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Wednesday 5th Jun 2013

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500 entries today

DON'T forget to get your entries in for **Travel Daily's** annual rugby league State of Origin Competition, which must be received before the start of game 1 in Sydney tonight.

For details of the three simple questions **CLICK HERE**.

100% Pure NZ agents sought

TOURISM NZ will today officially launch a new travel agent training program, with the new "100% Pure New Zealand Specialist" scheme replacing the defunct Kiwi Expert Agents program which was discontinued some years ago (**TD** 18 Jun 2007).

TNZ gm Australia, Tim Burgess, told **TD** the new program would for the first time be aligned with the highly successful "100% Pure New Zealand" branding.

The online program has already been trialed by 130 agents from

around the world, including 80 from Australia.

In order to become a 100% Pure NZ Specialist, agents need to complete ten of the new training modules, attend a TNZ training session and visit New Zealand.

Specialist status, which entitles use of the title and a logo in marketing, is valid for two years & rolls over with the completion of a further two modules.

Burgess said agents were key to selling New Zealand - and in particular building yield.

"A website can't upsell a client, a travel agent can," he said.

CLICK HERE for program info.

AY OK for QF on HKG

ONEWORLD partner carrier Finnair has been approved by the International Air Services Commission to codeshare on all Qantas operated services between Australia & Hong Kong.

The two carriers must sell the services independently, with no sharing of revenues permitted.

Seven pages of news

Travel Daily today has seven pages of news & photos, plus full pages from: (**click**)

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QF gets its 101st B737

QANTAS has overnight officially signed the paperwork and taken delivery of its 101st Boeing 737 aircraft at an event in Seattle.

The delivery comes just a few weeks after QF received its 100th 737 - a Next Generation 737-800 - last month - more on **page three**.

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Last TIME 2013 intake

NEW Gold Sponsor of the Travel Industry Mentor Experience (TIME) - Toga Hotels - will host the next mentee induction event at the Vibe Goulburn St Hotel in Sydney on 19 Jun.

The function will also serve as the final induction for 2013, with the next group in the mentoring course coming in Feb next year.

P&O Cruises' Tammy Marshall will be the guest speaker at the event - for details see travelindustrymentor.com.au.

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Jetstar Uluru flight debut

TOURISM Australia md Andrew McEvoy hailed yesterday's launch of Jetstar flights between Sydney and Uluru, saying the move makes a trip to the iconic destination and surrounding area "more affordable than ever".

"Uluru is a special place and one which every Australian should really try and visit," McEvoy said.

JQ660 touched down at 1.35pm and was given a Welcome to Country by elder Harry Wilson.

TD was on board, along with Jetstar Australia/NZ ceo David Hall, who said Ayers Rock was the airline's 19th Australian destination, and the 61st for the entire Jetstar group.

The four times weekly service replaces Qantas on the route (**TD** 11 Feb), with the Tue, Thu, Fri and Sun flights scheduled to encourage "mini breaks".

"Historically, when Jetstar has started a new route the market has been stimulated by 30%," Hall said, with forward bookings already "looking good".

Voyages Ayers Rock Resort md Koos Klein said recent improvements at the property

meant it was well and truly ready to welcome new visitors.

The market is also set to be stimulated by a recent \$8 million boost to tourism announced by NT Tourism Minister Matt Conlan.

"Jetstar's decision to fly to Uluru will help ensure fares to the region remain competitive and is expected to help boost visitor numbers, which will in turn help to secure tourism jobs," he said.

More from Uluru on **page four**.

MEANWHILE, McEvoy also welcomed today's International Visitor Survey results, with arrival numbers, visitor nights and overall spending all showing growth over the last 12 months.

SYD scales back pax

THE latest Master Plan released today by Sydney Airport shows a downward revision of forecast passenger numbers, from a previous 2029 prediction of 79m annually to 74 million.

The plan envisages all three terminals being able to be used for international and domestic traffic, as well as a new five-lane ring road to improve access.

