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2013/14 Antarctic flts

ANTARCTICA Flights will offer its first ever trip from Brisbane in 2014 on 09 Feb, joining other flightseeing tours from Sydney (10 Nov), Melbourne (31 Dec & 16 Feb) and Adelaide (19 Jan).

Flights are operated on Qantas 747-400 charter aircraft, with prices ranging from \$1,199pp in Economy Class Centre seats to \$7,499 the so-called 'Ice Class'.

Travel agents booking the flights will also earn 10% commission.

The Commonwealth Bank ASHES SERIES 2013/2014

Experience the Commonwealth Bank Ashes Series up close and live with Qantas Holidays, click here for more details!







For more information visit www.qhv.com.au/agents

Air India kks Aug launch

AIR India has commenced taking reservations for new daily flights between India and Australia. commencing Aug, as exclusively revealed first by Travel Daily.

Although now two weeks after an originally slated 15 Aug debut (TD 12 Jun), Al's long-rumoured triangular service from Delhi to Sydney and Melbourne will finally kick off on 29 Aug, according to NSW Premier Barry O'Farrell (TD breaking news yesterday), some 16 years since AI last flew here.

Flights will operate four times weekly from Delhi to Sydney, connecting to Melbourne before returning to the Indian city, and are complemented by a thrice weekly reverse operation using Boeing 787 Dreamliner aircraft.

The move will see Air India also become the first carrier to fly 787s to (and within) Australia, trumping Jetstar (TD 04 Jul) and Japan Airlines.

Tourism Australia welcomed Al's decision, with md Andrew McEvou telling TD yesterday "key to unlocking India's long term tourism potential is improved air access and capacity."

"Securing direct flights to Australia is critical to securing a share of the 50 million Indians

Another big TD comp

TRAVEL Daily readers are once again being offered a fabulous prize in our new competition, which is this month coming to you courtesy of APT.

Up for grabs is a stunning 15day Magnificent Europe river cruise including return economy flights for two - for entry details see page six of today's issue.

expected to travel overseas by 2020." McEvov said.

"These new direct services soon to be launched by Air India represent a huge boost in realising the full potential of this important market."

In 2012, around 160,000 Indians visited Australia, spending nearly \$800 million, with TA predicting the market has the ability to rise in annual value to \$2.3 billion and deliver 300,000 visitors by 2020.

Melbourne Airport ceo Chris Woodruff today applauded Air India saying it will strengthen ties between Victoria and India.

The first revived Air India service is scheduled to arrive in Australia on 30 Aug, according to GDSs.

AA annual career fair

AA APPOINTMENTS md Adriana D'Angelis says the recruitment firm's month-long Career Fair run throughout Jul will address staff retention in the tourism industry.

"Valuable talented travel personnel are constantly being lured into other industries such as finance, insurance and property which is ultimately creating a skills shortage," D'Angelis said.

AA's Fair will provide candidates of the varied career paths on offer within the industry and educate personnel on which employers offer the best opportunities.

See page seven for more info.

Six pages of news

Travel Daily today has six pages of news & photos, plus full pages from: (click)

- AA Appointments
- Travel Trade Recruitment

OUAY WEST SEBEL GRAND MERCURE NOVOTEL



No FQ/EK codeshares **BRINDABELLA** Airlines is

continuing to develop its network around NSW & Qld, but according to chief commercial officer James Blake, no additional tie-up with Qantas ally Emirates is coming.

"We have no plans to see the introduction of Emirates codes onto Brindabella's product," he said, with the pact helping business visitors and inbound tourists wanting to come from further afield - more on page 3.



*Conditions apply. Contact Travelmarvel for full terms & conditions. Australian Pacific Touring Pty Ltd ABN 44 004 684 619 Lic. No. 30112 TM0902

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SOFITEL Pullman

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now available 24h, Mon-Fri toll-free: 1300 850 006

e-mail: service@hahnair.com

Jenolan reinvention

THE Tourism & Transport Forum has welcomed Expressions of Interest being taken by the NSW Govt for the long term lease of all or parts of The Jenolan Precinct in the Greater Blue Mountains. which includes Jenolan Caves.

