



NCREASE EARNING POTENTIAL AND **RETAIN 90%**





TTNQ ceo steps down

ROB Giason, ceo of Tourism Tropical North Queensland, has announced his departure from the role in Dec, after 39 years in tourism marketing roles.

He's been with TTNQ since 2005 and his extensive career has also included senior positions with Tourism NSW, Tourism Australia and Tourism Tasmania.

He wants to spend more time with his family before looking at project management roles.

More industry staff moves on p6.

The Commonwealth Bank **ASHES SERIES** 2013/2014

Experience the Commonwealth Bank Ashes Series up close and live with Qantas Holidays, click here for more details!







For more information visit www.qhv.com.au/agents

Holiday Autos drops B2B

CAR rental firm Holiday Autos has announced its complete withdrawal from trade sales. with the company's operations in Australia ceasing taking any new bookings effective immediately.

The move follows the sale last month by Travelocity Global of the Holiday Autos brand along with its white label business to Irish firm CarTrawler.

Travelocity issued a statement in London yesterday confirming that the Holiday Autos trade business was not part of the deal, and that it had been "contemplating various options for its future".

After consultation with its local representatives, the company has decided to pull out of B2B sales in all geographies, with bookings continuing to be accepted until for departures thru to 31 Oct by its offices in the UK, France, Austria, Italy, Switzerland, Portugal, Germany and the Nordics.

New bookings are not being

accepted in the Middle East or Australia, with the 'travel agent' tab on the firm's Australian website now inactive, although it's still accepting direct bookings.

"Holiday Autos is currently in the process of informing all partners as well as suppliers about this decision and is reviewing steps to be taken for bookings which depart after these dates," Travelocity said.

Ongoing customer support will continue for existing bookings, and any customers who wish to cancel a booking departing after 31 Oct as a result of these changes will receive a full refund with no cancellation fees.

Seven pages of news

Travel Daily has seven pages of news & photos today plus full pages from: (click)

- AA Appointments jobs
- Travel Trade Recruitment

New Regent vessel

REGENT Seven Seas has inked a contract with Italy's Fincantieri shipyard to build the line's third all-suite, all-balcony ship.

When delivered in 2016, the 738-pax Seven Seas Explorer will be Regent's biggest vessel and "the most luxurious cruise ship in the era of modern cruising", the cruise company claims.

At US\$450 million, Regent said the contract will be the most expensive luxury liner ever constructed.



We're with you every step of the way.

Whichever mid office you select, we provide the full range of services to get you up and running like clockwork.

Get the right fit

1800 060 537

New Zealand 0800 949 009

amadeus Your technology partner



EARLY BOOKING BONUS

per couple in added value











QFFF AA points boost

MEMBERS of the Qantas Frequent Flyer program are being offered a 25% bonus on miles flown on American Airlines flights when travelling in economy classes O and Q, effective for travel from 01 Aug.



Tourism move for RACT

THE Royal Automobile Club of Tasmania looks set to significantly increase its portfolio of directly owned tourism assets, after signing a Heads of Agreement with Tasmania's Federal Group relating to the possible acquisition of some of the state's top tourism operations.

The prospective deal covers Cradle Mountain Chateau, Strahan Village, Gordon River Cruises and Freycinet Lodge, with Federal and the RACT issuing a joint statement saying "it is hoped that a contract for the sale of these businesses will be entered into in the near future".

The Federal Group is seeking to sell the assets so it can focus on other properties including

Abu Dhabi interest in Aussie hotels

THE Abu Dhabi Investment Authority is understood to be among a number of interested parties for the \$800m hotel portfolio currently owned by Tourism Asset Holdings Limited, according to a report in today's Australian Financial Review.

TAHL currently owns 32 hotels in Australia with more than 4500 rooms, including the Pullman, Novotel and Ibis at Sydney Olympic Park; the Novotel and Ibis at Darling Harbour as well as Novotel properties in Canberra, Melbourne and Perth.

its casinos as well as the Henry Jones Art Hotel in Hobart and the upmarket Saffire at Freycinet, according to Tasmanian newspaper The Advocate.

Federal md Greg Farrell said the company owns some outstanding tourism assets in iconic destinations in regional Tasmania.

"There are many parties involved in the Australian tourism industry that would like to own these assets," a statement said, adding that the interest in the businesses was "a strong sign of the confidence in Tasmanian tourism".

Just last month the RACT joined with its Victorian counterpart the RACV in the purchase of the **Grand Mercure Hobart Central** Apartments, which will be renamed the RACV/RACT Hobart Apartment Hotel from Sep.

Federal Group said that despite the potential sale of the "regional mass market tourism assets," it remains "strongly committed to Tasmanian tourism both now and in the future."

Intrepid price lock

price guarantee on 2014 tours at the 2013 price, when booking trips between now and 30 Sep.