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FC partners Auckland

FLIGHT Centre has signed a partnership agreement with Auckland Tourism, Events and Economic Development to help boost the number of Australians visiting New Zealand's largest city.

The pact was formalised at the Mayoral Brisbane Sister City Business Exchange in the Qld capital, with the tie-up expected to inject \$17m into the Auckland economy from an additional 20,000 visitors through a variety of holiday promotion initiatives.



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250th QF Boeing delivered

BOEING & Qantas held a special ceremony in Seattle earlier today to mark the recent handover of the carrier's 100th B737 into its fleet, delivered in May.

The milestone was made more significant by the fact the jet was

the 250th Boeing aircraft handed over directly to Qantas since the two companies formed a partnership in the 1950s.

QF ceo Alan Joyce recognised the occasion as a "special moment" for both firms.

"Over the decades, Qantas' partnership with Boeing has been absolutely fundamental to our success as an airline," Joyce said.

Qantas' first Boeing jet was delivered in 1959, a 707, which was used to operate across the Pacific, while six years later the upgraded 707-338 became the first aircraft to fly non-stop across the Pacific.

"Boeing aircraft help us deliver outstanding service for our customers and they strengthen the Qantas Group as a business," Joyce added.

By the end of the year, the Qantas fleet will include 70 B737s, with another five slated to join the fleet during 2014.

Cunard, P&O shuffle

TWO senior Carnival Corp executives will leave the company in a restructure which has abolished the md roles for Cunard Line and P&O Cruises UK.

Carol Marlow and Peter Shanks will both depart, with the brands reporting to chief commercial officer Gerard Tempest, who has been in the role for six months.

David Dingle will formally assume the titles of CEO Cunard Line and CEO P&O Cruises.

HAL adds Aussie chef

HOLLAND America Line yesterday revealed that Australian chef Sean Connolly will showcase his skills in the on-board Culinary Arts Theatre during a 10 Nov 2013 Auckland-Sydney cruise aboard *ms Oosterdam*.

Connolly is the executive chef of Sydney eatery The Morrison and appropriately also runs The Grill at Skycity Auckland, making him the ideal candidate for a trans-Tasman appearance.

At an event to celebrate the line's 140th anniversary, HAL vp international sales & marketing, Joe Slattery, said that Australia was "one of the most exciting markets in the world".

Australia is Holland America's number two source market after North America, Slattery confirmed - more from the event in tomorrow's *Cruise Weekly*.

Trickett off to Hawai'i

CONGRATULATIONS to Kate Trickett of Travel Counsellors, who was chosen from over 2,600 entries received in *TD's* May competition for a trip to The Big Island of Hawai'i thanks to Hawaii Tourism Oceania, the Hilton Waikoloa & Hawaiian Airlines.

As well as correctly answering all of the daily questions her final winning entry was: *Inspired by Nature, Volcanoes and Waterfalls; Inspired by Coffee, Quaint Villages and Cowboys; Inspired by Beaches and Gorgeous Hotels; All enjoyed on Hawaii's Big Island.*



Window Seat

DISNEYLAND Paris really was the happiest place on earth, at least in the accounting offices following a recent three-day visit from a wealthy Saudi prince.

Celebrating his university graduation, Prince Fahd al-Saud hired out entire areas of the theme park so that he and 60 of his closest friends could enjoy a number of tailored events which involved "rare" Disney characters, the park said.

In all, the party's total bill for the three days came to a whopping €15m (AUD\$20.3m).

THERE are several ways to try and charm your way into a free cabin upgrade on a long-haul flight - often reported but rarely actually working when tried.

One way NOT to score a pass to the pointy end, as was discovered by a group of four U-21 Norwegian soccer players, was to serenade the crew.

The four players started singing to the hostesses on the Turkish Airlines flight from Oslo to Tel Aviv via Istanbul, however the results were made abundantly clear when the crew started reaching for ear plugs.

"The charm worked, but not the singing voice," one of the players said upon he and his team-mates being ordered to return to their seats back in Economy Class.

