



ABOVE: Consolidated Travel and Qantas Airways hosted this group of agents from across the nation to celebrate the very best of Australia at the annual *G'Day USA* event last week in Los Angeles.

Guests had the opportunity to attend the invite-only Qantas Spirit Party, hosted at the Montage Hotel Beverly Hills.

There they enjoyed a live performance from Grammy Award winner Keith Urban and walked the red carpet, rubbing shoulders with the likes of John Travolta, Miranda Kerr, Anthony & Jonathan La Paligia, Daniel MacPherson and Zoe Ventoura.

Other special activities included the 10th anniversary Black Tie Gala for *G'Day USA* where Paul Hogan, Rose Byrne and John Travolta were honoured.

A highlight for the troop was Hugh Jackman saying *G'day* to the group upon arrival at the Black Tie dinner, plus fantastic sightseeing courtesy of LA Tourism, and a private dinner at Wolfgang Puck with Qantas Executive Chef, Neil Perry.

Pictured with the lucky group are Adam Shepherd from Consolidated Travel (third from left) and Adele Sheers from Qantas (third from right).

BIG4 tally mounts

BIG4 Holiday Parks has added the 32-acre Gold Coast Holiday Park to its network in Queensland.

The newest addition to the 180 strong BIG4 network is located near the Gold Coast theme parks, Harbour Town shopping district and is about a 20-minute drive from Mount Tamborine.

Delta plots FLL/MEX

DELTA Air Lines has informed the US Dept of Transportation it wishes to launch new daily year-round services between Fort Lauderdale in Florida to Mexico City, Mexico, starting 01 Jul 2013.

DL intend to operate the new route using triple-class 160-seat Boeing 737-800 aircraft.

Vienna tourism record

THE Vienna Tourist Board has reported its best tourism result in history, with 12.3m overnight stays in 2012 - up 7.5% on 2011.

The number of overnight stays by Australians in the Austrian capital leapt 11% year-on-year to 149,000, becoming the city's 15th ranked source market.

Germany, Italy and Russia were the top foreign tourism markets for Vienna in 2012.

Bench prize winners

BENCH International has named the winners of an IMAX DVD of the film *Born to be Wild* in the first of its monthly agent comps.

Congratulations to winners - Janet Bidgood, RACT Travelworld Hobart; Lisa Mundy, Jetset Travel Marion; Michelle Taylor, Flight Centre Manly; Stacey Wroe-Johnson, Jetset Travel Castle Hill and Hellyn Goodman, Jetset Travel Toowoomba.

Tuesday 22nd Jan 2013

Carnival caps drinks

PASSENGERS aboard Carnival Cruise Lines will be limited to a daily count of 15 alcoholic drinks when taking out a cruise drinks package in the US.

The restriction is being trialled on two ships in Carnival's fleet, but soft-drinks and non-alcoholic beverages remain unlimited.

Drinks packages allow cruisers to pay a single price for all the beverages on their voyage.

AI 787 compensation

INDIA'S government has said it will seek compensation of some kind from Boeing after the forced grounding of 787 Dreamliner jets worldwide, of which it has six.



Corporate Sales Manager (12 month Maternity Leave Contract) Sydney Sales Office

Cathay Pacific Airways is looking for a highly motivated and experienced Corporate Sales Manager to join the Sydney sales team, for a period of 12 months.

Reporting to the Business Development Manager NSW/ACT, the successful applicant will be part of a team of three managing corporate sales in NSW and be responsible for:

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The successful candidate will need to demonstrate the following:

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- Demonstrates a solid sales background with proven results
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- Excellent negotiation, presentation and communication skills
- Proven ability to manage own time, with minimal supervision
- Excellent problem solving skills including evaluation, analysis, information gathering, interpretation

A competitive salary will be offered to the successful candidate.

If you have the above skills and are confident of achieving complete success, please send your CV, detailing salary expectations to:

Business Development Manager NSW/ACT
email: richard_jones@cathaypacific.com

Applications close 25 January 2013.

Please note: Only those applicants who are successful in gaining an interview will be notified.