The firm says the move will be "beneficial to budget conscious travellers" to avoid annual rises.

Deposits of \$250 are required to

NZ/CX/TNZ campaign

AIR New Zealand, Cathay Pacific and Tourism New Zealand have launched a new joint marketing campaign aimed at enticing Hong Kong leisure visitors to the country, with special fares to NZ for travel between Aug and Nov.





lock down the 2013 cost.













Industry Rates on China Southern new A380 service to China! Valid for sales to 09AUG13. Economy from \$249* Business Class from

\$2,099* pp RETURN plus taxes * Conditions Apply. Taxes approx. \$380* - \$440* pp.

CLICK HERE for further details

NT welcomes MAS

THE NT Government has lauded the relaunch of Malaysia Airlines services to Darwin (TD Fri), saying the five weekly Boeing 737-800 services, starting 01 Nov. are a "great vote of confidence" for the Territory's economy.

"The return of Malaysia Airlines will further strengthen our engagement with the Asian region and our economic and community ties with Malaysia," said Chief Minister Adam Giles.

Tourism Minister Matt Conlan added the non-stop links from/ to Kuala Lumpur would provide a welcome boost to the Northern Territory's tourism industry on the currently un-serviced route.

Conlan said Tourism NT would explore marketing opportunities with MAS to capitalise on the new flights and connections.



- Mega Famil
- Open to existing Canada Specialist Agents - no need to do anything else
- Multiple itineraries choose your preferred itinerary

Complete training by 16 July to win! http://csp-au.canada.travel/



PAL tick for Europe return

PHILIPPINE Airlines has been given approval by the Air Safety Commission of the European Union to resume direct flights to Europe after a three-year ban was imposed on all Philippine carriers.

The decision comes five months after a mission from the Int'l Civil Aviation Organisation inspected efforts made in the Philippines to meet international aviation safety standards and safety concerns.

A presidential spokesperson yesterday lauded the Civil Aviation Authority of the Philippines (CAAP) for addressing and resolving issues previously raised, adding the upgrading of the country's aviation status would have "far-reaching effects for the local aviation industry."

"One significant boon is the reopening of direct flight routes from the Philippines to Europe, which will boost tourism, enhance competitiveness, and facilitate the entry of investments from the Eurozone," the presidential statement said.

Philippine Airlines president and chief operating officer Ramon Ang said the carrier intended on

European roadmap

AMADEUS is leading a consortium which has been appointed by the European Commission to "develop and validate a model for a multi-modal pan-European passenger transport information and booking system".

Other participants include IATA, Thales, BeNe Rail, UNIFE and Zeppelin University, with the roadmap aiming to build a more efficient, sustainable transport system to increase mobility across the continent, drive growth and reduce carbon emissions.

The long-term objective is to ease travel across Europe via air, rail and urban transport, "thus enabling European residents and visitors to enjoy a seamless doorto-door travel experience," the European Commission said.

resuming non-stop flights into Europe by Oct/Nov 2013.

Ang earmarked daily services from Manila to London, Paris & other destinations using Boeing 777 aircraft were on the agenda, pending airport slot allocations.

MEANWHILE, Ang revealed PAL was also mulling new non-stop flights to New York, Chicago and options in Florida as part of the carrier's growth plan.

Plaza Athenee bigger

THE exclusive Dorchester Collection has announced a major expansion of its Plaza Athenee property in Paris, after the purchase of three adjoining buildings over the last two years.

From 01 Oct, the extra structures will be integrated into the hotel, meaning the property will close for several months over the upcoming northern winter.

When it reopens in spring the hotel will offer new suites and larger reception facilities, and during the expansion Dorchester clients can still enjoy the hospitality of the group's other Paris property, Le Meurice.

That in turn means that French "culinary icon" Alain Ducasse will take over management of the kitchens at Le Meurice from Sep, continuing to offer guests the ultimate in dining experiences.



Window

TOURISTS visiting Death Valley National Park in eastern California in the USA have been formally requested to stop frying eggs on the pavement.

It's really, really hot in Death Valley - about 53 degrees Celsius this week - and one of the park's staff posted a video on YouTube showing her cooking an egg using just a frypan and the sun.

The idea has taken off, but unfortunately many visitors don't bring a skillet with them, meaning carparks are becoming littered with sticky, eggy mess.

The park has issued an update on its Facebook page, saying that since the video was posted, "the Death Valley NP maintenance crew has been busy cleaning up eggs cracked directly on the sidewalk, including egg cartons and shells strewn across the parking lot.

"This is your national park, please put trash in the garbage or recycle bins provided and don't crack eggs on the sidewalks," officials pleaded.

The YouTube video also warns that visitors shouldn't try to fry eggs on the ground.

"It makes a mess and it doesn't work," it says.