The EOI is inviting innovative proposals from private owners and operators for sites, including the Cave House and caves.

TTF chief Ken Morrison said the site has great potential for a "unique domestic experience."



Click to read more and a better solution





Adventure Associates sold

ADVENTURE Associates has changed hands, with the new owners including adventure tourism pioneer Greg Mortimer who founded Aurora Expeditions in the early 1990s.

Mortimer, who was also the first Australian to climb Mt Everest and K2, has joined with Sue Werner and Henrik Lovendahl in Adventure Associates, taking over from Dennis Collaton who founded the firm in 1973.

Initially focused on South America, in more recent years Adventure Associates has expanded its portfolio to include over 50 destinations, with the participation of Mike McDowell, founder of Quark Expeditions and Space Adventures.

Mortimer said the new team will continue the Adventure Associates traditions of passion, integrity and going 'beyond the ordinary'.

Under the new management the product is set for a makeover, with Mortimer confirming a review of the tours offered "to get back to the company roots of offering small group expeditions to extraordinary places on all seven continents".

However AA's original focus on

Avalon Prague freebie

GUESTS booking select Avalon Waterways' 15-day Magnificent Europe itineraries in Sep and Oct 2013 are being offered a bonus three-night Prague extension, valued at \$2,000 per couple.

Available to 31 Aug, applicable departures on the Amsterdam to Budapest cruise are priced from \$4,883 per person twin share.

South America and Antarctica will also continue via an ongoing partnership with boutique Latin, Central and South American specialist agency Movidas.

Robyn Smith of Movidas, who's a long-term former Adventure Associates employee, will take on the role of Travel Manager for Adventure Associates.

Specialist tours in the Adventure Associates portfolio include diving the RMS Titanic, two voyages celebrating the centenary of Mawson's Australian Antarctic Expeditions; and journeys in the Russian Far East, Africa and Asia.

QF/EK NZ application

QANTAS has sought a variation on the New Zealand route from the Int'l Air Services Commission to add conditions permitting it to codeshare with Emirates under their global aviation partnership.

QF told the IASC it "may price and market its services on the route jointly with Emirates or share or pool revenues/profits on the route jointly with Emirates."

MEANWHILE, John King has been appointed as commissioner of the International Air Services Commission, for a three year term effective from today.

King, who's also a former TCF chairman and JTG director. replaces Stephen Bartos whose term expired on 30 Jun.

CH brox on Facebook

CREATIVE Holidays is allowing customers to download copies of its brochures through Facebook to help "kickstart your planning."

The app link is currently available via desktop computers.



* One-way economy class fares ex BNE to Nouméa, and only \$322 ex SYD one-way, inclusive of all taxes. Return levels also available. Valid for sale until 7 JUL 13 and travel until 15 DEC 13.Conditions apply Aircalin

DMS key to the door

CLICK HERE

DMS Destination Management Services is today celebrating its 21st birthday, with the global representation company having grown to now offer DMCs and hotels in over 60 destinations worldwide.

MD Leila Bishara founded the firm in 1992, with a range of key achievements including the 2001 launch of Unique Venues, the DMS annual workshops and exhibiting at AIME every year for the last two decades.







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Brindi ink Qantas codeshare

nolidav

autos.

PASSENGERS travelling from five regional centres in Australia will be able to travel through to Qantas domestic or int'l destinations on one ticket purchased through Brindabella Airlines under a new codeshare pact signed today between the two carriers (TD breaking news).

The agreement, announced this morning in the northern NSW town of Moree, is Brindabella Airlines' first codeshare agreement since the carrier commenced operations in 1994.

Sales opened today on four of the five routes, being Sydney to Newcastle and Moree as well as Brisbane to both Tamworth and Coffs Harbour, all valid for travel from the beginning of next month.

Services from Sydney to

TraveltheWorld TraveltheWorld

Dreams of Tahiti

7-night cruise from \$3,675*

PAPEETE TO PAPEETE

> SEE VOYAGE <

Making the announcement in Moree this morning, Brindabella Airlines chief commercial officer James Blake said the deal will

Orange will be added to the new

agreement from 01 Sep.

allow for broader opportunities for its passengers. "Developing the working relationship with Qantas allows our customers to benefit from through check-in, greater efficiencies in sales distribution so we can concentrate on growing

the number of passengers who travel across our network," Blake commented.