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Travel Daily

on location in Seattle

Today's issue of *TD* is coming to you from Seattle, USA courtesy of Qantas/Jetstar and Boeing.

AIRCRAFT manufacturer Boeing has an enormous presence in and around the Seattle area, including five major facilities.

The Everett final assembly plant is used to produce wide-body jets, such as the 777 & 787, while the Renton site is home to the production of single-body jets, such as the popular 737.

Available in three variations - the -700, -800 & -900ER - the 737 is one of the world's most popular short-haul aircraft ever produced, and costs around \$80 million at list prices.

The assembly of the 737 on the final production line is a sight to behold, with it taking just 11 days to build the aircraft from the fuselage to a ready-to-fly plane.

Aircraft shells are freighted in by rail from Wichita, Kansas at a rate of 9 to 10 per week, where they then enter the factory and are fitted with wiring over three days in a static position.

The aircraft then moves to the start of a five-day 'moving-line' (at 5cm/hr) where its wings are fitted, landing gear installed and some more of the 367,000 parts that go into each 737 are put in place, after which it moves outside the huge production centre to begin operation testing.

Currently, Boeing is producing 38 737 aircraft a month, with plans to ramp up the production to 42 from next year.

See *TD's* Boeing Seattle pics at facebook.com/traveldaily.

Voyages Indigenous staff up

INDIGENOUS staff numbers at Voyages Ayers Rock Resort in Australia's Red Centre are now up to 175 in peak season - compared to just two in 2011, according to the resort's manager, Koos Klein.

Speaking to *TD* at the resort this morning, Klein said the increase followed the acquisition of the property by the Indigenous Land Corporation two years ago.

The first full year graduates from the newly established Indigenous Training Academy have completed their training, with 25 of the 34 participants opting to take up full time roles at the resort.

Klein said that all graduates are offered full time work at Voyages Ayers Rock resort, or are assisted with finding employment in the tourism and hospitality sector across Australia, through the resort's association with Accor.

He said there could also be opportunities with Jetstar now that the carrier is flying to Uluru on a regular basis (see p2).

Klein said that the debut of the Jetstar services means there are now "over 1400 affordable seats per week," so flying a family to Uluru for a holiday is now possible for many Australians, with a full range of accom on offer from budget to five star.

Pictured above welcoming the first Jetstar flight yesterday are, from left: Koos Klein; Jetstar Australia/NZ chief David Hall; Matthew Coughlan (flight



manager on the inaugural service) and Northern Territory Tourism Minister Matt Conlan.

Red Centre symphony

ULURU will host its first ever orchestral performance in Oct, with the Darwin Symphony Orchestra to offer two concerts against the stunning backdrop of Ayers Rock.

An opera performance will take place on 18 Oct, followed the next night with a jazz concert featuring legendary Aussie trumpeter James Morrison.

Wholesalers across the NT are expected to offer a range of packages including flights and accommodation plus tickets.



Hello Tomorrow

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For further details, and on-line application process, please visit our website www.emiratesgroupcareers.com Ref No: SS&AS/CJ/24779

Applications close on Sunday 09 June, 2013. Telephone and postal applications will not be entertained. Only candidates that meet the minimum requirements will be considered and contacted.

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Pax dreaming of Dreamliner

BOEING'S 787-8 Dreamliner aircraft is proving to be a winner among passengers experiencing the product, according to survey results of ANA guests.

Carrie Shiu, regional director, Boeing Commercial Airplanes product marketing yesterday said a poll of pax who had flown on the 787 with ANA had all but unanimously (98%) said they would fly on the aircraft again.

An impressive 94% said they preferred the *Dreamliner* over other kinds of aircraft.

Speaking in Seattle yesterday, Shiu explained the noticeable benefits to customers on the jet

included the increased baggage storage space, more headroom (up to 7"), LED lighting, the larger dimmable windows (eliminating window shades) and better Economy seating options.

