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First with the news

Thursday 18th Jul 2013

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Albatross ANZAC '14

ALBATROSS Tours has added three new commemorative tours to Gallipoli and the Western Front to its newly released 2014 ANZAC Tours brochure.

One of the new itineraries is a 15-day Turkey, Gallipoli & the Ottomans tour - 1300 135 015.

Air India fares under \$1k

AUSTRALIA'S soon-to-be newest international airline Air India has commenced selling fares to Sydney and Melbourne on its website, with return launch fares to Delhi priced under \$1,000.

According to the Air India online booking platform, fares from

Sydney to Delhi aboard the 787 *Dreamliner* for travel in its first month of operation are priced from \$444, and \$477 on the reverse leg - or \$920 return.

AI's fares compare to Qantas' \$1,251 pricing via Singapore with Jet Airways, and Virgin Australia's \$1,492 (operated by codeshare partner Singapore Airlines).

Comparably, Delhi to Melbourne fares with Air India are listed from \$472 and \$453 back in Sep, making the total return fare \$905.

That's nearly \$500 less than what is available via the Qantas and Virgin Australia websites, which based on random dates in the same month, are \$1,488 and \$1,423 respectively.

Air India's fares then spike around \$100 during Oct, taking return fares over the \$1K mark.

Meanwhile, Executive (Business) class fares to Delhi in Sep are priced from \$3,798 return ex Sydney and \$3,782 ex Melbourne.

QF Disney premiere

QANTAS has partnered with Disney to host the Australian premiere of its upcoming 3D animated release *Planes* at 30,000ft aboard one of its Boeing 767 aircraft.

The event will take place on 07 Sep as part of a collaboration between the two firms around the film's release, with 254 passengers also invited to attend the movie premiere in the air.

Tickets to attend the premiere in the sky will be awarded in a competition on Channel 9's *Today* show & through QF social media.

"Qantas is excited to be hosting a movie premiere in the sky," Qantas Group executive brand, marketing and corporate affairs Olivia Wirth said.

Planes will arrive in Australian cinemas in time for the Sep school holidays this year.

Seven pages of news

Travel Daily has seven pages of news today, a page of photos from **Travellers Choice** plus full pages from: (*click*)

- AA Appointments jobs
- Travel Trade Recruitment

NTIA Golden Ticket!

TRAVEL Daily has got its hands on the last spare seat at this Sat's National Travel Industry Awards, and we're excited to announce it's up for grabs to a lucky reader.

For a chance at winning a spot on the **Travel Daily** table at the gala simply tell us in 25 words why you would like to attend?

Email your entry to us by midday tomorrow (19 Jul) to goldenticket@traveldaily.com.au and we'll contact the winner.

Ponant adds 4th ship

COMPAGNIE du Ponant has announced plans for a 4th 'mini-cruise ship' to be deployed to Australian & New Zealand waters annually once delivered in 2015.

The yet to be named 11-tonne vessel will be a sister-ship to the Boreal class *Le Soleal* - officially launched in Venice last month - and operate voyages to Alaska in the Northern summer.

Italian shipyard Fincantieri will construct the 264-passenger ship.

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NZ campervan firm into receivership

NEW Zealand's Pacific Horizon Motorhomes has been placed under administration, with receivers KordaMentha saying the business appears unlikely to be sold as a going concern.

Pacific Horizon has a fleet of about 260 vehicles and sixty staff in offices in Auckland, Wellington, Picton and Christchurch.

Rival operator THL, which operates brands including Maui and Britz and also recently acquired Kea motorhomes, has offered to "assist where possible in helping customers to continue with their campervan holiday."

"Ensuring customers, especially those who have travelled from overseas, can continue their holiday plans is important from an industry perspective," said THL ceo Grant Webster.

"With the largest range and fleet size in the industry THL is in the best position to assist."

"We will look to offer customers as close to an equivalent product and price as we can," he said.

Webster said THL is also working with offshore travel agents to assist with future bookings.

