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Travel Daily

First with the news

Tuesday 23rd Jul 2013

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Tiger losses continue

TIGERAIR Australia yesterday reported an operating loss of SGD\$17.3m (AU\$14.8m) for the three months to 30 Jun, an improvement on the SG\$21m loss recorded the same time last year.

The parent group reiterated it expects to "expedite its growth plans by having the right backing and scale to compete effectively" following its newly formed partnership with Virgin Australia.

Tigerair Australia said it expects a "positive operating profit" once its financial results are deconsolidated from the overall group's statements next quarter.

Sign up for Fundi

SOUTH African Tourism is again encouraging agents to become Fundi specialists - see **page 10**.

JTG offering free fit-outs

JETSET Travelworld Limited will provide members and franchisees who take up its new fully-branded helloworld option (**TD** yesterday) with a new fit-out of their stores at no extra cost.

According to the company this will include repainting of interior walls, plus new external and internal signage provided on a like-for-like basis.

It's not clear what this will cost the company, but in terms of funding the ongoing business transformation, JTG said the money would come from existing cash reserves and "headroom in the Group's debt facility arrangements".

More than \$10.8 million has already been incurred for the year ending 30 Jun 2013.

A trading update issued yesterday says that for the year to 30 Jun "Adjusted EBITDAI" (earnings before interest, tax, depreciation, amortisation, impairment and non-recurring items) is expected to be between \$52m and \$54.5m, up 3-8% on the prior year result.

CEO Rob Gurney said that the long-term strategy for JTG is to better leverage the group's scale, building on consumer insights and "delivering new and innovative products to meet changing needs."

"We are ambitious in our goals to reshape the Australian travel industry," he said.

Additional coverage on JTG's helloworld on **page four**.

Royal birth bonanza

THE birth this morning of the Duke and Duchess of Cambridge's baby boy is expected to have a positive impact on tourism to the UK, with renewed interest in Britain's monarchy and culture heritage tipped to lure visitors, UK industry analysts predict.

TTNQ seeks new ceo

TROPICAL Tourism North Queensland has commenced the search for a new ceo following the resignation of Rod Giason earlier this month (**TD** 11 Jul).

Applicants require a "proven record of success in providing excellence and inspirational leadership" - details on **page four**.

Seven pages of news

Travel Daily today has seven pages of news & photos, including another full page of photos from NTIA plus full pages from: (**click**)

- AA Appointments
- inPlace Recruitment jobs
- South African Tourism

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CAN 72-hr visa free

AUSTRALIAN travellers will be able to stop in Guangzhou (CAN), China for 72-hours under a visa-free basis (TD 05 Apr) effective 01 Aug, China Southern Airlines has announced this morning.

The move to bring Guangzhou into line with Beijing & Shanghai is expected to see tour operators and wholesalers cash-in on three day stopovers & package options to the Guangdong Province.

CZ operates flights on the 'Canton Route' via Guangzhou.

CX charging for YR ACMs

CATHAY Pacific has advised travel agents that effective from 01 Aug it will impose a \$15 fee for any Agent Credit Memo (ACM) claims for base commission on fuel surcharges.

The impost applies to agencies using the Amadeus GDS, with an update to consultants last week advising of "challenges" in relation to the issue as agents have had to manually process the claims for the last two years.

"We have been working with BSPLink to credit the correct commission via ACM," CX said, adding that Amadeus has acknowledged the issue as a GDS limitation.

The GDS firm has been working on a solution, "however this is not likely to take place in the short term," the CX update says.

"Until Amadeus can put in place an automated solution, effective 1st August 2013 Cathay Pacific will implement an AUD15 processing fee on all YR ACM requests received," it adds, with the fee deducted directly from the YR ACM claims through the BSPLink system.

Effectively this means that agents are being charged a fee for claiming their own money, with CX saying it's an "interim measure to be removed when Amadeus implement a YR commission processing solution".

Cathay is urging Amadeus agent customers to direct all queries relating to this new handling fee directly to Amadeus.

According to Steven Lewis, the Slater & Gordon lawyer who led the fuel surcharge commission case, "CX is required under its contract to pay the commission, and has no right to charge for it."

WA minister gone

WESTERN Australian Deputy Premier Kim Hames has resigned as the state's Tourism Minister, after revelations that he wrongly claimed over \$1000 in country accommodation allowances.