Flights on the five regional routes will all be operated by FQ's Jetstream 41 aircraft, of which the carrier announced four new units would join the fleet in coming months (TD 13 Jun).

Brindabella confirmed last week that passengers travelling on all of its services would be able to earn and burn Qantas Frequent Flyer points (**TD** Thu).

Qantas domestic ceo Lyall Strambi welcomed the agreement, adding his pleasure at QF being able to offer smooth connections for Brindabella customers on selected routes.

"We are delighted to be extending our exclusive benefits to our many customers travelling on selected routes serviced by Brindabella," Strambi said.

AAX Darwin return

THE Northern Territory govt says the relaunch of AirAsia services from Bali to Darwin tonight will "cement" links to neighbouring Asian countries & boost tourism.

Chief Minister Adam Giles said the Territory would aim to capitalise on the opportunity to increase international visitation.

Giles said Tourism NT would partner with Tourism Australia and AirAsia to investigate future marketing opportunities for the route to grow visitation from "key economic hubs" such as Jakarta.

Today moves to Banff

SCENIC Tours' week-long "Live in Canada" feature on Channel 9 breakfast program Today will tomorrow come to viewers from Banff National Park.

The team will present the show from the Fairmont Banff Springs, meeting local Mounties, riding on a sidecar on a Scenic FreeChoice Harley Davidson trip in the Jasper National Park, with Steven Jacobs presenting the weather live from the Old Montreal Jazz Festival.

Today screens from 5:30am on Channel 9 on weekday mornings.

Indochina cruising

TRAVEL Indochina has added 13 new itineraries in an expanded Asian River Cruising brochure covering the Mekong, Yangtze, Ayeyarwady and Chindwin Rivers.

The 2013-15 program includes sailings on two new vessels - the 28-guest Mekong Sun and Orient Express' 25-cabin Oracella.

MD Paul Hole says the uptake of river cruising in Asia has been robust, with a 400% year-on-year growth rate last year and an 83% increase this year.

Cruise options range in length from 4 to 22 days, including a new four-night Mystical Luang Prabang & Cruise option.

Window Seat

LOYALTY has really gone to the dogs, in a major Virgin Australia initiative unveiled this morning by celebrity vet Chris Brown.

VA's Velocity scheme says it's "breaking new ground in the loyalty space" with the expansion of the program to include travel for pets.

Effective immediately Velocity members can now earn 300 points every time their dog or cat flies on Virgin Australia's domestic network - and even more for silver or gold members.

Velocity frequent flyer ceo Neil Thompson officially launched the innovation, saying the carrier flies almost 30,000 pets each year around the country.

"We are delighted to make their flying experience even more rewarding by unleashing Australia's first frequent flyer program for pets," he said.

Brown was similarly enthusiastic, saying "now, not only will our dogs and cats give back to us in the form of unconditional love, but also in the form of our next holiday or retail purchase through points".

Bench International - the Africa Experts Part-Time Sales Representative - WA

Bench International, the founder of African holidays in Australia, has a unique opportunity for a highly motivated and energetic Sales Representative in WA.

Experience in sales together with first-hand travel knowledge of Africa is a must. The successful candidate will be responsible for managing existing relationships with key travel agents, as well as developing new ones within Western Australia.

Participation at travel shows and consumer nights are some of the aspects of the role.

To apply to join the pride, email your CV to jobs@benchinternational.com.au with the position title in the subject header by 12 July 2013.





Monday 1st July 2013



Today's issue of *TD* is coming to you from Moree in outback NSW, courtesy of regional carrier Brindabella Airlines.

THE quiet, unassuming town of Moree sits on the banks of the Mehi River in north-west NSW, not far from the Old border.

Non-air transport to and from the town consists of a daily Countrylink Xplorer rail service to Sydney, but it's main access is the airport, where Brindabella operates three flights daily.

The town, rich in quaint history, is also known for its plethora of Artesian spas, providing a therapeutic avenue to unwind.