Resource travel slowing

THE slowing of the resources boom in Australia has seen a "rapid decline" in the growth rate of corporate travel in the mining sector, according to a Deloitte Access Economics report released this morning.

However the *Tourism and Hotel Market Outlook* says that "a buoyant inbound market and recovering domestic leisure segment are underwriting robust growth in Australia's tourism industry".

Deloitte spokesman Lachlan Smirl said there was a degree of uncertainty for tourism operators as the mining construction boom peaks along with weaker economic news from overseas.

However there are "clear positives" for the industry, including the recent decline in the Australian dollar.

"While its value may have a relatively modest impact on decisions to visit Australia, its impact on spending levels is considerably more pronounced," Smirl said.

Access Economics is projecting "solid growth in international

visitor nights over the next three years," with Asia projected to account for much of the growth.

Smirl also cited encouraging trends showing Chinese visitors are venturing beyond capital cities in increasing numbers.

VA/AB partnership

FURTHER details of Virgin Australia's new pact with airberlin (**TD Mon**) have been revealed, with VA to offer interline links to four European cities, effective 01 Aug, subject to govt approval.

The routes include Berlin-Tegel (TXL) to Vienna, Gothenburg, Stockholm and Oslo, along with Dusseldorf to Vienna.

Aside from the Abu Dhabi-Sydney and Perth-Phuket city pairings, airberlin will additionally codeshare on Virgin's domestic routes from Sydney to Adelaide, Brisbane, Cairns, Darwin, Gold Coast, Melbourne, Perth & Uluru; Melbourne to Adelaide, Brisbane, Cairns and Perth; and Brisbane to Cairns and Perth.

Members of VA's Velocity frequent flyer scheme flying on airberlin's two-class A330-200s from Abu Dhabi to Berlin-Tegel and Dusseldorf will accrue between 0.25 and 1.25 points per mile, dependant on booking class.

Velocity points earn rate per mile in Economy are: 0.25 points in N, Q, O and G; 0.5 points in M, L, V and S; 1 point in Y, B, H and K; or in Business, 1.5 points in J, D, C and I class.

Although not offered yet thru the partnership, VA said in a trade update that limousine services for Business class pax are going to be implemented "in the near future."

Oman on big screens

THE Sultanate of Oman Tourism has partnered with Adventure World to promote the destination to cinema-goers in Australia and New Zealand.

The 30-sec TVC will be aired at Palace, Hoyts, Village & Greater Union cinemas aiming to build on a 71% uptick in Australian visitor numbers in the past year, and to lift the share of tourism's GDP to 3% inline with Oman's 2020 vision.

View it at www.bit.ly/omanTVC.

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Royal Caribbean Cruise Industry Rates – Valid for all industry members!
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GSR journeys on sale

GREAT Southern Rail has cut Gold Service fares on The Ghan and Indian Pacific journeys by 20% for bookings made in Jul.

Adelaide-Darwin services are now \$1,832pp one-way on The Ghan, a saving of \$458, while the Perth-Sydney services on the Indian Pacific are \$1,936pp - a discount of \$484.

Price-cuts applies to departures up until 31 Oct - 1800 703 357.

SQ, Y7 join Hahn Air

SINGAPORE Airlines & Russian carrier Taimyr Air Company (Y7), operating as Nordstar Airlines are the latest carriers to be activated as supported interline e-ticketing carriers through Hahn Air, the firm announced this morning.

Air NZ poised for VA wind back

AIR New Zealand has warned the NZ regulator it will scrap its codeshare alliance with Virgin Australia on domestic NZ flights and won't consider an interline deal should reauthorisation of the transTasman pact be blocked.

In papers filed to the Ministry of Transport, Air NZ said denying the extension of the agreement would result in the Star Alliance carrier reverting to the pre-alliance position effective 31 Dec.

"It would not continue to sell code share with Virgin Australia, and would cease FFP [Frequent Flyer Program] and lounge cooperation on the Tasman," Air New Zealand said.