Part Time / Casual Cruise Sales Agents

Cruise 1st is the UK's leading online cruise booking specialist, and now has an office in North Sydney offering Australian travelers a unique cruise holiday booking experience, providing the widest range of cruising options globally with hundreds of cruises worldwide from dozens of cruise lines from which to search. We are currently looking for Part time / Casual Cruise Reservation/Sales Agents to join our office in North Sydney.

As a Cruise Reservation Agent you will be responsible for online bookings, calls and email requests from clients, packaging and selling Cruise Holidays.

We are seeking people who would like to work between Sunday and Wednesday to join our growing team of cruise agents. If you have exceptional customer service, previous travel sales and/or call centre experience and are looking to work part-time we look forward in hearing from you.

Please forward you CV to carl.frier@cruise1st.com.au



Money

WELCOME to *Money Talk*, TD's Tue feature on what the Australian dollar is doing.

\$1AUD = US1.051

AUSSIE travellers planning a visit to the UK will be rejoicing this morning, with exchange rates against the pound rising to five month highs or a 4% jump since the beginning of 2013.

Ambitious ideals of bringing the nation back together by newly re-sworn-in US President Barack Obama has bolstered the USD, which caused a slight fall in the AUD's value on the greenback, but this is unlikely to be the start of sustained short-term falls.

Elsewhere, the Japanese Yen continues its recent run of good form against the AUD, reaching highs not seen in four years.

However, money analysts are warning not to be too complacent as volatility could return to the markets before too long.

Wholesale rates this morning:

US	\$1.051
UK	£0.664
NZ	\$1.257
Euro	€0.789
Japan	¥94.40
Thailand	฿31.27
China	¥6.54
South Africa	R9.31
Canada	\$1.04
Crude oil	US\$95.25

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Unpatriotic Aussies

MORE Australians are planning to take a long weekend overseas to celebrate Australia Day than the same time last year, new Skyscanner data indicates.

The firm said there had been a massive 63% increase in searches for outbound international travel for the weekend, while domestic travel searches rose only 4%.

Most popular among the int'l destinations to escape to over the Australia Day long weekend was New Zealand, then Thailand.

China was the fastest growing destination, rising an incredible 264% on last year.

Central Coast Airport?

WYONG Shire Council has identified the construction of a regional airport in the NSW Central Coast town as capable of "turbocharging" its economy and generating hundreds of jobs.

The council has zoned a 900ha site - large enough in theory to serve as a second Sydney gateway - at Bushells Ridge as capable of hosting such a project, with the matter now on public display.

United slam dunks with Kings



UNITED Airlines late last week hosted *Travel Daily* and other select media to the Sydney Entertainment Centre to enjoy the Sydney Kings National Basketball League team face off against the Melbourne Tigers.

The on-court action was as hot as recent Sydney weather, but the efforts of the United-sponsored Kings were not quite enough to defeat the Tigers, who left with the 77 points to 74 victory.

5th Dubai Mövenpick

MÖVENPICK Hotels & Resorts has opened its latest property - the Mövenpick Hotel Apartments The Square - the group's fifth property in Dubai, consisting of 180-rooms and suites.

Svetlana Monastyrsky from United Airlines local PR firm ICON International is **pictured** above at left with Alison Espley, United Airlines and two members of the basketball-loving group.

Bentours on the rails

A NEW itinerary exploring a number of Scandinavian and northern European cities has been launched by Bentours.

The 16-day Great Northern Cities journey takes in Copenhagen, Stockholm, Oslo a Helsinki, along with St Petersburg in Russia, with many travel sectors conducted as rail sectors rather than aboard a coach.

The itinerary is priced from \$6,890ppts - phone 1800 221 712.

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THE UNIQUE TOURISM COLLECTION IS LOOKING FOR A BUSINESS DEVELOPMENT EXECUTIVE

Boutique tourism marketing representation company, the unique tourism collection, is looking for a dynamic, motivated business development executive to join our team in Sydney. utc represents some of the world's most prestigious tourism products.