Enjoy the Magic of Hong Kong 3 NIGHTS IN 5 STAR LUXURY PLUS EXPRESS REWARDS*



*Conditions Apply CLICK HERE FOR MORE DETAILS 2-door APT coaches

APT has announced the lease of three new luxury two-door Van Hool coaches for its Canadian based operation, complete with new panoramic branded livery.

The tour operator says the coaches are the first of their kind to be offered in the country and enable guests "swift on and off access", providing more time to enjoy the destination.

"These new coaches offer unrivalled comfort and fast and easy access, and introducing them to our fleet is further proof of our commitment to providing our guests with the best possible Canadian holiday experience," said APT ceo Chris Hall.

Sao Paulo strikes

SINGAPORE Airlines is advising travellers bound for Sao Paulo's Guarulhos Int'l Airport in Brazil to allow extra time reaching the airport on 01 Jul due to strikes.

"Travelling by public transport is not advisable & customers should avoid demonstration areas where possible," SIA is suggesting.

Palau departure fee

THE Dept of Foreign Affairs and Trade is reminding travellers of a departure tax and environmental protection fee payable in cash at the airport when leaving Palau in the Western Pacific.

The levy is US\$50 per person.

Newcastle Apt hotel

DESTINATION Port Stephens has welcomed Accor's decision to construct a new 95-room hotel at Newcastle Airport, to be known as Mercure Newcastle Airport.

Launching in late 2014, the \$8m project will feature conference facilities for 200 delegates, and is seen by DPS as an opportunity to attract more conference participants to the region.

A new 50-room motel to be built in an \$11 million tavern near Williamtown airport will further boost the region's bed count. SYDNEY INSTITUTE TAFE Study the Diploma of Tourism ONLINE!

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steve.ferreira@tafensw.edu.au for more information.

Star Alliance LAX lounge



STAR Alliance has revealed the first impressions of its new Los Angeles airport lounge which is being developed and managed by Air New Zealand at Tom Bradley International Terminal (TBIT).

THE new facility is the second of Star Alliances's new generation of lounges, following on from the newest lounge style rolled out at Buenos Aires Ezeiza Airport earlier this year.

Star's latest designs "are based on better meeting the evolving needs of today's traveller, while at the same time introducing a unique local flavour in each location."

The TBIT lounge will feature images inspired by LA as well as a collection of objects linked to the city and Southern California, "sparking the curiosity of locals and guests alike."

As **pictured**, there's also an open air terrace which is home to a water feature and views to the Hollywood hills by day, or a fireplace by night.

Amazonian bargain

TEMPO Holidays is offering savings of \$800 per person on its four-day Delfin Amazon Cruise II, when booking by 31 Jul.

The itinerary is now priced from \$2,831ppts on select departures between 28 Jul-03 Nov 2013.

Sailings on the 14-suite *Delfin II* operate from Iquitos, Peru - more at www.tempoholidays.com.

To open once TBIT's extension has been completed, the new Star Alliance lounge will serve ANA, Asiana Airlines, EVA Air, Lufthansa, Singapore Airlines, SWISS, THAI and Turkish Airlines.

Air NZ will relocate to the facility (from Terminal 2) by mid-2014.





Major Prize Sponsors

1st Prize: 4-night holiday to Dubai, courtesy of Emirates and Holiday Inn



2nd Prize: 5-night holiday to Vanuatu, courtesy of Air Vanuatu & Iririki Island Resort Vanuatu





Hilton hits milestone

HILTON Worldwide has opened its 4,000th hotel globally in the form of the Hilton Shijiazhuang in Hebei, near Beijing, in the north east region of China.

NHH dishes up a serve of Krabi



THAILAND provided a bit of both worlds recently for this group of Flight Centre agents, hosted to a taste of two Thai experiences courtesy of New Horizons Holidays.

The beautiful scenery of Krabi started the trip, with the agents kicking back at the Centara Grand

WIN A 'TASTE OF IRELAND' DVD



This week **Travel Daily** is giving five lucky readers the chance to win a copy of 'Lyndey Milan's Taste of Ireland DVD', courtesy of **Tourism Ireland**.

