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Monday 3rd June 2013

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Virgin to Milan on Etihad

VIRGIN Australia has acted on recent regulatory approvals to offer service to more European ports, this morning announcing expanded codeshare agreements to Milan, Rome & Amsterdam.

The International Air Services Commission allocated 300 seats per week to Virgin Australia for operation on the Italian routes two months ago (*TD* 09 Apr).

In an expansion of its existing partnership with Etihad Airways, VA will add its code on EY operated services to Milan and Amsterdam effective immediately.

VA's codeshare partnership with Singapore Airlines will also be boosted with the addition of

Milan and Rome from today.

Access to Italy has been a contentious issue, with both Virgin and Qantas applying for capacity to the two Italian cities via their codeshare partners.

Today's announcements mean VA pax can connect to Milan, Rome and Amsterdam on a single ticket via Singapore or Abu Dhabi, with Velocity Frequent Flyer members also able to earn points and status credits on the services.

Scenic cruise on offer

TRAVEL Daily has teamed with Scenic Tours and Swiss International Air Lines to offer our readers a chance to win a luxury river cruise in another great comp.

The major prize is worth over \$20,000, with a different question asked of readers each day - see **page seven** for all the details.

Seven pages of news

Travel Daily today has seven pages of news & photos, plus full pages from: (*click*)

- AA Appointments
- Travel Trade Recruitment

NTIA judging begins

ASSESSMENT of finalists in the 2013 National Travel Industry Awards will begin tomorrow & run until 14 Jun, AFTA has announced.

The 160 finalists will now put forth their case for selection as the winners of their categories, with details on judging and a video outlining what AFTA is looking for available to view at www.bit.ly/NTIAfinals.

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New Scenic Tas brox

SCENIC Tours has launched its new 2013/14 Tasmania program, with the range boasting wildlife additions as well as extended stays at popular luxury lodges.

Scenic has also added an extra night at Cradle Mountain following on from last year's extension at Freycinet Lodge.

Guests will also learn about the Tassie Devil breeding programs as well as enjoy local dining options. More new brochures on **page 6**.

PEAK restructures brands

PEAK Adventure Travel Group has emphasised that the Intrepid Travel, Peregrine, Geckos and Adventure Tours Australia brands will continue to be marketed separately, after a restructure which will see them combined into a new PEAK division run by Intrepid Travel md James Thornton (**TD** breaking news).

The changes will also see current Peregrine md Glenyce Johnson take up the role of Global Sales Manager once she returns from long service leave.

The rationalisation, which becomes effective 01 Oct, will see expanded support for the travel trade, which currently accounts for more than 75% of combined sales across the brands.

Under the changes, Peregrine and Geckos will have separate industry sales teams, while Intrepid and Adventure Tours Australia will also boost their on-the-road sales forces.

PEAK md Darrell Wade said that with Geckos rebranding earlier this year as a youth specialist, "it only makes sense that we build an industry support team focused

purely on helping brands sell its products to this market".

He also foreshadowed a new joint loyalty program, claiming this would be the first scheme to reward agents for selling across multiple adventure brands.

"You will earn rewards no matter what PEAK brand you sell," he said.

MEANWHILE, Flight Centre has also confirmed that the board of its joint venture with Intrepid is "considering a number of options" for the future structure of the Intrepid My Adventure Store retail operations.

The 2009 deal saw Intrepid transfer its existing retail shops in Brisbane, Melbourne, Sydney and Perth into the Flight Centre JV.

QF hotels points push

MEMBERS of the Qantas Frequent Flyer program can earn six points per dollar spent on bookings at any of 780 Australian partner hotels through a new offer out today.

It's valid for bookings made this month, for stays to 31 Mar 2014.

Chauffeur drive to US

QANTAS will expand its new Chauffeur Drive service to include flights booked between Australia and Los Angeles, as well as to Dallas Fort Worth from 01 Jul

First and Business Class pax will be able to book chauffeur transfers for the US flights from this Wed 05 Jun, in addition to the current DXB/LHR offering.

Qantas Chauffeur Drive will next year expand further to include Santiago and Johannesburg.

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Tasmania partners with JQ

JETSTAR has partnered with Tourism Tasmania & the Tasmanian Government on a new promotion to lure visitors to the Apple Isle in quieter periods.

