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Travel Daily

First with the news

Friday 26th July 2013

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Today's issue of TD

Travel Daily today has seven pages of news, a front full page from **Qantas**, the last page of photos from **NTIA** plus a full page from: (*click*)

- AA Appointments jobs

WEX targets greater scale

WRIGHT Express has ambitions to dethrone Enett as the number one virtual card payment solution in the Australian travel sector within 24 months, the company's president has outlined.

In Sydney yesterday, Wright Express International boss David Maxsimic said businesses here were "typically early adopters of new technology" & market research shows travel companies were seeking "genuine competitive alternative payment solutions" to what's currently on offer.

Since MoneyDirect's demise in 2011, Enett has held the lion's share of travel virtual payments.

The virtual credit card (VCC) system offers a secure, convenient and efficient payment process for suppliers, with Wright Express backed by its own US bank - "a guarantee our competitors don't have," Maxsimic said.

Relatively new to the Australian sector, Wright Express (or WEX as it is known in its home country) expanded its operation outside of the USA in 2008 when it acquired Financial Automation Limited in New Zealand, then Australian-based Retail Decisions in 2010.

The firm specialises in fleet, prepaid & virtual card payments, holding down about 80% of the Australian Gift Card market.

It's since gone on to expand to Brazil and the United Kingdom, with Asia next on its radar.

WEX generates US\$31 billion in

annual commercial payments, has over 7.5 million cardholders and more than 350,000 customers.

Wright Express Australia has 135 employees in Melbourne, Sydney and Perth, with an annual transaction value of \$2.3 billion.

The solution has already been taken up by two of the countries largest Online Travel Agents (OTAs) in Webjet and Wotif.

In the US, WEX has secured deals with four of the five biggest OTAs, including Expedia, Orbitz, Hotwire and Priceline.com.

But Wright Express Australia is now determined to gain greater scale in the local travel sector and is aiming to expand into retail travel agency groups, wholesalers, tour operators and travel management companies.

Maxsimic said WEX's "real value proposition", such as its credit payment terms, competitive fees and rebate structure, has created "excitement in the industry because it's very different."

He added that the majority of large players wanted WEX's credit facilities to avoid tying up their own capital.

After a trial period, Wotif Group will go live with the VCC payment option next month.

Additional partners are already lining up to use the solution, including one of the nation's largest travel groups, understood to likely be Flight Centre.

More WEX news on **page four**.

QF NTIA celebration

QANTAS is today celebrating its victory at last weekend's AFTA National Travel Industry Awards where it was named the Best Domestic Airline for 2013.

See today's spectacular **cover page** for more details.

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Friday 26th July 2013

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SKYCITY Adelaide tick

ADELAIDE Casino is set to be transformed into a world-class integrated resort destination after legislation was passed in the South Australian Parliament clearing the way for the move.

The passing of the Statute Amendment (Gambling Reform) Act 2013 will allow the Auckland-based SKYCITY Entertainment Group to close a deal with the SA Government for a new licensing agreement, redevelopment and gradual expansion of the facility.

SKYCITY chief executive Nigel Morrison said the group will invest over A\$300 million to develop Adelaide's first 6 star boutique hotel, restaurants, VIP gaming experiences and more.

Suresave departure

EMPLOYEE #1 of travel insurer SureSave, Malcolm Collier, has announced his departure from the organisation, with his final day being 04 Oct.

Collier was also the first person to join the organisation coming from a travel industry background and spearheaded a number of initiatives including electronic policy vouchers & agent sign-ups.

Creative sell Aus via AOT

A NEW product procurement agreement for Australia and New Zealand product has been signed between Creative Holidays & The Australian Outback Travel Group.

The pact will initially cover the 2014/15 season, and will see Creative tap into the AOT supplier base to maximise its inventory of local product for the season.

The Travel Corporation brand described the agreement as "a powerful partnership".

Under the agreement, Creative's soon-to-launch online reservation system - which will replace its existing usage of Calypso - will offer AOT's range of Australian and New Zealand product via a multi-channel real-time feed.

All booking and financial transactions for the range will be

operated and managed by AOT.

Creative said opportunities will soon be available for marketing, brochure and online exposure, with more details about how this will be implemented to be made available at a later date.

Both parties say they expect the new collaboration "will deliver benefits to all parties".