The successful candidate must be self motivated and highly professional and will work closely with travel agents, wholesalers and industry partners across all utc client accounts and be responsible for sales calls, product training, seminars, famil programs, trade shows and developing sales and marketing partnerships.

If you have a minimum of 5 years successful experience in either retail, corporate or wholesale, have established trade relationships, excellent time management and the ability to multi-task and prioritise, strong written and presentation skills and a good knowledge of one or more of our destinations, then this position could be for you!

To apply, please forward your cv and cover letter to jonica@uniquetourism.com by Tuesday 29 January 2013

Etihad sing Sydney's praises



ETIHAD Airways has bolstered its commitment to the Australian market, named as the official airline partner of Sydney's iconic Opera House for three years in a multi-million dollar deal (**TD Mon**). The partnership will see the

VS brings art to skies

VIRGIN Atlantic has launched an Upper Class art-gallery on services between London and New York, offering pax the ability to view & buy bespoke Ben Eime artworks.

structure and its elegant calendar of performances and exhibitions promoted to Etihad passengers on flights around the world.

"It will help bring more international artists to NSW and provide its citizens as well as visitors with access to all the cultural opportunities of a truly global city," NSW Tourism Minister George Souris said.

Etihad Airways local GM Luisa Pastrello & Sydney Opera House ceo Louise Herron are **pictured** on the forecourt steps following yesterday's announcement.

SATC sales campaigns

THE South Australian Tourism Commission has revealed details of two upcoming autumn sales campaigns set to launch, aimed at enticing visitors to the state.

The SATC will partner with online travel retailers Wotif and Quickbeds in separate campaigns, listing a range of special travel deals during the autumn months.

MEANWHILE, a recent SA Govt cabinet reshuffle has seen Leon Bignell sworn-in at the new South Australian Tourism Minister, replacing the outgoing Gail Gago.

Anantara Dubai debut

ANATARA Hotels, Resorts & Spa will open its first hotel in Dubai on the iconic Palm Jumeirah in Sep this year.

The five-star Anantara Dubai Palm Jumeirah Resort & Spa will feature 293 guest rooms and suites, including 12 Beach Villas, 18 Over Water Villas and three exclusive Royal Beach Villas.

AFTA UPDATE

The latest insights from AFTA's Chief Executive, Jayson Westbury



THE bush fires that are sweeping the country are once again a nasty way to kick off the New Year. I am sure that everyone in the travel industry is thinking about those that have been impacted and especially for those from the industry that may have been impacted.

Tasmania has put out the calls to remind Australia, and indeed the world, that the island state remains open for tourism.

We will all recall, when these natural disasters occur previously with floods, the images that are watched both here in Australian and all over the world can really have a negative impact on the minds of travellers and holiday-makers.

In past years, I have been asked how we, the travel industry, should offer help. The only thing that I think we can do that is tangible is to book a domestic holiday for clients to Tassie and consider taking one ourselves.

As is the case with previous natural disasters, many of the charities are helping on the ground and all registered charities are worthy of donations. However, the Red Cross Tasmania Bushfires Appeal can be accessed directly at: <http://www.redcross.org.au/tasmanian-bushfires-appeal-2013.aspx>. This particular appeal attracted the attention of Prince Charles and the Duchess of Cornwall (Camilla) who provided a significant donation.

So often it becomes easy to forget how much on-the-ground drama fires create once the images are removed from the TV and news programs. The burden to help restore community's lives remains greatly with charities like the Red Cross, and of course the Australian and Tasmanian governments which help support & repair post the disaster.

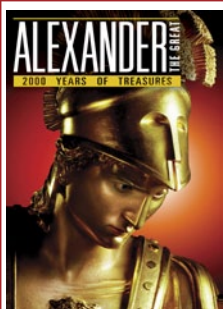
It does appear that 2013 is starting off the year red hot in more ways than one with Sydney recording its hottest day ever last Friday. The temperature reached 45.8c, and Sydney melted - thank God for the southerly winds and for what was a much cooler weekend!

With bushfires burning in almost every state in Australia it's hard not to think about the many people impacted, property lost & the families who now have got a long road ahead in 2013.

