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Travel Daily

First with the news

Thursday 4th Jul 2013

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SkyTeam SYD lounge

GLOBAL airline alliance

SkyTeam has earmarked a late 2013 opening for the group's first airport lounge in Australia at Sydney International Airport.

Although specific details are yet to be revealed, a SkyTeam spokesperson confirmed to **Travel Daily** yesterday "the lounge is currently in development."

The move builds on SkyTeam's airport-focused initiative, SkyPort - a concept developed to realise synergies for SkyTeam members sharing facilities at common airports around the world.

SkyTeam currently consists of 19 airlines serving 1024 destinations, with Aerolineas Argentinas, China Airlines, China Eastern, China Southern, Delta Air Lines, Korean Air & Vietnam Airlines all offering flight frequencies into Sydney.

NTIA NZ choice a winner

THE Australian Federation of Travel Agents has heralded the inaugural New Zealand National Travel Industry Awards (NTIA) event a triumphant success, and says further transTasman initiatives between the organisations are in the pipeline.

Held in Auckland last night at SKYCITY Convention Centre, the NZ Ceremony recognised the nation's top four travel agencies, and was supported by AFTA and the Travel Agents Association of NZ (TAANZ).

The first ever New Zealand NTIA winners included House of Travel Lakers as Best Travel Agency Retail - Single Location.

House of Travel also took out the gong for Best Travel Agency Retail, Multi Location.

Best Travel Agency Corporate, Single Location was awarded to Executive Travel, Auckland and Best Travel Agency Corporate, Multi Location went to Orbit

Corporate Travel.

"There are a number of initiatives underway to strengthen ties between our industries in Australia and New Zealand and the launch of our NTIA NZ categories reflect this," said AFTA ceo Jayson Westbury.

He applauded NZ's "incredibly high standard" of finalists which contributes to "a very competitive yet dynamic industry."

The local NTIA ceremony will be held in Sydney on Sat 20 Jul.

Crown Sydney tick

CROWN Limited has received a green light this afternoon from the NSW Government to proceed with the next stage to develop the "six-star" Sydney Crown Tower at Barangaroo.

James Packer's casino business was competing against Echo Entertainment's which planned to revamp The Star casino.

JQ drops PER/OOL

PASSENGERS affected by Jetstar's suspension of services between Perth and the Gold Coast, for travel on/after 27 Oct, are being provided with an option to re-route on Qantas services.

More at qantas.com.au/agents.

Five pages of news

Travel Daily has five pages of news today, a front full page for Independent Travel Group plus full pages from: (**click**)

- AA Appointments jobs
- Travel Trade Recruitment
- Bentours

Describing **Hugh Jackman** as an amateur actor is like saying...

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Lest We Forget

(Sandakan - Ranau Death March)

Sandakan Memorial Day

15th August

www.sabahtourism.com

Travel Daily turns 19!

TRAVEL Daily is celebrating a significant milestone today as we celebrate our 19th anniversary of production.

Australia's leading trade newsletter will continue to strive to bring readers the latest news from across the country & indeed around the world, keeping you informed and abreast to what's happening in the world of travel.

Thanks for your support and enjoy today's historic read.

Independent recruits

INDEPENDENT Travel Group is using Independence Day today to entice travel agencies to consider joining its ever expanding retail network, promoting "real control and bigger returns" to members.

See today's **cover wrap** for info.

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Contiki US brochure

CONTIKI has introduced two new trips to its 2013/15 USA and Canada brochure, now offering 24 itineraries across North America, and also including Mexico.

The 8-day Powder Rush tackles the Canadian Rockies in winter.

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Egypt operators cautious

POLITICAL unrest in Egypt appears to have come to a head, with the country's military removing its leader Dr Morsi from power earlier this morning.

The disharmony in the nation saw the Australian Govt elevate its advisory to travellers to "reconsider your need to travel" (*TD* yesterday) - just one category below an outright declaration to avoid travel to Egypt all together.

Tour operators have taken a cautious response to the situation, some cancelling tours & others making contingencies.

Bunnik Tours is working with pax on a case-by-case basis to provide alternative arrangements as many tours include other countries.

"Most clients are electing to continue with their holidays but are changing the Egypt portion," Bunnik md Dennis Bunnik said.

Pax travelling from Aug onwards are awaiting further outcomes in Egypt over coming weeks before making a final decision.

"We owe it to clients to carefully take into account the situation on the ground in Egypt rather than arbitrarily cancelling their holiday of a lifetime," Bunnik told *TD*.