The carrier stated the alliance provides both parties to leverage the feed and presence of the

other party, however if the pact was to be wound up it would be necessary to make changes.

Without the alliance's benefits, Air NZ said it would discontinue various routes made possible by the partnership; reduce frequencies, downgrade aircraft or exit some year-round or seasonal services; re-time some departures to maximise revenue, and "immediately cease analysis of any potential new Alliance services."

"The lack of metal neutrality with a partner airline & reduced online connectivity to Australian domestic destinations would make Air New Zealand's Tasman/Australasian offering less attractive," Air NZ confessed.

"With a forecast significant reduction in demand, Air NZ would need to further adjust capacity to reflect this."

Air New Zealand told the NZ MOT that absent the alliance, it would be at a "significant" competitive disadvantage to the Qantas-Jetstar Group & Emirates, and had no alternative airlines to team up with across the Tasman.

A decision by the Ministry of Transport is expected soon.

Earlier this month, the ACCC granted the NZ/VA Australasian Airline Alliance Agreement conditional approval (**TD** 10 Jul).

Canada visits decline

YEAR-TO-DATE arrivals from Australians into Canada are down a slight 0.9% on 2012, according to new stats for May released by Canadian Tourism Commission.

Overall Aussie arrivals for May alone were down 8.3% y-on-y.



Window Seat

IT SAT alongside the Pacific Highway for decades in Ballina, with motorists driving past and looking up at the Big Prawn.

Now, with a fresh location, the crustacean has grown a tail - revealed to the public for the first time (**below**).

Along with a new coat of orange paint on the prawn's top half, the newly built tail however is yet to see any colour.



ADVERTISING is indeed everywhere, and next, it may even be inside your own head while you ride on the train.

In a controversial move, a German company is proposing to transmit sounds associated with ads on the side of train tunnels through the windows of the train, which will be audible when a passenger puts their head up to the glass.

The intended effect is that a passenger will feel as if the sounds are coming from inside their head, utilising bone conduction technology which critics have labelled "invasive".

German broadcaster Sky Deutschland is spearheading the Talking Window campaign, with the initial ad encouraging the downloading of the Sky app.

Currently, the technology is limited to the German market, however developers have said it could be expanded elsewhere.

Roles like these don't come up often!



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Travelport signs two

TRAVEL technology company Travelport has signed new global distribution pacts with Israeli carrier El Al Airlines and South American LCC Azul Brazilian Airlines, giving full access to fares, schedules and inventory to Travelport-connected agents.

New TCF participants

THE Travel Compensation Fund has admitted new head office travel agencies for Noosa Cruise & Travel in Noosaville, Qld; Right Flights in Brooklyn Park, SA; Touch of Spirit Tours of Croydon, Vic; Patel Travels in Harris Park, NSW; China Travel International in Ringwood East, Vic and Easy Going Australia at Belmont, WA.

Counsellors open up

STRONG recruitment figures this year from Travel Counsellors has led the company to host its first ever Discovery Day on 25 Jul.

The event will offer agents in the Melbourne area the chance to see what life is like as a Travel Counsellor in an informal setting.

Agents wishing to attend can RSVP by phoning (03) 9998 0478.

Aussies in Thai crash

EIGHTEEN foreign tourists including Australians were among 23 passengers injured in a Thai train derailment yesterday.

The overnight service between Bangkok and Chiang Mai was carrying 300 people, with old tracks blamed for the accident.

Now 14 flights each week to Manila

4 x B777 direct flights from SYD
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4 x A320 flights from PER/DRW
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Philippine Airlines

Waikiki set for St Regis brand

STARWOOD

Hotels & Resorts has signalled plans to expand its presence of Waikiki-based properties, with the upmarket St Regis brand to debut on Oahu in 2017.

This week has seen Scott Kawasaki, Director of PR for Starwood Hotels & Resorts Waikiki visit our shores to capitalise on ever growing interest from the local market.