Our hearts and best wishes go out to all those fighting these nasty bushfires across Australia.



WIN EXHIBITION TICKETS



This week **Travel Daily** is giving five lucky readers the chance to win a double pass to the *Alexander*

the Great: 2000 years of treasures exhibition, courtesy of **Australian Museum**.

Direct from the State Hermitage in St Petersburg, this highly anticipated exhibition



opened to the public at the Australian Museum on Saturday 24 November.

To win, simply be the first person to send through the correct answer to the question below to: alexandercomp@traveldaily.com.au.

Where can you see the exhibition?

Hint! Visit www.alexandersydney.com.au.

Congratulations to yesterday's lucky winner, **Hayley Crook** from ecruising.travel.

Insight super-tours

INSIGHT Vacations managing director Joost Timmer has said passenger feedback from a special 47-day Insight Ultimate 2 itinerary will determine whether more of the longer tours are developed across more destinations.

"This is a unique proposition in the market place, so as expected, sales are tracking pretty well and we've been pleased with the interest," Timmer told **Travel Daily**.

Scoot pax backlash

"**TECHNICAL** issues" on a flight scheduled by budget carrier Scoot from Bangkok to Tianjin saw 23 disgruntled passengers stage a revolt after being denied boarding & offered compensation.

The dissatisfied pax refused to let other passengers to board causing massive ongoing delays.

The situation was only resolved when other pax offered to give up their own seats.

Due to the continued expansion of Asia Escape Holidays we seek the following:

2 x Sales Executives

Part Time 3.5 days per week
NSW & VIC - Contract positions

The role will require you to:

- Conduct regular sales calls to our retail travel agents
- Run product training seminars
- Increase brand awareness of Asia Escape Holidays
- Meet & exceed sales targets

Applicants must have strong product knowledge of Asian destinations.

Please forward cover letter and CV to:

sally@asiaescapeholidays.com

Applications close: 5th February



On the e-cruisin buses

COMMUTERS in Sydney will see a newly liveried bus driving the streets decked out in the colours of online cruise retailer ECruising.

The bus has been decorated to promote the company's online booking system and products.

"We are looking at different ways to get our brand across," founder and chairman Brett Dudley said.



Voyager farewell fare

ROYAL Caribbean Cruises Australasia has launched special fares celebrating the final voyage of the Australian season by its *Voyager of the Seas* mega-liner.

Voyager's final Australian sailing for the season will be an 18-night Australia & NZ itinerary between Sydney and Perth, also visiting ports in New Zealand, Tasmania, Adelaide and Fremantle.

Cabins for the year's final sailing are priced from \$1,995 per person inclusive of taxes, and departs from Sydney on 19 Feb.

Great Alexander tours

DOCUMENTARY maker Peter Sommer has released two new 11-day tours in Turkey & Greece themed on Alexander The Great.

Info at www.petersommer.com.

Creative Hols layover brochure

CREATIVE Holidays has launched its first standalone brochure dedicated to short stopover accom and touring options for pax wishing to break up a journey to their final destination.

Adopting a black cover with the signature Creative star, the cover photo shows Dubai's Burj Al Arab hotel as it would be viewed from the window aboard a plane.

Product featured within the

guide includes a selection of info on short stays in Singapore, Hong Kong, Bangkok, Guangzhou, Abu Dhabi and Dubai.

The brochure also offers a range of day tour options, short multi-day sightseeing itineraries and airport transfers.

JAL/AA to codeshare

JAPAN Airlines has expanded its codeshare agreement with oneworld partner American Airlines in an effort to boost its profile in the Brazilian cities of Sao Paulo and Rio De Janeiro.

The pact will see the JAL code placed on AA flights to the cities from Dallas and New York JFK.

Chimu tasting Peru

CHIMU Adventures has released a South American food-themed itinerary to Peru, travelling with Peruvian chef Alejandro Saravia.

Two departures of the ten-day itinerary are scheduled for 02 May & 02 Nov, priced from \$3460ppts departing from Lima, and will visit the Andes mountain ranges as well as coastal regions, engaging with local farmers, chefs and dining at unique restaurants.