Other unseen benefits included lower cabin altitude, improved humidity, cleaner air, the smooth ride technology & sound quality, leading to less headaches, itchy eyes and dehydration.

To date, Boeing has 890 orders for the 787-8 from 58 global customers (including Jetstar), with 57 airplanes delivered so far - the most recent to Thomson Airways last week (*TD* yest).

No rain, just Rainier in Seattle



EARLY sunrises and late sunsets is making it a case of sleepless in Seattle for participants on this week's Qantas/Jetstar and Boeing media famil in Washington state.

At this time of year in the US Northwest, there is light outside from around 4:30am stretching right through until well after 9:00pm, making the region a mecca for outdoor activities.

Following a day visiting Boeing's Everett factory and *Dreamliner* Gallery yesterday, participants on the trip were given a chance to wind down on a fabulous private cruise, hosted by Boeing.

The Waterways Cruises' voyage sails on the stunning Lake Union and Lake Washington while idling past marinas, houseboats, float-plane stations, bridges of all styles, fishing vessels and the homes of the rich and famous, such as billionaire Bill Gates,

JQ kk SIN/AKL route

JETSTAR'S first long-haul 787 route will be between Singapore and Auckland, says JQ Director for the 787 Program, Mark Dal Pra.

The inaugural route was flagged by JQ a year ago (*TD* 25 May 12).

Starbucks ceo Howard Schultz & the mega talented musician - the one-and-only Kenny G.

On rare clear and sunny days, even the massive stratovolcano Mt Rainier can be viewed.

Pictured on a glorious sunny day on Lake Washington from left are: Mark Dal Pra, JQ Director - Boeing 787 Program; Amanda Bolger, Qantas Airways, gm corporate comms; Simone Pregellio, Jetstar public relations and Allison Bone; Boeing communications director, Australia and New Zealand.

Pumping out 787-8s

BOEING says it is striving to ramp up the production rate of its 787-8 program to 10 units per month by the end of 2013, up from the current seven.

The goal for Boeing workers is to have a *Dreamliner* aircraft put together from the ground up to the time of delivery in just 13 days, says Carrie Shiu, regional director for product marketing.

That is comprised of 10 days on the factory floor, plus three days in the flight-line outdoors, where fuel system, functional and ground tests are performed.



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New IATA chairman

DELTA Air Lines ceo Richard Anderson has been installed as the new chairman of the IATA Board of Governors, succeeding Qantas chief executive Alan Joyce in the one-year term position.

Anderson assumed his duties at the conclusion of the group's Annual General Meeting, which has now concluded in Cape Town.

Qatar Airways' hub city of Doha was announced as the host of IATA's 2014 gathering from 01-03 Jun, at which point Air Canada president & ceo Calin Rovinescu will assume the role of Chairman.

Presidents Cup tour

AUSTRALIAN golf touring firm Teed Up will host its Presidents Cup tour from 26 Sep - 07 Oct, with guests able to play some of America's finest courses as part of the 11-night itinerary.

For the full itinerary and prices, see www.teedupgolftours.com.

Latest TCF updates

AMERICAN Express Travel Service has recently closed two implant branches, at Morgan Stanley and Toyota, the latest release from the TCF shows.

Elsewhere, MSC Cruises has also closed its Waterfront City branch agency at Docklands, Melbourne.

The TCF has also advised of a new Flight Centre outlet opening in Warragul, Vic, while RACQ Travel Service has opened a new store in Brisbane, and Goldman Travel's new Melbourne office (**TD** 24 Apr) is also newly registered.

Mauritius roadshows

TRAVEL agents in Perth and Melbourne will have a chance to learn more about Mauritius at two trade roadshows to be held on 18 & 20 Jun respectively.

A swag of travel prizes will also be up for grabs to attendees, with RSVPs required by Fri 07 Jun - for more information, **CLICK HERE**.

TG A380 debut date

THAI Airways will operate its first flight from Bangkok to London Heathrow on its new A380 superjumbo on 01 Dec.