He'll continue as the Deputy Premier and Health Minister, with Premier Colin Barnett saying he'd accepted an assurance from Hames that it was an innocent mistake, but "there must be consequences".

Most trusted brands

P&O Cruises has been named as Australia's most trusted cruise brand in the annual Readers Digest survey of top brands.

This is the first year that there's been a cruise line category in the survey, with Princess and Cunard also highly commended.

P&O senior vice president Tammy Marshall said the gong was "testament to our team's commitment to delivering great holidays as well as the loyalty of our wonderful passengers."

Thank you for voting us



afta

NATIONAL TRAVEL INDUSTRY AWARDS

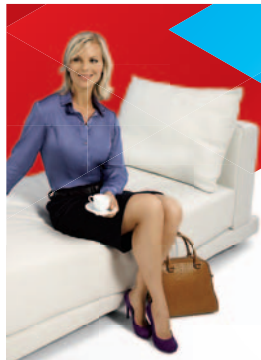
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Australia pricey for business

FOUR Australian cities have been ranked in the Top Ten most expensive cities in the world for business travellers, according to research conducted by integrated travel and expense management company Concur.

The company's third global report examined the average daily spend for items including dining, ground transport, hotel accom & entertainment in cities worldwide.

Ranking 7th last year, Brisbane rocketed to the top of the list in 2013 with an average business spend of \$547.53, with Sydney, Perth and Melbourne also featuring in 3rd, 4th and 7th place respectively.

According to the list of the Top 25 most visited cities globally for business travellers, Sydney was

the only city to also place in the Concur expense rankings.

Hotel rooms in the Queensland capital city cost US\$305.05 per night on average, as opposed to New York City, which charged \$194.62 per night by comparison.

Sydney was identified as the priciest place for a meal, at an average of US\$70 per person, with an overall average business traveller spend of \$524.01.

Concur's report found dining & entertainment were considerably more expensive in Australia despite recent falls by the AUD.

As a result, corporations were decreasing budgets to suit, with entertainment spend dropping 14.77% and transport by 7.07%.

Internationally, Tokyo, London, Stockholm, Zurich, Paris & Dubai completed the list.

Snow guide app

A **NEW** iPhone app offering advice on nine Australian ski resorts has been launched by Snow Australia to download.

Details on costs, travel tips, ski and driving safety, entertainment and more are featured in the app.

Accor seeks 30,000+

ACCOR Asia Pacific says it expects to fill more than 30,000 new employee positions as the hotelier continues to expand its network by over 250 hotels over the next three years.

The bulk of the recruitment drive will be in China, Indonesia and India, in addition to other roles in Singapore, Thailand, Japan and Korea.

Around 2,500 new jobs are being sourced in Australia.

Most roles are 'entry level' for Front Office, Food & Beverage, Kitchen and Housekeeping departments, but also include experienced experts in Sales, Distribution, Marketing, Finance and HR teams.

Accor currently has over 550 hotels in the region.

Known Traveler No.

THE US Dept of Homeland Security is preparing to roll out a new Information Collection Request for frequent travellers who wish to enrol in the TSA's Pre✓ Trusted Traveler Program.

Under the scheme, travellers will be required to submit biographic and biometric data which will be used to perform security threat assessments of the individuals.

Those individuals who meet the standards of the assessment will be issued with a unique 'Known Traveler Number' which can be passed onto airlines when making flight reservations, enabling them to take advantage of expedited screening on flights originating from the US with TSA Pre✓ lanes.

The program will run on a six-month trial basis before being deployed on a larger scale, with the TSA expecting over 380,000 people to sign up in the first year after the pilot phase.

Registrations for the Trusted Traveler Program will cost US\$85, accessed via a secure website.



Window Seat

THE travel industry needs to be aware of using jargon, with some attendees at last weekend's National Travel Industry Awards in Sydney unaware of the significance of some of the categories.

A guest on one of the tables was overheard asking what the difference was between the "on-line" and "off-line" international airline awards.

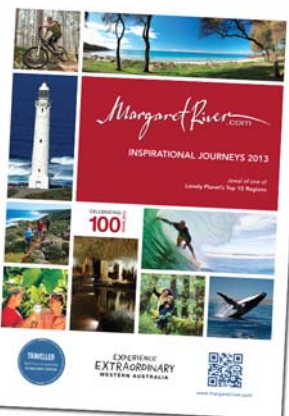
The not-so-helpful reply was that "it depends on whether they have a website or not".