Breakaway Retail NSW Business Development Manager

Breakaway Retail requires a NSW Sales person to grow a Retail Buying Group Agent Chain delivering a differentiated Air and Land solution for Travel Agents in NSW.

- This person will have current proven sales skills
- Retail, Wholesale, or Air Sales Experience
- Organisation skills to be professional and self managed
- Communication and relationship building acumen
- Proven sales success

Please forward a reference and personal summary to Scott Cammell, General Manager, Breakaway Franchises P/L scottc@breakawaytravel.com.au or call 0411263512



VA PER lounge entry

VIRGIN Australia has this month started allowing Velocity Gold and Platinum members access to the Singapore Airlines Silver Kris Lounge when departing Perth International Airport on services operated by VA & partner airlines, including Air New Zealand.

Entitlements apply as follows to Velocity Frequent Flyer members departing Perth;

- Guests flying Business Class on VA operated services;
- Gold & Platinum members (+1 guest) on VA operated services;
- Gold & Platinum members (+1 guest) on SQ operated services;
- Gold & Platinum members (+1 guest) on Air NZ services - subject to lounge capacity.

WIN A SET OF WASHINGTON DC CANDLES



This week Travel **Daily** is giving five lucky winners the chance to win a set of six scented candles

depicting each of the unique neighbourhoods within Washington DC.

From historic museums, monuments

and memorials, to world class dining, Washington DC offers visitors



something distinctive at every turn. Over 100 free attractions, exciting neighbourhoods and national treasures to discover.

To win, be the first person to send in the correct answer to the auestion below to:

candlecomp@traveldaily.com.au.

In which Neighbourhood would vou find The Original Ben's Chili Bowl

Congratulations to yesterday's lucky winner, Karen Strybis from Travelworld Gosford.

Silversea grows team

SILVERSEA Cruises says the decision to further develop ties within the travel industry since its launch of a Sydney office has paid off, with the region now the fastest growing market.

To support growth, Silversea's team has continued on an upwards trend, initially starting with three staff, the number of employees has expanded to 21, with all but two of which based here in Australia, general manager & director sales marketing Karen Christensen says.

New appointments this year include Margaret Sibraa, bdm for North NSW & New Zealand, Ethan Larkin, inside sales coordinator and reservations consultants, Lia Malone and Kimberley McIntosh.

"As the market continues to grow, so will our support for the travel industry, through effective brand marketing, local training, reservations and sales assistance," Christensen added.

Peugeot 2008 lease

DRIVEAWAY Holidays has a 21-day lease of the new Peugeot 2008 compact station wagon available priced from \$2,113 for pick-up and drop-off in France.

The vehicle is available through the Peugeot Open Europe Leasing program for up to 175 days.

Bay of Fires spa

TASMANIA north coast trekkers will be able to unwind at the Bay of Fires Lodge Walk in comfort with the property opening a new spa adjacent to the main building.

The spa will use Australian Li'tya products and offer massages, facials and body treatments, with a special focus on rejuvenation.

It will provide panoramic views from an outdoor deck and inside lounging spaces, a library and small spa boutique.

Guests taking the four-day Bay of Fires Lodge Walk will have access to the spa on days 2 & 3.

Bay of Fires Lodge Walk operates from 01 Oct to 01 May.



▲ Up skill and progress your career Study at a time that suits you (from work or home)

Apply Online Now

Already hold a Diploma? Then complete the Advanced Diploma of Tourism online.

Call 1300 360 601 or email steve.ferreira@tafensw.edu.au for more information

Hilton Hawaii comes to town

HILTON Worldwide hosted a media event in Sydney on Wed morning to provide an update on all things new and happening in Hawaii.

Jetting in from the 'Aloha State' were Christina Yumul and Cynthia Rankin.

representing the Grand Wailea, a Waldorf Astoria Resort and Hilton Worldwide respectively.

The group operates seven properties in Hawaii, one of the most recognisable being the splendid Hilton Hawaiian Village Waikiki Beach Resort, which come Aug, will have its iconic Rainbow Tower mural redone.

The project to replace the 16,000 tiles will take around 12 months to complete, Rankin said.

Meanwhile, the tower will also feature in the new Godzilla film which begins production this week in Hawaii.

Hilton is assuring the trade that no guests will be inconvenienced when the Japanese freak-of-

nature destroys part of the Rainbow Tower during the movie.

Maui-based Grand Wailea isn't short of Hollywood exposure too, with the 2011 blockbuster Just Go With It (featuring Adam Sandler, Jennifer Aniston and Nicole Kidman) filmed predominately on-site at the resort.

Other Hilton Hawaii properties include the Hilton Waikoloa Village on the Big Island of Hawaii, and DoubleTree by Hilton Alana Waikiki, Hilton Wakiki Beach and Embassay Suites -Waikiki Beach Walk.