For more info, ph 1300 678 909.

WIN A HOLIDAY TO SINGAPORE

WIN THIS MONTH'S GRAND PRIZE

- Four nights at **Grand Park City Hall, Singapore**
- Two return economy flights from Sydney to Singapore on **British Airways**
- Airport transfers



GRAND PARK
CITY HALL

BRITISH AIRWAYS

Throughout January, *Travel Daily* is giving readers the chance to win an incredible grand prize of a trip for two to Singapore, including flights and accommodation, courtesy of **Park Hotel Group** and **British Airways**.

Park Hotel Group is also giving away three weekly prizes of hotel stays in Singapore and Hong Kong.

To win the final weekly prize, simply answer Question 3 (below) by close of business on Friday 25th Jan 2013. The subscriber with the most creative answer will be the weekly winner.

There will be three questions throughout the month. At the end of January the *TD* reader with the most creative responses to **all three** questions will win the grand prize of a holiday for two people to Singapore, flying British Airways.

Q3: Grand Park is the Luxury hotel brand of the Park Hotel Group. How would you best describe the Grand Park Orchard and Grand Park City Hall?

WIN THIS WEEK'S PRIZE

- Three nights at **Grand Park Orchard**



GRAND PARK
ORCHARD



Premier Room at Grand Park Orchard



Grand Park Orchard

Send your entries to: parkhotelcomp@traveldaily.com.au

CLICK HERE for terms & conditions



PARK HOTEL GROUP

BRITISH AIRWAYS

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

PO Box 1010, Epping, NSW 1710

Phone: 1300 799 220 Fax: 1300 799 221

Publisher/Managing Editor: Bruce Piper

Editor: Guy Dundas

Assistant Editor: Matt Lennon

Contributors: Chantel Housler, Jenny Piper and Barry Matheson

Email: info@traveldaily.com.au

Travel Daily Group:

Advertising and Marketing: Christie-Lee

Lachance, Lisa Martin and Magda Herdzik

Email: advertising@traveldaily.com.au

Business Manager: Jenny Piper

Email: accounts@traveldaily.com.au

CRUISE
WEEKLY

Travel Daily TV

Pharmacy
DAILY

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HOT ROLES OF THE WEEK

Senior Government Account Manager - Canberra

- ✓ If you have previous Corporate TMC& government exp. this could be your next role!
- ✓ Excellent salary on offer, 100K + Quarterly Bonus
- ✓ This role is to implement and proactively manage relationships with the Federal Government and coordinate with relevant internal stakeholders

Please contact Jessica Tsolakis on 0423 935 502 or email jessica@tmsap.com

Business Development Manager - Sydney

- ✓ Competitive Salary + Super + Bonus
- ✓ Identify new business opportunities
- ✓ Analyse your corporate clients travel policies, provide recommendations for cost saving opportunities & negotiate contracts
- ✓ Must have previous Corporate TMC experience

Please contact Ainslie Hunt on 02 9231 6444 or email ainslie@tmsap.com

Int'l Travel Consultant (Cruise) - Sydney

- ✓ Join the booming Cruise Industry with an established cruise company in the CBD
- ✓ Book and sell cruising packages and leisure travel to the direct public and agents
- ✓ No face-Face, this role is via phone & email only!

Please contact Marie Anderson on 02 9231 6444 or email marie@tmsap.com

Air Contracting Consultants - Brisbane

- ✓ Our client needs experts in airfares
- ✓ High Customer Service qualities a must
- ✓ This is a behind the scenes role
- ✓ Have your weekends free & work Mon-Fri
- ✓ Exceptional earning capacity, don't miss out!