Tourism Minister Scott Bacon said the campaign would target the months between Jul and Sep, and builds on the recent success of the Tasmanian Wilderness promo "which attracted tens of thousands of bookings."

Marketing partnerships with

airlines, along with sea carriers, are "crucial" to driving tourism to the state, Bacon said.

Low fares to Tasmania formed the basis of the airline's pitch, with the campaign to be featured in print, on TV and in magazines.

There is also an in-flight element on the overhead-lockers of some Jetstar Airbus A320s, coupled with advertising at airport check-in kiosks.

"Tasmania's tourism industry has clearly established itself as one of the State's strong economic drivers, and the State Government will continue to invest in new and better ways to market the state and support Tasmania's important tourism sector," Bacon said on Fri.

Electronic snow pass

A RELOADABLE snow pass for all lift passes, ski lessons and hire has been unveiled by Mt Hotham and Falls Creek ahead of the ski season, kicking off this weekend.

The Snow Pass allows users to buy product online, bypass ticket queues and scan their card at the gate - see www.snowpass.com.au.

New PAL Aus services

PHILIPPINE Airlines kicked off its expanded Australian flights last weekend, operating its first service to Brisbane in two years & first service ever to Perth.

The inaugural operation to the WA capital touched down this morning as part of a new four times weekly service (TD 07 Mar).

Flights to the WA and Qld capitals operate via Darwin in each direction.

Travelmarvel Club

FREE airport transfers, accom and discounted future trips are among the rewards on offer through a new Traveller Club loyalty scheme launched by APT sister brand Travelmarvel.

The program offers Silver, Gold and Platinum levels with bookings of 7+ days earning progression.

Second A380 arrives

EMIRATES has begun operating a second A380 service to Sydney (TD 26 Feb), operating last night and today as EK414/415.

The larger aircraft will see a further 1,890 seats to Sydney operated by Emirates each week.



Window Seat

ANYBODY wondering what it would be like to own an elephant are encouraged to consider The Sarojin in Khao Lak for their next Thailand trip.

The hotel has released a special "Elephant owner for a day" package allowing guests to view and interact with a number of Asian elephants being cared for at Khao Sok National Park.

Guests will be assigned one of the elephants for half a day and tasked with feeding and caring for it with the assistance of one of the training staff, thereby learning all about it, gaining a truly personalised experience.

There will also be a chance to swim with your elephant, giving it a scrub on the back.

The package is priced from THB2750pp (approx AUD\$95) and can be booked in addition to the normal room rates.

THERE was probably significant shrinkage over the weekend, when more than 100 fearless souls took a dip in near freezing water as part of the 2013 Falls Creek Ice Plunge event at the popular Rocky Valley Lake in alpine Victoria.

Nudging a temperature of zero degrees in the water, the event is a tradition prior to the start of the annual ski season and is believed to bring good fortune - and lots of snow - to the region.

Special prizes were up for grabs for those willing to stay in the water long enough to swim out to some rubber ducks floating offshore.



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Travel Daily on location in Seattle

Today's issue of *TD* is coming to you from Seattle, USA courtesy of Qantas Group and Boeing.

TRAVEL Daily has joined select media in Seattle, USA today - the home of Boeing - ahead of a number of pending Jetstar and Qantas milestones.

In Sep, JQ will take delivery of its (and Australia/NZ's) first Boeing 787 *Dreamliner* aircraft, with another two 787s to join the Jetstar fleet by the end of 2013.

The visit also coincides with a delivery ceremony for Qantas' 100th Boeing 737 aircraft - which in itself is a special occasion for the aircraft manufacturer, being the 250th 737 produced.

Stay tuned this week for more news about the Boeing 787 and 737 programs, and all the latest goss from Qantas and Jetstar.

Seychelles Aus c/share

AIR Seychelles will codeshare on Etihad flights from Abu Dhabi to Melbourne and Sydney under an extension of the Indian Ocean carrier's codeshare agreement with EY announced today.

The move follows a MoU signed by the governments of Australia and the Seychelles earlier this year covering air services between the two countries.

MEANWHILE, continued growth of the carrier in the Australian market has led to Etihad Airways relocating its Australian & Asia Pacific South offices in Sydney.

The carrier's new street address is Level 26, 1 O'Connell Street, Sydney, right in the city.