TD Bookabed success

WE don't normally like to blow our own trumpet, but a *Travel Daily* story on the new Bookabed online booking platform (**TD** 12 Jul) has resulted in a "phenomenal" response, according to the company's local head of sales, Roy McCullagh.

He said that the first bookings were received within 72 hours of the report, with more than 40 agents coming on board in less than a week.

"It says a lot about the quality of your publication and who is reading it," he said.

Bookabed was established some years ago in Europe, and is now expanding around the globe - see www.bookabed.com.au.

Sea World for events

A NEW convention & conference centre offering capacity for 1000 people will be built at the Gold Coast's Sea World Resort.

The new centre will complement the six existing rooms on site and will consist of three 750sqm rooms, for completion by 2015.

Velocity boost brands

VIRGIN Australia's Velocity frequent flyer rewards scheme has boosted its portfolio of non-airline redemption partners by more than 80% in the last year.

In the last 12 months, redemption agreements have been signed with 28 new hotel brands including the Langham Hospitality Group, Taj Group, Jumeirah Group and Voyages.

Other new partners announced recently include Midas, meaning members can earn points when getting their car serviced.

"We will continue to come up with compelling and creative ways to redefine loyalty and reward our members," Velocity ceo Neil Thompson said.

Solve joins Magellan

MAGELLAN Travel Group has unveiled its newest members agency as Solve Travel Management, based in the Sydney CBD suburb of The Rocks.

Solve's team of six staff aim to "create interesting itineraries and solutions for their clients".

Five new agencies in Vic, NSW, SA and Qld have all committed to join Magellan by the end of 2013.

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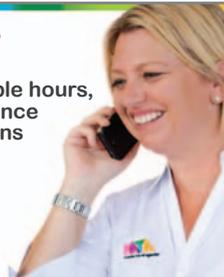
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Manwaring slams JTG policy

INDEPENDENT Travel Group ceo Tom Manwaring says the new Customer Protection Policy proposed by Jetset Travelworld under its helloworld makeover (**TD Mon**) is a major concern.

JTG ceo Rob Gurney announced the policy as part of this week's launch of the new brand, with details still being finalised but aiming to "ensure that consumers can have confidence" when booking with helloworld agents.

Manwaring, whose Orient Express Travel Group represents the voice of over 500 agencies nationally, said he believes it's "completely inappropriate for an organisation to seemingly undermine the credibility of the TCF replacement product.

"Irrespective of the change of brand, it is disappointing to see this being touted just prior to the road shows being held in August which are aimed at developing the TCF transition plan.

"In addition, the fact that JTG management occupy numerous positions on the AFTA board including the chair and deputy

chair positions makes this even more untenable," he fumed.

Manwaring said with AFTA representing all licenced agents in Australia, "one organisation breaking away from the development of the TCF transition plan and developing a plan of their own fully undermines the credibility of AFTA and potentially disadvantages independent agents".

He urged the development of a universal consumer protection plan, saying that OETG will be actively involved in the transition planning process.

"The industry must unite as one with an industry endorsed accreditation plan at a time when consumer confidence for the travel industry is very fragile, and must not break into splinter groups," Manwaring added.

Murray cruise brox

CAPTAIN Cook Cruises has released a brochure showcasing its Murray River product and extended touring to Kangaroo Island, the Barossa and Adelaide.

JTG multichannel push

JETSET Travelworld looks set to emulate Flight Centre's multi-channel offering, with an analyst presentation on plans for 'helloworld' detailing a proposal to enable customers the ability to move between online and offline channels - similar to Flight Centre's "blended travel agency" model (**TD 28 Aug 2012**).

The move would be the second phase of the JTG online makeover, after the development of "a new market-leading online platform with multi-product booking engine and agent locators".

The first phase will include dynamic packaging of flights, hotels, car, cruise and insurance, along with a mobile optimised platform and marketing analytics.

Phases 2 & 3 will expand the product range, feature a "world leading mobile application," provide customer analytics, have an agent locator by expertise, and a "collaborative in-store experience" - with the helloworld online offering supported by a 24 x 7 call centre.

The JTG presentation details 'seven reasons to travel with helloworld' including 40 years of industry experience, having independently owned and operated stores, passionate agents, peace of mind assurance, taking the time to listen to customers, going the extra mile and allowing travellers to "plan your trip when and where you want, online, face-to-face or over the phone".