Please contact Alex Sleba on 0402 289 769 or email alex@tmsap.com

Online hotel account manager - Sydney

- ✓ Global online hotel company
- ✓ Excellent career opportunities
- ✓ Require strong customer service skills
- ✓ Exciting, young and dynamic culture
- ✓ Hotel background or digital desirable

Please contact Sally Frape on 02 9231 6444 or email sally@tmsap.com

Corporate Travel Consultant - Richmond VIC

- ✓ Min. 3 yrs consulting exp, Amadeus preferred
- ✓ Up to \$55k plus super, Mon - Fri only
- ✓ Boutique agency within Modern offices
- ✓ Excellent management and team environment
- ✓ Mixture of Corporate & Corporate Leisure

Please contact Sharon Moss on 02 9231 6444 or email sharon@tmsap.com

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QLD - 07 3229 9600 - employment@aaappointments.com.au

NEW * BOOK TRAVEL FOR THE STARS* CORPORATE ENTERTAINMENT CONSULTANT X 1 & 2IC SYDNEY – SALARY PACKAGE \$70K-\$80K

Do you want access to free band & concert tickets? Are you looking for something a little different? Due to growth, this award winning boutique entertainment Travel Company is looking for an enthusiastic & talented consultant PLUS a 2IC, to join their team. Work in beautiful, modern centrally located offices only minutes from the CBD. Be part of a fun dynamic team which offers on the job training. 2 years corporate or entertainment travel experience & strong GDS skills required.

TAKE A WALK ON THE WILD SIDE WHOLESALE AFRICAN TRAVEL SPECIALIST SYDNEY – SALARY PACKAGE FROM \$60K OTE

As a Wholesale Travel Consultant specialising in Africa you will enjoy booking adventurous, unique tailor-made packages to exciting destinations. Enjoy booking safaris, sporting and adventure travel in a high-end boutique company where you will earn uncapped commission! Enjoy working for a family owned business who look after their staff & realistically earn up to \$60K OTE in your first year. The ideal travel industry candidate will have travelled to or sold Africa extensively.

AN AGENCY LIKE NO OTHER SENIOR LEISURE CONSULTANT

MELBOURNE (INNER) – SALARY PACKAGE TO \$64K+ (DOE)

Are you an experienced consultant who prefers servicing your client's needs, rather than providing the cheapest possible quote? This extremely long standing travel agency has a high repeat & referral client base & therefore call on your expertise & impeccable service to provide their perfect holiday. Working Monday to Friday hours only, in an intimate boutique office, this is the role you have truly been waiting for!

GO WILD WITH THESE ROLES IN MELBOURNE WHOLESALE TRAVEL CONSULTANTS x 3 MELBOURNE (VARIOUS) – SALARY PACKAGE TO \$55K

Are you an experienced African travel consultant? We have various roles on across Melbourne for people who are passionate about Africa... Bring your personal travel experience to one of these new roles and you will be rewarded in selling a product you believe in. Imagine the famils, travel benefits and exciting itineraries that you will have access to! Apply today to secure one of these roles!

THE GRASS IS GREENER ON THE OTHER SIDE WHOLESALE CONSULTANTS

PERTH (CBD) – SALARY PACKAGE TO \$65K (OTE)

Imagine selling that perfect holiday every day, dealing with agents who need your advice and your expertise! Imagine earning commission in a wholesale role?! Sounds too good to be true, doesn't it? Well not with this role! Located in Perth's CBD this international wholesaler is looking for an experienced consultant to join their team. You will be rewarded with fantastic famils, commissions and lots more!

AMAZING EMPLOYEE BENEFITS ON OFFER MULTI SKILLED CORPORATE CONSULTANT PERTH (INNER) – SALARY PACKAGE TO \$65K (DOE)

Are you a multi skilled corporate consultant looking to join a boutique company with friendly staff and amazing employee benefits on offer? This corporate agency has long standing corporate accounts that require impeccable service! Monday to Friday hours 8.30am to 4.30pm, additional leave, 17.5% leave loading, uniform, 6 weeks annual leave & a fantastic set salary. Galileo highly desirable. Call us today!