Speaking to **Travel Daily** in Sydney yesterday, Kawasaki said Australia's infatuation with Hawaii is fever-pitch, supported by extra air capacity and mass exposure in the past year from the likes of Channel 7's *Home & Away* soap and The Nine Network's *Today* morning show, in addition to "tonnes of magazine exposure."

"We're continuing to see double-digit growth from the Australian market and there's no sign of the demand slowing down," he said.

Starwood operates four of its nine hotel brands in the Hawaiian islands - Sheraton, Westin, The Luxury Collection and St Regis - with all but St Regis currently represented in Waikiki.

Among the group is Waikiki's first ever property built, the Westin Moana Surfrider, which aside from being a drawcard for the wedding & honeymoon market, showcases the state's rich history and culture.

In recent years, Moana Surfrider

received a US\$40 million facelift - just a fraction of a billion dollar redevelopment of Starwood's Waikiki properties, Kawasaki said.

The "always sold out" Sheraton Waikiki revealed the results of a four-year, US\$188 million refit in 2010, which now includes an infinity edge pool overlooking Waikiki (the only one of its kind) and a Club level for VIPs.

\$70 million was also invested into the Royal Hawaiian, A Luxury Collection Resort.

Some \$500-\$600 million is being pumped into the redevelopment of the Sheraton Princess Kaiulani, where 2 of its 3 towers will be pulled down during a renovation, reducing room count, but making way for a 5th property - a five-star St Regis branded hotel.

Construction of the St Regis and the revamp of the Sheraton Princess Kaiulani is slated to run from Jul next year for a period of around three years.

The Waikiki-based St Regis will feature a low-level infinity edge pool and five floors of luxury condos, Kawasaki revealed to **TD**.

He is **pictured** above with Bree Dallwitz, Senior Director, Communications Pacific.



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This is a fantastic opportunity for a Sydney based Marketing Advisor to manage the development and implementation of the integrated marketing communications plans for Virgin Australia Holidays. As part of our dynamic team you will have a passion for fast paced travel marketing, be commercially focused and achievement driven with outstanding communication skills and excellent attention to detail.

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If this sounds like you and you want to be part of Virgin Australia Holidays exciting growth plans, please forward your letter of interest and resume to chad.howard@virginaustralia.com. Applications close 31 July 2013. No agencies please.

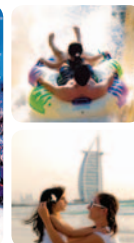
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HK Wine & Food month returns



HONG Kong Tourism Board teamed with Gourmet Traveller Wine magazine to highlight the upcoming Hong Kong Wine & Food month at an extravagant degustation dinner at the ritzy Establishment restaurant in Sydney last night.

Officials from Cathay Pacific and Four Seasons Hotels joined

HKTB in sampling six magnificent Chinese courses with top Australian matching wines, all designed to showcase Hong Kong as a world culinary capital.

"Our annual Hong Kong Wine & Food Month that kicks off with a four-day Festival from 31 Oct is now in its fifth year and has become a noted world-class culinary event that attracts foodies from around the world," said Andrew Clark, HKTB Regional Manager, Australia.

The HK Wine & Food event will continue through the month of Nov with restaurants all over Hong Kong offering special deals for travellers.

Pictured at the event from left are: Cathy Favaloro, regional director of sales, Four Seasons Sydney; Andrew Clark, regional manager, HKTB & Richiko Olrichs, marketing communications mgr, Cathay Pacific Airways, Sydney.

50% off Scoot fares

SINGAPORE Airlines low-cost offshoot Scoot is celebrating Christmas in Jul, offering a 50% reduction of fares to Singapore from Sydney and the Gold Coast.

On sale from noon 25 Jul for just 12 hours, the promo is valid for travel between 26 Jul-30 Nov by using the 'Santa50%' promo code.

Jet/Air NZ FFP tie-up

AIR New Zealand & Jet Airways have formed a Frequent flyer Program pact whereby members of Airpoints and JetPrivilege can earn and redeem dollars and points on each other's services.