Window Seat

TRAVELLERS have been carrying luggage for as long as they have been travelling...but what if the luggage could now carry them?

In what may be perfect for short-term business travellers, the 'Micro' Luggage Scooter is now on sale and offers a secure storage area for a bag on the front of a normal scooter.

The nifty device (**below**)

fits snugly in overhead storage bins, is compliant with airport security and is made by Kickboard USA and is on sale via Amazon.



GEOGRAPHY lessons might be in order for some staff at the Guardian Express Las Vegas, who made a rather large error in a report on last weekend's New Zealand earthquake.

According to the erroneous report, the earthquake struck in the Melbourne suburb of Seddon, which shares the same name as the NZ town across the Cook Strait from Wellington where it actually occurred.

The report goes on to say that shocks from the quake were felt as far away as Napier, a town in Western Australia.

TRAVEL REVIVAL

Helping you create your perfect business

As we all know, too much change is never enough in the Travel Industry and recent proof is the restructure of the JTW network. For some, this is a time of great uncertainty but if we look at it constructively, it provides us with a fabulous opportunity to reassess our businesses, articulate our needs, consider what really makes us happy and of course decide our most profitable option.

On Sunday 4th August at 2pm - 4pm, I would like to provide an opportunity for us all to share our knowledge, air your views, express your concerns and get some ideas on how to begin creating an even better platform for your businesses, totally free of personal bias or head office sales talk.



Travel Revival is Deb Duncan's new business - as of this week! Its purpose is to provide much needed, non aligned support to Travel Agency Owner/Managers and this is my launch. 35 years of Travel Industry expertise has to be used somewhere!

If you would like to come along to this free discussion, please register by emailing me at debuncan@travelrevival.com.au

Thank you for your support and voting us

Best Tour Operator - International & Best Sales Executive - Industry Supplier: Suzy McPhail

We would like to recognise the commitment from our industry partners and their support of Trafalgar's transformation with so many happy guests coming home in 2013!

The Trafalgar team is dedicated to working with you in 2013 and beyond to achieve great success together.



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Snow conditions

WELCOME to *TD*'s regular snow conditions update, providing info on the latest snow falls, depths and lifts in operation across key Australian and New Zealand ski-fields.

Here's the latest snow reports:

- Falls Creek - 66cm / 12 lifts
- Perisher - 68cm / 42 lifts
- Thredbo - 30.7cm / 13 lifts
- Charlotte Pass - 30.7cm / 5 lifts
- Mt Hotham - 46cm / 7 lifts
- Mt Buller - 29cm / 13 lifts
- Coronet Peak - 40cm / 8 lifts
- The Remarkables - 85cm / 7 lifts
- Mt Hutt - 310cm / 4 lifts
- Cardrona - 120cm / 7 lifts

Irish visits on the rise

TOURISM Ireland has reported an impressive 16% increase in visitor arrivals from Australia/NZ for the first half of 2013 compared to the same time last year.

The Australia and Developing Markets achieved its highest ever first half result, up 5.7% - which was ahead of the overall figure across all markets at 5.4%.

CEO of Tourism Ireland Niall Gibbons accredited "major air advances" and The Gathering Ireland 2013" for the spike.

QF Shop discounts

QANTAS is extending a 15% discount to industry partners off a range of merchandise sold through The Qantas Shop.

The promotion applies to items such as Qantas travel luggage & accessories, model aircraft and vintage posters, but excludes the Q Bag Tags and Qantas Valet parking vouchers.

Queenstown mobile

DESTINATION Queenstown has launched a second generation mobile app to handle the boom in smartphone usage by travellers.

New features include a weather widget & weather info, while an events app is also in the pipeline.

Trafalgar Asia out

TRAFALGAR has this week officially launched its 2014 Asia program, building on the success of last year's inaugural brochure with new itineraries in Thailand and Vietnam.

MD Matthew Cameron-Smith told *TD* that there are also new optional extensions to Koh Samui, Angkor Wat, Singapore, Bangkok and Hong Kong, with the company saying it has seen increasing interest from clients combining Trafalgar holidays in Asia with product in Europe.

As with other Trafalgar trips, the Asia itineraries include 'Be My Guest' experiences, including a fabulous visit to a family-owned farm in Vietnam where travellers cut their own herbs, learn about their role in Vietnamese cuisine and enjoy a freshly prepared authentic meal.