CHAMPAGNE & CAVIAR TASTES? HIGH END TRAVEL CONSULTANT

BRISBANE CBD – SALARY PACKAGE \$55K + BONUSES

Are you an expert in booking high end travel & cruises? If so we have a sensational role for you with this boutique CBD agency. You will love spending your days organising worldwide, unique high end leisure itineraries with a strong focus on cruising. No more walk-ins or time wasters. Business is booming and there is no shortage of clients. Enquiry is usually repeat clientele or received via phone or email. A top salary package along with rewarding commissions, famils & more on offer.

FANCY A MOVE NORTH RETAIL TRAVEL CONSULTANTS

NORTH QUEENSLAND - SALARY PACKAGE OTE \$55K

Looking to escape the city lifestyle and make a move north? Well now's the time. We currently have a number of opportunities for experienced travel consultants in North Queensland including retail consultant and manager positions. Sensational salary packages, reputable agencies, supportive teams & top industry training are just the beginning of the benefits you'll enjoy. Min 12 months retail travel consulting experience a must to be considered.

CHEVAL RESIDENCES LONDON

STAY FOR 7 NIGHTS & PAY FOR 6!

Book 7 nights at CHEVAL KNIGHTSBRIDGE or
CHEVAL PHOENIX HOUSE apartments and receive the last night FREE!



Cheval Knightsbridge- Knightsbridge

Just seconds from the many shopping delights of this prestigious neighbourhood, the award winning Cheval Knightsbridge is the perfect location for enjoying all that this amazing city has to offer.

Our collection of two and three bedroom mews houses, apartments, townhouses and city cottages give you the freedom of your own home, coupled with the service you would expect from the finest hotels. Every residence includes your creature comforts, such as a beautifully designed kitchen and the latest technologies. Cheval Knightsbridge recently received the Conde Nast award for Excellence in the Most Excellent Villa or Apartment category.

Book an exclusive apartment, townhouse or mews house for 7 nights and only pay for 6! Two bedroom from £300 per night and three bedroom from £343 per night. Offer valid for stays up to 24th March

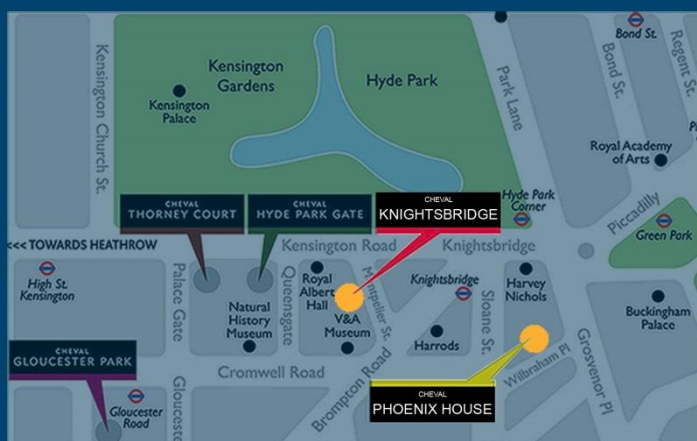


Cheval Phoenix House – Chelsea

Nestled in the heart of Chelsea with a beautifully restored Victorian facade, the award winning Cheval Phoenix House will charm you. These deluxe studio, one bedroom and two bedroom apartments are contemporary with a touch of elegance. Chelsea and Sloane Square is a neighbourhood endowed with the best of everything from eclectic boutiques to world class art galleries. Guests also enjoy their own private entrance to Le Cercle, one of London's most innovative restaurants.

All the apartments are spacious and include top-of-the-range fully equipped kitchens and also offer the ultimate in comfort and convenience with sophisticated security systems, satellite televisions, 24 hr security, concierge and daily maid services as standard.