RYDGES Hotels is making the most of the location of its new property at Sydney Airport.

The Rydges Sydney Airport Hotel has launched a new "plane spotter package" offering accom, a \$50 F&B voucher and late check-out to 1pm.

It also comes with a free pair of binoculars and wi-fi so the geeks can upload plane pics.

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If this sounds like you and you want to be part of Virgin Australia Holidays exciting growth plans, please forward your letter of interest and resume to chad.howard@virginaustralia.com. Applications close 31 July 2013. No agencies please.

Tuesday 23rd Jul 2013

Turkish adds Boston

STAR Alliance member Turkish Airlines is commencing new daily services between Istanbul Ataturk and Boston from 10 Jun, utilising Airbus A330s on the route.

MEANWHILE, TK has covered options for an extra five Boeing 777-300ER aircraft which are due to be delivered in 2016/17.

UL A350 XWB order

SRILANKAN Airlines has firmed up an order with Airbus for four A350 XWB aircraft, becoming the 35th customer of its latest state-of-the-art jet.

CZ 787s to Heathrow

CHINA Southern Airlines is to deploy its 787 *Dreamliner* aircraft between Guangzhou and London Heathrow from 27 Oct.

The thrice weekly service will connect up with CZ's daily 787 Guangzhou-Auckland service.

Male on Cathay map

CATHAY Pacific has announced effective 27 Oct it will introduce new four times weekly services to the capital of the Maldives.

The Hong Kong-Male route will be operated using a triple-class Airbus A330-300 aircraft.



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To apply for this position please follow the link <http://ttnq.org.au/about-ttnq/Careers.aspx> to find the position description. Your application should address how you meet the key competencies, skills, qualifications and attributes we are looking for in our new CEO. Please forward your application and resume to; Stephen Gregg - Chairperson, TTNQ, PO Box 865, Cairns Q 4870 or email ceo.recruitment@ttnq.org.au.

Applications close 9th August 2013.



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No territories in new JTG model

JTG ceo Rob Gurney says that "network proximity issues" were identified in the early stages of consultation over its new helloworld brand, with the company heavily engaged to find solutions.

There are clearly concerns about areas where there is more

than one existing store currently under different brands, with the company saying "we recognise that in some instances, the location of the two stores will make co-existence challenging."

"We are already working closely with those agencies to ensure all existing agents have an opportunity to be part of the helloworld network," JTG said.

The new fully branded and Associate membership models do not have exclusive territories, "so there is nothing to preclude two or more helloworld franchisees and members from operating in the same area," it added.

A key part of the proposition is the consolidation of marketing which Gurney said drives "massive value".

"Experience across many industries shows that when marketing spend reaches a certain critical mass, improvement in customer awareness and traffic is often exponential," he added.

JTG wholesale change

JTG'S new helloworld brand (**TD** yesterday) will have an "emphasis on promoting our own in-house products," with the group's rebranded outlets set to offer 'helloworld Holidays' brochures.

The company has confirmed that its existing wholesale businesses will play a "critical role" in the new model.

As well as the new helloworld Holidays brand, existing wholesale brands including Qantas Holidays, Viva!, Harvey's Choice and Travel Indochina will also continue to be offered.

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You will facilitate a close partnership with Qantas to ensure seamless customer service experience. The role also includes steering new business and marketing initiatives, effective utilisation of budgets as well as enhancing and maintaining the airline's overall public image.

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RaMarama to Tivua

CAPTAIN Cook Cruises' Tall Ship *RaMarama* has resumed Tivua Island Day Cruises from Port Denarau Marina Fiji, following a seven-month repair job.

Fiji Airways stays in the black

AIR Pacific Ltd elevated its after tax profit by FJ\$2.7m (AU\$1.5m) to FJ\$14.1m for the financial year, despite heavily investing in the carrier's rebranding to Fiji Airways and preparing for the induction of its new fleet of Airbus A330s.

Now identified as Fiji Airways, the airline today reported profit before income tax of FJ\$18m for the year ended 31 Mar 2013 compared to FJ\$16.5m achieved in the prior corresponding year.