Etihad phone and fax numbers have not been changed.

FURTHER, Etihad has launched new non-stop services to its first South American destination in the Brazilian city of Sao Paulo, with the first flight touching down over the weekend.

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Philippine Airlines

Quest on Franklin opens in style



GUESTS representing Adelaide's business and tourism community came together last week for the opening of the newest in the Quest Serviced Apartments network - Quest on Franklin.

Enjoying fine wines & canapes, the attendees took advantage of opportunities to tour the hotel's apartments, inspecting kitchen facilities in each along with

private laundry, dining, lounge areas and the property's overall homely feel.

Property franchisees Charlene Ackland and Peter King proudly hosted the evening and showed off their property.

Ackland is **pictured** above left with her team, consisting of Laxmi George, Renee Carthew and Melinda Wright.

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*Time shown relates to Northern Summer Schedule from now until 5th October. *First Class Onboard Shower Spas.

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SkyTeam's Meeting Workshops



SKYTEAM has recently wrapped up a series of workshops held in Sydney, Brisbane and Melbourne to brief representatives of each airline about its new Global Meeting online booking tool.

The tool, launched earlier this month, offers meeting organisers access to discounted airfares across the services of all airlines if certain conditions are met.

These include conferences requiring a minimum of 50 members, attending from at least two countries other than where the meeting is taking place.

The booking tool is available via the SkyTeam website, is free to use and is aimed at simplifying the travel booking process for group events booked a minimum of two years in advance.

The three workshops were informative according to all in attendance, with information well received and leaving the carriers excited about its potential.

Five attendees from the morning workshops are **pictured** above.

TG offer miles for W/V

MEMBERS of Thai Airways Royal Orchid Plus Frequent Flyer program are now eligible to earn miles for international Economy W & V Class tickets.

Previously unable to earn under these fares, passengers will now earn 25% of the miles flown in these classes, with all other classes continuing to earn 100% of the miles flown.

The amended earning scheme took effect on 01 Jun and will be included in accrual rates towards Gold and Silver Royal Orchid Plus membership status levels.



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No Lindblad bookings online

LINDBLAD Expeditions has no plans to develop a direct booking engine on its website at present, according to its global head of sales Jacinta McEvoy.

McEvoy told **TD** that Lindblad's operation is significantly different to that of a leisure cruise line with hundreds or even thousands of staterooms & needed a different approach in terms of selling.

"Because our ships are so small, if we had thousand-passenger ship, we could sell, sell, sell but because we're so specialised we only have X amount of cabins".

The Lindblad Expeditions online presence currently operates in the form of a reservation request, where details are entered into an online form and sent to one of its reservations staff, who responds within 24 hours and opens a line of communication to book cabins.

Company founder Sven Lindblad said he would be listening to the existing Orion sales force in terms of how to engage with the Australian travel trade for now.

"Orion has a website and we're

going to build on that over time and Orion has a sales force that engages very effectively with the Australian trade so we're taking the lead from them.

"I'm not going to tell them what to do – they're going to tell us what to do," Lindblad said.

McEvoy said a new, more interactive website with a dedicated interface for Australian agents was in the works, with the finishing touches being added & preparations made for a launch in coming weeks.

A separate site optimised for smartphones or tablet devices was still some way off, she added.

A dedicated portal for travel agents would be available sooner however, giving agents the ability to register for a login which would provide access to training materials, images for individual marketing campaigns and access to incentives.

Currently, these features were available only to agents in the US but plans are underway for these to be developed in Australia.

All jobs safe at Orion

EMPLOYEES currently working for Orion will be retained as part of the takeover by Lindblad Expeditions, the company's global head of sales Jacinta McEvoy said.

Last week's visit by Sven Lindblad and a number of company executives was aimed at meeting the existing Orion sales staff, expedition team & onboard crew.

"We're here to augment," McEvoy assured.

Opera under the stars

BROOME & The Kimberley Holidays has launched a special Opera under the Stars package ahead of the event performance on Cable Beach on 31 Aug.

The package consists of three nights accom, premium reserved seating to Opera under the Stars and return airport transfers from \$645ppts - phone 1300 245 565.

Lindblad also on land

LINDBLAD Expeditions is in the process of further developing more land-based itineraries to complement its core ocean-going product, global head of sales Jacinta McEvoy said.