Jet Airways chief commercial officer Sudheer Raghavan said the agreement was "mutually beneficial for travellers.

Latvia switch to Euro

THE European Commission has given Latvia the nod to adopt the Euro as its currency from 01 Jan, dropping the lat & becoming the 18th country in the euro zone.

Industry Appointments

WELCOME to Industry Appointments, *Travel Daily's* Thu feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry, send us an email at appointments@traveldaily.com.au.

David Mathers has recently started in his new role as Chief Operating Officer at **Tourism & Events Queensland**. Mathers brings considerable experience with government organisations and the tourism industry.

Assuming overall responsibility for the **Mantra Group's** revenue functions at 114 hotels and resorts, **Kent Davidson** has joined the team as the new Executive Director of Sales, Marketing and Distribution.

Luxury Hamilton Island property **qualia** has recruited **Matthew Taverner** to the role of General Manager, commencing from 01 Aug.

Lynda Marsden has been welcomed as the new Sales Manager at the conference centre of **The Pacific International, Cairns**. Marsden will be tasked with boosting the profile of the facility, which opened last Jun.

To be based in the Sydney office, **Starwood Hotels & Resorts** has named **David Janz** to the position of Account Manager, Leisure within the company's Sales Organisation Team. Prior to joining Starwood, Janz held the role of property manager for UK/Ireland at Wotif.com.

AYANA Resort & Spa Bali has hired **Bernhard Butz** as Executive Chef for the resort to oversee the property's 13 restaurants & bars. Elsewhere, **Giordano Faggioli** has joined the pre-opening team at sister property **RIMBA Jimbaran Bali** as Director of Food & Beverage, opening in Sep.

Fiona Hunt, formerly the managing director at Contiki Australia, has been reassigned to a new management position within the Sydney office of **The Travel Corporation**, reporting directly to TTC ceo John Weeks.

Heritage Hotel Management has appointed **Valerie Comerford** as its new Business Development Manager for the group's property network.

LMG Global has been appointed as the Australian sales representative for **Paresa in Phuket**, Thailand. The resort is located on Phuket's west coast at Kamala and consists of 49 luxury private pool villas.

Former US congressman **Ed Case** has been named as Senior Vice President and Chief Legal Officer for the **Outrigger Enterprises Group**.

Destination management firm **Hosts Global Alliance** has announced the appointment of **Marty MacKay** as the organisation's new President.

WIN a double pass to Blue Man Group



Every day this week **Travel Daily** and **BLUE MAN GROUP** are giving you the chance to win a double pass to one of their wildly popular theatrical productions on 11th Aug at the Sydney Lyric Theatre.

Enjoy the stunning visuals, live band and comedic party atmosphere for an unforgettable night out.

BLUE MAN GROUP

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To win, be the first person to send in the correct answer to the question below to:

blueman@traveldaily.com.au.

What successful show did Rodney Rigby just close in Australia?

Congratulations to yesterday's lucky winner, **Melky Nainggolan** from **Flight Centre Global Product**.

rail plus

IT Network Manager – Rail Plus

Rail Plus is seeking expressions of interest for the role of IT Network Manager based in the Melbourne Head Office. To be considered applicants must have had at least five years network management experience.

For a confidential discussion please contact David Stafford, CEO at dstafford@railplus.com.au or Lachlan McCallum, Financial Controller at lmccallum@railplus.com.au

Information flows at TravellersChoice forums

MORE than 150 Travellers Choice agents received in-depth briefings this month on their group's current strategies and financial performance during a series of open forums held across Australia.

Travellers Choice Chief Executive Christian Hunter and Chairman Trish Ridsdale used the annual Member Meetings to update shareholders on Board decisions and discuss broader issues currently facing the industry, including AFTA's plans for the industry post-TCF.

"Some of the key areas of discussion this year were Travellers Choice's expanding portfolio of preferred partners and our activities to support members in the digital marketing space," says Hunter.