Park Hotel Group set to expand



THE Park Hotel Group has announced it will double its portfolio, with two new brands to be introduced to complement its existing Grand Park and Park Hotel operations - which is made up of eight hotels throughout China, Hong Kong, Japan and Singapore.

While still in the conception stages, chief corporate officer Mohd Rafin said yesterday at the Group's inaugural roadshow in Sydney that one of the new brands will be more "high end" while the other would be a "cool and savvy" chain.

In 2015, two new hotels will also be added to the Park Hotels portfolio, both of which will be located in Singapore.

The Park Hotel Alexandra will feature 450 rooms & suites and is currently under construction, while the four star Park Hotel Farrer Park will be linked to an underground passageway and will offer 300 guest rooms when it opens in two years time.

"Australia is a major market for us" Rafin said, adding that the Park Hotel Hong Kong is popular with the Australian market.

The 347 room hotel in Hong Kong has recently revitalised all of its rooms and offers the

MICE market state-of-the-art equipment in its meeting rooms which can accommodate up to 75 people.

Other hotels in the group include the five star 300 room Grand Park Kunming; the Grand Park Xian, a five star property with 325 rooms and suites; and the Grand Park Wuxi, located 45 minutes from Shanghai by train and offering 407 rooms.

In Japan, the Grand Park Otaru has 296 rooms and suites.

The company's flagship property in Singapore is the Grand Park Orchard, boasting 308 rooms.

Also in Singapore is the Grand Park City & the "Aussie favourite", the Park Hotel Clarke Quay.

Pictured above from left at The Gazebo in Elizabeth Bay is the Park Hotel Group team, from left: Mohd Rafin; Jonathan Milburn; Melody Ang; Pauline Cheung, Elinda Ong and Peggy Lo.

Floods causing havoc

AVALON Waterways has been forced to cancel three departures in Europe over the next 10 days due to flooding in Central Europe.

According to the **BBC**, emergency operations are underway in Austria, Germany and the Czech Republic, with rains pushing river levels too high to operate safely.

Avalon is offering guests the choice to combine their cruise with hotel stays, or to transfer to another ship to continue cruising, with refunds and cruise credits available to pax on cancelled trips.

AmaWaterways president Rudi Schreiner said the company has not currently had to cancel any departures, but has relocated passengers to other ships due to the Main-Danube canal in south Germany being impassable.

Tourism Budget win

QUEENSLAND Premier Campbell Newman has allocated \$111m to further development of the state's tourism industry as part of the 2013/14 state Budget.

Tourism Minister Jann Stuckey said the funds would help with regional tourism promotion, boosting the state's major event calendar, investing in eco-tourism, along with \$2m for an aviation fund to help lure airlines to launch new flights to the state.



Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



Originally set for an Aug opening, the new **Oaks on William** in Melbourne will instead open its doors to guests one month early, debuting on 15 Jul. The 4.5-star property will be the 40th Oaks property and will consist of a range of studio, studio park and studio deluxe apartments. Each will offer full kitchen facilities, wi-fi and will cater to both the business & leisure travel market.



Newly renovated suites have been unveiled at the **Mandarin Oriental Geneva**, located on the sixth floor of the Switzerland property. Categories range from the Junior River Suite to the Royal Mandarin Suite complete with private elevator, with the interiors designed by French artist Sybille de Margerie and offer views over the Rhone, the city of Geneva and the picturesque mountains.



The **Palihouse Santa Monica** has been brought to life, opening last weekend in the trendy Los Angeles beach-side suburb. The new addition to the group complements the existing properties in West Hollywood and Melrose, and consists of a 36-room lodge in a historical landmark Spanish colonial style building. The lobby is a sight in its own right, with Malibu tile flooring, grand wood-burning fireplace and outdoor patio with blown glass doors.

Diamond Jubilee for Sunlander



QUEENSLAND Rail's reliable Sunlander train yesterday clocked up 60 years of service operating between Cairns and Brisbane.