Other distinctive experiences include a train ride over the River Kwai, or Tai-Chi on board a Vietnamese junk.

Trafalgar's early payment discount scheme applies, with up to 7.5% off for bookings made and paid by 31 Oct.

Star incentive winner

STAR Alliance has named 14 winners of \$150 Westfield Shopping vouchers as part of its Piaggio Round the World promo, run through Air Tickets.

They are: Bev Hand, Diploma Travel; Val Pavoncelli, Anywhere Travel; Lisa Davis, HWT Biluela; Sue Carlyon, HWT Portland; Margaret Phillips, Travelscene Springwood; Margaret Thow, HWT Goulburn; Rita D'Amico, HWT Garden City; Claire Horton, Top Deck Travel Norwood; Matt Paine, HWT Brisbane Street; Patricia White, Whitestar Travel; Maria Dunning, National Sentiers Travel; Marguerite McMahon, Kim Taylor Travel; Les Howe, Floreat World of Travel and Alan O'Meara, Professional Travel Grp.

A second scooter winner will be drawn on 01 Aug.

De Maria joins Wright Express



VA warns of fare rises

VIRGIN Australia has warned the New Zealand Ministry of Transport that absent its alliance with Air New Zealand, Tasman airfares are likely to rise.

In a 7-page submission to the MOT as VA/NZ await a decision on the extension of their airline partnership, Virgin Australia said without the "strong competitive service offering available under the Alliance, Qantas-Jetstar/Emirates will be able to charge higher fares largely unconstrained."

VA added, without an extension of the alliance it would likely end its codeshare on domestic NZ flights with Air New Zealand.

ABOVE: Industry identity Peter de Maria has taken up the post of Head of Sales - Travel Payments for Wright Express Australia.

De Maria has held a series of high-profile positions within the industry over the past 30 years, including stints with Moneydirect as gm & director Asia Pacific, ceo at TravelSpirit Group & P&O Hols.

Most recently, de Maria has been working in a consultancy capacity in recent years.

He's **pictured** above left with Wright Express International's president David Maxsimic and Daniel Vukovac, head of business development - Prepaid & VCC, Wright Express Australia.

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Solo travel a growing trend

TRAVELLERS going on holidays by themselves is a rapidly growing market segment, results from a survey conducted by Travelzoo Australia have found.

The 2013 Travel & Lifestyle Survey poll of over 440 subscribers found more than half enjoyed a holiday taken alone, with 43% of these choosing to explore a foreign city as opposed to 28% who preferred an adventure trip.

Relaxation and de-stressing was the reason given for the majority of respondents to take a solo trip, with the removal of debates over what to see and do a key factor. "The cost of travelling solo has

become affordable in recent years," Travelzoo Australia managing director Paul Marshall said.

"The solo traveller is also able to take advantage of not having to travel during school holidays, and has the flexibility to book whenever the best deals hit the market," he added.

Taking a holiday alone also provided an opportunity for a person to make a significant life-changing decision, the poll found.

More than 20% of respondents said they might use a solo holiday to reflect on their current work situation, with 18% likely to make a major decision whilst away.

SA encourages domestic focus



GREAT Southern Rail teamed with nine domestic suppliers this week to inspire local travel agents in South Australia to sell Australian domestic product.

A group of 90 agents attended the South Australian Domestic Roadshow, which kicked off with a 1920s murder mystery aboard The Ghan.

Held at GSR's Adelaide Parkland Terminal, the event was coordinated by Sealink Travel Group, AAT Kings, No Boundaries Blitz, Virgin Australia, Sunlover Holidays, Territory Discoveries, DriveAway Holidays, Oak Hotels & Resorts, The Kimberley Collection and Great Southern Rail.

The murder mystery also gave agents a chance to explore

The Ghan's Queen Adelaide Restaurant, Platinum and Gold Twin carriages and heritage.

Pictured above are some of the attendees getting into the mood of the 1920s themed event.

CI jumbos to Brissie

CHINA Airlines is ramping up capacity on the Taipei-Brisbane-Auckland route between 28 Nov and 28 Feb, upgrading aircraft from Airbus A330-300s to Boeing 747-400s, GDS displays indicate.

TACP Village opens

CAIRNS attraction Tjapukai Aboriginal Cultural Park has this week opened its revamped Cultural Village which showcases aboriginal traditions such as weaving, didgeridoo making and painting, and is home to a new dance theatre stage.