Revenue spiked FJ\$13.8m to FJ\$659.7m, with passenger carriage increasing by more than 14,160 movements.

The achievement represents FJ's second year of profit, following massive losses in 2010/11.

Chairman Nalin Patel said the

result trumped initial forecasts.

"Given that we initially expected to make a loss during this transition year, wherein we are exiting our older B747s and inducting our first ever owned A330 wide-body aircraft, I'm quite pleased with our results for 2012/13," Patel said.

He added expediting efficiencies in A330 fleet operation & schedule is a key focus for the year ahead.

Speakman speaks out

TRAVEL Counsellors chairman David Speakman has commented on the new JTG helloworld brand (**TD** yesterday), opining that the revamp was "well overdue".

However he quipped that "helloworld may be more suitable for the new Royal birth," and pushed the home-based group's barrow by saying that the move is "an opportunity for many agents to also consider a change".

New Bev Hills venue

CALIFORNIA'S Beverly Hills is cranking up its cultural offering, opening the Wallis Anneberg Center for Performing Arts in Oct.

The centre features a 500-seat theatre and 15-seat studio, which will be used to showcase the finest in theatre, music, dance, opera and professional theatre.

Heavenly Aroma pact

WESTIN Hotels & Resorts has struck a new deal with the Aromatherapy Associates which will see the launch of signature branded experiences at all Heavenly Spas by Westin globally.

"By partnering with Aromatherapy Associates, Westin is able to provide its guests with an elevated spa experience that physically restores and emotionally uplifts, ensuring that they leave feeling better than when they arrived," said Jeremy McCarthy, Director of Global Spa Development and Operations for Starwood.

Signature treatments include an Aspire Massage, Energize Scrub, Revive Facial and Renewal Ritual.



AFTA UPDATE

The latest updates from AFTA's Chief Executive, Jayson Westbury

A **VERY** big congratulations goes out to the 33 winners of the AFTA NTIA 2013. As many who read *Travel Daily* will have already seen, it was a very big night with a vibe and energy from those present that we have never had before. The Hordern Pavilion delivered for the travel industry as we celebrated the night-of-nights in a very glamorous setting, with many entertaining and OMG moments.

For the team at AFTA we were really pleased with just how professional and wonderful the entire event went. The amount of positive and glowing emails and calls we have had are off the chart and we thank everyone involved in making NTIA 2013 the "biggest and best" ever.

2013 is a history making year and last Saturday night we definitely did justice to the notion of making history with a fantastic event. Our plan now is to deliver something even more exciting in 2014 and fortunately we have the space, the creative team and the good ideas to deliver just that, so hold on Australian Travel Industry, we are getting ready to do it all again in 2014, but even bigger.

To the winners of the 33 categories the evening was special along with the 155 finalists. As they say, there can only be one winner, but in our case there were 33. Thank you to everyone that took part in the process.

Of course the judges play an important role in making these awards authentic and real and with feedback we will continue to improve our categories and processes. Thank you to everyone that supports us in this way.

There are many photos of many special moments from the night, and if you were not there on the night I hope that the pictures have captured the energy and spirit, the excitement and fun that made the night the grand success that it was.

A very big thank you to Qantas as our major sponsor who delivered the most amazing entertainment with a surprise performance from Jessica Mauboy. Wow, that was awesome!

Then there was the after party with Singapore Airlines once again putting on a great show for those present to party the night away. From the few shots that have appeared on social media it would appear that many danced well into the wee small hours of Sunday morning.

Also a huge thank you to *Travel Daily* who has captured the spirit of the night beautifully, and you can of course, see many many photos and videos on the *Travel Daily* website. *Travel Bulletin* will also present a wonderful spread in this month's edition.

So that's it for 2013 - a big year for NTIA and a big thank you to the travel industry for coming together to celebrate everything that is good about being in the travel industry and recognising peers in such a wonderful way.

We look forward to bringing you the NTIA 2014 next year and plans are already afoot.



NRL Rd 19 Winner

CONGRATULATIONS

Sally Kiely

from *Maxims Travel*

Sally is the top point scorer for Round 19 of *Travel Daily's* NRL industry footy tipping competition, and has won a complimentary one night accommodation for two people at any Novotel Hotel across Australia, courtesy of **Novotel Hotels**.