Pictured at Glass Brassiere. Hilton Sydney from left are Chloe Chun, PEPR Publicity; Christina Yumul and Cynthia Rankin.

Senior Reservations Consultant



We are an upmarket Tour Operator/Travel Agency in need of a reservations consultant to join our small friendly team located at Alexandria.

The successful candidate will need to demonstrate previous experience in a similar role with excellent customer service & communication skills. Meticulous attention to detail & proficient computer skills are also required for this full time

Strong airfare knowledge is essential with Sabre an advantage.

Email your resume to: info@billpeachjourneys.com.au



FROM the bustling north to the idyllic south, this group of Travel Counsellors have recently returned home from a Thailand famil which showcased the many wonderful sides to the country.

Flying Thai Airways, who hosted the group alongside The Unique Tourism Collection, the southern beaches of Krabi, Khao Lak and Phuket were on offer as well as a visit to bustling Chiang Mai.

While in Thailand, the agents took part in an elephant-back trek through the jungles and cruised the blue waters of Khao Lak.

An opportunity to brush up on their Thai cooking skills and learn

some masterful new techniques to take home was also a popular venture enjoyed during their stay.

"I have picked up so many helpful tips which I can't wait to pass on to my customers," Vic based Travel Counsellor Trish O'Brien said upon her return.

Pictured above enjoying a warm, sunny day by the beach from left is the group, which consisted of Michaela Roberts, Elizabeth Kellor, Carol Mills, Trish O'Brien, Rebecca Wilson from the TC head office, Kerrin Trenorden of Thai Airways; Natalie Freeman and Karen Hitchings from The Unique Tourism Collection.

EY/SAA c'share selling

NEW airline codeshare partners Etihad Airways and South African Airways have commenced selling on each other's route networks after receiving regulatory approval.

The initial phase of the venture enables Etihad pax to fly on SAA operated aircraft marketed with the 'EY' code from Johannesburg to Cape Town, Durban, East London and Port Elizabeth.

SAA passengers in return can travel to Bahrain, Kuwait, Kuala Lumpur and Bangkok from Abu Dhabi on 'SA' marketed flights.

Phase two of the Memorandum of Understanding between the airlines will see an expansion to additional destinations and a reciprocal frequent flyer program.

HA launches Taipei

HAWAIIAN Airlines this week commenced services to its 7th Asian destination following the debut of non-stop services from Honolulu to Taipei, Taiwan.

Randall Star reps

RANDALL Marketing has been named as the new Australian marketing rep for Thailand's New Star Beach Resort on Koh Samui.

Located at Chaweng Noi Beach, the ocean-front property features 19 villas, 36 balcony suites, 19 cottages and more.

Air Canada to YQF

NEW thrice daily services from Calgary to Red Deer, Alberta are set to be introduced by Air Canada Express, effective 03 Sep. Flights to YQF will be operated by Air Georgian using 18-seat Beechcraft 1900D aircraft.

Oman golf package

A NEW unique five-night golf package to Oman which includes a round on the Greg Norman designed Al Mouj links course is on offer through Gulf Ventures.

Marketed locally via Tourism Portfolio, the US\$935ppts deal includes accom at the five-star Al Bustan Palace - (02) 9922 5520.



Industry Appointments

WELCOME to Industry Appointments, *Travel Daily's* Thu feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry, send us an email at appointments@traveldaily.com.au.

Pan Pacific Hotels Group has announced a new Australian Area Sales Team, integrating its global and national teams to provide a single point of contact for Australian outbound and domestic travel to its portfolio of Pan Pacific and PARKROYAL hotels in Australia, Asia and North America. The team is headed up by Area Director of Sales Keren Southgate, while Belinda Morris becomes Senior Business Development Manager, Industry Partnerships, Rhona Stewart is PPHG's Director of Business Development, Leisure. Jeremy Baker also joins the firm from Atlantic Group as Director of Business Development, Meetings & Events.

Raffles Hotels & Resorts has announced that Richard Schestak will oversee the opening of the new Raffles Jakarta, moving from his current role with the group as gm of Raffles Phnom Penh. His position in Cambodia will be filled by Pieter van der Hoeven, who joins Raffles from his former role as VP Sales & Marketing Asia Pacific for Outrigger.

Long time Air New Zealand staffer **Mark Freeman** has taken on the role of Sales Manager New Zealand for **Virgin Australia**, bringing with him more than 35 years of commercial experience in the market.

Brisbane Airport Corporation has named **Ben James** as its new Aviation Business Development Manager International, while **Maaike van der Windt** takes on the position of Aviation Business Development Manager Australasia. From o1 Aug **Andrew Brodie** will lead the BAC BDM team in the newly created position of GM, Airline and Commercial Business.