EK upgauges Lyon

EMIRATES is deploying larger aircraft on its five times weekly Dubai-Lyon service, upgrading to a Boeing 777-200LER from an Airbus A340-500, effective 01 Feb.

Hyatt Phuket debut

HYATT Hotels & Resorts has signed a management agreement which will see the first Hyatt Regency branded property in Phuket open at the end of 2013.

The Hyatt Regency Phuket Resort will offer 202 rooms, three dining outlets, club lounge, pool and spa, and will become the third Hyatt property in Thailand along with resorts in Bangkok and Hua Hin.

Volga cruise discounts

BENTOURS has cut the price of its 2014 Volga Explorer Russian river cruise trips for early bookings.

The 10-night cruise departs Moscow and is now priced from \$1,567ppts - phone 1800 221 712.

ATPI Group recruits

BUSINESS travel and events specialists The ATPI Group has announced the appointment of Jeanelle Witton-Smith as a new account manager in Australia.

Witton-Smith has 15-years experience in corporate and marine travel.

Technology Update

Today's Technology Update is brought to you by Sabre Pacific.

Innovation brings success



I'm sure I'm not alone in saying that Saturday night's NTIA was the biggest and

best one yet. Congratulations to all the night's deserving winners and, of course, thank-you to AFTA for putting on such a great event.

Our very own **Sabre Red App Centre** was up for 'Best Travel Agent Technology Innovation' on the night. We're very proud of this achievement and I'd like to take you through this cutting-edge solution.

As the world's first B2B app marketplace, the Sabre Red App Centre has given Australian travel agencies unprecedented control over their Sabre Red Workspace through Red Apps. These third-party apps can be used to add new functionality, streamline procedures and more.

Agencies can seamlessly integrate one of more than 100 available apps from global travel innovators to enhance their solution. Your customers will be winners thanks to the improved service and greater efficiency the Sabre Red App Centre gives you access to.

In just over a year in operation, more than 7,000 agents from 70 countries have connected to the Sabre Red App Centre. To find out what the fuss is about, contact your Sabre Account Manager today.

Once again, it was lovely to catch up with you all on Saturday. I look forward to doing it all again next year!

Gai Tyrrell, CEO, Sabre Pacific

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Travel Specials

WELCOME to Travel Specials, **Travel Daily's** Fri feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Travel agents heading to **Thredbo** to ski this year are being reminded they can save 40% on lift passes, lessons and ski rentals all season long. To book, email sales mgr Chris Hegarty at chris_hegarty@ahl.com.au.

Located a short 15-minute drive from Hobart city is luxury boutique hotel **Villa Howden**. Guests can enjoy a complimentary three-course dinner by booking a stay of two nights or more. Rates start from \$345 per night for a Villa Suite including gourmet brekky. Book at www.villahowden.com.au.

Enjoy a weekend sleeper in the Perth CBD at **Adina Apartment Hotel Perth** with special rates. Priced from \$141 per night for a minimum two night stay, the saving of 25% also includes free parking and midday check-out. Valid Fri, Sat, Sun & public hols - see www.adinahotels.com.au.

Time is running out to book your winter trip to Niseko in northern Japan via **SkiJapan.com**. Enjoy a week at the four-bedroom Ezo Yume from \$900 per person inclusive of lift passes - phone 1300 137 411 before 31 Jul.

After NTIA, time to let the hair down and party

SOME were winners, some were not, but the travel industry had still enjoyed a year of excellence in 2013, recognised by last week's NTIA Awards night at Sydney's Hordern Pavilion.

Regardless, the industry came together to celebrate the achievements of all, and once the formalities were over, it was time to unwind and enjoy the AFTA party, which was once again sponsored by Singapore Airlines.

Held at the Hi-Fi Club across the road, attendees packed inside and onto the dancefloor to boogie the night away - enjoy this final collection of photos - more at www.facebook.com/traveldaily.



Abu Dhabi chases Dubai pax

ABU Dhabi plans to increase its share of visitors to the UAE capital who land on flights into Dubai, according to Abu Dhabi Tourism Authority Australia country manager Michael Woods.

Working closer to maximise its working relationship with Qantas is part of the plan.

Speaking to *Travel Daily*, Woods said the new influx of Australian visitors to the Arabian Peninsula provided significant opportunities to build on arrivals to Abu Dhabi.