The Travel Corporation Australia - which has trips operating to the region with Trafalgar, Insight Vacations, Contiki and Busabout - told *TD* it was monitoring the situation "extremely closely" & is offering guests the opportunity to receive a full refund, reschedule or continue as planned.

"We have made minor changes to some itineraries but have not cancelled any tours as yet and those intending to travel with us remain undeterred at this stage," the TTC statement said, adding guest safety is paramount.

The Globus Family of Brands said "precautionary action" was taken in late-Jun, which saw all Avalon Waterways and Cosmos tours in Egypt cancelled until the end of Aug, and full refunds provided to impacted guests.

APT is unaffected, with ceo Chris Hall standing by the decision to put trips on hold to Egypt at the end of 2012 as it "continues to keep events in the country under review," he told *Travel Daily*.

Scenic Tours' next departure to Egypt is not scheduled until Sep, and says it is also monitoring and assessing the situation.

Sun Island Tours said its tours are operating "per normal", with areas of risk, especially Tahrir Square in Cairo, being avoided.

G Adventures says its groups currently in Egypt "are safe and accounted for" & that it is awaiting further information from Cairo to determine if any alterations or cancellations to itineraries are necessary.

Intrepid has cancelled two Egypt Adventure departures on 06 & 07 Jul, and numerous itineraries currently underway or about to depart have been slightly altered.

A&K Australia said it has no tours or pax in Egypt during Jul.

EK Aus Facebook app

EMIRATES has today unveiled a new Australian Facebook app to showcase the carrier's network.

To celebrate the app's launch, a comp to win flights is up for grabs and drawn on 24 Jul - full details at www.facebook.com/Emirates.

SCENIC TOURS

CANADA'S PASSION

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CLICK HERE for further details

38 P&O staff to go

CARNIVAL Australia has confirmed the loss of 38 full and part-time call-centre roles at P&O Cruises, effective Sep, as the line expands an arrangement with Stellar across Sydney and Manila.

A spokesperson for Carnival Australia told **TD** there would be no changes to contact centre ops for Princess Cruises, Holland America Line or Seabourn.

See today's issue of **Cruise Weekly** for further details - sign up at www.cruiseweekly.com.au.

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Glebe Island contracts agreed

SITE works are free to begin on temporary conference facilities at Sydney's Glebe Island from this month after four construction contracts were agreed between developers & Infrastructure NSW.

The 'Sydney Exhibition Centre at Glebe Island' facility will be in place for at least the next three years while significant redevelopment works are carried out on the current centre at Darling Harbour, which is due to close from the end of this year.

Interim facilities at Glebe Island are expected to be open by Feb next year in time for the start of the 2014 events season.

Exhibition space of up to 20,000 square metres will be available at the temporary facility, with an option for this to be expanded by a further 5,000 for larger events.

Pop-up cafes and restaurants will also be erected to cater for food and beverage requirements, along with a loading dock, storage and waste management facilities.

Infrastructure NSW project director Tim Parker expressed his gratitude to the events industry for their patience while the new facility was formalised.

"Infrastructure NSW has been working closely with the industry representatives as part of a shared commitment to get the facility up and running," he said.

Events company AEG Ogden will operate the temporary structure as well as the brand new Sydney Convention Centre when it opens at the end of 2016.

Rex aircraft buy-out

REGIONAL Express has today announced it has acquired seven of the latest generation Saab 340Bplus aircraft operating in its fleet under a lease arrangement with Saab Aircraft Leasing.

The sale was funded by Rex's operating cash flows, and brings the number of Saab 340 planes owned by the airline to 33.

"With a remaining useful life of at least another 15 years, the Saab 340s with their low cost operating cost and fuel efficient engines will continue to provide sterling service on the Rex network," chief operating officer Garry Filmer said.

Rex added that it intends to buy the remaining 18 Saab aircraft on the lease with SAL when they come off lease next Mar.

CHC cordon removed

CITY boundaries imposed for safety reasons in the Christchurch city centre were removed at the end of Jun, the city has advised.

Further hotel openings are scheduled for coming months, with funding for the city's new convention centre also confirmed.

TD river cruise guide

THE latest copy of **Travel Daily/Cruise Weekly's** River Cruise Guide has been released to subscribers, containing the last information for 2014 options.

The guide features content from APT, Avalon Waterways, Beyond Travel, Evergreen Tours, Scenic Tours, Sea Cloud Cruises, Tauck River Cruising, Travelmarvel, Uniworld and Viking river cruises.