Discover the World Marketing has promoted three of its Australian staff to new management roles. The moves include former Sales Manager - Cruise **Roger Condon** who becomes General Manager Sales & Product, as well as marketing manager **Olga Korobko** who is now the firm's General Manager Marketing & Operations. **Birgit Eisbrenner**, formerly country director, has been promoted to Senior Director Global Product.

Kenneth Rogers has taken up a new role as Regional General Manager of Indonesia and Australia for **The Ascott Limited**. He's been Ascot's Indonesian country manager since 2008 and the role has been expanded to incorporate Australia with responsibility for 14 Ascott, Citadines and Somerset properties in both countries.

Naomi McNamara, formerly part of the Mantra Group public relations team, has taken on a new position as Senior Account Manager with Gold Coast-based PR and media consultancy **Nmedia**.

Jetset Travelworld Group has announced the appointment of **Kim Portrate** to the newly created role of Chief Marketing Officer. Portrate moves to JTG from a senior role within Tourism Australia.

InterContinental Sanctuary Cove Resort on the Gold Coast has appointed **Gary Lee** as its Chief Concierge. He's a member of the elite Les Clefs d'Or and has more than 11 years experience in the industry.

Virginia Wu has been named as the new Hong Kong-based Director, Client Services for **ACI HR Solutions** which is run by former TMS Asia Pacific ceo Andrew Chan. Wu moves from her most recent role as Group Director of Sales and Marketing with the Harbour Plaza hotel group.

Geoff Donaghy from AEG Ogden will take up the CEO role for the new **International Convention Centre Sydney** project at Darling Harbour when it commences construction in Dec. Donaghy has also been elected President of the International Association of Congress Centres.

Princess Cruises has named **Cherry Wang** as its new Shanghai-based Country Director for China. She was previously gm of China's ISA group, the international sales agent for Princess and Cunard since 2005. She will oversee five new Princess Cruises offices which are being established in Shanghai, Beijing, Tianjin, Guangzhou and Chengdu.

Oaks Hotels and Resorts has expanded its sales force with the appointment of **Loralee Fernandez** as Area Director of Sales in Vic.

GC Marathon no Vacation



A RECORD 72 Wyndham Vacation Resorts Asia Pacific staff took to the pavement in the early hours of Sat morning for the Gold Coast Airport Marathon.

Participants challenged themselves in the 5.7km, 10km,

half-marathon & full marathon, at the same time raising more than \$6,300 for this year's Wishes by Wyndham charity choice, the Cancer Council.

Wyndham's runners in the 10km event are pictured pre-race.

Brand USA/STA pact

A NEW two-year US\$4 million campaign promoting the United States to youth travellers in five global markets has been signed between Brand USA & STA Travel.

Brand USA says it is hoping to boost sales from youth travellers to the country by 30% over the duration of the campaign.

Youth in Australasia, Asia, South Africa, the UK and Europe will all be targeted during the campaign, with marketing to be focused primarily online, via social media and via student travel channels & STA's global retail network.

GBTA on SME travel

THE Global Business Travel Association says there are still opportunities to register for its upcoming inaugural SME Travel Symposium, which will take place in Sydney 23-24 Jul.

The event will see a range of presenters including buyers discuss how to build a travel program with topics such as policies, risk management and supplier contacts.

It costs \$99 including a pre conference networking dinner on 23 Jul - for details or to register to attend, CLICK HERE.

Hawaii enticing the trade



HAWAII Tourism Oceania. Hawaiian Airlines and Hilton Hotels Hawaii hosted a function for agents and the industry in Sydney at the Zeta Bar Hilton last night, with another event

planned for this evening.

Pictured from left are Julie McKinley and Hugh Twomey from Hawaiian Airlines, with Helen Williams and Janaya Birse from Hawaii Tourism Oceania.

Mercure trade rates

MERCURE Melbourne Treasury Gardens in the Vic capital city is offering rooms to travel agents and PCO's from \$99 per night as part of a new industry promotion valid for stays until 26 Sep.

To book one of the property's City View rooms, eligible agents need to quote "Industry Rate" when booking via email at H2086@accor.com or by phone on (03) 9205 9999, with industry ID to be presented at check-in.

New CZ A330s arrive

CHINA Southern's new Airbus A330-300 has marked its arrival into Australia today, with the first flight touching down in Sydney.

The aircraft features 30 full flat beds in Business Class, 48 seats in Premium Economy and 197 seats in the Economy cabin, along with the latest IFE product & comforts.

Breckenridge growth

VAIL Resorts has commenced construction of a massive new area of terrain at its Breckenridge Ski Resort in Colorado, which will open for the 2013-14 ski season.

Dubbed the Peak 6 Terrain Project, the expansion represents a 23% increase in the resort's skiable area, including a new high-speed six-person chairlift and a new fixed-grip lift to access the Peak 6 area.