All you need to do to win, is be the first person to send in the correct answer to the question below to: tasteofireland@traveldaily.com.au.

Ireland is home to the fabulous Ballymaloe Cookery School, where Lyndey visited Darina Allen and the pair conjured up a delicious soda bread speckled with sultanas, commonly known as 'Spotted _ _ _ _'?



Beach Resort, with activities including a private charter day out on the water to explore some of the many nearby islands.

The group then packed up & headed for the capital city of Bangkok for two nights at the Sukosol Hotel.

The centrally located property gained access to a huge variety of shopping options including the famous MBK and Siam Square.

The group enjoyed numerous Thai dining experiences and bars during their stay.

Pictured prior to their day out on the Krabi waters, from left is Kymberly Hector, FC Inglewood; Jennifer Bowman, FC Noranda; Alana Hughson, FC Garden City; Matthew Hawkins, Best Flights; Mason Edwards, FC Leederville; Eve Kelly, New Horizons Holidays and Megan Thorp, FC Floreat.

Machu Picchu tops

PERU'S iconic Machu Picchu has been voted the top landmark in the world in this year's Travellers' Choice 2013 survey, as rated by TripAdvisor users.

Trailing Machu Picchu was Angkor Wat, Siem Reap in Cambodia and India's Taj Mahal. Also inside the Top 10 was the Petra World Heritage Site in Jordan; St Peter's Basilica in Vatican City, Italy and the Ancient City Walls of Dubrovnik, Croatia. Among the more interesting of the Top 25 winners was The Bellagio Fountains of the Bellagio Hotel in Las Vegas, which were

the 12th top global landmark.

Honkers M+ museum

A MAJOR new museum project dubbed 'M+' will be built on the Victoria Harbour waterfront of Hong Kong, becoming the city's largest contemporary art gallery when it opens in 2017.

The museum will be home to a world-class collection of 20th & 21st century art, architecture, design and moving imagery.

SkyCity extension

SKYCITY Entertainment Group & the New Zealand Government have confirmed the organisations will finalise the full agreement for the new NZ International Convention Centre on 05 Jul - five days later than originally slated.

The deal will see SkyCity design, build, operate & own the \$402m facility, that debuts in 2017.



Brochures of the Week

WELCOME to Brochures of the Week, *Travel Daily*'s Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Trafalgar - South America 2014

Four new itineraries have been designed as part of this new program. These include a 22-day Icons of South America guided holiday, along with three shorter trips. In total, 15 itineraries make up the program, with eight extensions also available. Holidays visit a wide variety of exotic locations including Brazil, Chile, Ecuador, Costa Rica, Panama, Mexico and more. Several new *Be My Guest* dining experiences complement the guide.



National Geographic Orion - 2014 Expeditions Expedition cruising in the Kimberley region next year has a new player in Lindblad Expeditions, new owners of the Orion, which becomes part of the company's existing fleet in Mar. Inside this new guide is a glossy guide to a range of new itineraries for the vessel including visits to Easter

Island, Indonesia, Antarctica and the familiar Kimberley surroundings. The guide also contains details on voyages operated by the rest of the fleet in the Arctic, Europe, Galapagos, Africa, the Mediterranean & USA.



Globus - United States and Canada 2014

Launched last week, the new North American range from Globus contains numerous options for seeing the vast array of highlights in the US and Canada. National Parks of the US are visited including Yellowstone, Bryce Canyon and the Grand Canyon, while up north, Banff and Lake Louise feature. Due to popular demand, the

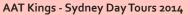
number of itineraries featuring the Rocky Mountaineer train journey has been expanded for 2014, whilst for sea lovers, Alaska is well covered with the company's partnership with Holland America Line.



Freestyle Holidays - UK & Europe 2014

Both luxury living and product iconic to the region fits into the range for FIT clients seeking to make their own way around the UK & Europe or to complement other arrangements. New for 2014 includes a travel credits system which make it possible to extend hotel stays and add extra car hire days for free, with more credits earned depending on the size of the booking. Several Singapore stopover packages have also been added

and feature in the brochure, along with many stay pay deals.