Major Prize Sponsors

1st Prize: 4-night holiday to Dubai, courtesy of Emirates and Holiday Inn



2nd Prize: 5-night holiday to Vanuatu, courtesy of Air Vanuatu & The Grand Hotel and Casino Vanuatu



Travelport HKG office

TRAVELPORT has relocated its Hong Kong headquarters to a new location in the Kwun Tung district, boosting capacity by 30%.

Excite appointment

EXCITE Holidays has appointed former Scenic/Evergreen Tours reservation specialist Colleen Sutcliffe as its new Res Manager.

Senior moments. More fun in the **Philippines**

facebook.com/ismorefuninthephilippines
Visit morefuninthephilippines.com.au

Industry glams up for NTIA 2013

THERE were black ties and fabulous frocks a-plenty at last Saturday night's National Travel Industry Awards, with the selection of photos below giving a glimpse of the glorious glad rags.

Lots more pictures on our website and at facebook.com/traveldaily.



ABOVE: Cementing trans-Tasman ties: AFTA ceo Jayson Westbury (right) with Andrew Olsen from the Travel Agents Association of New Zealand, which will next year stage its own NZ version of the National Travel Industry Awards.

BELOW: Melvyn Almeida from Consolidated Travel (right) with newly appointed Air Canada country manager Paul McLean.



RIGHT: The team from Corporate Travel Management celebrated winning Best National Travel Management Company, Best Business Events Travel Agency and Shelley Leven's gong for Best Agency Manager - Corporate.



LEFT: The long and the short of it: Matthew Cameron-Smith from Trafalgar (centre) with the rather tall Brett Wendorf from Princess Cruises and Hugh Houston, ex AOT.

BELOW: Jetset Travelworld Limited ceo Rob Gurney (right) with Tourism New Zealand gm Australia, Tim Burgess.

BELOW: Some of the Spencer Travel team, celebrating winning the Best Travel Agency Corporate - Single Location category.



LEFT: Cruising along together: Gavin Smith from Royal Caribbean; John Molinaro from Uniworld Boutique River Cruises; and Andrew Millmore of Travel The World.



ABOVE: Garuda Indonesia last night welcomed Liverpool Football Club to Australia, hosting a special meet & greet followed by a cocktail party at the Grand Hyatt Melbourne.

GA is the official airline partner of the English Premier League team, flying players into Melbourne yesterday on a

Territory NP focus

THE Northern Territory govt has called for industry feedback to assist with the development of a Masterplan for the future of tourism and recreation in the NT's parks and reserves.

Minister for Parks & Wildlife Matt Conlan said the Territory's National Parks were a "major drawcard" for interstate & overseas visitors, and planning for their future was necessary now.

"A thriving tourism industry will help to develop our regions, benefit local businesses, create more jobs and build a bigger Territory economy," Conlan said.

He added that National Parks "contribute enormously to the social, cultural and economic fabric of the Territory."

The Masterplan aligns with the govt's Tourism Vision 2020 that is targeting to boost visitor numbers by 400,000 a year by 2020.

Opportunities for input in the Masterplan will be made available at a series of forums and workshops around the NT in Aug.

dedicated A330-300 complete with LFC livery.

Superstars Kilo Toure and Jordan Henderson attended the function, mingling with Garuda Indonesia's 120 frequent flyers, partners and select guests ahead of their friendly match against Melbourne Victory tomorrow night.

GA's new exec vp of marketing & sales Erik Meijer said the pact with Liverpool FC represents how far Garuda Indonesia has come.

"[The partnership] is part of our ongoing transformation into a global player in the airline space," Meijer commented.

Garuda Indonesia vp Australia & SWP Bagus Siregar said the event was "a very rare and outstanding opportunity" for the airline's most valued pax and partners.

Pictured flanked by GA cabin crew from left are Kilo Toure, Erik Meijer, Bagus Siregar and Jordan Henderson.

Centennial glamping

CENTENNIAL Parklands, the operator of Sydney's Centennial Park, has proposed to trial an overnight camping experience within the park's grounds.

The proposal seeks "a camping product that effectively targets an 'experience stay' that incorporates horse riding, cycling and/or wildlife tours."

It's hoped the 'glamping' experience will operate over the spring and summer of 2013/14.

Marvel preview brox

TRAVELMARVEL has today unveiled a preview brochure for its 2014/15 Vietnam & Cambodia program featuring three trips.