The Southbound chuffed off on its 31-hour trip from Cairns early yesterday morning, with another set of carriages - The Northbound - leaving Brisbane in the afternoon on the three-times weekly service.

Since the maiden service on the current Sunlander left on 04 Jun 1953, more than three million pax have travelled aboard.

Queensland Rail acting chief executive officer Jim Benstead said The Sunlander had built up a world-wide reputation during its six decades of service.

"The Sunlander has served Queensland well; it is one of the top 25 rail journeys in the world and is an important link between coastal communities," he said.

Passengers on the train yesterday enjoyed special

birthday celebrations onboard, as did those embarking at Cairns, Brisbane and Townsville stations.

Queensland Rail is continuing the celebrations, releasing a special adult economy fare of \$107.60 for a one-way journey between Brisbane & Cairns in either direction - a saving of 60%.

Pictured above at Brisbane's Roma Street station are six members of the QR team, three dressed in retro conductor outfits.

From left are Frank Levey, Ashleigh Smith, Heath Jackson, Cassandra Fortunato, Sheldon Rautenbach, Amanda Moore and David Hodson.

Seasonal Euro flights

DELTA Air Lines has commenced seasonal European operations to the Italian port of Pisa as well as to Athens in Greece, both flying from the carrier's newly opened hub at New York JFK.

Flights to Pisa will operate three times weekly, while flights to Greece will operate daily.

Le Meridien investing

STARWOOD Hotels & Resorts has declared it will join with the ownership groups of Le Meridien properties in spending \$3b in a major expansion of the brand.

The group will open new hotels in Cairo, Chicago and India along with two in China by early 2014.

New NT Visitor Centre

A NEW visitors centre has been opened in the Litchfield National Park in the Northern Territory by NT Tourism Minister Matt Conlan.

The centre, a result of a \$2.4m funding boost from the NT Govt, is located at Wangi Falls and offers a cafe as well as an Aboriginal art gallery.

HM/OK to codeshare

ETIHAD partner carriers Air Seychelles & Czech Airlines have signed a codeshare agreement for travel on each other's services on one ticket, flying via Abu Dhabi.

Italy rail now all open

INTERNATIONAL Rail has advised that all Trenitalia services over the 2013 Northern Summer are open for seat reservations.

Advance purchase fares of up to 60% off the normal price are still available, managing director Jonathan Hume said.

Seats on high demand trains can be booked up to four months out.

WIN A SCENIC TOURS EUROPE RIVER CRUISE



Throughout June, **Travel Daily** is giving readers the chance to win an all-inclusive luxury river cruise for two valued at over \$20,000, courtesy of **Scenic Tours** and **Swiss International Air Lines**.

The prize includes two return economy class fares (ex major capital city) on Swiss International Air Lines and a Category E cabin on the 15 Days Jewels of Europe River Cruise (Amsterdam to Budapest) valid for travel in March, October or November 2014.

Every day **Travel Daily** will ask a different question - just read the issue and email us your answer. There will be 19 questions in total, which will also be posted on our website.

At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this all-inclusive luxury.

Email your answers to: scenictourscomp@traveldaily.com.au.

Q.3: In square metres what is the size of a category P cabin on a Scenic 'Space-Ship'?



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Room service closed

DECLINING demand has seen New York City's Hilton Midtown remove room service from its range of services from Aug, with fifty employees to be laid off in the process.

The property says guests wishing to dine in-house would need to visit the a-la-carte restaurant for their meals.

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Postal address: PO Box 1010, Epping, NSW 1710 Australia
Street address: 4/41 Rawson St, Epping NSW 2121 Australia
P: 1300 799 220 (+61 2 8007 6760) **F:** 1300 799 221 (+61 2 8007 6769)

Advertising and Marketing: Christie-Lee Lachance, Lisa Martin and Magda Herdzik
Email: advertising@traveldaily.com.au
Business Manager: Jenny Piper
Email: accounts@traveldaily.com.au

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Editor: Guy Dundas
Assistant Editor: Matt Lennon
Contributors: Chantel Housler, Jenny Piper and Barry Matheson
Email: info@traveldaily.com.au



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MEDICAL TRAVEL CONSULTANT

SYDNEY CBD – \$65k - \$75k plus super

Join a leading TMC as sole consultant on a key account. You will be responsible for handling medical travel for an insurance company; from emergency repatriation requiring medical equipment to arranging travel for family as well as medical clearance, visas etc. You must have had experience working as a medical travel consultant and min 2 years working in corporate travel. Exceptional airfare and ticketing knowledge and ability to work quickly under pressure are also a must. Amazing salary on offer from \$65K to \$75K.