There is never a shortage of things to do in Australia's biggest city, and they're all here in this guide to Sydney day tours, operated on AAT Kings vehicles. The guide features adventures to be had in and around the inner sanctums such as city tours and cruises on Sydney Harbour, right through to the longer single day & short break journeys to the diverse regions of the Hunter Valley, Blue Mountains, the South Coast and Canberra.

Friends of Four Points

STARWOOD'S Four Points by Sheraton brand has re-established its "Friends of Four Points" bonus scheme for the next three months at properties worldwide.

The program means all guests checking in from Mon-Thu each week until 15 Sep will receive a Friends of Four Points token, valid for one of four products.

These include two-for-the-priceof-one 'Best Brew' craft beers. free entrees, desserts or cup of specialty coffee, which can be redeemed either during the stay or until 30 Sep, 2013 - more info at www.fourpoints.com/friends.



Monday 1st July 2013

Emirates to Conakry

EMIRATES has announced a new four weekly service between Dakar and Conakry, the capital of Guinea in West Africa, using A340-300s commencing 27 Oct.

Conakry becomes Emirates' 24th destination in Africa.

Flights on the triple-class A340 will depart Dubai on Tue, Wed, Fri and Sun each week.

WIN A RIVER CRUISE FOR **TWO IN EUROPE WITH APT**



This month *Travel Daily* is giving one lucky reader and their friend the chance to win a 15-day European river cruise, including return flights, courtesy of APT.

The prize consists of:

- 15-day 'Magnificent Europe' cruise with APT in a Category E Twin Window Suite, including all accommodation, meals, activities and transfers on tour, as specified in the chosen trip brochure itinerary;
- Return economy flights for two on an airline of APT's choice from the winner's nearest capital city to and from the trip start and end destination.

Every day Travel Daily will ask a different question - just read the issue and email us your answer. There will be 23 questions in total, which will also be posted on our website.



At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this amazing river cruise holiday.

Email your answers to: APTcomp@traveldaily.com.au.

Q.1: How many river ships make up **APT's 2014 Europe fleet?**



NEW Zealand came calling for this group of incentive winners from the Jetset Travelworld Network recently, hosted by Octopus Travel and Emirates.

The famil visited Lake Tekapo, the untouched Milford Sound, Queenstown and Christchurch.

In Lake Tekapo, the group took the opportunity to see it from the air, enjoying an Air Safaris flight and being given a bird's eye view of the mountains, glaciers and the nearby Mount Cook, Fox Glacier and Franz Josef Glacier.

Prior to boarding the aircraft, the group stopped for the

Voluntourism portal

WORLD Expeditions has rolled out a standalone website for its voluntourism Community Project Travel division which offers trips in Kenya, Tanzania, Peru, Vietnam, Nepal and Australia - for details see communityprojecttravel.com.

Paperless bag tagging

A NEW paperless bag tag system utilising a passenger's smartphone is to be trialled by British Airways from next month.

The system works by passengers holding their smartphone over an electronic tag at the bag drop stage, which adds the flight details via a unique barcode.

Passengers then head through security to their flight, with the details about the bag able to be extracted if bags go missing.

above shot, and pictured above is Michael Foulstone, Jetset Dandenong; pilot; Danny Roche, Jetset Travelworld Network; pilot; Rachel Cullen, Jetset Cessnock; Marissa Williamson, Octopus Travel; Christine Papanagiotou, Jetset Earlwood; Beverley Mitchell, Travelworld Capalaba; Lily Sugyono, JTB Sydney; Jenny Thomson, Seniors Holiday Travel and Anne McNally, Rheom Travel.



CONGRATULATIONS Michael Smith

from Snap Fresh - Qantas

Michael is the top point scorer for Round 18 of Travel Daily's Super 15 Rugby industry footy tipping competition, and has won a complimentary pass for two people to Madame Tussauds Sydney, courtesy of Merlin Entertainments Group.



Major Prize Sponsors

1st Prize: 4-night holiday to Dubai, courtesy of Emirates and Holiday Inn



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Travel Consultant - South Pacific Specialist

Sydney - \$45K - \$100K OTE + Perks - Ref 472LB2 Experienced Travel Consultants looking to specialise and earn big money - look no further! This dream role selling the sensational South Pacific will be right up your alley. Use your passion for this beautiful and popular part of the globe to entice email and phone callers to book dream vacations with you. This role is based in modern offices with supportive management and the chance to enhance your paypacket with the top billers on over \$120K!