"Basically I want to just get the message out there to Qantas customers that 'Welcome to the Arabian Peninsula - we're just an hour down the road', which in driving distance terms is similar to Tullamarine to downtown Melbourne," he said.

Promoting Abu Dhabi to the trade through wholesalers was one method planned to be used to reach his targets for the year.

"We're working closely with Qantas Holidays and Viva!

Holidays, so if Viva! wanted to do packages on Etihad straight into Abu Dhabi, that's great but I'm just as happy to work with Qantas into Dubai and do Abu Dhabi stopovers that way as well," Woods added.

Higher visitors numbers were already coming into Abu Dhabi for attractions such as Ferrari World, but overnight stays were also tracking well over budget.

Woods said ADTA's original target for the year was to help oversee a 10% rise in arrivals, which has since been revised up to 15%, and with current estimations, it's now predicting a final figure for 2013 at 20%-25%.

Increased investment by Etihad Airways into Australia through a codeshare agreement with Garuda Indonesia into Perth and a jump to daily from Brisbane was really gaining momentum.

"There's masses of potential over there so that's huge news for us," Woods added.

Four Seasons Jo'burg

FOUR Seasons Hotels & Resorts will expand its global portfolio in South Africa after signing a long-term management agreement with the owners of The Westcliff hotel in Johannesburg.

The property was previously owned by the Orient-Express Group until Jun last year.

Currently closed for renovation, the hotel will reopen in Q2 2014, at which time it will be known as Four Seasons Hotel Westcliff Johannesburg.

In 2012 the group opened the Four Seasons Safari Lodge Serengeti, and is mulling two additional projects in Tanzania.

UA drops IST and EZE

UNITED Airlines will cease daily services to Buenos Aires and Istanbul from New York Newark from 29 Sep & 26 Oct respectively.

Buenos Aires flights will however continue from UA's Houston hub.

Erlebnis deployment

APT has announced it will introduce its fine dining Erlebnis Chef's Table Restaurant across its Aria and Concerto class of river cruise ships in 2014 as part of the firm's new 'Royal Experience.'

Available on a complimentary basis to guests, the dining venue accommodates 24-pax & features a glass-enclosed kitchen where diners can observe a private chef prepare a special six-course degustation menu.

C&K industry special

TRAVEL industry staff can take advantage of two package deals released this week to India from Cox & Kings Australia.

Two six-night itineraries exploring to the Golden Triangle and the Spice Lands of Kerala are available, priced from \$800pp.

Terms and conditions apply, and for more information on the deals, see www.bit.ly/ckindustry.

Upgrades to India rail

TWO luxury rail operations in the Indian state of Rajasthan will be given a significant upgrade in a bid to boost passenger numbers.

Among the upgrades to be fitted to the Palace on Wheels and the Royal Rajasthan will be carpeting laid over wooden floors, new doors, modernised technology, water purifiers in bathrooms and an overall makeover of the dining car, bar and onboard lounge.

Further, train speeds will be increased in order to maximise the time passengers spend at the destinations rather than onboard.

Oceania lures Yanks

US OUTBOUND travel down under increased by 9% year-on-year in Apr to 41,000 travellers, data released by the US Office of Travel & Tourism Industries shows.

The Oceania region recorded the highest percentage jump for the month out of US travellers top eight international markets.

WIN A RIVER CRUISE FOR TWO IN EUROPE WITH APT



This month *Travel Daily* is giving one lucky reader and their friend the chance to win a 15-day European river cruise, including return flights, courtesy of APT.

The prize consists of:

- 15-day 'Magnificent Europe' cruise with APT in a Category E Twin Window Suite, including all accommodation, meals, activities and transfers on tour, as specified in the chosen trip brochure itinerary;
- Return economy flights for two on an airline of APT's choice from the winner's nearest capital city to and from the trip start and end destination.

Every day *Travel Daily* will ask a different question – just read the issue and email us your answer. There will be 23 questions in total, which will also be posted on our website.

At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this amazing river cruise holiday.

Email your answers to: APTcomp@traveldaily.com.au



Q.20: The MS AMAVIDA river ship was launched in which year?