"These gatherings are just one of the ways we gather feedback to ensure our support services continue to evolve in ways that help our shareholders maximise the benefits of their membership."

Travellers Choice members will meet again in November for the national retail group's Annual Shareholders' Conference, which takes place this year at the Hotel Grand Chancellor Hobart. The event will include the company's Annual General Meeting and the presentation of its popular Gold, Silver and Bronze Choice Awards.

Pictured at right are some of the members at the meeting in South Australia, which took place in Adelaide last Wed.



LEFT: Jim Cooper from Queanbeyan City Travel & Cruise in NSW with Travellers Choice chairman Trish Ridsdale.

BELOW: Brianna Edwards and Trinity Hastwell of Hastwell Travel & Cruise, SA.



ABOVE: Rosemary McTeigue, Ucango Travel & Cruise Centre Qld with Danielle and Denise Falsay, Discover Travel & Cruise.



ABOVE: Travellers Choice CEO Christian Hunter, Donna McDonald, Your World of Travel, Vic; Melanie Golin and Isaac Reichman, Taking Off Tours, Vic.



ABOVE: Kathleen Lynch, Ingham Travel Agency, Qld with Karen Taylor and Kristen New, Cruise & Leisure Travel, Qld.



ABOVE: Nadya and James Noonan, Vanga Travel, NSW; and Vivian Craig, Viv's Travel Bug, NSW.



LEFT: Sue Fessey, Stodarts Travel & Cruise, WA; Carol Shaw, Tour de Force Travel, WA; and Sue Holmes, Carine Travel Bug, WA.



RIGHT: Bruce Russ, Travellers Choice; Heidi Kervinen, Global Village Travel NSW; and Anni Baillieu, Moss Vale Cruise & Travel.

German UNESCO celebrations



MAGIC Cities and the German National Tourist Board says 2014 is expected to be another bumper year for Australian visitors, as the country celebrates a year of festivities based around UNESCO World Heritage sites.

Germany is home to some 38 World Heritage locations, ranging from churches to abbeys, parks, cultural centres, landscapes and warehouses & more, with none separated by more than 100kms.

Each site is very different from the next, says German Consul General Hans-Dieter Steinbach, making road-strips an ideal

option to explore the nation.

GNT0 Australian representative Susann Schwachenwalde said having World Heritage status is important as it's similar to having an "international seal of quality."

UNESCO designation appeals to over 30% of cultural visitors.

Another "huge event" for Germany next year is the 25th anniversary of the falling of the Berlin Wall, she forecast.

Schwachenwalde also lauded the trade for its support at this week's three city roadshow, with participant numbers and interest in Germany at peak levels.

The roadshow has been supported by Emirates, which operates over 60 flights a week into Germany, including triple-daily frequencies into Frankfurt & double-daily flights into Munich, Dusseldorf and Hamburg.

Pictured at last night's media event in Sydney from left are Traute Tuckfield, Magic Cities, Australian-based rep; Dorothea Niestert, Magic Cities, Germany; Tim Harrowell, Emirates; Susann Schwachenwalde, GNT0; Hans-Dieter Steinbach, German Consul General and Ralf Ostendorf from Visit Berlin.

Semara Bali bargain

SEMARA Seminyak is offering a 50% discount on Standard and Executive Suites for travel from 27 Aug through to 31 Oct, with prices leading in at US\$125++.

Study pathways pact

INDUSTRY training organisation William Angliss Institute has partnered with three regional TAFE campuses in Victoria to launch a new pathways project to assist tourism students prepare for tertiary education in the field.

The course is aimed at assisting the transition of students limited by distance into studying tourism.

Along with funding of \$790,553 from the Vic State Govt and more from partner organisations, the pathways project is aiming to enrol 180 students by 2015.

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YOTEL for Singapore

YOTEL has announced it will introduce its "cabin" style concept to the Asian market, with a 600-room property to debut in Singapore on Orchard Rd in 2018.