View the guide and direct your clients to our exclusive guide at www.bit.ly/TDCW14cruiseuide.



Window Seat

THIS was one beached whale nobody was trying to push back into the ocean.

Port Stephens locals came together recently to celebrate 40 years since whaling was banned in Australia by forming the outline of a whale (pictured below) on the beach (**TD** 21 Jun).

The initiative also celebrated the success of the local whale watching industry, which brings more than \$10m and 50,000 tourists to the region each year.

Held during school holidays, many children formed part of the outline, which attracted many hundreds of people.



IATA calls for decision

TONY Tyler, director general of IATA has called on Australia to make a final decision on where Sydney's second airport will go.

Speaking this week in Sydney, Tyler said the city had about two decades left to select a site, upgrade surface transport and get the airport built before SYD reaches capacity - an eventuality its own Master Plan concedes.

"Australia needs to do business with Asia. But that's going to be difficult if it does not have the airport hub capacity to facilitate the needed connectivity," he said.

MEANWHILE, global passenger traffic for May released by IATA showed a 5.6% increase in overall demand, with loads at 78.1%.

Oman Online Training

Be one of 40 agents to experience the Oman Sidetrip of a Lifetime Famil in November



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Today in Canada wrap

CURTAINS will tomorrow come down on Scenic Tours' 'Live in Canada' week of broadcasts on Channel 9's *Today*, which has seen the team take part in all sorts of experiences across the country.

Victoria, British Columbia will act as the location for the final broadcast, with hosts Karl and Lisa learning the art of log rolling, while Georgie takes a Scenic *FreeChoice* zodiac whale watching tour - all from 5:30am.

Petite lodge landmark

PARISIAN apartment operator Petite Paris has surpassed 100 properties in its range, with a new four-bedroom home aimed at families added to the range.

Celebratory deals of €10-€30 off published rates are now available.



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AIR NEW ZEALAND



Brand USA seminar a smash

BRAND USA staged its first seminar in Sydney this morning and attracted an impressive line up of more than one hundred top industry professionals who were keen to hear how the newly-formed company will involve them in helping to promote sales to the US.

"We want to make a big bang and focus on the activities that'll make the biggest difference, and to partner with as many people as possible to make it work," said Brand USA's Jo Palmer.

"Brand USA has a US\$100m global marketing budget and the great thing is they're not saying to us, let's give 5% to Japan or the UK, it's completely up to us as to how much we can harness from the industry and what we can raise," Palmer added.

Uniworld mates rates

TRAVEL consultants are being offered industry discounts of up to 65% off Uniworld Boutique River Cruise Collection cruise departures on select dates between 14 Jul-22 Dec.

The offer applies to cruises incl the 13-day Legendary Rhine and Moselle; the 8-day Venice and Po River; the 8-day Portugal, Spain & Douro River; the 8-day Rhine Holidays Markets and the 8-day Classic Christmas Markets.

For more info or to book, email insidesales@uniworldcruises.com.au

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WIN A 'TASTE OF IRELAND' DVD



This week **Travel Daily** is giving five lucky readers the chance to win a copy of 'Lyndey Milan's Taste of Ireland DVD', courtesy of **Tourism Ireland**.

All you need to do to win, is be the first person to send in the correct answer to the question below to: tasteofireland@traveldaily.com.au.

The Burren and Ballyvaughan, which featured in episode 6 of Lyndey Milan's Taste of Ireland, are located in which county?

- A) Cork B) Clare
C) Mayo

Congratulations to yesterday's lucky winner, **Lorraine McLoughlin** from **VLTravel**.

Jump into
Ireland
ireland.com

Mobile e-Gates

THE Federal Govt has revealed plans are being developed to extend the use of automated processing at Customs for more e-passport holders.

Currently, Smart-Gates are available on arrival into the country by Australians & Kiwis with smart-chip passports.

Under plans to modernise Customs, announced yesterday by the Minister for Home Affairs Jason Clare, visitors from the United States, United Kingdom and China may also be able to use Smart-Gates in the future.

Automation of the departure process is being evaluated, along with the use of next generation e-Gates and mobile e-Gates.

The organisation's Strategic Director Joe Ponte told **TD** that he was taken aback by the level of interest by today's turnout of tour wholesales, airlines and marketing and product teams.

"They are really keen to learn how to partner with us, and over the coming months we'll be training them to help the way they sell the USA," Ponte said.

In the works are two mega famils of up to 100 agents who'll be sent to America on a range of itineraries, going past the gateways to see the diversity of the country.