"We will develop that over time, but with all expeditions, we have extensions, such as a seven-day extension to Denali National Park," McEvoy said.

Currently, only Peru is available as a standalone land itinerary.

Galactic pre-hike jump

THREE new customers have purchased Virgin Galactic tickets through MTA ahead of a 01 Jun price increase to \$250,000pp.

MTA managing director Roy Merricks said the space tourism operator was putting the price up until the first 1000 pax had travelled into space.



Brochures of the Week

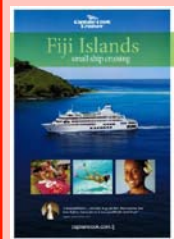
WELCOME to Brochures of the Week, *Travel Daily's* Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



SkiJapan.com - Winter Holiday Packages 2014
Look for the pretty bird alongside select packages in this new brochure to indicate an Earlybird special, which must be booked and paid by 31 Jul to secure the special price. The new guide offers a comprehensive guide to all things skiing in Japan, including airfares, accom, transfers to ski locations, mountain lift tickets, ski rentals, stopovers as well as alternative activities for people keen on varying their activities. New properties in Hakuba, chalets, villas and skiing schools have also been included.



Scenic Tours - Canada, Alaska and USA 2014/15
A range of new experiences, hotels and itineraries have been launched in Scenic's new North American guide. Among these are a Glacier Skywalk over the Icefields Parkway in Alberta. The range of Scenic FreeChoice options has also been expanded to include experiences such as zip-lining on Victoria Island, jet boating in Whistler and more. Ten new itineraries have been designed in the USA range, taking in many iconic sights and landmarks, including Route 66, Mt Rushmore & Mississippi cruising.



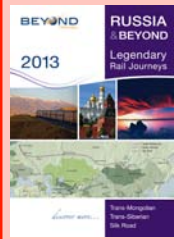
Captain Cook Cruises - Fiji Islands
Fiji's idyllic lifestyle & picturesque villages are lovingly spread out in this colourful guide among details and departure information of cruises ranging from 3-11 nights. Two recently renamed voyages - the Four Cultures Discovery Cruise and the Colonial Fiji Discovery Cruise are both covered. So many islands are visited, including Kio, Rabi, Labasa, Levuka, Savusavu and Taveuni, with the brochure also detailing the range of dinner cruises and single-day trips to ensure a complete Fijian holiday.



Travelmarvel - South America 2014
Experiences such as cruising the Galapagos Islands and the Amazon River are why Travelmarvel has expanded its range in South America for next year. Insider Experiences including the Vistadome train to Machu Picchu and meeting with locals in the Sacred Valley are detailed in this new brochure, which has been brought forward to satisfy strong demand for product. The lead-in tour extended by three days. Capacity has also been boosted with more frequent departures, with airfare deals also available.



Tempo Holidays - India & Sri Lanka 2013/14
A number of small group journeys have been launched for the first time, designed for groups no larger than 25 passengers. Across the 44-page brochure, more than 50 itineraries are detailed, with many of the hallmarks of the Cox & Kings group. Also included are many day tours and cruises on the River Ganges. Rail journeys, exploratory tours riding in a vintage car, yoga packages, cooking schools and surfing safaris. Sri Lanka has also been expanded with cultural treasures as well as Nepal & Bhutan touring.



Beyond Travel - Legendary Rail Journeys 2013
For the first time, a brochure detailing some of the best railway holidays in Russia, China and Mongolia has been launched, with many luxury options and flexible packages. The dedicated guide is in response to strong demand from agents and clients, with railway journeys in the region proving popular due to incredible scenery. Suggested itineraries for the Trans-Mongolian, Trans-Siberian and Silk Road routes can be customised to suit.

Sunlover Aussie deals

AGENTS will this week receive a four-page flyer outlining 40 Qld special deals from Sunlover Holidays, including double Avis vehicle upgrades if sold by 30 Jun.

Infinity's Awesome Adventure



AWESOME Adventures Fiji and Blue Lagoon Cruises recently went to visit the team at Infinity Holidays to promote their wares.

A taste of Fiji was delivered to the team also as thanks for their strong booking efforts, with each sipping on some refreshing drinks via a round of coconuts.