The hotelier's cabins make an "intelligent use of space" while offering affordable luxury.

WIN A RIVER CRUISE FOR TWO IN EUROPE WITH APT



This month **Travel Daily** is giving one lucky reader and their friend the chance to win a 15-day European river cruise, including return flights, courtesy of **APT**.

The prize consists of:

- 15-day 'Magnificent Europe' cruise with APT in a Category E Twin Window Suite, including all accommodation, meals, activities and transfers on tour, as specified in the chosen trip brochure itinerary;
- Return economy flights for two on an airline of APT's choice from the winner's nearest capital city to and from the trip start and end destination.

Every day **Travel Daily** will ask a different question – just read the issue and email us your answer. There will be 23 questions in total, which will also be posted on our website.

At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this amazing river cruise holiday.

Email your answers to: APTcomp@traveldaily.com.au



Q.14: Name the luxurious hotel that clients will stay at whilst visiting Monte Carlo on their Grand City Stay.

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BUILD LONG LASTING RELATIONSHIPS

STRATEGIC ACCOUNT MANAGERS X 2 SYDNEY – SALARY PACKAGES OTE \$100K

If you prefer to play at the pointy end of the corporate market here's a role that will allow you to exercise all of your skills in big business account management. You'll be an energetic and proactive person who is passionate about client relationship management and driving service & product improvements for your clients' travel programs.

RARE REGIONAL OPPORTUNITY

APAC – CLIENT RELATIONSHIP MANAGER SYD OR MELB - SALARY PACKAGE UP TO \$120K+

As APAC Corporate Account Manager you will be responsible for managing the global program for this major blue chip client. Key objectives include growing revenues, increasing margins and retaining the business. To do this, you will have a thorough knowledge of corporate travel as well as the professional communication & negotiation skills to deal with managers at all levels up to executives.

GO WEST – LIFE IS PEACEFUL THERE

CORPORATE BDM PERTH – SALARY PACKAGE \$87K + BONUS

If you have experience in cold calling and building a local network, then apply that experience in a Sales role that will see you working with a dynamic travel company and with a highly motivated team of people. Your energy and success will keep this corporate agency growing and your rewards will increase through commissions & bonuses. Control your own destiny and prove your selling skills.

QUALIFIED BEAN COUNTER REQUIRED

FINANCE MANAGER MELBOURNE - SALARY PACKAGE UP TO \$90K

Join a leading company where you will enjoy being part of this number crunching team. You will have excellent skills in financial accounting, an eye for detail and over 2 years experience in a financial managerial position. Preparing financial statements, month-end reconciliation, managerial reports you will be adept at ensuring company compliance is adhered to and profits maximized.

LEAD A TEAM OF PRODUCT MANAGERS

REGIONAL HEAD OF PRODUCT x2 BRISBANE - SALARY PACKAGE UP TO \$100K+

Looking for a challenging new destination to market? This industry leader requires the skills of an adaptable Head of Product. You will be well organised and have the ability to managing a team sourcing for new and unique products to your competitors while being able to develop brochures that stand out from the rest. With your talents you will have a creative flare and an eye for detail.

DO YOU DREAM IN NUMBERS?

BUSINESS / PLANNING ANALYST BRISBANE – GENEROUS SALARY PACKAGE

Here is a unique role designed for someone with acute numerical skills and an analytical mind. The Planning Analyst plays a critical part in the ongoing development and success of this growing organization. This is a highly analytical role requiring previous experience as a business analyst, pricing modeling, tertiary qualifications in Economics, Accounting or Marketing and advanced Excel & Database skills.

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Working in partnership with the Australian Travel Industry

Wholesale Travel Consultant

Brisbane - \$40-50K + Commission + Super - Ref 406SJ1

Are you an experienced travel industry professional looking to step away from face-to-face sales and focus on high spend lucrative bookings? If you have the sales skills, product knowledge and drive to succeed then you will flourish in this position. The custom is there waiting to be serviced by a suitably experienced candidate! Great earning potential and fantastic company benefits are offered to the successful applicant with this leading travel company.