FIRE YOUR BOSS!!

**MULTIPLE ROLES - CORPORATE TRAVEL CONSULTANTS
SYDNEY & SUBURBS – SALARY PACKAGE DEP ON EXP**

Looking to kick start your career? If you have min 3 years experience working as a retail travel consultant and/or experience working in corporate travel – we want to hear from you. AA Appointments are currently recruiting for multiple corporate travel positions throughout Sydney. Global, National, Boutique and Implant roles – if you are ready for a change of scenery and the opportunity to get your career back on track send your CV to apply@aaappointments.com.au today.

SAY GOODBYE TO THE WINTER BLUES

LEISURE TRAVEL CONSULTANT

MELBOURNE (INNER) - SALARY PACKAGE TO \$60K

Here is a fantastic way to warm up this winter! If you are currently working for a prestigious, high end agency then we have a sensational opportunity sure to get you excited this winter! Working for this national travel company you will be servicing high profile clients with their luxury travel requests. To be successful for this rare opportunity you will need to possess more than 5 years high end leisure consulting experience, be impeccably presented with confidence and poise & possess excellent attention to detail.

VIVE LA FRANCE!

TRAVEL SPECIALIST

MELBOURNE (INNER) – SALARY PACKAGE TO \$50K+

Do you have a real passion for all things French? Do you love travelling to France & are passionate about promoting this fascinating destination? This luxury FRENCH wholesaler is looking for a superstar consultant to join their growing team. You will work Monday - Friday hours only and be responsible for assisting direct clients with their holiday requests throughout France. Be rewarded with the chance to travel to France every 12 - 24 months and paid a high base salary! Contact AA today to find out more!

LOVE TO TALK TRAVEL

LEISURE TRAVEL CONSULTANT

PERTH (INNER) - SALARY PACKAGE TO \$50K (DOE)

We have had 2 sensational leisure consulting roles just called in for Perth. Seeking enthusiastic and passionate travel consultants, with strong destination knowledge and be very customer service driven. With an attractive salary package, amazing famils and welcoming team environment on offer you would be crazy not to apply. Minimum 2 years consulting experience & GDS proficient required to be eligible for this role! These roles wont be on the market for long, contact AA Appointments today to find out more!

GO CORPORATE IN HOBART

CORPORATE CONSULTANT

HOBART (CITY) – SALARY PACKAGE DOE

With your many years of retail consulting behind you, why not challenge yourself and move into a corporate role? With your strong attention to detail and ability to work in a fast paced environment, we have a fantastic opportunity to move into corporate travel. Enjoy having your weekend's back and moving away from face to face consulting. All you need to make the move is to have a strong background in travel consulting, knowledge of a GDS and possess excellent customer service skills!

DREAM OF A CAREER IN PRODUCT

PRODUCT COORDINATOR

BRISBANE CBD –TOP PACKAGE & BENEFITS

Looking for your chance to break into product? Great at relationship building? Then check out this hot new role. Based in Brisbane CBD you will work closely with product managers in negotiating competitive land product rates and liaising with internal clients. Building & maintaining strong supplier relationships will be integral. Your expertise and hard work will not go unnoticed with you earning a strong salary, enjoying top travel discounts and free trips along with establishing a long term travel career.