Dressed up in a colourful flower salusalu third from left is Joanne Karaboikis with her colourfully shirted colleague Kevin Ross from Marine Tourism Management, which also operates South Sea Cruises, Cruise Whitsundays and Awesome Adventures Oz.

They're **pictured** with Danielle Jacks, Adriana Krainz and some of their Infinity team colleagues.

Book Accor on iPad

ACCOR has launched a new iPad app aimed at allowing business travellers to reserve rooms while on the go as well as manage existing reservations.

The iPad app, named Away on Business by Accor, currently allows reservations to be made in 30 different cities including Shanghai, New York & Paris, with more to be progressively added in the coming months.

Customers can also check local weather of the city being visited and link to social media contacts.

Blue offers free night

PASSENGERS on iconic South African experience The Blue Train can enjoy one free night in Pretoria or Cape Town prior to or following their journey through a new partnership with Taj Hotels.

The special can be enjoyed for new bookings travelling in 2013 and is valid at either the 131 on Herbert Baker in Pretoria or the Taj Cape Town either before or after the 27-hour train journey.

In addition to accommodation, transfers from the train station to the hotel are also included.



Rd 16 Winner

CONGRATULATIONS

Melissa Clifton

from *Queanbeyan City Travel and Cruise*

Melissa is the top point scorer for Round 16 of Travel Daily's Super 15 Rugby industry footy tipping competition, and has won a \$50 Coles/Myer voucher, courtesy of **Compass Car Rental**.



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1st Prize: 4-night holiday to Dubai, courtesy of Emirates and Holiday Inn



Gingy joins Jordan famil



LOVABLE TravelManagers cute and cuddly mascot Gingy (*TD* 12 Nov) turned up recently in Jordan with four of the company's Personal Travel Managers as part of a famil hosted by the Jordan Tourism Board.

Little Gingy (pictured above at the head of the table) travels all over the world with members of the home-based agent network as part of an networking initiative started by Qld PTM Gayle Dawson.

On this occasion, four PTM's from Vic, NSW and Qld enjoyed five days under the Jordan sun exploring the city, its surrounds and its many highlights.

Such highlights included visiting the Dead Sea and the ancient city

of Petra, partaking in fresh plates of mezze with warm Arabic bread and cruising on the Red Sea.

A number of Jordan tour operators took turns via a speed dating style format telling each of the attending agents about their respective products and services, with informative and colourful flyers to take back to Australia.

The TravelManagers quartet of Robin Woods, Simon Tinkler, JP Boutefeu and Chris Cogan are pictured above with other members of the famil group enjoying a meal at 'Haret Jdoudna' or 'Grandfather's House'.

Indigenous hire plan

ACCOR Asia Pacific has launched its second Indigenous Reconciliation Plan in which it aims to fast-track and encourage the career progression of talented Indigenous men and women into leadership roles within the group.

Last year, the company held 20 Indigenous Employment Training Programs which saw it employ more than 100 in a range of roles.

"It is our goal for 2013 to have 300 Indigenous employees at Accor," coo Simon McGrath said.

Miami to Milan direct

AMERICAN Airlines has launched a new daily operation between Miami and Milan, with the debut service taking off on 21 Nov as part of its joint business agreement with British Airways and Spanish carrier Iberia.

More Aus Swiss visits

SWITZERLAND has reported increased visitation numbers of 5.2% in 2012 compared to the previous year.

The announcement came at the start of the 2013 Swiss Travel Mart in Bern, with Switzerland Tourism Australia director Evelyn Lafone saying Australia was "very much an active market".

Travelport AF re-sign

AIR France inventory, schedules, availability as well as ancillary services including Economy Comfort and Seat Plus will be available to Travelport connected agents under a new multi-year content agreement signed between the two businesses.

Woodbury expansion

FAMOUS New York outlet mall Woodbury Common has revealed a US\$170m expansion plan which will see new shops, facilities and services for visitors.

Upgrades will be added to all parts of the centre, with all work expected to be complete in 2016.

Newport Pack winner

CONGRATS to Donna Sheehan of Cronulla Travel in NSW, who will be carrying a range of stylish Newport Beach accessories as the winner of the Newport Beach prize pack in last Fri's *Travel Daily* courtesy of Visit Newport Beach.