Pictured at the event from left are: Jo Palmer, Brand USA; Sally McFadyen, Flight Centre; Joe Ponte, Brand USA and Vanessa Ligavich, Pinpoint Travel.

MEANWHILE, Brand USA has announced it will hold an industry webinar hosted by Ponte, for members of the trade who were unable to attend today's function.

To be held at 3pm on Wed 17 Jul, the webinar aims to build on the "buzz" for Brand USA here.

Email Svet to register your interest at svet@gate7.com.au.

Accor stay and save

ACCOR is offering guests staying two or more nights a 30% saving.

The offer applies at over 100 participating hotels in Australia for stays before 08 Oct, when booked before 05 Oct.

iCheck Inn hotels

ASPIRA Hospitality has debuted a new hotel brand in Bangkok and Phuket dubbed iCheck Inn.

The new boutique brand offers affordable and conveniently located hotels, some with pools.

The portfolio includes iCheck Inn Nana, iCheck Inn Asoke and iCheck Inn Silom, all in Thailand.

AF gate-to-gate IFE

AIR France has launched gate-to-gate in-flight entertainment (IFE) access on 19 long-haul jets, including on Airbus A380s and select Boeing 777-300s and 747s.

The service is available to pax across all cabin classes.

Excite iPad friendly

AGENT only wholesaler Excite Holidays has refined its website, making it compatible to browse and book from iPads.

The firm says 15% of website bookings for accom and activities have come via the Apple tablet.

Hands Across the Tasman



NEW Zealand's inaugural NTIA awards evening was a glittering affair - **pictured** from left is AFTA chief executive Jayson Westbury, TAANZ chairman Peter Barlow,

TAANZ ceo Andrew Olsen and AFTA chairman Mike Thompson.

For many more photos from the event, see **TD's** Facebook page at www.facebook.com/traveldaily.

WIN A RIVER CRUISE FOR TWO IN EUROPE WITH APT



[Click here for more info and terms & conditions of the competition](#)

This month **Travel Daily** is giving one lucky reader and their friend the chance to win a 15-day European river cruise, including return flights, courtesy of **APT**.

The prize consists of:

- 15-day 'Magnificent Europe' cruise with APT in a Category E Twin Window Suite, including all accommodation, meals, activities and transfers on tour, as specified in the chosen trip brochure itinerary;
- Return economy flights for two on an airline of APT's choice from the winner's nearest capital city to and from the trip start and end destination.

Every day **Travel Daily** will ask a different question – just read the issue and email us your answer. There will be 23 questions in total, which will also be posted on our website.

At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this amazing river cruise holiday.

Email your answers to: APTcomp@traveldaily.com.au



Q.4: Name the 2 luxury travel style options available to APT clients when travelling to Europe.

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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Part of the **Travel Daily** group of publications.

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JOB OF THE WEEK

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SYD OR BNE - SALARY PACKAGE UP TO \$100K+

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YOUR CAREER WILL REACH NEW HEIGHTS

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As APAC Corporate Account Manager you will be responsible for the global program with the objective of growing revenues, increasing revenues, increasing margins and retaining the business. To do this, you will have a thorough knowledge of corporate travel as well as the professional communication & negotiation skills to deal with people at all levels up to executives.

LOVE A GREAT EVENT?

EVENT DIRECTOR

SYDNEY BASED - SALARY PACKAGE \$90k

If your experience lies within conference & incentive program management and you have managed event teams, this is a rare opportunity to join an industry leader. You'll be well versed in the creation and delivery of unique, motivational and exciting events for corporate clients, including incentive groups, conferences and launches. This is the role everyone wants.

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SYDNEY- SALARY UP TO \$80K

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3 DAYS A WEEK INSIDE CORPORATE SLES SYD & MEL – LUCRATIVE SALARY PACKAGE

Know how to target new business? With your winning ability to develop a pipeline, negotiate deals and win new business you will be rewarded within this corporate Agency. Representing a well known brand in the market you will be proud to be part of this growing team, showing off your sales skills and creative flare. Choose the days you want to work.

INDUSTRY SALES MANAGERS IN DEMAND

INDUSTRY BUSINESS DEVELOPMENT MANAGERS SYDNEY- EXCELLENT SALARY PACKAGE

Get the equation that's right for you! These superb products and well known brand names are looking for a sales executive who has the ability to deliver and exceed expectations. With a professional brand name behind you and your strong presentation skills you will have the ability to influence others and increase sales while managing your time effectively in this sensational role.