Book an exclusive apartment for 7 nights and only pay for 6! One bedroom from £150 per night and two bedroom from £250 per night. Offer valid for stays up to 30th April 2013



**FOR BOOKINGS USE OUR
EXCLUSIVE AUSTRALIAN EMAIL:
apreservations@chevalresidences.com**

For further information contact Sarah Whitty

Tel: +61 (0) 3 9520 2353

Mob: +61 (0) 419 391 755

E: sarah.whitty@chevalresidences.com

**All rates are commissionable at 10%
Minimum 7 night stay**



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You could earn **EXTRA COMMISSION!**
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Booking Number	12BTOP123456	Booking Status	CONFIRMED
Net Amount	AUD 7093.08	Due Amount	AUD 7093.08
Party Name	Booker		

Itinerary Details	Booking Summary	Passenger Details	Invoice/ Documents	Accounts Details	Policies & Fees
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Amend/View Itinerary	Show All	Show Active	Group By Date	Group By Type
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#	Element	City	From Date	To Date	Days Nights	No. Pax	Status	Total Amount
1	Herodion Hotel	Athens	17-Sep-12	18-Sep-12	1 Night(s)	3	CONFIRMED	AUD 294.00
2	Blue Star (Fast) Ferry - Athens (Piraeus) to Santorini	Athens	18-Sep-12	18-Sep-12	1 Day(s)	3	CONFIRMED	AUD 213.00
3	Hotel Daedalus	Santorini	18-Sep-12	20-Sep-12	2 Night(s)	3	CONFIRMED	AUD 468.00
4	Catamaran/Hydrofoil (High Speed) Ferry - Santorini (Thira) to Heraklion	Santorini	20-Sep-12	20-Sep-12	1 Day(s)	3	CONFIRMED	AUD 282.00
5	Galaxy Hotel Heraklion	Heraklion	20-Sep-12	22-Sep-12	2 Night(s)	3	CONFIRMED	AUD 516.00
6	Mediterranean Hotel	Rhodes Town	22-Sep-12	24-Sep-12	2 Night(s)	3	CONFIRMED	AUD 630.00
7	Doryssa Seaside Resort	Samos	24-Sep-12	26-Sep-12	2 Night(s)	3	CONFIRMED	AUD 864.00
8	Conventional (Slow) Ferry - Samos to Piraeus	Samos	26-Sep-12	26-Sep-12	1 Day(s)	3	CONFIRMED	AUD 264.00
9	Herodion Hotel	Athens	26-Sep-12	29-Sep-12	3 Night(s)	3	CONFIRMED	AUD 882.00
10	Drive Greece & Meteora - Self Drive (Superior)	Athens	29-Sep-12	5-Oct-12	6 Night(s)	3	CONFIRMED	AUD 1986.00
11	Hotel Orient Express (Promotional Rates)	Istanbul	5-Oct-12	10-Oct-12	5 Night(s)	3	CONFIRMED	AUD 1110.00
12	Hotel Patria	Rome	10-Oct-12	13-Oct-12	3 Night(s)	3	CONFIRMED	AUD 918.00

Total:	AUD 8427
Bulk Buy-You Save:	AUD 337.08
Final Amount	AUD 8089.92

Total: AUD 8427

Bulk Buy-You Save: AUD 337.08

Final Amount AUD 8089.92

Add Additional Arrangements

Note: The final amount shown includes all Fees & Discounts

How it works:

- Bulk Buy and Save! The more arrangements you add to your booking the more commission you could make from the sale*
- Keep all your clients arrangements with a single wholesaler for maximum efficiency and convenience
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Contact Tempo Holidays today to get the most out of your client travel budget.
Call 1300 558 987 or email info@tempoholidays.com

*Conditions apply. Bulk, Buy and Save discount offer applies to new bookings only. Minimum spend of \$2000 consisting of at least two elements per Tempo booking file is required to qualify. Discount does not apply to flights and certain other elements. Discount varies and is calculated according to individual elements in the Tempo booking file. Any subsequent change to the elements booked will affect or nullify discount level for all beneficiaries. General booking conditions apply. Price guarantee does not apply to airfares. Tempo Holidays reserve the right to seek written evidence to determine the product description and trading terms are identical and applicable rates are available for the same dates. When Tempo Holidays is satisfied that the conditions of the price beat guarantee have been met it will honour the booking at a rate of at least \$1 cheaper than the alternate quotation. All offers are subject to availability at the time of booking. Please do not reply to this email. Visit www.tempoholidays.com for our full Terms and Conditions and up to date prices or contact us on 1300 362 844 or email res@tempoholidays.com.