Travel Daily
First with the news

Monday 3rd June 2013

Las Vegas gets Wild

LOCAL dignitaries, investors charitable partners and representatives of the Andre Agassi Foundation for Education took part in official ribbon cutting and opening ceremonies at the new Las Vegas Wet 'N' Wild water park over the weekend.

The park, which features 25 rides, slides and attractions, opens for general admission today.

WIN A SCENIC TOURS EUROPE RIVER CRUISE



Throughout June, *Travel Daily* is giving readers the chance to win an all-inclusive luxury river cruise for two valued at over \$20,000, courtesy of **Scenic Tours** and **Swiss International Air Lines**.



The prize includes two return economy class fares (ex major capital city) on Swiss International Air Lines and a Category E cabin on the 15 Days Jewels of Europe River Cruise (Amsterdam to Budapest) valid for travel in March, October or November 2014.



Every day *Travel Daily* will ask a different question – just read the issue and email us your answer. There will be 19 questions in total, which will also be posted on our website.

At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this all-inclusive luxury.

Email your answers to: scenictourcomp@traveldaily.com.au.

Q.1: What year was the Scenic 'Space-Ship' fleet rebuilt?



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Part of the Travel Daily group of publications.



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Gone as far as you can as senior corporate consultant or Team Leader? Ready to move into Account Management? Then this is the role for you. Due to expansion, this dynamic, successful TMC has created this new opportunity for a senior corporate consultant or TL to learn new skills and take on an account management portfolio of their own. Strong presentation and communication skills is a must.

A MIX OF CULTURAL FUN PRODUCT SPECIALIST

BRISBANE – SALARY PACKAGE TO \$85K

Are you a smart negotiator? Pride yourself on your supplier relationship skills? In this challenging role you will liaise with product managers and retail businesses to identify new business opportunities along with maximising current supplier relationships. Working on a large marketing strategy your knowledge of the industry and strong business development skills will be the key to success.

LOVE THE THRILL OF THE CHASE?

BUSINESS DEVELOPMENT MANAGER BRISBANE – SALARY PACKAGE OTE \$100K+

Know how to target new business? With your winning ability to develop a pipeline, deliver pitches, negotiate deals and win new business you will be well regarded within this large corporate travel agency. Representing a reputable brand in the market place you'll be proud to be part of this growing team, showing off your skills to close the deal and getting new clients to sign on the dotted line.

DO YOU GET ENOUGH RECOGNITION? CORPORATE BDM X 6

MEL & SYDNEY – SALARY PACKAGE ote \$100K+

If you have the passion for sales and love building new relationships your talents will be rewarded here. You'll be joining a leading corporate TMC offering a long term career and the real opportunity of progression. With a leading brand behind you, you'll be able to take aim at an amazing salary package and work with fantastic unique clients. Apply for this role and watch your future career soar

YOUR PAST, PRESENT AND FUTURE IS ONLINE INDUSTRY SALES/PRODUCT MANAGER SYDNEY – SALARY PACKAGE \$120K

If you are passionate about product and have established key relationships, this dynamic travel online provider needs you! Due to expansion they are looking to grow their sales team. Your primary objective will be to develop and secure dynamic travel products from new and existing clientele for their direct consumers. You will be rewarded with a top salary & enjoy working in a fun, funky environment.

EVENTS & INCENTIVE LEADER SENIOR OPERATIONS MANAGER

SYDNEY - SALARY PACKAGE CIRCA \$120K

This award winning conference and events travel specialist is searching for a talented operations manager to manage their talented team. Key responsibilities will include increasing profitability, staff leadership, mentoring and development and account management. Essentially you will come from a strong PCO management background with excellent business acumen + full profit & loss accountability.

INDUSTRY SALES NEVER LOOKED SO GOOD INDUSTRY SALES MANAGER

MELB - SALARY PACKAGE to \$80K+

Do you have the ability to make an impression with the VIC travel agency market and be remembered? This fantastic travel product is looking for a new sales manager to take over the VIC territory and manage the relationships across the state. You will be self motivated working from your home based office and be willing to get out and about to build sales in your region. A go-getter attitude will win here!