Thursday 11th Jul 2013

GainingEdge PR

JULIE King and Associates, well known to the travel industry as the Australasian representative of the Dubai Department of Tourism and Commerce Marketing, is moving into the business events sector, with the establishment of a new Australian/NZ office for strategic management consulting organisation GainingEdge.

GainingEdge's global HQ is in Melbourne but much of its work is in overseas locations.

"So to expand our work in Australia and New Zealand, we needed a partner who could help us to devote more attention to this part of the world," said GainingEdge ceo Gary Grimmer.

The new Sydney operation will offer convention centre consulting and feasibility studies, convention bureau consulting and establishment, education and training, organisation and project management, research and benchmarking as well as marketing and sales support.

GainingEdge currently represents the Malaysia Convention & Exhibition Bureau in Australia and New Zealand.



BACK-ROADS Touring recently showed off some of France's best wine regions to this group of Flight Centre agents on a trip combining some of the firm's best-selling French trips.

The itinerary visited Chablis, Burgundy, Champagne, the Loire Valley, Normandy, Paris & more.

Pictured sampling the product in Chablis are: Linda Ge, FC

Carlingford Court; Tamsyn McElroy, Back-Roads Touring; Carla Griffiths, FC Ulverstone; Olivia Ventura, FC Tunstall Square; Karen Wilson, FC Balgowlah; Michelle Wigg, FC Bluewater Redcliffe; Peter Sherwood, Wye & James Travel Associates; Douglas Leitch, FC Fairfield; Amelia Griffen, FC Renmark & Deborah Oakley, FC Clifford Gardens, Toowoomba.



Canada reputable

THE Canadian Tourism Comm. is revelling in the glory of being ranked as the No. 1 country for the best overall reputation in the world, as derived in the Country RepTrack report by the Reputation Institute.

Sweden & Switzerland rounded out the Top 3 in the study.

Perfect China Summit

SYDNEY is set for a \$21m boost to the economy over the next few days as 3,000 delegates from Chinese health and personal care firm Perfect China arrive for its annual Leadership Summit, aimed at motivating and rewarding highperforming staff.

During their visit, the group will be the biggest to climb the Sydney Harbour Bridge with BridgeClimb over four days, as well as taking a cruise on Sydney Harbour.

Hosting of the Summit was secured by Business Events Sydney in cahoots with Destination NSW.

Aussie agents venture to Hawaii



HAWAII'S sunny shores were called home for six nights by this group of Aussie agents, who escaped the cold recently on a famil to the islands.

The group were hosted by Venture Holidays, with air seats provided by Hawaiian Airlines, the group were also guests of The Modern Honolulu and the Holiday Inn Waikiki Beachcomber Resort in the heart of the city.

During their stay, the group journeyed around Oahu as part of a Grand Circle Island tour, which included a visit to the popular Dole Plantation to dig into some delicious pineapple products.

A visit to the *USS Arizona* memorial at Pearl Harbour and Punchbowl was a highlight, along with a merry evening at the Paradise Cove Luau where those

game to try learned hula dancing, spear throwing and enjoyed a hearty Hawaiian dinner.

Free time saw many make a beeline straight to Ala Moana Shopping Centre and the Waikele Premium Outlets for some retail therapy, while others chose to climb Diamond Head.

Pictured above at their luau from left is Melinda Dunstan, The Travel Planner; Evelina Tabaka, Venture Holidays; Dani Jeffery, Venture Holidays; Matina Kritikos, Jetset Norwood; Amanda Thomas, Phil Hoffmann Travel; Theresa Twibell, The Travel Store; Kerrie Janssen, Phil Hoffmann Travel & Lawrence Sattrukalsinghe from Hawaiian Airlines.

WIN A RIVER CRUISE FOR TWO IN EUROPE WITH APT



This month *Travel Daily* is giving one lucky reader and their friend the chance to win a 15-day European river cruise, including return flights, courtesy of **APT**.

The prize consists of:

- 15-day 'Magnificent Europe' cruise with APT in a Category E Twin Window Suite, including all accommodation, meals, activities and transfers on tour, as specified in the chosen trip brochure itinerary;
- Return economy flights for two on an airline of APT's choice from the winner's nearest capital city to and from the trip start and end destination.

Every day *Travel Daily* will ask a different question – just read the issue and email us your answer. There will be 23 questions in total, which will also be posted on our website.



At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this amazing river cruise holiday.

Email your answers to: APTcomp@traveldaily.com.au

Q.9: Name the 3 Freedom of ChoiceTM touring options available to clients whilst visiting Lyon.

Langham Chicago

LANGHAM Hospitality Group has opened its newest property in the United States overnight, The Langham Chicago.

It's the latest in a string of new hotel developments for LHG in North America, including the first Langham Place and Eaton hotel brands outside Asia.

This month LHG opened the Eaton Chelsea, Toronto in Canada, preceded by Langham Place, Fifth Avenue in New York in May - collectively adding over 2,000 guest rooms in the three cities.