For more information, please call Lynsey on (02) 9113 7272 or click <u>APPLY</u>

Travel Centre Manager

Queensland - \$Base + Comm + Super - Ref 628DB2 Are you happy to relocate to a booming town and an experienced travel leader from a corporate background? A fantastic opportunity has arisen to join a fast growing company in the Surat Basin! There is a superb opening for a Travel Centre Manager, which you can really make your own by building up the business. Located in a wonderful country town, this company is going from strength to strength and very well respected in the region with great values.

For more information, please call Deborah on (02) 9113 7272 or click <u>APPLY</u>

Temp Travel Consultant Adelaide - \$Excellent Hourly Rate - Ref 0680NC1

Work for the whole month in a fantastic temp role! This is a rare and fantastic role working for one of the leading boutique agencies in Adelaide. Offer outstanding customer service and superior product knowledge. If you have used Sabre and Travel Log even better! You will be well rewarded with an exceptional rate of pay, and all going well go permanent at the end of the month! What are you waiting for? Start this EOY with an excellent Travel Consultant role!

For more information, please call Natalie on (02) 9113 7272 or click <u>APPLY</u>

A Career in Travel Recruitment Sydney - \$82K OTE - Ref 101SJ1

Fantastic opportunity to work for one of the Australia's leading travel industry recruitment specialists. Having worked hard to establish our business in both Australia and the UK, we are now looking to add to our team of consultants based in SYDNEY with the addition of either a experienced Recruitment Consultant or Trainee Recruitment Consultant, who have previously worked within the travel industry.

This is an excellent opportunity for someone with lots of drive and determination to develop their sales and customer service skills working for a well established company. The ideal candidate will be bright, articulate, computer literate, and have a minimum of 2 years work experience within the travel industry, preferably in a sales orientated role.

Enjoy a working environment where no 2 days are the same, as well as excellent salary package, uncapped commission, merit based rewards and great career opportunities! Previous experience working within the recruitment industry will be rewarded with a higher basic salary, generous quarterly bonuses and other financial rewards incentives.

If you enjoy the challenges of business development and want to utilise your travel industry knowledge, please contact Sarah Johnson on 02 9113 7272 or click <u>APPLY</u>

BDM/ Sales Manager

Sydney - \$80K + Bonus + Incentives - Ref 6642BP2

Do you have sound understanding of corporate travel sales, business development experience and a proven sales record? A leading travel management company are looking for a BDM to assist with their ongoing expansion across the travel market. You will be sourcing new leads, building rapport and developing relationships with key prospects. This is a rare chance to develop your managerial and corporate travel experience with a leading TMC.

For more information, please call Briarna on (02) 9113 7272 or click <u>APPLY</u>

Cruise/ Travel Team Leader

Melbourne/ Goldfields - Salary + Comm - Ref 678PC1 Urgently seeking a Team Leader to manage a team of Cruise Travel Consultants. This role will be to primarily help, support and develop the team. Be the lead point of contact within the business and with clients when required. You would have previous experience as a Team Leader and have completed academies for the Cruise lines. Ability to use Polar Online and proficient in using a GDS. Your expertise would lie in cruising and everything that comes with it.

For more information, please call Patrizia on (02) 9113 7272 or click <u>APPLY</u>

Multi Skilled Travel Consultant Perth - \$DOE + Supper + Bonus - Ref 0573NC3

Experience matters! If you are an experienced Travel Consultant looking for an excellent new travel industry role - we have it here! This is a fantastic role, dealing with a mix of corporate and leisure travel bookings. Must have excellent fares and product knowledge to apply for this rare and exciting role with lots of scope for growth! Bring your 5* customer service and rapport building skills to this exciting role. Make the career move you have been dreaming about! **For more information, please call Natalie on** (02) 9113 7272 or click APPLY

Start your job search at <u>www.TravelTradeJobs.com.au</u>