AUSTRALIA'S MOST EXPERIENCED EXECUTIVE RECRUITMENT TEAM

CONTACT OUR NATIONAL TEAM TODAY ON: 02 9231 2825

OR EMAIL YOUR CV TO: executive@aaappointments.com.au

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**EVER
THOUGHT
OF A CAREER
IN TRAVEL
RECRUITMENT?**

A Career in Travel Recruitment
Sydney - \$82K OTE - Ref 101SJ1

Would you like to work for one of Australia's leading travel industry recruitment specialists? Travel Trade Recruitment is now looking for an exceptional individual to join their team of consultants in Sydney, and provide a first class recruitment service to all travel industry clients and job seekers.

This is an excellent opportunity for an experienced Recruitment Consultant or Trainee Recruitment Consultant with lots of drive and determination to join a well-established company and develop their sales & customer service skills. You will enjoy working where no two days are the same, whilst utilising your travel industry knowledge and business development expertise.

The ideal candidate will be bright, articulate, computer literate, and have at least 2 sales years experience within the travel industry. In return you will be offered a great career opportunity with excellent salary package, fantastic merit based rewards, uncapped monthly commission scheme, generous quarterly bonuses, and many other financial rewards to incentivise your efforts.

For more information, please call Sarah on (02) 9113 7272 or click [APPLY](#)

Ski Travel Specialist

Brisbane - \$Competitive + Bonus - Ref 562SJ1

If you want to combine your two loves of travel and the snow, then this is the perfect role for you! Sell ski packages and tailor made ski itineraries every day. If you have a travel background, are an avid skier and enjoy uncapped earning potential, see the \$'s come your way selling a product you love! In a CBD location with a fantastic team, this rare opportunity is sure to be snapped up soon. Show your interest now and apply with your CV outlining your passion for ski.

For more information, please call Sarah on (02) 9113 7272 or click [APPLY](#)

Specialist Travel Consultants

Sydney CBD - \$100K OTE - Ref 89551C

Join a market leading specialist travel company. Savvy Travel Consultants needed to join this amazing company at an exciting time of expansion. Use your excellent destination and product knowledge to book dream vacations to the South Pacific. A superb opportunity for travel professionals with strong sales backgrounds and excellent rapport building skills. This role is based in modern offices in Sydney CBD and GDS knowledge is not essential.

For more information, please call Lynsey on (02) 9113 7272 or click [APPLY](#)

Corporate Group Travel Consultant

Melbourne CBD - \$45-55K + Super - Ref 558PC1

An experienced Corporate Group Travel Consultant is sought for a dynamic travel company who handle high end and VIP clients. Work within a friendly team environment with ongoing support, online training programs, career development opportunities, with a central location close to public transport. To succeed in this role you will be highly organised and possess exceptional people skills. Must have strong fares knowledge and Galileo Viewpoint preferred.

For more information, please call Patrizia on (02) 9113 7272 or click [APPLY](#)

Corporate Travel Consultant

Brisbane - \$55-65K + Super + Incentives - Ref 601DB1

Are you a professional Corporate Travel Consultant? Do you want to work for one of Australia's largest and most progressive independent travel management companies? This leading corporate travel company is looking for consultants with solid experience in booking both domestic & international travel. This is a great opportunity for a savvy Corporate Consultant who knows how to use initiative, multi-task and build good relationships with corporate clients.

For more information, please call Deborah on (02) 9113 7272 or click [APPLY](#)

Corporate Travel Consultant

Sydney CBD - \$DOE - Ref 530BP5

We are searching for an experienced Corporate Travel Consultant who is looking for a new and challenging role - the more corporate travel industry experience the better! This is a Monday to Friday role located in the city centre. A unique opportunity for savvy Corporate Consultants who know how to use their initiative, multi-task and build good relationships with corporate clients, staff & suppliers. An attractive salary package is on offer, don't wait apply now!

For more information, please call Briarna on (02) 9113 7272 or click [APPLY](#)

Reservation Consultant

Perth - \$DOE + Super + Comm + Bens - Ref 3396NC1

We have some amazing travel industry roles available for instant starters! If you have the experience, the passion & the systems knowledge, we would love to hear from you! We are looking for well-travelled candidates with at least 2 years frontline travel consulting experience, GDS expertise and a passion for reaching & exceeding targets. Utilise your brilliant customer service skills and awesome product knowledge - call today & interview tomorrow!

For more information, please call Natalie on (02) 9113 7272 or click [APPLY](#)