CRUISE Pharmacy

Temp Brits bargain

THE four-day All Things British package offered through Tempo Holidays has been reduced by 10% when booked by 31 Aug.

Based at The Grange Rochester Hotel, the package includes a bus tour with cruise on the Thames, a stop at Buckingham Palace for the Changing of the Guard, a ride on the London Eye and more, priced from \$707ppts - 1300 362 844.

Virtuoso Six Senses

SIX Senses Con Dao has signed a Preferred Supplier Agreement with the luxury travel group Virtuoso - its 3rd Vietnam-based Six Senses operated resort.

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

Postal address: PO Box 1010, Epping, NSW 1710 Australia Street address: 4/41 Rawson St, Epping NSW 2121 Australia

P: 1300 799 220 (+61 2 8007 6760) F: 1300 799 221 (+61 2 8007 6769) Travel Daily

Advertising and Marketing: Christie-Lee Lachance, Lisa Martin and Magda Herdzik Email: advertising@traveldaily.com.au Business Manager: Jenny Piper Email: accounts@traveldaily.com.au

Part of the Travel Daily group of publications.

Publisher/Managing Editor: Bruce Piper **Editor:** Guy Dundas

Assistant Editor: Matt Lennon
Contributors: Chantel Housler, Jenny
Piper and Barry Matheson
Email: info@traveldaily.com.au





Travel Daily is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of Travel Daily no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.





WANT YOUR CAREER SEARCH HANDLED BY AN EXPERT? CALL AA

BRING INNOVATION TO ACCT MANAGEMENT NATIONAL ACCOUNT MANAGER SYDNEY – SALARY PACKAGE TO \$100K+

Our prestigious client is looking for a talented Account Manager to host an impressive portfolio. The perfect individual will bring previous experience in a similar role with a focus on retention & growth strategies, but what sets you apart are your creativity and innovative approach to account management. If you're not afraid to look outside the square you'll thrive in this commercially astute team environment.

LOVE THE THRILL OF THE CHASE? CORPORATE BDM'S X 3

BRIS; SYD, DARWIN - SALARY PKGE \$100K+

Being undervalued in your current role? We can help!
Our clients are looking for true sales professionals,
competitive "hunters" with demonstrated experience in
corporate sales to join their winning teams. Fantastic
remuneration packages are on offer with considerable
bonuses for your achievements. Work with the confidence
of a global travel name behind you!

CAREER PROGRESSION IS JUST THE BEGINNING REGIONAL HEAD OF PRODUCT x 2 SYD & BNE - SALARY PACKAGE UP TO \$100K+

Looking for a challenging new destination to market?
This industry leader requires the skills of an adaptable Head of Product. You will be well organised and have the ability to managing a team sourcing for new and unique products to your competitors while being able to develop brochures that stand out from the rest. With your talents you will have a creative flare and an eye for detail.

THE STATE OF THE NATION IS RELYING ON YOU SALES STATE MANAGER PERTH - GENEROUS SALARY PACKAGE

If you're a proven leader capable of driving a team to achieve retention & growth targets and engage with an industry client base, these positions will allow you to play a critical part in the ongoing success of these high profile organizations. Leading by example, you'll enjoy a hands-on role managing a key account while driving the importance of customer engagement with your team.

CHOOSE YOUR PRODUCT & FLY INDUSTRY SALES MANAGERS X 3 SYD & MEL- SALARY PKG TO \$75K

Want to represent a produce that sells itself?
We have 3 amazing products for you to choose from with award winning brands. These clients require switched on BDM's capable of jumping right in to service their leading clients and manage allocated territories. You'll be proactive and self motivated and have a personality that will outshine the others allowing you to build strong relationships.

STRONG MENTOR WANTED CORPORATE TRAVEL TEAM LEADER SYDNEY – SALARY PACKAGE TO \$75K

Manage this experienced TMC team, using your proven leadership skills and knowledge of corporate travel. You will be able to confidently slot straight in to this high profile operation creating a cohesive working environment and one which delivers outstanding service to the clients. Your development, training and guidance will be required to develop your team and enhance their skills further.

LOVE CRUNCHING NUMBERS? FINANCE MANAGER

MELBOURNE - SALARY PACKAGE UP TO \$90K

Join a leading company where you will enjoy being part of this number crunching team. You will have excellent skills in financial accounting, an eye for detail and over 2 years experience in a financial managerial position. Preparing financial statements, month-end reconciliation, managerial reports you will be adept at ensuring company compliance is adhered to and profits maximized.

GAIN A TRUE WORK LIFE BALANCE CORPORATE BDM - 3 DAYS A WEEK SYD OR MELB – LUCRATIVE SALARY PACKAGE

Know how to target new business?
With your winning ability to develop a pipeline, negotiate deals and win new business you will be rewarded within this corporate Agency. Representing a well known brand in the market you will be proud to be part of this growing team, showing off your sales skills and creative flare.
Choose the days you want to work.