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CORPORATE CLIENT RELATIONSHIP MGRER SYD & MELB – SALARY PACKAGE TO \$85K+

With roles in Sydney and Melbourne, this award winning TMC. is a perfect match for an ambitious corporate travel Account Manager moving up. This position is offering a great salary package and a seniority that will elevate your career profile. Managing an impressive portfolio, this role will involve strategic development, service delivery, and managing relationships with key suppliers.

LOVE THE LIMELIGHT OF NATIONAL SALES?

NATIONAL INDUSTRY SALES MANAGER SYD & MELB- TOP SALARY PACKAGE

If you have the ability to lead a sales team, provide strategic direction, drive revenue growth, and manage key high level relationships, this leading travel company has an exciting opportunity for you within their Australian business. The NSM will be commercially savvy, highly motivated and have proven record of identifying and winning new business. This high profile national role requires experience in a similar role.

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Cruise Travel Consultant

Brisbane - \$35-55K + Super + Comm - Ref 689SJ1

Want to become a cruise expert and specialise in this niche travel product? If you have a passion for cruising and travel sales, then apply now! You will be working towards targets and earning an uncapped commission within a sales and service focused environment. You will ideally be experienced within the travel industry, have GDS skills and have been on several cruises yourself. Long term career progression and CBD location are perks to this role.

For more information, please call Sarah on (02) 9113 7272 or click [APPLY](#)

Cruise Travel Consultant

Sydney - £Excellent + Incentives + Perks - Ref 583LB1

Anchors away! Is your preference wholesale or retail? We have several opportunities available for Cruise buffs! Use your passion for a booming industry and join a friendly team with excellent management and real career potential. You will need GDS experience, to have cruised before yourself, and obviously sold cruises! Previous travel industry experience of at least 2 years and a fantastic positive attitude will help you seal the deal - don't miss out, apply now!

For more information, please call Lynsey on (02) 9113 7272 or click [APPLY](#)

Admin & Travel Consultant (Part Time)

Bayside, SE Victoria - \$Great salary - Ref 688PC3

Are you looking for a work/ life balance? Want to work 2-4 days a week and have flexible hours? If so, I need you! Experienced Travel Consultant required to assist the team in an extremely busy corporate office, where your duties would include admin to consulting. Strong attention to detail is crucial, as well as knowledge of a GDS. You would be getting invoices completed, wait lists confirmed, banking, organising quotes with wholesalers and other adhoc needs.

For more information, please call Patrizia on (02) 9113 7272 or click [APPLY](#)

Travel Consultant (Temp to Perm)

Adelaide - \$DOE + Super - Ref 0680NC1

Are you customer focused? Do you have a taste for luxury travel? This is a rare and fantastic role for a really amazing Travel Consultant! Work with this boutique company who specialises in high end travel. If you love thinking outside the box and going the extra mile, this is the role for you! Ideally you would have at least 5 years travel agency experience. Excellent communication skills and product knowledge would also be needed for this role.

For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)

Group Travel Consultant

Brisbane - \$Excellent + Super + Perks - Ref 634SJ1

Opportunities like this do not come up every day! This is a varied and exciting role for an experienced travel industry professional with group reservation experience, to work within an amazing niche group tour company. If you are a Travel Consultant looking for a new challenge, a role with a difference or if you have solid group travel reservation background, we want to speak to you! Call us today to find out more about this Group Travel Specialist!

For more information, please call Sarah on (02) 9113 7272 or click [APPLY](#)

BDM (Academic & Corporate)

Sydney - \$80K Package + Incentives - Ref 603BP5

A leading travel management company are looking for Sales Manager/ Business Development Manager to assist with their ongoing expansions across the Australian travel market in both Academic & Corporate Travel. You will be responsible for building rapport and developing relationships with key prospects. It is essential you have confident communication skills, sound travel industry knowledge, are highly motivated with a positive attitude and a fantastic sales record.

For more information, please call Briarna on (02) 9113 7272 or click [APPLY](#)

Travel Consultant

Melbourne - \$Competitive + Super - Ref 458DB1

Are you an ambitious Travel Consultant? Are you passionate about the travel industry and selling holidays? Do you want to be part of an established independent travel company who offer great salaries, benefits and career development to its Travel Consultants? If so, this could be the career move you have been looking for! This company is keen to recruit an experienced, enthusiastic Travel Consultant to join their profitable team. Don't delay, apply today!

For more information, please call Deborah on (02) 9113 7272 or click [APPLY](#)

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