For more information, please call Sarah on (02) 9113 7272 or click [APPLY](#)

Corporate Travel Consultant - Temp Role Sydney CBD - \$DOE - Ref 530BP13

Experienced Corporate Travel Consultant looking for a Temporary Role is needed for an immediate start. You will be working business hours Monday to Friday in this lovely office located in Sydney CBD. If you are an experienced, savvy Corporate Travel Consultant who needs work ASAP, you are the perfect candidate for us! Experience with GDS systems Tramada or Amadeus is ideal. Don't wait apply now and we can get you in and working as early as tomorrow!

For more information, please call Briarna on (02) 9113 7272 or click [APPLY](#)

Retail Group Travel Consultant

Melbourne - \$31.5K + Commissions - Ref 706PCA1

I'm on the look out for an experienced Retail Group Travel Consultant for a leading, dynamic company who handles different types of groups. Work in a friendly team environment with ongoing support & online training programs, career & development opportunities, and a fantastic central location close to public transport. To succeed in this role, you will be highly organised and possess exceptional people skills. Strong fares knowledge and Galileo preferred.

For more information, please call Patrizia on (02) 9113 7272 or click [APPLY](#)

Cruise Travel Consultant

Adelaide - \$38-40K + Super + Benefits - Ref 3053NC2

Are you a dedicated Cruise Travel Consultant and love handling tailor-made world-wide holidays? This successful and well established travel company need a new Cruise Specialist for its dedicated and busy cruise team. As a Consultant within this exceptional company, you would be offering luxury cruise travel to a huge variety of world-wide destinations. Your clients would be seasoned travellers, needing assistance with flights tours and hotel accommodation.

For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)

Travel Consultant

NE Brisbane - \$Competitive + OTE - Ref 368SJ1

Are you a Travel Consultant looking for a fresh, new challenge? I have a dream Travel Consultant position based in beautiful North East Brisbane. Uncapped earning potential with recognition are the rewards offered for your hard work in this fantastic travel role. You will ideally have international and domestic travel industry experience, be well travelled and have the passion to find the right holiday for your clients. Call me today for a confidential chat!

For more information, please call Sarah on (02) 9113 7272 or click [APPLY](#)

Specialist Travel Consultant Sydney CBD - \$120K OTE - Ref 715LB1

Yee Haa! If you have a penchant for BBQ, hotdogs, freedom and maybe a rodeo, come and join a fantastically busy team selling the good old US of A! I seek savvy Retail Travel Consultants who have a genuine passion for travel sales. Based in lovely offices in Sydney CBD you will use your great sales skills to specialise in selling holiday packages to the USA via phone and email. The potential to make money here is huge! Realistic targets and supportive management.

For more information, please call Lynsey on (02) 9113 7272 or click [APPLY](#)

Entertainment Corporate Travel Consultant Melbourne - \$55-65K + Super + Incentives - Ref 713DB

Roll out the red carpet..... Want to work with the stars? An amazing travel opportunity has just arrived! Calling all experienced Corporate Travel Consultants looking for a fast paced exciting travel position. This successful travel agency are looking for someone to join their team, booking entertainment travel. From music artists to sporting teams, they are the travel manager to the stars! Don't miss out apply today and get in with the glitz and glamour!

For more information, please call Deborah on (02) 9113 7272 or click [APPLY](#)

Corporate Travel Consultant

Perth - \$50-60K + Super + Benefits - Ref 716NC1

This is an awesome role for a fantastic Corporate Travel Consultant. If you have at least 3 years past corporate travel experience, this is the role for you. It is time to join a boutique corporate travel agency offering outstanding service to a fantastic niche clientele. This is a well-established travel company that will offer a fantastic salary, exceptional benefits and Monday Friday, fantastic GDS skills are needed. Be well supported by the team and exceptional manager.

For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)



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