AUSTRALIA'S MOST EXPERIENCED EXECUTIVE RECRUITMENT TEAM

CONTACT OUR NATIONAL TEAM TODAY ON: 02 9231 2825
OR EMAIL YOUR CV TO: executive@aaappointments.com.au
FOR MANY MORE EXECUTIVE VACANCIES VISIT OUR WEBSITE
www.aaappointments.com





Working in partnership with the Australian Travel Industry

Multi-skilled Corporate Travel Consultant

Brisbane - \$Competitive - Ref 261SJ1

Experienced Corporate Travel Consultants are needed for an expanding travel management company based in Brisbane CBD. This much loved company have a multi-skilled Corporate Travel Consultant vacancy. With a solid training scheme, realistic career progression on offer and monthly paid incentives this is a role that should not be missed. Call me directly today for a confidential discussion on your next career move and let me help find you your dream role.

For more information, please call Sarah on (02) 9113 7272 or click APPLY

Corporate Travel Consultant - Temp Role

Sydney CBD - \$DOE - Ref 530BP13

Eperienced Corporate Travel Consultant looking for a Temporary Role is needed for an immediate start. You will be working business hours Monday to Friday in this lovely office located in Sydney CBD. If you are an experienced, savvy Corporate Travel Consultant who needs work ASAP, you are the perfect candidate for us! Experience with GDS systems Tramada or Amadeus is ideal. Don't wait apply now and we can get you in and working as early as tomorrow!

For more information, please call Briarna on (02) 9113 7272 or click APPLY

Travel Consultant

Melbourne - \$40-45K + Commission - Ref 345DB1

Are you a Travel Consultants looking for a change? Want to earn excellent commission? Want to be part of a great travel team? This fast growing travel organisation are looking for experienced Travel Consultants for numerous positions in and around the CBD. A great travel company to join, further your career, make some great commission and receive amazing travel perks! If you have GDS experience and hungry for money, apply today!

For more information, please call Deborah on (02) 9113 7272 or click <u>APPLY</u>

Senior Travel Consultant

Adelaide - \$DOE + Commission - Ref: 505NC4

If you know your high end travel product, love going the extra mile and are completely focused on client satisfaction, this could be your next move within the travel industry! This is a Monday to Friday role with a fantastic and stable team who are the top of their league. If you have what it takes to be the complete package, I need to hear from you! You will be offering bespoke trips for around the world to repeat clientele and be passionate about the service you offer!

For more information, please call Natalie on (02) 9113 7272 or click <u>APPLY</u>

Travel Consultant

Gold Coast - \$Competitive + OTE - Ref 205J1

Are you a travel industry professional looking for a fresh challenge? I have a dream Travel Consultant position based in beautiful Townsville. Uncapped earning potential and recognition and rewards for your hard work are on offer with this fantastic travel role. You will ideally have international and domestic travel industry experience, be well travelled and have the passion to find the right holiday for your clients. Call me today for a confidential chat!

For more information, please call Sarah on (02) 9113 7272 or click APPLY

Sports Travel Consultant

Sydney - Great Wage + Incentives - Ref 693LB1

Passion for Sports and Travel!? Look no further! Excellent role for an experienced Travel Consultant (1+ years) who lives and breathes sport. Join a dynamic fast paced company in great new offices with a team of like-minded individuals selling global sports packages over the phone and email, and no face-to-face. Working on a wholesale and retail travel mix. Be rewarded with a great role, competitive salary and bonuses for the sports lover. A really rare opportunity!

For more information, please call Lynsey on (02) 9113 7272 or click APPLY

Luxury Travel Consultant

Far East of Melbourne - \$Attractive - Ref 529PC4

A busy and successful independent retail agency are looking for a Travel Consultant with a minimum 2 years experience selling international and domestic high end destinations. You'll have ability to meet deadlines, be organised and want to create a suitable itinerary for your luxury leisure clients. Be part of an amazing team of travel specialists who deliver excellent customer service, paramount to create the repeat business this office attracts. Gal & CC.

For more information, please call Patrizia on (02) 9113 7272 or click <u>APPLY</u>

Senior Travel Consultant

Perth - \$Excellent + Commission - Ref 3079NC1

A fantastic opportunity for an experienced and knowledgeable Senior Travel Consultant to join an award winning agency with a leading name in travel in Perth. A great salary package is available to the winning candidate plus uncapped commission. If you want to work within a leading agency, be offered some amazing fam trips and also work with a fantastic team, this is the role for you! There is space to grow within the team; this role will not be around for long!

For more information, please call Natalie on (02) 9113 7272 or click APPLY



Find your ideal travel job at www.TravelTradeJobs.com.au

online... on mobile... in branch