APT gm marketing Debra Fox said two of the three featured itineraries have been extended in Ha Long Bay and Siem Reap, based on passenger response.

"We knew that listening and responding to guest feedback was essential," she commented.

Adjustments see the 15-day Discover Vietnam & Cambodia tour lengthened to 17-days, priced from \$4,745ppts.

Tiger Sydney specials

TIGERAIR Australia is offering fares priced from a low \$34.95 to Coffs Harbour and on six routes out of Sydney as it celebrates its one-year anniversary of operation from the NSW hub.

Fares to the Gold Coast start at \$39.95, while Melbourne fares are priced from \$44.95.

WIN A RIVER CRUISE FOR TWO IN EUROPE WITH APT



This month **Travel Daily** is giving one lucky reader and their friend the chance to win a 15-day European river cruise, including return flights, courtesy of **APT**.

The prize consists of:

- 15-day 'Magnificent Europe' cruise with APT in a Category E Twin Window Suite, including all accommodation, meals, activities and transfers on tour, as specified in the chosen trip brochure itinerary;
- Return economy flights for two on an airline of APT's choice from the winner's nearest capital city to and from the trip start and end destination.

Every day **Travel Daily** will ask a different question – just read the issue and email us your answer. There will be 23 questions in total, which will also be posted on our website.

At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this amazing river cruise holiday.

Email your answers to: APTcomp@traveldaily.com.au



Q.17: An Owner's Suite+ on a Concerto River Ship is how many square feet?

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AA APPOINTMENTS

RECRUITMENT CONSULTANTS



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***NEW* ADVENTURE TRAVEL CONSULTANT WHOLESALE CONSULTANT**

SYDNEY – SALARY PACKAGE UP TO \$50K +

South America, Africa, India and Antarctica, if these are places that you have travelled to and are passionate about look no further we have the perfect role for you. From trekking on Mt Everest, visiting the ruins of Machu Picchu or booking a cruise in Antarctica your imagination will be endless in this role. Working for a small specialized wholesaler, selling worldwide destinations. If you are well travelled and have a minimum 12 months experience in the travel industry apply for this amazing role today.

***NEW* TAKE A STEP UP TO MANAGEMENT WHOLESALE/RETAIL CONSULTANT**

SYDNEY – SALARY UP TO \$80K OTE

Work for a beautiful boutique wholesale company based in the lovely Inner West of Sydney. Be part of a great team and be the one stop South Pacific Specialists. The client is looking for a superstar consultant to take the step up and manage the team. Leading a small team you will be responsible for driving sales and staff motivation. What a great opportunity for career progression. Do you have 3 years industry experience and have travelled extensively in the South Pacific. Why not apply for the great opportunity today?

PREFER CHAMPAGNE TO BUBBLY?

HIGH END LEISURE CONSULTANT

MELBOURNE (NORTH) – SALARY PACKAGE TO \$65K (DOE)

Are your travel talents being wasted booking boring domestic and international package holidays? Want to sink your teeth into more challenging travel itineraries? This is your chance. This independently owned & boutique Travel Company specialises in organizing premium 5 star travel to exotic worldwide destinations, including luxury cruises & bespoke tailor-made arrangements. You will enjoy being part of a dynamic team of travel professionals. This role could be yours if you have a min 4 yrs consulting exp!

EARNING DOLLARS, NOT CENTS!

CORPORATE TRAVEL CONSULTANT

MELBOURNE (NORTH) – SALARY PACKAGE TO \$70K (OTE)

Are you one of the hardest workers in the office and getting paid the same as your slack co-worker? Move across to this corporate travel leader and be paid for the work you put in! Not only will you be offered a guaranteed salary, you will have the potential to earn in more than some of the senior executives in the travel industry! In addition to this, you will be given many career advancement opportunities. Minimum 2 years international travel consulting experience required together with strong attention to detail.

GROUPS BOOKINGS = HIGH \$\$\$

GROUPS TRAVEL CONSULTANT

MELBOURNE (INNER) – SALARY PACKAGE TO \$65K+ OTE

This award winning global Travel Company is looking for an enthusiastic & talented consultant to join their group leisure team. You will have the opportunity to book group itineraries ranging from 10 to 500 passengers both domestically and internally. If you have a minimum 2 years international travel consulting experience, a positive attitude and have constructed group bookings, we want to hear from you. Contact AA Appointments today to find out more about this exciting and high paying role.