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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Is your current job getting you down?
Don't put your head in the sand. Register with
AA for the greatest selection of travel industry jobs
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***JOB OF THE WEEK ***

PREMIUM LEISURE CONSULTANT – 5 AUG START

SYDNEY CBD– \$55k + plus incentive + overtime + super

This is an exciting opportunity to work with a global travel company in a team focused on creating tailor made international holidays for the discerning traveler. Enjoy top benefits including an excellent salary package, plus quarterly incentives and overtime rates. Other benefits include additional super, subsidized gym membership, discounted private health insurance and parental leave. Minimum 2 years retail travel experience required and you must be available for a 5th August start.

SHIFT YOUR CAREER INTO TOP GEAR

MULTI SKILLED CORPORATE CONSULTANT

SYDNEY CBD– \$50k plus super

Calling all Retail Travel Consultants who are ready for a change. We are searching for a talented travel consultant who is ready to work on a more professional level. You will be working across a portfolio of corporate accounts booking international and domestic travel. You will be working within a well established corporate travel office and you will be rewarded with an excellent salary package and will be provided with excellent training and development opportunities. Apply now!

CUSTOMER SERVICE EXTRAORDINAIRE

CUSTOMER SERVICE CONSULTANT

MELBOURNE (INNER) – SALARY PACKAGE TO \$50K (DOE)

Tired of face to face consulting? Here is your chance to move into a behind the scenes role whilst still providing an impeccable customer service experience. Responding to a range of queries both over the phone and via email, your role will be to assist clients and ensure that their enquires are dealt in an efficient and satisfactory manner. Due to start immediately, this company is offering a fantastic salary package in a relaxed and friendly office. You must be available to work on a rotating roster. Call AA today!

CHECK OUT WHATS HOT IN ADELAIDE

LEISURE TRAVEL CONSULTANTS

ADELAIDE (VARIOUS) – SALARY PACKAGE TO \$45K (DOE)

Adelaide is the place to be for some amazing opportunities in retail travel. If you are a passionate travel consultant, with knowledge of a GDS & enjoy providing top quality customer service then we are sure to help you make your next career move. Working in various locations, now is your chance to enjoy a healthy salary package, amazing famils and provided with endless opportunities to develop your product knowledge. Minimum 12 months consulting experience required. Find out more today!

WORK BY THE BEACH

RETAIL TRAVEL CONSULTANT

MORNINGTON PENINSULA – SALARY PKG \$40 -\$45 (DOE)

This reputable retail agency located along the Mornington Peninsula is seeking an experienced leisure consultant to join their team. Constructing a variety of worldwide itineraries you will be responding to predominately walk in clientele.

This is the role with all the perks! With your years of retail consulting experience, you will be working Monday to Friday business hours only and will be minutes away from enjoying a stroll along the beach during your lunch break! Contact AA Appointments today to find out more!

CALLING FOR TALENTED CONSULTANTS

LEISURE TRAVEL CONSULTANTS

PERTH (INNER) – SALARY PACKAGE TO \$50K (DOE)

Working for this boutique agency you will be welcomed into this friendly team and enjoy working in an office where you are a valued employee. With your minimum 3 years of international and some domestic consulting experience you will be servicing a largely repeat clientele. Enjoy a generous salary package, Monday to Friday hours (no weekend work) and a very central city location. This role won't be available for long, so contact AA Appointments today to find out how you can apply for this fantastic role!

SICK OF PRICE BEATS?

RETAIL TRAVEL CONSULTANT

GOLD COAST – TOP PACKAGE ON OFFER

Sick of endless price beats and South Pacific quotes? If you are an experienced travel consultant on the Gold Coast we have your next role! Working in this boutique agency you will be catering to the discerning traveler and arranging luxurious travel itineraries. Book 5 star African safaris, river cruising in Europe and much more. A strong salary pkg + bonuses will be on offer along with a rare work/life balance. If you have a min 2 years retail experience why not make the move to this superb office and start living the high life!

FOLLOW THE BRIGHT LIGHTS

DOMESTIC WHOLESALE TRAVEL CONSULTANTS

BRISBANE CBD – \$55K OTE

Do you love the big city lights? Does the thought of being the centre of attention excite you? Then join this industry leader and be in the spotlight. Stop being taken for granted in your current role and go where you will be appreciated. If you are an Australia expert and you love to sell the land you live in then why not lighten up your career with this exciting wholesale role. If you have a minimum 12 months travel industry experience and are looking for the light at the end of the tunnel – this is it!