FIVE STAR ALL THE WAY

HIGH END LEISURE CONSULTANT

GOLD COAST – up to \$45K PKG

Are you an expert in booking high end travel? Well we have the perfect team for you. Situated on the Gold Coast this reputable travel agency is well known and respected for creating memorable and detailed itineraries for their clients. Their staff members are some of the best in the biz and have extensive personal travel experience. Joining this first class team you will earn a strong salary package + bonuses, enjoy a cherished work/life balance and much more. All you need if min 3 years travel consulting experience.



AA APPOINTMENTS RECRUITMENT CONSULTANTS

LOOKING FOR A NEW CAREER DIRECTION? JOIN THE A-TEAM

RECRUITMENT CONSULTANT – PERMANENT DIVISION

SYDNEY: GENEROUS SALARY + BONUSES

Love being a part of the travel or hospitality industry but thirsty for a new challenge? You can now use all your exceptional industry knowledge, excellent customer service and client relationship skills in a brand new role.

Due to growth, our Sydney team is searching for a talented individual to join our Permanent Recruitment division. As part of our successful team, you will be responsible for matching our client recruitment needs, whilst also assisting candidates find their next perfect role.

Fantastic perks include:

A generous base salary + uncapped commission + amazing staff rewards including team incentives and an annual luxury AA Conference. This is the ideal opportunity to say goodbye to travel consulting and move into a brand new direction in your career.

Full training and career advancement is on offer.

Want to know more? Email your CV to apply@aaappointments.com.au or contact our MD on 02 9231 6377

For more great roles visit us @ www.aaappointments.com





Do you know what your skills are worth?

[Start your salary search](#)



Ben Carnegie

Corporate Team Ops Manager - Melbourne

- ▶ Melbourne CBD
- ▶ Team management, no consulting!
- ▶ Competitive remuneration pkg

Global TMC with excellent employee benefits. Join a company that is all about finding better solutions for their clients.

This role will allow you to move away from consulting into a more strategic operational role where you get to liaise with senior management and drive your team to achieve company goals.

This role requires corporate travel candidates with strong staff management backgrounds that can also manage the client relationships from the operational side. The position itself is quite autonomous so experience in a similar role is highly desirable.

A role like this is the foot in the door you need to move into a senior management role. This position is required to be filled as soon as possible!

Call or [email](#) Ben Carnegie for more details

Tele-Sales Executive - Sydney

- ▶ Young and vibrant online company
- ▶ All leads provided
- ▶ Salary \$65K + super, OTE \$100K++

Join the market leader in the latest and greatest in daily deals. They seek an experienced business developer to join their travel team in securing deals to be sold through their website.

Call or [email](#) Ben Carnegie for more details

International Corporate Consultant - Sydney

- ▶ Prestigious global company
- ▶ 70% international/30% domestic bookings
- ▶ Salary up to \$60K DOE

Due to growth this company is expanding their team and need an experienced Senior International Corporate or strong Retail Consultant to handle challenging and complex bookings.

Call or [email](#) Kelly Wellsmore for more details

Domestic Corporate - Sydney Eastern Subs

- ▶ Award winning agency
- ▶ Work life balance
- ▶ Salary up to \$50K pkg neg + excellent inclusions

Due to increased business this client seeks someone to take ownership of their accounts and use their initiative. Great opportunity to be trained into international within 12-18 mths.

Call or [email](#) Kristi Gomm for more details

Sales Manager - Sydney

- ▶ Experience within hotels or airline sales desirable
- ▶ Leading International Hotel Group, great culture!
- ▶ Competitive remuneration package on offer

Rare opportunity to join an International Hotel Group as BDM looking after the Corporate and Inbound markets. Strong networking ability & knowledge of the Sydney market ess.

Call or [email](#) Peter Jackson for more details

Domestic/Multi Skilled Corp Consultant - Syd

- ▶ Global, reputable company
- ▶ Domestic with a challenge!
- ▶ Salary up to \$50K + super

Opportunity for a Domestic Consultant to be up-skilled to international with 30% of their work being basic international bookings to give them the foundation for career progression.

Call or [email](#) Kelly Wellsmore for more details