MONDAY TO FRIDAY HOURS & A SET SALARY

LEISURE TRAVEL CONSULTANTS

PERTH – SALARY PACKAGE TO \$50K (DOE)

Retail roles are running hot in Perth. Working with some well established & boutique travel companies, now is the time to apply. Servicing a range of clientele, you must have a strong background in retail consulting, exceptional destination knowledge and excellent customer service skills. Here is your chance to work for some of the industry's most reputable retail brands, enjoy a generous salary package and be invited on some amazing families. Contact AA Appointments today to find out how to apply!

CHASE AWAY THE WINTER BLUES!

RETAIL TRAVEL CONSULTANTS

BRISBANE SOUTHERN PACKAGE

Want to be rewarded for your hard work?

No more winter blues! Come in from the cold!

This busy retail office needs an experienced Galileo and CCT consultant to join their experienced team. You will work Mon-Fri with a rotational Saturday. You will be responsible for existing and new clientele leisure travel needs. You will be rewarded with a fantastic income \$\$, exciting famils, Professional development and much much more!
Apply and shake your winter blues away!

LET YOU'RE SHIP SET SAIL!

CRUISE TRAVEL CONSULTANTS

SUNSHINE COAST – SALARY PACKAGE \$55K OTE

Are you passionate about the cruise industry?

Looking to pursue this passion? Well here is your

opportunity! Don't just dream of being a cruise consultant. Apply and become a cruise specialist! This is a unique chance to join a global company that is experiencing immense growth. Working in the vibrant environment you will enjoy great \$\$, top training, excellent famils and career progression opportunities. Let your passion become a reality and call us now!



Are you ready for the next step in your career?

[Search our latest jobs](#)



Ben Carnegie

Business Sales Strategy Executive

- ▶ Unique Sales Support role
- ▶ Global business, Melbourne based
- ▶ Salary \$85K + super + incentives

Join a company that provides flexible working opportunities for experienced Retail travel agents to essentially start their own business from their home.

Your responsibilities in this role will be to provide sales strategy training and support to the existing community of mobile travel agents across the country whilst also assisting with the on boarding of new agents to the community.

A salary of up to \$85K + super is on offer and is commensurate to your level of experience. An incentive structure is also in place to sweeten your pay packet.

This role is a must fill ASAP with interviews taking place this week so don't delay in sending in your application.

Call or [email](#) Ben Carnegie for more details

Brochure Production Contract

- ▶ 6 month contract
- ▶ Based in Sydney's inner west
- ▶ Competitive hourly rates

A 6 month contract is available for an experienced brochure production assistant. Previous experience in copywriting, proof reading and project management will see you do well.

Call or [email](#) Ben Carnegie for more details

Inbound F.I.T Travel Consultant - Sydney

- ▶ Reputable and highly regarded agency
- ▶ Sydney CBD location
- ▶ Salary up to \$42K + super

In this role you will be constructing itineraries and arranging land content around Australia for overseas visitors from western hemisphere markets. TourPlan highly regarded.

Call or [email](#) Kristi Gomm for more details

Retail Leisure Consultant - Sydney

- ▶ Highly regarded prestigious agency
- ▶ Located in Sydney's Eastern Suburbs
- ▶ Experienced team

Do you enjoy the intricate itineraries of affluent travellers? Have you got previous leisure or retail travel experience? Enjoy building the leisure side of the business in this role.

Call or [email](#) Kristi Gomm for more details

Fiji & South Pacific or USA & Asia Specialists

- ▶ Great team environment
- ▶ GDS experience essential
- ▶ Sydney CBD, Excellent earning potential

This is a well established company with a team that has long term retention. Firstly because the staff are so well looked after and secondly because of the earning potential.

Call or [email](#) Ben Carnegie for more details

Are you tempted to TEMP

- ▶ Enjoy a better work/life balance
- ▶ Variety of work assignments
- ▶ Highly competitive hourly rates + temp benefits

Join our temp team and enjoy true flexibility in your working week. You decide which temp assignments you take on and when. Our temps are highly experienced Travel Consultants.

Call or [email](#) Sandra Chiles for more details

Tick South Africa off your Bucket List!
Become a South Africa Specialist today.
Click here »»



South Africa

Inspiring new ways